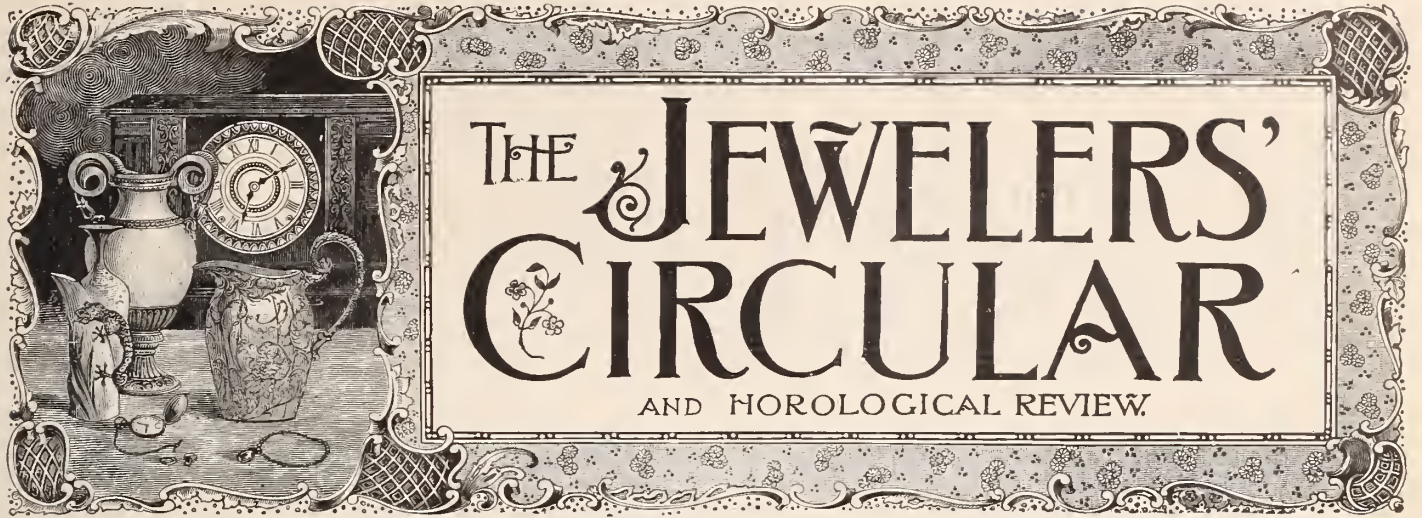




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189 Broadway, New York.

Entered at the Post Office in N. Y. as second-class matter

VOL. XXXI.

NEW YORK, WEDNESDAY, NOV. 6, 1895.

NO. 14.

FINE DUPLICATION OF A YACHT IN SILVER.

THE handsomest piece of work, without doubt, ever turned out by the Meriden Britannia Co. is now on exhibition at the New York store of the company, 208 Fifth Ave. It is an exact copy of the yacht *Defender*. Everything about the model is metal, from the sea that curls away at the bow to the fine rope in the rigging. The workmanship is among the finest and most skilful of its kind that has been seen in New York in many years. Every detail of the boat is carried out with exactness and skill. The lines of the hull are preserved, as far as they may be seen above the water line, and the sail plan is exactly that of the big sloop, but in proportion, of course, to the hull of the miniature boat.

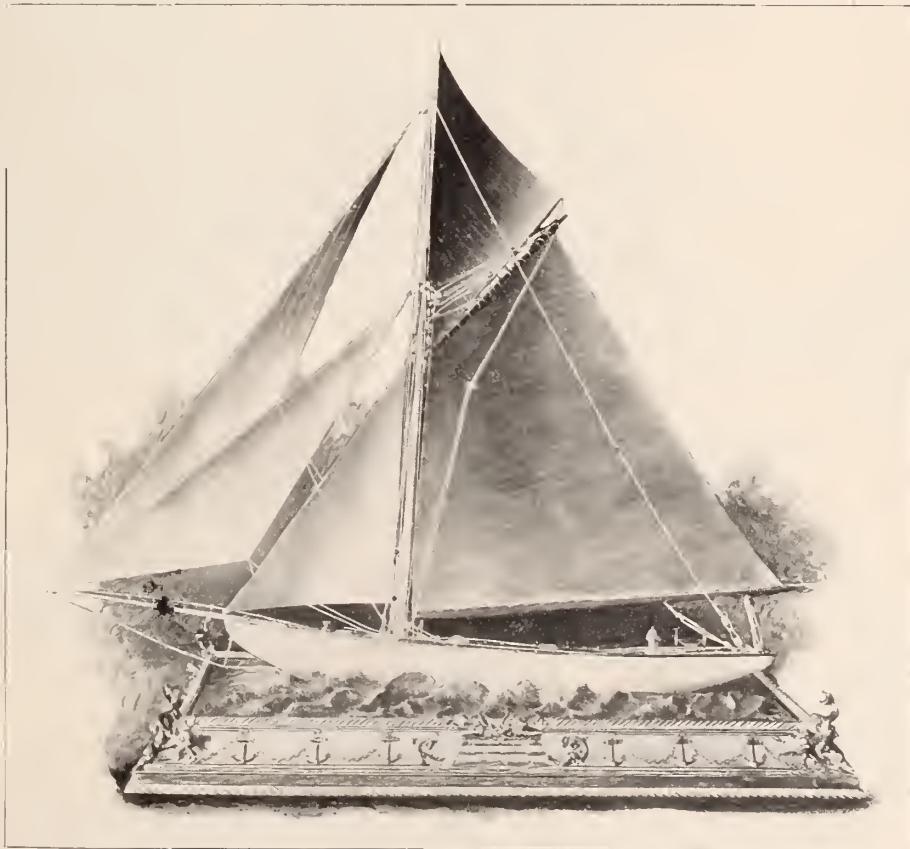
The miniature craft rests on a base two by four feet. This base is made to represent a "choppy" sea, and the effect is quite remarkable. Around the base is a border of anchors and chains, set off by unique cornerpieces. The hull of *Defender*

rests in the center of the silver sea, and seems to be sailing under great headway. The hull is of silver, the metal being the original color as it comes out, lacquered to preserve the white finish and leave the hull white just as the original appeared. The length of the hull is 30½ inches. The decks

are gold plated, and a guard rail of copper runs all the way around it. Upon the deck are seen all the hatches and all the equipment for sailing the boat, even to a miniature binnacle and compass. The steering apparatus is an exact counterpart of that

The sails are of silver and they are cut in that peculiar style noticed on *Defender*. The sails spread are as follows: Mainsail, working topsail, jib, jib staysail and jib topsail. The rigging is exactly the same as that on the original sloop.

The miniature was built from photographs and a wooden model that was furnished by the Herreshoffs. It was constructed under the direction of Walter Wilkinson, and the men in the factory were over a month in building it. The model as it stands is valued at about \$1,000.



THE "DEFENDER" IN SILVER. MERIDEN BRITANNIA CO.

Spoons in a Museum.

A COLLECTION of spoons has been bequeathed to the Boston Museum of Fine Arts by J. W. Paige, and has been placed on exhibition in the coin room. They are of silver, iron, brass and other metals, and of wood, glass, horn, shell, coral, bone, ivory, etc. All periods

from the 16th century to the present day are represented, and all nationalities as well, comprising the German, French, English, Dutch, American, Italian, Danish, Persian, Polish, Russian, Scandinavian, Arabian, Finnish or Laplandish, Venetian, and Oriental countries, as Japan, India, etc.

on the big sloop and the wheels on it move very easily. The mast and topmast measure 36 inches from the deck to the top, and the boom is 24 inches long. The mast, the boom, the gaff and the bowsprit are all gold plated, while the tackle and ropes are of silver.

from the 16th century to the present day are represented, and all nationalities as well, comprising the German, French, English, Dutch, American, Italian, Danish, Persian, Polish, Russian, Scandinavian, Arabian, Finnish or Laplandish, Venetian, and Oriental countries, as Japan, India, etc.


A POLLO*



Height, 16 ¼ ins. Dial, 4 ¾ ins. Width, 8 ½ ins.
 Eight Day Gong Strike.
 List Price - \$22.50.

CHICAGO, 133 & 135 WABASH AVE. LONDON, 23 FORE ST. E.C.

THE ANSONIA CLOCK COMPANY,
11 CLIFF STREET,
NEW YORK.

CABLE ADDRESS "ANSONIA"  P. O. Box 2304.

Our F&B. is A Guaranty of Quality.

TRADE MARK

OUR SILVER IS 925/1000 FINE.



Our Trilby Hearts are Trumps. Our Trilby Chains Sell Well for Locketts, Fans and Vinaigrettes.

Our 400 Patterns of Silver Articles are useful for Wedding and Birthday Gifts and Whist Prizes.

Our Manicure Sets and Manicure Goods are beautiful, of fine quality and low in price.

Our Toilet Sets of Brushes, Combs and Mirrors are fine.

Our Bracelets with Padlocks, Sterling Silver and Gold Plate sell well.

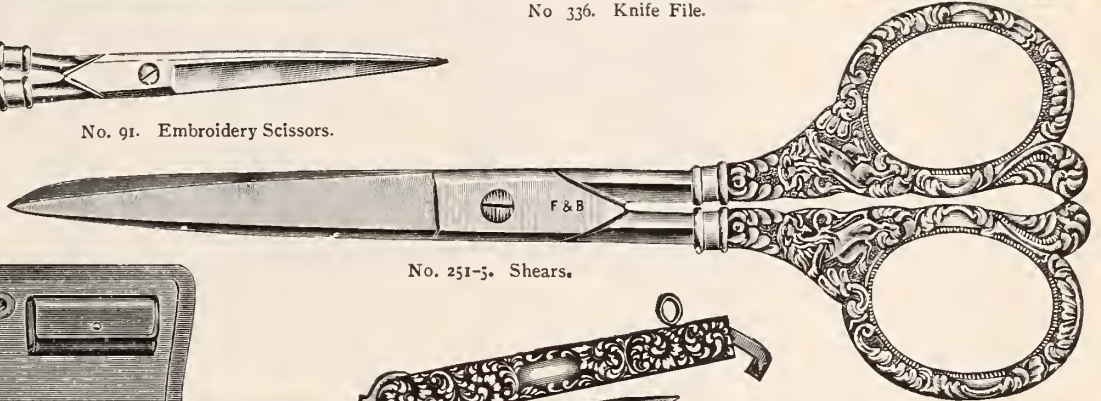
Our Locketts, Charms, Lace Pins, Hair Chain Mounts, Vest Chains, Link Buttons, Mount Hope Sleeve Buttons, Ear-rings, and everything we make is manufactured expressly for you to make some money on. If you fail to find our goods with your jobber write and we will give you the names of wholesale dealers who carry our goods.



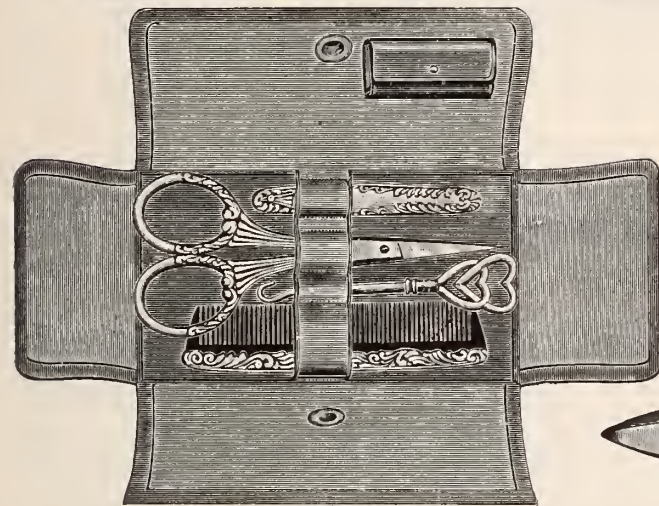
No. 336. Knife File.



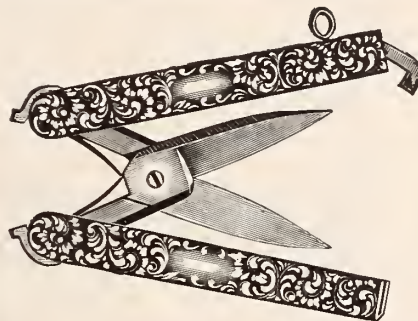
No. 91. Embroidery Scissors.



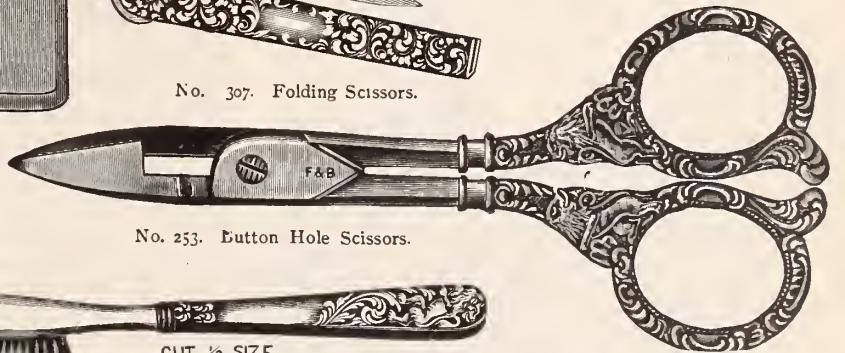
No. 251-5. Shears.



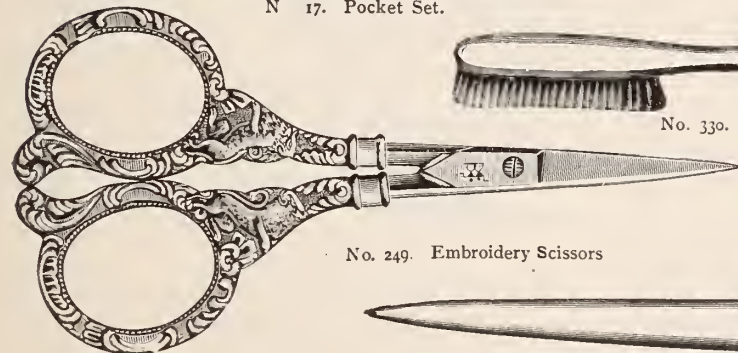
CUT 1/2 SIZE
N 17. Pocket Set.



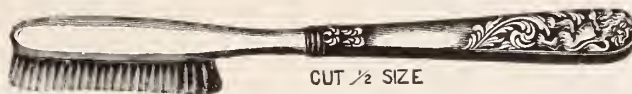
No. 307. Folding Scissors.



No. 253. Button Hole Scissors.



No. 249. Embroidery Scissors



CUT 1/2 SIZE
No. 330. Tooth Brush.



No. 306. Desk Knife and Letter Opener.

FOSTER & BAILEY, SILVERSMITHS,

New York Office, Samples Only,
178 BROADWAY.

100 Richmond Street, PROVIDENCE, R. I

Bear in mind



That WAITE, THRESHER COMPANY'S GOODS SELL. ENOUGH SAID.

Regina Music Boxes.



Having the general agency for the Regina Music Boxes, I am in a position to offer special inducements to dealers.

Remember that there is no Music Box on the market that can compare with the Regina in quality and volume of tone, and durability of construction.

SEND FOR ILLUSTRATED CATALOGUE TO
A. WOLFF, General Agt.,
 LINCOLN BUILDING,
 Cor. 14th Street and Union Square, W., N. Y.

Jules Jürgensen
 OF COPENHAGEN.

The reputation these watches have maintained for Fifty Years has never been equalled, being made on strictly scientific principles and no expense spared to give the Best results in mechanism and timekeeping qualities.

SOLE AGENTS.

John C. Hyde's Sons,
 NO. 22 MAIDEN LANE.

- - EMMONS - -

ASSOCIATED LAW OFFICES.
 PORTLAND, SEATTLE, TACOMA,
 Oregon. Wash. Wash.
 Foreign Business a Specialty.

AIKIN-LAMBERT JEWELRY CO., 19 MAIDEN LANE, NEW YORK.

IMPORTERS OF
DIAMONDS.

JOBBERS IN
Watches, Jewelry, Chains,
 NOVELTIES, ETC.
 Latest Designs. Lowest Prices.

AGENTS FOR
ROCKFORD
WATCH CO.

"GRAPE VINE."



THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks and also the designs upon the back of handles.

Goods of this Pattern now ready for delivery.

This pattern cannot be made in light weights.

* The minimum being
 12 oz. for Tea Spoons.
 18 oz. for Dessert Spoons.
 and Forks.
 30 oz. for Table Spoons.
 28 oz. for Table Forks.

* only, is made in both plain and enameled finish.

A Full Line of Fancy Pieces in good weights

DOMINICK & HAFF, MAKERS OF WARES IN STERLING SILVER.
 FOR THE TRADE ONLY.

Broadway and Seventeenth Street, Union Square, N. Y.

ESTABLISHED 1821.

OUR LATEST PATTERN

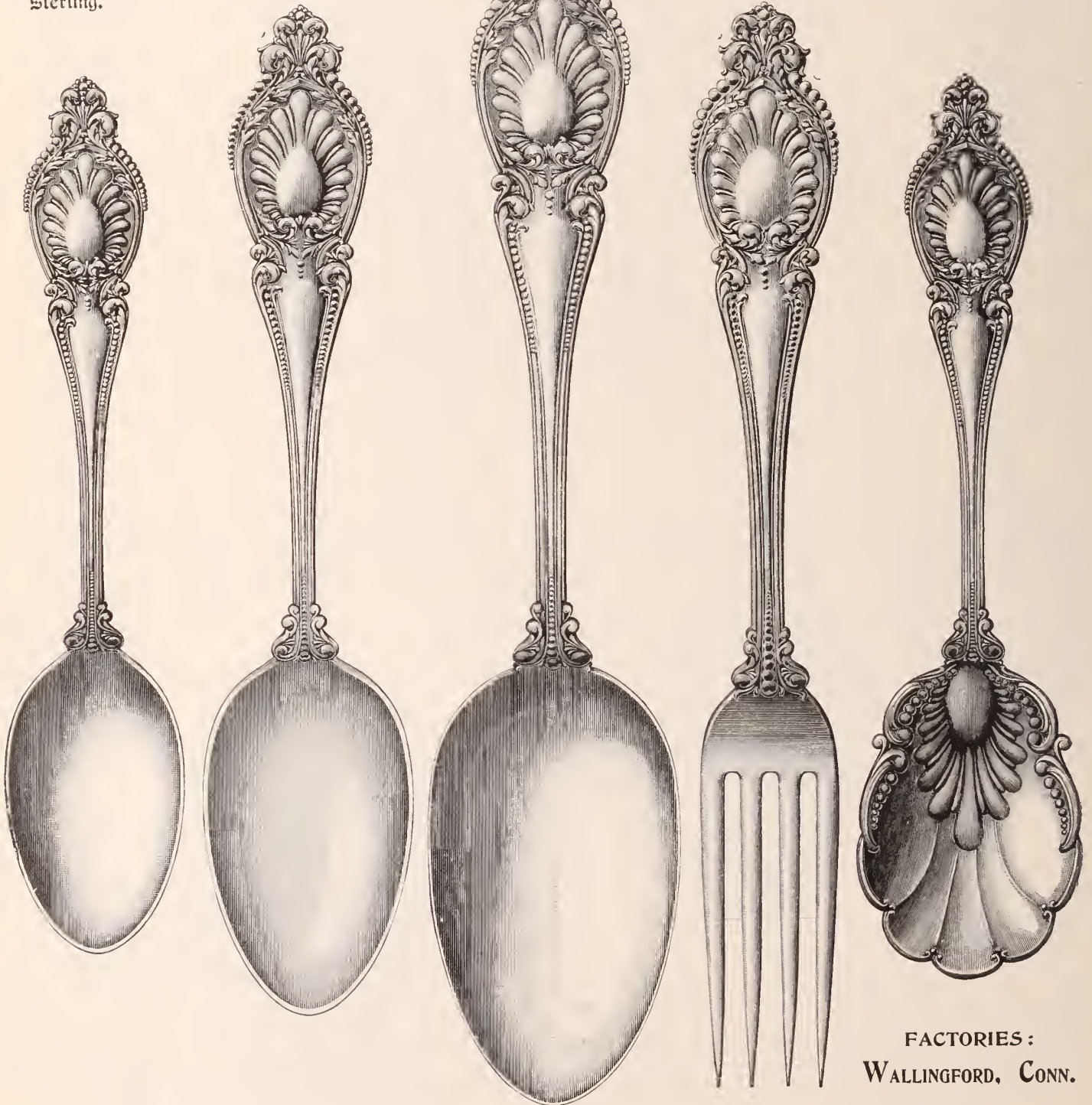
THE

“SAPPHO.”

Trade Mark.



R. W. & S.
Sterling.



FACTORIES :
WALLINGFORD, CONN.

BRANCHES :

NEW YORK — 226 Fifth Avenue.
CHICAGO — 109-111 Wabash Avenue.
SAN FRANCISCO — 120 Sutter Street.

R. WALLACE & SONS M'FG CO., SILVERSMITHS.

In the same part of the museum with the Paige collection is displayed the fine collection of spoons loaned by Miss Sarah M Spooner, of Philadelphia. In the collection of Miss Spooner there is about a score of magnificent modern enameled Russian spoons, some of which have engravings on the outside of the bowls, either with pictorial designs or arabesques of vines, birds, etc. There are numerous designs of Dutch and German origin, with figures of human beings, animals, ships, etc., at the end of the handles, besides the well known apostle spoons, without which no collection is complete.

Who Was the First Exporter of American Clocks to Europe?

S. Bryan Jerome, son of the famous clock manufacturer, Ex-Mayor Chauncey Jerome, of New Haven, Conn., who died years ago, writes to the *New Haven Register* as follows:

The story published in your paper of the 7th inst., giving a brief outline of the career of Rocky Goodrich, who recently died at the New Haven Alms House, contained a modicum of fact with a large percentage of myth. It is true that he was a native of Rocky Hill, that he lived in Bristol and Plainville, also in his later years at New Haven. About 1850 he became interested in the clock business at Forestville, as a manufacturer, but he was not the first man to introduce American clocks to foreign parts, neither did he ever export clocks to Europe. If the matter is of any consequence, it is well enough to give a correct statement in regard to it. The late Chauncey Jerome, of New Haven, was the first exporter of American clocks to Europe, and to China. In the year 1842, he sent C. Jerome, Jr., and Epaphroditus Peck, of Bristol, to England and James Hazard and Marcus Dewitt Loomis, of Suffield, to China to establish a trade in these markets.

It was about as difficult an undertaking to accomplish as it was for Napoleon to cross the Alps, but after years of effort, and the expenditure of many thousands of dollars he was successful, and laid the foundation for an immense foreign trade in clocks. "He shook the bush" and later manufacturers have reaped the benefit. Mr. Jerome purchased clocks of Smith & Goodrich of Forestville, and of other manufacturers, and exported them with the goods made at his New Haven factory. At this time named (1842) Rocky Goodrich was a young fellow of 27 or 28 years of age, working at the Birge clock factory in Bristol. He was a "jolly good fellow," popular always and everywhere, attractive in appearance, a good story teller, much given to Munchausenisms. The plausible tales in regard to his former wealth, his enterprise and business experience in years long gone, told to the officials and the inmates of the Town House, no doubt gained for him among them, a glamour and a prominence immensely enjoyed by him, but somewhat unusual amid such surroundings.

S. B. JEROME.

An Interesting and Important Customs Question.

WASHINGTON, D. C., Oct. 30.—A question of importance has arisen in the Treasury Department under section 6 of the tariff act of 1894, which provides "that no article of imported merchandise which shall copy or simulate the name or trademark of any domestic manufacture or manufacturer shall be admitted to entry at any custom house of the United States. And in order to aid the officers of the customs in enforcing this prohibition, any domestic manufacturer who has adopted trademarks, may require his name and residence and a description of his trademarks to be recorded in books which shall be kept for that purpose in the Department of the Treasury, under such regulations as the Secretary of the Treasury may prescribe, and may furnish to the Department facsimiles of such trademarks; and thereupon the Secretary of the Treasury shall cause one or more copies of the same to be transmitted to each collector or other proper officer of the customs."

Some weeks ago the "Ilgen Watch Company" filed their trademark under the provisions of the above section, and three days later the "Elgin Watch Company" filed a protest against allowing the first named company to register their trademark, on the ground that the trademark, "Ilgen Watch Company," is a simulation of that of the "Elgin Watch Company," and therefore is contrary to law. No action has yet been taken on the subject, but it seems probable that the matter will be sent to the courts for determination.

The Wind up of the Rickenbacher Jewelry Robbery.

WASHINGTON, D. C., Oct. 30.—James Ray, a saloon keeper, has been found guilty of receiving stolen property. On July 11th last Williams, alias "Blood" Jones, a notorious local colored crook, robbed the jewelry store of Dominick Rickenbacher, G St., between 12th and 13th Sts., of a tray containing 19 gold watches. According to the testimony of Jones, he having some time ago pleaded guilty to the charge, the robbery was committed about noon. From the store, he said, he went at once to Ray's

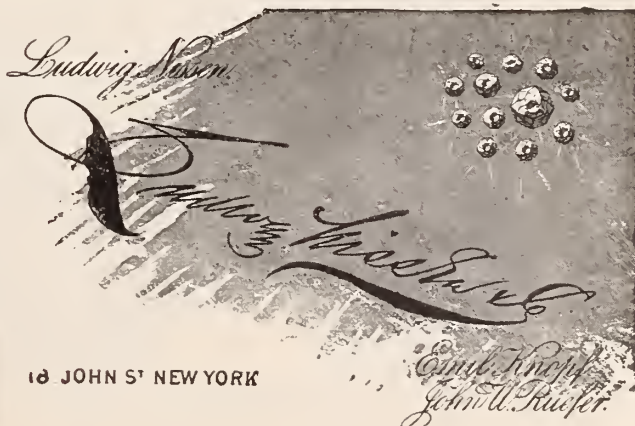
saloon, and sold two of the watches to Ray for \$5. With the money he went to Baltimore, where he met one Poindexter, colored.

From Baltimore the pair expressed the remaining watches to New York, where Poindexter was arrested when he called for them. Subsequently he was turned over to the Baltimore authorities, who sent him to the penitentiary for three years, for disposing of stolen property. Later Jones returned to Washington, surrendered himself, and has been in jail since. Ray was admitted to bail in the sum of \$2,000 and was released to await sentence. The penalty provided for the offence is imprisonment in the penitentiary for not less than one nor more than three years.

Important Sale of Jewelry to Take Place.

PHILADELPHIA, Pa., Oct. 31.—On Nov. 19, a sale of the magnificent collection of jewels, the property of Mrs. Sarah A. Smith, of this city, will take place in New York. The collection is valued at \$300,000. The largest piece is a corsage ornament containing about a hundred small diamonds, and six of larger size. It is said to have cost \$50,000. There is a pair of remarkable pigeon's blood ruby earrings, set with diamonds. The rubies weigh between 11 and 12 karats, and are surrounded by 16 white brilliants, weighing 18 karats. The value is estimated at \$25,000. A brown diamond weighs seven karats. A table-cut diamond, under which is a portrait, weighs 44½ karats, and is surrounded by 20 white brilliants, weighing 15 karats. A pair of large emeralds, in earrings, weigh 14 karats. The weight of the sapphires in another pair of earrings is 17 karats. Still another pair of sapphire earrings weigh 14 karats. Two solitaire diamond rings weigh respectively eleven and seven karats.

There are over a hundred pieces of jewelry, the more notable of which are a bow-knot brooch, with large and small diamonds; a bar pin and earrings, composed of sapphires and diamonds, and a massive pair of dull gold bracelets, made from Hungarian coin and of Hungarian manufacture. There are a number of finger rings of turquoise, emerald, black and white pearls, sapphire, and diamond, all of extraordinary size and quality.



We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.



No. 80. Fine Nickel Movement, 17 Ruby Jewels in Gold settings, Safety Pinion, Hardened and Tempered Breguet Hair-Spring, Compensation Balance, Adjusted to heat, cold and positions; Patent Regulator, Double Sunk Dial.



THE PRESIDENT
THE PEERLESS RAILROAD WATCH

18 Size, Double Roller Escapement, 17 Jewels, Lever Setting, Matheson's Patent Regulator, Fully Adjusted, and Finely Finished in all its Parts.



No. 79. First Quality Nickel Movement, 17 Ruby Jewels in Gold Settings, Safety Pinion, Hardened and Tempered Breguet Hair-Spring, Compensation Balance, Adjusted to Heat, Cold, Positions and Isochronism, Patent Regulator, Double Sunk Dial. This movement is specially adapted for Railway Service.



No. 58. Nickel, 11 Jewels, Safety Pinion, Compensation Balance, Top Plate Jeweled in Settings.



No. 40. Fine Nickel Movement, 17 Ruby Jewels in Gold settings, Safety Pinion, Hardened and Tempered Breguet Hair-Spring, Compensation Balance, Adjusted to heat, cold and positions, Patent Regulator, Double Sunk Dial.



No. 53. Nickel Movement, 15 Jewels in Gold settings, Safety Pinion, Hardened and Tempered Breguet Hair-Spring, Compensation Balance, Patent Regulator, Double Sunk Dial.



No. 60. First Quality Nickel Movement, 17 Ruby Jewels in Gold settings, Safety Pinion, Compensation Balance, Hardened and Tempered Breguet Hair-Spring, Fully Adjusted, Double Sunk Dial.



No. 63. Gilded, 15 Jewels in Gold Settings, Safety Pinion, Compensation Balance, Sunk Second Dial.



No. 69. Nickered, Damaskeened, 7 Jewels, Safety Pinion, Compensation Balance.



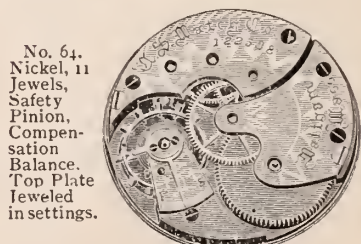
No. 57. Gilded, 15 Jewels in settings, Safety Pinion, Compensation Balance, Plain Regulator, Hardened and Tempered Hair Spring.



No. 52. Fine Nickel Movement, 17 Jewels in Gold settings, Double Roller Escapement, Nickel Train Wheels, Safety Pinion, Hardened and Tempered Breguet Hair-Spring, Compensation Balance, Adjusted, Patent Regulator, Double Sunk Dial.



No. 104. 16 Size, Nickel, 17 Jewels (5 pairs in settings), Breguet Hair Spring, Micrometer Regulator, Double Sunk Dial.



No. 64. Nickel, 11 Jewels, Safety Pinion, Compensation Balance, Top Plate Jeweled in settings.

**United States Watch Co.,
Waltham, Mass.**

New York Office, Chicago Office,
46 Maiden Lane, Venetian Building.

To the Watch Jobber AND Retailer

We invite your examination of the merits of **UNITED STATES MOVEMENTS**, their design, finish and time-keeping qualities. These movements have, on merit alone, won a firm place, their sale having steadily increased each year since 1883, until even in these times of slow trade, steps are being taken to materially increase our factory at Waltham, Mass., U. S. A. How has this been achieved? Simply by building a watch on honor, a watch that makes good the warranty of the Retailer, by its accurate performance in the pockets of the consumer. How can watches made by the cart-load, as it were, where machinery is expected to do the work of man's brain, reasonably be expected to epitomize essential results? Recognizing as just the criticism that too much "labor saving machinery" is a greater evil than too little, we have studiously observed the line where the use of machinery properly ends and human judgment and responsibility begins. As a consequence **UNITED STATES WATCHES** embody all the advantages derived from the employment of the most modern automatic devices, supplemented by the supervision and labor of the most skilled and conscientious working people. Result—"The best watch, grade for grade, on the market." Our movements comprise complete lines of **18 Size Hunting and Open Face** and **6 and 16 Size Hunting** in all grades from 7 to 17 Jewels, both Nickel and Gilded.

Our **Special Railroad Movement**, "The President," has already taken rank at the forefront of **Perfectly Reliable Timepieces**. No movement on the market excels it in finish of all its parts: it is made for **time**, not merely to catch the eye, yet it secures both.

New 16 Size Thin Model Now Ready for Delivery.

OUR FACTORY AT WALTHAM, MASS., IS THE BEST EQUIPPED AND MOST MODERN WATCH MANUFACTURING PLANT IN AMERICA.

The Suit of Stein & Ellbogen Co. vs. W. H. Thompson.

DES MOINES, Ia., Oct. 31.—Prior to June 1 1891, W. H. Thompson was the owner of a stock of jewelry in Cedar Rapids. On that day he borrowed of the City National Bank \$1,000 for which he gave a note with surety, and Thompson at the same time made to plaintiff a mortgage on the stock of jewelry to indemnify him against loss. This mortgage was not placed on record until May 5, 1893. The note to the bank was, from time to time, renewed, with plaintiff as surety, the mortgage remaining for his protection.

While the mortgage was so held, and before it was placed on record, Stein & Ellbogen Co., Chicago, without knowledge of the mortgage, sold to Thompson goods on credit, for which, about May 5, 1893, there was a balance due of \$169.28. On May 9, 1893, by a written bill of sale, Thompson assigned to the bank his entire stock of goods for the averred consideration of having paid the bank note and assumed the payment of some \$780 of rent secured by a landlord's lien on the stock of goods. About May 20, 1893, Stein & Ellbogen Co. commenced a suit, aided by attachment, and seized the stock of goods through the defendant sheriff. Their action was to recover the possession or value of the goods by the plaintiff as owner under his purchase.

The defendant answered, setting up the

fact as to the mortgage and its being withheld from record; the extending of credit without knowledge of the mortgagee, averring the transaction to have been fraudulent, and that if a sale was made the consideration therefor was the same as that for the mortgage, and that the bill of sale was made in payment of or in lieu of the chattel mortgage, and with the intent to hinder and delay the creditors of Thompson. Issues were tried to a jury that returned a verdict for defendant, and the plaintiff appealed.

The Supreme Court now affirms the decision of the District Court.

Death of Joseph Charles Whitehouse.

Joseph Charles Whitehouse, who since his arrival in America, from Birmingham, England, nearly 30 years ago, has been connected with Tiffany & Co., New York, died on Wednesday evening last, after an illness extending over 10 months. Deceased was born in Handsworth, Staffordshire, England, Dec. 13, 1838. He learned the watchmaking trade with Wood & Son, the well-known old Birmingham firm of watchmakers, and soon became very proficient in his craft. At the age of 27 years he came to this country, and immediately accepted an engagement with Tiffany & Co., whose establishment at that time, 1866, was located at 550-552 Broadway. His position at Tiffany's brought him in touch with most of the

patrons of the house of the last quarter century, among whom his amiability was as warmly appreciated as it was among his late associates in business.

Mr. Whitehouse was a man of diversified interests. Robust himself, he was a lover of all athletic sports, and his sunny, poetic temperament frequently found expression in verses contributed to the daily and periodical press. The day after Christmas last year, he caught cold; an attack of grip followed; and after many months' suffering, leakage of the heart and other complications set in, which terminated fatally on Wednesday evening.

The deceased was a brother of James H. Whitehouse, the well-known artist of Tiffany & Co. He leaves a wife and one daughter. The funeral services were held at his late residence, 631 Lafayette Ave., Brooklyn, Friday evening. The interment at Greenwood Cemetery on Saturday was private.

Furnishing Silver Plated Ware to The New York Navy Yard.

WASHINGTON, D. C., Oct. 31.—Bids were opened at the Bureau of Supplies and Accounts, Navy Department, Oct. 29th, for furnishing the New York Navy Yard with plated ware. The bidders were as follows:

Gorham Mfg. Co., New York, \$620.88; Wilcox Silver Plate Co., Meriden, Conn., \$572.81; Manhattan Supply Co., New York, \$546.84.

Leon J. Glaenger & Co.,

80 & 82 Chambers St.,

New York.

Clocks and Regulators,
Bronzes,
Lamps and Globes,
Fine
Austrian
Glassware,
Fine Teplitz Vases,



Onyx Pedestals,
Fine Porcelains,
Delft Pottery,
Bric-a-Brac,
Sevres Goods,
Cabinets, Etc.

FALL NOVELTIES.

“GABOON” “KONGO” “NASSAU”

EBONY IVORY SHELL

USED EXCLUSIVELY IN OUR PRODUCTIONS.



DEITSCH BROS.  7 E. 17th St., N. Y.

MANUFACTURERS

DEITSCH BROS. 7 E. 17th ST., N. Y.

LEATHER GOODS



Our productions for the present season embrace many articles original in conception, unique in design, and exclusive in the character of the Leather and the Silver ornamentations.

MANUFACTURERS

SEND BUSINESS CARD
FOR OUR

New Illustrated



REDUCED FAC-SIMILE OF COVER.

Catalogue and Price List

OF

Interchangeable Cylinder Musical Boxes

JUST ISSUED.

JACOT & SON,

39 UNION SQUARE,

NEW YORK.

Waterman and Schumann,
Manufacturers of
Diamond Jewelry
AND DEALERS IN
Diamonds.
20 Maiden Lane
New York.

Jewelry and Silver Fashions of the Fall Season.

A LADY'S RAMBLES AMONG THE JEWELERS.

Miniatures painted on ivory are handsomely framed for standing about in boudoir and parlor.

*

Silver deposit on glass continues to find favor with a numerous class of patrons.

*

Chatelaine bags made of uncut velvet and mounted with silver, gilded and enameled, are decidedly elegant in appearance.

*

Hatpins grow in elaborateness. A round ball is one of the favorite conceits in this line.

*

Watch chains of colored enamel are migrating here from Paris.

*

A satisfactory and up-to-date finger ring is the hoop with three or five stones.

*

Beautiful effects are gained on some of the new silver pitchers and chocolate jugs, by the employment of etching.

*

A galvanic coating of silver appears on articles of fine china for the toilet.

*

Diamond earrings with pearl drops are included among the new things of the season.

*

There is a demand for letter seals, which is supplied with gold and silver affairs that add decorative effect to milady's writing desk.

*

There is no attempt at disguising the employment of substitutes for real gems. There is every variety of repetition of precious stones in popular priced imitations.

*

Among attractions for the boudoir are Dresden china atomizers on silver mounts, and bearing the familiar miniature on their bowls.

*

Novelty at a comparatively modest cost is achieved in a score of captivating ways in jewelry that employs small olivines and brilliants.

*

As the holiday season approaches, increased attention is given to toilet sets and fancy knick-knacks in French and Dresden china, and in crystal with rich gold decorations.

*

Silver mounted morocco bags, in club style, vie with the cabin bag for the patronage of globe trotters.

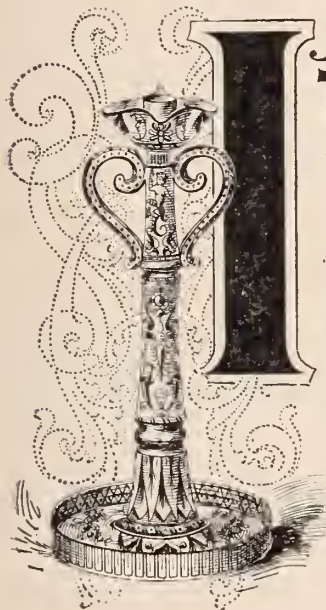
*

The "cabin-bag" is just now the swagger thing for travelers. It has a great capacity for holding things, and is brought out in all sizes and leathers. Many of these bags are mounted in silver and are fitted with compartments for holding silver mounted toilet articles.



THIS STYLE
OF DECORATION
HAS A MARVELOUS
SUCCESS.

WE CARRY A FULL LINE.



Italian Pottery, -

From renowned makers at
Florence, Bassano & Naples,

Comprising the wares Nove,
Ginori, Urbino, Ispana - Arabo etc, etc

FOR JEWELERS

WE DISPLAY THE LATEST STYLES IN POTTERY.

SEVRES VASES in endless variety. Cloisonné Enamel Writing Sets
and Card Receivers.

BRONZES, Choice Selections.

DRESDEN. Statuettes and Figures in Old Dresden, Vienna and Dresden Vases,
Dresden Central Draft and other Lamps, an Immense Assortment.

RICH CUT GLASS.

BAWO & DOTTER,

Importers, Manufacturers and Commission Merchants,

26, 28, 30 and 32 Barclay Street,

P. O. BOX 1872.

NEW YORK.

OUR MOTTO: QUALITY AND PRICE SPEAK LOUDER THAN WORDS.

Since the Duchess of York set the fashion, the bracelet has become a favorite betrothal gift among Anglomaniacs.

*

A style of chasing quite distinctive from the conventional repoussé decoration, is represented in a new toilet ware pattern.

*

As the hair creeps down into the nape of the neck, there comes into use a narrow bandeaux with feathery aigrettes that rise from the forehead and obviate the flat appearance of the crown.

*

Special pieces in silver, such as loving cups and vases, are rendered specially attractive this season with a decoration that employs different colored gilding, enamels, jewels and etching. These novelties must be seen to be appreciated.

Earrings are in again, not only the single stones but the long drops of our grandmothers. These latter are being made abroad in emeralds, with diamond tops, often intermingled with pearls.

ELSIE BEE.

Details of the Failure of Richards & Rutishauser.

CHICAGO, Ill., Nov. 1.—Richards & Rutishauser, a catalogue and circular house, confessed judgment Oct. 25th, to Mary E. Rutishauser, mother of the junior partner, for \$5,090 74. The day following an assignment was made. They had but small capital and were being carried by money furnished by Mrs. Rutishauser. The firm at one time did a local retail business, entering the catalogue business about five years ago.

An inventory of stock was completed Thursday but the result has not been announced. It is thought the assets will be about \$10,000; liabilities not known. It would seem that there is little for unsecured creditors. Light sales for some time past caused the failure.

The sheriff is in possession by virtue of a writ of execution in favor of Mrs. Rutishauser and sale is set for Nov. 4th, 10 o'clock A. M., at 601 Columbus building.

Palmiter & Smith have succeeded C. E. Palmiter, Watertown, N. Y. Fred Smith is a watchmaker, jeweler and diamond setter.

Capture of a New York Jewelry Thief in Colon.

A dispatch to New York from Colon, Colombia, dated Oct. 29th, stated that the United States Consul of that city had arrested Joseph Reiss, who arrived there from New York on board the *Alliança*. The arrest was made upon the authority of a telegram from the Police Department of New York, charging Reiss with grand larceny.

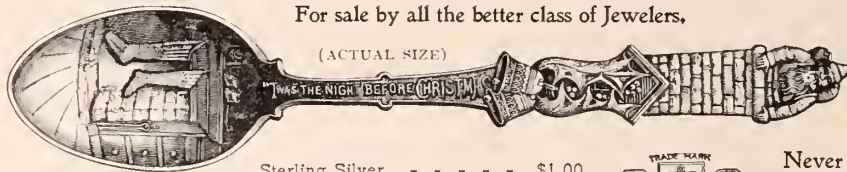
Reiss is wanted for stealing \$1,900 worth of jewelry from L. S. Friedberger, 484 Broadway. Mr. Friedberger went to Police Headquarters on Oct. 21 and reported that Reiss had called on him the previous day and obtained \$1,900 worth of watches, diamonds and other articles of jewelry on memorandum. He was to return the jewelry or pay for it within an hour. He was not seen again and detectives discovered that he had sailed for Aspinwall and word was telegraphed to the United States Consul.

Rothstein & Lippman Bros., Bradford, Pa., opened their elegant new jewelry store on Nov. 1st and 2d. They donated 10 per cent. of the sales of those two days to the Bradford hospital.

For Christmas ☺ ☺ Gorham Santa Claus Spoon

For sale by all the better class of Jewelers.

(ACTUAL SIZE)



Too good for Dry Goods Stores—
Jewelers only.

Sterling Silver, - - - - - \$1.00
Sterling Silver, Gilt bowl, - - 1.25
Sterling Silver, Gilt all over, 1.50



Never a question of quality if this trade-mark is stamped on Silverware.

Gorham Manufacturing Company, Broadway and 19th Street, New York.

The above is an imprint of an advertisement which is to appear in the DECEMBER issues of the following publications:

DEMAREST'S,
CENTURY,
CHAUTAUQUAN,
LIPPINCOTT'S,

COSMOPOLITAN,
McCLURE'S
ST. NICHOLAS,
MUNSEY'S,

ILLUSTRATED AMERICAN,
YOUTH'S COMPANION,
LADIES' HOME JOURNAL,
SCRIBNER'S,

Which have a combined circulation of

3,058,000 Copies.

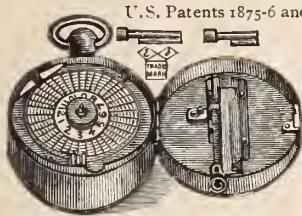
PRICES TO THE TRADE ON APPLICATION.

GORHAM MANUFACTURING COMPANY,
SILVERSMITHS,
Broadway and Nineteenth St., New York City.



Watchman's Improved Time Detector

12 and 24 Different Keys with Safety Lock Attachments.



U.S. Patents 1875-6 and 7. Reissued, 1880. This Watchman's Time Detector contains all latest improvements. The only perfect instrument in the market. It cannot be tampered with successfully. Warranted in every way.

Send for circular

E. IMHAUSER, 208 B'way New York U. S. A.

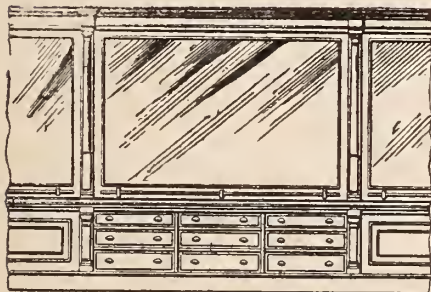
MELISHEK & PETTER.

128 Maiden Lane, New York.

MANUFACTURERS OF

WALL AND COUNTER CASES,

FOR JEWELRY, SILVER-WARE, ETC.



WE make to order only, and guarantee our work to be Dust Proof and First-Class in all its details, and to have all the Latest Improvements as regards Shelf Arrangements, Electric Lights, Etc. We will cheerfully furnish Estimates and Sketches for any store free of charge.

CALL AND SEE US.

A. WITTNAUER,

SUCCESSOR TO J. EUGENE ROBERT & CO.

IMPORTER AND MANUFACTURER OF WATCHES.

19 MAIDEN LANE, NEW YORK.

EXTENSIVE LINES IN

New and attractive designs of small size watches at various prices.



ACTUAL SIZE.

Enameled in all suitable colors, with and without handsome diamond or pearl decorations.



STERN BROS. & CO.,

CUTTERS AND IMPORTERS OF

DIAMONDS.

Cor. John and Nassau Sts.

NEW YORK.

CUTTING WORKS: 29 to 43 Gold St.

LONDON OFFICE: 29 Ely Place.

OUR NEW CATALOGUE

HANDSOMELY ILLUSTRATED, SHOWING

300 NEW PATTERNS OF

**SOLID GOLD,
GOLD FILLED
AND SILVER
CASES.**

WILL BE

SENT FREE

TO ANY LEGITIMATE

JEWELER.



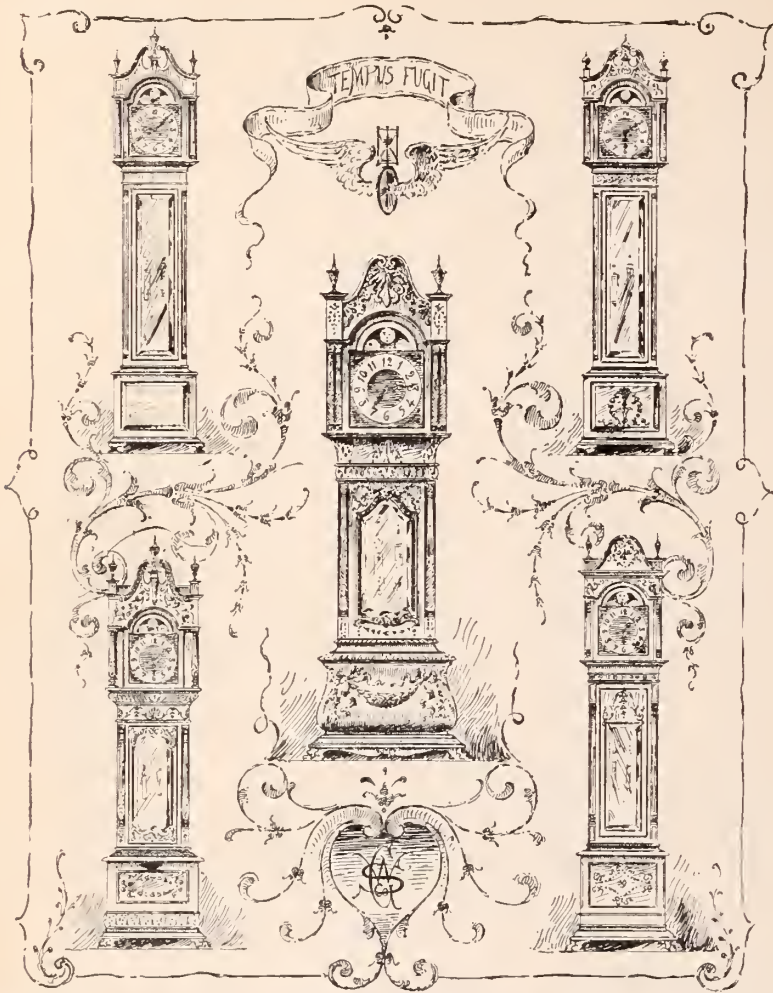
6313



6700

COURVOISIER, WILCOX MFG. CO.,

21 MAIDEN LANE, NEW YORK.



READY FOR YOUR INSPECTION !!

. . THE LINE OF . .

**ART FURNITURE
AND
HALL CLOCK CASES.**
ESPECIALLY ADAPTED FOR THE
JEWELRY AND ART TRADES.

MANUFACTURED BY

Geo. W. Smith & Co.,

MAKERS OF

ART FURNITURE.

Factory: 3907-19 POWELTON AVE.,
PHILADELPHIA, PA.

NEW YORK OFFICE 818 BROADWAY,
AND H. P. VOLLMER,
SALESROOMS. MANAGER.



THE QUESTION

WILL IT TARNISH



Need

not be asked if your Tissue Paper bears
this label.

MANUFACTURED BY

C. H. Dexter & Sons,

WINDSOR LOCKS, CONN.

◁ BE SURE YOU GET THIS BRAND ▷

It has been adopted and is now used by the leading
manufacturers of this country.

AIKIN, LAMBERT & CO.,

MANUFACTURERS AND
EXPORTERS OF . . .

**Fine Gold Pens, = Holders, = Pencils, = Picks
AND NOVELTIES IN GOLD, SILVER AND PLATE.**

Having increased the size of our factory we are prepared to make larger quantities of goods than ever. Every pen carefully tested and fully warranted.

CHICAGO BRANCH: 103 State Street,
S. N. JENKINS, Manager.

GENERAL AGENTS FOR
PAUL E. WIRT FOUNTAIN PENS.

19 Maiden Lane, New York.

Trial of the Sensational Libel Case in Canada.

TORONTO, Can., Oct. 31.—The suit of the American Watch Case Co., Toronto, vs. W. F. Doll, for libel in which damages of \$5,000 are claimed has been on trial this week at the Assize Court, before Judge Rose and a special jury of business men. The trial commenced on Monday. Wm. Lount, Q. C., and J. R. Roaf appeared as counsel for the plaintiffs and the defendant Doll conducted his own case. The case is one of long standing, the cause of action having originated in 1893. On the previous trial which lasted for eight days, the jury disagreed.

Mr. Lount in opening the case read extracts to the jury from a pamphlet published by the defendant entitled "Karats," which he pointed out charged the company with putting upon the market goods represented to be of a quality superior to what they actually were. It was also part of the complaint that Doll petitioned Parliament to the effect that the manufactures of the company are similar in everything but quality to those of the American Waltham Watch Co., of Waltham, and that he displayed statements reflecting on the plaintiffs, together with specimens of their goods in a store window in the Ro sin House block. The placards containing these statements were exhibited in court.

W. F. McLean, M. P., and proprietor of the Toronto *World* testified that he had refused to publish some of Doll's communications on the ground that they might lay him open to a charge of libel.

T. W. Dyas, of the *Mail*, testified to the publication in that paper of police court proceedings when Mr. Doll had W. K. McNaught, of the American Watch Case Co., up on a charge of false pretenses.

Edwin Pearson, insurance agent, swore that after the fire at the company's works, Doll warned him that he might be imposed on in the adjustment.

Mr. Doll said he was prepared to justify all the charges he had made.

W. K. McNaught, of the American Watch Case Co., was called and requested to read a number of articles from his paper, the *Trader*, with the object of showing that the company made certain representations as to the quality of their goods. A large number of watches were put in as exhibits. Mr. McNaught was subjected to a long and close examination by Mr. Doll, to show that the goods were not as represented, being in the box all Tuesday. With regard to the "Mohawk" case he said on cross-examination that it was a brass case gilded and sold for \$2 50, which price he claimed should be sufficient to show to anyone that it was not gold.

G. R. Wellings, manufacturing jeweler, testified for the defence that he had assayed one of the plaintiffs' watch cases stamped 14 karats. If it were melted all together, that is the springs, crown and center which are not solid gold, the case would assay about 7 karats.

Sells at sight

at retail for \$5 for the set.



SILVER PLATE AND DECORATED PORCELAIN BACK MIRROR AND BRUSH.

LEVY, DREYFUS & CO.,

Clocks, Art Bric-a-Brac and Novelties for Jewelers.

9 & 11 MAIDEN LANE, N. Y.

FOR WANT OF SPACE ALL OUR CUT GLASS WILL BE SOLD IN **COST.**
ASSORTMENTS OF \$50 AND UPWARDS AT
VARIETY SUFFICIENT TO SUIT ALL CLASSES OF TRADE.

A. J. HEDGES & CO.,

MANUFACTURERS OF

GOLD, VARIEGATED AND ENAMELED JEWELRY.



VEIL PIN

Black and White Enameled
Goods a Specialty.

VEIL PINS, SCARF PINS, HAT PINS, LACE
PINS AND BROOCHES.

GOLD AND SILVER GARTER BUCKLES.
CHATELAINES, SIDE COMBS, LINK BUTTONS.

6 MAIDEN LANE, NEW YORK.

FACTORY:

90 MECHANIC ST., NEWARK, N. J.



No. 2051. Tea Set.

“ SILVER
PLATE



THAT LOOKS AND
WEARS LIKE

STERLING
SILVER.”



THE

Homan Silver Plate Co.,

FACTORY: CINCINNATI, O.



No. 2054. Coffee Set.

Chicago:
155 STATE STREET.

New York:
304 FOURTH AVENUE.

Chas. Carneghan, jeweler, was handed a "Lion" case and asked what grade it was. He said he believed it was less than 10 karats, and the springs, bow and crown were not solid gold. On cross-examination he was handed a jobber's list representing the "Lion" case at 8.10 karats, and asked if it was a fair representation. He replied that it was. A "filled" crown was known as a gold crown in the trade. In re-examination, he said in regard to another price list which described this case as having a gold bow and solid crown, that if purchasing from it, he would expect to get a solid gold bow and filled crown.

J. Benfield, New York, was called in rebuttal. On being shown some of the cases manufactured by the American Watch Case Co. and others of the same grade manufactured in the United States, he said the former compared favorably with those made across the border. On cross examination witness said that if he bought a case stamped as gold he would expect to find it all gold with the exception of the springs and crown. If he stamped a case 14 karat, the center would be solid gold. The center of the case produced was not solid gold. A case of United States manufacture was handed him and he was asked if the center was solid gold. After testing it with acid he replied: "Yes."

It is expected that the case will be concluded this week.

Henry A. Williams' Store Closed by the Sheriff.

SYRACUSE, N. Y., Nov. 1.—Deputy sheriff P. F. Cahill closed the jewelry store of Henry A. Williams, at 348 S. Salina St., late Monday afternoon on three executions issued upon as many judgments that were filed in the County Clerk's office just before. Mr. Williams came here last Spring from Camden, N. Y., and occupied a part of the store with Warren D. Tallman, a druggist, who recently failed.

The judgments were all on promissory notes, and were taken on compromise. One was in favor of Adellia P. Williams for \$1,041.73 recovered upon a note given on demand and dated July 5, 1895. Another of the judgments was in favor of Betsey C. Russell for \$279.59 on a note dated Oct. 14 last, and made payable one day after date. The other judgment was in favor of Sarah M. Crumb for \$827.43, on a note dated Aug. 29 last, and payable one day after date.

Proceedings of The Jewelers' League.

The regular monthly meeting of the executive committee of the Jewelers' League was held on Nov. 1st. There were present President Hayes, Vice-Presidents Bowden, Snow and Bardel, Chairman Van Deventer, Messrs. Beacham, Fessenden, Untermeyer and Jeannot and L. Stevens, Jr., secretary.

The minutes of the previous meeting were read and approved. Eleven requests

= = THE = =

C. R. Smith Plating Co.

21 Eddy Street, = Providence, R. I.

MAKERS OF GOLD AND SILVER PLATED

Seamless Wire and Tubing,

BY OUR OWN ORIGINAL PATENTED PROCESS.

PROMPT ATTENTION GIVEN TO SPECIAL SIZES.



This Wire has created a complete revolution in the business of manufacturing **Jewelry**, and especially in the manufacture of **Chains**. It is acknowledged by experts to be the best wire ever produced for several reasons.

First: Because being made **entirely without solder**, the links can be soldered with **gold** or any other hard-running solder without roughening the surface of the gold in the least, there being no solder between the gold and metal.

Second: This wire can be drawn **without annealing** to No. 5 B. & S. gauge, while all other so-called seamless wire made by competitors requires annealing from eight to ten times to reach the above point. Practical Jewelers know that whenever plated wire is annealed it is **injured**; consequently, this wire, requiring no annealing to be drawn to No. 5 gauge, is superior to any other in existence.

Third: The Gold is uniformly fused upon the composition by our patent automatic fusing machine, a feature found in no other wire. This also guarantees the strictest uniformity in **Grade** and **Color**.

We can furnish **any size desired** to such Jewelers as do not care to reduce it themselves, and for a price cheaper than they could do it for.

Ask for chains made from **The C. R. Smith Seamless Wire** and you will get goods equal to **Solid Gold** in finish and appearance. Many of the leading manufacturers are using it and all pronounce it perfect.

DIAMONDS.
Wm. S. Hedges & Co.,
 IMPORTERS OF
Diamonds and Precious Stones.
DIAMOND JEWELRY.
170 Broadway, New York.
 22 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

182 BROADWAY, COR. JOHN STREET,
NEW YORK.

Venetian Building. **34 & 36 Washington St.**
CHICAGO, ILL.



L. BONET,
 ESTABLISHED 1865.
CAMEO
PORTRAITS
 Works of Art,
 Precious Stones.
927 BROADWAY.
NEW YORK.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

HENRY FERA,

IMPORTER AND CUTTER OF

DIAMONDS

PRESCOTT BUILDING,
 65 Nassau St. cor. John NEW YORK.

FACTORY

60 Fulton St., NEW YORK.

Cutting for the Trade a Specialty,

Purchasers

.. OF ..

RARE GEMS,

PRECIOUS STONES
 AND ALL GOODS FOR
 JEWELRY,

ADDRESS

R. A. KIPLING, Paris,
19 Rue Drouot, France.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT
 IN QUALITY AND PERFECT IN FINISH.
 WE MAKE EVERY VARIETY OF FINGER
 RINGS

J. B. BOWDEN & Co.,

3 MAIDEN LANE,

 **NEW YORK.**

BRANCH OFFICE :

206 KEARNY STREET,
 SAN FRANCISCO CAL.

for change of beneficiary were received and granted. Drs. W. C. and W. M. Dake were appointed medical examiners for the League, in Nashville, Tenn. The following applicants were admitted to membership:

Sec. B.—Ernst Deuring, Saginaw, Mich., recommended by F. F. Marshall and A. H. Snyder; Walter C. Kern, Pawnee City, by O. G. Fessenden and H. H. Butts; Paul E. Villeminot, Donaldsonville, La., by J. S. and F. L. Trepagnier.

H. Keck Mfg. Co. Robbed of \$2,000 Worth of Diamonds.

CINCINNATI, O., Nov. 2.—About 10 o'clock yesterday morning two neatly dressed men walked into the office in the establishment of H. Keck Mfg. Co., 18 E. 4th St. They asked to be shown some loose diamonds. Mr. Keck himself was behind the counter at the time, and he went to the safe and produced a package of loose diamonds ranging from one-half to three karats.

Mr. Keck's attention was attracted to a rear room. When he returned a few seconds later the strangers had gone. A hasty examination of the tray revealed the fact that more than half of the diamonds were missing. Mr. Keck and several clerks, whom he had called, ran down stairs into the street, but no sign of the strangers could be seen. Mr. Keck then searched the city for them until noon, when he notified police headquarters.

Mr. Keck cannot tell exactly how many diamonds were taken, but he is sure that the loss will not come below \$2,000.

Death of a Promising Young Jeweler.

NEW HAVEN, Conn., Nov. 1.—Stiles C. Bartram, jeweler and optician, son of Stiles C. Bartram, the gold and silver refiner and manufacturer of jewelry on Center St., this city, died this evening after a lingering illness with Bright's disease. He was about 25 years of age. He had been associated with his father in business for several years, but for the last year or two had been doing a successful business as an optician, traveling from place to place. He was a graduate of the Spencer Optical Institute. Deceased leaves a wife and one child.

E. L. Cuendet, importer of music boxes, 21 John St., New York, has introduced a new box especially for the jewelry trade. It is called the Star and comes in three sizes. Among the many improvements which the trade will appreciate in this music box, are the automatic speed regulator, the silent wind, the self locking cylinder attachment which makes the cylinder drop naturally into its proper position, and the new tune skipper, an arrangement by which any of the tunes on the cylinder may be played without waiting for the airs which precede it. The Star has a long running attachment, which plays from 22 minutes to half an hour.

The Right to Use The Word "Rogers" in A Plated Ware Trademark.

The appeals of Wm. A. Rogers and the R. W. Rogers Co., of New York, from preliminary injunctions issued to restrain them from using their names on silver plated flat-ware, which were obtained last Spring by the Wm. Rogers Mfg. Co., Hartford, Conn., were heard Thursday and Friday, by Judges Wallace, Lacombe and Shipman, sitting in the United States Circuit Court of Appeals.

The first appeal was that of Wm. A. Rogers, a dealer in silver plated ware, in Vesey St., against whom Judge Benedict issued an injunction on the claim of the Wm. Rogers Mfg. Co. to the effect that the defendant had conspired with other persons to sell the use of his name on plated ware, thereby infringing upon the trademark of the Wm. Rogers Mfg. Co. and injuring their business. The second appeal was that of the R. W. Rogers Co., Chambers St., from the injunction issued by Judge Lacombe, March 1st, restraining them from stamping their corporate name as a distinctive mark on plated flat ware. The opinion of Judge Lacombe was published in full in THE CIRCULAR of March 6th.

The arguments before the Circuit Court of Appeals were almost the same as those used when the preliminary injunctions were obtained, the main contention of the Wm. Rogers Mfg. Co. being that they had an adjudicated title to certain trademarks in which the word "Rogers" was an essential feature, and that they should have protection from the defendants who, they claimed, had chosen the name "Rogers" for the purpose of trading on the reputation established by the plaintiff company. The main decision on which they relied was that of the Wm. Rogers Mfg. Co. vs. Rogers & Spurr Co. 11 Fed. Rep. 495.

The defendants claimed that they had an absolute right to the use of their personal name in their trademark and that the only case in which a corporate name can be enjoined is where fraud and confusion are shown to have thereby resulted. There were no allegations, they claimed, as to any such fraud and confusion. The defendants also questioned the right of the Wm. Rogers Mfg. Co. to apply for the injunction unless the latter could show that they had an exclusive right to use the name "Rogers."

Chief Justice Wallace several times catechised the counsel for the Wm. Rogers Mfg. Co. as to the grounds on which the application for these injunctions were based, and showed plainly that he was not convinced that they should be continued.

Wm. C. Beecher argued for the defendant, Wm. A. Rogers, and Chas. H. Duell, of Syracuse, for the defendants, R. W. Rogers Co. The plaintiffs were represented by C. E. Mitchell and H. R. Mills. Decision was reserved.

L. Neuburg, Random Lake, Wis., has sold out to D. Dunn.

ESTABLISHED 50 YEARS.

LANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 Tulp Straat,
AMSTERDAM.

1 St. Andrews St.,
Holborn Circus,
LONDON E. C.



TRADE MARK.

ESTABLISHED 1841.

CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE,

NEW YORK.

A. CARTER, JR.
A. K. SLOAN.
C. E. HASTINGS.

GEO. R. HOWE.
WM. T. CARTER.
WM. T. GOUGH.


FACTORY, NEWARK, N. J.

HERMAN KOHLBUSCH, SR.



Established 1858
Manufacturer of
FINE BALANCES
AND WEIGHTS for
every purpose
where accuracy is
required. 59 Nassau
Street, cor.
Maiden Ln. N. Y.
Repairs (any make)
promptly made.



SECURITY PIN GUARD 

PAT'D DEC. 25, 1894
MANFD BY SECURITY MFG CO. **25¢**

7 ASTOR HOUSE (BROADWAY) N.Y.

85c. doz. Net Cash. Discount to Jobbers.

F. M. WHITING COMPANY, SILVERSMITHS.

Factory and Main Office,
NORTH ATTLEBORO, MASS.



New York Office,
1128 BROADWAY

—ADDRESS ALL COMMUNICATIONS TO FACTORY.—

Our new NEAPOLITAN pattern is now ready. Dealers will do well to withhold all orders until they have inspected this new and artistic design in flatware.

OUR APOLLO

CONTINUES THE
LEADING PAT-
TERN ON THE
MARKET.



TEA CADDY SCOOP.



TRADE MARK

STERLING 925 / 1000 FINE.

**J. B. & S. M. Knowles Co.,
SILVERSMITHS,**

Main Office and Shops:

PROVIDENCE, R. I.

Nail Polishers

AND OTHER

QUICK SELLERS

ARE MADE BY

CODDING BROS. & HEILBORN,

North Attleboro, Mass.

**WOOD & HUGHES,
STERLING SILVERWARE MANUFACTURERS**

New York Agents for the Derby Silver Co.

FINE QUADRUPLE PLATED WARE,

No. 16 JOHN STREET, NEW YORK.

206 Kearney St., San Francisco, Cal.,

HASKELL & MUEGGE, Agents.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them, it is necessary to rub them on good leather strop. Lecoultre's Stropps (to be had with the Razors), should be used in preference to others.



THIS CUT IS TWO-THIRDS
OF REGULAR SIZE.

MATHEY BROS., MATHEZ & CO.,

SEND FOR
PRICE LIST.

SOLE AGENTS. 21 & 23 Maiden Lane, N. Y.

H. L. SMITH, 4 Maiden Lane,
NEW YORK.



Medals

AND

Badges

OF EVERY
DESCRIPTION.

Jewelry Repairing

OF ALL KINDS
AT LOWEST PRICES.

ENAMELERS

OF GOLD, SILVER AND PLATED JEWELRY,

Enameled, Plain and in Colors.

ALSO OF

**SOCIETY EMBLEMS,
YACHT AND COLLEGE FLAGS.**

All Varieties of Painted Enamel Work.

S. S. WILD & SON,

179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.
Telephone Connection.



MARINE CHRONOMETERS,

MANUFACTURED BY

John Bliss & Co., 129 Front St., New York.

We have on hand a number of Chronometers, by various good makers, not new which have been in service for purposes of navigation, and are excellent instruments. They have been put in perfect repair and will give satisfactory results as to performance. We will sell these Chronometers at low prices, either for cash, or on accommodating terms to suit special cases, or will hire them at moderate rates and allow the hire to apply on purchase.

SEND FOR CIRCULAR GIVING PRICES AND TERMS.

THE SPENCER OPTICAL INSTITUTE THE RECOGNIZED OPTICAL SCHOOL FOR BUSINESSMEN

OUR COURSE PRACTICAL COMPREHENSIVE NONCLASSICAL IN THEORETICAL AND APPLIED OPTICS

SEND FOR APPLICATION BLANK & PROSPECTUS. CLASSES CONVENIENT TUES. EACH MONTH

SPENCER OPTICAL MANUFACTURING CO. 15 MAIDEN LANE, N. Y.

OUR STUDENTS
ARE THE
SUCCESSFUL
OPTICANS

The Proposed New Building of the Tilden-Thurber Co.

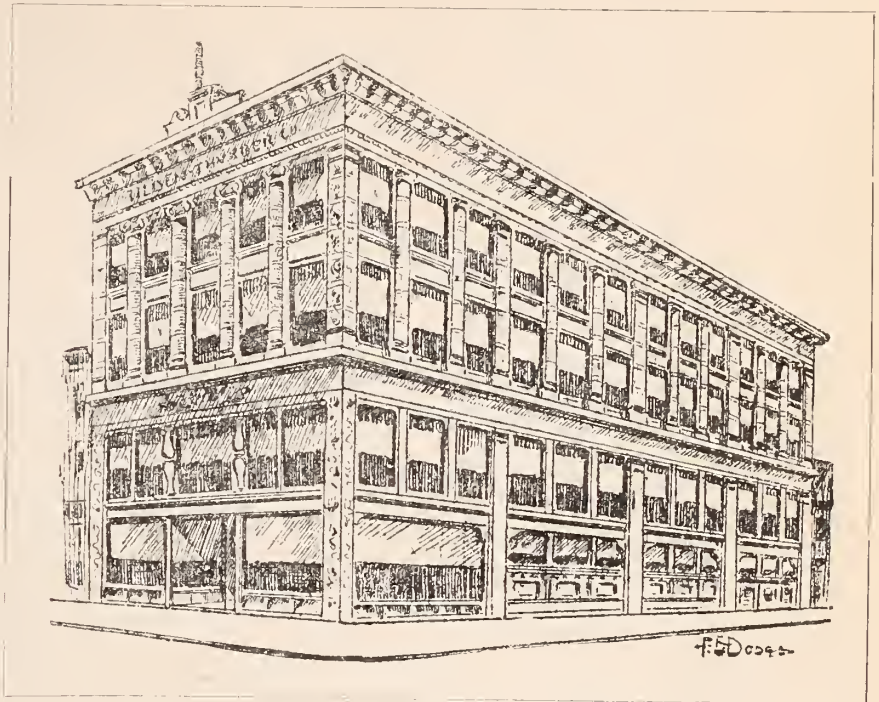
PROVIDENCE, R. I., Nov. 2.—Some time ago the announcement was made that a new business building was to be erected on the corner of Mathewson and Westminster Sts., to be occupied wholly by the Tilden-Thurber Co. The arrangements for the building have just been completed and work is to be begun at once. This property is known as the Larned estate, the lot having been purchased by Asa Larned in 1802 for \$730.

The new building, which is designed by Shepley, Rutan & Coolidge, the famous architects of Boston, is to be 40½ feet on Westminster St. and 93 feet on Mathewson St. and four stories high. The front of the first two floors will be largely of glass, providing ample opportunity for display. The design will be carved out in terra cotta richly ornamented. When completed the first floor, which will be furnished in mahogany, with a mosaic floor, will be devoted to silverware, diamonds, jewelry and watches. One-half of this floor will be utilized for the display of silverware of the Gorham Mfg. Co., the exhibit being larger than that of any other retail house in the country outside of the company's New York store.

The second floor will be occupied by the china and glassware departments, the fixtures being elaborate and especially adapted for this particular purpose. The art department, which has grown to large

proportions, will occupy the entire third floor and art rooms and the workshops will be on the fourth floor.

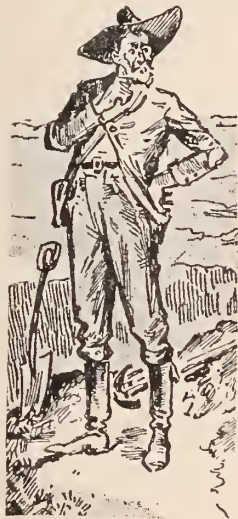
equaled by any house in New England and unsurpassed by any in the country. Freight and passenger elevators will be provided.



THE PROPOSED NEW BUILDING OF TILDEN-THURBER CO.

The entire building was designed especially for the business of the Tilden-Thurber Co., and the facilities provided will be un-

the building will be lighted by electricity and all conveniences will be of the latest and most approved design.

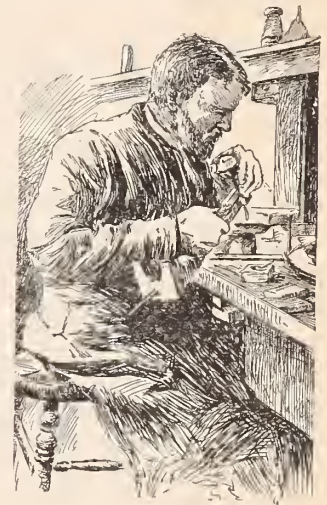


THE DIAMOND DIGGER.

CUTTERS OF DIAMONDS.

OPPENHEIMER BROS. & VEITH.

DEALERS IN WATCHES.



THE DIAMOND CUTTER.



THE DIAMOND WEARER.

65 NASSAU ST.,

PRESCOTT BUILDING,
JOHN AND NASSAU STS.,

NEW YORK.

LONDON:

10 HATTON GARDEN.

AMSTERDAM:

TULP STRAAT No. 2.

W. D. Pringle

82 and 84 NASSAU STREET, NEW YORK.

YOU CAN AFFORD TO

GIVE AWAY

OUR MOROCCINE

JEWELRY CASES

BECAUSE THEY ARE CHEAPER THAN ANYTHING YOU CAN BUY.

Moroccine Ring Cases, Velv. Lined, \$2.50 a Dozen.

Important Case in Relat on to Trade-Marks.

WASHINGTON, D. C., Nov. 1.—The subject of trademarks is receiving a great deal of attention from the Treasury Department at the present time, and the following decision of Assistant Secretary Wike in relation to the same will be of great interest to THE CIRCULAR readers:

TREASURY DEPARTMENT,
OFFICE OF THE SECRETARY. }

WASHINGTON, D. C., Oct. 30, 1895.

MESSRS. PRINDLE & RUSSELL,
Washington, D. C.

Gentlemen: Referring to your letter of the 18th inst., regarding the trademark of your clients, "Elgin Watch Company," the Department desires to be advised whether you claim protection against the importation of watches marked "Ilgin Watch Company," or whether you are simply desirous of seeking to protect yourselves from loss through the recording of a trademark of the "Ilgin Watch Company." If the latter be your motive in the case your communication has arrived too late, because the application of the "Ilgin Watch Company" preceded yours and record was duly made.

Your trademark will also be recorded in accordance with your request, but the question of the legitimacy of the trade mark "Ilgin Watch Company," is not one for this Department to decide; its function under the law being limited to a denial of the right of entry to articles which shall simulate or copy trademarks recorded in this Department. Respectfully yours,

S. WIKE,

Assistant Secretary.

Some of the facts in the case, as well as the opinion of Solicitor Reeve, regarding the course of the Secretary of the Treasury, are set forth in the following portions of the Solicitor's letter to the Secretary:

"The enforcement of the statute presupposes that the Secretary is therein

authorized to decide questions primarily as to the validity of trademarks when they are presented in the manner contemplated by law, for he is to determine whether the trademark of the imported article is an infringement and furnish copies of the recorded trademark to each Collector or other proper officer of the customs. I do not understand, however, that the authority conferred on the Secretary by the statute supersedes or interferes with the jurisdiction of the Court touching questions of infringement. For, while it is the duty of the Secretary to decide the question in limine when properly arising before him, yet he would be bound by the decision of the Court.

"The present question is involved in some difficulty. While it is prima facie that the trade mark, 'the Ilgen Watch Company,' is a simulation of the trade mark, 'the Eldin National Watch Company,' yet the latter company neglected to avail itself of the privilege of the statute until its more diligent rival had recorded its name in the books of the Department. That is to say, the Ilgen Company filed its application on the 16 inst., while the Elgin Company did not file its application until three days later. So, when the attorneys for the latter company wrote their protest dated the 18th inst., the Ilgen trademark had been recorded two days.

"I think, however, that if you should be satisfied that the Ilgen Company's trade mark is an infringement of the trademark of the Elgin Company, you would have the authority to revoke the instructions given to the Collectors, in behalf of the Ilgen Company, and cancel the record made in the Department. Or you might with propriety under the circumstances (especially if you should entertain any doubt about the claim of the Elgin Company) leave the question to be determined judicially."

[A previous report on this matter, giving some details additional to those herewith, is published on page 7 of this issue of THE CIRCULAR. ED]



BAUM & OPPENHEIM,
MANUFACTURERS OF
MOUNTINGS,
41 & 43 MAIDEN LANE,
NEW YORK.

WOULD YOU???

YOU AND WE **KNOW**

THAT YOU WOULD NOT BUY

PATCHED TROUSERS FOR NEW ONES.

WHY THEN SELL

PATCHED EYE-GLASS GUARDS FOR NEW ONES?

WHY NOT BUY THE



WHEN JUST AS CHEAP?

SEND FOR PRICES TO

E. KIRSTEIN'S SONS CO., ROCHESTER, NEW YORK.

Providence.

All communications for this column, addressed to P. O. Box 1093, Providence, R.I., will receive prompt attention.

Harry C. Lindol has mortgaged real estate in Cranston to Nathan B. Horton for \$5,000.

Mr. Killick, of L. H. Keller & Co., New York, was in town last week calling upon the trade.

Jesse Metcalf is preparing to erect a five story brick building for manufacturing and business purposes measuring 200 feet on Pine St., 85 feet on Page St., and 120 feet on Richmond St., height 70 feet.

Frank W. Pettee who started in the manufacturing jewelry business at 224 Eddy St., about a month ago, has given a chattel mortgage to S. & B. Lederer, for \$1,000, covering tools, stock, machinery and fixtures.

The Industrial Trust Co., of this city, have attached the property of the Anchor Pearl Co., as well as the individual members, Geo. W. Prentice and Franklin A. Smith, Jr., of this city, and George E. Parker, of Boston, for \$15,000.

At the annual meeting of the Rhode Island Business Men's Association held last week, Leander C. Belcher and Charles H. George were elected vice-presidents and John Shepard, Jr., as a member of the executive committee.

Municipal politics have been all the talk in this city the past week, and many of the local jewelers are very prominent therein. The following were elected by the Republican party as delegates to the City Convention: From Ward 1, Herbert W. Ladd; 7th ward, William N. Otis; 9th ward, Walter S. Hough; Supervisors, Republican: 1st ward, Pitts S. Bliven; 4th ward, John C. Harrington; 5th ward, Louis D. Schmidt; 8th ward, Telesford Stahl.

Last Tuesday deputy sheriff O. C. Goodell, at the instance of Isaac Hahn, placed a keeper in possession of the premises of Julian Rathborn, refiner, Sabin St. This attachment was satisfied on Saturday. There is, however, another writ of summons for \$390 balance on book account pending against this concern at the instance of R. Wallace & Sons Mfg. Co., Wallingford, Conn. It was brought Aug. 22d last, and continued from time to time until Oct. 17 when it was continued to such a time as it should be called by the attorneys.

The Attleboros.

George W. Livsey, formerly of the manufacturing firm of Ellis, Livsey & Brown, has opened a commercial school in this place.

Edward D. Sturtevant, of S. E. Fisher & Co., has been nominated by the Republicans for selectman. The Democratic nominee has declined to run against Mr. Sturtevant, who will have no opposition.

Arthur H. Paul, who was formerly employed as foreman by W. D. Wilmarth & Co., will soon start in business for himself in the manufacture of metal whip sockets.

Petitions for changing the name of the town of North Attleboro are being circulated very industriously, some advocating one name and some another. This difference of opinion will probably result in neither of the names being adopted.

At the 13th annual meeting of Company C Association last week, Frank W. Weaver was re-elected as president but declined to serve. Mark O. Wheaton was elected first vice-president, Charles T. Draper, assistant secretary, O. P. Richardson and E. B. Richards as auditors and Frank W. Weaver, Sydney O. Bigney and Willis H. Streeter on the executive committee.

Philadelphia.

A magnificent cut glass department has been added to the establishment of L. A. Scherr & Co.

Opticians Ferguson & Weston and Wall & Ochs are having a lively rivalry in the way of street car advertising. Ferguson & Weston's artistic fancy runs to "noses," and Wall & Ochs to "poses."

The Jewelers' Club will give the second "Smoker" of the season on the evening of Nov. 19th. An excellent entertainment is being arranged by a committee consisting of Wm. H. Long, Louis P. White, Jas. H. Kelley, Wm. Linker, Jas. W. Barry, Wm. S. Quinn and Wm. G. Earle, chairman.

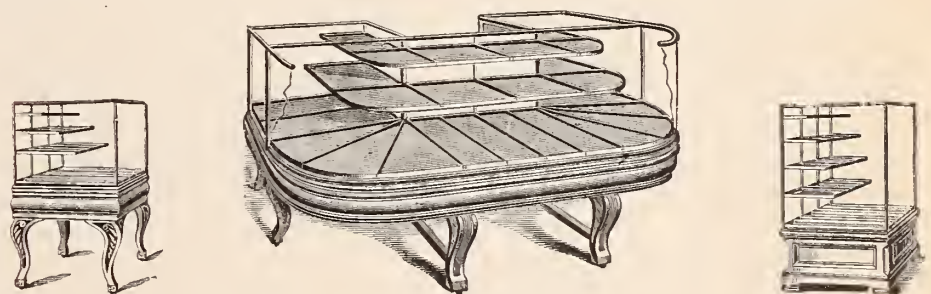
It is stated that Joseph C. Gigon, 1010 Chestnut St., is keeping out of the way of his creditors and that there are various warrants out for his arrest. Mr. Gigon has not been seen around the establishment

since the early part of last week, but it is understood that Chas. Powers, of Ludeke & Powers, New York, is in charge of the place.

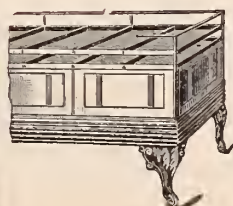
Among the out-of-town jewelers here the past week were: John H. Fritz, Cashtown, Pa.; F. Rudolph, Wilmington, Del.; C. S. Hunsburger, Soudertown, Pa.; W. Funk, of Hall & Funk, Lebanon, Pa.; John Dewar Bryn Mawr, Pa.; B. F. Cramer, Pembrton, N. J.; Jacob Thurer, Clifton, Pa.; R. S. Porter, Woodbury, N. J.; Geo. T. Press, Oxford, Pa., and B. C. Foster, Bristol, Pa.

Jeweler Herman F. Wolff, 909 Vine St., has been covering himself with glory again. Mr. Wolff has achieved distinction as the champion light weight amateur wrestler. Last week he took rank as a life saver. The clothes of an old woman named Sarah Cullen who keeps a fruit stand close to the store caught fire from a peanut roaster, and she would probably have been burned to death had it not been for Mr. Wolff's active and heroic help. Mr. Wolff is still nursing a pair of badly singed hands.

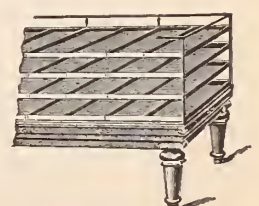
Orders were booked in Philadelphia last week by L. S. Lewis, Randel, Baremore & Billings; Frank Locklin, Unger Bros.; N. B. Elting, Jung, Staiger & Klitz; M. Hutton, W. S. Hedges & Co.; John Welsh, Geo. E. Street & Sons; Edward Dingee, Gorham Mfg. Co.; W. Hall, Mayhew & Carrington; Chas. Powers, Ludeke & Powers; William Kirkland, Howard & Cockshaw; Otto Wolff, Alling & Co.; H. G. Rutherford, Kirby, Mowry & Co.; J. E. Kingman, Ostby & Barton Co.; Harry Dougherty, E. Howary Watch & Clock Co., J. Simonson, A. J. Hedges & Co.; S. Posner, Wallach & Schiele, and J. H. Thompson, Elgin National Watch Co.



NOW is the time to act in fitting up your store for the Fall trade. The advantages of the **FLETCHER PATENT SYSTEM** of trays, in saving of room, speed and attractiveness, also their various appliances in store fittings made to facilitate business should be borne in mind *NOW*



THE FLETCHER MFG. CO.,
259 WEST 27th STREET,
NEW YORK CITY.



NEW CREATIONS THIS SEASON.
SEND FOR CATALOGUE.

THE GENUINE ROGERS

ELECTRO SILVER PLATE.

Spoons, Forks, Knives, &c.

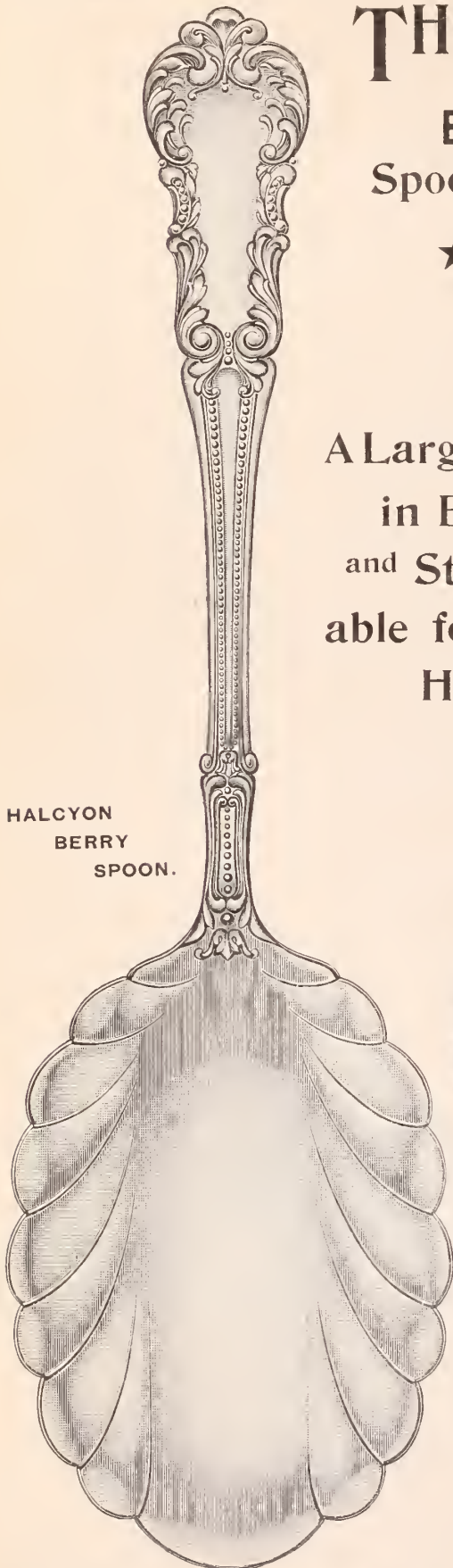
IS STAMPED

★ROGERS & BRO., A. I.

FLEMISH.

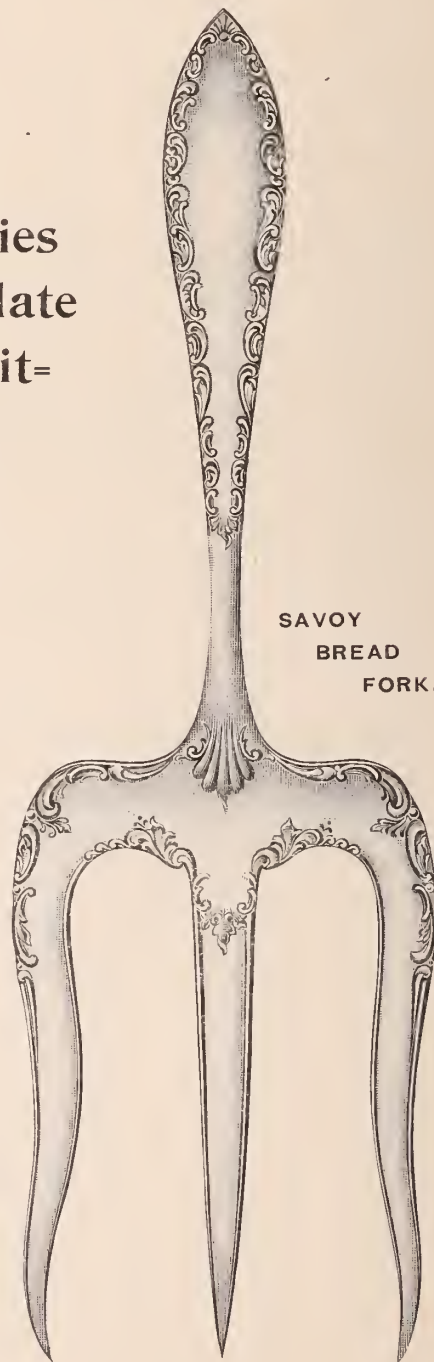
A Large Line of Novelties
 in Electro Silver Plate
 and Sterling Silver suitable for the
 Holiday Fall and Seasons.

HALCYON BERRY SPOON.



BON BON SPOON.

SAVOY BREAD FORK.



THE ORIGINAL AND GENUINE
STAR ★ BRAND

manufactured continuously for
 HALF A CENTURY and which
 has made the name of ROGERS
 celebrated.

MANUFACTURED BY

ROGERS & BROTHER,

WATERBURY, CONN.

16 CORTLANDT ST., NEW YORK.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF
JEWELERS WATCHMAKERS, SILVERSMITHS,
ELECTRO-PLATE MANUFACTURERS, AND ALL
ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions
only, and we shall present in other columns only what
we consider of interest or value to our readers. Advertis-
ing matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower,
considering the number of tradesmen reached by its
large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements
must be received one week in advance; new matter
can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.	
United States and Canada, - - -	\$2.00	
Foreign Countries in Postal Union, - - -	3.00	
Single Copies, - - - - -	.10	

New subscribers can commence at any time.
Payments for THE CIRCULAR when sent by mail,
should be made in a Post-Office Money Order, Bank
Check or Draft, or an Express Money Order or Reg-
istered Letter. All postmasters are required to reg-
ister letters whenever requested to do so.

Pay money only to authorized collectors having
proper credentials.
Returning your paper will not enable us to discon-
tinue it, as we cannot find your name on our books
unless your address is given.

In changing address always give the old as well as
the new one. Your name cannot be found on our
books unless this is done.

We will continue to send papers until there is a
specific order to stop, in connection with which all
arrears must be paid; but such an order can be
given at any time, to take effect at or after the ex-
piration of the subscription. All such orders will be
promptly acknowledged by mail.

The Courts have decided that all subscribers to
Journals are responsible until arrears are paid in
full and an order to discontinue has been received by
the publisher.

Member of the American Trade Press Association.

Vol. XXXI. Nov. 6, 1895. No. 1.

*Every line of reading matter in THE
JEWELERS' CIRCULAR, with the exception of
the few brief extracts from exchanges
always properly credited, is written ex-
clusively for this journal. Each issue
of THE JEWELERS' CIRCULAR is copy-
righted.*

FEATURES OF THIS NUMBER.

- Page 42—WORKSHOP NOTES.
- Page 42—TECHNICAL ARTICLES.
- Page 29—OUR TRAVELING REPRESENTATIVES.
- Page 37—ART STATIONERY FOR JEWELERS.
- Page 28—QUERIES BY CIRCULAR READERS.
- Frontispiece—THE "DEFENDER" IN SILVER.
- Page 38—MATTERS IN JEWELRY STOREKEEP-
ING.
- Page 45—THE CONNOISSEUR — RAMBLER'S
NOTES.
- Page 39—PAGE OF EFFECTIVE RETAIL JEWEL-
ERS' ADS.
- Page 12—FALL FASHIONS IN JEWELRY AND
SILVERWARE.

A decision interesting to the trade gen-
erally and medal makers particularly,
was handed down by the courts in St.
Louis, Mo., a few days ago. Judge Vaillant
decided that the badge of the Order of
Ladies of the Sacred Heart cannot be protec-
tively trademarked, as a trademark does
not give its proprietor exclusive right to
make the goods to which it is applied. The
only use of the mark is to indicate that
goods to which it is applied were made by
the order. The decision strikes us as per-
fectly sound. We think the suit should
have been brought under the design patent
obtained by the originator of the badge,
with whom the plaintiff had, doubtless,
arranged for its manufacture.

Art Stationery as an Advertisement of a Jewelry Store.

THE WRITER on the correspond-
ing staff of THE CIRCULAR makes some apt
remarks in refer-
ence to the establishing of an art stationery
department in a jewelry store. Aside from
the harmony of art stationery with the
general character of a jeweler's stock and
its individual profitableness, it is a far
reaching and effective advertising medium
of the jeweler's business. It is pointed out
that as the papers are sold generally in
small quantities and as the boxes contain-
ing them may bear the imprint of the jew-
elry firm, the entire business is advertised
among the finest class of trade. This ad-
vertisement, effective in itself, is greatly in-
creased by the imprint of the firm on the
individual envelopes. Again fine station-
ery lends itself admirably to artistic window
display which is one of the most effective
modes of advertising at the present day.

Infringements of Trademarks on Imported Mer- chandise.

SEVERAL intri-
cate questions
have been raised by
the protest of the
Elgin National Watch
Co. against the right
of the "Ilgen Watch
Co." to import watches bearing the name of
the latter concern. The protest was set up on
section 6 of the present tariff that provides
"that no article of imported merchandise
which shall copy or simulate the name or
trademark of any domestic manufacture or
manufacturer shall be admitted to entry at
any Custom House of the United States."
A supplementary provision of the same
section, however, states that "any domestic
manufacturer who has adopted trademarks
may require his name and residence and a
description of his trademarks to be recorded
in books which shall be kept for that pur-
pose in the Department of the Treasury
under such regulations as the Secretary of
the Treasury shall prescribe, and may fur-
nish to the Department fac-similes of such
trademarks."

With this provision, it appears, the Elgin
National Watch Co. were late in complying.
Thus arise the complications as elsewhere
reported in this issue of THE CIRCULAR.

In another case under the same head a
decision handed down last week is pertinent
and interesting, as settling conclusively
the first provision of the section. It is as
follows:

TREASURY DEPARTMENT,
OFFICE OF THE SECRETARY. }

WASHINGTON, D. C., Oct. 28, 1895.

MESSRS. T. S. TODD & Co.,
11 William St., New York, N. Y.

Gentlemen—The Department is in receipt of your
letter of the 21st inst., in regard to the importation at
New York of certain goods, in violation to the pro-
visions of section 6, of the act of August 28, 1894, and
you state that as the same are intended only for trans-
shipment to Central America, application is made for
permission to allow the goods to go forward in that
manner.

In reply, I have to state that the section of law
cited prohibits the entry at the Custom House of any
goods which, as in this case, simulate the name or
trademark of any domestic manufacture or manufac-
turer, and the Department is, therefore, unable to
grant permission for entry of these goods for the pur-
pose of transit through the United States.

In order, however, to close this matter, it is sug-
gested that you make application for permission to
return the goods to the country whence exported.

Respectfully yours,
S. WIKE,
Assistant Secretary.

This decision, which is of great import-
ance, to the trade at large, is a just one, and
the law should be strictly enforced. How-
ever, in cases like that of the Elgin National
Watch Co. against the "Ilgen Watch Co.,"
are embarrassing feature lies in the duty
they impose upon the Secretary of the
Treasury to sit as a judge of the validity
of trade marks. The Solicitor of the Treas-
ury, as reported from Washington in another
column, appears to think that a preliminary
power of determination is vested, by sec-
tion 6 of the tariff Act, in the Secretary of
the Treasury, and he would not perhaps
venture to raise the question of constitution-
ality against such a statute even if he be-
lieved it could be raised. But the questions
involved in the case are considered of such
importance that the papers have been sent
to the Attorney-General and his opinion
has been asked upon all its aspects.

Receiver of the E. N. Welch Mfg. Co. Dismissed.

BRISTOL, Conn., Nov. 3.—Another move
has been made in the reorganization of the
E. N. Welch Mfg. Co., Forestville. Appli-
cation was made by attorney Charles E.
Gross, of Hartford, yesterday, representing
the Bristol Brass & Clock Co. and others
to have the receiver of the E. N. Welch
Mfg. Co. dismissed.

Judge Ralph Wheeler, of the Superior
Court, granted the application as there was
no opposition.

The jewelry robber who robbed Gerlach's
store, Columbus, O., of \$500 worth of dia-
mond rings turns out to be a woman. She
was arrested last week and gave her name
as Effie Wilson, though the name with
which she signed the check in payment for
her purchases was Bertha Crum. She con-
fessed and turned over the jewelry.

New York Notes.

C. G. Malliet & Co. have filed a judgment for \$350.79 against Geo. Freyman & Co.

Montague F. Harris, president of the Chas. Jacques Clock Co., sailed for Europe Wednesday on the *Teutonic*.

Thieves last week broke the show window of Henry Wortie's jewelry store, 254 Grand St., Brooklyn, and stole jewelry valued at about \$150.

Geo. C. Cragg, dealer in antiques, bric-à-brac and curios, 19 E. 14th St., assigned Wednesday to Richard M. Bent, giving preferences for \$800.

Aaron Morris, assignee of Eugene B. Schiller, formerly of 415 Broadway, is advertising for creditors of the insolvent to present their verified claims at his office, 234 Broadway, on or before Jan. 24, 1896.

Philip Wertheimer, 50 years old, who claims to be a jeweler, of 317 E. 74th St., was indicted Thursday on the charge of registering illegally. He pleaded not guilty before Judge Allison, in the General Sessions, and was held in \$500 bail. He claims to have lived in the district three years.

An order of Judge McAdam of the Superior Court last week authorized B. Gerson Oppenheimer, receiver of the defunct firm of Hagan, White & Co., to pay out the sum of \$325.15. The receiver, who was appointed March 13th, reports that he now holds about \$2,400 for disbursement among the creditors.

One of the charges against John Johnson accused of burglary, in the Jefferson Market Police Court, Wednesday, was that he had attempted the night before to rob the jewelry store of Otto Klemmpt, 199 Seventh Ave. The jeweler appeared upon the scene and Johnson fled. Johnson was held for trial in \$1,500 bail.

About \$600 worth of jewelry and pawn tickets for a much larger amount were found in the possession of two professional shoplifters arrested recently by the police. The prisoners said they were Mary Busby and Edward Miller. They were held on the specific charge of stealing a cape. No clue as to whom the jewelry belonged was discovered.

Margaret Fox was a prisoner in the Lee Avenue Police Court, Brooklyn, last week, charged by Max Jaffe, jeweler, 412 Bedford Ave., Williamsburg, with keeping a diamond ring which had been sold to Captain Tharrington on the instalment plan for \$85. Tharrington had paid \$35 on the ring when he left the city and went to Baltimore. Before going away he presented the ring to Miss Fox, who refused to give it up. She was held in \$300 bail.

The action of Allan C. Dalzell to recover \$75,000 from the Fahys Watch Case Co., which, as told in *THE CIRCULAR*, Oct. 16th, was sent to a referee by Judge McAdam after it had come up for trial in the Superior Court, was continued before the referee, Hamilton Odell, Oct. 29th and 30th. The amount sued for is claimed to be due as

Dalzell's share of the profits on corrugated watch crowns made under patents which he assigned to the Fahys Watch Case Co. The examination of Henry F. Cook, secretary of the defendant company, was continued Wednesday before the referee. The case was then adjourned until Nov. 12th.

Herman E. Kleber, receiver of the F. Grote Co., formerly manufacturers of ivory goods, in E. 14th St., applied to the Superior Court, Wednesday, for the appointment of a referee to take and state his final accounts. Mr. Kleber was appointed receiver at the voluntary dissolution of the F. Grote Co., in November, 1893. The capital stock of the corporation was \$200,000, divided into 2,000 shares. Of these shares the receiver has received 1,717, and paid to their holders \$41,160.50. He still has \$1,839.50 to be paid on the remaining 283 shares. Judge Gildersleeve, Thursday appointed Quincy W. Boese referee to take the receiver's accounts, and the time to file objections to the accounting was extended until Nov. 15th.

The schedules of E. R. Stockwell, manufacturing jeweler, 19 John St., who assigned Oct. 8th to Herbert M. Condit, were filed last week in the Court of Common Pleas. They show the debts and liabilities to amount to \$1,895.56 with nominal assets of \$923.28, actually worth \$616.15. The merchandise on hand is given as nominally worth \$527.49, and actually \$253.50. The remainder of the assets consists of accounts due. The merchandise creditors are: J. F. Newman, \$1,014.35; R. A. Breidenbach, \$300; A. Wittnauer, \$25; Waterman & Lehmann, \$26; Hodenpyl & Sons, \$73; N. H. White & Co., \$88; J. W. Richardson & Co., \$33; Hurd Bros., \$8, and T. W. Adams & Co., \$7. The remaining liabilities are advertising accounts.

The first of the replevin suits brought by Isaac Silverman against pawnbrokers Martin, Freel, Harris, Mentz, Bruckheimer, Behrens, and Goodwin, as told in *THE CIRCULAR* last week, came up for trial before Judge Lawrence, of the Supreme Court Circuit, ended Oct. 29th. The jury brought in a verdict against pawnbroker Martin for \$153. The other suits were not tried owing to an agreement between the litigants to let the result of the first action decide the others. The actions as already stated are brought to recover watches which are claimed to have been stolen from Silverman during the Summer of 1891 by J. Newman, who pawned them with the defendants. Geo. C. Comstock appeared for Silverman and J. Wernberg for the pawnbrokers.

A. S. Mermod Honored on the 50th Anniversary of His Business Career.

ST. LOUIS, Mo., Nov. 1.—Augustus S. Mermod, president of the Mermod & Jaccard Jewelry Co., celebrated the 50th anniversary of his arrival in St. Louis Monday. The occasion was made a half holiday for the managers and employes of the firm.

The big store on Broadway and Locust

St. was handsomely and tastefully decorated when Mr. Mermod arrived in the morning. He was met at the entrance by D. C. Jaccard, who escorted him into the midst of 200 employes and friends who were assembled around the beautiful golden receptacle which contained the testimonial to be presented to Mr. Mermod. Goodman King, secretary of the firm, addressed Mr. Mermod after quiet was restored. He then presented him with the testimonial in the form of a book 16x20 inches, enclosed in a Louis Quinze table, solidly gilded, the upper part being of glass with a lid. It is beautifully lined with silk plush and resting inside exposed to view was the testimonial.

The exterior of the book is made of white Levantine kid, on the center of which is placed in solid gold letters the initials A. S. M. On either side of the letters, embossed in gold, is placed '1845-1895,' and beneath the monogram are the words, "October 28th, St. Louis." On the second leaf, in illuminated text appears the following inscription:

"Dedicated to Augustus S. Mermod, Esq., President of the Mermod & Jaccard Jewelry Company, commemorating the Golden Anniversary of his arrival in the City of St. Louis, 1845—October—1895."

An address to Mr. Mermod is inscribed on the next page, opposite to which are placed portraits of D. C. Jaccard, C. F. Mathey and Goodman King, with their signatures attached, surmounted by the inscription:

"An honest man is the noblest work of God." *Your Lifetime Associates.*

The names of the members of the establishment and the employes in the various branches of the manufacturing department of the firm then follow. On the next leaf is shown a picture of St. Louis in 1845, and of St. Louis in 1895, with a cut of the present Mermod & Jaccard building.

As the golden anniversary also celebrated Mr. Mermod's crystal wedding, he was presented at the same time with a magnificent cut glass, gold inlaid vase, filled with fifty roses.

Mr. Mermod came here 50 years ago direct from the mountains of Switzerland and opened a small jewelry store on Main St. between Locust and Vine Sts., then an important center of the retail trade. For two years he conducted this small store alone, making a name for honest and fair dealing. He was a bachelor then and lived in a room next door to his store.

In 1847 he was joined by his old school-boy friend and associate D. C. Jaccard, and the two then formed the partnership and started the firm that has grown to be the largest west of New York.

During the 50 years of Mr. Mermod's life in St. Louis he has been known as a progressive, liberal, broad minded citizen, always ready to assist in any public enterprise, and the kindest of employers. He is held in the highest esteem by his associates and employes.

Last Week's Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: W. H. Frost, Elmira, N. Y., Gilsey H.; C. Du Bois, Walton, N. Y., St. Denis H.; G. F. Durgin, Concord, N. H., Holland H.; R. S. Gardiner, Derby, Conn., Park Ave. H.; W. H. Durfee, Providence, R. I., Imperial H.; S. K. Zook, Lancaster, Pa., Coleman H.; M. L. Carter, Danbury, Conn., St. Denis H.; S. J. Son, Chicago, Ill., Astor H.; D. R. Brown, Stroudsburg, Pa., Sturtevant H.; C. S. Sherwood, Portsmouth, Va., Marlborough H.; Chas. F. Stark, Calicoon Depot, N. Y.; J. R. Nutt, Akron, O., Imperial H.; C. J. Giering, Middletown, N. Y., Sturtevant H.; F. Rolshoven, Detroit, Mich., Union Square H.; E. P. Durango, Chattanooga, Tenn., St. Denis H.; C. A. McAllister, Philadelphia, Pa., Astor H.; H. Hendelman, Towanda, Pa., Broadway Central H.; D. R. Dingwall, Winnipeg, Man., Imperial H.

L. B. Coe, Springfield, Mass., has taken temporary quarters at 320 Main St.

Boston.

E. H. Saxton has been confined to his home by illness the past week.

Aaron Crocker, with John W. Sanborn & Co., will go to Buffalo, N. Y., about Nov. 10, to open a branch house there.

C. S. Cook, of A. Stowell & Co., has been seriously ill in Montreal, with an attack of appendicitis, but at last accounts was progressing toward recovery.

George H. Lloyd has resigned the trusteeship of the New England Association of Opticians and will go south this Winter for the benefit of his health.

Eugene H. Richards was elected grand commander of the Grand Commandery, Knights Templar of Massachusetts and Rhode Island, last Thursday evening.

Dame, Stoddard & Kendall, who handle table cutlery, are to occupy the premises at 370 Washington St., formerly leased by Henry T. Spear & Son, and the floor above, thereby largely increasing their floor area.

The marriage took place Oct. 29th of Miss Louise Tower Wallace and Everett Mifflin Dickinson, at the home of the bride's parents, 11 Atlantic St., South Boston. Mr. Dickinson is a jeweler of North Adams, Mass.

Smith, Patterson & Co. have walled up their Arch St. entrance and the private offices of the partners occupy the space thus made available. The remodeling of the store is now completed and the beauty and size of the interior evoke expressions of

admiration from all visitors to the establishment.

The furniture dealers of Boston are encroaching upon the domain of the jewelers, especially noteworthy being the recent action of the Paine Furniture Co., in adding a very large assortment of hall clocks to their stock and announcing their purpose to undersell the trade \$25 to \$75 on their timepieces.

J. E. Thompson, who has recently changed his location from 1390 Tremont St., to Columbus Ave. extension, Roxbury district, was given a "housewarming call" at his store last Monday night by a number of friends, who brought with them as a present suitable to the occasion, a handsome gas radiator.

Buyers in town the past week included: G. A. Bailey, West Brookfield; C. B. Duckworth, E. J. Elliott, Pawtucket, R. I.; J. E. Chickering, Suncook, N. H.; O. F. Hall, South Norridgewock, Me.; Burr Bros., Foxboro; E. Huntley, Northfield, Vt.; F. L. Willoby, Brookline, N. H.; G. H. Willoby, Franklin; W. J. Tracy, Burrillville, R. I.; Perley Chandler, Barre, Vt.; E. G. Wright, Putnam, Conn.; A. W. Livingston, of Kelly & Livingston, North Troy, Vt.

There was a \$75,000 fire at Miller's Falls, Mass., Wednesday, and among the losses were E. M. Partridge, drugs and jewelry, loss \$3,500, insurance, \$2,500; and W. F. Everett, jewelers' tools, loss, \$300, uninsured.

JEWELERS ARE INVITED TO INSPECT OUR

**NEW
GOODS**

IN OUR

**NEW
STORE**

AT

915 BROADWAY, NEAR 21st STREET.

THE DISPLAY COVERS

THE WHOLE LINE OF

CUT GLASS.

IF YOU CANNOT CALL, SEND FOR A CATALOGUE.

C. DORFLINGER & SONS,

36 MURRAY STREET,

NEW YORK.

Profit, Certain: Satisfaction, Sure!

We propose that Retail Jewelers shall have **unusual** advantage in pushing the sale of the New York Standard Watch. Therefore

"Any product of this Company in the hands of any Regular Jeweler, whether found in his own stock or returned to him by a customer, which is not entirely satisfactory from any cause whatever, may be sent by mail to the New York office of this Company (No. 11 John Street), and *within one day* (or two, at farthest) it will be returned to him repaired, or a new Watch sent in exchange; and in the large majority of instances there will be no charges whatever." No bothering to know the *why* for its return; no grumbling or hesitating; *no delay*; no questioning the sender's statement; just a straight-forward *doing* of what we *say* we will do, and liberal methods in our doing it.

Such a guarantee has never before been ventured by any Watch Manufacturer in the World. We submit it as the earnest of our faith in our "works," and in token of our desire to increase the profit and satisfaction of the Jeweler in handling the line.

The New York Standard Watch Co.



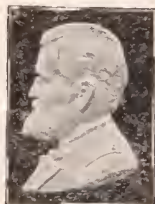
DIES AND MEDALS.

VICTOR D. BRENNER,
ART DIE CUTTER
AND MEDAILLEUR,
108 FULTON ST., N. Y.

Cuts Dies and Hubs for all kinds of Medals, Badges, Portraits, Crests, Coats of Arms, Buttons, Silverware and Jewelry.

Embossing Dies for
Fancy Stationery
and Leather.

FINE FIGURE
WORK A
SPECIALTY.



CAMPBELL-METCALF SILVER CO.,
SILVERSMITHS,



ALL GOODS 925/1000 FINE.
Factory, Providence, R. I. Offices, New York and San Francisco.

Queries by Circular Readers.

NOTE.—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR desires every jeweler to take advantage of this department.

CHICAGO, Ill., Oct. 30.

Editor of THE JEWELERS' CIRCULAR:

Will you kindly inform us of the name of the silver manufacturer who uses a trademark with the letter M combined with a hyppogriff and the word "sterling." We know it is not the Mauser Mfg. Co. mark.

TOWLE MFG. CO.

ANSWER:—We find that the Malby, Stevens & Curtiss Co., Wallingford, Conn., stamp their silverware with the letter M, the word sterling, and the representation of a fabulous animal, which we take to be a hyppogriff.

TROY, N. Y., Oct. 31.

Editor of THE JEWELERS' CIRCULAR:

I am under the impression that some time ago I saw an ad. in your paper for a small attachment to apply to the ring after it is on the finger to keep it from slipping or turning. Can you give me the name of the manufacturer?

TAPPIN'S DIAMOND PALACE.

ANSWER:—A holdfast guard ring manufactured by J. B. Bowden & Co., 3 Maiden Lane, New York, is the only article to our knowledge of the sort to which you refer. This ring consists of a fine gold band made to fit close to the ring to be protected, with a small projection which enters under the setting of the latter ring, thereby preventing it from turning or slipping.

WILMINGTON, Del., Oct. 30.

Editor of THE JEWELERS' CIRCULAR:

Would you please let me know which is the best way to wash a red chamois skin?

WILMINGTON JEWELER.

ANSWER:—For cleaning soiled chamois skin make a solution of weak soda and warm water, rub plenty of soft soap into the leather and allow it to remain in soak for two hours; then rub it well until quite clean. Afterward, rinse it well in a weak solution composed of warm water, soda and yellow soap. It must not be rinsed in water only, for then it would become so hard, when dry, as to be unfit for use. It is the small quantity of soap left in the leather that allows the finest particles of the latter to separate and become soft like silk. After rinsing, wring it well in a rough towel and dry quickly, then pull it about and brush it well, and it will become softer and better than most new leathers. Some workmen pull it constantly from the time that it is still somewhat moist until fully dry.

In using a rouge leather to touch up highly polished surfaces, it is frequently observed to scratch the work; this is caused by particles of dust and even hard rouge that was left in the skin, and if removed with a clean brush containing rouge, it will then give the brightest and best finish, which all good workmen like to see on their work.

Trade Gossip.

Baum & Oppenheim, 41 and 43 Maiden Lane, New York, are manufacturers of a tasty and handsome line of ring mountings and the fact that they are kept constantly busy is evidence that their goods are appreciated by the trade.

It is a natural expectation that the great vogue of the hair comb would urge designers to endeavor to conceive devices that would be improvements upon the standard article. With the novelty produced by Thos. W. Adams & Co., 14 John St., New York and illustrated in another part of this issue, these manufacturers have been eminently successful in attaining the end desired. It is a unique and beautiful ornament for the hair, and is bound to win for itself a large sale. It is practically three combs in one, and its construction is bound to secure symmetry which is not sure of being obtained with the separated combs.

A fine volume is the 1896 illustrated catalogue of the "Busiest House in America," Lapp & Flershem, Chicago, Ill. It comprises 640 pages, 12x10 inches, bound in heavy cloth covers. It is the 20th annual publication of the house, and contains illustrations and prices of the choicest articles selected from their immense stock, consisting of silver plated ware, table cutlery, sterling silver table ware and novelties, clocks, canes, gold pens, optical goods, compasses, watches of the best makes, fine diamond jewelry, and solid gold, sterling silver and rolled gold jewelry. The firm give assurance that every article shown in this catalogue has been selected with great care as to value, quality, style and durability, so that purchasers can rely upon getting the best value for the price. A specification of the lines would prove a practically impossible task and would occupy more space than this journal could spare. Suffice to say that silver plated hollow ware, novelties, etc., occupy 140 pages; aluminium hollow ware, oak boxes, cut glass, 10 pages; flatware, 55 pages; sterling silver flatware and novelties, 55 pages; leather goods, spectacle cases, etc., 8 pages; optical goods, barometers, etc., 23 pages; trays and boxes, 2 pages; canes, gold and silver heads, umbrellas, gold pens, pencils, etc., 40 pages; clocks, 50 pages; watches, cases and movements, 63 pages; diamond jewelry and 14k. jewelry, 32 pages; other jewelry, thimbles, etc., about 200 pages. A page is given to bicycle cyclometers. The lines of plated ware include the products of the members of the Silver Plated Ware Manufacturers' Association as well as other manufacturers. The volume is a remarkable production, complete in every essential looked for in a jewelers' catalogue.

Ex-president Robert H. Cole, of the American Optical Co., Southbridge, Mass., was in Boston visiting his friends in the trade the past week.

Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or times of interest regarding themselves or their confreres.

C. P. DUNGAN traveler for Meriden Britannia Co., Chicago, returned from a satisfactory visit to Missouri and Kansas jewelers and left early last week to renew acquaintances in Michigan.

R. A. Boyer, representing A. C. Becker, Chicago, has come in from the "copper range" and says he found fair business. Mr. Boyer has left for the west, to return by the northern route.

The mid-Winter banquet of the New England Jewelry Travelers' Association will take place on the 20th or 23d of next month. At this meeting the annual business session of the association will take place. The committee in charge are planning for a very enjoyable occasion.

Jewelry travelers visiting the Boston dealers the past week included: Chris. Morgan, Rogers & Brother; Geo. B. Evans, Trenton Watch Co.; E. F. Skinner, J. Muhr & Bro.; C. C. Munn, C. Rogers & Bros.; W. H. Tarlton, Wightman & Hough Co.; John A. Abel and H. A. Friese, Lewis, Kaiser & Luthy.

Traveling men in New Haven, Conn., last week were: J. C. Cook, Bergstein & Son; Mr. Angell, Link, Angell & Weiss; W. C. Nellis, Enos Richardson & Co.; Mr. Coggins, Towle Mfg. Co.; Mr. Payne, Dominick & Haff; M. Adler; S. Arnstein, Arnstein Bros. & Co.; Mr. Frank, Herzog, Goldsmith & Frank; E. Harris; Mr. Bleecker, Bassett Jewelry Co.; Mr. Peckham, Palmer & Peckham; Mr. Harman, M. B. Bryant & Co.

Traveling salesmen calling on Davenport, Ia., jewelers the past week were: Delancey Stone, Shafer & Douglas; John Lunn, Snow & Westcott; V. L. Burgesser, Kremenz & Co.; C. F. Livermore, Middletown Plate Co.; Charles B. Byron, Whiting Mfg. Co.; Mr. Terrill, E. Ira Richards & Co.; E. B. Frank, Pairpoint Mfg. Co.; L. Newhouse, Glickauf & Newhouse; S. Greenfield, Manhattan Silver Plate Co.; H. G. Nye, C. Rogers & Bros.; Mr. Potter, Acme Silver Plate Co.; Leo Henle, Sussfeld, Lorsch & Co.; L. G. Nuelsen, Trier Bros.; Frank Thompson, Derby Silver Co.; and William Seckels.

Traveling representatives who interviewed Indianapolis, Ind., dealers last week included: H. E. Vincent, Simpson, Hall, Miller & Co.; N. F. Swift, for G. K. Webster; H. Hukill, New Haven Clock Co.; H. C. Rowbotham, J. Muhr & Bro.; Mr. Wilson, Crescent Watch Case Co.; M. E.

O'Donald, Courvoisier-Wilcox Mfg. Co.; F. B. Lawton, S. B. Champlin & Son; W. J. Miller, Seth Thomas Clock Co.; Mr. Goldsmith, Adolph Goldsmith & Son; S. H. Brower, R. L. Griffith & Son; L. B. Eaton, D. Wilcox & Co.; Mr. Marsh, Chas. A. Marsh & Co.; and a representative of W. H. Bell & Co.

The following traveling salesmen passed through Detroit, Mich., last week: Frank E. Wiske, the Rogers Silver Plate Co.; Mr. Bristol, C. Rogers & Bros.; E. B. Richards, G. A. Dean & Co.; Mr. Heffron, Riley, French & Heffron; Mr. Bliss, Gorham Mfg. Co.; Sol. Veit, Marx, Veit & Co.; Max Arnstein, Arnstein Bros. & Co.; A. Adler, L. & J. Adler & Co.; J. N. Beckwith, Joseph H. Fink & Co.; W. H. Harrison, Harrison & Groeshel; A. M. Shieder, William Demuth & Co.; L. F. Clark, W. F. Corey & Bro.; W. A. Lamb, George H. Fuller & Son; Frank Fuller, Braillard & Rosenberg; O. C. Lane, Reed & Barton; W. I. Shaw, Geoffroy & Co.; W. T. Gough, Carter, Sloan & Co.; Henry Frank, Max Freund & Co.; and a representative of the Geneva Optical Co.

The following salesmen called on Syracuse, N. Y., jewelers the past week: Albert Holzinger, for Fred. Kaufman; John W. Sherwood; S. Cohn, Oppenheimer Bros. & Veith; W. S. Campbell, Day, Clark & Co.; Mr. Gregory, Strobell & Crane; N. F. Durlach, Durlach Bros.; James Pantons Mabie, Todd & Bard; H. D. Mix, Wightman & Hough Co.; Edwin Beckwith, New York

Mutual Optical Co.; W. H. Browne, Wilcox Silver Plate Co.; J. R. Goodwin, Carter, Sloan & Co.; Edw. B. Rogers, Jules Laur-ençot & Co.; Mr. Rosenbaum, B. H. Davis & Co.; F. D. Smith, Riker Bros.; Harry C. Larter, Larter, Elcox & Co.; J. J. Hawkes, Hayden W. Wheeler & Co.; George Osborne, Wm. Smith & Co.; Mr. Lawrence, Spencer Optical Mfg. Co.; Milton S. Rodenberg, S. & B. Lederer; E. W. Wagner, Leon J. Glaenger & Co.

Canada and the Provinces.

J. Miller, Port Hope, Ont., was in Toronto, last week.

J. E. McIntosh, Port Elgin, Ont., has sold out his stock to Miss McIntosh.

J. D. Brokenshire, Halifax, N. S., has been succeeded by W. E. Brokenshire.

A. J. Gabel, Toronto, Ont., is closing up his store there and moving to Berlin, Ont.

Burglars visited Alexandria, Ont., on Tuesday last and secured a quantity of jewelry from the store of John McMillan.

C. H. Clarke, representing J. F. Sturdy's Sons, Attleboro Falls, Mass., at present on a business trip through Canada was registered at the Rossin House, Toronto, last week. He said he had met with encouraging success.

J. Benfield, watch case manufacturer, New York, and Alex. Milne, watch crown manufacturer, Newark, N. J., have been in Toronto some two weeks with the object of purchasing a gold mine in the eastern portion of the Province.

SACRIFICE SALE.

To clear our enormous stock we have made sweeping reductions in prices; and until **December first** will offer large lines of

**COALPORT,
ROYAL WORCESTER,
CROWN DERBY,
DOULTON,
MINTON,
POINTON,
WEDGWOOD,
FRENCH BRONZES,
GILT REGULATORS,
ENAMELED AND CUT GLASS
PEDESTALS,
MEISSEN;**

at from **5** to **15** per cent. less than the goods can be imported at to-day.

The goods are marked in plain figures and we think this is the best and cheapest line ever offered to the trade.

GOOD GOODS AND GOOD VALUES.

LE BOUTILLIER & CO.,

860 BROADWAY,

Northeast corner of Seventeenth Street,

NEW YORK.

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All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum.
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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word** each insertion, no discount. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

YOUNG MAN would like an opportunity to work for a reliable jewelry house; best of references. Address Energetic, care **JEWELERS' CIRCULAR**.

POSITION WANTED by watchmaker and engraver, 19 years' experience; 3 years with present employer; first-class references. American, care **JEWELERS' CIRCULAR**.

A LAD, 16 years of age, with a good school education, would like a position in a wholesale or manufacturing house. Address Albion, care **THE JEWELERS' CIRCULAR**.

WANTED—Position by salesman of experience thoroughly acquainted with the jobbing trade east and west; satisfactory references. Address J. L. Lehweiss, care **JEWELERS' CIRCULAR**.

BY A YOUNG MAN, several years' experience, complete set of tools; watch, clock and jewelry repairer; can give reference; correspondence solicited. Address A. A. Wood, Kingsley, Iowa.

WANT A HUSTLING TRAVELER for the South? Practical all around man, 18 years' experience; know how to sell, get the good will of trade and hold it. S. E. L., care **JEWELERS' CIRCULAR**.

WATCHMAKER—A practical man desires a steady position as watchmaker, accustomed to receiving and delivering work; also as salesman; city references; 14 years' experience. W. care **JEWELERS' CIRCULAR**.

BY JANUARY 1ST., position wanted by a first-class jeweler, fine clock repairer, good engraver and salesman, 10 years' experience, A1 references; west preferred. Address Charles W. Stegman, Lockport, N. Y.

WATCHMAKER OR TRAVELING SALESMAN would like position with reliable house; A1 references and well known through New York and Pennsylvania. Address B 86, 317 Arch St., Philadelphia, Pa.

SITUATION WANTED by first-class watchmaker, good jewelry jobber and engraver, used to fine American and complicated Swiss watches; sober and reliable; first-class references; 16 years at the bench; have a fine set of tools; am not a cheap man. Address Dan Lawrence Rome, Ga.

WANTED.—By a first-class watch and clock maker, a permanent situation; can do all kind of difficult work such as chronometers, chronographs, minute repeaters, has full set of modern tools; can speak French, German and English, first-class references. Address R., care **JEWELERS' CIRCULAR**.

Help Wanted.

WANTED, in New York City, letter engraver on silverware. Permanent position for good man. Address F. A. C., care **JEWELERS' CIRCULAR**.

OPTICAL LENS GRINDER and general repairer wanted. Must be capable of doing the best work; good position for the right man. Address Optician, care **JEWELERS' CIRCULAR**.

SPRINGFIELD, MASS.—Wanted at once, a first-class watchmaker and salesman; must be competent workman; permanent position; state salary expected. F. A. Hubbard, Springfield, Mass.

Settlement of the Failure of Kasper & Barnes Co.

The New York creditors of Kasper & Barnes Co., Chicago, accepted the proposition of that firm for an extension, at a meeting held in the rooms of the New York Jewelers' Board of Trade, Oct. 28th. About 35 creditors were present, representing over \$50,000 merchandise indebtedness. David Untermeyer, of Keller & Untermeyer Mfg. Co., acted as chairman, and H. M. Condit, as secretary.

President Kasper, of the debtor company, who had called the meeting, stated that the firm's embarrassment was due to dull business and to creditors pressing for payment which they were unable to meet. He gave the liabilities at about \$98,000, open accounts being about \$91,000, and notes about \$7,000. The assets amounted to nearly \$130,000, \$121,000 being in stock and \$3,000 in open accounts.

The proposition which the creditors agreed to was an extension for two years on the following basis: 10 per cent. payable on the 15th of January, April, July and October, 1896; 15 per cent. Jan. 15th, 1897; 10 per cent. on the 15th of April, July and October, 1897, and 15 per cent. Jan. 15, 1898. This was modified in regard to claims for less than \$200, which were to be paid Jan. 1st, 1896.

Business Opportunities.

OLDEST JEWELRY STORE in city of 20,000, near Boston, Mass.; established 30 years; inventory about \$5,000; good paying business; can reduce stock; will sell cheap if sold immediately. Address W. 1298, care **JEWELERS' CIRCULAR**.

FOR SALE OR TRADE—Jewelry store in one of the best county seat towns in central Indiana; best location in town; nice clean stock, and in connection we have the only news stand in town, which pays a profit above all store expenses; 3,500 inhabitants. Address B. E. A., care **JEWELERS' CIRCULAR**.

ONE OF THE BEST paying jewelry, silverware and bric-a-brac stores in Philadelphia is for sale, the whole thing, stock, fixtures and lease; fine store and in the best location; ill health the sole reason for selling; established 1855. Geo. Eakins & Son, 930 Chestnut St., Philadelphia, Pa.

To Let.

OFFICE TO LET in the Hays Building, 21 and 23 Maiden Lane, New York; rent \$50 per month. Apply to janitor.

TO LET—A good office at moderate price in the Diamond Exchange building, 14 Maiden Lane, New York. Apply to Janitor.

Miscellaneous

WANTED you to know that the genuine "Moseley Lathe" equals the best of the very best. When interested write your jobber for new price list, or to the manufacturers, Moseley & Co., Elgin, Ill.

WANTED.—R. H. Knowles, M. D., desires to enter upon a business engagement with a reliable optical house opening parlors on Fifth Ave., between 23d and 34th Sts., with a view of teaching refraction and retailing first-class opticals. Address Dr. Knowles, care **JEWELERS' CIRCULAR**.

STOLEN—Ladies' solid 18 k. hunting case, Lady Washington No 27,526, gold watch. Baldwin & Co., St. Joseph, Mo., written on face. Also long 14 k. link chain with cameo slide. Return of property liberally rewarded and no questions asked. Miss Georgiene Scott, Severance, Doniphen Co., Kansas.

The capital stock of the company is \$40,000, of which \$30,000 is paid in. This stock, it was agreed, was to be turned over to Louis Kahn, of L. & M. Kahn & Co., as trustee for the creditors. Mr. Kahn accompanied Mr. Kasper, who returned to Chicago Saturday.

It is reported that creditors representing over 95 per cent. of the liabilities have signed the extension agreement.

CHICAGO, Ill., Nov. 4.—The affairs of the firm of Kasper & Barnes make a very favorable showing. The figures for assets and liabilities are practically unchanged from those previously given—assets \$130,000 and liabilities \$90,000 to \$100,000. Under assignee Alfred H. Wittstein, the business is in capable hands and daily sales are to-day fully up to the average; if anything, a slight increase in the number of shoppers is noticed. The assignee's report of assets and liabilities will be filed the middle of the present week. Every one in the trade here feels very kindly toward Mr. Kasper and expresses a desire to see the business go on, confident in his ability to conduct it safely to a successful issue.

TO RENT:

Factory formerly occupied by the Alvin Mfg. Co., at Irvington, N. J. 3 story brick, 40x120, with annex and out-buildings. 16,000 square feet. Ample yard room, 100x200 ft.

Fire proof vaults with Marvin safe doors on each floor.

Address, Alvin Mfg. Co., 4 Maiden Lane, N. Y. Or apply on premises to Pierce & Noble, Enterprise Hill.

THE SWAN FOUNTAIN PEN.

Made on Distinct Principles, Patented.

3 SIZES OF SWAN "SAFETIES" CAN BE CARRIED ANYHOW OR ANYWHERE.

Three sizes of "Self-Filling" Swans, the wonder of the day, illustrating the improvement between the first fountain pen on record, patented 150 years ago,

"A Quill Covered With Sheepsgut."

An English patent in those days cost a fortune, thus the advance from the past to the present is sharply defined.

W. W. Stewart, Inventor & Patentee

MABIE, TODD & BARD,

MANUFACTURERS.

New York & London.

SPECIAL NOTICE.

THE - - - -

EMPIRE CUT GLASS CO.,

MANUFACTURERS OF
RICH AMERICAN
CUT GLASS,
OFFERS SPLENDID
VALUES AND CHOICE
CUTTINGS AT
ATTRACTIVE PRICES.



TRY OUR \$100.00
ASSORTMENT
OF OUR BEST
SELLING
PATTERNS.
ANYTHING NOT
SATISFACTORY IN THE
ASSORTMENT
MAY BE RETURNED.

THE EMPIRE CUT GLASS CO.,
35 WARREN STREET,
NEW YORK.

FLATWARE AND
HOLLOW WARE
STAMPED



IS THE GENUINE.
Manufactured by

WM. ROGERS M'F'G CO.,
HARTFORD, CONN.

FERD. FUCHS & BROS.
SILVERSMITHS,
MAKERS OF STERLING SILVERWARE,
808-810 Greenwich St., - New York.

New Jewelry Stores.

Mr. Hopkinson, Rock Falls, Ill.
Leopold Kabis, Rawlins, Wyo.
W. P. Armstrong, Dyersburg, Tenn.
L. L. Cross, Mechanicsville, Tenn.
J. C. Goskings, Clinton, Mo. Mr. Goskings was 10 years in the finishing rooms of the Rockford Watch Co., Rockford, Ill.

Application for a charter for A. Graves, Co., Memphis, Tenn., has been filed. The company propose to carry on a trade in jewelry. The incorporators are W. E. Fannet, G. and Gertrude Graves, J. S. Moody and Nels Nelson.

Wm. Hollenback & Son is the name of a new firm in Marion, Ia., which purchased its "first stock" in Chicago last week. C. B. Hollenback (Bert), the son, has been working at the bench in Dysart, Ia., and is a practical jeweler. The father is a retired farmer who desires the success of his son in mercantile life.

Syracuse.

Jeweler W. W. Hawes, Clayton, spent three days in Syracuse last week replenishing stock.

Jos. Honig, of A. Lewis & Co., kept store for W. H. Thorpe, Clayton, while the latter indulged in a two weeks' vacation.

L. W. Aldridge, who has been in the employ of jeweler F. B. Nourse, Cortland, for six years, has gone into the optical business in Springfield, N. Y.

It is rumored that Liberman & Bradley, 207 E. Fayette St., are to sell out, and that Mr. Liberman will then engage in the wholesale jewelry business in this city.

After a corporation receives benefits under a contract, it cannot set up as a defense to an action on such contract, that it had no right to do business in the State in which the contract was made.

News Gleanings.

Painters and paper hangers are at work in Mac Keller's jewelry store, Lockhaven, Pa. The store room is to be beautified.

In a destructive fire in Springfield, O., Oct. 30, the jewelry store of Aug. F. Margileth, 245 E. High St., was burned out, the loss being estimated at \$20,000. The fire originated in the kitchen of the hotel, under which the jewelry store is located.

Richard Seidel, jeweler, Milwaukee, Wis., is one of the possibilities as a successor to Henry Hase, as trustee of the county insane asylum. Mr. Hase's term expires in December, and it is reported that Gov. Upham has determined to appoint Mr. Seidel, who is one of the most popular business men on the south side.

I. T. Boyd, Fall River, Mass., found in a recent morning's mail a neatly wrapped package containing 22 plain gold rings similar to rings stolen from his store in September, 1894. The rings were taken from a tray in the show window and were reached by breaking the window. The returned package is valued at something over \$100.

In the case of Laura W. Patton, insolvent debtor, North Adams, Mass., the creditors are notified that said debtor filed Oct. 29th the following proposal for composition with her creditors: To pay in full all her debts and charges entitled by law to priority, and all costs and expenses of the proceedings in said Court, and to all other creditors fifteen cents on each dollar of their just claims, in cash, to be paid upon confirmation by the Court of said proposal of composition. A hearing upon said proposal for composition will be had at a Court of Insolvency, to be held at the Probate Court room, Pittsfield, Mass., on Nov. 6th.

THE EZRA F. BOWMAN TECHNICAL SCHOOL

Of Watchmaking, Engraving, Jewelry Manufacturing and Repairing.

THIS school has been open but a few months and the number of scholars already enrolled is convincing proof of the merits of the institution, which we mean to maintain.

Our quarters are spacious and well lighted, and the instructors are men of experience in their several branches.

Our school is under special management, governed by reasonable rules, with rigid discipline, but not too much so for those who come to learn.

We have but one price to students for tuition, and give all the same discount on tools. It will pay you to investigate our school and make comparison of our methods, equipment and abilities right through with other schools before deciding where to go.

Soliciting correspondence, we are

Yours respectfully,

THE EZRA F. BOWMAN TECHNICAL SCHOOL,
Lancaster, Pa.



L. Sauter & Co.,

DEALERS IN DIAMONDS

... AND ...

MAKERS OF FINE JEWELRY,

194 BROADWAY, NEW YORK.

SELECTION PACKAGES SENT ON REQUEST. MOUNTING OF DIAMONDS AND OTHER PRECIOUS STONES IN NEW AND ORIGINAL DESIGNS A SPECIALTY.



W. A. Kirkham's store, Leavenworth Kan., will be beautifully remodeled.

A. E. Lee, Holyoke, Mass., will move into one of the stores in a new building on High St.

An assignee's sale of the jewelry, etc., of I. D. Achim, Mechanic St., Spencer, Mass., is announced by the court.

Joseph Beale and August Eggler, Rockford, Ill., are figuring on entering into partnership in the jewelry business.

F. S. Reick, jeweler, Ashley, Pa., was united in marriage with Miss Elizabeth H. Dirby, Germantown, Pa., on Oct. 30.

W. Bergman, manager at W. J. Larchar's jewelry store, Webster, Mass., is contemplating a removal from Webster soon.

In a fire in Buffalo, N. Y., last week, the jewelry store of J. M. Balmaine, 108 Niagara St., suffered a total loss. Insurance, \$2,000.

Charles F. Cross, Gadsden, Ala., has purchased the stock of jewelry belonging to R. O. Randall, and has moved to the latter's old stand.

Armstrong Bros., Brownwood Tex., have filed a deed of trust with preferred creditors, with W. H. Thompson, as trustee. Liabilities, \$6,000.

G. H. Pond, of Waltham, Mass., has bought out the jewelry business of C. O. Hunter, Westboro, Mass. Mr. Hunter will continue his bicycle business.

B. J. Feldman's jewelry store, Liberty St., Oil City, Pa., has recently been enlarged, and a number of improvements have been added giving to the interior a general air of neatness.

The jewelry store of J. Richmond Smith, 154 Northampton St., Easton, Pa., was closed by the sheriff, Oct. 28. The stock will be sold to satisfy an execution for \$605, issued by Emily Smith, wife of the defendant.

A proposed bicycle factory in Springfield, Ill., has been abandoned on account of the parties interested not being able to come to an agreement with Mr. Bunn, of the Illinois Watch factory. That gentleman states that the Illinois Watch Co. have all the business they can attend to without going into the manufacturing of bicycles.

Joseph F. Comeford, a jeweler, was arrested a few nights ago in Buffalo, N. Y., on a charge of grand larceny in the second degree. He is accused of stealing a diamond valued at \$32 from A. E. Sipe, jeweler, corner of Main and Seneca Sts. Mr. Sipe entrusted him with the stone to sell, but he is said to have appropriated it to his own use.

The body of a suicide found in the clump of bushes two miles from Somerville, N. J., last week, was last Wednesday identified as that of Philip Ryan, a jeweler of East Orange, N. J. The body was identified by the man's wife and child. Mrs. Ryan says her husband went to bed on the previous Friday night at the usual hour and that was the last seen of him.

ANNOUNCEMENT.

Our Annual Catalogue is now ready. It contains a large variety of the newest and very latest patterns in Diamond Goods, Silver Novelties, Watches and Jewelry. We have very carefully selected the best and most salable goods in the market at the present time for illustration, and think that we can truthfully say that no catalogue issued, representing similar lines, can show so large a proportion of new things in novelties and staples. *It is yours for the asking.*

J. T. SCOTT & CO.,

4 MAIDEN LANE, N. Y.

SENT TO WATCHMAKERS AND JEWELERS ONLY

"TREFOIL" COMB.

(PATENT APPLIED FOR)

MADE IN

GOLD
AND
SILVER,

EITHER

CELLULOID
OR
SHELL
PRONGS.



T. W. ADAMS & Co.,
14 JOHN ST.,
NEW YORK.



"THE PIPE WESTWARD TAKES ITS WAY"

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXXI.

CHICAGO, WEDNESDAY, NOV. 6, 1895.

No. 14.

Chicago Notes.

H. F. Hahn and wife are sojourning in Colorado.

Henry Laser, a silversmith, 125 W. Taylor St., was fined \$3 and the costs upon conviction of operating a sweat shop.

George Smith Rice, of New York, greeted many warm friends the past week at the Gorham Mfg. Co.'s salesrooms here.

The Field Jewelry Co., of Chicago, have incorporated with a capital stock of \$25,000; James E. Moore, W. D. Field and George R. Frankland are the incorporators.

Miss Partridge, for years bookkeeper for the Weber Co., and later with O. L. Rosenkrans, was recently married to a Buffalo gentleman and will reside in that city.

S. C. Thalls, recently with J. H. Purdy & Co. and formerly with A. G. Schwab & Bro., Cincinnati, O., has opened a store in Red Key, Ind., and made his maiden purchases of Chicago houses last week.

"Outside of July," said A. Serewicz, the Dueber-Hampden Co.'s Chicago man, "in the past two weeks I have taken the largest orders of the year. We can't get enough of our '400' ladies' watch, 000 size."

Theo. Schrader & Co. will remove to the 5th floor, Reliance building, southwest corner State and Washington Sts., about Nov. 15, thus bringing this large manufacturing house into the center of the wholesale district.

Buyers in Chicago included: Theo. Dieckmann, Sheboygan, Wis.; J. D. Sitts, Franklin Grove, Ill.; W. J. Welch, Iowa City, Ia.; Andrew Jackson, Eau Claire, Wis.; J. M. Bigwood and wife, Terre Haute, Ind.; Wm. Hollenback & Son, Marion, Ia.; S. C. Thalls, Red Key, Ind.

On Oct. 28 the C. F. Happel Co. received their certificate of incorporation to manufacture and deal in jewelry and other merchandise. The names of the promoters are given as Gardner C. Willard, Wm. W. Evans and Andrew Hummelund. The capital stock is \$65,000 in single shares of \$100.

James A. Todd met with a sad bereavement while visiting the Towle Mfg. Co.'s factory, in the death of his father, Robert C. Todd, of Wolcott, Conn. Mr. Todd, Sr., arose Friday, Oct. 18 in his usual health, but

was stricken down a few hours later, passing away the morning of the 19th after an illness of less than 24 hours. J. A. Todd was in Newburyport and arrived at his old home Sunday in time for the funeral.

Ostrander & Buehl, retail opticians, have opened at 165 Dearborn St., street floor. Mr. Ostrander is a graduate of the Chicago School of Optics, class '89, and was demonstrator of ophthalmic refraction at the World's Fair for F. A. Hardy & Co. For the past 18 months he had been located in San Antonio, Tex. W. A. Buehl is a well known jeweler of Sycamore, Ill., and will continue his jewelry business in that city.

The Chicago Chain Co., Sam Josephs president, has bought the Harry Leon stock and opened a sale Friday in the Leon store, Hartford building, Dearborn and Madison Sts. Mr. Josephs says the stock is a nicely assorted one and was "bought right" and looks for a good profit from his investment. As to continuing the store permanently Mr. Josephs was non-committal.

Minneapolis and St. Paul.

R. G. Winter, Minneapolis, has closed his auction sale and is selling the remainder of his stock at private sale.

L. P. Sandberg, Redwing, Minn., was in Minneapolis the past week purchasing Fall stock.

Gus. Ortman, St. Paul, last week returned from a visit to Germany, being absent about a year.

F. W. Spaulding, Minneapolis, has given up his repair shop and will go to New York the 15th inst., where he has accepted a position with H. H. Kayton.

Elmer Fiske, of Fiske Bros., Minneapolis, has returned from a trip to Waterville, Minn., where the firm conduct a branch store.

A writ of attachment was served by the sheriff Oct. 25th on the stock of the Weber Jewelry Co., Minneapolis, or what of it could be found at 312 Nicollet Ave. It was found necessary to kick in the front door to gain admittance. By that time all the jewelry had been packed in boxes ready for shipment, and nothing but a show case, safe and store fixtures remained. S. Martin, auctioneer, said that the stock belonged

to one Goldstein, of Milwaukee. The writ was secured by the London and Northwestern American Mortgage Co., and was to secure \$200 rent. The value of the safe and fixtures did not, however, cover the amount claimed and the sheriff and proprietor remained in joint possession. The Weber Jewelry Co. were the concern that came to Minneapolis about eight weeks ago to auction off a stock of watches, clocks, jewelry and silverware.

Pittsburgh

Charles T. Ahlborn has gone on a two weeks' hunting trip.

M. J. Smit will open a jewelry auction house at 437 Smithfield St.

William Hoffman, of Heeren Bros. & Co., will go to Atlanta this week.

The new firm of Samuel F. Prager & Co., are instaled in their new quarters on Fourth Ave.

George C. Schairer, optician for Heeren Bros. & Co., is recovering from a severe illness of four weeks' duration.

S. L. Ginsberg has removed from Walnut St., McKeesport, to Fifth Ave., same town.

Wallace & Dawson, Smith's Ferry, who have been robbed three times recently, have had the thieves caught and jailed.

Visiting jewelers last week were: Bert Neville, Dawson; D. F. Rosen, McKeesport; A. Johnston, Evans City; M. Samuels, Youngstown, O.; J. C. Rhodes, Homestead; H. J. Linderman, Kittanning.

Travelers in Pittsburgh last week were: E. A. Reed, Reed & Barton; L. H. Bosworth, Potter & Buffinton; P. O. Stutzman, Heller & Bardel; S. L. Barbour, Barbour Silver Co.; A. Bradshaw, Meriden Britannia Co.; Geo. C. Booth, Hutchison & Huestis; J. M. Morrow, American Watch Case Co.; Mr. Lamb, T. I. Smith & Co.; J. L. Cobb, Cobb, Evans & Cobb; H. A. Bless, Krementz & Co.; R. A. Rutter, John Russell Cutlery Co.; E. H. Pelletreau, Shafer & Douglas; Mr. Stephenson, J. J. Sommer & Co.; Matthias Stratton, Jr., John W. Reddall & Co.; J. S. Roberts, Waterbury Watch Co.; Louis E. Fay, Kirby, Mowry & Co.; Charles E. Dorr, Gorham Mfg. Co.; G. D. Munson, Wm. Rogers Mfg. Co.; Daniel Earle.

Pacific Coast Notes.

E. T. Stoddard has opened a repair shop in Whittier, Cal.

J. P. Schade, Portland, Ore., has removed to 4th St. near 6th St.

Simon Banks has opened a new store in Butte, Mon.

Mrs. Ida E. Naher has been granted a divorce from her husband, the Fresno, Cal., jeweler.

E. M. Stanton, Riverside, Cal., has returned from San Francisco, where he purchased his stock of holiday goods.

L. Feibush, who for many years conducted a store in Weaverville, Cal., has opened a store in French Gulch, Cal.

Richard Vaeth, Tacoma, Wash., has just moved into an elegant new store, a few doors above his old stand. He now has one of the finest stores in the northwest.

D. M. Ryan, Carson City, Nev.; E Zoberbier, Nevada City, Cal., and Frank Golden have incorporated the businesses of the two

former under the name of Frank Golden & Co. They will continue the stores at both places.

H. J. Kuechler has opened a new jewelry store at 42 N. Eldorado St., Stockton, Cal. He was for a long time with Lange & Co., Dresden, Germany. He will carry a fine line of watches, diamonds and silverware.

In San José, Cal., Marie Wilson is still pressing a breach of promise suit against P. J. Burroughs, jewelry auctioneer, for \$50,000. So far she has failed to make a case and it is believed that her efforts will result in failure.

C. B. Colles, a jeweler of Florence, Ore., has in his possession a Spanish dollar bearing the date 1117 in plain letters. Mr. Colles says he obtained the coin in 1885, while in Canada, during the Indian outbreak of that year, led by Riel. The coin was found fastened to the hair of the head of the first Indian killed in the first skirmish fought. The soldier who took it from the brave's head gave it to Mr. Colles for repair work done on a watch.

San Francisco.

A. M. Armer, of Armer & Weinschenk, has returned from a successful business trip to the northwest.

The following eastern representatives were in town recently: Geo. L. Paine, E. I. Franklin & Co.; E. Block, W. & S. Blackinton; D. E. Mowry, Kirby, Mowry & Co.

From nearby towns the following merchants were here recently: B. C. Corvin, Stockton, Cal.; Chas. Daunt, Modesto, Cal.; Fred. Daunt, Merced, Cal.; Wm. Frank, Colusa, Cal.; G. A. Thiel, Redwood City, Cal.; A. E. Bocks, Woodland, Cal.; A. F. Winkler, Healdsburg, Cal.; and Joseph E. Ryan, Woodland, Cal.

A. D. Quillet, a 23d Ave. jeweler, in Oakland, paid a fine of \$30 recently for the privilege of firing two shots in proximity to Miss Grace Wetherell and a young gentleman escort. Quillet said he fired the shots in the air. The young couple were equally positive that the shots were fired in their direction. Behind the incident is a story

REPRESENTATIVE CHICAGO HOUSES.

ELMER A. RICH, PRES.

HERBERT W. ALLEN, TREAS.

JOHN H. MERTZ, SEC'Y

RICH & ALLEN Co.,

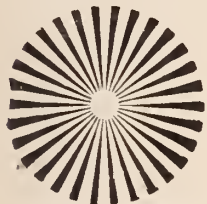
126 STATE ST., CHICAGO, ILL.

Old in the BUSINESS.

DIAMONDS AND PRECIOUS STONES.

New in firm NAME ONLY.

TRY US ON THAT NEXT MEMORANDUM ORDER.



OPTICIANS' SCHOOL.

If you want a GOOD ROOF over your head, come to our school. We want EARNEST STUDENTS, leave the rest to us, we do not want diploma hunters.

The Chicago Ophthalmic College and Hospital,

H. M. MARTIN M. D., PRESIDENT. 607 VAN BUREN ST., OHIOAGO

Being the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians n the field than all other so-called schools combined.

SPIES & CO.,
JEWELRY MANUFACTURERS,
DIAMOND MOUNTING,
REPAIRING.

126 STATE ST., - CHICAGO, ILL.

Watch Case Manufacturers

F. H. JACOBSON & CO.

96 STATE ST., CHICAGO.

REPAIRING.

GENEVA OPTICAL CO.

67 and 69 Washington St.,

CHICAGO, ILL.



Geneva Grip Eyeglasses.

The construction is such as can be seen from the accompanying illustrations, that they can be adjusted to perfectly conform to the anatomy of any nose, no matter what the shape.

SEND FOR SAMPLES AND PRICE LIST.

PRESCRIPTION Made with Promptness
WORK and Accuracy.

READ

THE JEWELERS' CIRCULAR

And keep informed on the latest Trade events.

BULLETIN, NOV., 1895.

Lapp & Hershman
Wholesale Jewelers. Chicago.

"Busiest House in America" 1896 Catalogue ready. The largest, finest and best arranged catalogue in the jewelry business. Sent to Jewelers on application.

GOLDSMITH BROS., SWEEP SMELTERS, REFINERS AND ASSAYERS.

63 & 65 WASHINGTON STREET, CHICAGO, ILL.

— "ESTIMATES GIVEN ON GOLD AND SILVER. IF NOT SATISFACTORY WE WILL RETURN SHIPMENT INTACT AND PAY ALL CHARGES." —

of long continued persecution of the young woman, who has on more than one occasion in the past been compelled to seek the protection of the police.

Detroit.

Anthony Kaiser, 213 Gratiot Ave., last week lost his wife by death.

Fred Pitcher, Benton Harbor, Mich., will shortly close out his business on Pipestone St.

D. E. Holland, Lapeer, Mich., will shortly occupy new quarters in the Hart-Lincoln block.

Frank Matthauer, representing H. Koes-ter & Co., returned last week from a trip through Ohio. He had a fair trade.

Morgan Beach, jeweler, 46 Clifford St., has renewed a chattel mortgage on his stock for \$750, to Joseph Ridgely.

Smith, Sturgeon & Co. have removed their repair department to the rear of the store, where Thomas Brennan has been placed in charge.

R. H. Bedford & Son's jewelry store, Ionia, Mich., was last week furnished with a handsome wall case which is said to be the finest in the city.

Robert Beattie, jeweler, 548 Baker St., last week narrowly escaped death in a street car accident near this city. He was badly bruised about the head.

Luke Madden and John Shaw, who are charged with burglarizing Homer D. Parker's jewelry store, Lansing, Mich., have been bound over to the Circuit Court for trial.

Among the Michigan country buyers who were here last week were: George Chambers, Mt. Clemens; W. L. Backen-

stose, Pontiac, and Eugene Campbell, Pinckney.

The large Howard clock and tower with a monument of "Little Jake" Seligman will be removed from Saginaw, where it is at present located, on the Tower block, to Detroit and placed on top of the new 14 story Mabley & Co. block, at the corner of Woodward and Grand River Aves.

An ordinance is being prepared by which the business of second-hand jewelry dealers in this city will be regulated the same as that of pawnbrokers. It is alleged these dealers buy much stolen stuff. It is proposed to have them make a report of every article and a description of every person selling the same.

Indianapolis.

F. M. Herron returned last week from a purchasing trip to New York.

Mr. and Mrs. Fred. P. Herron are back from their wedding trip south.

A recent fire in Princeton, Ind., burned out the jewelry store of A. J. Dallas.

H. A. Comstock is conducting a "challenge sale" with low prices in plain figures.

Gus Craft, of Craft & Koehler, made a successful trip through the Indiana gas belt last week. He reports the manufacturing business very good.

At a recent meeting of the battle ship committee appointed by Gov. Mathews, it was agreed to leave the purchase of a silver service and library to an executive committee which the Governor will appoint. The Governor as ex-officio chairman of the whole committee and John H. Holliday, custodian of the funds and treasurer of the

whole committee, will be members of this committee. The members of the general committee believe that with the amount of money on hand, the ship *Indiana* can be presented with the finest silver service that has ever been presented to an American battleship.

Kansas City.

Chas. Tiche has given up his position as traveler for J. A. Norton & Sons.

H. O. Bailey, Smith Center, Kan., will soon open a new store in Emporia, Kan.

The Jaccard Watch & Jewelry Co. have just completed a very large order for Sigma Mi fraternity pins. They are the official jewelers for this society.

F. W. Meyer has just completed a magnificent ring of an original design; it has a butterfly effect in the center of which are emeralds grouped, while diamonds compose the wings.

The following out-of-town buyers were in town last week: G. M. Howe, Wichita, Kan.; J. W. Schnandt, Holden, Mo.; B. Hoffman, Leavenworth, Kan.; W. W. Whitesides, Liberty, Mo.; J. R. Grady, Slater, Mo.

Geo. H. Thamer, formerly of the Omaha Optical Co., has accepted a position with the Jaccard Watch & Jewelry Co. and will have full charge of their optical department. The company are having a room fitted up especially for this department, and intend to make it one of the leading features of their business.

The travelers in Kansas City, last week were: Otto Schneider, Hammel, Riglander & Co.; Chas. Altschul, Oppenheimer Bros. & Veith; F. R. Horton, Carter, Sloan

Too Many Samples

Our Fall line of Samples, received from our various factories, is so large we find it would be impossible to carry them in trunks on the road, therefore we have been compelled to display them at our

Western Sample Rooms, No. 228 West Fourth Street, Cincinnati, Ohio,

where we cordially invite you to call and inspect

Rich American Cut Glass,

Fine Imported China and Fancy Bric-a-Brac,

Tortoise Shell Combs, Leather Novelties,

Wares in Sterling Silver,

Rookwood Pottery (Sole Agents).

WE ARE NOT JOBBERS, BUT

MANUFACTURERS' SELLING AGENTS.

Bloom & Phillips.

L. BLESCH, Secretary.

C. A. REMME, Manager.

H. DUNWOODIE, Treasurer.

THE QUEEN CITY WATCH CASE MANUFACTURING COMPANY,

Manufacturers of Fine Gold and Silver WATCH CASES.

Special Attention Given to Repairing.
Altering English and Swiss to American.
Gold Plating.

New No. 129 East Fourth Street (Keck Building),

Cincinnati, Ohio.

ESTIMATES CHEERFULLY GIVEN.

SEND FOR PRICE LIST.

& Co.; C. A. Reed, Reed & Barton; Sol. H. Veit, Marx, Veit & Co.; Matthias Stratton, Jno. W. Reddall & Co.; Geo. W. Bleecker, Bassett Jewelry Co.; C. M. Davis, New Haven Clock Co.; Mr. Loeb, Wadsworth Watch Case Co.; Ed. Baumgartner, Pairpoint Mfg. Co.

Cincinnati.

Samuel Turner, Salina, O., was here last week buying goods.

The Oskamp, Nolting & Co. Fall catalogue will be ready for mailing early in November.

E. & J. Swigart are very busy. Regulators and boxes and trays have been selling very fast the past several days.

Chas. Stern, of Stern & Co., reports business very good. The travelers of the firm are sending in good orders.

D. H. Nuzun has opened a new store at 706 Race St., above 7th St. He is to carry a general line and has opened up in modern style.

C. Hellebush is making a fine display of imported vases in Dresden effects. Joe Hellebush will go out this week for a short trip.

Adolph Muehlmat has been busy the past month on special orders for jewelers' tools. The Monarch engraving block has had quite a revival.

Many out-of-town jewelers have called on Bloom & Phillips, and selected from a fine line of novelties which they are closing out at low prices.

Jonas Wise, of Frohman, Wise & Newman, has returned from a trip of several weeks' duration. He will go out again this week.

J. Phillips, of Bloom & Phillips, selling agents, is home from an extended trip. He will make one more trip before the holiday season.

The Wadsworth Watch Case Co. are turning out the most exquisite cases they have ever produced. They are of raised gold, diamond ornamented, and colored gold designs.

Chas. Jacobs, western manager of the Homan Silver Plate Co., was here from Chicago last week looking over the new productions the factory is now turning out.

Fox Bros. & Co.'s diamond cutting plant is still running full force. The travelers are home but will go on the road again this week with a beautiful line of mounted goods, as well as loose diamonds.

L. Gutman has been entertaining some profitable guests the past few days, Geo. Garrettsen, Russellville, Ky.; H. Diehl, Newark, O.; Chas. McDonald, of W. W. Howe, Carlisle, Ky. He sold more goods the past five days than in the whole previous month.

SILVER-PLATED



HOLLOW-WARE.

We have added to our stock one of the most complete lines of HOLLOW WARE ever offered to the TRADE. All our patterns are made SPECIALLY for us and can only be obtained from us.

Don't buy this line of goods until you have seen ours.

SEND FOR ILLUSTRATIONS AND PRICE LIST.

ALBERT BROS., Wholesale Jewelers,
Pike Building, **Cincinnati, Ohio.**

A. J. COMRIE,
AUCTIONEER,
22 John St., N. Y.
SPECIAL SALESMAN OF WATCHES, DIAMONDS,
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.
WRITE FOR PARTICULARS

PARSONS & SCHOOL
—FOR—
WATCHMAKERS,
PEORIA, ILL.
Send for Circular and Terms.
PARSONS & CO.

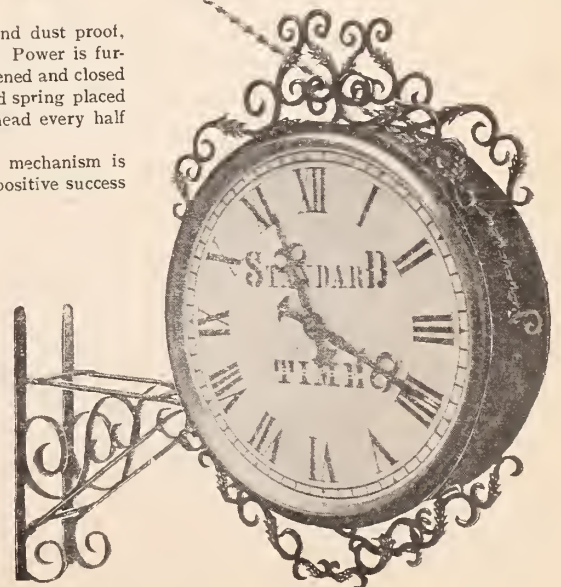
To successfully advertise your place of business you must cater to the convenience as well as the aesthetic eye of the public. Examine the accompanying fac-simile of our Bracket Clocks.

Did you ever see any dummy so perfectly proportioned. We make this Clock for either Bracket or Post. It measures four feet from top of ring to bottom of ornament; is 30 inches in diameter and 10 inches thick. It is water and dust proof, and the dials are protected by Glass Bezels. Power is furnished by a small Battery. The circuit is opened and closed every 30 seconds by a small contact-wheel and spring placed on your regulator, thus moving the hands ahead every half minute.

The case is made of cast iron and the mechanism is simple. This clock is no experiment but a positive success and will last you a life time.



**TIME KEEPING
ELECTRIC SIGN CLOCK.**



PRICE, from \$40.00 up.

Correspondence Solicited.

**Joliet Electric
Mfg. Co.,**

JOLIET, ILL.

We sell to the legitimate Jewelry and Stationery trade only.



CHOICE PAPERS
MAKERS OF

FINE STATIONERY

For Correspondence, Wedding and Business Use, handsomely boxed, specially suited to the Jewelry Trade
18 MURRAY STREET, NEW YORK.

THE STATIONERS' ENGRAVING CO.,

98, 100, 102 NASSAU ST., NEW YORK.

MAKERS OF
WEDDING INVITATIONS, RECEPTION AND VISITING CARDS

of the Best Quality, which are offered to Stationers of recognized standing and reputation only
Avoid Dry-goods Store Competition by always ordering those bearing our registered trade mark "SILVER WHITE"

VACHERON & CONSTANTIN,
GENEVA, SWITZERLAND.



FINEST QUALITY OF WATCH MOVEMENTS, FITTING ALL SIZES OF AMERICAN CASES.



EDMOND E. ROBERT,

Agent for the United States and Canada.

REMOVED TO 3 MAIDEN LANE, NEW YORK.

STERLING SILVER
TABLE WARE

Manufactured at

NEWBURYPORT, MASS.



TOWLE

MANUFACTURING COMPANY.

CHICAGO OFFICE: 149-151 STATE STREET.

ESTABLISHED HALF A CENTURY.

MARVIN'S
FIRE & BURGLAR
SAFES

HAVE MANY PATENTED IMPROVEMENTS
NOT FOUND IN OTHER MAKES'
THAT WILL WELL REPAY AN INVESTIGATION
BY THOSE WHO DESIRE TO SECURE
THE BEST SAFE
MARVIN SAFE CO.

12 PARK PLACE, NEW YORK.

H. M. RICH & CO.,

Jewelry Auctioneers,

21 SCHOOL ST., BOSTON, MASS.

SALES MADE FOR RETAIL JEWELERS ONLY IN THEIR ESTABLISHED PLACES OF BUSINESS.

WE CONDUCT MORE AUCTIONS THAN ANY OTHER FIRM IN OUR LINE AND WITH BETTER RESULTS AND GUARANTEE YOU AGAINST LOSS.

SEND FOR PAMPHLET CONTAINING OUR METHODS AND REFERENCES FROM NEARLY 100 RETAIL JEWELERS FOR WHOM WE HAVE CONDUCTED SALES IN THE LAST 12 MONTHS.

ALL CORRESPONDENCE CONFIDENTIAL.

DR. KNOWLES' PRIVATE COURSE IN OPTICS.

Lectures with Diploma \$25.00

Those who desire to study with the Doctor will send in their application. Students received at any time.

The Key to the Study of Refraction.
50c. per copy,

For Sale by
R. H. KNOWLES, M. D.,
189 Broadway, NEW YORK.
Care of JEWELERS' CIRCULAR.

JEWELERS' ART STATIONERY.

NOTES ON AND FASHIONS IN FINE CORRESPONDENCE AND INVITATION PAPERS, WEDDING AND VISITING CARDS, NOVELTIES, ETC.

The Jewelers' Stationery Departments in Cleveland, O.

TWO jewelry stores in Cleveland, O., have appreciated the value of a fine stationery department in connection with their business. It is easy for even a casual observer to see that a stationery department in a jewelry store has many advantages over an exclusive stationery house, as very many articles sold by jewelers work in naturally with stationery. Articles of Dresden china, sterling silver, bronze and fine leather, displayed with stationery are not only enhanced in beauty but each article aids the sale of the other.

In the case of the Cowell & Hubbard Co., their papers are purchased in bulk from the mills, and packed in pure white boxes, made up in about 100 different sizes, including many odd shapes seldom if ever seen outside of a jeweler's stationery department. Papers for the most part being sold in small quantities and a large number of these boxes being used, this item alone is a fine advertisement, as each box bears the imprint of the Cowell & Hubbard Co.,

Cleveland. All their envelopes also have their imprint, and as they have a force of artists for the executing of steel and copper plate engraving, and have their own printing and embossing plant for the production of wedding and society invitations, visiting cards, crests, coats of arms, menus and guest cards, etc., this imprint is constantly circulated among the best class of trade, advertising not only their stationery department but the entire store. While a department of this kind requires, if developed properly, a large amount of attention in detail, it is usually a paying one in itself.

Brunner Bros. have a stationery department, but have not yet been able to push it to its greatest capabilities. They, however, feel satisfied as to the value of the department.

A stationery window display makes a very attractive advertisement, and it is possible to show a great deal of taste in arranging an exhibit for so critical a public as we have these days.

Art Stationery Gossip.

For those who prefer a pure white paper

the Royal White, a dead perfect white in rough and smooth finish is particularly adapted. It is used for both correspondence and wedding purposes.

* * *

Bond papers, for those who like to write on their cracklely surfaces, are shown in three tints, azure, white and rose, in a paper called Old Style Bond. The surface of these papers has a peculiar mottled effect given it by a special process in the manufacture.

* * *

Three decided tints in papers which have retained popularity among all the new aspirants for favor are: Highland Heather, Russian blue and Royal purple, the last a specially admired tint.

SCOTCH ACUTENESS.

The window display made by a Glasgow newspaper in connection with the Valkyrie-Defender yacht race included a dial to indicate American time.

"That clock's clean wrang," said a man, as he pushed his way into the thick of the enormous crowd that had assembled. "It's a gweed five hours ahint."

"Hoot, min!" answered a wag; "if they hadna pitten back the time, the race wid hae been encroachin' on the Sabbath day."

"Losh, freen, I never thocht o' that. Naebody can beat thae Yankees for cute dodges."—*Westminster Gazette*.

Self-Selling' Stationery

IS A TERM THAT JUST FITS OUR LINE OF
HIGH GRADE PAPERS FOR FASHIONABLE CORRESPONDENCE.
JEWELERS WHO CARRY A STOCK OF OUR GOODS WILL FIND
NO DIFFICULTY IN GETTING AND KEEPING THE VERY BEST
CLASS OF THIS TRADE.

WE WILL BE PLEASED TO MAIL YOU SAMPLES.

GEO. B. HURD & CO.,

MANUFACTURERS OF

FINE STATIONERY,

425-427 Broome St., N. Y.

"HURD'S NAME ON THE BOX."—
ENOUGH SAID.

Connecticut.

H. C. Goodwin has opened a repair shop in Swet's block, Winsted.

N. L. Bradley, of the Bradley & Hubbard Mfg. Co., Meriden, left Oct. 28 on a business trip to Chicago.

Samuel Lincoln, of Newton & Lincoln, jewelers, Winsted, has returned from a business trip to eastern Massachusetts.

P. H. Stevens & Co., of Bristol, have nearly doubled their floor space in their store on N. Main St. Their stock has been brought up to a corresponding variety and extent.

The Meriden Britannia Co.'s shop continues to run until 6 o'clock every Saturday night, a state of affairs which has not existed at the factory for years. The German silver department is running until 9 o'clock five evenings a week and the other departments are correspondingly busy.

Jeweler L. V. R. Hubbard, Birmingham, writes home from Atlanta, Ga., of his visit to famous southern battle grounds, especially speaking of Decatur, eight miles from Atlanta, where Gen. McPherson was killed. Mr. Hubbard in that fight was on the skirmish line and had a close call, a bullet lodging in his cartridge box. He also visited Kenesaw Mountain and Marietta.

New Bedford, Mass.

At a recent annual meeting of the Onset St. R. R. Co., Joseph K. Nye was elected president. Anderson W. Kelly, bookkeeper for Wm. F. Nye, was elected treasurer.

The Frederick Douglass souvenir spoons are the latest things in souvenirdom. The Pairpoint Mfg. Co. have just commenced turning them out for an enterprising colored man of Chicago, who is finding a ready sale for them at the Atlanta Exposition. The bowl contains an excellent relief portrait of the eminent colored statesman, while under it is a scroll with the words "Born 1817, Maryland." The handle of the spoon comprises six links of a chain and a shackle, representing the seven great chains in Douglass' career of emancipation. The last link is represented as broken. The edges of the handle and the back are of intertwined olive leaves while in a wreath on the back, on a frosted ground appear the words "Frederick Douglass." The whole spoon is artistic and is finished in oxydized silver.

C. M. Willis, Oakland City, Ind., has sold his jewelry business to Frank & Heuring, composed of F. R. Frank, of Petersburg, and A. J. Heuring, of Winslow.

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GOLD FILLED



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MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

Law Points.

(Compiled from the latest decisions of the highest courts.)

Parol evidence is not admissible to vary the terms of a note.

The insolvency of a bank to which a check is indorsed "for collection" revokes its agency.

The holders of a draft before maturity are not bound by the acts of indorsers after transfer.

The giving of a negotiable note is as effectual as a payment in cash to show a purchase for value.

The giving of an absolute deed merely as security is a badge of fraud as against the creditors of the grantor.

A corporation that is unable to pay its debts as they become due in the usual course of business is insolvent.

When property is insured "while" in a certain building, the insured cannot recover in case it is destroyed at another place.

The written promise to pay the debt of another is invalid without evidence of a consideration outside of the promise itself.

Statements in a catalogue as to the capacity of machinery, if relied on by the purchaser, will constitute an express warranty.

Where a contract of service is proved, it is not necessary to show a fixed price for such services, but recovery may be based on the value of them.

An indorsement on a check "for collection and credit," is notice to every subsequent custodian of the check that it is the property of the indorser.

An offer to purchase goods may be withdrawn at any time before acceptance, but the withdrawal must be brought to the knowledge of the other party.

One who refuses to perform the conditions imposed upon him by the terms of a contract cannot recover for a breach of such contract by the other party.

In an action by a creditor to set aside a voluntary conveyance made after his debt arose, the burden of proof is on the grantee to show a consideration.

Where the contract of a carrier for a special rate of freight is void because in violation of the inter-State commerce act, the carrier may collect the usual rate.

An employe who knowingly engages in dangerous work because he is told that he will lose his place if he refuses to do so, assumes the risk of injury from such work.

The assignee of an insolvent corporation, under an assignment for the benefit of its creditors, takes the property subject to whatever equities existed against the corporation.

A Unique Advertising Scheme.

F. L. PARKHURST, jeweler, Everett, Mass., advertises the following scheme to attract trade:

SOMETHING FOR NOTHING!

NO LOTTERY ABOUT THIS!

We will give the choice of
A 16 size, Elgin or Waltham Watch in a
"Jas. Boss" filled case,
6 size, Elgin or Waltham Watch, in
a "Jas. Boss" filled case;
Or a real Onyx case Mantel Clock,
to the person who estimates nearest the
correct number of persons entering our
store between the hours of 8 a. m. and 11
p. m., December 24th, 1895.

Please Remember: We do not ask you to spend a cent for the privilege of estimating or guessing once or a dozen times, and the contest is subject only to the following conditions:

The estimate shall be deposited by the contestant in person before 10 o'clock a. m., December 24th, 1895, who must be a resident of Everett, over 15 years of age and not in our employ either at present or in the past, or any relative of such employe.

The Prizes are now on exhibition in our window. Fill out this blank, and write plainly, printing preferred.

The coupon attached is as follows:

*I Estimate that.....Persons will
Enter the Store of*
PARKHURST, THE JEWELER,
450 BROADWAY,
OPP. MASONIC BUILDING, EVERETT, MASS.
*Between the hours of 8 a. m. and 11
p. m., December 24th, 1895.*
Name.....No.....St.

A Poetic Window Display.

In a Terre Haute, Ind., jeweler's window, among rings set with diamonds, pearls and rubies are a few shaggy hulls which show that the time for the opening of the chestnut burr has come. The empty green burrs from which the warm brown nuts have fallen look strange among the gauds and yet this touch of nature will attract attention for a day or two and will recall to many the pleasant nutting under the most beautiful of trees in the rich Autumn woodlands long ago.

SOME EFFECTIVE RETAIL JEWELERS' ADS.

D. K. RISING.

Salad Dishes

Tea Sets

Nut Bowls

Water Sets

Bread Trays

Coffee Sets

Cake Baskets

Hair Brushes

Hand Mirrors

Clothes Brushes

Carving Sets

Berry Dishes

Mirror Trays

Mirror Plateaux

Baking Dishes

Tea Spoons

5 o'clock Tea Spoons

Etc., Etc.

WEDDING PRESENTS.

Orange Spoons

Salad Forks

Cracker Scoops

Sardine Forks

Salad Spoons

Berry Spoons

Oyster Ladles

Cracker Jars

Pie Knives

Vegetable Forks

Fruit Knives

Pearl Handle Knives

Porecelain Clocks

Rich Cut Glass

Bronze Clocks

Etc., Etc.

See our goods and prices before buying.

D. K. RISING, West Side Square, LAFAYETTE, IND.

Beautiful Wedding Presents are here at reduced prices.

Autumn Wedding Bells

** — are ringing out quite merrily.
 ** Buying presents is a great pleasure if one has a full purse. Otherwise it's usually irksome. To tell you of desirable articles that come within the range of THE LEANEST PURSE is our pleasure today. Additional stock is coming in. We must have room. So down go the prices! EVERYTHING has been reduced! Watches, Clocks, Diamonds, Jewelry, Sterling Silver, &c., &c. No one who has to purchase a wedding present can afford to buy without visiting this store.
 ** Lots of Beautiful Gifts at \$1, \$2 and \$3.

S. Desio,

MANUFACTURING JEWELER,
1012 F St.
Opp. Boston House, Washington, D. C.


Time!..

Some people are peculiar in the matter of buying a Watch. A silver Watch is good enough for one man so long as it keeps good TIME. Another one wants something a little more showy—a gold one—but it, too, must keep good TIME. Some want a high priced watch; others a cheaper one—but after all, everybody wants a correct TIME piece. We selected our stock with TIME in view and can sell you a high, low or medium priced watch—and any of them will keep TIME—the essential point.

Full Line of all Kinds of Jewelry Goods.

HARLEY OGLE,

Leading Jeweler,
Centralia, Ill.



STERLING SILVER NOVELTIES

Make very acceptable Birthday presents and souvenirs. We have a very large collection of the newest things in this line.

H. S. FRANCIS,
JEWELER.

NEW BEDFORD, MASS.

Are easy to select from the large stock of solid Silver-ware which we carry, ranging from the modest and inexpensive article to the handsomest and most expensive. We can suit every one's purse.

Some Jewelers deceive their friends and count it wit.

Carried to any extent, and it's business suicide.

What we recommend is recommendable.

What we sell is sold exactly for what it's worth

JUDSON S. NEWING,

138 Court Street,
BINGHAMTON, N. Y.

You Select Your Watch

From seventy-five different patterns we have in stock—get one that suits you—solid gold—gold-filled or silver case. Our \$20 Watch—fine Elgin movement in gold-filled case. Will last a lifetime.

You Can't Run Your

house, store, farm or any business successfully without correct time. If "Time is money," right time is good money. Buy a clock—An 8 day Walnut case—Cathedral gong—half hour strike—alarm—price \$4.50.

Breckbill & Benedict,

511 Main Street,
Just above Golden Hill,

Breckbill & Benedict,

511 Main Street,
Just above Golden Hill,

BRIDGEPORT, CONN.

BRADLEY & HUBBARD MFG. CO.,

INVITE THE ATTENTION OF

Jewelers and Fancy Goods Dealers,
TO THEIR SUPERIOR LINE OF GOODS.

"B & H." Banquet Lamps. Most Artistic Designs and Finishes Ever Shown.

Art Metal Goods. } Onyx Top Tables, Candelabras, Vases,
Pitchers, Urns, Five O'Clock Teas, Mirrors,
Jewel Cases, Etc.



NEW YORK: 26 PARK PLACE, 21 BARCLAY ST. BOSTON: 160 CONGRESS ST. CHICAGO: 204 MASONIC TEMPLE. PHILADELPHIA: 710 RETZ BUILDING.
FACTORIES AND OFFICES: MERIDEN, CONN.



S. A. BOYLE & CO.,
AUCTIONEERS FOR THE LEGITIMATE JEWELRY TRADE ONLY

WE GUARANTEE YOU AGAINST LOSS.
WE PAY ALL OUR OWN EXPENSES.
Make no contracts with others before consulting us

Write for Particulars. OFFICES: 14 MAIDEN LANE, N. Y. 611 PENN AVE., WASHINGTON, D. C.

BAND RING MOUNTING



DESIGN PATENTED Sept. 24, 1895.



CHARLES KNAPP,
MANUFACTURING JEWELER,

41 & 43 Maiden Lane, New York.
SPECIALTY: SUPERIOR LADIES' and CHILDREN'S RINGS

BUFF AND BLUE

Were the Victorious Colors of the American Revolutionists.

THE A1 WILLIAMSVILLE BUFF

has been equally victorious in revolutionizing the market in Buffs.

ONLY ONE QUALITY.--THE BEST.

Prepaid Samples if you want them.

WILLIAMSVILLE MFG. CO.,

18 South Water St., PROVIDENCE, R. I.

MILLS AT WILLIAMSVILLE, KILLINGLY, CONN.



W. F. Evans & Sons

SOHO CLOCK FACTORY,

HANDSWORTH, BIRMINGHAM, ENGLAND.



GRAND PATENT CLOCK.

Manufacturers of CHURCH, CHIME & QUARTER CLOCKS, SCHOOL AND HOUSE CLOCKS

With arch brass dials to chime upon Bells, Gongs, and Harrington's Patent Tubes.

ESTABLISHED 1805.

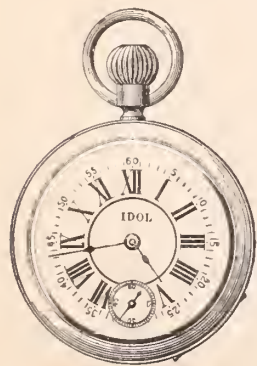
OVER HALF A THOUSAND SOLD DAILY!
OF WHAT? WHY

THE IDOL.

SAMPLE SENT POST PAID TO ANY JEWELER FOR \$1.50.

STEM WINDING. CYLINDER MOVEMENT, HIGHLY FINISHED, NICKEL MOVEMENT, NICKEL CASES. EXCELLENT TIME KEEPER, HANDSOME APPEARANCE, CONVENIENT SIZE, ABSOLUTELY THE BEST LOW PRICED WATCH EVER MADE.

LIBERAL DISCOUNT FOR QUANTITIES. ORDER EARLY IF YOU WANT THEM.



L. S. FRIEDBERGER & CO.,

484 BROADWAY,

NEW YORK.

The Latest Patents.

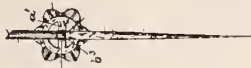
ISSUE OF OCTOBER 29, 1895.

548,643. STUD. FRANK H. KRAMER, Cleveland, Ohio.—Filed July 5, 1895. Serial No. 554,954. (No model.)



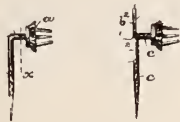
The combination with the head and stem or shank of a device of the character indicated, which shank or stem at its rear end, is provided with a spiral or coiled member, of a dog or keeper suitably supported from the device at a suitable point and adapted to prevent self-unscrewing of the spiral or coiled member of the device from the object to which the device is attached.

548,749. SHIRT-STUD. CHARLES A. FAUTZ, Newark, N. J.—Filed June 10, 1895. Serial No. 552,224. (No model.)



An article of jewelry or the like, comprising therein, an ornamental portion, a pin or tine, a tubular post extending therefrom, and having a slit therein, and a shank rotatively arranged in said post, and means on said shank adapted to engage with said slit in said post to hold the shank in certain positions, and said shank being secured at one end to said ornamental portion and having an arm at its opposite end, projecting at a right angle therefrom, or approximately so.

548,750. SHIRT-STUD. CHARLES A. FAUTZ, Newark, N. J.—Filed March 19, 1895. Serial No. 542,301. (No model.)



An article of jewelry, or the like, comprising therein, an ornamental portion, a pin or tine *c*¹, having a flattened portion *c*² and an upwardly inclined part *c*³ forming a stop, a tubular post at the upper part of said pin or tine *c*¹ and a shank rotatively arranged in said post, said shank being secured at one end to said ornamental portion, and having at its opposite end an arm projecting therefrom at a right angle or approximately so, having a flattened surface *b*³, and a downwardly-inclined part *b*¹ adapted to be brought against said upwardly inclining part *c*².

548,791. WATCHCASE. THEODORE B. WILCOX, Newark, N. J.—Filed Jan. 17, 1895. Serial No. 535,198. (No model.)



A watch-case of precious metal having such a thickness that it would be liable to collapse in common use, the same being provided with integral internal-strengthening ribs separated by spaces greater than the width of the said ribs at their base.

549,038. ELECTRIC PROGRAM-CLOCK.

LEON H. WATTERS, Media, Pa.—Filed Nov. 30 1891. Serial No. 413,623. (No model.)
DESIGN 21,789. SHANK FOR LINK CUFF-BUTTONS. JAMES A. FLOMERFELT, New



York, N. Y.—Filed June 24, 1895. Serial No. 553,921. Term of patent 14 years.

DESIGN 21,790. BUTTON. EDWARD G. NIKLAUS, Madison, Ind.—Filed Aug. 8, 1895.



Serial No. 558,683. Term of patent 3½ years.

DESIGN 24,791. POCKET-BOX. PAUL L. V. THIERY, Newark, N. J., assignor to Wm. B. Kerr



& Co.—Filed Oct. 16, 1894. Serial No. 526,104. Term of patent 3½ years.

New Game on the Jeweler.

A FEW days ago a well dressed young man entered a Grand St. jewelry store and professed a desire to buy a diamond ring. The stock was exhibited and overhauled and he finally fixed upon a \$100 stone, which he directed the jeweler to hold apart for him until he passed later in the day.

In bending over the counter to give

these directions the young man leaned too heavily upon the showcase and his elbow went through the top glass with a crash. He was fairly overcome with annoyance and regret and assured the jeweler that he would settle for the damage when he called for the ring. The jeweler plainly stated that he would like to have his loss, which was only a matter of \$3, made good on the spot.

"But I have no money with me," protested the customer.

"Pardon me if I call your attention to the fact that you have," replied the shopman, and, reaching over the counter, he drew from the young man's pocket a \$20 bill, the corner of which had been plainly in sight.

The young man's confusion was painful. He vowed upon his honor that he was not aware that he had the money with him, and he most cheerfully consented that the jeweler should take out the amount of his loss. This was done, and, receiving \$17 change, the young man left, promising to return and complete his purchase.

He never came back, and when the jeweler made his deposit at the bank that evening he was shocked to have the bill thrown back to him as counterfeit.

He complained to the police, and there it rests up to date.—*New York Journal.*

KNOWN TO FAME.

ACTRESS.—My room has been burglarized during my absence and twenty thousand dollars worth of diamonds stolen.

HOTEL PROPRIETOR.—Ha, ha! that's good and seasonable. I'll telephone for the reporters at once.

ACTRESS.—And my husband lost six pairs of new trousers at the same time.

HOTEL PROPRIETOR.—Great Jehoshaphat! don't spring that on 'e n. The boys know him too well.—*Judge.*

NO SOLDER. NO SEAM.

SAVE TIME AND MONEY.

Superior to Anything Ever Shown.
Apply for Catalogue to

CHAS. BACHEM. 355 MULBERRY ST., NEWARK, N. J.
Manufacturer of
Marquise Heads, Clusters, Ring Shanks, Gypsy Rings, Etc.

Relation of Escapement to Balance Spring.

THE relation of the lever escapement to the balance spring is quite an important matter. Most workmen imagine that adjusting is a great mystery, and that the man who masters this portion of the watchmaker's art must necessarily stand at the head of the profession. The word "profession" is used advisedly, and it is to be hoped that the different horological schools will sooner or later bestow degrees as do schools of law and medicine.

It is well known that a balance spring adjusted to isochronal vibrations in a duplex or chronometer watch would not possess this property if placed in a detached lever. To make this proposition better understood, suppose we were to make two movements, one of which was provided with a detached lever escapement of the most perfect construction, the other a detent or so-called chronometer escapement, the trains of each watch as far as the scape wheel being precisely alike; for these movements we made but one balance staff and balance spring. In other words, the balance staff and balance spring were interchangeable after we changed the rollers on the staff to adapt it to the escapement of the particular movement to be experimented with. The balance and its spring were perfectly adjusted to isochronism with the lever escapement.

Now, if we changed the balance with its spring to the chronometer movement we would find the general rate of the watch about the same; that is, if the weights of the rollers were alike; but the spring, which was perfectly isochronal with the lever escapement, was badly out with the chronometer. What does this tell us? Simply, that the escapement is a great factor in isochronal adjustments. This influence does not exist in an abstract sense, because one is a lever escapement and the other a chronometer escapement, and that if the balance had been changed to another lever escapement that was adapted to receive it, it would have been perfectly isochronal, as it was with the first movement. One fault in watch manufacture should be remedied, viz: the watch constructor and watch adjuster should be one person, because the adjuster is constantly trying to remedy the defects of the constructor. If the maker did the adjusting also, he would be able to correct the fault and remedy it instead of trying to make one error correct another, which is much like the doctrine of doing evil that good may come of it. Much of the adjusting, especially of the more delicate methods relating to position, consists of remedying downright mechanical defects.

Adjusting is divided into three departments, viz.: heat and cold, isochronism, and position, and it is the adjuster's province to treat his balance and balance spring in such a way that they are rendered proof against any alterations occurring in the latter, jointly or severally. The sub-

ject of adjusting has often been debated in the columns of THE CIRCULAR, and would require too much space to exhaustively go over the whole ground again. The reader is therefore referred to them for full information.

A Well Arranged Technical School.

DURING a recent visit to Lancaster, Pa., the writer was afforded the privilege to inspect the Manufacturing and Technical School Departments of Ezra F. Bowman & Co.

The manufacturing department occupies the entire second floor of the Non-Retailing Co.'s place of business and is divided into different branches. The watchmakers (who work for the trade) use a large part of the front room. Next is the handsome office, fitted up for the manager's use; in this office the calculations and estimates are furnished for all kinds of emblem work. Adjoining this office is the receiving room, presided over by two clerks; in this room the work is entered and sent into the different departments, and when finished is checked off and sent to its destination; work has been received from 11 different States in a single day. Next is a large, commodious room for manufacturing jewelers and case makers. The power for doing this work is furnished by a three horse-power motor. Large rolls, drop presses and punches are well arranged with two rows of benches the entire width of the room, occupied by skilled workmen. In this shop are made the diamond mountings and plain rings, and emblem goods for all societies to order, while here also is done repairing of all kinds of jewelry, etc. Alterations are just being made in the case shop. A master case maker will hereafter have charge of the work, and all manner of case alterations and repairs will be made.

From the second floor by an easy flight of stairs, we reach a room as large as the entire second floor. This is where the Ezra F. Bowman Technical School of Watchmaking and Engraving is located. This room is under the same manager as the others. The head instructor, as well as his assistants, is a man of large experience in the repairing of watches and clocks, and possesses the rare faculty of imparting his knowledge in an intelligent manner. The pupils are doing excellent work on screw making, balance staff turning, pivoting, jewelers, springing, bridge work, changing key wind to stem wind, etc. At the rear of the room, engraving is taught and some of the work done by the pupils is very clever and artistic.

One thing conspicuous for its absence was tool making. The manager said the young men come to learn watchmaking and engraving, and that they can buy more tools for \$100 than they could produce in a week. The room has a seating capacity of 50.

Workshop Notes.

Cutting Down Jewels.—To cut down balance jewels to fit smaller sinks, shellac the setting and jewel on the point of a stiff wire held in the lathe and turned down to a perfect point to enter the jewel hole. Cut with the point of a very sharp graver to the size required.

Hardening Punches.—Punches are pickled by dropping upon their surface a drop of muriatic acid; they are then rubbed off with a brush, washed and anointed with fat. When fairly clean and without flaws, they are annealed pale yellow, and they then possess sufficient hardness to be driven cold into softened steel.

Replace Broken Foot Jewel.—Remove the broken jewel from the collet or setting; place the collet or setting in one of your lathe chucks, large enough to hold the same; start in motion, and with a fine pointed burnisher raise the bezel sufficient to receive a new jewel; select a jewel to fit both pivot and setting, replace in chuck, and with a little larger burnisher close down the bezel on pivot and your job is complete.

Poising Pallets, Etc.—A correspondent desires to know how to poise pallets and balance. In the first place, pallets are not poised without the lever, and then only approximately, as they cannot be so weighted with the ordinary construction that they will not gravitate in some positions. The balance cannot be poised in any quick and easy method, but this can only be done by a rather long and tedious manipulation, too lengthy to be described in a short Workshop Note.

The Mainspring.—Pay particular attention to the mainspring. There are lots of theories why a spring will break just after cleaning, but I only know that since I have adopted the method of never taking out the spring, except when, after taking off the cap of the barrel, I find it is all gummed up with bad oil, and then of course I clean it. I have found that a spring does not break any oftener than is common, even if the watch is not cleaned; but I invariably remove the barrel arbor and clean out the holes and the barrel itself.

Elastic Lacquer.—A lacquer said to be of great elasticity, perfectly supple and not liable to peel off, is made in the following manner (all parts are by weight): About 120 parts of oil varnish are heated in one vessel, and 23 parts of quick lime are put into 22 parts of water, in another. As soon as the lime causes an effervescence, 55 parts of melted india-rubber are added, the mixture is stirred and then poured into the vessel of hot varnish. The whole is then stirred so as to be thoroughly mixed, and then strained, allowed to cool, when it has the appearance of lead. When required for use, it is thinned with varnish and applied with the brush, hot or cold, preferably the former. This lacquer is useful for wood, iron or for walls; it will also render cloth, paper, etc., waterproof.

R. & M. FRIEDLANDER

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50 Maiden Lane

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47 Cortlandt St.,
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Bet. Cortlandt and
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GROWS IN POPULARITY.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

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CHARMILLES
PRINCETON

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177 Broadway,

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“The Benedict.”

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The Perfect
Collar Button.



MADE IN GOLD, STERLING SILVER
and ROLLED PLATE.

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23 Maiden Lane,
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Sole Manufacturers.



RICH CUT GLASS

LARGEST ASSORTMENT
OF

American Cut Glass.

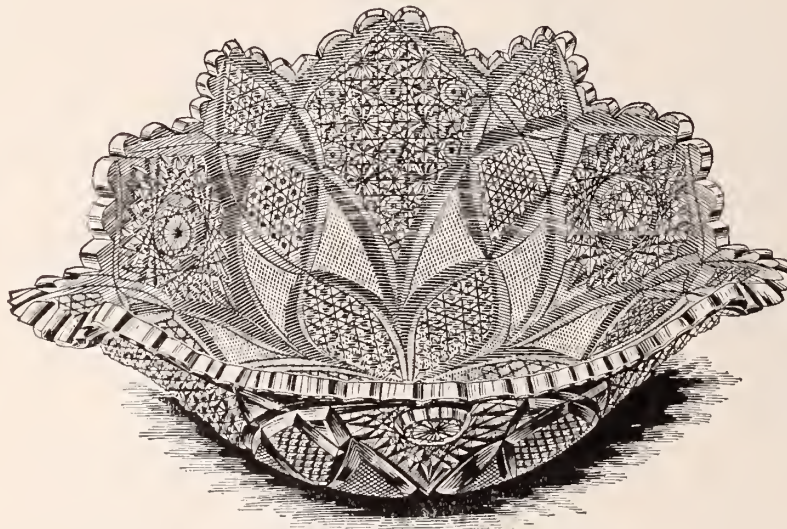
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NEW
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HIGHEST
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PERFECT
WORKMANSHIP.

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NEW YORK.



INKSTAND.
STERLING TOP



PUFF BOX.
STERLING TOP.

FACTORY:

HOBOKEN, N. J.



Artistic Plaques Being Closed Out

PLAQUES of all descriptions from the small miniature sizes to the large panel pieces, are among the samples now being closed out by Geo. Borgfeldt & Co., 18-22 Washington Place, New York. The paintings which decorate this line are principally reproductions from the famous masterpieces in the European galleries, and are among the most artistic which the market affords. The large assortment and the low prices at which these samples are being cleared out, make this line one which the jewelers would do well to inspect.

AMONG the lines most suitable for holiday presents displayed in the ware-rooms of Lazarus, Rosenfeld & Lehmann, 60 Murray St., New York, is a collection of a. d. coffee and afternoon tea sets put up in satin lined leather and leatherette cases. The majority are decorated à la Vienna with solid color and figure panels and come six or twelve in a case. In the same style of decoration is a large number of pretty princess lamps which are also proving a popular line for the holiday trade. The lamps are nearly all in cobalt blue, with the usual cupid and other figure panels.

The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

NEW PORCELENE CLOCKS. THE three small eight day clocks, "Yale," "Harvard" and "Cornell," intro-



SAMPLES OF PLAQUES.

GEO. BORGFELDT & CO.

duced in Porcelene by the F. Kroeber Clock Co., 360 Broadway, New York, are very pretty, though at the same time quite inexpensive. The new large eight day style named "Molière" is most striking in appearance. The shape is graceful and looks beautiful in each of the eight different shades in which it is made. The clocks are heavily ornamented with gold, and are especially intended for the holiday season, now near at hand,

THE NEW "OLYMPIA" CUTTING. A NEW cutting of a high grade has been introduced by L. Straus & Sons, and is now displayed in their cutglass ware rooms, 44 Warren St., New York. It is called "Olympia," and is one of the most brilliant patterns ever produced by this firm. A large four pointed star outlined in clear crystal bands is surrounded by a mass of fine cutting, which gives the effect of dazzling brilliants. The "Olympia" is at present shown only in fine bowls and other expensive pieces, but will subsequently be cut upon any articles which the trade may desire.

NEW DECORATIONS IN FRENCH CHINA. TWO new floral decorations have been introduced in the French china novelties of the Royal China Decorating Co., which will shortly be shown in their ware-rooms, 35 Murray St., New York. They consist of a variation of the violet and buttercup designs not heretofore seen on fine china, and being painted by American artists employed in this company's factory, have the distinct

character noted in their former products. A feature of this line is the popular prices at which they can be sold.

NEW CUCKOO CLOCKS.

AMONG the new goods received by the Chas. Jacques Clock Co., 22 Cortlandt St., New York, is an assortment of cuckoo clocks and some rich gilt and porcelain sets. The cuckoo clocks are in oak, walnut and combinations o

The Connoisseur.

(Continued from page 45.)

these woods and are in several sizes. An entirely new design in Empire real bronze sets is shown ornamented with inlaid porcelain panels. A handsome new Renaissance porcelain set is also displayed. The pieces are large and vase shaped, and are decorated with exquisite paintings.

THE EMPIRE CUT GLASS CO.'S WARES. THE notable success with which the Empire Cut Glass Co., 35 Warren St., New York, are meeting is largely due to the superior finish of their glass. Leading jewelers unite in their praises of the workmanship displayed in this company's products, and therefore the constantly increasing demand for these cut glass wares is not surprising.

RICH BANQUET LAMPS. SOME exceptionally large and rich banquet lamps may be seen in the window of the salesrooms of the Phoenix Glass Co., 42 Murray St., New York. One lamp is over three feet high and is covered on both body and globe with an effective Byzantine decoration, consisting of involved scroll work in yellow, green and gold. Another equally large lamp of opal glass shows a fine floral decoration.

NEW CUT GLASS PRINCESS LAMPS. IN the illustration is shown a new princess lamp in the rich cut glass of C. Dorflinger & Sons, 36



Murray St., New York. This lamp is made on the order of their banquet lamp, but small and very dainty. It is produced in several cuttings, which may be seen in the firm's beautiful new store at 915 Broadway.

SILVER AND GILT LAMPS. SOME pretty bronze, silver and gilt lamps may be seen in the warerooms of the Craighead & Haas Co., 56 W. Broadway, New York. A large assortment in banquet and princess sizes contains, in addition to the new styles, all the most popular lamps formerly manufactured by the Craighead Mfg. Co.

THE RAMBLER.

Her Empire Relic.

ONE of Mr. Edmund Russell's choicest treasures is a beautiful comb of tortoise shell inlaid with gold, a comb which once belonged to Marie Antoinette. When the teacher of correct art in life, costume and environment was on a western tour he encountered a very rich and portly society dame.

"Oh," she exclaimed, "you must pardon my emotion, but I am a hero worshipper. Nothing moves me so much as the sight of these thrilling relics of the past. My own ideal is Josephine, and I possess a comb belonging to her which is the most sacred thing I own. I must show it to you."

Then the portly lady sighed, turned the Marie Antoinette comb over again in her jeweled hand and said in a regretful tone: "My comb is not so perfect as yours; my maid broke three teeth out one day when she was combing Mopsa, my poodle."—New York World.

P. H. LEONARD,

76 & 78 READE STREET, NEW YORK,

IMPORTER AND MANUFACTURER

Choice Pottery,

Limoges and Vienna

Porcelain,

FOR THE JEWELRY TRADE.

LINE IS NOW COMPLETE. VISITING JEWELERS ARE INVITED TO CALL ON US AND EXAMINE OUR STOCK.

LIMOGES AND VIENNA CHINA

IN ALL KINDS OF

Rich and Elegant Fancy Articles for FALL and HOLIDAY SEASON.

DECORATIVE 893 JASPER, THE BEST LINE IN THE MARKET FOR THE PRICE. SEND FOR ILLUSTRATION AND PRICE LIST.

FINE GLASSWARE CRYSTAL WITH RICH GOLD DECORATIONS, THE GOODS FOR 1895.

For the convenience of those who will not visit the market we make up choice assortments, ranging from \$50 to \$125, of the Creme de la Creme of our stock. SEND FOR ONE OF THEM.



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29 & 31 Park Place, N. Y.

Useful and Art Goods for Jewelers



CHINA LAMPS, all sizes and prices, FINE FRENCH CHINA. CHOCOLATE POTS, CRACKER JARS, BOWLS, FANCY TRAYS, and an enormous assortment of A. D.'S, CHOCOLATES, TEAS, ETC.

Brush and Comb Trays, Pen Trays, Pin Trays, Boxes, Toilet Sets and Fancy Knick-Knacks

In French and Dresden China.

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Bric-a-Brac and Art Pottery.



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WRITE FOR OUR ILLUSTRATED CATALOGUE OF

CUT GLASS AND CHINA SPECIALTIES.

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OIL BOTTLE, 3 LIP.

Can be retailed at \$1.00.

Chicago Office and Sample Rooms, 45 and 47 East Lake Street.

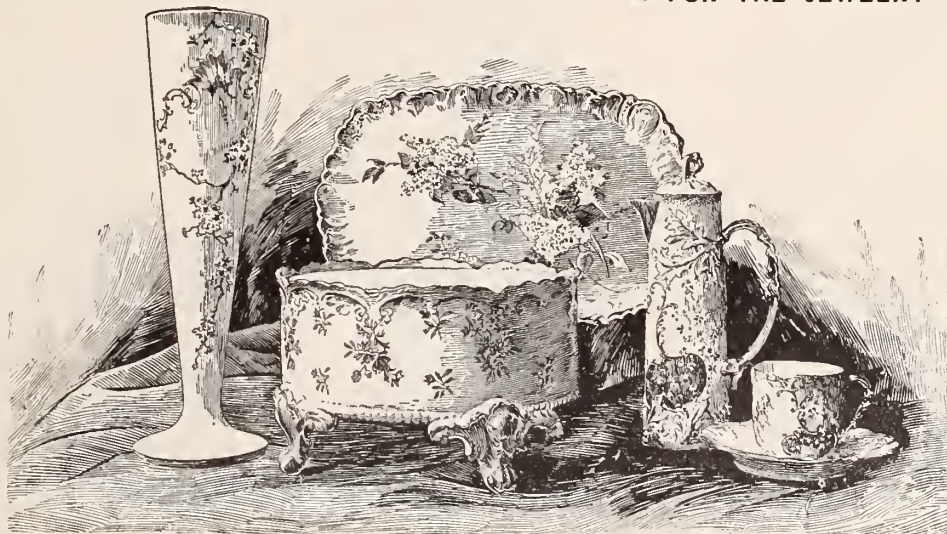
FRENCH "A. K." CHINA,

IS PRODUCED IN THE NEWEST SHAPES AND DECORATIONS.

FOR THE JEWELRY TRADE.

BEAUTIFUL
GLASS
ROSE
FLOWER
HOLDERS.

IN CRYSTAL AND
GREEN WITH
GOLD
DECORATIONS.



CHOICE
BRIC-
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NEW GOODS
BY EVERY
STEAMER.

A CALL IS
EXTENDED
TO VISITING
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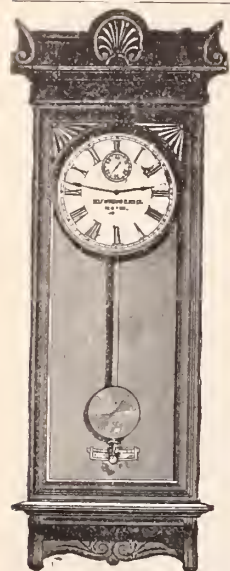


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Hall Clocks,
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English Hall Clocks,
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Clocks,
Chiming Mantel
Clocks,
PARIS NOVELTIES,
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WHY are the firm of **S. F. Myers & Co.**, of the Myers Buildings, 48 & 50 Maiden Lane, **New York**, selling more goods and doing a larger business than any other wholesale jewelry house in the world?

BECAUSE they are the only firm in the Empire City who are bona fide manufacturers, importers, exporters, and wholesale dealers in all lines of goods that pertain to the jewelry trade. Their twenty-three departments require seven double floors. With one firm expense (instead of 23), and minimum rental, they are in a position to quote prices and sell goods on a margin ordinarily asked by Legitimate commission houses.

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ARE YOU ON THEIR MAILING LIST? Have you their great 800-page annual catalogue? Do you receive and inspect *Myers' Monthly Jeweler*?

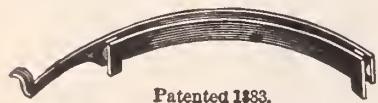
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N. J. FELIX,
Watch Case Repairing,
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Adjusted While You Wait. 25 Cents.

This Spring is made from 0 to 13 size. \$1.00 per dozen.

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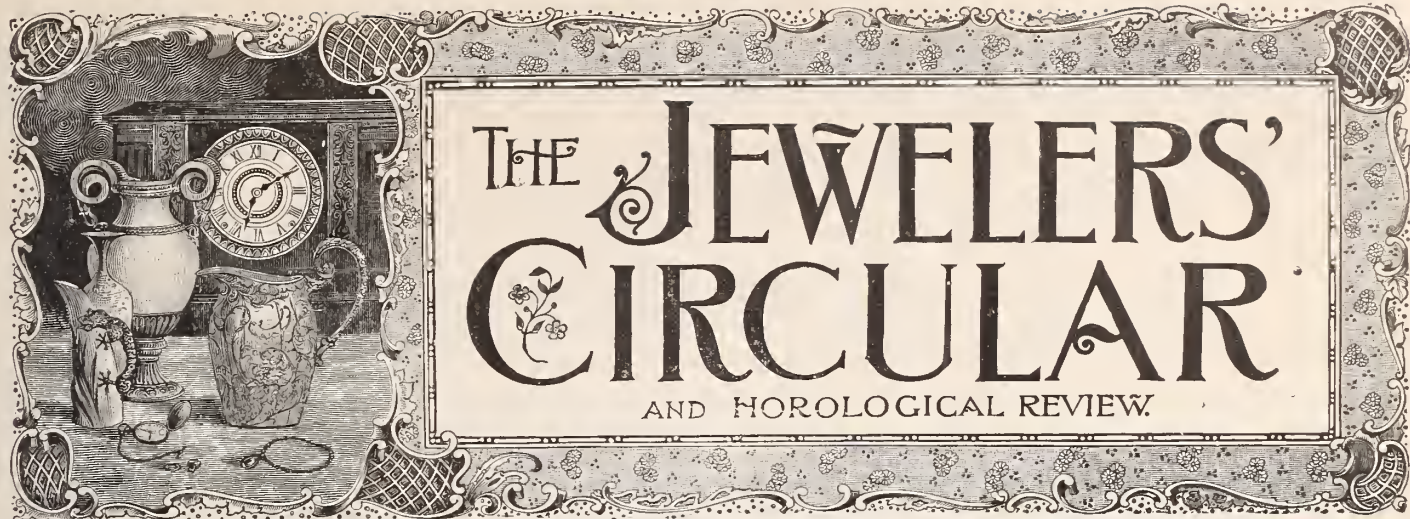


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SEAMLESS PLAIN SOLID GOLD RINGS
ENGRAVED AND CHILD'S RINGS.
No Ring Stamped Different from Quality.
Send for Catalogue and Price List.

Old Gold and Silver received and estimated on: If amount allowed does not give satisfaction, notify at once and will return at our expense in same condition as received.

WHAT IS THE H. E. O. ROYAL CLUSTER?

FOR THE ANSWER
WRITE TO
H. E. OPPENHEIMER & CO.,
14 MAIDEN LANE,
NEW YORK.



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Entered at the Post Office in N. Y. as second-class matter

VOL. XXXI.

NEW YORK, WEDNESDAY, NOV. 13, 1895.

No. 15.

CHARACTERISTIC FRENCH ART WORK IN METAL.

THE car delabra shown here, a very picturesque work of art, was modeled by Guillemín, of Paris, and cast in bronze by Christofle & Co. The designer reflects the demand for things Japanese, in his inspiration, and has succeeded in producing an ingenious and graceful piece of work.

The Louis XV. mirror, illustrated on page 4, was exhibited by Boucheron in 1889. It is of chased gold. In this work, the artistic temperament of Boucheron was given full play, and he thus succeeded in producing a *bibolet* of the highest taste, of graceful outlines, and with miniature ornaments possessing exquisite charm. The engravings are reproduced from *Le Métal*.

The Duke's Bride's Wedding Presents.

MISS CONSUELO VANDERBILT received on the occasion of her marriage with the Duke of Marlborough, presents valued at over \$350,000, among them being many fine specimens of the gold and silversmiths' arts. One of the rarest of her gifts was a pearl necklace given to her by her mother. It consists of one string, nearly a yard in length. The pearls are perfectly matched and unusually large. The necklace is reputed to have been once the property of Catharina, Czarina of Russia. Another gift from Mrs. Vanderbilt is a shorter necklace, or collier of pearls, alternating with diamonds. The bride's aunt, Miss Armida Smith, gave her another diamond and pearl necklace, the diamonds set in antique gold, enameled in blue. From her brother, W. K. Vanderbilt, Jr., the Duchess received a diamond crescent with a pendent star.

Among the presents from the Duke of Marlborough are a gold girdle, set solidly with diamonds, none of them less than a karat in weight, with here and there a ruby, and a brooch made of one large ruby, the favorite jewel of the Duke, surrounded by diamonds. Some of the other presents were the following:

A beautiful square cut emerald set in a ring with a diamond on either side, from

set with diamonds and pendent to a true lovers' knot; a pendent heart, encrusted with diamonds; a unique pearl brooch; a ring set with a superb square cut sapphire and two diamonds, and a pair of side combs set with small pearls, from various persons. From Mrs. William Astor came a purse of golden mesh, the fastening being circular in shape and set with turquoise and diamonds. Mrs. R. T. Wilson, Jr., sent an exquisite vinaigrette of engraved crystal, the stopper set with a large aquamarine, surrounded with small diamonds. Mrs. R. T. Wilson's gift is a pair of solid gold vases about six inches in height, of Louis XVI design.

Conspicuous among the gifts were a number of costly and beautiful fans. Miss Morton, who was one of Miss Vanderbilt's bridesmaids, sent a fine old Spanish fan; Mrs. John H. Davis, a tiny one of First Empire style of white moire, with a design in silver spangles and medallion portrait leads; Mr. and Mrs. William A. Duer, a more modern one of exquisite point lace and pearl sticks, with Watteau medallions set in the lace. Another present to the bride from her mother is a splendid traveling toilet case, which contains many pieces, each set in dull gold, each receptacle for toilet articles, whether brushes, combs, or pins, being of gold. A circlet of diamonds surmounted by a small crescent of diamonds and pearls was given by Harold Vanderbilt.

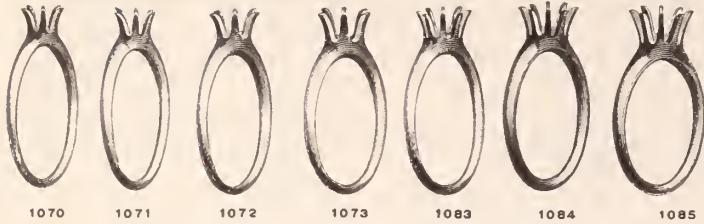
Among the other gifts were a beautiful silver repoussé tray from the household servants; a silver bonbon box; a crystal flask set in gold; a Louis XVI. table clock, of dark blue enamel, ornamented with Roman garlands and rhinestones; a mirror set in silver gilt; a rococo inkstand, pen and tray; a Sevres cup; a silver loving cup; a silver repoussé plate; a silver inkstand; a large silver mounted blotting pad; a silver miniature frame; an antique silver box, oval in shape; a large toilet mirror, set in silver; a pair of antique silver candlesticks.

Each of the bridesmaids gave a handsome present, including diamond marquise rings,



CANDELABRA, BY GUILLEMIN.

Mrs. W. K. Vanderbilt; a turquoise and diamond marquise ring; a blue enamel watch,



We are sending the Retail Trade some cuts of our new "TIFFANY" DIAMOND MOUNTINGS that they will do well to notice.

M. B. BRYANT & CO.,

10 MAIDEN LANE, NEW YORK.

We think our line of Fancy Stone Rings the Best in the Market.

A. J. HEDGES & CO.,

MANUFACTURERS OF

GOLD, VARIEGATED AND ENAMELED JEWELRY.



VEIL PIN

Black and White Enameled Goods a Specialty.

VEIL PINS, SCARF PINS, HAT PINS, LACE PINS AND BROOCHES.

GOLD AND SILVER GARTER BUCKLES. CHATELAINES, SIDE COMBS, LINK BUTTONS.

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ALL GOODS 925, 1000 FINE.

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ARE MADE BY

CODDING BROS. & HEILBORN,
North Attleboro, Mass.

F. M. WHITING COMPANY, SILVERSMITHS.

Factory and Main Office,

NORTH ATTLEBORO, MASS.



New York Office,

1128 BROADWAY

—ADDRESS ALL COMMUNICATIONS TO FACTORY.—

Our new NEAPOLITAN pattern is now ready. Dealers will do well to withhold all orders until they have inspected this new and artistic design in flatware.

Our F&B. is A Guaranty of Quality.

TRADE MARK

OUR SILVER IS 925/1000 FINE.



Our Trilby Hearts are Trumps. Our Trilby Chains Sell Well for Locketts, Fans and Vinaigrettes.

Our 400 Patterns of Silver Articles are useful for Wedding and Birthday Gifts and Whist Prizes.

Our Manicure Sets and Manicure Goods are beautiful, of fine quality and low in price.

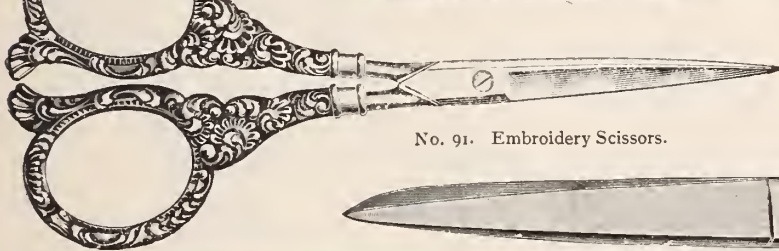
Our Toilet Sets of Brushes, Combs and Mirrors are fine.

Our Bracelets with Padlocks, Sterling Silver and Gold Plate sell well.

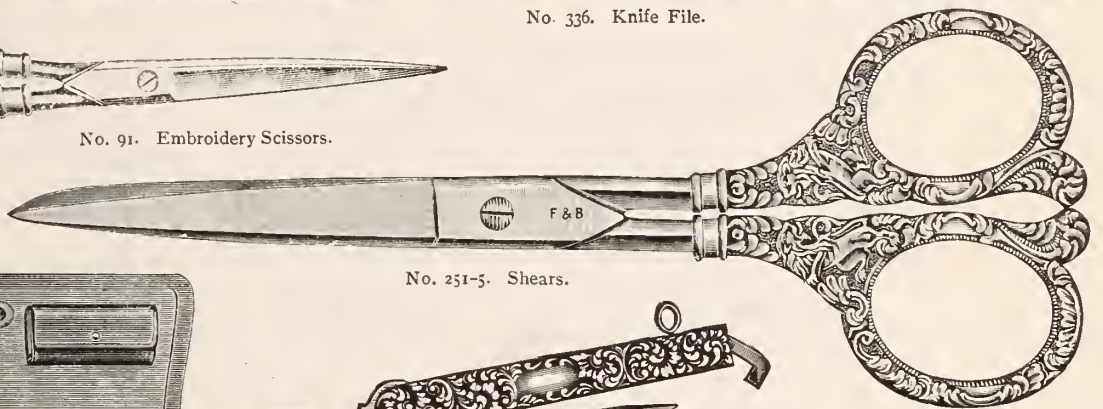
Our Locketts, Charms, Lace Pins, Hair Chain Mounts, Vest Chains, Link Buttons, Mount Hope Sleeve Buttons, Ear-rings, and everything we make is manufactured expressly for you to make some money on. If you fail to find our goods with your jobber write and we will give you the names of wholesale dealers who carry our goods.



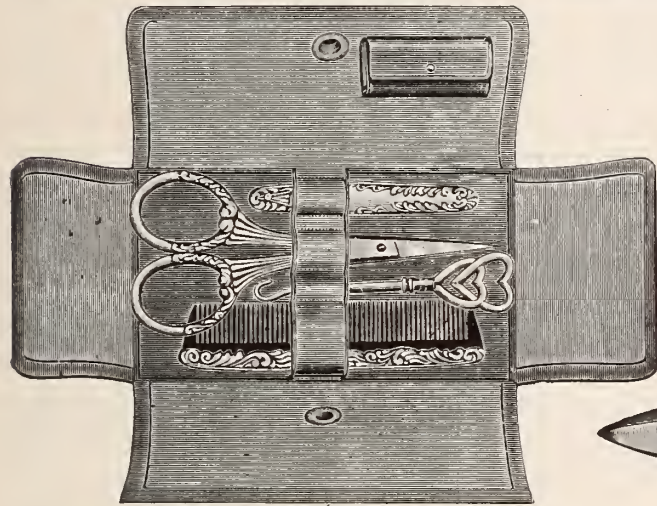
No. 336. Knife File.



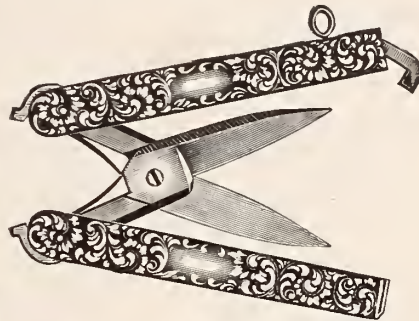
No. 91. Embroidery Scissors.



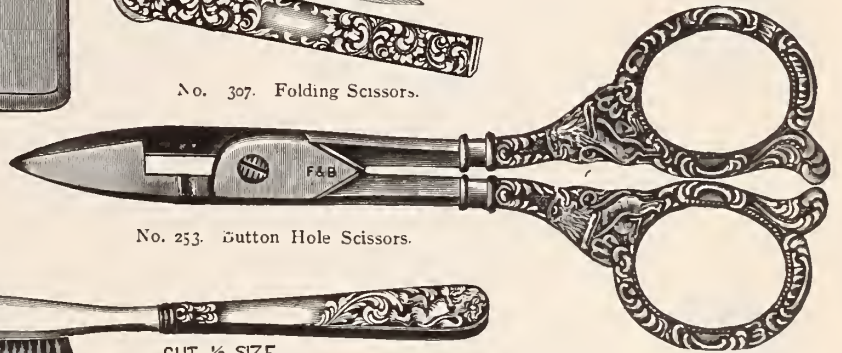
No. 251-5. Shears.



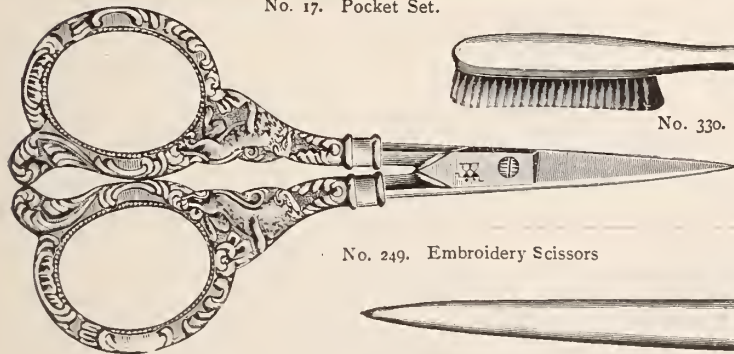
CUT 1/2 SIZE
No. 17. Pocket Set.



No. 307. Folding Scissors.



No. 253. Button Hole Scissors.



No. 249. Embroidery Scissors



CUT 1/2 SIZE
No. 330. Tooth Brush.



No. 306. Desk Knife and Letter Opener.

FOSTER & BAILEY, SILVERSMITHS,

New York Office, Samples Only,
178 BROADWAY.

100 Richmond Street, PROVIDENCE, R. I.

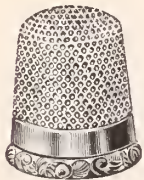
ANNOUNCEMENT.

Our Annual Catalogue is now ready. It contains a large variety of the newest and very latest patterns in Diamond Goods, Silver Novelties, Watches and Jewelry. We have very carefully selected the best and most salable goods in the market at the present time for illustration, and think that we can truthfully say that no catalogue issued, representing similar lines, can show so large a proportion of new things in novelties and staples. *It is yours for the asking.*

J. T. SCOTT & CO.,

4 MAIDEN LANE, N. Y.

SENT TO WATCHMAKERS AND JEWELERS ONLY



KETCHAM & McDOUGALL,
MANUFACTURERS OF
GOLD AND SILVER THIMBLES,
AND THE IMPROVED
AUTOMATIC EYE-GLASS HOLDER OR REEL,
198 BROADWAY, N. Y.



CATALOGUE SENT ON APPLICATION.

HENRY C. HASKELL,

11 JOHN STREET,
NEW YORK.



DESIGNER
AND MAKER.

CLASS RINGS, PINS,
SOCIETY BADGES,
EMBLEMS OF ALL
KNOWN ORDERS,
PRIZE MEDALS, ETC.

Send for plates of Copyrighted designs.

pendent hearts, incrusting with diamonds; side-combs set with pearls, old Spanish fans, vinaigrette bottles mounted with gold



LOUIS XV MIRROR. BY BOUCHERON.

and precious gems, golden meshed purses. The Duke at the wedding presented souvenirs to the bridesmaids in the shape of diamond and turquoise butterflies.

Came Over in the Mayflower.

RELICS brought over on the good ship *Mayflower* are generally looked for in National or State museums and are rarely found elsewhere, but an old farmer in Allenwood, N. J., exhibits with considerable pride a set of silverware which he declares an ancestor brought over in that famous ship, says the *New York Herald*. He is Walter H. Morton, and he owns a large and productive farm, which has descended from father to son for generations and yields him a substantial living.

Morton is close to 80 years old, and with his wife still tills the soil of the old homestead, raising fruit, vegetables, meat and fowl, which he ships to the markets in this city and banks the profits for his son. Whenever the farmers of the neighborhood have any kind of a festival the old Morton

Waterman & Lehmann,

IMPORTERS OF DIAMONDS.

MANUFACTURERS OF DIAMOND JEWELRY.

20 MAIDEN LANE, NEW YORK.



New York, November, 1895.

To the Trade:

We present a card with a photographic reproduction of a line of our FINE AND ARTISTICALLY HAND CARVED DIAMOND RING MOUNTINGS FOR GENTLEMEN. They are made in Roman and antique finished gold; also in steel, gold lined. These rings are made only to order, and the stones should be sent with the order, to attain proper fitting and finish.

Taking for granted that our patrons are familiar with our facilities, we beg to again call their attention to our well-assorted line of LOOSE DIAMONDS AND DIAMOND JEWELRY, and complete stock of mountings, which enable us to fill orders immediately.

We have excellent facilities for making to order any article in the line of FINE JEWELRY.

RECUTTING DIAMONDS in the most artistic manner, and repairing of Diamonds, is an important feature of ours.

All our work is strictly first-class, and prices as low as consistent.

We will send goods for approval when so desired. We solicit your patronage, and remain,

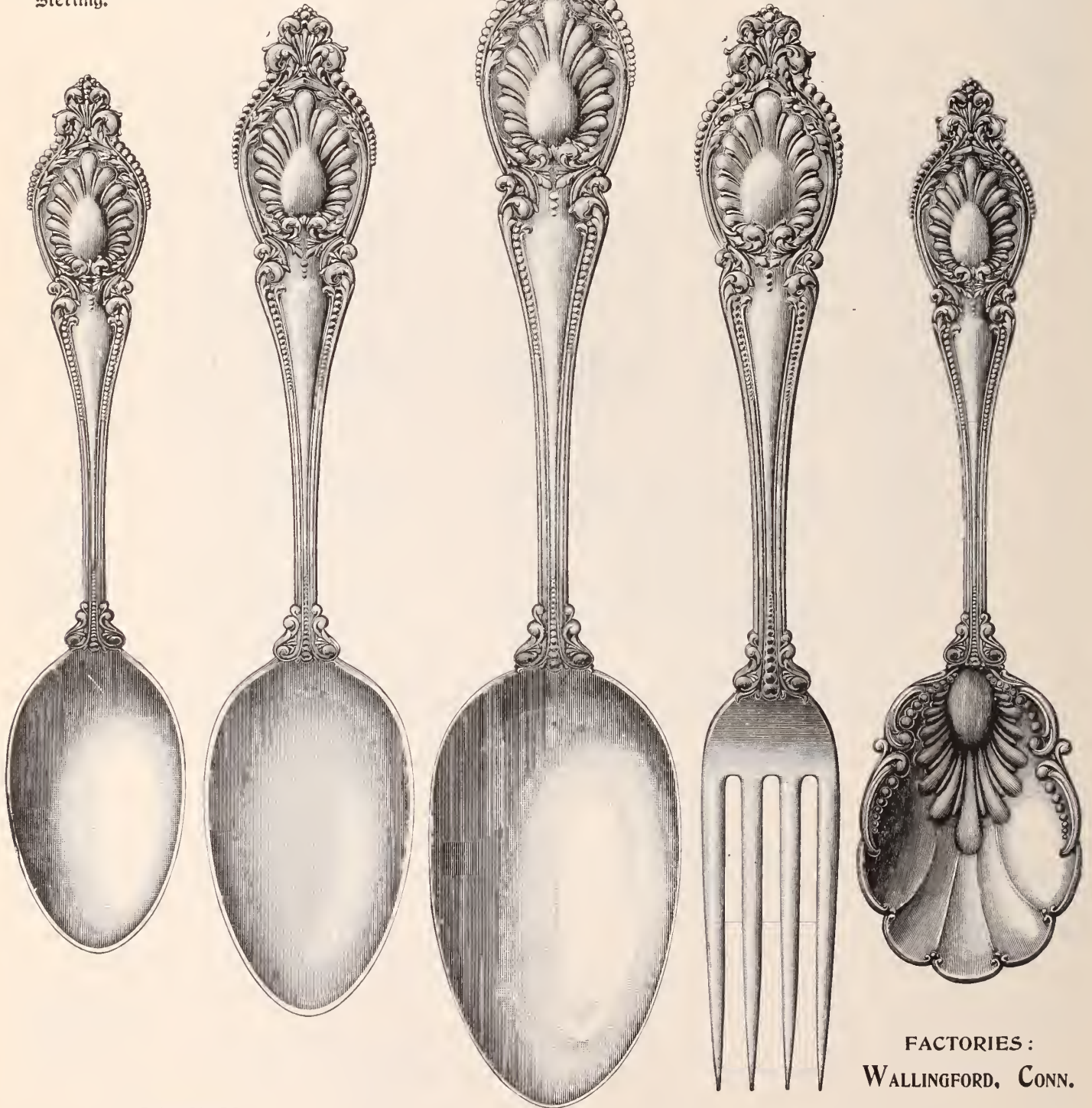
Yours truly,

WATERMAN & LEHMANN.

OUR LATEST PATTERN

THE

“SAPPHO.”



FACTORIES :
WALLINGFORD, CONN.

BRANCHES :

NEW YORK — 226 Fifth Avenue.
 CHICAGO — 109-111 Wabash Avenue.
 SAN FRANCISCO — 120 Sutter Street.

R. WALLACE & SONS M'F'G CO.,
 SILVERSMITHS.

silverware occupies a prominent place and is talked about and admired by the neighbors who are not equally fortunate in possessing family heirlooms. The set consists of a silver teapot, plated in some sort of earthenware, a cream pitcher and sugar bowl. Then he has a half dozen thin china cups and saucers, all of which, he says, were brought to this country by his forefathers. He declares that an inspection of the list of passengers who came over on the *Mayflower* will disclose the name of his great-grandfather among the number, and he tells of how his ancestor came to New Amsterdam and afterward went down in New Jersey, near the ocean, and settled with a few other intrepid spirits, who made friendly overtures to the Indians, who became their fast friends.

To Advance American Manufacturers' Interests in South Africa.

WASHINGTON, D. C., Nov. 7.—The Government of the South African Republic has informed President Cleveland that the International Industrial exhibition will be held at Johannesburg, beginning May 1st and ending June 30th, 1896. In his letter to the President, the Director-General, Chas. P. DeGarmo, states that the Government of the South American Republic offers, through this exhibition, an opportunity to introduce and advance American products, and will be pleased to extend its protection to any merchants or manufacturers desiring to exhibit in that country.

The charge for space will be \$2.50 per square foot in the grounds and \$3.75 per square foot in the halls. The awards will consist of crosses of honor, gold, silver and bronze medals, and certificates.

Exhibits of jewelry and clocks, watches and other timekeepers are especially requested.

Decision in Favor of Jeweler Frederick Crumpton.

TORONTO, CAN., Nov. 6.—In the action by Robert James McNichol, a commercial traveler, against Frederick Crumpton, jeweler, and Alice Crumpton, his wife, to set aside as fraudulent against the plaintiff and other creditors of Frederick, a conveyance of a house and lot in King St., Toronto, by Frederick to his wife, Judge Falconbridge finds that the deed impeached was executed and delivered at or about the time it bears date; that there was an antenuptial verbal agreement by Frederick to give Alice a house; that she did not wish him to sell certain lands in the township of York; nor to bar her dower therein (they both supposing she had dower), and he agreed if she would execute the deeds he would give her the house; that when Frederick made the deed he had assets enough to pay his debts, and the debts due at the time (except, perhaps, mortgage debts), have been paid since.

The Judge held that the concurrence of the wife in the conveyance of the township

lands was a sufficient consideration to support the conveyance to her of the house and lot. Action dismissed without costs.

Safe Deposit Watch Co. Denied the Privileges of the Mails.

WASHINGTON, D. C., Nov. 7.—The Post Office Department has denied the privilege of the United States mails to the Safe Deposit Watch Co., Murray St., New York. The company advertised as an inducement a gold watch to be given away free on receipt of money for another article, but the watch sent by them was a small tin affair, one-half inch in circumference, and without works.

A party in Mansfield, O., writes to Rogers & Bro., 16 Cortlandt St., New York, asking if they can furnish him with forks and spoons of the "Dunraven" pattern. To this query the firm sent the following reply:

NEW YORK, Nov 4th, 1895.

MR JOHN GERTIG, Mansfield, Ohio.

DEAR SIR: Your favor of the 31st ult. has just been received. We inclose you illustrations of some of our newest patterns, which any jeweler in your town can order for you, if he does not have them on hand. We notice that you ask for the "Dunraven pattern." We have no such style and do not think that a pattern of that name would be very popular in this country, for the design would have to be something like this: A cur with ears and a tail down sneaking away from a fox terrier rampant.

Truly yours,

ROGERS & BRO.

Ceramic Art Company, Trenton, N. J.

Makers and Decorators
of Fine China and
Porcelain
Specialties



Mounted in
Sterling
Silver

and for sale by the

**Gorham Manufacturing
Company, Silversmiths**
Broadway and 19th Street

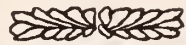
Leon J. Glaenzer & Co.,

80-82 CHAMBERS STREET,

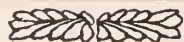
NEW YORK.

FALL

NOVELTIES.



Clocks and Regulators,
 Bronzes, Lamps and Globes,
 Fine Austrian Glassware,
 Fine Teplitz Vases,
 Onyx Pedestals,
 Fine Porcelains,
 Delft Pottery, Bric-a-Brac.



SEVRES GOODS, CABINETS, Etc.

A Consignment of Opals to F. J. Essig Seized for Undervaluation.

CHICAGO, Ill., Nov. 8.—A consignment of opals sent to F. J. Essig, lapidist, 115 State St., was seized at the Custom House for alleged undervaluation. The stones came from Melbourne, Australia, and were accompanied by consular invoices, giving the valuation as £120. The appraiser values the consignment at \$1,500. The penalty is double duty for over 1 per cent. over 10 per cent increase made by the appraiser, or in the present case (for 20 per cent) the sum of \$15,000, which would mean the confiscation of the opals if the appraiser's valuation stands. Mr. Essig, in an interview, states the party, who is a personal friend, consigned the stones to him under an arrangement whereby he agreed to purchase all of his opals at a stated price. "It is the first time I ever imported anything and I am unaware of the value of the goods. They are shipped with matrix and may or may not cut well." THE CIRCULAR's correspondent was referred to Mr. Essig's attorney, P. L. Sherman, who said, in answer to a question, that Mr. Essig had no private invoice of the stones in question.

"The consular invoice valued them at \$600 and Appraiser Hoyne at \$1,500. It is only a question of valuation. The stones were not bought by Mr. Essig, only consigned to him. The opals are in the rough and disinterested persons have estimated their value at all the way up from a few

dollars. As I said, it is entirely a question of value. I shall apply to the Secretary of the Treasury for the release of the opals.'

Mr. Essig feels confident he will secure the release of the gems.

About 100 Watches Stolen from the Frank, Laubach & Nutt Co.

AKRON, O., Nov. 9 —A reward of \$200 is being offered by the Frank, Laubach & Nutt Co., for the return of about 100 watches stolen from their store on the night of Nov. 8th, and for information that will lead to the arrest and conviction of the thief or thieves.

A few of the watches which are silver, gold, filled and nickel are as follows: 1 18-k lady's gold, Swiss movement, No. 76135; 1 lady's filled, Illinois movement, No. 743-828; 1 lady's filled, Elgin movement, No. 605144; 1 lady's filled, Elgin movement, No. 5497268; 1 lady's filled, Elgin movement, No. 3476230; 1 lady's filled, Elgin movement, No. 4494504; 1 lady's filled, Hampden movement, No. 5744930; 1 18-size gent's gold, Elgin movement, No. 40-29331; 1 18-size gent's silver, P. S. Bartlett movement No. 2405531; 1 18-size O. F., silver, Foltz & Frank, No. 100956; 1 18-size O. F., nickel, Elgin movement, No. 6205993; 1 18-size O. F., nickel, Elgin movement, No. 6373359; 1 18-size O. F., nickel, Elgin movement, No. 6051445; 18-size Hy. filled, F., L. & N. Co. movement, No. 175008; 16-size and Hy. 14 k, Elgin movement, No.

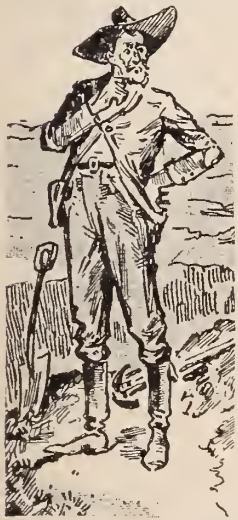
3371420, 1 6-size Hy. Boss Case, U. S. W. Co. No. 71191.

Interesting Suit Decided in the Boston Courts.

BOSTON, Mass., Nov. 7 —In the case of John H. Collamore vs. Alfred A. Marcus & Son *et al*, Judge Sheldon has given a finding of \$8,580 for the plaintiff as against the defendant, Mary Ann Marcus, alone.

The suit was brought to recover upon a promissory note for \$7,029 given by the defendants. The firm of Marcus & Son gave the plaintiff a large number of articles consisting of silverware, paintings and diamonds as collateral security for the payment of the note. The note became due on Feb. 4, 1894, but it was not paid, and the collateral was sold by the plaintiff at auction, and realized a net sum of \$2,462, which the plaintiff applied to the payment of the note. For the balance of the amount of the note, the plaintiff sued, but the defendants, Marcus & Son, claimed they were not liable, as the plaintiff had not given them any notice of his intention to dispose of the collateral, and they contended that the articles were worth at least \$15,000.

The plaintiff at the trial discontinued his suit as against Marcus & Son, and the court found upon the evidence that there was no sale of the collateral, but gave a finding for the full amount of the note with the stipulated interest of 8 per cent. a year as against the defendant, Mary Ann Marcus. She is a daughter of Alfred A. Marcus.

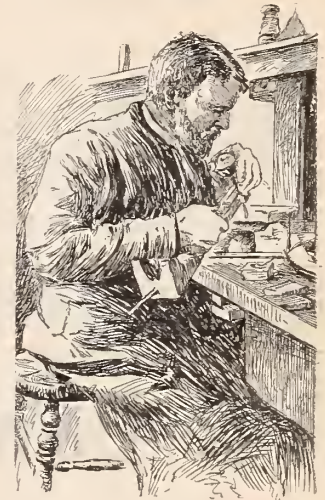


THE DIAMOND DIGGER.

CUTTERS OF DIAMONDS.

OPPENHEIMER BROS. & VEITH.

DEALERS IN WATCHES.



THE DIAMOND CUTTER.

65 NASSAU ST.,

PRESCOTT BUILDING,
JOHN AND NASSAU STS.,

NEW YORK.



THE DIAMOND WEARER.

LONDON:

10 HATTON GARDEN.

AMSTERDAM:

TULP STRAAT NO. 2.

DIAMONDS.
Wm. S. Hedges & Co.,
IMPORTERS OF
Diamonds and Precious Stones.
DIAMOND JEWELRY.
170 Broadway, New York.
22 Holborn Viaduct, London.

Alfred H. Smith & Co.,

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DIAMONDS

AND

PRECIOUS STONES,

182 BROADWAY, COR. JOHN STREET,

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Venetian Building. **34 & 36 Washington St.**

CHICAGO, ILL.



L. BONET,
ESTABLISHED 1866.
CAMEO
PORTRAITS
Works of Art,
 Precious Stones.
927 BROADWAY,
NEW YORK,

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

THE SWAN FOUNTAIN PEN.

Made on Distinct Principles, Patented.

3 SIZES OF SWAN "SAFETIES" CAN BE CARRIED ANYHOW OR ANYWHERE.

Three sizes of "Self-Filling" Swans, the wonder of the day, illustrating the improvement between the first fountain pen on record, patented 150 years ago,

"A Quill Covered With Sheepsgut."

An English patent in those days cost a fortune, thus the advance from the past to the present is sharply defined.

W. W. Stewart, Inventor & Patentee

MABIE, TODD & BARD,

MANUFACTURERS.

New York & London.

Purchasers

.. OF ..

RARE GEMS,

PRECIOUS STONES
 AND ALL GOODS FOR
 JEWELRY,

ADDRESS

R. A. KIPLING, Paris,

19 Rue Drouot, France.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS

J. B. BOWDEN & Co.,

3 MAIDEN LANE,

NEW YORK.

BRANCH OFFICE :

**206 KEARNY STREET,
 SAN FRANCISCO CAL.**

Jewelry and Silver Fashions of the Fall Season.

A LADY'S RAMBLES AMONG THE JEWELERS.

The plume, scroll and coronet are popular designs for the elaborate dinner rings which are set with diamonds, pearls and other precious gems.

*

Seal and velvet chatelaine bags, mounted with silver in antique designs, are both stylish and serviceable.

*

There is quite a fad just now for finger rings composed of tiny hoops set with five small colored stones.

*

A unique and appropriate birthday gift, is a brooch containing the month jewel or flower.

*

Swords with jeweled hilts and scabbards, serve the two-fold purpose of a pin for the chatelaine watch and a bodice ornament, when the watch is not worn.

*

Modern patrons of the chrysoprase may not know that it was deemed a lucky stone in the days of King Solomon. What an exquisite color it has, but no two specimens are of quite the same tint.

A charming bandeaux for the hair is furnished in a half wreath of grape vine leaves and fruit; the former is simulated in small brilliants and the latter in amethyst.

*

The fleur-de-lis is, and always will be, a popular design; wrought in small pearls or diamonds it furnishes a brooch which lacks only novelty to make it perfect.

*

Special claims are made for diamond jewelry that is mounted in platinum lined settings.

*

Burnt ivory, with applied silver decorations, forms the handles of some of the new umbrellas.

*

Dresden china toilet sets are exceptionally attractive this season.

*

A corsage ornament courted by many women, is composed of two diamond butterflies with pearl bodies, and connected by a fine gold chain.

*

Powder puff boxes of cut glass have gold covers wrought with enamel and gems.

The opal with its mixture of green, red and milky white is not only beautiful but accords with the chameleon idea of three colors combined, which runs riot in dress materials.

Necklaces formed of graduated rows of opals are among the fashions of the season.

*

Plain enamel in delicate colors is used for the backs of hair brushes and the tops of combs.

*

Repoussé silver is still employed for toilet table accessories.

*

Every kind of ingenuity has been brought to bear with regard to new forms in bracelets, and a series of flexible gold joints united by turquoise is a new departure.

*

Balls of agate set with miniature jewels make effective hat pins. ELSIE BEE.

How an Alleged Drummer Sells Brass Watches for Five Dollars.

BINGHAMTON, N. Y., Nov. 7.—A new swindle has been perpetrated on several hotel keepers in this section, and one hotel man in this city is wiser by the loss of \$5. The swindler has an office in some city and hangs out a jeweler's sign. His next move is to go over a route such as traveling men would be likely to take and write ahead to the principal hotel in each town saying that he had left his watch to be repaired and asking the hotel man to pay the express charges when the same was forwarded to the hotel.

A bill for \$5 accompanied the express package, and the hotel keeper supposing the charges to be for repairs, pays it and locks the package, which he believes contains a watch, in the safe to await the drummer's arrival. When the claimant for the watch fails to appear, which is always the case, the hotel man opens the package, and finds a brass watch case. He then knows he has been buncoed.

Jeweler P. Roarig in Trouble.

EDWARDSVILLE, Ill., Nov. 6.—Much surprise was occasioned here by the arrest of John P. Roarig, a jeweler of this city for 10 years, who is charged with burglary in an indictment returned by the Grand Jury. He promptly gave bond for his appearance in court and has been released.

Roarig was tried early last week upon the charge of receiving stolen goods. The trial took place last Monday and Tuesday, and the jury acquitted him after being out only 10 minutes.

Edward Reimer's jewelry store, 511 Paterson Ave., West Hoboken, N. J., was visited by thieves on the night of Nov. 6th. The burglars must have secured entrance by means of skeleton keys, as all the doors and windows were securely locked when the robbery was discovered. The thieves obtained a gold watch, 12 gold pens, a rifle, two parlor clocks, an overcoat and three suits of clothes. They did not attempt to open the large safe which stands near the window.

ESTABLISHED 50 YEARS.

LANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 Tulp Straat,
AMSTERDAM.

1 St. Andrews St.,
Holborn Circus,
LONDON E. C.



TRADE MARK.

ESTABLISHED 1841.

CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE,

NEW YORK.

A. CARTER, JR.
A. K. SLOAN.
C. E. HASTINGS.

GEO. R. HOWE.
WM. T. CARTER.
WM. T. GOUGH.

FACTORY, NEWARK, N. J.



NEW YORK.

BROOKLYN.


ARTISTIC
SOLID GOLD CASES

Warranted Absolutely as to Quality.

Sold to Legitimate Jobbers only.

CHICAGO.

SAN FRANCISCO.



1/2 Ct. 3/4 Ct. 1 Ct.

3 14kt. Stud Settings for \$2.80

BAUM & OPPENHEIM,
Manufacturers of
— MOUNTINGS. —
41-43 MAIDEN LANE, N. Y.

(POSTPAID)



S. A. BOYLE & CO.,

AUCTIONEERS FOR THE LEGITIMATE JEWELRY TRADE ONLY

**WE GUARANTEE YOU AGAINST LOSS.
WE PAY ALL OUR OWN EXPENSES.**
Make no contracts with others before consulting us

Write for Particulars. OFFICES:
14 MAIDEN LANE, N. Y.
611 PENN AVE., WASHINGTON, D. C.

Profit, Certain: Satisfaction, Sure!

We propose that Retail Jewelers shall have unusual advantage in pushing the sale of the New York Standard Watch. Therefore

"Any product of this Company in the hands of any Regular Jeweler whether found in his own stock or returned to him by a customer, which is not entirely satisfactory from any cause whatever, may be sent by mail to the New York office of this Company (No. 11 John Street), and within one day (or two, at farthest) it will be returned to him repaired, or a new Watch sent in exchange; and in the large majority of instances there will be no charges whatever." No bothering to know the why for its return; no grumbling or hesitating; no delay; no questioning the sender's statement; just a straight-forward doing of what we say we will do, and liberal methods in our doing it.

Such a guarantee has never before been ventured by any Watch Manufacturer in the World. We submit it as the earnest of our faith in our "works," and in token of our desire to increase the profit and satisfaction of the Jeweler in handling the line.

The New York Standard Watch Co.

ESTABLISHED HALF A CENTURY.

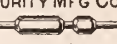
MARVIN'S

FIRE & BURGLAR SAFES

HAVE MANY PATENTED IMPROVEMENTS
NOT FOUND IN OTHER MAKES'
THAT WILL WELL REPAY AN INVESTIGATION
BY THOSE WHO DESIRE TO SECURE
THE BEST SAFE
MARVIN SAFE CO.

12 PARK PLACE, NEW YORK.

SECURITY PIN GUARD
PAT'D DEC. 25, 1894
MANFD BY SECURITY MFG CO. **25¢**



7 ASTOR HOUSE (BROADWAY) N.Y.

85c. doz. Net Cash. Discount to Jobbers



Ludwig Rosen

18 JOHN ST NEW YORK

Emil Knoke
Schwartz & Kuefer

We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.

Judgment Against W. F. Doll in the Sensational Scandal Case.

TORONTO, Can., Nov. 8th.—On Thursday, Oct. 31st the case of the American Watch Case Co., Toronto, vs. W. F. Doll was continued at the Assize Court before Judge Rose. Mr. Wills, secretary of the Canadian Association of Jobbers in American Watches, A. C. Anderson, wholesale jeweler, and M. C. Ellis, of P. W. Ellis & Co., were called for the plaintiffs and gave evidence in rebuttal. The incorporation of the company was proved by J. D. Wade, of the Provincial Secretary's Department.

Mr. Doll asked for two hours time to prepare his address to the jury, but the Court while complimenting him on the ability shown in conducting the case refused to grant it. Mr. Doll's speech lasted through the afternoon. He read many extracts from the *Trader*, the journal published by Mr. McNaught, manager of the company, which he claimed were a direct challenge to him to expose the "tricks of the trade" and stated that it was in reply to these articles that he had rented a window in the Rossin House block and displayed the watches and placards complained of.

He handed the jury a watch stamped 14 karats, made by the plaintiff company and quoted from the evidence in which witnesses had testified that the center was not solid gold. He also handed them another case stamped "Premier," with 14 karats engraved on the back, to which he said plaintiffs objected because it was not honestly marked, being merely a plated case, and asked them if it was not honest to engrave 14 karats upon a plated case like the "Premier" how could it be honest to stamp a case 14 karats when the center, springs and crown were not solid gold?

Mr. Doll resumed his address on Friday, concluding at about 11.30 o'clock A. M. Mr. Lount, for the plaintiffs, followed in a speech of some three hours, giving an analysis of the evidence which he claimed utterly failed to justify the damaging statements as to the business methods of the plaintiffs, put forth by Doll.

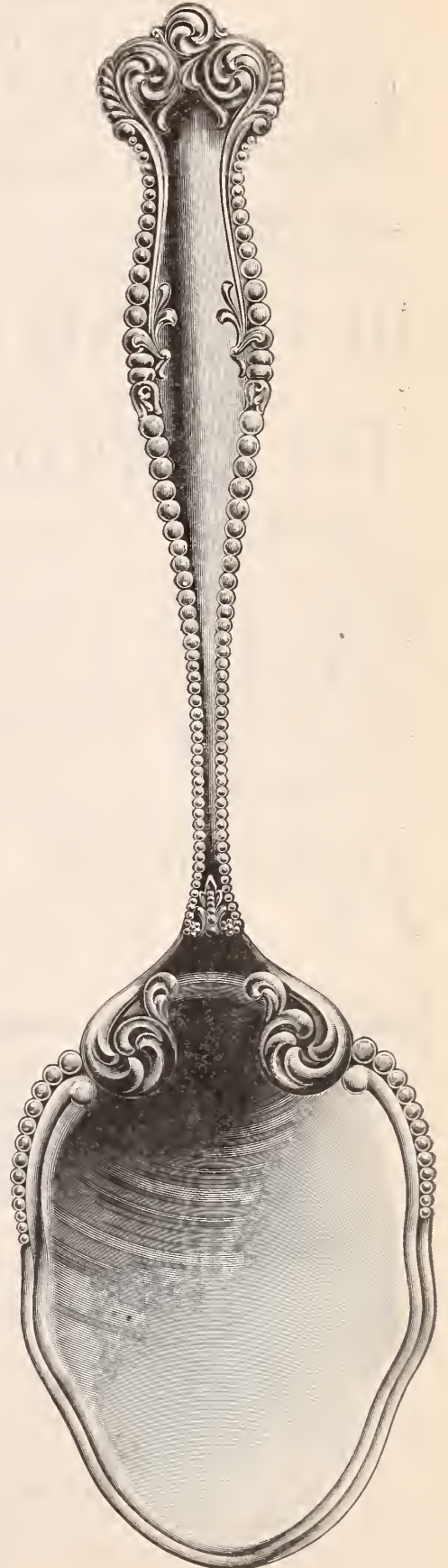
Judge Rose's summing up occupied the remaining portion of the afternoon and was not concluded until Saturday morning.

The jury after a deliberation of two hours and a half brought in a verdict for the plaintiffs with \$100 damages and judgment was accordingly given for that amount with costs.

Mr. Doll applied for a stay of proceedings, for the purpose of appealing against the judgment, which was granted. He claims that in conducting his own case he was at a disadvantage on account of his ignorance of technicalities and owing to a misunderstanding was unable to present some important evidence. He states that if a new trial is secured he will engage B. B. Osler, one of the ablest counsel in Canada, to represent him.

W. H. Everitt will open a jewelry store in Montgomery, Pa.

CANTERBURY.



NOW READY.

TOWLE MFG. CO.,

△ SILVERSMITHS △

CHICAGO:

145-151 STATE ST.

NEWBURYPORT,

MASS.

BRADLEY & HUBBARD MFG. CO.,

INVITE THE ATTENTION OF

Jewelers and Fancy Goods Dealers,

TO THEIR SUPERIOR LINE OF GOODS.

"B & H." Banquet Lamps. Most Artistic Designs and Finishes Ever Shown.

Art Metal Goods. Onyx Top Tables, Candelabras, Vases, Pitchers, Urns, Five O'Clock Teas, Mirrors, Jewel Cases, Etc.



NEW YORK:
26 PARK PLACE,
21 BARCLAY ST.

BOSTON.
160 CONGRESS ST.

CHICAGO:
204 MASONIC TEMPLE.

PHILADELPHIA:
710 RETZ BUILDING.

FACTORIES AND OFFICES: MERIDEN, CONN.

BUFF AND BLUE

Were the Victorious Colors of the American Revolutionists.

THE A1 WILLIAMSVILLE BUFF

has been equally victorious in revolutionizing the market in Buffs.

ONLY ONE QUALITY.--THE BEST.

Prepaid Samples if you want them.



WILLIAMSVILLE MFG. CO.,

18 South Water St., PROVIDENCE, R. I.

MILLS AT WILLIAMSVILLE, KILLINGLY, CONN.

AMERICAN WATCH TOOL CO.

ESTABLISHED 1872.
INCORPORATED 1894.



THE Webster-Whitcomb

1-4 Size

GROWS IN POPULARITY.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

Ask your Jobber for Price List of 1895, or write to us at
Stoney - Batter Works, Chymistry Dist., Waltham, Mass.

H. M. RICH & CO., Jewelry Auctioneers,

21 SCHOOL ST., BOSTON, MASS.

SALES MADE FOR RETAIL JEWELERS ONLY IN THEIR ESTABLISHED PLACES OF BUSINESS.

WE CONDUCT MORE AUCTIONS THAN ANY OTHER FIRM IN OUR LINE AND WITH BETTER RESULTS AND GUARANTEE YOU AGAINST LOSS.

SEND FOR PAMPHLET CONTAINING OUR METHODS AND REFERENCES FROM NEARLY 100 RETAIL JEWELERS FOR WHOM WE HAVE CONDUCTED SALES IN THE LAST 12 MONTHS.

ALL CORRESPONDENCE CONFIDENTIAL.

FLATWARE AND HOLLOW WARE STAMPED



IS THE GENUINE.
Manufactured by

WM. ROGERS M'F'G CO.,
HARTFORD, CONN.

AIKIN, LAMBERT & CO.,

MANUFACTURERS AND EXPORTERS OF . . .

Fine Gold Pens, = Holders, = Pencils, = Picks
AND NOVELTIES IN GOLD, SILVER AND PLATE.

Having increased the size of our factory we are prepared to make larger quantities of goods than ever. Every pen carefully tested and fully warranted.

CHICAGO BRANCH: 103 State Street,
S. N. JENKINS, Manager.

GENERAL AGENTS FOR
PAUL E. WIRT FOUNTAIN PENS.

19 Maiden Lane, New York.

The Reorganization of The Kent & Stanley Co.

PROVIDENCE, R. I., Nov. 5.—During the past few days it has been evident to those watching for new developments that something out of the usual was transpiring in the affairs of the Kent & Stanley Co. Last Friday afternoon a meeting of the stockholders of the original company was held, nearly all of them being in attendance. The transactions of that meeting have been closely guarded, but it is learned that the principal object was to take some action in relation to completing the disposal of the stock in the new company, as proposed by the previously reported plan of reorganization. No action could be taken looking toward the consummation of this plan until all of the stock had been subscribed for and it is understood that there was a small balance remaining up to last Friday and this was an effectual barrier to the reorganization of the new company.

The meeting adjourned, however, without anything being accomplished other than to stir the matter up in the minds of all and impressing them with the importance of speedily disposing of the unsubscribed balance. Yesterday an adjourned meeting was held and the committee having in charge the disposal of the stock reported that only a very small amount remained to be taken to complete the sum of \$500,000 planned as the amount necessary to a reorganization.

The plan of procedure as now determined upon is practically as follows: The capital stock in the new company will be \$500,000, of which amount \$300,000 will be preferred, and \$200,000 common stock. This is, in fact, exactly as has been before arranged by the projectors, and published in these columns. The several creditors of the company have been interviewed by the committee appointed several months ago to report upon the best plan for settlement of the concern's affairs and have each signed agreements to accept \$225,000 in full of all claims. (The liabilities were stated when the firm's embarrassment was first known at about \$1,000,000.) This amount will be paid in part by cash, partly by stock in the Kent & Stanley Co. Limited. (the new corporation title), and the remainder in notes. The Rhode Island National Bank of this city, (of which F. A. Chase, chairman of the committee on reorganization is cashier), is to act as agent in this matter, and will receive the cash payments made for stock and settle with the several creditors. As a guarantee for the faithful settlement with these creditors, the present Kent & Stanley Co. will deposit with the above named bank, deeds of their entire property on Fountain, Sabin, Mason, Aborn and Beverly Sts., subject, however, to the mortgages thereon, which deeds will be held by the bank until the liquidation is complete.

All of the bank creditors and practically

all other creditors have agreed to this mode of settlement. Small merchandise creditors of \$100 or less will receive cash in full immediately, while those of more than \$100 are to receive 25 per cent. cash and liquidation notes to run for two years.

Less than two years ago the Kent & Stanley Co. finished the construction of the largest and most expensively furnished jewelry building in the country, and took upper floor for their own business. There came a time when the company could not meet the interest on the notes given on account of construction, and they were forced to ask for an extension and later the plan of reorganization was proposed. J. W. Bishop & Co., contractors, Worcester, Mass., had a claim amounting to \$104,600 on the building and this had to be satisfied before anything further could be done toward reorganizing. It has now been agreed that this concern shall receive about 33 per cent. cash and the balance in preferred stock. Holders of shares in the old company will receive a certain amount of new stock for their holdings. Edwin F. Kent is to retain an interest in the new company, and an over-issue of stock to the amount of about \$90,000, it is understood, is to be wiped out.

It is confidently believed that the late serious financial troubles of this important concern are overcome, and, as the plans above announced have been endorsed by practically all of the creditors, that no new impediments are likely to be encountered in

The Hamilton Watch Co.

has added to its line four new 18 size full plate 15 and 17 jewel movements.

Write for description and prices.

The increasing popularity of

HAMILTON WATCHES

is due to the fact that they excel all others in accuracy, mechanical excellence, and beautiful finish. They are especially adapted to Railroad service, and are in general use on all the principal Railroads of the country. They are sold to **Legitimate Retail Jewelers** only. No **Catalogues** or **Printed Price Lists** are issued. No movements are **Named**. Prices are **Guaranteed**. Full **Rebates** will be made on all movements that are reduced in price or discontinued.

HAMILTON WATCH CO., LANCASTER, PA.

Factory,
NEWARK, N. J.

Larter, Elcox & Co.,

Office, 21-23 Maiden Lane.
NEW YORK.

MANUFACTURERS OF GOLD JEWELRY

... IN ...

LADIES', GENTLEMEN'S AND CHILDREN'S RINGS.

... STONE SEALS, LINK BUTTONS.



OUR LINE OF    SPRING BACK STUDS

Contains the GREATEST VARIETY, Improvements make them the STRONGEST.

All 14k. and PRICES ARE RIGHT.

Ask your Jobber or send to us for a selection package of studs.

WOULD YOU???

YOU AND WE **KNOW** THAT YOU WOULD NOT BUY PATCHED TROUSERS FOR NEW ONES.

WHY THEN SELL PATCHED EYE-GLASS GUARDS FOR NEW ONES?

WHY NOT BUY THE  **FOX**  **PAT.** WHEN JUST AS CHEAP?

PAT. JAN. 29, 88.

SEND FOR PRICES TO

E. KIRSTEIN'S SONS CO., ROCHESTER, NEW YORK.

Regina Music Boxes.



Having the general agency for the Regina Music Boxes, I am in a position to offer special inducements to dealers.

Remember that there is no Music Box on the market that can compare with the Regina in quality and volume of tone, and durability of construction.

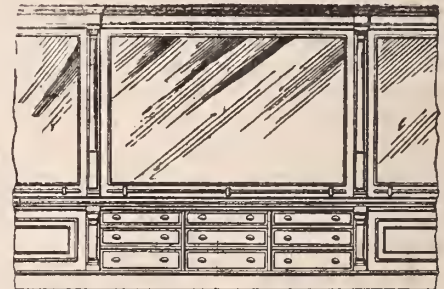
SEND FOR ILLUSTRATED CATALOGUE TO
A. WOLFF, General Agt.,
LINCOLN BUILDING,
Cor. 14th Street and Union Square, W., N. Y.

MELISHEK & PETTER.

128 Maiden Lane, New York.

MANUFACTURERS OF

WALL AND COUNTER CASES,
FOR JEWELRY, SILVER-WARE, ETC.



WE make to order only, and guarantee our work to be Dust Proof and First-Class in all its details, and to have all the Latest Improvements as regards Shelf Arrangements, Electric Lights, Etc. We will cheerfully furnish Estimates and Sketches for any store free of charge.

CALL AND SEE US.

- - EMMONS - -
ASSOCIATED LAW OFFICES.
PORTLAND, SEATTLE, TACOMA,
Oregon. Wash. Wash.
Foreign Business a Speciality.

No Jeweler or Watch Repairer should be without a copy of "WORKSHOP NOTES," a new and very useful book for the workshop. Send for circular containing a complete index of the book, and judge of its merits for yourself.

L. B. & H. H. SMITH,

MANUFACTURERS OF

Fine Wedding Rings.

Successors to HILDRETH MFG. CO.,

53 MAIDEN LANE, N. Y.

this prospective era of better times. It is understood that all liens upon the estate have been withdrawn.

The new company will call a meeting shortly and proceed to organize in the usual way, and decide upon plans for the future course of business operations. There are all kinds of rumors afloat as to whom the new officers will be, but they cannot be considered as having any authority at present.

A New Seamless Wire Manufactory Projected.

PROVIDENCE, R. I., Nov. 9. — Another seamless filled wire plant, THE CIRCULAR correspondent is informed, will be in operation in this city next January. The Nelson Improved Seamless Filled Wire Co. have taken out a charter limited to \$100,000 and have sold the first issue of stock.

This concern was incorporated at the last session of the General Assembly by Thomas F. Carlisle, a gold plater of this city, Edward Nelson, a plater of this city, and Abraham C. Munfort, of Pawtucket. The capital stock is \$100,000 in 10,000 shares of \$10 each. Of these Mr. Nelson holds 9,998 while Messrs. Carlisle and Monfort each holds one share. At the organization of the corporation Mr. Nelson was chosen as president and auditor; Mr. Monfort, vice-president, and Mr. Carlisle, secretary and treasurer. These gentlemen also constitute the board of directors.

Part of the machinery has been ordered and the remainder will be placed under contract this week. It is expected that the company will locate in the building recently occupied by the Providence Steam & Gas Pipe Co. at the corner of Pine and Eddy Sts., or in the new Kent & Stanley building. The capacity of the plant probably will not be less than 2,000 ounces a day, and in addition to wire, general plating and the manufacture of jewelers' findings will constitute the business conducted. All of the machinery is to be of the latest design, and there will be a special furnace for soldering, designed by Mr. Nelson.

Proceedings of the Jewelers' Security Alliance.

On Nov. 8th the following were admitted to membership in the Jewelers' Security Alliance: Benedict & Howard, Newark, N. J.; G. H. Bassinger, Glens Falls, N. Y.; Henry Dehnel, Sandusky, O.; Chas. A. Tanciette, Fall River, Mass.; The Lewis Jewelry Supply Co., Denver, Col.; S. B. Leonardi & Co., Tampa, Fla.; Menger & Wagner, Baltimore, Md.; J. C. Tracy, Willimantic, Conn.

Alfred Barber, the well known salesman for the Meriden Britannia Co., has been sadly bereaved in the death of his wife, who passed away Nov. 8th, at her home in Meriden, aged 61 years. She was married to Mr. Barber 35 years ago.

Brilliant Preparations for the New York Association Dinner.

The 21st annual banquet of the New York Jewelers' Association, which will be held to-night, in Delmonico's banquet hall, 26th St. and Fifth Ave., New York, promises to be more largely attended than any previous dinner in the history of the organization.

The invited guests who are almost all men of National reputation include the following gentlemen: Hon. Wm. L. Strong, Mayor of New York; Judge Edw. T. Bartlett, of the New York Court of Appeals; Dr. Chauncey M. Depew; Hon. Fred'k W. Wurster, Mayor-elect of Brooklyn; Hon. Lemuel Ely Quigg, editor of the New York Press; St. Clair McKelway, editor of the Brooklyn Eagle; Congressman Robert W. Taylor, of Ohio; J. Seaver Page, Rev. James M. Farrar, D. D. and Ex-Judge Noah Davis, known as the godfather of the Association. At the speakers' table in addition to these gentlemen and president Ludwig Nissen, will be Daniel F. Appleton, of Robbins & Appleton, the Association's oldest living president, and Aug. K. Sloan, the last president.

The toasts with their sentiments are as follows:

The President of the United States.

The Land We Love.

"Strike—for your altars and fires:

Strike—for the green graves of your sires:
God, and your native land."

Fitz-Greene Hallock.

Commercial Honor and Commercial Honesty.

"He who filches from me my good name, steals that which not enriches him and makes me poor indeed."

Shakespeare.

The Artist and the Jewel.

"The perfection of art is to conceal art."
Quintilian.

The Loveliest Jewel of All.

"And young as beautiful! And soft as young!

And gay as soft! And innocent as gay!"

Young.

Thanksgiving for the Past.

Congratulations for the Present.

Prayer for the Future.

Our Majority.

"I have drunken deep for joy, and I will taste no other wine to-night."

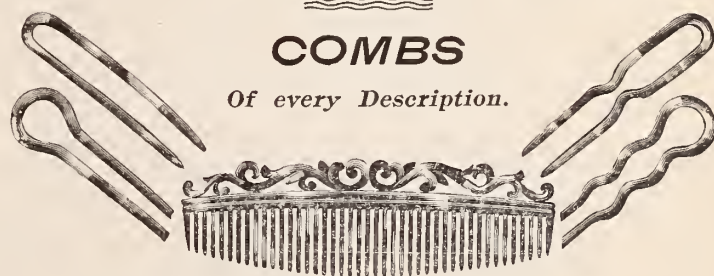
Shelley.

The decorations which will confront the guests are expected to surpass anything before seen on similar occasions. This work has been in charge of Geo. W. Shiebler, who has brought into play his well known artistic taste in arranging undoubtedly the greatest collection of fine silver pieces and beautiful art pottery ever displayed in a banquet hall in this country. The extent and richness of the silver decorations are due to the generosity of the Whiting Mfg. Co., the Gorham Mfg. Co., Dominick & Haff, and Geo. W. Shiebler & Co., who placed at the disposal of the Association all the finest table pieces in their various stocks.

Through the kindness of Bawo & Dotter, art pottery importers, the banquet tables will show the choicest examples of colored Hungarian glassware, cut crystal, Royal Worcester, Doulton, Crown Derby, Royal Meissen, Dresden, Sèvres, and various Italian and other potteries. The floral decorations will be supplied by Chas. E. Applegate, of Brooklyn, who is making one of his greatest efforts in the production of a new floral effect from combined chrysanthemums and cosmoses.

TORTOISE SHELL DRESSING HAIRPINS

IN ALL WEIGHTS AND LENGTHS.



COMBS

Of every Description.

Write for Holiday Selection Shipments.

RICE & HOCHSTER,

Makers of Everything in Tortoise Shell,

485 BROADWAY,

NEW YORK,

FOR A **Window Attraction**

Buy **Our Little German Band.**

IN HANDSOME DRESDEN DECORATION.

SIZE OF EACH FIGURE, 3 1/2 INCHES.

. . . . Price of Band, \$4.00 net cash.



LEVY, DREYFUS & Co.,

9 & 11 MAIDEN LANE, NEW YORK.

Largest Stock of Art Goods Especially Collected for Jewelers.

UNUSUAL OPPORTUNITY.

M. D. Rothschild's Entire Stock of
**Colored Stones,
Opals and
Pearl Necklace.**

Will be Sold at Public Auction to the Highest Bidder, by

JAS. P. SILO, AUCTIONEER, at

43 LIBERTY STREET,

NEW YORK.

The lots will be on exhibition at the office of M. D. Rothschild, 14 Maiden Lane, from 10 to 12 o'clock A. M. and from 1 to 3 o'clock P. M. on NOV. 18, 19 and 20.

CATALOGUES WILL BE SENT TO THE TRADE THIS WEEK.



The Regina Music Box

Plays an unlimited number of tunes; has a brilliant and rich tone, and is suitable for the jewelry trade. Prices run from \$8.00 to \$125.00.

THE "STAR"

Is a Music Box with interchangeable cylinders, and is pronounced by experts to be the most perfect Music Box in the market.

SEND FOR CATALOGUE.

E. L. CUENDET, General Agent,

21 JOHN STREET, N. Y.

Death of Eliaship Tracey.

Eliaship Tracey, formerly an extensive manufacturer of watch cases in Philadelphia, Pa., died some time ago in Rosemont, Pa., in the 84th year of his age. His widow and a daughter survive him.

Mr. Tracey was born in Connecticut. He was educated to be a dental surgeon, and though he did not continue the practice of his profession, was known as Dr. Tracey among his intimates. He embarked in the manufacture of gold watch cases in Philadelphia first as a member of the firm of C. & E. Tracey, which continued but a few years, and later of the successors, E. Tracey & Co. He was the predecessor of Hagstoz & Thorpe, who were in turn succeeded by the present Keystone Watch Case Co. Mr. Tracey had at one time a wide acquaintance in New York.

Mr. Tracey joined with Robbins & Appleton, in the purchase of the Waltham Watch works in 1857, at which time the firm of Appleton, Tracey & Co. formed which continued business until they incorporated. The first watch made in Waltham after the purchase received the name of "Appleton, Tracey & Co." which continues as the name of one of the leading Waltham watches to this day.

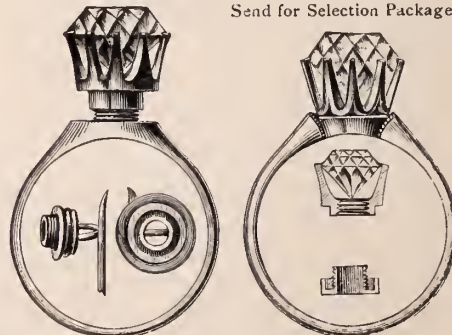
Mr. Tracey had been so long retired, that few remain in the trade who remember him, but these few feel a deep sense of personal loss in the death of a so good, upright and trustworthy man.

W **GOLD FILLED** **C**
A **Fakys 14K** **A**
T **MONARCH** **S**
C **H** **E**

The Bonner Combination

RING, STUD and SCARF PIN.
A Long Screw and a Round Bezel.

Send for Selection Package



BONNER, RICH & CO.,

41 & 43 Maiden Lane, NEW YORK,
155 State St., CHICAGO.

HERMAN KOHLBUSCH, SR.

Established 1859
Manufacturer of
FINE BALANCES
AND **WEIGHTS** for
every purpose
where accuracy is
required. 59 Nassau
Street, cor. Maiden
La. N. Y.
Repairs (any make)
promptly made.

Last Week's Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town jewelers were registered in New York during the past week: C. B. Eustis, Minneapolis, Minn., Holland H.; W. A. Mortimer, Pottsville, Pa., Imperial H.; E. F. Jakeman, Norfolk, Va., St. Denis H.; A. G. Paul, Boston, Mass., Marlborough H.; S. Kaufman, jewelry buyer for Kaufman & Co., Richmond, Va., 531 Broadway; R. K. Higgins, Oswego, N. Y.; J. D. Wilson, Boston, Mass., Imperial H.; A. La France, Elmira, N. Y., Astor H.; D. N. Lathrop, Syracuse, N. Y., Continental H.; F. W. Brooks, Ithaca, N. Y.; W. S. McDougall, Pittston, Pa.; L. Emery, Jr., Bradford, Pa., Gerlach H.; G. J. Strobel, Waterbury, Conn., Grand Union H.; E. R. Bennett, Amherst, Mass., Astor H.; W. S. Biedler, Baltimore, Md., Astor H.; F. A. Cross, Chester, Pa., Morton H.; J. B. Levison, San Francisco, Cal., Holland H.;

H. W. Phelps, St. Louis, Mo., Imperial H.; G. S. Chatfield, Waterbury, Conn., Grand Union H.; L. B. Bloom, Cincinnati, O., Imperial H.; L. Furtwangler, Greensburg, Pa., Gilsey H.; F. E. Penfold, Buffalo, N. Y., Grand Union H.; C. Wendell, Oswego, N. Y., St. Denis H.; Mr. Birks, Montreal, Can.; O. Cone, Akron, O., Continental H.; J. R. Graves, Corry, Pa., St. Stephen H.; H. Bunn, Springfield, Ill., St. James H.; C. C. Riggs, Philadelphia, Pa., St. Denis H.; J. H. Foster, of Dey Bros., Syracuse, N. Y., 66 Grand St., H. Albert; J. F. Jones, of J. N. Adam & Co., Buffalo, N. Y., 55 White St., H. Imperial.

THE CIRCULAR has often considered the popularity of the Colonial style in silverware. One of the houses who have entered very extensively into the manufacture of this class of goods is Reed & Barton, Taunton, Mass., and 13 Maiden Lane, New York. In addition to a large line in sterling silver they have placed on the market an extensive line in plated ware, comprising almost every class of articles, some of which are illustrated on this page. Being the class of goods now most in demand Reed & Barton will reap the profits of their enterprise.

General Strike Among the Working Diamond Cutters.

The striking diamond workers of the shops of Wallach & Schiele, in Mott St., New York, and Zilver Bros., St. Marks and Underhill Aves., Brooklyn, were joined Friday and Monday by those in other shops in New York, and the strike became general. Among the firms whose workmen went out are: Stern Bros. & Co., 29 Gold St.; Arnstein Bros. & Co., 45 John St.; S. Van Wezel, Elizabeth and Bleecker Sts.; Brown & Co., 29 Gold St.; and Sanders & Bruhl Co., Newark.

The men demand an increase in wages of about 25 per cent. Some employers state that their men had no grievance but were called out by the Union to assist others who had grievances.

Herman Levy, 15 Dutch St. and Goldsmith & Weil, 1 Maiden Lane, claimed that their men were still working. The manufacturers express themselves as fearing no inconvenience from the strike of their workmen.

Adolph G. Schuster, of G. A. Schuster & Sons, grocers, and Miss Ada B. Hager, daughter of Phil W. Hager, of Hager & Hetch, jewelry manufacturers and diamond setters, Louisville, Ky., were married at the home of the bride's parents, on Nov. 12.

Reed & Barton
SILVER PLATE.
 SOLD BY THE LEADING
JEWELERS

ESTABLISHED 1824 **INCORPORATED 1888**

SALESROOMS
 37 UNION SQUARE & 13 MAIDEN LANE NEW YORK.
 ALSO AT FACTORIES, TAUNTON MASS.
 CHICAGO OFFICE 32 WASHINGTON ST. PHILADELPHIA OFFICE 925 CHESTNUT ST.

Philadelphia.

H. C. Rowbotham, of J. Muhr & Bro., has just returned from a trip to the Pacific coast.

John H. Shulier, 1135 Passyunk Ave., has completed extensive improvements, in view of the holiday trade.

George B. Evans has opened a branch establishment at 106 S. 11th St. with bric-à-brac and holiday goods as a specialty.

S. Sommers, 1027 Columbia Ave., was visited by a sneak thief on Saturday afternoon. The marauder got away with \$50 worth of jewelry, while Mr. Sommers was busy with a customer.

The property at 132 S. 10th St. occupied by Hamilton & Diesinger, silversmiths, has been purchased by the trustees of the Jefferson Medical College. A fine pathological and bacteriological laboratory will be built on the site.

Simons, Bro. & Co. have just completed and delivered to the Master Builders' Exchange, a sterling silver loving cup of beautiful design, which will be presented by the local organization to the Master Builders' Exchange of Baltimore, by whom the Philadelphia builders were recently entertained.

Stock was laid in last week by the following jewelers from neighboring towns: C. Hunsberger, Souderton, Pa.; M. Lewis, Bridgton, N. J.; H. W. Bolte, Atlantic City, N. J.; C. F. Rudolph, Wilmington, Del.; John Fish, Bryn Mawr, Pa.; H. E. Thomas, Wilmington, Del.; Joseph Ladomus, Chester, Pa., and J. Tyson Ogden, Woodstown, N. J.

Richard Brown, a resident of the Masonic Home and a retired jeweler, was buried Nov. 7th from the Home, where he died on Tuesday last of pneumonia. Mr. Brown was born in Dublin, Ireland, in 1814, and came to this country when quite young. For many years he carried on the jewelry business in this city. After the death of his wife, three years ago, he became a resident of the Home. He was a member of Philadelphia Lodge, No. 72, F. & A. M.; Columbia Mark Lodge; Jerusalem Chapter, No. 8; St. John's Commandery, No. 4, Knights Templar; Philanthropic Lodge.

Boston.

TRADE CONDITIONS.

Trade during the past ten days has shown an improvement. The traveling men report a renewal of demand, less hesitancy about stocking up and quite a movement in holiday goods. Jobbers note a better tone. More buyers have been in Boston than usual since the beginning of the month and silver and plated ware departments especially have had a good run of custom. Watches are also in better demand. The wholesalers as a rule are in a much more cheerful frame of mind than they were in the latter half of October.

William B. Senious, Jr., has entered the employ of E. B. Floyd & Co.

G. W. Whittemore is in New York this week on a business trip for Nelson H. Brown.

William Rugg, formerly with the American Waltham Watch Co., has entered the employ of H. Weber.

The Boston Jewelers' Club will have their Fall meeting and banquet at Young's next Saturday.

Murray Cheever, watchmaker, and A. W. Briggs, engraver to the trade, have removed from 370 to 406 Washington St.

Adoniram J. Applegate, jeweler, Cambridge, is respondent to an insolvency petition, filed by the Waterbury Watch Co.

The E. Howard Watch & Clock Co. report a large number of orders for their new bicycles and will have some on the market in a few weeks.

E. E. Hall, formerly with E. H. Saxton, but for the past year located in Washington, has returned and is again connected with the E. H. Saxton Co.

E. E. Shedd, of Eastport, Me., was in Boston this week, accompanied by Mrs. Shedd. They have gone south on a month's outing and will visit Atlanta and other points of interest.

Buyers in town the past week included: Dana N. Coy, Windsor; Harry A. Houlton, White River Junction, Vt.; L. C. Bailey, Calais; G. W. Redman, Green's Landing; E. F. Robinson, Ellsworth; Charles H. Osgood, Lewiston, Me.; S. A. Clark, North Brookfield; Gooding Bros., Plymouth; C. A. Thomas and George O. Foye, Athol; J. G. Ryder, 2d, Harwich; G. A. Bailey, West Brookfield; W. B. Studley, Rockland, Mass.; C. B. Duckworth, Pawtucket, R. I.; J. R. Ferguson, St. John, N. B.

Springfield, Mass.

M. D. Fletcher has decided to enlarge his business and will leave his present location for a better one on Main St., opposite Court Square.

Fred Cook, who has been in the employ of jeweler E. R. Bennett, of Amhurst, for several years, has taken a position with Taintor & McAlpine, Easthampton.

Harrison A. Strong, a jewelry peddler whose trouble with the town of Windsor Locks over an illegally imposed license fee was mentioned in a recent number of THE CIRCULAR, has placed his claims in the hands of a lawyer and will bring suit.

Miss Ailce Winans, for a number of years bookkeeper for L. B. Coe will shortly open a store in the Mayasset Club building on State St. She will put in a stock of dolls, silverware and jewelry. A. C. Southall, for seven years manager of Mr. Coe's watchmaking department, will occupy a part of the store.

Taintor & McAlpine's store, Easthampton, was robbed Wednesday night, the thieves making an entrance by prying open a rear window. The valuables were

in the safe which was untouched and the firm thought that with the exception of a few pieces of plated ware, they lost little. Friday the police of this city run across a couple of suspicious characters and shadowed them. The men went to a second-hand store on Water St. and two officers followed. The latter entered the store just as the suspects were trying to make a trade with the proprietor. The men were arrested and taken to the police station where they gave their names as Charles Wilson and Henry Corcoran. Both were searched and on Wilson was found a large pocket-book, six pocket knives, a dark lantern, a file and a rubber tube loaded so as to make a good slug shot. Corcoran had a loaded revolver and a box of cartridges, two pocket knives, a pair of new eyeglasses and other things. Wilson had a small hand bag, in which was a number of articles such as are found in a jewelry store. In a burlap bag which the thieves carried were found about 20 pieces of silverware. The men claimed that they found the goods secreted in a piece of woods near the city, but as the list of articles contained some Easthampton souvenir spoons the police telephoned to that town and R. A. McAlpine came down and identified the property. The men were held for appearance before the Grand Jury.

Pittsburgh.

Maurice Baer has gone to Cleveland, O., for a visit.

William Justice has retired from the jewelry business.

B. Jenney, Jr., has opened a store on Perrysville Ave., Allegheny.

J. W. McKean, of Charleroi, has opened a new store in Morgantown, W. Va.

W. R. Reinhardt, traveler for Grafner Bros., has returned from an eastern trip.

Albert Dentzer, formerly with Heckel, Bieler & Co., is now with J. M. Shafer & Co.

G. Boss, of McKee's Rocks, is very ill at his home with a slim chance for recovery.

John Z. Graham, a former oculist of this city, and well known in Knights of Pythias circles, died on Tuesday night, Nov. 6th at Bunker Hill, Ill., from hemorrhage of the lungs.

Jewelers who visited Pittsburgh last week and who were present at the new Carnegie Hall festivities were: Loy Hanna, New Castle; T. H. Marshall, Derry; D. L. Cleland, Butler; W. F. Brehm, Rochester; J. C. Rhodes, Homestead; F. E. Leitzell, Scottdale; S. C. Schuster, Latrobe; D. F. Rosen, McKeesport; H. Ulrich, Etna; A. C. Grand, Sharpsburg; Mrs. L. C. Brehm, West Newton.

Late reports of the fire in Springfield, O., say that the fire did not reach Margileth's jewelry store, but almost everything was carried out. A few things were broken and the loss is about \$50.

Providence.

All communications for this column, addressed to P. O. Box 1093, Providence, R.I., will receive prompt attention.

TRADE CONDITIONS.

There is a somewhat brighter aspect to trade than there has been for the past few weeks. This is due to the receipt of the initial holiday orders. These are small, but this is a characteristic of the holiday trade and it is expected that in the aggregate it will surpass that of several seasons past. There are few good men idle and but little doubts as to a good business the remainder of this Fall and next Spring. No especial rush is expected, but a fair, steady business.

Henry W. Steere, of Arnold & Steere, has gone on a three weeks' trip through the Middle States.

Ernest Campbell, of the Campbell-Metcalf Silver Co., has returned from his honeymoon trip.

L. A. Willemin, a well known designer, tool maker and engraver, of this city, died here the past week.

The estate of the late Thomas W. Gorton is being settled up and the business will probably be discontinued.

Arthur Henius, local manager for Bruhl Bros. & Co, has recently returned from Paris, where he has been upon a business trip for that firm.

Stephen C. Howard, of the Howard Sterling Co., and wife have rented a suite in 18th St. New York, which they will occupy during the Winter.

The regular monthly meeting of the directors of the Manufacturing Jewelers' Board of Trade will be held in the rooms of the Board the 16th inst.

Since moving into their new factory at 59 Page St., the E. H. Reynolds Co. have enjoyed a largely increasing business and have greatly enlarged and improved their new quarters.

Col. C. H. Osgood, of H. A. Osgood & Son, Lewiston Me., William Ferguson, Ferguson & Page, New Brunswick, and H. Weber, Boston, were among the visitors noted the past week.

The recent financial trouble of the Anchor Pearl Co. has been fully settled. At the time the attachment was made, it is stated, several of the gentlemen connected with the company were absent from the city.

Among the busiest concerns at present in this vicinity on new goods are George F. Greene & Co. Their latest is the Parish Society combination sets, while their hard enamel work is very pretty and catchy.

Andrew W. McCue, for the past 16 years with the Gorham Mfg. Co. has opened a shop at 110 Richmond St., where he is prepared to do embossing, designing, modeling, chasing, saw piercing and similar work.

A pretty wedding occurred last Thursday evening at 21 Barnes St., the residence of the bride's parents, when Miss Bertha Balch Kelly was united in marriage to William Owen Hutchins, manufacturing jeweler.

George L. Vose, for several years a member of the Common Council from the Eighth ward of this city, declined a renomination at the recent caucus of the Republicans on account of removal from the city to Edge-wood.

Philip H. Rose, Erving J. Knight and Eugene F. Bown have taken out papers of incorporation as the American Loan Co., with a capital stock of \$100,000, to carry on a loan business, together with a general retail jewelry, watch and diamond business.

The little retail jewelry store of Marcus Reiness, 11 Olney St., was entered Monday forenoon last and 36 solid gold rings, three silver and one lady's gold watch taken. At 10.30 o'clock Mr. Reiness went out to breakfast and when he returned half an hour later he found that a tray containing the above articles was missing. It is supposed that an entrance was effected by the means of a false key, as the doors and windows showed no signs of having been tampered with.

The Providence and Attleboro creditors of Kaspar & Barnes, Chicago, have accepted the proposition made by them to pay in full on two years' time notes. This proposition is that all claims for \$200 or less shall be paid in full in cash on or before January 15, 1896, while all claims for more than \$200 shall be extension notes of two years. The business will go on under the assignee pending a settlement. Most of the creditors of this city and the Attleboros are within the \$200 limit, the aggregate being less than \$3,000.

The Attleboros.

TRADE PROSPECTS.

Business in this vicinity is good. One manufacturer states the case thus: "The demand for strictly high priced goods has fallen off, but there is a steady demand in good sized orders for cheap goods." Cheap goods do not mean, however, the quality it once did. Improved machinery and methods have made even the cheapest quality desirable. Wages were cut down slightly during the hard times, and they have not been put back to where they were,

on account of this demand for cheap goods, which do not require the most skilled labor.

The shops in Plainville are doing a good business compared to last year, and the outlook indicates a good season.

R J. Marsh, son of Charles A. Marsh, is making his maiden trip to the western trade in the interests of C. A. Marsh & Co.

Leo A. Heilborn and wife are visiting the Atlanta Exposition. They will visit several southern cities before returning home.

Clifton King, of G. D. King & Son, has invented a new machine which is expected to prove useful and profitable to manufacturing jewelers.

James F. Leary, formerly one of the Co-operative Manufacturing Jewelers of North Attleboro, is at present connected with George K. Webster.

John E. Doran, a young jeweler, has been appointed postmaster at Attleboro Falls, to succeed J. B. Parsons, who has held the office for a dozen years or more.

At a special meeting of the citizens of North Attleboro held on Wednesday it was voted not to change the name of the town. The vote stood: No, 295; yes, 254.

THE GOLDSTEIN ENGRAVING Co.

1 Maiden Lane,
Cor. Broadway, New York.

ENGRAVING.

Lettering, Monograms.

ETCHING.

Views of Buildings, Portraits, etc., on Souvenir Spoons and all Silver Wares.

PHOTO-MINIATURE PORTRAITS on WATCHES and BROOCHES.

FOR THE TRADE.

JACOT & SON,
Importers and Manufacturers of
Musical Boxes,

DECKER BUILDING,
Union Square, New York.

Jules Jürgensen,

OF COPENHAGEN.
The reputation these watches have maintained for Fifty Years has never been equalled, being made on strictly scientific principles and no expense spared to give the Best results in mechanism and timekeeping qualities.

SOLE AGENTS.
John C. Hyde's Sons,
NO. 22 MAIDEN LANE.

ESTABLISHED 1849.

INCORPORATED 1890.

J. BRIGGS & SONS CO.,

MANUFACTURERS OF

Gold and Silver Plate and Seamless Wire,

65 CLIFFORD STREET, PROVIDENCE, R. I.

WE MAKE



STOCK FOR

CANE HEADS,
UMBRELLA MOUNTINGS
PENCIL-CASES,
WATCH-CASES,
WATCH-CROWNS,
THIMBLES,
SPECTACLE AND
EYE-GLASS BOWS,
DIAMOND MOUNTINGS,
&c., &c., &c.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or times of interest regarding themselves or their confreres.

AMONG the traveling salesmen who called on Davenport, Ia., jewelers last week were: Fred. H. England, Koch, Dreyfus & Co.; Charles Byron, Whiting Mfg.

Co.; Steve H. Bridges, H. F. Hahn & Co.; Louis Hirsch, Lissauer & Co.; M. Hoefler, M. A. Mead & Co.; A. Marschuetz, Spencer Optical Mfg. Co.; S. K. Jones, Levy, Dreyfus & Co., and T. H. Pope, for Frank W. Smith.

Indianapolis jewelers received calls from the following representatives last week: I. Price, Henry E. Oppenheimer & Co.; Geo. C. Booth, Hutchison & Huestis; J. Rothschild, for I. M. Berinstein; Wm. W. Middlebrook, B. A. Ballou & Co.; H. D. Mix, Wightman & Hough Co.; Monroe Engelsman, Louis Weil & Co.; Sol Kaiser, Louis Strasburger's Son & Co.; A. H. Oakley, Thornton Bros.; Millard Veit, Marx, Veit & Co., and representatives of T. Quayle & Co. and S. & A. Borgzinner.

The following traveling salesmen passed through Detroit, last week: Joseph Becker, Jos. Fahys & Co.; Mr. Moorhead, R. L. Moorhead & Co.; A. D. Engelsman, Goodfriend Brothers; W. A. Weichman, Wood & Hughes; Mr. Knapp, Smith & Knapp; C. W. Cary, J. B. & S. M. Knowles Co.; W. C. Coombs, Edward F. Sanford & Co.; Alfred Varian, Dennison Mfg. Co.; J. N. Beckwith, Jos. H. Fink & Co.; W. H. Harrison, Harrison & Groeshel; O. C. Lane, Reed & Barton; E. Todd, Jr., Ed. Todd & Co.; Mr. Parker, Osmun-Parker Mfg. Co.; Mr. Kennion, H. D. Merritt & Co., and a representative of H. Ludwig Co.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: F. H. Noble & Co., by H. C. Van Pelt; E. Ira Richards & Co., by S. W. Abbey; S. & B. Lederer, by G. Rodenberg; Illinios Watch Case Co., by Ed. A. Manheimer; I. M. Berinstein, by J. Rothchild; O. W. Bullock & Co., by W. A. Peck; Spencer Optical Mfg. Co., by Mr. Hutesson; C. A. Marsh & Co., by R. John Marsh; Foster & Bailey, by Mr. Limbach; Wm. Rogers Mfg. Co., by A. H. Clinger; Providence Stock Co., by M. L. Jacoby; Simpson, Hall, Miller & Co., by W. F. Adams.

Among the travelers in Kansas City, Mo., last week were: M. Weindig, Fahys Watch Case Co.; Chas. Altschul, Oppenheimer Bros. & Veith; S. Rodenberg, S. & B. Lederer; M. L. Jacoby, Providence Stock Co.; D. A. Wilkins, Ostby & Barton Co.;

De Lancy Stone, Shafer & Douglas; Jno. Lunn, Snow & Westcott; Mr. Welmes, St. Louis Clock & Silverware Co.; F. F. Gibson for Wm. Kinscherf; James Morris, Wendell Mfg. Co.; Geo. S. Pollitz, Rice & Hochster; J. Phail, Edward Todd & Co.

The commercial travelers of this city are looking forward to next Saturday night with pleasurable anticipations, for it is on that evening that their first banquet will be held, at Cooley's Hotel. The banquet will be enlivened by music, and among the speakers will be Senator Irwin, Mayor Long, Rev. Drs. Moxom and Trask, E. H. Lathrop and C. C. Spellman. The club rooms will be open from 6.30 to 8 for the inspection of friends.

Among the traveling salesmen who called on Cleveland, O., houses the last two weeks are: W. F. Clark, W. F. Cory & Bro.; Lou Fay, Kirby, Mowry & Co.; Wm. G. Gough, Carter, Sloan & Co.; Mr. Wheeler, Dominick & Haff; Mr. Knapp, Smith & Knapp; R. E. Wilcox, Wilcox & Evertsen and representing Rogers, Smith & Co.; W. A. Lamb, Geo. H. Fuller & Son; Mr. Bliss, Enos Richardson & Co.; D. C. Dodd, Jr.; C. F. Ketcham, Riker Bros.; Mr. Lawton, Dennison Mfg. Co.; Mr. Morrow, American Watch Case Co.; C. P. Russell, Chas. N. Swift Mfg. Co.; Mr. Carter, John A. Riley & Sloan Co.; J. H. Heiser, H. C. Hardy & Co.; Mr. Cook, J. F. Fradley & Co.; Mr. Powers, Powers & Mayer; Mr. Berry, Larter, Elcox & Co.; Mr. Fink, Keller, Ettinger & Fink; Mr. Tinker, for Wm. B. Durgin; David Kaiser, Lewis, Kaiser & Luthy; Mr. Cary, J. B. & S. M. Knowles Co., and many others. Mrs. Aug. Trenkman was also a visitor. As usual she showed a very handsome line of tortoise shell goods.

Travelers in Pittsburgh, Pa., last week were: W. W. Middlebrook, B. A. Ballou & Co.; N. D. Prentiss, Alling & Co.; Mr. Oakley, Thornton Bros.; G. Hofman, Ansonia Clock Co.; Wm. Bosselman, T. Quayle & Co.; A. A. Greene, A. A. Greene Co.; A. B. Chace, G. W. Cheever & Co.; J. G. Fuller, J. G. Fuller & Co.; E. H. Rhoads, Simons, Bro. & Co.; Gus. W. Strandberg, E. L. Spencer & Co.; Wm. Rosenberger, A. Wallach & Co.; H. C. Rowbotham, J. Muhr & Bro.; Mr. Parker, Osmun-Parker Mfg. Co.; I. Fisher, Kraus, Kragel & Co.; E. S. Shepherd, R. F. Simmons & Co.; A. Kiersky, Roeder & Kiersky; Mr. Stephenson, J. J. Sommer & Co.; Mr. Tinker, for W. B. Durgin; C. F. Duffy, Enos Richardson & Co.; "Hop," otherwise E. T. Hopkins and Thomas H. B. Davies, two well-known tourists.

The following traveling representatives were in Philadelphia, Pa., the past week: Samuel L. Howland, Eisenmann Bros.; W. H. Tarlton, Wightman & Hough Co.; S. Blackinton, W. & S. Blackinton; B. Frank Davis, Hipp. Didisheim & Bro.; Frank L. Wood, Carter, Sloan & Co.; Ben Schloss, A. Wallach & Co.; Harry C. Larter, Larter, Elcox & Co.; A. H. Jacot, Jacot & Son; A.

Williams, Geoffroy & Co.; Geo. Hood, Wm. B. Kerr & Co.; B. Griscom, Bippart & Co.; Chas. Willemin, T. C. Frothingham & Co.; George Osborne, Wm. Smith & Co.; Otto Wolff and Wm. R. Alling, Alling & Co.; Albert Rose, Durand & Co.; Steve Kent, Wm. H. Ball & Co.; Mr. Townley, Ripley-Howland Mfg. Co.; Edward Horten, J. B. Bowden & Co.; E. Unter, Chas. Keller & Co.; Chas. Duffy, Enos Richardson & Co.; Robt. Schley, Williamson & Co.

Traveling men in Boston, Mass., the past week included: George B. Evans, Trenton Watch Co.; W. G. Clark, W. G. Clark & Co.; Mr. Henderson, Enos Richardson & Co.; A. Kaufman, Bruhl Bros. & Co.; Fred Clarkson, Snow & Westcott; Thomas L. Kelly, J. Muhr & Bro.; William H. Jones, Jones & Woodland; W. H. Miller, Seth Thomas Clock Co.; Arthur Bogani, L. H. Keller & Co.; Mr. Stern, Hammel, Riglander & Co.; D. E. Mowry, Kirby, Mowry & Co.; L. G. Call, Simpson, Hall, Miller & Co.; George Whiting, S. E. Fisher & Co.; T. G. Frothingham; D. Pettengill, Derby Silver Co.; F. H. Sadler; A. A. Greene; Benj. Levy, H. H. Kayton & Co.; Henry G. Thresher, Waite, Thresher Co.; Ray Randall, Riley, French & Heffron; Charles S. Isabel, L. Strasburger's Son & Co.; M. Adler; W. D. Elcox, Larter, Elcox & Co.; C. E. Hancock, Hancock, Becker & Co.; Everett Bliss, Bliss Bros.; J. Bernstein; W. S. Metcalf, Plainville Stock Co.; A. C. Van Houten, for C. Sidney Smith; A. A. Wood, Howard Sterling Co.; B. W. Bugbee, Southbridge Optical Co.

E. W. Carlton, traveler for E. B. Floyd & Co., Boston, Mass., has been ill with pneumonia for upward of a week.

William S. Robinson, formerly on the road for the Ripley-Howland Mfg. Co., Boston, Mass., who has been on the sick list several months, is now much improved in health, and recently went to Colorado Springs, where he contemplates starting a retail jewelry business.

Jewelry representatives favoring Syracuse houses with a call the past week included: H. S. Hempel, for Frank H. LaPierre; Philip C. Kelly, Dazian & Burchell Bros.; W. M. Swayze, Oneida Silverware Mfg. Co.; E. W. Dellar, William S. Hicks' Sons; A. L. Halstead, Barbour Silver Co.; James Panton, Mable, Todd & Bard; Mr. Smith, S. Cottle Co.; C. W. Marple, Acme Silver Plate Co.; E. H. Cox, Sussfeld, Lorsch & Co.; T. S. Richter, Bruhl Bros. & Co.; Louis A. Scheuch, Jeannot & Shiebler; Frank W. Harmon, M. B. Bryant & Co.; L. H. Bosworth, Potter & Buffinton; E. M. Bracher, E. M. Bracher & Co.; E. C. Ellis, J. J. Sommers & Co.; Jos. T. Brennan, Buffalo Watch Co.; Mr. Kramer, John T. Mauran Mfg. Co.; H. E. Kingman, Arnold & Steere; J. R. Goodwin, Carter, Sloan & Co.; H. H. Dillingham, N. H. White & Co.; Robert Welch, Welch & Miller; E. Horton, J. B. Bowden & Co.; Frank H. Dana, G. E. Luther & Co.; W. R. Cobb, W. R. Cobb & Co.; Max Nathan; Mr. Stearns, Roy Watch Case Co.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF
JEWELERS. WATCHMAKERS. SILVERSMITHS,
ELECTRO-PLATE MANUFACTURERS, AND ALL
ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada, - - -	\$2.00
Foreign Countries in Postal Union, - - -	3.00
Single Copies, - - - - -	.10

New subscribers can commence at any time. Payments for THE CIRCULAR when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

Vol. XXXI. Nov. 13, 1895. No. 15.

Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copy-righted.

FEATURES OF THIS NUMBER.

- Page 39—WORKSHOP NOTES.
- Page 35—CATALOGUES OF THE SEASON.
- Page 22—OUR TRAVELING REPRESENTATIVES.
- Page 37—ART STATIONERY FOR JEWELERS.
- Page 45—THE CONNOISSEUR—RAMBLER'S NOTES.
- Page 10—FALL FASHIONS IN JEWELRY AND SILVERWARE.
- Page 41—OPTICAL DEPARTMENT—NEW OPTICAL DEVICES.
- Frontispiece—CHARACTERISTIC FRENCH ART WORK IN METALS.
- Page 42—QUARTER-CENTENNIAL CEREMONIES ON THE DEATH OF FERDINAND ADOLPH LANGE.

THAT history repeats itself is again proven by the revival of the bangle, though the new bangle is somewhat different from the old. It is now a flexible affair, comfortable to the arm, unlike in this respect the bangle of a few years ago.

SUCH weddings as the Marlborough-Vanderbilt and Paget-Whitney have a stimulating effect upon all the higher branches of industry, particularly that of the jeweler. It is true that perhaps but a half dozen dealers at most benefit directly through them, but the whole trade profits by the examples set by the participants of these high social affairs. It is a matter for mutual congratulation among the jewelers that works of the precious metals still form so large a part of the gifts on these occasions. Were it otherwise the fashion set would be disastrous in its effect upon the jewelry industry generally.

WHILE the profitableness of the publishing of a catalogue is an open question, bearing in mind not only the direct pecuniary expenditure for printing, engraving, distributing, etc., and the energy and time spent in its production, but also the indirect loss due to the prejudice against the practice of catalogue publishing existing in the minds of numerous members of the retail trade, which loss is not inconsiderable, the fact remains that many remarkable volumes are produced in this class of commercial literature. In the department of THE CIRCULAR entitled "Catalogues of the Season," some admirable specimens are described at length.

Trade TRADE, according to general reports, opened quiet for the month, with no seeming reason, unless it be the proneness of some of the smaller retailers to delay making their selections until the last moment and trust to pot-luck on broken lines in jobbers' hands. This pernicious habit has no sufficient cause for its being, and inevitably results in untold inconveniences to the jobber and annoyance to the retailer who fails to secure as good selections as he might, had he bought while wholesale stocks were replete with the latest fashions. Crops throughout the west are large and are moving freely with the certainty of a largely increased amount of money in the hands of consumers. Every indication points to good sales by retailers the country over, with every probability of a rush on the jobbing houses the latter part of the month, a crush in December, and a continued good demand through January and February, owing to retail stocks being depleted by the anticipated holiday business.

O. E. Curtis & Bro., Decatur, Ill., have added a new glass front to their store, also a china department and new fixtures of mahogany.

Letters to the Editor.

A VOTE OF THANKS TO THE JEWELERS' CIRCULAR.

COMMERCIAL TRAVELERS' CLUB.

SPRINGFIELD, MASS., NOV. 8, 1895.

Editor of THE JEWELERS' CIRCULAR:

At a meeting of the above club a vote of thanks was passed to the publishers of THE JEWELERS' CIRCULAR for their kindness in presenting us with a copy of the same and also for the binder. Please accept the same.

Yours respectfully,

F. S. JERVIS, Sec.

VIRGINIA LIKELY TO ADOPT SILVER STAMPING LEGISLATION.

NORFOLK, Va., NOV. 7, 1895.

Editor of THE JEWELERS' CIRCULAR:

Referring to your letter of July 22, 1895, concerning an Act to regulate the sale of goods marked sterling, etc. Our election took place the 5th inst., and Legislature convenes soon. We have spoken to both representatives, who take to the Act kindly and express the opinion that the bill can be passed easily. We will use our efforts to have it done. We think every honest dealer would like to have such a bill enacted.

Yours truly,

C. F. GREENWOOD & BRO.

PROSPECTS FOR SILVER STAMPING LEGISLATION IN MARYLAND.

BALTIMORE, Md., NOV. 3, 1895.

Editor of THE JEWELERS' CIRCULAR:

Your petition to the Legislature in reference to a silver stamping bill we have had signed and will forward in proper time as you have directed.

The Legislature of Maryland passed an Act, creating the Office of Assayer of Silver Plate, in February, 1814. All silver to be assayed, and marked by the Assayer, before being offered for sale; the Mayor and City Council of Baltimore to appoint the Assayer, and the Law to go into effect on the 1st of August.

In January 1830, a petition from Samuel Kirk and others, praying for a modification of the Law, was presented, and a bill introduced and passed, authorizing the sale of silver without the stamp of the Assayer, provided that the silver be stamped with the maker's name, and the fineness of the silver, and if the said silver should not be of the quality marked on it, the said silver to be defaced by the assayer.

Thomas Warner was Assayer from 1814 to 1824, and perhaps longer. Atkinson Leroy succeeded him. Warner was a silversmith. Leroy's occupation is unknown.

The people objecting to paying the Assayer's charges the office died out, but we have uniformly continued to stamp our name and the quality alongside of it from that day to this, and do so now.

Respectfully,

S. KIRK & SON,



NOT

THE controversy which has for some time been between William B. Kerr & Co. and the late C relative to the right to use on pocket boxes, picture of the "Nymph and Satyr" has finally terminated in the issue of a pat William B. Kerr & Co. The latter determine to assert their rights to priority not so much because they desire to patent their production as to establish their claim to the exclusive use of the design. They also intend to protect their rights upon all their other designs whether copy-righted or patented.



original and entirely productions will be found t

WM. B. KE

860 BROADWAY, N. Y.

ICE

g in the patent office,
e W. Sedgwick,
quereau's



WE take advantage of this occasion to call the attention of the trade to the fact that we are now manufacturing and showing a line of **LEATHER GOODS**

comprising card cases, pocket books, portfolios, desk-pads, etc., acknowledged to be of the finest grade of leather obtainable as to quality and finish, with

STERLING SILVER MOUNTINGS IN HIGH RELIEF,

e in design. The same distinctive artistic features that characterize our silver distinguish our entire line of leather goods.

RR & CO.,

FACTORY, NEWARK, N. J.

New York Notes.

S. Firuski & Son have filed a judgment for \$84.81 against A. L. Toole.

A judgment for \$1,858.85 has been entered against Adolph Bechtold by E. A. Henle.

A judgment for \$5,416.83 has been entered against Gyula De Fesetics by S. Watson.

A judgment against Wolf and Nathan Kaplan for \$2,033.66 has been filed by E. Bossut and others.

The United States Diamond Cutting and Polishing Co. have entered a judgment for \$1,030.08 against E. E. Kipling.

The judgment of \$190.81 entered by Mrs. T. Lynch April 6th against Isidore Rothstein, was satisfied last week.

The judgment for \$54.70 entered by the Bradley & Hubbard Mfg. Co. on Oct. 2d, against Thomas O'Shea, was satisfied last week.

The police of this city have been asked to look for Arthur Levy, the missing jeweler of Elizabeth N. J., against whom three indictments for larceny have been found.

The Rockford Watch Co., Thursday, in the City Court before Judge Van Wyck, recovered a judgment for \$120 against Ephraim Grinspan for watches sold several years ago.

The Brooklyn police are looking for the thief who recently entered Frank Nugent's jewelry store, 199 N. 8th St., through a rear window and stole jewelry worth \$50 and \$8 in cash.

A branch of the business of John Wells, silversmith and jeweler, London, England, has been opened at 384 Fifth Ave. The branch store, formerly at 2 Travers Block, Newport, R. I., has been discontinued.

Miss Julia Platt, of 11 W. 64th St., was arrested Saturday on a warrant procured by Thomas Kirkpatrick, jeweler, 22d St. and Broadway, who charged her with obtaining a \$200 ring on credit several years ago, which she never returned or paid for. Magistrate Mott, in the Yorkville Police Court, held her in \$1,000 bail, which she furnished.

Recorder Goff, in Part I of General Sessions, Wednesday sentenced Max Friedlander to four years and ten months in State prison for grand larceny. Friedlander is the man who recently entered the jewelry store of Joseph Brunner's Sons, 176 Broadway, and stole a diamond pin valued at \$30 from a tray. He was caught by a clerk employed in the store.

A long article giving the life history of Edmund Heinecke, watchmaker and jeweler of W. 125th St., was published in the New York *Herald*, Saturday. Heinecke, it said, is his assumed name, he being Count Edmund Von Larisch, of Thuringia, Germany, who fled to this country nearly 40 years ago, after killing in a combat the major of the regiment in which he was lieutenant.

M. D. Rothschild's entire stock of colored stones and opals and a pearl necklace will be sold at auction Nov. 21st. James P.

Silo, auctioneer, will conduct the sale at his rooms, 43 Liberty St. The goods will be on exhibition at Mr. Rothschild's office, 14 Maiden Lane, Nov. 18th, 19th, 20th, from 10 to 12 A.M. and from 1 to 3 P.M. The sale of these goods closes Mr. Rothschild's connection with the precious stone trade.

The appeal of Freudenheim & Abramson from the decision of the General Term of the City Court which affirmed a verdict directed for the defendant in the firm's suit against Julia Raduziner, was argued before the General Term of the Supreme Court, last week, and decision was reserved. Freudenheim & Abramson sued Mrs. Raduziner in the City Court to recover \$729 for goods sold.

Judgment against the following Brooklyn pawnbrokers have been entered in favor of I. Silverman: Moses Bruckheimer for \$581.04; August Behrens, \$171.04; John J. Freil, \$216.23, and \$102.29; Samuel Goldstein, \$253.25, and \$102.29; Joseph Harris, \$75 and \$105.29; and John J. Martin, \$153 and \$191.79. The judgments, as previously reported in THE CIRCULAR, are the results of replevin suits to recover watches obtained on memorandum by one Newman, who pawned them with the defendants.

David Keller, of Keller, Ettinger & Fink, has succeeded Benj. Allen as the representative of the Chicago Jewelers' Association on the committee which will endeavor to draw up a memorandum agreement to be recommended by the various associations. The other members are O. G. Fessenden, of H. W. Wheeler & Co., representing the New York Jewelers' Association, and Wm. A. Copeland, of Martin, Copeland & Co., of the New York Jewelers' Board of Trade.

The wedding of Miss Harriet Phillips Beacham, daughter of Joseph W. Beacham, of Rogers & Brother, to Charles Henry Adams, son of George W. Adams, cashier of the Seventh National Bank, took place last night at the home of the bride's father, 289 Clermont Ave., Brooklyn. The bridesmaids were the Misses Edna Beacham and Alice Adams, while Miss Bessie Beacham was a flower girl. The ushers were J. Albert Tuthill, Jr., of Montclair, N. J., Joseph W. Beacham, Jr., and John D. Beacham was best man.

The great fire which last week gutted four buildings in the vicinity of Broadway and Bleecker St., destroyed among others the premises occupied by Hecht & Co., manufacturers of fancy goods, at the southeast corner of Bleecker St. and Broadway, and those of J. A. Flomerfeldt & Co., jobbers of jewelry, in the Manhattan Savings Institution building, 644 Broadway. J. A. Flomerfeldt & Co. have opened offices in the Lincoln building, 1 and 3 Union Square. Their loss was first reported as \$25,000, but this is believed to be somewhat magnified. No one at the office would volunteer any information on the subject.

Tiffany & Co. have delivered the four fine bronzes selected by the department of

Rifle Practice as the State's special prizes for marksmanship in the National Guard, annually offered for competition at Creedmoor by the regiments and battalions of the State militia. The State prize, a massive bronze of "El Cid," goes to the 23d Regiment of Brooklyn, as does also the Second Brigade trophy, the bronze "David." The First Brigade prize, "Peace and War," goes to the 12th Regiment, New York, while the Fourth Brigade prize, a bronze entitled "Le Cour plus haute que la Taille," was won by the 13th Separate Co., of Jamestown, N. Y.

Edward A. Freeman, receiver of the E. N. Welch Mfg. Co. in Connecticut and ancillary receiver of the company's assets in New York, applied to Judge Lawrence, in the Supreme Court, Saturday for an order authorizing him to turn over all moneys or funds in his hands as ancillary receiver, to himself as receiver of the company in Connecticut. The motion was granted. Mr. Freeman was appointed receiver of the E. N. Welch Mfg. Co., Oct. 13, 1893, in the suit in Connecticut of the Bristol Brass & Clock Co., and was appointed ancillary receiver of the company's property in New York, Jan. 2, 1894, in the action brought by Geo. H. Mitchell. The receiver has sold all the property and paid all the debts of the company.

Joseph W. Field, Galveston, Tex., made an assignment Saturday. Field was a retail jeweler at 2221 Market St., that city.

STERN PARENTAL RESOLUTION.

"Father," said Sammy, "the teacher says you ought to take me to an optician's. He says I've got astigmatism."

"Got what?"

"Astigmatism."

"Well, if he don't thrash that out of you," roared Mr. Wipedunks, "I will!"—Chicago *Tribune*.

WRONG IN THE UPPER STORY.

Some time ago a man went to visit a friend who was an inmate of a lunatic asylum. After a prolonged chat in a humorous if not edifying vein, the visitor thought it about time to go.

"Is that clock right, Jock?" he asked of the inmate.

Jock gazed at him for a minute and said:

"Mon, dae ye think it wud be here if it was richt?"—*Dundee News*.

L. A. Jernigan, jeweler, Gainesville, Fla., is in possession of a very peculiar freak of nature, a hen's egg with an exact representation of the dial of an average sized watch on one side. The egg is indented on that side, and the twelve Roman figures are raised around a circle. Three of the figures are fairly plain. The egg was laid by one of his own hens. The only way Mr. Jernigan can account for the peculiar freak is that the hen's nest was directly opposite an old clock.

Trade Gossip.

Bene, Lindenberg & Co., Cincinnati, O., are receiving new importations of Hungarian and Royal Worcester wares, purchased by Mr. Bene while abroad last Summer.

The factory of Jos. Noterman & Co., Cincinnati, O., is still running with the old hands at old wages. Mr. Noterman says he has cut prices on all goods, but the wages of the men have never been cut.

An interesting story of studs is told by Baum & Oppenheim, 41 and 43 Maiden Lane, New York, in their advertisement in this issue of THE CIRCULAR. They are offering the trade nicely finished solid gold mountings for three sizes of studs, at prices that will doubtless cause a large demand for these goods.

The Spencer Optical Mfg. Co., 15 Maiden Lane, New York, have put on the market a combined opera glass and opera glass holder, so constructed that the proper focus can be obtained by turning the holder. The working device is perfect, the handle or holder is telescopic, and in every other particular, the novelty will meet with appreciation from all who examine it. A good demand for it can easily be created.

The line of choice papers manufactured and imported by the Parsons & Greene Co., 18 Murray St., New York, comprises 400 numbers and styles. The strong point of this line is quality. Without question it is

one of the best lines of writing papers for the legitimate trade to handle, for it is in a sense exclusive and is second to none in quality, style, finish and manner of packing. The fact that no department store or price cutting bazar has it for sale gives the stationer or jeweler, who desires to do a fine business, an immense advantage.

Syracuse.

W. H. Thorpe, of Clayton, and Fred. Woodruff, of Lodi, were noticed in town last week.

H A. Williams, who failed week before last, has reopened his store, as agent. Deputy sheriff P. F. Cahill sold the stock of jewelry belonging to Mr. Williams in the store at 348 Salina St. Nov. 4, on several executions in favor of judgment creditors. C. A. Weaver, as trustee, bid the stock in at \$2,000.

Charles D. Bennett, alias Marcus Marks, and Mathew Lane, alias "Red Matt," were arraigned before Justice McLennan, in the Court of Oyer and Terminer last Monday morning. Marks was indicted for grand larceny, second offence, the jury having found that previous to the Becker & Lathrop robbery he had been convicted in Baltimore of stealing a pair of trousers. By the advice of his counsel, E. N. Wilson, he deferred his plea. Lane pleaded not guilty to the indictment charging him with complicity in the diamond robbery.

New Jewelry Stores.

Arthur West, Victor, Cal.

W. L. Gantt, Rockport, Tex.

Charles Jenkins, Sunbury, Pa.

Harry Gildersleeve, Cresco, Ia.

A. D. Harlow & Son, Monroe, Me.

F. W. Sensiba, Stephenson, Mich.

George W. Miller, Jr., Weatherby, Pa.

William B. Vredenberg, 943 South St., Peekskill, N. Y.

H. J. Kuechler, 42 N. El Dorado St., Stockton, Cal.

R. Randall Davidson will open a jewelry store this week in Ansonia, Conn.

Sol. Moers, Askland, N. Y. He bought out the fixtures and stock of the late Charles Joseph.

A. F. Feddersen, Belle Plaine, Ia. He had been working at the jewelry trade in Duluth, Minn., for 13 years.

Frank M. Bowen, who formerly was employed as jeweler and repairer at R. S. Gardner's jewelry store, Ansonia, Conn., will soon open a jewelry and watch repairing establishment corner of Main and Minerva Sts. that city.

Brierly Bros., Oshkosh, Wis., have put in a steel ceiling and built an addition to their beautifully decorated store, making it 160 feet deep, resplendent in new fixtures.

JEWELERS ARE INVITED TO INSPECT OUR

**NEW
GOODS**

IN OUR

**NEW
STORE**

AT

915 BROADWAY, NEAR 21st STREET.

THE DISPLAY COVERS

THE WHOLE LINE OF

CUT GLASS.

IF YOU CANNOT CALL, SEND FOR A CATALOGUE.

C. DORFLINGER & SONS,

36 MURRAY STREET,

NEW YORK.

News Gleanings.

B. F. Rothstein has bought out E. Jones, Bradford, Pa.

Charles Young, Franklin, Pa., is ill with typhoid fever.

Mrs. S. C. Chaney, Osceola, Ia., is closing out her stock at auction.

Theodore Jospe, Huntington, N. Y., will move to Glen Cove, N. Y.

J. A. George, Ackley, Ia., has removed to a new store in that town.

W. H. Snyder, Kalamazoo, Mich., has removed to 123 S. Burdick St.

E. K. Bean, Landsdale, Pa., has moved to a new location in that town.

A new front is to be built to the store of Jacobs Bros., Washington, D. C.

In a fire in Woodbine, Kan., Nov. 4, the jewelry store of Geo. Klover was burned out.

Geo. M. Harrington, Milford, Del., who has been ill for some time, is convalescing.

A. J. Comrie, jewelers' auctioneer, is conducting a sale for T. C. Parker, Wilkesbarre, Pa.

The Ontario silverware factory, Muncie, Ind., will not begin work until after the first of the year.

J. W. H. Ernst, Camden, N. J., has moved from Garfield Ave., to 913 Cooper Ave., North Cramer Hill.

C. F. Sulzner, St. Augustine, Fla., has returned from the north and opened his jewelry store.

W. J. Hanks is again proprietor of the jewelry store in Postville, Ia., which he sold a year ago to H. J. Bentley.

The Woodman-Cook Co., Portland, Me., are making arrangements to increase their facilities by adding new machinery in their silver plated ware factory in that city.

George H. Gage, formerly with jeweler Ordway, Lowell, Mass., has taken the store recently occupied by F. E. Grant, and Mr. Grant has bought out and removed to the Ordway establishment.

J. F. Hartwell, head of J. F. Hartwell & Co., St. Joseph, Mo., announces that he will retire from the jewelry business on Jan. 1, to enable him to devote himself to several large outside interests.

On Nov. 1st T. C. S. Howard, administrator of the estate of T. S. Spear, Columbus, Ga., placed with C. M. Kinsel, jeweler, for delivery all watches and jewelry jobs remaining in the store of the late T. S. Spear.

Calvin Harvey, jeweler, Belfast, Me., who has been in business there nearly 50 years, will retire from business Monday evening last he began to sell his goods at auction. At the close he will either rent his store or shut it up.

Louis E. Shurtleff has purchased the jewelry business of H. S. Francis, 20 Purchase St., New Bedford, Mass. Mr. Shurtleff has been in the business for some time, first with C. W. Haskins and then with Mr. Francis when he took the business.

A defective flue caused a slight blaze in the store room of J. J. Mercer, 416 Mulberry St., Macon, Ga., a few days ago. The fire department responded promptly and put out the fire without using enough water to do great damage. The fire caught in the roof of the building, and had evidently been smouldering a long while before it was discovered.

O. K. Taylor, Jr., a jeweler of Salem, O., was arrested Thursday night by Deputy United States Marshal R. M. Hiland, of Cleveland, on the charge of sending improper letters through the mails to Mrs. Hummer, the wife of a prominent business man of Lisbon. The woman's husband has a \$20,000 damage suit pending against Taylor for alienating his wife's affections.

Henry Sartorius, jeweler for T. Kircher, Davenport, Ia., suffered a deep bereavement last week in the death of his wife, after an illness of only two months from nervous prostration. The affliction has elicited evidences of sympathy from the trade not only in Davenport but in Chicago, the home of Mr. and Mrs. Sartorius for 14 years prior to their removal to Davenport, in 1886.

The firm of Davidow Bros., Scranton, Pa., composed of E. B. and M. J. Davidow, doing business under the name of Davidow Bros., and the wholesale department of the Atlas Jewelry Co., have been mutually dissolved, M. J. Davidow withdrawing, and E. B. Davidow continuing the business under the old firm name. All accounts due the firm should be paid to E. B. Davidow, and all accounts against the old firm will be paid by him.

Hester J. Travis, widow of Mr. Travis, a jeweler of Asbury Park, N. J., who was killed at Long Branch while riding his bicycle last Summer, was a few days ago committed to the insane asylum. Mrs. Travis' mind has failed rapidly since her husband's death, and that, together with business troubles, was the cause of her insanity. Among other hallucinations she believes she has diamonds weighing tons stored away in secret receptacles.

A peculiar fire occurred in Martin's jewelry store, 81 Public Square, Wilkesbarre, Pa., at 3:20 on the afternoon of Nov. 1, which, if it had started in the night, would have made a serious fire. The store room suddenly filled with smoke and for a time the cause could not be discovered. Suddenly a large desk of drawers in the rear burst into flames almost beside where one of the men was at work and it took several pails of water to extinguish it. Matches were kept in one of the drawers and it is thought the fire originated from the matches. The damage was slight.

SACRIFICE SALE.

To clear our enormous stock we have made sweeping reductions in prices; and until **December first** will offer large lines of

**COALPORT,
ROYAL WORCESTER,
CROWN DERBY,
DOULTON,
MINTON,
POINTON,
WEDGWOOD,
FRENCH BRONZES,
GILT REGULATORS,
ENAMELED AND CUT GLASS
PEDESTALS,
MEISSEN;**

at from 5 to 15 per cent. less than the goods can be imported at to-day. The goods are marked in plain figures and we think this is the best and cheapest line ever offered to the trade.

GOOD GOODS AND GOOD VALUES.

LE BOUTILLIER & CO.,

860 BROADWAY,

Northeast corner of Seventeenth Street,

NEW YORK.

Canada and the Provinces.

TRADE CONDITIONS.

The demand for watches and silver novelties is active and the ring trade is particularly good. Long watch chains in all classes of manufacture are still much called for.

Rhoda Jorgenson, Toronto, advertises her stock to be sold by auction.

The stock of A. Vaillancoutte, Quebec, is advertised to be sold by auction.

M. A. Payne & Son, St. Thomas, Ont., have compromised with their creditors.

Mr. Woodmarcy, representing Potter & Buffinton, Providence, R. I., was in Toronto last week.

Elizabeth C. Morrison, jewelry and regalia manufacturer, Toronto, has assigned to J. B. Boustead.

The store of T. J. Bonner, Antigonish, N. B., was burglarized a few nights ago, and about \$350 worth of jewelry stolen. The burglar or burglars entered by a window in the front door.

Wm. Henderson, jeweler, Lancaster, Ont., was one of the sufferers by the destructive fire which devastated that village on the 3d inst. His store and dwelling were destroyed.

The Goldsmiths' Stock Co., Toronto, make a specialty of chain bracelets in gold, silver and high grade plate in which they show some fine lines. They have just introduced a large assortment of domestic manufacture in the new burnished finish after the English style.

S. Frenkel, wholesale jeweler, 55 and 57 Yonge St., Toronto, is making important changes in his business. He is embarking in the manufacture of diamond mountings and gold rings of all descriptions, the upper portion of his premises having been largely refitted to accommodate this new branch. Mr. Frenkel has just purchased a handsome residence at 53 Wellington Place.

In the police court in Montreal last Thursday a well dressed and very respectable looking young man giving his name as Percy Pierson was arraigned on a charge of theft. Pierson pleaded guilty to stealing about \$400 in money and \$100 in goods from Hemsley's jewelry store, where he was employed. Mr. Hemsley of late missed a number of articles as well as money from his store and notified the City Detective Bureau. The detective found some of the articles on the person of young Pierson, who confessed to the crime when arrested.

Cleveland

Mr. Lee, with the Bowler & Burdick Co., was married on the 6th to a young lady of Elyria.

Webb C. Ball and R. E. Burdick, anticipate going to the Atlanta exposition with the Cleveland Chamber of Commerce, on Nov. 12. Webb C. Ball has been in New York the past week buying additional stock for the Winter trade.

M. Meckes' jewelry store, 541 Pearl St., was broken into about two weeks ago and a number of opera glasses and a quantity of cheap jewelry taken. No trace was found for awhile until a number of boys were noticed selling such goods at very low prices. The police were informed and at once went to work to find the thieves, who were finally seen at the head of Detroit St. hill, but upon sight of the blue-coats they took to their heels. The officers fired, wounding one of them, but the other escaped.

The Towle Mfg. Co.'s Notable Success.

"NOTHING so enriches a table as a chaste pattern of silverware" recently remarked a woman to the writer, and added: "So much that is shown is of complicated pattern, as if the designer were overcrowded with ideas and tried to combine them all in one spoon or fork, that it rather overwhelms one and destroys the effectiveness of the prices." Had she had in mind the new pattern of the Towle Mfg. Co., "the Canterbury," her words could not have been more trite, for is it not a fact that the tastes of cultivated tastes of cultivated people are better met with a simplicity of design?

The Towle Mfg. Co. in the past have been exceedingly fortunate, for after all there is a element of luck in producing a pattern

that at once meets the approval of the public and continues to hold it. The "Old English" of this company has had a remarkable run in public favor, and has to-day an even increased popularity. "The Colonial," issued this Fall, has surpassed the highest expectations of its producers. And now comes "The Canterbury," a pattern simple in design and chaste in appearance, which is in fair way to rival the notable successes of the "Old English" and "The Colonial."

Though made in medium weight, the convex plain surfaces of "The Canterbury" give it the appearance of heavy weight, and the construction of the pieces is such as to give great strength and in all respects make it in matter of durability the equal of the heavier weights. The plain convex surfaces of the center of the handles is bordered by a graded beading, the smaller, minute beads at the shank increasing gradually in size to the swell of the handle, one third way down from the point, thence decreasing in size to the top, which is formed of three delicate scrolls, the smaller of the three forming the tip of the handle. These, with a slight scroll tracery at the broadened part of handle, form the only ornamentation, and the result is a rich and chaste pattern.

"The Canterbury" is shown in a full line of flatware, which is now ready for delivery, and will also be shown in cutlery, which every effort is being made to have ready for delivery for the holiday season.

SURPASSED ALL RECORDS!

AT THE OBSERVATORY OF GENEVA, OUT OF TEN
MOVEMENTS (CONSECUTIVE NUMBERS,) THE

CHAS. MEYLAN WATCHES



OBTAINED
4 MEDALS
AND
6 DIPLOMAS.



MATHEY BROS., MATHEZ & CO.,

— SOLE AGENTS, —

21 AND 23 MAIDEN LANE, NEW YORK.
PLAIN AND COMPLICATED WATCHES.

JUST RECEIVED FOR THE HOLIDAYS AN EXTENSIVE LINE OF FINE

ENAMELED AND DIAMOND WATCHES.

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All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum.

Extra Headings, \$12.00 per annum.

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Engraving, Etching, Etc.		Bonner, Rich & Co., 41 Maiden Lane, N. Y. ...	18		
Goldstein Engraving Co., 1 Maiden Lane, N. Y.	21	Bryant, M. B., & Co., 10 Maiden Lane, N. Y.	2		
		Smith, L. B. & H. H., 34 Maiden Lane, N. Y.	16		
		Safes.			
		Marvin Safe Co., 12 Park Place, N. Y.	12		

Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word each insertion, no discount. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

EXPERT watchmaker, jeweler, salesman, desirous of situation. Address X., care JEWELERS' CIRCULAR.

WATCHMAKER and engraver wants permanent position; state wages. Address P. S. Burrell, Franklin, N. H.

YOUNG MAN would like an opportunity to work for a reliable jewelry house; best of references. Address Energetic, care JEWELERS' CIRCULAR.

PERMANENT POSITION by young married man; do anything except engrave; eight years' experience; sober. "J," care JEWELERS' CIRCULAR.

A LAD 16 years of age, with a good school education, would like a position in a wholesale or manufacturing house. Address Albion, care THE JEWELERS' CIRCULAR.

COMPETENT watch repairer, jeweler and fair engraver; 23 years' experience; all tools; no bad habits, wishes a steady job; \$15 per week. R., care JEWELERS' CIRCULAR.

WANTED—A young lady stenographer and typewriter, six years' experience, desires a position; highest references. Address A., care P. O. Box 881, New York city.

WANTED SITUATION by first class watchmaker, jobber, salesman and plain engraver; best of references; California preferred. Address C., Lock Box 26, Poplar Bluff, Mo.

WANTED SITUATION by first class watchmaker, good jewelry jobber, also salesman, used to fine American and complicated Swiss watches; 15 years experience; tools. Address G., care JEWELERS' CIRCULAR.

SALESMAN—Experienced jewelry salesman desires situation in that or in any other line; speaks French, German and Italian; first class references. A. Salisco, care of Mr. Vender, 94 5th Ave., Brooklyn.

YOUNG MAN wishes position; first class jeweler, salesman, and optician; can mount diamonds and do some watch work; seven years' experience; good references; \$12 a week. Address K., care JEWELERS' CIRCULAR.

SALESMAN, well acquainted in the jewelry business and having good trade in loose and mounted diamonds, wants to make connection, Jan. 1st with first class importing firm carrying an extensive line; on commission basis or salary. Address "Diamonds," care JEWELERS' CIRCULAR.

WANTED IMMEDIATELY position with first class jeweler by first class watchmaker and fine engraver; young man 6 years' solid bench and counter experience; my present employer is about to sell out; A 1 references; have an 18 jeweled (upper balance jewel set in ivory) solid nickel, stem wind, Breguet sprung watch made by myself; not a horological student. Address F., care JEWELERS' CIRCULAR.

Help Wanted.

WANTED—Experienced traveling salesman for a material house, to take in the western States; permanent position. Address "Steady," care JEWELERS' CIRCULAR.

OPTICAL LENS GRINDER and general repairer wanted. Must be capable of doing the best work; good position for the right man. Address Optician, care JEWELERS' CIRCULAR.

AT ONCE—An experienced watchmaker, engraver, optician and salesman, must be an expert in these branches; a permanent position; send samples of engraving and photo in first letters, also salary expected, with references. The Upon Jewelry Co., Waterbury, Conn.

Business Opportunities.

FOR SALE—Good paying jewelry business in town of 12,000; easy terms; must be sold at once on account of poor health. Address M. J. Mann, Johnstown, N. Y.

OLDEST JEWELRY STORE in city of 20,000, near Boston, Mass.; established 30 years; inventory about \$5,000; good paying business; can reduce stock; will sell cheap if sold immediately. Address W. 1298, care JEWELERS' CIRCULAR.

ONE OF THE BEST paying jewelry, silverware and bric-a-brac stores in Philadelphia is for sale, the whole thing, stock, fixtures and lease; fine store and in the best location; ill health the sole reason for selling; established 1855. Geo. Eakins & Son, 930 Chestnut St., Philadelphia, Pa.

TO CLOSE AN ESTATE—The entire business of the late S. F. Merritt, manufacturer of eyeglass holders, chains, etc., and will be sold at auction, Nov. 30th, at 10 A. M., at the office, corner of Main and Ferry Sts., Springfield, Mass. For particulars, address H. W. Merritt, Executor.

To Let.

OFFICE TO LET in the Hays Building, 21 and 23 Maiden Lane, New York; rent \$50 per month. Apply to janitor.

TO LET—A good office at moderate price in the Diamond Exchange building, 14 Maiden Lane, New York. Apply to Janitor.

Miscellaneous

WANTED you to know that the genuine "Moseley Lathe" equals the best of the very best. When interested write your jobber for new price list, or to the manufacturers, Moseley & Co., Elgin, Ill.

WANTED—Genuine Webster Whitcomb or No. 2 Waltham lathe with attachments; must be in good condition and moderate price. Address full particulars to "J. 57," care JEWELERS' CIRCULAR.

FOR SALE—A Parkinson and Frodsham chronometer in A 1 condition, rate 1-10 second; also a complete trial case, made by Julius King Optical Co. almost new; for particulars, address L. M., care JEWELERS' CIRCULAR.

STOLEN—Ladies' solid 18 k. hunting case, Lady Washington No 27,526, gold watch. Baldwin & Co., St. Joseph, Mo., written on face. Also long 14 k. link chain with cameo slide. Return of property liberally rewarded and no questions asked. Miss Georgiene Scott, Severance, Doniphen Co., Kansas.

DR. KNOWLES' PRIVATE COURSE IN OPTICS.

Lectures with Diploma \$25.00

Those who desire to study with the Doctor will send in their application. Students received at any time.

The Key to the Study of Refraction.
50c. per copy,
For Sale by

R. H. KNOWLES, M. D.,
189 Broadway, NEW YORK.
Care of JEWELERS' CIRCULAR.

TO RENT:

Factory formerly occupied by the Alvin Mfg. Co., at Irvington, N. J. 3 story brick, 40x120, with annex and out-buildings. 16,000 square feet. Ample yard room, 100x200 ft.

Fire proof vaults with Marvin safe doors on each floor.

Address, Alvin Mfg. Co., 4 Maiden Lane, N. Y. Or apply on premises to Pierce & Noble, Enterprise Hill.

YOUR WIFE

AND DAUGHTER WANT



The Four Hundred.

THE BEST, THE SMALLEST
LADIES' WATCH IN AMERICA.

HAMPDEN WATCH CO.

CANTON, O.

H. L. SMITH, 4 Maiden Lane, NEW YORK.



Medals

AND
Badges

OF EVERY
DESCRIPTION.

Jewelry Repairing

OF ALL KINDS
AT LOWEST PRICES.

It Pays to read a live Trade Paper.

The Jewelers' Circular

IS ONE.

\$2.00 a year.

THE WESTERN SUPPLEMENT OF
THE JEWELERS' CIRCULAR

OF THEIR WESTWARD TAKES ITS WAY!

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXXI.

CHICAGO, WEDNESDAY, NOV. 13, 1895.

No. 15.

Chicago Notes.

S. Friedberg opened a jewelry store Saturday at 510 Wells St.

F. T. Weigle, Nesler & Co., Newark, left Monday for Indianapolis, taking in Cincinnati, St. Louis, Kansas City and Omaha before his return.

Elmer A. Rich, president of the Rich & Allen Co., was able to be at the office Monday last for the first time since Sept. 24. He is getting along nicely and recuperating by taking an abundance of light outdoor exercise. In a week he will resume active work.

The sale of the assets of Richards & Rutishauser has been postponed by the sheriff. It is understood from unofficial sources that the postponement was caused by a desire on the part of certain creditors to have the confession of judgment set aside.

People the jobbers were pleased to see last week last: Chas. S. Stiff, Little Rock, Ark.; Sourwine & Hartnett, Escanaba, Mich.; C. A. McGregor, Pontiac, Mich.; A. L. Woodward, Clinton, Wis.; P. K. Wiser, Mankato, Minn.; Chas. Price, Jacksonville, Ill.; G. A. Lacey, Wahpeton, N. Dak.; Frank Ricketts, Charleston, Ill.

James E. Moore, known to the jewelry trade of Chicago for many years, died of heart disease at his home in Clyde, Ill., a suburb of this city. For some time Mr. Moore was confidential clerk of the old house of M. Kronberg & Co., later being interested in the A. E. Shader Mfg. Co. At the time of his death he was in the installment furniture business.

Richard C. Akerly, 85 years of age and an old resident of Chicago, died recently of a complication of asthma and Bright's disease. He came here in 1857 from New York and opened a jewelry store at 123 Lake St., where he remained until the fire, which wiped out most of his fortune. For the last ten years he has been engaged with his son, R. P. Akerly, in the manufacture of marking crayons.

The Electricians' Time Co., a local concern conducting an instalment business in watches, diamonds and miscellaneous lines, at room 512, 167 Dearborn St., are unable to meet their obligations and have suspended business until able to make arrangements with creditors. John Brison

and son, of whom the latter managed the concern, compose the company. Mr. Brison, Sr., was for a long time associated with Giles, Bro. & Co. and is an old timer in the trade. "Large losses from bad debts, poor collections, and chief of all the treacherous conduct of a former trusted employe" make the embarrassment read: Assets \$7,000, liabilities \$3,200, though these figures are subject to change.

Cincinnati.

Sig. Strauss has left for a tour among his customers.

Gustave Fox & Co. have issued a new diamond catalogue.

O. E. Bell Co. are getting out another circular of "hummers."

Squire Armour, Richmond, Ky., is in town calling on the trade.

Fred. Strang, of Jonas, Dorst & Co., leaves this week for a long trip.

E. & J. Swigart have issued their regular annual catalogue of tools, materials, etc.

Frohman, Wise & Newman have been marking a big line of new goods prior to Mr. Wise going on his trip this week.

Fox Bros. & Co. are mounting up some elegant novelties. The travelers are on the road. George Fox leaves this week with an elegant line.

Jos. Mehmert has returned from a trip south, where he made many new acquaintances. His new tools are taking well and trade is brightening considerably.

Joe Phillips, of Bloom & Phillips, will make a short trip south and then close the firm's season, after which they will display all their samples in their salesrooms at 228 W. 4th St.

Oskamp, Nolting & Co. are about to inaugurate an optical plant that will be of interest to the trade. They will do all their own grinding and manufacture many optical novelties.

The numerous friends of Simon Hesse will overlook all discrepancies during his trip as he was recently blessed with twins and has not yet recovered from surprise and admiration.

The Cincinnati Coffin Ornament Co. are opening a branch department to make hol-

low ware, triple and quadruple plate. Their samples are already out and bid fair to become lively competitors.

In order to close the estate the entire handsome stock of the Clemens Hellebush jewelry store will be sold at auction commencing Nov. 12th and continuing daily until all is sold. Auctioneer Burroughs, of Chicago, will conduct the sale.

Owing to the death of Mrs. Hyman Moses, aged 99, several jewelry houses were closed Saturday. She was the grandmother of David and Isa Schroder, Mrs. A. Herman and Mrs. A G Schwab, and Ed. L. Hirsch, of Bene, Lindenberg & Co.

S. M. Peck, who was robbed last week of about \$2,000 worth of diamonds by two men who called on him, has not yet recovered them, but the detectives think they have a clue and are trying to locate the men. Through a combination of misconceptions, this robbery was reported in THE CIRCULAR last week as occurring in the office of the H. Keck Mfg. Co. The report was erroneous in the respect of names.

St. Louis.

Fred Eynatten and wife, Peoria, Ill., were visitors in St. Louis last week.

Henry Freund of Max Freund & Co., New York, was here last week.

Sam Bauman, of the Bauman - Massa Jewelry Co., has gone to Texas on a business trip which will cover the south.

Congressmen Joy and Bartholat will present and endeavor to have passed, at the coming session, the bill asking for the enactment of a law to designate sterling silver and gold by government standard mark.

The quarterly report of the doings of the Retail Jewelers' Association is being mailed to the members of the association. It contains some very interesting matter. The assays of the different silver manufacturers is embodied in the report.

Wm. T. Gough, Carter, Sloan & Co., was in the city last week; also L. F. Clark, W. F. Cory & Bro.; T. L. Carrow, Mandeville, Carrow & Crane; M. Galasund, Renommee Mfg. Co.; Millard Veit, Marx, Viet, & Co.; and Henry H. Jacobson, Jacobson Brothers

Minneapolis and St. Paul.

S. N. Waldron, Eden Valley, Minn., was married Oct. 31st, at St. Cloud, Minn., to his step daughter, his wife having died a year ago.

Munns & Pomerleau, Minneapolis, last week removed from 202 Central Ave. to No. 203 same street, and now occupies an entire store.

C. Weding, Minneapolis, who several years ago retired from the jewelry business, has again started in the same business at his former stand, 1411 Washington Ave. S.

E. E. Spaulding, representing the Bassett Jewelry Co., New York, has rented an office in the Lumber Exchange building, Minneapolis, which he intends to make his permanent quarters.

Out-of-town jewelers visiting the Twin Cities the past week were: E. J. Steuerwald, Brookings, S. Dak.; C. H. Todd, New Richmond, Wis.; A. W. Voedisch, Aberdeen, S. Dak.; Lucien Diacon, Chaska, Minn.

William H. Adams, as assignee of Samuel Lacs, Minneapolis, appeared before Judge Smith last week with an application asking the court to grant him permission to inspect the books and papers and documents of the adverse parties in the suit brought against A. S. Lovett & Co. The court denied the motion, but intimated that another application would be granted if it should be confined solely to the facts in controversy.

Columbus.

E. M. Blauvelt has removed his stock of jewelry to the new Chittenden building.

Charles and Frank Oger have gone into the jewelry business in the Monny penny block.

John Painter, formerly engraver for F. F. Bonnet, has established himself in business on High St.

Miss Hudson, who has been with her brother, J. B. Hudson, in the jewelry business in Minneapolis, Minn., is with F. F. Bonnet, this city.

San Francisco.

Theodore B. Starr and wife, of New York, were at the Palace Hotel last week.

Fred Roth, of L. Strasburger's Son & Co., New York, was here some days ago.

Barrett & Sherwood are contemplating holding an auction in the course of a few weeks.

E. C. Martiave, of Phelps & Miller, reports from southern California that business is very good in that section.

J. B. Klune, of Klune & Floberg, Sacramento, Cal., was in the city last week. He is slowly convalescing from a severe attack of illness.

The following buyers were in town recently: J. H. Langhorst, Jackson, Cal.; O. M. Campbell, Petaluma, Cal.; and I. Mc Mannus, San Luis Obispo, Cal.

M. Wunsch & Co., 111 Sutter St., will close out their entire stock at auction and retire from business. Mr. Wunsch has been in business in this city for the past 35 years.

REPRESENTATIVE CHICAGO HOUSES.

ELMER A. RICH, PRES.

HERBERT W. ALLEN, TREAS.

JOHN H. MERTZ, SEC'Y.

RICH & ALLEN CO.,
126 STATE STREET,
CHICAGO, ILL.

**DIAMONDS AND
PRECIOUS STONES,**
LOOSE AND MOUNTED.

MEMORANDUM PACKAGES SENT TO THE TRADE ON APPLICATION.



OPTICIANS' SCHOOL.

If you want a GOOD ROOF over your head, come to our school. We want EARNEST STUDENTS, leave the rest to us, we do not want diploma hunters.

The Chicago Ophthalmic College and Hospital.

H. M. MARTIN M. D., PRESIDENT. 607 VAN BUREN ST., CHICAGO
Being the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than all other so-called schools combined.

SPIES & CO.,
JEWELRY MANUFACTURERS,
**DIAMOND MOUNTING,
REPAIRING.**
126 STATE ST., - CHICAGO, ILL.

Watch Case Manufacturers
F. H. JACOBSON & CO.
96 STATE ST., CHICAGO.
REPAIRING.

GENEVA OPTICAL CO.

67 and 69 Washington St.,
CHICAGO, ILL.



Geneva Grip Eyeglasses.

The construction is such as can be seen from the accompanying illustrations, that they can be adjusted to perfectly conform to the anatomy of any nose, no matter what the shape.

SEND FOR SAMPLES AND PRICE LIST.

PRESCRIPTION Made with Promptness
WORK and Accuracy.

A DVERTISE YOUR WANTS IN OUR
SPECIAL NOTICE PAGE.

BULLETIN, NOV., 1895.

Lapp & Flerhem
Wholesale Jewelers. Chicago.

"Busiest House in America" 1896 Catalogue ready. The largest, finest and best arranged catalogue in the jewelry business. Sent to Jewelers on application.

GOLDSMITH BROS., SWEET SMELTERS,
REFINERS AND ASSAYERS.

63 & 65 WASHINGTON STREET, CHICAGO, ILL.

ESTIMATES GIVEN ON GOLD AND SILVER. IF NOT SATISFACTORY WE WILL RETURN SHIPMENT INTACT AND PAY ALL CHARGES.

Hammersmith & Field have closed their auction sale for the present.

Pacific Coast Notes.

J. P. Lowe, Dunsinner, Cal., has opened his new store.

E. Foltz, watchmaker and jeweler, has opened a branch shop in Tres Pinos, Cal.

The daughter of S. Conrad, Los Angeles, Cal., will be married on Nov. 27 to a Mr. Vance.

Ingalls & Cragg, of Castle Rock, Wash., have formed a partnership and located in South Bend, Wash. There are now three jewelry firms in South Bend, while Castle Rock has none.

Indianapolis.

TRADE CONDITIONS.

October trade failed to come up to the expectations of local jewelers, although it was an improvement over the same month last year. Business in the country was much better than in the city.

Sam Thall is about to open a new jewelry store in Red Key, Ind.

W. Teeter, Middletown, Ind., was here last week selecting new goods.

L. W. Comstock has succeeded Robt. Heaton as Indiana and Illinois representative for Heaton, Sims & Co.

PARSONS & SCHOOL
—FOR—
WATCHMAKERS,
PEORIA, ILL.
Send for Circular and Terms
PARSONS & CO.

G. R. Reber will shortly occupy handsome quarters in the new Pembroke Arcade, Virginia Ave. Mr. Reber occupied this same site for 18 years and temporarily removed while the new building was being erected.

Detroit.

B. Jackson, jeweler, Youngstown, N. Y., has opened a well appointed store in Monroe, Mich.

The stock of E. C. Jobs, Fenton, was last week sold to Benj. Allen & Co., Chicago. The price paid was about \$1,500.

D. E. Holland, jeweler, Lapeer, Mich., last week moved his stock and fixtures into new quarters in the new Hart-Lincoln block.

A. L. Gark has sold his jewelry stock in Imlay City, Mich., to J. M. Farnsworth. Mr. Gark will shortly start in the business again in Flushing, Mich.

Two judgments were last week taken before Justice Simpson against the old firm of F. G. Smith, Sons & Co. One was in favor of John W. Reddall, for \$65.73, and the other in favor of Wm. B. Kerr & Co., for \$477.50.

Mail orders last week were plentiful and of generous proportions, and jobbers report that city trade is purchasing more freely. Only a few Michigan country jewelers were in the city among whom were: John Webber, Wayne; A. Greger, Bay City, and J. S. McLachlan, Wyandotte.

George Sharrar has caused the arrest of jeweler E. C. Taylor, Alma, Mich., on a capias, for alleged defamation of character. Sharrar claims \$5,000 damages. Taylor, it is alleged, made some rash statements concerning the complainant's relations with a certain woman there. The jeweler was allowed to go on bail.

Kansas City.

C. A. Kiger has left on a business trip to last several weeks.

W. E. Fingenbaum, Oregon, Mo., spent several days in town last week.

J. L. Hodgson, watchmaker, formerly of Maitland, Mo., is now with J. Shellenberger & Son, Mound City, Mo.

G. W. Rowley has opened a new jewelry store in McPherson, Kan. He has a good business location and an entirely new stock.

G. O. Schneider is moving his store back to feet in compliance with the new boulevard law, and at the same time is remodeling the front and interior.

The report of M. Glass, assignee of the R. N. Herschfield Jewelry Co., who failed recently, was filed in Judge Scarritt's court Nov. 4th. It states that there was already a mortgage on the stock when he was appointed assignee and that the bank holding the mortgage sold the goods and got the proceeds, leaving nothing for the other creditors.

The following out-of-town buyers were here last week: C. H. Morrison, Topeka, Kan.; J. B. Lowe, Independence, Mo.; G. W. Waymere, Pleasanton, Kan.; J. L. Potts, Marceline, Mo.; G. H. Sherman, Paola, Kan.; O. Kolstad, Pleasant Hill, Mo.; J. B. Guines, Lexington, Mo.; W. R. Willet, Olathe, Kan.; W. S. Laisen, La Junta, Col.; A. Gluck, Dodge City, Kan.

Lyman Barnett, Omro, Wis., recently sold out to Chas. Chase.

The jewelry store of Charles and Julius Wurston, Huntington, Ind., was robbed of 35 gold watches valued at \$900 last week. The thieves were caught in the act.

Too Many Samples

Our Fall line of Samples, received from our various factories, is so large we find it would be impossible to carry them in trunks on the road, therefore we have been compelled to display them at our

Western Sample Rooms, No. 228 West Fourth Street, Cincinnati, Ohio,

where we cordially invite you to call and inspect

Rich American Cut Glass,

Fine Imported China and Fancy Bric-a-Brac,

Tortoise Shell Combs, Leather Novelties,

Wares in Sterling Silver,

Rookwood Pottery (Sole Agents).

WE ARE NOT JOBBERS, BUT

MANUFACTURERS' SELLING AGENTS.

Bloom & Phillips.

L. BLESCH, Secretary.

C. A. REMME, Manager.

H. DUNWOODIE, Treasurer.

THE QUEEN CITY WATCH CASE MANUFACTURING COMPANY,
Manufacturers of Fine Gold and Silver WATCH CASES.

Special Attention Given to Repairing.
Altering English and Swiss to American.
Gold Plating.

New No. 129 East Fourth Street (Keck Building),

Cincinnati, Ohio.

ESTIMATES CHEERFULLY GIVEN.

SEND FOR PRICE LIST.

Catalogues of the Season.

R. Wallace & Sons Mfg. Co.'s Fine Silverware Catalogue. **A** MAGNIFI- cent produc- tion is the sterling silverware cata- logue for 1895 of the R. Wallace & Sons Mfg. Co., Wallingford, Conn. The volume is 14 inches broad and 10 inches high, and is divided into two parts, one devoted to flatware and novelties, and the other to hollowware and toilet articles. The former part consists of 93 heavy pages, the illustrations being in fine wood engravings, while the latter is composed of 104 beautiful photogravure sheets. Of the flatware full lines of the "Waverley," "Louvre," the new and beautiful "Sappho" are shown, making an elegant exhibit, some of the fancy pieces being shown in photogravure. Other flatware illustrated are various patterns of tea spoons in die work, and hand engraved, hand engraved coffee spoons, small coffee spoons in numerous pretty patterns, and souvenir spoons. An exceptionally fine line of novelties is illustrated, including match boxes, manicure sets, toilet sets and a great variety of useful and ornamental articles which appeal to those of artistic instincts as being real productions of the silversmith's art. That portion of the catalogue devoted to tea sets, vases, wine sets, prize cups, toilet sets, bowls and dishes for various purposes, trays, t^êta-à-t^êe sets, manicure sets, sugar and cream sets, black coffee sets, jewel boxes, inkstands and accessories, water sets, salt bottles and other large pieces of silver, and case goods will be examined with much interest by the jeweler. In these lines are seen some of the highest expressions of the silversmiths' art. The catalogue itself harmonizes with the character of the goods described and illustrated, it being a masterpiece of the printer's and engraver's crafts. It reflects the highest credit upon the company who issue it to the trade.

S. F. Myers & Co.'s Mammoth Catalogue. **T**HE 1896 catalogue No. 40, of S. F. Myers & Co., 48-50 Maiden Lane and 33-35 Liberty St., New York, is out. It is a stupendous work, being the largest of its kind that has come under our notice. It contains 820 pages, 9x12 inches in dimensions. This enormous number of pages, showing over 21,000 engravings, is divided into the following departments: Diamonds, 31 pages; watches, 93 pages; gold jewelry, plated jewelry, and silver jewelry and novelties, 225 pages; pens, pencils, etc., 5 pages; canes and umbrellas, 6 pages; solid silver ware, 26 pages; cut glass ware, 2 pages; silver plated ware, 125 pages; cutlery, 9 pages; clock, 143 pages; bronzes, lamps, etc., 5 pages; optical goods, 47 pages; jewelers' findings, 20 pages; plush cases, boxes, etc., 17 pages; musical merchandise, 27 pages; fire arms, 5 pages; safes, show cases, etc., 2


pages; bicycles, etc., 3 pages; jobbing and repairs, 2 pages. The tools and materials occupy a special catalogue, which is sent free upon application.

From the above classification several unique features will be noted—the bicycles, fire arms, safes and show cases. The tables of contents occupying several pages enumerate thousands of different classes of articles, comprising everything conceivable made in the various lines. An attractive and notable feature of the volume is the 32 pages devoted to diamond jewelry. These pages are of heavy paper and the printing of the thousands of jewels is in tints, making the representations very realistic. This jewelry is in the latest designs of solid gold, hand-made, and with finely finished mountings. The display is unprecedentedly extensive and reflects marked ability upon the part of the manager of this department of the house. The watch exhibit in the catalogue is a voluminous work in itself. This may be truthfully said of every department, so complete is the work and so painstaking has been the production of it. As to general information, terms, directions for ordering, etc., nothing desirable is omitted. An idea of the extensive ramifications of the business of S. F. Myers & Co. is offered in the 22 photographic views of their establishment, artistically arranged on five pages of the book. Taken all together, the 40th catalogue of S. F. Myers & Co. is an admirable specimen of the printer's, engrav-

er's and bookbinder's crafts, and will stand as a permanent lesson in catalogue making.

Racine Jewelry Mfg. Co. **R**ACINE JEW- ELRY MFG CO., manufacturers of materials, findings and supplies for jewelers, Racine, Wis., have issued a net price list and catalogue of 50 pages, which will prove of great value to the jeweler and should be preserved for reference. The index enumerates about 120 articles, comprising almost everything in the line of jewelry findings, as well as a large assortment of badges and bangles. This concern has been established 27 years, and this long experience, combined with a completely equipped factory, guarantees them to be able to meet the wants of the manufacturer and repairer.

EST. 1870. **DR. PETER HENRY,** SPECIALIST IN **Watch Case Diseases**



- Key Winders changed to Stem Winders
- Hunting Case changed to O.s
- English Case changed to fit American movements
- Can be cured at 53 LONGWORTH ST. Cincinnati, Ohio.

STERLING SILVER WARE

In addition to our already large stock, we have added a line of

Sterling Silver Ware

If you want nice, new, sal-able goods in this line—goods that are guaranteed to be $\frac{925}{1000}$ fine—send your orders to

ALBERT BROS.

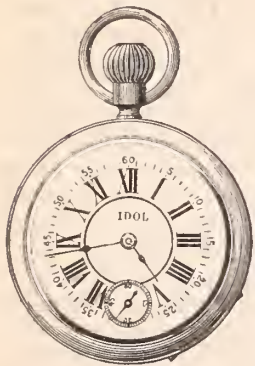
Wholesale Jewelers,

Pike Building, Cincinnati, O.

SEND FOR ILLUSTRATIONS AND PRICES.



OVER HALF A THOUSAND SOLD DAILY!
OF WHAT? WHY



THE IDOL.

===== SAMPLE SENT POST PAID TO ANY JEWELER FOR \$1.50. =====

STEM WINDING, CYLINDER MOVEMENT, HIGHLY FINISHED,
NICKEL MOVEMENT, NICKEL CASES. EXCELLENT TIME KEEPER,
HANDSOME APPEARANCE, CONVENIENT SIZE,
ABSOLUTELY THE BEST LOW PRICED WATCH EVER MADE.

LIBERAL DISCOUNT FOR QUANTITIES. ORDER EARLY IF YOU WANT THEM.

L. S. FRIEDBERGER & CO.,

484 BROADWAY, - NEW YORK.



L. Sauter & Co.,

DEALERS IN DIAMONDS

... AND ...

MAKERS OF FINE JEWELRY,

194 BROADWAY, NEW YORK.

SELECTION PACKAGES SENT ON REQUEST. MOUNTING OF DIAMONDS AND
OTHER PRECIOUS STONES IN NEW AND ORIGINAL DESIGNS A SPECIALTY.



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Manufacturers of Gold, Silver and Roll Plate Chains and Jewelry.



Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of
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ONE TRIAL

OF OUR WORK ON REFINING OF ALL
KINDS WILL CONVINCe YOU THAT
OUR RETURNS ARE THE BEST.



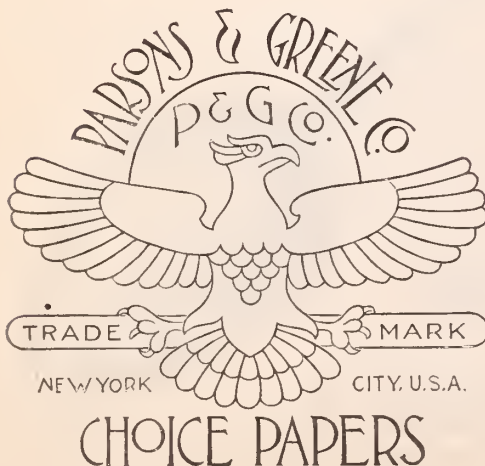
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GEO. M. BAKER,

Gold and Silver Refiner and Sweep Smelter
PROVIDENCE R. I.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewell or Kindred Trades.

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ESPECIALLY WHEN THAT LINE IS THE BEST IN THE WORLD.

WRITE TO US FOR SAMPLES, AND JUDGE FOR YOURSELF.

PARSONS & GREENE Co.,
MANUFACTURING STATIONERS,
18 MURRAY ST., NEW YORK.

Connecticut.

Plaut & Co., Meriden, have added a piano department to their business

L. Massicotte, jeweler, Danielsonville, will occupy a store now being erected.

The annual opening at Henry Kohn & Sons' jewelry establishment, 360 Main St., Hartford, occurred on Friday and Saturday. A magnificent new stock was shown.

W. V. Linden, optician, has leased part of a store, 23 Broadway, New Haven, and is fitting it up and will open with a new stock of optical goods in a few days.

Herman C. Parker, a graduate of the Waltham Horological school, Waltham, Mass., has taken a position as watch repairer at M. L. Carter & Co.'s jewelry store, Danbury.

A large addition to the factory of the Holmes & Edwards Silver Co., Bridgeport, is now in progress of construction. Business is so lively with this concern that the factory is being run nights.

The Bradley & Hubbard Mfg. Co., Meriden, are having a large addition built to their already extensive works. The new part will be over 353 feet long, 43 feet wide, and one story high. When first begun the design was to have the new building 300 feet long but it has been decided to make it 53 feet longer. The new building will be used for blacksmith shop and foundry purposes.

JEWELERS' ART STATIONERY.

NOTES ON AND FASHIONS IN FINE CORRESPONDENCE AND INVITATION PAPERS, WEDDING AND VISITING CARDS, NOVELTIES, ETC.

Jewelers' Art Stationery Departments.

GALT & BRO., Washington, D. C., who have had an established business since 1802, have had an art stationery department for a number of years. Mr. Grey, the genial manager of the department, says that for the last year or two they have given it special attention, and their display is both neat and attractive. They handle Hurd's papers.

The two principal novelties for the coming season which will open about the middle of November, are golf and bicycle papers. The former is, of course, only a passing fad, but the latter, it is thought, will become very popular. Galt & Bro., share the cream of this trade with Brentano, the best stationer of the city, located a few doors below. The reason that no other jewelry stores in Washington handle these goods is perhaps due to the fact that Gault & Bro. have the best trade, and the middle class find what they require in the various large department stores of the city.

The new feature lately adopted by some jewelry establishments of selling what may be termed "delicate" stationery, and all the

attendant knick-knacks of the writing desk, has made some headway in Montreal, Canada. One of the windows of the large jewelry store of Henry Birks & Sons, St. Catherine St., is devoted to a display of extra fine note paper and envelopes, delicately tinted and aesthetic. There are writing tablets, gold and silver pens and pencil holders, paper weights, memorandum books etc., etc., all being high class goods. Outside of Henry Birks & Sons there is little of the stationery business done at present, as none of the jewelers have the facilities for doing so, like the large uptown firm.

The Popularity of Crane's Papers.

CRANE'S Old Style Bond in white, azure and shell rose is losing none of its popularity with the trade. It is of the same standing quality as the regular Crane's bond, but is made with the peculiar snowflake appearance which is so desirable. The effect is very striking. This paper is to be had only of Geo. B. Hurd & Co., 425-427 Broome St., New York. Crane's "Buckram," bond in white, blue and French grey is also one of the reigning finishes.

Papers That Please, Pay.

OUR PAPERS PLEASE. THEY PLEASE THE JEWELER AND THEY PLEASE THE CUSTOMER. WHEN YOU HAVE ONCE SOLD A BOX OF OUR FASHIONABLE STATIONERY, SUCH AS CRANE'S EARLY ENGLISH, PRINCE OF WALES OR EMPERIOR NAPOLEON, YOU HAVE MADE A FRIEND FOR HURD'S PAPERS WHO WILL COME AGAIN AND WHO WILL BRING HIS FRIENDS AND HIS FRIENDS' FRIENDS.

AS THE RESULT OF OUR MANY YEARS EXPERIENCE, WE MANUFACTURE THE FINEST LINE OF STATIONERY IN THE MARKET. SAMPLES? CERTAINLY, WRITE.

GEO. B. HURD & CO.,

MANUFACTURERS OF

FINE STATIONERY,

425-427 Broome St., N. Y.

'HURD'S NAME ON THE BOX.'—

EVERYONE KNOWS WHAT THAT MEANS.

Art Stationery.

(Continued from page 37.)

Fall business is reported by the Parsons & Greene Co., makers of fine stationery, as being very satisfactory. The legitimate jewelry and stationery trades, to which they cater, are showing their appreciation of the fine papers manufactured by this company. There is a great demand for their Scotch Linens from fashionable buyers this year. Other styles that are meeting with well deserved success are Vellum Laid, Velvet Finish, and Parson's First Class Bond. The Parsons & Greene Co. claim for all of their goods exclusiveness and freshness. They include no *outré* tints. A handsome sample book showing a large variety of popular papers will be furnished jewelers upon application. The offices of the company are at 18 Murray St., New York.

The Latest Patents.

ISSUE OF NOVEMBER 5, 1895.

549,161. COMB. LEWIS A. SCHULTZ, Wilkensburg, Pa.—Filed May 10, 1895. Serial No. 548,851. (No model.)



A safety device for combs, comprising, in combination with a comb, a bearing secured to the comb, a downwardly projecting hook hinged in the bearing having a retracting finger piece.

549,165. FOUNTAIN-PEN. WILLIAM W. STEWART, Brooklyn, N. Y.—Filed Feb. 17, 1893. Serial No. 468,686. (No model.)



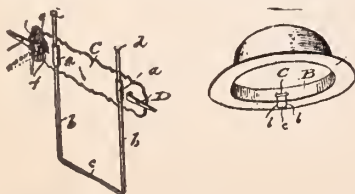
In a fountain pen, a holder having a nozzle combined with a tubular feed-bar extended through the nozzle and communicating with the pen, and an elastic split vent tube inserted through the bore of the feed-bar engaging the bore frictionally, so as to be adjustable up and down, and its legs tending to spring apart so that when they project below the feed-bar they diverge.

549,166. FOUNTAIN-PEN. WILLIAM W. STEWART, Brooklyn, N. Y.—Filed Apr. 11, 1895. Serial No. 545,373. (No model.)



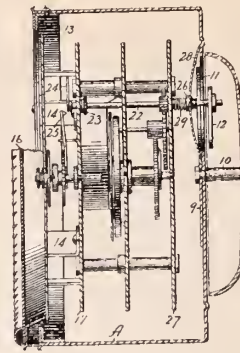
549,186. ELECTROLYTIC APPARATUS. THOMAS CRANEY, Bay City, Mich.—Filed Mar. 16, 1893. Serial No. 466,213. (No model.)

549,191. COMBINED NAME-PLATE AND HAT-HOOK. AUGUST H. FUBSTNOW, Fond



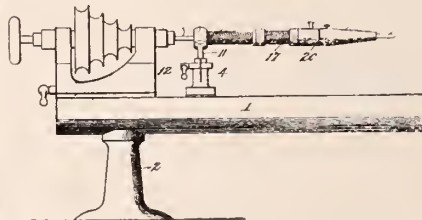
du Lac, Wis.—Filed Mar. 8, 1895. Serial No. 541,014. (No model.)

549,242. ALARM-CLOCK. ALMERON M. LANE, Meriden, Conn.—Filed Apr. 26, 1895. Serial No.



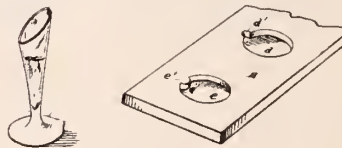
547,213. (No model.)

549,250. TOOL-HOLDER FOR JEWELERS' LATHES. THOMAS P. OWENS, Adams, Neb.—Filed July 17, 1894. Serial No. 517,781. (No model.)



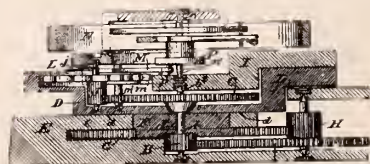
The herein described lathe-attachment, the same consisting of the hollow stationary shaft, a rotatable shaft supported therein and adapted at one end for receiving motion from a lathe, a tool receiving-device at the opposite end of the rotatable shaft, and an intermediate support for the stationary hollow shaft, and adapted at its lower end to be secured to the rest of a lathe.

549,278. INDIVIDUAL COMMUNION-SERVICE. EDWARD W. RYAN, Ypsilanti, Mich.—Filed July 16, 1894. Serial No. 517,627. (No model.)



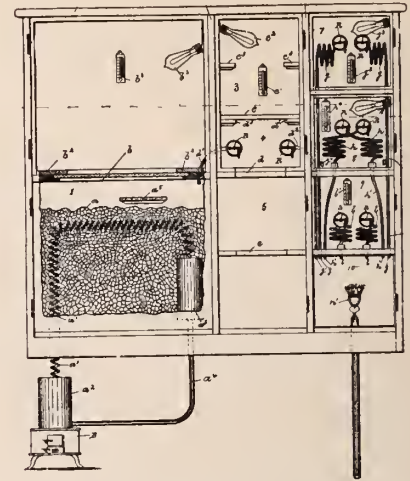
The combination with a base having a seat formed with an irregularity in its wall, of a cup comprising a base having an irregularity conforming substantially to the irregularity of the seat, and a bowl having its upper edge inclined throughout, from rear to front.

549,287. WATCH. BAHNE BONNIKSEN, Coventry, England.—Filed Jan. 18, 1894. Serial No. 497,316. (No model.) Patented in England Nov. 24, 1892, No. 21,421.



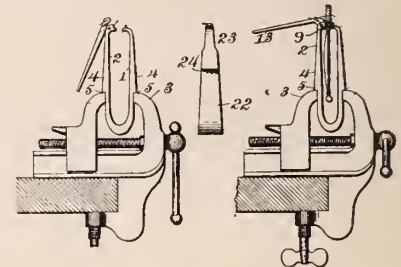
In a time piece, a time correcting device consisting of a turnable body having an independent axis, and supporting an escapement device, the axis of said body being coincident with the axis of a wheel of the said time piece, the pivot of the said wheel passing through an opening in the axis trunnion of the said body, and having a turnable bearing with the latter, and a means for moving said body.

549,289. CABINET FOR HOLDING, DISPLAYING AND RATING WATCHES. ROSCOE M. FLOYD, Boston, Mass.—Filed July 25, 1895. Serial No. 557,085. (No model.)



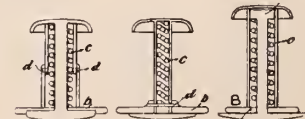
A cabinet for rating watches for adjustment to heat and cold, said cabinet being divided into compartments of successive grades of temperature, and having a refrigerating chamber and a heating chamber, a cold air compartment cooled from the refrigerating chamber, a compartment for medium temperatures with pipes leading thereinto from both the refrigerating chamber and the heating chamber, and valves to regulate the supply of cold air and hot air, and a compartment for high temperatures having a pipe leading thereto from the heating chamber, and a valve to regulate the supply of hot air.

549,354. WORK-HOLDER FOR EYEGASSES. JAMES H. GALLUP, Denver, Col.—Filed July 9, 1895. Serial No. 555,409. (No model.)



The combination with the arms, the ends of which are made to conform to the shape of eyeglass studs, of the lever pivoted to one of said arm ends, and a slidable spring controlled bar adapted to operate the said lever.

549,434. SHIRT OR OTHER STUD. GEORGE W. BUDD, London, England.—Filed June 13, 1895. Serial No. 552,656. (No model.) Patented in England Sept. 6, 1893, No. 16,774, and June 1, 1894, No. 10,645.

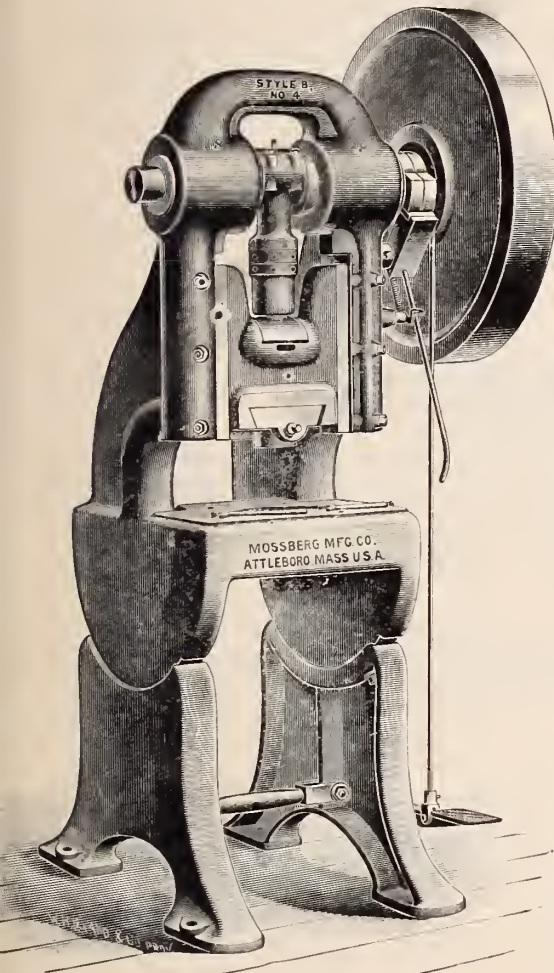


In a stud, a head, a base and a rigidly connecting stem in combination with a movable clamping flange and stem, a spring which normally holds the movable flange in contact with the fixed base, and a tube enclosing the spring a bayonet jointed slot in the tube and a pin on one of the stems which moves in said slot whereby the clamping flange may be held apart from the base, the stud as a whole being non-separable.

World of Invention.

STYLE B SINGLE ACTING POWER PRESS.

This adjustable frame over-hang press is open-back, and designed so as to give large die space, permitting the stock to be fed sideways or from front to back. It is specially adapted for cutting and punching articles from sheet metal, such as can tops and bottoms, gas fixtures, umbrellas and pocket book trimmings, watch parts, jew-



elry, silver and brass work, as well as various parts of electrical apparatus. These machines for rigidity, workmanship and design cannot be surpassed. The crank shaft is made of steel, of such diameter that the crank is cut from the solid, leaving the diameter of the shaft extra large where it enters the bearings. These bearings are fitted with bushings, which can be replaced when worn. For adjustment of dies the sleeve connection is used, which is exceedingly strong and one that will not loosen by the shock or jar of the press. The clutch on the balance wheel is friction, of recent design, and grips the instant the treadle is pressed. It is made with a safety catch or stop, so that the shaft can make but one revolution, after the operator's foot is removed from the treadle; also by means of this safety catch or stop, if any accident happens to the clutch or the balance when it sticks on the shaft from neglect to oil, the

slide cannot come down, injuring the tools or the operator's fingers, which is a feature which will be appreciated by users. This press is built with dial, finger, ratchet or patent friction power feed if desired. The manufacturers are the Mossberg Mfg. Co., Attleboro, Mass.

Workshop Notes.

Regulator Pins.—In regulating a watch, too much care cannot be used in laying the balance spring, and its vibration, and the pins of the regulator; it must not have too much play.

No End Shake to Balance.—It is often the case, says a correspondent, that there is no end shake to the balance to make it absolutely safe when screwed into the case, and when this happens, I take the point of a sharp graver and prick up a burr on the bridge, but never on the plate, as any unskilled workman does, for the under side of the bridge never being finished, you really mar nothing, and sometimes this raising of the cock (or bridge) becomes a necessity, to have it clear the rim of the balance, which if raised it will clear, and then by bending down the end of the cock at the point where the jewel is, and thus regulate the end shake.

Broken Parts.—The repairer will, in his practice, meet with a certain set of ailments every day. Among these are broken pivots, worn pivots (sometimes requiring new ones), worn holes in plates and at the intersection of barrel arbor, ratchet and bridge of Swiss watches, etc., which, as a rule, require common sense as much as practice; and these ailments vary in different watches so that the common-sense rule applies the best to nearly all these, and if you have not got common mechanical sense, then you have mistaken your calling and should do something else. In any of these repairs, don't "go it blind," but study your case carefully and do the best thing you study out. When there is a worn pivot hole in a plate, and one side is countersunk for oil, then have a punch rounded at the point, just the shape of the countersink, and by screwing this punch into the vise, and with a smooth flat-point punch (slightly cornered, of course) in one hand and holding the plate or bridge with the other, with the countersink on the punch, have a striker tap light and quick blows, and you move the punch around on the side most worn (and one side is almost invariably worn most, throwing the wheel arbor out of upright), and close up, even a little too much, and then with a smooth round broach enlarge it, so that it will be the right size, and this leaves it hard and smooth.

Broken Jewels.—As regards replacing broken jewels, keep a full assortment of jewels, turned (the setting) to match any make or style of watch; except, of course, Swiss watches, and for these keep a large assortment of sizes, both of cock and foot and wheel jewels; a full stock once procured will last a long time, and are a good

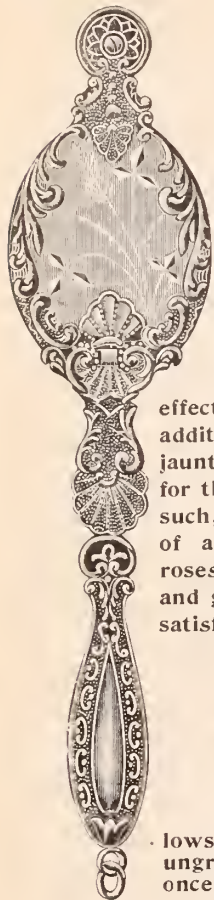
investment, for with them the repairer can meet any emergency. In a Swiss watch or any watch where the jewel is set into the plate, have some one of the devices for throwing up the burnished bezel, and then select a jewel that just fills this space, and then with a smooth pointed punch, such as is used for closing up a pivot hole, turn this bezel back by sliding this round pivoted punch around the outside, making it act as a burnisher. Cap jewels can either be treated in the same manner as the last, or cut away the setting and insert them as they are inserted in most Swiss watches.

"Making a Drill."—No. 2.

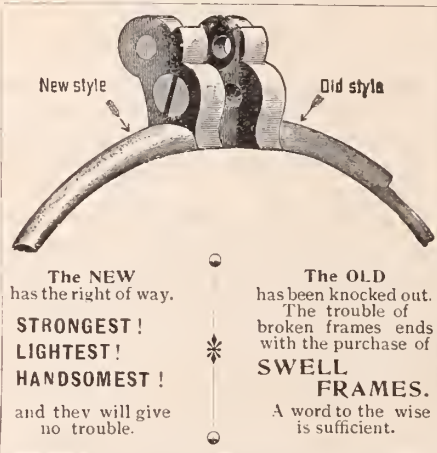
—The article on page 46 of the CIRCULAR, Oct. 31st, under the above heading, was read with a great deal of interest. The directions for making a drill in the old way are correct, and the writer has made lots of them. There is one important objection to drills made in this way, however, and that is that they are too expensive. We are indebted to modern ingenuity, skill, patience and the investment of large capital in this one little industry alone for the production of a drill that makes it too expensive for the "up to date" modern watchmaker to make drills in the manner so correctly described in the article of October 31st. The modern drills that we refer to are the "Mascot," which are furnished by Ezra F. Bowman & Co., Lancaster, Pa., at 50 cents per dozen, including a neat wooden receiver, which holds each drill separately and has a cover over this receiver, which thoroughly protects the drills. They can be had in separate sizes, or 12 sizes in a single dozen, beginning at .004 of an inch in diameter up to .026 inclusive (skipping every other number.) These drills are a marvel, and must be seen to be appreciated. Nearly all jobbers in tools, materials and supplies handle them. If, however, your regular jobber should not have them, Ezra F. Bowman & Co. will send you a dozen, postage paid, on receipt of the above price. If you are not now a user of these drills, you should send for a dozen to convince yourself of what modern mechanics and capital have done to produce better drills than you can make, at a price at which it will be impossible for you to produce them yourself.

FOR SPECIAL HOLIDAY PRESENTS,

LORNETTES, OPERA GLASS HOLDERS,
 OPERA GLASS WITH NEW FOCUSING ADJUSTMENT. NEW STYLE
 OF GOLD SPECTACLES AND EYE GLASSES.

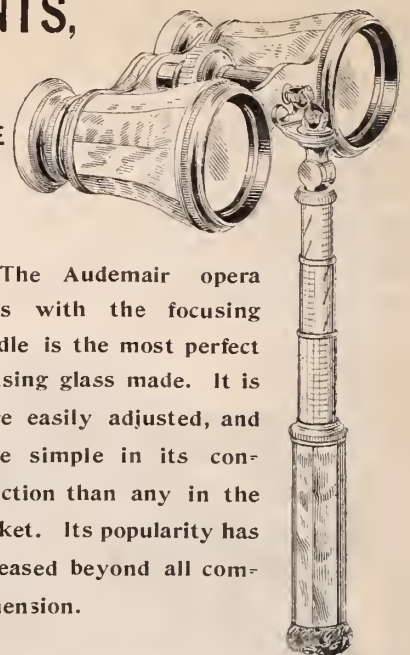


The lorgnette so easily carried, so quickly lifted into its place, in itself so graceful and capable of being as effectual as a fan, is a great addition to one's outfit for a jaunt, or one's preparation for theatre or opera. With such, no creeping invasion of age, since youth and roses, equally with wrinkles and gray hair find it such a satisfactory possession.



The NEW has the right of way.
STRONGEST!
LIGHTEST!
HANDSOMEST!
 and they will give no trouble.

The OLD has been knocked out. The trouble of broken frames ends with the purchase of **SWELL FRAMES.** A word to the wise is sufficient.



The Audemair opera glass with the focusing handle is the most perfect focusing glass made. It is more easily adjusted, and more simple in its construction than any in the market. Its popularity has increased beyond all comprehension.



There is really no comfort without a holder to an opera glass. While at a place of amusement it allows the elbow to rest easily on the arm of the chair, fatigue is reduced to a minimum, and an action often ungraceful, and always causing more or less exertion when tight sleeves or wraps are involved, becomes at once graceful and elegant. These are made in all varieties of metal and pearl.

Special Attention Given to Prescription Work. All Done on the Premises.

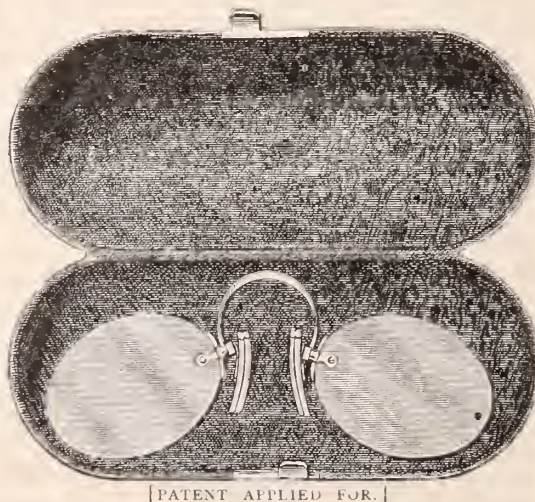
Spencer Optical Manufacturing Company, 15 Maiden Lane, NEW YORK, N. Y.

THINNEST, STRONGEST, BEST
 EYE GLASS CASE.

Ask your jobber
 FOR THE
"SAFETY CASE,"

THE NEATEST AND MOST COMPACT
 For Frameless Offset Eye Glasses.

SUSSELD, LORSCH & CO.,
 13 Maiden Lane, New York.



[PATENT APPLIED FOR.]

ESTABLISHED 1870.



TRADE MARK.

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MANUFACTURER OF

FINE CASES FOR

Jewelry, Silverware, &c., also Hardwood Chests, Trays, and Sample Cases.

180 BROADWAY,
NEW YORK.

AIKIN-LAMBERT JEWELRY CO., 19 MAIDEN LANE, NEW YORK.

IMPORTERS OF

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JOBBERS IN

Watches, Jewelry, Chains,
 NOVELTIES, ETC.

Latest Designs.

AGENTS FOR

ROCKFORD
WATCH CO.

Lowest Prices.

OPTICAL DEPARTMENT.

Ocular Refraction

AS RELATES TO THE CORRECTION OF VISUAL DEFECTS *

BY R. H. KNOWLES, M. D.

NOTE—The purpose of this series of articles is to give to the student without his having had any previous technical education, a clear and practical course of instruction in optics with its application to the fitting of glasses. The Correspondence Column is open to all readers of THE JEWELERS' CIRCULAR. All questions asked will be fully answered.

XX.

(Commenced Feb. 27, 1895.)

CHAPTER V.

AMETROPIA—(CONTINUED.)

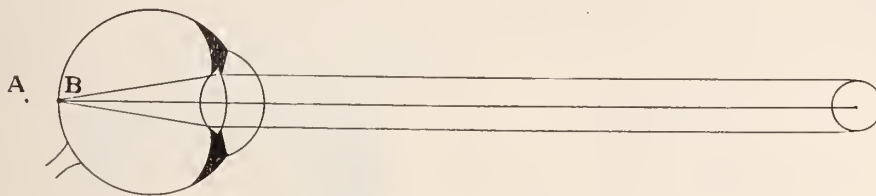
COMPOUND hyperopic astigmatism is that variety of astigmatism in which we have hyperopic astigmatism combined with hyperopia, that is, in addition to the

vex spherical lens and not enough of the convex cylindrical lens. Another good reason for correcting the astigmatism first is, that after relieving the astigmatism it becomes relatively easier to correct the hyperopia.

If the distance charts are beyond the range of vision, bring both Snellen's letters and the clock dial within range; then proceed in the usual manner.

The illustration below will give an idea as to what compound hyperopic astigmatism is.

It is generally understood that compound hyperopic astigmatism is an error, requiring a convex cylindrical lens and a convex spherical lens to correct it; but we may have a state or condition with which to deal, requiring a concave cylinder to correct the myopic astigmatism and a convex

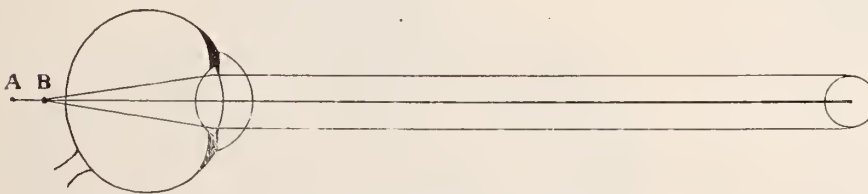


SIMPLE HYPEROPIC ASTIGMATISM.

A.—RAYS OF LIGHT IN THE HORIZONTAL MERIDIAN; B.—RAYS OF LIGHT IN THE VERTICAL MERIDIAN.

ellipsoidal formation of the cornea to which reference has been made, the axial diameter of the eyeball is also too short; the rays of light from a point therefore pass through the transparent portions of the eye and both focus behind the retina, the vertical rays meeting in advance of those rays which travel in the horizontal.

spherical lens to correct the hyperopia. Now, if the convex spherical lens corrects a greater amount of hyperopia than the concave cylindrical lens required to correct a less amount of myopic astigmatism, we have a state or condition characterized as Compound Hyperopic Astigmatism. The better to illustrate the foregoing statement



COMPOUND HYPEROPIC ASTIGMATISM.

A.—RAYS OF LIGHT IN THE HORIZONTAL MERIDIAN; B.—RAYS OF LIGHT IN THE VERTICAL MERIDIAN.

The proper way to proceed in correcting such an error is to correct the astigmatism first and then add the spheres for the relief of the hyperopia. As it often occurs that if the convex spherical lens remains in the frame while testing for the astigmatism, the latter error cannot be fully corrected, and the result is that we have too great a con-

take the two examples as follows:

COMPOUND HYPEROPIC ASTIGMATISM.

1. R. E. V. $\frac{+2.00}{+1.00}$ w + 1.D^s (+ 1.D^s ax 90°.
L. E. V. $\frac{+2.00}{+1.00}$ w + 1.D^s (+ 1.D^s ax. 90°.
2. R. E. V. $\frac{+2.00}{+1.00}$ w + 1.D^s (- .75 D^s ax 180°.
L. E. V. $\frac{+2.00}{+1.00}$ w + 1.D^s (- .75 D^s ax. 180°.

(To be continued.)

Optical Correspondence.

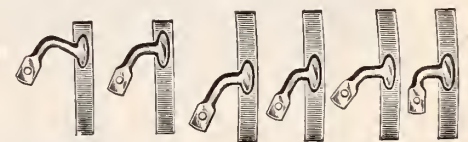
Will you kindly inform me as to whether the several optical schools have the right to give students a statement or certificate of having taken lectures or instructions in refraction? W. E.

ANSWER: The present status of the refractionist is such that it remains unclassified, and until a law is passed restricting the sale of spectacles and eyeglasses, any one who may desire can sell glasses. Those who give instructions in optics have the right to state that the pupil has spent some time in study with them. It is expected of persons who undertake to refract the eyes, that they have in their possession some statement in order that laymen may know that they have passed their time under a competent instructor, although there is as yet no written law in relation to this matter.

New Optical Devices.

THE BAUSCH & LOMB GUARD.

The Bausch & Lomb guard is so made that all the angles seen in the cut herewith, can be bent from a stock of but two different shapes of arms. The arm of the guard is formed of rounded metal, which



permits bending to any needed angle, without weakening the guard. This circumstance, as is very apparent, means a great saving in time and expense to the retailer.

The guards are made of nickel and gold, cork and zylonite lined. Everyone should have this guard in stock. It is for sale by McIntire, Magee & Brown, southeast corner 8th and Sansom Sts., Philadelphia, Pa.

PLAINLY NUMBERED TEST LENSES.

Fox & Stendicke, 61 Fulton St., New York, are out with a new method of marking the focus upon test lenses. The figures are very distinct, being first eaten into the surface of the glass and then filled with the enamel, which may be white, black blue, red or gold. The enamel is baked in.

The cost of placing such numbers upon test lenses is surprisingly light, and opticians will find it worth while to have the lenses in test sets now in use numbered as above described. The present method of stamping the sign and numbers on the handle is unsatisfactory, because the fingers cover the handle. Scratching the numbers on the surface of the glass is crude and unsatisfactory. Fox & Stendicke do not lay claim to any novelty in the above described test lenses. Efforts have been made from time to time to mark test lenses in this way, but the methods employed were so expensive that a general use of such lenses was out of the question.

Monument to Ferdinand Adolph Lange.

THE CIRCULAR deploras the fact that owing to the press of other matter on its columns, it was unable at the proper time to speak of the quarter centennial celebration on Aug. 31, 1895, in Glashütte, Saxony, in honor of the memory of Ferdi-



FERDINAND ADOLPH LANGE.

nand Adolph Lange, to whom a monument was at the same time erected. It is unnecessary to enter into a minute biography of the man, it being sufficiently well known to everyone of THE CIRCULAR'S readers, as he was the founder of the watch industry of Glashütte.

The first incentive to the erection of the monument was given by Messrs. Stäckel, of Berlin, at that time the editor of *Deutsche-Uhrmacher Zeitung*, Dürstein, of Dresden, and Hulber, of Vienna, who together contributed several hundred marks at the time of the 10-years' organization of the watchmakers' school at Glashütte, in 1888. A collection was then taken up among the watchmakers of Germany, which netted 1,350 marks; the town council donated 2,000 marks and a site for the monument, thereby swelling the gift to 4,000 marks. The children of Lange gave another 1,000 and finally the citizens donated 600 marks.

Several orations were delivered, but the principal one was that by Richard Lange, who said in the introduction: "Honored fellow-citizens, I have only, after mature reflection, consented to deliver the festival oration, because I considered it to be both unsuitable and unnatural to speak of the merits of my father. If, in spite of these scruples, I permitted myself to be prevailed on, it was simply for the reason that his former colleagues, co-laborers and personal friends, Grossmann, Assmann and

Schneider, who, by their hearty, friendly intercourse and assistance were best entitled to enlarge upon his daily activity from personal knowledge, are no longer with us. Obviously, I can speak only briefly of his unending activity."

The orator then stated in substance that his father was the son of a poor gunmaker, and was born in Dresden, Feb. 18, 1815. The father was exceedingly irascible, and kept the son frequently from school to assist him in his work. The boy passed through a wretched childhood, and only after his mother and sister left the choleric man did the charitably disposed take an interest in him by apprenticing him to a famous watchmaker, who instructed him well in all the branches of horology. After having served his time, he went to Paris, worked in various famous shops there for four years, and returned to Dresden. He married the daughter of his former instructor and became his associate in business.

At the beginning of the '40's the Saxonian Government sought to alleviate the terrible chronic distress of the

people living in the Saxonian Erygginge, and looked for talented men to go among the starving multitudes and teach new branches of industry. Mr. Lange obeyed the call, quit his flourishing business, and settled in Glashütte.

"In my mother," the orator continues, my father had a faithful companion and assistant; in common they shared their joys and griefs; in common their weight of labor. My father was untiringly occupied from early morning until late at night, after which he frequently still took astronomical observations. After Schneider left, he conducted the whole enterprise; superintended construction, adjustment, timing, correspondence, bookkeeping, and held for 18 years also the office of Mayor of Glashütte, to the satisfaction of all and in a most disinterested manner. . . . My mother, on the other hand, discharged the duties of boarding all the apprentices and

pupils, besides taking care of her own extensive household. A firm reliance in God, an inexhaustible fund of patience and the endeavor to discharge their self-imposed functions fully and completely aided them in banishing all cares and conquering all difficulties. The tavern had no pleasures for him."

It is unnecessary to fully enter into minute details, as affairs of this kind are conducted about on the same plan everywhere, and THE CIRCULAR closes this brief mention with the closing sentence of Mr. Lange's oration: "May the work created by him continue to develop and flourish; may the town with its industry so bright and full of hope grow, flourish and mature."

Tempering Steel.—It is known that soft steel increases its volume when it is hardened, and it is easy to arrive at the conclusion that the steel is less dense in proportion as it approaches the condition of iron. If, therefore, a piece of steel is heated in the open fire and an air current passed over it, then the outer part of the metal, in consequence of its decarburization, partakes less of the nature of steel than formerly; thence follows that the interior part of the article, compared to the outer, becomes too large, and the workman is consequently exposed to the danger of seeing it burnt. But when the piece is surrounded with a mixture suit-



MONUMENT ERECTED TO FERDINAND ADOLPH LANGE

able for effecting cementation, or exposed to a fire, which may also operate with a steel-forming effect, containing animal charcoal, then the opposite phenomenon will result. The outer part, instead of being decarbonized by the fire, becomes richer in carbon than the inner portion, in consequence of which, in place of cracking during the cooling, it will become harder and more dense.

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Artistic Tables.

TO those members of the trade who handle the best products we would call attention to a captivatingly interesting Empire table, which has just been manufactured by George W. Smith & Co., New York and Philadelphia. This table is a veritable monument of the highest grade of cabinet making, and as such will be of priceless value to future students and historians of art products of the present age. Designed on Empire lines, it is constructed of mahogany with consummate execution. The leaf of the table is decorated with medallion portraits of the Empress Josephine and the ladies of her court. These exquisite portraits are most artistically painted on china in France by one of the finest portrait painters. The list of portraits comprises, in addition to the Empress Josephine, those of Caroline Murat, the Duchesse de Montebello, the King of Rome, Pauline Bonaparte; Madame Recamier, Queen Hortense and Queen Marie Louise.

The table is otherwise decorated with borders and enrichments in gold finished bronze in the Empire style. The expression of the whole is chaste, joyous and dignified. Most of the fine art furnishings made by this firm are of equally exacting limitations and this is only one of many articles of household furnishings which are executed with equal picturesqueness and beauty. The firm also make the table in Marie Antoinette style, with a picture of Louis XVI's queen in the center, surrounded with those of eight ladies of the court.

New Fads in Art Pottery.

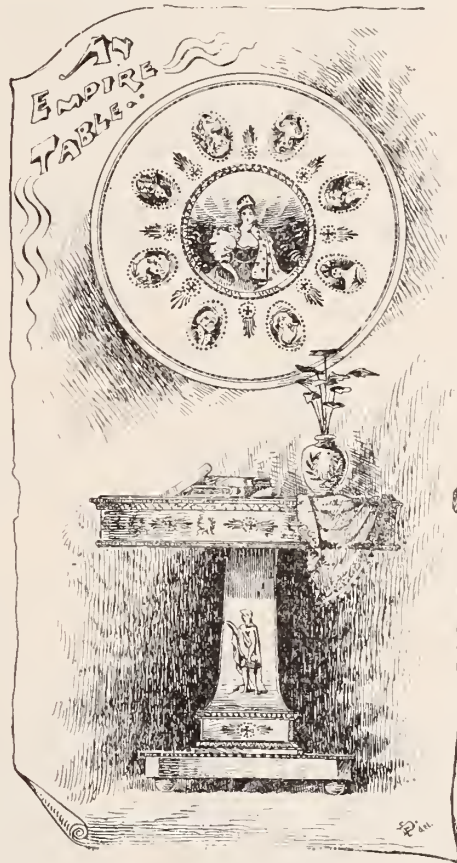
THIS season will show a great revolution in the styles of the art potteries which are to be introduced in this country and in Europe, says the *China Decorator*. All that is best in the periods past has been drawn upon, and the result shows a collection of styles exquisite in shape and coloring, decorated with the brush of well known artists of the old world, and beautiful almost beyond description.

There are four styles which will be most prominent in the display of art pottery this Fall. The Hans Holbein is most distinctive in its character. Taking its name from the two Flemish artists of the latter fifteenth century and the early sixteenth, Holbein the elder and Holbein the younger, this

When the portraits are introduced into the decoration of the pottery, a peculiar background is employed, covering the remainder of the piece, and can only be described as representing a lizard's skin with its depressions and prominences, while the coloring seems to change from the dull to the brilliant spots in the living skin. The most prominent colors used in this pottery are the browns and the blues in every shade conceivable. The heads depicted after the style of the Holbeins show delicacy of hand and a wonderful facility for seizing character. The forms and the dress of the residents of Augsburg the time of these Flemish artists in the sixteenth century are admirably depicted, and though the severity of the style and the dignity is felt, there is also a sweetness about the pictures and a great richness of coloring. Holbein, the younger, painted the portraits of Henry VIII., of England, of Anna Boleyn, and other members of the court.

Another style showing exquisite style is that of the Luscian ware, which, with the Hans Holbein, comes from the manufactories of Sir Henry Doulton, who on account of the beautiful and artistic work turned out by the workmen, was knighted by the Queen of England. No two pieces are alike in decoration, and the variety of designs and the marvelous shades of coloring employed are almost infinite. The work is all that of the best artists of Europe. One piece of the Luscian ware, upon which appears the signature of C. L. Bilton, represents a couple of Japanese flower dealers. The decoration makes a continuous picture. The dealer in the foreground has stopped for a short rest and is sitting on the ground smoking his pipe. His two trays of flowers are suspended from either end of a long pole which he carries upon his shoulders. In the hazy distance another dealer is discerned moving on with the ware. The flowers are chrysanthemums and are as natural in form and delicacy of coloring as though just picked from the garden.

Another piece of this same ware corresponds in shape to the former, but while that is bright in general tone the second is



AN EMPIRE TABLE. GEO. W. SMITH & CO.
FROM "DECORATOR AND FURNISHER."

style is very quaint in appearance, assuming some of the picturesque Dutch characteristics. Each piece is decorated with a Holbein portrait, the principal type being old men with long flowing hair and immense hats, and when the original was Dutch, there is seen the pipe, while a cloud of smoke obscures the background and accessories of the picture, bringing into prominence the sturdy features of the face

The Connoisseur.

(Continued from page 45.)

somewhat dull, telling of the approach of night. The scene depicted is the pond out of which come the ducks, who make their way along the path which runs about the hill to the farm beyond. The shades on the trees are deep, but the path still catches the light from the glowing clouds beyond, and very prominent are the ducks, who, scattering the water from their wings, are stretching out their long necks toward home, and can almost be heard. Beautiful scarlet poppies adorn another beautiful vase, and upon a fourth are lovely lifelike figures, whose flesh seems to glow with vitality.

The Royal Indigo ware is what its name suggests, and the molding of the pottery and the designs which appear upon its face enhance its beauty. Louchet, of Paris, has brought out a distinctive style, which bears his name. It is covered with an exquisite blending of green and pinks, a grouping and blending of the charm of landscape beauty with the soft tints of the sky at sunset. This style is unique for Louchet, since his decorations have almost always been blues in various combinations of shading.

With this great stride in art pottery this season, and the promise of still finer next Fall, for the designs are already cast for a year hence, there is also a great increase in the demand for miniatures, and the miniatures on ivory will be especially beautiful.

The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

GLAENZER FRÈRES & RHEINBOLDT.

GLAENZER Frères & Rheinboldt is the name by which the former firm of Leon J. Glaenzer & Co., importers of bronzes, clocks and fine art pottery, 80-82 Chambers St., New York, are now known. The *personnel* of the firm remains the same. Since the death of Leon J. Glaenzer on March 1st, the surviving partners, Frank and Camille Glaenzer, and Charles J. Rheinboldt have carried on the business under the old firm name, but hereafter will continue it under the style above mentioned.

RARE OPPORTUNITY FOR JEWELERS.

FERD. BING & Co., 106 Grand St., New York, are at present busy re-marking their stock and reducing the prices of many lines which they carry especially for the jewelry trade. These lines will be cleared out prior to the removal of the firm to 10 Washington Place. It is the intention of this firm to open their new building on Feb. 1st, with an entirely new stock and the shipments now coming from Europe are being warehoused until the present stock is cleared out. Jewelers will, no doubt, here find a rare opportunity to obtain holiday lines of art pottery, clocks,

etc. at prices not heretofore offered by this firm.

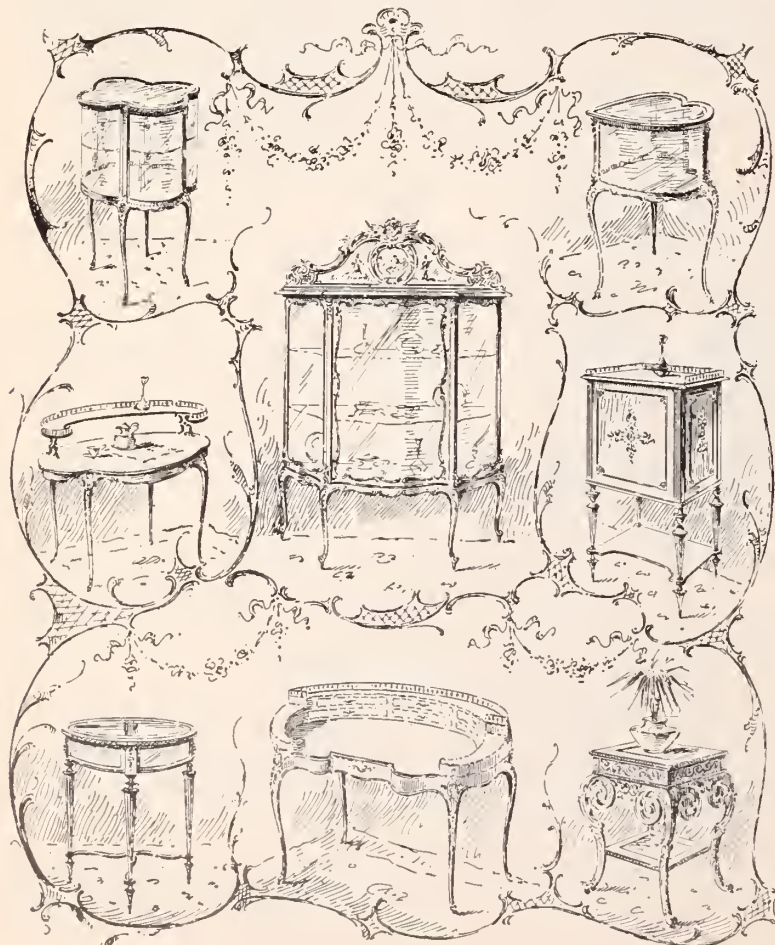
RICH VIENNA TABLES.

SOME rich Vienna tables and stands in about 10 different sizes and styles are shown by Levy, Dreyfus & Co., 11 Maiden Lane, New York. All the pieces are in fine gilt and set with hand painted Vienna plaques. In some of the tables, principally the round styles, this plaque covers almost the entire top, with just sufficient gilt around it to form a handsome frame for the picture. The subjects of all the panels are, as usual, of a mythological character, the majority being copies of famous masterpieces.

REPRODUCTIONS OF ORIENTAL WARES.

AMONG the many beautiful lines of decorated glassware displayed in the warerooms of Chas. Ahrenfeldt & Son, 50-54 Murray St., New York, none are more striking in appearance than the collection of pieces in Persian styles. The goblets, bowls and vases which compose this line are in purely Oriental shapes and are ornamented with designs and colors distinctly Persian in character. Another popular line consists of reproductions of famous ancient glassware. These pieces, which are principally large tankards, loving cups and goblets, are of greenish glass, ornamented with colored designs consisting of coats of arms and inscriptions.

THE RAMBLER.



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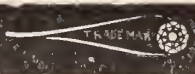


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VOL. XXXI.

NEW YORK, WEDNESDAY, NOV. 20, 1895.

No. 16.



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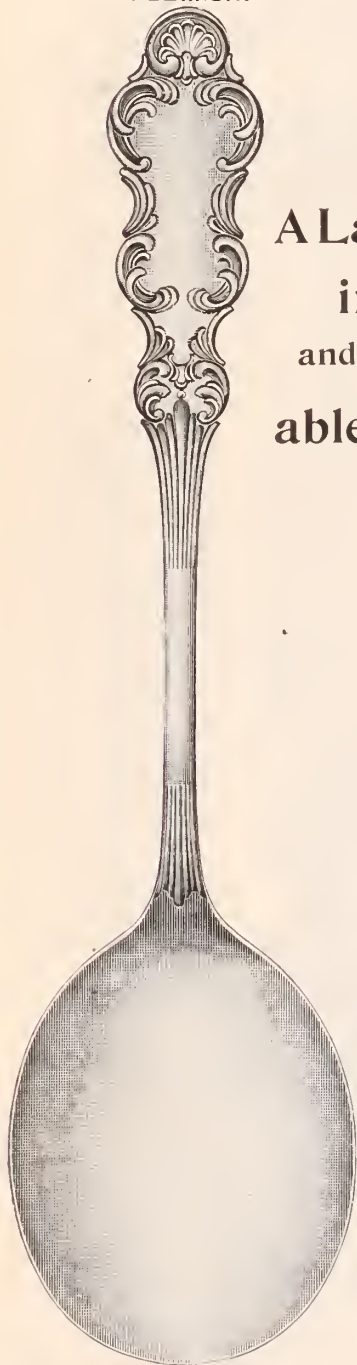
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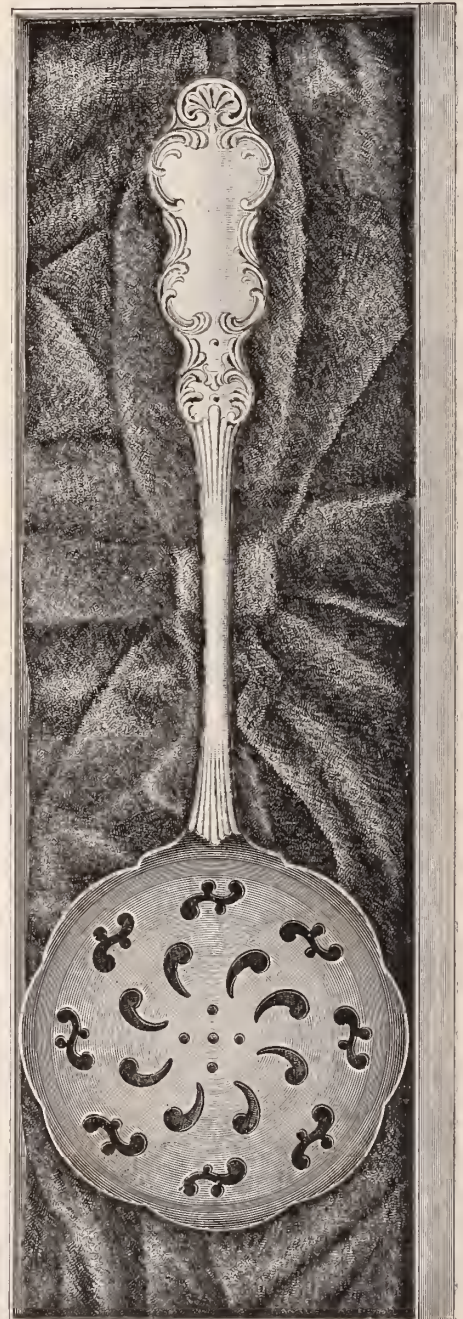
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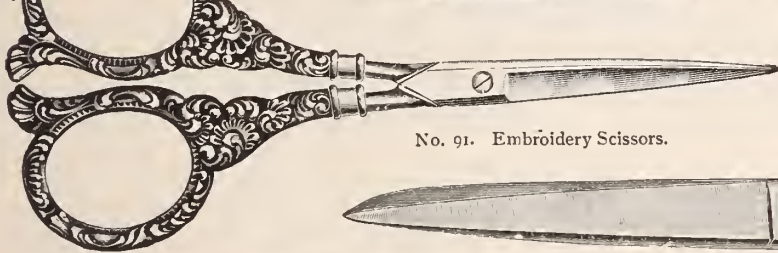
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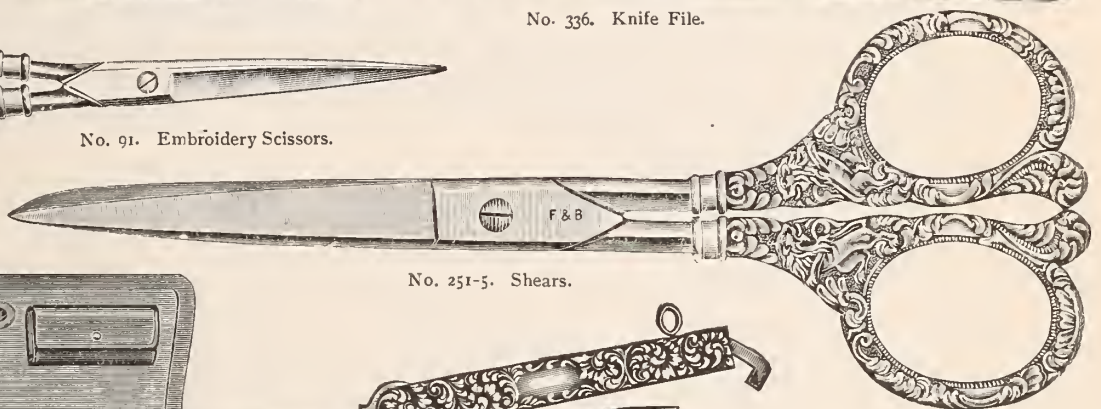
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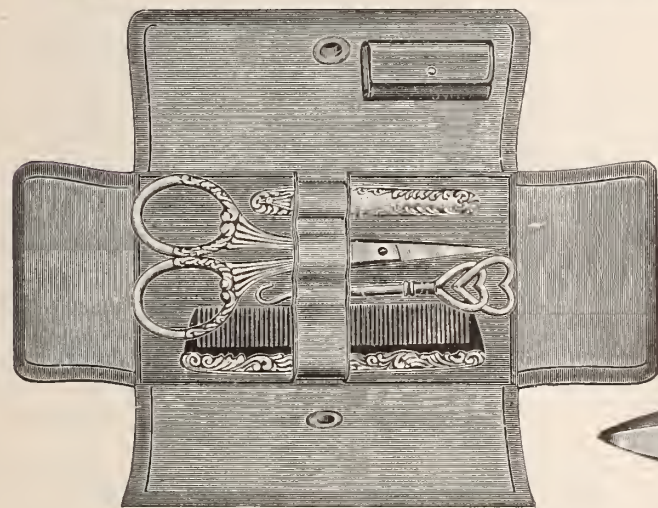
No. 336. Knife File.



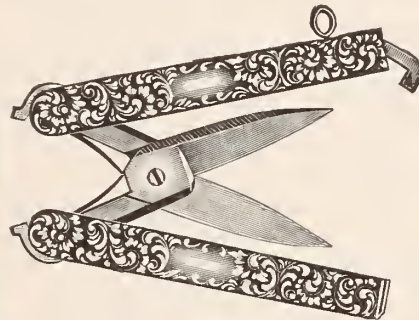
No. 91. Embroidery Scissors.



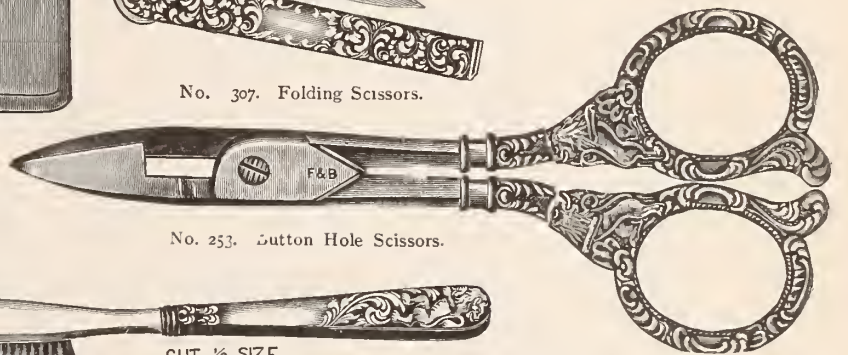
No. 251-5. Shears.



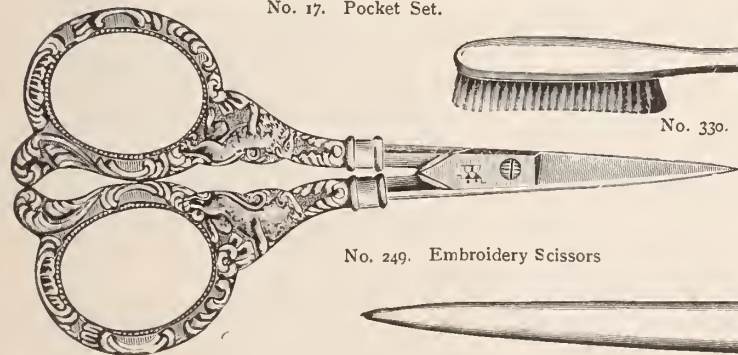
CUT 1/2 SIZE
No. 17. Pocket Set.



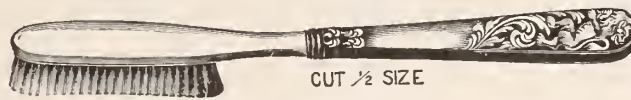
No. 307. Folding Scissors.



No. 253. Button Hole Scissors.



No. 249. Embroidery Scissors



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No. 330. Tooth Brush.



No. 306. Desk Knife and Letter Opener.

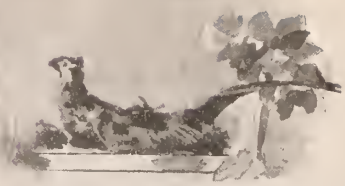
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21 YEARS



Annual Banquet of the New York Jewelers' Association.

Delmonico's,
November 13th 1895.

COVER OF
MENU SOUVENIR.

THOSE who are responsible for the arrangements of the 21st Annual Banquet of the New York Jewelers' Association are to be congratulated upon having prepared one of the most successful affairs of the sort in the history of the Association. Aided by the most favorable weather and by the knowledge of the fact that upon this occasion the Association would celebrate the attainment to their majority, they brought forth a monster gathering.

President Ludwig Nissen with secretary P. T. Tunison received the guests. At about 7 o'clock the members formed into twos and marched into the dining room to the strains of "The Cotton King March," played by an orchestra in the gallery. As the company filed into the room their gaze fell upon perhaps the most gorgeous sight this famous dining hall has ever offered.

The cream and gold banquet hall shone resplendent with silver, pottery, cut glass and flowers, to a degree exceptional even for Delmonico's. When four leading American silversmithing concerns, Gorham Mfg. Co., Whiting Mfg. Co., Dominick & Haff, and Geo. W. Shiebler & Co., and one of the most extensive importers of art pottery, Bawo & Dotter, offered the use of the most beautiful decorative pieces in their stock, and the selections were arranged under the supervision of a man possessing the artistic taste of Geo. W. Shiebler, something outside the ordinary was to be expected, and these expectations were more than realized. More than one half of the silverware adorning the tables which alone was valued at nearly \$40,000, were exquisite prize pieces and interesting works of art, any one of which would prove to be a chief feature at an ordinary banquet. About \$2,000 worth of choice art pottery, cut glass and richly decorated glassware helped the silver in

supporting the mass of roses, chrysanthemums and ferns tastefully arranged by florist Chas. Applegate.

Fronting the President and speakers was a table decorated entirely with articles of silver-gilt including silver-gilt and crystal, and silver-gilt, Russian enamel. Here alone was one of the richest displays the hall has ever contained. At the center, in front of the President, was a magnificent silver-gilt plateau filled with American Beauty roses and smilax. Four large candelabra and two large punch bowls, also of silver-gilt, with two Bohemian glass vases with silver-gilt bases, cut crystal trimmed in silver-gilt and ornamental pieces of gilt Russian enamel, were arranged to hold the mass of white and pink chrysanthemums and white, pink and red roses on the speakers' table. At each end of the table stood an eight foot Nubian figure and pedestal of Italian porcelain, supporting a mass of palms.

The ornamental pieces of the six guests' tables were arranged on the same plan as those on the speakers' table. At the center of all, with the exception of the chief table, stood an unusually large punch bowl filled with roses. The centerpiece of the chief table was a magnificent plateau of oxidized silver and green and white cut glass; this piece held a mass of white roses and sweet peas. The other silverware on each table consisted of two large special pieces, two punch bowls and two candelabra. Between these silver pieces were six tall vases of cut or richly decorated glassware, filled with roses and chrysanthemums. Additional ornaments were choice vases in Sèvres, Royal Worcester, Italian pottery, Doulton, Crown Derby and Royal Vienna.

When the guests had found their places some one proposed three cheers for the

President of the Association, which were given with a will and a tiger. The Rev. Dr. Farrar then asked a blessing and the members seated themselves.

At the guest table sat, besides President Ludwig Nissen, Daniel F. Appleton, Rev. James M. Farrar, D. D., Hon. Frederick W. Wurster, Hon. Lemuel E. Quigg, St. Clair McKelway, Hon. Robert W. Taylor, J. Seaver Page, Judge Edward T. Bartlett, Augustus K. Sloan.

The menu was a fine specimen of the culinary art and met with approval from the most exacting of the later day Epicureans present.

After calling the gentlemen to order the President said:

PRESIDENT NISSEN'S WELCOMING ADDRESS.

Members of the New York Jewelers' Association and guests:—To this our twenty-first annual banquet I bid you all in the name of the Association a most hearty welcome. Another year has rolled into the limitless space of time, since we last greeted each other over this festive board. We meet here in annual reunion to bury the barren past and to seek through social intercourse, renewed vigor and encouragement for the future, as well as to renew old, and strengthen new friendships.

For one night we sink all our differences into the sea of pleasure (Cries of "Hear! Hear!")—even though we may later fish for them again in order to keep up the good natured rivalry for supremacy. ("Hear!" "Hear!", For we jewelers know, above all men that we cannot have polish without friction. (Cries of ("Hear! Hear!" and applause)—nor can we have a healthy state of business without a fair, honest and healthy competition. ("Hear! Hear!")

To-night we are celebrating our twenty-first birthday. We are of age. We have passed through the vicissitudes of childhood and the temptations of youth, into full manhood, and it is my proud privilege to record from this platform that the Association is to-day stronger in membership, stronger in material wealth, stronger in influence and, if I may be permitted to say it, stronger in intellect and character than it has ever been. (Great applause.)



GEO. C. WHITE.

But we deserve all the blessings that Providence has bestowed upon us, for though we were struck hard by the financial cyclone which has been storming about our heads since 1893, and whose lofty aim it seems to be to wreck the very foundation of every financial and commercial structure of the country, we have withstood the waves of destruction that swept fortunes out of the grasp of many, and the gales

And now, gentlemen, in order to derive our full share of benefit from the good times to come, let us all work together to attain and maintain that standard of business integrity and business morality, that is due to our exalted station by reason of the commodities

In conclusion, gentlemen, allow me to make the declaration of doctrine that to maintain the standard of our jewels, our jewelry, and above all our jewelers, is, and forever shall be, the fundamental principle of the New York Jewelers' Association. (Great applause.)

Gentlemen, our first toast is for
The President of the United States.

- Frank M. Kelley
- James P. Harper
- J. F. Thomas
- S. C. Howard
- Joseph Banigan
- Geo. N. Wilcox
- W. W. Hayden
- Wm. P. Sackett
- Clarence Pettit
- George S. Lemcke
- Henry Witte
- Gustav Otto
- Camille Glaenger
- Chas. J. Rheinboldt
- N. C. Downs
- G. A. Carter, Jr.
- A. S. Pitt
- J. Frank Beers
- J. P. Slatery
- C. B. Safford
- E. E. Sanborn

- Harrison B. Smith
- Fred'k A. Jeanne
- J. C. Wakefield
- B. F. Griscom
- A. Bippart
- Chas. Hartdegen
- Harry Schimpf
- Wm. G. Kirtland
- John T. Howard
- Herbert Cockshaw
- John T. Loughery
- A. W. Caney
- S. B. Leonard
- W. H. Wheeler
- M. de M. Marsellus
- H. W. Tisdale
- W. N. Walker
- F. T. Ward
- C. H. Case

- John C. Mount
- H. K. Dyer
- J. R. Greason
- F. H. Proudfoot
- S. Cottle
- Albert H. Jones
- Geo. R. Turnbull
- Geo. C. White,
- Fred'k Greenwood
- Geo. C. White Jr.
- R. H. White
- C. R. Hansel
- J. S. Franklin
- H. W. Phelps
- W. H. Thurber
- Judge J. F. Fort
- George R. Howe
- C. Weaver
- Gen. Geo. H. Ford

- L. S. Lewis
- George Scherr
- Charles O'Bryon
- W. J. Jones
- W. F. Cory
- Walter W. Eakins
- L. J. Mulford
- Horace C. Hardy
- James C. Grogan
- Henry E. Ide
- G. W. Russell
- W. T. Carter
- C. B. Eustis
- A. T. Hubbard
- David Dodd
- William Murray
- Robert C. Black
- Joseph H. Brazier

- Geo. W. Shiebler
- Leon Barre
- Alfred F. Wise
- L. A. Blackinton
- M. W. Smith
- H. W. Patterson
- Arthur O. Jennings
- George E. Stevens
- W. H. Kaye
- E. T. James
- A. E. Johnston
- W. C. Kimball
- J. E. Parker
- W. H. Strawn
- L. E. Bomeisler
- H. P. Doremus
- A. A. Webster
- J. H. Johnston

- Henry G. Lambert
- Edward S. Newell
- Marshall T. Davidson
- John T. Brown
- C. B. Churchill
- Frank J. Stevens
- E. J. Spall
- W. F. Ackerman
- C. Strobel
- F. H. Sloan
- M. L. Bowden
- A. N. Wood
- B. T. Schmauk
- B. Karsch
- R. S. Ferguson
- George M. Hard

O. G. Fessenden.

C. E. Hastings.

J. B. Bowden.

- Emil Knopf
- I. A. Lewis
- I. G. Dillon
- H. F. Quast
- J. E. Prior
- George W. English
- Frank Holt
- Charles C. Orcutt
- Philip N. Jackson
- Frederick S. Douglas
- A. Alling Reeves
- Frank E. Davis
- Arthur H. Pray
- C. G. Braxmar
- D. V. P. Cadmus
- H. W. Steere
- A. W. Osmun

- Wm. A. Thompson
- C. W. Starkey
- F. A. Hubbard
- John W. Ruefer
- C. F. Pierce
- Stanley A. Bryant
- William Barthman
- James A. Cheney
- James R. Gleason
- Appleton Smith
- Rev. J. G. Hamner, Jr.
- Joseph H. Shafer
- Warren S. Sillocks
- Geo. W. Fairchild
- Geo. W. Hutchison
- Elmer E. Wood
- Harvey Huestis
- F. L. Crawford

- William B. Kerr
- Henry Tilden
- F. W. Lewis
- J. Stuart McDonald
- H. W. Richards
- P. L. V. Thiery
- Wm. A. Halsey
- P. T. Tunison
- T. A. Spaulding
- T. B. Morse
- J. R. Keim
- J. A. Linherr
- John S. Spencer
- James E. Spencer
- Charles H. Paine
- B. Drake Smith
- R. M. Woods
- Wm. H. Hennegan
- T. J. Haring
- William P. Shreve

- H. A. Bliss
- S. Jaquette
- George W. Read
- William H. Long
- John F. Harriott
- Thomas E. Rice
- H. B. Beach
- Frank Reed
- Smith A. Keim
- C. A. Weber
- J. Eagleton
- C. E. Beckley
- Frank H. La Pierre
- G. A. Henckel
- G. L. Crowell, Jr.
- C. V. Schuyler
- John Chatellier
- Alanson Bigelow

- Hon. J. A. Lebkuecher
- James O. Bates
- John N. Taylor
- Z. J. Pequignot
- Frank Kremantz
- Charles H. Crane
- Charles W. Wattles
- W. D. Elcox
- Harry C. Larter
- W. Luther LaRue
- N. H. White
- Oliver M. Farrand
- John L. Shepherd
- Emile J. Wittnauer
- E. H. Unkles
- Albert Wittnauer
- Ferd. Volkmar
- James R. Armiger

- George Kremantz
- J. V. Rockwell
- H. A. Crawford
- James Kingman
- Wm. L. Ziegler
- Thomas Kremantz
- Samuel H. Kirby
- Fred'k H. Larter
- H. G. Peirsons
- Isaac Champenois
- Louis Lelong
- Edward Balbach
- M. L. Devoursney
- Alexander Lelong
- Abram Joralemon
- Albert Remicke
- Louis Wittnauer
- Armin Fritz
- William L. Rich
- Thomas Kirkpatrick

C. F. Wood.

H. B. Dominick.

David C. Townsend.

THE BANQUETERS AND WHERE THEY SAT.

that blew many hard earned reputations to the four winds of the compass. We have stood up to the rack and combatted—man fashion—all the elements of disaster, until to-day we are again confidentially and hopefully gazing into the dawn of prosperity. (Applause.)

we deal in. (Cries of "Hear, Hear!") and by reason of the intelligence it requires, on account of its artistic nature, to make success of our business. Character and intelligence should forever stand shoulder to shoulder for the accomplishment of good.

I would ask you all to fill your glasses, arise from your seats and drink in silence and reverence to the President of the United States.

The banqueters filled their glasses and



can have no clear conception of the office they serve in the economy of nature. The justification of a fault is the measure of comfort and satisfaction that can be extracted from its possession and practice. Our faults are not made for other people's delectation. That is the function of our virtues. This view of error may not be ethically sound, but it is substantially true. We must have our faults. We should feel singular and out of touch with our surroundings without them.

This is our land. It has made us, and we have made it. What it is and what we are have resulted from the action of our quality upon its resources. Bringing to their development a confidence, a patience, a pertinacity, a perception and a courage which have come to be recognized as characteristically American, it stands before the world to-day the land of immeasurable power, uncountable wealth and infinite opportunity. If it likes us and we like it, which seems to be the case, why should we be asked to make concealment of a relation at once so agreeable and commendable?

There is a cult or a sort of a cult hereabouts, small to be sure, and fearfully select, to which declarations of a fervent patriotism seem somehow or other to give offence. It is of us, but not with us. It is composed of persons to whom the condescending patronage of English newspapers' surcynical sneer, high talk and bullyrag seem to give more confidence, more pleasure than the confidence and respect of their American fellow citizens. (Applause.) From the shelter of the doctrine of universal brotherhood they sally forth to attack every manifestation of American spirit, however necessary or however just. (Applause.) Their weapon is always a sneer. They are not of any political party, for it is the pride and glory of American history that throughout the century of our National life we have preserved in an unbroken line a policy, crystallized from the traditions of our earliest statesmanship, which forbids meddling with things wherein we have no concern, and enjoins the stalwart assertion of every true interest and the constant maintenance of every actual right. (Applause.)

You, as merchants, no matter what you sell, are directly concerned in the extension over these continents and in the new and wonderful Orient of the American influence. You are directly concerned to see that it is not overshadowed by the influence of any other nation. All that contributes to the respect in which our Government is held, all that facilitates foreign enterprise, contributes directly to the development of our internal resources and to the earnings of every citizen. And any step, however indirect, on the part of a European power which affects one of these American nations to the south of us, which embarrasses them in the exercise of sovereign rights, which disturbs them in their financial relations, which despoils them of their territory, which undertakes to suppress their just aspirations of self-government and which robs them of their territory and which confronts them with the guns of a foreign fortification flying a European flag, is to be resented by a self-respecting American Government as an act unfriendly to the American people. (Applause.) (Cries of "Not much!" "Give us

some more," "Jingo is true American.")

This, I suppose, is jingo talk, and those Americans who love to bask in the condescending smiles of the surcynical sneer of the duke of bullyrag (cries of "No jingo there") will ob-serve it with their un- failing sneer. I wish that words of mine were worthy to be classed among the jingo sentences that stand out to our eternal delight in the pages of American history. It was a jingo sentence that rang through the halls of the Virginia assembly when Patrick Henry suggested that Cæsar had had his Brutus, Charles I. his Cromwell, and that George III. might profit by their experience. (Loud applause.) It was a jingo sentence with which Charles Pinckney answered the threat of Talleyrand, "Millions for defense, but not one cent for tribute!" It was a jingo sentence that warned the British minister of the consequences of a second Alabama, "Your lordship does not need to be told that this is war!" The American jingoes will be found to include every public man whose name has survived his generation. And if there be those in these more easy times whose hearts are not stirred with interest and sympathy when a band of patriots rise in a southern isle and offer their bodies to bullets and their homes to devastation in the cause of liberty and free government; if there be those who are willing that a feeble neighbor shall be robbed of its territory, its mines and its trades by a European power seeking not these only, but, through these, the control of interests and properties that are ours; if there be those to whom it is a matter of no importance that the American flag shall fly on every sea and in every port as the symbol of a National authority, far-reaching and great enough to protect every citizen in his rights—I seek no kinship with them! They may call "Jingo!" if they please. I shall call "Shame!" (Loud applause.)

If there is anything that is generous, honorable and creditable to us, it is the attitude of the United States towards the interests of the other American nations. We take substantially all that they produce. We are not only their best customer but in many cases it is true to say that we are a better customer than all the rest put together. Our friendly offices have been extended to them, one after another, upon all manner of occasions, and there is no sentiment in this country that is injurious to their independence or their influence, and surely it is not an unwarranted request that we make of other countries that they shall be as considerate of the interests of these southern American States as we are. The propositions of the American government have been so just and so reasonable that no European government has ever ventured to oppose them. In terms they are these:

First: That no government of Europe shall seek to extend its influence in this hemisphere to any extent further than that which existed when the American government was formed.

Second: That there shall be no exchange of sovereignties here from one European government to another.

Third: That in any controversies which may arise between any European government and such colonies as it may now possess here in this hemisphere, other European governments shall hold themselves aloof

all standing, drank the toast. A gentleman present suggested: "Mr. President, I propose three cheers, while we are on our feet, for our worthy president, Mr. Nissen." Three cheers were given with a will and a tiger.

PRESIDENT NISSEN: "I think that motion was carried. Our next toast, gentlemen, is

"*The Land We Love.*

"Strike—for your altars and your fires:
Strike—for the green graves of your sires:
God, and your native land."

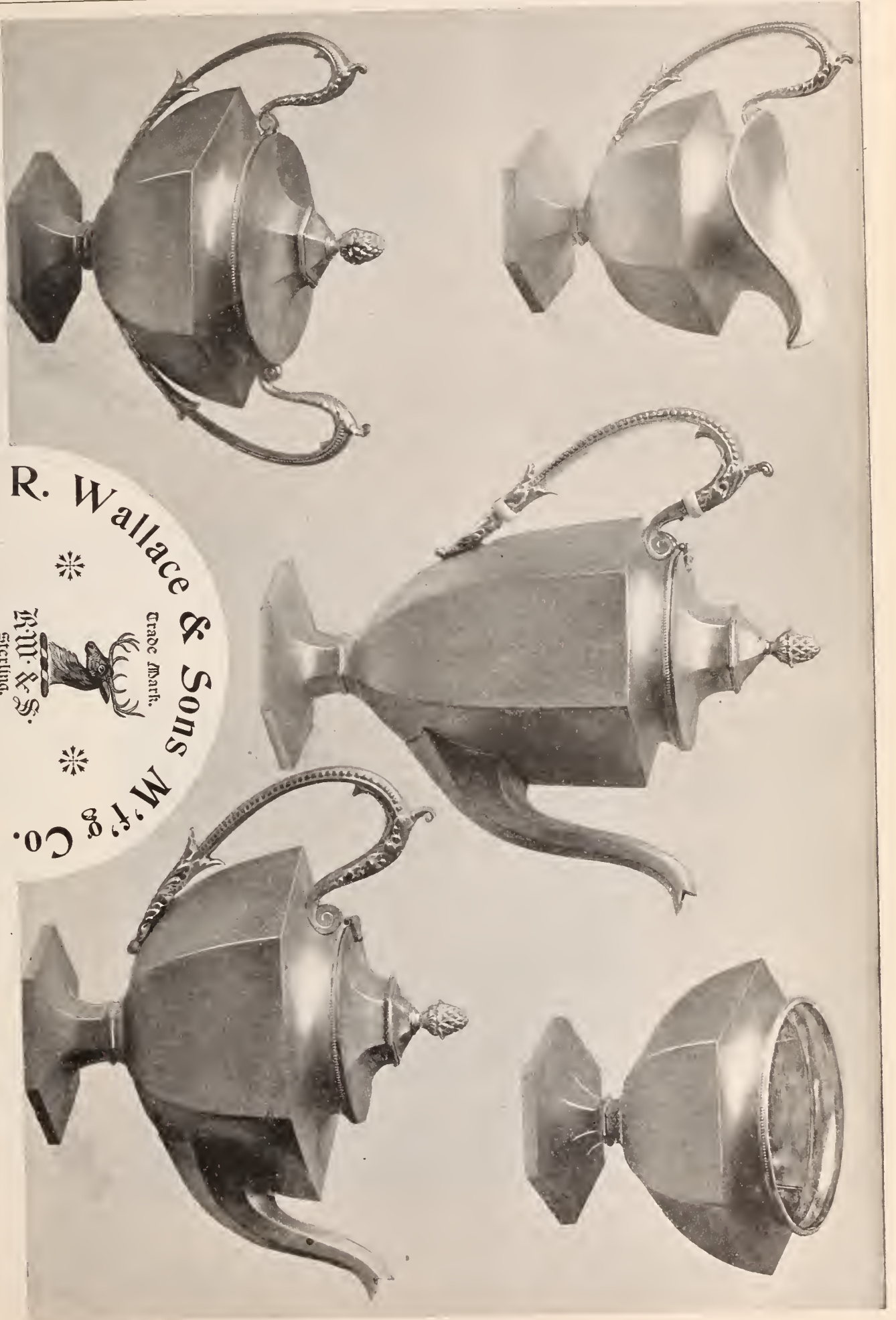
—Fitz-Greene Halleck.

"To respond to this toast we have with us a gentleman who has become widely known, respected and admired, not only in our own great metropolis, but in the State and nation as well, for during the last two sessions of our National Congress there was no representative from the Empire State whose voice enjoyed greater attention and whose arguments greater consideration than those of the gentleman whom I shall introduce to you to respond to the toast of 'The Land We Love.' I have the honor to present to you, gentlemen, the Hon. Lemuel E. Quigg."

This name was greeted with great applause and Mr. Quigg arose and replied as follows:

ADDRESS OF HON. LEMUEL E. QUIGG.

It is not an unfamiliar suggestion that we Americans are over fond of adverting to the good things that distinguish the land we live in. This has been said, indeed, sometimes by those who love us, sometimes by those who don't, to constitute our most serious fault. That, of course, is from the point of view of the critic, and a critic, being without faults,



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❖ COLD DECEMBER glitter in her eye. The spark of love had crystallized into a gaze which meant business. "John" she said, "the best of everything has been mine at your expense—your caramels have cost sixty-five cents a pound—there were Providence River oysters in every milk stew which passed my lips—this Christmas ring looks well, but I want you to distinctly understand that before we are married, I am going to have just what I want, and when you give me a ring, I want a ring that will last through matrimony, not through courtship only. To be blunt with you, you can take that ring back and give me an Ostby & Barton ring, or you need not come back."

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H. D. SIERRILL.

Fourth. That in any controversy which may arise in any American country or between American countries, no European influence shall seek to influence the result, or to assert itself in any particular whatever. (Applause.)

That, gentlemen, is the Monroe doctrine. (Long and loud applause.)

This is the Monroe doctrine, and the reasons for its maintenance have grown in number and in force with every year since it was first proclaimed. It is the cardinal principle of our foreign policy. Upon its literal enforcement depend great and enduring interests. We have engaged ourselves to build a canal through one of the Central American States, connecting the Atlantic and Pacific oceans, and shortening the voyage to Oriental countries by the boundaries of a continent. Every consideration of National interest requires that this canal shall be an American enterprise, the product of American capital, American science and American labor, and held for the benefit of mankind by American power against the danger of every interference.

Mr. Quigg was interrupted frequently with applause, and he was cheered when he ended his address. He spoke at some little length on the subject of the Monroe doctrine, and at the close of his address, the guests were in an uproar and the President had great difficulty in restoring order. When order was restored the President continued the regular order of toasts as follows:

PRESIDENT NISSEN: "Gentlemen, we were to have with us to-night the Honorable Chauncey M. Depew, but late last night I received this telegram:

NEW YORK, NOV. 12, 1895.

Ludwig Nissen, 146 Broadway, N. Y.

I have your letter of Nov. 11. I regret that the death of my brother-in-law, J. Niven Hegeman, will prevent my attendance
CHAUNCEY M. DEPEW.

"Consequently, we will not have the pleasure of hearing the Hon. Chauncey M. Depew. We were also to have with us his Honor, the Mayor of New York. (Applause.) We had him here last year; he accepted the invitation of the New York Jewelers' Association as its first entertainment after his election. (Applause.) And he would have been very glad to have been with us to-night, but he has been sick in bed for three days. I have had an interview with him this afternoon. He was not quite sure then that he would be able to come, and he told me that if his doctor would let him do so he would be here; but this is the result:

November 13th, 1895.

Mr. Ludwig Nissen, Prest. Jewelers' Ass'n, New York City.

MY DEAR SIR:—The invitation received from the Jewelers' Association to attend

their dinner this evening, is the second invitation with which I have been honored by your organization. Shortly after my election to the office of Mayor I attended the dinner of the Jewelers' Association, the first one after such election. The recollection of the cordial reception I received; of your exquisite entertainment, and the good fellowship evidenced, make me regret the keener that illness prevents my being with you to-night.

I cannot refrain, however, from sending this written line to wish you good cheer and a pleasant evening, and to express my belief that the custom now quite established in this city, of annual dinners by the various businesses and professions, is one that cannot fail to bring good results in establishing lines of friendship and making more pleasant business and social intercourse.

Very respectfully yours,

W. L. STRONG,
Mayor.

"Gentlemen, our next toast is

"*Commercial Honor and Commercial Honesty.*"

"He who filches from me my good name
Steals that which not enriches him, and
makes me poor indeed."

—Shakespeare.

"Over in Brooklyn, the city of homes and churches and good morals, we have at the head of a powerful newspaper a gentleman who is the very incarnation of independence. He is the slave of no master, no boss and no party. His only master is his conscience, and he masters that himself. (Applause.) He has the very happy faculty of almost always finding himself on the right side of all public questions, not as a follower of public opinion, but as the creator. He believes in the maxim that the pen is mightier than the sword, and he sometimes gives illustrations of the fact that the tongue is even mightier than the pen, and that is what I hope he will do now. I will introduce to you, gentlemen, Mr. St. Clair McKelway." (Great applause, cries of "Hurrah!" and three cheers)

ADDRESS OF ST. CLAIR MCKELWAY.

Mr. Chairman and friends: If I am under a contract of courtesy to your compliments and to your attention, I will express the hope that I may be allowed for a little while to do all of the talking that is done in this room. (Applause.) The confidential intercommunications of the gentlemen upon the left, and the audible utterances of the gentlemen upon the right, and the interest in one another of the gentlemen

directly in front of me, are in themselves admirable, but in their effects confusing.

There are two forces entitled to congratulation here to-night; one is the Jewelers' Association, and the other is the Mayor-elect of my city. (Applause) You are 21 years old; he has attained his majority.

(Applause and laughter.) I listened with pleasure to this interruption to the speech which immediately preceded the one that I have not yet delivered. (Applause.) I thought it was to be an encomium. I discovered that it was an indictment. (Applause) I thought it was to be a eulogy of the land we loved. I found that it was an attack upon the land suspected of not loving us. (Long and long applause, and "Hurrah!")

Now, why should they not love us? If there are unlovely qualities in ourselves, let us extirpate them; let us charm them by an example; let us not think ourselves superior to the cultivating influences of the criticism of mankind.

National egotism is quite as objectionable as personal egotism, and both are faults to be corrected. (Applause.) No man, I hope, can exceed me in being the friend, but I believe that there are many can exceed me if I should try neither to envy or emulate them. * * * * We should also be careful lest our resentment of criticism at home or abroad be not the rebuke of a disapproving conscience for failing to reach the ethical standard which makes of one brotherhood all the nations of this world as of one race and one blood. The Lord made all the people of this world. I believe in the Monroe doctrine. I believe in it profoundly. (Applause.) I believe in it in one particular at least to a greater extent than my distinguished predecessor advanced. He said that he meant the maintenance of the status of all governments as they were at the time of the formation of our government. Gentlemen, at that time France was at least the nominal owner and controller of the great tract which we call the Louisiana purchase, and which extended from the Gulf at the south upward on the western side of the Mississippi, where it hears no sound save its own dashing. The government status of that portion of our country has been changed since the formation of our government.

At the time of the formation of our government Spain was regnant in a whole line of republics in South America; had a grip upon Florida; controlled, if not the government, at least the policy of Mexico, which in turn controlled her coast along the Pacific sea. Under the benign influence of the peaceful example and of the rigorous application of the Monroe doctrine our country now extends from the Rio Grande to Portland Mexico belongs to herself; the South American governments belong to themselves; each one of them in turn belongs to whichever party carried the last revolution (laughter and applause) and is able to put down the next election. (Applause) * * * * *

Thus by easy stages I approach my speech. (Laughter.) I have been asked to speak about commercial honor and commercial honesty, all things which last organize themselves, from Tammany Hall to the Jewelers' Association.

Labor has organized itself into a class. Talent and cultivation have organized themselves into a profession. The class and the professions at once sub-organize themselves into specialties. Every man has



CHARLES F. WOOD.

his specialty in his own profession. In my profession my specialty has been called the discussion or consideration of biographies. Now about this toast. I see in it a seductive snare for me to dissect in extenso the biographies of all of you. For are you not men of honor and men of honesty? If not, what are you? (Laughter and applause.) Why merely members of the Jewelers' Association? And if then membership in this Association is not synonymous with honor and with honesty where are the police? (Laughter and applause.) If, therefore, I am not talking about you, what am I talking about, and assuming that I am talking about you, why this alacrity for ante-mortem consideration?

Important people are biographed when they die. Unimportant people desire to be biographed before they die. (Laughter and applause.) Why your alacrity to anticipate the debtor or the sheriff or the coroner? (Laughter and applause.) And then look at that word. Commercial means commerce. Commerce comprises buying and selling or exchange some things for other things. Commercial honor. Commercial honesty. How much do I hear for it? (Laughter and applause.) Is it for sale? What will you charge? Is it for exchange? And what will you take for it? Do you resemble the legislator in a western State who declared "Every man has his price and that fellow is getting pretty near to my price"? (Laughter and applause.) I trow not.

A little girl of mine is studying grammar. She tells me that adjectives are modifiers. Commercial is an adjective, before honor and honesty. Are you men of modified commercial honor or of modified commercial honesty? (Applause.) Or is this toast a trap to my unwary feet? (Applause.)

Seriously, however, between honor and honesty there should be no difference. Honesty in common parlance is behavior sufficiently good to keep us out of jail. (Laughter and applause.) Honor is the aroma of what honesty ought to be. (Applause.) Shylock was law honest, but he demanded his pound to Shylock. Honor would have torn and trampled the bond he held. (Applause.) Honesty is perhaps to do as you promise. Honor is to do as you ought. Your calling, gentlemen, should make you men of honor. You deal in diamonds, rubies, pearls and the like, you deal in the rarest and most valuable gems of nature. You work the most precious metals into the most beautiful forms.

Said Shakespeare: "The hand of little employment hath the daintier sense." As true is it that the hand of dainty employment hath the better sense.

The analogies of your products in the field of morals and in the domain of conscience should charm and control your mind. Nowhere do any of your possessions privately owned tempt men to wrong doing, tempt the owners of them to wrong doing outside of the walls of the Custom House.

There is, therefore, always a prejudice of men against paying duties on valuable possessions. A man says, "If I can carry myself from one country to another my portable values ought to go in also duty free." Law has recognized this in that it has allowed personal possessions as I understand it to come in duty free. If it has put a duty on those which you import

for sale I know that with unanimous feeling you have added the Custom House price to the price of the home article. (Laughter and applause.)

Perhaps your craft needs protection. The Cape May diamond must be protected from the South African gems and Brazilian stones of the first water. The pearls we get from Fulton Market oysters may need protection from those which are brought up by the divers of Ceylon, ultimately to appear in magnificent splendor around the neck of American heiresses transferred to foreign titles. The former I cannot understand for what we do not make, what our mines do not hold, what our waters do not yield I cannot understand why those things should be barred from our country.

Nevertheless, gentlemen, you have your honesty. I am satisfied that the whole tendency of your calling is elevating purifying and ennobling. You look like men who would rather cheat one another than defraud a confiding public. (Applause.) And it is certainly true that when after a life well spent for others you die and enter Heaven, you will enter it with more sensations of pleasure than any other of the sons of man, because as you enter that really Eternal City (the speaker pauses and refers to the Bible), you will find that the walls of it are of jasper and the City is of pure gold like unto clear glass. (Applause.) And you will find that the foundations of the walls are garnished with all minerals and precious stones. And the first foundation is of jasper, the second with sapphire, the third with calcedony, the fourth with emerald, the fifth with sardonyx, the sixth with sardius, the seventh with crysolite, the eighth with beryl, the ninth with topaz, the tenth with chrysoliras, the eleventh with jacinth, and the twelve gates are twelve pearls, and every several gate is one pearl and every street of the City is of pure gold.

Those splendors may your eyes uncovetously see (laughter and applause), your minds uninquisitively contemplate. And may He who imprints all these things in our minds makes truth, in our hearts makes love, and into our lives makes wisdom, guarantee to one and to all of us wonderful entrance. (Applause.)

PRESIDENT NISSEN:—"Gentlemen, I want to call your attention to one thing. Living pictures seem to be the order of the day, and we present to you to-night in living pictures the progress of our Association by having upon the platform the oldest living president in point of service. He requested me to say that, (Applause) as well as the youngest who ushered the Association into the year of its majority. The youngest looks as old as the oldest, but he says he is not. And we who know him are in the habit of taking his word for anything he says. You will also observe that as a guarantee of their good behavior the committee was compelled to put an eminent judge at the side of one of them and a doctor of divinity at the side of the other. Our next toast is:

"The Artist and the Jewel."

"The perfection of art is to conceal art." Quintilian.

"Gentlemen, a very few years ago when the great State of Ohio began to realize that it was running short of home made statesmen, it robbed the Empire State of one of its promising members by inviting him to come west and grow up with the country. He accepted the invitation, but I take it that they must have been terribly disappointed in him for they have already decreed that he shall spend a large part of his time outside of the State by having elected him to the honor of occupying the seat formerly occupied by the great McKinley in our National Congress."

CONGRESSMAN TAYLER'S SPEECH.

Mr. Chairman and Members of the Jewelers' Association: I am quite thankful to be still here, because when Mr. McKelway opened that strange but authentic book and for the first time furnished you with the knowledge of the wonderful place where pearls and diamonds and rubies are plentiful, I thought you might all go there. (Laughter and applause.) * *

I rejoice with you in your prosperity this year because I notice that the annual crop of robberies of artists' jewels and actors' jewels exceeds all former records. (Laughter and applause.) But I cannot understand, Mr. Chairman, why any of the recent years should have been unfortunate from the jewelers' standpoint, for an observation of the stores of the receivers of stolen goods and of other places where this genuine jewelry goes ought to make you ready to supply the vacuum that is created. (Applause and laughter.) It is several days since anything of importance of this kind has happened, and I hope that while you are still in the throes of recovering from the ecstasies of this gathering, you may read in the newspapers of some \$500,000 necklace that has been stolen. (Laughter and applause.)

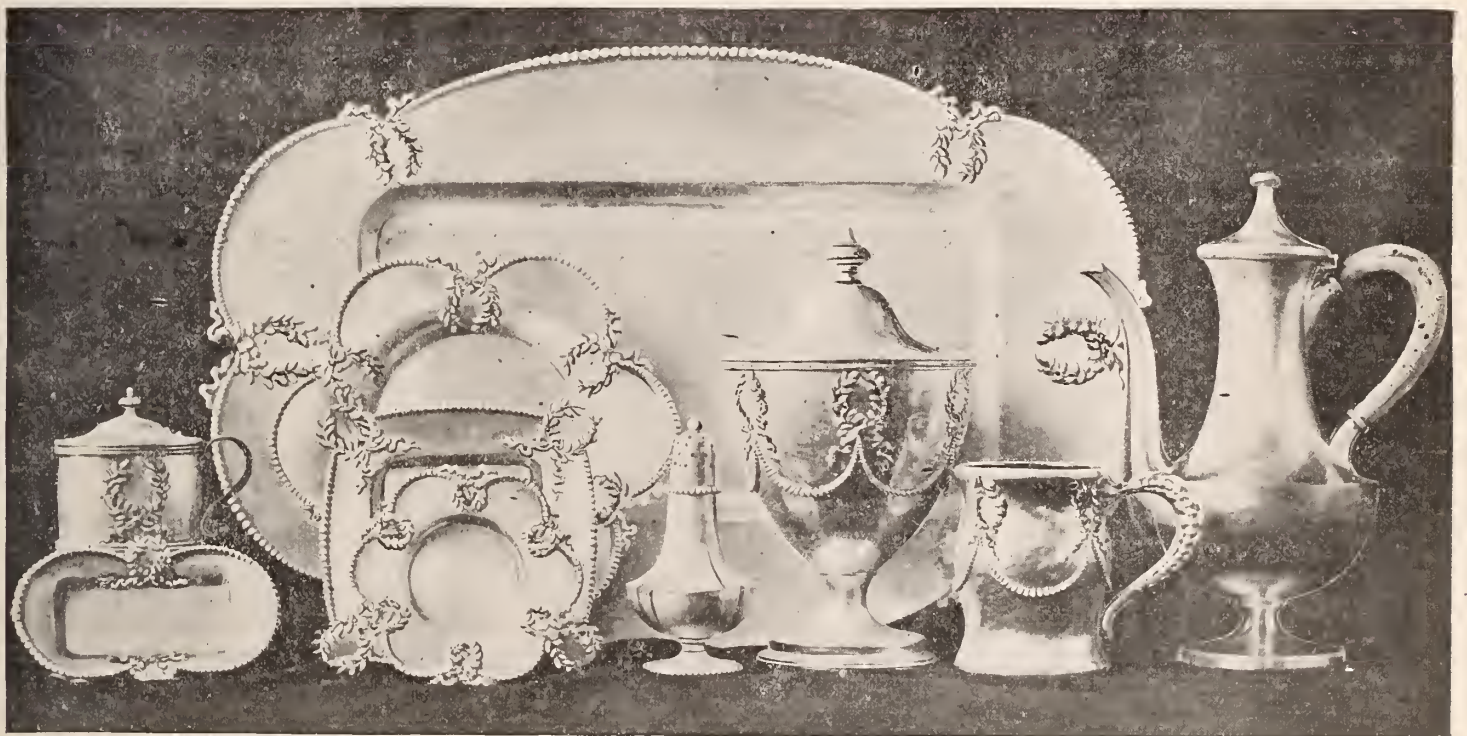
I confess that I labor under some embarrassment in responding to this toast, and by so doing seem to want its sentiment. "The Artist and the Jewel," "The Perfection of Art is to Conceal Art." That art ought to conceal itself is true enough, as art generally expresses itself. But when we apply the rule to the jeweler, we discover that he honors it in the breach and not by its observance. The achievement of the jeweler declares, in every line and curve, in every tone and flashing ray the superb capacity of man, and declares that whatever nature may be, the jeweler improves on nature, and intends that all the world should know it.

It is the artist jeweler's glory that he is exactly what he seems to be. He is no disciple of delusion or deception. His work advertises the art that is in it, and the more it proclaims it, the greater is it his art. A painter may so copy nature as that nature herself may seem to speak in the canvas; the actor may so fill himself with the spirit of his part as that his audience may forget the stage. But art in this instance is more truly art the more it conceals itself and the nearer it approaches nature. Not so the jeweler. His duty is to take what nature has left commonplace and make it superb and beautiful. (Applause.) He does not imitate, he creates. (Applause.) His is it, so far from concealing his art, to declare it everywhere.

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JOHN R. KEIM.

they have communed amid the harmonies of the artist's sensibilities and the jewel has emerged from its sinister source and we see the dainty touch and the creating power behind, we know that art is not concealed but has glorified herself. (Applause.) The jewel is an epic that always and everywhere displays itself in loveliness and proclaims its own art. Is the jewel beautiful because it is rare, or is it rare because it is beautiful? Can it be that we attribute beauty to a thing because it may be novel? Curiosity finds its birth in the novel, but beauty never. What is it then that makes the diamond a jewel, the precious and rare articles, the evidences of inanimate nature so rare? There is a beautiful legend of mythology that attributes to the earth creative energy and declares that it possesses the power of intelligently recognizing its own forces and its creative products, and that nature produces like man its most splendid results only at wide intervals and by stupendous effort. (Cries of "Hear! Hear!") And that nature in her supreme effort has given birth to these most beautiful objects which the jeweler makes more beautiful. (Applause.) And so the diamond, which is, I suppose, the rarest of all the products of inanimate nature, in a state of nature we find surrounded with the evidences of gigantic and stupendous throes and we see the evidence of the effort of the forces of the earth to produce it. (Applause.)

And so we may imagine the soul of the artist when he thinks of the origin of the jewel. His soul thrills like a harp of a thousand strings. His poetic instinct, looking back to the legendary origin of the jewel, peoples it with myriads of spirits. Spirits of good and spirits of evil; spirits of love and demons of hate. And as he polishes the faces or sides of the jewel he thinks upon the spirits that inhabit the stone and as he labors, behold from the center of the jewel comes a flash, the gleam of the spirit that loves to do good, and the artist smiles and the world is warm and welcome. And then another and a quicker gleam flashes forth, the flash of the spirit of evil. And the artist's heart is sore, for here is the face of the spirit of avarice, of greed, of lust and disgrace and of death. And then again from the heart of the stone comes another and all-absorbing ray and clears the night and makes the pulse to beat and the heart to warm for the spirit of love has spoken and joy that endureth, and peace that remaineth are in the air and round about him, for here are fatherly love and brotherly love and filial love, and best and cheeriest and happiest of all, the lover's love. (Applause.) All the world loves a lover, and the jeweler loves him ineffably. (Laughter and applause.) And the flash that comes from the diamond's heart is the beam that glows in the lover's eye, smiling into the eyes of love. Oh rare and radiant moment this! And happy the artist with the jewel that brings it. (Applause.)

PRESIDENT NISSEN:—"Gentlemen, I made no mistake when I introduced to you Bob Taylor. An after dinner toast is a very good thing, but it is also a good thing to have a little sprinkling of something else with it. Just about a week ago we had an election in Brooklyn. We have the result with us. Several parties put candidates in the field for the mayoralty. Each party was supposed to pick the best man, and as

the man finally selected among those thus taken by the leading three parties is of necessity the best of them, he is of necessity the best man of the city. I take pleasure in introducing to you the first citizen of Brooklyn, Mayor elect Frederick W. Wurster."

ADDRESS OF MAYOR WURSTER.

Mr. President and Members of the Jewelers' Association:

Mr. Taylor, of Ohio, formerly of New York, has just said that if he was to die he did not know whether he would go to heaven or to Brooklyn. I want to say gentlemen, that most of the inhabitants of the City of New York generally go to heaven via Brooklyn. As one who expects soon to be sizzling in the frying pan of public office, I expected to meet to-night the Mayor of this great city, and hear from his lips words of wisdom and counsel, because he has had one year of the frying pan.

A few years ago it seemed almost impossible for our great city to have anything but political administrations. Foreigners who have visited our shores have said that the greatest blot on our American institutions has been the misadministration and the political administration of our great municipalities. It seems as if it was almost impossible to change that and that what foreigners have said to us was true. Brooklyn at last has broken the tie, and the political administration was followed by a business administration. That example was followed by Buffalo and finally by New York city itself, and the quotations which were made by the distinguished citizens of this country and of England that business men had no right in our municipal administrations have been proved false, for the business administrations of Brooklyn, of Buffalo and of New York have been proved far superior to the political administrations of those cities when they were in their hands. (Applause.)

Brooklyn has been the first to show that it wishes a continuance of that good government and an honest administration of its municipal affairs. It is left to Buffalo and to New York in its following elections to prove by the votes of its citizens whether it also wishes a continuance of that government, and I believe that when the time comes the citizens of this city will go to the polls and say by their votes whether we shall have a business administration of this city or whether we shall go back to the political methods which have controlled it for so long. * * * * *

I want to just say a few words for my intimate and old friend, Ludwig Nissen. I am glad to be here to-night, gentlemen, for that reason. I have known him for a great many years. I have followed his career. I am proud to be here to-night to see you, gentlemen of the Jewelers' Association, pay him the high honor of having elected him as your president. I am glad to be here on that account. Mr. Nissen, gentlemen, is like the jewels that he sells, without a flaw. (Great applause.)

PRESIDENT NISSEN: "I am afraid Mr. Wurster don't know me as well as some of you boys do. Gentlemen, our next toast is:—"

"The Loveliest Jewel of All.

"And young as beautiful!
And soft as young!
And gay as soft! And innocent
as gay!" —Young.

"It has been the custom to invite lawyers, and journalists, and judges, and congressmen and the like to make after dinner speeches, but there are others. (Applause and laughter.) And as one of those others I will introduce to you a plain citizen. The only office that he holds is that of Commissioner of the New York and Brooklyn Bridge, but outside of that he is the plain Mr. J. Seaver Page." (Great applause.)

ADDRESS OF J. SEAVER PAGE.

Mr. President and Gentlemen:

Before I proceed to do as the other speakers have done, chew up those that have just got in front of them, you will allow me to say to you that I came here to-night very unexpectedly, notwithstanding the fact that I am down here for this toast. The good Mayor of this town has asked me to do a certain work in which I know I can count upon your hearty cooperation when I simply state the case to you, to wit: Awaken an enthusiasm in our lethargic New York citizens as to a due appreciation of what we ought to do, namely, go down and visit the Cotton Exposition at Atlanta, November 25, Manhattan Day. (Applause.) * * *

Now then, gentlemen, if I shall combine good policy with genuine patriotism and ask you to attend as citizens and show your hearty good will and by it capture a little commercial prosperity, I shall only have said that which I deserve to say to make you all flock to the standard and go down there and show these boys in gray that all the animosities of the war are long passed away and we look forward to the time, hoping it will not come, but should it come when they shall march with us side by side to defend our glorious country. (Long and loud applause.) * * *

My friend the Judge here has been pumping me full. He says, "Page, do you know that I have been with this Association for the last twenty-one years?" He don't look it; he looks to me as if it could not be so, but he has said it. And he tells me, "Do you know that I spoke at the first dinner that they had." And he said, "I distinctly recollect that I spoke to your toast eight times." And said he "I am mighty anxious to see how you are going to treat it." Well I said, "I am anxious myself." * * *

And now, if I have not talked too long (cries of "go on") let me tackle this subject that I am assigned to. (Laughter.)

"The Loveliest Jewel of All.

"And young as beautiful! And soft as young!
And gay as soft! And innocent as gay!"

I think Young was about right when he wrote this. Whoever selected this quotation had a great head. He is a jeweler sure. Quintilian was dead right, but Young is right still.

My toast is the proverbial one, "Women." And many men are accustomed to treat this subject in a very humorous vein. I once heard that somebody said, "Why is it that always to the toast of women they assign either a bachelor or a widower to respond?" And the answer came quickly, "Well, married men know better." (Loud applause.) * * * * *

I know not how I can make a lovelier tribute to women than to tell you those notes of history that I have just told you. I know not what more splendid escutcheon can be furnished than this simple story constitutes, and I will leave it with you. I shall simply close what I have to say with this little quota, and that is:

"What the rose to the garden, the leaf to the tree,
The grass to the hills, to man's mansion is she.
She is the warmth of his life, the light of his eye,
She is more than all this, she is companion, friend-
wife.
Without whom man may live, but would living be
life?"

(Great applause.)

PRESIDENT NISSEN: "Gentlemen, you have been furnished with a page of history which it will be safe for you to take with you and paste in your family Bible. Our next toast is:

Thanksgiving for the Past.

Congratulations for the Present.

Prayer for the Future.

"To respond to this feeling toast, I will introduce to you the Rev. Dr. James M. Farrar." (Applause.)

ADDRESS OF DR. FARRAR.

Mr. President and Gentlemen of this Jewelers' Association:

You have been coerced into silence and I cannot do better now than only say to you that I hope the greater part of the talk will be done by the press and as little as possible by myself.

As I look over this audience and recognize a number of young men, I also notice that you have evidently flint or iron constitutions, and we are sufficiently acquainted with chemistry to know that iron is rusted by water (laughter and applause), and therefore I am perfectly willing that you should do all the talking that you see fit.

Now I am to speak to the toast, and just a word as to thanksgiving for the past. And if there are any two men that I especially pity, it is the man who has lost his shadow and the man who has forgotten where he pigeonholes the past. I find that the book that Mr. McKelway opened to-night is the only book in which I can find the remote past of the Jewelers' Association and I find that it originated with Cain and Abel. Their parents did not wear jewelry, they had no place to pin it, but you remember that Cain sinned, and it has been generally supposed that God put a mark upon him to mark him as a sinner, but God does not so deal with men. He asked forgiveness and God forgave him and you remember that when Cain had the mark of forgiveness upon him he immediately set to work building cities and doing that which his sin would have prevented him from doing. You remember that there came three fruits with that sin forgiven. The first was an incentive to all our prosperity and industry; the second was to fill us with sweet sensations, and the third Tubal Cain, who was an instructor and artificer in brass and iron.

And from that day to this the jeweler has had his place. It was he who placed upon the High Priest his breast-plate filled with precious stones. It was he who gave the inspired appointment to the description of the beautiful city beyond, and it was to you who was given the thought in us that inspired it I may even say it, God to speak to Cain and say, "Him that overcometh will I give a white stone, and on that stone a new name is written."

We also remember that the second gift of the past was when Isabella planted some jewels on this virgin soil, and everywhere can we thankfully look around upon the husbandry of those jewels. And then the last is one to which reference has already been made, the engagement ring and the wedding ring. (Applause.)

You remember, boys, and when we remember what they meant to us, we are certainly thankful for that art of the jeweler in the past. And now for just a

word as to the congratulations for the present.

Gentlemen, I am just simply overwhelmed with the present. When I look at this magnificent display of jewelry, when I look upon the faces of men who have made art and who have been made by art, I am simply



A. K. SLOAN,
PRESIDENT 1894.

made silent. But I read to-day in the Brooklyn edition of a New York paper this sentence, that a certain man was the absolute crowbar of inflexibility, and I think that I would fill that position if I did not say something as to the congratulations for the present.

The present is your individual place. The past is set in the environment of the present, and sparkling in the ray of the near future. You make the present what it is, but I wish to say just this word at this late hour, that you should remember in making the present, in putting this setting into our present environment, that you are soon to be the past, and that those who follow you must profit by your present, and therefore you owe it to those who are to come to give



J. B. BOWDEN,
PRESIDENT 1893.

them not only the past, but the past beautified and enriched by the present. (Applause.)

And now friends, our last thought is prayer for the future. Many of you are from Brooklyn, and I know that your wives are praying for you now, and to those who are to depart, I would like to say to them that it might be well for you to wait a moment, for frequently I have wives say to me, "Were you in such and such a place; well, my husband came in at a very late hour and about the only thing that he could say was, that you had been with him. Were you there?" And so maybe I can help you out of some difficulty if you will remain a little longer.

My prayer for your future is this: I have said that art has made you and that you are making art. It is impossible for you to deal with jewels, it is impossi-

ble for you to be surrounded by the beauties which you create without being created by them. And I am no flatterer when I say to-night that the evidences of your art are upon your own faces. Remember that air castles are our valuable possessions. It only remains for us to bring our air castles from the clouds and make them realities. The past and the present have not exceeded the possibilities of your art. Surely will your air castles be brought down. And I hope that you will all dream of the beautiful, and that you will all love the ideal, and that you will strive to bring your high ideals into reality, and always remember that the perfection of your art can never go beyond the perfection of your own character. What you are will be the trademark of your art. (Applause.)

PRESIDENT NISSEN: "Our next toast is

"Our Majority"

"I have drunken deep of joy,
And I will taste no other wine to-night."
—*Shelley.*

"Nothing could have been more appropriate than to have had the godfather of our Association respond to this toast. He has been with us at every birthday celebration and now we have arrived at the age of legal responsibility, he would have addressed us upon the duties of mature manhood. But, unfortunately, he had to take to his bed because he was sick, and late to-day he addressed a letter to our Secretary, stating the reasons why he could not be with us to-night, on the 21st anniversary of our existence, although he had been with us every year before. I will request the secretary, Mr. Tunison, to read that letter."

The secretary read the letter of Hon. Noah Davis:

NEW YORK, NOV. 12, 1895.

MR. P. T. TUNISON, *Sec'y*, etc.,

MY DEAR SIR:—When by the ceaseless march of time, I became the godfather of the New York Jewelers' Association, the greatest honor of the year was my invitation to its anniversaries. It was with great joy that I received my invitation to the annual banquet this present year for the twenty-first year. I accepted with joy unspeakable, and at once wrote the acceptance provided it should be providentially possible. Now I have been eight weeks on the sick list of our great army, hoping and praying that God's providence might so arrange that I could be present. But alas, as the time comes near, I find myself compelled to say that it is not in my power. Yesterday I felt sure I could come, and I sent words of joy accordingly. But last night a change came and I lie pinioned and exhausted at the feet of our great common enemy. The agony of last night was more than re-doubled by the sad fact that I must to-day tell you of my inability to be with you.

In that gathering to-morrow night I could have greeted and shaken hands with so many of the best and worthiest citizens of New York, congratulated them that our city is now more worthy of good men and good deeds than ever before. That it has a chance if we will only embrace it, to become the noblest and purest city of the world, worked out by its own good and true men. And possibly I could have helped on by a few words this patriotic work.

Now, that duty must go to others. But whoever performs it I hope will not fail to assure New Yorkers, now in the midst of so many good things to be done, that this is

no time to go back or to doubt or fear, but to light up both hope and heart, and exclaim in the language of the humble follower of Douglas:

"God is not dead."

Yours very truly,

(Signed.) NOAH DAVIS.

PRESIDENT NISSEN: "I will ask you all to rise and drink the speedy recovery, the long preservation and continued health and prosperity of our beloved godfather, the Hon. Noah Davis."

The guests rose and drank the toast in response to the request of the President.

PRESIDENT NISSEN: "Now, while we deeply regret the absence of our godfather, yet his health is not fatal to our expectation of having a good speech in response to that toast. We have with us to-night a gentleman who has been with us about fourteen or fifteen times during our existence; he has spoken here a number of times; as Mr. Page said, he has for eight times responded to the toast for the ladies. He was for a number of years the counsel to the New York Jewelers' Association, and that recommendation was sufficient to make him Justice of the Court of Appeals of the State of New York. I will call upon the Hon. Edward T. Bartlett to respond to the toast."

ADDRESS OF JUDGE BARTLETT.

I was once informed by a very distinguished after dinner speaker that any man who would address an audience after 12 o'clock at night must be tired of life. I am very happy to appear here to-night, and to congratulate you upon having attained your majority as a society. But I intend to say that when your committee were good enough to invite me to dine with you this evening it was with the stipulation, signed, sealed and delivered, as the lawyers say, that I should not be asked to say a word. * * * * *

Your President said the godfather of the Association, who had attended all the dinners, was ill, and he would like to have me say a few words in his place. Before I proceed to discuss this toast, like my friend McKelway, I propose to approach it in gradual stages, and as my friend Page said, the first thing is to deal with those who have preceded me.

Now, as to the gentleman who has just preceded me I have not one word to say. He dealt out to you an amount of morality that is calculated to do you all good, and there are many in this audience who may say that that is the first sermon they have heard in a year. * * * * *

In regard to this association having attained its majority, I confess that it would have given me great pleasure to have responded this toast in something like an adequate manner, but the hour is late and I must content myself with a very few words.

I can recall the early history of this association with great distinctness. I remember the time of its first annual dinner, which was held in the daytime, in the old Bond St. building that was afterwards destroyed by fire. The late Beth W. Hale was the President of the association, and he invited me to come uptown and break bread with him, and I remember that after the cloth was removed he arose and made a few very brief remarks, and then said that as he was no speaker he would call on the counsel of the association to respond. Now, that may have a very cut and dried look to the observer, but the fact was I had not received the slightest intimation that I was to be called upon, and I presume some of the older members here to night who recollect that speech will be inclined to believe that statement. But as I have sat here to-night and looked over this scene before the tables were disturbed of the rarest beauty of flowers, menus and feasting and good fellowship, I recollect the past with great distinctness. It certainly gives a man great pleasure to consort with others in whose veins the blood of health is singing, also a feeling of solemnity when he sees before him men whose history is practically accomplished and who are waiting the last summons that no man fails to obey.

I confess to you that as I have sat here to-night with the memory of the past, the places at these tables are filled with the forms and faces of those who walk no more in the light of the sun, and I have been reminded of that considerable number who arise before you

now in mental vision and who come back to us from the silent land and for an hour make a part of this scene to-night.

I am one of those who believe that the dead should not be banished from the scenes of our everyday life. I think with Washington Irving that there is a voice in the tomb that is sweeter than song, a recollection of the dead to which we turn even from the charms of the living, and it is in this spirit that I have alluded to your departed, and not to cast a shadow over this feast, but to touch that tender chord of memory in its minor strain. And before I take my seat I would tender to you this toast: "To those who come no more."

The guests rose and in silence drank the toast.

PRESIDENT NISSEN: "Gentlemen, as the closing event of the evening, I will once more introduce that great citizen, Mr. J. Seaver Page, to close the exercises."

Mr. Page made a few humorous replies to what Judge Bartlett had said about him, and his witty sallies were greeted with great applause.

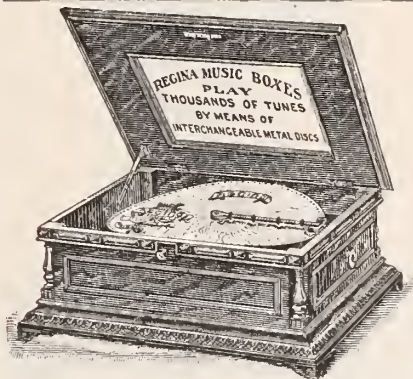
PRESIDENT NISSEN: "Gentlemen, at this time I will declare this dinner adjourned, with the request that as a sort of a benediction you will all join in singing 'Auld Lang Syne.'"

The members rose and together sang "Auld Lang Syne."

The Supreme Court Decides on John Mason's Appeal.

The General Term of the New York Supreme Court, Friday handed down its opinion in the appeal of John Mason from an order directing his receiver to pay certain moneys. Mason assigned June 21st, 1892, to John Oscar Ball, and later his sister, Edith Mason Faxon, brought suit in which she succeeded in having the assignment declared fraudulent and void, and a receiver appointed. Assignee Ball turned over \$26,-234.35 to the receiver.

After the judgment was affirmed by the General Term, an order was entered directing the receiver to pay over the funds in his hands to Mrs. Faxon, less \$3,000 to assignee Ball and \$1,384.81 to himself for commissions and disbursements. Mason appealed from such parts of the order as directed the \$3,000 to be paid to the former assignee. The General Term has decided against him on this appeal by affirming the order with \$10 costs and disbursements.



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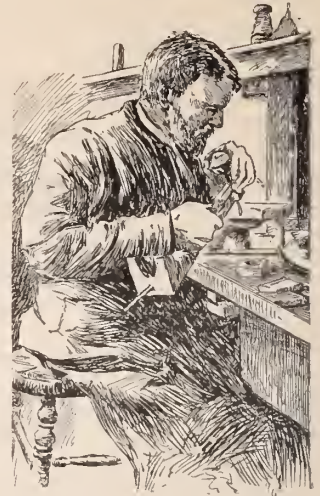


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CUTTERS OF DIAMONDS.

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We carry the largest,
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THE SWAN FOUNTAIN PEN.

Made on Distinct Principles, Patented.

3 SIZES OF SWAN "SAFETIES" CAN BE CARRIED ANYHOW OR ANYWHERE.

Three sizes of "Self-Filling" Swans, the wonder of the day, illustrating the improvement between the first fountain pen on record, patented 150 years ago,

"A Quill Covered With Sheepsgut."

An English patent in those days cost a fortune, thus the advance from the past to the present is sharply defined.

W. W. Stewart, Inventor & Patentee

MABIE, TODD & BARD,

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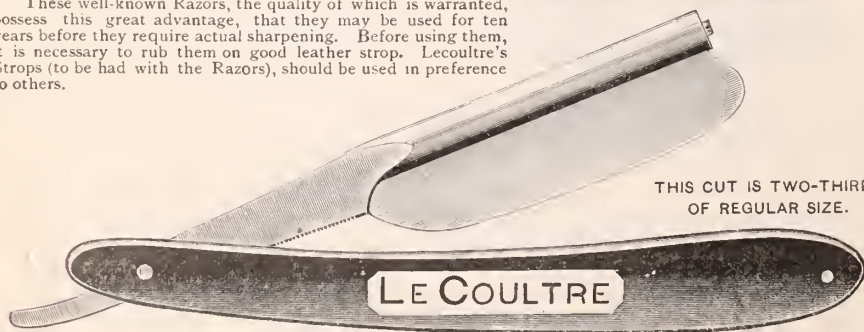
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OF EVERY DESCRIPTION.

Jewelry Repairing

OF ALL KINDS AT LOWEST PRICES.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them, it is necessary to rub them on good leather strop. Lecoulre's Stropps (to be had with the Razors), should be used in preference to others.



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

LE COULTRE

MATHEY BROS., MATHEZ & CO..

SEND FOR PRICE LIST.

SOLE AGENTS. 21 & 23 Maiden Lane, N. Y.

Imports and Exports for September, 1895, and the Preceding Nine Months.

WASHINGTON, D. C., Nov. 14.—The summary statement of imports and exports for

ely trade.

The merchandise remaining in warehouse on Sept. 30, 1894 and 1895, respectively, was as follows:

IMPORTS OF MERCHANDISE.

ARTICLES.	SEPTEMBER.		NINE MONTHS ENDING SEPTEMBER —	
	1894	1895	1894	1895
	Values.	Values.	Values.	Values.
CLOCKS AND WATCHES, AND PARTS OF:	<i>Dollars.</i>	<i>Dollars.</i>	<i>Dollars.</i>	<i>Dollars.</i>
Clocks and parts of.....dut...	34,283	73,142	66,565	290,710
Watches, watch materials, and movements dut...	86,706	109,972	677,625	788,427
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:				
Diamonds and other precious stones, rough or uncut, etc.....free...	5,785	17,931	812,253	81,032
Jewelry, and manuf'r's of gold and silver...dut...	25,030	132,920	253,922	741,871
Precious stones, and imitations of, not set...dut...	124,709	628,880	5,196,163	5,598,423
Imported from—				
United Kingdom.....	3,337	12,946	585,550	39,065
France.....		142	82,965	2,130
Netherlands.....		175	104,154	2,073
Other Europe.....	2,448	4,668	22,249	35,511
Brazil.....			16,639	1,426
Other countries.....			696	821
Total diamonds, etc.....tree..	5,785	17,931	812,253	81,032
United Kingdom.....	40,143	230,055	1,773,024	2,052,037
France.....	15,479	187,382	1,280,584	1,275,405
Germany.....	14,263	39,813	200,733	306,295
Netherlands.....	66,642	200,538	1,812,378	1,715,650
Other Europe.....	5,760	92,148	185,452	952,822
British North America.....	530	4,807	104,618	5,787
Mexico.....	529	142	5,617	21,187
East Indies.....	88		3,032	6,422
Other countries.....	305	315	4,047	4,689
Total jewelry, precious stones, etc.....dut..	149,739	761,800	5,450,085	6,340,294

EXPORTS OF DOMESTIC MERCHANDISE.

CLOCKS AND WATCHES:				
Clocks, and parts of.....	78,537	65,018	648,640	623,261
Watches, and parts of.....	28,735	36,552	222,673	318,175
Total.....	107,272	101,570	871,313	941,436
Jewelry, and manufactures of gold and silver..	48,671	79,653	545,936	597,205
Plated ware.....	17,051	42,320	171,488	200,019

EXPORTS OF FOREIGN MERCHANDISE.

CLOCKS AND WATCHES, AND PARTS OF:				
Clocks, and parts of.....dut..	52		318	106
Watches, and watch materials, etc.....dut..	18	98	48,420	1,550
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:				
Diamonds and other precious stones, rough or uncut, etc.....free..			2,220	2,141
Jewelry, and manuf'r's of gold and silver..dut..	1,196	296	49,297	35,755
Precious stones, and imitations of, not set..dut..	2,096		4,204	18,097

the month ending Sept. 30, 1895, and the nine months ending the same date, compared with the corresponding periods of 1894, has been issued, and contains the accompanying figures relative to the jew-

	1894	1895
Clocks, etc.....	\$42,221	\$50,421
Watches, etc.....	23,682	37,792
Jewelry, etc.....	55,345	49,109
Precious stones, etc.....	25,006	18,919

Silver Plated Ware for the New York Navy Yard.

WASHINGTON, D. C., Nov. 14.—Bids were opened at the Bureau of Supplies and Accounts, Nov. 12th, for furnishing the New York Navy Yard with silver plated ware. The only bid received was that of the Wilcox Silver Plate Co., Meriden, Conn., as follows:

Four sets plated ware for captain, \$1,205.40; three sets plated ware for wardroom, \$800.21; two sets plated ware for wardroom, \$548.76.

Proceedings of the Philadelphia Horological Society.

PHILADELPHIA Pa., Nov. 13.—The stated meeting of the Philadelphia Horological Society was held on the evening of Nov. 7th, president W. T. Lewis presiding. The following applicants for membership were duly admitted as active members: Louis Body, W. J. Halbes and Geo. W. Jakes, all of Philadelphia; and as associate members, Alex. R. Harper, Philadelphia, and Arvid Jette, Lancaster, Pa.

It was decided to have a mid-Winter "smoker" either in the coming January or February, to be in charge of a committee consisting of W. N. Brunner, Jos. A. Bollinger and Chas. E. Hamer.

Albert Moeller presented to the society a well made model of the chronometer escapement, all the essential parts of which are exposed to view and are readily accessible for an explanation of their action, the motive mechanism being below the upper plate. The thanks of the society were tendered to Mr. Moeller for his useful gift.

The paper of the evening being next in order, James Orr then read an essay on "The Pendulum and its Application in Horology." The thanks of the society were tendered to Mr. Orr for his able and instructive exposition of the subject. Owing to the lateness of the hour few of the queries in the "question box" could be discussed, many remaining over until the next regular meeting.

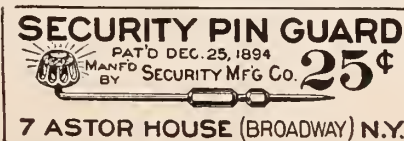
At the December meeting F. W. Schuler will deliver a lecture upon the cylinder escapement, illustrating his subject with the aid of lantern slides.

Very conspicuous at this time in the casting room of the Gorham Mfg. Co. is an 8-foot high angel figure, very excellent in proportion and detail, splendidly devised and worked out, which is to be one of the group of four figures being cast for a mausoleum. The colossal equestrian statue of Gen. Hancock for the City of Washington lies around the casting room in portions, but will very soon be completed.

WATCH



CASES



75¢ doz. Net Cash. Discount to Jobbers

A. J. COMRIE, AUCTIONEER,

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SPECIAL SALESMAN OF WATCHES, DIAMONDS BRIG-A-BRAC, FOR ESTABLISHED JEWELERS.

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 IMPORTERS OF
 Diamonds and Precious Stones.
DIAMOND JEWELRY.
 170 Broadway, New York.
 22 Holborn Viaduct, London.

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IMPORTERS

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L. BONET,
 ESTABLISHED 1866.
**CAMEO
 PORTRAITS**
 Works of Art,
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DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

HENRY FERA,

IMPORTER AND CUTTER OF

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FACTORY

60 Fulton St., NEW YORK.

Cutting for the Trade a Specialty,

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PRECIOUS STONES
 AND ALL GOODS FOR
 JEWELRY,

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R. A. KIPLING, Paris,
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ARE COMPLETE IN VARIETY, CORRECT
 IN QUALITY AND PERFECT IN FINISH.
 WE MAKE EVERY VARIETY OF FINGER
 RINGS

J. B. BOWDEN & Co.,

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NEW YORK.

BRANCH OFFICE :
 206 KEARNY STREET
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Immigration of Watchmakers, Jewelers, etc., During 1894-5.

WASHINGTON, D. C., Nov. 15.—The report of the Commissioner General of Immigration for the year 1894-5 shows that during the year, 258,536 immigrants arrived at the various ports of the United States, of whom 256,117 were landed and 2,419 were debarred and returned to the various countries whence they came, at the expense of the various steamship lines transporting them. Of this 2,419 deported 694 were under contract to perform labor in this country, said contracts being made previous to their arrival.

The total number of engravers reported during the year was 55, four of whom arrived at Boston, Mass., one at New Orleans, La., 44 at New York, five at Philadelphia, and one at Point Levis, P. Q.

The total number of jewelers who sought admittance was 136, of whom one came to Baltimore, Md., 97 to New York, 19 to Philadelphia, Pa., one to San Francisco, Cal., two to Point Levis, one to Quebec, P. Q., and one to Vancouver, B. C.

The largest number of applicants for admission to our ports during the year 1894-5 in connection with the jewelry lines, were the watch and clockmakers, under which heading the number reported was 245. Of this number 219 applied for admission through the port of New York, and four through Canadian ports.

Delaware Jewelers Define What "Solid Gold" Is.

WILMINGTON, Del., Nov. 13.—A case, involving the legal value of the term "solid gold," was heard by Magistrate Daly, of this city, and by him referred to the General Sessions Court.

John Walanski had George Drake, an auctioneer, arraigned on a charge of obtaining money under false pretenses. Drake had sold him a watch, representing it to be solid gold. It proved to be only plated.

A number of jewelers testified on both sides. Some held that nothing less than 14-karat gold could be held to be solid. Others, that solid gold was the pure metal without alloy. Still others, who appeared for the defendant, held that any composition into which gold entered as a component part could properly be called solid gold. Magistrate Daly felt incompetent to decide from the conflicting testimony, and so held Drake in bail for the Grand Jury.

Death of a Former Well Known Pennsylvania Jeweler.

WEST CHESTER, Pa., Nov. 16.—A dispatch from Benton, Wash., received at Spring City by Frank Kline, bore the intelligence of the death of Abraham Kline. Mr. Kline was well known throughout the northern part of the county, having carried on the jewelry business in Spring City, Collegeville and Pine Grove. A few years ago he left these parts to seek his fortune in the west, opening a jewelry establishment in Seattle.

He finally sold out his business and purchased a 320 acre ranch in Benton. A goodly portion of this land was heavily timbered and it was while clearing the ranch of this that he met his death. The details of the accident are not as yet known, any more than that a heavy log fell on him, breaking several ribs, and injuring him otherwise internally. He lived one week after he received the injury.

Workmen Accuse Van Wezel Bros. of Violating the Contract Labor Law.

Five suits have been commenced in the United States Circuit Court in New York against Marcus S. and Joachim S. Van Wezel composing the firm of Van Wezel Bros., cutters of diamonds, Elizabeth and Bleecker Sts., New York. The suits are brought in the name of the United States to recover \$1,000 each for five workmen which Van Wezel Bros. are alleged to have brought to this country under contract last January, in violation of the Alien Contract Labor Law.

The five men, who arrived on the *Adriatic*, are Jacob Witmundt, Isaac Witmundt, Meyer Juda, Philip Matteman and Simon DeVos. The suits are the outcome of differences between Van Wezel Bros. and their employes. The latter after leaving the firm's employ, went before the Immigration authorities and admitted that they had been brought over under contract. Ullo, Ruebesamen, Cochrane & Baldwin, counsel for the Immigration Commissioner, claimed that they learned last week that DeVos and another workman had seen the Van Wezels with reference to leaving the country by Saturday last. An order was thereupon entered Friday for a subpoena to issue to DeVos calling him to appear before Commissioner Shields Saturday to give his testimony in the suit. He appeared but the examination was adjourned until yesterday.

These cases are the first of the kind to come up in New York though similar actions have been commenced against the Coetermans-Hemichs-Keck Co., Cincinnati, O. It is expected that the question whether or not diamond cutting is a new industry in this country and, therefore, exempt from the Contract Labor Law, will play an important part in these suits.

Both members of Van Wezel Bros., who were seen Monday at the office of their attorneys, Hays & Greenbaum, told a CIRCULAR reporter that the suits were nothing more than a scheme for blackmail.

They characterized as untrue the statement that they had arranged with De Vos or any other witness to leave this country.

Directors' Meeting of the Manufacturing Jewelers' Board of Trade.

PROVIDENCE, R. I., Nov. 16.—The regular monthly meeting of the directors of the Manufacturing Jewelers' Board of Trade was held in the rooms in the Wilcox building this afternoon. There was a good at-

ESTABLISHED 50 YEARS.

LANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

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29 Maiden Lane,
NEW YORK.

1 Tulp Straat,
AMSTERDAM.

1 St. Andrews St.,
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CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE

NEW YORK.

A. CARTER, JR.
A. K. SLOAN.
C. E. HASTINGS.

GEO. R. HOWE.
WM. T. CARTER.
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FACTORY, NEWARK, N. J.

THE STATIONERS' ENGRAVING CO.,

98, 100, 102 NASSAU ST., NEW YORK,

MAKERS OF

WEDDING INVITATIONS, RECEPTION AND VISITING CARDS

of the Best Quality, which are offered to Stationers of recognized standing and reputation only
Avoid Dry-goods Store Competition by always ordering those bearing our registered trade mark "SILVER WHITE."

tendance, among those present being the recently elected member, E. B. Bullock. Secretary Morton announced the following settlements since the last meeting:

The assignee of McBride and Marcellus Co., Cleveland, O., has declared his first and final dividend amounting to 7½ per cent. cash. This case is one that has been pending since early in 1891, has been the cause of more or less litigation ever since, and has occupied the attention of the manufacturing jewelers in discussions as to a settlement. Eastern manufacturers are interested to the amount of about \$10,000.

In the case of C. M. Linington & Co., Chicago, an offer of 60 per cent. has been accepted. All accounts of \$100 or less will be settled in cash immediately, while those over \$100 will be settled on the basis of 20 per cent. cash, and the balance in guaranteed notes of 3, 6 and 9 months.

Four Jewelers' Deaths in Providence.

PROVIDENCE, R. I., Nov. 16.—John Conrad Schott, formerly well known among the jewelers of this city, died Nov. 12, at his residence 136 Prairie Ave., after a brief illness. The deceased was 48 years of age and expired on his birthday. He was born in Hanau, Germany, but was brought to this country by his parents when quite an infant. The family settled in New York. The elder Mr. Schott being a jeweler, obtained employment there. Here about half of the life of the deceased was spent. He

was apprenticed by his father to learn the trade of jewelry engraving, at which he worked for several years for Bockenheimer & Kohler, manufacturing jewelers, Maiden Lane. He came to Providence in 1870 and found employment with Arnold & Webster, ring makers. He left them in 1873 to accept a situation as engraver for William C. Greene & Co. In 1878 he was offered a situation as engraver, designer and assistant foreman for Howard & Scherrible, and upon the retirement of Mr. Scherrible in 1882 he became superintendent of the extensive factory. He continued in this position under the successors of Howard & Scherrible (Howard & Son), until April, 1886, when he resigned and went into business for himself. He formed a co-partnership with George H. Cahoone, now of George H. Cahoone & Co., and continued in the business of making jewelry until September, 1887, when he withdrew to devote his attention to the making of several ingenious machines which he had planned. He formed a partnership with his brother, Charles H. Schott, now of New York, under the style of Schott Bros., which has continued until the death of John. Deceased leaves a widow and eight children.

JOSEPH M. GRAHAM.

Joseph M. Graham, one of the most familiar retail jewelers and watchmakers in the eastern section of this city, died on the 11th inst., in the 58th year of his age.

For more than 20 years the deceased carried on business on S. Main St. until about a year ago, when through mental troubles he was forced to give up business and was sent to the Butler Hospital for treatment.

EDWARD HAVENS.

Edward Havens died at his late residence, 204 Dean St., the 11th inst. He was 64 years of age, having been born in Smithfield, R. I., April 25, 1831. When quite a young man he removed to this city and engaged in the enameling business, being among the pioneers of that now important and extensive auxiliary of the jewelry business. He carried on this business for many years, retiring from active employment some three years ago.

URIAH STAFFORD.

Uriah Stafford, 78 years of age, died at the residence of his daughter, Mrs. Martha N. Dana. Pawtucket, R. I., last Monday forenoon. He was among the pioneer jewelers of this section, and was considered a fine workman.

Newark.

T. H. Buckenfield, 359 Mulberry St., has given a chattel mortgage on machinery to F. S. Greene, for \$3,000.

The Wm. P. Mockridge Mfg. Co. have changed their name to Newark Jewelry Co. The company are manufacturing jewelers at 245 N. J. R. Ave.

The trial of George W. Heinemeyer, in Elizabeth, charged with a serious crime, was to have taken place Nov. 12th, but the daughter was not present. Her mother was charged by Prosecutor Marsh with having sent the girl away. The accused was a well known jeweler in Elizabeth.

Attention is called by E. Kirstein's Sons Co., wholesale dealers in optical specialties, Rochester, N. Y., to the fact that their spring is the only one on which there is an adjustment whereby excessive pressure on the nose may be prevented. It is, they say, the only spring made in different lengths and it is gaining favor every day with the jewelers' and opticians' customers. The complete stock carried by this company permits them to fill all orders for these springs without the slightest delay.

The reproduction of portraits on watch cases and in brooches by the photo-miniature process is increasing in popularity. A concern that makes a specialty of this class of work is the Goldstein Engraving Co., 1 Maiden Lane, New York. This company have built up a large business with the trade in letter and monogram engraving and in etching views on souvenir spoons and other silver articles. Their success is not surprising to any one who is familiar with the care and skill with which all their work is executed.

Diamonds

AND

Diamond Jewelry

FOR THE:

Holidays.

CROSS & BEGUELIN,

43 Rue Meslay,
PARIS.



17 Maiden Lane,
NEW YORK.

New Jewelry Stores.

Mr. King, Oakfield, N. Y.
 W. Sifleet, Kingston, Mich.
 A. D. Harlow, Monroe, Me.
 W. J. Watson, Athens, Tenn.
 Oscar H. Ressegiue, 20 Spring St., Sing Sing, N. Y.
 D. F. Rosen, 108 Fifth Ave., McKeesport, Pa. He has an optical department.
 Smith & Son, Parkersburg, W. Va., have opened a branch store in Clarksburgh, W. Va.

Philadelphia.

James McKeone, manufacturer and repairer of jewelry, 722 Chestnut St., has closed out his business.

The Philadelphia Jewelers' Club gave another of their entertaining and successful smokers on Tuesday evening, 19th inst.

George S. Katz, Germantown Ave., resigned as president of the Retail Jewelers' Association at the last meeting. Mr. Katz's reason for withdrawing from the position is ill health.

Albert Alber, Ridge Ave., has made application for a patent on an instrument to register the pulse beat. It is described as a most important, delicate and intricate piece of mechanism.

Out-of-town jewelers were plentiful here last week, among them being P. R. Hansbury, Lafayette, Pa.; D. H. Krouse, North Wales, Pa.; E. P. Zane, Christiana, Pa.; C. B. Kohl, Heightstown, Pa.; S. W. Banks, Crambury, Va.; Frank White, Weatherly, Pa.; F. H. Lewis, Bridgton, N. J.; Ed. Massey and D. W. White, Woodstown, N. J.; B. C. Foster, Bristol, Pa.; Rudolph Englehart, Riverside, N. J.; C. F. Rudolph, Wilmington, Del.; Joseph Ladomus, Chester, Pa.; Howard Fitzsimmons West Chester, Pa.; Chas. Kohler, Norristown, Pa.

The man who had been systematically pilfering Albert Sommers' jewelry store, 1027 Columbia Ave., was last week arrested and committed for trial. The culprit had visited the place several times and looked at jewelry which he did not purchase. After each visit various articles of jewelry were missing, among them being a diamond pin and locket. On Tuesday last Mr. Sommers saw the man pass his store, holding a newspaper in front of his face. He recognized him, however, and going to the door saw special policeman Yeager standing on the corner. He directed Yeager to arrest the man, who gave the name of Charles Wilson. At the station house 27 pawn tickets for articles of jewelry were found in his possession. It is stated that Wilson is wanted in Reading and other places for similar robberies.

A tramp on Nov. 11 went into E. E. Muller's jewelry store, Malone, N. Y., and undertook to hold up Clarence Ames, a clerk, who happened to be alone, it being noontime; but he did not make it work, and his fiasco resulted in his arrest.

A. WITTNAUER,

SUCCESSOR TO J. EUGENE ROBERT & CO.

IMPORTER AND MANUFACTURER OF WATCHES.

19 MAIDEN LANE, NEW YORK.

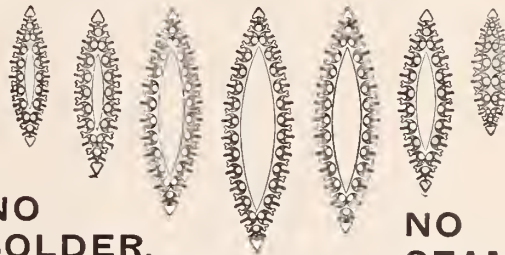
EXTENSIVE LINES IN

New and attractive designs of small size watches at various prices.



ACTUAL SIZE.

Enameled in all suitable colors, with and without handsome diamond or pearl decorations.



NO SOLDER.

NO SEAM.

SAVE TIME AND MONEY.

Superior to Anything Ever Shown.
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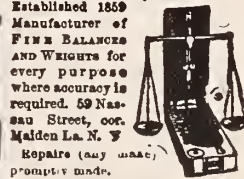
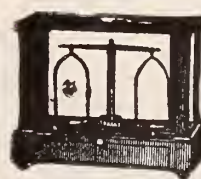


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Manufacturer of Marquise Heads, Clusters, Ring Shanks, Gypsy Rings, Etc.



HERMAN KOHLBUSCH, SR.



Established 1859
 Manufacturer of
 FINE BALANCES
 AND WEIGHTS for
 every purpose
 where accuracy is
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 Repairs (any make)
 promptly made.

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 MANUFACTURED BY
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News Gleanings.

Guntersville, Ala., is to have a town clock.

Harry Thompson, Matawan, N. J., has gone out of business.

In a fire in Evanston, Ill., Nov. 13 the jewelry store of James Walton suffered.

J. G. Suhrer, jeweler, Fernandina, Fla., was married a few days ago to Miss Agnes Kelly.

A. E. Lee, Holyoke, Mass., is moving into his new store in Hubbard & Taber's new block.

C. H. Voight, Holyoke, Mass., has decided to go out of business and will soon close up his store.

In a fire Nov. 11, in Maysville, Ky., the jewelry store of P. J. Murphy was damaged; insurance \$7,000.

T. M. Hannah, Belvidere, Ill., has taken a new store and added departments of art wares, books and stationery.

C. M. Fuller has opened in St. Augustine the branch jewelry store, for the Winter, of Greenleaf & Crosby, Jacksonville.

Jeweler Frank Kline, Spring City, Pa., won first premium at the Trenton, N. J., fair recently on yellow flying tumblers.

Thieves entered the jewelry store of Speckman, Gall & Co., New Bremen, O., a few nights ago and took away \$500 worth of jewelry.

Joseph T. Montgomery, jeweler, Wilmington, Del., who recently had his foot mashed while moving a safe, is again able to attend to business.

Heller & Benton have consolidated the stocks of their two stores in Alexandria and Marion, Ind., both stocks being centered in the Alexandria place.

Adam Imig, Sheboygan, Wis., has just completed for himself and family what is said to be one of the most charming private residences in the State.

Sheriff Shinn of Bridgton, N. J., closed the large store of James C. Doughty, Millville, last week. The stock and fixtures were sold at public sale Friday.

Fred. Walker, who for the last year has run a jewelry shop in Spencer, Mass., has gone to Honesdale, Pa., where he will carry on the business in a part of a store.

W. T. Plumb, Peoria, Ill., has closed out his stock there, and is now located in Spring Valley, where jewelry forms but a part of his general merchandise stock.

M. E. Bowley, Belvidere, Ill., has remodeled a recently purchased block, and put in plate glass windows and fine furnishings, making a store light and attractive.

E. F. Rohn, Milwaukee, Wis., has moved from his old stand to W. Water St., a better location. A. H. Stecher, also of Milwaukee, has fitted up a new store on the same street.

George McL. Pressan, jeweler and optician,

Farmington, Me., has leased the store adjoining his. The partition between the two stores will be taken out. Mr. Pressan will have an optical department.

Thomas Trapp, jeweler, Trenton, N. J., has bought the fixtures in the jewelry store of John E. Demmert. The latter is going out of business. Mr. Trapp will move Feb. 1 to the stand now occupied by Mr. Demmert.

The co-partnership heretofore existing between W. J. Stiffler and A. S. Stoner in the grocery business in Martinsburg, Pa., has been dissolved. Mr. Stiffler who retires will enter more largely into the jewelry business.

Col. St. Clair Fechner, jewelers' auctioneer, commenced a reduction sale, Nov. 16th, for F. J. Hutchinson, Hornellsville, N. Y. He has realized good prices and over 300 people have been unable to gain admittance to the sale, so crowded has it been.

Mr. and Mrs. E. L. Leeds, Terre Haute, Ind., have returned from a hunting and fishing trip on the Indian reserve in Wisconsin. Besides taking unto himself a wife, Mr. Leeds has built an addition to his store, for the display of art china and brass and onyx goods.

F. A. Gruebel's jewelry store, 14 and 16 E. Baltimore St., Baltimore, Md., was robbed last Saturday night. The thieves secured a lot of old silver, a necklace and a few small rings, valued at \$50. An attempt was made to enter G. T. Sadtler & Sons store, but the burglar alarm frightened the thieves.

An attempt was recently made to burglarize Smith's jewelry store, Elyria, O. Entrance was made through the cellar door, and then the burglar tried to force the door leading into the store. Failing in this he tried to get through the wall, but did not make it, or else was frightened away by some one.

On the evening of Nov. 8, about eight o'clock a robbery was attempted in Cumberland, Md. Several men took their stand before the large plate glass window of L. C. Rosseler, jeweler, and when a crowd was passing a square of about eight inches was cut with a steel wheel. The glass was about to be knocked in when some shoppers stopped at the window and the cut was discovered. The men escaped.

About 9 o'clock last Monday night, a window smasher got in his work on Broad St., Columbus, Ga., breaking three large plate glass windows. One of the windows broken was in the jewelry store of C. M. Kinsel, from which place the thief took 18 pairs of gold eye-glasses. The jewelry establishment of C. Schomberg suffered in a similar manner, though nothing was stolen, as the window was filled at the time with large pieces of silverware, which could not be gotten through the opening which was made. A negro, Charles Jones, has been arrested charged with the crime.

SACRIFICE SALE.

To clear our enormous stock we have made sweeping reductions in prices; and until **December first** will offer large lines of

**COALPORT,
ROYAL WORCESTER,
CROWN DERBY,
DOULTON,
MINTON,
POINTON,
WEDGWOOD,
FRENCH BRONZES,
GILT REGULATORS,
ENAMELED AND CUT GLASS
PEDESTALS,
MEISSEN;**

at from 5 to 15 per cent. less than the goods can be imported at to-day.

The goods are marked in plain figures and we think this is the best and cheapest line ever offered to the trade.

GOOD GOODS AND GOOD VALUES.

LE BOUTILLIER & CO.,

860 BROADWAY,

Northeast corner of Seventeenth Street,

NEW YORK.

Springfield, Mass.

TRADE CONDITIONS.

The prospects for a good holiday trade in the jewelry line are exceedingly bright, and local jewelers are correspondingly happy. Last year and the year before there was a considerable business stagnation in this section, a condition which made itself more keenly felt in the jewelry trade than in any other. Last year was better than the preceding one, but even then it was not so good as was hoped, and jewelers look for the reaction this year, basing their hope on the improved conditions already manifest. Some of them have their holiday goods in stock and one of the leading jewelers purchased \$2,000 worth of gold goods several weeks ago, although they have not yet been placed on exhibition. The holiday shopping has already commenced and those jewelers who have taken time by the forelock in purchasing their stock have an advantage over their competitors.

The first banquet of the Springfield Commercial Travelers' Club, at Cooley's hotel, Saturday night, was a great success even in the face of the fact that Mayor Long, one of the speakers, could not resist the temptation to talk politics in the hope of increasing his chance of re-election. The best of good-fellowship prevailed and the banqueters, especially the traveling men, were in the happiest of moods. There were over 200 gentlemen present, including representatives of almost every walk of life and the

outsiders enjoyed themselves fully as well as the knights of the road. President W. M. Titus presided and introduced the speakers: Mayor Long, E. H. Lathrop, Senator R. W. Irwin, and Rev. Drs. Trask and Moxom. The reception committee consisted of F. T. Stevens, C. C. Munn, F. W. Taylor, H. L. Gaylord, H. C. Pelham, C. W. Ranneberg, Frank D. Whitcomb and W. F. Sibley. Among the jewelry men present were: C. C. Munn, E. W. Merrill, F. A. Hubbard and F. E. Ladd.

Canada and the Provinces.

There is a noticeable increase in Toronto in the demand for enameled silver for the holiday trade.

Alfred Arthur Eaves, Montreal, has ceased to do business under the style of Edmund Eaves.

L. Depoliniere, of the Montreal Watch Case Co., has been admitted to membership in the Montreal Board of Trade.

A boy aged 14 years, son of C. Midwinter, jeweler, Birtle, Man., was instantly killed last week on the farm of A. Roseburgh, by a log-sled falling on him.

J. B. Gunn, watchmaker and jeweler, has commenced business in Summerside, P. E. I. Mr. Gunn was for a number of years in the employ of M. S. Brown & Co., Halifax, N. S.

Carl Bastedo, traveler for the Acme Silver Plating Company, Toronto, a few evenings ago left his valise containing samples in a train at the Union Station, in

Toronto, while he stepped out to see a friend on the platform. When he returned it was missing, and no trace of it or the thief has been found.

Pittsburgh.

J. C. Shaefer is now with John Roberts, as watchmaker.

C. C. Will is improving his storerooms inside and outside.

Alexander Heyl has almost recovered from a very serious illness.

Jacob Bobbs, jeweler, Scottdale, is now running messenger service between Scottdale and Pittsburgh.

John Roberts is making considerable improvements in his storerooms. Sam F. Sipe is also refitting his rooms.

Mr. Hayes, of Hardy & Hayes, will go to New York this week on business, and will remain to see the football game.

Fred W. Laban, Toronto, O., has built a new block in that town, and will himself remove into his new storeroom this month.

Local Pittsburgh travelers in for a few days with large orders are: George West, West, White & Hartman; James M. Keller, G. B. Barrett & Co., and Charles O'Brien, Goddard, Hill & Co.

Visiting jewelers last week were: William Hunt, Uniontown; I. W. Caler, Beaver; B. Neville, Dawson; Mr. Holt, McKeesport; W. W. Mather, Belle Vernon; R. L. Kirkpatrick, Butler; W. F. Brehm, Rochester; Mr. Linnenbrink, Rochester; E. H. Shaefer, Beaver Falls, and Mr. Bernstein, Salem, O.

Leon J. Glaenzer & Co.,

80 & 82 Chambers St.,

New York.

Clocks and Regulators,
Bronzes,
Lamps and Globes,
Fine
Austrian
Glassware,
Fine Teplitz Vases,



Onyx Pedestals,
Fine Porcelains,
Delft Pottery,
Bric-a-Brac,
Sevres Goods,
Cabinets, Etc.

FALL NOVELTIES.

HEADQUARTERS FOR HIGH GRADE *—≡ Silver Novelties.

SUSPENDERS, GARTERS, PIPES, MANICURE GOODS IN ALL SIZES, ERASERS, MEMORANDUM TABLETS, UMBRELLA STRAPS, TAPE MEASURES, LETTER CLIPS, ETC. ALSO MAKERS OF 10kt. AND 14kt. CHAIN BRACELETS, MINIA-TURE BROOCHES IN BOTH SILVER AND 14kt. GOLD.

PRICES RIGHT FOR HIGH GRADE GOODS.

REEVES & SILLCOCKS, 19 MAIDEN LANE, NEW YORK.

MAKERS OF "EVERYTHING IN SILVER SMALL WARES."

CARBORUNDUM

THE GREATEST ABRASIVE YET DISCOVERED.

Four times the Labor and Expense-saving qualities of Emery, Corundum or other abrasives. Adapted for Lapidary Work, Grinding, Polishing and every operation where a perfect abrasive is necessary. A box of the Crude Carborundum Crystal as taken from the electric furnace, will be sent free to any Jeweler on application.

Hones, Slabs, Files.

CUT THIS OUT.

Price List of Carborundum Wheels.

ACHESON'S PATENT, February 28th, 1893; February 26th, 1895.

DIAM. IN.	THICKNESS IN INCHES.																MAX. REV.
	1/8	3/16	1/4	5/16	3/8	1	1 1/4	1 1/2	1 3/4	2	2 1/4	2 1/2	2 3/4	3	3 1/2	4	
1	\$.15	\$.15	\$.20	\$.20	\$.20	\$.25	\$.30	\$.30	\$.35	\$.40	\$.40	\$.45	\$.50	\$.50	\$.60	\$.70	18000
1 1/2	.20	.25	.25	.25	.30	.30	.35	.40	.40	.45	.50	.55	.55	.60	.70	.75	14000
2	.20	.30	.30	.30	.35	.40	.45	.50	.55	.60	.60	.65	.70	.75	.85	.90	11000
2 1/2	.25	.35	.40	.45	.50	.55	.65	.70	.80	.90	1.00	1.10	1.20	1.25	1.40	1.50	8800
3	.30	.45	.55	.60	.65	.75	.85	1.00	1.15	1.25	1.40	1.50	1.60	1.75	2.00	2.20	7400
3 1/2	.40	.50	.65	.70	.80	1.00	1.15	1.30	1.45	1.65	1.80	1.95	2.10	2.20	2.55	2.90	6300
4	.50	.60	.75	.85	1.00	1.20	1.40	1.60	1.80	2.00	2.20	2.40	2.60	2.80	3.20	3.60	5500
5	.70	.85	.95	1.15	1.25	1.60	1.95	2.30	2.60	3.00	3.30	3.65	3.95	4.25	4.90	5.55	4400
6	.95	1.10	1.30	1.55	1.75	2.20	2.70	3.15	3.60	4.10	4.55	5.00	5.45	5.90	6.80	7.70	3700
7	1.25	1.45	1.65	1.95	2.30	2.95	3.50	4.15	4.80	5.40	6.00	6.60	7.20	7.80	9.00	10.25	3160
8	1.50	1.70	2.00	2.40	2.80	3.60	4.40	5.20	6.00	6.75	7.55	8.30	9.10	9.90	11.45	13.00	2770
9	1.80	2.10	2.40	2.90	3.35	4.30	5.30	6.25	7.25	8.20	9.15	10.10	11.10	12.05	14.00	15.90	2460
10	2.15	2.50	2.85	3.45	4.00	5.15	6.30	7.45	8.60	9.75	10.90	12.00	13.20	14.35	16.60	18.90	2210
12	2.65	3.10	3.70	4.50	5.25	6.80	8.40	9.95	11.50	13.05	14.60	16.20	17.75	19.30	22.45	25.50	1850
14			5.05	6.05	7.00	9.00	11.00	13.00	15.00	16.95	18.95	20.95	22.95	24.90	28.90	32.80	1580
16					9.10	11.70	14.30	16.85	19.95	22.00	24.55	27.15	29.70	32.30	37.40	42.50	1380
18					11.25	14.45	17.70	21.00	24.25	27.50	30.75	34.00	37.25	40.50	47.00	53.50	1230
20						17.50	21.55	25.55	29.60	33.70	37.80	41.90	45.95	50.00	58.00	66.00	1100

The wheels are made with a vitrified bond and pressed under hydraulic pressure. Those over three inches in diameter are turned up after firing. The same numbers are used to designate the degrees of fineness, as are used with Emery, and the wheels are made in seven degrees of hardness, marked SSS, SS, S, M, H, HH, HHH, from extremely soft to extremely hard. In ordering, state diameter, thickness, hole, number and hardness.

THE CARBORUNDUM CO.

WORKS: MONONGAHELA, PA., AND NIAGARA FALLS, N. Y.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada,	\$2.00
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Single Copies,10

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Member of the American Trade Press Association.

Vol. XXXI. Nov. 20, 1895. No. 16.

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Order Goods Now.

IN our last issue we took occasion to point out some of the dangers the retailers will meet in delaying the making of holiday selections. A vision of these dangers cannot be brought too vividly before the mind's eye of the retailer. We will therefore remind him that every large manufacturing concern produces and displays a fine and large stock for the Fall and holiday business, expecting to dispose of the major part this stock in September and October, and to run the factory in November and December to piece up broken lines and desirable goods. In these calculations allowance is made for that class of jewelers who begin to order their holiday goods a few days before Christmas. These jewelers are not entitled to be called merchants, and we deplore the fact that their number, this year, threatens to be greatly increased. They expect the goods ordered will be received by return express, when it is an impossibility from all aspects to either fill orders satisfactorily from a broken up stock or to ship goods promptly when the transportation companies are taxed to their utmost capacity.

Christmas will come this year, as it has come every year for a long time past, and people intend to continue the time honored custom of buying goods for Christmas presents. Therefore, if the dealer does not prepare now for the demand that will be made upon him, he will certainly find himself deep in the Slough of Despond, when the busy days of the season are over. While he has been vacillating, the department store has been laying in a large and varied stock of jewelry and kindred lines, and the customer will find in the latter what he could not find in the jewelry store and he infers that a jewelry store is not the proper place to buy jewelry after all. This is the greatest danger.

Do as the Germans Do.

IF there is one reason more potent than any other why the United States is passing through a commercial crisis, it is that this country's export trade is far below what the territorial extent, productiveness and population of the country warrant. This condition is rooted in the character of the American people, or rather in the circumstances of government and education, social institutions and ideas, and modes of life and thought which produce the American people. The charge made by many Europeans that the inhabitants of the United States, at the present day, are not a homogeneous people but are a conglomeration of heterogeneous elements, may or may not be susceptible of refutation, but that they are almost universally governed by the same ambitions is an admitted fact; and the most prominent of these ambitions is to get the largest possible amount of money in the smallest possible space of time and with the least possible display of energy. Therefore the Americans

have no time to build up an export trade, which is a slow and exacting process. Had the Americans the persistence, patience and long-sightedness of the people of Germany, who are monthly gaining new foreign fields for their products, they would be in a better position commercially than they are to-day. While the Germans are not eager to get our goods, they are very eager to sell theirs to us, and it would seem that there is no better way of pointing out to the people of the United States what might be done to obtain an increased export trade than by urging them to do as the Germans do.

The United States Consul at Chemnitz reports that hardly a mail goes to that city that does not contain letters asking for information as to how to find markets for goods made in Germany. Twice in each year American houses send from 50 to 75 representatives to buy goods in Chemnitz and in all the larger cities of Germany. The men leave orders for sums ranging in the aggregate from \$25,000,000 to \$30,000,000 or even \$40,000,000 annually. Soon after these buyers have left the country the German manufacturers send their agents with their trunks to the United States where they cover the country from New York to San Francisco, and from Portland, Me., to New Orleans, showing samples and taking orders.

This energy upon the part of the Germans is, of necessity, bearing fruit. Success to these people has been so certain, that they are already building on larger sales and better times than they have ever experienced. The only way for our merchants to gain and maintain a foothold among these people is to do as they do: send out agents with well filled sample cases. This advice is offered to the manufacturers of jewelry, watches, clocks, sterling silver and silver plated wares and optical goods in particular, as well as to manufacturers in general.

The Jewelers' Banquet.

THE event of the past week and of the month of November, as it has been for many Novembers past, was the banquet of the New York Jewelers' Association. It is a matter of common courtesy to remark that each recurring banquet excels all its predecessors, but the assertion this year has the ring of truth, for there were circumstances surrounding this affair that made it unique. In the first place it marked the attainment of the majority of the organization; second, the attendance was unusually large; third, the decorative features were unprecedentedly rich and magnificent, the treasures of the greatest silverware and pottery houses in America being called into requisition. The manifestation of good will among the guests and the general appreciation of the mutual advantages of such a banquet warrant the prediction that annual banquets will be an interesting and important institution in the trade for many years to come.

New York Notes.

Herman Kobbe has satisfied the judgment for \$986.77 entered by Tiffany & Co., Dec. 4, 1893.

J. L. Levy, in the City Court, Wednesday, recovered a judgment for \$224.08 against Adolph Bechtold.

The New York Jewelers' Board of Trade, Friday, distributed to the creditors of J. M. Howe, Nashville, Tenn., a dividend amounting to 36 per cent.

Max Freund, of Max Freund & Co., has been the recipient of numerous letters and telegrams of congratulation on the occasion of the silver anniversary of his wedding which he recently celebrated.

The following gentlemen have been appointed as the banquet committee for 1895-96, of the New York Jewelers' Board of Trade: Geo. E. Fahys, chairman, E. V. Clergue, Appleton Smith, Leo Wormser, Ira Barrows, Chas. F. Wood, David Keller, T. K. Benton, Sam Wallach, William I. Rosenfeld, and A. J. G. Hodenpyl, *ex-officio*.

Ludwig Nissen, of Ludwig Nissen & Co., accompanied by his wife, leaves to-day for a week's visit to the Cotton States and International Exposition. Mr. Nissen goes with the delegation of 100 from Brooklyn, of which he is treasurer. Joseph B. Bowden, of J. B. Bowden & Co., is one of the New York delegation to the same city. Mr. and Mrs. Bowden also start for Atlanta to-day.

A letter received in this city last week from the United States District Attorney, in Cincinnati, O., stated that the motions by the Coetermans-Henrichs Keck Co. and by Herman Keck to dismiss the actions brought against them for bringing to the United States diamond cutters under contract were denied. The demurrers interposed to the complaint, it was also stated, were also overruled, and the defendants ordered to answer.

A special meeting of the stockholders of the Spencer Optical Mfg. Co. has been called for Dec. 6th at 2 o'clock P. M., to be held at the office of the company, 15 Maiden Lane. The object of the meeting is stated to be to decide whether the capital stock of the company shall be reduced to such amount as may be then determined by the stockholders, and also to transact such further business with reference to the assets of the company, and the disposition thereof, as may then be determined.

Charles G. Braxmar, badge manufacturer, 10 Maiden Lane, recently purchased the entire plant, machinery, tools, dies, patterns, stock and good will of the E. Williams Jewelry Co., successors to the late Edw. Williams, who was the oldest established and at one time one of the most widely known manufacturers of badges and emblem goods in the country. With his increased facilities for manufacturing, Mr. Braxmar intends to march in the very front rank of the "badge and medal makers brigades."

A number of the striking diamond workers decided to return to work Monday. The employes of Zilver Bros., Brooklyn, and a few of the workmen of Van Wezel Bros., New York, are said to have returned. The employes of Wallach & Schiele, Stern Bros. & Co., Arnstein Bros. & Co., Kryn & Wouters Bros. are among those still on strike.

A fire occurred shortly after midnight Thursday in the five story iron front building, 63 Nassau St., which resulted in damage by water and smoke amounting to about \$1,000. The fire broke out under the stairs leading to the top floor, burning the stairs, hall, and the premises of the janitor. Among the tenants whose offices were damaged are Graham & Co. lapidaries, C. Oberlander, stone setter, M. Kleinberger, manufacturing jeweler, Geo. Smith, watch and chronometer maker, Ernest H. Kessler, engraver, and Fisher & Sons, dealers in jewelers' supplies. Fisher & Sons' stock was damaged by water to the extent of \$200.

Nicholas Weiss, a watch maker, and Chas. Schultz, who as told in THE CIRCULAR Oct. 23d, were arrested on the charge of black-mailing lawyers Hugh O. Pentecost and Richard Gatling, were indicted by the Grand Jury, Wednesday on that charge. Weiss was sent to prison a year ago for robbing Tiffany & Co. Pentecost & Gatling were his lawyers, and he gave them his tools to secure their fee. When he was pardoned he declared that he had only mortgaged his tools to the lawyers, and on this statement the Grand Jury indicted them for grand larceny. After that, Weiss through Schultz, it is claimed, offered to leave the country for \$280.

The police are believed to have made a mistake in ordering the arrest at Colon, of a passenger on the *Alliança* who was believed to be Joseph Reis a fugitive from this city. THE CIRCULAR Nov. 6th, told how Reis had been arrested by the United States Consul at Colon, on the charge of swindling L. S. Friedberger & Co., 484 Broadway, out of \$1,900 worth of watches and jewelry. The man arrested turned out to be Christian Reis, Jr., who says he is a merchant of San Francisco. On Nov. 1st Reis was put on board the *Newport* for New York, but before the steamer sailed a cablegram was received from Capt. O'Brien, stating that Christian Reis was not the man wanted. Mr. Reis was so indignant that he came back to New York on the *Newport* which arrived last week and had an interview with Acting Police Captain O'Brien. Mr. Reis says he intends to present his case at Washington. Capt. O'Brien acknowledged that he had made a mistake in ordering Christian Reis's arrest.

Death of Stanton Champlin.

PROVIDENCE, R. I., Nov. 18.—The death is reported of Stanton Champlin, at Dansville, N. Y. The death occurred on Satur-

Last Week's Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: A. M. Jewett, Cortland, N. Y., St. Stephen H.; W. S. Shreve, Boston, Mass., Holland H.; F. A. Hubbard, Springfield, Mass., B'way Central H.; W. H. Thurber, Providence, R. I., Murray Hill H.; H. Tilden, Providence, R. I., Murray Hill H.; G. C. Allis, Derby, Conn., St. Cloud H.; E. D. Mix, Albany, N. Y., New Amsterdam H.; J. A. Cross, Chester, Pa., Morton H.; C. R. Hansel, Hartford, Conn., Park Ave. H.; F. H. Sloan, Hartford, Conn., Park Ave. H.; W. H. Herr, Lancaster, Pa., Union Square H.; J. C. Grogan, Pittsburgh, Pa., St. James H.; A. L. La Rue, Pittsfield, Mass., Morton H.; H. W. Tisdale, Taunton, Mass., Everett H.; C. C. Shaver, Utica, N. Y., Union Square H.; G. W. Fairchild, Bridgeport, Conn., St. James H.; H. G. Peirsons, (F. W. Sim & Co.), Troy, N. Y., Marlborough H.; J. S. McDonald, Baltimore, Md., Imperial H.; A. H. Pray, Boston, Mass., Barrett H.; A. Bigelow, (Bigelow, Kennard & Co.), Boston, Mass., St. James H.; Gen. Geo. H. Ford, New Haven, Conn., St. James H.; S. H. Kirby, New Haven, Conn., Park Ave. H.; C. O'Bryon, (L. A. Scherr & Co.), Philadelphia, Pa., Grand H.; Z. J. Pequignot, Philadelphia, Pa.; Albemarle H.; G. W. Scherr, Philadelphia, Pa., Grand H.; H. Schimpf, (J. Muhr & Bro.), Philadelphia, Pa., Grand H.; J. F. Beyerle, Reading, Pa., Sturtevant H.; S. L. George, Watertown, N. Y., Vendome H.; Dr. M. Longstreth, Philadelphia, Pa., Albert H.; C. W. Wattles, Pittsburgh, Pa., Westminster H.; J. H. Brazier, (J. E. Caldwell & Co.), Philadelphia, Pa.; G. W. Russell, Philadelphia, Pa.; C. Weaver, (Bailey, Banks & Biddle Co.), Philadelphia, Pa.; F. B. Nourse, Cortland, N. Y.; J. P. Slattery, Manchester, N. H.; F. Greenwood, Norfolk, Va.; M. W. Smith, Boston, Mass.; H. W. Pattersen, Boston, Mass.; C. Strobel, Waterbury, Conn.; I. G. Dillon, Wheeling, W. Va.; N. H. Hennegan, Baltimore, Md.; J. R. Armiger, Baltimore, Md.; W. H. Long, Philadelphia, Pa., Imperial H.; F. B. Fon Dersmith, Lancaster, Pa.; Wyman & Perkins, St. Albans, Vt.; H. J. Hallock, Wyalusing, Pa., St. Stephen H.; R. Harris, Washington, D. C., Marlborough H.; L. Furnwangler, Greensburg, Pa., Gilsey H.; S. Chapin, Oneida, N. Y., St. Cloud H.; M. Timpone, Troy, N. Y., G'd Union H.; J. Frank Allee, Dover, Del.; J. W. Tuttle, Plattsburg, N. Y.; M. Glass, Kansas City, Mo., Astor H.; J. G. Crump, Boston, Mass., Morton H.; E. G. Acheson, Monongahela, Pa., Astor H.; I. L. Amberg, Cincinnati, O., Astor H.; B. Kent, Toronto, Can., Murray Hill H.

Providence.

All communications for this column, addressed to P. O. Box 1093, Providence, R.I., will receive prompt attention.

Howard Blake has opened a retail store in Westerly.

John Nelson has discontinued his branch store at 382 S. Main St.

F. A. Stevens has started at 129 Eddy St. under the style of the Crown Optical Co.

The demand for holiday silverware is increasing and bids fair to be unusually large this season.

David Bernkopf, of Leeder & Bernkopf, is rejoicing in the birth on Friday last of a nine pound son and heir.

B. E. Daggett, one of the old time manufacturing jewelers, is now interested in the Nicholson Telephone Co.

Warren C. Green, jobber, who has been out of business for some time past, has started again at 174 Weybosset St.

William C. Barber, who has been doing business at 725 Westminster St., for some months past, is now selling out his stock at auction.

J. Parker Ford, of Baldwin, Ford & Co., has gone west with a fine line of samples including numerous new and catchy patterns.

Joseph Holden, Pawtucket, has given up his business there and has joined his son in

Syracuse, N. Y., and become a member of J. Holden & Co., manufacturing opticians.

Charles H. Fuller, of George H. Fuller & Son, Pawtucket, has been granted a patent for a neat device for fastening the pin and tongue in front of a brooch or breast pin.

Alfred H. Smith, son of DeWitt Smith, at one time one of the most prominent manufacturing jewelers in this city, has started as a manufacturer of plated jewelry at 363 Eddy St.

The Howard Sterling Co. have leased a shop on the ground floor of the old bleaching and calendering building on Mathewson St., and are equipping it with drop presses and other heavy machinery for making large silverware.

The Attleboros.

Frank Whiting is in the west in the interests of Wade, Davis & Co.

A number of the factories have commenced running nights again.

Business is booming at the enameling factory of J. B. Maintien & Son.

George Sweet, of Hayward & Sweet, is on an extended visit among their trade.

Hon. H. F. Barrows and family left for their residence in New York the past week.

J. Fred Ripley, traveler for Watson, Newell Co., is in Chicago for a 10 days' stay, calling upon the firm's customers. He is meeting with good sales.

Seymour, Knapp & Warren Co., Plainville, are doing a brisk business on their new lines of ornamental dress buttons, making both the enamel and white stone styles.

Charles P. Young, Jr., eldest son of Charles P. Young, one of North Attleboro's large manufacturing jewelers, died at his father's residence, Tuesday last, of typhoid fever. He was 28 years of age.

W. W. Wright & Co., who recently started in business in Attleboro Falls, are selling directly to the retail trade. They are contemplating the employment of 22 traveling salesmen in the New England district.

As soon as arrangements can be made Watson, Newell Co. will remove into the large building at Mechanics, which was formerly used as a cotton mill. A few years ago the mill was partly destroyed by fire and rebuilt but since then it has not been used. It is reported that Watson, Newell Co. have bought the property.

There is now no doubt that William Barrett, the notorious burglar, paid Attleboro more than one visit and succeeded in carrying off silver and money worth at least \$5,000. There were no less than four daring breaks in Attleboro in 1889, and the identification of property stolen from the residence of Albert A. Bushee, on the morning of May 25, 1889, gives the impression that Barrett was implicated in the other affairs.

JEWELERS ARE INVITED TO INSPECT OUR

**NEW
GOODS**

IN OUR

**NEW
STORE**

AT

915 BROADWAY, NEAR 21st STREET.

THE DISPLAY COVERS

THE WHOLE LINE OF

CUT GLASS.

IF YOU CANNOT CALL, SEND FOR A CATALOGUE.

C. DORFLINGER & SONS,

36 MURRAY STREET,

- -

NEW YORK.



Traveling representatives may consider these columns open for the publication of any news or times of interest regarding themselves or their confreres.

AMONG the travelers in Kansas City last week were: W. C. Willis, Gorham Mfg. Co.; T. J. Hoefler, M. A. Mead & Co.; O. L. Lane, Reed & Barton; Sol. H. Veit, Marx, Veit & Co.; Lawrence H. Smith, Bippart & Co.; M. H. Harrison, Harrison & Groeschel; Millard Veit, Marx, Veit & Co.; W. D. Post, Coddling Bros. & Heilborn; C. A. Boynton, Wm. B. Kerr & Co.; S. K. Jonas, Levy, Dreyfus & Co.; R. J. Marsh, C. A. Marsh & Co.; H. S. Dix, Wightman & Hough Co.; M. Hirsch, Hirsch & Hyman.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Wightman & Hough Co., by H. S. Dix; S. O. Bigney & Co., by G. G. Berry; Irvington Smelting & Refining Co., by Mr. Woolsey; Hancock, Becker & Co., by Mr. Joseph; R. L. & M. Friedlander, by Abe Harris.

Travelers in Pittsburgh, Pa., last week were: Monroe Engelsman, Louis Weil & Co.; Frank J. Keller, Downing, Keller & Co.; Mr. Townley, Ripley-Howland Mfg. Co.; A. L. Crook, S. E. Fisher & Co.; F. S. Sherry, Jos. Fahys & Co.; C. W. Battey, Waite, Mathewson & Co.; J. Williams, for G. Armeny; Mr. Sinnock, Ehrlich & Sinnock; J. C. Mann, Hermann & Co.; Mr. Salms, Wm. Morris Co.; S. H. Brower, R. L. Griffith & Son; Charles B. Bartlett, Whiting Mfg. Co.

The following traveling men secured orders from the Indianapolis, Ind., jewelers

last week: Tom Davis, Middletown Plate Co.; Geo. Munson, Wm. Rogers Mfg. Co.; F. H. Carpenter, R. F. Simmons & Co.; Mr. Smith, Bippart & Co.; Ernest Block, W. & S. Blackinton; Geo. S. Pollitz, Rice & Hochster; Geo. Whiting, S. E. Fisher & Co.; Jos. Becker, Jos. Fahys & Co.; E. B. Bliss, Bliss Bros.; Mr. Duncan, American Waltham Watch Co.; and representatives of the New Columbus Watch Co., and Natchaug Silk Co.

Among the salesmen in Philadelphia, Pa., the past week were: F. Woods, Carter, Sloan & Co.; Chas. Duffy, Enos Richardson & Co.; John Taylor, Krementz & Co.; H. Dingee, Gorham Mfg. Co.; Chas. Cook, J. F. Fradley & Co.; Geo. Hutchison, Hutchison & Huestis; B. Griscom, Bippart & Co.; B. Schloss, A. Wallach & Co.; A. G. Rutherford, Kirby, Mowry & Co.; James Barclay, Stevens Silver Co.; Harry Larter, Larter, Elcox & Co.; Geo. W. Reed, Wm. B. Kerr & Co.; Frank Locklin, Unger Bros.; Arthur Chapin, for F. Keim; J. D. Pettingill, Derby Silver Co.; and Robert White, Homan Silver Plate Co.

Traveling salesmen calling on Davenport, Ia., jewelers last week were: C. G. Schwitter, Averbeck & Averbeck; Samuel Kohn, Leopold Weil & Co.; Albert Kahn, American Watch Case Co.; A. M. Shepard, C. G. Alford & Co.; W. S. Willis, Gorham Mfg. Co.; C. G. Cushman, Reed & Barton; Robert B. Steele, J. B. Bowden & Co.; E. C. Bowen, Rogers & Bro.; Alfred G. Stein, L. H. Keller & Co.; Mr. Gregory, Strobell & Crane; A. E. Scheuler, Wendell Mfg. Co.; J. H. McCormick, Waterbury Clock Co.; Charles Altschul, Oppenheimer Bros. & Veith; S. K. Jonas, Imperial Optical Co.; W. F. Adams, Simpson, Hall, Miller & Co.; Charles Sands, King & Eisele; Mr. Friedmann, Odenheimer, Zimmern & Co.

Jewelry travelers in Boston, Mass., during the week included: Samuel Howland, Eisenmann Bros.; Otto Wormser, A. J. Grinberg & Co.; William Miller, Seth Thomas Clock Co.; E. W. Martin, Martin,

Copeland & Co.; Mr. Van Houten, for C. Sidney Smith; H. W. Dunham, Meriden Silver Plate Co.; George B. Osborn, William Smith & Co.; W. S. Campbell, Day, Clark & Co.; Charles T. Gallagher, Sinnock & Sherrill; Louis Jones, R. F. Simmons & Co.; T. B. Wilcox, Jr., Pairpoint Mfg. Co.; W. D. Elcox, Larter, Elcox & Co.; George W. Reed, William B. Kerr & Co.; Mr. Connett, Unger Bros.; S. H. Brower; H. E. Bleecker, Bassett Jewelry Co.; Mr. Knight, S. B. Champlin & Son; W. S. Metcalf, Plainville Stock Co.; Alfred Krower, Albert Lorsch & Co.; S. E. Fisher; Mr. Mowry, Kirby, Mowry & Co.

Travelers in the jewelry line noticed in Syracuse, N. Y., the past week included: Fred Clarkson, Snow & Westcott; F. A. Averbeck, Averbeck & Averbeck; S. Harris, for J. Goldberg; W. G. Pollack, W. S. Pollack & Co.; L. H. Bosworth, Potter & Buffinton; B. E. Osgood, F. L. Shepardson & Co. and New York Mutual Optical Co.; C. T. Dougherty, Sexton Bros.; N. Coughlin, for William Link; Dayton T. Reed, Belknap, Johnson & Powell; C. F. Herdle, King & Eisele; F. G. Burgess, John Scheidig & Co.; Milton S. Herzog, Henry S. Herzog & Co.; W. H. Browne, Wilcox Silver Plate Co.; W. R. Cattelle, Henry E. Oppenheimer & Co.; Monroe Engelsman, Louis Weil & Co.; W. O. Thierey, Illinois Watch Co.; S. Glenn Walmsley, Tenner & Baum; Gus. W. Strandberg, E. L. Spencer & Co.; H. W. Frohlichstein, Henry Froehlich & Co.; Francis E. Cocks, Treibs Bros.; Theo. L. Parker, Martin, Copeland & Co.; M. B. Markman, for A. Wolff, W. H. Bryant, T. G. Hawkes & Co.; C. B. Lawton, Dennison Mfg. Co.; James A. Cheney, Ludwig Nissen & Co.; Chas. Isabel, L. Strasburger's Son & Co.; Mr. Lawton, Harris & Lawton; E. W. Ely, Derby Silver Co.; R. L. Moorhead, R. L. Moorhead & Co.; F. S. Sherry-Jos. Fahys & Co.; Mr. Van Bergh, Van Bergh Silver Plate Co.; Mr. Skinner, J. Muhr & Bro.

OUR PLAN IS WORKING WELL.



JEWELERS ARE FINDING THAT A LINE OF PAPERS SOLD ONLY TO THE REGULAR STATIONERY TRADE IS WHAT THEY WANT.

ESPECIALLY WHEN THAT LINE IS THE BEST IN THE WORLD.

WRITE TO US FOR SAMPLES, AND JUDGE FOR YOURSELF.

PARSONS & GREENE Co.,

MANUFACTURING STATIONERS,

18 MURRAY ST., NEW YORK.

JEWELERS' ART STATIONERY.

NOTES ON AND FASHIONS IN FINE CORRESPONDENCE AND INVITATION PAPERS, WEDDING AND VISITING CARDS, NOVELTIES, ETC.

Art Stationery Carried by Detroit Jewelers.

ART stationery cannot be obtained at any place in Detroit, Mich., except from a jewelry store. All the leading jewelers in the city have facilities for turning out fine work, and all but one conduct stationery departments on old lines. The exception is Roehm & Son. In their store is located a most complete line of art stationery goods, and the proprietor is D. P. Work, who came here from New York last June and took a large space on the north side of the store and placed in it a handsome show case and side case. Mr. Work says he chose a jewelry store in which to locate, because the two lines of business are closely allied and the class of customers which patronizes one benefits the other. The department is a business entirely separated from the Roehms' interests, and is the only one of the kind in the city.

The showcases are stocked with the latest novelties in the stationery line consisting of programs, invitations of all kinds, dainty jeweled pen boxes and holders, paper weights, paper cutters, sealing wax, etc. The stock is very complete and the department

is a decided attraction in the store. Mr. Work's specialty is wedding invitations, and some fine work for a desirable class of customers has been turned out. He says that apparently a distinct want has been filled by the introduction of the line in such a special way.

Smith, Sturgeon & Co. and their predecessors have always conducted an art stationery department in their jewelry store. Twenty-five years ago it was a recognized adjunct of every leading store, and the firm had a printer, engraver and a plant for turning out their own work. Tom Wilkinson and the Bergers were with the firm of M. S. Smith & Co. at that time, and were considered the best men in the country. Tiffany & Co. and the old firm of Ball, Black & Co., New York, sent work to the former. Now the engraving is done by an outside firm. The department of Smith, Sturgeon & Co. is located near the front of their new store and F. G. Smith, Jr., has charge of it. Cards, invitations, and programs are the specialties.

Wright, Kay & Co. also have a complete department of this kind, over which Don C. Jewett presides. Like Mr. Work, the

firm carry a stock of novelties in stationery and kindred lines.

Traub Brothers, both in their uptown and downtown stores, have facilities for supplying customers with fine art stationery.

Whiting's Wedding Goods.

A NEW shape and style in envelopes for wedding invitations are manufactured by the Whiting Paper Co., 150 Duane St., New York. This shape is now in great demand from the customers of the largest jewelry houses of the country. It is a departure from the former square styles, being slightly wider than high and resembling the styles for correspondence both in shape and flap. Attention is called to the flap, which is now pointed and reaches but little more than half way down the envelope. These goods come in two sizes, known as Whiting's 31-6 and 41-6, and in two finishes, the fashionable rough "Angora," and the always popular satin or ivory.

Wedding cards to match these styles are always in stock. Another popular wedding shape is the "Consuelo," an envelope more pronouncedly wide than even the shape before mentioned. This comes with the usual style of flap, and is also made in "Angora" and their No. 1 Extra finishes.

The jewelry stock of T. Erickson, Red Wing, Minn., was robbed recently of about \$100 worth of watches.

A Golden Opportunity

comes to a Jeweler every time he receives an order for Whiting's Wedding Invitations. If perfect satisfaction is given, the purchaser continues to trade with him. To have the best stock that can be manufactured is of the highest importance in securing

•—A Permanent Customer—•

WHITING'S "NUMBER ONE EXTRA"
and "ANGORA" WEDDING PAPERS

are the finest that the paper maker's art can produce. The beauty of the engraving is shown to best advantage on these Standard Papers. They can be had in all the prevailing sizes, including the new and dainty "Consuelo," "Princess" and "Eugenie" cuts. The "Number One Extra" and "Angora" Cardboards exactly match the respective papers in color and finish.

Whiting Paper Company,

Mills at Holyoke, Mass.

148, 150 and 152 Duane Street, NEW YORK.

Boston.

John W. Sherwood is in New York on business.

Wilson Bros. have added a music department to their already extensive line of goods.

President Nathaniel L. Ripley, of the Ripley-Howland Mfg. Co., is in New York on a business trip.

D. J. Ingraham, optician, and L. H. Green, both on Washington St. near Bromfield St., have removed to 17 Winter St.

William Galloupe, formerly with M. Benjamin, has gone to Chicago, entering the employ of the Crescent Watch Case Co. in their Chicago branch office.

The New England Association of Opticians held their November meeting Monday night at Young's hotel, and the speaker of the occasion was Dr. Williams, the noted eye specialist.

Contracts have been made for new tower clocks for Trinity Parish Institute, Moundsville, W. Va., and the court house in Swainsboro, Ga., with the E. Howard Watch & Clock Co.

A number of jewelers who handle bicycles as an adjunct to their business have

applied for the agency of the E. Howard Watch & Clock Co.'s new wheel. Among the first to secure an agency and forward a large order is A. M. Hill, New Orleans.

Arthur H. Pray and wife celebrated their 15th or crystal wedding anniversary with a reception at their home in the suburbs of Brookline, Saturday evening. Many costly presents, among them some exquisite specimens of cut glass, were received by them.

One of the dynamos used in generating electric light for the American Waltham Watch factory, in Waltham, exploded last Thursday, completely wrecking the dynamo room and burning the assistant electrician, Clifton Lord, about the face and hands.

The Fall meeting and banquet of the Boston Jewelers' Club was held at Young's Hotel last Saturday evening, among those present being Charles F. Morrill, who presided, Henry W. Patterson, Charles Harwood, James S. Blake, John B. Humphrey, E. A. Bigelow, W. H. N. Pratt, L. S. Stowe, of Springfield.

Treasurer Arthur M. Little, of the E. Howard Watch & Clock Co., who has just returned from a trip to New York, Pittsburgh and Chicago, finds the trade conditions much improved in those centers. He also reports that much interest has been aroused regarding the concern's new bicycle project announced by THE CIRCULAR a few weeks ago.

The store of George S. Mansur, 366 Broadway, Chelsea, was broken into at noon Thursday, while Mr. Mansur was at lunch, and money and jewelry to the value of \$1,684 were taken by the thieves. Two men were seen by people in neighboring stores in an alley at the rear of the Mansur establishment, about the time of the robbery, and are supposed to be the ones wanted.

Buyers in town the past week included W. H. Emerson, Wilton, N. H.; Mr. Brooks, Bethel, Vt.; E. Jacot, Quebec; W. W. Hutchings, Newport, Vt.; Walter B. Studley, Rockland, Mass.; N. C. Dodge, Springfield, Vt.; E. J. Elliott, Pawtucket, R. I.; Phoebe Clisby, Nantucket, Mass.; F. E. Dana, Warren, R. I.; J. J. Woodward, Somersworth, N. H.; W. T. Cummings, Winchendon, Mass.; E. P. Morgan, Goffstown, N. H.

Irving G. Hatch, who has been with John W. Sherwood in his Boston office since it was opened a few months ago, and who was formerly in New York, having been associated with Mr. Sherwood for three years and previous to that time with the Dueber-Hampden Co., was stricken with paralysis last week Monday while dining at the Savoy restaurant, and the physician who was called to attend him at his room, ordered his removal to the hospital. N. H. Hatch, of New York, his son, was summoned, and on Thursday the sufferer was taken to New York. At last accounts his condition was considered quite critical.

Cup and Saucer

With Sterling Silver
Spoon, Gilt Bowl and
Ribbon.



Complete with Trilby Spoon,
as per Cut, dozen, \$6.00.
Complete with Spoon, Gilt
Bowl, (not the Trilby Pattern)
dozen, \$6.00.

LEVY, DREYFUS & CO.

9 and 11 Maiden Lane,
New York.

Art Goods for Jewelers.

ARNSTEIN BROS. & Co.,

Importers and Cutters of

DIAMONDS

65 NASSAU STREET,

CUTTING WORKS,
45 JOHN STREET,

NEW YORK.

Special Notices.

Rates 75c. per insertion for notices not exceeding lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word** each insertion, no discount. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

Situations Wanted.

Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

YOUNG MAN would like an opportunity to work for a reliable jewelry house; best of references. Address Energetic, care **JEWELERS' CIRCULAR**.

A LAD 16 years of age, with a good school education, would like a position in a wholesale or manufacturing house. Address Albion, care **THE JEWELERS' CIRCULAR**

WANTED, POSITION—Am good jobber, clock repairer and do some watch work; no bad habits; best references; wages reasonable. Address W. Eficer, Lithonia, Ga.

WANTED SITUATION by first class watchmaker, jobber, salesman and plain engraver; best of references; California preferred. Address C., Lock Box 26, Poplar Bluff, Mo.

YOUNG MAN, 20; with thorough knowledge of the diamond and jewelry business, is open for position; best references; moderate salary. Address Hustler, care **JEWELERS' CIRCULAR**.

EXPERIENCED traveling salesman in jewelry line with first-class jobbing trade in the East, West and South, wants position with manufacturing jeweler. J. Sidney, care **JEWELERS' CIRCULAR**.

SALESMAN—Experienced jewelry salesman desires situation in that or in any other line; speaks French, German and Italian; first class references. A. Salisco, care of Mr. Vender, 94 5th Ave., Brooklyn.

WATCHMAKER OR TRAVELING SALESMAN would like position with reliable house; AI references and well known through ut New York and Pennsylvania. Address B 89, 317 Arch St., Philadelphia, Pa.

A YOUNG LADY of five years' experience as double entry bookkeeper in the jewelry line, entirely familiar with its details, seeks position with first-class house. AI references. J. H., care **JEWELERS' CIRCULAR**.

SALESMAN, well acquainted in the jewelry business and having good trade in loose and mounted diamonds, wants to make connection, Jan. 1st with first-class importing firm carrying an extensive line; on commission basis or salary. Address "Diamonds," care **JEWELERS' CIRCULAR**.

Help Wanted.

WANTED.—Experienced traveling salesman for a material house, to take in the western States; permanent position. Address "Steady," care **JEWELERS' CIRCULAR**.

WANTED TILL AFTER CHRISTMAS, salesmen in our silver department; must be of good address and have best references. William Wise & Son, Flatbush Ave. and Fulton St., Brooklyn, N. Y.

WANTED—Two first-class jewelry auctioneers, salary or commission; prompt and sure pay; plenty of work for good men; no lusers wanted; no railroad fares paid. Address St. Clair Fechner, care of F. J. Hutchinson, Hornellsville, N. Y.

AT ONCE.—An experienced watchmaker, engraver, optician and salesman, must be an expert in these branches; a permanent position; send samples of engraving and photo in first letters, also salary expected, with references. The Upson Jewelry Co., Waterbury, Conn.

Business Opportunities.

FOR SALE—Good paying jewelry business in town of 12,000; easy terms; must be sold at once on account of poor health. Address M. J. Mann, Johnstown, N. Y.

FOR SALE—Old established jewelry store in splendid location in the South; stock, fixtures, etc.; stock, \$6,000; will reduce to suit purchaser; cause for selling, old age and failing eyesight. Address for particulars New South, care **JEWELERS' CIRCULAR**.

ONE OF THE BEST paying jewelry, silverware and bric-a-brac stores in Philadelphia is for sale, the whole thing, stock, fixtures and lease; fine store and in the best location; ill health the sole reason for selling; established 1855. Geo. Eakins & Son, 930 Chestnut St., Philadelphia, Pa.

TO CLOSE AN ESTATE—The entire business of the late S. F. Merritt, manufacturer of eyeglass holders, chains, etc. will be sold at auction, Nov. 30th, at 10 A. M., at the office, corner of Main and Ferry Sts., Springfield, Mass. For particulars, address H. W. Merritt, Executor.

To Let.

OFFICE TO LET in the Hays Building, 21 and 23 Maiden Lane, New York; rent \$50 per month. Apply to janitor.

TO LET—A good office at moderate price in the Diamond Exchange building, 14 Maiden Lane, New York. Apply to janitor.

Miscellaneous.

WANTED—You to know that the genuine "Moseley Lathe" equals the best of the very best. When interested write your jobber for new price list, or to the manufacturers, Moseley & Co., Elgin, Ill.

FOR SALE—A Parkinson and Frodsham chronometer in A 1 condition, rate 1-10 second; also a complete trial case, made by Julius King Optical Co., almost new; for particulars, address L. M., care **JEWELERS' CIRCULAR**.

NOTICE.

Send Samples of Jewelry and Novelties of Job Lots you wish Marketed to

H. P. CUTTER,

Manufacturers' Agent.

113 State Street, - CHICAGO.

**IF YOU WANT A POSITION
IF YOU NEED A SALESMAN
IF YOU NEED A WORKMAN
IF YOU DESIRE TO EXCHANGE
IF YOU WANT A PARTNER
IF YOU WISH TO SELL OUT
IF YOU HAVE TOOLS TO SELL
IF YOU HAVE A PLACE TO LET
IF YOU WANT ANYTHING**

USE THE

SPECIAL NOTICE PAGE

OF THE

JEWELERS' CIRCULAR,

Published Every Wednesday.

YOUR WIFE

AND DAUGHTER WANT



The Four Hundred.

THE BEST, THE SMALLEST
LADIES' WATCH IN AMERICA.

HAMPDEN WATCH CO.
CANTON, O.

ENAMELERS ❁ ❁

OF GOLD, SILVER AND PLATED JEWELRY,

Enameled, Plain and in Colors.

ALSO OF

**SOCIETY EMBLEMS,
YACHT AND COLLEGE FLAGS.**

All Varieties of Painted Enamel Work.

S. S. WILD & SON,

179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.
Telephone Connection.

Nail Polishers

AND OTHER

QUICK SELLERS

ARE MADE BY

CODDING BROS. & HEILBORN,

North Attleboro, Mass.

To insure Publication of Advertisement in current week, copy should be received not later than Monday Night.

OLDEST PUBLICATION

Of all the Jewelry Journals.

Jewelers' Circular Publishing Co.,

189 BROADWAY, NEW YORK.

ESTABLISHED 25 YEARS.

THE WEST WIND TAKES ITS WAY

WESTERN SUPPLEMENT

of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXXI.

CHICAGO, WEDNESDAY, NOV. 20, 1895.

No. 16.

Chicago Notes.

Mr. Glickauf, of Glickauf & Newhouse, returned to his duties the past week, completely recovered from his typhoid attack.

W. E. Jenkins, associated with his father, S. N. Jenkins, in the western office of Aikin, Lambert & Co., was married Nov. 6, to Miss Moore, of Vincennes, Ind.

A. R. Knights, Dubuque, Ia., made purchases here on his return from a visit to the old homestead in Wardsboro, Vt., where he spent several weeks in rest and recreation.

Titles, while common in the south, in the north are a mark of honorable distinction. Hence the smiles of Judge John S. Fifield, of Glickauf & Newhouse, whose friends of the Twelfth Ward conferred the honor upon him during the recent election.

The forming of a new class every two months is little trouble nowadays for the Chicago Ophthalmic College, 607 Van Buren St. The recent class closed Nov. 5 with a goodly attendance, and already 13 applications are on file for the class beginning Jan. 7. A continued increase in the attendance is noted.

The past week Theo Schrader & Co. were busy placing new machinery in their new quarters at the southwest corner State and Washington Sts., and removed from their old quarters Saturday. With the added machinery the firm were enabled to resume work Monday with practically no interruption in their manufacturing business.

Otto Young, the past week, bought the property 184 and 186 State St., a part of the frontage occupied by the store known as The Fair, paying therefore \$525,000 or at the rate of \$10 714.28 per front foot. It was a cash transaction, without trade, mortgage or 99 years lease entanglement, and is the highest price ever paid for State St. property south of Monroe St.

Kasper & Barnes having been granted a two years' extension, Assignee Wittstein was relieved of his duties Monday week after the customary five days' notice required by court. The adjustment stands out prominently as an exception from all similar cases. All parties were agreeable to the arrangement and but two weeks were required to carry out all the details. Mr.

Kasper sent out his notes immediately on again taking possession.

Buyers in Chicago last week included E. Lyons, Mt. Pleasant, Iowa; J. E. Haeb, Montpelier, Ohio; E. L. Marsh, Ft. Dodge, Iowa; F. E. Shortiss, Traer, Iowa; D. W. Amsden, Manchester, Mich.; J. W. Neasham, Ottumwa, Iowa; Frank Ricketts, Charleston, Ill.; L. O. Gale, Mitchell, S. Dak.; Chas. Price, Jacksonville, Ill.; D. S. Whitaker, with son, Lebanon, Ind.; A. R. Knights, Dubuque, Ia.; John Robinson, Morrison, Ill.; Geo. S. Lacy, Wahpeton, N. Dak.

Considerable legal entanglement has arisen over the failure of Richards & Rutishauser. Nov. 9, Attorney Wihartz applied before Judge Stein for a restraining order upon the sheriff to prevent the latter from turning over a considerable amount of property, which he seized under an attachment writ at the time of the failure. Judge Stein granted the order, as a petition is pending in the County Court attacking the assignment, and the Court wanted the situation to remain unchanged until after this is disposed of.

St. Louis.

Grumme, Duvonaux & Co., opticians, have moved into very handsome offices at 714 Pine St.

Goldberg & Meyer is the name of a new firm who have opened a material business in the Commercial building here.

Mr. Barbour, of the Barbour Silver Co., is in the city for a few days on a tour of inspection of the company's branch agencies.

The following buyers were in town during the past week: John B. Wiser, Tombstone, Ariz.; Fred Jacoby, O'Fallon, Mo.; and Al. Chenue, Cape Girardeau, Mo.

A new firm under the name of Max Rigot & Co. have been formed and they have located at 700 N. 7th St. The senior member of the firm was for many years with Coe, Young & Co.

Each week more interest is shown in the projected Jewelers' Exchange, and there is money being subscribed for stock quite rapidly. It is now almost an assured fact that the building will be erected.

At the last meeting of the Retail Jewelers' Association it was decided that the meeting

of Nov. 20th would be the last until after the holidays, owing to the members being busy looking after holiday business.

The traveling representatives of the leading New York and eastern jewelry houses, after trying the New Planters' house for a while have gone back to their old headquarters at the Southern hotel.

Quite a number of St. Louis jewelers had packages in the Pennsylvania Railroad train that was burned Oct. 23, in Pennsylvania and they are now receiving orders that the manufactures be duplicated on account of their loss.

Sam Bauman returned last week from a trip through Texas, where he was warmly greeted by a large number of friends. While in Tyler, Tex., he met Joe Friede, who was quite ill. Mr. Friede is a representative of the M. Eisenstadt Jewelry Co., this city.

Joseph Kahn, one of the oldest and best known jewelers in the city, and who has been for a quarter of a century with E. Jacard Jewelry Co., has resigned from that firm. His associates on his leaving presented him with a beautiful diamond studded match box.

Herman Mauch, president of the National Retail Jewelers' Association, is doing a great deal of good work here and is the right man in the right place. Besides doing a great deal of work locally, he intends to take an extended eastern trip and organize three or four new State associations.

The quarterly report of the Retail Jewelers' Association was made last week and outside of the regular statements, the following points of interest were submitted: The report of the committee on the convention was that the affairs had been entirely wound up and a nice balance was shown; the report of the entertainment committee was to the effect that there was quite a balance in the hands of the treasurer accruing from the picnic given since the last report; the report from the committee who had the assaying of spoons of the leading solid silver manufacturers was one of the most interesting of all. The meeting then voted on a proposition that was submitted to increase the annual dues and it was carried by an overwhelming majority of 53 to 7.

Pacific Coast Notes.

H. A. Reed, jewelers' auctioneer of San Francisco, is conducting a sale for Hyman Frederick, Reno, Nev.

R. H. Wade, Montesano, Wash., has moved his residence and jewelry store to the corner Main and 3d Sts.

A pretty wedding took place in San José, Cal., recently, the contracting parties being Miss Anna Kocher, daughter of R. Kocher, jeweler, and John G. Guth.

W. H. Dutton, formerly of Redlands, Cal., but more recently of Los Angeles, is now in San Bernardino, Cal., where he will soon open a jewelry store.

W. Friedlander, who has been in the jewelry business in Portland, Ore., for the past 25 years, is now occupying his new store at 268 Washington St. He is said to have the finest quarters in the northwest.

San Francisco.

J. Rosenberg, 7 Kearney St., is holding an auction sale.

Louis Freund, of Max Freund & Co., New York, was in the city recently.

Robert Bonestell, of the California Jewelry Co., is on a trip in southern California.

Rowland Allan, of the Meriden Britannia

Co., is on a business trip in the Sacramento valley.

Charles Weinschenk, of Armer & Weinschenk, is on the road in California, and reports business improving.

William Warren, formerly of this city, is now in charge of the jewelry department of John G. Fox, Carson City, Nev.

The Holmes & Edwards Silver Co. have just leased the offices formerly occupied by S. B. Dinkelspiel & Co., 120 Sutter St.

Among the buyers from nearby cities here recently were: W. H. Osgood, San José, Cal.; H. S. Bailey, Pomona, Cal., and A. F. Dobrowsky, Redding, Cal.

Minneapolis and St. Paul.

TRADE CONDITIONS.

Fall trade is in full blast at the present time in the Twin Cities, and is up to expectations. The jobbers are hopeful that the rush will continue until the close of the holiday trade. Collections are improving steadily.

Out-of-town jewelers visiting the Twin Cities the past week were: E. J. Steuerwald, Brookings, S. Dak.; G. Gilbertsen, Hayfield, Wis.; T. G. Thompson, Amery, Wis.; Lucien Diacon, Chaska, Minn.

A bold robbery was reported to the Minneapolis police last week. Two men entered the jewelry store of C. Weding, 1411 Washington Ave. S., while the proprietor was at supper and the store was in charge of a young girl, and asked to look at some watches. The young lady took out from the case a valuable lady's watch. The men looked at it, said they thought it would do, put it in their pocket, ordered the girl not to utter a sound and then left the store. As soon as she recovered from her surprise she rushed to the door, but the men had disappeared.

Kansas City.

C. A. Clement, Springfield, Mo., has added to his stock a line of fine china.

L. S. Grimm has moved his jewelry store from Washington to Galena, Kan.

Fred C. Merry is calling on the trade in northern Missouri, after a few days' visit home.

H. O. Bailey was in town last week buying goods for his new store in Emporia, Kan., having just moved there from Smith Center, Kan.

Eugene G. E. Jaccard has severed his active connection with the Jaccard Watch & Jewelry Co., and has gone into partner-

REPRESENTATIVE CHICAGO HOUSES.

ELMER A. RICH, PRES.

HERBERT W. ALLEN, TREAS.

JOHN H. MERTZ, SEC'Y.

RICH & ALLEN CO,
126 STATE STREET,
CHICAGO, ILL.

**DIAMONDS AND
PRECIOUS STONES,**
LOOSE AND MOUNTED.

MEMORANDUM PACKAGES SENT TO THE TRADE ON APPLICATION.



OPTICIANS' SCHOOL.

If you want a GOOD ROOF over your head, come to our school. We want EARNEST STUDENTS, leave the rest to us, we do not want diploma hunters.

The Chicago Ophthalmic College and Hospital,

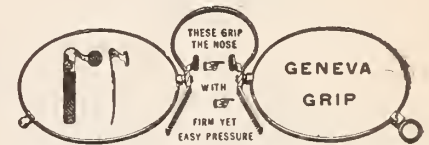
H. M. MARTIN M. D., PRESIDENT. 607 VAN BUREN ST., OHIOAGO
Being the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than all other so-called schools combined.

SPIES & CO.,
JEWELRY MANUFACTURERS,
**DIAMOND MOUNTING,
REPAIRING.**
126 STATE ST., - CHICAGO, ILL.

Watch Case Manufacturers
F. H. JACOBSON & CO.
96 STATE ST., CHICAGO.
REPAIRING.

GENEVA OPTICAL CO.

67 and 69 Washington St.,
CHICAGO, ILL.



Geneva Grip Eyeglasses.

The construction is such as can be seen from the accompanying illustrations, that they can be adjusted to perfectly conform to the anatomy of any nose, no matter what the shape.

SEND FOR SAMPLES AND PRICE LIST.

PRESCRIPTION Made with Promptness
WORK and Accuracy.

A DVERTISE YOUR WANTS IN OUR
SPECIAL NOTICE PAGE.

BULLETIN, NOV., 1895.

Lapp & Flershem
Wholesale Jewelers. Chicago.

"Busiest House in America" 1896 Catalogue ready. The largest, finest and best arranged catalogue in the jewelry business. Sent to Jewelers on application.

ship with W. B. Johnson & Co., under the firm name of W. B. Johnson, Jaccard & Co., fire insurance underwriters and adjusters. Mr. Jaccard still retains his interest in the jewelry house, although most of his time will be spent in his new field.

Among the out-of-town buyers last week were: Ambrose Melliush, Ottawa, Kan.; J. B. Lowe, Independence, Mo.; O. Kolstadt, Pleasant Hill, Mo.; Frank Wuerth, Leavenworth, Kan.; H. J. Black, Baldwin, Kan.; E. E. Hoffman, Phillipsburg, Kan.

Detroit.

Frank Schroeder last week took charge of the watch making department of H. Koester & Co.

W. P. Post, representing Coddling Bros. & Heilborn, will visit the trade of this city on or about Dec. 14th.

Jeweler J. C. Herkner, Grand Rapids, Mich., has presented the Woman's Gymnasium of that city with a handsome chronometer.

John Breitenbecher, who was killed in the Larned St. explosion, was a son of Jeweler Breitenbecher, corner of Farrar and Bates Sts.

Alderman Oscar B. Marx, secretary and treasurer of the Michigan Optical Co., last week started for a month's hunting trip in the southwest.

PARSONS & SCHOOL
FOR
WATCHMAKERS,
PEORIA, ILL.
Send for Circular and Terms.
PARSONS & CO.

A. E. Waterbury and S. O. Adams have formed a partnership in Traverse City, Mich., and will shortly put in a complete stock of jewelry there.

Traub Brothers and R. J. F. Roehm & Son have contributed liberally toward the fund for the relief of the families of those who were killed in the Larned St. explosion.

E. A. Pudrith, representing Eugene Deimel, returned last Wednesday from a month's trip to the Michigan trade. The firm report that they have already commenced working nights so as to keep up with orders.

Mrs. Esther D. Bliss, wife of Calvin Bliss, who recently retired from the jewelry business in Ann Arbor, Mich., last week died, aged 70 years. The couple recently celebrated the 50th anniversary of their marriage.

B. A. Gannett, jeweler, Traverse City, Mich., has purchased the jewelry stock of D. E. Carter, of the same place, who has been in the business there for the past 30 years. Mr. Carter will devote his entire attention to his manufacturing business. Lavern Wood, who has had charge of Mr. Carter's business, will go south on account of poor health.

A large number of Michigan country jewelers were in the city recently. Among them were: George H. Chappell, Howell; S. A. Cleveland, Utica; J. S. McLachlan, Wyandotte; George Chambers, Mt. Clemens; George D. Hamilton, South Lyon; C. E. Montford, Utica; M. E. Briggs, Howell; F. Hamlin, Hadley; W. F. Blashill, Oxford; H. E. Holland, Lapeer; C. G. Draper, Plymouth; W. W. Bridges, Marine City; H. W. Clark, Grass Lake; W. E.

Skinner, Hartford; A. Limpright, Flat Rock; John Bates, New Haven; W. H. Horton, Clarkston; George Carhart, Pontiac; Fred. Grimm, Mt. Clemens; B. Richmond, Maybee; H. Doelle & Son, Northville; Mr. Hinckley, Fenton; H. F. Baker, Brighton; and W. Walton, Richmond.

The following traveling salesmen passed through Detroit, Mich., last week: Edward A. Manheimer, Illinois Watch Case Co.; Mr. Porter, R. Wallace & Sons Mfg. Co.; Alfred R. Varian, Dennison Mfg. Co.; A. O. Waterman, Pairpoint Mfg. Co.; L. A. Dreyfoos, The Dreyfoos Chemical Co., refiners; Mr. Borgzinner, S. & A. Borgzinner; Mr. Houck, H. H. Smith & Co.; W. C. Coombs, Edward F. Sanford & Co.; R. Rhoda, Bawo & Potter; William T. Gough, Carter, Sloan & Co.; Harry Osborne, Howard Sterling Co.; Robert Welch, Welch & Miller; George W. Bleecker, the Bassett Jewelry Co.; and representatives of Nicholas Muller's Son & Co. and the Manhattan Silver Plate Co.

Indianapolis.

Lafayette, Ind., has one less jewelry store, A. B. Wahl having retired.

Jos. H. Durando, Dunkirk, Ind., has given a chattel mortgage for \$2,500.

S. E. Bowersox recently bought out the jewelry business of Denney Bros., Portland, Ind.

G. R. Reber is receiving a complete new line of watches, clocks and jewelry for his new store in the Pembroke Arcade.

Thos. F. Cahill, Spencer, Ind., and L. J. Savage, Macy, Ind., were in the city last week looking for holiday goods.

Too Many Samples

Our Fall line of Samples, received from our various factories, is so large we find it would be impossible to carry them in trunks on the road, therefore we have been compelled to display them at our

Western Sample Rooms, No. 228 West Fourth Street, Cincinnati, Ohio,

where we cordially invite you to call and inspect

Rich American Cut Glass,

Fine Imported China and Fancy Bric-a-Brac,

Tortoise Shell Combs, Leather Novelties,

Wares in Sterling Silver,

Rookwood Pottery (Sole Agents).

WE ARE NOT JOBBERS, BUT

MANUFACTURERS' SELLING AGENTS.

Bloom & Phillips.

L. BLESCH, Secretary.

C. A. REMME, Manager.

H. DUNWOODIE, Treasurer.

THE QUEEN CITY WATCH CASE MANUFACTURING COMPANY,

Manufacturers of Fine Gold and Silver WATCH CASES.

Special Attention Given to Repairing.
Altering English and Swiss to American.
Gold Plating.

New No. 129 East Fourth Street (Keck Bui ding),

Cincinnati, Ohio.

ESTIMATES CHEERFULLY GIVEN.

SEND FOR PRICE LIST.

Cincinnati.

O. E. Bell is out this week with an illustrated booklet of prices of watches and silverware that every dealer should see.

The Homan Silver Plate Co. are busy in every department. Their new tea sets are especially attractive and ready sellers.

The Hellebush auction sale opened last week and will be continued daily. The store is thronged with purchasers and the sales are large and satisfactory.

C. J. F. Bene, of Bene, Lindenberg & Co., left last week for a prolonged trip in the south. He carries an immense line of novelties for the holiday trade.

The visitors in town last week were Charles Ham, Frankfort, Ind.; W. E. Mount, Elwood, Ind.; Everson & Todd, Madison, Ind.; J. J. Winters, Paris, Ky.

The many friends of M. L. Blesch, secretary of the Queen City Watch Case Co., will be pained to learn of the death of his wife, after a lingering illness with consumption.

Harry Walton, of the Wadsworth Watch Case Co., has returned from a very profitable trip through Ohio and the northern lake cities. The most popular cases are the 6, 0, and the 16, size in the new designs.

Jos. Mehmert is making a specialty this Fall of jewelers' boxes and trays. Those desirous of brightening up their stock and producing attractive displays should write to him for circulars and prices.

Bloom & Phillips, manufacturers' selling agents, have had numerous calls the past week from out-of-town dealers, who are beginning to realize the advantages of buying fancy goods, bric-à-brac, etc., at first hands.

The Queen City Watch Case Co. have received an order for solid gold cases for the new 16 size Howard movement. They were given *carte blanche* for fine quality and workmanship. They will be the finest cases ever turned out in this city.

Albert Bros. are having a brisk trade

in sterling silverware, of which they are making a specialty this year. They control a line of hollowware that is especially attractive and the alert dealer finds it very advantageous to carry it in his stock.

Wm. Pflueger, of Jos. Noterman & Co., has returned from a very successful trip. He carried a case of fine mounted miniatures that Mr. Noterman bought in Paris while abroad during the Summer. The house keeps abreast of the times, with all the fashionable jewelry items in the market.

The suit of J. Walter Thompson against the E. L. Anderson Distilling Co., R. W. Nelson and others, filed in the United States Circuit Court, in Covington, some time ago, has been decided in favor of the defendants by the United States Court of Appeals. The plaintiff sued out an in-

junction to set aside the transfer of stock in the company in exchange for the real estate belonging to the Wadsworth Watch Case Co., situated at 6th and Overton Sts., and to enjoy the transfer and the voting of the transferred stock by the members of the watch case company. The judgment of Judge Barr, discharging the restraining order granted upon the filing of the bill, was, on Nov. 12, affirmed by Judges Taft, Lurton and Hammond, sitting as the United States Circuit Court of Appeals. The decision was rendered from the bench upon conclusion of the argument. The transferred stock was supposed to be valued at \$30,000, and the property at \$6,000.

William Calkins has bought out Albert Philips, La Farge, Wis.

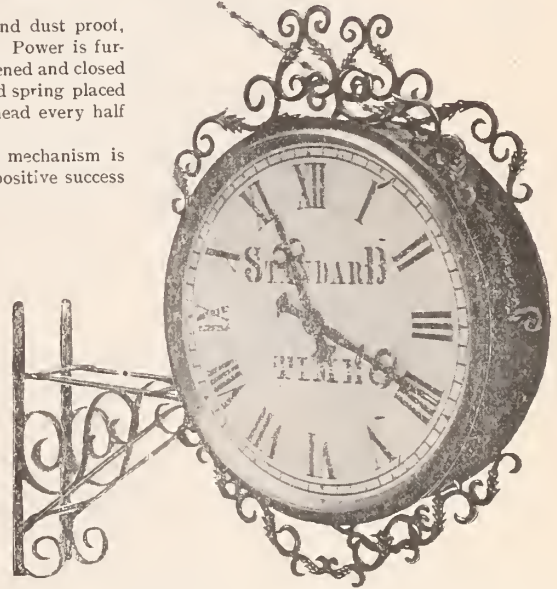
To successfully advertise your place of business you must cater to the convenience as well as the aesthetic eye of the public. Examine the accompanying fac-simile of our Bracket Clocks.

Did you ever see any time so perfectly proportioned. We make this Clock for either Bracket or Post. It measures four feet from top of ring to bottom of ornament; is 30 inches in diameter and 10 inches thick. It is water and dust proof, and the dials are protected by Glass Bezels. Power is furnished by a small Battery. The circuit is opened and closed every 30 seconds by a small contact-wheel and spring placed on your regulator, thus moving the hands ahead every half minute.

The case is made of cast iron and the mechanism is simple. This clock is no experiment but a positive success and will last you a life time.



**TIME KEEPING
ELECTRIC SIGN CLOCK.**



PRICE, from \$40.00 up.

Correspondence Solicited.

**Joliet Electric
Mfg. Co.,**

JOLIET, ILL.

THE CINCINNATI SILVER CO.—THE O. E. BELL CO.,

MANUFACTURERS OF FINE QUADRUPLE AND TRIPLE SILVERWARE. Write for circulars and complete price list. Exclusive control given to live dealers. Sold direct, saving middlemen's or jobbers' profits. New and exclusive designs.

Tete-a-Tete Set, No. 8-6.



1. Quadruple plate, hand burnished, gold lined cream and sugar, satin engraved tray. 2. Tureen and 3 pieces \$5.25 less 6 per cent. for cash. Write for sample.

**THE BELL WATCH CASE CO.,
THE O. E. BELL CO.**
MANUFACTURERS OF
10 and 14kt. Filled Cases.

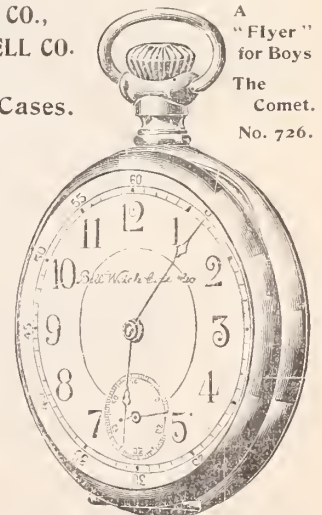
14kt. cases sold direct to the retail trade at about the same price charged for 10kt. goods on lines sold through wholesale dealers. **THE COMET.**

O. F. 10kt. warranted 10 years. Antique Pendant, joint back and bezel, complete with 7 jewel, American stem wind movement, at \$6.38 each net.

Write for complete price list and illustrated circular on Red Hot stuff for Christmas.

**Cincinnati Silver Co.
The Bell
Watch Case Co.**

THE O. E. BELL CO., Fourth and Walnut, CINCINNATI, O



A "Flyer" for Boys The Comet. No. 726.

TORTOISE SHELL DRESSING HAIRPINS

IN ALL WEIGHTS AND LENGTHS.



COMBS

Of every Description.

Write for Holiday Selection Shipments.

RICE & HOCHSTER,

Makers of Everything in Tortoise Shell,

485 BROADWAY, NEW YORK.

A. J. HEDGES & CO.,

MANUFACTURERS OF

GOLD, VARIEGATED AND ENAMELED JEWELRY.



VEIL PIN

Black and White Enameled
Goods a Specialty.

VEIL PINS, SCARF PINS, HAT PINS, LACE
PINS AND BROOCHES.

GOLD AND SILVER GARTER BUCKLES.
CHATELAINES, SIDE COMBS, LINK BUTTONS.

6 MAIDEN LANE, NEW YORK.

FACTORY:

90 MECHANIC ST., NEWARK, N J

YOU
AND
WE

KNOW THAT

TO USE THE BEST GOODS IS
TO PROTECT YOUR INTERESTS.
THEN WHY NOT USE THE

"GENUINE"



PAT. JAN. 29. 89.

AT THE PATCHED GUARD PRICES.

WRITE FOR OUR PRICES ON THESE FRAMES AND MOUNTINGS.

E. KIRSTEIN'S SONS CO., SOLE AGENTS,

No. 4 MAIDEN LANE, NEW YORK.

ROCHESTER, N. Y.

Connecticut.

The Middletown Plate Co. are doing a rushing business, the best in several years.

Ryan, Barrows & Parker, Middletown, are having their store equipped with electric lights.

W. A. Ingraham, wife and family, of Bristol, sailed from New York Nov. 15th, for the Bermudas.

Jeweler J. H. G. Durant, New Haven, has completed the addition of a large room with thorough equipment for his optical department.

Jeweler Henry Kohn, Hartford, a member of the board of Hartford's fire commissioners, has just presented to the board as a testimonial of his esteem, an elegant tilting silver ice pitcher, with gold lined cups.

A charming wedding took place in Meriden Nov. 12, when Dr. Elbridge W. Pierce was united in marriage to Miss Bessie M. Hubbard, niece of Walter Hubbard, of the Bradley & Hubbard Mfg. Co. Among the distinguished guests present were Governor and Mrs. O. V. Coffin.

Suit was brought Nov. 15 against the New Haven Clock Co. for \$5,000 damages. The plaintiff is James Hogan, a driver of a coal cart. Last week in the yard of the clock company he was told that it would be safe for him to step on a box encasing a shaft running between buildings in the clock company's yard. Hogan stepped on the box but it proved not strong enough to hold his weight. The boards on top of it were rotten and his feet broke through. One foot came in contact with the shaft swiftly revolving inside and the heel of it was ground to a jelly, and Hogan was taken home.

Program Clock.

LEON H. WATTERS, principal of the public schools of Media, Pa., has just received a patent for a program attachment for clocks. Soon after taking charge of the Media schools Mr. Watters found that much valuable time was wasted in looking after the electric bells used for calling and dismissing school, and that even then the bells were not always rung on time, for in the midst of an interesting recitation the bells for the dismissal of the lower grades would often be overlooked. He therefore set about devising apparatus by which the bells might be rung by the large clock which hangs in the high-school room.

It was a year or more before he struck upon the right device; but finally an attachment was made for the dial of the clock, by which any number of bells can be rung at any minute of the day. The apparatus has been in successful operation for the past five years, and has in that time relieved him from pressing the button some 20,000 times. The device is one that may be used in any school, factory, or other place of business where work must be done on time.

**H. M. RICH & CO.,
Jewelry
Auctioneers,**

21 SCHOOL ST., BOSTON, MASS.

SALES MADE FOR RETAIL JEWELERS ONLY IN THEIR ESTABLISHED PLACES OF BUSINESS.

WE CONDUCT MORE AUCTIONS THAN ANY OTHER FIRM IN OUR LINE AND WITH BETTER RESULTS AND GUARANTEE YOU AGAINST LOSS.

SEND FOR PAMPHLET CONTAINING OUR METHODS AND REFERENCES FROM NEARLY 100 RETAIL JEWELERS FOR WHOM WE HAVE CONDUCTED SALES IN THE LAST 12 MONTHS.

ALL CORRESPONDENCE CONFIDENTIAL.

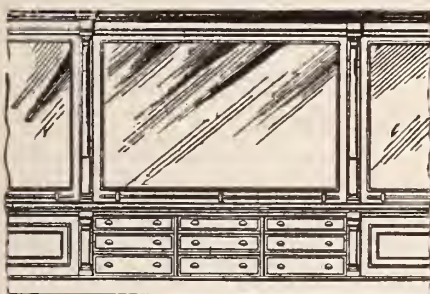
MELISHEK & PETTER.

128 Maiden Lane, New York.

MANUFACTURERS OF

WALL AND COUNTER CASES,

FOR JEWELRY, SILVER-WARE, ETC.



WE make to order only, and guarantee our work to be Dust Proof and First-Class in all its details, and to have all the Latest Improvements as regards Shelf Arrangements, Electric Lights, Etc. We will cheerfully furnish Estimates and Sketches for any store free of charge.

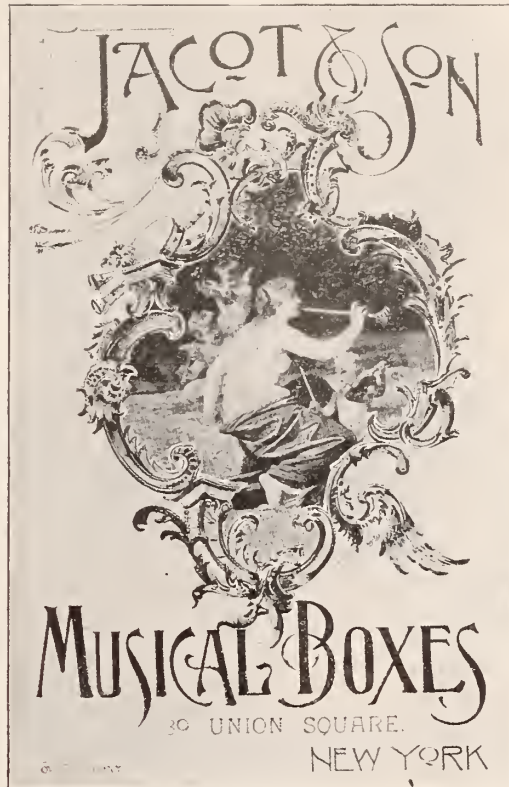
CALL AND SEE US.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewell or Kindred Trades.

SEND BUSINESS CARD

FOR OUR

New Illustrated



REDUCED FAC-SIMILE OF COVER.

Catalogue and Price List
OF
Interchangeable Cylinder Musical Boxes

JUST ISSUED.

JACOT & SON,

39 UNION SQUARE,

NEW YORK.

**FERD. FUCHS & BROS.
SILVERSMITHS,**

MAKERS OF STERLING SILVER WARE,
808-810 Greenwich St., - New York.

**CAMPBELL-METCALF SILVER CO.,
SILVERSMITHS,**



ALL GOODS 925/1000 FINE.
Factory, Providence, R. I. Offices, New York and San Francisco.

AIKIN, LAMBERT & CO.,

MANUFACTURERS AND EXPORTERS OF . . .

**Fine Gold Pens, = Holders, = Pencils, = Picks
AND NOVELTIES IN GOLD, SILVER AND PLATE.**

Having increased the size of our factory we are prepared to make larger quantities of goods than ever. Every pen carefully tested and fully warranted.

CHICAGO BRANCH: 103 State Street,
S. N. JENKINS, Manager.

GENERAL AGENTS FOR
PAUL E. WIRT FOUNTAIN PENS.

19 Maiden Lane, New York.

BRADLEY & HUBBARD MFG. CO.,

INVITE THE ATTENTION OF

Jewelers and Fancy Goods Dealers,

TO THEIR SUPERIOR LINE OF GOODS.

"B & H." Banquet Lamps. Most Artistic Designs and Finishes Ever Shown.

Art Metal Goods. Onyx Top Tables, Candelabras, Vases, Pitchers, Urns, Five O'Clock Teas, Mirrors, Jewel Cases, Etc.



NEW YORK:
26 PARK PLACE,
21 BARCLAY ST.

BOSTON:
160 CONGRESS ST.

CHICAGO:
204 MASONIC TEMPLE.

PHILADELPHIA:
710 RETZ BUILDING.

FACTORIES AND OFFICES: MERIDEN, CONN.

BUFF AND BLUE

Were the Victorious Colors of the American Revolutionists.

THE A1 WILLIAMSVILLE BUFF

has been equally victorious in revolutionizing the market in Buffs.

ONLY ONE QUALITY.--THE BEST.

Prepaid Samples if you want them.



WILLIAMSVILLE MFG. CO.,

18 South Water St., PROVIDENCE, R. I.

MILLS AT WILLIAMSVILLE, KILLINGLY, CONN.

STERLING SILVER
TABLE WARE

Manufactured at

NEWBURYPORT, MASS.



PRINCESS BUTTER SPREADER.

TOWLE

MANUFACTURING COMPANY.

CHICAGO OFFICE: 149-151 STATE STREET.

OUR

APOLLO

CONTINUES THE LEADING PAT-
TERN ON THE MARKET.



EGG SPOON No. 1.



TRADE MARK

STERLING 925 1000 FINE.

J. B. & S. M. Knowles Co.,
SILVERSMITHS,

Main Office and Shops:

PROVIDENCE, R. I.

WOOD & HUGHES,
STERLING SILVERWARE MANUFACTURERS
New York Agents for the Derby Silver Co.,
FINE QUADRUPLE PLATED WARE,
No. 16 JOHN STREET, NEW YORK.
206 Kearney St., San Francisco, Cal.
HASKELL & MUEGGE, Agents.

F. M. WHITING COMPANY, SILVERSMITHS.

Factory and Main Office,

NORTH ATTLEBORO, MASS.



TRADE MARK

New York Office,

1128 BROADWAY

—ADDRESS ALL COMMUNICATIONS TO FACTORY.—

Our new NEAPOLITAN pattern is now ready. Dealers will do well to withhold all orders until they have inspected this new and artistic design in flatware.

The Latest Patents.

ISSUE OF NOVEMBER 12, 1895.

549,542. STUD FOR SHIRTS. CHARLES H. COOKE, Providence, R. I.—Filed Aug. 22, 1895. Serial No. 560,078. (No model.)



The improved stud or button herein described, consisting of the head A, the post B centrally attached to the head and having the slot b near its end, the fixed shoe C extending from the end of the post B at one side thereof and provided with the hole or opening c near its connection with the post and with the stop pin c' at its end, and the extension, hinged shoe D, of spring metal and made in the shape of a loop, mounted at its end upon the end of the fixed shoe C by a pivot d and provided with slots d' d' on its edges, adapted to receive the stop pin c' of the shoe C and with a central slot d'' on one edge, adapted to receive the post B and with a knob or teat d''' on the inner surface of the loop, adapted to engage with the opening or hole c of the fixed shoe C.

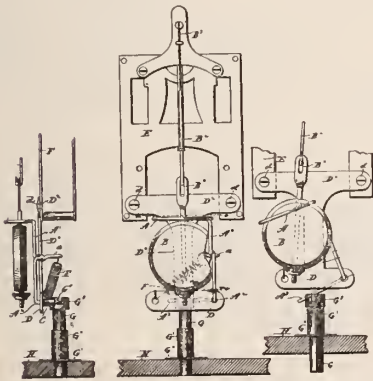
549,674. FINGER-RING. ADOLPH LEDERER, Providence, R. I.—Filed May 11, 1893. Serial No. 548,980. (No model.)



A finger or similar ring consisting of a spiral band the ends of which are separated one from the other, one of said ends extending laterally from the general plane of the band and overlapping the opposite portion of the band at a distance from its end.

549,715. ELECTRIC CLOCK SYSTEM. ADOLF FRANKE, Berlin, Germany. Filed Sept. 19, 1893. Serial No. 485,850. (No model.) Patented in Germany March 7, 1893, No. 73,850; in Switzerland, Aug. 12, 1893, No. 6,978; in England Aug. 14, 1893; No. 15,450; in Norway, Aug. 17, 1893, No. 3,362; in Belgium Aug. 19, 1893, No. 106,030; in France Aug. 21, 1893, No. 232,285 and in Italy Sept. 30, 1893, XXVIII, 34,703, LXVIII, 123.

549,743. PENDULUM-CLAMP. WILSON E. PORTER, New Haven, Conn, assignor to the New Haven Clock Company, same place. Filed Jan. 14, 1895. Serial No. 534,847. (No model.)

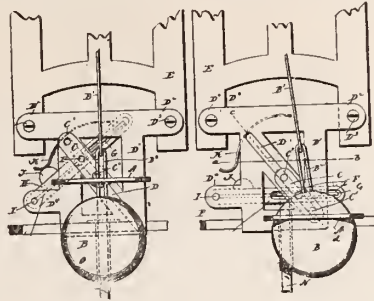


A clock provided with a pendulum clamp constructed to engage directly with the pendulum ball and hold the same against movement, and to be retired for permitting the normal oscillation thereof and means combined with the clamp for operating it.

549,744. PENDULUM-CLAMP FOR CLOCKS. WILSON E. PORTER, New Haven, Conn., assignor to the New Haven Clock Company, same place. Filed March 22, 1895. Serial No. 542,769 (No model.)

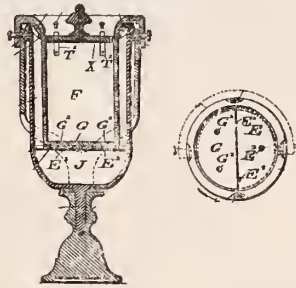
A clock provided with a horizontally arranged

pendulum clamp constructed to engage directly with the pendulum and hold the same against movement, and means connected with the clamp for moving it up



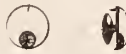
and down in a diagonal path without deflecting it from a horizontal position.

549,798. COMMUNION-CUP. PAUL G. KLINGLER, Catasauqua, assignor of two-thirds to Henry W Elson, Philadelphia, and H. Klinger & Co., Butler, Pa.—Filed Jan. 19, 1895. Serial No. 535,495. (No model.)



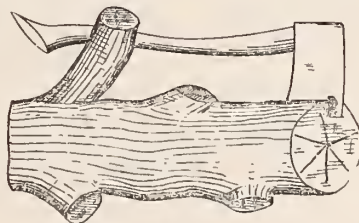
A self cleansing attachment for a communion cup consisting of a segmental cap with a channel on its under side to receive cleansing material, and means for attaching it to the cup, permitting the rotation of the body of the latter.

DESIGN 24,868. BUTTON OR BADGE. ALFRED HARRIS, Knoxville, Tenn.—Filed May 22,



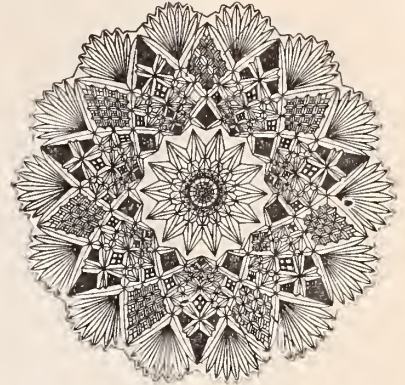
1895. Serial No. 550,272. Term of patent 3 1/2 years.

DESIGN 24,869. BADGE. ALBERT S. CARTER,



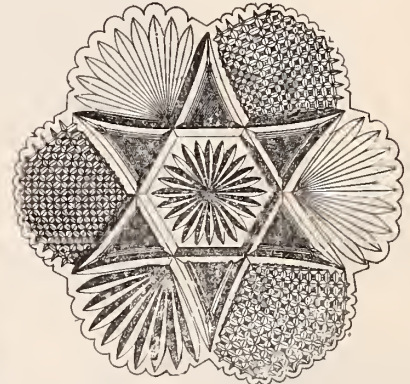
Denver, Colo — Filed July 1, 1895. Serial No. 554,648. Term of patent 7 years.

DESIGN 24,874. GLASS DISH. WILLIAM C. ANDERSON, Toledo, Ohio.—Filed July 21, 1891-



Serial No. 518,275 Term of patent 7 years.

DESIGN 24,875. GLASS DISH. SOLON O.



RICHARDSON, JR., Toledo, Ohio.—Filed July 21, 1891. Serial No. 518,276. Term of patent 7 years.

In THE JEWELERS' CIRCULAR of Aug. 7 appeared a lengthy editorial on the method adopted by the W F. Main Company, of Iowa City, Ia., to secure extra business. It is a principle of THE CIRCULAR to discourage all illegitimate and quasi-illegitimate schemes practiced in the jewelry trade, and that of the Main Co. appeared to savor somewhat of illegitimacy. It transpired, however, that the company did not hide the fact that they cater to other merchants besides jewelers and that, according to many testimonials they have received from the trade, their plan is widely endorsed. Their prompt response to the editorial speaks well for the concern. The company have a good standing in the trade, are enterprising, and undoubtedly their \$157 case of jewelry is fully worth the cost and yields the dealer a good profit.

FLATWARE AND HOLLOW WARE STAMPED



IS THE GENUINE. Manufactured by **WM. ROGERS M'F'G CO., HARTFORD, CONN.**

DR. KNOWLES' PRIVATE COURSE IN OPTICS.

Lectures with Diploma \$25.00

Those who desire to study with the Doctor will send in their application. Students received at any time.

The Key to the Study of Refraction. 50c. per copy.

For Sale by

R. H. KNOWLES, M. D., 189 Broadway, NEW YORK. Care of JEWELERS' CIRCULAR.

R. & M. FRIEDLANDER

WHOLESALE JEWELERS

30 Maiden Lane

NEW YORK.

SEND BUSINESS CARD FOR NEW MONARCH CATALOGUE NO. 52 NOW READY

A **AMERICAN** ESTABLISHED 1872. INCORPORATED 1894. **WATCH TOOL CO.**



THE **Webster-Whitcomb**

GROWS IN POPULARITY.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

Ask your Jobber for Price List of 1895, or write to us at **Stoney - Batter Works, Chymistry Dist., Waltham, Mass.**

1895 - WINNERS - 1895

PAILLARD NON-MAGNETIC
CHARMILLES
PRINCETON

.. WATCHES.

ORDER OF YOUR JOBBER OR DIRECT.

R. A. LOVELAND,

177 Broadway, - - - - - New York.

FROM **47 Cortlandt St.,**
to **10 Maiden Lane.**



NEW QUARTERS.

Come and see us.

CROUCH & FITZGERALD.

Jewelry Trunks and Cases,



161 **Broadway,**
Bet. Cortlandt and Liberty Sts.,
688 B' way,
701 6th Ave
NEW YORK.

"The Benedict."

(TRADE MARK.)

The Perfect Collar Button.



MADE IN GOLD, STERLING SILVER and ROLLED PLATE.

Enos Richardson & Co.,

{23 Maiden Lane,

New York,

Sole Manufacturers.

Workshop Notes.

Hardening Casts.—Plaster of Paris is made hard enough for a mould for metal casting by the use of 10 per cent. of alum in the water used for mixing the plaster.

To Preserve Pencil Drawings.—Pencil drawings may be preserved by pouring over them, when stretched upon the drawing board, a thin solution of gum Arabic or the white of an egg, dissolved in dilute ammonia by agitation with broken glass.

Composition Files.—These files, which are frequently used by watchmakers and metal workers for grinding and polishing, and the color of which resembles silver, are composed of 8 parts copper, 2 tin, 1 zinc, 1 lead. They are cast in forms; treated upon the grindstone; the metal is very hard and is worked with difficulty with the file.

Silvering Inside of Hollow Glass.—Covers, mirrors, reflectors, globes, hollow glass vessels, etc., can quickly be silvered with the following amalgam, which becomes fluid at a very low heat and adheres to glass. Lead and tin, each, 2 ounces; bismuth, 2 ounces; mercury 4 ounces. Add the mercury to the rest in a melted state, and then take from the fire; mix with an iron rod.

To Smooth an Oilstone.—Oilstones are apt to wear hollow, and it is necessary to smooth them. For this purpose take coarse emery and water upon a slate or marble slab, and with a circular motion grind the oilstone. Another very good way is to nail a piece of coarse emery paper upon a board, and treat the stone in the aforesaid manner. Paper is best, because the grains of emery remain stationary, while, when loose upon the slab, they roll around, and therefore are less effective.

Colorless Varnish.—A colorless varnish, suitable for optical instruments, prints, oil paintings, and hard white wood, may be made by dissolving two and one-half ounces of shellac in a pint of rectified spirits of wine. To this, about 5 ounces of well burned animal charcoal which has recently been heated, must be added, and the whole boiled for a few minutes. If upon filtering a small portion of the mixture through blotting paper it is not found to be perfectly colorless, more charcoal must be added until the desired result is obtained. When this has been achieved, the mixture is to be strained through a piece of silk and filtered through a blotting paper.

Mercury-Stained Gold.—Accident will occasionally cause untold mischief, says a correspondent. Some time ago I shifted a thermometer from one side of the window casing near my work bench to the other; while doing this I resolved to exercise great care, which I did by accidentally hitting the bulb against the edge of the bench and spattering the mercury over a gold watch case. What can I do to get out the stain? Perhaps the safest way is to expose the stained part to the lowest degree of heat possible to drive off the mercury, and to

polish it again. If the spot is not large, a flame might be blown on with the blowpipe. Since nitric acid will dissolve mercury, a bath of the former diluted with its bulk of pure water, might with proper caution be used; then neutralize the acid by plunging the case into ammonia, and then into alcohol.

Safe Rules.—I cannot resist the temptation of giving my ideas about the cleaning and repairing of watches. First and foremost, do not undertake any job that you have any or considerable doubt but what you can do it successfully; never leave a job worse than you found it, and never mar, cut or slash any part of a watch. In other words do not undertake a job that you have any doubt as to whether you can do it correctly. One of my old masters told me never to undertake to improve on the maker's work, and this, while not true in every case, particularly in cheap watches, is a safe rule to go by. Never allow your file, screw driver, pliers, tweezers, or any tool to deface any part of a watch. Be careful and not let the movement swing so as to in any way injure the balance in taking from case, and if a lever watch, take out the balance the first thing after uncasing the movement.

Drop in the Cylinder Escapement.—Though excellent for ordinary pocket watches, the cylinder escapement cannot be said to be equal to the lever and some others, where great accuracy is required. The drop of the escapement is the cause of much trouble to watchmakers, but the following method will enable them to ascertain how far the drops are equal and correct. The movement being slightly wound, turn the balance with a fine wire or slip of paper till a tooth falls; now try how much shake the escape wheel has and allow the tooth to escape; then try again and go all round the wheel to see how all the teeth and spaces agree in size. To correct any inequality is certainly a job for an expert hand; directions will not avail much unless to an expert. When the tooth contained within the cylinder has no freedom and rubs at the point and heel, there is no internal drop; when the tooth has escaped and the cylinder rubs on the point of one tooth and the heel of the next, then there is no outward drop. The internal drop is increased by reducing the length of the teeth; the external drop is increased by increasing the space between the teeth. When the drop is very slight, the watch is quite liable to stop through excessive friction; in the case of unequal drop, the rate of a watch cannot be maintained, and occasional stoppages will occur. This fault is found by dotting the balance with spots of rouge, and carefully noting the vibrations, which, if unequal, indicate unequal drops. Though this is the usual course, the same effect may be the result if some teeth lift more than others. A noisy drop is caused by badly polished surfaces, and in such a case the wheel of the cylinder should be carefully noticed.

Gilding by Contact.

“IN my long practice,” says E. Gerwitz, in *Deutsche Uhrmacher Zeitung*, in his answer to a complaint about the inferior qualities of the commercial gold solutions, “I have generally found them efficient for all ordinary purposes—if used in the right way. The many failures experienced by workmen in their first attempts at gilding were most frequently due to their want of experience; they did not employ the agent properly.

“Before an article is to be placed in the gold bath it is absolutely necessary that it be cleaned in the most perfect manner possible. For copper, the principal metal that comes into the gilder's hands, and its alloys, the scouring operation is the most difficult and requires the following chemical operations before the article to be gilt is fit for the operation: 1. Scouring with potash, lime, or caustic potash; 2. Pickling in sulphuric acid; 3. Passing through cold nitric acid; 4. Passing through nitric acid and lampblack; 5. Passing through an acid mixture; 6. Passing through nitrate of mercury.

“The inexperienced operator will now understand why he has frequently obtained black spotted gilding, and that the poor result was not the fault of the gold solution. A number of times have gildings, quite satisfactory in other respects, been sent to the writer for his opinion; and in nearly every instance the sender has asked why the gilding turned out so brown. The only reason that could be assigned was that the operator had not treated the gilding properly.

“The tyro who makes his first attempts at gilding or silvering should begin with a small, smooth article, and gradually increase the difficulty of his experiments.

“Every dip or contact gilding that is performed without the assistance of a battery, is, strictly speaking, only a coloring of the article. A coating that will adhere well is produced by first gilding the article, then dipping it into a solution of nitrate of mercury, and then returning it to the gold bath. This operation should be repeated several times until the gilding has obtained the required thickness and adhesiveness. The thin film of nitrate of mercury forming each time is dissolved again in the gold bath to make room for another layer of gold, which has a great affinity for quicksilver, and separates from the gold bath to combine with it.

“The writer has used this method for the past two years and has gilded articles in this manner for which he before had to employ a battery. The method is also preferable to that requiring a battery, because the gilding obtained by dipping is distinguished from the latter kind by the softer tone, greater luster and purity, that only pure gold will deposit; while by gilding with the battery a basic salt of gold will invariably separate. The thickness of the gold film deposited can easily be tested by trying it from time to time with nitric acid.”

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

Advertising Ideas in Brief.

Jeweler J. T. Xander, Pennsburg, Pa., offered a cuckoo clock as a prize to the one who would guess the time the clock would run. The clock ran 31 hours and 17 minutes.

F. A. Hubbard, jeweler, Springfield, Mass., has issued a very handy indexed street railway time table. Nine cards, with index at the right-hand side, are fastened at the top between neat covers. The time table of each line is on a separate card, and can be turned to without trouble.

A. M. Greer, Iowa City, Ia., offered to the public after Nov. 1, to repair free

Gardner Bros., 29 E. Market St., Indianapolis, Ind., are already advertising a guessing scheme for the holidays. A solid gold watch will be given to the woman and a diamond stud to the man guessing nearest the number of people entering their store on the 23d and 24th days of December, 1895. Each person is entitled to one guess (not necessary to make a purchase), if the guess is delivered in person.

The Wadsworth Watch Case Co., Newport, Ky., issue a puzzle card bearing an announcement of their line. An explanation of this puzzle will be mailed upon receipt of 2 cents in postage, and additional puzzle cards will be supplied if desired.

Here to Serve You!

My store and myself are permanent fixtures in Centerville. I desire to build up a reputation for dealing in absolutely nothing but the VERY BEST of everything in the line of
Jewelry and Silverware,

And for doing work in the repair line that is not surpassed anywhere. If you have a Watch or Clock that is not in running order, bring it to me and I will bring my years of experience to bear upon the disability, and then if the result is not satisfactory to you,

WHY, YOU PAY ME NOTHING.

This is certainly a fair proposition—nothing could be fairer and good evidence that I will do your work right. Everything in my line at as

.LOW A PRICE.

As they can be bought anywhere in Appanoose county—quality considered.

COME IN. E. J. MARSH, North Side, Centerville, Ia.

Smith, Sturgeon & Co.,

**GOLD AND
SILVERSMITHS.**

We invite the attention of all lovers of elegant and artistic Table Silverware to the new patterns we have recently added to our stock, which we exhibit in all the regular and special pieces for every variety of serving. These patterns especially meet the requirements of those of a truly refined taste.

Samples of Wedding Invitations, worded and engraved in the latest form and style, sent on application.

237-239-241 Woodward Ave.,
DETROIT, MICH.

Corner Clifford.

of charge every other watch brought in up to 100 watches, providing no parts were gone.

Jeweler MacKeller, Lock Haven, Pa., offers as a prize for improvement in penmanship by the pupils of the First ward grammar school, a handsome gold watch.

Some Effective Ads.

WE present here four well designed and worded ads. Particularly notice is directed to those of E. J. Marsh and Avery, the Jeweler, which embody several of the elements of effective advertisement writing.

In the former the advertiser strikes out from the shoulder, so to speak, and while he uses general terms, his sentences hit

No Back Numbers Here! OUR VOLUME IS FIN DE SIECLE. The Latest Out. ON TOP.

This is what you get when you buy goods of Avery the Jeweler—the latest—that is what you want. If you think there is a novelty I haven't got, suppose you ask for it.

On the Bottom.

There is one thing about this business in which I am on the bottom, down to bedrock, under all competition—that is, prices. I don't expect you to believe this till you've seen for yourself. Come to the store, 1514 Main Street, before you decide. Don't care how skeptical you are. I merely want you to know the facts from your own observation.

Facts Like These.

Sterling Silver Belt Buckles \$1.00
A large assortment of Buckles at 25 cents. Belt Pins 10 cents to \$10.00.
Ladies' or Gents' gold-filled case, Elgin Watch \$13.50.
Solid Silver Thimble, with three initials, for 25 cents.
Solid Silver Ladies' or Boys' Stem winder Watches, \$4.50.
A handsome Banquet Lamp, with silk shade, \$2.75.
Crepe Tissue, 10 feet roll, 25 cents.

You Save Money when you Deal with
AVERY, THE JEWELER,
1514 MAIN ST., COLUMBIA, S. C.

with the force of truth. In the latter, this quality is combined with a surprisingly low price list of popular goods.

Our "Hobby"

is Prescription Work—and we do it in a technical manner that suits both oculist and patient. A little better work at a little lower price than elsewhere. Try us.

Optician...

MERTZ'S MODERN PHARMACY,
11th and F Streets,
Washington, D. C.

Bear in mind



That WAITE, THRESHER COMPANY'S GOODS SELL. ENOUGH SAID.

Jules Jürgensen
OF COPENHAGEN.

The reputation these watches have maintained for Fifty Years has never been equalled, being made on strictly scientific principles and no expense spared to give the Best results in mechanism and timekeeping qualities.

SOLE AGENTS.
John C. Hyde's Sons,
NO. 22 MAIDEN LANE.

Regina Music Boxes.



Having the general agency for the Regina Music Boxes, I am in a position to offer special inducements to dealers.


Remember that there is no Music Box on the market that can compare with the Regina in quality and volume of tone, and durability of construction.

SEND FOR ILLUSTRATED CATALOGUE TO
A. WOLFF, General Agt.,
LINCOLN BUILDING,
Cor. 14th Street and Union Square, W., N. Y.

- - EMMONS - -
ASSOCIATED LAW OFFICES.
PORTLAND, SEATTLE, TACOMA,
Oregon. Wash. Wash.
Foreign Business a Specialty.

AIKIN-LAMBERT JEWELRY CO., 19 MAIDEN LANE, NEW YORK.

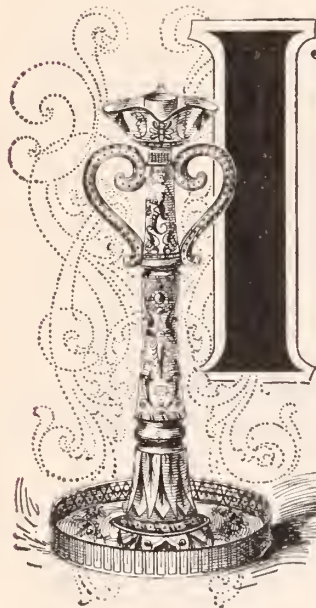
IMPORTERS OF	JOBBERS IN	AGENTS FOR
DIAMONDS.	Watches, Jewelry, Chains, NOVELTIES, ETC.	ROCKFORD WATCH CO.
	Latest Designs.	Lowest Prices.



DELFT ———

THIS STYLE OF DECORATION HAS A MARVELOUS SUCCESS.

WE CARRY A FULL LINE.



Italian Pottery, -

From renowned makers at Florence, Bassano & Naples, Comprising the wares Nove, Ginori, Urbino, Ispana - Arabo etc, etc

FOR JEWELERS

WE DISPLAY THE LATEST STYLES IN POTTERY.

SEVRES VASES in endless variety. Cloisonné Enamel Writing Sets and Card Receivers.

BRONZES, Choice Selections.

DRESDEN. Statuettes and Figures in Old Dresden, Vienna and Dresden Vases, Dresden Central Draft and other Lamps, an Immense Assortment.

RICH CUT GLASS.

BAWO & DOTTER,

Importers, Manufacturers and Commission Merchants,

26, 28, 30 and 32 Barclay Street,

P. O. BOX 1872.

NEW YORK.

OUR MOTTO: QUALITY AND PRICE SPEAK LOUDER THAN WORDS.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

FINE PRODUCTS BY THE PAIRPOINT MFG. CO. NO more beautiful examples of the fine work of American decorators may be found than the ornamentation on the new pieces of the wares of the Pairpoint Mfg. Co., now exhibited in the New York salesrooms, 46 Murray St. In the three principal wares, Crown Milano, Colonial and Crown Pairpoint, there may here be found an assortment of cracker and biscuit jars with the finest decorations yet produced by this company. In addition to the artist's work, these jars are also ornamented with rich silver plated mountings. Particularly worthy of mention is the small but select assortment of jewel boxes, prominent among which are those in Colonial ware decorated with hand painted Napoleonic medallions.

DOULTON DELFT. A NOVEL line which will interest jewelers is Doulton Delft, consisting of vases, jars and loving cups, made by the Doulton Co. and decorated in Delft colors and styles with noted English scenes substituted for the usual Delft subjects. This ware combines the attractive features of the Delft coloring and the soft fine finish for which Doulton ware is noted. The line has just been opened by Hinrichs & Co., 29 Park Place, New York, who are making a feature of the loving cups contained therein. In Doulton Delft, Doulton pottery and Bohemian glass, this firm are showing an assortment of three handled loving cups that the trade will do well to inspect.

ITALIAN MOSAIC WORK. A COLLECTION of rich small articles in Italian mosaic work is shown by Bawo & Dotter, in their art pottery and bronze department, 30 Barclay St., New York. The articles include picture frames, paper weights and clocks in several sizes and shapes, with mosaic decorations of small flowers such as forget-me-nots, daisies and violets on backgrounds of solid color, principally turquoise blue.

The clocks are set in stars, crescents and horseshoes of mosaic work.

HANDSOME BANQUET LAMPS.

A COLLECTION of handsome banquet lamps is among new lines for this season, manufactured by the New Jersey Lamp & Bronze Co., 45 Maiden Lane, New York. The lamps are composed mainly of standing figures supporting an openwork fount, and are in silver, gilt and oxidized silver finishes. Some pretty effects are also seen with onyx and imitation onyx stems. A large lamp worthy of particular mention, which stands about 45 inches high, has the fount supported by the upraised hands of two dancing girls.

POPULAR NOVELTIES IN A. K. PORCELAIN.

C. L. DWENGER, 35 Park Place, New York, is having a run on the novelties in A. K. Limoges china which his stock now contains. Among the most popular pieces have been the small handled flower baskets, individual chocolate pots and sets, the new inkstands, trays, bonbon dishes, biscuit jars, boudoir sets, individual coffee sets and lunch bells. A few changes in shapes and decorations have made many of these novelties, formerly used almost exclusively by the feminine half of mankind, into suitable presents for the sterner sex. Especially true is this of the trays which now show decorations of pipes, matches, cigars etc., turning them from pin trays to cigar or ash receivers. Shaped after the card suits, hearts, diamonds spades and clubs, they also become suitable favors for progressive card parties.

P. H. LEONARD'S POPULAR LINES.

MARKED success has been scored among the jewelry trade by the Vienna and Limoges novelties of P. H. Leonard. Almost all the articles heretofore shown in the latter ware are now contained in the Vienna lines, both in the decorated and white varieties. Many of the styles which proved so popular this Spring in Limoges goods, have also been introduced, together with several that are entirely new, among which the "Mignon" and the "Renaissance" may be mentioned

as examples. Many novelties new to china may be seen at Mr. Leonard's warerooms, 78 Reade St., New York

THE RAMBLER.

Foreign Notes on Fancy Goods.

Majolica has been found the medium for the reproduction of almost exact copies of the ever popular Bohemian bronzes.

The popular opaque glass, for decorative purposes, is now being made in various art colors and in several useful shapes, such as heart, circular, cross, kite, elliptical, segment and other shapes.

Another opponent to pottery has cropped up recently in the shape of handsome aluminium vases of all sizes and shapes. The edges are heavily gilt, and the body what is known as plain white aluminium. Ladies buy the goods and decorate them with sprays of flowers and other designs.

A new use has been discovered for the tall Venetian shape vases. Round them is built a basket design in supple pith or willow twigs. The sides are draped with rich looking silk, and a loop is made at the top in Staffordshire knot shape. The twig basket is gummed and dusted with bronze powder.

Recently a number of new patterns in scent bottles have been submitted to the chemists, by a house dealing largely in foreign wares. The long used crystal, cut, and polished goods are in danger of being replaced by the new candidates for public favor. The new bottles are crystal, decorated with white opaque figures, in cameo style, artistically drawn. The decoration has long been common on ruby, green, and blue vases, especially among those hailing from Bohemia.

The silversmiths are showing a taking novelty in swinging china teapots, not yet catalogued, suitable for presents. The pot is of a pretty design, hung on a frame. The frame is of silver, or silver plated nickel, according to price. The decoration is chiefly in light blue, printed on glaze. The pattern is in a light, artistic French style, and there is a fair sprinkling of gilding on the spout, knob and edges. A cream jug graces one side of the pedestal and a sugar the other—both in frames.—*Pottery Gazette* (London.)

Queries by Circular Readers.

NOTE.—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. *THE CIRCULAR* desires every jeweler to take advantage of this department.

WARREN, Pa., Nov. 12, 1895.

Editor of *THE JEWELERS' CIRCULAR*:

We are in want of the Derby Silver Plate Catalogue and as we do not find the address of this company in *THE CIRCULAR* you will confer a favor by sending us the address and greatly oblige

MORCK BROS.

ANSWER:—The factory address of the Derby Silver Co. is Birmingham, Conn. The New York office of the company is at 25 Maiden Lane.

PROVIDENCE, R. I., Nov. 11, 1895.

Editor of *THE JEWELERS' CIRCULAR*:

Could you inform us the addresses of some houses who make 'it a business of publishing a pamphlet pertaining to designs or for the use of designers in our line? You will confer a favor by so doing.

Yours respectfully,

R. L. GRIFFITH & SON.

ANSWER:—The only pamphlet of the character specified is *Paris-joaillerie*, published by Louis Rougeaux, 7 bis Rue du Perche, Paris, France. The pamphlet is published monthly and its yearly subscription price is 48 francs. *THE JEWELERS' CIRCULAR* publishes occasionally a plate of jewelry and silverware designs, as does the London *Watchmaker, Jeweler, Silversmith and Optician*.

A Singular Clock Piece.

A VERY singular specimen of antique clockwork has recently come to the possession of J. A. Macpherson, watchmaker, Inverness, Scotland. He is unable to comprehend the purpose which it was originally intended to serve, as, although in miniature it is shaped like an eight-day clock of the old fashioned style in outward form, it bears no other resemblance to such a timepiece in the purpose it was intended to serve. To others in the trade whom Mr. Macpherson has consulted it has also proved a veritable puzzle.

It was acquired lately from a woman upwards of 80 years of age, in a crofter's house in Lochaber, who stated that it had been in the possession of the family as far back as she could remember, and probably much longer. In height it is just 14½ inches, breadth, 3 inches. There is a dial plate with one hand (both of brass), and the figures 1, 2, 3, 4, 5, 6, engraved on the plate. The hand revolves round the dial once every 15 seconds. When wound up the clock goes for 12 hours. On the part of the case stretching downwards from the dial there is a regular succession of small brass plates, on which are engraved other figures. These are 9, 4, 5, 6, 7, 8, 9, 4, 5, 6, 7, 8, 9. There is a weight inside the case, to which is attached a small thin brass indicator, projecting outwards, and as the weight gradually descends, this indicator occupies

just an hour to travel between each of these successive numbers.

The case is of mahogany and the workmanship altogether is superior, while the whole is in a most perfect state of preservation. The movement is of the old verge description, with a balance instead of a pendulum. No maker's name is to be seen anywhere. The puzzle is, why these particular figures are selected, as they don't seem to indicate anything in regard to proper time.

New Way to Buy a \$1,000 Pin.

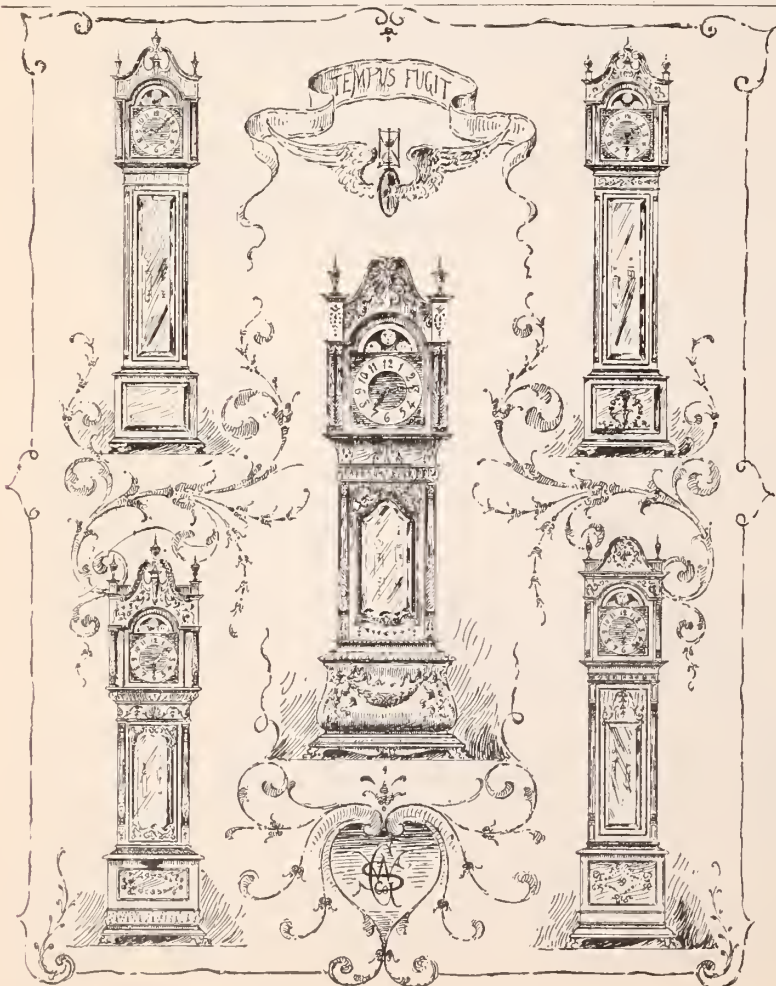
IN one of the Washington jewelry stores is a diamond breastpin valued at \$1,000. A young woman whose love for ornaments is much greater than her ability to buy them happened to be in this store when the pin was shown to a lady who did not purchase it. Two or three times a week since then the girl has gone to obtain a glimpse of the beautiful pin, until she finally made up her mind that she would make an effort to own it, so the following colloquy took place, that I happened to hear:

"How much is that pin?"

"A thousand dollars."

"Well, I will take it if you will let me pay for it at \$1 a week. I only make \$2 a week. I buy everything else that way."

The astonished clerk told her that he would have to speak to the proprietor, who was out, and the girl promised to return.—*Washington Star*.



READY FOR YOUR INSPECTION !!

... THE LINE OF ...

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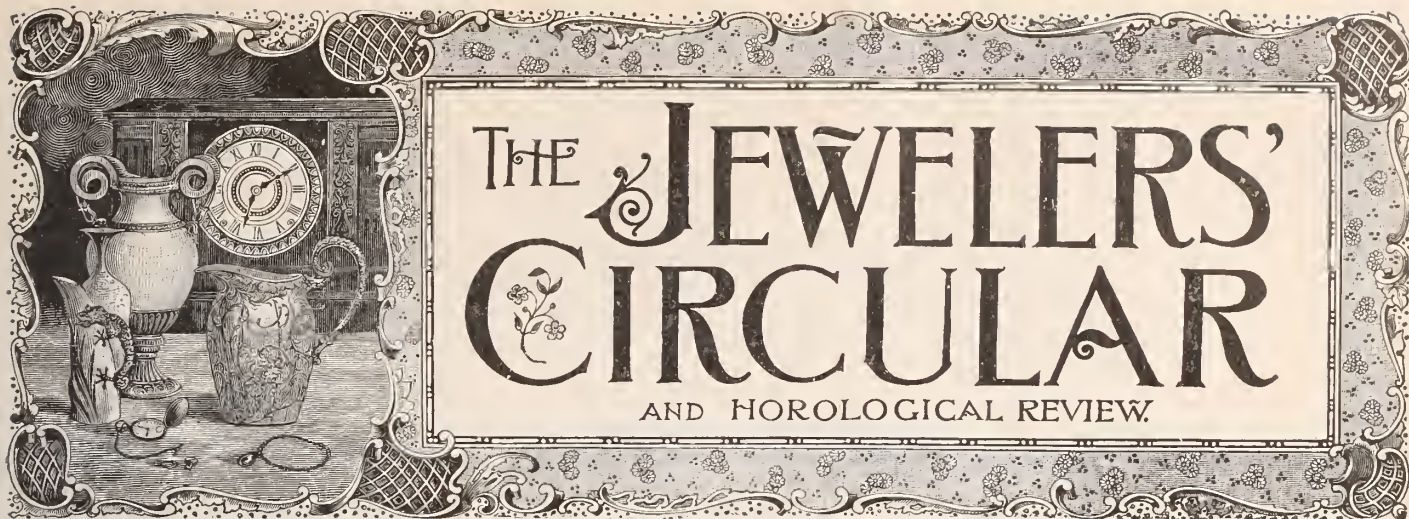
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continue buying poor mountings when you can buy good ones for the same money this season.

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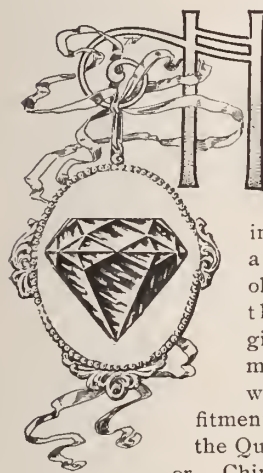
VOL. XXXI.

NEW YORK, WEDNESDAY, NOV. 27, 1895.

No. 17.

REVIEW OF REIGNING STYLES IN JEWELERS' LINES.

BY ELSIE BEE.



HERE to day the idea of representing in one house several distinct styles, such as have been in the past demonstrated in a Turkish room, a Japanese room, an old Dutch room and the like, has given place to the more recent fashion which selects all the fittings from revivals of the Queen Anne, Colonial or Chippendale periods.

With this revival of early English and Colonial in furniture has come about naturally enough the equally noticeable one in silverware, which to-day is known to both maker and purchaser as Queen Anne or Colonial. Just where the Queen Anne ends and the Colonial begins no one appears able to tell, but there exists, in the amateur's mind at least, the belief that all the cozy, unpretentious pieces of

low or medium height in fluted ware enclosing a polished surface

is Queen Anne, while silverware taking on outlines square, pentagon, hexagon octagon or oval are Colonial. This revival does not stop with the large pieces in hollow and flatware, but its influence is seen, more or less, in all classes of silversmithing, and notably in spoons and forks.

The term Colonial is applied to the present styles of decoration as well as of forms. Its distinction lies in slender lines, and beaded edges, in graceful scrolls, chased borders and bands, and floral designs. The salient points of this style of decoration are combined in some of this season's table ware with a grace and beauty that leave nothing to be desired from an artistic standpoint.

While much of the silver ware shows a bright finish, the newer French grey finish is employed with admirable effect. This French grey finish gives an antique appearance to the new silver and shows to better advantage all the beauties of the chased ornamentation.

There is a strong tendency toward sets, tête-à-tête sets being in high favor, and each set includes its own special tray. Coffee sets are quite distinct from tea sets, and chocolate drinkers find sets especially designed for that beverage. In tea sets, the pieces are medium or low with octagonal body swelling out at the lower part. Coffee and chocolate pots stand high, have slender necks and are of tapering cylindrical or octagonal form.

A conspicuous feature in Colonial reproductions is the gallery tray of highly polished wood of large oblong shape and surrounded by a rail of silver lattice or pierced work; silver salvers were never more popular; even a pitcher is no longer considered complete without a corresponding tray. Trays, large and small, incline to the oval shape, while beaded edges and cord work and chasing are all employed in their enrichment.

Presents in cases are the inevitable sequence to the popular demand for sets, and one is left in doubt which to admire most, the case or the contents, so beautiful are the former; they are marvels of fine workmanship in wood, kid, chamois, brocade and leather. Popular wedding presents are a complete set of knives, forks and spoons, inclosed in an oak or mahogany chest, adapted to contain from one to twenty dozen each. Ice cream sets include knife, twelve spoons and cream ladle. When it comes to asparagus sets, one has a choice of tongs, forks or servers. In this connection it may be well to state that table knives and most all game carvers are furnished with silver handles in patterns to match the forks and spoons.

In some of the flatware designing, new treatment of the bead work is observable, in which appears a production of beads in high relief. The beaded edge occurs on spoons and forks, combined with scrolls, and is exceedingly attractive; so is the combination of beads and raised shell work. There are some pleasing fruit and floral patterns in which the ornament is continued into the bowl of the spoons, on the prongs of the forks and the decoration of the backs. The influence of the Old English style is noticeable in the form of much of the flatware as the decided oval and octagonal in trays, and the spoons and forks which show angular lines in bowls and tines.

Silver Novelties.

TO enumerate even half of the many ways in which silver is now used in the small wares, would be impossible within prescribed limits of space. How it serves as a mounting for every imaginable thing, from the fittings of elaborate traveling bags to the handles of our sticks and umbrellas; how it has taken possession of writing desks and turned many dressing tables into exhibitions, on a small scale, of some of the best work of the silversmiths' craft; these are but a few instances of the many and various ends it serves. A conspicuous feature this season is the silver gilt. This, in some instances, copies Indian designs with the aid of colored stones. Equally noticeable are the beautiful effects developed with colored enamels. Especially attractive results are gained with the Russian colored enamels in which are skilfully blended the three hues, red, yellow and green. Odd pieces, such as loving cups and vases have been rendered especially beautiful with a decoration that employs different colored gilding, enamels and jewels, all in one object. Among the prettiest manifestations of the season are

THE GENUINE ROGERS

ELECTRO SILVER PLATE.

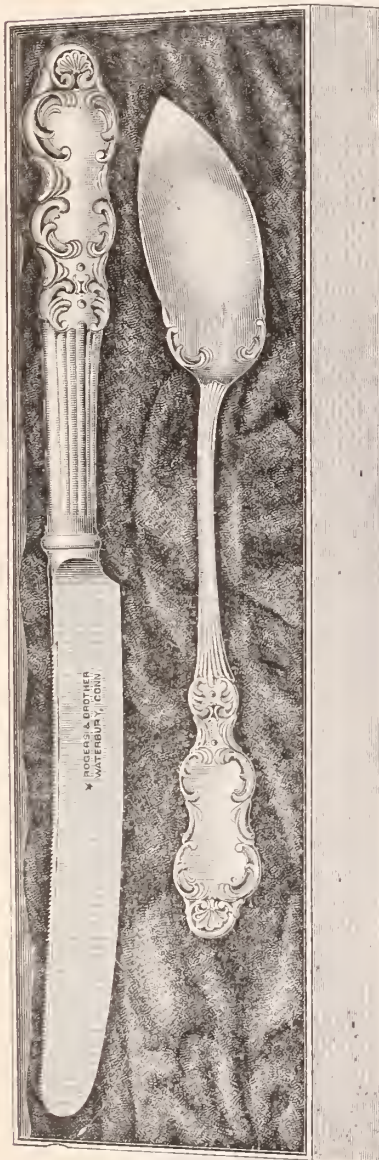
Spoons, Forks, Knives, &c.

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FLEMISH.



ORANGE SET.

FLEMISH.

A Large
Novelties
in Electro Silver
Sterling
suitable
Fall and
Seasons.



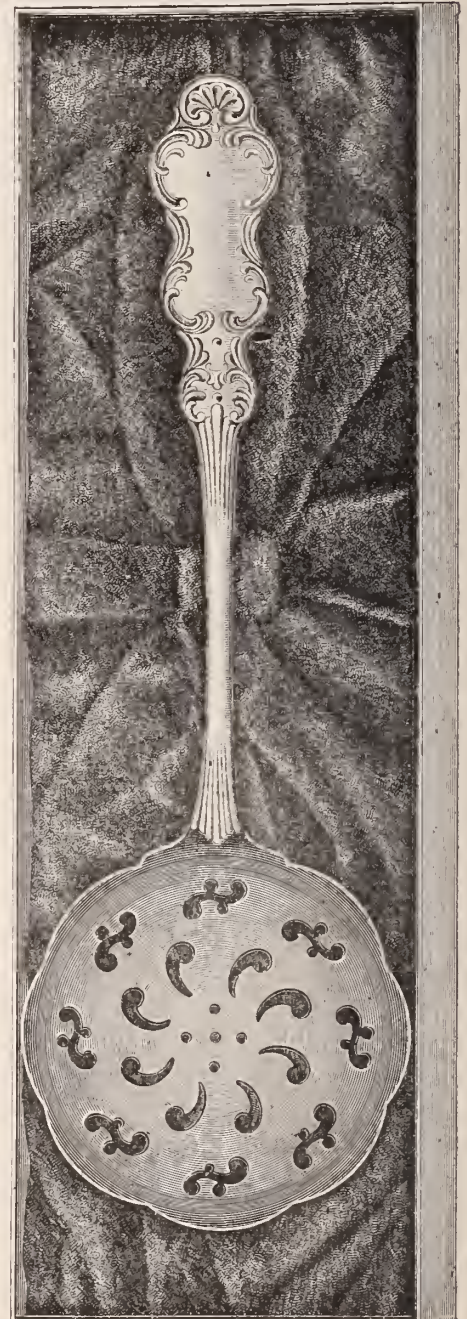
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in Elec-
Plate and
Silver
for the
Holiday

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manufactured continuously for
HALF A CENTURY and which
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Useful also for serving poached or fried eggs,
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In both Gold Plate and Sterling Silver. New patterns constantly being added to our already choice line.

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Files, Cuticle Knives, Nail Polishers, Paste and Powder Boxes, Trays for the Dresser, Tweezers, Curlers, and Cases for Pocket Files and Combs.

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Reminders FOR THE Holiday Season.

Our Sterling Silver Dripless Tea Strainer, Butter Picks, Mustard Spoons, Butter Spreaders, Butter Plates, Fruit Knives, Letter Openers, Candle Sticks, Game Counters, Ink Erasers, Stamp and Match Boxes suggest that we can furnish a multitude of the most useful and ornamental articles that can be furnished by any manufacturer. (Over 400 Sterling Silver Novelties.)

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262/1328 SIZE OF THIS CUT.
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The season is fertile in silver expedients for the convenience of the fair sex. So extended is the list of things designed for the exclusive use of women, that it is impossible to more than mention a few of those least known, such as silver capsule boxes, bird cages, conservatory trowels, spurs, perfumery funnels, odor boxes, and, last but by no means least, the hemming gage. This last as the name indicates, aids the seamstress in turning down hems of any desired width. Muff holders, hand warmers and blouse ornaments may be named as timely affairs. The last present the appearance of small buckles, but are mounted as pins and are designed to ornament the front pleat of the blouse waist. All sorts of beautiful possibilities are developed in the bonbonnieres; rich ornamentations and delicate workmanship are lavished on them. Increased attention is now given by the holiday shoppers to toilet sets and knick-knacks in china and crystal with rich gold and silver decorations.

The idea is annually expressed that men do not profit as largely as women do in the silver novelties. A visit of inspection to any of the retail houses will refute this idea. The doubting Thomas will find anything his heart can wish for, from the conventional toilet articles down to mustache spoons and cocktail mixers and strainers. An article of utility and this time an object of beauty, is the combination pocket knife containing, in addition to the usual blades, scissors, nail file and cork screw. This combination affair is out in gold and silver handles wrought into artistic designs in high relief. Other convenient combinations are paper knife and cigar cutter, and paper cutter and desk knife. The details of domestic life have been so minutely considered as to develop for the dyspeptic a silver tongue scraper, for the lazy man silver boot pulls, and for the awkward one a silver food pusher.

Jewelry and Gems.

JEWELRY is, to a certain extent, influenced by the wheel of fashion. Up comes a long forgotten mode in dress and with it the ornaments of that period. Now and then a particular stone will be "discovered" by an enterprising jeweler, who will boom it for all it is worth, like the moonstones of a few years back, and the opal and amethyst this season. The decree of fashion has set a decided value on these latter stones; the olivine and topaz also come in for a large share of patronage; in the meantime, the turquoise continues to please with its own special blue tint, as do fine garnets, that masquerade as Cape rubies and supply the ruby red when Oriental rubies, now scarce and costly, are not to be had. A notable feature is that all

kinds of colored stones are being used with lavish hand in jewelry. The diamond remains, of course, the popular gem, and specimens most sought after are either perfectly colorless, or possessing decided tints of rose red, green or blue. The association of small diamonds with semi-precious stones is too familiar to need comment. A combination that never fails to please and which is now exceedingly fashionable, is that of fine pearls and diamonds.

Finger Rings.

FINGER rings are worn by both sexes and the number is unrestricted, so far as women are concerned. The most popular ring, at the moment, is doubtless the hoop, with from three to seven stones. The very latest thing in hoop rings that are set with colored gems is the placing of tiny diamonds in the small intervening spaces between the large stones. Cross over rings are also favorites and the novelty in this line shows shanks covered with small stones that lead up to the large single gems in the ends. There is a fad now for rings composed of tiny hoops set with small gems; the fancy also continues for little finger rings. Marquise and cluster rings are counted with staple styles. A solitaire diamond represents the conventional engagement ring, and the plain gold hoop, the wedding one. Rings desired especially for full dress occasions are very elaborate and expensive trinkets. These take on the forms of scrolls, plumes and coronets, wrought with diamonds, emeralds, rubies and pearls.

Finger rings for men are remarkable this season for their fine hand carved mountings, made in Roman and antique finished gold. Gem rings are worn, the cabochon style of setting being fashionable. A decidedly up-to-date ring is the all gold seal ring. Massive gold rings with elaborately carved shanks are set with sard, bloodstone and other seals. A highly coveted ring is one set with a genuine antique seal.

Brooches, etc.

THE latest development in brooches is, in point of fact, an old idea revived, namely that of mounting a large single colored stone of round or oblong shape in a setting of brilliants, small pearls or a framework of gold. Amethysts and topazes are introduced with effective results in these brooches. Butterfly pins remain popular but their use is restricted chiefly to the service of veil pins. Flower pins are in stock, and miniature brooches continue to please. Diamond clusters are always enviable possessions, and the jeweled crescents and harvest moons still find admirers.

Elaborate gem set brooches are made in sections which, transferred to a gold bandeau, afford without extra expense an equally resplendent effect as a tiara. Tiaras, on the other hand, are made in sections which are variously transferred to bracelets,

necklace or corsage ornament as occasion may require.

Never was a fashion more general, perhaps, than that of the bracelet, which is now represented in both flexible and stiff forms. *Elégantes* select the gem incrustated ones. Pearl and diamond half hoops, and large single pearls for half hoops, are counted among fashionable bracelets.

Watches.

WATCHES for women are smaller and more elaborately decorated than ever. The chatelaine watch with open face and richly decorated back, represents the approved mode and bids fair to be a favorite for a long time to come. It is not only exceedingly convenient but decidedly ornamental. Watch and chain are similarly decorated whether the means employed is chasing, enameling or gems. Colored enamels figure largely in their embellishment. The backs of some of the newest watches are pink or Sèvres blue, framed in a circle of diamonds or pearls, touches of the same color reappearing in the brooch to which the watches are suspended.

Men's watches also incline to smaller sizes. The hunting case is standard and still preferred by persons with athletic tendencies, but the *fin de siècle* is the open face watch, in small or medium plain gold case. The correct chain, for day wear, according to the best dressers, is the gold vest chain, of medium or light weight. For evening wear fashion still demands the fob with dial.

Clocks.

BUHL and Vernis-Martin clocks, the charms of which have been previously sung, improve on acquaintance. This season's products bring new patterns to please the eye, while the latest improvements in chime movements are equally pleasing to the ear. Chiming clocks, by the by, are having quite a run just now and are enclosed in such a variety of cases as to suit all purses. French chiming clocks for mantels are constructed in oak, mahogany and walnut, and receive their decoration in carvings and mountings of brass. Gilt and bronze trimmings are employed on clock cases with pleasing results. Colonial and Empire styles are reflected not only in the forms but the ornamentation of clocks. Traveling clocks are included among attractive holiday novelties and represent an infinite variety of styles. Boudoir clocks of porcelain and Dresden china charm with picturesque effects in the way of coloring and design. In hall clocks the display is a notable one, introducing novel designs, superior movements and attractive dials, a combination that ought to prove irresistible. An inexpensive line of porcelain clocks has won deserved attention with artistic decorations that employ royal blue and yellow with unique effects. Among Delft clocks antique styles prevail and many are enriched with antique finished

WHEN IN DOUBT BUY
"PAIRPOINT" SILVERWARE

CUT
GLASS

FINE
CHINA



Pairpoint Mfg. Co.,

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bronze trimmings. Additional attractions in this direction are cuckoo clocks in original designs, cloisonné clocks and pretty French affairs with bronze mountings.

Leather Goods.

LEATHER goods with applied gold and silver mountings are distinguished this season to a greater degree than ever before by distinctive artistic features which render their possession a real joy to connoisseurs. The mountings, in some cases, represent Grecian patterns; again, floral designs borrowed from the Empire period are simulated; cupids are also popular subjects, both in hand and in die work. Little pocket boxes, including match safes, memoranda and court plaster cases, find their enrichment in high relief designs that depict Bouguereau's "Nymphs and Satyr" and other equally effective objects. Colored enameling, stones and gilt play important parts in enhancing the value and beauty of the smaller articles, such as card cases and pocketbooks. Increased value is frequently imparted to these articles by the addition of a tiny watch or fine miniature painting.

An exceedingly popular article at this time is the chatelaine bag. Uncut velvet bags mounted with sterling silver, gilded and enameled in old Indian mosaic pattern are elegant as well as costly affairs. The chatelaine, of course, matches the mountings, while the chains are of gilded silver. Chatelaine bags of seal, mounted with silver in antique design and showing the French grey finish, are both stylish and serviceable and the same holds true of the newest pigskin bags.

Next in importance come the traveling bags which are out for both sexes in what is known as the "cabin" shape. These cabin bags have been made in various sizes and materials, and are fitted with straps and compartments for holding all sorts of silver toilet articles which jewelers so gladly furnish. These silver mounted bags are not complete without a silver tag and it must be confessed that some of these tags are sufficiently handsome to jeopardize the safety of the bags.

Belts continue to be worn and are out in new widths for the Winter trade. A popular style is about three inches in width and fastens with a clasp. Favorite materials for the belts are white kid, silk, ostrich skin, elephant's hide and pig skin. The clasps, sometimes of silver, sometimes of gold, are of medium size and reflect the styles of ornamentation seen on the buckles. While the clasps are newer, buckles in artistic design continue to find willing customers.

Bric-à-Brac.

WITH each recurring season the bric-à-brac appropriate to the jewelers' art department grows in importance with its varied lines of ceramics, metal goods, china and art furniture. The reproductions noted in jewelry and

silverware have also invaded these goods, and dextrous copies of the Marie Antoinette, Empire and Colonial periods are in evidence everywhere. As for ceramics, this is their hour. All prosperous jewelers recognize them as a proper part of their stock which includes usually a few pieces of Capo de Monte and Sèvres, with a liberal display of Doulton, Royal Worcester, Dresden, Limoges, Cauldon, Hungarian, Belleek and other prized products in this line. Quite new features are Limoges vases of ivory hue overlaid with hand painted decorations depicting Empire subjects, in Sèvres colorings. In Doulton Delft are vases, loving cups and other objects, decorated in the usual Delft colors but portraying English scenes. Small articles in Italian mosaic work, and including picture frames, paper weights, and the like, are also new. Other noticeable features are porcelain and onyx vases with bronze mountings, and plaques, comports, trays, wall pockets, photo frames and similar novelties in Italian ware.

Decorated Glass.

QUITE new in decorated glassware are vases and jewel boxes of crystal, beautified with gilt scrolls and colored figured panels. Reproductions in artistic glassware have been brought out in the form of pitchers, cordial and wine sets, tankards and mugs, in the new Austrian glassware. These antique shapes receive their enrichment in old style decorations.

For the lighting of the table there is provided an infinite variety of lamps of china, glass, silver and bronze. Some of the new banquet lamps stand unusually high and are covered with a unique Byzantine decoration, in which scroll work in yellow, green and gold, is conspicuous. Large lamps of opal glass with floral decoration are effective. Very handsome are the lamps constructed with a standing figure of bronze supporting a silver fount. The acme of elegance and good taste is reached in the lamps composed entirely of cut glass.

Bronzes are notable this season, not only for the wide variety of subjects represented, but the wide range in sizes. It is a praiseworthy fact too, that many of the smallest pieces are finely modeled from well known and desirable subjects.

Cut Glass.

IT is a recognized fact that fine glass is destined to become a necessary factor in the jewelry trade at large. In the cities it is already indispensable and there is a peculiar fitness in this combining of jewelry and glass for modern productions of the glass-maker's craft are veritable jewels. Milady some time ago discovered the special attractiveness of fine cut glass which, selected with intelligence and tastefully distributed, add pleasing features to the house beautiful. But glass is not restricted to the dining room, but introduces the effect of dazzling brilliants in boudoir and parlor, in vases, lamps, center globes and articles

for the toilet. Cut glass changes its shapes and patterns with each recurring season, and thus keeps pace with the ever shifting modes in other directions. The present season is rich in new forms and styles of cutting.

This Autumn, to a more marked extent than ever, does the combination of glass and silver enlist the finest art of the jewelers. Sometimes the glass object is raised on ornamental supports of silver; again the silver is added in an elaborate top, as in the case of powder boxes and cracker jars. This combination of cut glass and silver is not only artistic and effective, but it is fashionable, an important item in these days. Especially beautiful is the silver deposit on cut glass. The differing brilliancy of the glass and silver produces most effective results.

Ivory Goods. Art Furniture.

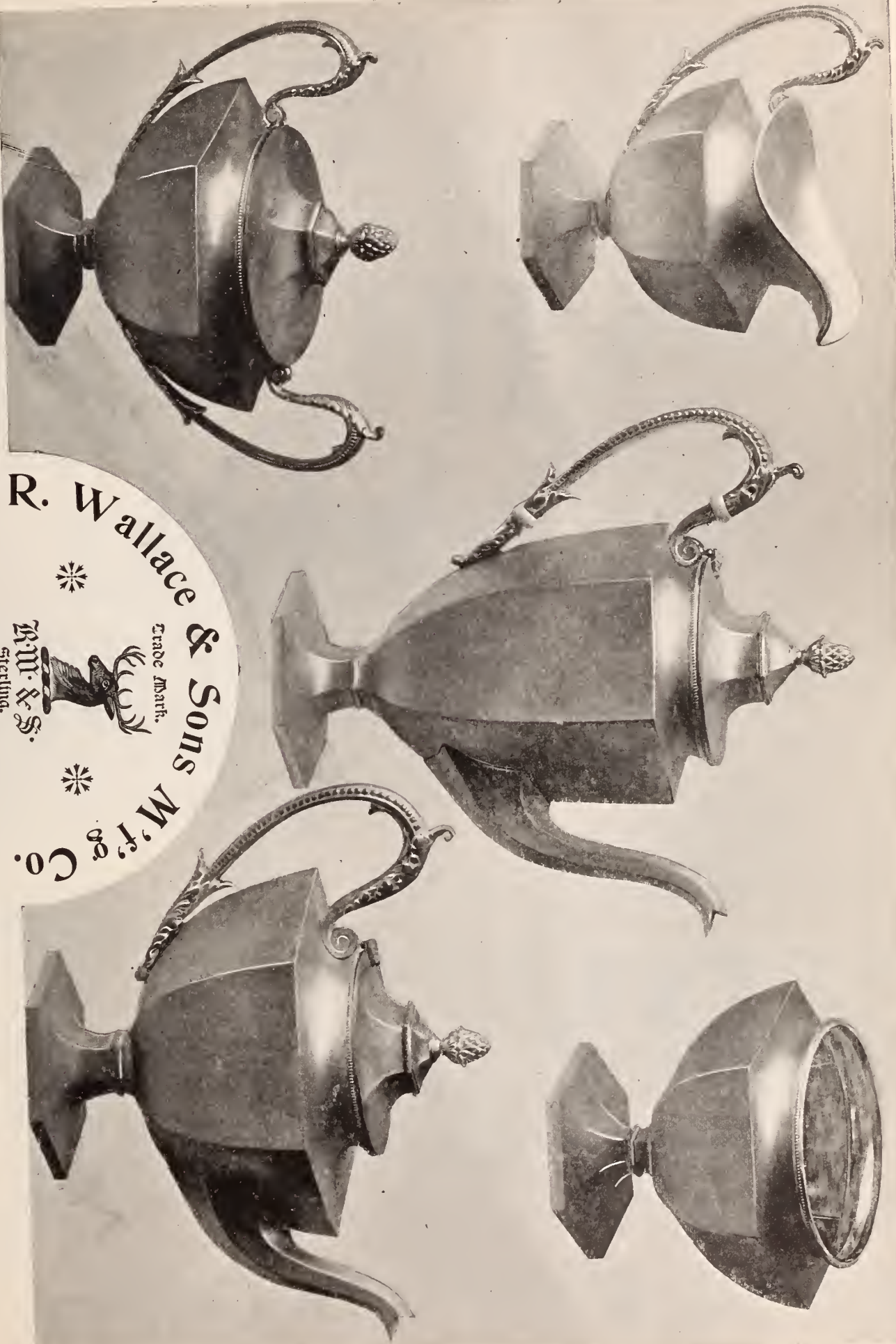
EBONY, ivory and shell are valuable adjuncts in the jeweler's trade, for from these desirable materials have been developed a surprising number of articles useful and beautiful.

Shell and ivory backed brushes are always staple, many patrons preferring these to the silver backed ones. A new feature in ivory is the "burnt" ivory, which is decidedly attractive with its rich golden brown hue. This affords an effective background for applied decorations in gold and silver.

A few years ago it would have been regarded as a commercial heresy for jewelers to display any article of furniture outside of hall clocks. It is now, however, no unusual occurrence to meet with fine exhibitions of art fittings in the way of cabinets, tables, stands, pedestals, etc. This furniture has its artistic as well as intrinsic value enhanced in the elegance of its construction and perfection of its finish. Connoisseurs in such matters are this season sure to find delight in the collections on exhibition of the Vernis-Martin, buhl, gilt and enameled specimens. Quite out of the ordinary are the Vienna tables and stands in fine gilt and set with rich hand painted plaques that depict mythological characters from well known masterpieces. History repeats itself in bric-à-brac cabinets designed on European lines, constructed in mahogany and inlaid with hand painted portraits on porcelain of celebrities of the Empire reign. Other art fittings conform to Marie Antoinette style. Much of the art furniture is decorated with borders and enrichments in gold finished bronze in Empire designs.

The growing popularity of the tomato in England, has stimulated the manufacturing silversmiths there to bring out a tomato frame with three small cruet bottles attached. The dish is simply a wider form of the elongated leaf, so well known to lovers of the cucumber plant. A new dish in china, colored to nature, or in majolica, ought to sell well, if called a tomato dish.

Nov. 27, 1895.



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TOILET ARTICLES,
WRITING SETS,
A. D. CUPS and SAUCERS,
PLATES and
FANCY ARTICLES
of all kinds.

TRY

THE \$100.00 ASSORTMENT OF OUR BEST SELLERS. ANYTHING NOT FOUND SATISFACTORY UPON INSPECTION MAY BE RETURNED.

IT PLEASES OTHERS. IT WILL PLEASE YOU.

ROYAL ————— * HAND PAINTED CHINA.

IF YOU

YOU HAVE NOT ALREADY SENT FOR ONE OF OUR \$100.00 ASSORTMENTS OF THE CHOICEST AND MOST ARTISTIC CUT GLASS ON THE MARKET,

SHOULD DO SO AT ONCE.

Any piece not found satisfactory upon inspection may be returned.

ALL GOODS ARE MADE IN OUR OWN FACTORY BY THE MOST SKILFUL GLASS CUTTERS IN AMERICA. OUR DESIGNS ARE UNIQUE AND TASTY, AND FINISH IS UNEXCELLED. EVERY JEWELER WHO HANDLES OUR GOODS IS PLEASED. THEY MAKE A FINE DISPLAY AND ARE EASY TO SELL.

THE EMPIRE CUT GLASS CO.,

35 WARREN ST.,
New York.

SOME WINDOW DRESSING HINTS FROM MAIDEN LANE.

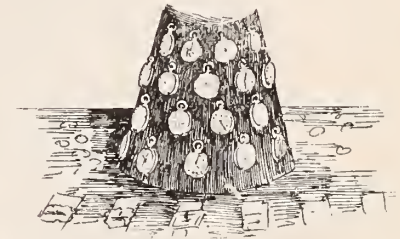
WERE any signs necessary to convince one that the merry holidays are approaching, they would be observed in the little groups of pedestrians gathered about the show windows of the retail stores, admiring and commenting upon the beauties of the articles displayed therein. At this time of the year the show windows of the jewelers especially are thus favored, because of the desire on everyone's part to bestow some holiday gift and the peculiar fitness of jewelry for serving as such.

It is not the writer's purpose here to argue with the reader upon the advantages of artistic and striking window dressing. It is practically universally admitted that window dressing is an important factor in the conduction of a retail business.

ing the past eight years essays on the subject have been published in these columns. Still the subject will never be exhausted, and a few of the limitless number of hints are to be obtained and absorbed, if the eye is clear and the mind receptive. We will use our eyes for the reader, if he will accompany us in the spirit down Maiden Lane which is now in the heyday of its pre-holiday activity.

Maiden Lane, from a window dressing standpoint, may not offer any remarkable lessons; but inasmuch as so many jewelry stores are congregated in a little area, it is more fruitful of suggestions than any equal area in New York. As we enter the "Lane" our attention is drawn to the window of Wm. Barthman, at No. 1. Mr. Barthman

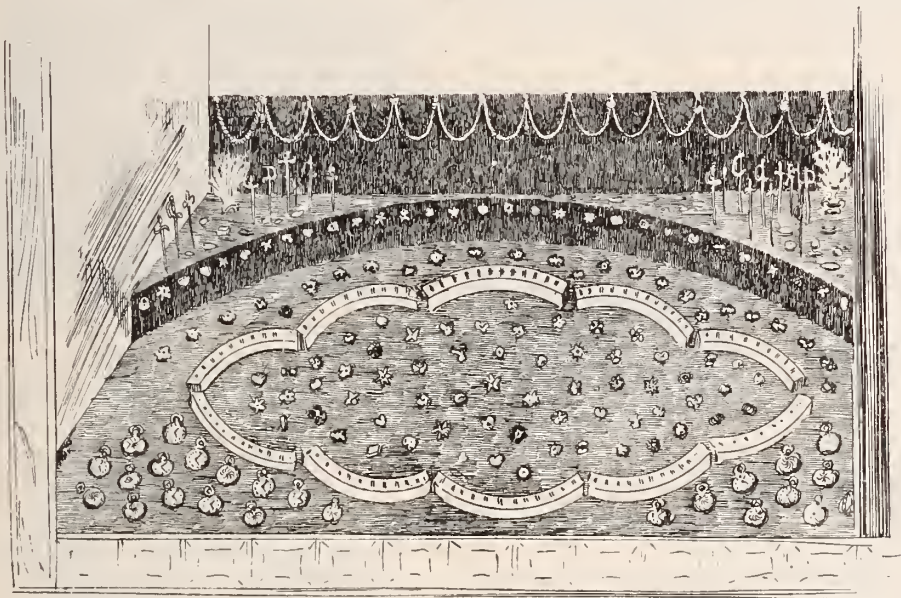
was set on a firm background of cloth of indigo color, which set off the jewelry to great advantage. As a symmetrical and effective disposition of a large quantity of jewelry, this display is a fine example.



WATCH SUPPORT. O. M. FARRAND.

We next come to the windows of Oliver M. Farrand, also at No. 1. A feature in one of the windows is an enormous crystal of ruby corundum, which arouses the curiosity of many passers-by. In the other window is an upright device covered with plush, shaped like a longitudinal section of a truncated cone. On this device hang watches, as seen in the accompanying illustration.

Continuing down the street the three windows of Edwin A. Thrall, at Nos. 3 and 5, attract our attention. The displays in these windows are always marked by a rich simplicity that almost defies description. This firm has ever devoted much time and exercised the best taste available in the establishment in the dressing of the windows, with the result that they are a constant source of suggestion in refined window decoration. On the day of our observation, the first window showed on the flooring an arrangement of white cards holding brooches, which, with the dark cloth background, formed a checker work setting for the jewelry. This arrangement occupied a space of about 1x3 feet, the re-



EFFECTIVE ARRANGEMENT OF JEWELRY. WINDOW OF WM. BARTHMAN.

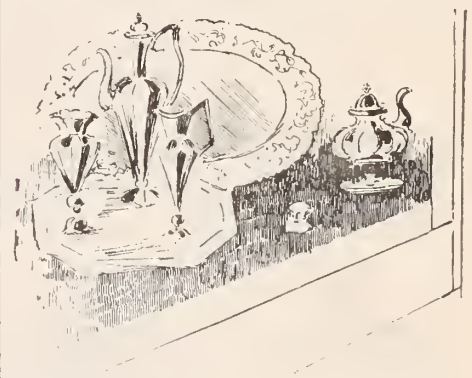
To that small minority, if there really is a minority, who do not acquiesce in the foregoing, we will address the following questions:

Why do retail stores have show windows? Are they not for the purpose of showing goods? Is it not the purpose of showing goods to attract the attention of the public? By attracting the attention of the public, is not trade generated, providing no extraneous deterring condition exists? By increasing this attractive power is not trade also increased? Hence does not a beneficial force exist in an attractive window which is not to be found in a dull or uninteresting window?

THE JEWELERS' CIRCULAR has ever advanced ideas in this important subject, to be copied, or revised, or improved upon if desirable, by the retail jeweler. It ran a series of articles extending over three to four years, in which numerous phases of the subject were presented; in many issues dur-

carries an extensive stock of jewelry, and displays really a goodly portion of it in his windows; but the arrangement is so systematic that the display does not impress the observer as being overcrowded. On the day we observed the windows, it was arranged as here depicted. On the flooring was a geometrical arrangement of the patent curved trays made by Wiggers & Froelick, 60 Nassau St., New York. In these trays gemmed rings were set; within the space formed by the trays jewelry of various character was arranged, while at the front corners of the window watches were set on the tightly drawn cloth covering of the flooring.

At the back portion of the window was a plateau describing an arc of a circle as shown. On the rising surface were attached a line of lockets, while at the top were stuck sword pins, aigrettes, etc. On the upright at the extreme back was a line of chains looped prettily. The whole display



CORNER OF REED & BARTON'S WINDOW SHOWING COLONIAL SILVER.

mainder of the floor being bare with the exception of a symmetrical device of long chains at the back. In another of Mr. Thrall's windows was a fine ivory miniature

Factory,
NEWARK, N. J.

Larter, Elcox & Co.,

Office, 21-23 Maiden Lane.
NEW YORK.

MANUFACTURERS OF GOLD JEWELRY

... IN ...

LADIES', GENTLEMEN'S AND CHILDREN'S RINGS.

... STONE SEALS, LINK BUTTONS.



OUR LINE OF    SPRING BACK STUDS

Contains the GREATEST VARIETY, Improvements make them the STRONGEST.

All 14k. and PRICES ARE RIGHT.

Ask your Jobber or send to us for a selection package of studs.

SURPASSED ALL RECORDS!

AT THE OBSERVATORY OF GENEVA, OUT OF TEN MOVEMENTS (CONSECUTIVE NUMBERS,) THE

CHAS. MEYLAN WATCHES



OBTAINED
4 MEDALS
AND
6 DIPLOMAS.



MATHEY BROS., MATHEZ & CO.,

— SOLE AGENTS, —

21 AND 23 MAIDEN LANE, NEW YORK.

PLAIN AND COMPLICATED WATCHES.

JUST RECEIVED FOR THE HOLIDAYS AN EXTENSIVE LINE OF FINE

ENAMELED AND DIAMOND WATCHES.



ARTISTIC SOLID GOLD CASES

Warranted Absolutely as to Quality.

Sold to Legitimate Jobbers only.

NEW YORK. BROOKLYN. CHICAGO. SAN FRANCISCO.

ONE TRIAL
OF OUR WORK ON REFINING OF ALL KINDS WILL CONVINCING YOU THAT OUR RETURNS ARE THE BEST.



CONVINCE YOURSELF.
GEO. M. BAKER,
Gold and Silver Refiner and Sweet Smelter
PROVIDENCE R. I.

ESTABLISHED 1870.



TRADE MARK.

SAMUEL C. JACKSON,

MANUFACTURER OF

FINE CASES FOR

Jewelry, Silverware, &c., also Hardwood Chests, Trays, and Sample Cases.

180 BROADWAY,

NEW YORK.

AIKIN-LAMBERT JEWELRY CO., 19 MAIDEN LANE, NEW YORK.

IMPORTERS OF

DIAMONDS.

JOBBERS IN

Watches, Jewelry, Chains,
NOVELTIES, ETC.

Latest Designs

AGENTS FOR

ROCKFORD
WATCH CO.

Lowest Prices.

of Trilby as she appears in the old soldier's coat. The miniature was set in a deep glass frame. As the Trilby fad is still on, any picture of the *blanchisseuse* or anything appertaining to her will prove an object of attention and interest. The third window was devoted to a display of leather novelties with burnt decorative effects. These goods being of recent production, and coming in diversified shapes, and with more or less comical or at least unique decorations, are an attractive feature in any window display.

Further down the street, at No. 9, we note a pretty exhibit of pottery, bric-à-brac, porcelain clocks, lamps and similar articles, in the window of the store of Levy, Dreyfus & Co. An engraving illustrating this display is here given. Perhaps no classes of goods lend themselves to more effective arrangement in a show window than those above specified. In the arrangement of these goods, artistic confusion rather than symmetry should be the prevailing characteristic, but the individual beauties of the pieces should not be hidden. While a white background, as in the present case, is effective, the drapings should always otherwise be of warm colors such as maroon, royal purple or black; no off shade as lavender or pale blue should be used. Another point of equal importance is that the articles displayed should be in the reigning colors; for instance, Delft blue is at the present time very fashionable, so if any

average jewelry store, yet a half or a single window, or a corner in the store itself can be so arranged.

Turning our gaze we are dazzled by the brilliancy of the display of silverware in the window of Reed & Barton, at No. 13. This

Pens and pencils in themselves are not admirably adapted to effective window dressing, but by the use of variously shaped boxes, cases and display devices, a striking exhibit can be created. Such an exhibit was noted in one of the windows of the



DISPLAY OF BRIC-À-BRAC IN THE WINDOW OF LEVY, DREYFUS & CO.

brilliancy is due to the arrangement of several pieces of Colonial silverware whose plain surfaces act like mirrors and reflect many times the objects before them. We show a corner of this window, but no black and white drawing can adequately reproduce the brilliancy. A large waiter in the corner, backing the coffee pots, jugs and other pieces, produces the effect of a mirror.

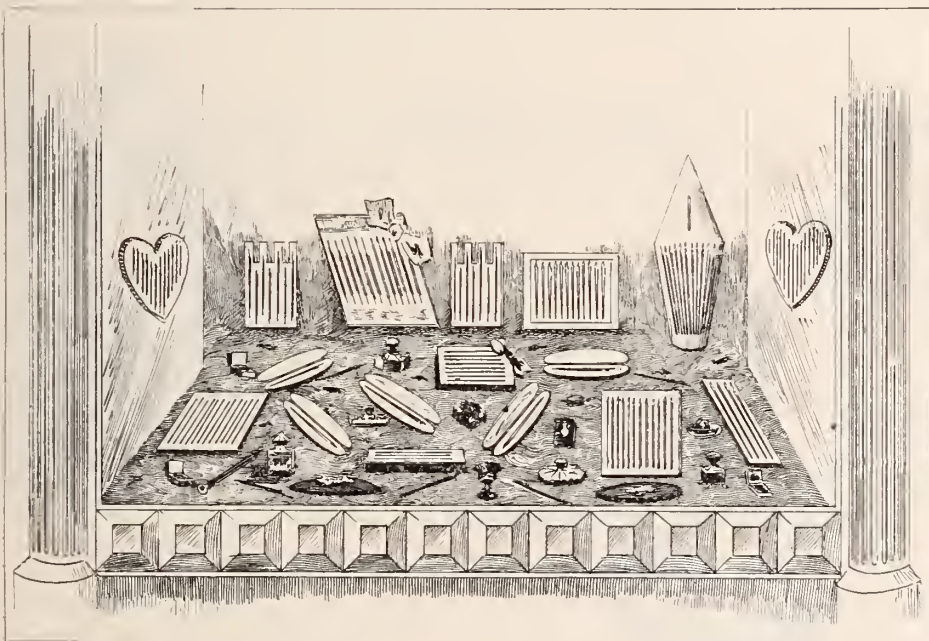
store of Aikin, Lambert & Co., at No. 19, and is depicted in this article. The engraving is so clear that a description of the display is scarcely necessary. A changeable sign occupied a front position; from the front it read "Aikin, Lambert & Co."; from the left "Fountain Pens" and from the right "Gold Pens." An arrangement of pens, pencils, toothpicks and similar articles, founded upon that of Aikin, Lambert & Co., would produce beneficial results as an occasional window exhibit during the holidays.

Crossing the road, we admire the display of silverware in the window of E. G. Webster & Son, at No. 10. Ruffled plush of a pale blue color formed the background, while the wood work was ebony colored.

The phrase, "the Lane," has come to mean more than Maiden Lane. It now comprehends, at least, the square bounded by that street, Broadway, John St. and Nassau St. We will therefore hie ourselves into the other thoroughfares and note what they offer. The windows of the store of Geo. W. Shiebler & Co., 179 Broadway, form one of the attractive features of lower Broadway. Of course few jewelry stores offer a stock from which so gorgeous an exhibit can be made. One large window is usually filled with rich enamel silver goods which attract a great deal of attention. The vivid coloring seen in these articles excites much interest, and all jewelers would find it to their advantage to display a greater or lesser quantity of this fashionable ware.

The smaller window of the store, on the day of our ramble, was particularly effective in its arrangement. The window is about 5 feet wide. The bottom was set with uprights of various heights, covered gracefully with cloth of navy blue color. On these uprights were displayed symmetrically sterling silver smokers' sets of many designs.

While it is to be admitted that black,



ARRANGEMENT OF PENS, ETC. AIKIN, LAMBERT & CO.

special display of bric-à-brac is made the majority of the pieces should show this color. It is also desirable to introduce in the display the reigning shapes as well as the reigning colors. While such a display as that of Levy, Dreyfus & Co. is hardly possible of being made from the stock in the

Not only is silverware in Colonial style much in demand, which can be increased by displaying the goods, but its employment in the decoration of a jewelry window is bound to aid the other styles in their sales by reason of the brilliant and dazzling effects it produces.

navy blue and other dark colored backgrounds are well adapted to set off jewelry



ARTIFICIAL FLOWERS IN THE WINDOW OF BARTENS & RICE.

and silverware, a daub of brilliant coloring introduced into the scheme will greatly

enhance the general effect, producing a gentle warmth that is reassuring. Such a daub of color was seen in the window of Bartens & Rice, 20 John St. In each of the two front corners was a silver vase of Colonial style, one containing imitation pink and red roses, and the other imitation white and yellow roses.

Important Insurance Decision Handed Down by the Toronto Courts.

TORONTO, Can., Nov. 21.—At the non-jury sittings at Osgoode Hall an important insurance case was tried by Chief Justice Armour, last week. It was an action brought by John Wanless & Co., jewelers, Toronto, against the Lancashire Insurance Co., and the British American Insurance Co. to recover \$3,226 loss sustained on their stock by fire on March 3, 1895. The insurance in the Lancashire amounted to \$4,000 and in the British American to \$6,000.

The British American Co. contended that their policy contained a clause called the 75 per cent. co-insurance clause, as follows "It is a part of the consideration of this policy and the basis upon which the rate of premium is fixed, that the assured shall maintain insurance on the property covered by this policy of not less than 75 per cent. of the actual cash value thereof, and that failing to do so the assured shall be a co-insurer to the extent of such deficit, and in that capacity shall bear his, her, or their

proportion of any loss," and that by reason of such clause the premium paid was 20 per cent. less than the ordinary rate. They also claimed that the cash value of the property insured was \$28,732.51, that the insurance upon it was \$6,000 with them and \$4,000 with their co-defendants, and therefore, as under the above clause, plaintiffs must be treated as co-insurers to the extent of difference between \$10,000 and \$28,732.51, viz., \$11,549.38, and taking \$3,226.84 as plaintiffs' loss asserted by their statement of claim, all they should pay was \$898.84.

The plaintiffs alleged that the said clause was contrary to the provisions of the Revised Statutes of Ontario, chapter 167, Sec. 116 as being a variation, addition or omission in the meaning of that section. The law provides that all variations of the statutory conditions shall be printed under the heading "Variations in Conditions," in conspicuous type and ink of a different color and with a provision attached to the effect that they should only be in force so far as by a Court or Judge and before whom a question is tried relating thereto, they should be held just and reasonable.

Chief Justice Armour decided in favor of the plaintiffs, holding that the clause in question was not part of the contract but an addition to the contract and not being inserted as required by the statute but appearing in the body of the policy, was void. He declined to find whether if it had been a good condition within the terms of the act, it was a "just and reasonable one."

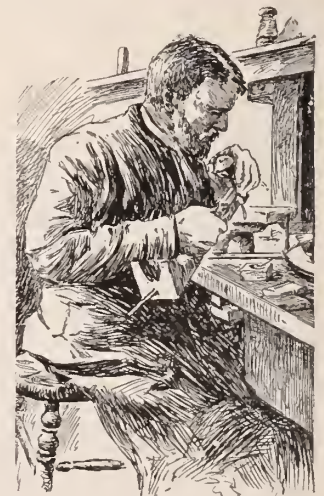


THE DIAMOND DIGGER.

CUTTERS OF DIAMONDS.

OPPENHEIMER BROS. & VEITH.

DEALERS IN WATCHES.



THE DIAMOND CUTTER.



THE DIAMOND WEARER.

65 NASSAU ST.,
 PRESCOTT BUILDING,
 JOHN AND NASSAU STS.,
NEW YORK.

LONDON:
 10 HATTON GARDEN.
AMSTERDAM:
 TULP STRAAT No. 2.

HEADQUARTERS FOR HIGH GRADE —==Silver Novelties and *—==Fine Gold Jewelry.

SUSPENDERS, GARTERS, PIPES, MANICURE GOODS, ALL SIZES; NAIL POLISHERS, BONNET BRUSHES, WHISK BROOMS, ERASERS, MEMORANDUM TABLETS AND BOOKS, UMBRELLA FASTENERS, CANE STRAPS, PAPER CUTTERS, TAPE MEASURES, RATTLES, LETTER CLIPS, &c., IN STERLING SILVER. **ALSO MAKERS** OF 10KT. AND 14KT. CHAIN BRACELETS, DIAMOND BRACELETS, MINIATURE BROOCHES IN GOLD AND SILVER, PLAIN AND DIAMOND 14KT. LINK BUTTONS.

•—==**MUFF HOLDERS,**—==•

BELT BUCKLES IN GREAT VARIETY.

N.B.—ALL OUR BELTS ARE MADE WITH OUR PATENT DEVICE FOR INTER-CHANGING RIBBONS.

REEVES & SILLCOCKS, 19 MAIDEN LANE,
 NEW YORK.

MAKERS OF "EVERYTHING IN SILVER SMALL WARES."

Mounted Goods

Special order work is
 a leading and successful
 feature of our business.

KELLER, ETTINGER & FINK,
 AMERICAN WATCHES
 AND
 DIAMONDS,
 24 JOHN ST., NEW YORK.

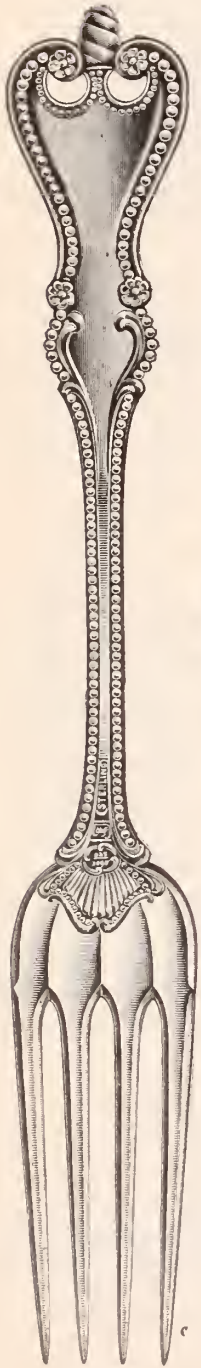
Diamonds



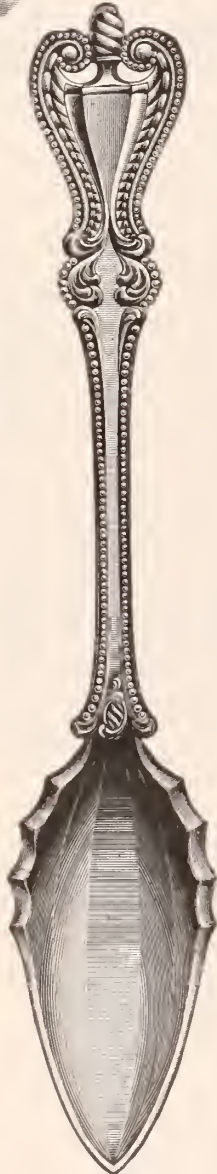
TOWLE MANUFACTURING COMPANY, SILVERSMITHS,

One of our New Patterns. CHICAGO. NEWBURYPORT, MASS.

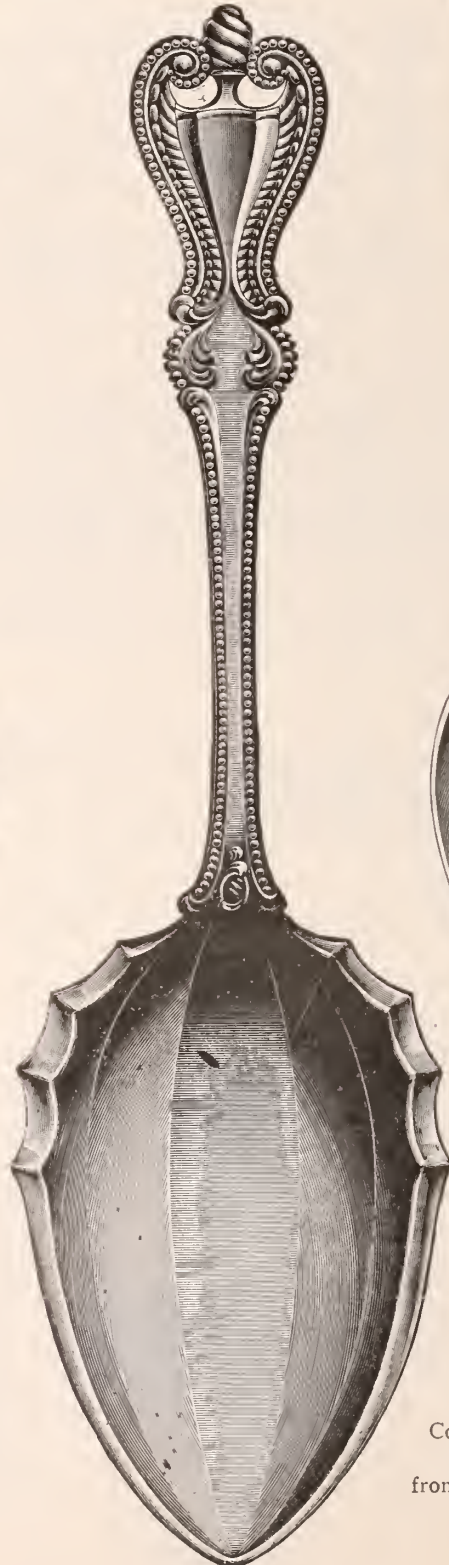
COLONIAL.



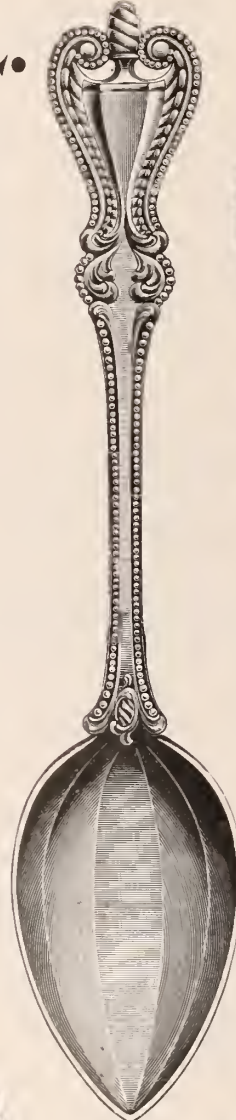
DESSERT
(Reverse)



ORANGE.



PRESERVE.



TEA.



TABLE.

Ready for delivery.

Correspondence
solicited
from Jewelers only.

Waterman & Lehmann,

IMPORTERS OF DIAMONDS.

MANUFACTURERS OF DIAMOND JEWELRY.

20 MAIDEN LANE, NEW YORK.



New York, November, 1895.

To the Trade:

We present a card with a photographic reproduction of a line of our FINE AND ARTISTICALLY HAND CARVED DIAMOND RING MOUNTINGS FOR GENTLEMEN. They are made in Roman and antique finished gold; also in steel, gold lined. These rings are made only to order, and the stones should be sent with the order, to attain proper fitting and finish.

Taking for granted that our patrons are familiar with our facilities, we beg to again call their attention to our well-assorted line of LOOSE DIAMONDS AND DIAMOND JEWELRY, and complete stock of mountings, which enable us to fill orders immediately.

We have excellent facilities for making to order any article in the line of FINE JEWELRY.

RE-CUTTING DIAMONDS in the most artistic manner, and repairing of Diamonds, is an important feature of ours.

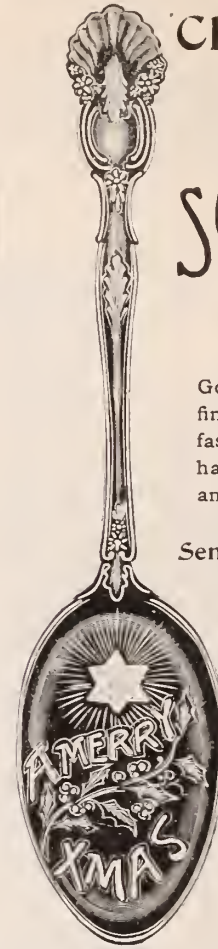
All our work is strictly first-class, and prices as low as consistent.

We will send goods for approval when so desired. We solicit your patronage, and remain,

Yours truly,

WATERMAN & LEHMANN.

NISSEN



Christmas
and
New Years
SOUVENIR
SPOONS

Gold Bowl, Sterling, .925 fine, guaranteed, 3 1/2 in., fastened with ribbon to handsome Christmas and New Years cards.

Sent on APPROVAL to reliable Jewelers.

ADDRESS

F. M. Van Etten,

Souvenir Spoon Mfr.

218 W. 116th St.,

NEW YORK.

YOUR WIFE

AND DAUGHTER WANT



The Four Hundred.

THE BEST, THE SMALLEST LADIES' WATCH IN AMERICA.

HAMPDEN WATCH CO.
CANTON, O.

Jules Jürgensen,

OF COPENHAGEN.

The reputation these watches have maintained for Fifty Years has never been equalled, being made on strictly scientific principles and no expense spared to give the Best results in mechanism and timekeeping qualities

SOLE AGENTS.

John C. Hyde's Sons,
NO. 22 MAIDEN LANE.

We Are Showing

The Finest Assortment of 

Jewelers' Holiday Goods

 IN THE MARKET.

STEINER, DAVIDSON & Co.

Importers of Fans and Fancy Goods,

547 Broadway, New York.

The Philadelphia Jewelers' Club Provide an Enjoyable Entertainment.

PHILADELPHIA, Pa., Nov. 21.—The "smoker" given by the Jewelers' Club of Philadelphia on the evening of the 19th inst., was the most successful of the series of these delightful entertainments. Apart from the good fellowship and enjoyable social intercourse that marked the event, there was an entertainment provided that brought together a good many of the conspicuous performers then at the various local theatres. Among those who thus contributed to the amusement were J. A. Smith, F. B. Weinman, J. N. Brown, Jr., and J. A. Smith in solo vocalisms; the Meistersinger quartette, Professor Lilly and his orchestra from the Museum; Professor Mettler, Bingham, ventriloquist, Albert Foy, monologist, and John Geiger, violinist.

The out-of-town guests included J. E. Simonson, A. J. Hedges & Co.; R. J. Adams, T. W. Adams & Co.; Frank Locklin, Unger Bros.; L. S. Lewis, Randel, Baremore & Billings; G. A. Henckel, of Frank H. La Pierre; E. G. Hall, R. Wallace & Son Mfg. Co.; Geo. W. Reed, Wm. B. Kerr & Co.; Harry Larter, Larter, Elcox & Co., and F. P. Wormser, Mauser Mfg. Co.

The attendance of members was particularly large, and included Wm. H. Long and W. S. Quinn, of J. E. Caldwell & Co.; Samuel Jacquette, James Eddy, James H.

Kelly and A. G. Lee, of Bailey, Banks & Biddle Co.; Paul P. Souden and Walter Loveland, of Sackett & Co.; J. Van Dieven and T. Farrell, of Wm. G. Earle &



WM. P. SACKETT,

PRESIDENT, PHILADELPHIA JEWELERS' CLUB.

Co.; A. J. Lejambre, L. P. White, Wm. G. Earle, Wm. P. Sackett, James W. Barry, Harry Schimpf, Jules Levy, L. Beconne, Wm. F. Parry, John S. Diamond, T. Cos. Hickey, J. A. Smith, Thos. Keon, Walter Eakins and J. A. Leeds.

President Sackett and the committee having charge of the "smoker" were the

recipients of many congratulations on the excellent entertainment they had provided and the hospitable manner in which they looked after the comfort of the guests.

Latest Developments in the Rumpf Suits.

SEATTLE, Wash., Nov. 15.—The full text of the decision of the Supreme Court reversing the action of the Superior Court allowing a temporary injunction to the Rockford Watch Co. in their case against Simon Rumpf has been received by County Clerk Gordon. The history of the many maneuvers in that sensational case, together with the flight of Rumpf to Honolulu and his escape from Vancouver just as the detective arrived, are well known to the trade. After going over the case at length the Supreme Court says:

"No affidavits were filed in support of the motion for a temporary injunction and upon a careful examination of the complaint we fail to find sufficient acts stated to warrant either the restraining order or the temporary injunction."

Judges Anders, Hoyt and Scott concurred, but Dunbar thinks there were facts sufficient to warrant the action of the Superior Court.

A. J. Schifeling, Peoria, Ill., has moved into his new store nearer the center of trade.

Glaenzer Freres & Rheinboldt,

SUCCESSORS TO

Leon J. Glaenzer & Co.

80 & 82 Chambers St.,
New York.

Clocks and Regulators,
Bronzes,
Lamps and Globes,
Fine
Austrian
Glassware,
Fine Teplitz Vases,



Onyx Pedestals,
Fine Porcelains,
Delft Pottery,
Bric-a-Brac,
Sevres Goods,
Cabinets, Etc.

HOLIDAY * GOODS.

WILL REMOVE ON OR ABOUT APRIL 1ST, 1896, TO 26 AND 28 WASHINGTON PLACE.

NINE PICTORIAL ADVERTISING SUGGESTIONS FOR RETAIL JEWELERS.

ADVERTISING by means of pictures is having a boom, says an authority on advertising. There is no manner in which an advertiser can appeal to the public so effectively as by pictures, provided they are good ones. More merchants are

using pictures in their circulars and newspaper ads., and good cuts cost so little nowadays that here is no reason why the practice should not spread as it deserves to. A good cut in a newspaper ad. will draw attention to the ad. as soon as the paper is opened,

and if it is striking, pretty or unique, it will be remembered with pleasure much longer than almost anything that could be said in the same space.

THE CIRCULAR offers here nine suggestions in pictorial advertising for retail jew-

No. 41



THE JEWELERS' CIRCULAR

WE HAVE ON HAND . . .

The Best Stock in the City,

also the cheapest,
also the newest,
also the largest.

Clocks in all Fashionable Styles.

Porcelain, Onyx, Etc.
Silver Novelties in infinite variety.
Art Goods, Bric-à-Brac,
Latest Importations.

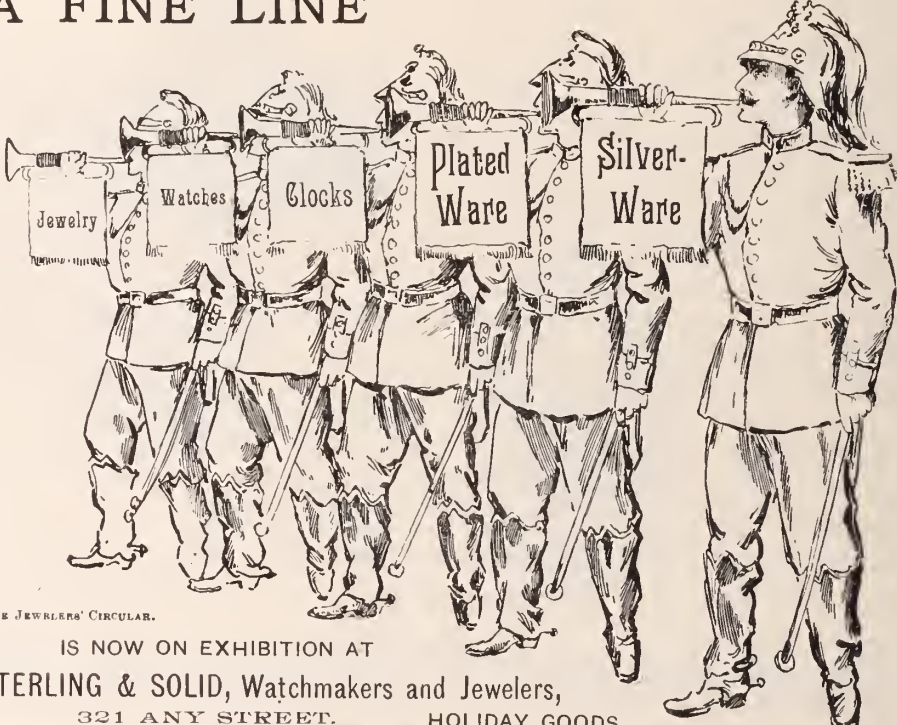
JEWELRY, WATCHES, DIAMONDS.

STONE & SETTING,

Jewelers and Watchmakers. 627 UPTIUP ST.

No. 43.

A FINE LINE



THE JEWELERS' CIRCULAR.

IS NOW ON EXHIBITION AT
STERLING & SOLID, Watchmakers and Jewelers,
321 ANY STREET. HOLIDAY GOODS.

No. 42.



THE JEWELERS' CIRCULAR

THE FALL IS HERE WITH A RUSH.

FOOTBALL and Jewelry are not closely allied, but the season of football is the beginning of the season of the jeweler.

We have anticipated the brisk Fall and Holiday Season with the

THE BEST LINE WE HAVE EVER CARRIED.

If you are in doubt what to buy for holiday presents, call upon us. We have aimed particularly to fill your wants.

UPTODATE & CO.
Jewelers and Watchmakers.
309 MAIN STREET.

No. 44.

OUR INVOICES OF HOLIDAY GOODS ARE RECEIVED.



THE JEWELERS' CIRCULAR

You can find any Novelty on the market in our Holiday Stock.

JEWELRY, WATCHES, SILVERWARE, SILVER PLATED WARE,



OPTICAL GOODS, CUT GLASS, ART GOODS, CLOCKS, ETC., ETC., ETC.

GETUP, DOO & CO., WATCHMAKERS, SILVERSMITHS, JEWELERS.
234 S. MAIN STREET.

elers, following ont a plan inaugurated by this journal over a year ago. It is not expected that the reading matter of the advertisements will be reproduced to the letter. In each case it is intended to serve as a basis upon which the jeweler can construct his announcement governed by the character of his stock. Electrotypes of any of the illustrations will be furnished by THE JEWELERS' CIRCULAR, at the prices specified below.

No. 41: "We have on Hand" attracts by reason of its exaggeration. It can be used at all seasons of the year. Electrotypes, 75 cents each; postage prepaid.

No. 42: "The Fall is Here" while not particularly pertinent to the trade reflects the season of the year in an effective manner. Electrotypes, 75 cents each, postage prepaid.

No. 43: "A Fine Line" shows the buglers heralding the beauties of the various jewelers' lines. This is an especially striking cut. Electrotypes, \$1.25 each; postage prepaid.

No. 44: "Our Invoices are Received" illustrates in a unique manner the arrival of the jeweler's Fall lines. Electrotypes, \$1.00 each; postage prepaid.

No. 45: "A Maiden's Dream of Christmas" is a pretty picture which tells its own story. It can be used with equal effect as a wedding gift ad. Electrotypes, 75 cents each; postage prepaid.

No. 46: "A Little Chap's Dream of Christmas" belongs to the same order of



THE JEWELERS' CIRCULAR.

A MAIDEN'S DREAM OF CHRISTMAS.

It is not a difficult matter to become one of the angels in your daughter's, sister's or sweetheart's dream, if you will visit our store, for here you find jewels of all character and prices.

Diamond, Gold, Silver, Plated, **JEWELRY.**

PUSHE & ENTERPRISE,

675 MAIN STREET ST.



THE JEWELERS' CIRCULAR.

A LITTLE CHAP'S DREAM OF CHRISTMAS.



His most beautiful dream brings him no sweeter vision than a watch, all for his ownself.

HOW EASY IT IS TO MAKE HIS DREAM COME TRUE.

WATCHES from \$1.50 to \$150.00, all good time-keepers.

HOLIDAY GOODS, CHRISTMAS PRESENTS.

JOHN J. PIVOT, Watchmaker and Jeweler.

555 High Street.



THE JEWELER'S CIRCULAR

WE DON'T EMPLOY

SANDWICH MEN

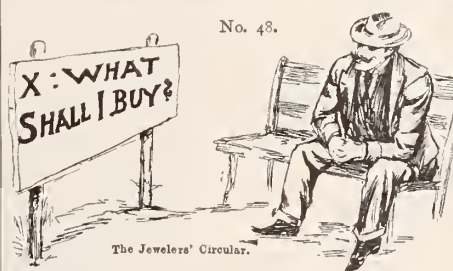
If we did we would make the above announcements.

In anticipation of a heavy demand for silver goods, in novelties and table ware, for bric-a-brac and cut glass, we have made special purchases of these lines which we have added to our large regular stock of jewelry and watches.

FOLLOW THESE MEN TO.

313 Main Street.

STIFFANNIE & CO.



The Jeweler's Circular.

THE ANNUAL PROBLEM

DON'T STAY AWAKE AT NIGHTS worrying, but call on us or look into our windows. Here you will see the latest productions in

JEWELRY { Diamond, 10c. to Gold, Silver, \$100. Plated.

WATCHES { Gold, \$1.50 to Silver, \$150.00. Filled,

SILVERWARE { Novelties, Spoon-ware, Table Hollow-ware.

CLOCKS, BRIC-A-BRAC,

Cut Glass, Silver Plated Ware, Optical Goods.

GOODTRADE & CO., 121 Tother St.



THE JEWELERS' CIRCULAR.

CROWD LOOKING INTO OUR WINDOWS.

THEY ARE A SIGHT NOT TO BE MISSED.



Our Holiday lines of Jewelry, Watches, Silverware, Clocks, Optical Goods, Cut Glass, Art Goods, etc., etc., have arrived.

DOWELL & CO.

Jewelers, Watchmakers, Silversmiths, Opticians.

375 Any Street.

Quick Selling Holiday Goods.



GRANDFATHER'S CLOCK, \$2.25.

Largest Porcelain Clock ever offered for the money. Handsomely decorated in colors. Made in two shapes. 11 inches high.

Six Assorted Handsomely Decorated Small Porcelain Clocks, 5 to 7 inches high, \$9.00 for the lot.



DECORATED FIGURE OF THE SKIRT DANCER.

11 inches high. \$2.50 each.

Art Cups and Saucers,
\$3.00 Doz.
to \$15.00
Each.

Plates, \$3.00
Doz. 10
\$300.00
Doz.

Fancy Bric a-
Brac,

Figures,
Jardinieres,

Bric-a-Brac
and Curio
Cabinets,

Marble Busts and
Statuary,

Vienna Gilt and Por-
celain Tables,

Vienna, Dresden and
Sevres Vases,

Candlesticks and
Candelabras,

Italian Vases and
Bric a-Brac,

Royal Windsor,

Royal Stuart,

Royal Thuringia
Vases, all our own
patterns and dec-
orations.

Limoges Fish and
Game Sets,

Brush and Comb
Trays,

Pen and Pin Trays,

Miniature Clocks,

Fine French Travel-
ing and Mantel
Clocks and Clock
Sets, etc., etc.



OUR LITTLE GERMAN BAND.

Makes Splendid Window Attraction. In Handsome Dresden Decoration. Figures 3½ inches high. Price of Band, \$4.00 Net Cash.



SELLS AT SIGHT. OUR PRICE, \$3.50 PER SINGLE SET.

SILVER PLATE AND DECORATED PORCELAIN BACK MIRROR AND BRUSH.

LEVY, DREYFUS & Co.,

9 & 11 MAIDEN LANE, NEW YORK.

Largest Stock of Art Goods Especially Collected for Jewelers,

illustrations as the foregoing, and in fact could be used with striking effect as a companion to it as well as alone. Electrotypes, 75 cents each; postage prepaid.

No. 47: "Sandwich Men" is a comic cut which cleverly contradicts itself, inasmuch as it advertises a fact denied in the catchline. It can be used with various catchlines as: "Follow Our Sandwich Men," "Have You Seen Our Sandwich Men?" etc., etc. Electrotypes, 75 cents each; postage prepaid.

No. 48: "The Annual Problem" shows an algebraic equation which illustrates what is passing now through everyone's mind. The solution of the problem can be pertinently adjoined. Electrotypes, 75 cents each; postage prepaid.

No. 49: "Crowds Looking Into Our Windows" serves to arouse curiosity in the mind of the readers as to what is in the jeweler's window. This cut is especially chic and timely. Electrotypes, 75 cents each; postage prepaid.

Connecticut.

N. S. Valk, southern representative for the Meriden Britannia Co., is in Meriden for a few days.

Ryan, Barrows & Parker, Danbury, have been appointed agents for the Eagle bicycle in Danbury and vicinity.

The Derby Razor Co., formed by President Brinsmade, of the Silver Plate Cutlery Co., has been organized with a capital of \$15,000.

F. Lyman, manufacturing optician, Bridgeport, has completed his eye testing rooms which he says are as fine as any in the State.

E. J. Brown, who has been in the employ of P. T. Ives, Meriden, as watchmaker and jeweler, has left to take a position with the Ernst Schall Co., Hartford.

The Hotel Russwin, New Britain's leading hotel, boasts a new and elegant silver mounted cabinet manufactured by the Stevens Silver Co., Portland, Me.

All the New Haven jewelers have made unusual preparations for the holiday trade, and say the indications warrant expectations of an extensive business, larger than in any year since 1892.

P. H. Stevens & Co., Bristol, have handsomely enlarged their equipments and accommodations at the store to keep pace with their increasing trade, especially in their silver ware department.

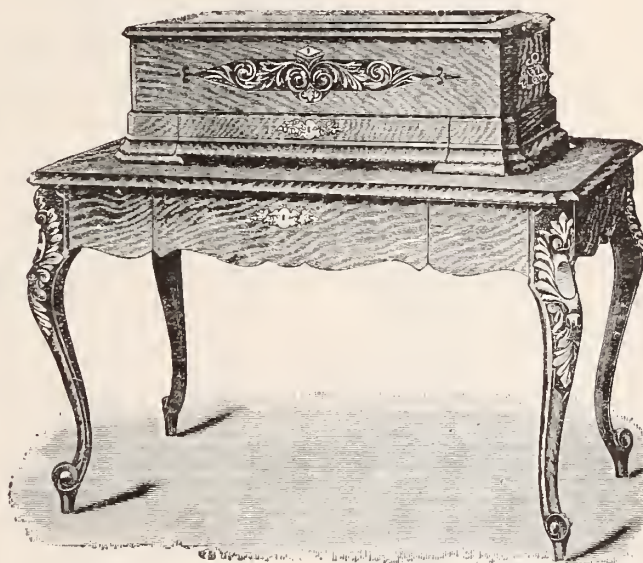
President W. J. Miller, of the Derby Silver Co., has been elected a director of the Shelton Street Railway Co., just organized, as has also president D. S. Brinsmade, of the Silver Plate Cutlery Co., Shelton.

Duff & Sollace Dial Co.- of Thomaston, incorporated Nov. 19, to manufacture watch and clock dials, etc; capital stock \$5000, 100 shares of \$50 each; directors, J. Sollace, W. H. Griswald, A. E. Blakeslee. Paid in cash, \$1000.

A Holiday Money Maker!

OUR LINE OF

MUSICAL BOXES.



MECHANICAL SINGING BIRDS.

...MUSICAL NOVELTIES...

THE FORTE-PICCOLO AND IDEAL!

Are the two leading styles of Musical Boxes. Any number of tunes can be obtained for these Boxes on cylinders of six tunes each at **low prices.**

SEND CARD FOR CATALOGUE AND PRICE LIST.

JACOT & SON, 39 UNION SQUARE, NEW YORK.

THE MAUSER MFG. CO.,



•••• SILVERSMITHS, ••••

14 East 15th Street, = New York.

WHOLESALE EXCLUSIVELY.

SPECIAL ATTENTION GIVEN TO ORDERS.

POSITIVELY NO GOODS SOLD AT RETAIL.

W. F. MAIN CO.,**J E W E L R Y**

Factory, Cor. Friendship and Eddy Sts.
 Eastern Salesrooms, 67 Friendship St.,
 PROVIDENCE, R. I.

Western Office and Salesrooms, Corner
 College and Dubuque Streets,
 IOWA CITY, IOWA.

WATERBURY,
 INGRAHAM,

CLOCKS

SETH THOMAS,
 AND WELCH.

IMPORTERS AND JOBBERS IN **WATCHES, NOVELTIES AND MATERIALS.**

WESTERN DEPOT FOR WM. ROGERS' SPOONS, FORKS, ETC.

*From the Jewelers' Magazine for Sep-
 tember, 1895.*

THE W. F. MAIN COMPANY.

WE are in receipt of quite a number of inquiries from retail dealers in jewelry, in different sections of the west regarding the size of plant or capacity, standing, methods of doing business, etc., of the W. F. Main Co., of Iowa City, Ia., whose factory is located in Providence. As a rule we should answer such inquiries by mail, but upon investigating the company we were struck with the phenomenal growth of this concern and concluded to answer the questions in the columns of THE JEWELRY MAGAZINE as, without doubt, the matter will prove of interest to the trade all over the country, as well as to the hundreds of patrons of the concern throughout the United States and Canada.

The W. F. Main Co. was organized about seven years ago, beginning with a limited capital. To-day they are undoubtedly one of the largest jewelry manufacturing concerns in the country, that make a high grade of gold, silver and rolled plate jewelry of all kinds and styles, who sell

their entire production to the retail trade.

They employ a very large force of skilled artisans in their factory at 67 Friendship St., having recently been obliged to double their capacity, owing to the steady increase of orders. The writer called at the factory a few days since and was most courteously received, being shown throughout the shops of the concern, wherein he found a busy scene, and he was considerably surprised to find that a concern with such evidence of prosperity had sprung up and assumed its present proportions which but a short time ago was not existing, all of which goes to show the possibilities of the jewelry trade when ambition, push, and brains are combined in the work. The factory is under the superintendence of Mr. F. R. Pennell, of this city, a practical workman of 25 years' experience.

From a reliable source, we are informed that they employ 25 regular traveling salesmen, that make regular trips through the various States and Territories in the Union, and also in Canada. These salesmen are under the charge and direction

of Mr. S. C. Coman, who for many years was a traveling salesman for some of the largest manufacturing and jobbing establishments in the United States. He is well and favorably known among the jobbing and retail trade in nearly every State in the Union. Mr. Coman also acts as chief clerk and correspondence and confidential clerk for Mr. Main.

The concern distributes their various productions through one of the largest wholesale jewelry houses in the West. The jobbing department is under the direction and charge of Mr. Morris T. Taylor, a practical business man, who is well known and liked in the western country.

There is one thing in connection with this company that in duty bound, the writer feels obliged to criticize, namely, the fact, that, in addition to the large clientage among retail jewelers, the concern sells to the retail dry goods trade as well. In justice, we must say however, they sell only to the better class of retail dry goods houses, nearly all of which have a jewelry department. Notwithstanding the latter fact, THE JEWELRY MAGAZINE is of the opinion that it is better to confine the busi-

(Continued from W. F. Main Co.'s adv., page 22.)

ness, as far as possible, to the legitimate jewelry trade.

The W. F. Main Co. is reported to be financially solid. They certainly must have a large capital in order to carry on their immense business successfully, and also to be able to sell their goods upon the long and easy terms of credit which we understand they are giving their customers.

By a perusal of the above it will be seen that Mr. Main has been able to build up in a few years an extensive business, under the rule of systematization; as it will be seen that he has placed a responsible head over each department, who in turn is responsible for the business carried on under his direction.

From the *Manufacturing Jeweler*, June 27, 1895.

FROM MANUFACTURER TO RETAILER DIRECT.

THE middleman has been having a hard time for the last few years. The tendency has been noticeable among leading manufacturers in all lines to get as near the consumer as practicable. Even in the jewelry business, while a majority of the manufacturers still consider it wise to market their goods through jobbers, there is a growing number of leading concerns who deal only with the retail trade.

There is a pro and con to every question, and while, as stated above, the majority seems to be against this policy, there are a few who have made a marked success in carrying out this course. We could refer to several, but choose for illustration the W. F. Main Co., which is a

young firm, but has had a phenomenal growth within the last few years. Under the energetic management of W. F. Main, this firm own and operate their own factory in Providence, R. I., conduct a large wholesale house in Iowa City, Ia., and push their trade into all parts of the country through the medium of about twenty salesmen, who travel exclusively in their interest.

Starting in business less than ten years ago, with small capital, meagre prospects, but an unbounded supply of push, pluck and energy, they have worked step by step from the bottom to the top of the ladder. From manufacturing a few articles in a small shop they have increased the size of their plant from time to time until they now occupy new and commodious quarters and manufacture everything in the newest patterns and up-to-date lines of solid gold, rolled gold plate and sterling silver jewelry.

Their factory, at the corner of Friendship and Eddy streets, is under the immediate supervision of Mr. F. R. Pennell, who has been in the jewelry business for twenty-five years, and identified with W. F. Main Co. for the past seven. Mr. Pennell recently made the statement to a representative of THE MANUFACTURING JEWELER that during the present hard times business was steadily on the increase, and that he believed W. F. Main Co. were selling as many goods as any manufacturer in the country. With this example of what pluck and energy can do, is it safe for even the majority to say these departures from the old established ways of trade are not sound business principles?



Cup and Saucer, Style of Cut, in doz. lots, . . . \$3.00
 Cup and Saucer, with Sterling Silver Spoon, Gilt Bowl, . . . \$6.00
Assorted Styles of Cups and Saucers if Desired.

LEVY, DREYFUS & CO.,
 9 & 11 Maiden Lane, N. Y.

R. L & M.
FRIEDLANDER.
WHOLESALE JEWELERS
 30 MAIDEN LANE,
 NEW YORK.

 SEND FOR THEIR NEW JEWELRY CATALOGUE
 ~ No 52 ~

P. D. BERTINE,

MANUFACTURER OF

Spectacle Cases

AND LEATHER GOODS.


Estimates on Special Work.

139 WILLIAM ST., N. Y. CITY.

SECURITY PIN GUARD
 PAT'D DEC. 25, 1894
 MANFD BY SECURITY MFG CO. **25¢**
7 ASTOR HOUSE (BROADWAY) N.Y.
 85c. doz. Net Cash. Discount to Jobbers

HERMAN KOHLBUSCH, SR.

Established 1859
 Manufacturer of **FINE BALANCES AND WEIGHTS** for every purpose where accuracy is required. 59 Nassau Street, cor. Maiden La. N. Y.
 Repairs (any make) promptly made.



A Significant Fact



is the ONLY spring having an Adjustment that prevents excessive Pressure on the Nose.

SEND FOR SAMPLE TO

E. KIRSTEIN'S SONS CO.,
 ROCHESTER, N. Y.
 4 MAIDEN LANE, NEW YORK.

DIAMONDS.
Wm. S. Hedges & Co.,
 IMPORTERS OF
Diamonds and Precious Stones.
DIAMOND JEWELRY.
170 Broadway, New York.
 22 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

182 BROADWAY, COR. JOHN STREET,
NEW YORK.

Venetian Building, **34 & 36 Washington St**
CHICAGO, ILL.



L. BONET,
 ESTABLISHED 1866.
CAMEO
PORTRAITS
 Works of Art,
 Precious Stones,
927 BROADWAY.
 NEW YORK.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

THE SWAN FOUNTAIN PEN.

Made on Distinct Principles, Patented.

3 SIZES OF SWAN "SAFETIES" CAN BE CARRIED ANYHOW OR ANYWHERE.

Three sizes of "Self-Filling" Swans, the wonder of the day, illustrating the improvement between the first fountain pen on record, patented 150 years ago,

"A Quill Covered With Sheepsgut."

An English patent in those days cost a fortune, thus the advance from the past to the present is sharply defined.

W. W. Stewart, Inventor & Patentee

MABIE, TODD & BARD,

MANUFACTURERS.

New York & London.

Purchasers

.. OF ..

RARE GEMS,

PRECIOUS STONES
 AND ALL GOODS FOR
 JEWELRY,

ADDRESS

R. A. KIPLING, Paris,
19 Rue Drouot, France.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT
 IN QUALITY AND PERFECT IN FINISH.
 WE MAKE EVERY VARIETY OF FINGER
 RINGS.

J. B. BOWDEN & Co.,

3 MAIDEN LANE,

NEW YORK.

BRANCH OFFICE :

206 KEARNY STREET
 SAN FRANCISCO CAL.

The Store of Will H. Booth Closed by the Sheriff.

SIoux FALLS, S. DAK., Nov. 20.—The jewelry store of Will H. Booth, the oldest jeweler in the city, was closed yesterday by the sheriff under an execution in favor of the State Banking and Trust Co. for \$4,155. Mr. Booth attributes his financial embarrassment to poor collections, but expects to soon reopen.

A Memorandum Case in the Buffalo Courts.

BUFFALO, N. Y., Nov. 21.—George P. Critsinger has been arrested on a grand larceny warrant sworn out by King & Eisele. In the complaint the firm allege that some time ago they sold Critsinger \$70 worth of goods on memorandum and that he refused to settle for the same after disposing of them.

Absconding Jeweler Levy Arrested on a Tug Boat.

ELIZABETH, N. J., Nov. 22.—Arthur Levy, who some time ago kept a jewelry store on 1st St., and was indicted on several charges of fraud and embezzlement of goods of customers, has been arrested. He jumped his bail and was seeking to elude the officers. Mrs. Adams, who was his surety, engaged officers to look up the fugitive, and he was located aboard the tugboat *Chase*, lying at one of the downtown wharves.

Justice Charles Jacobs and Constable Schoppe had the capias for Levy's arrest, and getting the assistance of Policeman McCracken, they boarded the vessel at 10.30 o'clock and surprised Levy, who was asleep in the cabin. Levy was taken to the county jail. When arraigned he pleaded not guilty, and the bail was fixed at \$300 in the several cases.

The Forthcoming Banquet of the Chicago Jewelers' Association.

CHICAGO, Ill., Nov. 23.—At the last meeting of the Chicago Jewelers' Association, it was decided to hold a banquet sometime in January and last week the following banquet committee was appointed by President Sackett: A. L. Sercomb, chairman, Lem W. Flershem, J. F. Talbot, F. M. Sproehle, F. A. Hardy, and Grove Sackett, *ex-officio*. From the personnel of the above committee the success of the affair can be confidently predicted. The day and place of holding the banquet were to be decided upon at a meeting of the committee held Nov. 27th, of which details are not at hand.

Webb S. Ball and R. E. Burdick were among the party that went with the Cleveland Chamber of Commerce to the Atlanta Exposition. The train which conveyed the party made the remarkable time of 5 hours and 24 minutes from Cleveland to Cincinnati, being the fastest time ever made over the distance.

Last Rites to the Memory of Stanton B. Champlin.

PROVIDENCE, R. I., Nov. 21.—The jewelry business of this vicinity has met with several losses by death within the past fortnight, no less than five well known members of the trade having passed away during that period. One that occasioned the most surprise was that of Stanton B. Champlin, of the manufacturing concern of S. B. Champlin & Son, who died at Dansville, N. Y., on the 26th inst. after a short illness.

Stanton B. Champlin was the youngest of a family of fourteen children of Elijah Champlin, was born at South Kingston, R. I., in 1827, and was in the 69th year of his age at the time of his death. His father was a farmer, and his early life was passed upon the latter's farm and in obtaining such an education as was afforded by the country schools of that section and time. When he reached his majority he came to this city and learned the jewelry business as an apprentice to Christopher and Americus Potter, with whom he remained for several years, following which for a short time he was employed by L. & D. S. Carr. When the financial panic of 1857-58 shattered the jewelry business and compelled many of the trade to seek employment of the city in digging away Smith's Hill at 75 cents per day, Mr. Champlin opened a small market on Pine St. Here success attended his venture and he was obliged to enlarge his place of business several times. Sixteen years were passed in this connection, until in February, 1872, he formed a copartnership with his son George B. Champlin, for the manufacture of jewelry as S. B. Champlin & Son, who have continued ever since. For several years they were located on Friendship St., but early in 1889 they removed to the commodious building which they had erected on Chestnut St. at the junction of Ship St.

Mr. Champlin was interested in real estate in this city to a considerable degree and was very largely instrumental in developing parts of Edgewood. He was also erecting a fine new building on Broad St. The deceased never entered politics although he had had the nomination of Alderman tendered him several times but declined.

He leaves a widow and one son, George B. Champlin, who was his partner in his business. The funeral was solemnized from his late residence 36 Parkis Ave. this afternoon, the ceremony being conducted by Rev. Wallace Nutting, of the Union Congregational Church. There was a large attendance of relatives and friends. The casket was fairly buried in flowers. Among these offerings were a number sent by those with whom the deceased had been associated in business. One was from the employes of S. B. Champlin & Son, another from the Manufacturing Jewelers' Board of Trade, and others from the employes of the E. M. Dart Mfg. Co., and the directors of the Campbell Machine Co. The interment was at Swan Point.

ESTABLISHED 50 YEARS.

LANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 Tulp Straat,
AMSTERDAM.

1 St. Andrews St.,
Holborn Circus,
LONDON E. C.



TRADE MARK.

ESTABLISHED 1841.

CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE

NEW YORK.

A. CARTER, JR.
A. K. SLOAN.
C. E. HASTINGS.

GEO. R. HOWE.
WM. T. CARTER.
WM. T. GOUGH.

FACTORY, NEWARK, N. J.

THE STATIONERS' ENGRAVING CO.,

98, 100, 102 NASSAU ST., NEW YORK,

MAKERS OF

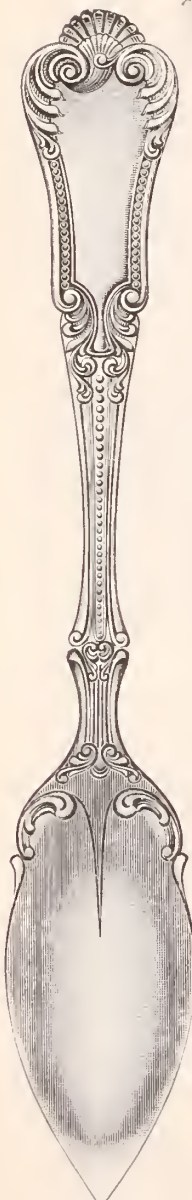
WEDDING INVITATIONS, RECEPTION AND VISITING CARDS

of the Best Quality, which are offered to Stationers of recognized standing and reputation only
Avoid Dry-goods Store Competition by always ordering those bearing our registered trade mark "SILVER WHITE"



LOTUS

VESTA.



ORANGE SPOON.

ORANGE SPOON.

MERIDEN BRITANNIA CO. Silver Plate that Wears.

MERIDEN, CONN.

NEW YORK, 208 Fifth Ave.

CHICAGO, 147 State St.

SAN FRANCISCO, 134 Sutter St.

HAMILTON, ONT.

TOILET WARE IN THE ABOVE PATTERNS.

No. 9936

No. 9937

Hair Brush,
Military Brush,
Comb, wide,
Comb, narrow,
Hand Mirror,

Cloth Brush,
Hat Brush,
Velvet Brush,
Whisk Broom,
Puff Box, cut glass,

Hair Brush,
Comb, narrow,
Comb, wide,
Hand Mirror,
Puff Box, cut glass,

Cloth Brush,
Hat Brush,
Whisk Broom,
Soap Box, traveling

In buying silver-plated ware of any kind, there are two things to consider—**durability**, and artistic quality—both of which can be secured by purchasing Meriden Britannia Co. goods, which for half a century have been famous for these characteristics.

SPOONS. FORKS, KNIVES, ETC.



NEW DESIGNS FOR FALL OF 1895.

Death of Gebhard Henry Mahler.

RALEIGH, N. C., Nov. 21.—At his home on Fayetteville St., Gebhard Henry Mahler, well known as one of Raleigh's best and most public spirited citizens, died at 11 o'clock Monday evening, of heart failure. Death came suddenly and was a severe shock, not only to the public, but to his family and friends, who had no idea that his condition was in the least serious. For more than two years Mr. Mahler had been in feeble health, but was not thought to be in danger. He passed away in a second of time, and without pain.

Mr. Mahler was born in Osnaburck, Prussia, 64 years ago. He came to this city in 1854 and engaged in business while yet a young man, and at his death had amassed a considerable fortune. During his long residence in this city, he had built up from a small business the largest jewelry establishment in the State. His business success was due to his thoroughness and to his never failing honesty. This honesty and straightforwardness of purpose were the conspicuous traits of his character.

During the war he married Mrs. Kramer, who survives him. He leaves three children: Louis and Fred Mahler, of Raleigh, and Julius Mahler, of Durham; three step-children, Mrs. Joseph E. Pogue, of Raleigh, Sam and Albert Kramer, of Durham; his granddaughter; Miss Blanch Blake, of this city.

The funeral services took place yesterday in Christ Church. A large number of people gathered to show their respect for the memory of the deceased. The burial services were conducted with Masonic ceremonies at Oakwood Cemetery.

The business of the deceased will be continued by his sons.

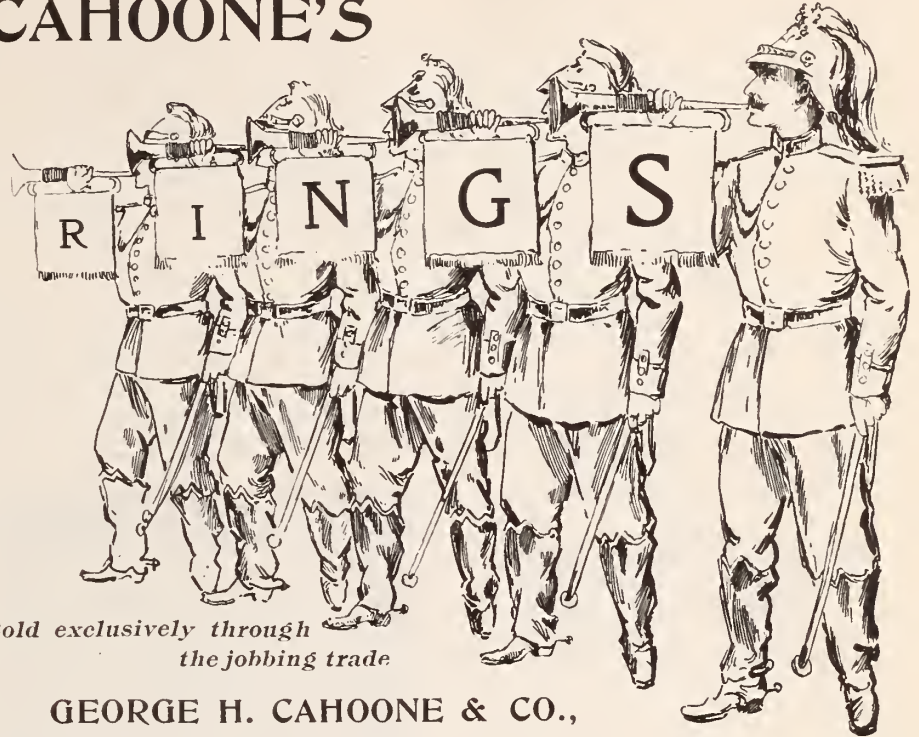
Clever Capture of a Trio of Burglars.

SANDY HOOK, Conn., Nov. 23.—William B. Sniffen, proprietor of a jewelry store in this place was awakened about 1.30 o'clock this morning by the ringing of a burglar alarm which was connected with his store. Accompanied by his son, Mr. Sniffen hurried to the store, which is about an eighth of a mile from his residence, and found three burglars at work.

Mr. Sniffen and his son were armed, but they decided not to take any chances with the burglars. They summoned assistance and surrounded the store. Then the burglars were commanded to surrender. They came without weapons and threw up their hands. A justice was summoned, and the men were given a hearing immediately. They gave their names as James Fuller, Charles Harvey, and Andrew Ferguson. Probable cause was found and they were bound over to the Superior Court under bonds of \$1,000 each.

Eight years ago, Mr. Sniffen captured a number of burglars in his store in a similar manner, the burglar alarm giving him warning.

**A STRONG LINE FOR 1896.
CAHOONE'S**



*Sold exclusively through
the jobbing trade*

GEORGE H. CAHOONE & CO.,

Kent and Stanley Bldg., Providence, R. I.

21 Maiden Lane, New York.

Diamonds

AND

Diamond Jewelry

FOR THE

Holidays.

CROSS & BEGUELIN,

**43 Rue Meslay,
PARIS.**



**17 Maiden Lane,
NEW YORK.**

Awards at the Cotton States and International Exposition.

ATLANTA, Ga., Nov. 22.—The jury of awards of the Cotton States and International Exposition have completed their report. The awards in the jewelry and kindred trades are as follows:

MANUFACTURES.

Grand Prize or Gold Medal.

The Waterman Pen Company, New York—Fountain pens.

Barnett & Co., Philadelphia, Pa., files.

Diploma for General Excellence or Bronze Medal.

H. A. Lawton, Los Angeles, Cal.—Fountain pens.

WORK OF GOLDSMITHS.

Grand Prize or Gold Medal.

J. P. Stevens & Bro., Atlanta, Ga.—

Watches and patent lever.

Snead & Co., Louisville, Ky.—Mantel-piece.

Diploma of Honor or Silver Medal.

The Goldsoll Co.—Gentlemen's patent watch chains.

Madame A. L. Pogosky.—Russian silver.

Diploma of General Excellence or Bronze Medal.

A. J. Valck—Metal shield "Cortez in Battle," repoussé and modeling work.

Colony S. Osgood—Silver polish.

Honorable Mention.

Snead & Co., Louisville, Ky.—Art metal work.

J. P. Stevens & Bro., Atlanta, Ga.—General exhibit, including Libbey cut glass, Whiting silver, and watches.

DECORATIVE ART DEPARTMENT.

Grand Prize or Gold Medal.

M. & E. Healey, Washington, D. C.—Decorated china.

The Libbey Cut Glass Co., Toledo, O.—Cut glass tableware.

The Rookwood Pottery Co., Cincinnati, O.—Vases and art goods.

Royal Copenhagen Potteries—Fine art pottery.

The Russian Silversmiths Co., Moscow, Russia—Enameled silverware.

Landers, Frary & Clark, New Britain, Conn.—Table cutlery.

Diploma of Honor or Silver Medal.

Peasants of the Province of Exaterinburg—Precious stone cutting.

The Ceramic Art Co., Trenton, N. J.—Art pottery.

MINING.

Grand Prize or Gold Medal.

Geological Survey of North Carolina, J. W. Holmes, Geologist, Chappell Hill, N. C.—The mineral products of North Carolina.

David T. Day, United States Geological Survey, Washington, D. C.—The mineral wealth of the Southern States.

George W. Kunz, Tiffany & Co., New York City—The geology of the diamond, opal, garnet and platinum and a collection of North Carolina quartz crystals.

Geological Survey of Georgia, W. S. Yeates, Geologist, Atlanta, Ga.—Mineral resources of the State of Georgia and building stones of the State.

The member of the jury who passed upon work of goldsmiths and silversmiths was Paulding Farnham, of Tiffany & Co., New York.

Examination of Van Wezel Bros.' Diamond Cutters.

The examination of Simon De Vos, Isaac Wittmundt, Myer Juda and Phillip Mattemann, diamond workers, took place Tuesday, Wednesday and Thursday of last week, in the office of Commissioner Shields, in the Post Office building, New York. These men are witnesses in the five suits brought by the United States against Van Wezel Bros., diamond cutters, Elizabeth and Bleecker Sts., New York, for importing diamond cutters under contract in violation of the Alien Contract Labor Law.

All the men testified to the effect that they had been engaged in Amsterdam to work at Van Wezel's factory here. Assistant U. S. District Attorney Ely conducted the examination on the part of the United States and Samuel Greenbaum, counsel for Van Wezel Bros., cross examined the witnesses. The examinations are not yet concluded.

J. George Gehring, jeweler, Baltimore, Md., is being urged for Fire Commissioner. He has the endorsement of the Old Town M. & M. Association, as well as many other prominent East Baltimore business men.

ESTABLISHED 1870.



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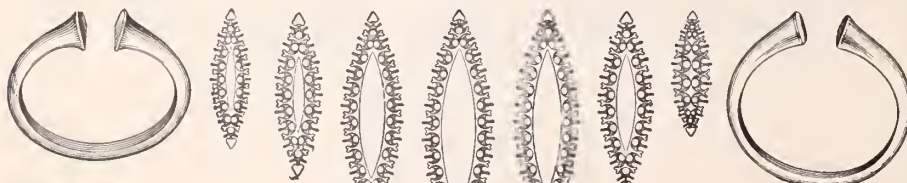
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Manufacturer of
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The Revised Law of Attachment in New York State.

In the New York Superior Court, Judge McAdam, Thursday, rendered an interesting decision on a motion to vacate an attachment obtained against Gabriel M. Rouge, for \$25,000, in an action brought by Margaret E. Rouge to recover that amount of money from the defendant for alienating the affections of her husband, Hubert Rouge, son of the defendant.

The defendant resides in Geneva, Switzerland, and is a member of the watch manufacturing firm of Patek, Philippe & Co. The plaintiff married Hubert Rouge in New York, April 7, 1890. He took his bride to Geneva, where they lived together until March, 1891. She then returned to her invalid mother in New York. She and her father-in-law did not get along well together. The wife says that the father alienated the affections of her husband, and induced her husband to leave her and begin an action for divorce on the ground of abandonment, in the Geneva courts, which action is still pending. She says that her father-in-law told her husband that she was not a worthy wife for him.

Under the new law, which went into effect on Sept. 1st last, an attachment for \$25,000 was granted against the property of the elder Rouge in New York State. The attachment was served against the interest of the defendant in the moneys of Patek, Philippe & Co. in the hands of L. H. Keller & Co., New York.

Under the Code before it was amended an attachment against the property of a non-resident could be had when the action was to recover money damages for one of the following causes: 1. Breach of contract other than a contract to marry; 2. Wrongful conversion of personal property; 3. Any other injury to *personal property*, in consequence of negligence, fraud, or other wrongful act. On May 9th last the Legislature amended clause 3 to read: "An injury to *person or property* in consequence of negligence, fraud, or other wrongful act."

Judge McAdam says:

"Prior to this amendment resort to the process of attachment was allowed only to 'creditors' or for injuries to property where the amount demanded was capable of accurate computation, the existence and restriction of the remedy being of course dependent upon the terms of the governing statute. While it is easy to understand why a creditor proceeding against a non resident should be allowed to impound property found within the jurisdiction of the court to answer as security for any claim existing or for the amount in dollars and cents of any specified injury done to property, it is not apparent on first view why the Legislature should have included actions for injuries to the person where the damages are unliquidated, and where the plaintiff in his declaration and affidavit generally places them at a high figure. Neither the complaint nor affidavit in such an action can furnish any certain guide from which the Judge granting the attachment may determine what the actual damages are. The Legislature certainly did not intend that the attachment should run for any amount a plaintiff might see fit to insert in the ad damnum of his complaint.

"The plaintiff has in this instance fixed the damages at \$25,000, and she might have put them at \$250,000; but it does not follow that property of the defendant is to be impounded to answer the demand thus made.

The practice in this respect must therefore assimilate to that followed in granting orders of arrest. Where such orders are made in actions for injuries to the person the bail is fixed in such sum as the judge may judicially determine in view of the nature and extent of the injuries complained of and the probable ultimate recovery.

"Doubtless the legislature intended to reach a class of cases where injuries to the person were inflicted upon residents of this State who in consequence of the non-residence of the wrongdoer were practically remediless. No order of publication would lie because no property has been attached. To supply this omission in the law the new remedy was furnished, and it was designed more to coerce the appearance of the tortfeasor than to impound his property. With this end in view the act may be wise legislation; but to go further and grant attachments against the property of non-residents in ordinary tort actions for any sum the plaintiff sees fit to demand would lead to great abuse.

"It is evident, therefore, that the Legislature intended that a judge in issuing the attachment should exercise judicial discretion as to the damages likely to be recovered in order to fix the amount for which the attachment should go upon the principles which guide him in granting an order of arrest; the plaintiff may thus recover the sum impounded if the damage is equal to that amount, and the defendant by his non-appearance prevents a judgment in personam that might be enforceable by an action thereon in any other jurisdiction."

Judge McAdam reduced the amount of the attachment to \$2,500 and ordered Mrs. Rouge to file a bond of \$500. At the office of L. H. Keller & Co. it was said the sheriff had not attached any goods. The firm contended that they held no property belonging to Mr. Rouge, and the attachment was returned unsatisfied. The members of L. H. Keller & Co. are to be examined Friday as to the property held by them as agents for Patek, Philippe & Co.

SMALL SIZE DECORATED WATCHES

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Large variety of new and attractive designs in several grades, AT VARIOUS PRICES.



Enameled in all suitable colors.

With and without Handsome Diamond or Pearl Decorations.

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Successor to J. Eugene Robert & Co.

19 MAIDEN LANE, NEW YORK.

MANUFACTURER AND IMPORTER OF WATCHES.

A complete line of most desirable Movements fitting ready-made Cases of all sizes. Specially Adjusted 16 and 18 size Movements for railroad use.

Striking Diamond Workers Returning to Amsterdam.

A new development in the strike of the diamond workers employed by Stern Bros. & Co., Wallach & Schiele, Arnstein Bros. & Co., Van Wezel Bros. and Lewis & Co., New York, was the departure Saturday of 15 diamond cutters for Europe.

At the strikers' headquarters, 263 Bowery, a CIRCULAR reporter was told that besides the 15 men who sailed Saturday, 30 others had previously returned to Europe and that they expected the remaining 160 men still out on strike to do the same, if the strike was not settled soon.

Said the secretary of the union: "If the combination continues to refuse what we ask, all the men, even the Americans, will go to Amsterdam, as we have offers of em-

ployment for all who will return to Europe and \$800 has already been sent us to pay passages. The European workers recently won in their strike for 30 per cent. advance, which is 5 per cent. more than our men receive here. We can continue to hold out as long as we please, as we have 14,000 men in Amsterdam willing to support us, if necessary."

If the men go to Europe there would be, he said, no men here to take their places, as the strikers' demands had been acceded to in the shops of Van Dam, R. H. Ramsgate, H. A. Groen & Bro., John Weiner, Goldsmith & Weil, Henry Fera and Norden & Co., and no more would come from Europe.

The Failure of V. J. Pekor.

V. J. Pekor, Columbus, Ga., failed Nov. 19th, giving preferences to creditors for \$15,000. His liabilities are given as \$25,000, with assets of \$20,000.

On Oct. 12 last, a New York firm received a letter from Mr. Pekor, in which the latter stated that he had a stock worth about \$25,000, on which he owed \$4,300. On this statement the firm shipped him goods and are now attacking his failure on the ground of fraud.

Two Atlanta Jewelers at Law over a Spoon.

ATLANTA, Ga., Nov. 22. — Judge Newman has issued a restraining order against jeweler A. L. Delkin, forbidding him to sell or to expose for sale a certain spoon which bears a peculiar mark and which is known in trade circles as the "watermelon spoon." This order was granted on the motion of C. W. Crankshaw, another jeweler, who claims exclusive ownership of the design. The petition was presented to

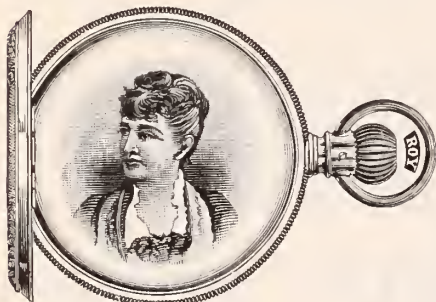
Judge Newman Monday afternoon. On hearing the allegations of the bill Judge Newman granted the prayer, subject to final action Saturday morning.

In his petition the aggressive jeweler avers that several months ago he had the spoon copyrighted as a work of art, and holds the papers which are necessary to establish his claim. He invented the design himself after much pains and labor and felt that he was entitled to protection from the government after he had already paid for it in advance. He further prayed in the petition for Judge Newman to direct Delkin, in appearing before him, to make a complete statement of the number of spoons already sold and the number which he still had on hand. It was furthermore alleged in the petition that Delkin was involved and was doing business for parties whose names were not familiar to him. He had no other means of protecting his rights except by resorting to the courts and asking for the process of injunction.

The bowl of the spoon represents a watermelon sliced in two. The representation is a good one, showing not only the individual seed of the melon, but the delicate fibers of the meat. Across the bridge of the spoon the word "Atlanta" is printed in raised capital letters. The spoon is mounted with a negro's face, expressive of intense satisfaction over the capture of the watermelon, which has always been the pet vegetable of the Georgia ducky.

The safe in the postoffice in New Sharon, Ia., was blown open on the night of Nov. 20th, and \$100 worth of stamps taken. The jewelry store of W. P. Hammond was also robbed of 15 to 20 gold watch cases, valued at \$200. The acts were committed by three men.

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A Crowning Success.

Your Choice of any Assortment of Silver Crowns, \$1.00 per dozen.

L. H. K. & CO. for DUEBER CASES
10 K. FILLED.



14 K. FILLED.



10 K. PENDANT SET.



Your Choice of any Assortment of Gold Crowns, \$2.25 per dozen.

L. H. K. & CO. for KEYSTONE CASES
BOSS OLD STYLE LEVER SET.

BOSS NON PULL OUT LEVER SET.

BOSS PENDANT SET

ASSORTMENT No. 1.

Gold, \$2.25 Doz.
Silver, \$1.00 Doz.

L. H. K. & CO. for FAHYS' CASES
MONTAUK 10K. FILLED.

MONARCH LEVER SET 14K. FILLED.

MONTAUK PENDANT SET

ASSORTMENT No. 2.

Gold, \$2.25 Doz.
Silver, \$1.00 Doz.

L. H. K. & CO. for CRESCENT CASES
10 K. FILLED.

14 K. FILLED.

10 K. PENDANT SET.

ASSORTMENT No. 3.

Gold, \$2.25 Doz.
Silver, \$1.00 Doz.

A FULL LINE OF CROWNS AND STEMS NOT ILLUSTRATED ABOVE CONSTANTLY ON HAND.

ESTABLISHED 1853.

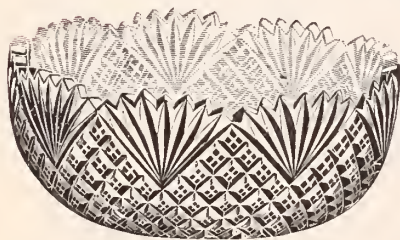
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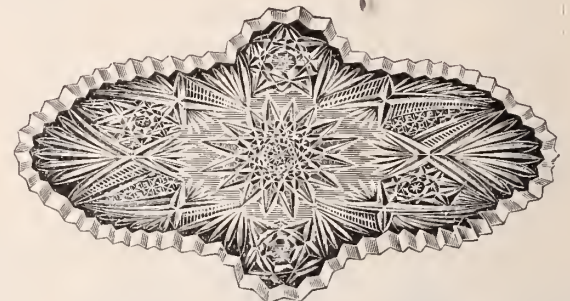
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Profitable to retail at \$3 each.

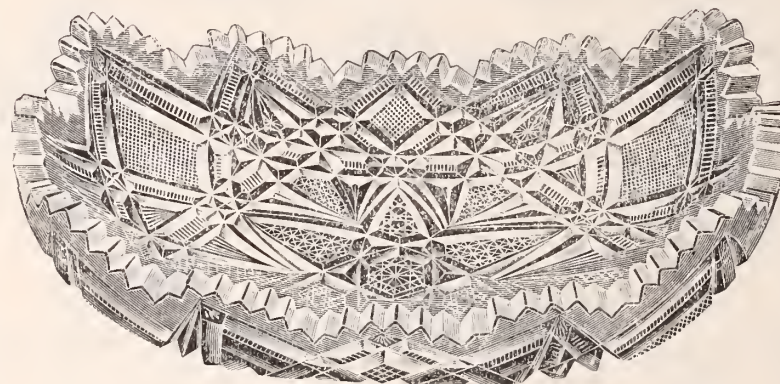
Examine our lines of Olive Dishes, Bon-Bons and Nappies of all kinds.

CUT GLASS BOWLS

of every description.



We have kept several cutting shops busy, which usually shut down during the summer, and by large orders placed, secured reductions, which enable us to give you **Lowest Prices ever Quoted on these High-class Goods.**



"Cicero" Orange Bowl, $11\frac{1}{2} \times 7$ in. To retail at \$12.

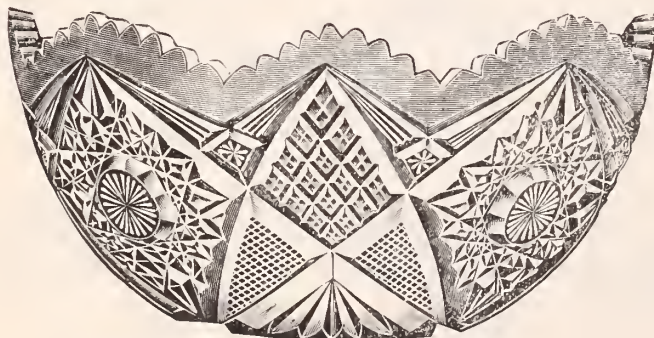
Punch Bowls

to retail at
\$25 and \$27.

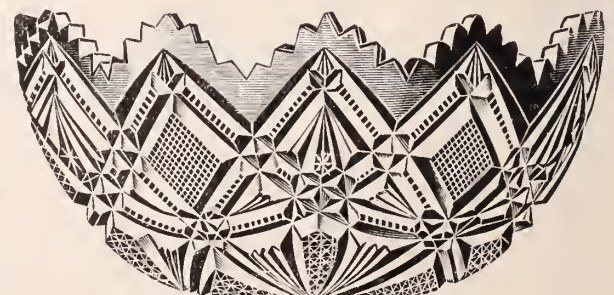


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"Cicero" 9 in. Bowl, To retail at \$12.

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NEW YORK.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF
JEWELERS WATCHMAKERS, SILVERSMITHS,
ELECTRO-PLATE MANUFACTURERS, AND ALL
ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

Vol. XXXI Nov. 27, 1895. No. 17

Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copy-righted.

THIS Fall-Holiday Edition of THE JEWELERS' CIRCULAR is essentially a retailers' number, and such it has been the purpose of the management to make it. It retains all the established features of interest and value to the manufacturer and jobber, but the several additional special articles are designed with the interests of the retailer in view. The extended review of the various jeweler's lines written by the most experienced and best writer on jewelry fashions in the country, the essay on retail jewelers' advertising with type specimens ads., the article on pictorial advertising with several specimens, and the illustrated article on window dressing, each

written by an expert in his respective line, the Art Stationery for Jewelers, the Connoisseur, the Matters in Jewelry Store Keeping, the Optical Department, etc., etc., have all been prepared with the purpose of supplying the retailer with information and instruction particularly valuable to him at this season of the year. But the advertising pages must not be forgotten; these will interest the retailer as absorbingly as the reading pages, for they are full of announcements showing and describing seasonable jeweler's lines.

Revival of the Diamond Earring.

AS predicted by THE CIRCULAR some time ago, diamond earrings have again become fashionable, and they are now seen sparkling in the ears of many of society's fair leaders. The Paris correspondent of this journal reported, nearly a year ago, that these ornaments had been restored to popularity in the French capital, and this revival was bound to reach the United States. The prognostications in this connection, of one of the oldest and most experienced jewelry buyers in the country are worthy of being heeded by the entire trade. He says: "By next year the fashion of wearing diamond earrings will have reached us in full strength. I fancy that pendants are to return, first as knobs and, if the tailors bring out patterns of very low necks and short sleeves, then the pendant will increase in size until it reaches the old two-inch patterns. Of course it will take two years or more to bring the big pendants back, because the fashion must grow from the simple screw knob by easy lengths. It is only natural that the earring craze should revive. Never since jewels were first worn, I will venture, have earrings been out of fashion for more than five years consecutively."

Influence of State Technical Educational Establishments.

THE following review of technical education in Switzerland, translated by the London *Journal of the Society of Arts* from the *Deutsches Handels Archiv* will serve to explain the great advances made by Swiss national industry in the last 15 years, both in the technical and artistic character of its products: "It is very remarkable how much is done in the cantons of Geneva and Neuchatel to encourage and improve local industries, especially in finer classes of goods, for the manufacture of which a considerable amount of skill and artistic knowledge is required. In these two cantons, numbering little more than 220,000 inhabitants, there are five schools for watchmakers, and in Geneva, Neuchatel and Chaux de Fonds there are schools for instruction in the fine arts and in artistic handicrafts. Besides the institutions there are commercial schools in Geneva and

FEATURES OF THIS NUMBER.

- Pages 1, 4, 6—REVIEW OF THE REIGNING FASHIONS IN JEWELERS' LINES.
- Pages 9, 11, 12—WINDOW DRESSING HINTS FROM MAIDEN LANE.
- Pages 18, 19—NINE ORIGINAL PICTORIAL ADS. FOR RETAIL JEWELERS.
- Page 37—OUR TRAVELING REPRESENTATIVES.
- Pages 48, 49—HINTS IN RETAIL JEWELERS' ADVERTISING.
- Page 50—QUERIES BY CIRCULAR READERS.
- Page 53—ART STATIONERY FOR JEWELERS.
- Page 55—THE LATEST PATENTS.
- Page 69—THE CONNOISSEUR — RAMBLER'S NOTES.
- Page 57—OPTICAL DEPARTMENT—NEW OPTICAL DEVICES—NOTES.
- Page 58—WORKSHOP NOTES.
- Pages 61-63—DISCOVERY AND DEVELOPMENT OF CARBORUNDUM.
- Page 63—PRODUCTION OF PRECIOUS STONES IN 1894.
- Page 67—MATTERS IN JEWELRY STOREKEEPING.
- Page 70—CATALOGUES OF THE SEASON.

Neuchatel, and the professional schools in which instruction in various industries is given to persons of both sexes. In the watchmaking school at Geneva a class for girls has recently been established, where certain operations peculiarly suitable for female labor are taught. Considerable assistance is also rendered to the watch industry by the astronomical observatories at Geneva and Neuchatel, both by testing chronometers, and by their co-operations in the annual trade competition. In West Switzerland many trades which were formerly carried on almost exclusively by foreigners are now in the hands of natives. Ten or 15 years ago the youths of Geneva were seldom taught the commoner handicraft. Those who could not devote themselves to a profession, to banking or mercantile pursuits, turned to watchmaking, jewelry, and kindred businesses. Shoemakers, tailors, bakers, butchers, carpenters, masons, cabinet makers, locksmiths, glaziers, etc., were almost all foreigners. Nowadays people are becoming more sensible of this mistake, and these trades are far less neglected by the Swiss than formerly." Switzerland is, in many respects, the model industrial nation of the globe, and this position may be attributed to a great extent to the beneficial influences of state and municipal establishments for technical education.

The Seth Thomas Clock Co. commence work this week, putting up the tower clock presented by the Rev. Dr. Alexander McKay Smith, of Washington, to the town of Roslyn, L. I. The clock was presented together with a public tower and 1,500 pound bell, and will be set up in the plot allotted by the town authorities of Roslyn for that purpose.

New York Notes.

E. Tellinke has entered a judgment for \$45.56 against M. Bass.

Jacot & Son have entered a judgment for \$205.63 against Peter Kramer.

Benedict Bros. have filed a judgment for \$153.37 against A. A. Blauvelt.

Benedict Bros. have filed a judgment for \$740.80 against Chas. H. Benner.

A judgment for \$327.62 has been entered against Adolph Bechtold by C. F. Haug.

Wm. J. Palmer, of the Canadian Watch Case Co., Montreal, Canada, visited New York last week.

C. G. Braxmar has entered a judgment for \$681.72 against Roland S. Pettit and Arthur H. Colby.

A judgment against John Klipper for \$230.14 has been entered in favor of Hancock, Becker & Co.

A judgment for \$223.53 has been entered against Simon Dessau in favor of S. W. Ehrlich and others.

Ehrlich & Sinnock, Newark, N. J., have been elected members of the New York Jewelers' Association.

B. M. Henschel, with Marx, Veit & Co., is ill at the German Hospital, where he has undergone an operation.

A judgment against Wolf and Nathan S. Kaplan for \$2,595.39 has been entered in favor of N. Hobart and others.

Augustus Tietjen, son of President Tietjen of the West Side Bank, has accepted a position as salesman for the Jno. B. Yates Co., 46 Maiden Lane.

E. Aug. Neresheimer, of E. Aug. Neresheimer & Co., was among the Brooklyn delegation visiting the Cotton States and International Exposition, Atlanta, Ga., last week.

Wm. I. Rosenfeld returned Saturday from his wedding trip, after visiting Atlantic City, Washington, Old Point Comfort, Baltimore and other places of interest. Mr. Rosenfeld was married Nov. 14th at Delmonico's, to Miss Julia Rosenbaum, of this city.

Harriet Josephine Smith, the wife of Alfred H. Smith, of Alfred H. Smith & Co., died Wednesday evening, at the Hotel Majestic. Mrs. Smith was the daughter of the late Nathan T. Carryl, of this city. The funeral services were held Saturday morning, at the residence of her daughter, Mrs. John H. Holden, 347 Lexington Ave.

The sale of M. D. Rothschild's stock of turquoises and precious stones took place Nov. 21st in the auction rooms of Jas. P. Silo, 43 Liberty St. The prices realized averaged about 50 cents on the dollar. Mr. Rothschild has now retired from the precious stone business and will start about Jan. 1, 1896, on a two years' trip around the world.

A reception by the Silver Platers' Relief Association was recently held at Baehr's Mozart hall, 87 Montrose Ave., Brooklyn, and a considerable sum for relief purposes was realized. A feature of the evening was the drawing for a silver goblet beautifully

decorated, gold lined and suitably engraved, a "souvenir of the Silver Platers." Every member of the association did something personally toward the completion of this unique article.

It will interest many readers of THE CIRCULAR to know that S. A. Boyle, Jr., the crack left end player of the University of Pennsylvania football team, is the son of the well known jewelry auctioneer of 14 Maiden Lane. He greatly resembles his father, from whom he inherits the qualities that have distinguished his work on the gridiron. He is finely proportioned and although the youngest man on the team, is considered by experts to be one of the best left ends in the country.

Andrew J. Maisch, bookkeeper for Byron L. Strasburger & Co., who, as previously told in THE CIRCULAR, was arrested Oct. 23 charged with forgery and grand larceny, pleaded guilty Monday, in Part I, General Sessions, to larceny in the second degree and was remanded by Recorder Goff until to-day, for sentence.

David N. Demarest, dealer in diamonds, 26 Maiden Lane, died suddenly, Nov. 13th. His death, which was due to heart disease, occurred at the house where he was a boarder at the time, in W. 29th St. Mr. Demarest did a small retail business but was known to many in the diamond trade in the vicinity of Maiden Lane. He was born in 1851 in Woodbridge, N. J. He had been in the diamond business for about seven years and had previously been connected with the gold pen trade. The funeral was held Nov. 16th from the home of his family, in Woodbridge, N. J.

The trade has been warned to look for a young man calling himself Eugene Van Der Vien, a former watchmaker for Geo. Schaffner, jeweler, 210 Woodward Ave., Detroit, Mich. The young man is charged with stealing three watches from his employer. It is expected that he will seek a situation in the trade as watchmaker. He is described as follows: Age 23, height 5 feet 10 or 11 inches, weight about 160 pounds, fair complexion, smooth face, talks broken English but speaks German fluently. Information is requested to be sent to the Superintendent of Police, Detroit, Mich.

In the Supreme Court, special term, Wednesday, Justice Patterson reserved decision in the suit brought by Mrs. Lillie J. Earle, wife of Gen. Ferdinand P. Earle, to recover damages from the Gorham Mfg. Co. for alleged wrongful seizure of silverware in the Hotel New Netherlands. In 1894 Earle bought \$35,000 of silver from the Gorham Co., giving notes for that amount. The first note for \$2,100 fell due April 5, 1894, but was not paid until April 23d, and the company then advertised the silver for sale. Gen. Earle claimed that the acceptance of the money for the note was a waiver on the part of the company. Justice Patterson enjoined the sale, and now Mrs. Earle sues to get possession of the silver and to recover damages.

Last Week's Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town jewelers were registered in New York during the past week: H. G. Shupp, Wilkesbarre, Pa., Westminster H.; P. Birtwistle, London, Ont., Astor H.; J. F. Podmore, Troy, N. Y., Astor H.; H. A. Heath, Newport, R. I., L. S. Stowe, Springfield, Mass, Astor H.; S. Aloe, St. Louis, Mo., Stewart H.; Andrew Muller, Baltimore, Md., Belvidere H.; Walter Vail, Deposit, N. Y.; W. T. Chapman, Pawling, N. Y.; R. H. Galbreath, (Duhme Co.) Cincinnati, O., Imperial H.; C. Lemon, Louisville, Ky., Hoffman H.; A. L. Benedict, Lockhaven, Pa.; Brennan & Davis, Bradford, Pa.; Parker & Davis, Bridgeport, Conn.; C. D. Hosley, Springfield, Mass., Murray Hill H.; J. Sheaffer, Pittsburgh, Pa., Westminster H.; W. F. Nye, New Bedford, Mass., Astor H.; D. W. Janowitz, Baltimore, Md., Metropole H.; T. Lubin, Philadelphia, Pa., Astor H.; A. Kurtzeborn, St. Louis, Mo., St. James H. J. B. Mayer, Buffalo, N. Y., Hoffman H.; S. F. Sipe, Pittsburgh, Pa., Astor H.; I. G. Whittier, Providence, R. I., Grand Union H.; E. Schertzing, Mahanoy City, Pa., Morton H.; J. A. Wetherell, Parkersburgh, W. Va., St. Denis H.; J. W. Podmore, Troy, N. Y., Astor H.

George F. Stevenson & Son's Store Robbed in Broad Daylight.

BRIDGEPORT, Conn., Nov. 25.—A daring daylight robbery was perpetrated in this city sometime between 11 30 o'clock and 12 o'clock this morning. The jewelry store of George F. Stevenson & Son, 457 Main St., was the scene of the theft and diamonds to the value of \$450 were taken. The plans laid by the thief, who is evidently an expert at the business, were of the most skillful description. Just when and how it was done cannot be positively stated.

Mr. Stevenson, Sr., was in the store at the time, but he cannot give the slightest inkling as to how the thief did the job. The diamonds were kept in a tray in a showcase and the thief is supposed to have slipped his hand into it, while Mr. Stevenson's attention was directed elsewhere. The thief had been in the store before the same day, and conversed at length with Chas. F. Stevenson, the son, about purchasing a diamond. The thief watched his chances and when the son had stepped out, entered the store again and when the elder Mr. Stevenson's attention was elsewhere occupied deftly effected the robbery. The police think the thief has escaped to New York with his booty.

Providence.

All communications for this column, addressed to P. O. Box 1093, Providence, R.I., will receive prompt attention.

S. A. Otis, of Harvey & Otis, is having a racing yacht built.

Michael Fitzgerald has been elected a director of the Mercantile Trust Co.

C. H. Finley, with A. Paul & Co., Boston, called upon the retail trade in this city the past week.

Joseph H. Savey has removed from Chepachet, R. I., to High St., Pawtucket, R. I.

Charles Richards has the sympathy of a large circle of acquaintances in the recent death of his wife.

Louis Freiberg, Brooklyn, N. Y., was in town the past week, calling upon the manufacturers.

The A. C. Messler Co. have been making extensive alterations and improvements at their factory in Pawtucket.

F. E. Pierce has severed his connection with Lambert & Schofield, and gone with the Northwestern Brush Co.

Allan E. Olney, Holyoke, Mass., and Walter H. Durfee, this city, have formed a co-partnership for the manufacture of automatic tubular chimes for clocks.

Herbert R. Lowe, traveler for the A. B. Pitkin Co., manufacturers of jewelers' tools

and machinery, was married last week to Miss Hill in Pawtucket.

There is considerable inquiry being made in this vicinity as to the Providence Ring Co. They have an office in the Hughes building on Weybosset St., but the office is either locked up or else there is no one there who can or will give any information.

A. J. Robinson, who some years ago was a leading retail jeweler on Westminster St., but now a resident of San Francisco, Cal., has been in town the past week. He is now president of the National Base Ore Reduction Co.

The Attleboros.

D. E. Makepeace is enjoying a hunting trip down on the Cape.

Ezekiel Blake, F. W. Weaver, Benjamin P. King, A. M. Richards and George H. Alfred are among the officers of Ezekiel Bates Lodge of Masons, installed last week.

C. G. Sandland, who has been located in the enameling business in Providence for a year or more past, has returned to North Attleboro, and is occupying his new shop on East St.

Fred Perry, a well known engraver and chaser of this place, died in Providence Thursday morning, of hemorrhage, having been confined to his bed for some time.

Syracuse.

George E. Wilkins is at his place of busi-

ness again after a week's experience with an attack of sciatic rheumatism.

The engagement of Edward C. Howe, and Miss Bessie Dana Walden, daughter of Mrs. Mary Elizabeth Walden, was formally announced last week.

Last Friday articles of incorporation were filed with the Secretary of State at Albany in the matter of the Inter-State Importing Co. of Syracuse, to import, manufacture and deal in watches, jewelry and gold and silver wares, The capital is \$10,000 and the directors are Charles A. Lockard, Harry C. Flood, and Edward A. Kingsbury, of this city.

The Queen City Watch Case Co., Cincinnati, O., are prepared to do all kinds of alteration, changing English and Swiss watches to American watches, and repairing old cases. Special attention is given to gold plating.

The "Lulu" sleeve buttons are made by Jacob Strauss & Sons, 53 Maiden Lane, New York. They are made in 10 karat and 14 karat gold. They have the new patent attachment owned by this house, which for simplicity and strength is all that could be desired. The easy manner in which the link is put through the button hole will save an infinite amount of worry to the wearer. Jewelers will be interested in Jacob Strauss & Sons' advertisement in another column, in which an illustration of the new patent link is to be seen.

Dorflinger's American Cut Glass.

Jar shown is made in two sizes--for 50 and for 100 cigars.

They are plain, cut like illustration, and richly cut.

Stopper is ground-in air-tight, and has place for sponge.

C. Dorflinger & Sons,

NEW YORK.

36 Murray St. and 915 Broadway.

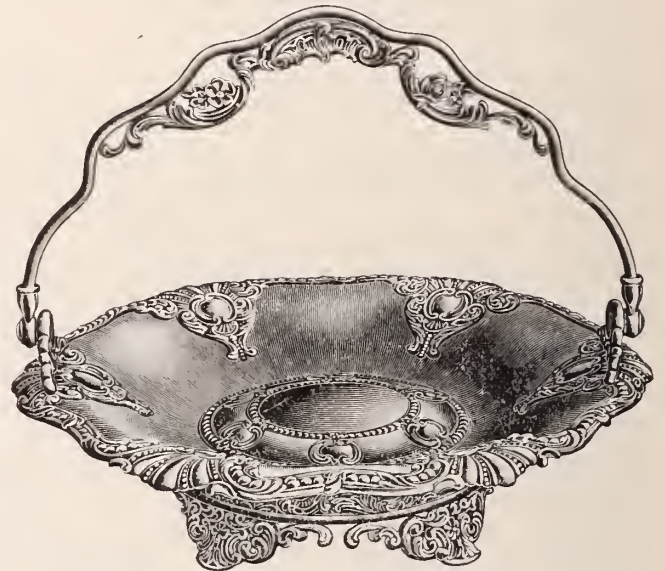


"SILVER PLATE

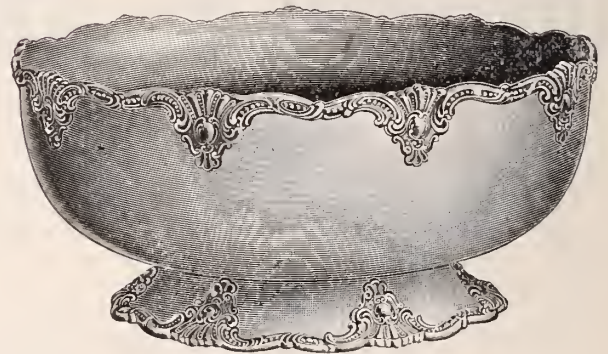
THAT LOOKS AND WEARS LIKE



No. 1146. PRINCESS LAMP.



No. 855. EMBOSSED CAKE BASKET.



No. 914. FRUIT BOWL



No. 347. SHAVING CUP and BRUSH.

The Homan Si CINCINNA

CHICAGO:

155 State Street.



STERLING SILVER."



No. 2050. TEA SET, BEADED EDGE.

lver Plate Co.,
TI, OHIO.

NEW YORK:
304 Fourth Avenue.



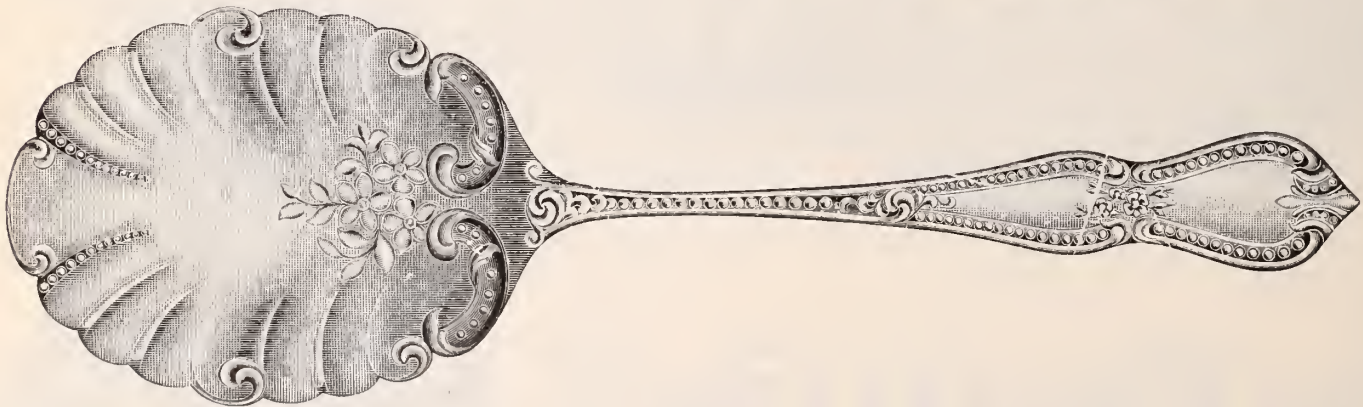
No. 345. SHAVING CUP and BRUSH.

THE DUNRAVEN

MADE IN THE



SILVER - PLATED - WARE.



MANUFACTURED BY THE

WM. ROGERS MFG. CO.,

OFFICE AND SHOWROOM,

HARTFORD, CONN.

FACTORIES:

HARTFORD, CONN.

NORWICH, CONN.

TAUNTON, MASS.

Philadelphia.

Henry A. Kammerer has removed from 1721 Fairmount Ave. to 2202 Fairmount Ave.

Edward McCall, manufacturer of rings, 154 S. 8th St., is closing out his business owing to ill health.

Hamilton & Diesinger will move into their new building at 12th and Chestnut Sts. about the beginning of the year.

George Rose and "Bucky" Weaver were arrested Wednesday morning last for peddling "gold" spectacles. It was the old dodge, and they were committed for trial.

The whereabouts of Joseph C. Gigon continue to be a mystery to his friends and customers. The watch club interests are being looked after by his brother, Jules Gigon.

Bailey, Banks & Biddle Co., announce the completion of the second edition of "Ancestry," compiled by Eugene Zieber, which contains much new information respecting the Patriotic Hereditary Societies. The work is complete up to Oct. 25, 1895.

Early Wednesday morning last fire broke out in the factory building at the northeast corner of 12th and Buttonwood Sts. The second floor is occupied by the silver plating establishment of J. C. Wanner, and Mr. Wanner places his loss at close on \$1,000.

The annual exhibition of paintings and sculpture by J. E. Caldwell & Co. is now under way. The collection includes 130 oil paintings, 50 aquarelles and water color drawings, a number of high class pastels, marbles, bronzes, porcelains, fine furniture, etc.

Sackett & Co. provided the silver trowel with which Bishop Whitaker laid the corner stone for the new dormitories of the University of Pennsylvania, and a consignment of souvenirs for the Della Fox Fleur-de-Lis Opera Co. The latter were miniature candlesticks.

Stock was laid in by the following visiting jewelers last week: E. P. Zane, Christiana, Pa.; C. Hunsberger, Souderton, Pa.; Jacob Thurer, Clifton, Pa.; E. K. Bear, Lansdale, Pa.; J. Tyson Ogden, Woodstown, N. J.; S. Thayer, Royersford, Pa.; E. Keller, Allentown, Pa.; E. Kerper, Pott-town, Pa.; D. Schulz, Pennsgrove, N. J.; and Israel James, Swedsboro, N. J.

Rudolph Leowidt, a salesman with Queen & Co., and Sylvester Leidich were arrested on Friday last while trying to pawn a case of instruments at 17th and Market Sts. Manager Gray, of the optical establishment, stated that about 20 cases of instruments similar to that which the prisoners had tried to pawn had been stolen from the firm. The accused denied having stolen the instruments, but Mr. Gray identified them beyond dispute. The prisoners were committed for trial.

Canada and the Provinces.

John Leslie, jeweler, Ottawa, died last week.

John Munroe has started in the jewelry business in Baden, Ont.

Julien Schwob, of Schwob Bros., Montreal, made a trip to Halifax last week.

W. J. Barr, of the Goldsmith's Stock Co., Toronto, was in Montreal for a few days last week.

S. Rosenthal, Ottawa, made a visit to Montreal recently with the Ottawa City football team.

Charles E. Wood, Knowlton, Que., has assigned and there will be a meeting of creditors on Dec. 4.

Charles Green, representing Simpson, Hall, Miller & Co., is in Toronto, and Geo. Smith, of the same firm, is in Quebec.

Geo. Chillas, Montreal, representing the Pairpoint and Mount Washington wares, has just returned from a successful trip through western Ontario.

Mr. Guy, of Simpson, Hall, Miller & Co., Wallingford, Conn., was in Montreal last week with Mrs. Guy, stopping at the Windsor Hotel for a couple of days.

Springfield, Mass.

L. S. Stowe has been elected vice-president of a recently organized chapter of the Sons of the Revolution, in this city. Mr. Stowe was one of the incorporators and the branch, which will be known as George Washington chapter, is the first in the State to receive a charter from the Massachusetts association, Sons of the Revolution.

James Wilson and Henry Corcoran, whose arrest in this city was noted in last week's CIRCULAR, were tried in the District Court in Northampton last week on the charge of breaking and entering the jewelry store of Taintor & McAlpine, Easthampton. They were bound over to the criminal term of the Superior Court, which meets next month, under bonds of \$1,500 each.

Auction sales among jewelers seem to be contagious. The latest one to take the fever is J. C. Manning, and he begins to dispose of his stock this week with H. M. Rich as auctioneer. Mr. Manning announces that he is not going "out of business" but says that owing to the stringency of the past few months and the paucity of cash customers, he owes something on his stock, and as his regular trade will not produce sufficient revenue to meet his obligations on time he plans this auction sale to hustle matters. He advertises \$17,000 worth of goods.

The carriage clock or timepiece imported by E. A. Haldimann, 33 Maiden Lane, New York, has been a great success. It has been purchased by drivers of all sorts of vehicles, who have found it a very convenient thing to have the time constantly before their eyes. A circular and price list will be sent to any one desiring them, by applying to Mr. Haldimann, at the above address.

LORSCH BUILDING,



37 and 39 MAIDEN LANE,

Has a frontage of 50 feet, of Indiana limestone, rock facing, and white bricks with terra cotta ornamentations, making it especially elegant and attractive; is eleven stories high and is absolutely fireproof, having steel girders, columns and floor beams and terra cotta floor arches and partitions. The large marble entrance leads to two swift running elevators. All offices have windows opening to external air and each office has a window facing North light. Moderate rents, including steam heat, electric light, janitor's service, mail chute; plumbing and toilet accommodations according to the latest and improved methods; toilet rooms on every floor. Floors will be rented entire or be subdivided into offices from \$350 a year upwards according to size and location. Every effort has been put forth to make this a substantial building; it occupies a prominent position upon the curve of the street. Portions have already been let to prominent firms and a number of applications are now on hand.

For particulars apply to

ALBERT LORSCH,

35 Maiden Lane, New York.

Offices ready prior to May 1.

News Gleanings.

The death occurred a few days ago of William H. May, Rockford, Ill.

Kleber Denmark, Kingston, N. C., has removed to a better location in that town.

In a fire in Slabtown, Pa., last week the jewelry store of Jerome Lundy was destroyed.

Jeweler Grimm, formerly in business on Water St., Sharon, Pa., has removed to Buffalo, N. Y.

H. C. Ingles, Oshkosh, Wis., has closed out his business and will remove with his family to Tennessee.

H. O. Bailey has removed from Smith Center, Kan., to Emporia, Kan., where he has opened a new store.

Anthony Bros. expect to occupy their store in the new Stowers building, West Palm Beach, Fla. in a few days.

G. W. Lowe's jewelry store, Seaford, Del., was entered by burglars last week, who stole about \$150 worth of goods.

The exercises attending the presentation of the silver service to the battleship *Maine* took place in the City Hall last evening, in Portland, Me.

H. B. Zollar's jewelry store, Cumberland, O., was robbed a few nights ago of \$800 worth of jewelry and \$80 in money. There is no clue to the robber.

Frederick Bleuer, senior member of the jewelry firm of Bleuer Bros., Rock Island, Ill., and Miss Tillie Marschall, were married in Rock Island last week.

Thieves last week entered the house of D. W. Davis, jeweler, Stroudsburg, Pa., and took \$37.50 from his clothes while he slept and relieved his son of \$19.50.

Mr. and Mrs. H. C. Graffe, Ft. Wayne, Ind., have gone to Hot Springs, Ark., where they will remain for several weeks. The trip is made in hope that it will benefit Mr. Graffe's health.

The jewelry stock of Grant Puff, Pine Bush, N. Y., was last week sold at auction by James H. Wallace, assignee. The goods brought fair prices. Mr. Puff has gone to Montgomery, where he has started in business again.

Cards have been issued announcing the approaching wedding of James F. Kuhn, jeweler, Easton, Pa., and Miss Jennie Timman, daughter of Mrs. Josephine Timman of Easton. The ceremony takes place on Thanksgiving Day.

While at work at his store, 507 Broadway, Logansport, Ind., last Wednesday evening, B. Z. Lewis, jeweler, was seized suddenly with an attack of nervous pros-

tration. He was conveyed to his home where he is reported critically ill.

Mr. Edmunds, of Hardwick, Vt., will open a jewelry store in Morrisville, Vt.

The marriage took place Nov. 21st of John L. Weaver and Miss California M. Au, hinbaugh, in Chambersburgh, Pa. Mr. Weaver was some years ago manager of Aughinbaugh's jewelry store in Chambersburgh, but is in the jewelry business now in Gettysburgh, Pa.

William P. Wehrle, optician, Indiana, Pa., has concluded to locate in California in the near future, and has sold out his business to his brother, R. W. Wehrle, who has been in the practice of the profession in Blairsville for nearly 20 years, and who has now taken charge of the business in Indiana. He has just returned from a four months' visit to Chicago, where he spent most of the time in taking lessons from the most advanced specialists in the country.

A movement is on foot in Lyons, N. Y., to start a new silver plating factory. George W. Hill recently resigned his position as secretary of the Manhattan Silver Plate Co., and has announced that a new factory will shortly be started. Whether the business will be conducted by a partnership or by a corporation is yet to be decided. A number of prominent citizens are interested in the movement, and it is said an option has been secured upon the William W. Agget block on Geneva St., at present owned by the Mutual Life Insurance Co., New York.

Store of the Ernst Schall Co. Badly Damaged by Fire.

HARTFORD, Conn., Nov. 25.—Fire which broke out at 6 o'clock Sunday morning in the jewelry store of Ernst Schall Co., corner of Main and Asylum Sts., did \$10,000 damage to the company. The fire broke out in the rear of the store on the Asylum St. side. Damage to the amount of \$2,000 was done to the building.

The origin of the fire is unknown, but Mr. Schall is of the opinion that it was caused by electric light wires. Mr. Schall carried \$9,000 insurance, but thinks his loss will exceed that amount as he was unusually well stocked with holiday goods and his fixtures were ruined. The fire was hottest among the toys in the annex and it is supposed to have started where the electric wires entered the building, the stairways at this point being badly burned.

Mr. Schall yesterday afternoon had a force of clerks at work clearing up the jewels, which were wet and smoked.

New Jewelry Stores.

Ashley Harger, Marshall, Wis.

M. B. Warriner, Wellsboro, Pa.

J. H. Edmunds, Morrisville, Vt.

Willard Waggoner, Hamilton, Ill.

Stephen D. Merritt, Water St., Westerly, R. I.

Donald C. Hollister, Eddy building, Syracuse, N. Y.

W. C. Seigfried, 14 N. Phelps St., Youngstown, O.

A. E. Waterbury and S. J. Adams have embarked in the jewelry business and have opened a stock in one side of E. E. Miller's drug store, Traverse City, Mich.

Advertisers' Notes.

An interesting advertisement of the W. F. Main Co., Iowa City, Ia., is published elsewhere in this issue. This firm are reliable manufacturing jewelers, and they cater exclusively to the wants of the retail jewelry trade.

Something new of interest to watchmakers is Schirmer's pivot cap, on which a patent has been applied for. These caps come four dozen in a box, the price of which is \$1.00. They are made of Stub's steel wire and in 12 different sizes, so that they can be fitted to any wheel in any size movement, Swiss or American. Watchmakers will find the cap a very valuable piece of material for cheap watches. The caps are for sale by Benj. Allen & Co., 141-143 State St., Chicago, Ill.

A treat awaits the dealer in art goods visiting the art pottery department of Levy, Dreyfus & Co., 11 Maiden Lane, New York, where 100 new marble busts have just been put on display. These pieces are of the finest Carrara marble and are in subjects which are bound to prove popular among the seekers after fine holiday goods. The prices at which they may be profitably sold are another feature which will recommend them to live jewelers.

One of the biggest successes ever scored by the Wm. Rogers Mfg. Co., Hartford, Conn., has been achieved with their new "Dunraven" pattern in flatware, which is proving to be among the best selling designs ever handled by the trade. The company have been forced to run their factory night and day to fill the orders for pieces in this pattern and in the "Chevalier," another popular pattern. The "Dunraven" is illustrated in this issue of THE CIRCULAR.

ESTABLISHED 1849

INCORPORATED 1890.

J. BRIGGS & SONS CO.,

MANUFACTURERS OF

Gold and Silver Plate and Seamless Wire,

65 CLIFFORD STREET, PROVIDENCE, R. I.

WE MAKE

STOCK FOR

CANE HEADS,
UMBRELLA MOUNTINGS
PENCIL-CASES,
WATCH-CASES,
WATCH-CROWNS,
THIMBLES,
SPECTACLE AND
EYE-GLASS BOWS,
DIAMOND MOUNTINGS,
&c., &c., &c.



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Indianapolis travelers are all busy on the road sending in fair orders to their houses: D. J. Reagan in Iowa and O. Derndinger in Indiana are booking orders for Baldwin, Miller & Co.; L. W. Comstock in Indiana and E. Sims in Illinois, are endeavoring to keep their house, Heaton, Sims & Co., busy.

THE WANING YEAR.

With swift, resistless speed
The years roll by,
And ere we reck or heed
Their end is nigh.

And with each waning year
Some hearts grow sad,
Or feel a chilling fear—
And some are glad.

For many a night and day
An eager band
Has gone its restless way
Through all the land.

Each one, with grip and sign
Is keen and deft;
Their motto—quaintly fine—
Is "Don't get Left!"

A stray hour here and there
For sleep and food,
Is all, 'tis said, they spare
From doing good.

Most kindly, genial men
They clasp in hand;
And, sometimes, in a den
With cranks they stand.

The course will soon be o'er—
And Christmas here—
And drums will beat no more
This festive year.

Then who more glad than they,
Who soon will turn
Towards loved ones far away—
For whom they yearn?

Swift speeds the closing year.
May all our hearts
Be stanch and filled with cheer,
Till life departs!

—DE LANCEY STONE.

Travelers in New Haven, Conn., last week were: Herbert Dillingham, N. H. White & Co.; James A. Cheney, Ludwig Nissen & Co., representative of Wm. L. Gilbert Clock Co.

Albert Kahn, American Watch Case Co., is expected in St. Louis Dec. 1st. H. A. Biss, Kremenetz & Co. was in the city recently, passing through en route east from Denver. He reported fairly good business in that section of the country.

Eastern jobbers and manufacturers re-

presented in the Twin Cities the past week were: Nicholson File Co., by W. S. Tragle; Dueber Watch Case Mfg. Co., by F. R. Cross; F. W. Gesswein estate, by Fred. C. Steinman; Albert Berger & Co., by Hubert Somborn; Waterbury Clock Co., by W. L. Pettee.

Traveling salesmen calling upon Davenport, Ia., jewelers the past week were: A. E. Charlesworth, Johnston Optical Co.; F. R. Horton, Carter, Sloan & Co.; S. W. Frohlichstein, Henry Froehlich & Co.; Ferguson Mead, Barbour Silver Co.; A. M. Shepard, C. G. Alford & Co.; H. W. Allen, Rich & Allen Co.; Millard Veit, Marx, Veit & Co.; Mr. Anderson, Simons, Bro. & Co., and E. S. Johnston.

Among the traveling salesman who called on Indianapolis, Ind., houses last week were: Albert L. Stearns, Roy Watch Case Co.; Gus Dorchester, Brown & Dorchester; C. F. Willemin, T. G. Frothingham & Co.; Frank W. Trewin, Keystone Watch Case Co.; J. S. Platt, Foster & Bailey; Daniel Earl; Geo. C. Booth, Hutchison & Huestis; A. Peabody, Peabody & Engelsman; Mr. Beck, with J. Fink & Co.; Fred. Foster, Unger Bros.; H. E. Duncan, American Waltham Watch Co.; and representatives of Holmes & Edwards Silver Co., Goodfriend Bros., Fessenden & Co., and Bernheim, Cohn & Beer.

Travelers in Pittsburgh, Pa., last week were scant in numbers. Among them were: J. E. Simonson, A. J. Hedges & Co.; Louis E. Fay, Kirby, Mowry & Co.; M. L. Jacoby, Providence Stock Co.; C. F. Willemin, T. G. Frothingham & Co.; R. A. Thompson for Henry Glorieux; G. C. Booth, Hutchison & Huestis; R. John Marsh, C. A. Marsh & Co.; J. H. Patton for D. S. Spaulding; Mr. Foster, Unger Bros.; J. W. D. Block, for Charles Knapp; J. N. Beckwith, Jos. H. Fink & Co.; J. F. Crane, Mandeville, Carrow & Crane; G. F. Kaiser, Henry Froehlich & Co.; E. H. Pelletreau, Shafer & Douglas.

Jewelry travelers in Boston, Mass., during the past week included: Mr. Untermeyer, Keller & Untermeyer Mfg. Co.; W. D. Elcox, Larter, Elcox & Co.; A. W. Atwater, Brooklyn Watch Case Co.; Joseph W. McClannin, for John W. Sherwood; S. O. Bigney; W. H. Tarlton, Wightman & Hough Co.; Mr. Kurtz, George W. Cheever & Co.; Mr. Durlach, Durlach Bros; James M. Fisher, J. M. Fisher & Co.; George L. Vose; Henry G. Thresher, Waite, Thresher Co.; Frank Wood, Carter, Sloan & Co.; Mr. Call, Simpson, Hall, Miller & Co.; J. D. Pettingill, Derby Silver Co.

The following salesmen called upon Cleveland, O. houses recently: Mr. Carpenter, Alfred H. Smith & Co.; C. E. Dorr, Gorham Mfg. Co.; J. B. Beach, Wilcox Silver Plate Co.; Mr. Lane, Reed & Barton; Mr. Osborne, Howard Sterling Co.; Wm. T. Gough, Carter, Sloan & Co.; Mr. Woods, Battin & Co.; Mr. Cubie, Levy, Dreyfus & Co.; Walter Shute, Day, Clark & Co.; Mr. Berth, leather goods department Gorham

Mfg. Co.; C. A. Boynton, Wm. B. Kerr & Co.; J. E. Karelsen, for E. Karelsen; and representatives of J. W. Richardson & Co., Cox, Cooper, Ward & Young, and other firms.

Among the jewelers recently in Springfield, Mass., were: H. W. Dunham, Meriden Silver Plate Co.; Arthur M. Connett, Unger Bros.; C. T. Dougherty, Sexton Bros.; Chas. Van Ness, Reeves & Sillcocks; Arthur H. Bogani, L. H. Keller & Co.; C. E. Medbury, F. M. Whiting Co.; H. C. Barnum, Shafer & Douglas; C. Schwartz, Kremenetz & Co.; Wm. Matschke, Kuhn, Doerflinger & Co.; W. S. Campbell, Day, Clark & Co.; James A. Cheney, Ludwig Nissen & Co.; V. W. Hendersen, Enos Richardson & Co.; Mr. Glover, for Henry Cowan; Charles K. Wadham, Geo. B. Hurd & Co.; Mr. Smith, S. Cottle Co.; J. F. Angell, Link, Angell & Weiss.

Dave Beer, of Bernheim, Cohn & Beer, had a narrow escape from being a heavy loser at the hands of some sneak thieves in Butte, Mon., a few nights ago. Beer was stopping at the Butte Hotel, and had a room on the third floor, one of the windows of which opens out onto the fire escape in the rear of the building. Some time between 9 and 11 o'clock sneak thieves reached the bottom of the fire escape by means of a ladder, after which entrance to Beer's room through the window was comparatively easy. Beer's baggage consisted of a big sample trunk containing several thousand dollars worth of jewelry and two valises which contained his personal effects. The thieves probably concluded that the trunk contained Mr. Beer's wardrobe and fine linen and that he carried his samples in the valises. They carried the grips away and cut them open in the alley in the rear of the hotel and were rewarded with a suit of clothes and some underwear.

The following salesmen took orders in Syracuse, N. Y., the past week: C. J. Mann, Hermann & Co.; Alva J. Lasher, Whiting Mfg. Co.; C. Sweasy, Wm. B. Kerr & Co.; W. J. Carrow, Mandeville, Carrow & Crane; Frank G. Moyer, Max Freund & Co.; G. B. Osborne, Wm. Smith & Co.; A. J. Parker, Osmun-Parker Mfg. Co.; M. H. Harrison, Harrison & Groeschel; B. H. Knapp, Smith & Knapp; M. Traub, Herzog, Goldsmith & Frank; Otto H. Wolff, Alling & Co.; Geo. C. Booth, Hutchison & Huestis; Wm. W. Middlebrook, B. A. Ballou & Co.; Mr. Pike, Pike Mfg. Co.; E. H. Ackley, Eckfeldt, Ackley & Woodland; Col. J. L. Shepherd, Keystone Watch Case Co.; Emanuel Levy, Sam Stern & Co.; Mr. Mumford, Waite, Thresher Co.; Mr. Simons, Stern Bros. & Co.; Mr. Jacoby, Providence Stock Co.; Oscar Stearne, Hammel, Riglander & Co.; Mr. Lockwood, Jas. W. Gibson Co.; George Hull, Silver Plate Cutlery Co.; C. F. Glanville, Waterville Cutlery Co.; H. W. Merrill, for F. M. Van Etten; William H. Pullman, for Charles Knapp; David Zimmermann, Odenheimer, Zimmermann & Co.; Charles E. Bride, Bride & Tinckler; W. G. Pollak; W. R. Washburne.

CLASSIFIED INDEX TO ADVERTISEMENTS.

All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum.

Extra Headings, \$12.00 per annum.

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word** each insertion, no discount. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

Situations Wanted.

Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

YOUNG MAN would like an opportunity to work for a reliable jewelry house; best of references. Address **Energetic**, care **JEWELERS' CIRCULAR**.

A LAD 16 years of age, with a good school education, would like a position in a wholesale or manufacturing house. Address **Albion**, care **THE JEWELERS' CIRCULAR**.

SALESMAN DESIRES POSITION, Jan. 1st, acquainted with jewelry trade in New York Eastern and Middle States. Hustler, care **JEWELERS' CIRCULAR**.

SITUATION to finish trade with a practical watchmaker; have had six years' experience on clocks; New York State preferred. Address **L. B.**, Box 229, Clare, Mich.

A POSITION by a first-class salesman to represent a good jewelry or material house on the road; one used to pushing, up-hill trade; best of references. Address **C. G., Jr.**, care **JEWELERS' CIRCULAR**.

WANTED SITUATION by first class watchmaker, jobber, salesman and plain engraver; best of references; California preferred. Address **C.**, Lock Box 26, Poplar Bluff, Mo.

A TRAVELING MAN of many years' experience South and West in the jewelry line, first-class salesman, and references, is desirous of a change, January 1st. Address "Ware," care **JEWELERS' CIRCULAR**.

WATCHMAKER wants position. I have been for the last six years with Messrs. Bartens & Rice, repairing fine watches, French clocks, etc.; references from same. **B. M. Marine**, 64 Fourth Ave., Brooklyn, N. Y.

WATCHMAKER OR TRAVELING SALESMAN would like position with reliable house; all references and well known through out New York and Pennsylvania. Address **B 85**, 317 Arch St., Philadelphia, Pa.

SALESMAN, well acquainted in the jewelry business and having good trade in loose and mounted diamonds, wants to make connection, Jan. 1st with first class importing firm carrying an extensive line; on commission basis or salary. Address "Diamonds," care **JEWELERS' CIRCULAR**.

CYCLIST.—Watchmaker, single, twenty-eight, twelve years in store and factory, own bench and tools; experienced, well-posted cyclist, wishes place with jeweler handling wheels or bicycle house. Address **Cyclist**, care **JEWELERS' CIRCULAR**.

WANTED—To correspond with a firm that needs a temperate, industrious, all around jewelry salesman accustomed to best city trade; good engraver, watch, clock and jewelry repairer; locality no object, and wages not the main object; willing to be useful and to come on trial. Address **Fidelity**, care **JEWELERS' CIRCULAR**.

Help Wanted.

WANTED, for the West and Southwest, a first class traveler by a first-class jobbing house. Address **John St.**, care **JEWELERS' CIRCULAR**.

WANTED.—For a few weeks a first-class engraver. Apply at once to Mrs. E. H. Fisher, Elyria, Ohio.

WANTED.—First-class salesman by a jobbing house for New York, Pennsylvania and Ohio; state salary expected. Address **Dennison**, care **JEWELERS' CIRCULAR**.

WANTED.—A material clerk, who thoroughly understands selecting American and Swiss watch materials. Address **Green Bros.**, 11 Maiden Lane, N. Y.

WANTED.—Experienced traveling salesman to sell watches to the trade in the city and nearby towns; must have the best references. Address **Watches**, care **JEWELERS' CIRCULAR**.

WANTED.—A traveler for the South; permanent position to right man; state amount of business and salary expected. Address **O. G.**, care **JEWELERS' CIRCULAR**.

WANTED.—A temporary city and nearby salesman by a manufacturing jewelry house; must have some acquaintance with the trade; reference required. Address **Salesman**, care **JEWELERS' CIRCULAR**.

WANTED.—First-class watchmaker and jeweler, one who can do plain engraving preferred; position permanent; wages \$12 to \$15; must have good references. **L. S. Meyer & Bro.**, 42 Maiden Lane, N. Y.

WANTED TILL AFTER CHRISTMAS, salesmen in our silver department; must be of good address and have best references. **William Wise & Son**, Flatbush Ave. and Fulton St., Brooklyn, N. Y.

AT ONCE.—An experienced watchmaker, engraver, optician and salesman, must be an expert in these branches; a permanent position; send samples of engraving and photo in first letters, also salary expected, with references. **The Upson Jewelry Co.**, Waterbury, Conn.

Business Opportunities.

FOR SALE—Good paying jewelry business in town of 12,000; easy terms; must be sold at once on account of poor health. Address **M. J. Mann**, Johnstown, N. Y.

FOR SALE—Old established jewelry store in splendid location in the South; stock, fixtures, etc.; stock, \$6,000; will reduce to suit purchaser; cause for selling, old age and failing eyesight. Address for particulars **New South**, care **JEWELERS' CIRCULAR**.

ONE OF THE BEST paying jewelry, silverware and bric-a-brac stores in Philadelphia is for sale, the whole thing, stock, fixtures and lease; fine store and in the best location; ill health the sole reason for selling; established 1855. **Geo. Eakins & Son**, 930 Chestnut St., Philadelphia, Pa.

To Let.

TO LET—A good office at moderate price in the Diamond Exchange building, 14 Maiden Lane, New York. Apply to janitor.

Miscellaneous.

WANTED—You to know that the genuine "Moseley Lathe" equals the best of the very best. When interested write your jobber for new price list, or to the manufacturers. **Moseley & Co.**, Elgin, Ill.

FOR SALE—A Parkinson and Frodsham chronometer in A1 condition, rate 1-10 second; also a complete trial case, made by **Julius King Optical Co.**, almost new; for particulars, address **L. M.**, care **JEWELERS' CIRCULAR**.

WANTED.—A line of rings on commission; must be first-class in every respect; will carry with my own line of 14k. jewelry; have an established trade with the best retailer in every city of the union; this is an exceptional opportunity for a manufacturer to place his goods at little expense. Address **Opportunity**, care **JEWELERS' CIRCULAR**.

WANTED.

A1 TRAVELER for the Middle States. To call on the retail jewelry trade only, with a full line of watches, diamonds and jewelry. Liberal arrangements offered to the right party. Only *single* men, who have traveled **IN THIS LINE EXCLUSIVELY** for a number of years need apply, stating age, references and full particulars. Address

LISSAUER & COMPANY,

12 Maiden Lane,

P. O. Box 2516.

New York.

Money and Labor saved by
SCHIRMER'S \$1.00 PER BOX,
PIVOT CAPS. 4 dozen Caps
in a Box.



The caps are made of Stubs steel wire in twelve different sizes, so that they can be fitted to any wheel in any size movement—Swiss or American. They can be used on the staff of any wheel or lever in a watch where the staff projects far enough from the wheel or lever to admit the cap, and as these caps are perfectly true the pivot will always be in the exact center of the staff when driven on. Very valuable for cheap watches, and specially convenient for all watches where staffs are very small and easily split, as the lever or escape-wheel staff on Swiss watches. **SOLD BY ALL JOBBERS.**

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**C
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NOTICE.

Send Samples of Jewelry and Novelties of Job Lots you wish Marketed to

H. P. CUTTER,

Manufacturers' Agent.

113 State Street, - CHICAGO.

STOLEN.

1 18 or 20 size H. C., stamped 18k., polished case, gold repeater with sweep fly-back timer, without small second hand, child's photo pasted in front cap. Cheaper make of movement.

1 18 size, key wind gold Elgin. Works 797899. Case 84502.

1 H. C. 14k. gold, 6 size, Elgin. Full engraved case with small gold balls soldered around edge.

1 10 size H. C., full eng. filled case with Elgin movement, and May Richards engraved on cap in old English letters.

Suitable reward paid for recovery of goods by owner.
Address *Superintendent of Police, Detroit, Mich.*

NEW IMPROVED



PATENTEE.

AD. MUEHLMATT, MAKER.

145-147 WEST 5th ST., CINCINNATI, OHIO.

Manufacturer of Engravers' Specialties.

Illustrated and descriptive circulars of Monarch Engraving Blocks and Engravers' Specialties sent on application.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXXI.

CHICAGO, WEDNESDAY, NOV. 27, 1895.

No. 17.

Chicago Notes.

Albert Miller is again buying in person, having recently returned from a visit of six months in Europe.

There has been a steady influx of country buyers this week and conditions are favorable for a satisfactory volume of trade for December.

H. M. Stephenson, Escanaba, Mich., who was numbered among the buyers of the week, is boding an auction clearing sale, previous to moving into new quarters.

Shipping departments of jobbing houses are becoming more and more crowded, and while little if any night work is yet required in the filling of orders, the improvement is very marked.

Walter Buckley, the Seth Thomas Clock Co.'s tower man, is placing in position one of their tower clocks in a schoolhouse at Ft. Madison, Ia., and goes thence to do similar work on the stock yards building, Kansas City, Mo.

The sale of the assets of Richards & Rutisbauser, the catalogue house who recently failed, has been postponed from day to day for two weeks past, owing to efforts of creditors to set aside the confession of judgment. Friday it was stated that bonds would be given and the sale held Saturday or Monday.

A surprise to the Chicago trade Wednesday came in the statement that W. H. Booth, of Sioux Falls, S. D., had confessed judgment. Mr. Booth was rated among the best in that section of country. From the fact that orders from the firm had been picked out and were lying on the shipping tables of Chicago jobbers, it would seem the firm's action was suddenly taken.

Sixteen applications have already been made for the class of the Chicago Ophthalmic College, 607 Van Buren St., beginning Jan. 7th, and the indications are that it will be the banner class in the history of the college. The growth of the college has been remarkable and early application should be made for information as to the benefits to be derived. The science of optics is a profitable knowledge for the jeweler.

Miss Luella Agnes Wallis, eldest daughter of Mr. and Mrs. O. W. Wallis, 709 Washington boulevard, was married on the 19th

inst. to Frederick O. Streich. Dr. Withrow, of the Third Presbyterian Church, officiated, and a musical programme was rendered at intervals during the service. Mr. and Mrs. Streich left the same evening on a wedding journey through the south and will be at home after Jan. 15th at their residence, 1149 Washington boulevard. Mr. Streich is associated with John V. Farwell & Co.

A movement has been started by the retail jewelers of the Northside that should secure a large number of followers throughout the country. It is the beginning of a warfare against department stores by means of underselling. Each day bulletins are displayed giving the prices of the highrent downtown department stores on various advertised articles, followed by the prices at which the same articles are sold by the jeweler. The deceit practiced by many of the dry goods stores and the unreliability of their wares as to quality, are being shown up and the movement promises well for the retail jeweler. This particular method of warfare is worthy the attention of the retail jewelers' associations, as concerted action by a large number of the trade would undoubtedly result in a general benefit.

Retail houses represented as buyers in the jobbing district the past week included: M. E. Briggs, Howell, Mich.; A. J. Gibbs, Greenfield, Ia.; H. J. Golden, Milwaukee, Wis.; A. R. Knights, Dubuque, Ia.; G. Robrer, Hancock, Mich.; A. F. Weiskopf, Kenosha, Wis.; Julius Kahn, Appleton, Wis.; Geo. F. Beach, Valparaiso, Ind.; L. H. Bauer, Elgin, Ill.; C. E. Dodge, Walnut Hill, Ill.; W. W. Denny, Aurora, Ill.; P. B. Holderness, Batavia; A. B. Hall, Danville, Ia.; J. F. Ingalls & Son, Waukegan, Ill.; Paul Jander, Columbus, Ohio; M. C. Knudson, Evanston; L. Luchtemeyer, Blue Island, Ill.; Albert Miller, Dundee, Ill.; H. A. Oesterich, Watertown, Wis.; Mrs. F. J. Reamer, So. Chicago, Ill.; E. Reimel, Streator, Ill.; W. R. Smith, Geneva, Ill.; E. S. Saunders, Wyoming, Ia.; E. Wehmbuff, Burlington, Wis.; R. A. Winter, Highwood, Ill.; W. P. Yeoman, Waukegan, Ill.; W. A. Wuff, Rensselaer, Ind.; Evertson & Todd, Madison, Ind.; Smith Bros., Hastings, Minn.; O. S. Clayton & Sons, Aurora, Ill.; R. H. Trask, Ottawa, Ill.

St. Louis.

Thos. E. Rogers, representing Hayes Bros. Newark, N. J., was the only visitor in the city the past week.

Sterling Grimes announces to his friends, through the daily papers, that he has connected himself with the Mermod & Jaccard Jewelry Co.

The wife of Mr. Gerhardt, jeweler, 1242 South Broadway, has just recovered from a severe illness. She was very low at one time and her death was expected.

Julius Kahn, who was for many years with the Jaccard Watch & Jewelry Co., and who retired from that firm a few days ago, has gone into the insurance business.

Sam Bauman left Saturday night for Memphis to sell a new firm a supply of goods. Mr. Massa, of the same firm, has been absent for several days in Illinois on business.

The Missouri Retail Jewelers' Association held their regular meeting Nov. 20th. The business transacted was mostly routine. A number of applications for membership were received and will be acted upon in due course.

W. F. Kemper, president of the Missouri Retail Jewelers' Association and secretary of the National Retail Jewelers' Association, is putting in an entire new front and completely refitting his store at 2326 Franklin Ave.

H. Wicke, for a long time at 11th St. and Franklin Ave., has given up his old place of business and has moved opposite to an entirely new store in the Fraternal building, which has just been completed. Mr. Wicke will have one of the brightest and prettiest stores on that thoroughfare.

A circular is being prepared and will soon be issued, possibly the coming week, by the Missouri Retail Jewelers' Association, requesting the jobbers not to sell goods at retail, upon the mere presentation of business cards of the retailers, but that the jobbers request that an order be presented in writing and signed by the retail. A number of jobbers have been imposed upon by parties presenting cards to them and stating that they have been sent by retailers.

Kansas City.

O. S. Evans, formerly of Yuma, Col., is now located in Oxford, Neb.

I. N. Marques, formerly of Ottawa, Kan., is now employed as watchmaker for S. R. Abney, this city.

G. Brucker has discontinued his store on 5th St. and is now working at the bench for L. Hayter.

Among the out-of-town buyers last week were: E. V. Burnett, Topeka, Kan.; R. M. Mann, Alma, Kan.; Z. Beasley, Rich Hill, Mo.; R. E. Lafinck, Manhattan, Kan.; E. L. McDonnell, Arkansas City, Kan.; L. Hoffman, Leavenworth, Kan.; T. Kolstad, Pleasant Hill, Mo.; William H. Meyer, Lawson, Mo.; J. B. Lowe, Independence,

Mo.; William P. Bard, St. Paul, Kan.

The travelers visiting Kansas City, last week were: N. D. Prentiss, Alling & Co.; M. Brooks, Brooks & Pike; Henry H. Jacobson, Jacobson Bros.; Fred Kaufman; P. S. Pelton, Pelton Bros. Silver Plate Co.; W. S. Strauss, Jacob Strauss & Sons; T. L. Carrow, Mandeville, Carrow & Crane; E. A. Tyler, Ansonia Clock Co.; M. Sinnock, Ehrlich & Sinnock; S. A. Goldsmith, Adolph Goldsmith & Son; L. K. Jonas, Imperial Optical Co.; Jas. W. Hagan, for Jas. W. Miller; Herbert Somborn, Albert Berger & Co.; David Fliss, Herman Mfg. Co.; O. C. Lane; Reed & Barton; Henry Freund, Max Freund & Co.; S. E. Bolles, M. B. Bryant & Co.

The stock of jewelry in the store at 23 E. 11th St. was last week levied on under an execution issued by Justice Hawthorne. The execution was in favor of S. W. Spangler and Herman Oppenheimer, who claimed that Max M. Maas, manager of the store, owed them on an old account. The stock was replevied by the Streicher Watch & Jewelry Co., who owned it and had Maas in charge as manager.

O. S. Beggs, of Hagerstown, has accepted a position with Garthwait & Kyle, Gas City, Ind., and B. A. Carpenter, of Ladd, Ill. has taken the position with Allen & Co., Hagerstown, recently vacated by O. S. Beggs.

REPRESENTATIVE CHICAGO HOUSES.

ELMER A. RICH, PRES.

HERBERT W. ALLEN, TREAS.

JOHN H. MERTZ, SEC'Y.

RICH & ALLEN CO,
126 STATE STREET,
CHICAGO, ILL.

**DIAMONDS AND
PRECIOUS STONES,**
LOOSE AND MOUNTED.

MEMORANDUM PACKAGES SENT TO THE TRADE ON APPLICATION.

SPIES & CO.,
JEWELRY MANUFACTURERS,
**DIAMOND MOUNTING,
REPAIRING.**
126 STATE ST., - CHICAGO, ILL.

Watch Case Manufacturers
F. H. JACOBSON & CO.
96 STATE ST., CHICAGO.
REPAIRING.

PARSONS & SCHOOL
—FOR—
WATCHMAKERS,
PEORIA, ILL.
Send for Circular and Terms.
PARSONS & CO.

BULLETIN, NOV., 1895.

Lapp & Flerhem
Wholesale Jewelers. Chicago.

"Busiest House in America" 1896 Catalogue ready. The largest, finest and best arranged catalogue in the jewelry business. Sent to Jewelers on application.



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THE CHICAGO . . .
OPHTHALMIC COLLEGE
. . . AND HOSPITAL,
607 VAN BUREN STREET.

BEING the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than all other so-called schools combined.

From having had the most experience, we can honestly guarantee the best satisfaction to earnest students, and we do not care for others, as we desire our students to be considered the best. Our diploma is recognized throughout America as conferring superior optical knowledge.

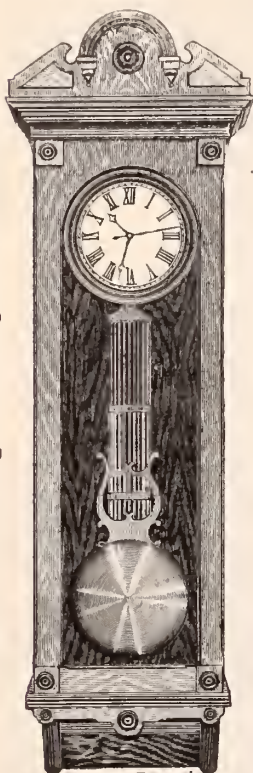
Opticians are admitted to the Hospital and may witness several cross-eye and cataract operations during the session, as well as having the advantage of personally examining and correcting all errors of refraction, muscular inequalities, etc., under the supervision of the attending oculist.

January 7, 1896, next class begins; already 16 names are registered. If you want a good roof over your head, come to our school. We want earnest students, leave the rest to us, we do not want diploma hunters.

ADDRESS THE PRESIDENT,
H. M. MARTIN, M. D.,
607 VAN BUREN ST.

CITY OFFICE,
103 STATE ST., COR. WASHINGTON,
COLUMBUS MEMORIAL BUILDING,
SUITE 1010.

SPECIAL PRICES FOR FINE REGULATORS.



Now is the time

to make store and cases attractive. We can help you out at very low figures. Our

Watch and Jewelry Trays

are made of the best materials, at prices lower than the lowest elsewhere. Also

Plush and Paper Boxes.

Our Materials for Watchmakers and Jewelers are the best known in the market; our prices the lowest.

Send for catalogue and prices for anything pertaining to the jewelry trade.

JOSEPH MEHMERT,

General Jewelers' Supplies,

5th and Race Sts. and 1014 Freeman Ave., Cincinnati, O.

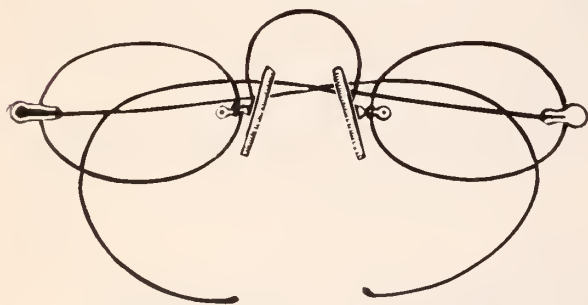
A BIG OPPORTUNITY

FOR ENTERPRISING JEWELERS TO INCREASE THEIR

OPTICAL TRADE.

SPECIAL INDUCEMENTS

To Patrons of \$500 or over Per Annum in General Lines.



Write for Prices and Description of our Spectacle Eye-Glass.

More Glasses are used every day.

BUILD UP YOUR TRADE.

SEND FOR PARTICULARS.

OSKAMP, NOLTING & Co.,

5th and Vine Sts.,

CINCINNATI, O.

During December the Best Bargains ever offered to the trade in . . .

Diamonds, Watches, Jewelry, Clocks, Silverware and

A BEAUTIFUL LINE OF IMPORTED BRIC-A-BRAC

Will be given by

Give us a
trial order.

BENE, LINDENBERG & Co.,

CAREW BUILDING, CINCINNATI, O.

Pacific Coast Notes.

G. A. Ross, Sitka, Alaska, has moved into a fine new store.

C. St. Louis has opened a new store in Grant Pass, Ore.

M. E. Campbell will open a new jewelry store in Santa Barbara, Cal.

Ingalls & Bragg are a new jewelry firm who have opened up in South Bend, Wash.

Joe Orban, Oroville, Cal., has returned from his extended trip through the mountains.

In a fire in Huntington, Ore., recently the jewelry store of G. W. Harris was burned out.

J. Gordino, Merced, Cal., has retired from business and has gone to work for Fred Daunt.

Rawston Bros., Moscow, Idaho, have sold their stock of jewelry to W. D. Hooper.

The California Jewelry Co. have opened up with a stock of watches, diamonds and jewelry at 14 W. Colorado St., Pasadena, Cal.

N. H. Wilson, formerly in business in Merced, Cal., has gone into the optical business and will travel over the Pacific coast.

A fire in the store of Paul Flassey, San Diego, Cal., recently, damaged the stock of jewelry to the extent of about \$1,200. The loss was fully covered by insurance.

George Madeira, Austin Creek, Cal., is opening up a large new ledge of onyx marked in a beautiful manner. He is getting out the stone in large slabs.

San Francisco.

Alexander Noack, Sacramento, Cal., was recently in town on his wedding trip.

Fred Roth, of L. & M. Kahn & Co., and Mr. Banm, of Rothschild Bros., New York, were recently in this city.

A. W. Hine, Phelps & Miller, returned from a trip to southern California, voices the common comment that business is very good in that part of the State.

Alfred Seson, a watchmaker, is suing to recover \$30,000 damages from George Stierlen, who is alleged to have alienated the affections of the plaintiff's wife.

S. B. Bailey, formerly W. S. Bailey & Bros., Pomona, Cal., has been in the city. He is carefully looking over this part of the State for a business location.

W. P. Morgan, of the Meriden Britannia Co., is in the east to be near his daughter Therese Morgan, who is very ill with typhoid fever at her school in Farmington, Conn.

As indicated by the number of buyers in town the past fortnight, business is again picking up. Among the buyers were: O. Fromer, Livermore, Cal.; H. C. Ray, Visalia, Cal.; Chas. S. Wilcoxon, Napa, Cal.; G. A. Field, Redwood City, Cal.; Read McCraney, Martinez, Cal.; B. Hoisholt, Ferndale, Cal.; N. H. Wilson, Merced, Cal.; and F. T. Gunther, Lake View, Oregon.

JOS. NOTERMAN & CO.

Manufacturing Jewelers

DIAMOND MOUNTINGS

ARTISTIC DIAMOND WORK



MINIATURE MOUNTINGS

PLAIN RINGS, MEDALS, JOB WORK

To avoid all disappointment during the holiday rush send your order work to us. We are especially well equipped to get it out on time.

509, 511, 513 Race St.,

CINCINNATI, OHIO.

\$13.50 NET CASH FOR A 14K. SOLID GOLD WATCH.

Just What You Want for the Holidays.



\$13.50 COMPLETE NET CASH

The illustrations represent a few of the celebrated 14-k gold O-size Watches that we are selling at \$13.50 Net.

The cases are 14-k. gold and are fitted with 7-jewel Waltham Movements. This Watch can not be duplicated by any jobber, and we claim it is the best Watch for the money in the WORLD. No jeweler can afford to be without them, so send us your orders at once, as all orders will be filled in rotation.



Our Stock in all Lines is Complete with New, Choice and Salable Goods—and now is the time to send in your orders.

ALBERT BROS.,

PIKE BUILDING,

Cincinnati, Ohio.

THE PRACTICAL ELECTRO-PLATER

By MARTIN BRUNOR.

A comprehensive treatise on Electro Plating, covering every branch of the trade, with notes on ancient and modern gilding and formulas for new solutions.

300 PAGES, FULLY ILLUSTRATED.

Securely bound in cloth and half morocco.

PRICE, \$10.00.

FOR SALE BY

THE JEWELERS' CIRCULAR,

189 BROADWAY,

NEW YORK.

EST. 1870. DR. PETER HENRY, SPECIALIST IN Watch Case Diseases



Key Winders changed to Stem Winders

Hunting Case changed to O.s

English Case changed to fit American movements

Can be cured at

53 LONGWORTH ST Cincinnati, Ohio.

Our Samples are Going Fast.

PRICES SELL THE GOODS.

Rich American Cut Glass. Fine Imported China, Lamps, Clocks and Bric-a-Brac. Rookwood Pottery, Sole Agents.

We are not Jobbers,

but Importers' and Manufacturers' Agents. The only house in the West, where these goods can be bought at first hands.

Bloom & Phillips,

IT WILL PAY YOU TO CALL TO SEE US.

228 WEST 4th STREET, CINCINNATI, O.

THE CINCINNATI SILVER CO.—THE O. E. BELL CO.,

MANUFACTURERS OF FINE QUADRUPLE AND TRIPLE SILVERWARE.

Write for circulars and complete price list. Exclusive control given to live dealers. Sold direct, saving middlemen's or jobbers' profits. New and exclusive designs

Tete-a-Tete Set, No. 8-6.



Finest quadruple plate, hand burnished, gold lined cream and sugar, satin engraved tray. For the 3 pieces \$5.25 less 6 per cent. for cash. Write for sample.

THE BELL WATCH CASE CO., THE O. E. BELL CO.

MANUFACTURERS OF 10 and 14kt. Filled Cases.

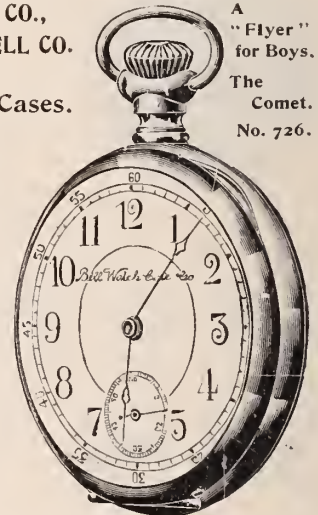
14kt. cases sold direct to the retail trade at about the same price charged for 10kt. goods on lines sold through wholesale dealers. **THE COMET.**

O. F. 10kt. warranted 10 years. Antique Pendant, joint back and bezel, complete with 7 jewel, American stem wind movement, at \$6.38 each net.

Write for complete price list and illustrated circular on Red Hot stuff for Christmas.

Cincinnati Silver Co. The Bell Watch Case Co.

THE O. E. BELL CO., Fourth and Walnut, CINCINNATI, O.



A "Flyer" for Boys. The Comet. No. 726.



HIGHEST QUALITY, LOWEST PRICES, JEWELERS OR NONE.

"Our Trade-Mark."

Last year we sent our 500-page illustrated catalogue, express prepaid, to almost every jeweler throughout the Middle, Southern, Northern and Western States.

This year our list is compiled from those whose names are on our ledger and who have done business with us, and those in territory directly tributary to Chicago. The issue is therefore necessarily limited.

The Catalogue we issue is extremely expensive, and as it is so generally understood that our margin of profit is only moderate, we are in consequence not desirous of the expense of sending Catalogues where they will not be used.

Any jeweler, though, who wishes to open an account with us, we shall be pleased to supply him with a copy of our new 1896 Catalogue, express prepaid (we must know that he is a watchmaker, or else employs one, which we do not believe a jeweler can be without if he wishes all the latest productions of the leading manufacturers at prices guaranteed to be low.

Our 1895 Catalogue was pronounced "a good one"; our "1896" is still better.



"Our Catalogue."

G. W. MARQUARDT & SONS,

Wholesale Jewelers, CHICAGO.

Indianapolis.

A. H. Hawkins, Noblesville, Ind., and R. H. Hayward, Rosedale, Ind., made purchasing trips to the city last week.

Jos. Hummel, at one time a traveling jeweler, was in the city last week on his way to Chicago. Mr. Hummel is preparing to open a jewelry store just across the border line in Ohio.

Ralph B. Clark last Spring opened an office in the Ætna building, N. Penn St., as agent for several clock and silverware firms. He recently removed his stock and office to Anderson, Ind.

Retail dealers report trade last week an improvement over the previous week. Many customers are having holiday purchases laid away. Diamonds promise to sell well, while silver novelties and china clocks hold the front rank.

At the opening of the Pembroke Arcade, Nov. 16th, G. R. Reber's model little jewelry store received much attention and admiration. With its very large windows, new fixtures, new stock and brilliant electric lights this is one of the handsomest jewelry rooms in the city.

On the night of Nov. 18th the jewelry store of John J. Davis, White Pigeon, Ind., was broken into and goods to the value of \$5,000 carried off; \$2,000 worth of jewelry and watches was stowed in the safe, which was blown open and emptied. The shelf goods were loaded into wagons. No clew to the robbers has been discovered.

Minneapolis and St. Paul.

John H. Doran, of Goldstein & Doran, St. Paul, died last week.

The stock of J. W. Stein, Stillwater, Minn., was sold by the assignee recently.

F. W. Spaulding, Minneapolis, left last week for New York, where he has accepted a position with H. H. Kayton.

Out-of-town jewelers visiting the Twin Cities on business the past week were: John A. Larson, Waverly Mills, Minn.; Lucien Diacon, Chaska, Minn.; L. F. Whitmore, Barron, Wis.; William Krohn, Annandale, Minn.

C. Wright Davis claims that he made a loan to Hill, Sons & Co., for which he was to receive, as security, stock in the Reed & De Mars Jewelry Mfg. Co. He claims to have never received this security, and he wants \$8,000, the alleged value. A suit has been commenced.

Cincinnati.

Jos. Mehmert is offering fine regulators to the trade at prices that are selling them in quantities.

Henry Hahn & Co. closed two days last week on account of the death of Mr. Hahn's father-in-law, S. Levendorf.

Albert Bros. are making the offer of the season in a beautiful solid gold 14k.7-jeweled Waltham movement for \$13.50.

Bloom & Phillips have received another shipment of fine novelties from Ferdinand Bing & Co., New York, which are displayed in their sample rooms.

Frohman, Wise & Newman have outfitted their travelers with a new general line. B. F. Newman is south, Jonas Wise is west and J. Markus is in Ohio and Indiana.

Sig. Strauss, of the Sig. Strauss Co., came home last week, renewed his stock and went out again. He is having excellent sales and continues to increase his territory.

S. Lindenberg is sending in fine orders this week. The firm's customers are buying up all the bric-à-brac the firm imported. They made a new departure in bric-à-brac, and found it a paying one.

Oskamp, Nolting & Co. are offering remarkable values in the optical line. Every jeweler should avail himself of the opportunity and increase his optical department. They make prescription work a specialty.

Jos. Noterman & Co. have made up and sold more fine novelties this year than ever before. Their workmanship is unexcelled, and their designs and styles are just right and up to date. Their travelers, Wm. Pflueger and John Osthoff, are making fine sales.

Visiting jewelers in Cincinnati last week were Chas. R. Blake, Marion, Ind.; Ed. Kelly, Sullivan, Ind.; W. C. Ward, Winchester, Ky.; H. P. Rogers, Waverly, Ill.; John Zelly, Eaton, O.; J. Hopper Mayeville, Ky.; A. J. Winters, Paris, Ky.; Frank S. Smith, Parkersburg, W. Va.; Ben Dillard, Lebanon, Tenn.

Gustave Fox & Co. have inaugurated an auction sale of diamonds and precious stones, and the first day's sales amounted to \$3,000. It is rumored two more auction sales will be inaugurated this week. The Hellebush sale has been such a success that the retail trade feel that if they are to get any holiday business, they must run an auction. The Hellebush sale the first week amounted to \$30,000.

In clerk Lewman's office, Louisville, Nov. 9th, Wm. S. Oskamp, of Oskamp, Nolting & Co., this city, filed a suit against Amelia Zimmerman and her husband, O. F. Zimmerman, now of Greensburg, but who formerly conducted a store here, for the foreclosure of a chattel mortgage on goods which were attached by Constables Walford and Coleman at the instance of Edward Told. Some of the property was sold at public sale and a pair of opera glasses were purchased by R. Zaun. He is made a party to the present proceeding.

Pittsburgh.

W. C. Reinhart, for Grafner Bros., went out last week on a trip.

Louis Gill, formerly with R. L. McWatty & Co., is now with Hardy & Hayes.

O. S. Chessman, Chessman Optical Co., has returned from a western vacation journey.

M. Black, department store, failed recently. Many eastern jewelers are interested in this failure.

W. S. Spear, of Moundsville, W. Va., has gone out of business, and is now with Mr. Sheff, Wheeling, W. Va.

S. Lee Weaver, representing E. Kirstein's Sons Co., Rochester, N. Y., who was in the city last week, will shortly take charge of the firm's offices at 4 Maiden Lane, New York.

Frank Worrell and George V. Brady were in the city last week from Washington, Pa., and J. O. Rhodes, from Homestead. Among other visiting jewelers were: L. E. Hanna, West Newton; F. Laban, Toronto, O.; F. H. Hayes, Washington; H. A. Reineman, McKeesport; H. Johnston, Apollo.

The store of Disque & Hornbrook, Powhatan, O., was recently robbed of about \$500 worth of watches, jewelry, revolvers, etc. The thieves broke in through a door in the rear of the building.

The St. Louis *Globe-Democrat* of recent date gives a column write-up of Charles Francis Jenkins, Richmond, Ind., declaring that his most recent electrical triumphs put Jenkins ahead of Edison, as he has pushed to completion inventions that have proved the life puzzles of Edison.

Frohman, Wise & Newman,

WHOLESALE JEWELERS,

CINCINNATI, OHIO.



THE LATEST STYLES IN SILVER NOVELTIES; THE CHOICEST SELECTION OF JEWELRY, AND THE BEST SELLING WATCH AND CLOCK STOCK IN THE WEST. TRY US. :- :- :- :- :-

HERE IS THE GREATEST WATCH BARGAIN ON EARTH
GRASP IT NOW, THERE NEVER WILL BE ANOTHER SALE LIKE IT.

PRICES STRICTLY NET CASH.



A

18 Size Full Plate. Open Face Only.

Nickel. 15 fine ruby jewels in gold settings; adjusted to temperature, isochronism and three positions; Breguet hair spring; patent micrometer regulator; double sunk dial; handsomely damaskeened and finely finished throughout. Regular price.....\$ 18.00
Our price..... **8.00**

C

18 Size Full Plate, Hunting and Open Face.

Gilded. 15 ruby jewels in gold settings; adjusted to temperature, isochronism and three positions; Breguet hair spring; patent micrometer regulator; double sunk dial. Regular price.....\$ 12.00
Our price..... **6.00**



16 jewels, adjusted, jewels set in raised gold settings extra centre jewel, Breguet hair spring, double sunk dial, patent regulator, damaskeened in gold on nickel; especially adapted for railroad service.

No. 28. Nickel, Hunting, Regular price.....\$ 25.00
Cut price..... **9.60**
No. 98. Nickel, Open-Face, Regular price..... 25.00
Cut price..... **9.00**



SCREW BEZEL AND BACK.

18 size, 14k. filled guaranteed to wear for 20 years.
Assorted Engravings.
No. 9. Price.....\$ 7.00
Fitted Complete with a Paillard Movement 13.50
c Paillard move..... 12.70
No. 98. Columbus..... 14.80

A. C. BECKEN,

103 STATE STREET,

Special Agent for Dueber Hampden Watches.

CHICAGO, ILL.

REMOVAL.

THEO. SCHRADER & CO.,

THEODORE SCHRADER

ALFRED H. WITTSTEIN

≡ Manufacturing Jewelers ≡

AND MAKERS OF

FINE DIAMOND MOUNTINGS

IMPORTERS OF

DIAMONDS AND PRECIOUS STONES

ARE NOW ESTABLISHED IN THEIR NEW LOCATION

100 State Street, Cor. Washington Street,

RELIANCE BUILDING,

TELEPHONE MAIN 3893.

CHICAGO.

Trade Gossip.



R. Wallace & Sons Mfg. Co., Wallingford, Conn., have just placed on the market a pretty novelty in their Daisy coffee spoon. The bowl is of the conventional shape and character, while the handle is a combination of leaves and buds, terminating at the top in a bunch of full blown marguerites. Altogether the spoon is a chic and very pleasing novelty.

That the "Golconda Gem," whose similarity to the genuine diamond is such as to often deceive persons, is increasing in popularity, is shown by the large addition recently made to the stock of R. L. Griffith & Son, Providence, R. I., who control this stone. The firm have just received 859 gross or 123,696 of these beautiful stones, and they say that they are now in position to

fill all orders promptly. The gems are made up into a handsome line of drops, studs, scarfpins, brooches, and other jewelry in both solid gold and rolled plate. The goods may be seen at the New York office of the firm, 237 Broadway.

Lovers of music are not surprised at the popularity of the Regina music boxes, for which A. Wolff, Lincoln building, Union Square, New York, is general agent. The quality and volume of tone, and the ease with which the music sheets can be changed combine to cause a good demand for these boxes.

Waterman & Lehmann, 20 Maiden Lane, New York, make a specialty of hand carved diamond ring mountings for gentlemen. These beautiful rings, which are made to order only, are exquisite in design and workmanship and will be appreciated by every lover of artistic jewelry.

The products of that old and well known firm, J. Briggs & Sons Co., 65 Clifford St., Providence, R. I., are in as great demand as ever. This is doubtless due to the superior excellence of the wares and the fairness with which all of the firm's customers are treated. Manufacturers who use gold and silver plate and seamless wire should write this firm for prices.

Rice & Hochster, 485 Broadway, New York, are kept busy with orders for their fine tortoise shell goods, which are made up in dressing hairpins of various lengths, combs of every description, and many novel articles that are in great demand.

An attractive line of sterling silver goods is that made by Foster & Bailey, Providence, R. I. It comprises several hundreds of patterns of novel and useful articles suitable for holiday and wedding gifts, whist

prizes, etc. The handsomely ornamented toilet and manicure sets, scissors, and desk knives are proving splendid sellers, and should be included in the stock of every jeweler. The silver goods of Foster & Bailey are 925-1000 fine, and are so guaranteed.

Two new spoons, appropriate souvenirs of Christmas and New Years, have been introduced by F. M. Van Etten, 218 W. 116th St., New York. These spoons are in coffee size, are of sterling silver with gilt bowls, and come fastened neatly with ribbons on New Year and Christmas cards. The designs relating to Christmas and New Year are struck in the bowls of the spoons, one being a radiating star with the inscription "Merry Xmas," and the other a sketch of Old Father Time and the words "A Happy New Year." The goods can be sold at a profit at prices which assure their sale. They will be sent on approval to reliable dealers, as explained in the advertising columns of this issue.

Jewelers completing their line of fine goods preparatory to the usual Christmas rush, will do well to inspect the diamonds and diamond jewelry which are among Cross & Beguelin's specialties for the holiday trade. Dealers visting New York will find themselves more than repaid for their trouble by visiting this firm's salesrooms at 17 Maiden Lane, where diamonds and diamond jewelry will be found at prices and in styles that are sure to cause them to be sellers.

Jacob Strauss & Sons,

Patentees and Sole Manufacturers of

"Lulu" Pat. Link Sleeve Buttons

The "Lulu" Pat. Link Buttons

ARE THE

Easiest Adjusted and Safest links ever brought before the public. We have a large variety of styles in 10 and 14 K. Gold, both with and without diamonds.

If you want the best link to be had, send for the "LULU."

We will send selection packages to responsible RETAIL JEWELERS on approval.

We also carry a full line of

Loose and Mounted Diamonds,

and respectfully solicit your order on approval for same.

JACOB STRAUSS & SONS.

51 and 53 Maiden Lane, New York.

Patented Feb. 19th, 1895.



No 1.

No. 2.

Cut No. 1 shows the link and attachment, which are never detached.

Cut No. 2 shows the button closed after put on cuffs.

Before putting the buttons into the Cuffs, detach the Button B, then pass the link through BOTH BUTTON HOLES and attach the button on the OUTSIDE of the Cuffs, by inserting one side of the Connection into Button B and by pressing link together pass the other side through the ring, it is then secure and ready for use.



HINTS ON RETAIL JEWELERS' ADVERTISING.

BY CHARLES AUSTIN BATES.

THE really profitable busy months in a jewelry store are November and December. Perhaps in the average jewelry store the business done in these two months amounts to one third of the business for the whole year. Naturally many jewelers believe that it is only during these two months that they need to advertise. I believe this is a mistake. In fact, I am certain it is a mistake. Certainly the advertising at this season of the year is more important than advertising in the Summer or during any other dull time. However, there is a certain amount of business all the time, and this business can be increased by judicious advertising. "Judicious advertising" means several things. It means having the right sort of goods in the first place. It means having them well displayed in a well arranged store. It means having courteous and attentive employes to show them, and, last of all though tully as important as anything else, it means the proper presentation of these goods to possible purchasers. In doing the last it is necessary that the jeweler select the proper media, use sufficient space, and put in it sensible, convincing matter.

There is undoubtedly a great deal of money spent in advertising foolishly. There is a great deal of money paid for alleged advertising that is not advertising at all. Money is spent injudiciously. Men go into the wrong papers. Sometimes they go into the right papers in the wrong way. Sometimes they spend too little in one paper and too much in another. There are all sorts of ways of making mistakes in advertising. It is not to be expected that a man who is harrassed and worried by a thousand other details of the business will be able to go on forever without making mistakes. The chances are against the business man being able to do his advertising without spending a good deal of money for which he gets no adequate return. He gives people advertisements to get rid of them, or to keep them from "roasting" his business. He goes into programs because the canvasser is a customer of the house. He does all sorts of things that are not advertising and charges them to the advertising account.

All these things ought to be cut off. When a man cuts them off, he is really not decreasing his advertising. He is simply declining to spend money for something which is called advertising by courtesy or through ignorance. The trouble is that when a man starts to cut off his advertising

expenses, he cuts off the good ones and lets the bad one stay. If he is spending \$1,000 in the newspapers, he cuts that down to \$500 and congratulates himself that he is saving \$500. At the same time he lets \$2 and \$5 and \$25 go into all sorts of schemes, and doesn't count the amounts because they are so small. He ought to cut off every one of these things and put all the money into the best newspapers, and into printed matter which he gets out and distributes for himself.

I should think that every jewelry store ought to have a good booklet to hand to casual visitors and to send out to customers. C. E. Gifford & Co., Fall River, Mass., are now giving out to their holiday trade a very handsome suggestion book, containing blank pages for the use of holiday shoppers in making lists of presents. The book is full of suggestions for presents to different people and at various prices. I should think that this sort of thing was almost sure to pay. It might be carried out in a book for all the year around for birthday presents, or wedding presents, or both. When all is said, however, the newspaper is the place of all others in which a jeweler should advertise. A good daily newspaper really reaches all of the best people in each community. There is nobody worth talking to about jewelry who doesn't take a daily paper. To reach these people, it is only necessary to have the right sort of space well taken care of and to use it persistently.

There are thousands of things in every jewelry store that would excellent presents. The trouble is that people don't think of them. They have to make a present to somebody and they are at a loss to know what to give. They would be more than glad to have somebody tell them, and here is the jeweler's opportunity. A jewelry store is pre-eminently the place to buy presents, but it is not enough to say merely this in an advertisement. An ad. ought to contain definite information about particular goods. It ought to make one or more suggestions every day. It is not essential that the advertisement be confined to one special article. The ad. may be devoted, for instance, to silverware, and mention a dozen or fifty different things. An ad. about precious stones may contain descriptions of half a dozen different sorts of jewelry.

I believe that it is generally wise to advertise low priced goods. You may talk about fine goods all you like, but when you

quote a price, it is advisable to make it a moderate one, so that a great many people will be attracted by it. There are more people who have \$2.50 than who have \$250. Probably the proportion would be a thousand to one, and the more people you get into your store, the better off you are. The \$250 man may occasionally want a \$2 50 article, and if he comes for the cheap thing and is pleased, he will come for the better one also.

In the advertisements opposite, I have tried to exemplify some of my ideas on jewelry advertising. I believe that there should be a general mention of the entire stock in most of the ads. either at the beginning or at the end; that there should be an introduction, containing a suggestion for the usefulness of the article advertised. This is shown in the advertisement headed "A proud boy." This ad. will appeal to every boy who happens to see it, and also to his parents. The ad. will tell for just how little money a watch can be had. A good many people in thinking of a watch would think that it was too expensive to give to a boy as a Christmas present. A watch advertised ought to be a low priced one. It is a good deal easier to get a man into the store to look at a low priced watch than to look at a high priced one. It is a good deal easier to get him to buy a higher priced watch than he first thinks of, than it is to get him to buy a low priced one after he has fixed his mind on a better one.

One of the best things a jewelry store can do in its advertising is to impress people with its absolute reliability. People do not know much about jewelry. They have to take it on the recommendation of the jeweler. They cannot tell whether a thing is solid gold or filled, or whether a stone is genuine or not. They certainly cannot distinguish between the different grades of precious stones. They cannot tell the difference between a \$200 ruby and a \$500 one. They have to take the jeweler's word for it. If he has taught them to believe that he is absolutely honest and reliable, they will accept his decision without question. I think almost every advertisement ought to have something in it that will give an impression of reliability.

I do not offer these sample advertisements as models of perfection, but I believe that they can be profitably used by almost any jeweler who will take the trouble to make the slight changes necessary to make them fit his requirements.

The Question of Price.

We don't want anybody to think of this store as a "cheap" place. It is nothing of the kind. There isn't anything as thoroughly cheap as cheap jewelry. We can't afford to sell it.

But there is such a thing as selling reliable jewelry at moderate prices. You'll find that method in operation here.

Side Combs.

Gold-mounted Side Combs are "all the rage" now. Some shapes and designs are particularly stylish. Women who desire to have exactly the right shapes will find them in this store.

Prices range from \$2.50 a pair upward.

We want to Sell Diamonds

only when we can do a little bit better in the way of prices and quality than anybody else in the city. Whenever we find we cannot do that, we will go out of business. Experience shows that the most profitable thing we can do is to look out for the interest of our customers. This we do by giving a full one hundred cents' worth for every dollar they pay us.

Diamonds are an Investment.

Diamonds don't decrease in value. You can wear them for years, and turn them into money instantly, if necessity requires.

We have diamonds set in pins, in rings, in ear-drops, in studs, and in a good many other things. We guarantee our prices to be lower than anybody else's in the city, quality considered. And when we guarantee a thing, we do it in earnest.

All Sorts of Folks Nothing Doubtful.

are treated exactly alike in our store. We make no distinctions. We want our store to be a place where people of fortune can be suited exactly, and where those who have to count their dollars carefully can get better value for their money than anywhere else in this city.

The approach of Christmas suggests

Dainty and Beautiful Things for Presents.

Silver novelties are always appreciated. They are now produced in hundreds of shapes by the silversmiths. We have many of these treasures in brooches, necklaces, bookmarks, cologne bottles, hair brushes, etc. Come in any day and look at the beautiful things fashioned from the white metal.

Our prices will interest all careful buyers.

We sell nothing we are doubtful about. We can't afford to handle a single thing that does not carry a good name. The best makers of cutlery we know of are the _____Co. That explains why we handle their goods. It explains why we are so proud of our cutlery in pearl, horn and sterling handles.

Cutlery makes a Fine Gift.

As a Christmas gift, there is probably no other thing more acceptable than _____'s cutlery. We have the biggest and best line in town—there isn't any doubt about that. And you can see how reasonable our prices are by the following:

A Proud Boy.

Suppose you give your boy a watch for a Christmas gift? It will surprise you to see how proud he'll be. Up will go his head, and the ownership of a watch will make him look upon life with more earnestness. It won't make a man of him—you don't want him to be that—but it will start him on the road of life with an idea that he amounts to more than the ordinary boy.

We have silver watches that we can sell at \$——. They are reliable timepieces, and are not only appropriate as gifts for boys, but many men carry them as well. We warrant them for —— years.

Watches for Boys.

We've got a great many kinds of gold and silver watches for men and women. Drop into the store any time. We are particularly anxious to show the watches to you.

We Carry Nothing

In our jewelry store that is not the best of its kind. No matter what it is—it must be the best, or we won't handle it. Our chief aim is to be reliable. We want the public to feel perfectly safe in buying here. As far as price is concerned, we try to be fair. We charge enough for merchandise to insure reliability and a reasonable profit. No fair-minded person could expect more than that.

Watches as Gifts.

A watch makes an ideal Christmas gift. Considering the cost and usefulness, there isn't anything more sensible or desirable. We handle the best American watches—that means the best in the world, for American watches excel all others in beauty, durability and accuracy. And then the prices are reasonable.

Just to give you an idea, we are now selling a —— watch for \$——.

We have others, of course, in every style and quality.

IRA GODDARD,

Watches, Jewelry and Diamonds,

No. 14 JOHN STREET, NEW YORK.

Don't Bother

WITH YOUR REPAIRING, BUT SEND ALL TO
HUNT & FULLER,

And ask for New Price List.

73 Nassau Street, N. Y.

INDEPENDENT STYLOGRAPHIC PENS

WRITE BEST, SELL BEST AND BEST KNOWN.

The manufacture is simple, consisting of a hard rubber holder, tapering to a round point, similar in appearance to a lead pencil and write with equal smoothness. The point and needle are made of platina, alloyed with iridium, substances of great durability, not affected by the action of any ink. As they make a line of uniform width at all times, they are UNEQUALLED FOR RULING PURPOSES. Every pen warranted. Price, \$1.00 and upward. Illustrated catalogue free. Orders filled direct or through any English or American export commission house.

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Manufacturers of Gold, Silver and Roll Plate Chains and Jewelry.



Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

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DEALERS IN DIAMONDS

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SELECTION PACKAGES SENT ON REQUEST. MOUNTING OF DIAMONDS AND OTHER PRECIOUS STONES IN NEW AND ORIGINAL DESIGNS A SPECIALTY.



YOU
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KNOW THAT

TO USE THE BEST GOODS IS
TO PROTECT YOUR INTERESTS.
THEN WHY NOT USE THE

"GENUINE"



PAT. JAN. 29, 84.

AT THE PATCHED GUARD PRICES.

WRITE FOR OUR PRICES ON THESE FRAMES AND MOUNTINGS.

E. KIRSTEIN'S SONS CO., SOLE AGENTS,

No. 4 MAIDEN LANE, NEW YORK.

ROCHESTER, N. Y.

Queries by Circular Readers.

Note.—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR desires every jeweler to take advantage of this department.

A letter received from Buder Bros. has gone astray. If correspondents will send us a duplicate of their query it will receive prompt attention.

BROOKLYN, N. Y., Nov. 13, 1895.

Editor of THE JEWELERS' CIRCULAR:

Under the heading of "Workshop Notes" of Oct. 23d, relating to the cleaning of dull gold, which I understand as Roman or acid color, I have allowed articles of jewelry to remain in the solution prescribed in THE CIRCULAR for half an hour, and then returned same for the balance of the day with no better results. If you can enlighten me on this subject you will favor

G. LOWENSTEIN.

ANSWER:—THE CIRCULAR does not know to what cause to ascribe the failure of the correspondent to obtain desired results. Perhaps correspondent expected too much of the receipt; it is simply for cleaning tarnished dull gold, but not at all for acid-coloring it. If he simply wants a brightener, he is referred to an article of that kind in "Workshop Notes" of this issue; in the same column he will also find a good receipt for a renovator and partly acid coloring tarnished gold. Either one or the other will assuredly comply with his purposes.

A Delicate Piece of Work.

A RECENT caller at the office of THE CIRCULAR was W. P. Sedgwick, watchmaker and jeweler, Bath, N. Y. He showed a miniature bicycle of his own workmanship which weighs only 48 grains, and is believed to be the smallest of perfect models of a bicycle ever constructed. The frame is made principally of gold. The tires are of rubber and the sprocket chain is a chain from an old English fusee watch. It has cone bearings and the spokes are tangent. The handle bar and seat can be raised or lowered, the chain tightened or loosened in the same manner as those on the large wheels, and the miniature can be taken apart exactly as can any bicycle. Every detail in the tiny model is a perfect reproduction of the corresponding detail in the ordinary "wheel."

The model reflects high honor on Mr. Sedgwick for the exquisiteness and delicacy of skill manifested in its production. Mr. Sedgwick belongs to the old school of workmen, who had to pass an exacting and long apprenticeship before they were allowed to handle a defective watch on their own responsibility.

Edward E. Newton auctioneer, has brought a suit for damages against William J. Eisele, jeweler, 42 Washington St., Indianapolis, Ind. The plaintiff says that he entered into an agreement with Eisele to conduct an auction at the store of the defendant. The terms of the contract, he says, were disregarded by the defendant, and damages in the sum of \$5,000 are asked



Wm ROGERS

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**Spoons, Forks,
Knives, Etc.**

...in...

CORDOVA.

MELROSE.

SEVILLE.

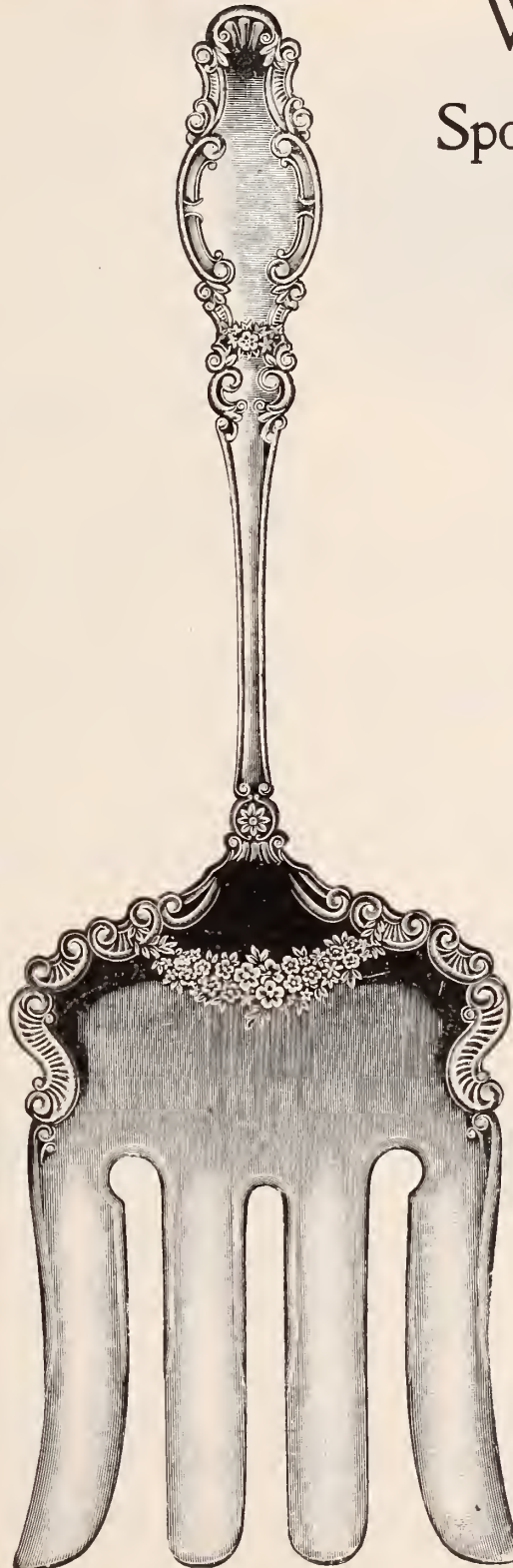
Designs,

Quality

...and...

Finish.

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Guaranteed.**



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is our latest
Pattern,
made in all
staple pieces.
Now ready
for delivery.

WE defy
Competition.

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from Jobbers see
that they bear
this Trade Mark

MELROSE ASPARAGUS FORK.

Wm ROGERS,
Wallingford, Ct.

Simpson, Hall, Miller & Co.,
SILVERSMITHS.
141, 143 State St., Chicago, Ill.



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THE LEADING AMERICAN

JEWELRY AUCTIONEERS.

WE conduct our sales in a manner that wins the respect and confidence of the people.

WE are builders of reputations, not destroyers.

WE make no misrepresentations of goods.

WE pay all our own expenses.

WE ADVERTISE YOUR SALE AT OUR EXPENSE. OUR system of advertising makes your establishment the centre of attraction and draws the best people of your town.

SHOULD you need stock, we will furnish same without your having to invest one cent.

BENEFITS and profits of goods furnished by us go to the jeweler.

WE MAKE NO FAILURES.

Write for particulars.

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My line of unique, artistic and exquisitely finished sterling goods consists of a variety of silver mounted Scissors, Knives, Pipes, Tortoise Shell Side Combs, Back Combs and Moustache Combs. Belt Buckles of gilt or plain silver combined with enamels of various colors a specialty. All silver guaranteed 925-1000 fine.

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Badges

OF EVERY
DESCRIPTION.

Jewelry Repairing

OF ALL KINDS
AT LOWEST PRICES.

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JEWELERS ARE FINDING THAT A LINE OF PAPERS SOLD ONLY TO THE REGULAR STATIONERY TRADE IS WHAT THEY WANT.

ESPECIALLY WHEN THAT LINE IS THE BEST IN THE WORLD.

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PARSONS & GREENE Co.,
MANUFACTURING STATIONERS,
18 MURRAY ST., NEW YORK

JEWELERS' ART STATIONERY.

NOTES ON AND FASHIONS IN FINE CORRESPONDENCE AND INVITATION PAPERS, WEDDING AND VISITING CARDS, NOVELTIES, ETC.

Whiting Paper Co.'s Holiday Goods.

JEWELERS will be interested in the boxed stationery, designed for Christmas gifts, placed on the market by the Whiting Paper Co., 150 Duane St., New York. These new goods are made up in the company's highest grade papers with envelopes of latest fashionable shades, and are furnished in boxes of unique and tasty finish.

One style is the popular satin finish, Whiting's No. 1 Extra, two quires in a box. This style is made in cream and in a variety of delicate tints, and the boxes are finished with a rich enameled paper tinted to correspond with their contents. The imprint of the manufacturers on the boxes is a very neat, engraved design in black. Another style employing the now fashionable Whiting Angora paper is put up in both two quire and four quire sizes. This line is made with the same variety of tints as the No. 1 Extra and is supplied in a convenient form of box, the paper being held in a sliding drawer in the lower part, with the envelopes in a compartment above. The finish of these boxes is enameled paper

of a delicate cream color and the boxes have a small artistic imprint in raised gold letters in the center of the cover.

A very desirable box of a new and peculiar shape contains three quires of the Angora finish. The feature of this style is its variety of size, there being in each box one quire each of billet, octavo and commercial sizes, with envelopes to correspond, so that a lady will find here paper to meet every requirement. The box for this style is finished with the same rich paper and imprint as the one last described, but in form it is unique in that the paper and envelopes stand on edge and are arranged in tiers, one above the other. All the various tints of paper are supplied in this size of box.

Parsons & Greene Co.'s Papers.

PARSONS & GREENE CO.'S Scotch linen is one of the most aristocratic papers we have seen in a long time. Its name is well chosen, as the paper is as strong as the proverbial Scotch character. The firm show this paper in their elegant sample book in six different thicknesses,

and in white, blue and buff tints. It is firm in texture, has a very pleasing writing surface and folds without breaking, which makes it a desirable paper for blackbordering.

The Parsons & Greene Co.'s papers are sold only to the legitimate trade; they are select in quality and can be had in correct sizes for wedding, correspondence and business use, and jewelers ordering a stock of their goods may have their imprint on the envelopes. The Parsons & Greene Co.'s address is 18 Murray St., New York.

Proposals for Supplying Silver Plated Flatware Invited.

WASHINGTON, D. C., Nov. 22. — The War Department, through the Philadelphia depot of the Quartermaster's Department, is inviting sealed proposals until Nov. 29th, for furnishing and delivering at the Schuylkill Arsenal, 125 dozen triple silver plated spoons, 170 dozen triple silver plated forks, 100 dozen triple silver plated table knives, 150 dozen triple silver plated tea spoons. Samples can be seen at Schuylkill Arsenal. Bidders will state rate of their proposed deliveries. The knives, forks and spoons will be subject to assay at the U. S. Mint, Philadelphia.

Prospective bidders desiring specifications and blank forms of proposals can obtain same by addressing Col. A. F. Rockwell, 1428 Arch St., Philadelphia, Pa.

Jewelry and Fine Stationery

are now considered as one business.—The leading Jewelers of the country carry Stationery and find a profitable branch in Wedding Invitations and Visiting Cards—Everyone having use for Jewelry or Plate must use Fine Stationery and Cards—



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Holyoke, Mass.

Do You Carry Fine Stationery?

If you do, is your line the leading one in the country and are you in position to compete with the fine trade? If you have the Whiting Paper Company's line, you have that which is used more largely than any other. If you don't—it would be to your interest to write us for samples and prices. We are the largest manufacturers of strictly High Class Correspondence Papers and Wedding Stationery in the world. We will be glad to correspond with you.

Whiting Paper Company.

New York Factory and Salesrooms,
148, 150 and 152 Duane St.

ESTABLISHED 1843.

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MAKE A FINE LINE OF

GOLD PENS,

PEN AND PENCIL CASES, TOOTH PICKS, NOVELTIES, ETC.

IN

GOLD, GOLD AND PLATINA, JEWELLED,

AND

STERLING SILVER.



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FOR SALE BY LEADING OPTICIANS AND JEWELERS JULIUS KING OPTICAL CO.

The Last Importation for 1895 Of King's Lorgnette Focusing Opera Glasses

Has just been received from

PARIS.



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"Held and focused with one hand."

These Opera Glasses have had a **GREAT SALE.**

We will be unable to supply the demand this year.

Do not fail to order your stock of them while the best selling patterns and sizes can be supplied.

Julius King Optical Co.

NEW YORK,
14 Maiden Lane.

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HELD AND FOCUSED IN ONE HAND

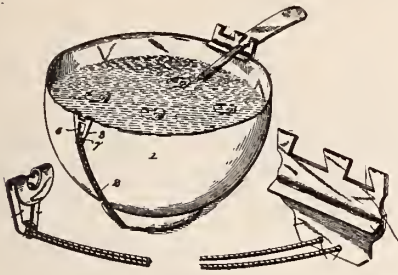
FOR SALE BY LEADING OPTICIANS AND JEWELERS JULIUS KING OPTICAL CO.

PARIS,
16 Rue d'Enghien.

The Latest Patents.

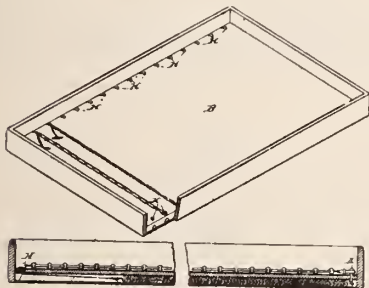
ISSUE OF NOVEMBER 19, 1895.

549,922. SPOON-HOLDER. DANIEL L. KULP and LEWIS D. GERWIG, Pottstown, Pa.



Filed Aug. 14, 1894. Serial No. 520,308. (No model.)

549,970. TRAY FOR WATCH-CHAINS. ALVIN LAWRENCE, Lowell, Mass. Filed June 27, 1891. Serial No. 397,682. (No model.)



In a jeweler's tray, the combination of the bottom piece, a spring beneath the same, the pin fixed at one side of such bottom piece, and a hook at the opposite side attached to said spring.

549,991. EYEGLASSES. FREDERICK F. BILHOEFER, Buffalo, N. Y. Filed Nov. 23, 1894. Serial No. 529,759. (No model.)



The intermediate nose-bridge B, the limbs *dd* at opposite ends of said nose-bridge, each of said limbs having projecting from its opposite sides the lens-clasps D D, and the nose-clasps C C at the other ends of said limbs, said nose-clasps extending upwardly and rearwardly from said limbs, said nose-bridge, limbs, lens-clasps, and nose-clasps being composed of and bent out of a single piece of sheet metal.

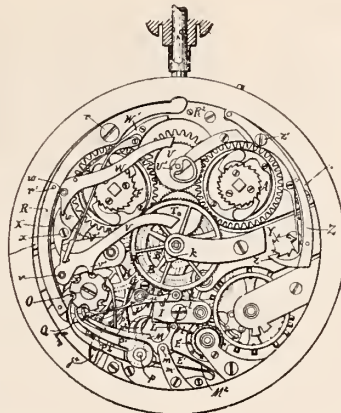
550,025. WRENCH. FRANK MOSSBERG, Attleborough, Mass., assignor to the Mossberg Wrench Company, same place.—Filed Sept. 27, 1894. Serial No. 524,271. (No model.)

550,154. MECHANICAL MUSICAL INSTRUMENT. FRANK J. BERNARD, Jersey City, assignor, by direct and mesne assignments, to the American Music Box Company, West New York, N. J.—Filed Oct. 8, 1894. Serial No. 525,223. (No model.)

550,182. STOP-WATCH. AMI LECOULTRE-PIGUET, Brassus, Switzerland.—Filed Nov. 22, 1894. Serial No. 529,581. (No model.)

In a stop-watch with independent split-seconds hand quarter-seconds-hand indicating the fraction of seconds, and fly-back hand, a fifth mover of the train actuating the stop, consisting in a rocking-shaft I traversing the watch-work, a wheel L' on the lower end of the shaft, near the dial-plate, and the pinion of

which is acted upon by the usual train of wheels, a pinion on the upper end of the shaft placed near the stop-wheel K located at the top of the watch-work, a rocking-lever J, one of the ends of said shaft I which is near the dial, being journaled in a jewel bearing, and the other end of said shaft I being journaled in a



bearing of the said rocking-lever J, a rocking-bridge J' having its pivot *j* located in the plate of the work and provided with a pin *j*² on which rocking-lever J is pivoted, and a screw *j*¹ traversing a slot of bridge J'.

DESIGN 24,901. HANDLE FOR KNIVES, & C PHILEMON O. DICKINSON, Newark, N. J.—Filed



Oct. 17, 1895. Serial No. 566,012. Term of patent 3½ years.

DESIGN 24,902. BRUSH-BACK, & C. PHILEMON O. DICKINSON, Newark, N. J.—Filed Oct. 17,



1895. Serial No. 566,011. Term of patent 3½ years.

TRADEMARK 27,241. RINGS, PINS, AND OTHER ORNAMENTAL JEWELRY. W.



E. Webster & Co., Providence, R. I.—Filed Oct. 9, 1895.

Essential feature.—A circular border provided at opposite sides with outwardly extending scrolls. Used since Aug. 15, 1894.

TRADEMARK 27,286. ELECTROPLATED



WARE FOR HOUSEHOLD USE A. F. TOWLE & SON COMPANY, Greenfield, Mass.,

Chicago, Ill., and San Francisco, Cal.—Filed Oct. 22, 1895.

Essential feature.—The letters "T" and "E" and the representation of an owl. Used since February, 1894.

TRADEMARK 27,287. DELFT WARE. JOOST, THOOF & LABOUCHERE, Delft, Netherlands.—Filed Aug. 10, 1895.



Essential feature. An arbitrary figure of a vase, the monogram of the capital letters "J. T." and the word "DELFT." Used since January 1, 1880.



CARRIAGE DASHBOARD TIMEPIECE.
E. A. HALDIMANN,
IMPORTER OF

Swiss Watches, and Dealer in American Watches.
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Samples sent to responsible Dealers for selection.

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Lectures with Diploma \$25.00

Those who desire to study with the Doctor will send in their application. Students received at any time.

The Key to the Study of Refraction.
50c. per copy,

For Sale by
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Care of JEWELERS' CIRCULAR.

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DECKER BUILDING,

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PUBLISHED OR SOLD BY GENEVA OPTICAL CO., CHICAGO.

WITHIN the last few years an entire change in the methods of handling the optical business has come into the trade, and a spirit of inquiry for the latest and best information is awakened, and we have been promoting this spirit of investigation and endeavoring to answer it, and for the purpose of directing this into the right channel we publish below a list of the latest and best books, with comments on the special merits of each, that the inquirer may select what may be in the line of his special needs. Each of these works has points of peculiar merit and, where it can be afforded, it would be well to have all of them.

Hartridge "On Refraction," the eighth edition of which contains a valuable appendix by Dr. H. M. Martin, President of the Chicago Ophthalmic College, supplies the need of a simple and primary course of instruction on the use of the trial cases, and other instruments in diagnosing visual imperfections, - - - - \$1.40

Dr. Tiffany, "Anomalies of Refraction and of the Muscles of the Eye," is a book profusely illustrated and contains many practical suggestions not usual in books of that class. It illustrates almost every form of instrument, test type, trial case, etc., used in diagnosing and correcting visual imperfections, - - - - \$2.40

"New Truth on Ophthalmology," Dr. G. C. Savage, is specially written upon the theory of exercising the muscles to strengthen them. A revised edition will be ready in December, which will contain much new matter and the price will then be \$2.00

"The Eye in Relation to Health," Dr. Chalmers Prentice, advances many new theories and is written in a pleasant style entirely intelligent to the general, as well as to the professional reader. It is well worth reading, whether the reader accepts all his theories or not. While covering somewhat the ground of Dr. Savage's work, above named, it is from an entirely different standpoint, - \$1.50

"Clinical Use of Prisms," is, as the name signifies, a treatise of how to best introduce prisms for the purpose of correcting muscular errors, - \$1.20

"Skiascopy, the Shadow Test," Dr. Jackson, and the title indicates the contents of the book, is well illustrated and "up to date," - - - \$1.00

Hirschfeld Charts, "Anatomy and Physiology of the Eye," illustrated by six plates, giving fifty-one views and sections of the eye, accompanied by a descriptive pamphlet. This is the most elegant delineation of the eye ever published. The plates can be easily mounted and framed, if desired. The illustrations are finely drawn and according to nature, - - - - \$1.50

The Emmetropic Chart of the Eye on heavy paper 15x24, having a full front view of the eye at the top; second, a longitudinal section of the eye and orbit; third, a longitudinal section of the eyeball and of the socket and of the bones of the orbit, showing the position of the muscles and the optic nerve, etc., in correct positions, - \$1.50

Snellen Test Types, for distance, on cardboard, 10½x27, each 25 cents, five different combinations for - - - - \$1.00

Astigmatic Diagrams, a set of five on cardboard 10x10 in, metal rack, - - - - \$0.75

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WE OFFER UNTIL JANUARY 1st THE FOLLOWING LIST OF BOOKS AND CHARTS:

One Copy Hartridge "On Refraction," - - - - \$1.40	↓	One Copy Hirschfeld's Charts, - - - - \$1.50
" " "Anomalies of Refraction," by Tiffany, - - - - 2.40	↓	" " Emmetropic Chart of the Eye, - - - - .50
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" " Jackson's Skiascopy, - - - - 1.00	↓	" " Astigmatic Diagrams, in metal rack, - - - - .75

WE OFFER THE ABOVE, LISTING AT \$9.75, UNTIL JANUARY 1st, FOR \$7.25.

The above offer is made for the purpose of placing at very low price a select optical library in the hands of our customers. We make no change in the above figures, or deduct anything from the above list, and give the corresponding prices for less number of books.



GENEVA OPTICAL COMPANY, 67 & 69 Washington St.,
CHICAGO.

OPTICAL DEPARTMENT.

Ocular Refraction

AS RELATES TO THE CORRECTION OF VISUAL DEFECTS *

BY R. H. KNOWLES, M. D.

NOTE—The purpose of this series of articles is to give to the student without his having had any previous technical education, a clear and practical course of instruction in optics with its application to the fitting of glasses. The Correspondence Column is open to all readers of THE JEWELERS' CIRCULAR. All questions asked will be fully answered.

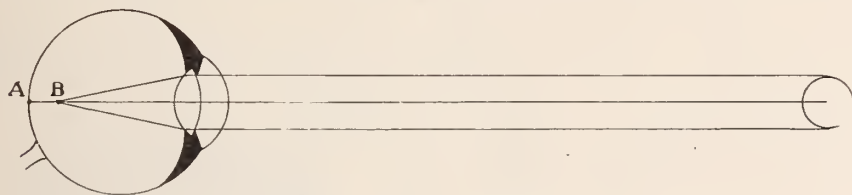
XXI.

(Commenced Feb. 27, 1895.)

CHAPTER V.

AMETROPIA—(CONTINUED.)

SIMPLE myopic astigmatism is that form of irregular sight in which the rays of light from a point pass through the dioptric media, and those which travel



SIMPLE MYOPIC ASTIGMATISM:

A.—RAYS OF LIGHT IN THE HORIZONTAL MERIDIAN; B.—RAYS OF LIGHT IN THE VERTICAL MERIDIAN.

in the vertical meridian meet in front of the retina, while the rays of light in the horizontal meridian focus on the retina with the rule.

The same illustration for demonstrating the other varieties of astigmatism may be employed here. By again referring to the spoon, it will be seen, other things being equal, that the curvature in the vertical meridian being sharper, the rays of light passing through this plane will meet in front of the retina while those rays which travel in the horizontal meridian meet on the retina.

It is not an easy matter to make a diagnosis of simple myopic astigmatism, as we may have the muscle of accommodation in a hyperactive state especially in very young patients, so that the subjective tests may point to this error rather than the real one.

To make this statement more clear, take, for instance, a case of simple hyperopic astigmatism, where the rays of light meet upon the retina in the vertical meridian, while the rays of light traveling in the horizontal meridian meet behind the retina with the muscle of accommodation either suspended or in a state of rest. Should the muscle of accommodation be in a state of spasm, bringing about a greater convexity of the crystalline lens, so that the relations of the two opposite meridians are changed we have a condition which

subjectively may prove to be simple myopic astigmatism instead of simple hyperopic astigmatism. These two conditions are never confounded by the objective tests, such as retinoscopy, ophthalmoscopy and ophthalmometoscopy.

A simple means subjectively may be employed, however, which may be of some help. After demonstrating simple myopic astigmatism, take the same number convex spherical lens and the concave cylindrical lens together, and if the vision is undisturbed and the patient, under the 35th year, can read letter with the combination, then give the combination in its reduced form, which is the same precisely as a convex cylinder of the same power but with its axis at right angles.

Take for example:

Miss Sadie P. S. Age 16 years. July

10, 1895.

R. E. V. } $\frac{20}{30} \cdot \frac{20}{30}$ w. — 1. D° ax 90°
L. E. V. }

By adding the convex spherical lens it would read:

R. E. V. } $\frac{20}{30} \cdot \frac{20}{30}$ w + 1. D° — 1. D° ax 180°.
L. E. V. }

Reducing the same it finally reads:

R. E. V. } $\frac{20}{30} \cdot \frac{20}{30}$ w + 1. D° ax 90°.
L. E. V. }

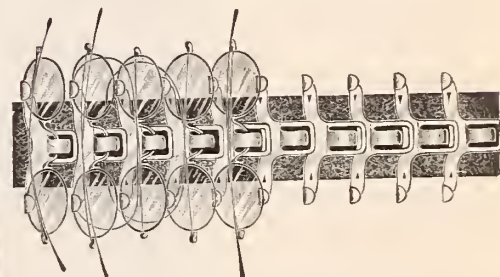
In mild forms of apparent simple myopic astigmatism, it might be a good rule to

follow is to give the convex cylindrical lenses with opposite meridians than to give the concave cylinders.

(To be continued.)

Practical Spectacle Displayer.

Jewelers and opticians have experienced much difficulty in displaying their stock of spectacles and eyeglasses effectively.



PRACTICAL SPECTACLE DISPLAYER.

Many devices have been tried with very little success. To furnish a device that will display each spectacle separately and firm, and that will enable the dealer to lift the spectacle from its resting place without removing the tray from the show case or window, the Practical Novelty Mfg. Co., 1118 Elm St. Cincinnati, O., have patented the invention here illustrated.

The device was patented Oct. 8, 1895, and is called the Practical Spectacle Displayer. As a new article of manufacture it is supposed to be used for a regular 11 3/4 tray. The company above named are the patentees and sole manufacturers and they claim for it that it can hold in place firmly every different shaped spectacle, and can be used with the same security in sample cases as in store and show window displays.

Among the Optical Houses.

The Julius King Optical Co. recently completed their instruction department, which

THINNEST, STRONGEST, BEST EYE GLASS CASE.

Ask your jobber

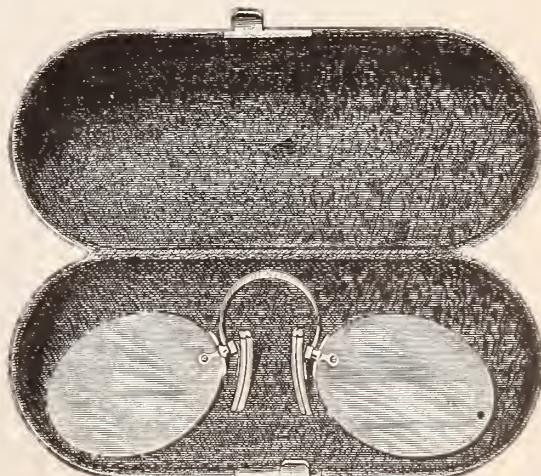
FOR THE

“SAFETY CASE,”

THE NEATEST AND MOST COMPACT
For Frameless Offset Eye Glasses.

SUSSFELD, LORSCH & CO.,

13 Maiden Lane, New York.



[PATENT APPLIED FOR.]

is now fitted up in the rear of their premises at 14 Maiden Lane, New York. Here instruction is given to customers in the fitting and adjusting of frames and on the practical questions that arise in the course of an optician's business. The instruction department is in charge of L. F. Furguson.

E. Lewis and Lucien Sussfeld, of Sussfeld, Lorsch & Co., 13 Maiden Lane, New York, sailed for Europe Thursday on the *Fuerst Bismarck*. They will go to Paris and will return in about seven months.

A store has been opened at 26 E. 59th St., New York, by Conklin & Co., retail opticians.

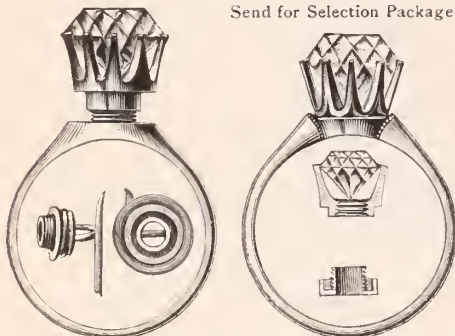
A special meeting of the stockholders of the Spencer Optical Mfg. Co. has been called for Dec. 6, at 2 o'clock P. M., to be held at the company's office, 15 Maiden Lane, New York.

Sussfeld, Lorsch & Co., 13 Maiden Lane, New York, report a successful sale of the safety eyeglass case which they recently introduced. This is one of the strongest and most compact cases on the market, and fits a variety of styles of frameless eyeglasses.

The Bonner Combination

RING, STUD and SCARF PIN.
A Long Screw and a Round Bezel.

Send for Selection Package



BONNER, RICH & CO.,
41 & 43 Maiden Lane, NEW YORK,
155 State St., CHICAGO.

ENGRAVING

Lettering and Monograms.

ETCHING

Views of Buildings, Portraits, etc.,
on Souvenir Spoons and all Silver
Wares.

PHOTO- MINIATURE

Portraits on Watches and Brooches.

FOR THE TRADE.

THE
GOLDSTEIN ENGRAVING CO.,

1 Maiden Lane, Cor. B'way,
NEW YORK.

Workshop Notes.

Rust.—Nuts are oftentimes so tightly rusted upon screws that other means than unscrewing must be made use of to loosen them; kerosene or naphtha, even turpentine, will, in a short time, penetrate between the nut and stem. Next, heat them in the fire, which will quickly loosen them.

Refining Brass Gold.—In smelting brass gold urge the fire to a great heat and stir the metal with the long stem of a tobacco pipe to prevent honey-combing. If steel or iron filings get into gold while melting, throw in a piece of sandiver the size of a common nut; it will attract the iron or steel from the gold into the flux, or else sublimate of mercury will destroy the iron or steel.

Rouge Leathers.—In using a rouge leather to touch up lightly polished surfaces, it is frequently observed to scratch the work; this is caused by particles of dust, and even hard rouge that are contained in the leather, and if removed with a clean brush containing rouge, it will then give the brightest and best finish, which all good workmen like to see on their work.

Preserving Scrap.—Let the jeweler remember that economy is wealth and is the essential thing in all jewelry repair shops. Save your scraps and filings, pick out all the scraps large enough to be picked up with the tweezers and put into your scrap to be melted. In regard to filings, you should have a good-sized steel magnet to pass through your filings to remove all grains of iron and steel.

Widening a Jewel Hole.—Chuck a hole in the lathe with cement. Place a spirit lamp underneath to prevent the cement hardening. Hold a pointed bit against the hole while the lathe is running until the hole is true, then remove the lamp. The broach to widen the hole should be made of copper, of the size and shape required, and the point, after being oiled, should be rolled in diamond dust until it is entirely covered. The diamond dust should then be beaten in with a burnisher, using very light blows, so as not to bruise the broach. After the hole is widened as desired, it requires polishing with a broach made of ivory and used with oil and the finest diamond dust, loose, not driven into the broach.

Restoring Tarnished Gold.—The following mixture is excellent for renovating tarnished goods; it can be used in the following proportions: Bi-carbonate of soda, 2 ounces; chloride of lime, 1 ounce; common salt, 1 ounce; water, 16 ounces. Well mix and apply with a soft brush. A very small quantity of solution is sufficient for effecting the desired purpose, and it may be used either cold or lukewarm. Plain articles may be brightened equal to new by putting a spot or two of the liquid upon them from the stopper of the bottle and lightly brushing over the surface with fine tissue paper until sufficiently dried off to accomplish the object intended.

Care of Lathe.—To prevent the rusting of the lathe, some use an oily cloth to wipe it with, which is a very good plan when one's perspiration is very corrosive. The lathe should be left under a glass cover, when practicable, as it answers all purposes as a protector, and has the advantage of looking nice. When it is not, a piece of chamois skin or cotton flannel should be thrown over it when not in use, especially when leaving the shop in the evening. The heavier the foot wheel used, the more regular will be the motion of the lathe. The swing treadle produces a more uniform motion than the common foot treadle, the advantage of which is obvious. I use clock oil for oiling my lathe, but oil with a little more body might not be objectionable. The oil cups should always be closed after oiling to prevent chips from working into the bearings. There is nothing to be saved by springing a chuck by pressing work into it which is too large for it, or clamping upon it work which is too small. Better use wax on such jobs than spoil a \$1.25 chuck.

Restoring Color of Gold.—High quality gold articles, when their color has deteriorated, can be restored to their primitive beauty by the application of the following mixture. It is composed of:

Sesquioxide of iron	3 oz.
Calcined borax	2 oz.
Chloride of ammonia	1 oz.
Water to form paste	2 oz.

8 oz.

Well mix the powdered ingredients together until a thick and even paste has been formed, then take the work and either dip it into the mixture or otherwise brush it over with it, care being taken to see that it is well covered with the color. The articles to be brightened are then taken and placed upon a copper pan, and heated over a clear fire until all hissing sound has ceased and the articles have received a moderate amount of heat, when they are withdrawn, placed aside to cool, and afterward boiled out in weak hydrochloric acid to dissolve the coloring salts adhering to the surface. Well rinsing, scratching, and drying complete the process. This produces a fine and high color to rich gold if the alloy is of a deep hue. It may be used for restoring the color to repaired places of gold chains, which have had to be mended after the color has been given to them, and when it is not safe or economical to put them through the acid process again. After the soldering has been completed take a little of the above composition prepared as stated and apply it to the soldered parts; then heat the parts only very gently with the gas jet by means of the mouth blow pipe, allow to cool, then by dissolving the adhering flux by the means before stated, and slightly scratch-brushing the places that have been re-colored, rinsing and drying, the work completely restores the evenness of the surface.

R. & M. FRIEDLANDER
WHOLESALE JEWELERS
 50 Maiden Lane
NEW YORK.

SEND BUSINESS CARD FOR **MONARCH** NEW CATALOGUE NO. 52 NOW READY.

FROM
47 Cortlandt St.,
 to **10 Maiden Lane.**

BADGES RINGS PINS & CHARMS
 CHARLES G. BRAXMAR
 MANUFACTURING JEWELER
 No 10 MAIDEN LANE
 NEW YORK.
 DIAMOND & OTHER FINE JEWELRY,
 WATCHES ETC.
MEDALS SOCIETY
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NEW QUARTERS.

Come and see us.

CROUCH & FITZGERALD.



Jewelry Trunks and Cases,

161
Broadway,
 Bet. Cortlandt and
 Liberty Sts.,
 688 B'way,
 701 6th Ave
 NEW YORK.

AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case ;
 THEY Protect from all Ordinary Magnetic Influences.

Perfect in
 Action.
 Convenient
 in Use.



Educate
 Your Customers
 by Talking
 up
 Ajax Watch
 Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.
 FOR SALE BY JOBBERS.

MANUFACTURED BY

The Newark Watch Case Material Co.

19 WARD STREET, NEWARK, N. J.

"The Benedict."

(TRADE MARK.)

**The Perfect
 Collar Button.**



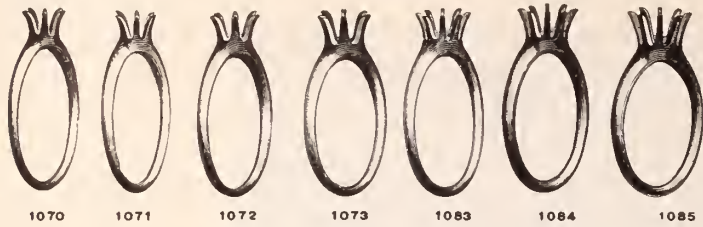
MADE IN GOLD, STERLING SILVER
 and ROLLED PLATE.

Enos Richardson & Co.,

23 Maiden Lane,

New York,

Sole Manufacturers.



We are sending the Retail Trade some cuts of our new "TIFFANY" DIAMOND MOUNTINGS that they will do well to notice.

M. B. BRYANT & CO.,

10 MAIDEN LANE, NEW YORK.

We think our line of Fancy Stone Rings the Best in the Market.

A. J. HEDGES & CO., MANUFACTURERS OF GOLD, VARIEGATED AND ENAMELED JEWELRY.



VEIL PIN

Black and White Enameled Goods a Specialty.

VEIL PINS, SCARF PINS, HAT PINS, LACE PINS AND BROOCHES.
GOLD AND SILVER GARTER BUCKLES.
CHATELAINES, SIDE COMBS, LINK BUTTONS.

6 MAIDEN LANE, NEW YORK.

FACTORY:

90 MECHANIC ST., NEWARK, N. J.



The Regina Music Box

Plays an unlimited number of tunes; has a brilliant and rich tone, and is suitable for the jewelry trade. Prices run from \$8.00 to \$125.00.

THE "STAR"

Is a Music Box with interchangeable cylinders, and is pronounced by experts to be the most perfect Music Box in the market.

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SILVERSMITHS,



ALL GOODS 925/1000 FINE.

Factory, Providence, R. I. Offices, New York and San Francisco.

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STERLING SILVERWARE MANUFACTURERS
New York Agents for the Derby Silver Co.,
FINE QUADRUPLE PLATED WARE,
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QUICK SELLERS

ARE MADE BY

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New York Office,

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—ADDRESS ALL COMMUNICATIONS TO FACTORY.—

Our new NEAPOLITAN pattern is now ready. Dealers will do well to withhold all orders until they have inspected this new and artistic design in flatware.

DISCOVERY AND DEVELOPMENT OF CARBORUNDUM.

ONE of the most remarkable discoveries of recent years is the abrasive substance to which the name, carborundum, has been given. Until the invention of

few very small crystals of a bright blue color were found.

In the following experiments, the iron bowl was abandoned, and a furnace was

they could abrade a diamond, which, up till then could only be abraded by diamond. Because of the color of the crystals and their general form, it was believed that they were some compound of carbon and aluminum, and thus it was that the new material was called carborundum, by combining the words carbon and corundum. Later chemical analysis showed that carborundum is a compound of carbon and silicon, therefore a carbide of silicon.

The materials employed in the manufacture of carborundum as now carried out are sand, salt, coke, and sawdust. The sand comes from Ohio, the salt from the salt works of New York State, the coke from the bituminous coal fields of Pennsylvania, and the sawdust from the mills of Tonawanda. The furnaces are of brick, built up into four walls, forming a kind of rough brick box, no mortar or cement of any kind being used. There are five of these furnaces, each of which measures about 15 feet long, seven feet wide, and six feet high. In the center of each end wall of the furnace is a large bronze plate, to which are connected four large copper cables, which serve to convey the current supplied from the transformer room to the furnace building by massive copper bars laid beneath the floor. Connected with the inner surface of each of the large plates are 60 carbon rods, each of which is about two feet long and three inches in diameter. The rods project through the walls of the fur-



NEW FACTORY OF THE CARBORUNDUM CO., AT NIAGARA FALLS, N. Y.

carborundum certain very hard minerals, as emery and corundum, were employed as abrasives. The utilization of these minerals has proved of the greatest value in various manufactures. Their value lies in their hardness, for the harder they are the more time and labor they save in grinding. The saving of labor and time by the use of emery in this way pays many times over for its original cost. If, then, a material much harder than emery could be obtained, it would be much more valuable, and carborundum is this material.

Carborundum was discovered in 1891 by Edward G. Acheson, who is now president of the Carborundum Co., Monongahela, Pa. For several years prior to 1870 Mr. Acheson had been on the lookout for something that would suggest a means of crystalizing carbon, or, in other words, forming diamonds by artificial means. It was not until he became connected with an electric light company in Monongahela that he had an opportunity to conduct the experiments which he had previously thought out. In his first experiment he used an iron bowl lined with carbon, and filled with a mixture of carbon and clay. Into the center of this mixture a carbon rod was introduced, and to it one of the wires supplying the electric current was attached, while the other wire was connected with the iron bowl. When the current was turned on the mixture was fused, and a violent chemical reaction appeared to take place. When the mass had cooled down and opened and examined, a

substituted. This furnace was of refractory bricks, its interior dimensions, 10 inches long, 4 inches wide and 4 inches high. Into either end of this furnace carbon rods were introduced, and to them an alternat-



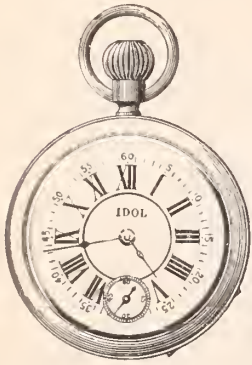
ONE OF THE NEW FURNACES IN OPERATION.

ing current of from 100 to 200 amperes was supplied. Mr. Acheson had hoped to obtain crystalline carbon by this process, but it soon became evident to him that the crystals were not carbon only. They were blue in color, and of such hardness that

nance and form the terminals.

When the furnace has been built up in this way the mixture is introduced into it, about 10 tons constituting a charge. Through the center of the mixture a core formed of small grains of coke is built, and

OVER HALF A THOUSAND SOLD DAILY!
OF WHAT? WHY



THE IDOL.

SAMPLE SENT POST PAID TO ANY JEWELER FOR \$1.50.

STEM WINDING, CYLINDER MOVEMENT, HIGHLY FINISHED,
NICKEL MOVEMENT, NICKEL CASES, EXCELLENT TIME KEEPER,
HANDSOME APPEARANCE, CONVENIENT SIZE,
ABSOLUTELY THE BEST LOW PRICED WATCH EVER MADE.

LIBERAL DISCOUNT FOR QUANTITIES. ORDER EARLY IF YOU WANT THEM.

L. S. FRIEDBERGER & CO.,

484 BROADWAY, - NEW YORK.

BUFF AND BLUE

Were the Victorious Colors of the American Revolutionists.

THE A1 WILLIAMSVILLE BUFF

has been equally victorious in revolutionizing the
market in Buffs.

ONLY ONE QUALITY.--THE BEST.

Prepaid Samples if you want them.

WILLIAMSVILLE MFG. CO.,

18 South Water St., PROVIDENCE, R. I.

MILLS AT WILLIAMSVILLE, KILLINGLY, CONN.



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CLASS RINGS, PINS,

SOCIETY BADGES,

EMBLEMS OF ALL

KNOWN ORDERS,

PRIZE MEDALS, ETC.

Send for plates of Copyrighted designs.



DESIGNER
AND MAKER.

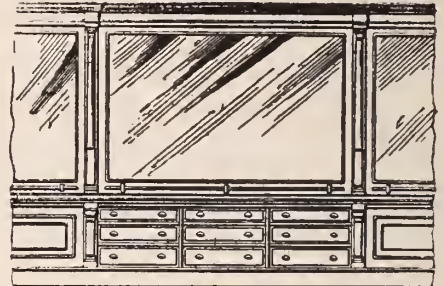
MELISHEK & PETTER.

128 Maiden Lane, New York.

MANUFACTURERS OF

WALL AND COUNTER CASES,

FOR JEWELRY, SILVER-
WARE, ETC.



WE make to order only, and guarantee our work to be
Dust Proof and First-Class in all its details, and to
have all the Latest Improvements as regards Shelf
Arrangements, Electric Lights, Etc. We will cheerfully
furnish Estimates and Sketches for any store free of charge.

CALL AND SEE US.

A. J. COMRIE,

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SPECIAL SALESMAN OF WATCHES, DIAMONDS
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS

L. B. & H. H. SMITH,

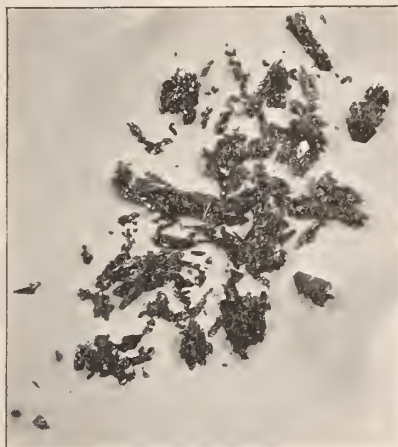
MANUFACTURERS OF

Fine Wedding Rings.

Successors to HILDRETH MFG. CO.,

53 MAIDEN LANE, N. Y.

serves to make a continuous electrical connection between the two terminals. When the current is turned on it traverses this core and presently raises it to an enormous temperature; at which the chemical change that produces carborundum takes place. The current is kept on for about 24 hours, and then the furnace is allowed to cool



SPECIMENS OF CARBORUNDUM CRYSTALS.

down. When the furnace is opened it presents a very beautiful appearance. Round the core is a ring of beautiful crystals varying in color from yellow to violet. These crystals are carborundum. It is also observed that the coke core has changed in appearance, for it now has a somewhat metallic lustre, and if a piece be pressed between the fingers it is found to be quite soft and makes a mark like black lead. At the enormous temperature of the electric furnace all impurities have been driven off from the coke and a very pure form of carbon remains. The crystals are removed from the furnace and carried to a mill, where they are crushed to a fine powder. They are then treated with sulphuric acid, washed, sifted, and stored away.

On Tuesday, Oct. 15th, an experimental furnace of a new form was fired at Niagara Falls and kept running until Thursday, when it was cooled and opened. The yield was estimated at 1,000 pounds of crystals, that were remarkable for their size and beauty. Some groups showed magnificent black crystals three quarters of an inch long, the largest ever produced at Monongahela never being known to exceed one quarter of an inch. By lengthening the new style of furnace crystals of better color than any yet produced, it is inferred, will be obtained, while the expenses of the process is materially reduced. Workmen have erected a furnace according to the new plans, the distance between the carbons being 12 feet 9 inches, and the output is waited for with great interest.

About two tons of carborundum are obtained from the furnaces hitherto used after a run of 24 hours, thus involving an expenditure of energy of 24,000 horse power hours which would indicate that the material obtained must be of great value.

Illustrations in this article show the factory of the Carborundum Co., in Niagara Falls, N. Y., and one of new furnaces. The current enters the factory from the great power house there at a pressure of 2,200 volts, and goes into the largest transformer in the world, which supplies to the furnace the enormous current of 7,000 amperes at a pressure of 185 volts. When this current was first turned on, to all appearances nothing happened in the furnace room. After some time a curious smell, caused by the escaping gases, was perceived. A lighted match was then applied to the furnace, and the gas ignited with an explosion. After the current had been on for a couple of hours the furnace presented a beautiful sight. Lament flames played all around the walls, and along the top of the furnace waves of blue flames traveled to and fro. Slight explosions took place every now and then.

The application of carborundum to diamond cutting is described by President Acheson as follows: "I made the first test in diamond cutting with carborundum myself. I mounted a disk of iron in a fast running lathe and charged the surface with fine carborundum crystals. I then pressed a diamond ring against the revolving disk, and in four or five minutes the facet which had been pressed against the disk was found to be devoid of lustre, of a milky color, and scored with lines. The second test was made in a diamond polishing establishment in New York. My experiment was satisfactory in its way; but my diamond did not look nice, and I wanted it to be repolished. I therefore asked the proprietor of the diamond polishing works to polish the diamond, using carborundum powder instead of diamond dust. He consented to do this under certain conditions. A new lap was to be used, free from all diamond powder; my material would be tried first, and if successful I would have to pay nothing, while if unsuccessful, diamond powder was to be substituted for the carborundum and I would have to pay \$5 for the work. I agreed to this, and the proprietor remarked that the \$5 were already as good as earned. The new lap was mounted and a workman was supplied with half a karat of carborundum powder and told to use it in polishing the diamond. In the meantime the diamond had been removed from its setting and mounted in lead, as is the practice in diamond polishing. Much to the surprise of the workman, the proprietor, and in some measure to myself, an application of the diamond to the lap for a period of twenty minutes removed all lines from the facet and restored it to its former beauty. Since these tests I have at odd times spent several hours in watching the polishing of diamonds with carborundum powder, and some workmen have told me that the work is performed in shorter time than when using diamond powder."

Carborundum is sold in various forms,

such as wheels, hones, slips, files, rub stones, knife sharpeners, scythe stones and cloth. The manufacture of these articles from the carborundum powder is carried on at Monongahela, while the powder is made in the town of Niagara Falls. In the former place the powder is mixed with a binding material, moulded, placed in hydraulic presses, and afterward vitrified in kilns. Among dentists the great value of carborundum has been recognized, and the yearly sales of dental instruments is very large. It makes a wonderful knife sharpener, too. A writer in a scientific journal foresees other uses for carborundum, as may be inferred from the following extract from his article:

"If by any modification of the process, possibly slower action and an equable high temperature long maintained, large crystals of this compound could be formed, we should have a brilliant gem added to our list of precious ornamental stones. Its fine color, splendid adamantine lustre, and its hardness all fit it to occupy a high place in the series of jewels."

As many requests for samples of the crystals are received by the company, they have arranged to furnish gratis a small sample box of the crude carborundum, showing the crystals as taken from the electric furnace, to any who desire it. This will afford jewelers the opportunity of making a display in their windows during the holiday season, as well as of obtaining definite information regarding this remarkable substance.

Production of Precious Stones in 1894.*

THE production of precious stones in the United States continues to be quite inconsiderable and no new discoveries of importance can be reported during 1894. From time to time stones are found which are believed to be but are seldom diamonds. Garnets are found in Arizona, New Mexico and New York, and the New Mexican stones are of good quality. Pearls have been found at various times in Wisconsin, Texas, Tennessee and Kentucky, and still continue to be found in small quantities. The imports of precious stones into this country, particularly of diamonds, amount in value to a large sum; the total will be found on another page.

The diamond market of the world continues to be controlled by the De Beers Consolidated Company, which owns all the South African mines from which the chief supply is derived, with the exception of the Jagersfontein, the production of which has so far been inconsiderable. The method of working at the Kimberley mine which is followed in a general way at the other mines of the company, was described in *The*

*From "The Mineral Industry, its Statistics, Technology and Trade, 1894" The Scientific Publishing Co., New York.

BRADLEY & HUBBARD MFG. CO.,

INVITE THE ATTENTION OF

Jewelers and Fancy Goods Dealers,

TO THEIR SUPERIOR LINE OF GOODS.

"B & H." Banquet Lamps. Most Artistic Designs and Finishes Ever Shown.

Art Metal Goods. } Onyx Top Tables, Candelabras, Vases, Pitchers, Urns, Five O'Clock Teas, Mirrors, Jewel Cases, Etc.

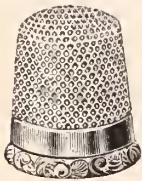


NEW YORK:
26 PARK PLACE,
21 BARCLAY ST.

BOSTON:
160 CONGRESS ST.

CHICAGO:
204 MASONIC TEMPLE.

PHILADELPHIA:
710 RETZ BUILDING.
FACTORIES AND OFFICES: MERIDEN, CONN.



KETCHAM & McDOUGALL,
MANUFACTURERS OF
GOLD AND SILVER THIMBLES,
AND THE IMPROVED
AUTOMATIC EYE-GLASS HOLDER OR REEL,
198 BROADWAY, N. Y.



CATALOGUE SENT ON APPLICATION.

H. M. RICH & CO., Jewelry Auctioneers,

21 SCHOOL ST., BOSTON, MASS.

SALES MADE FOR RETAIL JEWELERS ONLY IN THEIR ESTABLISHED PLACES OF BUSINESS.

WE CONDUCT MORE AUCTIONS THAN ANY OTHER FIRM IN OUR LINE AND WITH BETTER RESULTS AND GUARANTEE YOU AGAINST LOSS.

SEND FOR PAMPHLET CONTAINING OUR METHODS AND REFERENCES FROM NEARLY 100 RETAIL JEWELERS FOR WHOM WE HAVE CONDUCTED SALES IN THE LAST 12 MONTHS.

ALL CORRESPONDENCE CONFIDENTIAL.

AMERICAN WATCH TOOL CO.

ESTABLISHED 1872.
INCORPORATED 1894.



THE
Webster-
Whitcomb

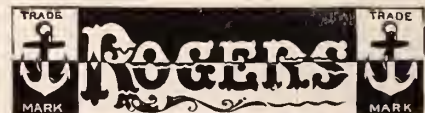
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GROWS IN POPULARITY.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

Ask your Jobber for Price List of 1895, or write to us at
Stoney-Batter Works, Chymistry Dist., Waltham, Mass.

FLATWARE AND HOLLOW WARE STAMPED



IS THE GENUINE.
Manufactured by

WM. ROGERS M'F'G CO.,
HARTFORD, CONN.

AIKIN, LAMBERT & CO.,

MANUFACTURERS AND EXPORTERS OF . . .

Fine Gold Pens, = Holders, = Pencils, = Picks
AND NOVELTIES IN GOLD, SILVER AND PLATE.

Having increased the size of our factory we are prepared to make larger quantities of goods than ever. Every pen carefully tested and fully warranted.

CHICAGO BRANCH: 103 State Street,
S. N. JENKINS, Manager.

GENERAL AGENTS FOR
PAUL E. WIRT FOUNTAIN PENS.

19 Maiden Lane, New York.

Mineral Industry, Vol. II. The Brazilian diamond mines were described in Vol. I.

During the past year some improvements have been made by the De Beers Company in the methods of working and washing the diamond bearing earth, or "blue-ground," as it is locally and technically called. Since the discovery of these mines the work has been carried on under the supposition that crushing would destroy or injure the stones. Believing that if the hard clay could be crushed it would very much facilitate the work, a series of experiments were made which showed that a crushing process was possible. Accordingly, a large crushing plant has been erected at the De Beers mine which was brought into operation at the close of the year. The plant was designed and erected under the supervision of Mr. Gardner T. Williams, the general manager of the company, and is described as follows in the company's last annual report:

The object of erecting this plant is to crush the large accumulation of hard "blue ground" from the De Beers mine, which does not disintegrate by exposure on the floors, and also to crush the cylinder lumps from the old washing machines, which contain about 50 per cent. of hard blue which would otherwise for a time be of no value.

The hard blue ground and lumps are taken to the top of the new plant by means of an endless iron rope haulage. After leaving the haulage the trucks run by gravitation alternately to two hoists, where they will be hoisted and the contents automatically tipped into bins. From these

bins the ground runs into large "comet" crushers, which reduce it so that the largest pieces will pass through a 2-inch ring. From these crushers the ground passes through revolving screens having perforations $\frac{1}{2}$ in. and $1\frac{1}{4}$ in. round, the finely crushed ground being separated from the coarse, and flowing directly to the finishing mill. The $1\frac{1}{4}$ in. product passes around the small crushers directly to the picking tables. The coarse ground from each large crusher (of which there are four), goes through two small crushers, thence through revolving screens, where the ground is separated into two sizes; that which passes through a $\frac{1}{2}$ -in. perforation goes direct to the finishing mill; that which passes through the end of the cylinders is deposited upon revolving tables, where any specially large diamonds may be found, thus preventing the risk of their being crushed.

The ground is scraped off the picking table automatically into two sets of rolls, where it is further reduced, passes into screens and is graded into three sizes, $\frac{1}{2}$ in., $\frac{3}{4}$ in. and a coarser size. The latter

two pass into the jigs and the fine size goes direct to the finishing mill.

Large diamonds which have become separated from the matrix are retained in the jigs. The blue ground passes out at the end of the jigs to the rolls and is again made finer; and then flows through a launder to an elevator, which takes all the fine ground to the top of the finishing mill. Here it is again screened in four sizes, $\frac{1}{2}$ in., $\frac{3}{8}$ in., $\frac{1}{4}$ in. and $\frac{1}{8}$ in., and the various sizes pass through a series of jigs; the coarser sizes, $\frac{1}{2}$ in. and $\frac{3}{8}$ in., after being jigged, pass to the rolls, and then to the final set of jigs. The finished product is drawn from the bottom jigs into locked trucks running upon tracks at the lower level, and thence conveyed to the pulsator, where it is sorted. After leaving the last jigs, the water is separated from the fine ground by means of revolving screens, covered with sieving of very fine mesh. The tailings are then taken away in trucks to the tailings heap.

The following table shows the production of the De Beers Company's mines for five years past:

PRODUCTION OF DIAMONDS FROM THE DE BEERS CONSOLIDATED MINES.

Year. (a)	Loads Hoisted.	Loads Washed.	Loads on Floors at Close of Year.	Value P'r Carat	Per Load.		Value of Product.	Dividends.		Capital Stock.
					Carats.	Cost of Working		Amount.	Per Cent.	
1889-90...	2,192,226	1,325,400	1,576,821	\$7.82	1.09	\$2.13	£2,330,180	£789,791	20	£3,948,955
1890-91...	1,978,153	2,105,182	1,449,792	7.08	0.96	2.08	2,974,670	888,575	22½	3,948,955
1891-92...	3,338,553	3,239,134	1,624,803	6.12	0.92	1.78	3,931,543	987,239	25	3,948,955
1892-93...	3,090,183	2,108,626	2,606,362	6.97	1.05	1.67	3,239,389	987,329	25	3,948,955
1893-94...	2,999,431	2,577,460	3,028,033	5.86	0.89	1.58	2,823,172	987,329	25	3,948,955

(a) For 1889-90 and 1890-91, the company's year ended March 31; 1891-92 included 15 months; 1892-93 and 1893-94 years ended June 30. The total values, capital stock and dividends paid are in pounds sterling; averages per carat and per load have been reduced to dollars and cents.

Regina Music Boxes.



Having the general agency for the Regina Music Boxes, I am in a position to offer special inducements to dealers.

Remember that there is no Music Box on the market that can compare with the Regina in quality and volume of tone, and durability of construction.

SEND FOR ILLUSTRATED CATALOGUE TO
A. WOLFF, General Agt.,
 LINCOLN BUILDING,
 Cor. 14th Street and Union Square, W., N. Y.

W. H. SCHWARTZ & CO.
 MANUFACTURERS OF FINE
JEWELRY
 AND NOVELTIES
 IN GOLD AND SILVER.
 Newark, N. J.
 355 Mulberry Street.

ESTABLISHED HALF A CENTURY.

MARVIN'S FIRE & BURGLAR SAFES

HAVE MANY PATENTED IMPROVEMENTS NOT FOUND IN OTHER MAKES' THAT WILL WELL REPAY AN INVESTIGATION BY THOSE WHO DESIRE TO SECURE THE BEST SAFE MARVIN SAFE CO.'

12 PARK PLACE, NEW YORK.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewell or Kindred Trades.

The Hamilton Watch Co.

has added to its line four new 18 size full plate 15 and 17 jewel movements.

Write for description and prices.

The increasing popularity of

HAMILTON WATCHES

is due to the fact that they excel all others in accuracy, mechanical excellence, and beautiful finish. They are especially adapted to Railroad service, and are in general use on all the principal Railroads of the country. They are sold to **Legitimate Retail Jewelers** only. No **Catalogues** or **Printed Price Lists** are issued. No movements are **Named**. Prices are **Guaranteed**. Full **Rebates** will be made on all movements that are reduced in price or discontinued.

HAMILTON WATCH CO., LANCASTER, PA.

CARBORUNDUM

THE GREATEST ABRASIVE YET DISCOVERED.

Four times the Labor and Expense-saving qualities of Emery, Corundum or other abrasives.

Adapted for Lapidary Work, Grinding, Polishing and every operation where a perfect abrasive is necessary.

A box of the Crude Carborundum Crystal as taken from the electric furnace, will be sent free to any Jeweler on application.

Price List of Carborundum Wheels.

ACHESON'S PATENT, February 28th, 1893; February 26th, 1895.

DIAM. IN.	THICKNESS IN INCHES.																MAX. REV.
	1/4	3/8	1/2	5/8	3/4	1	1 1/4	1 1/2	1 3/4	2	2 1/4	2 1/2	2 3/4	3	3 1/2	4	
1	\$.15	\$.15	\$.20	\$.20	\$.20	\$.25	\$.30	\$.30	\$.35	\$.40	\$.40	\$.45	\$.50	\$.50	\$.60	\$.70	18000
1 1/2	.20	.25	.25	.25	.30	.30	.35	.40	.40	.45	.50	.55	.55	.60	.70	.75	14000
2	.20	.30	.30	.30	.35	.40	.45	.50	.55	.60	.61	.65	.70	.75	.85	.90	11000
2 1/2	.25	.35	.40	.45	.50	.55	.65	.70	.80	.90	1.00	1.10	1.20	1.25	1.40	1.50	8800
3	.30	.45	.55	.60	.65	.75	.85	1.00	1.15	1.30	1.45	1.65	1.80	1.95	2.20	2.50	7400
3 1/2	.40	.50	.65	.70	.80	1.00	1.15	1.30	1.45	1.65	1.80	2.00	2.20	2.40	2.60	2.80	6300
4	.50	.60	.75	.85	1.00	1.20	1.40	1.60	1.80	2.00	2.20	2.40	2.60	2.80	3.20	3.60	5500
5	.70	.85	.95	1.15	1.25	1.60	1.95	2.30	2.60	3.00	3.30	3.65	3.95	4.25	4.90	5.55	4400
6	.95	1.10	1.30	1.55	1.75	2.20	2.70	3.15	3.60	4.10	4.55	5.00	5.45	5.90	6.80	7.70	3700
7	1.25	1.45	1.65	1.95	2.30	2.95	3.50	4.15	4.80	5.40	6.00	6.60	7.20	7.80	9.00	10.25	3180
8	1.50	1.70	2.00	2.40	2.80	3.60	4.40	5.20	6.00	6.75	7.55	8.30	9.10	9.90	11.45	13.00	2770
9	1.80	2.10	2.40	2.90	3.35	4.30	5.30	6.25	7.25	8.20	9.15	10.10	11.10	12.05	14.00	15.90	2210
10	2.15	2.50	2.85	3.45	4.00	5.15	6.30	7.45	8.60	9.75	10.90	12.00	13.20	14.35	16.60	18.90	1850
12	2.65	3.10	3.70	4.50	5.25	6.80	8.40	9.95	11.50	13.05	14.60	16.20	17.75	19.30	22.45	25.50	1580
14			5.05	6.05	7.00	9.00	11.00	13.00	15.00	16.95	18.95	20.95	22.95	24.90	28.90	32.80	1580
16					9.10	11.70	14.30	16.85	19.45	22.00	24.55	27.15	29.70	32.30	37.40	42.50	1380
18					11.25	14.45	17.70	21.00	24.25	27.50	30.75	34.00	37.25	40.50	47.00	53.50	1230
20						17.50	21.55	25.55	29.60	33.70	37.80	41.90	45.95	50.00	58.00	66.00	1100

Hones, Slabs, Files.

CUT THIS OUT.

The wheels are made with a vitrified bond and pressed under hydraulic pressure. Those over three inches in diameter are turned up after firing. The same numbers are used to designate the degrees of fineness, as are used with Emery, and the wheels are made in seven degrees of hardness, marked SSS, SS, S, M, H, HH, HHH, from extremely soft to extremely hard. In ordering, state diameter, thickness, hole, number and hardness.

THE CARBORUNDUM CO.

WORKS: MONONGAHELA, PA., AND NIAGARA FALLS, N. Y.

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

This Department Alone Worth Many Times the Subscription Price.

OLNEYVILLE, R. I., Nov. 15, 1895.

Editor of THE JEWELERS' CIRCULAR:

I find "Matters in Jewelry Storekeeping," very interesting and instructive. This department alone has been many times the value of a year's subscription to me during the past year. Very respectfully,

E. A. MITCHELL.

Mr. Mitchell sends for criticism the accompanying advertisement.

The advertisement in the original occupies 11 inches, 4 columns, and is thus a large display. We consider it an admirable specimen of a jeweler's ad. It combines all the essentials which we consider go to make up effective newspaper advertising. First it is well arranged and the three special lines, watches, clocks and jewelry, stand out prominently. The supplementary paragraphs are well worded, and the enumeration of low prices is an important and effective feature. The interpolation of the lines, "What you Buy at Mitchell's is good," "If you buy at Mitchell's 'tis good," and "What Mitchell Warrants is good" are striking catchlines which are apt to linger in the reader's memory. The entire ad. has the earmarks of an adept advertisement writer; it is constructed on rules which experience have proven to be sound, and it should yield a good profit to the advertiser.

A Useful Pamphlet of the Season.

BAILEY, BANKS & BIDDLE CO., Philadelphia, Pa., have issued a chic pamphlet advertising their holiday stock. It is entitled "Christmas Thoughts" and consists of 54 pages, 4x5½ inches in dimensions, and a cover of red heavy paper adorned with an artistic design in gold and black. The little book is designed for the convenience of patrons of the concern, who reside at a distance from Philadelphia, or who may desire to make their selections of Christmas presents at home.

Twenty-five pages are devoted to the enumeration of presents for ladies, in gem jewelry, gold jewelry, mourning jewelry, silverware, watches, Gorham plate, cut glass, leather goods, and stationery. Fifteen pages are given over to the enumeration of the presents for men, in the same various lines; while the remainder of the pages is given over to miscellaneous articles as art works, clocks, cut glass, porcelains and faience, desk furnishings. The pamphlet is a useful affair and is bound to prove profitable to its publishers. Accompanying it is a four page folder relating to the engagement ring, the wedding ring, and wedding presents.

Advertising Ideas in Brief.

The Wallace-Schramm Jewelry Co., Salt

Jeweler W. H. Appel. Allentown, Pa., offered a gold medal to be awarded monthly to the winner of the drills of the local Boy's Brigade. The winner will wear the medal for one month, and if he wins the prize three times during the year, it becomes his property.

The small knife and fork used by the late Tom Thumb for several years before his death, was exhibited last week in the win-

WATCHES

We have opened our Fall and Holiday Trade with a large assortment of Ladies' and Gents' Watches. We carry all Popular Makes including the celebrated Hampden, Waltham, and Elgin. We guarantee every watch we sell, and take care of it for one year free of charge. The Price at which we sell Watches from now until the first of January '96, will be very low, considering the quality, lower than any one has dared to name. If you contemplate buying a Watch to make an Xmas present to some friend you will do well, to select one from our stock now, and have the name engraved upon it if you wish and in perfect order when you wish to present it. We have already laid aside Watches to be delivered for Xmas; \$20 will buy a good heft Solid Gold Lady's Watch. In Filled Cases we have them down to \$7; \$20 will buy a good Gents' Watch, and we are selling them as low as \$5.

What You Buy at Mitchell's is Good.

CLOCKS

We can show you a good Parlor Clock for \$5, \$6, \$7, or \$10; a good Mantel Clock, Eight Day Strike, and Fully Warranted for \$2.85. Our Clocks and Prices speak better for themselves than we can describe them on paper. If you are thinking of buying a Clock come in and look them over, we'll be glad to see you. glad to show you our goods whether you buy or not. Our store is small but there are lots of big bargains to be found in it.

If You Buy at Mitchell's 'tis Good.

JEWELRY

There is nothing one can be more deceived in buying than Jewelry. We have often told you of the Jewelry we manufacture, and we warrant every piece to wear as represented. We will give a new piece for any piece that is not entirely satisfactory. We are able to sell Jewelry at a saving to you of from 25 to 33 per cent., quality considered. Because we sell cheap does not mean that the goods are cheap, but that you can get good goods for little money. We are selling a good Rolled Plated Vest Chain for \$1; our best ones cost from \$2 to \$5. We can show you a large stock of Ladies' Chains from \$1. to \$5; \$1 will buy a good Solid Gold, Engraved, Band Ring. We have them up to \$4.50. The above are only a few of our many good values in Jewelry, which were made especially for our Fall and Holiday Trade.

What Mitchell Warrants is Good.

E. A. MITCHELL,
WATCHMAKER AND MANUFACTURING JEWELER,
19 1-2 Plainfield Street,
OLNEYVILLE, R. I.

Lake City, Utah, have endowed the High School with a medal, to be awarded to the most deserving pupil at the end of the present school year.

dow of Geo. W. Shiebler & Co., 179 Broadway, New York. The set which was made in England especially for the midget is the property of S. E. Basset, of Brooklyn.

A MOVING DISPLAY

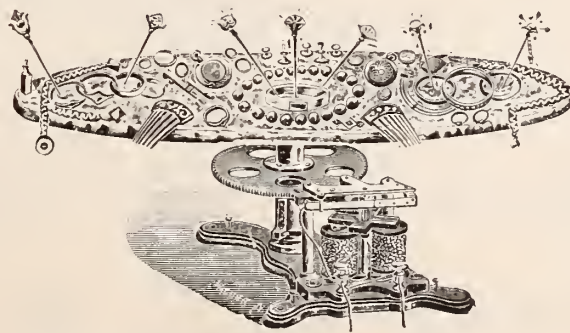
FOR THE HOLIDAYS.

The Best Attraction in the World - a Moving advertisement in a Window.

OUR ELECTRIC REVOLVING SHOW STANDS

Are of various styles, made especially for jewelers. They are equivalent to a four fold increase of Show Window space. It runs steadily ten hours per day, at an expense of two cents per day. Made to be operated by either battery or electric light current

Send for Circular of Illustrations.



FREDERICK PEARCE,

77 & 79 John St., N. Y.

FERDINAND BING & CO.,

106 GRAND ST., NEW YORK.



PRIOR TO OUR

...REMOVAL...

TO No. 10 WASHINGTON PLACE

WE BEG TO OFFER TO THE TRADE PART OF OUR WELL
ASSORTED STOCK, CONSISTING OF

Clocks, Bronzes,

Artistic Porcelains,

Marble Statuary,

Fine French and Russian Enamels,

Dresden, Sevres Lamps,

Delft Vases and Plaques,

Pedestals and French Curio Cabinets

♦—————AT GREATLY REDUCED PRICES.

A RARE OPPORTUNITY TO SECURE SOME

EXCEPTIONAL VALUES IN HOLIDAY GOODS.

FERDINAND BING & CO., IMPORTERS.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

MINIATURES IN
IVORY, ENAMEL AND
SILK.

A VERY extensive and varied consignment of miniatures on ivory, enamel and silk has been received by Ferd. Bing & Co., 106 Grand St., New York. The ivory miniatures are in all sizes, from the smallest round or oval paintings for mounting in jewelry, to the large cabinet paintings, and are in all grades and styles heretofore shown in the market. The silk miniatures are framed and are in large and small sizes. The subjects, principally, are, as usual, beauties of the courts of Louis XV. and Napoleon. The ivory miniatures come mounted in gilt or bronze frames, or in lots unframed, for manufacturing purposes.

*

ENGLISH
HALL CLOCKS.

A FINE line of English hall clocks may be seen in the warerooms of Glaenzer Frères & Rheinboldt, 80 Chambers St., New York. The cases, principally of oak and mahogany, are all filled with Elliot movements, striking Westminster and Cambridge chimes. Many oak cases show rich carving, while others are adorned with designs in marquetry. The main line of mahogany cases have trimmings and other ornamentations of the same wood.

NEW LINES OF
TEPLITZ.

AMONG the new lines which Lazarus, Rosenfeld & Lehmann, 60 Murray St., New York, have opened for their customers in the jewelry trade, is an assortment of very pretty Tepplitz ware. The line is composed of vases, pitchers and ewers, and the decorations, while of the same general character as in previous years, are entirely new in design and coloring. Some very soft yet rich tints and combinations of color are shown on the bodies of this pottery, with floral decorations outlined in gilt. In addition to the assortment with the new tints, are many vases in the popular matt ivory finish.

FINE FRENCH
CHINA NOVELTIES.

DESK sets, toilet articles, small calendar holders, pen racks, blotting pads, photo frames, and brushes of various kinds, are among the novelties in fine French china which the Royal China Decorating Co., 35 Warren St., New York, are finding most salable as holiday goods. These goods are unique in their way, the blanks being the product of the manufacturers of the finest French china, and the decorations the work of American artists employed by the Royal China Decorating Co.

POPULARITY OF
HIGH GRADE CUT GLASS.

THE high grade and rich cuttings are reported by the Empire Cut Glass Co. to be enjoying the greatest run at present. So great has been the demand for their finest pieces, particularly in bowls, jugs and stem ware, that this company's factory has been worked to the utmost capacity to keep pace with orders, and their warerooms in the Paro building, Church and Warren Sts., New York, have been almost depleted of samples. Among the patterns which appear to be most popular at present are the "Victoria" and "Lakewood," the former a comparatively new and the latter their oldest cutting. Both are high grade.

*

FINE HAND
PAINTED POTTERY.

ONE of New York's greatest displays of the finest hand painted pottery may be seen in the warerooms of L. Straus & Sons, 42-48 Warren St. An entire floor is devoted to this assortment which includes Royal Vienna, Rudolstadt, Dresden, Sèvres and wares in Sèvres styles. A large display of tea caddies, cups and saucers, plates and similar novelties will here be found among the numerous lines, besides vases, ewers and plaques. All these goods show in their decorations, the finest of hand work reproductions of the famous paintings in Europe and America.

*

LOVING CUPS
OF CUT GLASS.

A NEW piece added to the lines of C. Dorflinger & Sons, 36 Murray St., New York, is a three handled loving cup standing about seven inches in height. The cup is of the conventional shape

and is now shown in three cuttings, but will be cut in all the popular patterns patented by this firm. A particularly fine assortment of articles suitable for holiday presents is now displayed, both in the main store, 36 Murray St., and the uptown branch, 915 Broadway.

TWO NEW CUTTINGS IN
GLASSWARE.

TWO rich high grade cuttings, the latest patterns of T. B. Clark & Co., 860 Broadway, New York, are called "Palmetto" and "Magnolia." The former is cut only upon a few jugs, bowls and vases, while the latter is now being introduced on a full line of all pieces of cut glassware. The "Palmetto" is an odd, attractive pattern, consisting principally of long parallel prisms cut vertically. The "Magnolia," on the other hand, is a strikingly rich variation of their former "Desdemona" cutting, consisting of a six-leaf star with chrysanthemum center filled in with fine detail work. Six beautifully cut rosettes are set between the star points and form the ornamentation for the border.

*

FIVE O'CLOCK TEA
KETTLES, CHAFING
DISHES, ETC.

THE attention of the trade is called to the advertisement in this issue announcing a special offer being made by S. Sternau & Co., manufacturers of five o'clock tea and table kettles, chafing dishes, etc., 32 Park Place, New York, to the jewelers. This firm can be relied upon to satisfactorily carry out all that they promise, and they desire to announce to the jewelry trade that the prices quoted to them are as low as the lowest and that the goods are exclusive and artistic. S. Sternau & Co. are showing over 400 varieties of goods at their New York office, 32 Park Place, and will be pleased to have jewelers visiting New York call and examine their line.

THE RAMBLER.

DEPRECIATED.

"I wonder if that diamond Mudge has is of the first water?"

"I doubt it. It has been soaked so many times that it must be of the tenth or eleventh water by this time."—Indianapolis Journal.

Catalogues of the Season.

R., L. & M. Friedlander's
Monarch Catalogue
No. 52.

In placing before the trade their new book, Monarch Catalogue No. 52, R., L. & M. Friedlander, 30 Maiden Lane, New York, call attention to a publication fully equipped with illustrations of all the resources of the diamond, watch, jewelry and silverware trades. Even a passing glance will convince the jeweler of the practical value of such a complete book, as the prompt display of new designs and new prices cannot fail to attract new trade. The Monarch Catalogue, which is a fine example of the engravers', printers' and bookbinders' arts, contains 528 pages devoted exclusively to diamonds, watches, jewelry and silverware. Not a single article has been illustrated which is not new, attractive and salable. No old fashioned or passé goods are found here; only good selling staples as well as carefully chosen novelties have found their way into these pages. Much time and thought have been spent upon the index, so that the desired article can be found without loss of time or patience. The wood cuts were made at great expense by one of the largest firms in New York; especially fine are those of the diamond goods which are displayed on coated paper and show the designs to advantage.

The watch department is replete with all the latest cases and movements at prevailing prices, which will be an agreeable surprise to many. All kinds of solid gold and rolled gold plate jewelry are depicted, and an emblem catalogue follows, so complete in itself that it is an excellent book of reference and will prove indispensable to every jeweler. A new feature is the display of silver novelties and solid silver table ware. This line includes fashionable, high grade, up-to-date designs, unexcelled in finish and quality, being guaranteed 925-1000 fine.

As the holiday season approaches, every jeweler should send for one of these catalogues, for its attractive pages will aid in increasing sales. Prices are as low as consistent with reliable goods. The great care, time and experience as well as money, expended upon the book have borne fruit, and make it a striking example of modern catalogue making.

Two Sizes of Clocks.

WHAT is without doubt the smallest in the world, says the *St. Louis Republic*, was lately on exhibition in the shop window of a Goettinger jeweler. The dial measures less than one-third of an inch in diameter, and the weight which furnishes the motive power is suspended from a human hair.

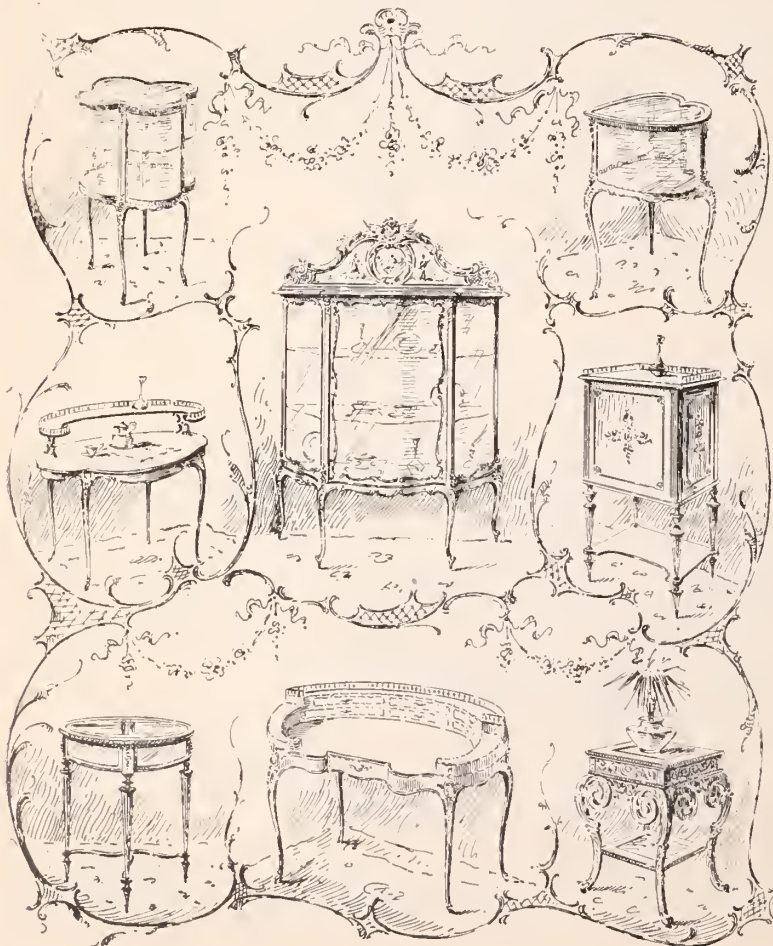
One of the most wonderful clocks in the world is being exhibited in St. Petersburg.

says the *St. James Gazette*. It was originally manufactured for the late Duke Charles of Brunswick, who bequeathed it to the Swiss Confederation. There are no fewer than 95 faces to this colossal time-piece. It indicates simultaneously the time of day at 30 different spots of the earth's surface, besides the movement of the earth around the sun, the phases of the moon, the signs of the zodiac, the passage over the meridian of more than 50 stars of the northern hemisphere, and the date according to the Gregorian, Greek, Mussulman and Hebrew calendars. So complicated are the works that it took two years to put them together after the clock had been sent in detached pieces from Switzerland to Russia.

Japan-United States Trade.

The value of imports into Japan from United States during the year 1894 of lines represented by THE CIRCULAR, was: Clocks \$15,808.24; parts \$23,831.65; watches, \$12,054.08; fittings, \$6,819.82. The imports from all countries were: Clocks, \$54,754.56 parts of \$51,844.27; jewelry, \$15,841.33; microscopes, \$7,479.83; opera and field glasses, \$8,079.02; watches, \$205,560.28; parts of \$14,513.69.

Value of exports to the United States from Japan during 1894 was: Bronze ware, \$13,928.10; clo'sonné and shippo, \$12,141.05; ivory ware, \$6,681.10; porcelain and earthenware, \$235,015.46



READY FOR YOUR INSPECTION !!

... THE LINE OF ...

ART FURNITURE AND HALL CLOCK CASES.

ESPECIALLY ADAPTED FOR THE
JEWELRY AND ART TRADES.

MANUFACTURED BY

Geo. W. Smith & Co.,

MAKERS OF

ART FURNITURE.

Factory: 3907-19 POWELTON AVE.,

PHILADELPHIA, PA.

NEW YORK OFFICE 818 BROADWAY,
AND
SALESROOMS. H. P. VOLLMER,
MANAGER.



HINRICHS & CO.,

29 & 31 Park Place, N. Y.

Useful and Art Goods for Jewelers



CHINA LAMPS, all sizes and prices, FINE FRENCH CHINA CHOCOLATE POTS, CRACKER JARS, BOWLS, FANCY TRAYS, and an enormous assortment of A. D.'S, CHOCOLATES, TEAS, ETC.

Brush and Comb Trays, Pen Trays, Pin Trays, Boxes, Toilet Sets and Fancy Knick-Knacks

In French and Dresden China.

SEND FOR CATALOGUES AND PRICE LISTS.

Bric-a-Brac and Art Pottery.



FERNERIES IN GLASS AND CHINA.

WRITE FOR OUR ILLUSTRATED CATALOGUE OF

CUT GLASS AND CHINA SPECIALTIES.

GOODS PARTICULARLY SUITABLE FOR JEWELERS.

Lazarus, Rosenfeld & Lehmann,

60 & 62 MURRAY STREET,
NEW YORK.



OIL BOTTLE, 3 LIP.
Can be retailed at \$1.00.

Chicago Office and Sample Rooms, 45 and 47 East Lake Street.

FRENCH "A. K." CHINA,

IS PRODUCED IN THE NEWEST SHAPES AND DECORATIONS.

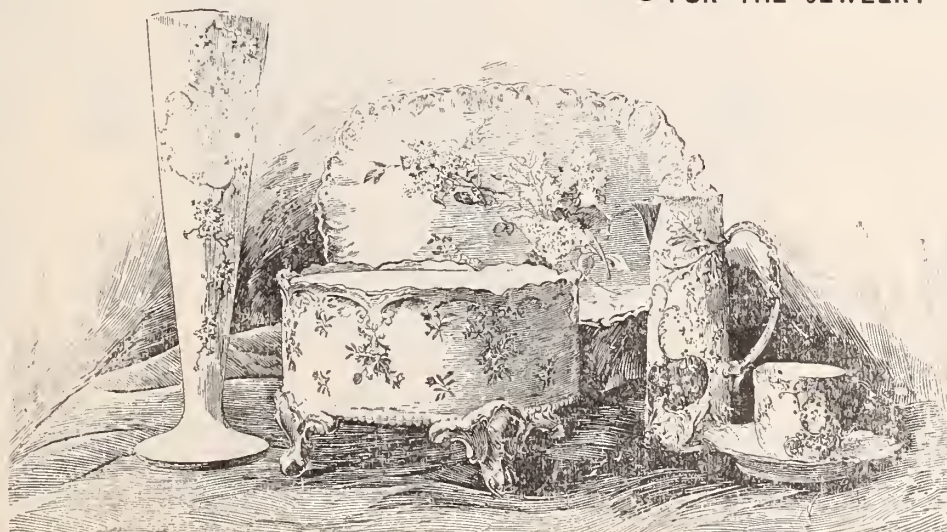
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- Gilt Clocks,
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Clocks,
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HIGHEST AWARD AT THE COLUMBIAN EXPOSITION, CHICAGO, 1893.

**WHAT IS THE H. E. O.
ROYAL CLUSTER?**

FOR THE ANSWER
WRITE TO
H. E. OPPENHEIMER & CO.,
14 MAIDEN LANE,
NEW YORK.



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189 Broadway, New York.

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VOL. XXXI.

NEW YORK, WEDNESDAY, DEC. 4, 1895.

No. 18.

A RESCUE AT SEA ILLUSTRATED IN SILVER.

THE fourth silver cup to be presented by President Cleveland to sea captains who have rescued American sailors from wrecks, was recently completed by the Mauser Mfg. Co., 14 E. 15th St., New York. This cup, here illustrated, was made for Moore & Leding, jewelers, Washington, D. C., from whom the State Department ordered it. It will be presented to Captain John Wiltshire, of the British S. S. *Mohawk*, in recognition of his rescue, on March 28, 1894, of the crew of the schooner *Alton S. Marshall*.

The trophy stands, including the onyx pedestal, 18 inches high, and measures about 9 inches from handle to handle. The finish is bright silver with the exception of the oxidized panels and handles. On the front panel, in bold repoussé is seen a ship going to the rescue of a wreck. The panel is surrounded by a repoussé border in rococo style. The reverse panel is surrounded by a similar border and is to contain the inscription: "From the President of the United States to Captain John Wiltshire of the British S. S. *Mohawk* in recognition of his humane services in effecting the rescue of the captain and crew of the American schooner *Alton S. Marshall*, March 28, 1894."

The handles which are formed of two

eagles surmounting American shields, are fine specimens of modeling. From behind each shield, spreading on both sides, appear sprays of laurel. Between the panels and



SILVER CUP GIVEN BY THE U. S. GOVERNMENT TO CAPT. JOHN WILTSHIRE.

the border of 13 stars at the top of the cup, is a laurel wreath designed to contain an inscription.

The Lustre of Metals.

DAVE was the first to attempt an investigation of the causes of metallic lustre. He had examined by the aid of a stereoscope, two images of a pyramid, one being colored blue and the other yellow, expecting to find a relief image of a queer color. He was astonished, however, to discover that the mixture of colors gave a reflection like that of a polished metallic surface. Having repeated the experiment, using a black and a white image, he obtained the metallic color of lead and tin. Dave concluded that the metallic lustre is due to two reflections from supposed surface, and that the accommodation of the eye being different for each color, a perfect coincidence of the images of different colors was impossible. The lustre of metals would thus be caused by a reflection from the actual surface, and not from beneath the surface. This explanation attributes a considerable degree of transparency to the metal, more, indeed than seems consistent with parts.

Brucke offered another theory, according to which the color of light reflected from bodies not possessing the metallic lustre, should be independent of the local color—that is, the color of the reflecting body—while in the

The Hamilton Watch Co.

has added to its line four new 18 size full plate 15 and 17 jewel movements.
Write for description and prices.
The increasing popularity of

HAMILTON WATCHES

is due to the fact that they excel all others in accuracy, mechanical excellence, and beautiful finish. They are especially adapted to Railroad service, and are in general use on all the principal Railroads of the country. They are sold to **Legitimate Retail Jewelers** only. No **Catalogues** or **Printed Price Lists** are issued. No movements are **Named**. Prices are **Guaranteed**. Full **Rebates** will be made on all movements that are reduced in price or discontinued.

HAMILTON WATCH CO., LANCASTER, PA.

CARBORUNDUM

THE GREATEST ABRASIVE YET DISCOVERED.

Four times the Labor and Expense-saving qualities of Emery, Corundum or other abrasives. Adapted for Lapidary Work, Grinding, Polishing and every operation where a perfect abrasive is necessary. A box of the Crude Carborundum Crystal as taken from the electric furnace, will be sent free to any Jeweler on application.

Hones, Slabs, Files.

Price List of Carborundum Wheels.																	
ACHESON'S PATENT, February 28th, 1893; February 26th, 1895.																	
DÍAM. IN.	THICKNESS IN INCHES.																MAX. REV.
	¼	⅜	½	⅝	¾	1	1¼	1½	1¾	2	2¼	2½	2¾	3	3½	4	
1	\$.15	\$.15	\$.20	\$.20	\$.20	\$.25	\$.30	\$.30	\$.35	\$.40	\$.40	\$.45	\$.50	\$.55	\$.60	\$.70	18000
1½	.20	.25	.25	.30	.30	.35	.40	.45	.50	.55	.60	.65	.70	.75	.85	.90	14000
2	.20	.30	.30	.35	.40	.45	.50	.55	.60	.65	.70	.75	.85	.90	11000		
2½	.25	.35	.40	.45	.50	.55	.65	.70	.80	.90	1.00	1.10	1.20	1.25	1.40	1.50	8800
3	.30	.45	.55	.60	.65	.75	.85	1.00	1.15	1.25	1.40	1.50	1.60	1.75	2.00	2.20	7400
3½	.40	.50	.65	.70	.80	1.00	1.15	1.30	1.45	1.65	1.80	1.95	2.10	2.20	2.55	2.90	6300
4	.50	.60	.75	.85	1.00	1.20	1.40	1.60	1.80	2.00	2.20	2.40	2.60	2.80	3.20	3.60	5500
5	.70	.85	.95	1.15	1.25	1.60	1.95	2.30	2.60	3.00	3.30	3.65	3.95	4.25	4.90	5.55	4400
6	.95	1.10	1.30	1.55	1.75	2.20	2.70	3.15	3.60	4.10	4.55	5.00	5.45	5.90	6.80	7.70	3700
7	1.25	1.45	1.65	1.95	2.30	2.95	3.50	4.15	4.80	5.40	6.00	6.60	7.20	7.80	9.00	10.25	3160
8	1.50	1.70	2.00	2.40	2.80	3.60	4.40	5.20	6.00	6.75	7.55	8.30	9.10	9.90	11.45	13.00	2770
9	1.80	2.10	2.40	2.90	3.35	4.30	5.30	6.25	7.25	8.20	9.15	10.10	11.10	12.05	14.00	15.90	2460
10	2.15	2.50	2.85	3.45	4.00	5.15	6.30	7.45	8.60	9.75	10.90	12.00	13.20	14.35	16.60	18.90	2210
12	2.65	3.10	3.70	4.50	5.25	6.80	8.40	9.95	11.50	13.05	14.60	16.20	17.75	19.30	22.45	25.50	1850
14			5.05	6.05	7.00	9.00	11.00	13.00	15.00	16.95	18.95	20.95	22.95	24.90	28.90	32.80	1580
16					9.10	11.70	14.30	16.85	19.45	22.00	24.55	27.15	29.70	32.30	37.40	42.50	1380
18					11.25	14.45	17.70	21.00	24.25	27.50	30.75	34.00	37.25	40.50	47.00	53.50	1230
20						17.50	21.55	25.55	29.60	33.70	37.80	41.90	45.95	50.00	58.00	66.00	1100

The wheels are made with a vitrified bond and pressed under hydraulic pressure. Those over three inches in diameter are turned up after firing. The same numbers are used to designate the degrees of fineness, as are used with Emery, and the wheels are made in seven degrees of hardness, marked SSS, SS, S, M, H, HH, HHH, from extremely soft to extremely hard. In ordering, state diameter, thickness, hole, number and hardness.

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Fine Rolled Plate Watch Chains.

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For Toilet Sets or single pieces, such as Mirrors Hair Brushes, Tooth Brushes, Nail Brushes, Shaving Brushes, Whisk Brushes, Hat and Bonnet Brushes, Razors and Razor Stropps.



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HANDSOME, DURABLE.

Curb—in all sizes—Chased or Polished Silver and Gold, Light and Heavy Weight, with Padlocks or Snap and Trilby Heart. Very popular.

This Handle is applied to Letter Openers, Nail Files Polishers, Button Hooks, Shoe Horns and a large number of toilet and manicure goods.

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In both Gold Plate and Sterling Silver. New patterns constantly being added to our already choice line.

Embroidery Articles.

Scissors, large and small, straight and curved, Button-hole, in Silver and some in Gold plate, beautiful designs, and of Henckel's German Steel.



No. 366 4 1/2 INCHES LONG.
Files, Cuticle Knives, Nail Polishers, Paste and Powder Boxes, Trays for the Dresser, Tweezers, Curlers, and Cases for Pocket Files and Combs.

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Our Sterling Silver Dripless Tea Strainer, Butter Picks, Mustard Spoons, Butter Spreaders, Butter Plates, Fruit Knives, Letter Openers, Candle Sticks, Game Counters, Ink Erasers, Stamp and Match Boxes *suggest* that we can furnish a multitude of the most useful and ornamental articles that can be furnished by any manufacturer. (Over 400 Sterling Silver Novelties.)



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262/1328 SIZE OF THIS CUT.
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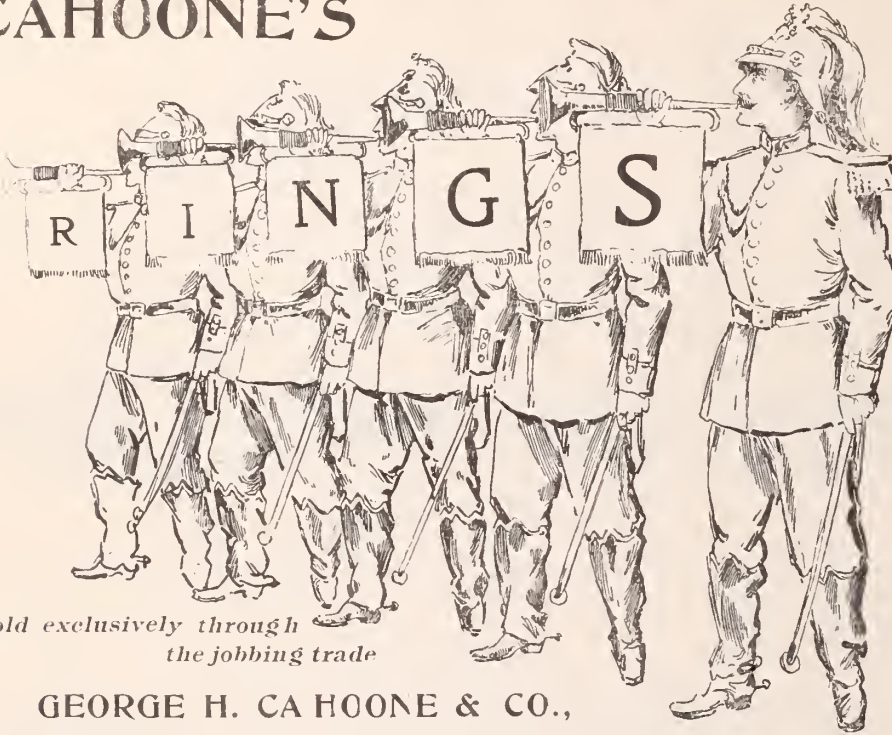
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ARNSTEIN BROS. & Co.,

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NEW YORK.

case of metals the color of the reflected light is that attributed to the substance, the incidental light being white. He also considered that a certain intensity of reflection was a necessary condition for metallic lustre, this intensity resulting from the capacity of the metals, and he mentions the phenomenon of total reflection as producing a perfect imitation of metallic lustre.

These theories of Dave and Brucke represent opposing views of the transparency of the metal; the one considers it as opaque, the other as transparent. Herr W. Spring (Bull. Soc. chem., 50,219) endeavors to reconcile these views by a study of the nature of the surfaces of the solids he has obtained during his experiments on the compression of solids within polished steel cylinders. He finds that substances, which, in the form of powder, are opaque, produce solids that have a metallic lustre, whatever the nature of the substance, while such substances as yield powders more or less transparent formed cylinders having vitreous surfaces, looking as if varnished.

New York Credit Men Favor the Torrey Bankruptcy Bill.

The New York Credit Men's Association in executive session assembled Nov. 21st, passed the following preamble and resolutions regarding the Torrey Bankruptcy Bill:

WHEREAS, The Torrey Bankruptcy Bill is the outgrowth of a National movement, designed to secure legislation by Congress, as contemplated by the Constitution at the time of its adoption, and on account of the good results that will follow its enactment, among which are the following:

- First.* That it would lessen the number of failures.
- Second.* That it would increase dividends from bankrupt estates.
- Third.* That it would tend to break up professional failing and attempted fraud.
- Fourth.* It would inspire greater confidence in commercial and mercantile transactions.
- Fifth.* It would stop all unjust preferences, either directly or indirectly, as allowed in many States, by assignments or otherwise, or by confession of judgment, creation of liens by debtors, unjust preferences by attachment, etc., and would thus permit a fair and equitable division of assets.
- Sixth.* It would furnish a uniform insolvency law and substitute a uniform system in place of the existing confusion growing out of so many different State laws.
- Seventh.* It would effectuate prompt settlement, with a minimum of litigation and expense between creditors and debtors in failing circumstances.
- Eighth.* It would tend to stop fraud by debtors and oppression by creditors.
- Ninth.* It would give full opportunity for investigation of the affairs of the debtors to the end that justice may be done and equity insured.
- Tenth.* It would provide relief to the honest but unfortunate debtor and allow him for his own benefit, and for the general good, to re-enter the race of business life without being handicapped by the weight of debt.

Therefore, be it resolved, by the New York Credit Men's Association, that our Representatives and Senators in Congress be urgently requested to lend their efforts and influence toward the early enactment of the Torrey Bankruptcy Bill.

Resolved, that the Secretary be directed to send to each Senator and Representative in Congress from the State of New York, a copy of the foregoing.

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SUSPENDERS, GARTERS, PIPES, MANICURE GOODS, ALL SIZES; NAIL POLISHERS, BONNET BRUSHES, WHISK BROOMS, ERASERS, MEMORANDUM TABLETS AND BOOKS, UMBRELLA FASTENERS, CANE STRAPS, PAPER CUTTERS, TAPE MEASURES, RATTLES, LETTER CLIPS, &c., IN STERLING SILVER. ALSO MAKERS OF 10KT. AND 14KT. CHAIN BRACELETS, DIAMOND BRACELETS, MINIATURE BROOCHES IN GOLD AND SILVER, PLAIN AND DIAMOND 14KT. LINK BUTTONS.

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These Opera Glasses have had a **GREAT SALE.**

We will be unable to supply the demand this year.

Do not fail to order your stock of them while the best selling patterns and sizes can be supplied.



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 BRANCH HOUSES:—NEW YORK, 226 Fifth Ave.; CHICAGO, 109 Wabash Ave.; SAN FRANCISCO, 120 Sutter Street.

American Jewelry Trade with the Southern Nations.

ARTICLE I.

BOTH as an importer and an exporter the Mexicans and their country ought to receive more consideration than has heretofore been accorded to them by our business men and government. The length of this important southern neighbor of ours is 2,100 miles, the breadth, 1,600 miles, and the total population divided among 30 states, is 11,632,924. A new census will be taken during the coming month. The preponderance of trade with Mexico has been, and to some extent, is today carried on with European countries, and is so from various causes, but not from the presence of any serious obstacles that are to be looked upon as insurmountable.

Mexico is not and never was an extensive manufacturing country. On the other hand it must be admitted that the people are willing to learn and the Mexican government will look favorably upon any methods that may be suggested, provided they can be proven an advantage to the people. One of the primary causes of the tendency of Mexico to trade with European countries is, of course, the fact that all the early migration to that country was from Europe, and this led to traffic with the mother countries. This condition of affairs is, however, now changing, as many of our enterprising people are awaking to the fact that in Mexico they can make money faster, and live cheaper than in our own country. Another and at the present time, the principal cause of our failure to secure this trade is due to the fact that we are constantly trying to force the trade to accommodate us instead of accommodating the trade. In other words—we fail to study existing conditions. On this point again the European merchant is ahead of us.

The Mexican speaks and reads the Spanish language. Therefore, the first requisite for an American manufacturer of jewelry is a salesman who is perfectly familiar with this language. Again, the customs laws and duties are peculiar, and a merchant intending to do business with that country should make himself perfectly familiar with them. Our American weights are incomprehensible to a Mexican merchant for the reason that Mexico, as well as all countries to the south of us, use the metric system.

Goods going into Mexico have to be examined several times at various custom houses. Suppose, therefore, that one of our manufacturers ships a bill of goods to a man in Mexico City. As a rule he writes it in English, uses English weights and measures, none of which is understood by the custom house officials or the man who finally receives the goods; is it any wonder that he is disgusted and that he determines for the future to buy his goods where his wants and requirements are treated with the consideration they deserve, as is the case in

European houses, where bills of lading, invoices and correspondence are carried on in Spanish? Another point to be remembered is that the Mexicans are quick to take up new ideas, provided they understand them; therefore it is a trade that is worth studying and paying attention to.

Of the goods manufactured in Mexico, one of the most important is art pottery, and this is manufactured very extensively. That manufactured in Guadalajara is gray, polished and highly decorated in gold, silver and colors. The Zacatecas ware is red, with splashes of underglaze color; while that of Guanajuata is in dark browns or greens, and is ornamented with figures in low relief and finished with a soft rich glaze. Their clay figures and the rapidity with which they are made is simply wonderful; and specimens of their handiwork in wax which adorn so many of their handsome churches are a marvel to all who see them.

There is only one manufactory of jewelry and trinkets in the country, and the importations in this line from England and France amount annually to millions of dollars. There is nothing to be said of their gold and silver filigree work that is not already known all over the civilized world.

It would be hard to tell what marvellous riches may not yet be discovered in Mexico. Already the country exports opals, of which the finest are found in the State of Querétaro, where there are great beds of the stones, the most important deposit yielding from \$80,000 to \$100,000 per annum.

The Mexican onyx, so largely used in the jewelry trade, and almost the sole source of the world's supply, comes from Pueblo and is controlled by a New York syndicate. Among other precious stones found in Mexico are the topaz, emerald, agate, amethyst, pearl and garnet.

The average wages paid to jewelers in Mexico is \$4.15 per week and that to engravers \$4.66.

For the quarter ending Sept. 30, 1894, our imports from Mexico included: Onyx, \$204; opals, \$750; and pearls, \$1,299; while during the quarter ending Dec. 20, 1894, we find; Cutlery, \$214.54, jewelry, \$205; opals, \$730; pottery, \$164.50; statuettes, \$72.

So much for American trade with Mexico. Now let us turn our attention to Mexican trade with the United States.

The Mexican tariff on jewelry is as follows:

- Fans, with mountings of bone, under paragraph 102 of the act of Nov. 1, 1891, per kilogram of 2.20 pounds is \$1.25 in Mexican silver.
103. Fans with mountings of horn, \$1.25 per kilogram.
104. Fans with mountings of tortoise shell, \$2.50.
105. Fans with mountings of mother-of-pearl, \$2.50.
106. Fans with mountings of ivory, \$2.50.

108. Manufactures of tortoise shell, n. s. m., \$1.75.
17. Raw tortoise shell, 25 cents per kilogram.
111. Manufactures of ivory, n. s. m., \$1.75.
112. Manufactures of mother-of-pearl, n. s. m., \$1.75.
116. Worked coral, \$1.50.
256. Jewelry and all kinds of work of gold or platinum, or composed of both these metals, combined with pearls or precious stones, \$75.
257. The above without pearls or precious stones, \$50.00.
258. Jewelry and all kinds of work of silver, or composed of silver and gold, combined with pearls or precious stones, \$50.00.
259. The same without precious stones, \$10.00.
283. Ornaments or jewelry of copper or brass, even gilt or silvered, 60c.
357. Unwrought jet, 25c.
362. Diamonds, cut, of any shape, not set, \$5.00 per carat.
363. Emeralds, rubies, and sapphires, not set, \$3.00 per carat.
372. Precious stones, not elsewhere mentioned, not set, \$10.00 per hectogram of 3.5274 ounces.
394. Manufactures of jet, not elsewhere mentioned, \$1.75.
434. Spectacles and telescopes, n. s. m., with mountings which are not of gold, silver, or platinum, \$1.00.
443. Glasses for spectacles and watches, 50c.
803. Movements for wall or table clocks, 60c.
804. Movements for repeating watches, \$5.00 per set.
805. Movements for other watches, \$1.00 per set.
809. Clocks for towers and public buildings, free.
810. Clocks of all kinds, even with small ornaments of common metal, 75c.
811. Watches of gold or plated with gold, repeaters, even with precious stones, \$14.00 each.
812. The above, not repeaters, \$7.00 each.
813. Watches of silver, or material other than gold, repeaters, \$5.00 each.
814. The same, not repeaters, \$1.00 each.
887. Statues, busts, vases and other works of art, of any material, exceeding 110.23 pounds in weight, .05c. per kilogram.
- Under date April 30, 1894, the following alterations were made to the above tariff, viz.:
283. Jewelry of any metal other than gold, silver or platinum, neither gilt nor silvered, 50 cents.
- 283 A. Jewelry of any metal other than gold, silver or platinum, gilt or silvered, \$1.50.
- Under date April 22, 1893:
27. Ivory, unwrought, 8 cts.
28. Mother-of-pearl, unwrought, etc., 5 cts.
54. Coral, unwrought, 8 cts.

DIAMONDS.
Wm. S. Hedges & Co.,
IMPORTERS OF
Diamonds and Precious Stones.
DIAMOND JEWELRY.
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IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

182 BROADWAY, COR. JOHN STREET,
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L. BONET,
ESTABLISHED 1866.
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PORTRAITS
Works of Art,
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Cutting for the Trade a Specialty,

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 AND ALL GOODS FOR
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The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT
 IN QUALITY AND PERFECT IN FINISH.
 WE MAKE EVERY VARIETY OF FINGER
 RINGS.

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3 MAIDEN LANE,

NEW YORK.

BRANCH OFFICE :

206 KEARNY STREET
SAN FRANCISCO CAL.

Special attention must be paid to the matter of invoices, for the reason that if a case of goods is marked differently from the contents, duty is charged as per marking. The Free Zone clause in the Mexican tariff is one worthy of special attention, as it grants a privilege of import at 10 per cent. of the Mexican tariff, to any town within a 12 mile limit from the border, and extends from Matamoras, on the Rio Grande, to the Pacific Coast. This decree became a law on March 1, 1895.

European watches have been imported into Mexico chiefly on account of their cheapness, but as the superiority of American watches is becoming known they are steadily gaining in favor. It must be remembered that no statistics will give the correct importations in this line, because the tariff permits a person to bring in two watches free if worn upon the person, and there is much travel daily to and fro over the frontier. As a rule hunting case watches are preferred.

The American watch trade is very little pushed in Mexico, but there is a large field awaiting development. The exports of American watches and parts of same during the year 1891-2 were valued at \$3,355; in 1892-3 at \$12,855, and in 1893-4 at \$6,589.

Clocks of American make are now most commonly used in the northern part of the Republic, and alarm clocks are favorites. While the trade in elaborately ornamented clocks is not extensive, a very large one can be worked up in cheaper timepieces. Those best suited to the markets are metallic cases and keyless. The American exports of clocks during the last three years were as follows: 1891-2 at \$18,858; 1892-3 at \$20,343, and in 1893-4 at \$11,308.

Solid silverware is very little used, but our best plated goods are rapidly winning a place alongside the best grades of European plated ware. But this line also is sadly in want of energetic pushing.

While jewelry is principally imported from Europe, yet some American manufacturers are introducing rolled plate and filled jewelry with marked success, especially in watch chains. And here it might be suggested that if the links of watch chains were made tubular instead of solid, a saving of one-third could be made in weight without any sacrifice of strength. This would be best as all tariff is paid upon the weight of goods.

In closing these remarks, all that can be said is, that with the increase in transportation facilities both by rail and water, there are increasing opportunities for American manufacturers to introduce their goods, and as the people have an innate love for jewelry, when once introduced there is no reason why the trade cannot be held and increased to the ultimate exclusion of European goods if only we will do in Rome as the Romans do; in other words, study the trade requirements carefully.

All above tariff charges are per kilogram of 2.20 pounds, unless otherwise specified.

Jewelry and Silver Fashions of the Holiday Season.

A LADY'S RAMBLES AMONG THE JEWELERS.

Watchmakers have succeeded in convincing the most sceptical that it is quite possible for a tiny watch to be an accurate timekeeper.

*

In finger rings there is a new crossover in which a diamond is traversed by a ruby.

*

Quite new and very handsome are the richly cut glass jars with air tight stoppers, for cigars.

*

Jewelry set with artificial and imitation stones is much of it so pleasing in effect as to solve, for a large class, the problem of buying personal ornaments though poor.

*

Articles in leather, from the darkest shade of Russian leather to white kid, are very much in style, and manufacturers have sent out many striking novelties this season.

*

Tortoise shell with gold or silver trimmings is fashionably applied to toilet articles. The latest wrinkle is where the coat-of-arms is wrought on each article, or, lacking this, the owner's monogram.

*

A fad of the moment is Delft ware furnishings for the writing table.

*

A gold chain necklace that will doubtless find favor, has all sorts of stones attached as pendants, including topaz, amethyst, peridot and aquamarine in irregular sizes.

*

Curb bracelets with padlocks divide favor with the curb bracelets with Trilby hearts.

*

Souvenir spoons designed especially as an accompaniment to Christmas cards are a pleasing feature among holiday goods.

*

Housewives have a predilection for the tall slender vases which appear in the Carlsbad decorated glassware.

*

Delft ware was never more popular than at the present time.

*

Belts to wear with chatelaine bags match the bags in material and decoration, and are narrow in width.

*

Equipments for the writing desk combine beauty with service in an extended list of modern appointments that appeal equally to both sexes.

*

Unique puff boxes, designed for Christmas, are constructed of repoussé gold or

ESTABLISHED 50 YEARS.

RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

55 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 Tulp Straat,
AMSTERDAM.

1 St. Andrews St.,
Holborn Circus,
LONDON E. C.



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ESTABLISHED 1841

CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE

NEW YORK.

A. CARTER, JR.
A. K. SLOAN
C. E. HASTINGS.

GEO. R. HOWE.
WM. T. CARTER.
WM. T. GOUGH.

FACTORY, NEWARK, N. J.

1866: Nassau St. **W. E. MOUTOUX** 1895: 2345 8th Ave.
NEW YORK.

HAIR * JEWELRY.

The only manufacturer remaining in the United States. 1896 CATALOGUE READY SOON.
Please order from any New York Catalogue.

HERMAN KOHLBUSCH, SR.



Established 1858
Manufacturer of
FINE BALANCES
AND WEIGHTS for
every purpose
where accuracy is
required. 59 Nas-
sau Street, cor.
Malden La. N. Y.
repairs (and more)
promptly made.



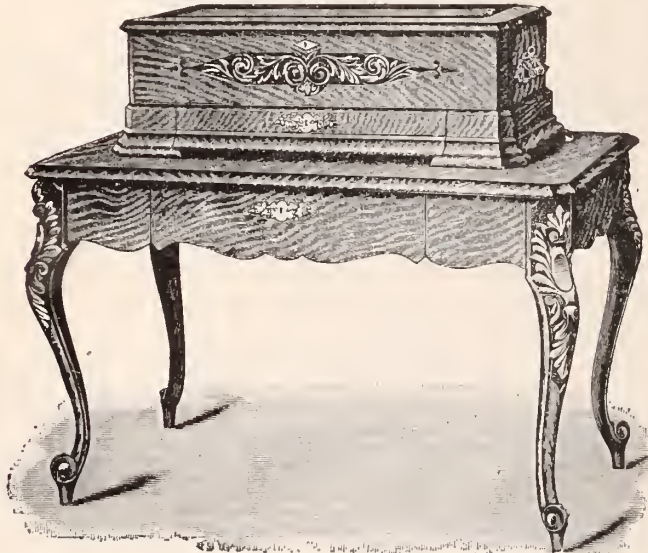
A Holiday Money Maker!



OUR LINE OF

MUSICAL BOXES.

MECHANICAL SINGING BIRDS.



.... MUSICAL NOVELTIES

THE FORTE-PICCOLO AND IDEAL

Are the two leading styles of Musical Boxes. Any number of tunes can be obtained for these Boxes on cylinders of six tunes each at low prices.

SEND CARD FOR CATALOGUE AND PRICE LIST.

JACOT & SON, 39 UNION SQUARE,
NEW YORK.

THE MAUSER MFG. CO.,



• • • SILVERSMITHS, • • •

14 East 15th Street,

New York.

silver, and the cover is a painted miniature.

Attractive features in silver are oblong and oval bonbon dishes. The smaller of these dishes are accompanied by silver tongs, but the larger ones have captivating satellites in the shape of flat spoons of pierced silver gilt, with short floriated handles.

Many women and not a few men are buying diamonds as an investment in the belief of an inevitable rise in price that will give better returns than government bonds.

New umbrellas show gold, silver or ivory handles without hook or crook—absolutely straight.

Green is a favorite color in chatelaine bags and when their enrichment employs enamels in deep reds and dull blues mingled with gold, the result is all that the most exacting of women can desire.

Included among artistic appointments for boudoir and library are Delft and Dresden china articles, useful and decorative. These afford pleasing effects at a comparatively small expenditure of money.

ELSIE BEE.

Death of Christian Boessel.

ANNAPOLIS, Md., Nov. 28.—Christian Boessel, the well known jeweler, died suddenly Sunday night of congestion of the lungs. He was born 53 years ago in Weimar, Germany, and for 30 years past conducted a jewelry business in Annapolis.

By the citizens he has been favorably known this length of time. In private walks of life Mr. Boessel impressed his acquaintances by his unassuming and exemplary manners and quiet demeanor. As a city alderman he was found to be conservative, consistent and firm in the discharge of his duties, a peculiar trait to which he strictly adhered in public and private affairs. He had been one of the most valued directors of the Annapolis Workingmen's Building and Loan Association since its organization 18 years ago.

Mr. Boessel took an active part in church matters. He belonged to several orders, including the Masons, Knights of Honor, Odd Fellows, Knights of Pythias and German Aid Society. He leaves a wife and nine children, five sons and four daughters.

Burglars Rampant in Eastern Pennsylvania.

PERKASIE, Pa., Nov. 30.—Eastern Montgomery and upper Bucks county have for the past five weeks been the scene of a number of robberies, among them that of C. S. Hunsberger's jewelry store, in Souderton, from which were stolen 15 gold watches. Detectives O'Brien and Bristley, of the Reading Railroad, have been investigating

the robberies and as a result two cigar makers of Souderton have been arrested on suspicion.

The men, Joseph Frazier and D. H. Barndt, were committed in default of bail to Norristown jail for a further hearing. The charge in the preliminary hearing was feloniously entering freight cars.

William Loeb Acquitted of the Charge of Slander.

PROVIDENCE, R. I., Dec. 2. — William Loeb, of William Loeb & Co., manufacturing jewelers, was before the Court of Common Pleas the past week to answer the charge of slander brought against him by Asa H. Richmond and wife. Mr. Richmond, was formerly in the employ of William Loeb & Co. as a traveling salesman, and it was claimed that Mr. Loeb stated that Richmond was a liar and a swindler. Mr. Richmond is at present in the employ of D. R. Childs.

After a trial continuing nearly two days the jury acquitted Mr. Loeb.

Failure of the What Cheer Jewelry Co.

PROVIDENCE, R. I., Dec. 2.—The What Cheer Jewelry Co., manufacturers of plated jewelry, 143 Summer St., assigned late Saturday afternoon to Raymond L. Colvin. Poor business and poorer collections are stated as the causes of the difficulties.

The business was started in September, 1893, by Herbert S. Barrows and Charles H. Kenison, both of whom had formerly been in the employ of R. B. Horton. They continued together until last April, when the latter retired and Fred E. Pierce was admitted. This Fall Mr. Pierce retired and William H. Clewly, an old time manufacturing jeweler, became a partner. The liabilities are not thought to be more than \$5,000.

Edward M. Lapierre Puts a Bullet in His Head.

DETROIT, Mich., Nov. 30.—Edward M. Lapierre, the leading jeweler of Niles, Mich., put a bullet through his head last night, killing himself instantly. He committed the deed in rather a sensational manner. He went to the village cemetery and sat down upon a tombstone. It is alleged that he was temporarily insane at the time.

Lapierre was 40 years of age and had been a jeweler in Niles for many years, succeeding his father who was a pioneer in the business. For the past three years he has frequently shown signs of mental failure, particularly after the brutal murder of an aunt a couple of years ago. He also brooded over other troubles. Some time ago Lapierre began to drink and three months ago took the Keeley cure. Yesterday he began drinking again. He was a prominent mason and well respected. He leaves a widow and two children.

Boston Dealers Receive Awards at the Mechanics' Fair.

BOSTON, Mass., Nov. 30.—The judges of exhibits in group L, of the Mechanics' Fair, Samuel N. Davenport (chairman), Rufus B. Carr, Ottomar Wallburg and Capt. Charles W. Tracey, have made the following awards:

Andrew J. Lloyd & Co., for optical goods, gold medal.

Walter H. Durfee & Co., for tubular chime clocks, gold medal.

Dennison Mfg. Co., crepe tissue work, silver medal.

Faneuil Watch Tool Co., for watch tools and machinery, special diploma reaffirming award of gold medal.

Roscoe M. Floyd, for watches and appliances for testing the same as to temperature, gold medal.

The jewelry store of Hall & Caron, Worcester, Mass., was broken into by burglars last Friday, shortly before midnight, and a collection of gold plated jewelry stolen. The thieves gained an entrance by forcing a side window on Vine St. with a jimmy. A young man who chanced to be passing, discovered the burglars as they were crawling in and notified the first policeman whom he met. A watcher who stood outside while the cracks got in their work, notified the others that they had been discovered and a hasty exit was made. The goods stolen consist mostly of rings, collar and sleeve buttons and neck chains.



THE DIAMOND DIGGER.

CUTTERS OF DIAMONDS.

OPPENHEIMER BROS. & VEITH.

DEALERS IN WATCHES.



THE DIAMOND CUTTER.



THE DIAMOND WEARER.

65 NASSAU ST.,

PRESCOTT BUILDING,
JOHN AND NASSAU STS.,

NEW YORK.

LONDON:

10 HATTON GARDEN.

AMSTERDAM:

TULP STRAAT NO. 2.

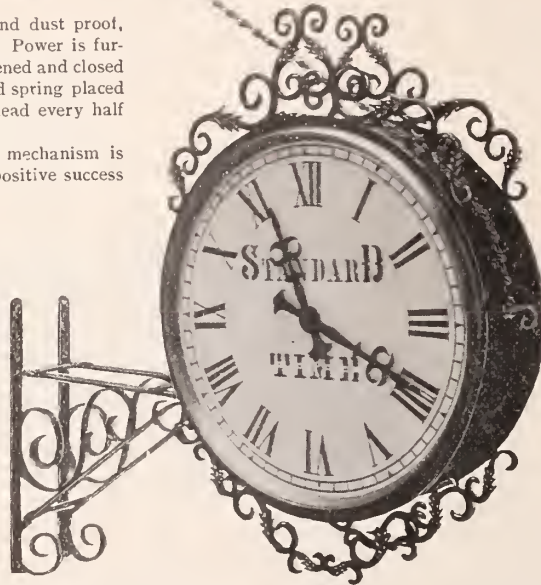
To successfully advertise your place of business you must cater to the convenience as well as the aesthetic eye of the public. Examine the accompanying fac-simile of our Bracket Clocks.

Did you ever see any so perfectly proportioned. We make this Clock for either Bracket or Post. It measures four feet from top of ring to bottom of ornament; is 30 inches in diameter and 10 inches thick. It is water and dust proof, and the dials are protected by Glass Bezels. Power is furnished by a small Battery. The circuit is opened and closed every 30 seconds by a small contact-wheel and spring placed on your regulator, thus moving the hands ahead every half minute.

The case is made of cast iron and the mechanism is simple. This clock is no experiment but a positive success and will last you a life time.



TIME KEEPING ELECTRIC SIGN CLOCK.

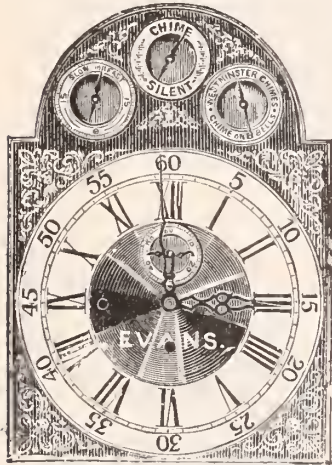


PRICE, from \$40.00 up.

Correspondence Solicited.

**Joliet Electric
Mfg. Co.,**

JOLIET, ILL.



GRANDFATHER'S CLOCK.

W. F. Evans & Sons,

Soho Clock Factory,

Handsworth, Birmingham, England,

MANUFACTURERS OF

CHURCH, CHIME and QUARTER CLOCKS.

SCHOOL AND HOUSE CLOCKS With arch brass dials to chime upon Bells, Gongs and Harrington's Patent Tubes.

ESTABLISHED 1805.



The Regina Music Box

Plays an unlimited number of tunes; has a brilliant and rich tone, and is suitable for the jewelry trade. Prices run from \$8.00 to \$125.00.

THE "STAR"

Is a Music Box with interchangeable cylinders, and is pronounced by experts to be the most perfect Music Box in the market.

SEND FOR CATALOGUE.

E. L. CUENDET, General Agent,
21 JOHN STREET, N. Y.

R. L. & M.

FRIEDLANDER.

WHOLESALE JEWELERS.

30 MAIDEN LANE,
NEW YORK.

SEND FOR THEIR NEW JEWELRY CATALOGUE
~ No 52 ~

Nail Polishers

AND OTHER

QUICK SELLERS

ARE MADE BY

CODDING BROS. & HEILBORN,

North Attleboro, Mass.

DR. KNOWLES' PRIVATE COURSE IN OPTICS.

Lectures with Diploma \$25.00

Those who desire to study with the Doctor will send in their application. Students received at any time.

The Key to the Study of Refraction.
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Care of JEWELERS' CIRCULAR.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

AIKIN, LAMBERT & CO.,

MANUFACTURERS AND EXPORTERS OF . . .

Fine Gold Pens, = Holders, = Pencils, = Picks

AND NOVELTIES IN GOLD, SILVER AND PLATE.

Having increased the size of our factory we are prepared to make larger quantities of goods than ever. Every pen carefully tested and fully warranted.

CHICAGO BRANCH: 103 State Street,
S. N. JENKINS, Manager.

GENERAL AGENTS FOR
PAUL E. WIRT FOUNTAIN PENS.

19 Maiden Lane, New York.

Another Monster Diamond found in the Jagersfontein Mine.

A cablegram received in New York from Cape Town, Africa, under date of Nov. 26, said that a remarkably beautiful diamond weighing 655 carats has been found at the Jagersfontein Mine, in the Orange Free State.

Powhattan Bell Dies in Poverty.

SAN ANTONIO, Tex., Nov. 28.—Powhattan Bell, aged 62 years, a confederate veteran and one of the oldest, and at one time the wealthiest citizen of this city, was found dead Sunday afternoon in a miserable little building at the corner of Houston and Acequia Sts. He was a jeweler by trade and was a member of the jewelry firm of Bell Bros., which was established in 1852, and was for 40 years known throughout this part of the State and Mexico, and enjoyed the very best reputation.

The firm failed some years ago and all of Mr. Bell's property went to liquidate the debts. Lately he has lived in the little garret room, taking his meals with friends. His death was caused by heart failure.

Springfield, Mass.

F. A. Hubbard has engaged J. B. Spruill, for a long time with E. M. Dickinson, North Adams, as salesman and watch repairer.

The town of Windsor Locks has returned to Harrison A. Strong the \$25 which was illegally collected from him as a license fee.

Mrs. Mary M. Sargent, aged 94 years, widow of Henry Sargent, was buried in this city last week. Her husband, who died in 1864, was a jeweler on Main St.

A. J. Rand, Holyoke, has offered a silver cup to the member of the junior department of the Y. M. C. A. who secures the largest list of members before March 1, 1896.

Mr. and Mrs. Joseph H. Hollister, Greenfield, Saturday celebrated their 50th marriage anniversary. The couple were the recipients of many presents. Among them was a seal case lined with velvet, the inside of the cover being inscribed 1845-1895 and the box containing the figures 50, each numeral being made of 10 \$2.50 gold pieces. Joseph Hollister's young manhood was spent in Michigan, and in Pontiac he learned the jeweler's trade. He then moved to Albany, but on Thanksgiving Day, 1843, he removed to Greenfield, and began working for Jarvis B. Prentiss. In 1844 he bought the business from his employer and has continued his management ever since, although of late years his son, E. H. Hollister, has relieved him of the responsibility of it. Mr. Hollister enjoys the distinction of being the oldest business man in the town.

The members of the State division of the Travelers' Protective Association met in the parlors of the local association, Saturday evening for the purpose of electing State

division officers and to make arrangements for transferring the State headquarters from Boston to this city. The change is made because of Springfield's location and excellent railroad facilities and because it is the home of many traveling men. The meeting was called to order by State secretary C. L. Simpson and the following officers of the State division were elected: President, W. N. Titus; vice-president, S. M. Hunt; secretary and treasurer, F. S. Jervis. President, Titus then appointed the following directors: B. E. Cody, C. C. Munn, C. W. Renneburg, F. W. Taylor,

F. S. Fuller, C. L. Simpson, E. W. Merrill, H. C. Pelham, F. T. Stevens, O. P. Stone, F. S. Burdick. The following chairmen of various committees were chosen: Hotel, C. C. Munn; railroad, H. C. Pelham; employment, C. W. Renneburg; legislature, F. P. Stevens; press, F. S. Jervis. Dr. D. J. Brown was elected surgeon of the Massachusetts division and a vote of thanks was extended to F. S. Jervis for his work as secretary. C. C. Munn, H. C. Pelham and F. W. Taylor were chosen a committee to select rooms in this city for the headquarters of the State division.

Diamonds

AND

Diamond Jewelry

FOR THE

Holidays.

CROSS & BEGUELIN,

43 Rue Meslay,
PARIS.

* 17 Maiden Lane,
NEW YORK.



L. Sauter & Co.,

DEALERS IN DIAMONDS

... AND ...

MAKERS OF FINE JEWELRY,

194 BROADWAY, NEW YORK.

SELECTION PACKAGES SENT ON REQUEST. MOUNTING OF DIAMONDS AND OTHER PRECIOUS STONES IN NEW AND ORIGINAL DESIGNS A SPECIALTY.



S. A. BOYLE & CO.,

AUCTIONEERS FOR THE LEGITIMATE JEWELRY TRADE ONLY

WE GUARANTEE YOU AGAINST LOSS.

WE PAY ALL OUR OWN EXPENSES.

Make no contracts with others before consulting us.

Write for Particulars.

OFFICES:
14 MAIDEN LANE, N. Y.
611 PENN AVE., WASHINGTON, D. C.

Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

THE chief traveling man from the Boston office of the E. Howard Watch & Clock Co. is C. H. Woodman. He was born in New Hampton, N. H., in 1848.

About the year 1874 he accepted the position of traveling passenger agent for the old Boston, Concord & Montreal railroad, and he has been on the go most of the time since. This position he held till 1886, when he took up his present line of work with the E. Howard Co., then located at 378 Washington St., but the following year at 383, the present headquarters of the house. Mr.

Woodman's territory comprises the whole of New England, through which he travels selling electric and tower clocks, drawing plans or contracts with equal facility, and many a town hall, municipal or county building, manufacturing plant or tall

heavenward pointing spire attests his industry and ability. He is a Mason, a member of the Knights Templar at Nashua, N. H., where he resides, and is also a Scottish Rite 32d degree man as well as a member of the St. John Commandery.

Leo Leipsiger, traveling salesman, has severed his connection with L. Black & Co.

The travelers in Kansas City, Mo., last week were: M. Adams; C. R. Taylor, Ansonia Clock Co.; Lee Hirsch, S. Levy & Co.; Alfred G. Stein, L. H. Keller & Co.

R. G. Gallagher, of Sinnock & Sherrill, New York, was registered at the Rossin, Toronto, lately, on his return from a trip through Canada. Mr. Sherry, Joseph Fahys & Co., New York, was in Toronto last week.

C. D. Maughan, traveler for the Goldsmiths' Stock Co., Toronto, has just returned from a successful trip to Halifax and the Maritime Provinces. He found business decidedly improving with a brisk demand for novelties and sterling silver goods.

Traveling salesmen calling on Davenport, Ia., jewelers the past week were: Mr. Sisco, Louis Kaufmann & Co.; Mr. Davis, New Haven Clock Co.; Simon Guggenheim, S. Guggenheim & Co.; M. Pickett, Warner

Silver Mfg. Co.; and Mr. Fink, of Keller, Ettinger & Fink.

Traveling men in Indianapolis, Ind., last week included: I. S. Richter, Bruhl Bros. & Co.; C. O. E. Hartung, Sussfeld, Lorsch & Co.; Mr. Sandman, Trenton Watch Co.; S. Levy, S. Levy & Co.; M. E. O'Donald, Courvoisier-Wilcox Mfg. Co.; R. L. Moorhead, R. L. Moorhead & Co.

Preparations are progressing actively for the mid-Winter annual meeting and banquet of the New England Jewelry Travelers' Association under the direction of Messrs. Shepherd, Hayes and Pingree, the executive committee. Mr. Pingree announces that the date of the affair, originally set for Dec. 20, has been changed to Monday evening, Dec. 23, and the place of meeting will be, as in previous years, the Quincy House, Boston.

The following traveling salesmen passed through Detroit, Mich., last week: W. J. Schiele, New Jersey Lamp & Bronze Works; Mr. O'Donnell, Courvoisier-Wilcox Mfg. Co.; Mr. Sinnock, Ehrlich & Sinnock; Mr. Levy for Adolph Schwob; J. W. Roberts, Williams Brothers Mfg. Co.; T. H. B. Davis, Middletown Plate Co.; Mr. Cook, Bergstein & Sons; D. H. Lowman, Lissauer & Co.; Mr. Townley, Ripley-Howland Mfg. Co.; S. E. Vansant, Simons, Bro. & Co.; Charles F. Ketcham, Riker Bros.; O. C. Lane, Reed & Barton; W. L. Murrieles, S. Sternau & Co.; W. J. Carrow, Mandeville, Carrow & Crane.

Traveling men in the Hub the past week included: Ben Posner, Wallach & Schiele; Fred Dunham, New England Silver Plate Co.; Thomas G. Frothingham; Mr. Steere, Arnold & Steere; Mr. Simons, Stern Bros. & Co.; Charles Schwatz, Criterion Watch Case Mfg. Co.; W. A. Bigelow, W. H. Bell & Co.; A. W. Pierce, Winsted Optical Co.; G. H. Howard, H. Wexel & Co.; Edward J. Hauck, William Schimper & Co.; William H. Jones, Jones & Woodland; A. C. Van Houten, for C. Sydney Smith; John Taylor, Krementz & Co.; W. S. Campbell, Day, Clark & Co.; Mr. Roe, E. Ingraham Co.; E. W. Martin, Martin, Copeland & Co.; Mr. Barker, John W. Reddall & Co.; Irving Smith, Cre cent Watch Case Co.

Among the travelers in Syracuse, N. Y., the past week were noticed: H. E. Friedman, for J. W. Tufts; Mr. Gregory, Strobell & Crane; A. E. Alexander, F. M. Whiting Co.; H. C. Schwartz, Krementz & Co.; A. N. Dorchester, Kent & Stanley Co.; Mr. Miller, Shoemaker, Pickering & Co.; Chas. Armsheimer; Clifton P. Worman, Worman, Simons & Co.; F. E. Leimbach; Arthur Lane, Simpson, Hall, Miller & Co.; A. W. Atwater, the Brooklyn Watch Case Co.; Mr. Meyer, Hayden Mfg. Co.; Mr. Noyes, Ehrlich & Sinnock; D. P. Theise, for S. C. Powell; Charles Barber, Gorham Mfg. Co.; Mr. Smith, S. Cottle Co.; Edmond E. Robert; Mr. Funck, Fidelity Watch Case Co.; Mr. Inman, J. T. Inman & Co.; Mr. Evans, Trenton Watch Co.; L. Schwab, New Haven Clock Co.

New Jewelry Stores.

Chas. Beard, Cuba, Ill.
B. Buckley, Char don, O.
E. J. Schwab, Albion, Ind.
Chas. W. Clifford, Bath, Me.
A. M. Preston, Warren, Ind.
J. M. Pruett, Rockville, Ind.
H. DeWitt, Winchester, Ind.
Wm. Bassett, Waterloo, Ind.
H. A. Carr, Claremont, N. H.
E. P. Mesmer, Milbank, S. Dak.
Millard R. Brown, Addison, N. Y.
Henry Edmunds, Main St., Cambridge, Vt.
F. N. Nathan, 194 Main St., Fitchburg, Mass.

Stephen D. Merritt, Water St., Stonington, R. I.

F. H. Burnham, Odd Fellows block, Biddeford, Me.

J. J. Walls, jeweler, has started business in Woodville, Ont.

T. F. Bingham has opened up a new jewelry store in Farwell, Mich.

Miss A. O. Winans formally opened her jewelry store at 119 State St., Springfield, Mass., Nov. 26 and will also keep a line of American clocks and stationery. Each child making a 25 cent purchase received a souvenir.

Indianapolis.

During the unusually severe wind storm of Nov. 25th, Wm. T. Marcy's big street clock was blown down and in falling crushed through the sidewalk grating on Washington St.

The story that a \$10,000 diamond robbery occurred on the "Big Four" train that left this city at noon, Nov. 13th, was utterly without foundation, but in some mysterious way was widely published, each publication growing in importance.

A frequent visitor to the wholesale houses in Indianapolis is L. C. Phillips, where he is known as a practical watchmaker and jeweler, but in his own town, Carbon, Ind., Mr. Phillips is a jeweler, ticket broker, telegraph operator, optician, gold and silversmith, notary public, deputy prosecutor, freight and passenger agent for the C. S. E. railway, agent bank and postal foreign exchange, contractor and builder, agent Carbon Block Coal Co. and the United States Express Co., civil engineer, local secretary and treasurer of the International and Fraternal B. and L. Associations, agent of the Indianapolis *News*, and agent of the International Navigation, Red Star, Cunard, Allan and Anchor steamship lines. Mr. Phillips has only two assistants, his son and a jeweler, and he is kept busy day and night. He sells many high grade railroad watches. During his visits to the city he accomplishes as much in one day as many men do in a month.

We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.



18 JOHN ST NEW YORK

A MOVING DISPLAY

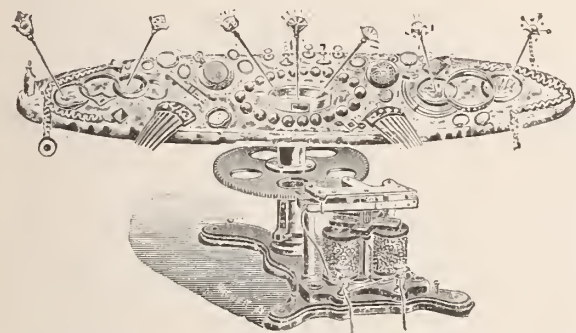
FOR THE HOLIDAYS.

The Best Attraction in the World—a Moving advertisement in a Window.

OUR ELECTRIC REVOLVING SHOW STANDS

Are of various styles, made especially for jewelers. They are equivalent to a four fold increase of Show Window space. It runs steadily ten hours per day, at an expense of two cents per day. Made to be operated by either battery or electric light current

Send for Circular of Illustrations.



FREDERICK PEARCE, 77 & 79 John St., N. Y.

Regina Music Boxes.



Having the general agency for the Regina Music Boxes, I am in a position to offer special inducements to dealers.

Remember that there is no Music Box on the market that can compare with the Regina in quality and volume of tone, and durability of construction.

SEND FOR ILLUSTRATED CATALOGUE TO

A. WOLFF, General Agt., LINCOLN BUILDING, Cor. 14th Street and Union Square, W., N. Y.

MARINE CHRONOMETERS,

MANUFACTURED BY

John Bliss & Co., 129 Front St., New York.

We have on hand a number of Chronometers, by various good makers, not new which have been in service for purposes of navigation, and are excellent instruments. They have been put in perfect repair and will give satisfactory results as to performance. We will sell these Chronometers at low prices, either for cash, or on accommodating terms to suit special cases, or will hire them at moderate rates and allow the hire to apply on purchase.

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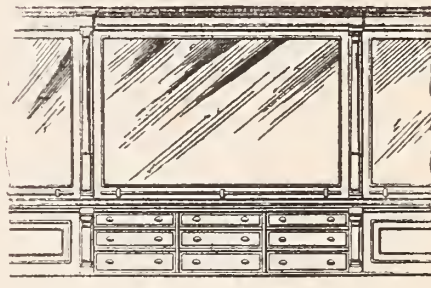
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PLAIN SOLID GOLD RINGS. SEAMLESS PLAIN SOLID GOLD RINGS. ENGRAVED AND CHILD'S RINGS.

No Ring Stamped Different from Quality. Send for Catalogue and Price List.

Old Gold and Silver received and estimated on: If amount allowed does not give satisfaction, notify at once and will return at our expense in same condition as received.

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SPECIAL SALESMAN OF WATCHES, DIAMONDS BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS

Trade Gossip.

It pays to buy the best selling items, and O. E. Bell & Co., Cincinnati, O., have them. They sell direct to the dealer and save him jobber's prices.

A very pretty little brochure devoted to the "Four Hundred" has been received from the Dueber-Hampden Watch Works, Canton, O. It consists of six board pages within a cover of beautiful design. The watch in various cases is illustrated in natural tints, which show it to great advantage. The little book is full of information designed to enlighten ladies "who desire to own a watch perfect in every respect as a timekeeper, free from all the defects so common in watches of inferior manufacture, unexecuted in elegance of style and beauty of finish." We presume the book will be furnished in quantities to the dealer, for distribution to the public.

A novelty of this season is the infant spoon which Reed & Barton, 13 Maiden Lane, New York, and Taunton, Mass., have just put on the market. It is a practical spoon for young children and possesses many advantages which will be appreciated particularly by mothers in teaching babies to feed themselves. The handle is bent into a loop, giving the child a firm hold on the spoon and also preventing it from slipping through the fingers. This shape also permits the spoon to be laid down without danger of upsetting the bowl. The bowl is less oval and slightly smaller than the tea spoon. The infant spoon has been patented by its manufacturers and is made by them in sterling silver in the bright and gilt and enamel finishes.

A decided novelty in stationery that is in keeping with the growing popularity of the wheel is the Bicycle note paper which the Whiting Paper Co., 150 Duane St., New York, have placed on the market. In shape

the note sheet is such that when folded once its form is circular. Near the top of the first page is stamped a pretty design in color or gold, showing a wheel encircled by a Napoleonic wreath. In sealing, the sheet is given a second horizontal fold at the center, thus making it semi-circular in shape, and is enclosed in a simple envelope of the same shape. These goods are packed in a neat box circular in form, and are especially appropriate for use in bicycle clubs and for bicycle social events. It is interesting to note that this design is the invention of a woman and has been patented and is controlled by the Whiting Paper Co.

A recent addition to the artistic new edifices now gracing Union Square, New York, is the Jacot building at No. 39, which has just been completed. The owners, Jacot & Son, importers of Swiss music boxes, are now back again at this address, occupying the store and basement of their building. The store is 110 feet long by 27 feet wide and is the most commodious music box salesroom in the metropolis. It is fitted up with woodwork almost entirely of cherry, forming a pretty combination with the green interior decorations of the store. Along the north wall are high cases filled with wood carvings and musical novelties of all descriptions. Prominent among the latter are musical beer mugs, singing birds in cages, musical albums, cigar boxes, etc., and a line of cuckoo clocks. Opposite these will be found the unique feature of these salesrooms, namely small private rooms of glass and cherry, so built that the fine cabinet and other music boxes that each contains may be played without disturbance to those in the salesroom or other compartments. In this way Jacot & Son are enabled to exhibit their various lines of boxes to several customers at once. The central counters are replete with one of the largest assortment of boxes, from the cheapest to the most expensive, that this firm have ever carried. Among these is a

new low priced interchangeable cylinder box which is sure to prove a success with the jewelry trade.

Pittsburgh.

Charles W. Wattles returned from New York last week.

Bert Neville has been very ill lately with nervous prostration, but is slowly recovering.

The home of Jacob Grafner, of Grafner Bros., was entered on Thanksgiving eve and looted. One of the burglars was captured and locked up.

The marriage of Charles A. Loughman and Miss Mae Annetta Leech was solemnized on Thanksgiving Day. The bridal couple are on a tour through the south.

Jewelers in the city last week were: F. A. Robinson, Clarksburg, W. Va.; Charles Kennerdell, Freeport; W. F. Hasinger, Blairsville; J. C. Moore, Saltsburg; Charles Sloan, Wilmerding; W. E. Ralston, Butler; F. W. Koehler, Sharon; S. E. Phillips, Mannington, W. Va.; J. McKinnie, E. Liverpool, O.; M. Wade, E. Liverpool, O.; J. W. Caler, Beaver; L. C. Brehm, West Newton; M. Samuels, Youngstown, O.

Travelers in Pittsburgh, Pa., last week were: S. W. Abbey, E. Ira Richards & Co.; Mr. Gregory, Strobell & Crane; Frank H. Dana, G. E. Luther & Co.; L. F. Clark, W. F. Cory & Brother; E. H. Pelletreau, Shafer & Douglas; John Lunn, Snow & Westcott; R. J. Marsh, C. A. Marsh & Co.; E. A. Reed, Reed & Barton; Mr. Sylvia, Pairpoint Mfg. Co.; Robert Welch, Welch & Miller; J. F. Dean, Reed & Barton; J. W. D. Block for Charles Knapp; C. A. Boynton, Wm B. Kerr & Co; Lewis P. Cook, J. F. Fradley & Co.; Joseph Brown Beach, Wilcox Silver Plate Co.; Charles E. Dorr, Gorham Mfg. Co.; G. D. Munson, Wm. Rogers Mfg. Co.; J. D. Barber, Landers, Frary & Clark; B. Hyman, Hirsh & Hyman; A. Kaufman, Bruhl Bros. & Co.; William F. Smith, Newark Tortoise Shell Novelty Co.; Mr. Foster, Unger Bros.; A. B. Daggett, Derby Silver Co.; W. J. Miller, Seth Thomas Clock Co.; Albert L. Stearns, Roy Watch Case Co.; F. H. Carpenter, Alfred H. Smith & Co; William Matschke; Arthur Bradshaw, Meriden Britannia Co.; N. Coughlin, for William Link; Col. W. A. Moore, Dueber Watch Case Mfg. Co.

Syracuse.

The Interstate Importing and Manufacturing Co., dealers in watches and jewelry, recently incorporated with a capital stock of \$10,000, which they say is full paid in, have located at 208 E. Genesee St., this city. They were formerly in business in Meadville, Pa.

G. F. Connell & Co. recently opened a jewelry store at the corner of 1st and Oneida Sts., Fulton. G. F. Connell is a son of Frank P. Connell, of Connell & Patterson, and is a practical jeweler. He is also an optician, and was graduated from the Geneva School of Refraction.

Jules Jürgensen

OF COPENHAGEN.

The reputation these watches have maintained for Fifty Years has never been equalled, being made on strictly scientific principles and no expense spared to give the Best results in mechanism and timekeeping qualities.

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John E. Hyde's Sons

NO. 22 MAIDEN LANE.

WATCH

GOLD FILLED



CASES

HENRY C. HASKELL,

11 JOHN STREET,

NEW YORK.



DESIGNER AND MAKER.



NOVELTIES IN FINE RINGS FOR HOLIDAY



Send for Copyright

... DESIGN PLATES.

... TRADE.

Boston.

TRADE CONDITIONS.

Boston jobbing houses, while not as busy as they would like to be, or as they have been in many previous years at the beginning of December, do not feel like complaining when they compare the season's aggregate business with that of 1894 for the corresponding period. Some of the dealers, in fact, express themselves as satisfied with the trade they are now having. Holiday novelties, sterling silver goods and watches are having a fair run. The trade in gems is also of quite good proportions. The buying which was done in October is supplemented now with purchases to round out stock for the real holiday rush of the next two or three weeks.

E. H. Saxton is on a selling trip this week in northern New England.

E. A. Cowan has gone south on a business trip which will continue through December.

At the last meeting of the New England Association of Opticians, Mr. Miller, of E. H. Miller & Co., this city, and F. L. Parkhurst, of Everett, were admitted as members.

Work has commenced on the new factory of the Eastman Clock Co., which is to employ upward of 100 hands, in Chelsea, Mass. Joseph H. Eastman, formerly one of the prominent members of the Boston Clock Co., is president, and C. D. Wainright, treasurer. The office of the company is at 51 Summer St., Boston.

Buyers in town the past week included: Mr. True. Clark & True, Middletown, Conn.; A. P. Hendrick, Nashua; F. W. Story, Laconia, N. H.; Flint Bros., T. C. Spencer, St. Johnsbury, Vt.; A. B. Maclean, Gardiner, Me.; Daniel Stevens, Bristol; C. W. Flagg, Woonsocket, R. I.; Edward Moulton, Worcester; E. M. Walker, Taunton; William P. Jones, Newburyport; A. W. Flye, Calvin Hopkins, Gloucester; Joseph La Joie, Worcester, Mass.

Connecticut.

A. G. Ising, Danbury, is going out of business and is closing out his stock.

Fred. H. Brown, Meriden, has just returned from a holiday goods purchasing trip in New York and Boston.

Jeweler W. L. Smith and wife, of Seymour, are the proud parents of a young son which came to them last Saturday.

Henry L. Wallace, secretary of R. Wallace & Sons Mfg. Co., sailed Nov. 27th for Europe to be absent some five or six weeks.

The Wilcox Silver Plate Co., of Meriden, have been awarded the contract to furnish the New York Navy Yard with 9 sets of silver plated ware at \$2,614 37.

In the Superior Court in Bridgeport, the report of the receiver has been accepted in the Craighead Silver Co. case. The employes of the defunct concern get only 7 per cent. of the money which they earned.

Jeweler S. H. Kirby made a brilliant display in his window of the elegant gifts presented to officers of the Governor's Foot Guard, in honor of their services in the company's trip to the Atlanta Exposition. The window had a complete setting of the Stars and Stripes to set off the display.

George C. Edwards, president of the Holmes & Edwards Silver Co. and the Bridgeport Chain Co., recently said: "I am heartily in sympathy with the objects of the National Association of Manufacturers, and shall endeavor to attend the convention to be held in Chicago, January 21, 1896. The purposes of the association are of the highest character and will prove of the utmost utility to the American manufacturers. I am glad to see that the manufacturers of Connecticut are fully alive to the advantages of the work."

Kansas City.

M. Benjamin is on an extended business trip through Colorado.

H. C. Hill, Nickerson, Kan., has sold out and has located in Indiana.

Harry Drukker, Atchison, Kan., spent some days here last week.

J. J. Stott, Osawatomie, Kan., has removed to Paola, Kan., and will occupy the store of W. S. Herman.

Geo. L. Merry, of Dayton, O., is visiting at the home of his brother, C. L. Merry, having been called here by the serious illness of his mother.

The Jaccard Watch & Jewelry Co. have recently completed the annual official pins for Kansas University, and have also made a 33d degree Masonic charm to go the City of Mexico.

Three colored boys broke out a window in the jewelry store of Hampton Stevens, 934 Main St., but were frightened off by the patrolman before they succeeded in getting any booty.

Among the out-of-town buyers last week were: Walter Sperling, Seneca, Kan.; S. S. Calhoun, Purcell, I. T.; A. J. Kibler, Wellsville, Kan.; A. J. Sheiber, Frankfort, Kan.; W. W. Whitesides, Liberty, Mo.; W. H. Meyer, Lawson, Mo.; L. Hoffman, Leavenworth, Kan.; J. F. Walker, Joplin, Mo.; W. P. Bard, St. Paul, Kan.; E. E. Hoffman, Phillipsburg, Kan.; J. B. Hampton, Colby, Kan.; J. S. Reed, Lancaster, Mo.; J. B. Lowe, Independence, Mo.

Last Week's Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town jewelers were registered in New York during the past week: H. N. Eliassof, Albany, N. Y., Imperial H.; G. M. Keller, Lock Haven, Pa., Astor H.; H. D. Boas, Harrisburgh, Pa., Continental H.; W. M. Beveridge, Washington, D. C., Imperial H.; H. L. Clark, Middletown, Conn., Morton H.; A. La France, Elmira, N. Y., Gilsey H.; C. W. Crankshaw, Atlanta, Ga., Bartholdi H.; J. M. Smith, Detroit, Mich., Holland H.; T. J. Goldsoll, Cleveland, O., Imperial H.; L. Sunderlin, Rochester, N. Y.; E. B. Davidow, Scranton, Pa., Astor H.; C. E. Van Norman, Springfield, Mass., Grand Union H.; A. M. Bronson, Susquehanna, Pa., Morton H.; R. E. Burdick, Cleveland, O., Astor H.

Oh Kirstein's R Dep't

is the ONE to patronize now when you're so busy.



ALL R returned same day received.



E. Kirstein's Sons Co. Rochester, N. Y.

THE SPENCER OPTICAL INSTITUTE
THE RECOGNIZED OPTICAL SCHOOL FOR BUSINESS MEN

OUR COURSE PRACTICAL COMPREHENSIVE NONCLASSICAL IN THEORETICAL AND APPLIED OPTICS

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SOME RETAILERS' ADS. SUGGESTED BY CHAS. A. BATES.

Curiosity Is All Right

If you are actuated only by curiosity to see the finest stock of sterling silverware in town, come right along. A store like ours is more of a public institution than a private business house. We expect a great many people to come merely to look. We are glad to have them do it. We are glad to have them know all about our stock and our prices.

Silver In All Its Beauty.

Sterling silver tableware, toilet goods and novelties are to be seen here in all their glory and richness. It is easy to make selections for gifts from our stock.

Sterling silver articles, besides making appropriate holiday presents, are largely selected for favors, prizes, etc.

Here are a few prices from which you can judge how moderate every other price is.

We Are Always Here.

If we sell you jewelry of any kind, and you find anything wrong with it, you know where to come with the complaint. We tell you just what we think the quality is. If you find it different, the loss is ours—not yours. This is true—no matter what you buy.

Rings Set With Opals

are popular and stylish. They are sure to be prized when received as gifts. The opals in our settings come from Hungary, where all the finest specimens are found.

The opal has outlived the superstition so long directed against it, and so popular has it become that the mines are constantly worked to supply the demand.

We have solitaire opal rings for \$4, \$7 and upward.

There Is Satisfaction

in having the best there is of everything. Generally the best costs more than anything else, but even if it does, it is cheaper in the end.

Sometimes the best costs no more than the ordinary—if you know where to buy. You can get

Clocks

at lower prices than we sell them, but you'll get lower quality at the same time.

The movements in our Clocks are so good that we guarantee them all. You'll never miss a train if you go by a Clock bought at this store.

Our stock takes in a wide variety in onyx and enameled cases, plain and ornate. Most of them are eight-day clocks, with cathedral gongs, and they strike both the hours and half hours.

We have them all the way from \$—— to \$——.

Can You Afford

to take any chances in buying gifts of unreliable jewelers? Don't you know your reputation is at stake? Think how humiliating it is to give what you think is gold, and it turns out to be something else.

If you buy here and are dissatisfied—if you buy here and think we have misrepresented things—we want you to come right in and get the money you paid us. We are here to give satisfaction. If we make a mistake some time, we expect to stand it—not you.

A Great Many Gifts.

There's a gift here for everybody—something or other that will be found to please sweetheart, friend or relative—something to be long-remembered because of its beauty and value.

There's a welcome here for all who come.

Something special—a splendid pair of Opera Glasses for \$——

The Pleasure

in giving and receiving a gift is doubled when you are sure the gift is of a superior quality. You will get jewelry certainty by buying here. Our reputation is back of every piece of jewelry in this house. Our

Gold Wares

are 14 karat fine. This is guaranteed absolutely. We are just as particular about design as we are about quality. One is just as important as the other. When they go together, you get both goodness and artistic beauty.

We show many new holiday creations. They are from the hands of the best workmen, and the designs are of more than ordinary interest to those buyers who want something unusually artistic.

Solitaire diamond rings from \$—— upward.

Precious Stones

are decorative and permanently valuable. They are objects of beauty and sentiment. They afford pleasure to the wearer and to the beholder. They are really an investment. If you buy a gem for yourself, it is almost the same thing as putting cash in a bank. If you present a friend or relative with jewelry set with precious stones, you are making a gift that expresses the highest possible regard and affection.

Elegant Gifts.

Take emeralds, rubies, sapphires, turquoises and opals, and combine them in settings with diamonds. The result is gifts suitable for all ages and conditions. An important matter is the settings. These should be left to the judgment of the best jewelers, who will show the stones to the best possible advantage.

We know all about precious stones. Our —— years of experience are at your service.

News Gleanings.

Lou Beck, Peru, Ind., has gone out of business.

Albert Allen, Elkhart, Ind., has gone out of business.

Garland J. Blewitt, Shoals, Ind., has gone out of business.

H. Griffith, Milton, Pa., has moved to a better store in that town.

Frank Hadermann has sold his jewelry business in Warren, Ind.

An auction sale is in progress in the store of J. N. Clawson, Watkins, N. Y.

Harry Rosenberg will remove from Newburgh, N. Y., to Philadelphia, Pa.

E. D. Bickford has bought out the store of J. E. Pollard & Co., Chester, Vt.

F. W. Binford, Grant City, Mo., will occupy a new store now being erected in that place.

J. E. Roys, of Lyons, N. Y., has bought out the jewelry store of J. G. Wells, Bloomsburg, Pa.

The jewelry store of James Lowry, Elerslie, Md., was robbed of about \$300 in merchandise on the morning of Nov. 27th.

E. A. Bickford, for some time past in the employ of W. H. Bell, jeweler, Penacook, N. H., has purchased a store in Chester, Vt.

The Lyons Silver Co. is the name of a new organization in Lyons, N. Y., whose incorporation papers are on their way to Albany.

The Menominee, Mich., *Democrat* recently contained a column article, with portraits, on the firm of L. Loewenstein & Bro., of that city.

John H. Starbuck, New London, Conn., has discontinued his store in Turners Falls, Mass., having shipped his stock to his store in the former city.

W. A. Fisher's jewelry store, Franklin, Pa., has recently undergone extensive improvements, and it is now one of the brightest business places in town.

The jewelry store of Henry C. Graffe, Ft. Wayne, Ind., contains what is doubtless the largest pearl in the State. It is a white pearl and weighs 21½ grains.

Hibbard & Burch, Pulaski, N. Y., have dissolved partnership and the interests of Mr. Burch in the business have been sold to C. B. Hibbard who will conduct it alone.

Jeweler Creighton, Blanchester, O., has sold his business room to A. Deboard for \$1,200. He will remove his jewelry store to a new building as soon as it is completed.

L. H. Bauer, Elgin, Ill., received a cablegram last week informing him of the death of his father, G. N. Bauer, at Chemnitz, Germany. Deceased was 75 years of age.

Thieves broke a window of M. Weintraub's jewelry store, corner of Bay and Cedar Sts., Jacksonville, Fla., recently and carried away a small quantity of cheap jewelry.

A. W. Cornelius, 616 Cookman Ave., Asbury Park, N. J., has returned from Germany. Mr. Cornelius was absent about six weeks and spent the greater part of the time traveling. He was much benefited by the trip.

A number of employees in the plate room at the Illinois Watch Co.'s factory have been laid off, and it was rumored that the factory was about to close, but Jacob Bunn said in an interview that the watch factory would continue in operation.

Traveling men in New Haven, Conn., last week included: George R. Spring, Standard Cut Glass Co.; Mr. North, Smith & Knapp; J. J. Redmond, Wm. Rogers Mfg. Co.; Mr. Lambert, Aikin, Lambert & Co.; Mr. Cooper, Cooper & Forman; J. Goldberg; Mr. Dillingham, N. H. White & Co.; Mr. Hayes, Howard Sterling Co.

By order of the District Court Assignee Masterman has sold the remainder of the W. J. Stein stock of jewelry in Stillwater, Minn., to Mrs. Stein, the consideration being \$2,000. The assignee will wind up the affairs of the concern as soon as possible and the business will be conducted in the future under the management of Mr. Stein.

The Utah Optical Co., Salt Lake City, Utah, who have been compelled to vacate the premises, 230 S. Main St., because of the preparations by the owners to erect a new building, have filed a \$10,000 damage suit against them. It is alleged that plaintiffs' stock of goods was broken and destroyed and that they were prevented from carrying on their business.

Bay State Diamond Co. have organized in Portland, Me., for the purpose of engaging in a general collateral and loan business, buying and selling diamonds, other valuable stones, pieces of jewelry, etc., with \$100,000 capital stock, of which \$810 is paid in. The officers are: President, James J. Mahoney, of East Weymouth, Mass.; treasurer, Edward B. Tyler, of Boston, Mass.

There has been a change in the firm of Jenkins & Co., Richmond, Ind. For several years past, since the retirement of Charles Jenkins from the firm, Harry E. Estelle and Robert Jenkins have been the proprietors. Newt. Jenkins who was at one time with the firm, has purchased the interest of Mr. Estelle and the latter has retired from the firm, although he will remain in the employ of Jenkins brothers as a clerk.

The following changes have recently been made by Indiana jewelers: Frank Hademan, Huntington, has sold out to J. H. Preston, Cleveland, O.; G. Frank and A. J. Hering, Oakland City, have bought out C. M. Willis, the firm name becoming Frank & Hering; Long & Robertson, Terre Haute, are now known as Wm. Long, Mr. Robertson retiring; John D. Moorhead, Shoals, has been succeeded by H. W. Shirley; Michael Spolderer has removed from Westport to North Vernon; Wuersten Bros. have removed from Columbia City to Montpelier.

Philadelphia.

Victor Freisinger has opened an art and bric-à-brac store at 1013 Chestnut St.

Jewelry valued at \$400 was stolen from the store of Adolph Heineman, 140 N. 8th St. on Thursday night.

Lewis P. White has obtained judgment for \$1,000 against jeweler Howard. The latter is also said to be heavily indebted to the Quaker City Watch Co.

Simon R. Kamp, trading as S. R. Kamp & Co., jewelers' findings, 708 Chestnut St., made an assignment Saturday for the benefit of creditors, to Frederick A. Wheeler. The deed which is dated Nov. 30, conveys no real estate.

Jacob Muhr was elected a member of the board of directors of the Association for the Relief of Jewish Immigrants in Philadelphia, at its last meeting. At the same meeting an eloquent tribute was paid to the memory of the late Simon Muhr, by President Levy.

Among the traveling representatives in Philadelphia the past week were: Frederick Clarkson, Snow & Westcott; Robert Schley, Williamson & Co., Frank Laughlin, Unger Bros.; H. G. Rutherford, Kirby, Mowry & Co.; Wm. Strickland, Howard & Cockshaw; and N. B. Elting, Jung, Steiger & Klitz.

Out-of-town jewelers here the past week included: E. Kerper, Pottstown, Pa.; H. Fitzsimmons, Westchester, Pa.; S. Stevens, Perkasio, Pa.; Joseph Lodomus, Chester, Pa.; R. G. Porter, Woodbury, N. J.; B. C. Foster, Bristol, Pa.; S. Doran, Mt. Holly, N. J.; D. H. Krouse, North Wales, Pa.; H. H. Lake, Ocean City, N. J.; C. F. Rudolph, Wilmington, Del.; J. Tyson Ogden, Woodstown, N. J.; H. H. Patterson, Salem, N. J.; and Theodore Stutzbach, Egg Harbor City, N. J.

THE DRUMMER'S STORY.

A drummer—and a drummer, you know never tells a lie—told me of how a preacher tested the effect of hard times on his congregation. At the conclusion of one of his sermons he said:

"Let everybody in the house who are paying their debts stand up."

Instantly every man, woman and child, with but one exception, arose to their feet. The preacher seated the crowd, and then said:

"Let every man who is not paying his debts stand up."

The exception noted, a care worn, hungry looking, clothed-in-his-last-summer-suit individual slowly assumed a perpendicular position and leaned upon the back of the bench.

"How is it, my friend," asked the minister, "that you are the only man in the congregation that is unable to meet his obligation?"

"I run a newspaper," he meekly replied, "and my brethren here, who have just stood up, are all subscribers, and—"

"Let us pray," exclaimed the minister. —Exchange.

THE CHEVALIER.

THE LEADING PATTERN IN

Silver Plated Ware

IS STAMPED



SALAD FORK.



SARDINE FORK.



TOMATO SERVER.

MADE IN A FULL LINE.

FACTORIES:
 HARTFORD, CONN.
 NORWICH, CONN.
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THE WM. ROGERS MFG. CO.,

Office and Showroom: HARTFORD, CONN.

CATALOGUE FOR THE ASKING.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

Vol. XXXI. Dec. 4, 1895. No. 15.

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FEATURES OF THIS NUMBER.

Frontispiece—A RESCUE AT SEA ILLUSTRATED IN SILVER.

Pages 7, 8—AMERICAN JEWELRY TRADE WITH THE SOUTHERN NATIONS—ARTICLE I.

Pages 9, 10—HOLIDAY FASHIONS IN JEWELRY AND SILVER.

Page 18—PAGE OF ORIGINAL SUGGESTIONS FOR RETAIL JEWELERS' ADS.

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Page 38—QUERIES BY CIRCULAR READERS.

Who is Responsible? A SUBSCRIBER in a letter to the editor of this journal asks a perplexing question, which opens up a wide field for discussion. The letter is as follows:

BELTON, TEXAS, Nov. 21, 1895.

Editor of THE JEWELERS' CIRCULAR:

We buy a 20-year case from a jobber, and sell it to a customer. At the end of 15 months it is brought back to us with the gold plate peeling off. We replace it with a new one, and send the old case in to the jobber, who replies that the Kenosha Co., who made the case, has been out of business for over a year.

Should we lose the case, or ought the jobber replace it?

Respectfully,

W. S. HUNTER & Co.

Were we the judge, we would compel the jobber to replace the case, as it is upon his integrity and trustworthiness that the retailer must rely. Still we invite opinions from the three branches of the trade, manufacturers, jobbers and retailers.

Extension of Silver Stamping Legislation.

WHILE little has been said of late upon the subject of silver stamping legislation, the friends of the movement to obtain a common law throughout the different States have been active, and their endeavors will doubtless be crowned with success. The recesses of the State Legislatures have caused an apparent lapse of interest in the matter, but now that the lawmakers will soon convene, silver stamping legislation will again occupy the attention of the trade to as great if not greater extent than it has ever heretofore done. In the legislatures of Virginia, Maryland and Ohio, the bill drafted by THE JEWELERS' CIRCULAR will be introduced, and as no opposition to its passage before any of the bodies is anticipated, the measure will soon be on the statute books of three additional important States, making thirteen in all. For their endeavors to have the bill passed by the legislatures of the three foregoing States, the firms of C. F. Greenwood & Bro., Norfolk, Va., Samuel Kirk & Son, Baltimore, Md., and the Cowell & Hubbard Co., Cleveland, O., are entitled to the applause of the jewelry trade at large.

Bargain Counter Journalism.

ONE of the demoralization of legitimate mercantile industry in the United States is widely recognized in the tendency of a certain class of daily newspapers to organize bargain

counters, adjunctive to their businesses. This condition has called forth an editorial from the Chicago *Dispatch*, which, as it reflects our own views on the subject and is couched in as strong terms of condemnation as we could conceive, we are pleased to reproduce here verbatim:

"While the other Chicago dailies are fighting among themselves, it is sincerely to be hoped that they may see their way clear to abolish an excrescence which they have lately permitted to disfigure Chicago journalism. Bargain counter methods should go. News is the only thing that a newspaper logically can sell to its reader: publicity is the only thing it can logically sell to its advertisers. When a paper resorts to gift enterprise schemes it not only degrades the journalistic profession, but it also weakens its hold upon the public and demoralizes the newspaper business. This evil in Chicago has assumed large proportions lately. All sorts of inducements have been held out to readers—books, pictures, cheap woodcuts, coupons for watches, clocks, jewelry, sewing machines, and bicycles. Certain of these schemes are palpable violations of the Federal laws, and there is excellent reason to believe that unless they are abandoned at once the Federal authorities will interfere in behalf of the public."

ONE of the latest decisions of the Treasury Department, addressed to the Collector of Customs at Boston, Mass., decides a point that is of importance to all importers. It is to the effect that whenever an article of intrinsic value is retained from an importation by an appraiser, he must notify the importer that it is retained by him for customs purposes and that it will be delivered upon application. The method of notification, suggested by the Department, is that a card to that effect be placed in the case from which the sample is taken.

The Cincinnati Wholesale Houses to Adopt a Credit System.

CINCINNATI, O., Nov. 30.—Lem W. Fler-shem, of Lapp & Fler-shem, Chicago, has been in Cincinnati this week and met the wholesale jobbers in session. The subject of the "credit system," so successful among the Chicago jobbers was discussed, and the adoption of such a system in Cincinnati was favored. It was thought that if the Cincinnati jobbers could form a method of communication, not alone with Chicago but with the eastern trade, hundreds of dollars would be saved annually.

The subject is under consideration, and President Schwab may call a special meeting to decide on what action the Cincinnati Wholesale Jewelers' Association will take in the matter.

Individually a majority of the jobbers are in favor of the scheme; some of these jobbers are outside of the association, but the scheme will come under the administration of the association.

New York Notes.

I. M. Berinstein has entered a judgment against Herman Dietz for \$95.37.

A judgment for \$291.81 has been entered against D. De Sola Mendes by J. Rauth.

H. C. Hardy & Co. have filed a judgment for \$961.61 against Irving L. Russell.

Louis Strasburger's Son & Co. have entered a judgment for \$242.06 against Louis Jagielky.

The Meriden Britannia Co. have entered a judgment for \$544.61 against the Horicon Imp. Co.

M. D. Rothschild has entered a judgment against Wallis R. Cattelle and Wadsworth L. Decker for \$91.11.

The Pairpoint Mfg. Co. have entered a judgment for \$732.74 against the Perfection Thermometer and Novelty Co.

A judgment against Shreve, Crump & Low Co., for \$398.10 has been filed by E. H. Hand as the result of a suit over a disputed advertising account.

Chas. F. Wood & Co. have entered a judgment for \$1,870.09 against Juliette B. Kipling, special partner in the defunct firm of E. E. Kipling.

On the banquet committee of the New York Jewelers' Board of Trade, published in THE CIRCULAR of two weeks ago, the name of Louis Kahn has been substituted for Sam Wallach.

Among the men arrested in a raid on "The" Allen's pool room, 546 W. Broadway, last Wednesday, was Edward Williams, a jeweler of 24 South Fifth Ave. He was arrested as one of the principals.

By an order of Judge Bookstaver, in the Court of Common Pleas, Wednesday, a citation is to issue to all creditors of Kahn, Blum & Springer, dealers in fans and fancy goods, to appear in court on a day to be named and show cause why a settlement of the assignee's accounts should not be had.

The show case of A. Zadig & Co., dealers in fancy goods and jewelry, 2735 Third Ave., was smashed last week, by two men who stole about \$50 worth of jewelry. One of the thieves was captured after a stern chase and part of the stolen property found on him. He said his name was Alfred Murray, and he was held for trial.

Andrew J. Maisch who pleaded guilty last week to larceny in the second degree, was sentenced by Recorder Goff, Friday, to two years in the State Prison. Maisch was formerly a bookkeeper for B. L. Strasburger & Co., 17 Maiden Lane, and was arrested Oct. 23, charged with forgery and grand larceny. An account of his peculations has already been published in THE CIRCULAR.

The uptown members of the Watchmakers' and Jewelers' Association had their eighth annual masquerade and civic ball in the Lexington Avenue Assembly Rooms,

Thursday night. The society is of a benevolent nature, and has the following officers: L. Amolsky, president; M. Le Witt, vice-president; B. Reiness, treasurer; Philip Salias, recording secretary; I. Boorer, financial secretary; M. Berish, sergeant-at-arms; R. Lewis, Philip Kruckin and M. Alexander, trustees.

Theodore Schmitz's britannia factory and his dwelling house adjoining, in 58th St., between First and Second Aves., Brooklyn, were much damaged by fire Sunday afternoon. The buildings were two stories high, and composed of wood and brick respectively. The losses are estimated at \$29,000, \$15,000 on stock, \$8,000 on machinery, and \$6,000 on the buildings. Exactly how the flames started cannot be learned, but it is believed that they originated in an overheated stove in the office. The loss is fully covered by insurance in the Citizens' Insurance Co., of New York.

The examination of Jacob Wittmond, the last of the witnesses for the United States, in the action against Van Wezel Bros., to recover \$1,000 each for five diamond cutters alleged to have been brought to America under contract, commenced yesterday morning shortly after 11 o'clock, in the office of Commissioner Shields. Wittmond and the other four witnesses were the men claimed to have been imported in violation of the Alien Contract Labor Law, and were examined because they were about to depart for Europe.

Judge Patterson, of the Supreme Court, Friday handed down his decision in the suit brought by Mrs. Lillie J. Earle, wife of Gen. Ferdinand P. Earle, to recover damages from the Gorham Mfg. Co. for alleged wrongful seizure of silverware in the Hotel New Netherlands. As told in THE CIRCULAR last week Earle bought \$35,000 of silver from the Gorham Co. in 1894, giving notes for the amount. The first note for \$2,100 fell due April 5, 1894, but was not paid until April 23, and the company then advertised the silver for sale. Justice Patterson enjoined the sale, and Mrs. Earle sued to get possession of the silver and to recover damages. Judge Patterson in his decision finds the plaintiff entitled to the relief of a permanent injunction, but says that Mrs. Earle failed to prove any actual damage from the acts of the Gorham Mfg. Co., and concludes by saying: "There will be a decree, therefore, for a perpetual injunction restraining a sale on the default in payment of the note mentioned in the complaint and for costs, and an extra allowance \$500, but nothing further."

The increasing business of E. C. Kern, Montclair, N. J., compelled him to take a larger store which he has entirely fitted with new cases and fixtures. He has also added largely to his stock of goods. He has now a tastily arranged room for his optical department which is a prominent feature of his business.

More Departures of Diamond Cutters to Europe.

It was reported from the headquarters of the striking diamond cutters of New York that 52 more of the diamond workers sailed Saturday for Holland on the steamships *Umbria* and *Maassdam*. They were escorted to the steamship piers by a brass band. The members of the Diamond Workers' Union met early in the morning at 263 Bowery, and, forming in line on the sidewalk, marched with their departing comrades to the steamships. It is said that more strikers will also sail for Holland this week.

Mr. Goldsmith, of Stern Bros. & Co., stated that the number of men who sailed Saturday was but seven. One, he said, went on the *Umbria* and six on the *Maassdam*.

The Failure of Freudenheim & Abramson.

Deputy Sheriff Eutler, Friday, took charge of the offices of Freudenheim & Abramson, wholesale dealers of watches and jewelry, 59 and 61 Maiden Lane, New York, on executions aggregating nearly \$10,000. The partners are Julius Freudenheim and Isidor Abramson. The executions were issued on judgments confessed to Moses Valentine for \$5,019.74, Herman Rogalsky for \$902.80 and Rebecca Rogalsky for \$4,022.37. The Rogalskys are said to be connections by marriage of one of the partners.

A statement by Isaac Fromme, attorney for the judgment creditors, placed the liabilities at \$30,000, with assets consisting of stock worth \$15,000 and doubtful book accounts of \$40,000. The failure was a surprise to many in the trade.

Freudenheim & Abramson started in business in Elmira, N. Y., in 1878, succeeding Freudenheim Bros. They established a branch in New York in 1891, and the next year moved their entire business to this city, with offices at 44½ Maiden Lane.

Death of an Old Time Jeweler.

SPRINGFIELD, Ill., Nov. 28 — Gen. Isaac Bush Curran died in this city, Sunday morning after a brief illness, at the age of 76 years. Gen. Curran was an active worker in politics and was a staunch Democrat. During the term of Gov. Ford, from 1842 to 1846, he was Adjutant-General, and was at one time private secretary of Gov. Matteson.

About 40 years ago the deceased was one of the leading jewelers in Springfield, and was well known to the trade. He leaves a wife who resides in Alton, and two sons, Isaac and Singleton.

The plant of the Goldsoll Co., now in North Attleboro, Mass., will be removed to Cleveland, O.

John Baumer, Omaha, Neb., has sold his stock of jewelry to Hayden Bros., possession being given at once and the goods moved to the department store.

Providence.

All communications for this column, addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.

John Devlin has mortgaged real estate on Bogman St. to the Mechanics' Savings Bank for \$2,000.

M. Reiness, retailer, 11 Olney St., has removed from that address and is at present unlocated.

The will of the late Stanton B. Champlin will be probated in the Municipal Court, Dec. 17th.

Foster & Bennett, manufacturers of gold front goods, are removing from 112 Dorance St., to 93 Pine St., corner of Eddy St.

Christopher Duckworth has been appointed by the Municipal Court as administrator of the estate of the late George L. Munroe.

Wanton T. Sherman has given a chattel mortgage upon all the stock, tools, machinery, fixtures, furniture, etc., in the shop at 195 Eddy St., for \$1,000.

Silas H. Manchester has mortgaged to the trustees of Sophia A. Sherman of Newport, his real estate on Vinton St. for \$2,000, subject to a prior mortgage of \$3,000.

George F. Hunter, guardian of the person and estate of the late Joseph M. Graham, has presented his first and final account to

the municipal court and the same is referred to Dec. 17.

According to the records at the City Hall, P. H. Richardson, for many years in the retail jewelry business on Westminster St., has been attached by George C. Kelley, florist, for \$300.

Local manufacturing jewelers are interested in the affairs of Freudenheim & Abramson, New York, who are reported as being in financial difficulties, to the extent of about \$5,000.

John Austin, the well known refiner of this city, and family have the deep sympathy of friends and community in the death of their only daughter, Miss Alice W. Austin, who passed away on Sunday last after three weeks' illness with typhoid fever. She was 21 years of age.

At the municipal election held the past week, successful candidates were Myron H. Fuller, elected as Alderman from the 6th ward; William Blakely, Councilman from the 4th Ward; John L. Remlinger, Councilman from the 6th Ward and Horace K. Blanchard, Councilman from the 8th Ward.

Frederick Winthrop Phillips, the only son of Charles F. Phillips, of the Gorham Mfg. Co., died in this city last Tuesday in the 34th year of his age. He was born in this city and was a man of rare ability as an artist. He had drawn several perspectives of well known buildings in this city, prin-

cipal among which were the Kent & Stanley building and the New State House.

The Attleboros.

Several of the manufactories in this vicinity closed down Wednesday night for the week.

James G. Cheever, of J. G. Cheever & Co., has been confined to his home for the past fortnight by sciatic rheumatism.

Charles P. Young, who was prostrated by the death of his eldest son and by his physician's orders confined to his room, is now better.

Louis Sadler, foreman of F. H. Sadler & Co., Friday last met with an accident, that came near costing him his eyesight. He was engaged in making a solution of nitric acid and other liquids in a mortar, when the mixture exploded with a loud report and struck him full in the face, neck and hands. The acids entered his eyes and for some hours it was thought that he would lose the sight of both. Dr. Battershall was called and found the injured man in need of immediate attendance. He also found that three fingers and a thumb of one hand were badly lacerated and burned, and that Mr. Sadler had sustained painful burns on the face.

J. S. Nesbit has bought the jewelry business of his brother, Frank Nesbit, Indiana, Pa.

Dorflinger's American Cut Glass.

EVERYTHING IN CUT
GLASS FOR THE TABLE.

BEAUTIFUL PIECES FOR
WEDDING AND HOLIDAY GIFTS.

Call or Write for Pamphlet.

C. Dorflinger & Sons,
NEW YORK.
36 Murray St. and 915 Broadway.



CLASSIFIED INDEX TO ADVERTISEMENTS.

All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum.

Extra Headings, \$12.00 per annum.

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word** each insertion, no discount. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

Situations Wanted.

Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

WANTED POSITION by optician, watchmaker, and salesman; 10 years' experience. Address P. 96, care JEWELERS' CIRCULAR.

WANTED POSITION with manufacturing jewelry house to travel east or west. Richard Robinson, 342 Dudley St., Providence, R. I.

YOUNG MAN would like an opportunity to work for a reliable jewelry house; best of references. Address Energetic, care JEWELERS' CIRCULAR.

SALESMAN, having established trade through Middle and Eastern States, is open for engagement. Address Traveler, care JEWELERS' CIRCULAR.

PERMANENT POSITION by young man; do anything except engrave; eight years' experience; sober; own tools. W. H. J., care JEWELERS' CIRCULAR.

SALESMAN DESIRES POSITION, Jan. 1st, acquainted with jewelry trade in New York Eastern and Middle States. Hustler, care JEWELERS' CIRCULAR.

A LAD 16 years of age, with a good school education, would like a position in a wholesale or manufacturing house. Address Albion, care THE JEWELERS' CIRCULAR.

WANTED, POSITION—Am good jobber, clock repairer and do some watch work; no bad habits; best references; wages reasonable. Address W. Eficier, Lithonia, Ga.

SALESMAN—A young man thoroughly acquainted with city and nearby trade desires position with diamond, stone or jewelry house. L. S., care JEWELERS' CIRCULAR.

WANTED - SITUATION by first class watchmaker, jeweler and clerk; have tools; married; age 32; 15 years' experience in my work. Address B., care JEWELERS' CIRCULAR.

WANTED SITUATION by first class watchmaker, jobber, salesman and plain engraver; best of references; California preferred. Address C., Lock Box 26, Poplar Bluff, Mo.

YOUNG MAN 20, with four years' experience in diamond and jewelry business, is open for position; best references; moderate salary. Address Enterprising, care JEWELERS' CIRCULAR.

A TRAVELING MAN of many years' experience south and west in the jewelry line, first class salesman, and references, is desirous of a change, January 1st. Address "Ware," care JEWELERS' CIRCULAR.

WATCHMAKER OR TRAVELING SALESMAN would like position with reliable house; all references and well known throughout New York and Pennsylvania. Address B 86, 317 Arch St., Philadelphia, Pa.

WANTED JANUARY 1ST—A man who can command a very large trade throughout the west is open for an engagement with a manufacturer of an up-to-date line of watch cases. Address A. R., care JEWELERS' CIRCULAR.

WANTED, SITUATION by a fine watchmaker and jewelry jobber; 20 years' experience; competent on all complicated American and Swiss watches; have a fine set of tools; A 1 references; married. Address French Watchmaker, Marshall, Texas.

WANTED—A permanent situation with reliable house by first class watch and clockmaker; used to fine American and complicated Swiss watches; sober and reliable; first class references; 17 years' experience; full set of modern tools. Address L., care JEWELERS' CIRCULAR.

SALESMAN, well acquainted in the jewelry business and having good trade in loose and mounted diamonds, wants to make connection, Jan. 1st with first class importing firm carrying an extensive line; on commission basis or salary. Address "Diamonds," care JEWELERS' CIRCULAR.

WANTED—POSITION as traveling salesman; have represented one of the leading Maiden Lane houses for the past four years through New England States, Pennsylvania, Ohio, Michigan and Philadelphia, Baltimore and Washington. Address M., care JEWELERS' CIRCULAR.

WANTED—After Jan. 1st, a good line from first class firm, for Philadelphia and vicinity; would also make Baltimore and Washington if desired; salary or commission; ten years experience with A 1 house and best of reference; correspondence strictly confidential. Address C. H. T., care JEWELERS' CIRCULAR.

Help Wanted.

WANTED.—First-class salesman by a jobbing house for New York, Pennsylvania and Ohio; state salary expected. Address Dennison, care JEWELERS' CIRCULAR.

WANTED—An experienced traveler to represent manufacturer in the south and southwest. Address K. 7, care JEWELERS' CIRCULAR.

WANTED, for the West and Southwest, a first class traveler by a first-class jobbing house. Address John St., care JEWELERS' CIRCULAR.

WANTED.—Experienced traveling salesman to sell watches to the trade in the city and nearby towns; must have the best references. Address Watches, care JEWELERS' CIRCULAR.

WANTED.—A traveler for the South; permanent position to right man; state amount of business and salary expected. Address O. G., care JEWELERS' CIRCULAR.

WANTED—LENSE EDGE GRINDER, must be first class in rimless work; one who can do general work preferred; state experience, references and wages wanted to J. Holden & Co., Syracuse, N. Y.

WANTED—Two first class salesmen to sell optical goods on the road; must have a substantial trade of their own; state experience and territory, also gross sales per annum. Apply to the Spencer Optical Mfg. Co., 15 Maiden Lane, New York City.

WANTED—A salesman at present traveling in the Southern States for some first class jewelry house who desires to add another line not conflicting but which would meet the wants of his trade; the goods sold from photographs. Address "H. G.," care JEWELERS' CIRCULAR.

WANTED.

A 1 TRAVELER for the Middle States. To call on the retail jewelry trade *only*, with a full line of watches, diamonds and jewelry. Liberal arrangements offered to the right party. Only *single* men, who have traveled **IN THIS LINE EXCLUSIVELY** for a number of years need apply, stating age, references and full particulars. Address

LISSAUER & COMPANY,

12 Maiden Lane,

P. O. Box 2516. **New York.**

Business Opportunities.

\$1,000 BUYS RARE CHANCE for jewelry and optical business; plate window and fixtures in finest drug store in town, with fair stock of jewelry added; December's business will pay my price; bench work a living. Box 721, Bangor, Me.

FOR SALE—Old established jewelry store in splendid location in the South; stock, fixtures, etc.; stock, \$6,000; will reduce to suit purchaser; cause for selling, old age and failing eyesight. Address for particulars New South, care JEWELERS' CIRCULAR.

ONE OF THE BEST paying jewelry, silverware and bric-a-brac stores in Philadelphia is for sale, the whole thing, stock, fixtures and lease; fine store and in the best location; ill health the sole reason for selling; established 1855. Geo. Eakins & Son, 930 Chestnut St., Philadelphia, Pa.

Proceedings Against V. J. Pekor.

A letter received by the New York Jewelers' Board of Trade from McNeil & Levy, their attorneys in Columbus, Ga., under date of Nov. 29th, gives complete details of the progress of the Board's case against V. J. Pekor, who failed Nov. 19th. The essential part of the letter reads:

"Your several dispatches and letters 20, 22, 23, duly received and all the claims referred to therein excepting only the Pairpoint Mfg. Co's have come into our hands with many others through Mr. Felter, and are being included in a lengthy and carefully prepared bill for rescission of contracts of sale, receiver, injunction, etc., using the letters and statements as far as practicable to support and sustain our allegations; we have strong hopes of success but are greatly hampered by the absence of our own judge from the State and the necessity we are under to travel anywhere from one hundred to three hundred miles in search of one having jurisdiction to grant even the temporary injunction we ask, and set time of hearing for the permanent relief prayed for. Until we can secure an order under our bill no access even for inspection can be had to the stock of goods; they are now in possession of sheriff under foreclosure of some of the mortgages, which amount in all to between \$12,000 and \$13,000, and he will permit no one to enter the stores.

"Our Insolvent Traders' Act requires for procurement of receiver by creditors' bill one-third in amount of unsecured creditors whose claims have matured, and proof of insolvency. As you suggest the first requirement is almost an inhibition to the proceedings as the number and amount due creditors, as well as who they are are in such cases sedulously concealed and comparatively few claims have generally matured, so that we are compelled to proceed for general equitable relief outside of the Insolvent Traders' Act, and equity will not as a rule grant relief by injunction or receiver where no liens exist, and claims are not due, it will, however, sanction bills where fraud and misrepresentation can be proven, upon a prayer for rescission of sales, etc., and this is done on the ground that no title passed and all bills are due at once, and under such bill we may obtain access to the stock for the purpose of identifying goods; in such bills much discretion is reposed in the judge and great difference exists in their views and practice as to granting such relief.

When we wired you on the 22d we had not received the Jacobson claim, which came to hand on the 23d, and Mr. Jacobson, who arrived on evening of 23d, and whose firm is not in your board, employed us to file a special bill for them independent of other parties, which we got signed at 11 P. M. Saturday night and the Judge left for Mississippi Sunday A. M.

To Let.

FOR RENT—At 39 Union Square, New York, very desirable offices for jewelers. Apply to Jacot & Son, at above address.

TO LET—A good office at moderate price in the Diamond Exchange building, 14 Maiden Lane, New York. Apply to janitor.

Miscellaneous.

WANTED—You know that the genuine "Moseley Lathe" equals the best of the very best. When interested write your jobber for new price list, or to the manufacturers, Moseley & Co., Elgin, Ill.

FOR SALE—A Parkinson and Frodsham chronometer in A 1 condition, rate 1-10 second; also a complete trial case, made by Julius King Optical Co., almost new; for particulars, address L. M., care JEWELERS' CIRCULAR.

It Pays to read a live Trade Paper.

The Jewelers' Circular

IS ONE.

\$2.00 a year.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT

of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXXI.

CHICAGO, WEDNESDAY, DEC. 4, 1895.

No. 18.

Chicago Notes.

The Rogers Park Silverware Co., of this city, have been closed on chattel mortgages given to the Silver Metal Mfg. Co., Oswego, N. Y.

Joseph White, 16 years of age, who is charged by G. L. Harmon with attempting to pry open a show case containing silverware, secured a continuance in Justice Kerstein's court last week. Harmon, who is a jeweler and has a store at the corner of Halsted St. and Clybourne Ave., says he saw the boy trying to pry open the case, which was standing in front of the store. On rushing out of the store, Harmon says, the boy took to his heels, but was captured. Young White denies his guilt and secured the continuance on the ground that he could produce evidence to prove his innocence. When the boy was searched a jimmy was found in his overcoat pocket.

Cincinnati.

Oskamp, Nolting & Co. have a night force at work to handle their large trade.

John Osthoff, of Joseph Noterman & Co., has returned to renew his stock for another four weeks' trip.

E. W. Witt, Versailles, Ky., and G. E. Smith, Parkersburgh, W. Va., called on the trade here last week.

Mrs. Charles Durst, wife of the well known jeweler, died on the evening of Nov. 21, after a protracted illness.

The O. E. Bell Co. have just issued their sixth large illustrated circular in the past four weeks. It is the climax of all.

Adolph Muehlmann is extending his quarters, giving him more room for the manufacturing of engravers' specialties.

A. Herman, of D. Schroder & Co., has returned from the road, and says he had the best trip he has had for several years.

Frank Herschede has made many sales this season of fine hall clocks. He makes the cabinets here, and has sold some in mahogany as high as \$500.

Two colored men recently entered the jewelry store of Fred. Weber, Newport, Ky. Mr. Weber had stepped out and returned just in time to see one of the men grab at the line of watches he has displayed in his show window. He succeeded in capturing

one of the men. He gave his name as H. Curd. When searched nothing of value was found on his person. In his pocket was an open knife. He could not account for his presence in the store, and said he did not know who was with him. He was locked up, charged with petty larceny. The man who accompanied him got away with one watch, valued at \$25.

St. Louis.

Bert Sinauer, Oppenheimer Bros. & Veith; Leony P. Billon, Chicago agent of Heintz Bros.; A. Pinover, A. Pinover & Co., and Henry Freund, Max Freund & Co. are expected in a day or two.

Jacob Marx, of Kossuth Marx Jewelry Co., New York, who won the second prize for marksmanship last Fall at the Retail Jewelers' Association picnic, was in the city last week, as was W. J. Schiele, New Jersey Lamp & Bronze Co.

The Retail Jewelers' Association officers seem to be in the swim in other organizations as well as their own. Herman Mauch not long ago was appointed Deputy Grand Chancellor of the Damon Lodge, Knights of Pythias; O. H. Kortkamp is president of a bowling club; W. F. Kemper is vice president of a West End Turn Verein, and F. W. Baier has been elected the presiding officer of the Red Cross Lodge of the Knights of Pythias, the largest and wealthiest Pythian Lodge in the west.

The Retail Jewelers' Association of Missouri, a branch of the National Retail Jewelers' Association, have issued a circular to the members, in which they say that all the legitimate wholesale houses in the city have been asked not to sell any goods at retail except on personal introduction or a written order from a retail jeweler. They expect the jobbers to adhere to the rule as the retail jewelers expect to patronize them. They also wish the jobbers to report any of the jobbers not adhering to the rule.

Revising the Law.

THE self-constituted Committee on the Revision of the Tariff Law had met on the port side of the upper deck of the Northumbria, now homeward bound and a

few hours outside of Sandy Hook.

"I shall declare everything," said a prim looking little lady. "I shall not attempt to evade a single duty."

"Nor I! Nor I!" cried all the other ladies.

"But I'm glad that unmounted photographs are free, though," concluded the first speaker with a little sigh of relief.

"Oh! are they? How nice!" exclaimed Mrs. Murray Hill. "I bought more photographs than anything else, except laces. And laces are free, too, you know." "Are you sure?" asked the prim little lady.

"Oh, yes!" confidently asserted Mrs. Murray Hill. "They told me at the shop where I bought them in Rome that I wouldn't have to pay any duty on laces."

"Diamonds are free, too," remarked Miss Lakeside, of Chicago, as she sparkled the glistening gems on her fingers in the sunlight. "There was some technical error or something about them in the Wilson Bill.

"Does that include all kinds of jewelry?" asked a portly woman with a thirst for information.

"Oh, yes; I guess so; of course it must!" answered Miss Lakeside, "It must be the same thing, you know. All those things are classified together."

At this liberal ruling the portly lady and all the other ladies gave little exclamations of pleasure.

"Then I shan't have to pay duty on anything, except some silk I bought," said Mrs. Pelham Parker.

"Oh, if it's for yourself you won't have to pay duty on that. You can bring in gowns and gloves and stockings and everything you are going to wear yourself," asserted Mrs. Murray Hill.

"But I thought of giving this silk to my sister."

"Oh, everything I've brought over is for myself!" cried Miss Lakeside.

"If I choose to give any of the things away after I get home, I just guess I can. There's no law to prevent a woman's changing her mind."

"Of course not?" agreed the others.

And when, some time later, a custom house officer approached the little group and asked, "Ladies, have you anything to declare?" they answered conscientiously and with one voice: "Oh, no, Mr. Officer! No; *Not one single thing!*"—Puck.

Pacific Coast Notes.

F. W. Mehler, watchmaker and jeweler, has located in Odin, Cal.

Henry Opplinger, Kern City, Cal., has made some improvements in his store.

John G. Barr, Salem, Ore., removed Dec. 1st to more commodious quarters.

Wallace Schramm Co., Ogden, Utah, have given a chattel mortgage for \$3,238.

E. A. Henderling, Ogden, Utah, has given a deed for \$130 and chattel mortgage for \$300.

E. W. Tilley, Mount Vernon, Wash., is recovering from a serious attack of sciatic rheumatism.

A slight blaze started recently in H. C. Zapf's store, Nevada City, Cal., but was extinguished before any particular damage was done.

The South Bend Jewelry Co., of Olympia, Wash., have incorporated with a capital stock of \$2,000; incorporators, W. A. Ingalls and C. E. Bragg.

Andrews & Woods had a formal opening of their store in Modesto, Cal., Nov. 17, and distributed many handsome souvenirs. They offered a prize for the nearest guess to the number of people who attended the opening; 650 was the lucky number, there being 652 present.

San Francisco.

The auction sale of Hammersmith & Field's stock has been resumed. J. H. French is wielding the hammer.

C. Rappe, Watsonville, Cal., and O.

Fromer, Livermore, Cal., were among recent visitors here. Wm. Robinson, Virginia City, Nev., was here a few days ago to purchase new goods.

W. K. Vanderslice, of W. K. Vanderslice & Co., 136 Sutter St., has been seriously ill at his home 2702 California St., with paralysis. His left side was powerless. He is past 72 years of age and for a time it was feared he could not recover, but recent reports are that his case is more hopeful. Mr. Vanderslice established himself in business in San Francisco in 1858.

Rockford, Ill.

F. Lund has moved his jewelry business to more commodious quarters on E. State St.

William May whose death was reported in last week's CIRCULAR was a prominent resident of this section and for years was engaged in the jewelry business here. Mr. May was 53 years of age.

W. A. Manning, one of the pioneer jewelers of Rockford, died at his home in Santa Barbara, Cal., last week. He opened the first jewelry store in this city in 1846, and was a prominent citizen for many years.

Columbus, O.

J. H. Worrell has removed to 585 N. High St.

O. Aune, formerly of Aune & Wirsching, is now engaged in business in Cincinnati.

Wm. T. Savage, recognized as William the Third, has removed from State St. to High St.

J. B. White, jeweler and optician, has removed to a more central portion of High St., between Gay and Long Sts.

John A. Painter, formerly with F. F. Bonnet, has established a business of his own as designer and engraver at 43½ N. High St.

E. A. Blauvelt reports an improvement in business since removing from north of the viaduct to the Chittenden building. He has gone East to purchase new goods.

Minneapolis and St. Paul.

Edwin Field, Rice Lake, Wis., has opened up in the jewelry business.

A. P. Larson, Granite Falls, Minn., was in Minneapolis last week purchasing holiday stock.

Out-of-town jewelers visiting the Twin Cities the past week were: Edwin Field, Rice Lake, Wis.; E. A. Sawyer, Faribault, Minn.; Herman Fredell, Center City, Minn.; Theo. G. Mahler, Le Sueu, Minn.; Lucien Diacon, Chaska, Minn.

Detroit.

Stone & Carpenter, Ypsilanti, Mich., have dissolved partnership, W. S. Carpenter having purchased the interest of Mr. Stone. J. H. Phillips, their optician, has left to take charge of the optical department of Zierleyn & Carstens, jewelers, in Grand Rapids.

It was recently stated in THE CIRCULAR that the stock of E. C. Jobes, Fenton, Mich., was sold to Benj. Allen & Co., Chicago. This was a mistake. It was

REPRESENTATIVE CHICAGO HOUSES.



OPTICIANS' SCHOOL.

If you want a GOOD ROOF over your head, come to our school. We want EARNEST STUDENTS, leave the rest to us, we do not want diploma hunters.

The Chicago Ophthalmic College and Hospital,

H. M. MARTIN M. D., PRESIDENT. 607 VAN BUREN ST., CHICAGO

Being the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than all other so-called schools combined.

SPIES & CO.,

JEWELRY MANUFACTURERS,

**DIAMOND MOUNTING,
REPAIRING.**

126 STATE ST., - CHICAGO, ILL.

Watch Case Manufacturers

F. H. JACOBSON & CO.

96 STATE ST., CHICAGO.
REPAIRING.

GENEVA OPTICAL CO.

67 and 69 Washington St.,

CHICAGO, ILL.



Geneva Grip Eyeglasses.

The construction is such as can be seen from the accompanying illustrations, that they can be adjusted to perfectly conform to the anatomy of any nose, no matter what the shape.

SEND FOR SAMPLES AND PRICE LIST.

**PRESCRIPTION Made with Promptness
WORK and Accuracy.**

**ADVERTISE YOUR WANTS IN OUR
SPECIAL NOTICE PAGE.**

BULLETIN, DEC., 1895.

Lapp & Flershem
Wholesale Jewelers. Chicago.

"Busiest House in America" 1896 Catalogue ready. The largest, finest and best arranged catalogue in the jewelry business. Sent to jewelers on application.

sold to Benjamin Allen, of Greenville, O., and Mr. Jobs has left for parts unknown. Detroit creditors are left in the lurch.

W. B. Godfrey, Fenton, Mich., is holding an auction sale of his stock of jewelry.

Christian Traub, of Traub Bros., who was reported severely ill last week, is again out.

B. H. Gavitt, of Iowa, who has purchased the Bisbee stock of jewelry in Ludington, Mich., last week took possession of it.

Anton Kaiser, 213 Gratiot Ave., reports

to the police that last week some sneak thief stole a diamond and turquoise ring valued at \$108.

D. Borrowman, manufacturer of mantel clocks, Saginaw, Mich., was in Detroit last week. He started in business in the former place two weeks ago.

E. K. Bennett, for the last 15 years traveling salesman for various jewelry houses, has purchased the New Grand Hotel, Lansing, Mich.

Fred. Pitcher, Benton Harbor, Mich.,

has been compeled to seek other quarters because of the tearing down of the building which he formerly occupied.

The following Michigan county jewelers were in the city last week: J. S. McGlaughlan, Wyandotte; C. W. Potts, Forestville and C. E. Montford, Utica.

On Dec. 5, will occur the 46th anniver, sary of Roehm & Son's career in business here. They will present to each of their customers a neat sachet envelope as a souvenir.

John Weber has closed out his jewelry business in Wayne, Mich., and removed to Detroit, where he will engage in other pursuits. Evert H. Curtiss and J. C. Cozadd, will succeed to his Wayne business, with headquarters at the latter's hardware store.

Detroit jobbers are looking for B. C. Fisher, Leslie, Mich., who recently transferred his stock to E. D. Wood, leaving unpaid bills amounting to several hundred dollars. Mr. Wood says he knows nothing about Fisher's debts or whereabouts and his parents say they will not pay the debts. There is a woman in the case.

Two weeks ago the store of J. J. Davis, White Pigeon, Mich., was cleaned out of all the goods in it. Among them was \$1,500 worth of jewelry. Last week detectives recovered about \$200 worth of the goods wrapped up in a piece of cloth. The bundle was lying beside the railroad track near Sturgis. Sheriff Seekel says he knows who the burglars are, but has not yet located them. Mr. Davis found several sticks of dynamite under his front sidewalk, left there by the thieves.

L. R. Grosslight, pawnbroker, recently began a friendly suit against the Detroit Savings Bank for diamonds which had been deposited by one named Cushing, upon which Grosslight had loaned \$1,000. The sparklers are worth \$2,000, and the time when Cushing should have redeemed them has gone by. The suit will undoubtedly be decided in his favor. He has given \$6,000 bonds to the court, and has the diamonds in his possession. There is a mystery as to where Cushing obtained them.

\$13.50 NET CASH FOR A 14K. SOLID GOLD WATCH.

Just What You Want for the Holidays.



\$13.50 COMPLETE NET CASH



The illustrations represent a few of the celebrated 14-k gold O-size Watches that we are selling at **\$13.50 Net.**

The cases are 14-k. gold and are fitted with 7-jewel Waltham Movements. This Watch can not be duplicated by any jobber, and we claim it is the best Watch for the money in the WORLD. No jeweler can afford to be without them, so send us your orders at once, as all orders will be filled in rotation.

Our Stock in all Lines is Complete with New, Choice and Salable Goods—and now is the time to send in your orders.

ALBERT BROS.,

PIKE BUILDING.

Cincinnati, Ohio.

Our Samples are Going Fast.

PRICES SELL THE GOODS.

Rich American Cut Glass. Fine Imported China, Lamps, Clocks and Bric-a-Brac. Rookwood Pottery, Sole Agents.

We are not Jobbers,

but Importers' and Manufacturers' Agents. The only house in the West, where these goods can be bought at first hands.

Bloom & Phillips,

IT WILL PAY YOU TO CALL TO SEE US.

228 WEST 4th STREET, CINCINNATI, O.

Canada and the Provinces.

John Munroe, jeweler has removed from Newton, to Beeton, Ont.

Canadian retailers are for the most part carrying large stocks and speak confidently of the prospects of the festive season.

Roden Bros., Hayter St., Toronto, are putting on the market through their agents, the Goldsmiths' Stock Co., some very desirable lines of Christmas novelties in sterling silver, comprising gold lined souvenir spoons, napkin rings and a great variety of toilet articles and novelties.

The large addition to the retail jewelry store of Ambrose Kent & Sons, 156 Yonge St., Toronto, which gives them a front opening upon that thoroughfare and very largely increases their facilities was opened for business Saturday. This establishment is the largest retail jewelry house in Canada. It has a floor space of 7,580 square feet, has 1,300 square feet of wall and counter cases and is fitted up in the most elegant and tasteful manner with all modern improvements. It is illuminated by over 260 electric lights. This firm have just issued a very neatly gotten up little holiday catalogue which embodies an idea that may be of value to the trade. It is entitled "Suggestions for Presents," and the articles are arranged according to price showing just what a given sum from 50 cents up will do. As an additional attraction to the public Kent & Sons have fitted up the upper flat of their premises as an art gallery for fine paintings to be supplied by the Ontario Society of Artists, who will conduct this department. A special opening of the art gallery will take place to-morrow.

On the 22d inst., Joachim F. Galster, jeweler, 275 King St., East Toronto, was charged with receiving a quantity of melted gold and portions of gold medals knowing the same to be stolen. William B. Sandow, a professional thief, had pleaded guilty to stealing a number of medals, silver cups, etc., belonging to Alfred Russell and was sentenced to 4 years imprisonment. He swore that he disposed of the goods to Galster in whose possession they were found by the detectives, and stated that Galster knew them to be stolen and paid him only \$1.50 for what was worth at least \$8. Galster denied that he had any conversation with Sandow and said he had no idea the goods were stolen, and as the only evidence against him was that of a convicted thief, he was discharged.

At an early hour last Sunday morning Frank Williams kicked a hole in the plate glass window of Howes Bros., jewelry store, Clinton, Ia., and appropriated three silver-back toilet brushes, a small clock, and other articles. After offering his plunder for sale at a hotel and finding no purchasers, he went to a restaurant, in which he was captured by officers soon afterward. His plunder was in his pockets.

The Latest Patents.

ISSUE OF NOVEMBER 26, 1895.

550,395. BADGE. ARTHUR A. MCRAE, Attleborough, Mass.—Filed Jan. 31, 1895. Serial No 536,807. (No model.)



An ornamental badge, consisting of a blank stamped in a suitable die to form the ornamentations and the raised edges, provided with initial letters 6 inserted after the blank has been stamped and secured by solder before the interspaces are filled with enamel, whereby the stamped blanks are adapted for use as badges for different times and occasions.

550,403. ELECTRODEPOSITING APPARATUS. HENRY L. BRIDGMAN, Blue Island, Ill.—Filed Dec. 22, 1894. Serial No. 532,650. (No model.)

DESIGN 24,916. FINGER-RING. FREDERICK



E. WALTER, Bogota, N. J.—Filed Oct 8, 1895. Serial No. 565,080. Term of patent 3½ years.

DESIGN 24,917. BADGE. KATHARINE H. NO-



LAND-GARNETT, Charlottesville, Va.—Filed June 5, 1895. Serial No. 551,787. Term of patent 14 years.

DESIGN 24,918. BACK FOR BRUSHES, &C. GILBERT L. CROWELL, JR., Arlington, N. J.,



assignor to Dominick & Haff, New York, N. Y.—Filed Oct. 5, 1895. Serial No. 564,809. Term of patent 14 years.

DESIGN 24,919. BACK FOR BRUSHES, &C. GILBERT L. CROWELL, JR., Arlington, N. J.,



assignor to Dominick & Haff, New York, N. Y.—Filed Oct. 5, 1895. Serial No. 564,810. Term of patent 14 years.

DESIGN 24,920. BACK FOR BRUSHES, &C.



PHILEMON O. DICKINSON, Newark, N. J.—Filed Oct. 24, 1895. Serial No. 566,787. Term of patent 3½ years.

DESIGN 24,933. PATTERN FOR METAL STOCK. GILBERT L. CROWELL, JR., Arlington, N. J., assignor to Dominick & Haff, New



York, N. Y.—Filed Oct 5, 1895. Serial No. 564,811. Term of patent 7 years.

DESIGN 24,938. BADGE. CHARLES A. BARBER, New York, and FREDERICK LEVEASON



GREEN, Long Island City, N. Y.—Filed Sept. 24, 1895. Serial No. 563,558. Term of patent 3½ years.

YOUR WIFE

AND DAUGHTER WANT



The Four Hundred.

THE BEST, THE SMALLEST LADIES' WATCH IN AMERICA.

HAMPDEN WATCH CO.

CANTON, O.

PARSONS & SCHOOL
FOR
WATCHMAKERS,
PEORIA, ILL
Send for Circular and Terms.
PARSONS & CO.

SECURITY PIN GUARD
PAT'D DEC. 25, 1894
MANFD BY SECURITY MFG CO. **25¢**
7 ASTOR HOUSE (BROADWAY) N.Y.

85c. doz. Net Cash. Discount to Jobbers

BUFF AND BLUE

Were the Victorious Colors of the American Revolutionists.

THE A1 WILLIAMSVILLE BUFF



has been equally victorious in revolutionizing the market in Buffs.

ONLY ONE QUALITY.--THE BEST.

Prepaid Samples if you want them.

WILLIAMSVILLE MFG. CO.,

18 South Water St., PROVIDENCE, R. I.

MILLS AT WILLIAMSVILLE, KILLINGLY, CONN.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them, it is necessary to rub them on good leather strop. Lecoultre's Strops (to be had with the Razors), should be used in preference to others.



MATHEY BROS., MATHEZ & CO.,

SEND FOR PRICE LIST.

SOLE AGENTS. 21 & 23 Maiden Lane, N. Y.

THE STATIONERS' ENGRAVING CO.,

98, 100, 102 NASSAU ST., NEW YORK,

MAKERS OF

WEDDING INVITATIONS, RECEPTION AND VISITING CARDS

of the Best Quality, which are offered to Stationers of recognized standing and reputation only
 Avoid Dry-goods Store Competition by always ordering those bearing our registered trade mark "SILVER V I

THE SWAN FOUNTAIN PEN.

Made on Distinct Principles, Patented.

3 SIZES OF SWAN "SAFETIES" CAN BE CARRIED ANYHOW OR ANYWHERE.

Three sizes of "Self-Filling" Swans, the wonder of the day, illustrating the improvement between the first fountain pen on record, patented 150 years ago,

"A Quill Covered With Sheepsgut."

An English patent in those days cost a fortune, thus the advance from the past to the present is sharply defined.

W. W. Stewart, Inventor & Patentee

MABIE, TODD & BARD,

MANUFACTURERS.

New York & London.

ENAMELERS

OF GOLD, SILVER AND PLATED JEWELRY,

Enameled, Plain and in Colors.

ALSO OF

**SOCIETY EMBLEMS,
 YACHT AND COLLEGE FLAGS.**

All Varieties of Painted Enamel Work.

S. S. WILD & SON,

179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.
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BAND RING MOUNTING



DESIGN PATENTED

Sept. 24, 1895.



CHARLES KNAPP,

MANUFACTURING JEWELER,

41 & 43 Maiden Lane, New York.

SPECIALTY: SUPERIOR LADIES' and CHILDREN'S RINGS

OUR PLAN IS WORKING WELL.



JEWELERS ARE FINDING THAT A LINE OF PAPERS SOLD ONLY TO THE REGULAR STATIONERY TRADE IS WHAT THEY WANT.

ESPECIALLY WHEN THAT LINE IS THE BEST IN THE WORLD.

WRITE TO US FOR SAMPLES, AND JUDGE FOR YOURSELF.

PARSONS & GREENE Co.,

MANUFACTURING STATIONERS,

18 MURRAY ST., NEW YORK.

JEWELERS' ART STATIONERY.

NOTES ON AND FASHIONS IN FINE CORRESPONDENCE AND INVITATION PAPERS, WEDDING AND VISITING CARDS, NOVELTIES, ETC.

Art Stationery Notes.

The latest novelty in stationery, known as Courtesy Notes, has just been brought out by the Whiting Paper Co., 150 Duane St., New York. The idea is an importation from Paris. The stock used is a fine bristol card and is supplied in a variety of delicate tints. The cards are about the size of a small note sheet, scored to fold in the center, with round corners and with edges silvered at the corners only. Envelopes of unique shape, having a distinctly novel pattern of flap, are furnished with these notes. For sending acknowledgments and regrets the Courtesy Notes will be found very appropriate. They are made in two sizes, and are put up in tasty boxes finished with silk paper embossed with a dainty fleur-de-lis design.

* * *

Crane's Early English in white which was put on the market this Fall is now being made in a new delicate tint called 'Ivory.' This is the exact color of slightly yellowed ivory and the name is very appropriate. Geo. B. Hurd & Co., 425-427 Broome

St., New York, are supplying the trade with this popular paper made in all fashionable sizes. A new shape of envelope is the "Byron," which has a flap with slightly tapering sides and square end, covering about two-thirds of the back.

* * *

Sealing wax continues to be popular, and it is now quite the proper thing to use a wax of the same tint as the paper. Geo. B. Hurd & Co., 425-427 Broome St., New York, make wax of 12 different colors, matching all the popular shades of paper. They also have the wax in gold and silver. These goods are packed 60 sticks in a carton, five sticks of each of the 12 colors.

Geo. W. Biggs & Co.'s Art Stationery Department.

GEORGE W. BIGGS & CO., Pittsburgh, Pa., have established and successfully run a stationer's department. The innovation is comparatively recent, but in its incipient stages, it has evidenced the fact that the art stationery department can be inaugurated by jewelers and made a prosperous

venture. That of Geo. W. Biggs & Co. is placed under the exclusive management of James Stoner who thoroughly understands the requisites of the department. Crested and monogramed stationery, in all the varied hues of fashion's demands, wedding invitations, visiting cards, etc., are embodied in the business of this division.

Quite a cosy corner of the store has been allotted to the stationery branch, and an attractive showcase displays the stock.

Duplex Scape Wheel.—The train used in duplex watches is invariably the 18,000, as in the chronometer, and the balance usually vibrates nearly a turn. Overbacking cannot take place with this escapement as it does with the cylinder and the lever; the effect of the balance vibrating too far will cause the escapement to "run," that is, two or more teeth will escape at one vibration, causing the watch to gain a few seconds, as is the case with the chronometer. Various methods were tried to prevent this running or tripping of the wheel. The old fashioned plan was to fix a stud or pin on the balance staff just above the pallet, having a slot cut in it into which a pin fixed in the staff, projected, allowing it to move a quarter of a turn. This stud had a sort of pallet projecting from it, and, if the balance moved more than half a turn either way, this pallet came in contact with a banking stud or pin fixed in the plate.

Jewelry and Fine Stationery

are now considered as one business.—The leading Jewelers of the country carry Stationery and find a profitable branch in Wedding Invitations and Visiting Cards—Everyone having use for Jewelry or Plate must use Fine Stationery and Cards—



Mills,
Holyoke, Mass.

Do You Carry Fine Stationery?

If you do, is your line the leading one in the country and are you in position to compete with the fine trade? If you have the Whiting Paper Company's line, you have that which is used more largely than any other. If you don't—it would be to your interest to write us for samples and prices. We are the largest manufacturers of strictly High Class Correspondence Papers and Wedding Stationery in the world. We will be glad to correspond with you.

Whiting Paper Company.

New York Factory and Salesrooms,
148, 150 and 152 Duane St.

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with *THE CIRCULAR* regarding any advantageous device or plan that they are utilizing in connection with their business.

Some Unique Window Attractions.

IN an article on "Shopkeepers' Advertising Novelties" in the November *Strand* (London) appear the illustrations here reproduced, which will prove of much interest to the retail jeweler. The writer of the article offers them among others as examples of window attractions.

"The strange clock (Fig. 1) has been

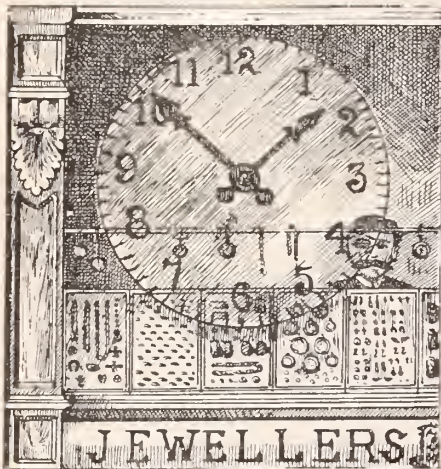


FIG. 1.—A MYSTERIOUS CLOCK.

very popular, though its adoption has not recently been so extensive as was evident a few years ago. Its merits have been discussed by many people who were quite ignorant of the method followed to work it. It records time accurately, and effectively carries out the significance conveyed in its title.

"A circular sheet of clear plate glass is suspended in the window, and is adorned with gilt numerals and divisions in the proper form of a dial. Two enormous hands travel over this peculiar clock, and are calculated to arouse inquisitive and curious people to ask how it is done. Many surmises, relative to the motive force used to drive the hands, were current at the period of its introduction to the public; and these surmises still continue to be broached by people not acquainted with the comparatively simple mechanism of the clock. It was commonly supposed that electricity was the agent employed to manipulate the hands; but this assumption was wrong. Without being technical and entering into a detailed explanation, I will state that the wheels of an ordinary watch were the medium controlling it.

"A well known journal for workmen, to which I contribute, some months ago gave full details of its construction. The works of a watch are concealed within the central

disc to be seen in the drawing, and are connected with the large and apparently heavy hands. The latter are, however, cleverly balanced by means of small compact weights, which are in continuous line with the respective hands, and are of a coincident weight with them.

"A very effective display once made by a china and earthenware dealer (Fig. 2), and which served to create an inquisitive crowd, who doubtless, remembered his shop when they afterwards required plates, cups and saucers, consisted of several plates placed one above another, edge to edge, in the pattern of a circle, and had, furthermore, a suspended plate of larger diameter within their radius. To cement them properly in this position would be almost a matter of impossibility, so opinions were hazarded in regard to the connection which upheld them. There they stood, bolt upright, as if challenging, yet defying, detection. I subsequently discovered the method utilized by the ingenious tradesman, who thoroughly deserved the success which was greatly fostered by this uncommon show. Many thought that it was a peculiar instance of unaided equilibrium; but in this they were mistaken—and, indeed, one glance is sufficient to show the impossibilities of such an occurrence. The attractiveness of the exhibition was enhanced by the occasional appearance of an assistant who made matters more puzzling by lifting simultaneously the top plate and the larger one suspended from it, without the remainder altering their positions in any way.

"Here is the artful man's method: A very strong double wire passed up through the flooring of the shop-window, and



FIG. 3.—A CHINA AND GLASS PYRAMID.

traveled behind the plates, in contact with them. In order to prevent the plates from 'wobbling' or slipping out of the proper line, the wires were formed into loops, flat against the backs of the plates. There they were firmly held by means of staples driven into the plates. The top movable one had a short projection at each side, which fitted into small eyelet holes made

in the top points of the wires upholding the remainder of the plates.

"A china and glass pyramid can claim to be no more than an illusion, as nothing but skilful manipulation and a steady, firm foundation are requisite for its construction. To the passer-by an array of this kind induces comments of suspicion concerning the probability of the articles being cemented and bound together; but as a matter of fact, equilibrium alone is responsible for the formation of the pyramid. Four basins, weighted with sugar or liquid of some kind, are placed at the corners of an imaginary square (Fig. 3).

"Upon the rim of each basin a large cup is so balanced that its tendency is to fall into the basin. Each cup is then required



FIG. 2.—AN ARRANGEMENT OF PLATES.

to support a glass tumbler, whose tendency is to fall away from the cup. The arrangement is neatly formed in such a way that the four glasses contact with each other, and as each presses equally against its companion, nothing can possibly fall, providing proper balancing of the cups has been secured. If the whole of the articles have been properly fixed and weighted, they will sustain a teapot or similar article. Of course, cups may be replaced by glasses, or glasses by cups, as the case may be; but in any case more than one person must be employed upon the building of the pyramid, which should be relegated to the quieter streets, for the sufficient reason that the rattle of vehicles in a busy thoroughfare would soon destroy the fascinating equilibrium."

One of the many reasons for the present popularity among dealers of the 16 size movement made by the United States Watch Co., Waltham, Mass., is that it fits both the old and new "Elgin model" cases. As there are many thousand cases made for the old Elgin 16 size now in the hands of dealers, advantage is being taken of the dual properties of the United States 16 size movements, as well as those for the new 16 size.

SOME EFFECTIVE ADS. OF RETAIL JEWELERS.

When sleepy Autumn comes on and night lengthens apace with increasing cold, we retire at night dreaming of sweet cider, pippins and chestnuts, then it becomes needful to have

**Good Alarm
Clocks.**

I have the *well known reliable*, made by Wm. L. Gilbert Clock Co., every spring in them warranted.

Veritable Fog Horns, sure to wake.

EAGER,
Jeweler and Silversmith
Corner Salina and Genesee Streets,
SYRACUSE, N. Y.

Silverites

Fairly Gloat over our Silverware—it's so rich looking they can't see why our silver isn't just as good as gold. It is better for table uses—better for knives and forks and spoons—better than gold for all these things. There isn't any such an array of silverware in town as we have here—all in the latest shapes and fancies.

Silver Pitchers, Silver Cream Jugs, Silver Sugar Bowls, Silver Knives, Silver Forks, Silver Spoons, Silver Butter Dishes, Silver Pickle Jars, Silver Bonbon Dishes Silver Tea Services, Silver Toilette Accessories, Silver this and Silver that.

There's nothing in Silver that is not here, and we want you to see our silver display—Prices—they will speak for themselves.

BRECKBILL & BENEDICT,

511 MAIN STREET, BRIDGEPORT, CONN.

DO YOU CARE FOR DOLLARS ?

If you do step in and examine our stock and our prices. We guarantee to sell you anything in our line as low as any first-class house in America. We do not carry anything under 14 kts. fine. We have built up our reputation on high grade goods, which will be strictly maintained for all time to come. We carry the largest and finest stock in Colorado.

THE BOHM-BRISTOL CO., HIGH GRADE JEWELERS.
16th and Arapahoe Sts. - DENVER, COL.

**AT THE TOP, } WE LEAD IN BOTH POSITIONS!
ON THE BOTTOM, }**

At the top, as to quality, style, etc. On the bottom, as to price. When we offer you bargains, they are "top notch" quality, and the price is away down. For instance—

WE OFFER THESE LEADERS :
Six Rogers' Knives, \$1.63.
Six Rogers' Spoons, \$1.50.
A warranted Nickel Alarm Clock, 85c.
A solid gold, 14k case, Elgin works, \$18.00.
A 20-year filled Gold Watch, Elgin works \$13.50

IF YOU CAN DO BETTER—YOUR MONEY BACK.

J. J. FREEMAN & COMPANY, - - - TOLEDO, O.

**To those
who want**

- : a good, substantial, reliable,
- : Watch, none better can be
- : found than the "Tempus"
- : which we are offering at the
- : low price of \$3.75. This is a
- : lever watch, fully warranted
- : to keep good time, or money
- : refunded.

**We will sell
you the best**

- : Nickel Alarm Clock made for
- : 85 cents.
- : Half dozen Rogers Knives,
- : \$1.63.
- : A 14 kt. 20 year, filled
- : watch Case, Elgin Move-
- : ment, \$13.50.
- : A 14 kt. solid gold Watch,
- : \$18.00.
- : We are bound to be at the
- : bottom on prices. See us
- : before buying.

J. J. FREEMAN & CO.,
TOLEDO, O.

We Figure This Way==

If LaFayette merchants carry fine goods the people will buy at home.

When H. C. Kachlein was in New York he selected the finest stock of presentation goods ever shown in this city.

We would be pleased to have you call to inspect goods and prices.

H. C. KACHLEIN, • • •
Jeweler and Optician.
LAFAYETTE, IND.

OPALS

Perfect Stones
Artistic Settings
Latest Designs
Satisfaction guaranteed.

C. M. Evans, 351 Penn St., Reading, Pa.

Workshop Notes.

Sidereal Day.—The duration of a sidereal day is 23 hours, 56 minutes, 3 seconds.

Compensation.—The principle of compensation adopted has nearly always been the construction of the pendulum with two or more metals of different expansibility, so arranged that the position of the center of oscillation shall remain approximately unaltered. The most successful inventions have been, for regulators and house clocks, the mercurial and gridiron pendulums, and for large turret clocks, the zinc and iron compensation which, while being as effective as the mercurial, is a good deal cheaper.

Solar Day.—A solar or civil day is the time between the transits of the sun over the meridian on two successive days; but as the sun revolves relatively in the same direction in which the earth rotates (of course, strictly speaking, it is the earth which revolves round the sun; it is only apparently that the sun moves round us) the sun requires nearly 3 minutes, 56 seconds on the average longer than any particular star to bring him up to the same meridian on every successive day; there is therefore one more actual or sidereal day in the year than there are solar days.

Friction of Coils.—In order to diminish the friction of the coils in a going barrel, mainsprings have been made heretofore with the outer coil curved backward, so that the spring, when unconstrained, takes a form something like the letter s. This spring is made with a view to the better separation of the coils upon the spring's unwinding, as the outer coils will fall more readily away from the inner ones toward the edge of the barrel when the spring is bent in this way than when it is straight or of the usual form. It is said to be freer in the barrel, but more liable to break.

Spotting the Plates.—The spotting of the plates is a branch in itself; it is done in an engine resembling a wheel-cutting engine; after the plates are polished with rotten stone, the plate or piece that is to be spotted being fixed to the dividing plate, a small hollow ivory point charged with oil-stone dust or emery and oil is attached to a jeweled arm. This point is brought into contact with the plate while it is rotating, the plate being shifted after each spot, and circular or geometrical patterns marked on it as arranged on the dividing plate. The steel works and the screws are blued, but it is not thought safe to harden the large screws, since, if a screwhead broke off and stopped the timepiece, the result might be serious.

Polishing Pinions and Arbors.—The pinions and arbors are to be polished highly; some workmen burnish the arbors, but a high polish can be got very quickly with a zinc polisher and diamantine. The faces of the third and fourth pinions are finished with the ordinary facing tool, but as the large pivot on the center arbor pre-

cludes the use of such a tool, it is faced square down to the arbor; the pinion is placed in the turns, and small turns that fit into the rest holder carry a roller mounted on an arbor; this roller is brought to bear against the face of the pinion, and the pinion is rotated backward and forward with the bow. The roller first used is steel, to bring up the face flat and square, after which soft metal rollers are used for finishing.

Size of Barrel Arbor.—A good deal of stress is laid by various writers on the necessity of a proper sized barrel arbor; but if the arbor used is too small, as it is often, especially in fusee watches, when too thick a spring is used, the mainspring will break at the eye, unless it is made very soft at that part, when the only effect will be that it will bend round the arbor, acting as a larger arbor and reducing the acting length of the spring. The size of arbor found to answer best, allowing of the necessary length of spring and preventing too small a circle at the eye, is one-third the inside diameter of the barrel; the arbor should be snailed, so that when the spring is wound on to it, it will take a spiral form, and not be disturbed, as it would be by winding on a circular arbor.

Wheels and Pinion.—Wheels and pinions are divided into two kinds, which are called drivers and followers. In watches and clocks, the wheels are the drivers and the pinions the followers, except in the dial wheels, or motion work, the winding work of stem-winders, and some parts of complicated Swiss watches. The main object to be aimed at in the gearing of wheels is to avoid "engaging friction," that is, friction which takes place through the teeth coming into action before what is called the "line of centers" (a straight line drawn from center to center of wheels gearing together), and the reduction to a minimum of the drop or shake of the teeth. This object is best attained by the use of epicycloidal teeth for the drivers and hypocycloidal for the followers, and these forms of teeth are the only ones the watchmaker has to consider.

Cylinder Escapement.—One property which the cylinder escapement possesses, and which renders it peculiarly well adapted for going-barrel watches is that it is not so much affected by any change in the motive power of the watch as any other escapement, the friction rest of the tooth on the cylinder exercising a compensating power over the extent of the vibrations, so that any addition to the motive force is attended with additional friction on the cylinder, while the balance is performing the supplementary arcs of vibration, and so retarding it and compensating for the additional force of the impulses. This isochronizing power was what recommended it especially to the Swiss, who saw the possibility of suppressing the fusee, of which they never had been in favor, and which, in fact, they never understood thoroughly.

Simple Tool for Demagnetizing.

THE cases in which watches become magnetized are increasing constantly, and although there are several correctives, not every watchmaker can own an apparatus as it is fairly expensive.

A watchmaker, Hermann Diedrich, of Geestemünde, Germany, has constructed a very simple tool for the purpose and received various premiums at competitive exhibitions before the German Marine. He



improved the old way of suspending a magnet on a string and rotating it. His improvement consists of a moderately large but proportionately powerful horse shoe magnet, N. S., to the closed end of which is riveted a brass plate M. When next this brass plate is fastened in the clamps of a universal lathe by which the magnet is rotated, fairly strong and rapidly changing magnet currents are produced before the two poles N and S of the magnet. If next, either a part of the watch or else an entire movement—in case it be not too large—is placed closely before these rotating magnetic poles, and then very gradually drawn away farther and farther while constantly rotating the magnet, the magnetism is by the changing currents extracted rapidly and thoroughly from the exposed movement, etc. Tests executed with single magnetized parts of a watch have invariably resulted to entire satisfaction.

From the simplicity of the tool it cannot be expensive, and there is every reason to believe that it is quite useful. THE CIRCULAR would call the attention of those of its readers who may construct such an apparatus, to the fact, that it must be kept carefully away from their other tools; when using it, it is indeed advisable to clear the bench entirely of every tool, for reasons too well known to be specified.

BRADLEY & HUBBARD MFG. CO.,

INVITE THE ATTENTION OF

Jewelers and Fancy Goods Dealers,

TO THEIR SUPERIOR LINE OF GOODS.

"B & H." Banquet Lamps. Most Artistic Designs and Finishes Ever Shown.

Art Metal Goods. Onyx Top Tables, Candelabras, Vases, Pitchers, Urns, Five O'Clock Teas, Mirrors, Jewel Cases, Etc.



NEW YORK:
26 PARK PLACE,
21 BARCLAY ST.

BOSTON:
160 CONGRESS ST.

CHICAGO:
204 MASONIC TEMPLE.

PHILADELPHIA:
710 RETZ BUILDING.

FACTORIES AND OFFICES: MERIDEN, CONN.

OUR APOLLO

CONTINUES THE
LEADING PAT-
TERN ON THE
MARKET.



TRADE MARK

STERLING 925/1000 FINE.

J. B. & S. M. Knowles Co., SILVERSMITHS,

Main Office and Shops:

PROVIDENCE, R. I.

WOOD & HUGHES,
STERLING SILVERWARE MANUFACTURERS
New York Agents for the Derby Silver Co.,
FINE QUADRUPLE PLATED WARE,
No. 16 JOHN STREET, NEW YORK,
206 Kearney St., San Francisco, Cal.
HASKELL & MUEGGE, Agents.

A. J. HEDGES & CO., MANUFACTURERS OF GOLD, VARIEGATED AND ENAMELED JEWELRY.



VEIL PIN

*Black and White Enameled
Goods a Specialty.*

VEIL PINS, SCARF PINS, HAT PINS, LACE
PINS AND BROOCHES.

GOLD AND SILVER GARTER BUCKLES.
CHATELAINES, SIDE COMBS, LINK BUTTONS.

6 MAIDEN LANE, NEW YORK.

FACTORY:

90 MECHANIC ST., NEWARK, N. J.



TOWLE MFG. CO.,

Silversmiths,

NEWBURYPORT, MASS.

149-151 State St., Chicago, Ill.

F. M. WHITING COMPANY, SILVERSMITHS.

Factory and Main Office,

NORTH ATTLEBORO, MASS.



TRADE MARK

New York Office,

1128 BROADWAY

—ADDRESS ALL COMMUNICATIONS TO FACTORY.—

Our new NEAPOLITAN pattern is now ready. Dealers will do well to withhold all orders until they have inspected this new and artistic design in flatware.

FERDINAND BING & CO.,

106 GRAND ST., NEW YORK.



PRIOR TO OUR

...REMOVAL...

TO No. 10 WASHINGTON PLACE

WE BEG TO OFFER TO THE TRADE PART OF OUR WELL
ASSORTED STOCK, CONSISTING OF

Clocks, Bronzes,

Artistic Porcelains,

Marble Statuary,

Fine French and Russian Enamels,

Dresden, Sevres Lamps,

Delft Vases and Plaques,

Pedestals and French Curio Cabinets

•—————AT GREATLY REDUCED PRICES.

A RARE OPPORTUNITY TO SECURE SOME

EXCEPTIONAL VALUES IN HOLIDAY GOODS.

FERDINAND BING & CO., IMPORTERS.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

SEASONABLE NOVELTIES IN COALPORT. THE approach of Xmas brings prominently into demand the rich articles suitable for gifts handled almost exclusively by the jewelry trade. A leading line of this character is Coalport china, of which an extensive assortment is now to be seen in the warerooms of Chas. Ahrenfeldt & Son, 52 Murray St., New York. The pieces as usual, are principally after dinner cups, though many styles in tea caddies, bonbon boxes, vases and tea cups are also shown. The predominant decorations are gold jewel studded panels on solid color, maroon, light and dark green, cobalt, light blue and crushed pink. In the teacups are many white pieces with floral decorations, and many with alligator skin effects, with interiors of solid color.

ANTIQUE BOHEMIAN GLASS. SPECIMENS of genuine antique Bohemian glassware are now exhibited by Oscar Moser, in his store, 23 Union Square, New York. These pieces are shown in connection with a line of reproductions of antiques which Mr. Moser has just added to his stock. The decorations of these pieces which consist chiefly of glasses, mugs, tankards and vases, are exact replicas of the ornamentations on the ancient models. An extensive line of rich glass bonbon boxes, puff and powder boxes, scent bottles, jewel boxes, etc., has been here introduced for the holiday trade.

GILT AND CRYSTAL REGULATORS. DISTINCTLY new and beautiful gilt and crystal regulators may be seen in the warerooms of the Chas. Jacques Clock Co., 22 Cortlandt St., New York. One style, of oval shape with bent glass, is decorated on the gilt framework and dial with cloisonné bands. This style is in three sizes. Among other new styles is a large regulator the frame and dial of which are set with rhinestones. A

novelty here to be seen is a combination chronometer, barometer, thermometer and compass, made in the form of a double traveling clock and fitted in a new style chapelet case.

*** PORCELAIN CLOCKS.**

THE similarity of the F. Kroeber Clock Co.'s porcelain to real porcelain is strikingly seen in the large vases made by this company and exhibited in their salesrooms, 360 Broadway, New York. The vases are about three feet high, the bodies being in the company's new Delft color. They are handsomely decorated with real bronze trimmings. So perfect are the lustre and finish of these goods that several importers of pottery have thought them to be of faience or porcelain.

*** FINE JAPANESE PORCELAINS.**

NEW YORK'S largest assortment of Japanese porcelains is to be seen in the wholesale department of A. A. Vantine & Co., E. 18th St. Among the most striking pieces are the dainty princess lamps in French shapes and with Dresden decorations, tea pots, sugars and creams and after dinner coffee cups. The Japanese imitative ability is well seen in the tea sets which contain among other decorations some fine flowers in exact Dresden style, and in the small cups in which are imitated all the most popular decorations of the French, German and English china handled by jewelers. Noticeable among these are the rich gilt cups studded as with turquoise à la Coalport.

THE RAMBLER.

Pottery in Western China.

G. L. MORRISON'S journey of 1,500 miles up the Yangtse River in his book "An Australian in China," gives a notion of the pottery trade in this part. He says: "All day long we passed files of coolies patiently toiling along under heavy loads of crockery. They were going in the same direction as ourselves, to the confines of the empire, distributing cups and saucers, and cuplids, china spoons, and rice bowls that are seen in every inn in China. Most

of the crockery is brought across China from the province of Kaingse, whose natural resources seem to give it almost the monopoly of this industry. The trade is an immense one—more than one million workmen were employed in this industry. Carried on the backs of coolies so many hundreds of miles makes them four times their original cost. Great care is taken of them, and no piece is so badly broken as not to be mended. Crockery repairing is a recognized trade, and the workmen are unusually skilful, even for the Chinese."

Bound to Have the Vase.

A LOT of people were present at an auction sale of Japanese goods recently.

"How much am I bid for this exquisite vase?" asked the auctioneer, holding it above his head.

"Five dollars," responded an elderly lady, sitting in one of the front seats.

"That's a shame," cried the man with the hammer. "This vase, as a work of art, is worth four times that sum. Why, look at it. Will an intelligent audience allow such a sacrifice?"

"Six dollars," came in the same woman's voice.

"Well, well, well! Can't you see that this is a treasure, and you stand here and allow it to be given away for such a paltry sum?"

"Eight dollars." Again it was the same bidder speaking.

"Eight dollars! The very idea!" ejaculated the auctioneer. "I never saw the like. Come, what is the meaning of this? One of the Mikado's especial designs slighted in such a manner! It is a reflection on your taste."

"Nine dollars," said the solitary bidder.

"It's too costly, too precious, and too rare in pattern. Wake up, or I'll put it back in the box."

"Ten dollars," the woman said.

"Well, it doesn't seem as if I can get any more, so here it goes. Ten dollars—once, twice, three times! Sold to the lady there at that shameful figure!" The lady stepped up, paid for and received her parcel, and departed.—Ohio State Journal.

The Latest in Clocks.

A WEDDING present, eh?" asked the dealer. "Is your friend a club man?"

"Yes, he's a member of two clubs."

"Are you a married man, sir?"

"Yes."

"Well, I'd like to show you a clock invented by a friend of mine. It is peculiarly suitable for a married man who belongs to a club. But first you must give me your word of honor that you will never reveal the secret to any one except a married man, who you know has reached home not earlier than 2 A. M. twice a week for three consecutive weeks. If any woman discovers the secret of the invention its prospects are ruined."

"I am afraid it is doomed. However I promise."

"Well, this is the idea: When a man intends to stay out late he presses this little spring—so innocent looking, you see, that it will escape the sharpest feminine observation. The clock at once begins to lose time. The hands move with just half their usual rapidity until 3 o'clock in the morning. Thus, if the spring is pressed at 9 P. M. the hands will show 12 o'clock when the correct time is 3 A. M. After 3 o'clock the hands will move with twice their usual rapidity until the time lost has been regained and no longer. At 6 A. M., therefore, the clock will be right and thereafter

it will jog along sedately, 60 minutes to the hour, just as if it had never been engaged in a conspiracy to deceive a trusting wife."

"Suppose a man gets home at 4 or 5?"

"It will be of less service to him, of course. However, we have 4 A. M. and 5 A. M. clocks constructed on similar principles, though I think the 3 A. M. clock is best suited for average requirements. My friend is striving to invent a clock which will stop running slowly and begin to regain time automatically the moment a man begins to look for the keyhole, but for the present the project is little more than an iridescent dream."—*Truth.*

GRANDPA'S GLASSES.

MY grandpapa has to wear glasses, 'Cause his eyesight is not very strong, And he calls them his "specs," and he's worn them For ever and ever so long. And when he gets through with his reading He carefully puts them away, And that's why I have to help find them Bout twenty-five times in a day. But at night when we sit 'round the table, And papa and mamma are there, He reads just as long as he's able. And then falls asleep in his chair. And he sits there and sleeps in his glasses, And you don't know how funny it seems; But he says that he just *has* to wear them To see things well in his dreams.

—December *Ladies' Home Journal.*

Queries by Circular Readers.

Note.—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR desires every jeweler to take advantage of this department.

ZANESVILLE, Ohio, Nov. 24, 1895.

Editor of THE JEWELERS' CIRCULAR:

We should like to know the address of the party who advertised for sale (about October, '93) fac simile of all the large diamonds in the world. You will confer a favor by sending us the address.

BAUER BROTHERS.

ANSWER:—The party who advertised the imitation diamonds referred to was Julius Eichenberg, 174 Weybosset St., Providence, R. I.

NORTH CREEK, N. Y., Nov. 22, 1895.

Editor of THE JEWELERS' CIRCULAR:

Will you kindly give me the address of some jobber that handles a complete line of English watches?

A. E. PRESCOTT.

ANSWER:—Geo. E. Wilkins, 121 E. Washington St., Syracuse, N. Y., is American agent for the watches of Baume & Co., London, Eng. There are no firms in New York who import English watches.

MUNCIE, Ind., Nov. 25, 1895.

Editor of THE JEWELERS' CIRCULAR.

Can you give me the address of the person or persons who make sterling silver toilet articles marked



and greatly oblige,

ERNEST F. TYLER.

ANSWER:—The trademark you refer to is that of Ferd. Fuchs & Bros., 808 Greenwich St., New York.

H. L. SMITH, 4 Maiden Lane, NEW YORK.



Medals AND Badges

OF EVERY DESCRIPTION.

Jewelry Repairing

OF ALL KINDS AT LOWEST PRICES

ALL KINDS OF **SKELETON** FOR **SILVERSMITH** MANUFACTURED BY **CHULDER BRO**

FACTORY AT SOLINGEN, GERMANY. FOUNDED 1850 545 & 547 PEARL ST., NEAR BROADWAY NEW YORK

"The Benedict."
(TRADE MARK.)
The Perfect Collar Button.



MADE IN GOLD, STERLING SILVER and ROLLED PLATE.

Enos Richardson & Co.,
23 Maiden Lane,
New York,
Sole Manufacturers



THE QUESTION ?

WILL IT TARNISH ? Need
not be asked if your Tissue Paper bears
 this label.

MANUFACTURED BY

C. H. Dexter & Sons,

WINDSOR LOCKS, CONN.

◁ BE SURE YOU GET THIS BRAND ▷

It has been adopted and is now used by the leading manufacturers of this country.

FROM
 47 Cortlandt St.,
 to 10 Maiden Lane.



NEW QUARTERS.

Come and see us.

CROUCH & FITZGERALD.



Jewelry Trunks
 and Cases,
 161
 Broadway,
 Bet. Cortlandt and
 Liberty Sts.,
 688 B'way,
 701 6th Ave
 NEW YORK.

A AMERICAN WATCH TOOL CO.

ESTABLISHED 1872.
 INCORPORATED 1894.



THE
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GROWS IN POPULARITY.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

Ask your Jobber for Price List of 1895, or write to us at

Stoney - Batter Works, Chymistry Dist., Waltham, Mass.

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FINEST QUALITY OF WATCH MOVE-
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AIKIN-LAMBERT JEWELRY CO., 19 MAIDEN LANE, NEW YORK.

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DIAMONDS.

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Watches, Jewelry, Chains,
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Latest Designs.

AGENTS FOR

ROCKFORD WATCH CO.

Lowest Prices.

WHY are the firm of **S. F. Myers & Co.**, of the Myers Buildings, 48 & 50 Maiden Lane, **New York**, selling more goods and doing a larger business than any other wholesale jewelry house in the world?

BECAUSE they are the only firm in the Empire City who are bona fide manufacturers, importers, exporters, and wholesale dealers in all lines of goods that pertain to the jewelry trade. Their twenty-three departments require seven double floors. With one firm expense (instead of 23), and minimum rental, they are in a position to quote prices and sell goods on a margin ordinarily asked by Legitimate commission houses.

WATCHES, Diamonds, Jewelry, Optical Goods, Materials, Clocks, Silverware, Lamps, Musical Merchandise, Cut Glass, Bicycles, Fire Arms, Safes, Etc.

ARE YOU ON THEIR MAILING LIST? Have you their great 800-page annual catalogue? Do you receive and inspect *Myers' Monthly Jeweler?*

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Importers,
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and Commission
Merchants.

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NEW YORK.

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English Hall Clocks,
French Traveling
Clocks,
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Clocks,
PARIS NOVELTIES,
BRONZES.
Largest Variety of
Art Pottery and
Bric-a-Brac.

ESTABLISHED HALF A CENTURY.

MARVIN'S
FIRE & BURGLAR
SAFES

HAVE MANY PATENTED IMPROVEMENTS
NOT FOUND IN OTHER MAKES'
THAT WILL WELL REPAY AN
INVESTIGATION
BY THOSE WHO DESIRE TO SECURE
THE BEST SAFE
MARVIN SAFE CO.

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CLOCK
CO.,
22 Cortlandt St.
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Hall Clocks,
Traveling Clocks,
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Delft Clocks,
Mantel Chime
Clocks,
Bronzes,
Sevres Vases.

H. M. RICH & CO.,
Jewelry
Auctioneers,

21 SCHOOL ST., BOSTON, MASS.

SALES MADE FOR RETAIL JEWELERS ONLY IN THEIR ESTABLISHED PLACES OF BUSINESS.

WE CONDUCT MORE AUCTIONS THAN ANY OTHER FIRM IN OUR LINE AND WITH BETTER RESULTS AND GUARANTEE YOU AGAINST LOSS.

SEND FOR PAMPHLET CONTAINING OUR METHODS AND REFERENCES FROM NEARLY 100 RETAIL JEWELERS FOR WHOM WE HAVE CONDUCTED SALES IN THE LAST 12 MONTHS.

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ASSOCIATED LAW OFFICES.
PORTLAND, SEATTLE, TACOMA,
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Foreign Business a Specialty.

ROY SOLID GOLD CASES
PHOTO MINIATURES
ON ENAMEL. NEW PROCESS.

NEW YORK. BROOKLYN. CHICAGO. SAN FRANCISCO.

JOB SPRING FOR AMERICAN CASES

ESTABLISHED 1865.

N. J. FELIX,

Watch Case Repairing,

This Spring is made from 0 to 18 size. \$1.00 per dozen.

17 JOHN STREET, NEW YORK.



Patented 1888.

Adjusted While You Wait. 25 Cents.

WHAT IS THE H. E. O.
ROYAL CLUSTER?

[FOR THE ANSWER] WRITE TO
H. E. OPPENHEIMER & CO.,
14 MAIDEN LANE,
NEW YORK.

DIAMONDS Importers and Cutters. **L. & M. KAHN & CO.,** 172 Broadway, **DIAMONDS** Cor. Maiden Lane, N. Y.



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AND HOROLOGICAL REVIEW

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189 Broadway, New York.

Entered at the Post Office in N. Y. as second-class matter

VOL. XXXI.

NEW YORK, WEDNESDAY, DEC. 11, 1895.

No. 19.

A REMARKABLE WORK IN JASPER.

THE magnificent vase of jasper offered by the Czar to the city of Paris is three meters high and weighs 4,000 kilogrammes. It was cut out of an enormous block of jasper from the Ural mountains. The work was executed at the Imperial manufactory of Peterhof. The vase, which is of green jasper, rests on a pedestal of red jasper. It bears on one side the arms of Russia, and on the other side the arms of the city of Paris in bronze. One of the handles is surmounted with the head emblematic of the French Republic; on the other rests a head emblematic of Russia, crowned with the *Vokoschinck*. These heads are also of bronze. The stand bears the inscription: "Cronstadt-Toulon," and on the four faces of the pedestal there are: the arms of Cronstadt, those of Toulon, and the years 1891, and 1893.

The vase is said to have cost about 250,000 francs.

Engraved Stones and Cameos.

A PASSING pretty fad that costs a passing pretty penny is the collecting of gems, engraved stones and cameos. A great collection once seen, and it is all up with the hapless wight who hastaken in the germ of the fad. He will want

the heavenly city of Revelation itself. Rare and distracting *objets d'art* of this order

may be seen in the Louvre, British Museum, South Kensington Museum, Uffizi Gallery, in Florence, and the National Museum at Naples. The ancient lapidaries were as clever and artistic craftsmen as heart could wish. The more examples I saw of their skill the more I admired and marvelled at it. Until such an exhibition of seals and rings as may be found among the priceless treasures of the Louvre is seen, you cannot appreciate the skill of the ancient Egyptians in this fascinating department of art.

A favorite medium to display in beautiful form the craft of the artists of earlier centuries was a rock crystal, a substance that in the shapes of vases, cups and various exquisite devices is one of the typical articles of enrichment in the cabinets of European museums. In more pretentious form you may see this petrified sunlight constituting the massive chandeliers that hang in some of the gorgeous chambers of the palaces of Versailles and Fontainebleau. But engraved gems for me. Amid the great Florentine collection begun the ancients knew a thing or two. Superior gem engraving flourished as far back as Alexander, the world-beater, and was a perfect art to the time of Hadrian



THE ENORMOUS JASPER CUP, PRESENTED BY THE CZAR OF RUSSIA TO THE CITY OF PARIS.

The Hamilton Watch Co.

has added to its line four new 18 size full plate 15 and 17 jewel movements.

Write for description and prices.

The increasing popularity of

HAMILTON WATCHES

is due to the fact that they excel all others in accuracy, mechanical excellence, and beautiful finish. They are especially adapted to Railroad service, and are in general use on all the principal Railroads of the country. They are sold to **Legitimate Retail Jewelers** only. No **Catalogues** or **Printed Price Lists** are issued. No movements are **Named**. Prices are **Guaranteed**. Full **Rebates** will be made on all movements that are reduced in price or discontinued.

HAMILTON WATCH CO., LANCASTER, PA.

CARBORUNDUM

THE GREATEST ABRASIVE YET DISCOVERED.

Four times the Labor and Expense-saving qualities of Emery, Corundum or other abrasives. Adapted for Lapidary Work, Grinding, Polishing and every operation where a perfect abrasive is necessary. A box of the Crude Carborundum Crystal as taken from the electric furnace, will be sent free to any Jeweler on application.

Price List of Carborundum Wheels.

ACHESON'S PATENT. February 28th, 1893; February 16th, 1895.

DIAM. IN.	THICKNESS IN INCHES.																MAX. REV.
	¼	⅜	½	⅝	¾	1	1¼	1½	1¾	2	2¼	2½	2¾	3	3½	4	
1	\$.15	\$.15	\$.20	\$.20	\$.20	\$.25	\$.30	\$.30	\$.35	\$.40	\$.40	\$.45	\$.50	\$.50	\$.60	\$.70	18000
1½	.20	.25	.25	.25	.30	.30	.35	.40	.40	.45	.50	.55	.55	.60	.70	.75	14000
2	.20	.30	.30	.30	.35	.40	.45	.50	.55	.60	.60	.65	.70	.75	.85	.90	11000
2½	.25	.35	.40	.45	.50	.55	.65	.70	.80	.90	1.00	1.10	1.20	1.25	1.40	1.50	8800
3	.30	.45	.55	.60	.65	.75	.85	1.00	1.15	1.25	1.40	1.50	1.60	1.75	2.00	2.20	7400
3½	.40	.50	.65	.70	.80	1.00	1.15	1.30	1.45	1.65	1.80	1.95	2.10	2.20	2.55	2.90	6300
4	.50	.60	.75	.85	1.00	1.20	1.40	1.60	1.80	2.00	2.20	2.40	2.60	2.80	3.20	3.60	5500
5	.70	.85	.95	1.15	1.25	1.60	1.95	2.30	2.60	3.00	3.30	3.65	3.95	4.25	4.90	5.55	4400
6	.95	1.10	1.30	1.55	1.75	2.20	2.70	3.15	3.60	4.10	4.55	5.00	5.45	5.90	6.80	7.70	3700
7	1.25	1.45	1.65	1.95	2.30	2.95	3.50	4.15	4.80	5.40	6.00	6.60	7.20	7.80	9.00	10.25	3160
8	1.50	1.70	2.00	2.40	2.80	3.60	4.40	5.20	6.00	6.75	7.55	8.30	9.10	9.90	11.45	13.00	2770
9	1.80	2.10	2.40	2.90	3.35	4.30	5.30	6.25	7.25	8.20	9.15	10.10	11.10	12.05	14.00	15.90	2460
10	2.15	2.50	2.85	3.45	4.00	5.15	6.30	7.45	8.60	9.75	10.90	12.00	13.20	14.35	16.60	18.90	2210
12	2.65	3.10	3.70	4.50	5.25	6.80	8.40	9.95	11.50	13.05	14.60	16.20	17.75	19.30	22.45	25.50	1850
14			5.05	6.05	7.00	9.00	11.00	13.00	15.00	16.95	18.95	20.95	22.95	24.90	28.90	32.80	1580
16					9.10	11.70	14.30	16.85	19.95	22.00	24.55	27.15	29.70	32.30	37.40	42.50	1380
18					11.25	14.45	17.70	21.00	24.25	27.50	30.75	34.00	37.25	40.50	47.00	53.50	1230
20					17.50	21.55	25.55	29.60	33.70	37.80	41.90	45.95	50.00	58.00	66.00	1100	

The wheels are made with a vitrified bond and pressed under hydraulic pressure. Those over three inches in diameter are turned up after firing. The same numbers are used to designate the degrees of fineness, as are used with Emery, and the wheels are made in seven degrees of hardness, marked SSS, SS, S, M, H, HH, HHH, from extremely soft to extremely hard. In ordering, state diameter, thickness, hole, number and hardness.

CUT THIS OUT.

Hones, Slabs, Files.

THE CARBORUNDUM CO.

WORKS: MONONGAHELA, PA., AND NIAGARA FALLS, N. Y.

F & B. Jewelry.

TRADE MARK

ALL
GOOD
SELLERS.

Sterling Silver Novelties



ALL $\frac{925}{1000}$ FINE.

Fine Rolled Plate Watch Chains.

In great variety, fine wearing qualities, and beautiful patterns. F & B on every chain, thereby guaranteeing quality.

Are You Looking

For Toilet Sets or single pieces, such as Mirrors Hair Brushes, Tooth Brushes, Nail Brushes, Shaving Brushes, Whisk Brushes, Hat and Bonnet Brushes, Razors and Razor Strops.



No. 408 POLISHED
No. 422 SATIN FINISHED, ENGRAVED.

This Handle is applied to Letter Openers, Nail Files Polishers, Button Hooks, Shoe Horns and a large number of toilet and manicure goods.

Bracelets

HANDSOME, DURABLE.

Curb—in all sizes—Chased or Polished Silver and Gold, Light and Heavy Weight, with Padlocks or Snap and Trilby Heart. Very popular.

Scissors, large and small, straight and curved, Button-hole, in Silver and some in Gold plate, beautiful designs, and of Henckel's German Steel.

Locket, Charms.

In both Gold Plate and Sterling Silver. New patterns constantly being added to our already choice line.

Embroidery Articles.



No. 366 41-2 INCHES LONG.

Files, Cuticle Knives, Nail Polishers, Paste and Powder Boxes, Trays for the Dresser, Tweezers, Curlers, and Cases for Pocket Files and Combs.

Manicure Pieces and Sets.

Reminders FOR THE Holiday Season.

Our Sterling Silver Dripless Tea Strainer, Butter Picks, Mustard Spoons, Butter Spreaders, Butter Plates, Fruit Knives, Letter Openers, Candle Sticks, Game Counters, Ink Erasers, Stamp and Match Boxes *suggest* that we can furnish a multitude of the most useful and ornamental articles that can be furnished by any manufacturer. (Over 400 Sterling Silver Novelties.)



No. 275/1256 GOLD PLATE
No. 279/1302 STERLING



262/1328 ISIZE OF THIS CUT.
261/1330 SIZE LARGER.
263/1383 SIZE SMALLER.

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178 BROADWAY.

Providence, R. I.
100 Richmond St.

CHICAGO:
167 DEARBORN ST.

Foster & Bailey,

Manufacturing Jewelers AND SILVERSMITHS.

A. J. HEDGES & CO.,
 MANUFACTURERS OF
GOLD, VARIEGATED AND ENAMELED JEWELRY.



VEIL PIN

◆ ◆ ◆
*Black and White Enameled
 Goods a Specialty.*

VEIL PINS, SCARF PINS, HAT PINS, LACE
 PINS AND BROOCHES.

GOLD AND SILVER GARTER BUCKLES.
 CHATELAINES, SIDE COMBS, LINK BUTTONS.

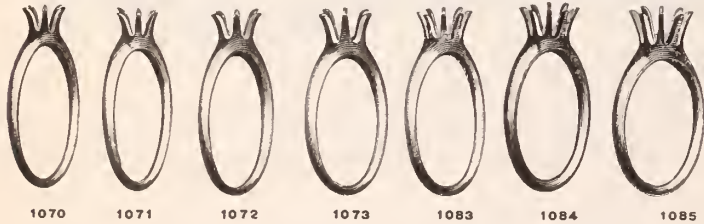
6 MAIDEN LANE, NEW YORK.

FACTORY:

90 MECHANIC ST., NEWARK, N. J.

the second century after Christ. It shared in the subsequent renaissance of the arts, and received honorable place again in the skill of Italian, English and German artists of the eighteenth century.

Naples boasts the largest cameo known, said to have been found in the tomb of the Emperor Hadrian. It is a shallow cup or dish, in diameter at least six inches, showing a superb head of Medusa on one side and eight figures on the other. Remembering that these compositions get their light and shade from the stratified colors of the onyx, one better appreciates the beauty and rarity of this curio. If you would study jade outside of the Orient, drop into the South Kensington Museum. Jade is a precious and passionless mineral, but infinitely chaste and elegant when wrought into artistic form.—Chicago *Inter-Ocean*.



We are sending the Retail Trade some cuts of our new "TIFFANY" DIAMOND MOUNTINGS that they will do well to notice.

M. B. BRYANT & CO.,

10 MAIDEN LANE, NEW YORK.

We think our line of Fancy Stone Rings the Best in the Market.

Nail Polishers

AND OTHER

QUICK SELLERS

ARE MADE BY

CODDING BROS. & HEILBORN,

North Attleboro, Mass.

STERLING SILVER
 TABLE WARE

Manufactured at

NEWBURYPORT, MASS.



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MANUFACTURING COMPANY.

CHICAGO OFFICE: 149-151 STATE STREET.

F. M. WHITING COMPANY,
SILVERSMITHS.

Factory and Main Office,

NORTH ATTLEBORO, MASS.



New York Office,

1128 BROADWAY

—ADDRESS ALL COMMUNICATIONS TO FACTORY.—

Our new NEAPOLITAN pattern is now ready. Dealers will do well to withhold all orders until they have inspected this new and artistic design in flatware.

Decision in Reference to J. A. Flomerfelt's Link Button.

WASHINGTON, D. C., Dec. 5.—John I. Hall, assistant attorney-general for the Interior Department, has rendered the following decision of interest to the jewelry trade:

"I am in receipt, by reference from Hon. John M Reynolds, assistant secretary, under date of Oct. 29, 1895, of an application of James A. Flomerfelt for return of fees in a certain application for patent.

"It appears that Flomerfelt, on Oct. 30, 1894, filed an application for a design patent for link cuff buttons, which application was numbered 527,490 and which was allowed on the 21st day of February, 1895. A few days thereafter the petitioner requested that the application be suspended in order to permit the applicant to file a new application. This petition was denied March 8, 1895. In the first application the petitioner asked for protection for a period of three and a half years. On March 7, 1895, petitioner filed a new application and asked for protection for seven and a half years, which application received Serial No. 540,900.

"Petitioner alleges that on March 8, 1895, he deposited in the post office, in the city of New York, addressed to the Commissioner of Patents, an abandonment or withdrawal of his first application. The notification of abandonment was received by the Patent office on March 12, 1895, and on the same day patent was issued on his said application No. 527,490. The acting commissioner of the patent office refused a re-payment of the fees in the second application for reasons which are very fully set out in his decision, a copy of which accompanies the papers submitted to me.

"This application was based upon the following section of the Revised Statutes:

"Sec. 4936. The Treasurer of the United States is authorized to pay back any sum or sums of money to any person who has through mistake paid the same into the Treasury, or to any receiver or depositary, to the credit of the Treasury, as for fees accruing at the Patent office, upon a certificate thereof being made to the treasurer by the commissioner of Patents."

"After a careful consideration of the facts as gathered from the papers in the case, I am of opinion that the Commissioner's decision denying the right of repayment should be affirmed.

"The petitioner alleges in his appeal to the Secretary that the commissioner erroneously construed Section 4885 of the Revised Statutes. The commissioner decided that said section applies only to mechanical cases, and does not apply to applications for designs. I am of the opinion that this construction of section 4885 is correct."

Bids for Supplying the Government with Plated Flatware.

WASHINGTON, D. C., Dec. 4.—Bids were opened on Nov. 29th, by Col. A. F. Rockwell, U. S. A., for furnishing the Philadelphia Depot of the Quartermaster's Department with 125 dozen triple silver plated tablespoons, 100 dozen triple silver plated table knives, 170 dozen triple silver plated table forks, and 150 dozen triple silver plated teaspoons. The bidders were as follows:

Manhattan Supply Co., tablespoons, \$3.95; forks, \$3.90; knives, \$2.65; teaspoons, \$1.95.

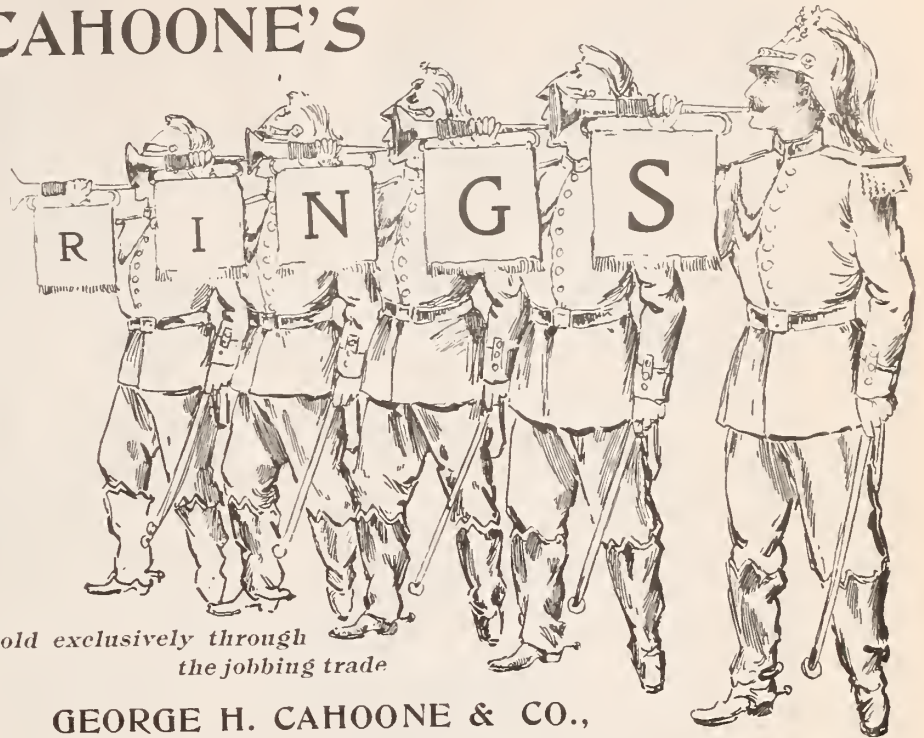
J. C. Buck & Co., spoons, tea, \$1.98; tablespoons, \$3.89; forks, \$3.89; knives, \$2.24.

Ellis A. Gimbel, tablespoons, \$4.05; forks, \$4.05; knives, \$2.12½; teaspoons, 2.02½.

John H. Tissot, Jr., tablespoons, \$3.60 7-10; forks, \$3.60 7-10; teaspoons, \$1.79 9-10.

Charles B. Edwards & Co., tablespoons,

**A STRONG LINE FOR 1896.
CAHOONE'S**



Sold exclusively through
the jobbing trade

GEORGE H. CAHOONE & CO.,

Kent and Stanley Bldg., Providence, R. I.

21 Maiden Lane, New York.

SURPASSED ALL RECORDS!

AT THE OBSERVATORY OF GENEVA, OUT OF TEN
MOVEMENTS (CONSECUTIVE NUMBERS,) THE

CHAS. MEYLEN WATCHES



OBTAINED
4 MEDALS
AND
6 DIPLOMAS.



MATHEY BROS., MATHEZ & CO.,

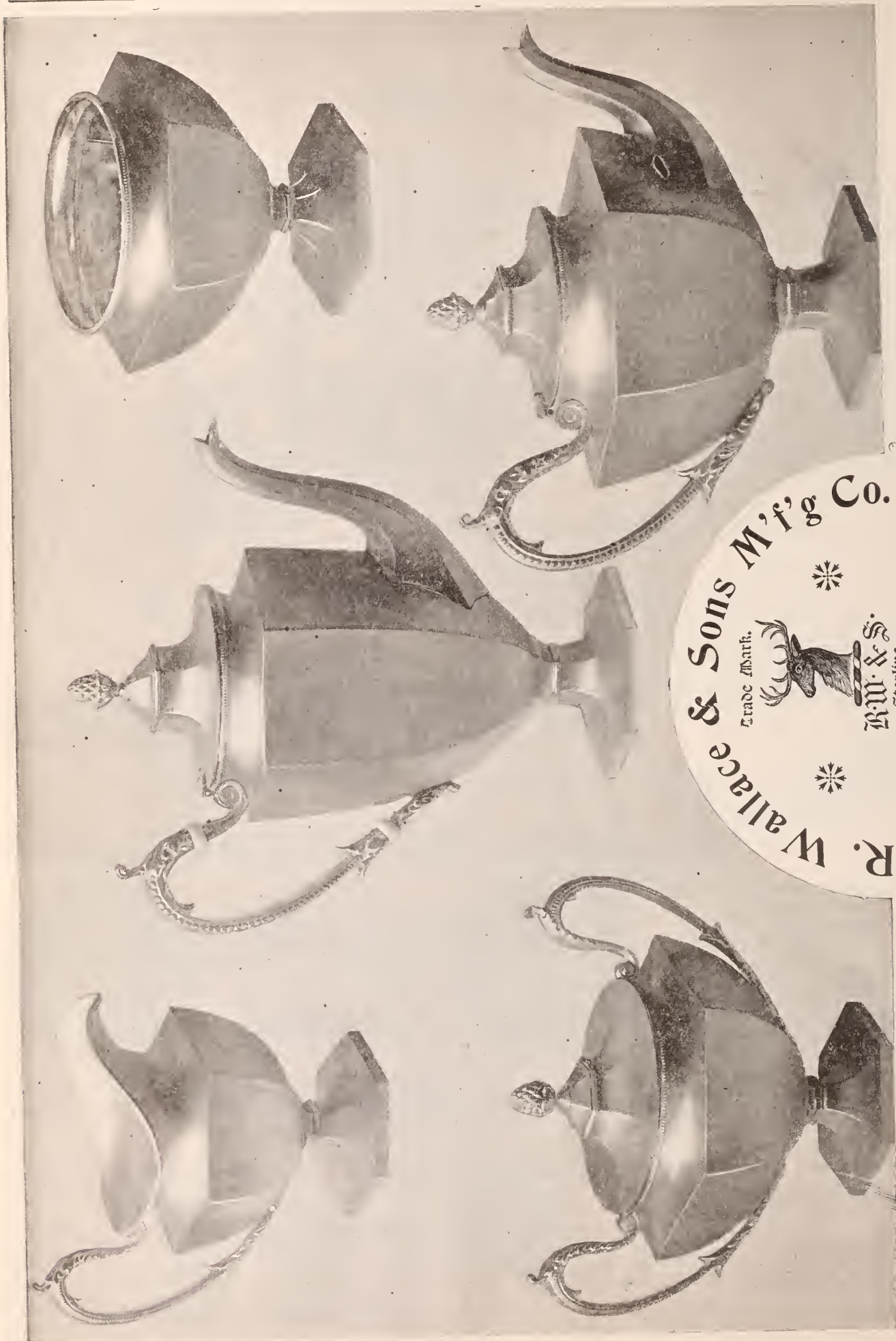
—SOLE AGENTS,—

21 AND 23 MAIDEN LANE, NEW YORK.

PLAIN AND COMPLICATED WATCHES.

JUST RECEIVED FOR THE HOLIDAYS AN EXTENSIVE LINE OF FINE

**ENAMELED AND DIAMOND
WATCHES.**



WALLINGFORD, CONN.

BRANCH HOUSES:—NEW YORK, 226 Fifth Ave.; CHICAGO, 109 Wabash Ave.; SAN FRANCISCO, 120 Sutter Street.

\$3.59½; forks, \$3.59½; knives, \$2.13; tea-spoons, \$1.79½.

Wm. Hodges & Co., knives, \$2.24.

The Silver Service for the "Brooklyn."

This is a list of the pieces which will comprise the \$8,000 silver service to be presented by the city of Brooklyn to the new cruiser which bears her name:

One soup tureen, two gravy boats, two entree dishes, two vegetable dishes, one salad bowl, one meat dish, one fish dish, one butter dish, one large fruit dish, four small fruit dishes, four dozen teaspoons, two dozen dessert spoons, two candelabra of seven lights each, two dozen table spoons, two dozen forks, two dozen dessert spoons, two dozen dessert knives, two dozen table knives, two dozen soup spoons, two dozen oyster forks, two dozen coffee spoons, one carving set of five pieces, one soup ladle, two gravy ladles, one fish set, knife and fork, salad fork and spoon, two dozen individual butter plates, with knives.

It is expected that the service will be completed within three months.

One of The Finest Trade Journals.

One of the finest trade journals that comes to THE STAR's exchange table is THE JEWELERS' CIRCULAR. The Fall holiday number is a handsome production and filled to the brim with good things for the trade.—Rockford, Ill., *Star*.

Latest Fashions in Paris.

SILVER MOUNTED FURNITURE—THE USE OF TINY COLORED STONES—POPULARITY OF ENAMEL ORNAMENTED CHASED GOLD—THE CHRYSOPRASE THE LEADING COLORED STONE—FASHIONABLE HAIRPINS.

PARIS, France, Nov. 28.—Costly articles of furniture are being adorned with conventional foliage or figures in massive silver, finished either in *grattebossé*, or oxidized or gilt. Let us mention in this line, writing tables in neo-Louis XVI style, with cupids in silver seated on a garland of roses forming a swing, applied at the top of each leg of the table; graceful candle holders shoot on each side of the woodwork which rises above the table all round, excepting in front. Billiard tables, in precious wood with ivory and mother-of-pearl inlayings, are also adorned at each angle with garlands of flowers or figures in massive silver. There are also in this line toilet tables, card tables, chiffonnières, etc.

Some *carnets de bal*, consisting of ivory sheets which open fan-like between two silver plates, are very elegant. These plates (front and back) are finely chased, or adorned with scenes or *motifs* worked out in aqua-fortis *ramolayé*. Some exhibit paintings in enamel in the style of the 18th century. A very graceful one has the shape of a lyre overhung with sprigs of flowers. A pretty dancing scene in aqua-fortis, copied

from Watteau, occupies the lower part of the lyre.

A pretty fashion in jewelry consists in having tiny colored stones arranged so as to form a sprig of flowers, a light *motif*, or a monogram, coming out on a ground paved with minuscule diamonds. This style is very effective in the lines of brooches, watch cases, studs, bracelet clasps, umbrella tops, etc. The design may be on a level with the ground, or slightly raised over it. The stones may be set in such a way as to give a modeling effect, as that obtained with chasing.

Chased gold in vari-colored finish with touches of enamel is also a pretty style. A great variety of effects may be thus obtained. Bonbon boxes, cigarette cases, brooches, watch cases, studs, fan handles, etc., are adorned in this fashion. If these articles exhibit scenes or portraits, all the nude parts of the figures come out in carnation enamel. If they show conventional flowers or *motifs* introducing real ones, the enamel is tastefully combined with the chased gold so as to give a most artistic effect.

The chrysoptase is foremost among favorite semi-precious stones. It is chiefly used in the brooch line. This water green stone is generally cut in the shape of the almond, and is adorned with shallow facets. Forming the rays of rosacæ, with a cat's eye in the center, it produces an original effect. These stones are usually framed

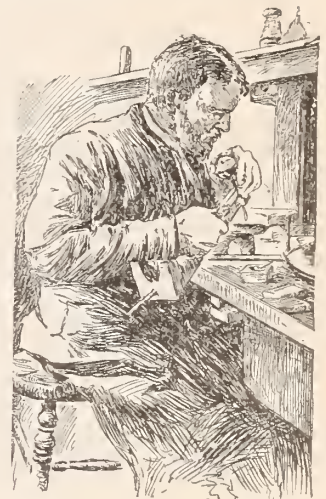


THE DIAMOND DIGGER.

CUTTERS OF DIAMONDS.

OPPENHEIMER BROS. & VEITH.

DEALERS IN WATCHES.



THE DIAMOND CUTTER.



THE DIAMOND WEARER.

65 NASSAU ST.,

PRESCOTT BUILDING,
JOHN AND NASSAU STS.,

NEW YORK.

LONDON:

10 HATTON GARDEN.

AMSTERDAM:

TULP STRAAT No. 2.

DIAMONDS.**Wm. S. Hedges & Co.,**

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

22 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

182 BROADWAY, COR. JOHN STREET,

NEW YORK.

Venetian Building. 34 & 36 Washington St.

CHICAGO, ILL.

L. BONET,

ESTABLISHED 1866.

PRECIOUS STONES,

CAMEO PORTRAITS, WORKS OF ART,

927 BROADWAY, NEW YORK.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

THE SWAN FOUNTAIN PEN.

Made on Distinct Principles, Patented.

3 SIZES OF SWAN "SAFETIES" CAN BE CARRIED ANYHOW OR ANYWHERE.

Three sizes of "Self-Filling" Swans, the wonder of the day, illustrating the improvement between the first fountain pen on record, patented 150 years ago,

"A Quill Covered With Sheepsgut."

An English patent in those days cost a fortune, thus the advance from the past to the present is sharply defined.

W. W. Stewart, Inventor & Patentee**MABIE, TODD & BARD,**

MANUFACTURERS.

New York & London.

Purchasers

.. OF ..

RARE GEMS,PRECIOUS STONES
AND ALL GOODS FOR
JEWELRY,

ADDRESS

R. A. KIPLING, Paris,

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The Bowden RingsARE COMPLETE IN VARIETY, CORRECT
IN QUALITY AND PERFECT IN FINISH.
WE MAKE EVERY VARIETY OF FINGER
RINGS**J. B. BOWDEN & Co.,**

3 MAIDEN LANE,

NEW YORK.

BRANCH OFFICE :

206 KEARNY STREET
SAN FRANCISCO CAL.

with a narrow gold border in which tiny brilliants are buried. A circular, oval or bar-like *motif* consisting of chrysoprase, mounted with gold and diamonds, often shows in the center an agate *arborisæ*. A necklace, especially suitable for a fair lady, consists of a band showing a diamond and a chrysoprase alternating, with pendants of a lanceslated shape, arranged like a fringe, formed each of a chrysoprase bordered with brilliants.

Fashionable hairpins have winged tops. Some have the shape of a caduceus. They are mostly made of vari-colored stones.

JASEUR.

Reappraisements by the Treasury Department.

WASHINGTON, D. C., Dec. 5.—Among recent reappraisements of interest to jewelers is one on an importation of spectacles, 90 I, from H. Johnson & Sons, Paris. These goods were invoiced at \$1.20 per gross and have been raised to \$1.30 per gross.

Another is an importation of aluminum thimbles, Art. 400, No. 3/0-2, which were entered at 65 cents per gross. No advance was made in price but the case was added, the whole being subject to a discount of 2 per cent.

The Divorce Proceedings Against Max Gutman.

ROCHESTER, N. Y., Dec. 5.—Justice Werner has issued an order sequestrating the personal property of Max Gutman and the rents and profits of his real estate, pending the trial of the divorce proceedings recently instituted against Gutman, by Sophia, his wife.

It will be remembered that Mr. Gutman recently threatened his wife and daughters, and attempted to shoot himself. He was examined as to his sanity, but was pronounced of sound mind.

Death of Frederick Kramer.

BALTIMORE, Md., Dec. 5.—Frederick Kramer, 61 years old, died suddenly of apoplexy Saturday last at his home, 909 North Broadway. He was born in Germany and came to this city in 1834. Mr. Kramer was a jeweler and founded the firm of Frederick Kramer & Co. He retired from active business in 1883 and was succeeded by his son, Charles F. Kramer.

Deceased was president of the Wells and McComas Building Association, a member of the Schuetzen Association and a Mason. A widow and two children survive him. His children are Charles Frederick Kramer and Mrs. William H. Orth, of this city.

VALUABLE DIAMONDS.

"How much was that diamond ornament you had stolen from you worth?" asked the theatrical interviewer.

"Fifteen columns," answered the actress, absent mindedly.—Boston *Bulletin*.

Jewelry and Silver Fashions of the Holiday Season.

A LADY'S RAMBLES AMONG THE JEWELERS.

Gold band bracelets with permanently locking catch are sold under the name of "engagement bracelets."

Out of the ordinary are vinaigrettes in artistic forms carved out of rock crystal, with tops of alexandrite, topaz or other large stone.

Illuminated calendars for 1896 are out in gold, silver, leather, ivory and porcelain frames.

The up-to-date wedding ring is made in 18 or 22 karat gold, plain, round, with inside beveled.

All sorts of beautiful possibilities are developed in the enameled bonbonnières.

There is a great choice of silver candlesticks, but after all, none surpass in beauty the Colonial reproductions.

Cape rubies, carefully selected and properly mounted, afford admirable substitutes, at a small cost, for the Oriental rubies.

Garters of silk webbing attract with the elegance of their gold and silver mountings.

It is claimed that platinum lined mountings whiten a yellow diamond and increase the brilliancy of a white stone.

Rose bowls and vases in Oriental shapes receive their enrichment in Persian colors and designs.

The craze continues for all classes of Delft bric-à-brac.

There is no suggestion, either for comfort or elegance, that has not been expressed in table silver.

It appears that jeweled combs have come to stay; they are worn on all parts of the head, back, front and sides.

Belleek porcelain, made in this country, attracts deserved attention with its artistic designs in relief gold and enamel.

Marquise brooches are shaped like Marquise rings.

Colonial hollow ware, in true octagon shape, with a novel disposition of bead work and Empire garlands, pleases a desirable class of patrons.

ESTABLISHED 50 YEARS.

LANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 Tulp Straat,
AMSTERDAM.

1 St. Andrews St.,
Holborn Circus,
LONDON E. C.



ESTABLISHED 1841



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CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE,

NEW YORK.

A. CARTER, JR.
A. K. SLOAN.
C. E. HASTINGS.

GEO. R. HOWE.
WM. T. CARTER.
WM. T. GOUGH.

FACTORY, NEWARK, N. J.

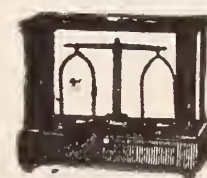
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The only manufacturer remaining in the United States. 1896 CATALOGUE READY SOON. Please order from any New York Catalogue.

HERMAN KOHLBUSCH, SR.



Established 1859
Manufacturer of
FINE BALANCES
AND WEIGHTS for
every purpose
where accuracy is
required. 59 Nas-
sau Street, cor.
Malden Ls. N. Y.
repairs (any make)
promptly made.



We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.



Decidedly effective are the cut glass receptacles for flowers, mounted on colored glass feet.

Small sized oak mantel clocks, with gilt bronze trimming, are fast selling articles.

A tiara is still the Eldorado of a society woman's ambition, and now that many of them are convertible not only into a necklace but into separate brooches, greater numbers are being sold.

Table, desk and toilet articles in Limoges, which combine French colorings with Dresden designs, are eagerly sought after by holiday shoppers.

ELSIE BEE.



S. A. BOYLE & CO.,
AUCTIONEERS FOR THE LEGITIMATE JEWELRY TRADE ONLY

WE GUARANTEE YOU AGAINST LOSS.
WE PAY ALL OUR OWN EXPENSES.
Make no contracts with others before consulting us

Write for Particulars. OFFICES: 14 MAIDEN LANE, N. Y. 611 PENN AVE., WASHINGTON, D. C.

The World's Fair Medals Ready This Month.

WASHINGTON, D. C., Dec. 6.—The Secoville Mfg. Co., of Waterbury, Conn., the contractors for the Columbian World's Fair medals, have notified the Treasury Department that all of the 24,000 medals would be completed and ready for delivery by the middle of the present month. The medals are, artistically and otherwise, very satisfactory to the Government, are put up in handsome aluminum cases, so that both sides may be readily seen, and these cases are inclosed in wooden boxes. Thick pasteboard shipping box wrappers are furnished with each medal.

The diplomas are nearing completion at the Bureau of Printing and Engraving, and it is expected that both the diplomas and the medals will be ready for delivery some time next February. The entire cost of the medals, cases, etc., will be about \$50,000.

WM. SMITH & CO.,
Manufacturers of Gold, Silver and Roll Plate Chains and Jewelry.



Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

Office: 5 and 7 Maiden Lane, New York. Manufacturing: 61 Peck Street, Providence, R. I.

ROY SOLID GOLD CASES
PHOTO MINIATURES
ON ENAMEL. NEW PROCESS.
NEW YORK. BROOKLYN. CHICAGO. SAN FRANCISCO.

The Resumption of the E. N. Welch Mfg. Co.

BRISTOL, Conn., Dec. 6.—It is expected that the E. N. Welch Mfg. Co. will resume operations at an early date. Already arrangements have been made with a number of old employes to go to work again, and it is stated that the company have bought their stock for manufacturing purposes.

While it cannot be stated positively who the members of the new company are, it is understood that J. Hart Welch is at the head and some of the other members are G. W. Mitchell, of this city, E. A. Freeman, who has served as receiver for the past two years, and A. H. Condell, formerly superintendent of the wood working department. The resumption of operations of his plant, after a shutdown of two and one-half years, will be a big boom for Bristol.

L. Sauter & Co.,
DEALERS IN DIAMONDS
... AND ...
MAKERS OF FINE JEWELRY,
194 BROADWAY, NEW YORK.
SELECTION PACKAGES SENT ON REQUEST. MOUNTING OF DIAMONDS AND OTHER PRECIOUS STONES IN NEW AND ORIGINAL DESIGNS A SPECIALTY.

JACOT & SON,
Importers and Manufacturers of
Musical Boxes,
DECKER BUILDING,
Union Square, New York.

SECURITY PIN GUARD
PAT'D DEC. 25, 1894
MANFD BY SECURITY MFG CO. **25¢**
7 ASTOR HOUSE (BROADWAY) N.Y.
85c. doz. Net Cash. Discount to Jobbers

ESTABLISHED 1849.

INCORPORATED 1890.

J. BRIGGS & SONS CO.,
MANUFACTURERS OF
Gold and Silver Plate and Seamless Wire,
65 CLIFFORD STREET, PROVIDENCE, R. I.

WE MAKE
STOCK FOR

CANE HEADS,
UMBRELLA MOUNTINGS
PENCIL-CASES,
WATCH-CASES,
WATCH-CROWNS,
THIMBLES,
SPECTACLE AND
EYE-GLASS BOWS,
DIAMOND MOUNTINGS,
&c., &c. &c.

Canadian Foreign Trade in the Years 1894 and 1895.

TORONTO, Can., Dec. 6.—The Canadian Statistical Year Book for 1894, recently issued by the government, compiled by George Johnston, Dominion Statistician, comprises very elaborate figures as to the foreign trade of Canada. So far as the jewelry and kindred branches are concerned the figures for the fiscal year 1894 indicate a decline in importations as compared with previous years. The table showing dutiable goods imported for consumption in Canada gives the value of jewelry imported in 1894 as \$239,947 as against \$251,537 in 1893; watches and parts of watches, \$347,081 in 1894, \$402,805 in 1893; and manufactures of gold and silver \$283,645 in 1894 as compared with \$298,439 in 1893.

The figures of the importations from the United States in these lines are as follows: Jewelry, \$178,667 in 1894—\$184,575 in 1893; watches and parts of watches, \$257,340 in 1894—\$308,190 in 1893; manufactures of gold and silver, \$171,642 in 1894—\$164,458 in 1893.

The free list includes precious stones, not polished, the total importations of which for the past three years were as follows: 1892, \$56,243; 1893, \$102,741; 1894, \$172,826. Diamonds unset and diamond dust were imported from the United States in 1893 to the value of \$17,106 and in 1894 to the amount of \$8,177 only. The importation under the same head from Great Britain increased from \$46,547 in 1893 to \$120,149 in 1894.

Pearl Finds Recently Made in an Iowa River.

SIoux CITY, Ia., Dec. 7.—A considerable business in fresh water pearls has been developed in the past few months by fishermen along the Big Sioux river, which empties into the Missouri at this point. The first find was made several years ago, and a number of pearls were sold at that time for good prices. Comparatively little attention was paid to the matter then, however, and not until last Summer had the industry received the attention to which it was entitled.

A number of men are now making good livings searching for the pearls, many of which have been sold not only to local jewelers, but to dealers in Chicago and New York as well. Many of the specimens are very fine ones, and bring from \$5 or \$10 to \$25.

Death of Henry Ricker.

OSWEGO, Ill., Dec. 5—Henry Ricker, jeweler, died Monday. The only known heir to his large estate is a nephew, Dieder Meyer, who, when heard from last, was living in Louisville, Ky. Telegrams have been sent to Mr. Meyer, but no clew as to his present whereabouts can be obtained.

The death occurred Dec. 3d, of Martin Kreider, Lancaster, Pa. He was a stockholder in the Hamilton Watch Co.

HERZOG, GOLDSMITH & FRANK,

14 Maiden Lane, New York,

IMPORTERS OF

Diamonds and Precious Stones,

MANUFACTURERS OF

Diamond Mountings and Fine Diamond Jewelry,

RESPECTFULLY DIRECT THE ATTENTION OF THE TRADE TO THE
FACT THAT THEY HAVE RECENTLY PURCHASED
FROM WM. SCHEER



HIS STOCK

OF PIVOT EARRINGS AND

LETTERS PATENT,

GIVING THEM THE EXCLUSIVE

RIGHT TO MANUFACTURE

... THE ...

PIVOT EARRING.

In order to avoid delay, dealers should be careful to address all orders for the
long and favorably known Pivot Earring to above firm.

They further desire to state, that having purchased **at auction** the major
part of the stock of

COLORED STONES

of M. D. ROTHSCHILD, who has retired from business, they are now offering these goods as well as their large line of

DIAMONDS and other

PRECIOUS STONES

AT SPECIAL PRICES FOR THE HOLIDAY TRADE.



SELECTION PACKAGES SENT TO RESPONSIBLE DEALERS.

YOUR WIFE

AND DAUGHTER WANT



The Four Hundred.

THE BEST, THE SMALLEST
LADIES' WATCH IN AMERICA.

HAMPDEN WATCH CO.
CANTON, O.

ETCHING

Views of Buildings, Portraits, etc.,
on Souvenir Spoons and all Silver
Wares.

PHOTO-MINIATURE

Portraits on Watches and Brooches.

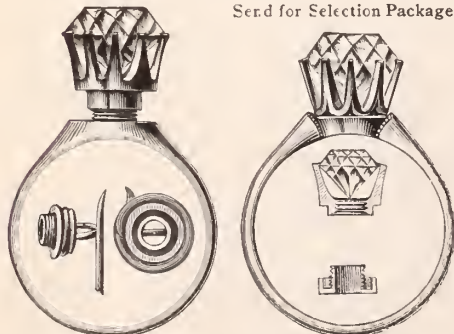
FOR THE TRADE.

THE
GOLDSTEIN ENGRAVING CO.,
1 Maiden Lane, Cor. B'way.
NEW YORK.

The Bonner Combination

RING, STUD and SCARF PIN.
A Long Screw and a Round Bezel.

Send for Selection Package



BONNER, RICH & CO.,
41 & 43 Maiden Lane, NEW YORK,
155 State St., CHICAGO.

Precious Stones and Jewelry Imported in 1894 and 1895.

WASHINGTON, D. C., Dec. 5.—The value

of the precious stones and jewelry imported
into the United States during the years end-
ing June 30, 1894 and 1895 are as follows:

FREE OF DUTY.

	1894	1895
Agates, unmanufactured.....	\$ 23.00	\$ 9.00
Brazilian Pebble	1,396.00	521.00
Copper Coins.....	140.20	825.22
Coins, old, and medals, and other antiquities, suitable for souvenirs or cabinet collections, produced prior to 1700.....	332,368.07	318,404.54
Coins, medals of gold, silver, or copper and other metallic arti- cles manufactured as trophies or prizes, and actually received or bestowed and accepted as honorary distinction	9,397.78	4,160.00
Coral, marine, uncut and unmanufactured.....	152.50	140.84
Diamonds and other precious stones, rough or uncut.....	400,669.00	475,326.00
Diamonds, miners', glaziers', and engravers', not set, and jewels to be used in the manufacture of watches or clocks.....	165,425.00	94,266.00
Diamond dust or bort.....	46,375.00	84,564.00
Glass plates or disks, rough-cut or unwrought, for use in the manufacture of optical instruments, spectacles and eye- glasses, and suitable only for such use.....	71,700.00	87,732.00
Gold and silver sweepings.....	20,017.00	28,206.00
Gold-beaters' molds and gold-beaters' skins.....	19,746.00	24,325.00
Ivory, animal, sawed or cut into logs, but not otherwise man- ufactured, 123,843 pounds.....	374,685.00	
Ivory, animal, sawed or cut into logs, but not otherwise man- ufactured, 259,360 pounds.....		769,716.00
Ivory, vegetable, 7,220,799 pounds.....	101,397.00	
" " 8,050,128 ".....		89,437.00
Shells of all kinds, not cut, ground, or otherwise manufactured, including mother-of-pearl.....	645,758.17	905,605.11

DUTIABLE.

	1894	1895	VALUE.	DUTY.
Agate, manufactures of.....	1894	\$ 12,460.00	\$ 2,492.00	
	1895	7,473.00	1,494.60	
Alabaster, manufactures of.....	1894	38,365.00	9,591.25	
	1895	4,130.00	1,032.50	
Amber, manufactures of.....	1894	3,608.83	902.20	
	1895	1,373.00	343.25	
Argentine, alberta, or German silver, unmanufactured.....	1894	3,199.00	799.75	
	1895	2,803.00	494.65	
CLOCKS AND WATCHES AND PARTS OF—				
Chronometers, box or ship's, and parts thereof.....	1894	700.00	70.00	
	1895	566.00	56.60	
CLOCKS AND PARTS OF—				
Metal, chief value.....	1894	51,232.74	23,054.74	
	1895	2,880.00	1,296.00	
Wood, chief value.....	1894	12,833.00	4,491.55	
	1895	741.00	295.35	
Marble, chief value.....	1894	30,225.00	15,112.50	
Other clocks, and parts of.....	1895	323,340.72	80,835.18	
Watches.....	1894	926,423.18	231,605.79	
	1895	844,961.00	211,240.27	
Watch cases, movements, glasses, and parts of watches.....	1894	172,767.60	43,191.90	
	1895	143,043.00	35,760.75	
Total clocks and watches.....	1894	\$ 1,94,181.52	\$ 317,526.48	
	1895	1,315,531.82	329,448.15	
Coral and manufactures of same.....	1894	1,757.58	439.40	
	1895	254.00	63.50	
Gold pens.....	1895	7.00	1.75	
Gold and silver manufactures.....	1894	88,514.55	39,831.55	
	1895	10,617.00	4,777.65	
Ivory, and vegetable ivory, manufactures of same.....	1894	45,177.00	18,070.78	
	1895	31,797.97	11,441.16	
Jet, manufactures of.....	1894	7,977.55	1,999.39	
	1895	1,050.00	262.50	
JEWELRY AND PRECIOUS STONES NOT ELSEWHERE SPECIFIED—				
Jewelry: All articles not specially provided for, known commercially as "jewelry," and cameos in frames.....	1894	310,900.81	155,453.90	
	1895	178,987.47	66,161.50	
Pearls, including pearls strung but not set.....	1894	12,978.00	1,297.80	
	1895	283,018.00	28,301.80	
Precious stones, uncut.....	1895	2,234,277.00	223,427.70	
	1894	4,511,395.44	451,139.54	
Precious stones, cut but not set.....	1895	4,318,890.84	768,362.16	
	1894	5,444.00	1,361.00	
Set, and not specially provided for.....	1895	7,051.00	2,115.55	
Imitations of, not set, and not exceeding one inch in dimensions.....	1894	16,260.00	1,626.00	
	1895	217,322.00	21,732.20	
Shell, and mother-of-pearl, and manufactures of.....	1894	378,381.34	151,352.53	
	1895	143,116.24	53,062.36	

The Death of Anton Hodenpyl.

The trade was shocked last week by the news of the death of Anton Hodenpyl, a partner in the firm of Hodenpyl & Sons, diamond importers, 170 Broadway, New York, which occurred Tuesday evening, Dec. 4th, in Peoria, Ill. Mr. Hodenpyl had been visiting Peoria in the interests of his firm. At 4 o'clock Tuesday afternoon he left the jewelry store of Fred Eynatten, to take the train for Springfield. Going first to the National Hotel, he put his trunk containing his stock of diamonds, on the transfer wagon.

So as to be near his jewels, he got on the wagon with his trunk, and rode with it to the depot, standing up all the way. As the wagon turned and backed into the station, it suddenly struck the curb violently, and Mr. Hodenpyl fell backward, striking his head on the brick pavement. He was picked up unconscious, carried into the depot, and a physician was summoned. Before the arrival of the physician Mr. Hodenpyl revived, and after resting a few moments said he felt all right. In this assertion, Mr. Hodenpyl was corroborated by the physician who, after examining him, said that nothing was the matter. In the meantime the train had gone and Mr. Hodenpyl decided to go back to his hotel.

He refused to ride in a carriage, as he wished to be near his jewels, which were valued at from \$50,000 to \$60,000. He rode back to the hotel in the wagon again standing up all the way. When the hotel was reached he went to his room with his trunks and notified the attendant that he would take the next train. Two hours afterward the head porter entered the room to see if Mr. Hodenpyl wanted to take his train. He shook him, but got no answer. He called the housekeeper and the two apolied restoratives, but they too, had no effect. The physician was again called and pronounced the man dead.

The coroner was notified and he went at once to the hotel and ordered the body conveyed to the morgue. The jewels were also taken charge of and put away in safe keeping until the morning, when they were put into a safety vault. A coroner's jury was called and the remains were viewed and then the inquest was adjourned until Wednesday morning. The inquest showed that death ensued from a hemorrhage of the brain, and after hearing all of the evidence the coroner's jury returned a verdict of accidental death.

The first news of the death was received by the deceased's father, A. J. G. Hodenpyl, at his residence, 43 Seventh Ave., Brooklyn, at 1.30 o'clock, Wednesday morning. Geo. H. Hodenpyl, another son and partner in the diamond firm, happened to be visiting his father when the telegram arrived. He immediately telegraphed instructions to Peoria and started for that city, arriving Thursday night. The remains were shipped east Friday evening and arrived Sunday.

The funeral was held Monday evening at 8 o'clock at the residence of the elder Mr. Hodenpyl, 43 Seventh Ave., Brooklyn, and the interment took place in Greenwood Cemetery.

Anton Hodenpyl was one of the most favor-



THE LATE ANTON HODENPYL.

ably known men connected with the diamond trade. He was but 40 years old, having been born in Brooklyn, Sept. 10, 1855. At the age of 17 years, after receiving his education at the Brooklyn Polytechnic Institute, he commenced his mercantile career in the employ of Victor Bishop & Co., diamond importers. Here he remained until 1879, when he went with Wheeler, Parsons & Hayes, taking charge of their diamond department. Three years later, in 1882, he left this firm to become a partner in the firm of Hodenpyl & Sons, consisting of his father, A. J. G. Hodenpyl, his brother, Geo. H. Hodenpyl, and himself, the firm being manufacturers of chains and jewelry.

On April 3d, 1884 Mr. Hodenpyl married Miss Edith Huntington Hoyt, of Norwalk, Conn., the daughter of Henry Hoyt, of the old jewelry firm of Hoyt, Downing & Canfield. His married life was happy but short, for three months later, July 26, 1884, his wife died.

When about five years ago Hodenpyl & Sons went into the diamond business exclusively, Anton Hodenpyl became the European buyer for the firm, in which capacity he showed an excellent judgment of stones. For the past two years he has visited the firm's customers in the west. He was on one of these trips when the fatal accident occurred. The news came as a sad blow to his host of friends and admirers throughout the wholesale and retail jewelry trade.

Mr. Hodenpyl was an eminently sociable and clubable man. He was formerly a member of the Montauk Club, and at the time of his death was a prominent member of the Carleton Club, of Brooklyn. Last year he was one of the directors of the Carleton and at the annual election in October was re-elected on the board of

directors, but soon afterward resigned, although retaining his membership in the club. He was also a veteran of the Twenty-third regiment as well as a member of Vigilantia Council of the Royal Arcanum, which is composed almost exclusively of members and veterans of the regiment. He is survived by his mother and father, his brothers, Geo. H. Hodenpyl and Dr. Eugene Hodenpyl, of the College of Physicians and Surgeons, and three married sisters, Mrs. Geo. E. Fahys, Mrs. A. W. Newell and Mrs. S. A. Condit.

Sample Case of A. Lewis' Traveler Rifled of its Contents.

SYRACUSE, N. Y., Dec. 7.—J. W. Hoenig, a traveler employed by Abram Lewis, wholesale jeweler, 102 Kirk block, telegraphed to his employer Thursday afternoon that he had been robbed of his samples at Wyoming, Pa. Mr. Lewis at once sent a man to Wyoming to investigate the matter. As near as can be learned here Hoenig's sample trunk, which had been left in the Delaware, Lackawanna & Western station, at Wyoming, was broken open and goods amounting to between \$300 and \$500 stolen, the remainder of the contents being left.

The head of a manufacturing firm, on his arrival in New York from Syracuse, where he had seen Mr. Lewis about the robbery, was interviewed by a CIRCULAR reporter. "The first intimation Mr. Lewis had of the robbery," he said "was a telegram from his salesman, Hoenig, telling him of the occurrence. Hoenig left the train at Wyoming, Pa., a small station between Scranton and Wilkesbarre. The ticket office was open but the baggage room closed and after waiting some time for the baggage room to open left the station to go to the hotel. When he returned he found the lock of the trunk had been broken and all his band rings, chains, and three dozen cheap charms stolen. The salesman estimates the value of the stolen articles at between \$600 and \$700. A lawyer of the railroad company called on Mr. Lewis and said that the company would not give up the trunk until they were supplied with an inventory of all the goods it contained and a receipt for the goods left in it. Mr. Lewis sent his lawyer on with the inventory to Wyoming."

"Mr. Lewis," continued THE CIRCULAR'S informant, "cannot lose, no matter who is responsible for the loss, as his salesman is under bonds and if it be his fault his sureties are liable, while if it be the railroad company's fault, he has a clear case."

At a special meeting of the stockholders of the Manhattan Silver Plate Co., held in Lyons, N. Y., Dec. 4, the proposition to increase the capital stock from \$75,000 in 750 shares to \$100,000 in 1,000 shares was carried. The number of votes cast was 569, of which 517 were for and 52 against the proposition.



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For
New
Price
List.

HENRY C. HASKELL,
11 John St., New York.

ESTABLISHED HALF A CENTURY.

MARVIN'S
FIRE & BURGLAR
SAFES

HAVE MANY PATENTED IMPROVEMENTS
NOT FOUND IN OTHER MAKES'
THAT WILL WELL REPAY AN
INVESTIGATION
BY THOSE WHO DESIRE TO SECURE
THE BEST SAFE
'MARVIN SAFE CO.'

12 PARK PLACE, NEW YORK.

H. L. SMITH, 4 Maiden Lane,
NEW YORK.



Medals

AND

Badges

OF EVERY
DESCRIPTION.

Jewelry Repairing

OF ALL KINDS
AT LOWEST PRICES.

Jules Jürgensen,

OF COPENHAGEN.

The reputation these watches have maintained for
Fifty Years has never been equalled, being made
on strictly scientific principles and no expense spared to
give the **Best** results in mechanism and timekeeping
qualities

SOLE AGENTS.

John C. Hyde's Sons,

NO. 22 MAIDEN LANE.

DR. KNOWLES'
PRIVATE COURSE
IN OPTICS.

Lectures with Diploma \$25.00

Those who desire to study with the Doc-
tor will send in their application.

Students received at any time.

The Key to the Study of Refraction.

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189 Broadway, NEW YORK.
Care of JEWELERS' CIRCULAR.

Providence.

All communications for this column, addressed to
P. O. Box 1093, Providence, R. I., will receive prompt
attention.

TRADE CONDITIONS.

There is a slight increase noted in busi-
ness but it is on holiday orders. This con-
dition of affairs will undoubtedly continue
until Christmas. In the meantime the
designers, pattern makers, tool makers and
others are busy getting out new styles and
lines for Spring. It is argued that there
will be a good trade during the Spring as
the trade throughout the country has
bought very close, their stocks are reduced
and it will become necessary to restock
their stores before any volume of business
can be done. One pleasing feature of this
Fall has been the few failures, and it is
hoped that the future will not add materi-
ally to the list.

Otto Holmqvist has opened a watchmak-
ing shop at 70 Elm St.

W. S. Spofford & Son, manufacturers,
are now located at 5 Culver St.

Ira F. Clarke, enameler, is enlarging and
improving his shop at 83 Page St.

L. Cohn, retailer, has removed from 711
Westminster St. and is at present unlocated.

Maurice Ettlinger has removed from 105
Weybosset to the corner of Weybosset and
Dorrance Sts.

M. Reiness, who was reported out of
business at 11 Olney St., has opened a store
at 209 N. Main St.

Harris I. Carpenter, of Worcester, Mass.,
has sold eight lots of land in Elmwood to
the Gorham Mfg. Co.

R. A. Coombs, agent, is now located at
363 Eddy St., where he is engaged in the
manufacturing jewelry business.

John Graham has purchased of the re-
maining heirs the retail business conducted
for so many years by his father, at 364 S.
Main St.

E. O. Clarence, manufacturer and jobber,
has removed from 98 Weybosset St. to 333
Westminster St., where larger quarters are
enjoyed.

Andrew McCue, for 16 years a chaser and
designer for the Gorham Mfg. Co., has
started in business for himself in similar
lines at 110 Richmond St.

John Knox, formerly of Holden & Knox,
of this city, but who has been in California
for several months engaged in a mining
industry, is in town, where he will remain
until about Feb. 1.

A new manufacturing concern will com-
mence business in this city early in the
year. Charles E. Spencer, for many years
with B. F. Norris, Alister & Co., Chicago,
will be one of the firm.

A new strainer for tea and coffee, in-
vented by Frank P. Boland, of this city, and
manufactured by Foster & Bailey, is meet-
ing with ready sale and already large num-
bers are upon the market.

Smith Bros. are increasing the extent of
their plant at 32 Bassett St., and adding
several of the latest improved presses and
other heavy machinery for the facilitating
of their work. They are well stocked with
orders.

Wightman & Hough Co. are busy at pres-
ent on a special holiday order from New
York parties for nine large solid gold
Trilby lockets. Each locket is to contain
nine diamonds of good size. The value of
the nine hearts will be about \$2,500.

Byrne & Rhodes is the style of a new firm
of tool makers at 103 Richmond St. Mr.
Byrne has had 23 years' practical experience
in making jewelers' tools, while his partner
has been for many years with L. L. Burton,
Barstow & Williams, Dover & Pritchard
and others.

Among the heaviest taxpayers of War-
wick, R. I., are the following who are con-
nected with the manufacturing jewelry
business or kindred branches: James A.
Foster & Co., \$15,000; Thomas W. Gorton
estate, \$28,200; John S. Palmer, \$16,000,
and Joseph Lawton \$11,000.

The regular monthly meeting of the
directors of the Manufacturing Jewelers'
Board of Trade will be held the 21st. This
will be the last meeting of the year previous
to the annual meeting which will be held
on the 23th inst., when officers will be
elected and reports rendered.

Fulford & Reynolds, against whom dam-
ages were recently awarded an employe for
injuries received while at work in their
shop, have been granted a new trial. The
verdict rendered was for \$1,000 and was
given because of no appearance on the part
of the defendants through inadvertence.

During the past week there has been a
rumor current among the trade that George
B. Willis, who mysteriously disappeared
from his place of business in this city some
months ago, had returned. An investiga-
tion was made and it was found that while
his wife knew of his whereabouts, he was
not in the city.

A special meeting of the directors of the
Charles R. Smith Plating Co. was held in
this city recently for the purpose of discuss-
ing and making arrangements for a general
extension of their business. Since the intro-
duction of the new automatic fusing machine
the demand for stock has been greatly in-
creased and the factory is compelled to run
nights.

The Ogden Onyx Co., Salt Lake City,
Utah, recently put on exhibition some
specimens of onyx taken from their mine,
located 18 miles north of Ogden. The dis-
play embraces two slabs, one 24x50 inches,
the other 30x40 inches, a clock-case, books,
paper-weights, etc., and is very attractive.
The markings run from indistinct water-
marks to pronounced figures, and give to
the stone a remarkably handsome appear-
ance. The stone is susceptible of a high
polish. It is understood that arrangements
are being made to work the mine early in
the Spring.

Boston.

TRADE CONDITIONS.

One of the best indications that trade is lively this year in holiday goods is found in the large number of buyers in town during the first ten days of the month. Dealers inform THE CIRCULAR correspondent that they are more than busy, not a single jobber or wholesaler having any dissatisfaction to express when summing up the situation thus far this month. The volume of business with most of the Boston houses promises to very materially exceed that of a year ago.

E. G. Pierce, of the E. Howard Watch & Clock Co.'s office, is a candidate for the city Council in Medford.

Treasurer Arthur M. Little, of the E. Howard Watch & Clock Co., is in New York on business.

E. A. Fisk, who has charge of the diamond department of Smith, Patterson & Co., has been ill the past week.

E. O. Evans, late with the Waltham Tool Co., is able to be out once more after an illness lasting nearly three months.

E. E. Shead, Eastport, Me., was in Boston the past week on his way home from the Atlanta Exposition. He was accompanied by Mrs. Shead.

One of the finest post clocks in the city has been set up in front of the establishment of Wirth, the brewer, by the E. Howard Watch & Clock Co.

At the next meeting of the New England Association of Opticians, Dec. 16th, there will be a discussion on the merits of optical school training as a preparation for engaging in the optical business.

Buyers in town the past week included: E. R. Bumps, Thomaston; A. E. Garnsey, Sanford; George W. Furber, Hartland, Me.; G. H. Woodbury, Newport; C. F. Marston, Chester; J. M. Morrill, Concord, N. H.; E. D. Bickford, Chester, Vt.; H. B. Howland, New Bedford; B. D. Loring, Plymouth; J. P. Farrington, Kingston; H. A. Hewey, Solen Abbott, Winchendon; H. L. Dole, Haverhill, Mass.; Mr. Stone, of Perry & Stone, New London, Conn.; C. W. Flagg, Woonsocket, R. I.

One of the tendencies of the times with the jewelers who are on the lookout for novelties is to add small musical instruments to their stock. The fact that musical boxes have been carried successfully by dealers in previous holiday seasons may have something to do with the movement. Shreve, Crump & Low Co. this year are carrying guitars, mandolins and violins, and Wilson Bros. advertise a music department as an adjunct of their establishment. Some of the jobbers have a choice line of musical boxes, Smith, Patterson & Co. showing some very fine specimens.

Springfield, Mass.

H. Albert Cargill, with S. F. Merritt, who has been ill for the past three weeks, is rapidly improving.

The Robbins jewelry store, in Orange, which for some time has been run by Boston creditors, will be closed Jan. 1st.

Mrs. C. E. Terhune, eldest daughter of W. J. Brecknell, died at her home in Garfield, N. J., Friday, after a lingering illness.

F. A. Hubbard has taken the vacant store in the Mayasset Club building as temporary quarters for his bicycle agency, and will keep it until his new store in Mayo's Worthington St. block, now in process of construction, is finished, which will be a matter of six weeks or so.

Charles Rogers, optician, was elected al lerman from the sixth ward at last week's

city election. Mr. Rogers was nominated by the Democrats on a ticket made up by a fusion of Democrats and Republicans, and received the fourth largest number of votes on election day.

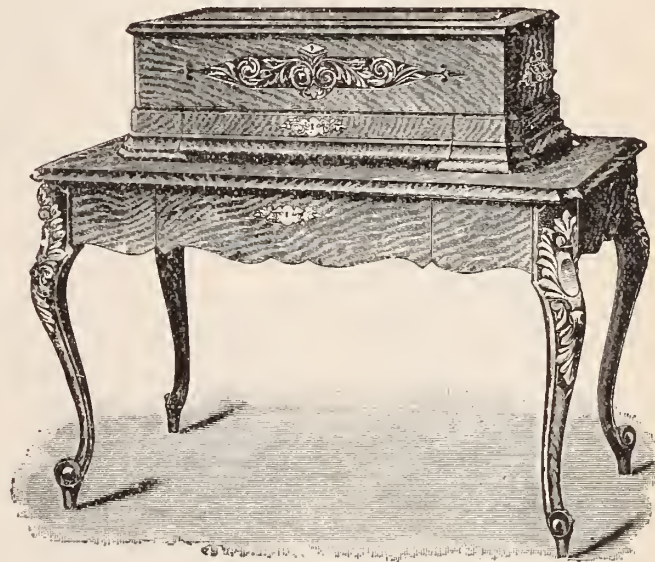
Some time about 4.30 o'clock on the morning of Dec. 2d., a thief broke the show window of Joseph Fournier's jewelry store, Orleans, near Treme Sts., New Orleans, La., and stole four nickel alarm clocks, one small ornamented clock, seven pairs of gold earrings, one silver plated card receiver, one box of cameo stones, one box of assorted stones and four gold plated watch chains, all worth \$38.

A Holiday Money Maker!



OUR LINE OF

MUSICAL BOXES.



MECHANICAL SINGING BIRDS.

MUSICAL NOVELTIES.

THE FORTE-PICCOLO AND IDEAL

Are the two leading styles of Musical Boxes. Any number of tunes can be obtained for these Boxes on cylinders of six tunes each at low prices.

SEND CARD FOR CATALOGUE AND PRICE LIST.

JACOT & SON, 39 UNION SQUARE, NEW YORK.

Death of John D. Middleton.

John D. Middleton, a well known dealer of watches and diamonds, who had been connected with the jewelry trade for nearly 50 years, died suddenly early Friday morning, at his home in the Rockingham apartment house, 1748 Broadway, New York. Mr. Middleton awoke about five o'clock and

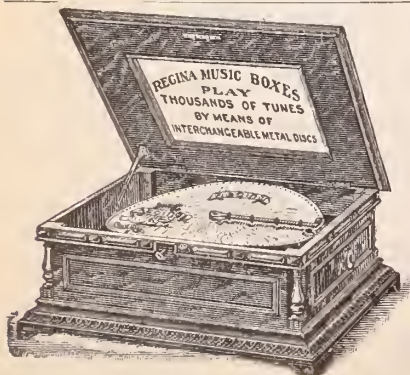


THE LATE JOHN D. MIDDLETON.

told his daughter that he was unwell. She got him a glass of whiskey and he had scarcely swallowed it when he fell back in bed and immediately expired. His death is supposed to have been caused by rheumatism of the heart. The event was most unexpected as he had left his office the evening before, apparently in the best of health. Though he had suffered for some years from indigestion, he was not known to have any other ailment.

John D. Middleton was the surviving partner of Middleton & Brother, dealers of watches and diamonds, 10 Maiden Lane. His brother, Rueben Scott Middleton, died Oct. 22d, 1894. Mr. Middleton was born in Black River, Jefferson Co., N. Y., Sept. 8th, 1832. After spending the first 16 years of his life in his native village he went to New York and entered the employ of the jewelry

FERD. FUCHS & BROS.
SILVERSMITHS,
MAKERS OF STERLING SILVER WARE,
808-810 Greenwich St., - New York.

**The Regina Music Box**

Plays an unlimited number of tunes; has a brilliant and rich tone, and is suitable for the jewelry trade. Prices run from \$8.00 to \$125.00.

THE "STAR"

Is a Music Box with interchangeable cylinders, and is pronounced by experts to be the most perfect Music Box in the market

SEND FOR CATALOGUE.

E. L. CUENDET, General Agent,
21 JOHN STREET, N. Y.

firm with which his brother was then connected. Here he remained until 1863 when he returned to Black River and there engaged in business. When his brother's firm, then Middleton & Pooler, dissolved in 1866, the deceased and his brother formed the firm of Middleton & Brother which continued the business of the former firm.

Since 1880 he has had sole charge of the business. Mr. Middleton's strict honest and kindly disposition created for him many strong friends in business and social life. He was distinctly a domestic man and with the exception of the Bergen Lodge F. & A. M. of which he was a member since 1860, was connected with no societies or clubs. Mr. Middleton was married about 32 years ago. His widow and two grown daughters survive him. The funeral services were held at his late home Monday morning and the remains were interred at Jamaica, L. I.

Proceedings of the Jewelers' League.

The regular monthly meeting of the executive committee of the Jewelers' League of New York was held on Dec. 6. There were present President Hayes, Vice-Presidents Greason and Bowden, Chairman Van Deventer, Messrs. Fessenden and Beacham and L. Stevens, Jr., secretary. The minutes of the previous meeting were read and approved. Twelve requests for change of beneficiary were received and granted and the following applicants were admitted to membership:

Sec. A.:—Frank Byrd, Memphis, Tenn., recommended by C. Johnston and P. J. Moran; Frederick W. Karsch, New York, recommended by B. Karsch and C. H. Higbee.

Upon motion the meeting adjourned. The next meeting of the executive committee will be held Jan. 3, 1896.

Desperado Pat Crowe to be Tried in Colorado.

DENVER, Col., Dec. 6.—Governor McIntyre has issued a requisition on Governor Stone, of Missouri, for the return of Pat Crowe to Colorado. Crowe is under indictment for the larceny of valuable diamonds from Chapin's jewelry store, in this city. He is now an inmate of the city jail at St. Joseph, Mo., on the charge of train robbery. An official has been sent for him and will if possible bring him back to Denver for trial.

New Jewelry Stores.

J. M. Thompson, Lakefield, Mo.
George Miller, Jr., Weatherly, Pa.

H. Stricker, Garrett building, Gatesville, Tex.

L. Thomas & Co., 409 Market St., Wilmington, Del.

L. C. Johnson will open a jewelry store in Dover, N. J., in the Spring.

Cash M. Havens last week opened up a pawnbroker's and jewelry business at 21 E. Congress St., Detroit, Mich.

A Receiver Appointed for the Business of V. J. Pekor.

COLUMBUS, Ga., Dec. 7.—McNeil & Levy, the attorneys acting for the New York Jewelers' Board of Trade and the Crockery Board of Trade, New York, have filed a bill applying for a receiver for the business of V. J. Pekor, jeweler, of this city, who failed Nov. 29th. The sheriff, who has been in charge of the store, has been appointed receiver and the Court has ordered that the creditors have a right to identify their goods. The sheriff's sale advertised for Dec. 10th has been stopped.

The Arrest of Salesman Stern a Case of Mistaken Identity.

NEW HAVEN, Conn., Dec. 5.—Philip Stern was arrested at the United States Hotel, Hartford, yesterday morning. He is a traveling salesman for the jewelry firm of Heilbronner, Brandt & Stern, 523 Broadway, New York, and the charge was that he was shipping to New York a bicycle that he had rented for an hour or two's ride in New Haven. He was located in Hartford by a description sent from New Haven. When the police entered his room at the hotel in Hartford, Stern was very nervous. He denied the theft. He was taken to New Haven.

Upon investigation in this city he was released from custody by the city attorney. It was all a case of mistaken identity. It was clearly proven that the thief was not Stern, but a man who closely resembled him. The latter presented a check for the wheel at the Grand Central depot baggage room, but slipped away before an officer could be called.

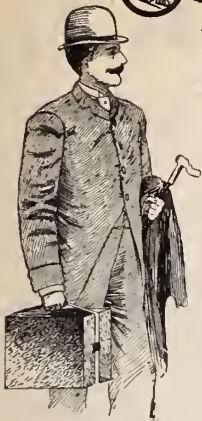
CAMPBELL-METCALF SILVER CO., SILVERSMITHS,

ALL GOODS 925/1000 FINE.
Factory, Providence, R. I. Offices, New York and San Francisco.

WOOD & HUGHES, STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.,
FINE QUADRUPLE PLATED WARE,
No. 16 JOHN STREET, - - NEW YORK,
206 Kearney St., San Francisco, Cal.
HASKELL & MUEGGE, Agents.

Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

THE following representatives recently booked orders in Indianapolis, Ind.: W. H. Kinna, Elgin National Watch Co.; J. E. Varley, for E. L. Cuendet; Geo. W. Smith, Carter, Sloan & Co.; A. J. Brech, Bawo & Dotter; G. W. Bleecker, The Bassett Jewelry Co.; W. L. Mirrielees, S. Sternau & Co.; J. T. Metcalf, R. Blackinton & Co.

E. W. Carlton, who has been ill with typhoid fever for nearly two months, is able to resume his regular trips for E. B. Floyd & Co., Boston, Mass.

Travelers visiting Kansas City, Mo., last week were: M. Wilmes, St. Louis Clock & Silverware Co.; Jno. W. Case, for H. F. Carpenter; J. I. Wilmes, Bauman-Massa Jewelry Co.; F. R. Horton, Carter, Sloan & Co., O. R. Ryan, Towle Mfg. Co.; A. Peabody.

The American Waltham Watch Co.'s missionaries, H. E. Duncan, E. H. Wells, J. M. Curley and F. O. Fuller, have returned to Boston, Mass., after a long trip on the western circuit. They report improved trade in the towns, but comparatively light trade in the cities, where conservatism is much more in evidence than in the country sections.

The following traveling salesmen passed through Detroit, Mich., last week: John Lunn, Snow & Westcott; Charles B. Bartlett, Whiting Mfg. Co.; Mr. Stevenson, J. J. Sommer & Co.; Fred. M. Wheeler Dominick & Haff; W. C. Coombs, Edward F. Sanford & Co.; Frank J. Keller, Downing, Keller & Co.; Thomas E. Rogers, Hayes Brothers; Mr. Parker, Osmon-Parker Mfg. Co.; J. E. Simonson, A. J. Hedges & Co.; W. G. Lettes, A. Sartorius & Co.; William T. Gough, Carter, Sloan & Co.; Clarence Pettit, Hayden Mfg. Co.; L. F. Clark, W. F. Cory & Bro.; S. Levy, Levy & Co.; Harry Kennion, J. T. Mauran Mfg. Co.; Mr. Williams, Arnold & Steere.

Travelers visiting Boston, Mass., the past week included: Louis Blackinton, W. & S. Blackinton; Mr. Somes, S. O. Bigney & Co.; E. A. Woodmancy, Potter & Buffinton; W. H. Tarlton, Wightman & Hough Co.; A. A. Wood, Howard Sterling Co.; Charles E. Medbury, F. M. Whiting Co.; H. J. Ives and H. B. Beach, Wilcox Silver Plate Co.; Samuel L. Howland, Eisenmann Bros.; W. D. Elcox, Larter, Elcox & Co.; A. L. Stearns, Roy Watch Case Co.; C. H. Barney, Middletown Plate Co.; A. Kauf-

man, Bruhl Bros. & Co.; E. H. Cox, Sussfeld, Lorsch & Co.; A. Krower, Albert Lorsch & Co.; Mr. Simons, Stern Bros. & Co.; Fred Clarkson, Snow & Westcott; G. B. Osborn, William Smith & Co.; John Taylor, Kremenz & Co.

Hustling about Syracuse, N. Y., the past week were noticed: C. W. Marple, the Acme Silver Plate Co.; Wm. B. Bynner, for T. B. Bynner; A. Kingsland, Reeves & Sillocks; Harry C. Larter, Larter, Elcox & Co.; Theo. L. Parker, Martin, Copeland & Co.; R. T. Supple, for William B. Durgin; Mr. Kenrick, Reed & Barton; Geo. Harvey Adams, W. B. Denison & Co.; E. S. Shepherd, R. F. Simmons & Co.; Mr. Cook, Bergstein & Son; W. S. Campbell, Day, Clark & Co.; J. Goldberg; L. E. Van Horn, Philipp Zellenka & Son; L. B. Stevens, F. H. Noble & Co.; George Ellsworth Herrmann, Gorham Mfg. Co.; Nat. Durlach, Durlach Bros.; Mr. O'Donnell, Courvoisier Wilcox Mfg. Co.; Mr. Woodruff, Franklin Fountain Pen Co.; F. S. Sherry, Joseph Fahys & Co.; Mr. Cohn, H. Ludwig Co.; R. L. Moorhead, R. L. Moorhead & Co.; Chas. Willemin, Frothingham & Co.

Traveling men in Pittsburgh, Pa., last week were: Stephen B. Kent, Wm. H. Ball & Co., and Geo. O. Street & Sons; C. F. Duffy, Enos Richardson & Co.; Mr. Brooks, Brooks & Pike; Thos. H. B. Davis, Middletown Plate Co.; Robert B. Steele, J. B. Bowden & Co.; J. D. Underwood, Champenois & Co.; H. J. Sahn, Acme Silver Plate Co.; Mr. Sherrill, Sinnerock & Sherrill; Edwin L. Mumford, Waite, Thresher Co.; Charles Perret, Jules Racine & Co.; Mr. Williams, Arnold & Steere; E. M. Levy, Sam. Stern & Co.; E. F. Skinner, J. Muhr & Bro.; C. S. Untermeyer, Keller & Untermeyer Mfg. Co., and Charles Keller & Co.; A. W. Atwater, Brooklyn Watch Case Co.; F. V. Kennion, John T. Mauran Mfg. Co.; Stephen Woods, Battin & Co.; C. A. Bynnton Wm. B. Kerr & Co.; J. F. Dean, Reed & Barton; Harry Osborne, Howard Sterling Co.; C. M. Cary, J. B. & S. M. Knowles Co.; S. Pickering, Shoemaker, Pickering & Co.; Mr. Reed, Reed & Barton; Charles F. Ketcham, Riker Bros.; Herbert W. Van Houten, for C. Sydney Smith; H. A. Bliss, Kremenz & Co.; W. C. Barry, Larter, Elcox & Co.

S. Pickering was overheard relating the following:

"A bluff westerner entered Tiffany's lately, and the atmosphere became charged with mining stock and silver certificates. He approached a salesman, and said: 'I've got lots of money, and want to buy a present for a pal of mine. He done me a good turn, I think a heap of him, and don't care what it costs. What's the caper just now?'"

"'A fine scarfpin would be just the thing,' suggested the salesman.

"'Scarfpin? Are scarfpins worn now?' asked the westerner in surprise.

"'Yes, sir,' eagerly replied the salesman and a chorus of other clerks who were included in the interrogation, 'Yes, sir.'"

"'Then,' said the westerner, 'why in n'ell don't you fellers wear one?'"

Davenport, Ia., jewelers the past week were called upon by M. W. Smith, Kent & Stanley Co.; Louis Barrett, E. M. Bracher & Co.; C. E. Patterson, Towle Mfg. Co.; Sam Jaskon, Fink, Bodenheimer & Co.; E. A. Inskeep, Chambers, Inskeep & Co.; D. W. Wisner, Heintz Bros.; Millard Veit, Marx, Veit & Co.; M. Picken, Warner Silver Mfg. Co.; J. H. Friedlander, H. Z. & H. Oppenheimer; A. E. Charlesworth, Johnston Optical Co.; G. T. Seal, Maltby, Henley & Co.; Mr. Sisco, Louis Kaufmann & Co.; Mr. Davis, New Haven Clock Co.

Pittsburgh.

Harry Ward is with W. J. Johnston & Co. as bookkeeper.

S. Pickering, of Shoemaker, Pickering & Co., and E. Z. Reed, for Reed & Barton, were a duo of lively, hustling travelers in the city last week.

W. O. Harrison has withdrawn partnership papers from the firm of Charles T. Ahlborn & Co. and has signed a contract with G. B. Barrett & Co. Ahlborn & Co. will continue in the Eisner building.

Jewelers are busy night and day, stores being kept open until 10 o'clock P. M. Extra forces have been taken on, E. P. Roberts & Sons alone having an additional staff of 18 persons. Watches are having a wonderful sale; diamonds good; while silver novelties in stock are scarcely enough to meet the demand.

Otto Heeren has been appointed vice-president of the Citizen's Municipal League, and is on the Penrose "Lexow." There is considerable talk among business men of urging Mr. Heeren to come out for Mayor on the new ticket. No better choice could be made. The majority of leading jewelers in the city have joined the league.

Visiting jewelers came in great numbers last week, and on the list were found the names of: N. C. Cochran, Fairmont, W. Va.; I. Brauchler, Greensburg; D. S. Pelton, Sistrerville, W. Va.; D. F. Rosen, McKeesport; Wm. Hunt, Uniontown; F. E. Leitzel, Scottdale; Walter G. Smith, Youngstown, O.; Adam Fisher, Greensburg; D. L. Cleland, Butler; F. L. Randall, Salem, O.; H. H. Weylman, Kittanning; John Linnenbrink, Rochester; F. H. Hayes, Washington; George V. Brady, Washington; R. B. Fisher, Greensburg.

A valuable little book bearing the title "Suggestions for Holiday Gifts," has just been issued by the William Rogers Mfg. Co., Hartford, Conn. It has a prettily embossed cover, but its value lies between the covers. There are 20 pages of articles listed alphabetically with minimum and maximum prices for both sterling and plate carried to the margin in plain figures. Inserted between the leaves is a blue print with illustrations of a hundred or more articles. This book is for free distribution.

REEVES & SILLCOCKS,

19 MAIDEN LANE, N. Y.

MAKERS OF

FINE GOLD JEWELRY AND SILVER NOVELTIES.

SUSPENDERS

SELL FOR THE HOLIDAYS.

We have six patterns profitable to retail at \$3.50 and three patterns profitable to retail at \$5.00.

ONE TRIAL
OF OUR WORK ON REFINING OF ALL KINDS WILL CONVINCING YOU THAT OUR RETURNS ARE THE BEST.



CONVINCE YOURSELF.
GEO. M. BAKER,
Gold and Silver Refiner and Sweep Smelter
PROVIDENCE R. I.



KETCHAM & McDUGALL,
MANUFACTURERS OF
GOLD AND SILVER THIMBLES,
AND THE IMPROVED
AUTOMATIC EYE-GLASS HOLDER OR REEL,
198 BROADWAY, N. Y.

CATALOGUE SENT ON APPLICATION.

L. B. & H. H. SMITH,

MANUFACTURERS OF

Fine Wedding Rings.

Successors to HILDRETH MFG. CO.,

53 MAIDEN LANE, N. Y.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF
JEWELERS, WATCHMAKERS, SILVERSMITHS,
ELECTRO-PLATE MANUFACTURERS, AND ALL
ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

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	PER ANNUM.
United States and Canada,	\$2.00
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Single Copies,10

New subscribers can commence at any time. Payments for THE CIRCULAR when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

Vol. XXXI. Dec. 11, 1895. No. 19.

Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copyrighted.

IT is over two years since the doors of the great World's Fair were closed. For several months succeeding, the medal winners were anxious to get a glimpse of their prizes; then followed a period during which they doubted whether they would ever get the medals, then a period during which they were callous as to whether or not they got them, and then a period during which they forgot the matter entirely. However, the medals are at last in sight. But the World's Columbian Exposition is a thing of the dim past, and the long delay in delivering the prizes has taken the edge off their value.

The curious statement has been made here that the Japanese Government has ordered 18,000 cheap watches from firms in Switzerland with the intention of presenting them to the soldiers who were engaged in the war against China, instead of medals.—*Despatch from London.*

FROM an American standpoint, the statement is not so curious as it is deplorable. Several months ago, THE CIRCULAR called the attention of the watch manufacturing companies of this country to this plan of the Japanese Government, and urged them to endeavor to secure the order, not so much because of the money it represents but because of the great advertisement it would prove to the industry in general. In the manufacture of cheap watches the United States lead the world. As the Japanese know this as well as other peoples, we are compelled to infer that the order was given to the Swiss manufacturers for reasons aside from the desire on the part of the Government to get a good time-piece at a low price.

The Death of ONE of the saddest things to contemplate is the death of a traveling salesman away from his home.

Especially are the elements of sadness present when the death is sudden and unexpected, or due to accident as in the case of Anton Hodenpyl, who was dead before anyone appreciated that he was seriously injured. The lives of all commercial travelers, so many of whose hours are spent on record-breaking trains and in flimsy, over-heated hotels, may be said to be in constant jeopardy; but the jewelry salesmen, more than any others, carry their lives in the palms of their hands. Added to the usual concerns, they have the anxiety due to the vigilance necessary to save their samples from being stolen. It was this anxiety that caused Anton Hodenpyl's death. Had he been selling any other merchandise than jewels and diamonds, he would doubtless be enjoying his genial life to-day. How many firms in the trade fully appreciate the courage and self-denial their travelers must exercise when on the road? We hope all.

Precious Stones Smuggled From Canada.

THE Dominion of Canada's import trade in the jewelry and kindred lines. The exposition shows a general decline in importations of jewelry, watches and manufactures of gold and silver, and as importation is the basis of the jewelry industry of Canada, it is to be inferred that this industry suffered in the Dominion during 1894 as it did in the United States. The importations from the United States in the three classes of goods showed a total in 1894 of \$607,649 against \$657,223 in 1893 or a decrease about 8 per cent. But perhaps the most significant figures are noted in the free list, which in the Canadian

FEATURES OF THIS NUMBER.

- Frontispiece—ENORMOUS JASPER VASE GIVEN BY THE CZAR TO THE CITY OF PARIS.
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tariff includes precious stones not cut or polished. Here we notice very broad jumps of from \$56,243 in 1892, to \$102,741 in 1893, and to \$172,926 in 1894. As there are no diamond cutting works in Canada, and as there has not existed in the Dominion the same conditions to stimulate the importation of uncut precious stones as have existed in the States, there is but one deduction to be drawn from this array of figures, and this is that a large and undoubtedly major portion of these importations was sent or taken over the border into the United States, in a manner that did not compel the payment of the 10 per cent. duty imposed by the Wilson bill. If any evidence were necessary to convince one that the so-called Wilson tariff bill has been the means of increasing the smuggling of precious stones into this country, the Canadian Statistical Year Book for 1894 would be all-sufficient.

THAT the optical science has not reached a point anywhere near its full fruition is demonstrated by the Gazette of the Patent office, which weekly contains one to a half a dozen descriptions of entirely new optical devices or of improvements upon devices already existing. In the list of patents last granted pertaining to the trades represented by THE CIRCULAR and republished in another part of this issue, it will be noted that of a total of nine mechanical patents, five were related to the optical science. This is no exceptional case, but it serves to show that the science is still, apparently, in its initiative stage.

Letters to The Editor.

SILVER STAMPING LEGISLATION IN OHIO.
COLUMBUS, O., Dec. 7 1895.

Editor of THE JEWELERS CIRCULAR.

Please send me a copy of the bill passed by New York Legislature, regulating the manufacture and sale of silver. I wish to have the same made a law here, if possible.

Yours etc.,

F. F. BONNET.

New York Notes.

Dattelbaum & Friedman have entered a judgment for \$318.85 against Edw. Grin span.

Geo. E. Fahys has resigned from the banquet committee of the New York Jewelers' Board of Trade.

H. K. Smith, 1191 Bedford Ave., Brooklyn, has given a bill of sale of his stock of jewelry to J. A. Kemp, for \$2,400.

The judgments for \$681.72 entered Nov. 21st. by C. G. Braxmar against Arthur H. Colby, has been satisfied.

Theodore B. Starr and his family recently paid a visit to Albuquerque, N. M. Mr. Starr and his family are on a pleasure trip in the southwest.

Eugene Unger, of Unger Bros., has the sympathy of his friends, in the loss of his infant son, Philemon Dickinson Unger, who died Thursday. The child was 17 months old.

The New York Jewelers' Board of Trade last week distributed to the creditors of the McBride & Marcellus Co., Cleveland, O., whose claims they held, a dividend of 7½ per cent.

On Jan. 1st, 1896 the present firm of Odenheimer, Zimmern & Co., 52 Maiden Lane, will dissolve. Jos. Rees and David Zimmern will retire and the business will be continued by Jos. Odenheimer and Henry Zimmern under the same firm name.

I. L. Lehweß, formerly representing D. R. Corbin, New York, will hereafter represent P. S. Eddy, manufacturing jeweler, 54 Page St. Providence, R. I., in New York and the west. He will have an office in room 71 Prescott building, 65 Nassau St., New York.

Wm. Barthman, 174 Broadway, has opened a branch for the sale of silver novelties and jewelry at 1½ Maiden Lane, having purchased the stock of Jno. E. Shepard, at that address. Mr. Shepard has settled with his creditors and has discontinued business.

Mrs. Lillie J. Earle has filed a judgment for costs amounting to \$641.02 against the Gorham Mfg. Co. The costs were in the suit for wrongful seizure of silverware in the Hotel New Netherlands, which, as told in THE CIRCULAR last week, was decided by Justice Patterson, of the Supreme Court, Nov. 29th in favor of Mrs. Earle.

The New York Jewelers' Board of Trade, Thursday, received from their attorney in Reading, Pa., a check for \$4,000 in settlement of the claims of their members against G. A. Schlechter, on which replevin actions had been commenced. The amount received in settlement is 25 per cent., the Board also receiving costs and fees to date and the expenses of Secretary Condit in his visit to Reading.

The old and well known jewelry firm of Carter, Sloan & Co., 15 Maiden Lane, will dissolve by limitation Jan. 1st, 1896. Augus-

tus K. Sloan, who has been connected with the house about 30 years and who has been a partner in the firm for about 15 years will then retire. This fact gave rise to many rumors regarding the future of the business. Mr. Sloan, however, assured a representative of THE CIRCULAR that there could be no truth in these rumors, as nothing definite had been yet decided upon, except the fact that he would retire from Carter, Sloan & Co. at the limitation of the partnership.

Several Firms Replevin Goods From Freudenheim & Abramson.

Joseph Fahys & Co., New York, last week replevied goods amounting to \$3,381.117 from the Sheriff in charge of the stock of Freudenheim & Abramson, 51 Maiden Lane, whose failure was chronicled last week. Hays & Greenbaum, through whom the suits were brought, also replevied \$507 worth of movements for Robbins & Appleton.

Other replevin actions commenced through Wolf, Kohn & Ullman, acting as attorneys for the New York Jewelers' Board of Trade, are for \$3,277 on the claim of the Courvoisier-Wilcox Mfg. Co. and \$2,179 of the Meriden Britannia Co. The greater part of the goods in the last two suits were, it is claimed, purchased during October and November.

These actions postponed the Sheriff's sale of the assets of Freudenheim & Abramson, advertised to take place last week. The defendants have rebonded, however, and Isaac Fromme, attorney for the judgment creditors, stated Monday that the sale would take place in a few days.

Proceedings of The Philadelphia Horological Society.

PHILADELPHIA, Pa., Dec. 9.—The regular monthly meeting of the Philadelphia Horological Society was held at Bank Hall, Broad St. and Columbia Ave., on the evening of Dec. 5, with president W. T. Lewis in the chair.

After the reading and approval of the minutes of the November meeting the following applicants for membership were duly elected: active, membership, Ferdinand T. Haschka, Philadelphia; associate membership, F. C. Bode, Philadelphia.

Following the transaction of the usual routine business of the Society, F. W. Schuler delivered a lecture on the cylinder escapement. The thanks of the meeting were tendered him for his interesting and instructive lecture. A lengthy discussion ensued upon the subject of the evening's lecture, which was participated in by Messrs. Brunner, Haines, Haschka, Weisenstein, Lewis, and the lecturer.

President Lewis donated for the Society's use a large blackboard with all the necessary instruments for readily illustrating any subject which may come before the meetings. The hour being rather late, no queries from the Question Box were discussed; they were deferred until the regular meeting in January.

Last Week's Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town jewelers were registered in New York during the past week: J. C. Durant, Lowell, Mass., Grand H.; F. L. Wilson, Danbury, Conn., Morton H.; H. G. Jeanneret, Chicago, Ill., Sinclair H.; J. W. Podmore, Troy N. Y., Astor H.; C. D. Hosley, Wood & Hosley, Springfield, Mass., Murray Hill H.; F. A. Harriman, Waterville, Me., Broadway Central H.; C. A. Harriman, Bath, Me., Broadway Central H.; M. L. Carter, Danbury, Conn., Imperial H.; T. Long, Boston, Mass., Grand Union H.; H. A. Gay, jewelry buyer for Brown, Thompson & Co., Hartford, Conn., 120 Franklin St.; D. Dreyfus, jewelry buyer for Guggenheimer & Co., Lynchburg, Va., 43 Leonard St.; J. Jennings, jewelry buyer for C. Marson Co., New Haven, Conn., Broadway Central H.; Wm. Harris, Dover, N. J.; Uri Clark, Ithaca, N. Y.; Sam'l Kirk, Baltimore, Md.; Mr. Wilcox, Utica, N. Y.; L. Levy, Syracuse, N. Y., Astor H.; A. Zinn, Milwaukee, Wis., Belvidere H.; G. Wells, New Haven, Conn., Coleman H.; C. H. Knights, Chicago, Ill., Imperial H.; H. B. Greene, Boston, Mass., Albemarle H.; A. G. Wilbor, New Bedford, Mass., Astor H.; J. C. Crankshaw, Atlanta, Ga., Bartholdi H.; G. H. Lees, Toronto, Ont., Imperial H.; J. F. Jones, jewelry buyer for J. N. Adams & Co., Buffalo, N. Y., 57 White St.; T. J. Mooney, jewelry buyer for John Wanamaker, Philadelphia, Pa., Astor H.; Miss L. Major, jewelry buyer for A. Lisner, Washington, D. C., Metropole H.

Sheriff in Possession of the Store of J. B. Schmidt.

NEW ORLEANS, La., Dec. 6.—J. B. Schmidt, wholesale dealer in jewelry and fancy goods, 235 Chartres St., has been attached and the business is in the hands of the sheriff, who took possession of his store Dec. 2d, and commenced to sell the next day. There were attachments against him of over \$3,000 and he is said to owe \$8,000 to \$10,000. The outlook for the general creditors is not good.

W. W. Stewart, New York, who recently obtained a generic patent on self-filling fountain pens, has issued a small five page pamphlet, relating to the recent litigation among the pen manufacturers, giving what appears to be "inside" information. The pamphlet will, no doubt, prove interesting reading to the trade, particularly to those identified with the fountain pen business.

Trade Gossip.

At the auction sale of the M. D. Rothschild stock, the majority of the colored stones offered were brought by Herzog, Goldsmith & Frank, 14 Maiden Lane, New York, who are now offering them to the trade at very attractive prices.

An item of news that is especially interesting to the trade, now that the popularity of the earring has been revived, is the sale of the Pivot earring to Herzog, Goldsmith & Frank, 14 Maiden Lane, New York. This well known firm have purchased the entire stock and the letters patent from the former owner, and will in the future control the manufacture of this deservedly popular specialty.

An improvement in finger rings by which the cost is reduced has been made by Adolph Lederer, Providence. A complete ring may be used separately, or by combination with a similar ring. It consists of a spiral band, the ends of which are separated one from the other and one of the ends extends laterally from the general plane of the band and overlaps the opposite part of the band at a distance from its end. The end parts of the spiral bands are separated at an equal distance to their width; there is an overlapping head which connects the separated parts of the band, and the tail extends beyond the head and is separated from the part of the band from which the head extends. The cost is reduced by

lessening the number of dies or other special tools and the ring can be used separately or combined to form a ring having a larger spread along the finger

The Attleboros.

J. T. Inman has returned from a trip among the firm's trade in the west. He reports a very satisfactory business.

McRae & Keeler have received a patent on a new process for making flag pins and badges. It dispenses with complicated and expensive tools.

The largest deal in real estate made in this vicinity in recent years is the purchase of the mill property and other land on Mechanic St. by Clarence L. Watson, of Watson, Newell Co.

Mrs. Julia A. Blackinton, wife of Jacob Blackinton, died at her home in Attleboro Falls, Friday morning, in the 52nd year of her age. She had many friends who will be grieved to learn of her death.

Dr. Edmund Clap, son of Harvey Clap, is dangerously ill with a complication of diseases at the Massachusetts Hospital in Boston. On Wednesday his relatives were called to Boston as the worst was feared.

Business in the Mansfield shops is quiet at the present time. Evans, Cobb & Co. are running on short time, and D. S. Spaulding & Co. have discharged a large number of hands and are running about half time.

James McNerney & Co., who began the manufacture of silver thimbles several

months ago, have now added a large line of spectacle and eye-glass frames, and already have received several large orders thereon.

A. Bushee & Co. are introducing a new stiff link button which will be known to the trade as "The Easiest Link Button," which was recently copyrighted and patented by the New York salesman of the firm, James E. Hills.

James W. Maher has started in the manufacture of silver novelties in West Attleboro, under the style of the J. W. Maher Novelty Co. Mr. Maher is an experienced jeweler and has previously been engaged in the manufacturing business in a small way.

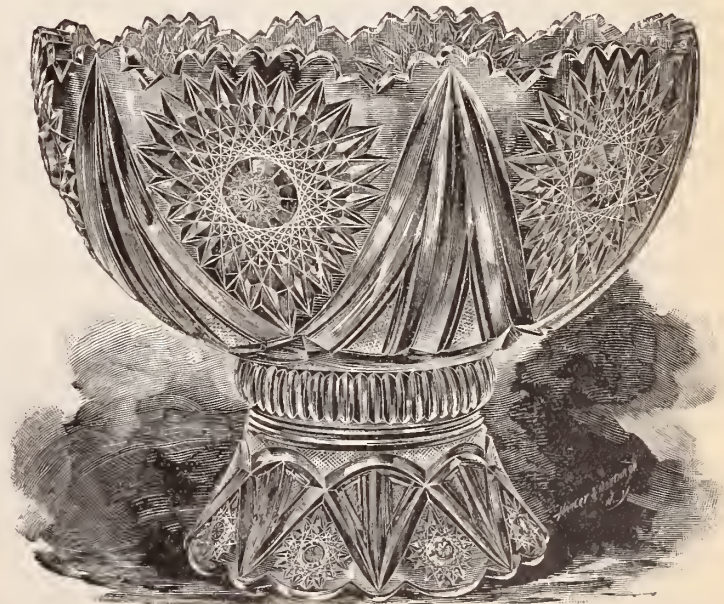
The manufacturing jewelry concern of Engley, Wetherell & Co. has been dissolved by mutual consent, George L. Wetherell and Frank P. Barney retiring. The business will be continued by Engley, Freeman & Co., the members being Willard A. Engley, formerly of Engley, Wetherell & Co.; James B. Freeman, New York, formerly for eight years their traveling salesman; Frank P. Daughaday, Providence, formerly for eight years eastern representative of Albert Lorsch & Co.; and Homer L. Lane, of Chartley, for many years the superintendent of the Engley, Wetherell & Co.'s shops. With this combination of experience it is thought that the concern will take a front rank in the trade. They will continue the manufacturing business in Chartley, Mass.

Dorflinger's American Cut Glass.

EVERYTHING IN CUT
GLASS FOR THE TABLE.

BEAUTIFUL PIECES FOR
WEDDING AND HOLIDAY GIFTS.

Call or Write for Pamphlet.



C. DORFLINGER & SONS,
New York: 36 Murray Street and 915 Broadway.

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All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum.

Extra Headings, \$12.00 per annum.

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word** each insertion, no discount. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

Situations Wanted.

Notices under this heading **ONLY** are charged at **one cent a word, payable strictly in advance**. If answer are to be forwarded, postage must be enclosed.

YOUNG MAN would like an opportunity to work for a reliable jewelry house; best of references. Address Energetic, care JEWELERS' CIRCULAR

WANTED, POSITION at once by first class watchmaker and engraver; photo and reference on application. Box 24, Williamsport, Pa.

WANTED, by a young man with 5 years' experience, a position as watchmaker and salesman; reference if required. J. L. K., care JEWELERS' CIRCULAR.

SALESMAN—A young man thoroughly acquainted with city and nearby trade desires position with diamond, stone or jewelry house. L. S., care JEWELERS' CIRCULAR.

A LAD 16 years of age, with a good school education, would like a position in a wholesale or manufacturing house. Address Albion, care THE JEWELERS' CIRCULAR

WANTED, POSITION—Am good jobber, clock repairer and do some watch work; no bad habits; best references; wages reasonable. Address W. E. Elicer, Lithonia, Ga.

YOUNG MAN 20, with four years' experience in diamond and jewelry business, is open for position; best references; moderate salary. Address Entreprising, care JEWELERS' CIRCULAR.

TRAVELING SALESMAN, open for engagement January 1st; 10 years' experience; watches, jewelry, diamonds etc.; good address and habits. Address Reliable, care JEWELERS' CIRCULAR.

WANTED JANUARY 1ST—A man who can command a very large trade throughout the west is open for an engagement with a manufacturer of an up-to-date line of watch cases. Address A. R., care JEWELERS' CIRCULAR.

WANTED, SITUATION by a fine watchmaker and jewelry jobber; 20 years' experience; competent on all complicated American and Swiss watches; have a fine set of tools; A 1 references; married. Address French Watchmaker, Marshall, Texas.

WANTED—A permanent situation with reliable house by first class watch and clockmaker; used to fine American and complicated Swiss watches; sober and reliable; first class references; 17 years' experience; full set of modern tools. Address L., care JEWELERS' CIRCULAR.

POPULAR AND EXPERIENCED traveling southern salesman desires change for January 1st, with jobbing or manufacturing house; commands extensive trade; unquestionable references furnished. Wide-Awake, care JEWELERS' CIRCULAR.

Sterling Silver.

A RELIABLE manufacturer of sterling silver novelties can, by January 1st, secure a representative who has a thorough acquaintance with "the best jewelry trade and largest department stores" in the country. Would confer with a manufacturer only. Address C. A. P., care Jewelers' Circular.

WANTED—POSITION as traveling salesman; have represented one of the leading Maiden Lane houses for the past four years through New England States, Pennsylvania, Ohio, Michigan and Philadelphia, Baltimore and Washington. Address M., care JEWELERS' CIRCULAR.

Help Wanted.

WANTED—An experienced traveler, familiar with the wholesale optical trade; only first-class men with best references need apply. Address T. A. Willson & Co., Reading, Pa.

BY A MANUFACTURING FIRM—A good workman to make up a line of Roman jewelry; only those who have had experience need apply. Snappy, care JEWELERS' CIRCULAR.

WANTED—Two first class salesmen to sell optical goods on the road; must have a substantial trade of their own; state experience and territory, also gross sales per annum. Apply to the Spencer Optical Mfg. Co., 15 Maiden Lane, New York City.

WANTED—A salesman at present traveling in the Southern States for some first class jewelry house who desires to add another line not conflicting but which would meet the wants of his trade; the goods sold from photographs. Address "H. G.," care JEWELERS' CIRCULAR.

WANTED—For the South and Southwest, first-class salesman, thoroughly acquainted with the large retail trade. Address American Watch Case Co., 11 John St., N. Y.

WANTED.

A 1 TRAVELER for the Middle States. To call on the retail jewelry trade *only*, with a full line of watches, diamonds and jewelry. Liberal arrangements offered to the right party. Only *single* men, who have traveled **IN THIS LINE EXCLUSIVELY** for a number of years need apply, stating age, references and full particulars. Address

LISSAUER & COMPANY,
12 Maiden Lane,

P. O. Box 2516. **New York.**

Business Opportunities.

FOR SALE—Old established jewelry store in splendid location in the South; stock, fixtures, etc.; stock, \$6,000; will reduce to suit purchaser; cause for selling, old age and failing eyesight. Address for particulars New South, care JEWELERS' CIRCULAR.

ONE OF THE BEST paying jewelry, silverware and bric-a-brac stores in Philadelphia is for sale, the whole thing, stock, fixtures and lease; fine store and in the best location; ill health the sole reason for selling; established 1855. Geo. Eakins & Son, 930 Chestnut St., Philadelphia, Pa.

To Let.

FOR RENT—At 39 Union Square, New York, very desirable offices for jewelers. Apply to Jacot & Son, at above address.

TO LET—A good office at moderate price in the Diamond Exchange building, 14 Maiden Lane, New York. Apply to janitor.

FINEST WORKSHOP IN NEW YORK
FIREPROOF, ELEVATOR,
STEAM POWER, STEAM HEAT,
SANITARY PLUMBING,
ABUNDANT WATER SUPPLY,
MAGNIFICENT LIGHT,
READY FOR OCCUPANCY,
WELLS & COUTAN CO. (Limited.)
29 Gold St.

Miscellaneous.

TO MANUFACTURERS. **WANTED**—One sample line each, plated jewelry, rings and new novelties to sell the jobbing trade. H. P. Cutter, manufacturers' agent, 113 State St., Chicago, Ill.

WANTED—You to know that the genuine "Moseley Lathe" equals the best of the very best. When interested write your jobber for new price list, or to the manufacturers, Moseley & Co., Elgin, Ill.

THE PRACTICAL ELECTRO • PLATER

By MARTIN BRUNOR.

A comprehensive treatise on Electro Plating, covering every branch of the trade, with notes on ancient and modern gilding and formulas for new solutions.

300 PAGES, FULLY ILLUSTRATED.

Securely bound in cloth and half morocco.

PRICE, \$10.00.

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THE JEWELERS' CIRCULAR,

89 BROADWAY. NEW YORK.

Workshop Notes.

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The most complete book of the kind ever published.

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With a copy of Workshop Notes and 52 numbers of The Jewelers' Circular (a year's subscription price, \$2.00), any jeweler will have all the trade literature he needs.

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**IF YOU WANT A POSITION
YOU NEED A SALESMAN
YOU NEED A WORKMAN
YOU DESIRE TO EXCHANGE
YOU WANT A PARTNER
YOU WISH TO SELL OUT
YOU HAVE TOOLS TO SELL
YOU HAVE A PLACE TO LET
YOU WANT ANYTHING**

USE THE

SPECIAL NOTICE PAGE

OF THE

JEWELERS' CIRCULAR,

Published Every Wednesday.

STAR OF EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXXI.

CHICAGO, WEDNESDAY, DEC. 11, 1895.

NO. 19.

St. Louis.

Wirt A. Fariss, formerly with the Mermod & Jaccard Jewelry Co., is now with the E. Jaccard Jewelry Co. as salesman.

Sam Lowenstein, a salesman in the employ of the Bauman-Massa Jewelry Co., was married very quietly to Miss Rose Hirsch, recently.

The stockholders of the H. Hirschberg Optical Co. held a meeting Dec. 5th, and adopted new by-laws and increased the number of board of directors from three to five.

Sylvester S. Brown, a jewelry peddler, became infatuated with a ballet dancer and serio-comic the early part of last week, and because she refused him, shot himself twice. It is not certain whether he will die or live, at the present writing.

James Kimbrough, a man seven foot tall, was arrested early in the week for breaking into Samuel W. Rode & Son's jewelry store, Brownstown, Ill. He stole 10 watches and \$500 worth of silverware, which was recovered. He admitted his guilt.

R. Jaegermann, a well known watch repairer, has opened a school for women in connection with his repair shop and already has a large class. Mr. Jaegermann is proud of his scheme and says he was convinced it would be a success from the start.

Cincinnati.

Albert Bros. are having a run on the solid gold O size watches they are advertising so extensively.

The Homan Silver Plate Co. are working their entire force late at night, turning out goods for immediate delivery.

The Braham Jewelry Co., Vine St., began an auction sale Monday. This makes five stores that are auctioning jewelry in Cincinnati.

Wm. Hoard was arrested last week for throwing a stone through Lewis Honneck's jewelry store window, and securing \$175 worth of diamonds on display. The stones were found in his room.

Many of the Cincinnati jobbers have let their stocks decline so that they will be unable to send out as many selection packages this year as usual. Only their best customers will be accommodated.

S. Lindenberg, of Bene, Lindenberg & Co., has returned from his last trip this year. He reports trade fair, with an accumulation of small orders. Silver novelties are not so much in demand this year as novelties in jewelry, bric-à-brac, cut glass, etc.

Bloom & Phillips, selling agents for eastern manufacturers, are closing out their samples to make room by the first of the year for their early Spring display. Both members of the firm will visit New York after Christmas and make their selections for Spring trade.

The Cincinnati jobbers who are desirous of joining the Chicago Jewelers' Association in adopting a credit system are: Oskamp, Nolting & Co; Albert Bros; Homan Silver Plate Co; A. G. Schwab & Bro.; and Bene, Lindenberg & Co. The fee is \$100 and annual dues \$100.

The Hellebush auction will continue until Jan. 1st. The sales are lively. Auctioneer Burroughs is getting good prices on articles sold. The Fox diamond auction sale also is still on. Some days from \$3 000 to \$4 000 are taken in. Good prices are the rule, but many articles go at a sacrifice.

The awards of the prize offered by Oskamp, Nolting & Co., for finding errors in their Blue Book, will be arranged this week. Contestants from all over the country sent in their lists. Prof. Warman, of Chicago, receives first prize, a handsome marble clock. The second prize goes to a Buffalo man, the third to a young woman of New York.

Recently two men went into Simper Bros.' jewelry store, Vine St., between 7th and 8th Sts., and bought a small article, the price of which was 25 cents. One of the men tendered a \$10 bill in payment for what he bought and then caused the man behind the counter to get in a "jam" with the change, so that the house quit \$5 loser by the operation. The scheme was the time honored "flimflam."

Death of an Old-Time Boston Jeweler.

SEATTLE, Wash., Dec. 5.—Abram Heilbron, a prominent citizen, died on the night of Nov. 30, at the home of Mrs. George H. Heilbron, 1107 Cherry St. Mr. Heilbron was 69 years old.

Abram Heilbron was born at Paramaribo, Dutch Guiana, in 1826. His ancestors were people who came out from Holland to the Dutch colony in South America in the last century. Mr. Heilbron passed his boyhood days at Paramaribo. He was left an orphan at 12, and his education and training were under the direction of an uncle, to whose charge he had been committed on the death of his parents. In 1850, at the age of 26, he left South America for the United States and went to Boston. He settled in that city and made his home there for nearly 40 years. At the time of his arrival the whole of New England was agitated by the Abolition Movement, and Mr. Heilbron soon became acquainted and associated with William Lloyd Garrison and other prominent anti-slavery leaders with whom he sympathized, and worked because of his own knowledge and experience of the slavery curse in the country he had recently left. He had always been a natural mechanic and soon after his arrival in Boston engaged in the jewelry manufacturing business, combined with which was the agency for Waltham and other watches.

Mr. Heilbron retired from business with a competence in 1887, and in 1888 came to Seattle, whither two of his sons had preceded him. Although not a permanent resident of this city, he has passed the greater part of the last five years here, only leaving to make short visits to friends and relatives in Massachusetts and Europe.

The jewelry store of Woodworth, Smith & Randall, Colorado Springs, Col., has been sold by the receiver to Randall & Robinson, who are now in charge. Mr. Randall is well known in the city as a practical jeweler, and Mr. Robinson is a new-comer, formerly with Ripley-Howland Mfg. Co., Boston, Mass.

What might have been a serious fire was averted at the Maltby, Stevens & Curtiss Co's. factory, Wallingford, Conn., some time Friday night by the automatic sprinklers. The side of a partition and the ceiling overhead to the rouge buffing room were partially burned. How the fire started is not known but it is supposed that an oil stove exploded which, it was thought, had been left in safe condition. The damage was slight.

San Francisco.

R. G. Bonestell is home from the south.

Geo. E. Powell, of the California Jewelry Co., has returned from a northern trip.

W. K. Vanderslice, who was stricken with paralysis recently, is slightly improving.

M. Wunsch is moving his stock to Montgomery St., where he will continue his closing out sale.

G. Heitkemper, Jr., Portland, Ore., has been in the city, at the Lick. He has been laying in a Christmas stock.

A large number of country buyers have been in the city, selecting their holiday stock. Among them were: A de Nuff, Virginia City, Nev.; Chas. Bartlett, Ventura; A. A. Schuchard, Salinas; Chas. Haas, Stockton; R. Kocher, San Jose; J. R. Andrews, Modesto; G. W. Hill, Lodi; H. D. Burrows, Chico; H. L. Armstrong, Napa; H. Morton, San Jose; and S. S. Hewitt, Vacaville, Cal.

Pacific Coast Notes.

J. Bennett has opened a repair shop in Ukiah, Cal.

M. H. Osgood, San José, Cal., is holding an auction sale.

J. J. Truax has removed from Eugene, Ore., to Yoncalla.

Wm. Moore, Ukiah, Cal., has recovered from a severe illness.

W. P. Waters, jeweler, Miles City, Mon., has added a drug department to his business.

A. and F. R. Dobrowsky, Redding, Cal.,

have returned from San Francisco, where they bought holiday stock.

F. W. Carter, San Luis Obispo, Cal., is making extensive improvements in his place of business. He has an attraction in the way of a large aquar um filled with Japanese gold fish.

J. A. T. Caton & Co., wholesale jewelers, Victoria, B. C., while reporting no increase in the volume of trade, say that money is easier and payments better. Retailers say that trade is decidedly improving.

J. P. Lowe, who lately went to Dunsuir, Cal., from Vancouver, B. C., will soon go in search of a better business field.

M. G. Stonebrink, Dayton, Ore., has enlarged his store room and made various improvements.

Kansas City.

Chas. Sheldon, formerly with Streicher's, is now with C. L. Merry.

Carl Ricker, of S. F. Ricker & Son, Emporia, Kan., spent several days here last week.

J. A. Stephenson, formerly of Oklahoma City, O. T., is moving to Olathe, Kan., where he expects to go into another line of business.

Among out-of-town buyers here last week were: W. H. Myer, Lawson, Mo.; Walter Spurling, Seneca, Kan.; M. Montgomery, Topeka, Kan.; G. S. Calhoun, Purcell, I. T.; T. E. Bell, Greenfield, Mo.; G. Willmann, Lawrence, Kan.; G. S. Duby, Duby Optical Co., Ashland, Neb.; E. S. Gregory, Gallatin, Mo.; J. A. Schmidt, Leavenworth, Kan.

Detroit.

Jeweler Selkirk, Charlotte, will shortly close out his business which he has conducted for many years.

Jeweler Stevenson, Escanaba, last week finished an auction sale of his goods, and has removed into new quarters with a new stock.

Every second-hand and jewelry store will hereafter have to keep a record of every purchase, in a book which must be open to police inspection. This is the result of a new ordinance.


The employes of R. J. F. Roehm & Son, last week presented the firm with a mammoth bouquet of roses in honor of the firm's 45th anniversary in the jewelry business. Dec. 5 was the birthday.

Wright, Kay & Co. last week held their 24th annual holiday opening. Large crowds took advantage of it. The firm say they have never had so complete a stock of all lines as they have this season. A good trade is expected.

Traub Brothers & Co. have been given the contract for making 800 badges for the High School pupils. They won in competition with both local and outside talent. The design consists of a Roman torch running up through the letters D. H. S.

It is alleged that one of the reasons which caused jeweler Edward LaPierre, Niles, Mich., to commit suicide, was the fear that certain convicts would take his life when released. Many years ago he was instrumental in bringing to justice two desperados who attempted to rob his store. He also brooded over the fact that the

REPRESENTATIVE CHICAGO HOUSES.



OPTICIANS' SCHOOL.
If you want a GOOD ROOF over your head, come to our school. We want EARNEST STUDENTS, leave the rest to us, we do not want diploma hunters.
The Chicago Ophthalmic College and Hospital,
H. M. MARTIN M. D., PRESIDENT. 607 VAN BUREN ST., CHICAGO
Being the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than all other so-called schools combined.

SPIES & CO.,
JEWELRY MANUFACTURERS,
DIAMOND MOUNTING,
REPAIRING.
126 STATE ST., - CHICAGO, ILL.

Watch Case Manufacturers
F. H. JACOBSON & CO.
96 STATE ST., CHICAGO.
REPAIRING.

GENEVA OPTICAL CO.
67 and 69 Washington St.,
CHICAGO, ILL.



Geneva Grip Eyeglasses.

The construction is such as can be seen from the accompanying illustrations, that they can be adjusted to perfectly conform to the anatomy of any nose, no matter what the shape.

SEND FOR SAMPLES AND PRICE LIST.

PRESCRIPTION Made with Promptness
WORK and Accuracy.

A DVERTISE YOUR WANTS IN OUR
SPECIAL NOTICE PAGE

BULLETIN, DEC., 1895.

Lapp & Flershem
Wholesale Jewelers. Chicago.

"Circular No. 818" of Bargains in Watch Cases, Lots of Silver Novelties, Norfolk Belts, Brush Set and Silver Plated Ware at special prices. Sent to Jewelers on application.

murderer of his aunt, who was caught and sentenced, would some day escape and take his life.

H. S. Siebel, Saginaw, Mich., last week held an opening in his new store. He has added 400 square feet of floor space to his old quarters.

The Port Huron, Mich., police have arrested Peter Francis and Wm. Baker on suspicion. They had two new watches in their possession which are thought to have been stolen from some jewelry store. One is a boss hunting case No. 1103898, with a Waltham movement, No. 1383446. The other is an open faced Fortune case No. 3899, with an Elgin movement, No. 4102428.

Jobbers were very busy last week attending to the wants of country customers. Mail orders are reported as being more than ordinarily heavy. Among the Michigan country jewelers who were in the city were: John Morehouse, North Adams; A. W. Yates, Chesterfield; A. W. Kludt, Lennox; S. A. Cleveland, Utica; F. C. Barber, Oxford; W. J. Bottomley, Brown City; W. D. Walton, Armada; J. B. Mitts, Saginaw;

NEW IMPROVED



PATENTEE.

AD. MUEHLMATT, MAKER.

145-147 WEST 5th ST., CINCINNATI, OHIO.

Manufacturer of Engravers' Specialties.

Illustrated and descriptive circulars of Monarch Engraving Blocks and Engravers' Specialties sent on application.

EST. 1870.

DR. PETER HENRY,
SPECIALIST IN
Watch Case Diseases

Key Winders changed to Stem Winders

Hunting Case changed to O.S.

English Case changed to fit American movements

Can be cured at
53
LONGWORTH ST.,
Cincinnati, Ohio.

PARSONS & SCHOOL
—FOR—
WATCHMAKERS,
PEORIA, ILL.
Send for Circular and Terms.
PARSONS & CO.

Mr. Heath, Lansing; and J. W. Berry, Marine City.

Indianapolis.

The Burr Jewelry Co., Sullivan, Ind., have been succeeded by Kenneth Burr.

Holiday trade has taken a jump in the right direction. The conditions are favorable for a satisfactory December trade.

Elliot Sims, of Heaton, Sims & Co., who has been on the sick list, started out Dec. 9th to talk holiday goods to his Illinois customers.

Dec. 2d., Indianapolis was visited by a destructive fire that threatened to wipe out the wholesale establishment of Heaton, Sims & Co. The fire broke out in a wholesale grocery store on S. Meridian St. and quickly burned back to Heaton, Sims & Co.'s place on Maryland St. For a long time it seemed impossible to save the building, so the show cases and stock, except that in the safes, were carried across the street. The dense smoke caused much damage. All the plush goods, of which the firm had a large stock, were ruined. The firm estimate that the loss of trade, necessitated by the torn up condition of their quarters, is very heavy.

Cleveland.

Christmas trade is good and all the stores that THE CIRCULAR correspondent called upon have had as good business as they could ask for in way of early trade.

Cleveland now has a first-class watch case repairing and plating establishment where strictly first-class work is done. Mr. Jno. W. Marshall is the proprietor, and being a man of 25 year's experience in this class of work, he can assure satisfaction with each trial. Mr. Marshall comes from Chicago. He was formerly located in Philadelphia for a number of years.

The following jewelry salesmen visited Cleveland houses during the past two weeks: Mr. Carter, Jno. A. Riley & Sloan Co.; Mr. Smith, Holmes & Edwards Silver Co.; Mr. Levy, L. & M. Kahn & Co.; Mr. Bliss, Krentz & Co.; Mr. Rose, Durand & Co.; "Cy" Pickering, Shoemaker, Pickering & Co.; E. S. Vansant, Simons, Bro. & Co.; C. F. Ketcham, Riker Bros; Mr. Carpenter, Alfred H. Smith & Co.; J. E. Davis, N. E. Whiteside & Co.; W. T. Coombs, Edward F. Sanford & Co.; Mr. Smith, S. Cottle Co.; J. J. Heiser, H. C. Hardy & Co.; W. F. Clark, W. F. Cory & Bro.; Mr. Reiss, Enos Richardson & Co.; Mr. Smith, Bippart & Co.; Mr. Barry, Larter, Elcox & Co.; C. E. Dorr, Gorham Mfg. Co.; Frank J. Keller, Downing, Keller & Co.; Mr. Simonson, A. J. Hedges & Co.; Mr. Stratton, Jno. W. Reedall & Co.; Mr. Carron, Mandeville, Carron & Crane; Luther F. Brooks, Brooks & Pike; David Kaiser, Lewis, Kaiser & Luthy, and representatives of Block & Bergfels and many other concerns.

An auction sale is in progress in the store of Oscar Heinze, Quincy, Ill.

News Gleanings.

C. W. Collins, Niles, O., has retired from business.

H. B. Konkle, Montoursville, Pa., has removed his jewelry store from Broad St. to his residence on Jordan St.

I. Elmer Roys, of Tunkhannock, Pa., has purchased the stock and good will of E. H. Wells, jeweler, Bloomsburg, Pa., and taken up his home there.

Mrs. George C. Wooley, wife of the veteran jeweler of Carthage, N. Y., died recently after a long illness from cancer. She was 63 years of age.

Thieves recently entered Buck's jewelry store on Beal St., Memphis, Tenn., and stole about \$25 worth of rings and cheap watches. The entrance was made through a rear window.

While W. W. McClain, Hartford City, Ind., was at supper on the evening of Dec. 3d, thieves broke into his store and robbed the show cases of 25 watches and other goods, altogether valued at \$450.

A few weeks ago H. C. Graffe, Fort Wayne, Ind., left for Hot Springs, Ark., for the benefit of his health. Shortly after his arrival there he was prostrated with pneumonia. A letter from his bedside last week indicates that he had been a very sick man, but was then convalescing.

The replevin suit of the Sol Bergman Jewelry Co., Omaha, Neb., against C. H. Parmele, Plattsmouth, Neb., came up a few days ago, wherein the plaintiffs sue to recover the possession of a stock of goods purchased by one E. C. Johnson, Parmele holding a mortgage on the same. The case was taken under advisement.

Recently an explosion of gas wrecked the front portion of the room occupied by M. U. Basinger & Co.'s jewelry store, Lima, O. The plate glass front was blown out, the jewelry cases wrecked, and much damages done. Fire started in the basement, but was soon extinguished by the department. No one was injured.

W. Jones, about 5 feet 11 inches or 6 feet high, slim built, very square shoulders, weight about 150, dark complexion, small dark eyes, black mustache, small, round chin, wore when last seen dark suit of clothes, frock coat, black crush hat with broad band, dark blue overcoat, a jeweler by profession, is wanted by the sheriff of M'Lennan County, Tex. A reward of \$20 is offered.

Thieves forced an entrance into Jeweler Walters' store, Greenpoint Ave., Woodside Heights, L. I., on the night of Dec. 3d and were at work on the safe when Mr. Walters frightened them away. There were three of the burglars, one of whom was captured by an officer and lodged in Newtown jail. He had in his pockets 32 keys and a sectional jimmy, and is supposed to be a member of the gang that have been operating in the vicinity of Woodside for several months.

SEASONABLE ADVERTISING CUTS FOR RETAIL JEWELERS.



A LITTLE CHAP'S DREAM OF CHRISTMAS.



WE HAVE ON HAND



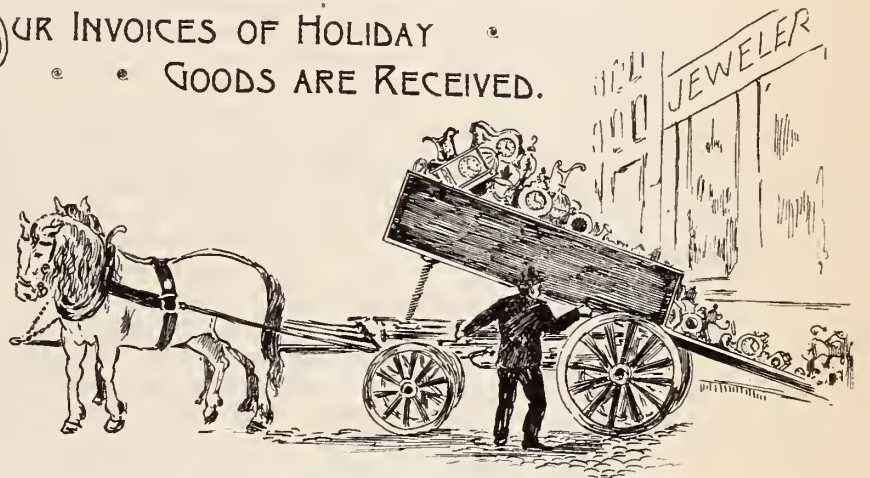
THE ANNUAL PROBLEM



OUR INVOICES OF HOLIDAY GOODS ARE RECEIVED.



A MAIDEN'S DREAM OF CHRISTMAS.



CROWD LOOKING INTO OUR WINDOWS.



TAKE TIME BY THE FORELOCK!

STOP THE CAR



The Jewelers' Circular.



AN ATTRACTIVE LINE.

ELECTROTYPES

OF ANY OF THESE CUTS

75 CENTS EACH.

POSTAGE PREPAID.

THE JEWELERS' CIRCULAR PUB. CO., 189 BROADWAY, New York.

W. H. Mortimer, Pottsville, Pa., has greatly enlarged his store.

R. Reed Gwillim, Meriden, Conn., will go out of business Jan. 1, 1896.

F. G. H. Weihe, Ocala, Fla., has removed to a store next the Montezuma Hotel.

The store of F. B. Logan, Royalton, Minn., was destroyed by fire last week; no insurance.

Burglars recently broke into the store of F. C. Theineman, Waynesville, O., and stole jewelry.

N. E. Adams has returned to Sanford, Fla. He had been for six weeks in New York replenishing his stock.

C. W. Reynolds & Bros., jewelers, have purchased the stock belonging to the estate of the late C. M. Warring, De Witt, Ia.

W. A. Watson, jeweler, has left Beatrice, Neb., for a trip to Kansas City and Butte, with the intention of looking up a new location.

W. N. Brown, Bartow, Fla., has closed out his entire stock of jewelry and part of his furniture and fixtures, and will get in entirely new goods for the Winter trade.

The R. Metzger jewelry house, Clinton, Mo., was closed Dec. 4, under chattel mortgage, by the Meyer Jewelry Co., Kansas City. The assets are \$3,500; liabilities, \$1,100.

In the fire in Malone, N. Y., York & Cantwell moved most of their goods; insurance \$2,700. The stock of E. E. Muller was damaged by water and smoke; insurance \$8,000.

W. R. Washburn, Ft. Myers, Fla., has sold a one-half interest in his jewelry business to A. W. Rogers, who has recently

purchased property there. Mr. Rogers is an experienced watchmaker and jeweler.

The Lyons Silver Co. have been incorporated to manufacture silver plated and sterling silver wares in Lyons, N. Y., capital, \$20,000, and directors Wm. S. Scott, O. F. Thomas and Harry F. Zimmerlin, of Lyons.

Editor A. J. Kempton, Addison, Mich., is undoubtedly the Poo Bah of the town. He owns a newspaper, runs a jewelry store, has a farm and is a member of the council. Still he has found time to take in the Atlanta Exposition.

Philip E. Gaffon, a jeweler of Highlands, Col., who was recently murdered, is said to have defrauded his employer of \$5,000, sold diamonds and collected the cash. His wife is said to have got the proceeds, and Governor McIntire is asked to issue a requisition for her return.

Auctioneer St. Clair Fechner, with two assistants, commenced the sale of the old established business of Black & Co., 325 Pine St., Williamsport, Pa., on Dec. 7th. Everything including fixtures, etc., must be sold by Jan. 1, 1896. Ill health, close confinement to business and many outside interests are the cause of the sale.

Canada and the Provinces.

A. V. Galbraith, jeweler, Shelburne, Ont., has made an assignment to W. G. E. Boyd, Hamilton.

Charles A. Connor, Whitby, Ont., has assigned to J. F. Paxton, sheriff. A meeting of creditors was held Dec. 9.

Frederick C. Jost, St. Thomas, Ont., died on the 3d inst. He was a Frenchman by

birth and served in the French army during the Franco-Prussian war of 1870, subsequently emigrating to Canada, where he settled in St. Thomas. He was engaged in business in that city for many years and was greatly esteemed by a large circle of friends and acquaintances.

Last week the handsomely fitted up art gallery in connection with the large retail jewelry store of Ambrose Kent & Sons, 156 Yonge St., Toronto, was opened to the public and attracted a large concourse of art lovers. The gallery, which is on the upstairs floor but with a large opening in the center giving a view of the store below, is excellently arranged and has a very effective light both by day and night. The walls are hung with about 150 paintings, the work of prominent Canadian artists such as George A. Reid, Bel Smith, W. A. Sherwood, and Lucius R. O'Brien, selected and displayed by a committee of artists whose judgment and good taste in their arrangement are deservedly admired. The gallery is likely to become a popular resort and to prove a great attraction in connection with Kent & Son's establishment.

On the morning of Dec. 4 there was a daring piece of window smashing in Montreal, followed quickly by the arrest of the window smasher and the recovery of the goods stolen. At half past 10 o'clock, the big plate glass front of E. Forcennier's jewelry store, 130 St. Lawrence St., was broken in with a brick and a dozen watches and some rings carried off. The crash of glass attracted the police, but before they could get to the scene the thief had disappeared. Detectives after three hours patient work succeeded in capturing the culprit, who proved to be an English Hebrew named Balkin. In his rooms on St. George St. were found several watches, a portion of the plunder. His hand was also badly gashed from the broken window in reaching for the plunder.

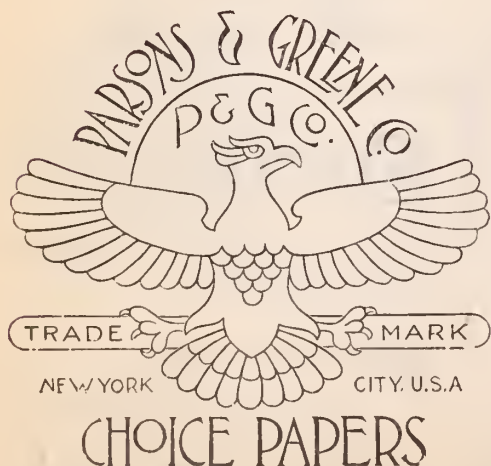
THE STATIONERS' ENGRAVING CO.,

98, 100, 102 NASSAU ST., NEW YORK,

MAKERS OF
WEDDING INVITATIONS, RECEPTION AND VISITING CARDS

of the Best Quality, which are offered to Stationers of recognized standing and reputation only
Avoid Dry-goods Store Competition by always ordering those bearing our registered trade mark "SILVER WHITE."

OUR PLAN IS WORKING WELL.



JEWELERS ARE FINDING THAT A LINE OF PAPERS SOLD ONLY TO THE REGULAR STATIONERY TRADE IS WHAT THEY WANT.

ESPECIALLY WHEN THAT LINE IS THE BEST IN THE WORLD.

WRITE TO US FOR SAMPLES, AND JUDGE FOR YOURSELF.

PARSONS & GREENE Co.,
MANUFACTURING STATIONERS,
18 MURRAY ST., NEW YORK.

Connecticut.

Robert S. Gardner, Derby, has just bought a house and large building lot, one of the very few available building sites in that vicinity.

R. N. Johnquest, Ansonia, has decided to go out of business in that city. He has been in the optical, jewelry and stationery business there since 1882.

H. R. Woodward, in Norwich, opened a branch store in Stonington, Dec. 10. He will be associated with R. P. Frazier, a graduate of the Waltham Horological School, the firm name being Woodward & Frazier.

F. L. Wilson, the Danbury jeweler, has just brought out a "Putnam Park" souvenir spoon. The bowl of the spoon contains a view of the entrance to the park with the block houses at each side and the monument in the background.

The key to the new Plumb Memorial Library, in Shelton, is of solid gold with suitable inscription thereon, and is an unusually fine one, and was furnished by jeweler L. V. B. Hubbard. It was made by New York parties, and the handsome gold plated box in which it rests was supplied by the Derby Silver Co.

In a destructive fire in Malone, N. Y., on the night of Dec. 3d, the business of York & Cantwell, jewelers, was burned out. The jewelry store of E. E. Muller was damaged by water.

JEWELERS' ART STATIONERY.

NOTES ON AND FASHIONS IN FINE CORRESPONDENCE AND INVITATION PAPERS, WEDDING AND VISITING CARDS, NOVELTIES, ETC.

Art Stationery Notes.

A very artistic paper suitable for polite correspondence is the Pompeian, manufactured by the Whiting Paper Co., 150 Duane St., New York. The finish of this paper is such that it presents a peculiarly mottled appearance that is very pleasing. The Pompeian is produced in all the leading sizes of which Princess, Eugenie I., Octavo and Lakewood are most in demand at present. In addition to many delicate tints this style has recently been put on the market in a new color known as Sapphire Pompeian. It is of a beautiful sky blue tint, and its names will appeal to jewelers as being especially appropriate. It is safe to predict a large sale for this beautiful paper, and up-to-date jewelers are advised to write for samples.

A new and neat little article of merit being sold by jewelers is the "Monopress." It consists of two strips of celluloid, on which are two fancy initials. By placing a sheet of note paper between them and rubbing over the upper one with any kind of smooth article, a lady can emboss her

own note paper. As it costs but 25 cents, it brings what was once for a few, now within the reach of all. One's stationery is an index of one's culture and standing.

How to Select Stationery.

JEWELERS who intend adding stationery to their regular lines should be careful to select a line of high grade, artistic goods, one adapted to their trade, and whose maker has a reputation to sustain. No better line could be found than that of the Whiting Paper Co., 148-152 Duane St., New York. For 30 years the Whiting Paper Co. have made a study of the manufacture of fine writing papers, and that their efforts have been crowned with success is plainly shown by the immense and constantly increasing demand for their goods. This demand at the present time keeps their mills in Holyoke, Mass., turning out a larger product and greater variety of high grade papers than any other concern in the world.

Paper Money.

Jewelers will find that a line of **WHITING'S FINE STATIONERY** will make money for them at a pleasing and rapid rate. If you do not handle Stationery you **SHOULD GIVE THE MATTER SERIOUS CONSIDERATION.** Act at once, before the opportunity is embraced by some one else. To insure success, you should carry **WHITING'S PAPERS.** For more than a quarter of a century they have been making fine stationery. **WHY NOT CORRESPOND?**

Whiting Paper Company,

Mills,
Holyoke, Mass.

New York Factory and Salesrooms,
148, 150 and 152 Duane St.

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with *THE CIRCULAR* regarding any advantageous device or plan that they are utilizing in connection with their business.

Retailers' Ads. in The Circular.

TORONTO, Dec. 2d, 1895.

Editor JEWELERS' CIRCULAR:

Am pleased to see that you are devoting a space in your valuable paper to Jewelry advertisements; will certainly meet with great favor from the trade; have enclosed a few "ads." taken at random; forwarded you our Xmas number entitled "Suggestions for presents;" trust you received same.

Yours respectfully,

L. HERBERT LUKE,
With Ambrose Kent & Sons.

[Two of the ads. sent by Mr. Luke are reproduced in the opposite page. They possess many features of excellence.]

An Effective Way to Advertise.

F. A. ROBBINS, Pittsfield, Mass., sends a marked copy of a newspaper con-

tinues in the same manner, each occupying only eight inches space. Each contains a striking announcement and the mere recurrence of the little ads. arouses curiosity as to what they say. Each ad. is distinct in itself and its effect is increased eight-fold by the repetition. However, the demand upon the publisher in producing such an ad. is quite heavy, and we doubt if every publisher would accept it.

Lessons Offered by a Great House.

THE retail jewelry trade in general can learn many valuable lessons by a study of the business principles of the house of Tiffany & Co., New York. Their holiday season is ushered in annually on Dec. 1st by the appearance of their catalogue, known far and wide as the Tiffany Blue Book, and their 1896 edition, just issued, not only enumerates the variety of articles, with range of prices, suitable as Christmas gifts,

watches, some with miniatures, and a large assortment set with precious stones. Amethysts and topazes, very popular at present are shown in many artistic designs of brooches, rings, scarf and stick pins, vinaigrettes, etc. Lorgnettes and gold lorgnette chains, intersected with pearls or precious stones, are also very fashionable.

It is interesting to note from the Blue Book that bicycles of the latest model and best manufacture, with sterling silver mountings, may now be obtained at Tiffany's for \$500 and upward.

Advertising Points in Brief.

S. H. Wood, jeweler, New Britain, Conn., issued last week a convenient pocket electric road time table and fire alarm guide, which is being appreciated by the public in general.

John M. Laning, jeweler, Bridgeton, N. J., donated a silver cup as one of the prizes in a baby contest inaugurated by a local newspaper.

On Dec. 5th, Roehm & Son, Detroit, Mich., distributed to their customers, as a souvenir of Robert J. F. Roehm's 46th anniversary as a jeweler, packages of sachet powders. The firm each year distribute some token to their trade, and on more important celebrations, they give elaborate souvenirs.

A Chic Suggestion Book of the Season.

WITH the compliments of Hardy & Hayes, jewelers, silversmiths and art dealers, 211 Fifth Ave., Pittsburgh, Pa., comes a little catalogue of the season which is unique in some respects. The little book, which is 3x4½ inches, contains 30 pages within a cover showing on the front page a stocking hanging from a mantel, with the words:

WHAT WILL IT HOLD FOR YOU WHEN XMAS COMES?

Several pages are devoted to a classification of gifts for infants and children, boys and girls, young ladies, young men, for the father, for the mother, for the office, for the home, with minimum to maximum prices. Opposite each page of gifts is a blank page headed "suggestions" ruled off for name, article and value. Scattered throughout the book are pages of timely announcements, devoted to the firm's art department, to "glittering gems," fans, novelties in silver, high class paintings, "the Hardy & Hayes special watch," cut glass, hall clocks, Rookwood pottery, sterling silver, etc. An introductory page tells who the firm are. There is also an index page. As running headlines on many of the pages are appropriate quotations from the poets.

F. A. ROBBINS, JEWELER,
COME AND SEE US FOR
WEDDING GIFTS
CHRISTMAS GIFTS
BIRTHDAY GIFTS
OR GIFTS OF ANY KIND
PITTSFIELD, MASS.

F. A. ROBBINS, JEWELER,
HAS OPENED HIS
NEW ART GALLERIES
CALL AND SEE THEM
VISITORS
ARE ALWAYS WELCOME
PITTSFIELD, MASS.

F. A. ROBBINS, JEWELER,
IS HEADQUARTERS FOR
PAILLARD'S PATENT
NON-MAGNETIC WATCHES
THE ONLY SAFE WATCH FOR
ELECTRICAL WORKERS
PITTSFIELD MASS.

F. A. ROBBINS, JEWELER,
HAS PUT IN AN IMMENSE STOCK OF
STERLING SILVERWARE
BOTH STAPLE GOODS
AND NOVELTIES
PITTSFIELD, MASS.

F. A. ROBBINS, JEWELER,
HAS PUT IN
PRESSES FOR COPPER-PLATE PRINTING
EMBOSSING AND COLOR STAMPING
GIVE HIM A TRIAL
PITTSFIELD, MASS.

F. A. ROBBINS, JEWELER,
HAS OPENED
THE FINEST
STATIONERY DEPARTMENT
IN
BERKSHIRE COUNTY
PITTSFIELD, MASS.

F. A. ROBBINS, JEWELER,
RINGS-RINGS-RINGS
IN NUMBERLESS STYLES AND
COMBINATIONS OF STONES
VARYING IN PRICE FROM
ONE DOLLAR TO TWO HUNDRED
PITTSFIELD, MASS.

F. A. ROBBINS, JEWELER,
HAS A LARGE STOCK OF
TOILET GOODS
IN STERLING SILVER ONLY
AT THE PRICE OF PLATED
BRUSHES COMBS MIRRORS, ETC.
PITTSFIELD, MASS.

taining eight little ads. of his business distributed through the paper and asks, "How do you like this idea?" We like the idea very much, but as publishers we feel the advertiser is getting more than his due. No doubt the eight separate ads. which totally occupy only eight inches space are more effective than a single ad. of eight

but indicates as well the many new creations in jewelry and silverware and articles of luxury which will be in vogue the coming year.

The notable features of their display this season include an extraordinary collection of fine pearls, rubies, sapphires, demantoids, and other precious stones; ladies' chatelaine

SOME EFFECTIVE SEASONABLE ADS. OF RETAIL JEWELERS.

E. P. Roberts & Sons,

Diamond Offering for Christmas.

The most valued thing on earth is a Diamond.

It is the refined essence of all beauty. What offering can bring such sparkle to the eyes and gratitude to the heart of the recipient as the gift of one of our peerless Diamonds.

PENDANTS, RINGS, BROOCHES, EAR-SCREWS, NECKLACES, BRACELETS, HAIR PINS, STUDS,

OPALS, RUBIES, EMERALDS, PEARLS, SAPPHIRES, TURQUOISE.

RICH COMBINATIONS WITH

Every Piece a Gem, Every Mounting in Perfect Form } We believe we can give you better goods for the money than can be had anywhere in the city.

E. P. ROBERTS & SONS,
COR. FIFTH AVE. and MARKET ST., PITTSBURGH.

Precious Stone Jewelry

For the Christmas Season

NEW and exclusive designs in all the various articles of Jewelry, mounted with superb specimens of the Precious and Semi-Precious Stones. A notable collection prepared for the gift season.

J. E. Caldwell & Co.

Diamond Merchants, Jewelers, Silversmiths, Importers of Art Objects.

902 Chestnut St., Philadelphia

Come

and see our stock of SILVER NOVELTIES—it is characteristic of our business—that we never insist upon your buying—appreciation is pleasant—every day we hear kind expressions of pleasure at our display—every show-case contains “bright, new things” at rock bottom prices.

Even if you don't purchase

now—you will perhaps see something which you will be pleased to purchase later on—or perhaps select now—we will set it aside until you wish it.

Ambrose Kent & Sons,
Gold and Silver Smiths,
5 and 7 Richmond St. West,
TORONTO.

Our Time

Energy and Capital Have secured an assortment that we now show in

Holiday Novelties.

In making presents, the pocket is often consulted, this is where We Serve You Well. Ample selection. Prices just right. Our Patrons Always Save Money.

Ambrose Kent & Sons,
Wholesale and Retail jewelers,
5 and 7 Richmond St. West,
TORONTO.

DIAMONDS.

What Can Be Better for a Christmas Present.

Never depreciating in the eyes of the one to whom the precious gift is given, never losing an iota even from a financial standpoint, a good diamond is an imperishable investment.

Solitaire Rings, from \$10.00.

“If you get it at Webster's it's good.”

A. A. WEBSTER & CO.,
JEWELERS AND SILVERSMITHS,
440 Fulton St., Brooklyn, N. Y.

CUCKOO CLOCKS

in pretty and unique designs are one of our many holiday attractions. Our stock of precious stones—watches—gold and silver—novelties and sterling silver table ware is one of the most extensive, all making suitable wedding, birthday and holiday gifts. An inspection is invited.

A. Frankfield & Co.,
Importers and Jewelers,
52 WEST 14th ST., New York.

OPTICAL DEPARTMENT.

Ocular Refraction

AS RELATES TO THE CORRECTION OF VISUAL DEFECTS*

BY R. H. KNOWLES, M. D.

NOTE—The purpose of this series of articles is to give to the student without his having had any previous technical education, a clear and practical course of instruction in optics with its application to the fitting of g'asses. The Correspondence Column is open to all readers of THE JEWELERS' CIRCULAR. All questions asked will be fully answered.

XXII.

(Commenced Feb. 27, 1895.)

CHAPTER VI.

AMETROPIA—(CONTINUED.)

COMPOUND myopic astigmatism is that kind of astigmatism in which myopia occurs in the eye in addition to the myopic astigmatism; in other words the axial diameter of the eyeball is lengthened while at the same time the cornea itself is of the form of an ellipsoid.

The proper method of procedure in this, as indeed it should be in all errors of refraction, is to correct the astigmatism first and then add the necessary spheres. It will puzzle the tyro and even others of considerable experience now to do this. Should the vision be so poor as to require Snellen's chart to be brought nearer than 20 feet, the clock dial or other astigmatic chart should be brought within easy range, so that the various lines can become discernable; then prescribe the cylinder which gives the best vision and then add the weakest concave spheres which may be required to perfect vision.

In order to give an idea of the foregoing statement take the following illustration as a further help toward enlightenment:

R. E. V. $\frac{10}{200} \cdot \frac{20}{100}$ W — 1.50 Dc ax 180°.

L. E. V. $\frac{10}{200} \cdot \frac{20}{100}$ W — 1.50 Dc ax 180°.

Snellen's letters held 10 feet from the patient enable him to see the largest letter, which in emmetropia should be seen at 200 feet. The vertical lines on the clock-dial also are the blackest, while the lines in the horizontal are hazy and indistinct. The cylinders prescribed above render all of the lines in every meridian equally clear and distinct, also permits him to see the second line of large letters, now held at twenty feet. The cylinders prescribed above give him the best vision thus far.

Now by adding the convex spheres over the concave cylinders, the large letters at 20 feet become indistinct, but by adding the concave spherical lense instead, vision is so improved that the patient can read all that one should see at 20 feet. The following formula will read:

R. E. V. $\frac{10}{100} \cdot \frac{20}{20}$ W — 3 Ds — 1.50 Dc ax 180°
L. E. V. $\frac{10}{100} \cdot \frac{20}{20}$ W — 3 Ds — 1.50 Dc ax 180°

It is taken for granted that the patient

is under the influence of a mydriatic, especially a very young person. In this as in all of our cases, if one patient is under the presbyopic period, he will employ the following prescription for glasses for constant use; that is for reading and for the distance:

O. D. } — 3. Ds — 1.50 Dc ax 180°.
O. S. }

(To be continued.)

Optical Correspondence.

Where can a set of Snellen's charts or distant letters; also Jaeger's small test or reading letters be procured. Will you also inform us the best astigmatic chart to use and the price at which these different charts and reading matter can be bought.

E. G. T.

ANSWER :—The proper charts for the distance or Snellen's letters, so called, and in fact anything employed in the way of testing vision should have nothing upon them in the way of an advertisement. Snellen's letters printed upon heavy paste-board costs 50 cents for each chart, and there should be at least four of them, two with the English letters, preferably the E and the T charts, the German and the Illiterate or "pot hooks" charts. The same charts can be had upon heavy lines, and made so that they can be folded; cost, 75 cents each.

The reading letters or Jaeger's test type should be carried in a covered folder made of linen or leather. The cost of the folder in linen is 50 cents, and in a slack leather folder, cost 75 cents. Any one or all of these charts and folders can be procured of E. Kirstein's Sons Co., who make them for the profession and fine trade. The best astigmatic chart is the Green's clock dial, and this will cost you 50 cents, on heavy paste-board with linen boarder.

Various Optical Notes.

The New York office of E. Kirstein's Sons Co., 4 Maiden Lane, New York, is being daily replenished with goods for immediate delivery. "He fills twice who fills quickly" is a motto which expresses the principle and practice of this firm in dealing with the orders of their customers.

A new decoration on lorgnettes has been introduced by the Spencer Optical Mfg. Co., 15 Maiden Lane, New York. It consists of Empire bees, reproductions of the insect in the coat of arms of Napoleon. When set with small diamonds and other precious stones, the effect is very rich. The company have also brought out an opalescent pearl opera glass which is proving a great success. The fiery glints which appear in the pearl make it closely resemble the opal. An improvement is shown in their telescopic focusing handle opera glasses. The mechanism at the front and over the handle is now covered, there-

by adding to the beauty of these useful articles.

Many applications are being received from jewelers wishing to join the January class of the Spencer Optical Institute. The class commences its course on the second Tuesday in January.

Aaron Burr's Watch.

AARON BURR'S watch is in possession of Princeton College. It is a French repeater, with Huntington case, and was a gift from Richard C. Edwards, of New York. This watch is supposed to have been imported in 1785, and was carried by Burr until 1830, when he pawned it with Tenny, a broker, at Broadway and Murray St., New York, for \$30. He gave the pawn ticket to one of Mr. Edwards' relatives, who kept it, and later gave it to the donor.

In 1835 gold pen manufacturing began in earnest and on a considerable scale in America, being inaugurated in New York by Levi Brown.

Lenses
Largest
Stock
Lowest
Prices

Owing to our advantageous location, we are enabled to fill all orders same day received.

GIVE US A TRIAL.

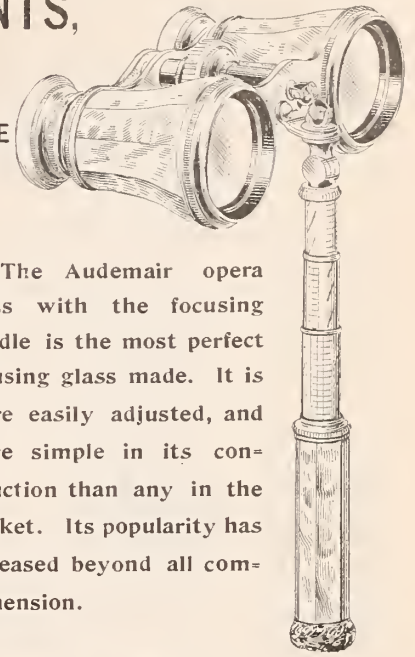
E. KIRSTEIN'S SONS CO.,
ROCHESTER,

4 MAIDEN LANE,
NEW YORK.

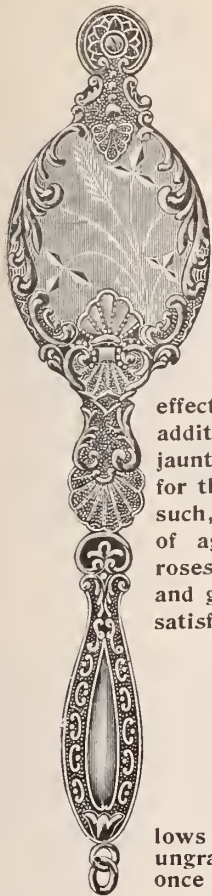
N. Y.

FOR SPECIAL HOLIDAY PRESENTS,

LORGNETTES, OPERA GLASS HOLDERS,
 OPERA GLASS WITH NEW FOCUSING ADJUSTMENT. NEW STYLE
 OF GOLD SPECTACLES AND EYE GLASSES.



The Audemair opera glass with the focusing handle is the most perfect focusing glass made. It is more easily adjusted, and more simple in its construction than any in the market. Its popularity has increased beyond all comprehension.



The lorgnette so easily carried, so quickly lifted into its place, in itself so graceful and capable of being as effectual as a fan, is a great addition to one's outfit for a jaunt, or one's preparation for theatre or opera. With such, no creeping invasion of age, since youth and roses, equally with wrinkles and gray hair find it such a satisfactory possession.



The NEW has the right of way.

**STRONGEST!
 LIGHTEST!
 HANDSOMEST!**

and they will give no trouble.

The OLD has been knocked out.

The trouble of broken frames ends with the purchase of **SWELL FRAMES.**

A word to the wise is sufficient.



There is really no comfort without a holder to an opera glass. While at a place of amusement it allows the elbow to rest easily on the arm of the chair, fatigue is reduced to a minimum, and an action often ungraceful, and always causing more or less exertion when tight sleeves or wraps are involved, becomes at once graceful and elegant. These are made in all varieties of metal and pearl.

Special Attention Given to Prescription Work. All Done on the Premises.

Spencer Optical Manufacturing Company, 15 Maiden Lane, NEW YORK, N. Y

ESTABLISHED 1870.



TRADE MARK.

SAMUEL C. JACKSON,

MANUFACTURER OF

FINE CASES FOR

Jewelry, Silverware, &c., also Hardwood Chests, Trays, and Sample Cases.

180 BROADWAY,

NEW YORK.

THINNEST, STRONGEST, BEST EYE GLASS CASE.

Ask your jobber

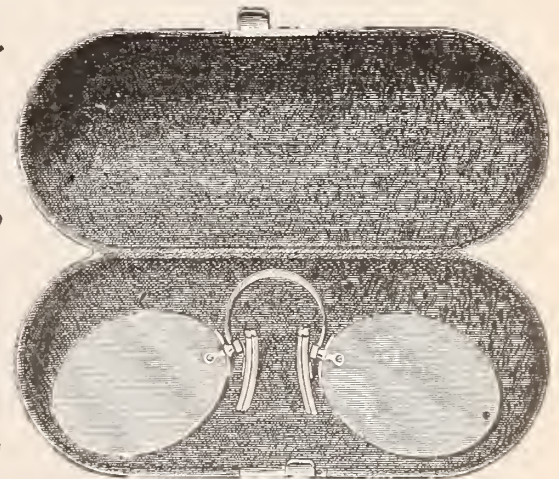
FOR THE

"SAFETY CASE,"

THE NEATEST AND MOST COMPACT For Frameless Offset Eye Glasses.

SUSSFELD, LORSCH & CO.,

13 Maiden Lane, New York.



[PATENT APPLIED FOR.]

"The Benedict."

(TRADE MARK.)

The Perfect Collar Button.



MADE IN GOLD, STERLING SILVER and ROLLED PLATE.

Enos Richardson & Co.,

23 Maiden Lane,

New York,

Sole Manufacturers

Workshop Notes.

Gold to Roll Well.—To cause gold to roll well, melt by a good heat, add a tablespoonful of sal ammoniac and charcoal in equal quantities and both pulverized, stir up well, put on the cover for two minutes, and pour.

Balance Vibration.—The phrase commonly in use "balance makes a turn," or "a turn-and-a-half," requires perhaps explanation, as it is obviously impossible for a watch with any ordinary escapement to go if the balance swings round over a complete turn; the meaning is that it makes a turn, etc., at each complete vibration—that is, in its backward and forward arcs of motion added together.

Duplex Balance Spring.—The whole secret of obtaining isochronous vibrations of the balance of the duplex escapement lies in the spring; the fewer obstructions placed upon the free vibrations of the escapement, in the way of friction, etc., the better will be the performance of the watch; and this is also the secret of the good going not only of the well made duplex, but also of the chronometer and lever watches.

Polishing.—Success in polishing depends much on the mode of mixing and using the polishing agent. Oil stone dust is often recommended and employed, but in the opinion of THE CIRCULAR it should never be used by watchmakers. It is very dirty, and it is impossible to make anything flat with oilstone dust and a steel polisher. Watch finishers used to be fond of preparing their work for gilding with steel polishers and oilstone dust; but it was only necessary to rub a flat stone over the piece to see how uneven it was.

To Make a New Collet—Should the contingencies arise that the repairer is forced to make a new collet, the old one being defective, and that a material dealer does not live near him, he can make one from a brass stopping (bouchon). The drilling of a balance spring collet is not easy; in fact, it is the most difficult thing there is to drill, and if the drilling is made easier by drilling in both directions, great destruction of pivot broaches results. In attempting to open a hole that has two directions, a special soft and fine pivot broach is needed to commence the opening. Workmen who sing and whistle over the finest pivoting, generally look serious when drilling the collet.

To Calculate Vibrations.—In order to calculate the vibration of a pendulum or balance, multiply together the number of teeth of the wheels, starting with the one that carries the minute hand (which therefore makes one revolution in an hour), but exclude the scape wheel. Next multiply together the number of pinion leaves commencing with the one that engages with the center wheel. If then, the first product be divided by the second, the number obtained gives the number of revolutions of the escape wheel in an hour. Multiply this figure by twice the number of teeth of the escape

wheel, and the product is the number of single vibrations performed by the balance or pendulum in one hour.

Troy Weight.—The term "troy" was first applied to the standard pound in 1495. The troy pound contains 12 ounces, each ounce 20 pennyweights, and each pennyweight 24 grains. Standard gold is composed of 440 grains of fine gold and 40 grains of alloy to the ounce. The troy pound contains 5,760 grains, and is to the avoirdupois pound as 144 to 175; while the troy ounce is to the avoirdupois ounce as 192 to 175. Assay weight: The weight of gold in a pound, which is divided into 12 ounces, each ounce into 24 karats, each karat into 4 grains, and, lastly, each grain into four quarters; thus the assay quarter grain is in reality $\frac{1}{2}$ grain troy.

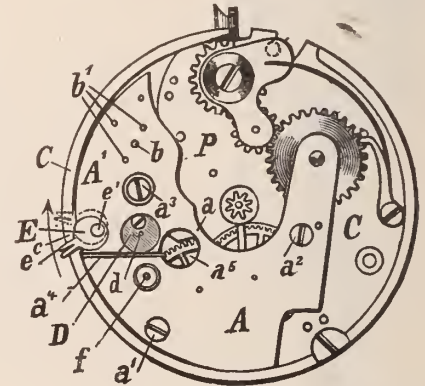
Putting Up a Watch.—Lay the bottom plate on a movement rest, and proceed to set up your watch in the usual way. Put in the center wheel first, then the fourth wheel, then the third wheel, and lastly the escape wheel. Then put on the top plate. Lay a piece of tissue paper on the plate to keep your fingers from touching it. Take up the movement between the thumb and finger. Take up the lever in your tweezers and slip it in place. Then press lightly on the plate and with a pair of slim pointed tweezers bring the upper pivots to their holes; put in screws which hold on the plate and see if all the wheels have end-shake enough. Put in a hair-spring stud in the cock. Put cock and balance in place. Be sure you get the roller jewel in the fork and then put in the bridge screws. Shake the movement a little as you screw down the bridge, and as long as the balance swings you will know that the pivot is going in the hole all right. Wind the spring a turn or so, and see if the balance has a good motion; if it has, wind and put on the motion work. See if the cannon pinion fits tight enough; if not and it is a solid pinion take a small square file and with the corner file a notch across the pinion. Cut it almost or quite through, then take a sharp pointed punch and drive in the bottom of the notch very little. Take an oilstone slip and remove the burr from the outside of the pinion. Put on the dial, examine the hour wheel to see if it works free under the dial. If it has too much play put on a dial washer. Put on the hands; see if they pass without catching. Put your movement in the case, set the hands, and the job is done.

To Regulate the Depthing.

AS is well known, it is fairly difficult sometimes to regulate the depthing in cylinder watches with the usual arrangement of the lower cylinder bridge; attempts have frequently been made to produce a readier way of regulating the escapement by altering the places of single parts of the movement. Such another attempt lies before THE CIRCULAR, made by a Swiss watchmaking firm in Court (Bernese Jura),

for which it obtained a (Swiss) patent. Accompanying illustration exhibits the front plate as seen with dial and motion work taken off.

The large covering plate $A A^1$ is here divided into parts by a recess a^5 and a narrow slot a^4 , the two parts cohering only by the narrow and therefore elastic piece a . Upon the movement plate P , is fastened



the covering plate $A A^1$ with three screws a^1 , a^2 and a^3 . While the former two screws fit exactly with their heads in their countersinks of the part A of the covering plate, and consequently keep this part of the plate immovably fixed, the countersink for the screw head a^3 and the hole for the thread in the part A^1 of the covering plate is fully large, thereby admitting some play room for the screw a^3 .

At the rim of the part A^1 of the covering plate is a recess, into which fits snugly the sliding bolt E , furnished with an eccentric stud. Since, now, the pivot hole of the cylinder is at d , but that of the scape-wheel at f , it is evident that by the to-and-fro movement of the bolt E , whereby the elastic part a is brought into effect, the depth between d and f can be altered at will. If the finger e of the bolt, which moves within the recess c at the rim of the work-plate is pushed in the direction of the arrow, into the dotted position, whereby the slot a^4 opens, it is obvious that the depth must become shallower, and *vice versa*.

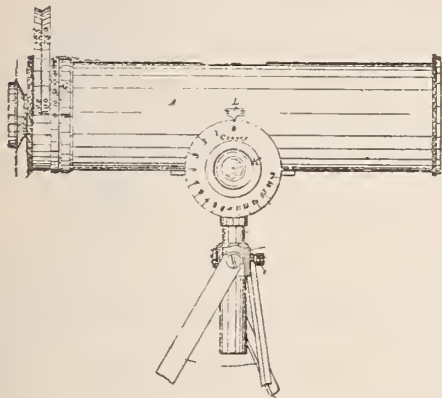
It is self-evident that in the manufacture of these watches the depth must be so that the finger of the slide is about in the middle of the recess c , so that, if needed, the displacement can occur in either direction. When the bolt E is being moved, the screw a^3 must naturally be loosened and after regulating it to satisfaction, be tightened again. The cylinder bridge partakes of the displacement of the parts, because the foot of the bridge penetrates through a fully large notch of the work-plate P and sits direct upon the part A^1 of the covering plate; the screw of the cylinder bridge is at b , and the foot pins are visible at b^1 .

THE CIRCULAR acknowledges that the depth can in this manner be regulated more readily than with the customary arrangement of the lower cylinder bridge, but in view of the fragility of this part of the movement produced by the weak strip a on the covering plate, it is afraid that a break can easily be caused.

The Latest Patents.

ISSUE OF DECEMBER 3, 1895.

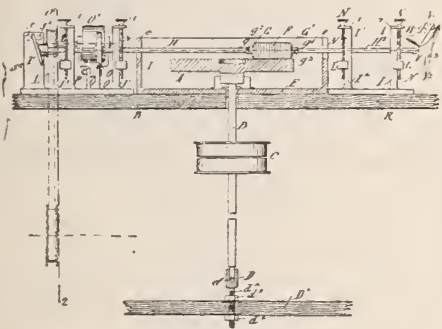
550,747. REFRACTOMETER. HENRY L. DE-ZENG, JR., Geneva, N. Y.—Filed July 13, 1895. Serial No. 553,921. (No model.)



In a refractometer, the combination with the telescoping tubes and the objective and lens carried thereby and relatively adjustable, each of the tubes having a scale thereon, of the double index secured to one tube and co-operating with its scale and also co-operating with the scale on the other tube.

550,786. MUSIC-BOX. LOUIS GAGNAUX, St. Croix, Switzerland, assignor to M. J. Paillard & Co., New York, N. Y.—Filed Mar. 12, 1895. Serial No. 541,468. (No model.)

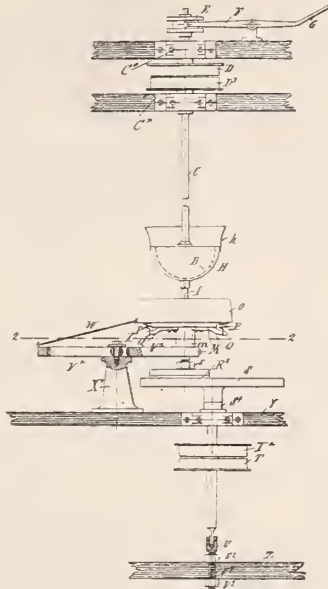
550,787. MACHINE FOR GRINDING EDGES OF OPTICAL GLASSES. JULES E. GERMAIN, Paris, France, assignor to La Société Parisienne de Verrerie Optique, same place.—Filed April 18, 1895. Serial No. 546,233. (No model.)



In a machine for grinding the edges of optical glasses the combination of a rotary grinding-disk, two aligned shafts provided at their adjacent ends with means for clamping the blanks to be ground, means for rotating said shafts, and means for simultaneously imparting a longitudinal reciprocating motion to the shafts.

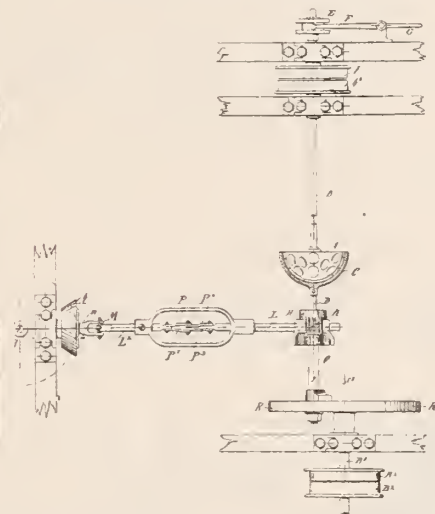
550,788. MACHINE FOR ROUGH-GRINDING OPTICAL GLASSES. JULES E. GERMAIN, Paris, France, assignor to La Société Parisienne de Verrerie Optique, same place.—Filed Apr. 18, 1895. Serial No. 546,234. (No model.)

In a machine for rough-grinding optical glasses, the combination of a rotary dop, a cup in which said dop rotates, a shaft for supporting said cup, a box in



which the lower end of said shaft is supported, and means for moving said box in a circular path.

550,789. MACHINE FOR POLISHING OPTICAL GLASSES. JULES E. GERMAIN, Paris, France, assignor to La Société Parisienne de Verrerie Optique, same place. Filed April 18, 1895. Serial No. 546,235. (No model.)



In a machine for polishing optical glasses, the combination of a rotary dop, a cup in which the dop rotates, a rotary shaft for supporting the cup, means for axially rotating said shaft, supporting means for the lower end of said shaft, and mechanism for moving said supporting means in a circular path eccentrically to the axis of said shaft, whereby the latter is caused to describe the curved surface of a cone.

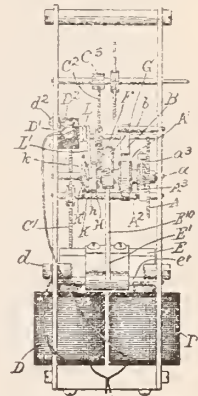
550,812. HOLDER FOR ELECTRO-PLATING. ELBERT R. ALLEN, Wallingford, Conn.—assignor to Simpson, Hall, Miller & Co., same place. Filed Sept. 30, 1895. Serial No. 564,102. (No model.)



The herein described holder for electro-plating, consisting of a bar mounted in bearings, a cap detachably

secured to the upper surface of said bar, and between which the articles to be plated are clamped, pins depending from said bearings, and supports formed with recesses to receive said pins.

550,822. SELF-WINDING ELECTRIC-CLOCK. CHARLES M. CROOK, Chicago, Ill.—Filed March 25, 1895. Serial No. 543,083. (No model.)



550,861. EYEGLASSES OR SPECTACLES. ALBERT E. BUTTERFIELD, Portland, Ore.—Filed March 26, 1895. Serial No. 543,229. (No model.)



In bifocal glasses, auxiliary or bifocal lenses pivotally attached to the temple ends of the main lenses of an eyeglass or a pair of spectacles, the said bifocal or auxiliary lenses being provided with shanks by means of which they are pivoted, the said shanks being provided with outward extensions or handles beyond their pivots, the said bifocal lenses being adapted to fold over upon the main lenses or outward at an angle thereto.

DESIGN 550,917. MUSICAL BOX. ANDRE JUNOD, Jersey City, N. J., assignor to Emile L. Cuendet, Brooklyn, N. Y.—Filed April 29, 1895. Serial No. 547,471. (No model.)

DESIGN 24,939. SPOON. LOUIS R. HORTON,



Providence, R. I.—Filed Oct. 9, 1895. Serial No. 565,194. Term of patent 7 years

DESIGN 24,942. COMB. JAMES W. ADAMS, Newark, N. J., assignor to Thomas W. Adams &



Co., New York, N. Y.—Filed Oct. 28, 1895. Serial No. 567,198. Term of patent 7 years.

WATCH **GOLD FILLED** **CASES**

Lafayette **MONARCH**

BRADLEY & HUBBARD MFG. CO.,

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Jewelers and Fancy Goods Dealers,

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"B & H." Banquet Lamps. Most Artistic Designs and Finishes Ever Shown.

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BUFF AND BLUE

Were the Victorious Colors of the American Revolutionists.

THE A1 WILLIAMSVILLE BUFF

has been equally victorious in revolutionizing the market in Buffs.

ONLY ONE QUALITY.--THE BEST.

Prepaid Samples if you want them.

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18 South Water St., PROVIDENCE, R. I.

MILLS AT WILLIAMSVILLE, KILLINGLY, CONN.



AMERICAN WATCH TOOL CO.

ESTABLISHED 1872. INCORPORATED 1894.



THE Webster-Whitcomb

GROWS IN POPULARITY.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

Ask your Jobber for Price List of 1895, or write to us at Stoney-Batter Works, Chymistry Dist., Waltham, Mass.

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Jewelry
Auctioneers,
21 SCHOOL ST., BOSTON, MASS.

SALES MADE FOR RETAIL JEWELERS ONLY IN THEIR ESTABLISHED PLACES OF BUSINESS.

WE CONDUCT MORE AUCTIONS THAN ANY OTHER FIRM IN OUR LINE AND WITH BETTER RESULTS AND GUARANTEE YOU AGAINST LOSS.

SEND FOR PAMPHLET CONTAINING OUR METHODS AND REFERENCES FROM NEARLY 100 RETAIL JEWELERS FOR WHOM WE HAVE CONDUCTED SALES IN THE LAST 12 MONTHS.

ALL CORRESPONDENCE CONFIDENTIAL.

FLATWARE AND HOLLOW WARE STAMPED



IS THE GENUINE. Manufactured by **WM. ROGERS M'F'G CO.,** HARTFORD, CONN.

AIKIN, LAMBERT & CO.,

MANUFACTURERS AND EXPORTERS OF . . .

Fine Gold Pens, = Holders, = Pencils, = Picks
AND NOVELTIES IN GOLD, SILVER AND PLATE.

Having increased the size of our factory we are prepared to make larger quantities of goods than ever. Every pen carefully tested and fully warranted.

CHICAGO BRANCH: 103 State Street, S. N. JENKINS, Manager.

GENERAL AGENTS FOR PAUL E. WIRT FOUNTAIN PENS.

19 Maiden Lane, New York.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY CUT GLASS, BRONZES, ETC.

PHOENIX GLASS CO.'S NEW GLOBES. A NEW departure in table decorations which is sure to score a success has been made by the Phoenix Glass Co., whose salesrooms are at 42 Murray St., New York. The articles referred to consist of vase shaped globes of



CELADON GROUND VASE.

FROM MAGAZINE OF ART.

handsomely decorated glass, set over candles or lamps and resting on a silver plated vase. They come in sets consisting of one large center piece two feet high, two side pieces and 15 small seven inch globes. These globes are produced in a variety of rich decorations.

NEW AND RICH CABINETS.

SOME new and rich cabinets have been received at the warerooms of the Geo. W. Smith & Co., 818 Broadway, New York, which are well

worthy of inspection. They are in Louis XV. style, and are principally of mahogany, though some gilt specimens are also shown. A feature of these pieces is the fine marquetry designs with which they are decorated. The artistic marquetry patterns in contrast with the brass ornamentation and the dark rich wood, produce a very tasteful and pleasing effect.

HAND CARVED IVORY FIGURES.

A CONSIGNMENT to Levy, Dreyfus & Co., 11 Maiden Lane, New York, of hand carved ivory figures, will prove interesting to the trade. The line consists of pieces for cabinet ornaments in minute statuettes, busts and groups, including all former popular subjects, as well as several new ones in the line of carved ivory. The chief value to jewelers of the articles composing this line is their suitability as holiday presents.

LIMOUSIN NOVELTIES.

LIMOUSIN desk, table and toilet novelties, shown by C. L. Dwenger, 35 Park Place, New York, have a rococo treatment which makes them particularly attractive. The ink-stands, trays, manicure sets, bonbon boxes, etc., which compose this line, are of A. K. Limoges china with decorations of cobalt and gilt on a Danish blue ground. These goods are reaping the benefit of the present craze for things blue started by the demand for Delft ware.

FRENCH PLAQUES. DOULTON LAMPS.

NOT the least prominent among the many new holiday lines exposed in the warerooms of Bawo & Dotter, 26-32 Barclay St., New York, which attract the visitor's attention, is the assortment of French plaques and Doulton banquet lamps just opened. The plaques are of porcelain, ornamented with finely painted groups and scenes, distinctly French in character. The pieces are in several sizes, and in round and elliptical shapes. The Doulton banquet lamps show all the new and beautiful decorations of the Doulton pottery, many disclosing the latest Doulton Delft colorings, the beauties of which were recently noted in this column.

NOVELTIES IN WEDGWOOD JASPER.

THERE are few pottery wares handled by jewelers that can boast of a longer and more lasting popularity than the Wedgwood Jasper ware. Having become a standard line for the Fall and holiday trade it was a matter of regret to both importers and dealers that difficulties at the Wedgwood potteries delayed the importations of this season. The Fall lines, however, are now on the market, and while not containing a great number of



CELADON GROUND VASE.

FROM MAGAZINE OF ART.

novelties disclose a finer variety than ever before, at prices less than in former years. This is well shown in the extensive assortment of Wedgwood vases, teapots, sugars and creams, biscuit jars, tobacco jars, Etruscan urns, long and short candlesticks, match boxes and Portland vases, in the stock of Hinrichs & Co., 31 Park Place, New York, who say that the demand for this ware from their customers in the jewelry trade is the greatest in many years.

THE RAMBLER.

Rhodes and Barnato.

COMPARING the two men who control the future of South Africa, Cecil Rhodes and Barney Barnato, *The Illustrated American* says:

Rhodes is the son of an English clergyman who was compelled to go to the Cape Colony in the seventies for the sake of his health. He was poor, but poverty only stimulated his ambition. He went to the diamond mines at Kimberley, and before long managed to gain practical control of them. He used the speculators and mine owners as so many chessmen, playing one against the other, and by clever manipulation and great insight into human nature managed to make them all his friends.

While all this was happening, there appeared upon the scene an amateur actor whose acting was so remarkably bad that he was compelled to forsake his art and to adopt the profession of millionaire instead. This man was Bernard Isaacs, hailing from the Whitechapel district of London, an uneducated fellow, who had gone to the Cape to better his condition. Once there he changed his name to Barney Barnato and indulged in speculations in a small way. He made money, and before long attracted the attention of Rhodes.

In manners and in appearance Rhodes and Barnato are totally unlike. One is a swell, the other a coster. Rhodes is tall, heavily built, polished in manners—outwardly a gentleman. Barnato is short, un-

educated, conceited, inclined to be a bully, and is even more doubtful in his English than in his financial schemes. The two men are alike, really only in their essential dishonesty and unscrupulousness; both are born knaves.

Rhodes is a man of intense ambition, of brilliant mind, tremendous mental power and great capacity. He is a mixture of Napoleon, Gould and Svengali. The Gould side of his nature has already been described; the Svengali side lies in the fact of his great personal mesmerism. He is magnetic to a degree and can make almost any man believe that black is white—*crede experto*.

The Napoleonic traits are perhaps more fully developed than the other two. He has the disease, the mania of territorial acquisition. He is not satisfied to be Prime Minister of the Cape Colony. He seeks to control a continent. In his dreams he sees a vast republic, even greater than the United States, extending from the Table Mountain to the south to the ancient city of Alexandria in the north; from Portuguese East Africa in the east to the gold coast in the west. He sees in his dreams a man in the Presidential chair—a man named Cecil Rhodes. He sees a world wondering at his genius—worshipping at his shrine. That is the ambition of Cecil Rhodes.

As for Barnato, he is a pigmy compared to Rhodes. He is a financial freak—Rhodes a man of brains. Barnato is tolerated for his millions. Rhodes is the master.

Queries by Circular Readers.

Note.—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR desires every jeweler to take advantage of this department.

BROOKVILLE, Pa., Dec. 2, 1895.

Editor of THE JEWELERS' CIRCULAR:

Please give me address of parties that sell Rogers' groups at wholesale. C. B. GUTH.

ANSWER:—The Rogers Statuette Co., 440 Pearl St., New York, manufacture the Rogers groups to which you refer. We understand they allow discounts on orders amounting to over \$100.

ZANESVILLE, O., Nov. 27, 1895.

Editor of THE JEWELERS' CIRCULAR:

We have tried a number of cut glass manufacturers in the endeavor to find one who manufactures cut glass globes for lamps, but have not been successful. Can you supply the missing link?

BAUER BROTHERS.

ANSWER:—We find that no manufacturers of cut glass carry these goods in stock, but the Pairpoint Mfg. Co., 46 Murray St., New York, and New Bedford, Mass., and C. Dorfinger & Sons, 36 Murray St., New York, will manufacture them on order.

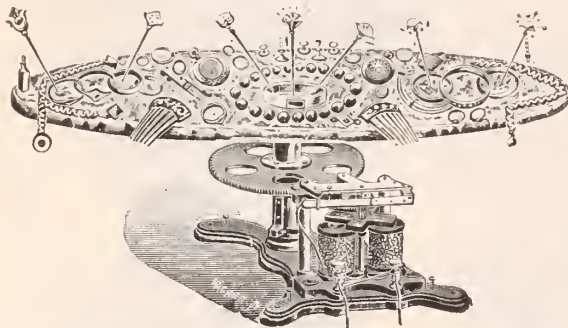
GOOD ADVICE.

WIFE—To-morrow is your birthday my dear. I am going to the jewelers to get you a nice little present.

HUSBAND—Let it be something cheap, darling. I haven't paid for my last year's birthday gift yet.—*Il Messagero*.

A MOVING DISPLAY

FOR THE HOLIDAYS.



The Best Attraction in the World—a Moving advertisement in a Window.

OUR ELECTRIC REVOLVING SHOW STANDS

Are of various styles, made especially for jewelers. They are equivalent to a four fold increase of Show Window space. It runs steadily ten hours per day, at an expense of two cents per day. Made to be operated by either battery or electric light current

Send for Circular of Illustrations.

FREDERICK PEARCE,

77 & 79 John St., N. Y.

Regina Music Boxes.



Having the general agency for the Regina Music Boxes, I am in a position to offer special inducements to dealers.

Remember that there is no Music Box on the market that can compare with the Regina in quality and volume of tone, and durability of construction.

SEND FOR ILLUSTRATED CATALOGUE TO

A. WOLFF, General Agt.,

LINCOLN BUILDING,

Cor. 14th Street and Union Square, W., N. Y.

MELISHEK & PETTER.

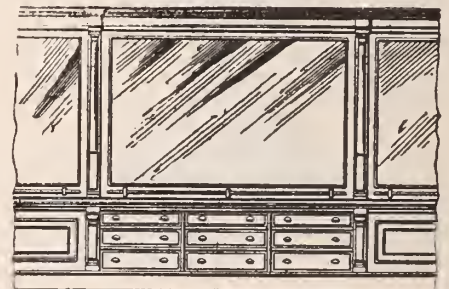
128 Maiden Lane, New York.

MANUFACTURERS OF

WALL AND COUNTER CASES,

FOR JEWELRY, SILVER-

WARE, ETC.



WE make to order only, and guarantee our work to be Dust Proof and First-Class in all its details, and to have all the Latest Improvements as regards Shelf Arrangements, Electric Lights, Etc. We will cheerfully furnish Estimates and Sketches for any store free of charge.

CALL AND SEE US.

A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS

R. & M. FRIEDLANDER
WHOLESALE JEWELERS
 30 Maiden Lane
NEW YORK.

SEND BUSINESS CARD FOR NEW MONARCH CATALOGUE NO. 52 NOW READY.

FROM
47 Cortlandt St.,
 to **10 Maiden Lane.**



NEW QUARTERS.
Come and see us.

CROUCH & FITZGERALD,



Jewelry Trunks and Cases,
 161
Broadway,
 Bet. Cortlandt and
 Liberty Sts.,
 688 B'way,
 701 6th Ave
 NEW YORK.

AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case;
 THEY Protect from all Ordinary Magnetic Influences.

Perfect in
 Action.
 Convenient
 in Use.



Educate
 Your Customers
 by Talking
 up
 Ajax Watch
 Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.

FOR SALE BY JOBBERS.

MANUFACTURED BY

The Newark Watch Case Material Co.

19 WARD STREET, NEWARK, N. J.

AIKIN-LAMBERT JEWELRY CO., 19 MAIDEN LANE, NEW YORK.

IMPORTERS OF

DIAMONDS.

JOBBERS IN

Watches, Jewelry, Chains,
 NOVELTIES, ETC.

Latest Designs.

AGENTS FOR

**ROCKFORD
 WATCH CO.**

Lowest Prices.

WHY are the firm of **S. F. Myers & Co.**, of the Myers Buildings, 48 & 50 Maiden Lane, **New York**, selling more goods and doing a larger business than any other wholesale jewelry house in the world?

BECAUSE they are the only firm in the Empire City who are bona fide manufacturers, importers, exporters, and wholesale dealers in all lines of goods that pertain to the jewelry trade. Their twenty-three departments require seven double floors. With one firm expense (instead of 23), and minimum rental, they are in a position to quote prices and sell goods on a margin ordinarily asked by Legitimate commission houses.

WATCHES, Diamonds, Jewelry, Optical Goods, Materials, Clocks, Silverware, Lamps, Musical Merchandise, Cut Glass, Bicycles, Fire Arms, Safes, Etc.

ARE YOU ON THEIR MAILING LIST? Have you their great 800-page annual catalogue? Do you receive and inspect *Myers' Monthly Jeweler*?

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CLOCK
CO.,**

**22 Cortlandt St.
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Hall Clocks,
Traveling Clocks,
Gilt Clocks,
Porcelain Clocks,
Delft Clocks,
Mantel Chime
Clocks,
Bronzes,
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BAWO & DOTTER,



Importers,
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and Commission
Merchants.

**26-32 BARCLAY ST.,
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P. O. Box 1872.

English Hall Clocks,
French Traveling
Clocks,
Chiming Mantel
Clocks,
PARIS NOVELTIES,
BRONZES.
Largest Variety of
Art Pottery and
Bric-a-Brac.

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ASSOCIATED LAW OFFICES.
PORTLAND, SEATTLE, TACOMA,
Oregon. Wash. Wash.
Foreign Business a Specialty.

JOB SPRING FOR AMERICAN CASES



Patented 1883.
Adjusted While You Wait. 25 Cents.

ESTABLISHED 1865.

N. J. FELIX,
Watch Case Repairing,
17 JOHN STREET, NEW YORK.

This Spring is
made from 0 to 18 size.
\$1.00 per dozen.

L. LELONG & BRO.,
GOLD AND SILVER
Refiners, Assayers and Sweep Smelters,
SOUTHWEST CORNER HALSEY AND MARSHALL STREETS,
NEWARK, N. J.
SWEEPINGS A SPECIALTY.

READ
THE JEWELERS' CIRCULAR
And keep informed on the latest Trade events.

ALBERT LORSCH & Co..

**35 Maiden Lane,
NEW YORK.**



**167 Weybosset St.,
PROVIDENCE, R. I.**

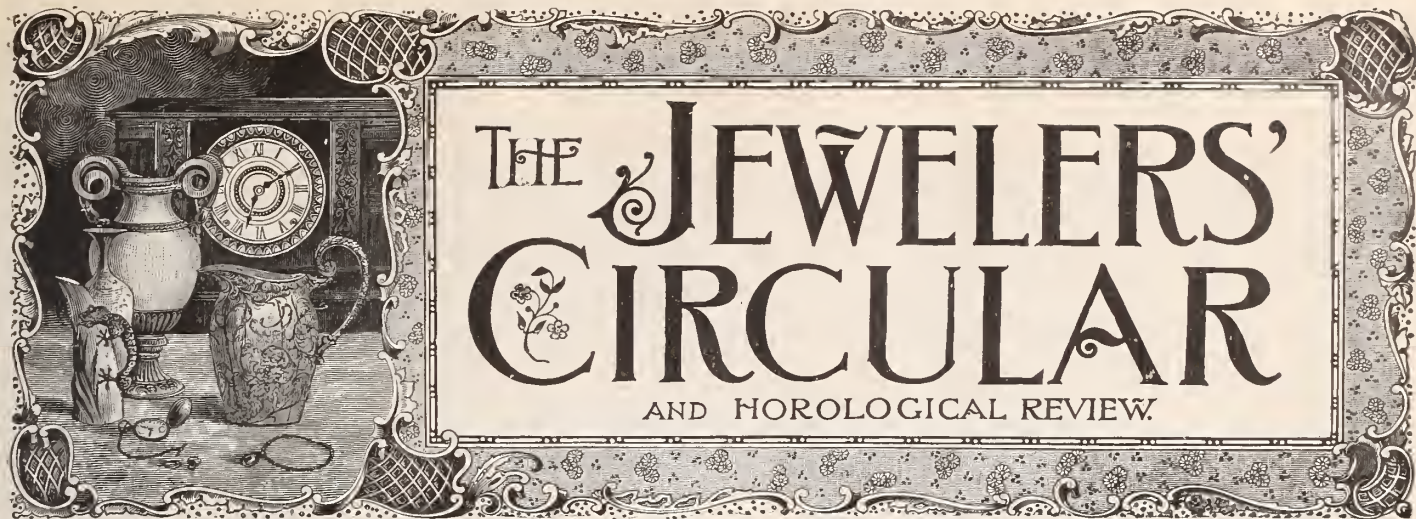
**IMPORTERS OF DIAMONDS, RUBIES, EMERALDS, ETC.,
AND IMITATION STONES THEREOF.**

•• Fine Miniatures on Ivory and Enameled Paintings. ••

**WHAT IS THE H. E. O.
ROYAL CLUSTER?**

FOR THE ANSWER
WRITE TO
H. E. OPPENHEIMER & CO.
14 MAIDEN LANE,
NEW YORK.

DIAMONDS Importers and Cutters. **L. & M. KAHN & CO.,** 112 Broadway, Cor. Maiden Lane, N. Y. **DIAMONDS**



THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW

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189 Broadway, New York.

Entered at the Post Office in N. Y. as second-class matter

VOL. XXXI.

NEW YORK, WEDNESDAY, DEC. 18, 1895.

No. 20.

HIGH ART IN ECCLESIASTICAL GOLD AND SILVER WARES.

A NOTABLE work in gold is the Episcopal crosier here illustrated. It is formed of three stems of gold, which terminate in independent scrolls, which form the supports for the central subject of the decoration. Between the stems wind vines of flowers of translucent enamel. The central subject is a model of St. Michael conquering a demon. The figures of St. Michael and the demon are of silver. The cross was designed by Paul Legrand, and made by Boucheron, of Paris.

A masterpiece of art as applied to ecclesiastical silver and gold wares, was recently presented to the Vicar-General at Hartford, Conn. It was made by Benziger Bros., 36 Barclay St., New York, and is illustrated on page 5 of this number of THE CIRCULAR. The cup and paten is of 16 karat gold, the base and shaft of solid silver, heavily gold plated and studded with precious gems. The base is a mosaic pattern, richly engraved, having the figures of the four evangelists in raised work. The front of the base has a cross of gold studded with emeralds, with a diamond as a heart and around the base six large amethysts. Midway on the shaft, imbedded in little arches of gold, are statues of Our Lord, the Blessed Virgin, St. Joseph, St. Augustine, St. John and St. Thomas.

Just above the statues on the shaft is a mound of gold as a resting place for the lamb, representing bunches of wheat, and each of the five bunches represented is clasped with amethysts. Around the base of the cup is entwined a beautifully designed vine of grapes with six rubies. The cup itself is of plain polished gold. The paten which is used in the holy sacrifice of the mass, is round in pattern with a crown of thorns, in the center of which are the letters I. H. S. Under the base of the chalice is a large heart of gold bearing the inscription.

able minerals to the mineralogical collection of Harvard University, including the Hamlin collection of tourmalines and several

now to make suitable arrangements for exhibiting the other separate specimens and the more valuable Hamlin tourmalines, including those that are cut and mounted. The whole collection will be shown permanently to the public, beginning with this week.

The specimens are in two special cases built for them, in the Mineralogical Museum. In one of these is the Hamlin collection, and in the other the gems that make up a special collection in themselves. The Hamlin collection of tourmalines comes from the famous locality of Mount Mica, Paris, Me., which was discovered in 1820, and is worked at the present time. The crystals were collected by Dr. C. A. Hamlin, Bangor, and they are said to be the finest collection of tourmalines in the world. Dr. Hamlin is the author of books on precious stones including "The Tourmaline," and "Leisure Hours among the Gems," and during the last few years has devoted a great part of his time to the collection and study of the tourmaline.

Aside from the Hamlin collection there are some magnificent specimens of gems. The place of honor is given to a great diamond crystal, conceded to be the finest octahedral crystal in the world. It is of a slightly yellow color, and its value would be, therefore, less for cutting than as a natural crystal, which it will probably always remain. The width of the specimen from opposite apices of the octahedron is 83 5-8 karats. The peculiar markings of the faces deserve attention. A series of small triangular depressions which reproduce, on a small scale, the shape of the crystal faces may be seen. They are due to peculiarities in the crystal's growth, or more probably to the action of some solvent upon the crystal after it was formed. If one could state what that solvent was one might know more of the mystery of the formation of the diamond. A microphotograph of one of these faces showing these markings highly magnified will shortly be placed on exhibition. This diamond crystal comes from Kimberley. Whether or

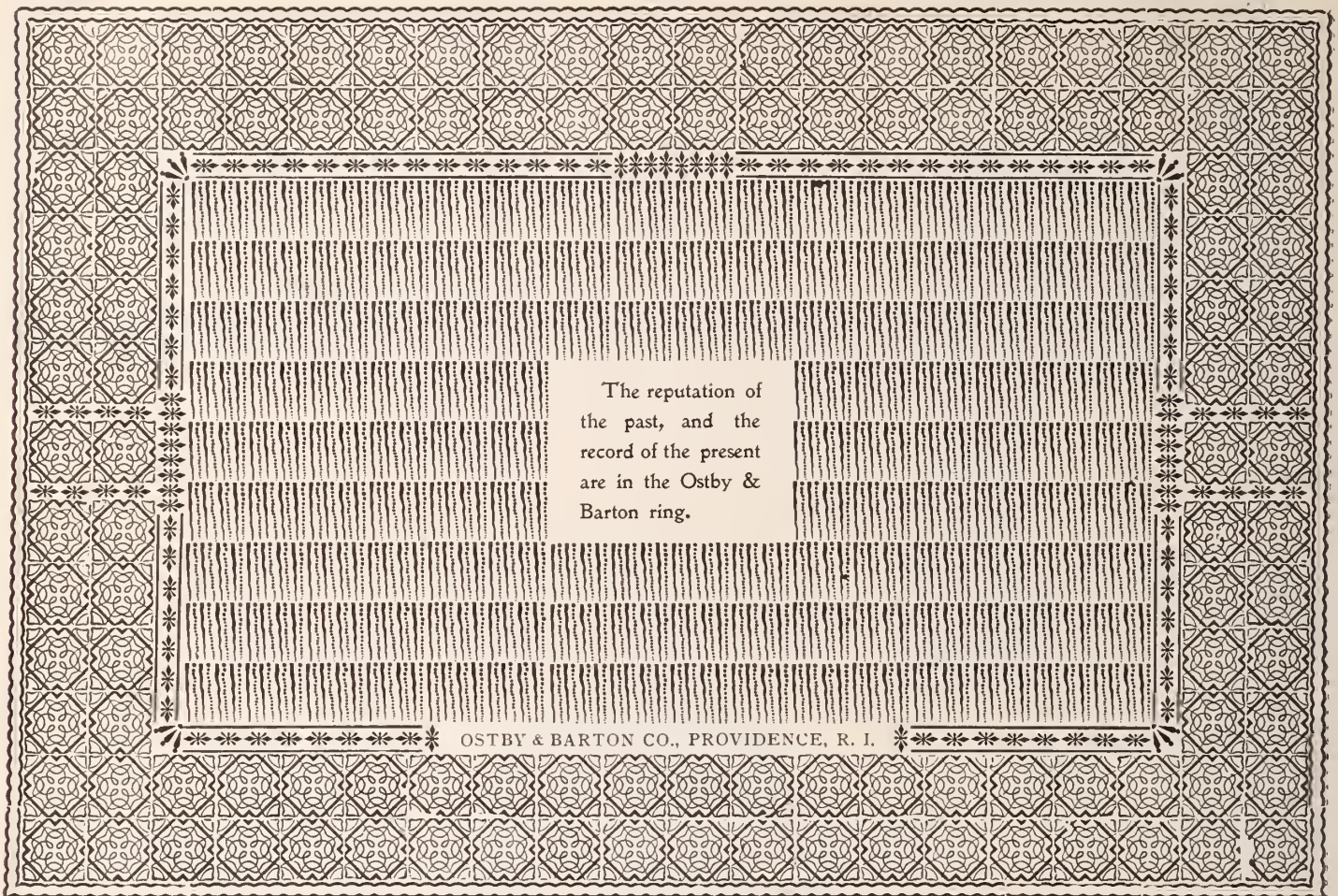


EPISCOPAL CROSIER,
 BY PAUL LEGRAND—BOUCHERON.

The Garland Gem Minerals.

IN 1892 James A. Garland, of New York, presented a number of unique and valu-

other large crystals or specimens of gems of value. Of these the larger part of the Hamlin collection has been exhibited to the public, but it has not been possible until



The Hamilton Watch Co.

has added to its line four new 18 size full plate 15 and 17 jewel movements.

Write for description and prices.

The increasing popularity of

HAMILTON WATCHES

is due to the fact that they excel all others in accuracy, mechanical excellence, and beautiful finish. They are especially adapted to Railroad service, and are in general use on all the principal Railroads of the country. They are sold to **Legitimate Retail Jewelers** only. No **Catalogues** or **Printed Price Lists** are issued. No movements are **Named**. Prices are **Guaranteed**. Full **Rebates** will be made on all movements that are reduced in price or discontinued.

HAMILTON WATCH CO., LANCASTER, PA.

F & B. Jewelry.

TRADE MARK

Fine Rolled Plate Watch Chains.

In great variety, fine wearing qualities, and beautiful patterns. F & B on every chain, thereby guaranteeing quality.



No. 275/1256 GOLD PLATE
No. 279/1302 STERLING

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GOOD
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Are You Looking

Sterling Silver Novelties



ALL ⁹²⁵/₁₀₀₀ FINE.

For Toilet Sets or single pieces, such as Mirrors Hair Brushes, Tooth Brushes, Nail Brushes, Shaving Brushes, Whisk Brushes, Hat and Bonnet Brushes, Razors and Razor Strops.



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No. 422 SATIN FINISHED, ENGRAVED.

Bracelets

HANDSOME, DURABLE.

Curb—in all sizes—Chased or Polished Silver and Gold, Light and Heavy Weight, with Padlocks or Snap and Trilby Heart. Very popular.

Locket, Charms.

In both Gold Plate and Sterling Silver. New patterns constantly being added to our already choice line.

Embroidery Articles.

Scissors, large and small, straight and curved, Button-hole, in Silver and some in Gold plate, beautiful designs, and of Henckel's German Steel.



No. 366 4 1/2 INCHES LONG.
Files, Cuticle Knives, Nail Polishers, Paste and Powder Boxes, Trays for the Dresser, Tweezers, Curlers, and Cases for Pocket Files and Combs.

Manicure Pieces and Sets.



262/1326 SIZE OF THIS CUT.
261/1330 SIZE LARGER.
263/1363 SIZE SMALLER.

Reminders FOR THE Holiday Season.

Our Sterling Silver Dripless Tea Strainer, Butter Picks, Mustard Spoons, Butter Spreaders, Butter Plates, Fruit Knives, Letter Openers, Candle Sticks, Game Counters, Ink Erasers, Stamp and Match Boxes suggest that we can furnish a multitude of the most useful and ornamental articles that can be furnished by any manufacturer. (Over 400 Sterling Silver Novelties.)

NEW YORK:
178 BROADWAY.

Providence, R. I.
100 Richmond St.

CHICAGO:
167 DEARBORN ST.

Foster & Bailey,

Manufacturing Jewelers AND SILVERSMITHS.

F. M. WHITING COMPANY, SILVERSMITHS.

Factory and Main Office,
NORTH ATTLEBORO, MASS.



New York Office,
1128 BROADWAY

—ADDRESS ALL COMMUNICATIONS TO FACTORY.—

Our new NEAPOLITAN pattern is now ready. Dealers will do well to withhold all orders until they have inspected this new and artistic design in flatware.

A. J. HEDGES & CO.,

MANUFACTURERS OF

GOLD, VARIEGATED AND ENAMELED JEWELRY.



VEIL PIN

*Black and White Enameled
Goods a Specialty.*

VEIL PINS, SCARF PINS, HAT PINS, LACE
PINS AND BROOCHES.

GOLD AND SILVER GARTER BUCKLES.
CHATELAINES, SIDE COMBS, LINK BUTTONS.

6 MAIDEN LANE, NEW YORK.

FACTORY:

90 MECHANIC ST., NEWARK, N. J.



TOWLE MFG. CO.,

Silversmiths,

NEWBURYPORT, MASS.

149-151 State St., Chicago, Ill.

CAMPBELL-METOALF SILVER CO.,
SILVERSMITHS,



ALL GOODS 925/1000 FINE.

Factory, Providence, R. I. Offices, New York and San Francisco.

JACOT & SON,

Importers and Manufacturers of

Musical Boxes,

DECKER BUILDING,

Union Square, New York.

OUR

APOLLO

CONTINUES THE
LEADING PAT-
TERN ON THE
MARKET.



TRADE MARK

STERLING 925/1000 FINE.

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SILVERSMITHS,

Main Office and Shops:

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STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.,
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HASKELL & MUEGGE, Agents.

FERD. FUCHS & BROS.

SILVERSMITHS,

MAKERS OF STERLING SILVERWARE,

808-810 Greenwich St., - New York.

“The Benedict.”

(TRADE MARK.)

The Perfect
Collar Button.



END VIEW.



SIDE VIEW.

MADE IN GOLD, STERLING SILVER
and ROLLED PLATE.

Enos Richardson & Co.,

23 Maiden Lane,

New York,

Sole Manufacturers.

not it has a history like many other great diamonds is not known.

The beryl is represented by two superb crystals. One, an aquamarine from the Ural Mountains in Russia, is five inches long and one and three-fourths inches wide

the prism, probably by natural etchings or solution, and all the prism faces have long, cylindrical cavities, parallel to the crystal's axis, which are probably due to the same cause. A yellow beryl of this size and color is rare.



CUP GIVEN TO THE VICAR-GENERAL OF HARTFORD. SEE PAGE 1.

The hexagonal prism is terminated by oblique (pyramid) planes and base. The color is a light sea green, perfectly transparent and uniform, but a shade deeper at the ends. The other is a yellow (golden) beryl 5.4 inches long and 9-10 inch wide and is of a pure, transparent yellow. The crystal is peculiarly rounded at each end of

Three varieties of opal are shown. Two pieces of precious opal from Queensland, Australia, were originally one, but have been cut in two and polished. The two pieces placed together are 4.5 inches long, two inches wide and more than one inch thick. The whole of this mass is opal, and most of it gives the play of colors character-

istic of precious opal. The brilliancy of colors and the size distinguish these specimens. Another curious form of precious opal is seen in a piece of sandstone from Wilcannia, New South Wales, which contains marine shells. The substance of the shell has been entirely replaced by precious opal. From the same locality come two pieces of opalized wood, in which the common opal that has replaced the wood is traversed by veinlets of precious opal. A third larger specimen from the same locality is composed of an aggregate of sheaf-like crystals, which have been entirely replaced by precious opal.

A magnificent piece of fire opal from Mexico has a nearly globular form of a diameter of two inches. The deep red and green colors, with the flash when seen at the proper angle, are exquisite. The size, color and perfect form make this, also, a unique specimen. A third variety of opal is illustrated by a block of semi-transparent hyaline opal from Hungary. The piece is about 5 by 4 inches wide and quite deep, and is remarkable for its purity and unusual size.

A. L. Blackmer & Co. Incorporated, Rich Cut Glass.

NEW BEDFORD, Mass., Dec. 13.—A. L. Blackmer & Co. Incorporated, is the title of a new corporation just formed here, to succeed A. L. Blackmer. The following officers have been elected: President J. H. Lawrence; clerk, treasurer and manager, A. L. Blackmer; attorney, M. R. Hitch; directors, J. H. Lawrence, A. L. Blackmer, Rufus A. Soule, J. L. McManus and Edward E. Bowker.

The new corporation have an adequate working capital and ample financial backing. The company are an outgrowth of a cut glass business established about a year ago in a modest way by A. L. Blackmer, who for nine years was employed at the Mt. Washington glass works in various positions. From the small beginning the demand has grown and the output has increased to such an extent that it has become necessary to expand the facilities of production, and the stock company were formed to raise the required capital.

Mr. Blackmer has perfected a process to which the name of gem finish has been given. Heretofore the cut lines on the finished article could be made no smoother or more lustrous than the original surface, but under the new method a glistening surface long considered practically impossible is produced.

A stock company with a capital of \$150,000, representing a consolidation of the Fostoria and Plainville Clock Cos. are looking for a location. The companies were established 40 and 26 years ago respectively. The company guarantee to employ not less than 200 and may employ 500. The company want to locate in a town where the people will buy 200 lots at \$250 each, so as to raise a fund to buy land and erect buildings and plant.



◆ **WALLINGFORD, CONN.** ◆

BRANCH HOUSES:—New York, 226 Fifth Ave.; Chicago, 109 Wabash Ave.; San Francisco, 120 Sutter Street.

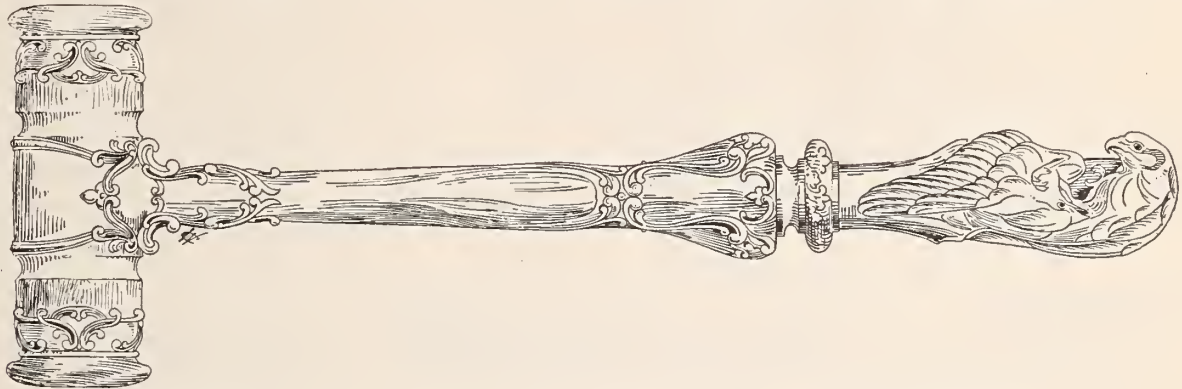
Artistic Gavel Presented to Speaker Reed.

AT the election of Hon. Thomas B. Reed of Maine as speaker of the House of Representatives, at Washington, Representative Foss of Chicago presented

Hamilton Club. The shaft of the handle is of carved birch ornamented by a band of gold highly chased; the mallet is of turned cherry mounted with two bands of gold, and one of silver all boldly chased, the ornament being finely executed. The wood used in the gavel is from the estate of the states-

collector at that port as to the rate and amount of duty chargeable on a medal imported by them per *La Bourgogne*.

The medal was a silver one, issued in 1892 to commemorate the fourth centennial anniversary of the discovery of America. The collector assessed duty on it under the



SILVER MOUNTED GAVEL PRESENTED TO HON. THOMAS B. REED.—MADE BY SPAULDING & CO.

him with an elegant and elaborately wrought gavel. This was designed and executed by Spaulding & Co., jewelers, Chicago, on an order from the Hamilton Club, of the same city.

The gavel is 16 inches long, and is constructed of ivory, birch, cherry, silver and gold. The top of the handle is an ivory carving of two birds, which was bought in Japan by Mrs. Aldrich, wife of Congressman J. Frank Aldrich, a member of the

man, Henry Clay. The inscription on the gavel reads: "Too much power leads to despotism, too little power to anarchy."

Duty to be Collected on Medals.

WASHINGTON, D. C., Dec. 12.—The question of rate of duty to be collected on medals has been raised by the action of J. C. Metzger & Co., New York, who some time ago took an appeal against a decision of the

provisions of paragraph 177 of the act of Aug. 28, 1894, as "Manufactured articles or wares, not specially provided for in this act, composed wholly or in part of any metal, and whether wholly or partly manufactured, thirty-five per centum ad valorem." The claim of the importers is that it was exempt from duty under paragraph 551 as "Medals of gold, silver or copper, and other metallic articles

(Continued on page 9.)



THE DIAMOND DIGGER.

CUTTERS OF DIAMONDS.
 ———
OPPENHEIMER BROS. & VEITH.
 ———
DEALERS IN WATCHES.



THE DIAMOND CUTTER.



THE DIAMOND WEARER.

65 NASSAU ST.,
 PRESCOTT BUILDING,
 JOHN AND NASSAU STS.,
NEW YORK.

LONDON:
 10 HATTON GARDEN.
AMSTERDAM:
 TULP STRAAT NO. 2.

DIAMONDS.
Wm. S. Hedges & Co.,
 IMPORTERS OF
 Diamonds and Precious Stones.
 DIAMOND JEWELRY.
 170 Broadway, New York.
 22 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

182 BROADWAY, COR. JOHN STREET,

NEW YORK.

Venetian Building, 34 & 36 Washington St.
 CHICAGO, ILL.



L. BONET,
 ESTABLISHED 1866.
**CAMEO
 PORTRAITS**
 Works of Art,
 Precious Stones,
 927 BROADWAY.
 NEW YORK.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

HENRY FERA,
 IMPORTER AND CUTTER OF
DIAMONDS

PRESCOTT BUILDING,
 65 Nassau St. cor. John NEW YORK.

FACTORY

60 Fulton St., NEW YORK.

Cutting for the Trade a Specialty,

Purchasers

.. OF ..

RARE GEMS,

PRECIOUS STONES
 AND ALL GOODS FOR
 JEWELRY,

ADDRESS

R. A. KIPLING, Paris,
 19 Rue Drouot, France.

**Jewelry and Silver Fashions of
 the Holiday Season.**

A LADY'S RAMBLES AMONG THE JEWELERS.

Ivory ware statuettes and busts afford striking decorations at a moderate cost.

*

Handkerchief bags, in which beads are woven in silken meshes, have silver mountings gilded and enameled.

*

The wreath brooch in colored or ornamented gold represents a popular ornament.

*

In leather goods fashionable colors are dark green, Nile green, queer shades of red, pink, and blues and black.

*

The silver mounted chatelaine bag is one of the most important, because most used articles of the season. Every woman wears one.

*

Quite novel is the finger ring with two large diamonds and an amethyst in oblong setting.

*

Small bronzes showing a gray green finish afford artistic holiday gifts.

*

Tankards, beer mugs and loving cups, in Holbein art pottery, are decidedly suggestive of good cheer with their portraits of jolly Dutchmen feasting and drinking.

*

Every woman, old and new, wears a belt; if it is not of kid or ostrich skin it is perhaps a strip from an elephant's hide. Its value is, of course, enhanced by a clasp or buckle of gold or silver.

*

Unique among brooches are those of tortoise shell, mounted in gold and set with diamonds.

*

Silver stamp boxes and paper weights are out in Colonial designs.

*

Hot whiskey pots come in both silver plate and sterling silver.

*

Seasonable novelties in Limoges are small bon-bon boxes, photograph frames and vases.
 ELSIE BEE.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT
 IN QUALITY AND PERFECT IN FINISH.
 WE MAKE EVERY VARIETY OF FINGER
 RINGS

J. B. BOWDEN & Co.,

3 MAIDEN LANE,

New York.

BRANCH OFFICE:
 206 KEARNY STREET
 SAN FRANCISCO CAL.

BAND RING MOUNTING



3351.

DESIGN
 PATENTED

Sept. 24,
 1895.



3350.

CHARLES KNAPP,

MANUFACTURING JEWELER,

41 & 43 Maiden Lane, New York.

SPECIALTY: SUPERIOR LADIES' and CHILDREN'S RINGS

Duty on Medals.

(Continued from page 7.)

manufactured as trophies or prizes, and actually received or bestowed and accepted as honorary distinctions."

On the free list in 1890 the wording of the corresponding paragraph read to this effect, "Medals of gold, silver or copper, such as trophies or prizes"

In the case of *United States vs. McSorley*, it was the opinion of the Circuit Court of Appeals that the latter paragraph should be construed as meaning to include only such medals as had already been awarded or worn as prizes or trophies at the time of their importation, and not such as were merely for use as prizes or trophies. It was the manifest intention of Congress in amending the paragraph to make the law even more conformable to the above construction, for, not only does paragraph 551 of the present tariff limit these medals entitled to entry under the same, to "Manufactured as trophies or prizes," but it further states that the privilege is only extended to those "actually received or bestowed and accepted as honorary distinctions."

As there was no evidence to the effect that the medal in question had been either received or bestowed in the manner designated above, and the inference would naturally be that the contrary was the case, the protest was therefore overruled.

C. Ross Boas and His Watchmaker Hold Their Own Against a Crowd.

HARRISBURGH, Pa., Dec. 12.—At 11.15 o'clock yesterday a crowd of toughs passed by C. Ross Boas' jewelry store, this city, and noticing a bicycle leaning against the window, took it and commenced to abuse it. Frank Sykes, watchmaker for Mr. Boas, went out and remonstrated with the toughs, who replied with foul words. Mr. Sykes is an athlete, and he "sailed into" the crowd of about nine persons, knocking them right and left, until he himself was knocked down.

When Mr. Boas went out to assist in quelling the disturbance, he was stopped in his mad rush by a "billy" stroke on the head, which stunned him, but he had presence of mind enough to call for the police, upon which the crowd dispersed. The result of the scrimmage is a "goose egg" on Mr. Ross' beautiful billiard head, and a mourning ring on Mr. Sykes' eye. Mr. Boas says he has got the best of almost every drummer on the road for 20 years, and he does not propose to allow any one to "do up" his man Friday.

The Non-Retailing Co., Lancaster, Pa., announce that two of their travelers, Edw. W. Drury and Alfred W. Moyer will be at the Bingham House, Philadelphia, Pa., from Dec. 20th to Dec. 25th, with two complete stocks of all the goods in the company's line.

ESTABLISHED 50 YEARS.

LANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 Tulp Straat,
AMSTERDAM.

1 St. Andrews St.,
Holborn Circus,
LONDON E. C.



TRADE MARK.

ESTABLISHED 1841

CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE,

NEW YORK.

A. CARTER, JR.
A. K. SLOAN.
C. E. HASTINGS.

GEO. R. HOWE.
WM. T. CARTER.
WM. T. GOUGH.

FACTORY, NEWARK, N. J.

1866: Nassau St. **W. E. MOUTOUX** 1895: 2345 8th Ave.
NEW YORK.

HAIR * JEWELRY.

The only manufacturer remaining in the United States. 1896 CATALOGUE READY SOON.
Please order from any New York Catalogue.

HERMAN KOHLBUSCH, SR.



Established 1859
Manufacturer of
FINE BALANCES
AND WEIGHTS for
every purpose
where accuracy is
required. 59 Nassau
Street, cor.
Maiden Ln. N. Y.
Repairs (any make)
promptly made.



Silver Stamping Bill in the Virginia Legislature.

RICHMOND, Va., Dec. 11.—In the House of Delegates, among the bills introduced is that by Mr. Foster, of Norfolk as follows: A bill to regulate the sale of goods marked "sterling," "sterling silver," or "coin silver." It makes it a misdemeanor to stamp or have in possession for sale articles so marked unless those marked "sterling" contain 925 one-thousandths parts of pure silver; articles marked "coin silver" must contain 900 one-thousandths parts of pure silver.

This is the bill drafted by THE JEWELERS' CIRCULAR, a copy of which was forwarded to C. F. Greenwood & Bro., Norfolk, Va., through whose influence and energy, the measure has been introduced in the State Legislature. The bill is as follows:

AN ACT TO REGULATE THE SALE OF GOODS MARKED "STERLING," "STERLING SILVER," "COIN" OR "COIN SILVER."

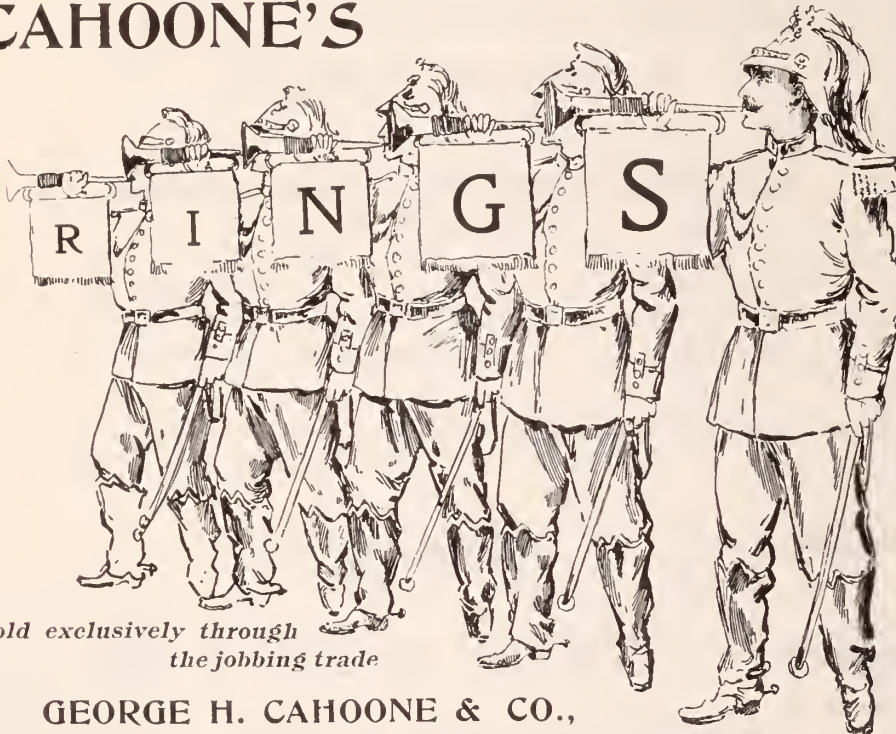
Section 1. A person who makes or sells, or offers to sell or dispose of, or has in his possession with intent to sell or dispose of, any article of merchandise marked, stamped, or branded with the words "sterling," or "sterling silver," or encased or inclosed in any box, package, cover or wrapper or other

thing in, by or which the said article is packed, inclosed or otherwise prepared for sale or disposition, having thereon any engraving or printed label, stamp, imprint, mark or trademark, indicating or denoting by such marking, stamping, branding, engraving or printing, that such article is silver, sterling silver, or solid silver, unless nine hundred and twenty-five one-thousandths part of the component parts of the metal of which the said article is manufactured is pure silver, is guilty of a misdemeanor.

Section 2. A person who makes or sells, or offers to sell or dispose of, or has in his possession with intent to sell or dispose of, any article of merchandise marked, stamped or branded with the words "coin," or "coin silver," or incased or inclosed in any box, package, cover or wrapper or other thing in, by or which the said article is packed, inclosed or otherwise prepared for sale or disposition, having thereon any engraving or printed label, stamp, imprint, mark or trademark, indicating or denoting by such marking, stamping, branding, engraving or printing, that such article is coin or coin silver, unless nine hundred one-thousandths part of the component parts of the metal of which the said article is manufactured is pure silver, is guilty of a misdemeanor.

Section 3. To take effect upon its passage.

**A STRONG LINE FOR 1896.
CAHOONE'S**



Sold exclusively through the jobbing trade

GEORGE H. CAHOONE & CO.,

Kent and Stanley Bldg., Providence, R. I. 21 Maiden Lane, New York.

The Silver and Gold Stamping Law Proving Effective in Connecticut.

NEW HAVEN, Conn., Dec. 14.—Anticipating the operation of the new Connecticut law requiring the proper stamping of articles of merchandise of gold and silver, most of the Connecticut jewelers have directed manufacturers to stamp all articles they purchased of them this Fall, in accordance with the law. The new law goes into effect Jan. 1st next. President Geo. H. Ford, of the Connecticut Jewelers' and Optician's Association, said to a CIRCULAR representative that a great many letters have been received by the association from jewelers in other States highly approving of the Connecticut stamping law and asking for copies of the statute on the subject. A portion of a letter just sent out, signed by the president, Geo. H. Ford, and the secretary, Charles R. Hansel, is as follows:

"Members of the Association are recommended to use caution and purchase silverware of reputable houses and request manufacturers of gold jewelry to stamp the quality on all the goods you purchase this Fall. On Jan. 1st it will be necessary that a small punch, obtained of your material house at a cost of 30c. or 40c. or with a scratch point to scratch the quality upon the gold goods you have on hand in stock. Any dry goods or department stores or irresponsible dealers in your locality that may be advertising 'sterling' that is not sterling, or 'quadruple' plated ware that is not quadruple plated ware, upon complaint being made to the secretary and the facts being laid before the executive committee, attention will be given to the matter that will probably result in preventing continued fraud in this direction."

A condensed list of optical goods, particularly those specialties suitable for holiday trade, has been issued by T. H. McAllister, manufacturing optician, 49 Nassau St., New York. The 16 page pamphlet contains illustrations and descriptions of his popular articles in the line of microscopes, magic lanterns, stereopticons, field and spy glasses, cameras lucida, etc., and will no doubt prove of value to jewelers and opticians handling these goods.

THE SWAN FOUNTAIN PEN.

Made on Distinct Principles. Patented.

3 SIZES OF SWAN "SAFETIES" CAN BE CARRIED ANYHOW OR ANYWHERE.

Three sizes of "Self-Filling" Swans, the wonder of the day, illustrating the improvement between the first fountain pen on record, patented 150 years ago,

"A Quill Covered With Sheeps gut."

An English patent in those days cost a fortune, thus the advance from the past to the present is sharply defined.

W. W. Stewart, Inventor & Patentee

MABIE, TODD & BARD,

MANUFACTURERS.

New York & London,

FROM
**47 Cortlandt St.,
to 10 Maiden Lane.**



NEW QUARTERS.

Come and see us.

Death of Ezra Kelley.

NEW BEDFORD, Mass., Dec. 15. — Ezra Kelley, the famous watch and clock oil manufacturer, known the world over for the excellence of his refined lubricating oils, died at his home in New Bedford, yesterday morning. He was probably the oldest resident of the city, being in his 98th year.



THE LATE EZRA KELLEY.

Mr. Kelley was a son of Cyrenus and Jerusha Kelley, and was born in Dennis, Mass., Sept. 26, 1798. When 18 years of age, he left the paternal roof to seek through his own exertion a place for himself in the world. With a natural taste for mechanical achievement, he apprenticed himself to Allen Kelley, South Yarmouth, and acquired his first knowledge in clock making. Two years later he entered the employ of John Baily, Hanover. In 1820 he went to Venezuela, South America, where he started in business for himself. He successfully pursued his avocation for several years in this new field.

In 1838 Mr. Kelley returned to the United States, and established himself in this city, and for more than half a century has been diligently employed in business. His clocks have almost a national reputation, and are to be found in many of the households of New England. When eighty-eight years of age Mr. Kelley made a clock that for finish, style and accuracy, is equal to any that ever came from his hand.

A more important and by far the most profitable invention and discovery of Mr. Kelley was that of a lubricating oil especially

adapted for clocks and watches. This article he produced soon after he took up his residence in New Bedford. The superior merits of Kelley's watch and clock oils were quickly appreciated, and their use became wider and more general as years went by. To-day they find a place in almost every center throughout the world. They have obtained awards in expositions in Philadelphia, Geneva, Paris and last at the World's Columbian Exposition. Mr. Kelley long ago passed the age at which most men cease to work, but he still exercise a vigilant supervision over his business, and, thanks to the efficient management of his son-in-law, the article for which he made a name maintains its high reputation.

Mr. Kelley crossed the Atlantic five times, visiting many countries. While he made his business life a success, he did not accomplish it at the sacrifice of other matters that go to make a well rounded and useful career. Being a birthright Quaker, he was expelled from the Society of Friends for marrying Nancy Simmons, a member of the Methodist Church, with which people he was for many years identified. Mr. Kelley was an anti-slavery man of the most radical type, and it was because of his pronounced opinions on this subject that he withdrew from the Methodist Church. It was the action of such men as he that precipitated the separation of this body into two organizations—the M. E. Church North and the M. E. Church South. In his later years he had rejoined the church of his father, the Friends' Meeting.

Mr. Kelley married on January 30, 1823, Nancy Simmons, daughter of Allen and Silence Simmons, of Hingham, Mass. This lady died in New Bedford, Dec. 9, 1865, at the age of 71 years. Of the union six children were born, of whom two are living, George S. Kelley and Joanna R., wife of John Wing. May 12, 1875, he married Abby S. Ellison, daughter of Abraham and Rebecca Wing, of Sandwich.

Mr. Kelley's oil business will be continued at the Mount Pleasant laboratories by his son-in-law, John Wing.

Fuller Details of the Reorganization of the E. N. Welch Mfg. Co.

BRISTOL, Conn., Dec. 13.—Surmises have been numerous in regard to the starting of the large plant of the E. N. Welch Mfg. Co., of Forestville.

The time when the company will start the works cannot be definitely settled, as the officials do not know, but it will be when certain plans are carried out. The property

WATCH **GOLD FILLED** **CASES**

MONARCH

ETCHING

Views of Buildings, Portraits, etc., on Souvenir Spoons and all Silver Wares.

PHOTO-MINIATURE

Portraits on Watches and Brooches.

FOR THE TRADE.

THE
GOLDSTEIN ENGRAVING CO.,
 1 Maiden Lane, Cor. B'way.
 NEW YORK.

Nail Polishers

AND OTHER

QUICK SELLERS

ARE MADE BY

CODDING BROS. & HEILBORN,
 North Attleboro, Mass.

ALL KINDS OF
S KELETON S
 FOR
SILVERSMITH
 MANUFACTURED BY
CHULDER BROS
 FACTORY AT SOLINGEN, GERMANY. FOUNDED 1850
 545 & 547 PEARL ST., NEAR BROADWAY NEW YORK

DR. KNOWLES' PRIVATE COURSE IN OPTICS.

Lectures with Diploma \$25.00
 Those who desire to study with the Doctor will send in their application.
 Students received at any time.

The Key to the Study of Refraction.
 50c. per copy,

For Sale by
R. H. KNOWLES, M. D.,
 189 Broadway, NEW YORK.
 Care of JEWELERS' CIRCULAR.



L. Sauter & Co.,

DEALERS IN DIAMONDS
 . . . AND . . .
 MAKERS OF FINE JEWELRY,
 194 BROADWAY, NEW YORK.

SELECTION PACKAGES SENT ON REQUEST. MOUNTING OF DIAMONDS AND OTHER PRECIOUS STONES IN NEW AND ORIGINAL DESIGNS A SPECIALTY.



SECURITY PIN GUARD
 PAT'D DEC. 25, 1894
 MANFD BY SECURITY MFG CO. **25¢**
 7 ASTOR HOUSE (BROADWAY) N.Y.

85c. doz. Net Cash. Discount to Jobbers

HERZOG, GOLDSMITH & FRANK,

14 Maiden Lane, New York,

IMPORTERS OF

Diamonds and Precious Stones,

MANUFACTURERS OF

Diamond Mountings and Fine Diamond Jewelry,

RESPECTFULLY DIRECT THE ATTENTION OF THE TRADE TO THE
FACT THAT THEY HAVE RECENTLY PURCHASED
FROM WM. SCHEER



HIS STOCK

OF PIVOT EARRINGS AND

LETTERS PATENT,

GIVING THEM THE EXCLUSIVE

RIGHT TO MANUFACTURE

... THE ...

PIVOT EARRING.

In order to avoid delay, dealers should be careful to address all orders for the
long and favorably known Pivot Earring to above firm.

They further desire to state, that having purchased at auction the major
part of the stock of

COLORED STONES

of M. D. ROTHSCHILD, who has retired from business, they are now offer-
ing these goods as well as their large line of

DIAMONDS and other

PRECIOUS STONES

AT SPECIAL PRICES FOR THE HOLIDAY TRADE.



SELECTION PACKAGES SENT TO RESPONSIBLE DEALERS.

is again in the hands of the company. Mr. Freeman, the receiver, has paid every claim in full, and the company are in full possession of the plant (estimated to be worth \$500,000), including the factories, tools, machinery and real estate, everything being intact.

The stockholders have voted to reduce the capital stock to \$100,000, which has been done, and this stock to-day represents the valuable plant in question. They have also voted to increase the capital stock from \$100,000 to \$300,000 (8,000 shares at \$25 each, and the stock books are now open for subscription, and are in the hands of Geo. W. Mitchell, who was appointed by the stockholders to receive subscriptions. The old officers who were in authority when the plant went into the receiver's hands two years ago, are in authority again, and will remain until a certain amount of the new stock is taken, when a stockholders' meeting will be called and a board of directors elected to represent all interest, both new and old. When \$100,000 of the new stock has been subscribed, an assessment will be called, the reorganization will be completed, and the business will be immediately started. The stock subscription book was opened Dec. 10th and a considerable amount of the new stock was taken at once.

F. J. Essig Has Made Out a Good Case to the Government.

CHICAGO, Ill., Dec. 14.—In the matter of the contention between F. J. Essig and the government over the shipment of a lot of opals in the rough, the firm seem to have made out a good case. The collector of the port charged undervaluation and assessed a fine of \$15,000. Evidence of experts does not agree with the government valuation. Commissioner Foote submitted the goods to seven local experts: Paul Juergens, of Juergens & Andersen Co.; Mr. Smith, Spaulding & Co.; Ben Englehardt, Karelson & Co.; Mr. Frink, Buxbaum & Co.; John Allen, of turquoise mine fame; A. A. Fisher, and Ferdinand Hotz, and while all testified that it was difficult to give the accurate value of uncut opals, their judgment varied in amount from a minimum worth of \$200 to a maximum of but \$600. Essig's valuation was \$400. The case was continued for hearing the present week.

Silver Plated Flatware for the Quartermaster's Department.

WASHINGTON, D. C., Dec. 13.—The following awards have been made for furnishing the Philadelphia Depot of the Quartermaster's Department with silver plated tableware:

Chas B. Edwards Co., Philadelphia, Pa., tablespoons, \$3.59½ per doz.; forks, \$3.59½ per dozen; teaspoons, \$1.79½ per dozen.

E. A. Gimbel, Philadelphia, Pa., knives, \$2.12½ per dozen.

Harry Leon Arrested and Confesses to Fraud.

CHICAGO, Ill., Dec. 15.—Harry Leon, who swindled several New York jewelers out of \$60,000 worth of gems and jewelry, has confessed. His confession is in the hands of Rosenthal, Kurz & Hirsch, attorneys, representing New York creditors. A. H. Ketcham, a stock broker, and Daniel P. Eberman, a retired banker, were arrested last night on the charge of being implicated in the swindle, on capias issued by the Federal Court. Leon is said to be in the hands of Pinkerton.

For 10 years Leon was a trusted salesman for E. H. Goodrich & Co. In June, 1895, he obtained credit with New York merchants for \$90,000 and opened a diamond parlor in the Hartford building, Madison and Dearborn Sts. He had no capital. Last September he fled. The New York creditors secured a satchel containing \$27,000 worth of stock, which Leon was arranging to take with him. It was all that was left of the \$90,000 worth of goods obtained four months previously.

According to Leon's confession, Ketcham and Eberman reaped the greatest benefit in the swindle. O. C. St. Clair, a broker in the Masonic Temple; Robert Castlereigh, alias Lyon, and John E. Bull are also said to have had a share in the deal. Leon says that Ketcham, Eberman and St. Clair induced him to quit his employers and, by representing that he had inherited \$40,000, start in business on his own account. But in order to obtain credit from the New York merchants it was necessary to show substantial funds. Eberman, Leon says, placed \$6,000 with the Central Trust and Savings Bank, to his credit. To make sure that Leon would not abscond with the money he was required to give a judgment note for \$6,000 and a check for \$5,000 to Eberman. Ketcham added \$8,000 to the deposit on similar conditions.

Then Leon went to D. H. Tolman, banker, and secured a loan of \$20,000 to be placed in the Commercial National Bank to his credit. He paid \$750 for the loan, and instantly turned over the indorsed certificate of deposit to Banker Tolman. From the Commercial National Bank he got a letter stating that \$20,000 had been deposited. He got this letter on the pretense that he did not care to carry the original certificate about with him. Eberman also tried to put \$10,000 with the Royal Trust and Savings Bank, but the deposit was not satisfactory to the bank officials. The men then drew \$1,000 out of the Central Trust and Savings Bank and deposited it with the Royal Trust Co. While Leon practically did not own or control a single cent of the money he had deposited, and while counter checks had been drawn against the two bank accounts, and the \$20,000 certificate was in Tolman's hands, the bank books, not being balanced, showed \$15,000 deposits in bank accounts and a \$20,000 certificate.

The New York Jewelers' Association re-

ceived a written statement of the deposits, and with this credit established it was an easy matter for Leon to go to New York and buy \$90,000 worth of goods.

NEWS OF THE CAPTURE IN NEW YORK.

E. T. Tunison, secretary of the New York Jewelers' Association, said, in an interview, that the reason Leon was able to carry out his swindling project so completely is due entirely to the fact that he was able to show that he had deposits standing in his name in Chicago banks to the amount of over \$30,000. The association, however, also took the precaution to write to the firm of E. H. Goodrich & Co., of Chicago, where Leon had previously been employed. An answer was received not at all favorable to Leon, but this opinion of Goodrich's was attributed to trade jealousy. The New York dealers, believing in Leon's statements, were anxious to trade with him, and they let him have what goods he wanted, though subsequent happenings tend to show that it would have been better to have acted on Goodrich's estimate of the man's character.

Sigmund Stern, of Stern Bros. & Co., New York, has had charge of the interests of Leon's creditors, and has been in Chicago for the past two weeks working with the creditors' attorneys, Rosenthal, Kurz & Hirsch. Leopold Stern, of Stern Bros. & Co., told a CIRCULAR reporter, Monday, that the confession of Leon and the arrest of Ketcham and Eberman were the result of the work of Leon's creditors during the past three months. Leon, he said, had been found in a small town in the southwest. Attachments having been issued against the property and bank accounts of Leon's alleged accomplices, Mr. Stern said there was not the shadow of a doubt that all the creditors in the "combination" would recover their claims in full.

The claims of these creditors aggregate about \$60,000, and represent about 75 per cent. of Leon's indebtedness. Among the firms included are: Louis Strasburger's Son & Co., Stern Bros. & Co., H. C. Hardy & Co., Larter, Elcox & Co., Keller, Ettlinger & Fink, Snow & Westcott W. L. Pollack & Co., W. S. Hedges & Co., L. Tannenbaum & Co., Charles Keller & Co., S. Lindenborn, A. J. Grinberg & Co.

J. B. Schnauber, Creston, Ia., was adjudged insane Dec. 9, by the Union county commission on insanity and at noon Sheriff Davenport left with him for Clarinda where he will be placed in the State asylum for treatment.

Last Monday night the jewelry store of G. L. Goodwin, Springville, Ia., was broken into and five watches and a gold case were stolen. Next day Kyle Jordan, a young fellow, went to Cedar Rapids and sold one of the stolen watches for a dollar and was arrested a short time afterward. It is supposed he is the thief.

New Jewelry Stores.

Mr. Lull, Owatonna, Minn.

A. R. Feistel, Houtzdale, Pa.

H. L. Dodge, Brookings, S. Dak.

E. Brunat & Son, 615 Main St., Keokuk, Ia.

Michael Furey, N. Wyoming St., Hazleton, Pa.

The Bell Jewelry Co., 327 Commerce St., San Antonio, Tex.

P. B. Halderness and G. B. Conde have gone into the jewelry business in the Tomle block, Batavia, Ill.

W. M. Jost, 220 S. Front St., Mankato, Minn. He is a graduate from the Horological School of Geo. D. Parsons, Rockford, Ill.

Hadley & Wright, 227 D. St., Marysville, Cal. The partners are E. M. Wright and J. M. Hadley, the latter being formerly of Sissons, Cal.

The Gorham Mfg. Co. at law with R. Wallace & Sons Mfg. Co. over a Spoon.

HARTFORD, Conn. Dec. 13.—The Gorham Mfg. Co., Providence, R. I., filed to day in the United States Circuit Court for the district of Connecticut, a bill of complaint against the R. Wallace & Sons Mfg. Co., Wallingford, Conn. The complaint alleges an infringement by the defendants of a copyrighted design for a silver spoon.

INTERVIEW WITH THE GORHAM MFG. CO.

In an interview with Vice-President Robinson, of the Gorham Mfg. Co., it was learned that the action is brought by the Gorham Mfg. Co. through their attorneys, Geo. H. Benjamin and G. Edw. Ackley, of New York. Mr. Ackley, who was seen by a CIRCULAR reporter Saturday, said that the action was brought over an infringement of a copyright held by the Gorham Mfg. Co. on a Xmas spoon which they have manufactured for several years. The defendants are declared to have infringed the copyright in making a Xmas spoon, introduced about three weeks ago.

"The suit," said Mr. Ackley, "is not brought to collect any great damages, but to teach the trade that they cannot adopt Gorham designs. The copyright gives the exclusive privilege of making this particular Xmas spoon to the Gorham Co. for the term of 28 years, and no similar design, not even in effect, may be made by any other manufacturer. In copyright suits," he continued, "no damages are asked but there is usually a penalty to be paid by infringers. Our bill asks for a preliminary and permanent injunction restraining the R. Wallace & Sons Mfg. Co. from manufacturing and selling their Xmas spoons and demands that their dies, etc., be destroyed. The motion for the preliminary injunction will be argued in a few days."

Imports and Exports for October, 1895, and the Preceding Ten Months.

WASHINGTON, D. C., Dec. 14.—The summary statement of imports and exports for

The Business of L. Sauter & Co. in the Hands of Receivers.

The business of L. Sauter & Co., manufacturing jewelers, 194 Broadway, New

IMPORTS OF MERCHANDISE.

ARTICLES.	OCTOBER.		TEN MONTHS ENDING OCTOBER —	
	1894	1895	1894	1895
	Values.	Values.	Values.	Values.
CLOCKS AND WATCHES, AND PARTS OF:	<i>Dollars.</i>	<i>Dollars.</i>	<i>Dollars.</i>	<i>Dollars.</i>
Clocks and parts of.....dut...	45,146	114,737	111,711	405,455
Watches, watch materials, and movements.dut...	115,601	116,472	793,226	904,899
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:				
Diamonds and other precious stones, rough or uncut, etc.....free...	5,780	14,193	818,033	95,225
Jewelry, and manuf'r's of gold and silver...dut...	65,163	118,287	319,085	863,702
Precious stones, and imitations of, not set...dut...	523,627	531,793	5,719,789	6,130,216
Imported from—				
United Kingdom.....	3,906	7,369	589,456	46,434
France.....	24	4	82,989	2,140
Netherlands.....	240		104,394	2,073
Other Europe.....	1,610	5,820	23,659	41,331
Brazil.....			16,639	1,426
Other countries.....		1,000	896	1,821
Total diamonds, etc.....free..	5,780	14,193	818,033	95,225
United Kingdom.....	206,366	159,223	1,979,990	2,211,418
France.....	122,009	183,589	1,402,593	1,459,867
Germany.....	21,152	43,646	301,885	351,050
Netherlands.....	233,600	69,261	2,045,978	1,784,911
Other Europe.....	4,141	192,531	189,583	1,146,777
British North America.....	171	244	104,789	6,031
Mexico.....	189	220	5,806	21,407
East Indies.....		146	3,032	6,568
Other countries.....	1,161	1,220	5,218	5,909
Total jewelry, precious stones, etc.....dut..	588,789	650,080	6,038,874	6,993,918

EXPORTS OF DOMESTIC MERCHANDISE.

CLOCKS AND WATCHES:				
Clocks, and parts of.....	83,988	78,351	732,628	701,612
Watches, and parts of.....	32,473	38,953	255,146	357,128
Total.....	116,461	117,304	987,774	1,058,740
Jewelry, and manufactures of gold and silver..	44,118	89,956	590,054	687,161
Plated ware.....	27,742	46,187	199,236	306,206

EXPORTS OF FOREIGN MERCHANDISE.

CLOCKS AND WATCHES, AND PARTS OF:				
Clocks, and parts of.....dut..			318	106
Watches, and watch materials, etc.....dut..	14	40	48,434	1,590
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:				
Diamonds and other precious stones, rough or uncut, etc.....free..			2,220	2,141
Jewelry, and manuf'r's of gold and silver..dut..	2,192	1,483	51,487	37,238
Precious stones, and imitations of, not set..dut..		1,026	4,264	19,123

the month ending Oct. 31, 1895, and the ten months ending the same date, compared with the corresponding periods of 1894, has been issued, and contains the accompanying figures relative to the jewelry trade.

The merchandise remaining in warehouse on Oct. 30, 1894 and 1895, respectively, was as follows:

	1894	1895
Clocks, etc.....	\$37,386	\$47,482
Watches, etc.....	23,702	37,951
Jewelry, etc.....	48,769	48,126
Precious stones, etc.....	22,244	20,106

York, is in the hands of receivers. On the petition of Robert Stahl, Wm. A. Malliet and Richard Krueger, the officers and directors of the company, in proceedings for voluntary dissolution, Judge Andrews, of the Supreme Court, Thursday appointed as receivers, Geo. C. De Lacy and Felix Jellinek. Both receivers are lawyers of New York and are known to the jewelry trade. The receivers have the usual powers and are to receive but one commission between them. Their bonds are fixed at \$25,000.

The petition of the directors states that they have discovered that the stock, effects

and other property of the company are not sufficient to pay all just demands for which the company are liable or to afford reasonable security to those who may deal with them. On June 1st, L. Sauter & Co. became indebted to various persons for merchandise amounting to \$12,898.77 and issued notes maturing in three, six and nine months. Dec. 2d the first series of notes, amounting to \$4,299.57, became due and were protested. This, under the agreement, made the entire \$12,898.77 become due.

The corporation, the petition states, are unable to pay the notes and are insolvent.

L. Sauter & Co. were incorporated Jan. 25, 1895, with a capital stock of \$50,000, and 800 of the 1,000 shares were paid for the business conducted by Mr. Stahl under that name.

The assets of the company are given as \$37,272.59 divided as follows: Stock on hand, \$24,474.06; bills receivable, \$1,328.64; outstanding accounts, \$9,192.85; machinery, fixtures etc. \$2,000; and insurance account, \$277. The liabilities amount to \$26,060.61, of which bills payable amount to \$17,206.72; and open accounts aggregate \$1,159.57. The remainder is for money loaned. Though there is a nominal balance in favor of the company, it is claimed that actually there will be, under careful management, no more than sufficient to pay the creditors.

The principal merchandise creditors of the company, nearly all of whom signed the petition of the directors, are: Samuel Sondheim, Heilbronn & Blank, Lewisohn & Co., Bloch Ainé, Eichberg & Co., Maurice Weil, United States Diamond Cutting and Polishing Co., and S. Konijn. The other creditors who signed are: Marie Krueger, \$4,500; Marie Stahl, \$711.72; Alice Stahl, \$282.43; Tillie Stahl, \$126.25.

Details of the Failure of Charles Cook.

CINCINNATI, O., Dec. 12.—Charles Cook, jeweler at the northeast corner of 5th and Smith Sts., assigned Monday to W. J. Overbeck. The assets are estimated at \$15,000 and the liabilities at \$14,000. The cause of the failure is given as dull business. The failure is a surprise, as Mr. Cook is one of the oldest jewelers in the city and has occupied the same stand for over 30 years. He started in a little two-story building and prospered so that he erected a five story apartment building on the corner, the jewelry store remaining below. Mr. Cook made a specialty of selling watches to railroad men and also did a nice repairing business. The preferences were as follows: Real estate and chattels, Lawrence Cook, \$532; Chas. Cook, jr., \$1,490.43, and Alfred B. Cook, \$1,559.83. These all secured promissory notes. The chattel preferences are as follows: H. S. Walton, \$125; Kate Reitmann, \$450; total preferences, \$4,157.26.

W. J. Overbeck gave bond in \$20,000 as assignee, with J. M. Dawson, John F. Follett, Austin E. Carr, C. C. Cook and C. L. Dengler as sureties. The bond was approved, and H. H. Mithoefer, Harry Korst and Henry Rabe qualified as appraisers.

Death of Damon Greenleaf.

JACKSONVILLE, FLA., Dec. 16. — Damon Greenleaf, of Greenleaf & Crosby, died at his home here at 8.30 o'clock last night, from heart failure, superinduced by stom-



THE LATE DAMON GREENLEAF.

ach trouble. He was taken ill on Tuesday. The funeral will take place to-morrow afternoon from St. John's Episcopal Church, under the direction of the Masons. J. H. Crosby accompanies the body on the night train for Saratoga, N. Y., where the remains will be buried.

Damon Greenleaf was born in Brockport, N. Y., Nov. 13, 1834. He took a commercial course in the Collegiate Institute there. In 1851, he went into the jewelry business in that town, staying there three years. He then moved to Rochester and worked for C. H. Burr & Co. Under instruction of their master workman, S. A. Allen, he acquired a thorough knowledge of all the branches of the business. In 1855, he started business for himself in Rockport, Ill., in partnership with Mr. Blakeman. Three years latter the firm moved to St. Anthony, Minn., and in 1859, dissolved. Mr. Greenleaf went to Memphis, and worked two years with J. H. Clark & Co. He then started again for himself, opening stores in Washington, Ark., and Clarksville, Tex.

At the outbreak of the Indian war he joined the Texas rangers; he commanded a company and served with distinction through one campaign with Comanches. In 1861 his commercial career temporarily closed; one store was confiscated and he was ordered to leave the State. At St. Cloud, Minn., he helped to raise a regiment for the Union army, was made second lieutenant, and later appointed colonel. He commanded the 4th Arkansas Volunteers, which regiment he raised. He was with Grant at Columbus and Vicksburg, and afterward was appointed division quartermaster to Engleman. Mr. Greenleaf was at the attack and capture of Little Rock, where he was ordered to cooperate with Banks in the Red River campaign. He underwent many hardships and greatly

distinguished himself. In 1864 he opened a jewelry store in St. Paul, and in 1866 married Clementina, daughter of E. A. Deuel, of Ballston Spa, N. Y. Next year her health gave way and she was ordered to Florida.

Here Mr. Greenleaf took charge of the International Hotel, which was burned down two years later, causing heavy loss. Mr. Greenleaf then opened his store on Bay St., which became one of the handsomest of the kind in the south, and was a success from the beginning. In 1880 he took into partnership J. W. Pomeroy and J. H. Crosby, Jr., the firm name being D. Greenleaf & Co. Mr. Pomeroy retired after three years, and the firm changed to Greenleaf & Crosby.

Before the recent freeze, Mr. Greenleaf had one of the finest orange groves in the State. He was vice-president of the Florida Fruit Exchange and did much for horticulture in the State. He organized and commanded Commandery No. 2, Knights Templar. He was also a member of the Board of Trade, vestryman of St. John's Episcopal church for many years, and a member of the G. A. R. Mrs. Greenleaf died in 1884, leaving two children, Mrs. John H. Douglas and Miss Julia F. Greenleaf.

The deceased was a sterling man in every respect. He was of a most affectionate and kindly disposition, was sympathetic and of a remarkably even temperament. In his business dealings he was the personification of conscientiousness and integrity, while in social life and as a friend and companion, he was one of the most genial of men.

The Failure of E. Wertheimer & Co.

The failure of E. Wertheimer & Co., wholesale dealers in jewelry, 529-533 Broadway, New York, was announced Saturday to their creditors by the following letter:

OFFICE OF E. WERTHEIMER & CO.,
529-533 Broadway.

NEW YORK, Dec. 14, 1895. ❧

Dear Sirs.—It is with keen regret that we are forced to announce to our creditors our suspension of business.

We can and do positively assert that this unfortunate result has been brought about entirely without our fault. Last Spring most unexpectedly a series of unmerited attacks upon our credit and unexpected lawsuits caused us great loss and anxiety, and nearly compelled us to go to the wall. We hoped at that time that thenceforth we would be let alone; but during the last few weeks those attacks have been renewed, and we have been threatened with any number of suits (beside being sued) and the greater part being even for accounts not due; and we have been so harassed and worried that we were no longer able to do business.

We feel that as we have been treated with great injustice, and believe that we will be able to show, very soon, why these attacks originated and who the originator was.

Meanwhile we ask your indulgence, and wish to say that a proposition for a compromise and settlement will be made by us in the next few days, as soon as we can look over the situation and see what our friends will do for us.

It is our desire to again open business, and, to that end and purpose, we will certainly make the very best offer that we can consistently afford to do.

Very truly yours,
(Signed) E. WERTHEIMER & CO.

On the same day as that of the date of the the above letter, chattel mortgages on the stock for \$11,000 were filed. One mortgage for \$9,000 in favor of the American Exchange National Bank, and another for \$2,000 is in favor of Nancy Wertheimer.

Epstein Bros., attorneys, who filed the chattel mortgages and have, heretofore, acted as attorneys for E. Wertheimer & Co., were seen by a CIRCULAR reporter Monday, but claimed that could give no information about the firm's affair.

John B. Green, of Freeman & Green, the New York attorneys of the Manufacturing Jewelers' Board of Trade, told the reporter that the charges in the firm's letter to their creditors referred to his clients, but were without foundation. A suit by him on a claim of one member of the Board for \$500 had been commenced and would come up for trial Friday. On another claim for \$3,000, he said, E. Wertheimer & Co. had paid part and had promised \$600, Monday Dec. 16th, and the rest early in January. Mr. Greene said that Wertheimer & Co. had recently made a statement to the Manufacturing Jewelers' Board of Trade, claiming a nominal surplus of about \$4,000. Their liabilities were then placed at about \$50,000.

The firm of E. Wertheimer & Co. are composed of Emil and Emanuel Wertheimer who were both partners in the firm of Eckstein & Wertheimer, and started in business under the above style after the dissolution of Eckstein & Wertheimer in December, 1891. The firm deal mainly in the cheaper lines of jewelry used by the dry goods and fancy goods trades. Their principal creditors are in Providence and the Attleboros, though several New York firms are also interested.

The sheriff Monday received three replevins against E. Wertheimer & Co. aggregating \$1,820; the first was in favor of Chas. Keller & Co. for about \$500; another was for the Woodside Sterling Co. A small quantity of the goods was recovered.

Find of Precious Stones in a Turkey's Stomach.

NEWARK, N. J., Dec. 6.—A man took to Chas. Hartdegen & Co.'s store this week several stones to be cut and polished. He thought them to be of considerable value. Three were pieces of aquamarine of the size of big peas, four or five white crystals, varying in size, and two he supposed to be opals. These were about the size of the aquamarine.

The man told a strange story of how he came by the stones. He bought a turkey Wednesday for the Thanksgiving dinner. The next morning, when he came down stairs, he found his wife preparing the fowl for roasting. She called him. "See," she said, "what I have found in the turkey. These birds eat anything. This one made a meal of glass before his death."

She held in her hand a dozen stones. He applied acids to the stones, which did not corrode. He jumped to the conclusion that they were gems of rarity and value. He says he was offered \$28 for the lot.



DEITSCH BROTHERS

Manufacturers of

LEATHER GOODS, EBONY GOODS, TORTOISE SHELL GOODS,
IVORY TOILET GOODS AND STERLING SILVER NOVELTIES.

7 EAST 17TH STREET, NEW YORK.

TELEPHONE 169, 18TH.

ANNOUNCEMENT.

Insinuations and statements having been made by a certain firm, that they have commenced suit against us, or compelled any customer of ours to withdraw goods of our manufacture from sale, on the alleged grounds that same were an infringement on copyrighted designs are herewith stamped **AS BEING UNQUALIFIEDLY FALSE**, and without foundation in fact.

We take pleasure in stating that we are prepared to prove that all goods of our manufacture are **ORIGINAL** in every way, and we hereby **GUARANTEE PROTECTION** to all our customers against all **ANNOYANCES** of any kind.

In this connection we would add that the prices at which these goods are sold are a recommendation to all.

Respectfully,

Deitsch Bros.



NEW YORK, Dec. 17, 1895.

HOWARD BICYCLES.

Model No. 20, Roadster.

Model No. 21, Light Roadster.

Model No. 22, Ladies' Drop Frame Wheel.

Model No. 23, 26 in. Diamond Frame, especially designed for ladies.

We offer Retail Jewelers local agencies for our wheels.

Write for terms and discounts.

Our Bicycles will be made first-class in every respect, fully up to the standard of our Watches and Clocks. One grade only, Price \$100.00.

THE E. HOWARD WATCH & CLOCK CO.

ESTABLISHED 1842.

BOSTON, NEW YORK, CHICAGO,

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF
JEWELERS, WATCHMAKERS, SILVERSMITHS,
ELECTRO-PLATE MANUFACTURERS, AND ALL
ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions
only, and we shall present in other columns only what
we consider of interest or value to our readers. Adver-
tising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower,
considering the number of tradesmen reached by its
large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements
must be received one week in advance; new matter
can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada, - - -	\$2.00
Foreign Countries in Postal Union, - - -	3.00
Single Copies, - - - - -	.10

New subscribers can commence at any time.

Payments for THE CIRCULAR when sent by mail,
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Check or Draft, or an Express Money Order or Reg-
istered Letter. All postmasters are required to reg-
ister letters whenever requested to do so.

Pay money only to authorized collectors having
proper credentials.

Returning your paper will not enable us to discon-
tinue it, as we cannot find your name on our books
unless your address is given.

In changing address always give the old as well as
the new one. Your name cannot be found on our
books unless this is done.

We will continue to send papers until there is a
specific order to stop, in connection with which all
arrears must be paid; but such an order can be
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piration of the subscription. All such orders will be
promptly acknowledged by mail.

The Courts have decided that all subscribers to
journals are responsible until arrears are paid in
full and an order to discontinue has been received by
the publisher.

Member of the American Trade Press Association.

Vol. XXXI. Dec. 18, 1895. No. 20.

*Every line of reading matter in THE
JEWELERS' CIRCULAR, with the exception of
the few brief extracts from exchanges
always properly credited, is written ex-
clusively for this journal. Each issue
of THE JEWELERS' CIRCULAR is copy-
righted.*

IF the following story, coming from New-
port, Ky., be true, the jewelers referred
to deserve all the punishment meted out to
them. It is reported that a York St. jew-
eler met a cut in a small round alarm clock
from \$1 to 75 cents. Other jewelers cut to
60 cents, and finally one man got down to 52
cents, a dead loss of 8 cents. Then a shrewd
fellow slipped around the city, bought every
alarm clock, put the price back to \$1.25 and
is said to have made a handsome sum by
the deal. When the public notice that a
jeweler cuts almost in half the price of so
common and well known an article as a nickel
clock, what faith can they have in the prices

of the less known and more expensive lines
of the jeweler's stock? Not the least.

THE laws of nature decree that but few
men shall live a century. While per-
haps one's highest hope should not be that
he live this long period of years, yet a use-
ful life cannot be too long. From the latter
standpoint, the life of Ezra Kelley can be
considered, for in his death, the world loses
one of the men who had lived for the better-
ment of the people. In the placing of the
watch and clock industry in America above
that of every other country, the part played
by Ezra Kelley is his unusually long career
was not inconsiderable.

A CORRESPONDENT calls the atten-
tion of the editor of THE CIRCULAR to
a peculiar condition of affairs. The Gov-
ernment invites bids for the furnishing of a
quantity of a standard brand of silver
plated flatware. In response comes a bid
whose figures represent less than the prime
cost of manufacturing the same quantity of
such goods by the most perfectly equipped
factories. In addition to this it appears
that the figures are quoted by a retailer
who has to make a profit for himself on the
goods, "It would be quite interesting to
know," says this correspondent, "if the
Government gets what it pays for, and also
how the Government buys the goods so
much below what the jobber can." We
would like Uncle Sam to furnish us with
the solution of the riddle.

Fad for Collecting Jugs and Mugs.

THE origin of a
fad is usually
sunk in obscurity.
THE CIRCULAR en-
deavored to delve to the bottom of the
souvenir spoon fad, but only succeeded in
presenting several very beautiful hypothe-
ses of its origin, the true details of which
may never be known. If the collecting of
little jugs and mugs of all kinds becomes a
widely spread fad, it will be well to keep on
record the following item from *Harper's
Bazar*, which may be the harbinger of a
worthy successor to the souvenir spoon
craze:

"An American woman of artistic tastes,
who has traveled abroad a good deal, while
looking about for something to collect that
was neither spoons, teacups, nor posters,
hit upon the idea of gathering little jugs
and mugs. Her friends soon learned of her
new fad, and aided her in adding to her
collection. Wherever she went she would
pick up a tiny jug, or perhaps two or
three, until now she has over two hundred.
None of them is over three inches long, and
they are in all colors, and represent many
places and potteries — tiny amphoræ from
southern Italy, Etruscan jars from Tus-
cany, miniature ollas from Spain and
Mexico, squat pitchers from Holland, wee
quaint schooners from Germany, mugs from
England, and little brown jugs from every-
where. All these are strung upon a Micro-
nesian cord, and the odd ornament is fes-

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tooned on her wall against a background
that shows up the varied colors to advantage
and makes the bits of earthenware and china
distinctly decorative."

Death of A. L. Smith, of the Geneva Optical Co.

CHICAGO, Ill., Dec. 17.—Andrew L. Smith,
of the Geneva Optical Co., died at 10.20
o'clock Saturday night, after a week's ill-
ness with peritonitis. He was an exceed-
ing popular man, and was known wherever
the science of optics is discussed. He had
a wide social acquaintance, was a member
of the Chicago Jewelers' Association, Hyde
Park Club, and was prominent in Hyde
Park church circles.

The funeral took place yesterday from
his late residence, Madison Ave. and 57th
St., and was largely attended. The inter-
ment was at Oakwood Cemetery.

The Gorham Mfg. Co. Waging War Against Unscrupulous Dry Goods Dealers.

The Gorham Mfg. Co. are engaged in
waging war on those dry goods and depart-
ment stores who advertise silverware as
Gorham goods, or sell patterns which
imitate those manufactured by the Gorham
Mfg. Co. An action for \$50,000 damages
was recently commenced against the Em-
ery, Bird & Thayer Co., Kansas City, Mo.,
on the ground that they had sold as Gor-
ham silver, flatware ornamented with an
imitation of that company's "Luxembourg"
pattern.

Vice-President Robinson, of the Gor-
ham Mfg. Co., stated that the company had
learned of the imitation through a dealer to
whom had been given the exclusive right
to sell in his vicinity the design in question.

An action has also been commenced
against Rothschild, the department store
proprietor, of Chicago, Ill., who is alleged
to have advertised and sold as Gorham
ware, goods which were imitations of
this company's products. Damages and an
injunction are asked for.

New York Notes.

Henry Durlach has entered a judgment for \$653.75 against Sigmund Foder.

Edward R. Stockwell, formerly of 19 John St., is now located at 180 Broadway.

Arnold Kohn has ceased active connection with the firm of Alois Kohn & Co., 11 Maiden Lane. He will retire shortly from the firm, which will continue as before.

The Spencer Optical Mfg. Co. have filed a chattel mortgage of \$2,000 on the machinery of the Wells, Jerome Co., Newark, N. J., increasing the mortgage previously held from \$3,000 to \$5,000.

A report was received in New York last week that the diamond cutters in Antwerp had gone on strike. Diamond importers interviewed by a CIRCULAR reporter could not confirm the report.

Mrs. Dora Brooks, the mother of Lester L. Brooks, manager of the New York branch of the F. M. Whiting Co., North Attleboro, Mass., died Wednesday last. The funeral services were held Friday morning at her late residence, 826 W. 15th St.

Judge Bartlett, in the Supreme Court, Brooklyn, in a decision handed down last week, denied the motion of August Lowenberger and others for the appointment of a receiver of the property deeded by the late Mrs. Martin Brunor, to her step-son, Emile Brunor. The motion was made in the suit by relatives of Mrs. Brunor to recover certain houses in Brooklyn, now in the care of her step-son and his father, Martin Brunor.

Judge Ingraham, of the Supreme Court, Monday handed down his decision on the motion made Dec. 2d by Hamerschlag & Co., pawnbrokers, 129 Park Row, to consolidate the 11 actions brought against them by Jno. C. Mount and Ludwig Nissen, acting for the creditors of Jno. Donaldson. The suits are to recover jewelry aggregating in value between \$3,000 and \$4,000, pawned by Donaldson with Hamerschlag & Co. Judge Ingraham grants the motion to consolidate the 11 suits, provided the consolidated action be sent to a referee; otherwise the motion is denied with costs.

The appeal of L. H. Keller & Co. from the order sustaining the attachment issued in the suit of Margaret Elizabeth Rouge against Gabriel Mark Rouge, was argued before the General Term of the Superior Court, Dec. 9th. The defendant is a member of the firm of Patek, Philippe & Co., watch manufacturers, Geneva, Switzerland, and is being sued in New York by his daughter-in-law, who claims \$25,000 damages for alienation of the affections of her husband, Hubert Rouge, son of the defendant. The attachment was issued against such property of Mr. Rouge as L. H. Keller & Co. might hold as agents for the firm, Patek, Philippe & Co. Judge McAdam, as told in THE CIRCULAR, Nov. 27th, sustained the attachment but reduced the amount to

\$2,500. The General Term reserved decision on the appeal from this order.

Another alleged watch swindle was brought to light when Charles Haehner, manager of the Popular Soap Co., 63 Park row, was recently sent to the Tombs, in default of \$500 bail, to await examination on a charge of larceny. Haehner is said to have operated through retail grocers, who handled his soap. People who bought \$10 worth of goods from the grocer, including \$1 worth of the soap, received twenty coupons. Upon the presentation of these, with \$2.75, at the soap company's office, a gold watch, guaranteed to run one year, was given. A complaint was made at the Oak St. Police Station two weeks ago that the watches were worthless, and that the soap company's office was always found locked when attempts were made to get satisfaction. Haehner's arrest then followed.

Effective Work of the New York Jewelers' Board of Trade.

The replevin suits mentioned in last issue instituted for the Courvoisier-Wilcox Mfg. Co., and Meriden Britannia Co., by the New York Jewelers' Board of Trade against Freudenheim & Abramson, New York, led to other writs of replevin issued last week.

While assisting in picking out the replevied articles Secretary Condit noticed some of the chains of S. & B. Lederer. Wednesday night he wrote the firm to this effect and suggested that they act quickly and send some one on to pick out the goods, if they desired to replevin. The firm acted upon this advice, and on Thursday brought a replevin action with the result that out of 100 dozen watch chains they recovered 96 dozen, amounting to \$550. The secretary afterwards ascertained that there were some chains of the D. F. Briggs Co., Attleboro, Mass., in the stock, and Thursday night wired them to come on as the Sheriff's sale was to take place Friday morning at 10 o'clock; he also suggested to Henry Ginnel & Co. that some of their watch movements were there which could be replevied. Friday morning both firms started their replevin suits, the papers being served about three minutes before the Sheriff's sale took place. Henry Ginnel & Co. recovered about \$255 of their movements, and the D. F. Briggs Co. recovered all but one of their chains, amounting to \$652.

One of the results of the quick and effective work of the New York Jewelers' Board of Trade was the application for membership to the board of the D. F. Briggs Co. The application came to Secretary Condit in a letter acknowledging the board's enterprise in this case.

A month ago Frank, Laubach & Nutt's jewelry store, Akron, O., was burglarized and 100 watches stolen. Twenty of the watches were found hidden in a barn at Munroe Fall, six miles northeast of Akron, last Monday.

Last Week's Arrivals.

The following out-of-town jewelers were registered in New York during the past week: J. B. Kent, Toronto, Ont., Astor H.; A. E. Newhall, Lynn, Mass., Broadway Central H.; S. H. Wood, New Britain, Conn., Astor H.; W. L. La Rue, Pittsfield, Mass., Morton H.; F. W. Dodge, Boston, Mass., New Amsterdam H.; A. C. Lord, Tilton, N. H., Astor H.; A. G. Paul, Boston, Mass., Marlborough H.; H. E. Kirstein, Rochester, N. Y., Imperial H.; E. Grafner, Pittsburgh, Pa.; Imperial H.

The Duchess of Marlborough's Pearl Necklace.

CASUAL mention has been made of the beautiful pearls which Mrs. William K. Vanderbilt gave her daughter, Miss Consuelo, when she became Duchess of Marlborough, but nothing like justice has ever been done to a collection which is undoubtedly the finest and most costly in the world, says the New York *Herald*.

The pearls originally consisted of two strings, one of these being historic and a part of the once glorious strand of Catherine of Russia. This string was about two yards long, and while the pearls are well matched, of great size and of good "skin" or brilliancy, they are nothing to be compared to the second string, which Mr. William K. Vanderbilt began to collect for his wife soon after their marriage.

This now comprises the first loop, one designed to be close to the throat, the second and third coils being long enough to hang down over the bodice of a dress, the whole string going three times around the neck. These larger pearls are without equals in the world. They are shown in the center of the picture and measure fully a half inch in diameter. There are about fifty of them and a conservative valuation has recently fixed them worth at from \$15,000 to \$20,000 each, making the group cost nearly a million dollars.

Many years were occupied in the search for these beautiful gems, and Europe and the Orient were ransacked in an endeavor to procure the finest pearls in the world. Many of these larger pearls have also an historic interest apart from their great purity and value, being the choicest specimens of several great collections, the pride of many a harem, the despair of many an owner, who only parted with such treasures through necessity or greed.

These pearls will undoubtedly make a sensation when worn abroad by the young Duchess of Marlborough, whose graceful throat seems just designed to be so adorned. As they pass into the keeping of the Marlboroughs these pearls may become an heirloom in that family, to be passed on from one generation to another, until the great string is once more broken up and dispersed, and some other millionaire sets out to make another collection for his wife.

Providence.

All communications for this column, addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.

Dutee Wilcox has returned from the west.

Octave P. Hammel has started as a repairer at 12 C St.

Saati Bros., 419 Westminster St. are succeeded by Saati & Gerlach.

J. T. Slocum & Co., toolmakers, have removed from 227 to 235 Eddy St.

Charles A. Richards, stone dealer, has removed from 151 to 174 Weybosset St.

R. L. Griffith, of R. L. Griffith & Son, is contemplating a trip south for his health and for pleasure.

W. F. Main, of W. F. Main Co., Iowa City, Ia., has been visiting the company's factory in this city the past week.

The factory of W. J. Braitsch & Co. is running nights to keep up with the demand, and the prospects for a good Spring trade are excellent with them.

The What Cheer Jewelry Co., 143 Summer St., who recently made an assignment to R. N. Colvin, have effected a settlement with their creditors on a basis of 50 cents. Mr. Barrows, of Barrows & Clewley, who controlled the company, will continue the business at the same place.

Among the visitors in town the past week were noted: J. H. Cohn, J. H. Cohn & Co., New York; A. L. Stone, Stone Bros., Chicago; E. Weinmann, Weinmann Bros. & Co., Philadelphia; S. M. Stern, S. M. Stern & Co., Philadelphia; Frank Elliott, Smith & Patterson, Boston, and representatives of John W. Sherwood, and Durlach Bros., New York.

Edwin C. Budlong, well known in this city, where he carried on business for many years as a manufacturing jeweler, junk dealer and real estate agent, died in Denver, Col., Thursday, of consumption. He was born in 1832 in Norwood. He learned the jewelry trade, and in 1857 went into business for himself, continuing for nearly 20 years. From this he turned to the wholesale junk business, having shops in different parts of this city.

The Nelson Improved Seamless Filled Wire Co. have opened an office at Room 415, Hodges building, 174 Weybosset St. The factory of the new concern will be on the second floor of the Providence Steam & Gas Pipe Co.'s building, corner of Pine and Eddy Sts. The officers of the temporary organization consist of Edward Nelson, president and auditor; Abram Monfort, vice president and Thomas F. Carlisle, secretary and treasurer. A considerable stock is claimed to have been disposed of, and as soon as the shares are all taken the permanent officers will probably be chosen.

The last few days have shown a considerable increase in the volume of trade, mostly mail orders in small quantities, yet the aggregate is proving to be something handsome and the prospects are that the

holiday trade after all will pan out satisfactory. Some firms have commenced on their lines, while others are as yet undecided as to what to introduce. One thing is certain for Spring, however, and that is that there will be many radical changes, not only in the lines but in the manner of conducting the business. Many of the manufacturers feel that the time has come to revolutionize the methods that have been steadily deteriorating business for several years past and an effort is to be made to carry some of these reforms into practice.

The Attleboros.

George Steere, formerly with Murray, Spink & Co., has entered the employ of Ellis, Livesey & Brown, as salesman.

Straker Bros., Providence, are moving their business to North Attleboro. They are designers, die and hub cutters and are to be established in the "Company building."

A mixture of seven samples of ore taken from the different parts of Eagle Mine, Clear Creek County, Colorado, by L. F. Mendell, of North Attleboro, average specimens of the product of the mine, was analyzed by C. F. W. Sherman & Son last week, and showed gold, per ton, \$289.64; silver, \$13.07; total, \$302.71. This showing is particularly gratifying to Mr. Mendell and other holders of stock in this vicinity, among whom are several manufacturing jewelers.

There has been a marked change in the conditions of business during the past week and it may now be said that the Christmas boom has fairly struck the manufacturers. It is stated that for three years at least the jewelry factories of the two Attleboros have not been so busy at this season of the year as they are now. There are but few idle men in town. Several of the firms have commenced getting out their sample lines for the Spring trade and many are promising something entirely different from what has been shown in seasons past.

Boston.

President E. C. Fitch, of the American Waltham Watch Co., has been in Chicago during the past week.

Two of the leading salesman of the house of Smith, Patterson & Co., it is stated, will form a partnership at New Year and commence business as jobbers in jewelry and watches in Boston.

The J. B. Humphrey Co. are winding up their business affairs, but this does not affect in any way the business of John B. Humphrey, inasmuch as Mr. Humphrey severed his connection with the company several months ago, and has always carried on his diamond cutting establishment as a separate concern.

Buyers are numerous in town, as usual just before Christmas, and a fair amount of buying is done by them. Among the New Englanders from a distance here last week

were: J. G. Davis, Tilton; W. H. Story, Hillsboro Bridge; J. W. Russell, Franklin Falls, N. H.; George H. Griffin, Portland, Me.; J. F. Ruggles, West Burk, Vt.

Dame, Stoddard & Kendall, dealers in cutlery, silver and silver plated table ware, opera, field and magnifying glasses and kindred lines, are to enlarge their establishment by taking the quarters in the adjoining building formerly occupied by the house of Henry T. Spear & Son, the old-time Boston wholesale jewelers. The firm were established in 1800.

Philadelphia.

The holiday trade of the local jewelry houses is now in full swing, and promises to reach highly satisfactory proportions.

Harry A. Cain, N. 13th St., was sold out by the sheriff Friday. The business, stock and fixtures were bought in by Mrs. Cain, who will hereafter conduct the business.

Magdalena Schimpf, the aged mother of Harry Schimpf, of H. Muhr's Sons, died on the 12th inst. Mrs. Schimpf was 75 years old. The funeral from the residence, 1836 N. 22nd St., and the Solemn Requiem Mass at St. Elizabeth's Church, on Saturday morning, were numerously attended. The interment was private.

The fixtures, lease, etc., of the old established business of the late John C. Kelley, 836 Chestnut St., have been purchased by T. S. Mitchell, who for many years has conducted a successful jewelry establishment at 4 S. 8th St. The transfer will take place on Feb. 14th next, and Mr. Mitchell will also take over whatever of the stock remains unsold.

There was a rush of country buyers here during the week. The number included: R. G. Porter, Woodbury, N. J.; D. P. Smyth, Wilmington, Del.; Mr. Funk, of Stoll & Funk, Lebanon, Pa.; C. S. Hunsberger, Souderton, Pa.; H. Fitzsimmons, West Chester, Pa.; A. Doran, Mt. Holly, N. J.; C. F. Rudolph, Wilmington, Del.; E. Kerper, Pottstown, Pa.; Joseph Ladomus, Chester, Pa.; B. C. Foster, Bristol, Pa.; H. W. Patterson, Salem, N. J.; John Fish, Bryn Mawr, Pa.; J. W. Parrish, Newark, Del.; Robert Steel, Hammonton, N. J.; W. W. Francis, Ardmore, Pa.; E. H. Krouse, North Wales, Pa.; H. E. Thomas, Wilmington, Del.; F. C. Entekin, Kennett Square, Pa.; B. F. Culver, Vineland, N. J.; John Dewar, Bryn Mawr, Pa.; C. H. Norcross, Pemberton, N. J.; and L. H. Bewley, Atlantic City, N. J.

There has been on exhibition at the art galleries of Davis & Harvey, 1212 Chestnut St., a collection of 194 lots of diamonds and jewelry belonging to the estate of William H. Kiefer, deceased, formerly of Kiefer & Deschamps, 701 Chestnut St. The sale was made by order of the administrator to close the estate, and includes valuable rings, scarf pins, earrings, studs, in diamonds, rubies, emeralds, pearls, turquoise and other precious stones. The sale took place last Monday and Tuesday mornings.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXXI.

CHICAGO, WEDNESDAY, DEC. 18, 1895.

NO. 20.

Chicago Notes.

Manager Loeb, Wadsworth Watch Case Co., returned Friday from the factory.

The Universal Medicine Co. have certified to a change of name to the Universal Watch and Jewelry Manufacturing Co.

Reuben W. Cohen, of R. C. Frost & Co., and Miss Bettie Greenburg were married in this city Dec. 4 at the Lessing Club, 447 W. Taylor St.

M. Goldsmith, of Goldsmith Bros., returns the present week from New York and Pennsylvania. Good results are received from his trip.

S. E. Payson, manager of the Courvoisier-Wilcox Mfg. Co. had a valuable bull terrier stolen from his house on N. State St. the past week. A reward of \$50 is out for its recovery.

The banquet of the Chicago Jewelers' Association will be held Jan. 9. Details as to place and minor arrangements have been placed in the hands of sub-committees, who are in almost daily consultation. The personnel of these committees insures a successful affair.

Mr. Kasper, of Kasper & Barnes, states that the firm have paid all indebtedness of amounts below \$200, and that the prospects are for the largest Christmas trade he ever had. The sales, owing to the location, run largely to nice pieces and he is well pleased with the outlook.

Articles of incorporation have been asked of the Secretary of State for the J. W. Rutishauser Co., and quarters for the firm established at room 1308 Columbus building. The capital stock is \$5,000 and the promoters are John L. Rutishauser, Mary L. Rutishauser and James J. Hoch.

Schmidt Bros. will open a tool and material house Jan. 1 on the third floor of the Reliance building, southwest corner State and Washington Sts. The firm is composed of F. W. H. Schmidt, for three years past with Max Meyer & Bro. Co., Omaha, and Hugo Schmidt, recently with Swartchild & Co., this city. Both are experienced material men and have a wide acquaintance in the trade.

Cincinnati.

O. E. Bell Co. are working nights to fill orders.

Bloom & Phillips are fast closing out their samples, among which is a fine line of sterling silver spoons in boxes.

Jos. Noterman & Co. have kept a full force on full time all this season. Special mountings are in unusual demand.

Albert Bros. say that they ought to have advertised their gold watches in the dull season. They cannot get goods enough to fill orders.

All the jewelry stores are open evenings and are having good trade. The demand for mustache and shaving cups this year is remarkable.

Joseph Homan, of the Homan Silver Plate Co., says trade is humming, the only trouble being that the time is too short before Christmas.

Oskamp, Nolting & Co., since they put in their optical plant, have increased the business of the optical department 25 per cent. and expect to reach 50 per cent. by Spring.

Joseph Becker, of the Brooklyn and Fahys Watch Case Companies, says business is assuming the prosperous hue of former years. Goods are going as fast as he can handle them.

The Queen City Watch Case Co. are very busy in every department, from making special cases to plating cases for prize houses. Mr. Remme, manager, looks for a prosperous year in 1896, and expects to have 60 hands working.

Peter Henry has all the cases to doctor that he can handle. It seems as if the majority of people are satisfied with their old watches, and will pay sometimes nearly as much as a new watch would cost to put an old one in repair.

St. Louis.

Mermod & Jaccard had a grand illumination and a music box festival last Monday night.

Last Wednesday morning the police found the large plate glass window of Theodore Eagle's jewelry store, 23 S. Broadway, smashed in. There is no clue yet to the robbers.

George Stieffel, for nine years with the Mermod & Jaccard Jewelry Co., and a diamond expert of the World's Fair, has now

taken charge of the E. Jaccard Co's. diamond jewelry department.

The E. Jaccard Jewelry Co. entertained their friends and patrons from 10.30 to 12, 2.30 to 5 and 7 to 9 o'clock Friday with music furnished by the Philharmonic Club, under the direction of Prof. Rivarz.

William B. Nealy, porter of the S. A. Rider Jewelry Co., was arrested last week with \$150 worth of rings, etc., in his possession. He claimed to have authority to sell the jewelry and the matter is being investigated.

Minneapolis and St. Paul.

TRADE CONDITIONS.

Holiday trade is in full blast with the Twin Cities jobbers. All have their forces employed evenings until 10 o'clock. Trade is very satisfactory with the jobbers.

Out-of-town jewelers visiting the Twin Cities the past week were: Lucien Diacon, Chaska, Minn.; H. A. Borresen, Ellsworth, Wis.; J. C. Meacham, Prescott, Wis.; R. G. H. Scott, New Richland, Wis.

The I. B. Miller Jewelry Co., Minneapolis, have secured an option on a lease of a building located at 406 Nicollet Ave. The lease of their present quarters will expire early next year, and the firm are prospecting for a good location.

Indianapolis.

TRADE CONDITIONS.

Local jobbers are not uttering any complaints when they compare the present condition of trade with that of the same time last year, but they are not as busy as they would like to be. Retail merchants report December sales equal to those of last year, and as the month advances a rapid increase in trade is noted. They are all busy now, many of them employing additional clerks to meet the anti-Christmas rush. Decorated china clocks, silver novelties and sterling silver goods are selling best, while diamonds are having a fair run.

In addition to very attractive window displays Julius C. Walk & Son, H. A. Comstock and Moses optical establishment have put up handsome decorations of holly and laurel. Horace A. Comstock is presenting his holiday customers with neat little boxes of jewelers' sawdust.

News Gleanings.

Fred Eberle, Macadoo, Pa., is renovating his store.

F. O. Ruth, Birdsboro, Pa., is selling out to close business.

Sam. B. Hart, Flemington, N. J., has beautified his store.

Osborn & Co., Lancaster, Pa., have closed down their factory.

J. C. Whisler, Marion, Ind., was married recently to Miss Ola Cramer.

In a fire in Dorchester, Mass., last week F. H. Kennedy, jeweler, lost \$500.

Charles G. Willson, Reading, Pa., has put a handsome new front into his store at 524 Penn St.

In a fire in Columbia, Tenn., the stock of James Bros. was badly damaged by water.

Fire in Allegan, Mich., some days ago, caused a loss to E. F. Bucher, jeweler, of \$100; insured.

J. C. Brothers, of Fincastle, Ind., has purchased the jewelry business of W. R. Howard, Clinton, Tenn.

J. Broadhead, Morrison, Ill., has sold out his jewelry store, and will live with his daughter in Marshalltown, Ia.

A. B. Wahl, Lafayette, Ind., has returned from his trip through Tennessee, Kentucky, Indiana, Ohio and West Virginia.

Isaac Sapovits, jeweler, 531 W. 3d St., Chester, Pa., had Francis Barder arrested for breaking and entering a few days ago.

Robert M. Charters, son of George Charters, jeweler, Xenia, O., was united in

marriage a few days ago to Miss Flora Burrell.

Eugene De Bouge, formerly for many years a jeweler for T. R. J. Ayers & Sons, Keokuk, Ia., committed suicide at his home in Millikin, Ill., last week.

A letter from Hot Springs, Ark., to Fred Graffe, Ft. Wayne, Ind., conveys the news that H. C. Graffe is rapidly recovering from a recent attack of pneumonia.

What would have been a serious fire was discovered in the nick of time last Tuesday morning in the basement of Knowlton's jewelry store, in the Lincoln House block, Worcester, Mass.

The jewelry store of Samuel Rhode & Son, Brownstown, Ill., was burglarized a few nights ago. Two gold watches, a silver watch and a lot of silver knives, forks and spoons were taken.

C. L. Haskins, 390 Broadway, Saratoga, N. Y., finished last week making some artistic improvements to his store by painting and papering throughout, and making other changes, especially to his optical department.

John Griffin, 24 years old, was arrested last week in Jersey City, N. J., for peddling fake jewelry. He was locked up over night, and next morning was sent to the City Prison in default of payment of a fine imposed.

About 5.30 on the evening of Dec. 4th, the large plate glass window of Mrs. Oscar Heyer's jewelry store, Wilkesbarre, Pa., was broken by a runaway horse. The plate was the largest in town and cost nearly \$300.

The Charles Otero Jewelry Co., Pueblo,

Col., have incorporated with a capital stock of \$3,000 in single shares of \$10, to do a retail jewelry business. The proprietors are: Charles Otero, Mattie Otero and J. W. Carpenter, all of Pueblo.

Deputy Sheriff Stone, of Canton, O., a few days ago closed the jewelry store managed by A. C. & C. F. Von Kanel, Massillon, O. The execution was issued by the Cuyahoga County Common Pleas in behalf of L. M. Sigler & Sons, of Cleveland.

W. D. Brotchie, Storm Lake, Ia., a few days ago gave a mortgage on his stock of jewelry and fixtures to M. A. Lombard, of Des Moines, and the place was closed. The stock will be sold at auction to satisfy the creditors. The mortgage was given for \$1,220.

John Bachur, jeweler, Carey, O., was the victim of a daring daylight robbery Dec. 9th. At 4.30 o'clock he went to supper, leaving the store alone, as his clerk was absent. He left all his stock in the case and on the shelves. When he returned he found someone had entered the room by breaking open a back window and had taken all his best gold watches and rings, about \$500 worth in all.

Gail Douglass, jeweler, Perry, Okla., was arrested last week on a charge of perjury. Douglass was a witness in the noted Sowers case. It is charged he swore before the Grand Jury that he was engaged to Miss Sowers, and later swore differently in court. Douglass explains that he swore to the truth both times, as he had broken the engagement with the young lady between the time he swore before the Grand Jury and in open court.

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Geneva Grip Eyeglasses.

The construction is such as can be seen from the accompanying illustrations, that they can be adjusted to perfectly conform to the anatomy of any nose, no matter what the shape.

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PRESCRIPTION WORK Made with Promptness and Accuracy.

**ADVERTISE YOUR WANTS IN OUR
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BULLETIN, DEC., 1895.

Lapp & Flershem
Wholesale Jewelers. Chicago.

"Circular No. 818" of Bargains in Watch Cases, Lots of Silver Novelties, Norfolk Belts, Brush Set and Silver Plated Ware at special prices. Sent to Jewelers on application.

Pacific Coast Notes.

Rawton Bros. have sold out their stock in Moscow, Idaho.

G. Chaux, wholesale jeweler, San Francisco, is traveling in the northwest.

G. W. Greene & Son will occupy new quarters in the Diggs building, Woodland, Cal.

R. A. Morse, jeweler, Seattle, Wash., owns one of the finest ranches on Sauk River, Wash.

Paul E. Flassig, National City, Cal., whose store was recently damaged by fire, has completed repairs and reopened.

Opals have been discovered on the Gosselin farm, two miles west of Moscow, Idaho, and several local parties are working the ground.

G. Reber, has returned to Angels, Cal., after an absence of six months in the southern part of the State, where he went for the benefit of his health.

The Olympia, Wash., police this Fall have so far rounded up and run out of the city nine bogus jewelry swindlers, who have been selling "found glasses" and washed rings marked 18k.

John Dolan, of Santa Monica, Cal., is exhibiting fine onyx specimens from a ledge discovered in Santiago Cañon, near Santa Ana. He is forming a company to work the mine.

San Francisco.

Mr. Lunt, of the Towle Mfg. Co., was recently in the city with a fine stock of silverware.

The Sands W. Forman Clock Co. have been incorporated to conduct an advertising

business in connection with clocks. The capital stock is \$100,000.

Compared with last year, the result of the holiday trade is decidedly promising. The auctions of Hammersmith & Field and of M. Wunsch will cut materially into the receipts of other houses.

Among the visitors to the trade recently were: E. Meyberg, Chico; C. J. Noack, Sacramento; P. Engle, Marysville; C. R. Tully, Middletown; R. Richardson, Sacramento; S. H. Friend, Sonoma; B. Gradowski, Los Angeles, Cal.

A rather important seizure of jewelry and unmounted stones was made a few days ago at the Mail dock by Inspectress Lawrence. Moritz Weinstock and his wife, Dora Weinstock, were passengers on the *Gaelic*, and when they left the ship the latter was searched by Mrs. Lawrence. First, a gold bracelet, decorated with a cluster of diamonds and sapphires, was found concealed on her person, and further search brought forth some gold rings, a gold watch and several hundred valuable stones. There were garnets, rubies, sapphires and agates. The Weinstocks claimed the jewelry was personal property, and said the stones were of no value. The articles were seized, however, and Mrs. Weinstock was detained. The value placed on the property by the Customs officers was \$200. The Weinstocks came here from Java.

Detroit.

A. E. Knight has opened a stock of jewelry and silverware in Lake Odessa, Mich.

M. S. Elmore, formerly a well known jeweler in Flint, Mich., has been engaged by R. J. F. Roehm & Son.

J. H. Durando, Dunkirk, Ind., was here last week purchasing goods. On Saturday, Dec. 14, he opened an auction jewelry sale in that place.

W. M. Sheldon has leased a store in Adrian, Mich., for five years, and will remove his jewelry stock to that place.

Frederick W. Lewis *et al* last week obtained a judgment for \$799 in the Circuit Court against the defunct Burt & Hurlbut Co.

John A. Steele, a veteran jeweler of Plymouth, Mich., who has been in the business there for 30 years, is dead. He was a veteran of the Rebellion.

A. F. Clark, Ionia, Mich., has completed a course of study in the McCormick Optical College, Chicago, and will shortly open an office in Grand Rapids, Mich.

Henry A. Adams, alias Day, convicted of robbing Burt & Hurlbut of diamonds, must serve his five years' sentence, Judge Chapin having denied a new trial.

Fire last week burned the Chaffee block, Allegan, Mich. E. F. Bucher, jeweler, was damaged to the extent of \$100. The stock was removed in time to save it.

H. M. Stevenson & Co., jewelers, succeed H. M. Stevenson, Escanaba, Mich. The new firm will engage in the jobbing business and will reach out for trade in the upper peninsula.

George L. Lowe, representing H. Koester & Co., last week returned from a prosperous trip to the trade in the upper peninsula. Frank Matthauer, on Monday, started out for a visit to the trade in Ohio and Indiana.

All the jewelry stores remained open during evenings last week and will continue to do so until after the holidays. Trade started in briskly and it is stated that business is much better than last year. Stocks in the large stores are much more complete and the demand is for the most part for a better class of goods.

The following Michigan country jewelers were in Detroit last week: A. Limpricht, Flat Rock; Mr. Merritt, H. D. Merritt & Co., Northville; Mr. Hulett, H. C. Hulett & Son, Marshall; Wm. Gribben, Carsonville; E. B. Allison, Pontiac; A. Geiger, Bay City; W. E. Skinner, Milford; Mr. Morehouse, Morehouse & Co., North Adams; Fred. Grimm, Mt. Clemens; A. Wagner, Monroe; George Chambers, Mt. Clemens; J. S. McLaughlan, Jr., Wyandotte; George Hamilton, South Lyons; G. Draper, Plymouth; S. Blashill, Imlay City; Frank Nowlin, Hadley, and J. J. Heath, Lansing.

PARSONS & SCHOOL
—FOR—
WATCHMAKERS,
PEORIA, ILL.
Send for Circular and Terms.
PARSONS & CO.

To successfully advertise your place of business you must cater to the convenience as well as the aesthetic eye of the public. Examine the accompanying fac-simile of our Bracket Clocks.

Did you ever see any dummy so perfectly proportioned. We make this Clock for either Bracket or Post. It measures four feet from top of ring to bottom of ornament; is 30 inches in diameter and 10 inches thick. It is water and dust proof, and the dials are protected by Glass Bezels. Power is furnished by a small Battery. The circuit is opened and closed every 30 seconds by a small contact-wheel and spring placed on your regulator, thus moving the hands ahead every half minute.

The case is made of cast iron and the mechanism is simple. This clock is no experiment but a positive success and will last you a life time.

PRICE, from \$40.00 up.

Correspondence Solicited.

**Joliet Electric
Mfg. Co.,**

JOLIET, ILL.



Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word each insertion, no discount. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

WATCHMAKER AND JEWELER wishes a steady situation; have had eight years' experience; good reference. B. E. Loeper, 1005 Randolph St., Philadelphia, Pa.

WANTED—Position by a first-class watchmaker, jeweler and salesman; 15 years' experience; own tools; references or bonds. Address "O. N.," care **JEWELERS' CIRCULAR**.

YOUNG MAN 20, with four years' experience in diamond and jewelry business, is open for position; best references; moderate salary. Address Enterprising, care **JEWELERS' CIRCULAR**.

TRAVELING SALESMAN, open for engagement January 1st; 10 years' experience; watches, jewelry, diamonds etc.; good address and habits. Address Reliable, care **JEWELERS' CIRCULAR**.

SITUATION AT ONCE by fine watchmaker and good engraver; 16 years' experience at the bench; sober and reliable; have a fine set of tools; A1 references. Address Watchmaker, Box 412, Winchester, Ill.

WANTED—By young man (24) position with manufacturing jeweler or precious stone house, as bookkeeper or salesman; unquestioned reference; long experience in the business. H., care **JEWELERS' CIRCULAR**.

COMPETENT TRAVELING SALESMAN IS open for engagement first of the year; can handle any line, precious stones excepted; watches preferred; best of references. Address Excelsior, care **JEWELERS' CIRCULAR**.

WANTED JANUARY 1ST—A man who can command a very large trade throughout the west is open for an engagement with a manufacturer of an up-to-date line of watch cases. Address A. R., care **JEWELERS' CIRCULAR**.

WANTED, SITUATION by a fine watchmaker and jewelry jobber; 20 years' experience; competent on all complicated American and Swiss watches; have a fine set of tools; A1 references; married. Address French Watchmaker, Marshall, Texas.

SALESMAN, well acquainted in the jewelry business and having good trade in loose and mounted diamonds, wants to make connection, Jan. 1st, with first-class importing firm carrying an extensive line; on commission, basis of salary. Address "Diamonds," care **JEWELERS' CIRCULAR**.

WANTED—A permanent situation with reliable house by first class watch and clockmaker; used to fine American and complicated Swiss watches; sober and reliable; first class references; 17 years' experience; full set of modern tools. Address L., care **JEWELERS' CIRCULAR**.

Sterling Silver.

A RELIABLE manufacturer of sterling silver or silver novelties can, by January 1st, secure a representative who has a thorough acquaintance with "the best jewelry trade and largest department stores" in the country. Would confer with a manufacturer only. Address C. A. P., care **Jewelers' Circular**.

Help Wanted.

WANTED—Experienced designer on silverware; first class men only. F. Fuchs & Bros., 808 810 Greenwich St., New York.

BY A MANUFACTURING FIRM—A good workman to make up a line of Roman jewelry; only those who have had experience need apply. Snappy, care **JEWELERS' CIRCULAR**.

WANTED—A salesman traveling in New York State to carry a first class line of jewelry on commission in connection with his present one. Address X., care **JEWELERS' CIRCULAR**.

WANTED—Two first class salesmen to sell optical goods on the road; must have a substantial trade of their own; state experience and territory, also gross sales per annum. Apply to the Spencer Optical Mfg. Co., 15 Maiden Lane, New York City.

YOUNG man, 17 to 18 years of age, desiring rapid advancement as a result of his own merit, can secure position with a manufacturing diamond mounting and precious stone firm. Reply, stating reference and salary desired. Active, care **JEWELERS' CIRCULAR**.

WANTED—Energetic experienced travelers to sell first-class silver plated ware. State experience, references and territory traveled. B., care **Jewelers' Circular**.

WANTED—A salesman at present traveling in the southern States for a silver or fancy pottery house, whose trade is with the best jewelry and china houses, and who desires to add another line, not conflicting, to represent a cut glass manufacturer whose reputation is unexcelled; goods sold from photographs; with right party a liberal arrangement can be made; references required. Address "H. G.," care **JEWELERS' CIRCULAR**.

WANTED—For the South and Southwest, first-class salesman, thoroughly acquainted with the large retail trade. Address American Watch Case Co., 11 John St., N. Y.

WANTED—An Experienced traveler, familiar with the wholesale optical trade; only first-class men with best references need apply. Address T. A. Willson & Co., Reading, Pa.

WANTED.

A1 TRAVELER for the Middle States. To call on the retail jewelry trade *only*, with a full line of watches, diamonds and jewelry. Liberal arrangements offered to the right party. Only *single* men, who have traveled **IN THIS LINE EXCLUSIVELY** for a number of years need apply, stating age, references and full particulars. Address

LISSAUER & COMPANY,

12 Maiden Lane,

P. O. Box 2516. New York.

Business Opportunities.

FOR SALE—Old established jewelry store in splendid location in the South; stock, fixtures, etc.; stock, \$6,000; will reduce to suit purchaser; cause for selling, old age and failing eyesight. Address for particulars New South, care **JEWELERS' CIRCULAR**.

ONE OF THE BEST paying jewelry, silverware and bric-a-brac stores in Philadelphia is for sale, the whole thing, stock, fixtures and lease; fine store and in the best location; ill health the sole reason for selling; established 1855. Geo. Eakins & Son, 930 Chestnut St., Philadelphia, Pa.

To Let.

FOR RENT—At 39 Union Square, New York, very desirable offices for jewelers. Apply to Jacot & Son, at above address.

TO LET—A good office at moderate price in the Diamond Exchange building, 14 Maiden Lane, New York. Apply to janitor.

FINEST WORKSHOP IN NEW YORK
FIREPROOF, ELEVATOR,
STEAM POWER, STEAM HEAT,
SANITARY PLUMBING,
ABUNDANT WATER SUPPLY,
MAGNIFICENT LIGHT,
READY FOR OCCUPANCY.
WELLS & COUTAN CO. (Limited.)
29 Gold St.

NEW BUILDINGS.

Elegant large lofts. Permanent light on all sides. Thoroughly adapted to Jewelry Manufacturers and Silversmiths. Adjacent to Union Square, 14th Street and Broadway. Buildings situated 127 to 133 4th Ave., between 12th and 13th Sts. Owner on premises.

Miscellaneous.

WANTED TO BUY watches and jewelry from jewelers that need money; any amount; business confidential. Address B. Gardner, 241 Straight St., Paterson, N. J.

TO MANUFACTURERS. WANTED—One sample line each, plated jewelry, rings and new novelties to sell the jobbing trade. H. P. Cutter, manufacturers' agent, 113 State St., Chicago, Ill.

WANTED—You to know that the genuine "Moseley Lathe" equals the best of the very best. When interested write your jobber for new price list, or to the manufacturers, Moseley & Co., Elgin, Ill.

Lenses
Largest
Stock
Lowest
Prices

Owing to our advantageous location, we are enabled to fill all orders same day received.

— GIVE US A TRIAL. —

E. KIRSTEIN'S SONS CO.,
ROCHESTER,
4 MAIDEN LANE, N. Y.
NEW YORK.

Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

A FREQUENT visitor to Philadelphia, Pittsburgh, Baltimore and Washington, is Ed. W. Drury, of the Non-Retailing Co., Lancaster, Pa. He is considered one of the best watch salesmen on the road, his sales in this line amounting annually into high figures.

Indianapolis travelers will remain on the road until a few days before Christmas.

James L. Rounds, who for the last three years has traveled for Rogers & Brother, 16 Cortlandt St., New York, has made arrangements to travel for the Howard Sterling Co., Providence, R. I., for 1896.

Traveling men in New Haven, Conn., last week were: Mr. Griscom Bipart & Co.; Mr. Midlin, Gorham Mfg. Co.; A. M. Connett, Unger Bros.; Mr. Hyman, Hyman & Kramer; Mr. Brainard, Crown Optical Co.; and representatives of Dennison Mfg. Co., and J. W. Tufts.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Dennison Mfg. Co., by Mr. Varian; Otto Young & Co., by Mr. Simpson; Kent & Stanley Co., by M. C. Fish; Elgin Watch Case Co., by Sol Eppenstein; Treibs Bros., by F. E. Cook.

For their after dinner entertainment this year, at the annual banquet of the New England Jewelry Travelers' Association, instead of speeches there will be a varied vocal and instrumental programme, with a few incidentals of a unique character that are in preparation, and next Monday evening promises to be one of the most enjoyable events of the kind that the traveling men have ever participated in.

Travelers from the east were not numerous in Pittsburgh, Pa., last week. Among those observed was E. A. Reed, of Reed & Barton, who has found the city trade so encouraging that he has made three trips to Pittsburgh in as many weeks. Others there were: Arthur Bradshaw, Meriden Britannia Co.; Mr. Melcher, Bennett, Melcher & Co.; G. C. Booth, Hutchison & Huestis; N. A. Prentiss, Alling & Co.; C. O. E. Hartung, Sussfeld, Lorsch & Co.; Mr. Brown, Wilcox Silver Plate Co.

Callers on Syracuse, N. Y. jewelers the past week included: Mr. Terrill, E. Ira Richards & Co.; Mr. Brooks, Brooks & Pike; J. G. Rich, the Middletown Plate Co.; H. C. Barnum, Shafer & Douglas; John W. Sherwood; Mr. Harris, for J. Goldberg; S. Glenn Walmsley, Tenner & Baum; Benj. Westervelt, the Waterbury

Watch Co.; J. R. Goodwin, Carter, Sloan & Co.; Mr. Van Ness, Unger Bros.; Emanuel Jacobson, Jacobson Bros.; M. Adler; Fred. S. Eason, J. T. Scott & Co.; Charles White, Randel, Baremore & Billings; Mr. Caldwell, Plainville Stock Co.

Among the jewelry salesmen in Philadelphia, Pa., the past week were: A. G. Rudolph, Kirby, Mowry & Co.; Chas. Duffy, Enos Richardson & Co.; Geo. W. Reed, Wm. B. Kerr & Co.; Leo Henle, Sussfeld, Lorsch & Co.; Herman Friese, Lewis, Kaiser & Luthy; Fred. Miller, Shoemaker, Pickering & Co.; Clifford Booth, Hutchison & Huestis; Emanuel Untermeyer, Chas. Keller & Co.; Jas. P. Palmer, Palmer & Peckham; L. S. Lewis, Randel, Baremore & Billings; Otto Wolff, Alling & Co.; Edward Eckfeldt, Eckfeldt, Ackley & Woodland; Harry Larter, Larter, Elcox & Co.

Traveling men in Indianapolis, Ind., last week included: Daniel Earl, opal merchant; F. V. Kennon, John T. Mauran Mfg. Co.; M. Stein, Wendell Mfg. Co.; Jas. D. Underwood, Champenois & Co.; A. Marshuetz, Spencer Optical Mfg. Co.; Walter Strauss, Jacob Strauss & Sons; Millard Veit, Marx, Veit & Co.; L. E. Meyer, L. E. Meyer & Co.; W. P. Hanford, Roseman & Levy; Mr. Bosworth, Potter & Buffinton; Mr. Pelletreau, Shafer & Douglas; V. L. Burgess, Kremetz & Co.; Mr. Tilbals, Wilcox Silver Plate Co.; G. N. Payson, Seth Thomas Clock Co.; W. C. Barry, Larter, Elcox & Co.; Louis E. Smith, M. B. Bryant & Co.

"Say that every solid gold traveler in the business was in Boston during the week and you've hit it," was the comment of a Boston wholesaler last Saturday, as he reviewed the events of the six days then drawing to a close. Among the visitors with attractive gripsacks were: John Taylor, Kremetz & Co.; D. E. Mowry, Kirby, Mowry & Co.; Walter B. Snow, Poole Silver Co.; David Townsend, E. Aug. Neresheimer & Co.; C. L. Power, Ludeke & Power; Herman A. Friese, Lewis, Kaiser & Luthy; Leverett S. Lewis, Randel, Baremore & Billings; M. Goodfriend, Goodfriend Bros.; Charles Bennett, Jacob Bennett & Son; Henry S. Ide, H. C. Hardy & Co.

The following traveling salesmen passed through Detroit last week: Mr. Becker, Jos. Fahys & Co.; Mr. Brooks, Brooks & Pike; William Matschke, Kuhn, Doerflinger & Co.; John W. Chase, for H. F. Carpenter; F. H. Carpenter, Alfred H. Smith & Co.; L. F. Clark, W. F. Cory & Bro.; Mr. Knapp, Smith & Knapp; Mr. Allen, for A. Wittnauer; Louis E. Fay, Kirby, Mowry & Co.; Clarence Pettit, Hayden Mfg. Co.; Mr. Sherrill, Sinnock & Sherrill; Mr. Kohl, F. H. Noble & Co.; William T. Gough, Carter, Sloan & Co.; W. G. E. Lettes, A. Sartorius & Co.; Mr. Parker, Osmun-Parker Mfg. Co.; W. C. Coombs, Edward F. Sanford & Co.; Chas. B. Bartlett, Whiting Mfg. Co.; John Lunn, Snow & Westcott; W. D. Post, Codding Bros. & Heilborn; Harry Osborne, Howard Sterling Co.

Letters to the Editor.

IS THE GOVERNMENT HOODWINKED IN ITS PURCHASES OF SILVER PLATED FLATWARE?

NEW YORK, Dec. 12, 1895.

Editor of THE JEWELERS' CIRCULAR:

A certain manufacturer, who claims that he has the monopoly of supplying Uncle Sam with the silver plated flatware, has just put in a bid for army purposes, at prices 25 per cent. below what the goods can be purchased for by a regular jobber, and at less prices, than the largest manufacturers of *first class* goods can make them for, and on top of this, a retailer, who acts as the go-between, has to make a profit on the goods. It would be quite interesting to know if the Government gets what it pays for, and also, how the Government buys the goods so much below what the jobber can. It certainly looks a little queer that the people who have the largest facilities for making first-class goods, and who make them as cheaply as anybody else on earth, if not cheaper, can be undersold, at less than their *prime cost*. There is a nigger in this wood pile somewhere, and perhaps Uncle Sam had better count all of his forks and spoons, and see that he gets what he pays for. Some time ago a lot of such goods were thrown back on the bidder, as not being up to the notch in quality.

Truly yours,
FORKS AND SPOONS.

Rockford, Ill.

Byron is now without a jeweler. There is an excellent opening there.

O. E. Tallerday, with D. F. Sullivan, will leave the first of the year for Dubuque. Oscar Henry has accepted a position with Mr. Sullivan.

The stock of D. W. Kollé, Janesville, Wis., was attached Dec. 13. The creditors are Hayden W. Wheeler & Co., and Fred Kaufman, New York.

Pittsburgh.

Robert Brady, Washington, Pa., is with G. B. Barrett & Co.

C. S. Hauser, formerly in business in the East End, is now with Hardy & Hayes.

All local travelers are expected in this week to assist in the Christmas rush, and about Jan. 1, contrary to last year's custom, the travelers will take to the road again.

Visiting jewelers during the last week were: Mr. DeGontard for S. Little, Cumberland; H. Wallace, Smith's Ferry; C. H. Hoops, Zanesville; H. B. Cubbison, New Castle; Walter Kennerdell, Verona; Mr. Schaefer, New Brighton; Mr. Snyder, Beaver Falls; W. F. Brehm, Rochester; G. V. Brady, Washington; R. L. Kirkpatrick, Butler; C. L. Clark, Blairsville; Mr. Holt, McKeesport; H. H. Weylman, Kittanning; R. H. Fuller, New Florence; F. H. Marshall, Derry; F. H. Hayes, Washington.

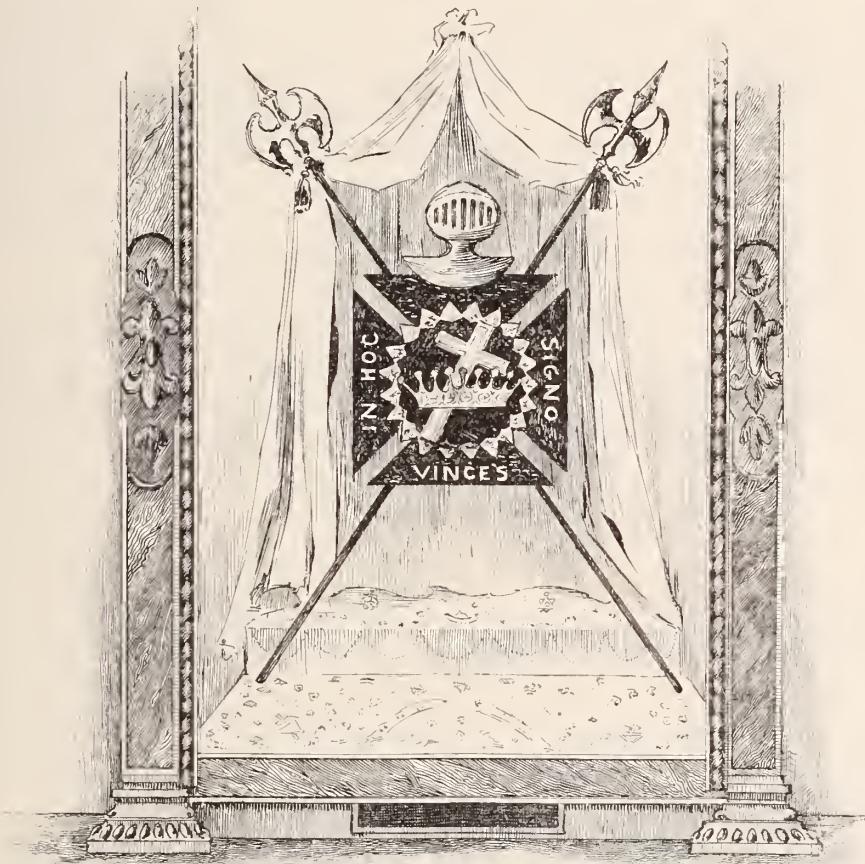
MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with *THE CIRCULAR* regarding any advantageous device or plan that they are utilizing in connection with their business.

Unique and Attractive Masonic Window.

DURING two weeks recently the masons of Detroit, Mich., held a Masonic Fair at their new \$150,000 temple, on Lafayette Ave. Thousands of the brethren from the city and adjacent States visited the city during that time.

their admiration of the device. The jewel was supported by two battle axes running crossways, and the entire background consisted of white cream colored cloth. The foreground consisted of the same material and on it was displayed a variety of masonic charms and emblems. The design was originated by Robert Traub and executed



EFFECTIVE MASONIC WINDOW DISPLAY. TRAUB BROS. & CO.

Traub Bros. & Co., who recently opened up a jewelry store at the corner of Woodward and Grand River Aves., took advantage of the opportunity to catch the eyes and open the purses of the visitors. Their show window was transformed into a dazzling picture of masonic emblems, the most striking of which was a huge Knights Templar charm built of wood and iron, and enlarged from a design drawn from a charm.

The background of the charm proper consisted of black felt cloth, upon which rested the crown and cross. In these the jewels were represented by tiny incandescent lights. The rubies were represented by colored glass lamps and the diamonds by the white. At night the effect was dazzling and attracted crowds who were universal in

in the store. It cost \$50.

Advertising Ideas in Brief.

Aug. F. Margileth, jeweler, Springfield, O., has placed a pumpkin in one of his show windows, and offers a \$100 music box to the person guessing nearest to the number of seeds in it. Every purchaser is entitled to a guess.

—oo—

W. P. Hedrick, Statesville, N. C., is in the "native gem" business.

—oo—

E. P. Roberts & Sons, jewelers, Pittsburgh, Pa., have just issued an attractive booklet entitled "A Thousand Happy Thoughts for Christmas." The book is

printed in bronze green ink, on linen paper, enclosed in an elite cover, attractively embossed, holly berries in red adorning the front cover.

A chic advertising device is utilized by the New York Optical Syndicate, 194 Broadway, New York. It consists of a few small business cards of the concern inclosed in a lead leaf wrapper.

The Howard Bicycles.

THE E. Howard Watch & Clock Co., Boston, Mass., and 41 Maiden Lane, New York, are now ready to make arrangements with retail jewelers for the establishing of agencies for their bicycles. *THE CIRCULAR* some time ago made extended mention of the plans of this company to manufacture a high grade bicycle well adapted to be handled by the jewelry trade. The high reputation as watch manufacturers which the company have maintained for many years warranted the prediction that their bicycles would be of the finest possible workmanship, and this prediction has been amply fulfilled.

The Howard bicycles are made in four models, viz.: Model No. 20, Roadster; Model No. 21, Light Roadster; Model No. 22, Ladies' Drop Frame Wheel; and Model No. 23, 26-inch Diamond Frame, especially designed for ladies. The first weighs 22 lbs. to 24 lbs., frame 22, 24 or 26 inches in height; the second weighs 20 lbs.; the third weighs about 23 lbs.; and the fourth weighs 21 lbs., and the wheel is 26 inches in diameter.

The special points and improvements claimed for the Howard bicycle are: the drop frame, the detachable sprocket, the adjustable handle bar, the fine finish given to every part, and the grade of manufacture. The hubs are of special design, barrel pattern. The drop frame applied to the ladies' machines enables the rider to mount with more ease than on other wheels. The exact width of the tread is 5½ inches. The regular finish is black enamel or a handsome maroon. The company will also upon order finish machines in special colors. Every bicycle is fully guaranteed for one year from date of purchase.

The E. Howard Watch & Clock Co. have made a contract with the Prudential Life Insurance Co., Newark, N. J., for \$50,000 worth of their bicycles

The Circular's Hints to Advertisers Very Suggestive.

NEW YORK, Dec. 14, 1895.

Editor of *THE JEWELERS' CIRCULAR*:

I inclose you cards with two of Mr. Bates' advertisements that I was able to use.

Your hints to advertisers are very suggestive.

W. H. SHIPMAN.

J. A. Contesse has sold out his jewelry business in Warren, Ind.

New Bedford, Mass.

On Jan. 1st, the firm of James S. Kelley & Son will be dissolved, the elder Mr. Kelley retiring. James S. Kelley, Jr., will continue the business, enlarging it somewhat to meet his increased trade.

Henry B. Howland has just increased his business by adding to his Purchase St. store an adjoining store of equal size. With doubled capacity and an attractive front, his business already shows a gratifying improvement.

Henry Snowden, traveling salesman for the Pairpoint Mfg. Co., has just returned from a southern trip commenced in June. Mr. Snowden reports trade much improved, with the outlook even brighter. Buyers are freer in trading, and are more inclined to staples than to novelties. The demand for cut glass seems to be on the increase and a fine trade has already grown up. In Texas he found an exceptionally pleasing condition of affairs, and in small and remote towns an improved taste is noticeable.

Connecticut.

M. J. Buechler, 636 Main St., Bridgeport, removed Dec. 10 to 484 Main St.

Business at the Holmes & Edwards Silver Co., Bridgeport, still continues lively and all departments are running on full time.

W. H. Wright, superintendent of the E. Ingraham Co., Bristol, with his wife and daughter, will sail for Hamilton, Bermuda, Dec. 26.

Walter Camp, of the New Haven Clock Co., has returned home from California, where he has been coaching the football team of the Leland Stanford University.

N. L. Bradley and Walter Hubbard, of Bradley & Hubbard Mfg. Co., and Charles Parker, have been elected directors of the Meriden Hospital, and Mr. Bradley was elected president and Mr. Hubbard vice-president.

Wilbur F. Rogers, of C. Rogers & Bros., Meriden, has accepted the nomination for

alderman from the Republicans of the 4th ward, that city. R. W. Miles has declined nomination for alderman from the Democrats of the 2d ward.

Kansas City.

Chas. Manor, jeweler's auctioneer, opened a sale for J. M. Green, last week.

R. P. Roberts, formerly of Wysong & Roberts, Bedford, Ia., was in the city last week.

Fred C. Merry, with the Julius King Optical Co., New York, is home to spend the holidays.

Ben. Warner, one of the oldest jewelry salesmen in the city, has entered the employ of the Jaccard Watch & Jewelry Co.

The travelers in Kansas City, last week were: Henry H. Jacobson, Jacobson Bros.; Jno. W. Case, for H. F. Carpenter; I. W. Friedman; Arthur Pinover, A. Pinover & Co.

The members of R. Michaels & Co. and the Hershfield Watch & Jewelry Co. were arrested last week by warrants from the County Court, charged with doing business without a county license.

R. Metzger's jewelry store, Clinton, Mo., was closed last week by the Meyer Jewelry Co., this city, on a claim of \$925.50. Mr. Metzger asserts he has enough stock to pay all claims. The total indebtedness is about \$1,700.

The out-of-town buyers in the city last week were: J. M. Earp, Lamar, Mo.; G. N. Rankin, Olathe, Kan.; Chas. Mosbacher, Wichita, Kan.; J. B. Bryant, Lee's Summit, Mo.; O. Kolstad, Pleasant Hill, Mo.; J. A. Hart, Oskaloosa, Kan.; W. W. Whitesides, Liberty, Mo.; J. T. Wilson, Oscola, Kan.; L. D. Everhardt, Warrensburgh, Mo.; W. E. Crellin, Chillicothe, Mo.; Harry Bower, Delphos, Kan.; Jno. H. Ginquish Moberly, Mo.; S. J. Huey, Excelsior Springs, Mo.

H. L. SMITH, 4 Maiden Lane, NEW YORK.



Medals

AND

Badges

OF EVERY DESCRIPTION.

Jewelry Repairing

OF ALL KINDS AT LOWEST PRICES.

ENAMELERS ❁ ❁

OF GOLD, SILVER AND PLATED JEWELRY,

Enameled, Plain and in Colors

ALSO OF

**SOCIETY EMBLEMS,
YACHT AND COLLEGE FLAGS.**

All Varieties of Painted Enamel Work.

S. S. WILD & SON,

179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.
Telephone Connection.

THE STATIONERS' ENGRAVING CO.,

98, 100, 102 NASSAU ST., NEW YORK,

MAKERS OF
WEDDING INVITATIONS, RECEPTION AND VISITING CARDS

of the Best Quality, which are offered to Stationers of recognized standing and reputation only
Avoid Dry-goods Store Competition by always ordering those bearing our registered trade mark "SILVER WHITE."

OUR PLAN IS WORKING WELL.



JEWELERS ARE FINDING THAT A LINE OF PAPERS SOLD ONLY TO THE REGULAR STATIONERY TRADE IS WHAT THEY WANT.

ESPECIALLY WHEN THAT LINE IS THE BEST IN THE WORLD.

WRITE TO US FOR SAMPLES, AND JUDGE FOR YOURSELF.

PARSONS & GREENE Co.,

MANUFACTURING STATIONERS,

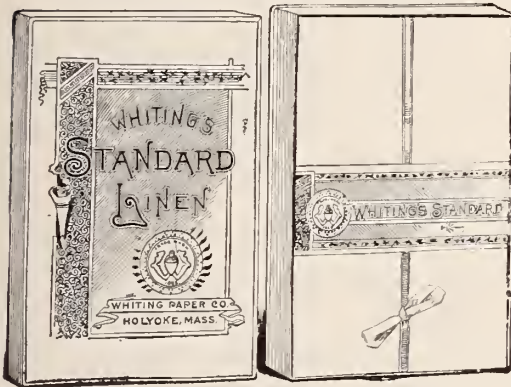
18 MURRAY ST., NEW YORK.

JEWELERS' ART STATIONERY.

NOTES ON AND FASHIONS IN FINE CORRESPONDENCE AND INVITATIONS PAPERS, WEDDING AND VISITING CARDS, NOVELTIES, ETC.

Art Stationery Notes.

WHITING'S Standard Linen is among the finest papers manufactured for polite correspondence. It is made in rough and smooth finish, in cream and azure tints, and in different weights. The manufactur-



ers, Whiting Paper Co., 148-152 Duane St., New York, carry in stock the different weights and finishes of this paper in all the stylish sizes. For fine trade this paper fills the most exacting demands and is being

added to the stocks of many jewelers throughout the country.

*

"Card Courtesy," a little, pretty, neat book, giving "a few words on visiting cards and their use," is issued by the Whiting Paper Co., New York, in quantities to their customers, for distribution by the latter to their trade.

*

There have been many complaints of late years from the fine stationery dealers and jewelers who handle stationery of the better grades, that manufacturers are injuring their business by selling to the dry goods dealers and department stores. If jewelers contemplating adding stationery to their regular stock, prefer to handle a line of papers that is not sold to and can not be had by the dry goods dealers, provided the line is equal in all respects, quality, style and price, to any other in the market, and which by the watermark is clearly distinguished from all other lines, they could do no better than inspect the lines of Parsons & Greene Co., 18 Murray St., New York.

Quadruple Plate Desk Appointments.

THE Pairpoint Mfg. Co., New Bedford, Mass., are putting on the market an extensive and attractive line of desk fittings in quadruple plate. Among the goods are many novelties not seen on the market before. One of the heavy sellers is a globular mucilage holder with peculiar geometric designs in interior bubbles. To the uninitiated the problem of how the bubbles came where they are is insolvable.

The company have several unique ink stands, pen trays, stamp boxes, roller and rocking blotters, calendars, bill files, ink erasers, letter openers, sealing sets, calendars, and other desk appointments apparently without end. One of the most important designs is the rich rococo border work and it is used in modified form in many ways.

The "Brownie" desk goods are reported to be good sellers. In many forms of calendars, celluloid is used in attractive effect. The trade in this line of goods is reported very good.

Many people have stopped before the window of the Gorham Mfg. Co's. branch store, 23 Maiden Lane, New York, to view the large silver nugget there exhibited. The nugget contains 31 lbs. of silver, .900 fine. It was found last August, 12 miles north of Globe, Ariz.

Worth Attention?



IF YOU HAVE NEVER CONSIDERED THE ADVANTAGES OF CARRYING FINE STATIONERY IT WILL PAY YOU TO WRITE US FOR SAMPLES AND INFORMATION REGARDING WHITING'S STANDARD PAPERS. THE LEADING JEWELERS FIND OUR CELEBRATED WEDDING AND CORRESPONDENCE STATIONERY A MONEY-MAKING BRANCH OF THEIR BUSINESS.

Whiting Paper Company,

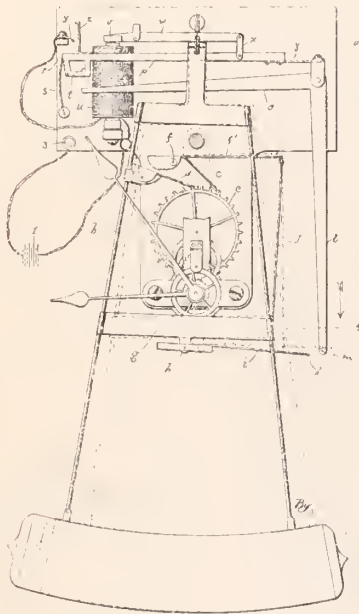
Mills,
Holyoke, Mass.

New York Factory and Salesrooms,
148, 150 and 152 Duane St.

The Latest Patents.

ISSUE OF DECEMBER 10, 1895.

550,959. ELECTRIC CLOCK. BENJAMIN FRANKLIN, Chicago, Ill., assignor of three-fourths to David H. Fletcher, Geo. H. Merriell, and Calvin R. Beach, same place; Mary A. Franklin, administratrix of said Benjamin Franklin, deceased.—Filed April 1, 1893. Serial No. 468,748. (No model.)



550,960. MANUFACTURE OF JEWELERS' FINDINGS. CHARLES H. FULLER, Pawtucket, R. I.—Filed Feb. 1, 1895. Serial No. 536,993. (No model.)



A U-shaped malleable cup joint formed from a single piece, and provided with the pivotal points *z'*, stamped up from its sides and projecting inwardly, the cup having its sides flared upwardly from its bottom, thereby separating the pivotal points sufficiently to allow the eye of the pin to be inserted between them, combined with a pin having an eye formed on one end, and into which eye the points are made to catch when the sides are closed upon the pin; and a base upon which cup is mounted.

551,101. FOUNTAIN-PEN. WERNER I. STAAF, Cambridge, assignor of one-half to George D.

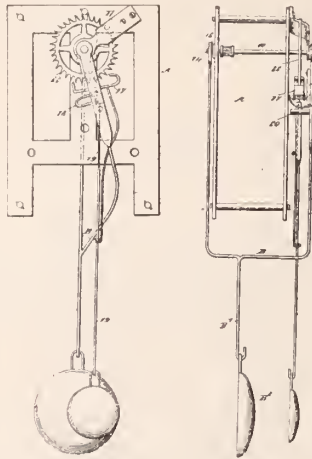


Wildes, Boston, Mass.—Filed Dec. 21, 1894. Serial No. 532,523. (No model.)

551,231. DEVICE FOR ADJUSTING THE BEAT OF CLOCK-PENDULUMS. FRED F. RICHEY, Topeka, Kan., assignor to Fred F. Richey and William Bittmann, same place.—Filed Mar. 16, 1895. Serial No. 542,014. (No model.)

In a leveling attachment for clocks, the combination of a frame, a verge wheel and its shaft journaled therein, bearings formed on said frame and projecting therefrom in axial alignment with and at opposite ends of the said shaft, a U-shaped frame having its arms pivoted at their upper portions on said bearings, said U-shaped frame extending down and having its transverse portion arranged below the frame and being provided with a weight at its lower end and having

one of its arms bent laterally below its pivot point, and a pendulum and verge pivoted on the inner face of the bent arm of said U-shaped frame, said pendulum



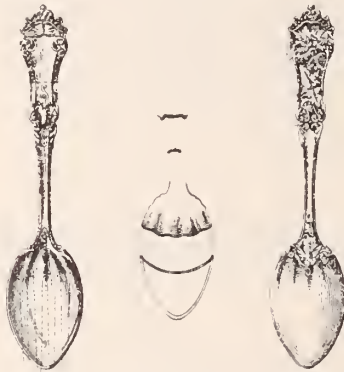
extending below the said U-shaped frame and to one side of the bent arm of the same.

DESIGN 24,953. CAMPAIGN-BADGE. DAVID ROTH, Cleveland, Ohio, assignor to Arnstein



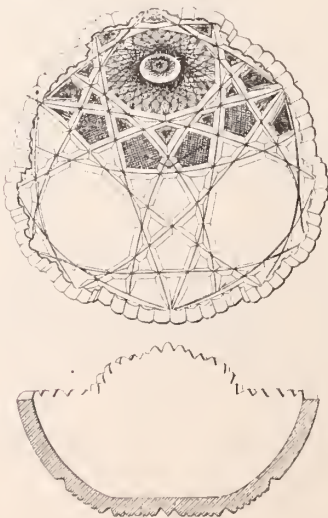
Bros. & Mier, same place. Filed Oct. 23, 1895. Serial No. 566,665. Term of patent 3½ years.

DESIGN 24,954. HANDLE FOR SPOONS, &C. AUSTIN F. JACKSON, Taunton, Mass., assignor



to the Reed & Barton Corporation, same place. Filed Oct. 19, 1895. Serial No. 566,258. Term of patent 14 years.

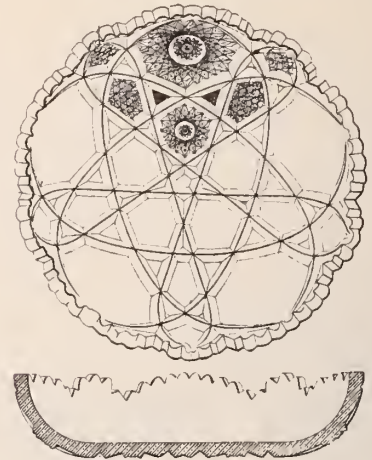
DESIGN 24,959. GLASS DISH. HENRY T.



BRODEN Brooklyn, assignor to the Standard Cut

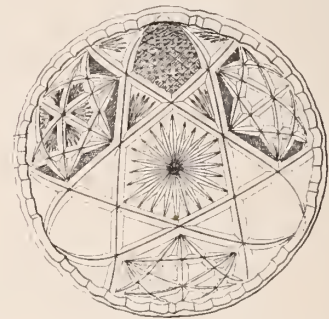
Glass Company, New York, N. Y. Filed Oct. 9, 1895. Serial No. 505,192. Term of patent 7 years.

DESIGN 24,960. GLASS DISH. HENRY T. BRODEN, Brooklyn, assignor to the Standard Cut



Glass Company, New York, N. Y. Filed Sept. 21, 1895. Serial No. 563,257. Term of patent 7 years.

DESIGN 24,961. GLASS DISH. HENRY T. BRODEN, Brooklyn, assignor to the Standard Cut Glass Company, New York, N. Y. Filed



Oct. 11, 1895. Serial No. 565,416. Term of patent 7 years.

DESIGN 24,958. PLATE. CHARLES J. AHREN-



FELDT, New York, N. Y. Filed Nov. 17, 1894. Serial No. 529,190. Term of patent 7 years.

DESIGN 24,961. DRINKING-GLASS HOLDER. JOHN H. GAULT, Philadelphia, Pa. Filed Aug.



6, 1895. Serial No. 558,422. Term of patent 7 years.

The Cylinder Escapement.*

SAUNIER, in his great work, *Modern Horology*, devotes 202 pages to the consideration of the cylinder escapement; but for my part, and I presume to the preference of most of my fellow workmen, the entire batch of watches containing cylinder escapements could be sunk to the bottom of the salt ocean without a regret. Unfortunately, however, watchmakers have little choice in the matter, cylinder watches are worn and must be repaired and kept in order by some one, and if we refuse to fix daughter Flora's \$2.00 chatelaine, papa will take his gold Elgin to the man who repaired the chatelaine. For this, if no other reason, we should fit ourselves to be able to master these watches with as little outlay of time and trouble as possible. To thus fit ourselves, it is necessary first to master the principles of action of the cylinder escapement. In the second place we should be conversant with depths in order that we shall be able to locate the cause of stoppage, but these depths are not to be considered now, so we will stick to cylinders.

As an instructor in horology, it stands me in hand to divest the information I impart to my pupils of all unnecessary frills and flourishes and get as speedily as possible down to the governing principles which are combined in the cylinder escapement. I have condensed such information into five lectures which I use with my classes; but, of course such complete lectures are far too long for the present purpose and must be hoiled down, so to speak, to embrace the outlines of the subject, but in a condensed form. Consequently, much that is demonstrated and proved in the full series of lectures in the present case, must be accepted on statement. Most of my hearers are probably aware that the cylinder escapement was invented by George Graham, a celebrated English watchmaker, about the year 1720, and was perfected by him to very nearly its present form.

Simple as the cylinder escapement seems to the casual observer, still it was in existence and use for a long time before all the conditions and factors combined in its construction were thoroughly understood and got into shape so they could be employed to the best advantage. The mere conception of the idea of a hollow cylinder with one-half cut away and mounted on the axis of a balance and providing an escape wheel with wedged shaped teeth which would alternately rest on the outside and inside of such cylinder was simple enough, and, no doubt, exactly expresses Graham's first conception of this escapement, but in actual construction many important details had to be worked out involving a great deal of study and practical experimenting. For instance, the question would assert itself as to how many degrees of arc should the wedge shaped teeth of the escape wheel im-

part the balance? Another point would also assert itself, which is, how thick shall we make the sides or shell of our cylinder? The experience of more than 100 years answers the first of these questions by saying from 20 to 30 degrees of impulse arc, counting from the balance at a state of rest. The real arc of impulse is greater than this from the fact that the teeth of the escape wheel commence to act in impulse on the cylinder the instant the point of a tooth attacks the lip. Saunier and other writers call the impulse arc "the lift," a phrase no doubt derived from former clock experience. Saunier also divides the impulse into "real" and "apparent lift." To me this discrimination, however, only serves to confuse the student.

The second question as regards the thickness of the cylinder shell, experience has also settled this at about one-tenth the outer diameter of the cylinder. As soon as these two principles are settled others present themselves, as for instance, what shall be the shape of the lips to the cylinder? The first natural thought would be that all these lips needed were a slight rounding. The fallacy of this conclusion is soon manifested on making large drawing of a cylinder and escape wheel tooth in action. Simply rounding does all right for the entrance lip but would be all wrong for the exit lip, which should be of a flattened oval form, with the outer surface of the cylinder shell extending more than 10 degrees in circular (angular) extent than the inner surface of such shell. Another question, what proportion of the cylinder shell shall be cut away? Experience again decides $\frac{5}{8}$, leaving $\frac{3}{8}$ in the half shell. With a pair of micrometer callipers, the selection of a new cylinder is soon decided. We measure the entire diameter of the cylinder and then make a statement in proportion—saying as 12 is to 7 so is the whole diameter to the extent of the half shell. For illustration, the entire shell measures $\frac{100}{1000}$ of an inch. We multiply 62 by 7 and divide by 12, and on working out the result find the half shell should measure $\frac{38}{1000}$ and a trifle over. Still another question comes up. How shall we depth the escape wheel and cylinder? Experience again answers, set the chariot so the center of the chord of the arc forming the impulse face of the tooth coincides with the center of the pivot hole to the cylinder. Another question:

Why is the impulse face of the teeth of a cylinder escape wheel made curved? Theory first pointed out the necessity of such a curved form, and experiment settled that the curvature of such impulse faces should be on a curve the radius of which is half of the diameter of the escape wheel. It is no more than natural that the horological student should further inquire why theory demanded this impulse face of the teeth rounded. The answer to this query would be somewhat lengthy, if all the points bearing on the case were considered, but if we will by a mental process carry the details of the action of a tooth as it enters and

leaves the cylinder we will readily see the advantage of the curved impulse face. In practically dealing with this mental problem, we will suppose a tooth has just escaped from the exit lip of the cylinder, the momentum of the balance carries it forward through a certain arc against the resilient power of the hair spring and the friction of the tooth now resting on the outside of the cylinder.

The hair spring, however, soon overcomes the momentum of the balance and carries it back, the tooth of the escape wheel meanwhile approaching the entrance lip of the cylinder at which it soon arrives, and then commences to assist the hair spring by the wedge shape of the tooth acting against the entrance lip of the cylinder. The curved shape of the impulse face of the tooth is like a wedge blunt at the point, and does not have much power at first, but it is now acting in conjunction with the hair spring and will continue to do so until the tooth has entered a little over one-third its length into the cylinder, the momentum of the balance derived from the action of the hair spring continues to carry the balance forward assisted by the curved wedge of the impulse face of the tooth which now becomes more and more efficient, from the curved shape of the wedge now acting on the entrance lip of the cylinder and in conjunction with the momentum of the balance until the tooth escapes and rests on the inside of the cylinder, after which the hair spring and friction again overcomes the momentum of the balance to have a similar action ensue by the action of the tooth on the exit lip.

I will now explain the use of the three dots on the lower plate of cylinder watches. The central one is often called the "beat dot," because the dot on the balance will set opposite to it when there is no power on the train; the outer dots are the points where the teeth escape. To explain, suppose we put a friction spring under the rim of the balance to a cylinder watch and wind the watch a little so as to give action to the escape wheel. Now, if there is a tooth of the escape wheel inside the cylinder we turn the balance toward the escape wheel until the dot on the balance rim comes opposite the dot on the plate next the escape wheel at which time the tooth should escape from the cylinder. Turn the balance in the opposite direction to the outer dot on the plate, and the tooth resting on the outside of the cylinder will enter it. There were quite a number of large drawings illustrating the cylinder from beginning to end.

HIS BACKING.

CUSTOMER—Can I buy an engagement ring on the instalment plan?

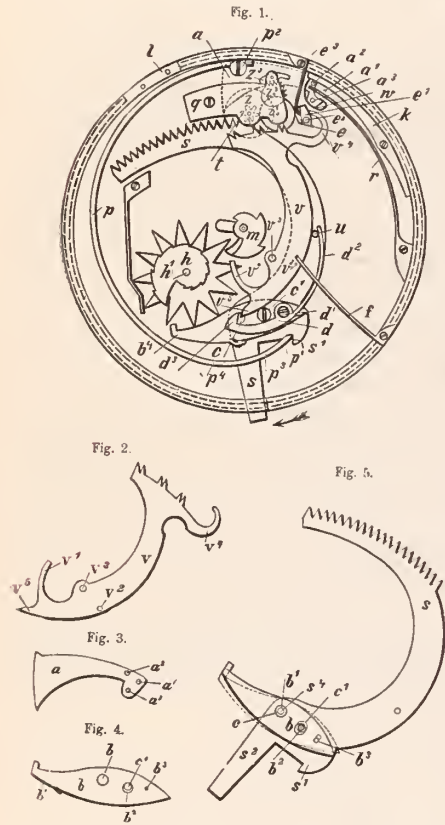
CLERK—Yes; if you can give us any security.

CUSTOMER—I can give you the name of the girl's father.—*Puck*.

* Lecture by F. W. Schuler before the Philadelphia Horological Society.

The New Repeating Watch "Astra."

QUITE old is the endeavor to construct a strong cheap priced repeating watch that shall chime the quarters; although a number of these devices have seen the light of day, after due trial they were found wanting and "sank back to earth, from which they sprung," etc.



Nearly all their inventors sought to simplify the movement by leaving off the all-or nothing piece, whereby most generally the security or the perfection of the movement was unconditionally injured, because the watch strikes wrong, if the bolt is not pressed in up to its end.

THE CIRCULAR learns from the *Deutsche Uhrmacher Ztg.* that a watchmaker, C. Hahlweg, of Stettin, Prussia, has finally been successful in constructing a really strong and perfectly correct quarter repeating movement.

In the accompanying illustrations, fig. 1, shows the striking train in a state of locking—that is, not wound; figs. 2 to 5 show loose pieces. The well known running train lying under bridge *g*, fig. 1 in suitable recesses of the plate, consists only of the three wheels *Z*, *Z*¹, *Z*², and the pallet *Z*³. The pinion *t* of the wheel *Z*, stands in direct depth with the teeth of the hour rack *s*. In the represented style of execution, the hour rack *s*, figs. 1 and 5, has 20 teeth, and lies in bearing with its axis *s*¹, upon the pivot *C*, so that it can revolve. Opposite to the toothed part of the rack there is an arm, *s*², which protrudes through a slot in the plate, and serves for winding

the striking train. On a shoulder *s* of the rack, a spring depths a spring *β*, fastened by a screw at *β*², with its end *β*¹, and thus serves as actuating spring for the striking train. This spring has near its lower end *β*¹ a notch *β*³, *β*⁴, through which the arms *s*² of the rack *s* projects.

The rack *s* actuates with its teeth partly the tumbler *ee*¹, therefore immediately the hammer *a*, and partly the running train. Immediately over the rack *s* lies the flat two-armed lever *b*, Fig. 4, which has two round holes *b*¹, *b*², and the screw hole *b*³. The lever *b* sits with a revolving motion with its hole *b*¹ upon the pivot or head of the screw *c*, and through the hole *b*² projects the shoulder screw *c*¹, which is screwed firmly into the rack, and by means of its head prevents the lever *b* from lifting off from the rack. The screw *c*¹ has in the hole *b*² of the lever *b* a little play (compare Fig. 4), whereby the lever *b* can make a small revolving motion toward the rack *s* around the hole of the axis *b* or the screw *c*. The two extreme positions attained by this motion are in Fig. 5 shown by dotted or full lines.

Into the screw hole *b*³ of the lever *b* (Fig. 4 and 5) is fastened a screw *d*¹, Fig. 1, which serves as revolving pin for the pawl *d*, which is in front furnished with a hook *d*³ and behind with a spring *d*². This pawl, together with its revolving pin *d*¹, partakes in the small motion of the lever *b*, whereby its elastic end braces against the pin *u* in the rack, while the central part banks on the screw *c*¹. The spring *d*², therefore, operates not only upon the lever *b*, in such a manner that the pawl with its hook *d*³ is pressed in the direction toward the quarter rack *v*, and the lever *b* with its arm *b*⁴ is in the same direction forced toward the snail *h*. The pawl holds in the direction the quarter rack *v* fixed against the tension of the spring *f*, Fig. 1, which is fastened near to the rim of the plate, and presses against the pin *v*² at the rack *v*.

The quarter rack *v*, Figs. 1 and 2, sits with a revolving motion upon a pin, *v*³, at the same height with the pawl *d*; it has three banking shoulders, *v*¹, *v*⁴ and *v*⁵, and three pairs of teeth, which, similar to the teeth of the rack *s*, are capable to actuate the tumbler *ee*¹, and through this the hammer.

In the locking position, Fig. 1, in which the rack *v* is kept by the pawl *d*, it applies itself with its arm *v*⁴, behind the teeth, against the tumbler *ee*¹, so that its tooth *e* of this is out of reach of the rack teeth.

The hammer *a*, Figs. 1 and 3, lies in bearing with a revolving motion with its pivot *a*¹ under the plate, and is not far from this pivot furnished with the pins *a*² and *a*³, which project through the arc-shaped hold *w* of the plate and beyond the upper plane of the plate, while the pivot *a*¹ is so short that it does not reach beyond the plate, to offer freedom to the hammer spring *v*, which is to seize the hammer at

the pin *a*². The counter spring *k*, which catches the hammer at its pin *a*², serves for the production of a clear tone.

The tumbler *ee*¹ sits with a revolving motion upon the pin *e*² fastened in the plate, and actuates the hammer by means of its arm *e*¹, which can seize it at the pin *a*³, while its tooth shaped end *e* depths into the rack teeth by which it is set into motion. The tumbler is so thick that both racks, lying one upon another, can seize it with their teeth; the arm *e*¹, however, is thinned at one part so that a recess is formed, in which coils the small spring *e*³ and prevents the tumbler from being lifted off from the pin *e*². The spring *e*³ endeavors to push the tumbler out of the locking position Fig. 1 into such a position that its tooth *e* can be seized by the teeth of the two racks; it therefore presses the tumbler against the hammer pin *a*². Both the hour and quarter snails are arranged in the customary manner, but the former stands here upon a fixed pin *h*¹.

The pinion *t*, into the teeth of which the rack *s* depths, is not firmly united with the wheel *Z* of the running train, but is connected only through a small ratchet work, movable toward one side.

By pushing to one side the rack arm *s*², Fig. 1, in the direction indicated by the arrow, the striking work is wound, whereby the pinion *t* in the wheel *Z* is turned loosely and the impelling spring *β* is wound. The winding must take place so far, until at first the lever arm *b*⁴, Figs. 1 and 4, abuts against the snail *h*, so that the lever *b* is kept fixed, and in the further turning of the rack *s* retains the position unchanged. While thereby, also the pivot *d*¹ retains its position, the screw head *c*¹ on the rack *s* pushes back the pawl *d*, until its ratchet hook *d*³ liberates the quarter rack *v*; this latter now snaps forward, in consequence of the tension of the spring *f*, until its arm *v*¹ abuts against the quarter snail *m*.

By this snapping forward, the teeth of the quarter rack glide away underneath the liberated tumbler, whereby the proportionally strong spring *f* readily overcomes the effect of the weak spring *e*³. When the hook *d*³ has liberated the rack *v*, the movement is wound and strikes, so soon as the arm *s*² is set free. If the latter is let go, however, before the rack *v* is unlocked, the striking cannot take place because the tumbler *ee*¹ is kept out of reach of the rack teeth by the arm *v*¹ of the rack *v*. But if the arm *s*² is let go, after full winding, therefore after the tumbler has been liberated, the teeth of the rack impeded by the spring *β* seize the tumbler, whereby the hammer indicates the full hours by single strokes, and next, since the hour rack *s* carries along the quarter rack *v* by means of the pin *u*, the quarters are chimed in double strokes. After this, the quarter rack turns with its arm *v*⁴ the tumbler *ee*¹, in such a way that its tooth *e* comes out of reach of the rack teeth, while at the same time the rack arm *v*⁵ presses back the pawl *d*³, until it snaps in

behind the arm v^5 , and retains the quarter rack in this position. The activity of the movement is thereby ended, and all its parts are in locking, Fig. 1.

It must still be stated that the quarter rack with the divided arc of its teeth lies within the reach of the tumbler tooth e , during the time in which the hour rack raises the tumbler or the hammer, but the intervals of the corresponding parts of the rack v and snail m are thus that the tumbler tooth e depths either in one of the two large tooth spaces of the quarter rack—which spaces are sufficiently broad so that the tumbler tooth can act undisturbed—or else it depths in front or behind the teeth.

This construction appears to be quite simple, according to the description; the next thing is the touchstone of practice.

Workshop Notes.

Jeweling.—There are doubtless no watches made nowadays that have not at least the balance staff holes jeweled, and there is perhaps no watchmaker who will not admit that the holes of the escapement would in all cases be better for being jeweled. I am sure that there are thousands of European watches that would have gone longer and cost less to repair if they had been jeweled in a few more holes, the Swiss alone excepted, as they are jeweled in even the worst watches in as many holes as possible, but do it so badly that brass holes would in many cases be preferable.

Pivots Blackening.—The quality of the oil has much to do with the blackening of the pivots, and those which have the greatest friction will become discolored first. In ordinary watches jeweled in the third and fourth wheel holes, the lower third wheel pivot will be blackest, it having the greatest friction, from being so close to the action of the center wheel in the pinion; and if the center holes be jeweled, the bottom pivot will generally be found more discolored than the top one from the same cause.

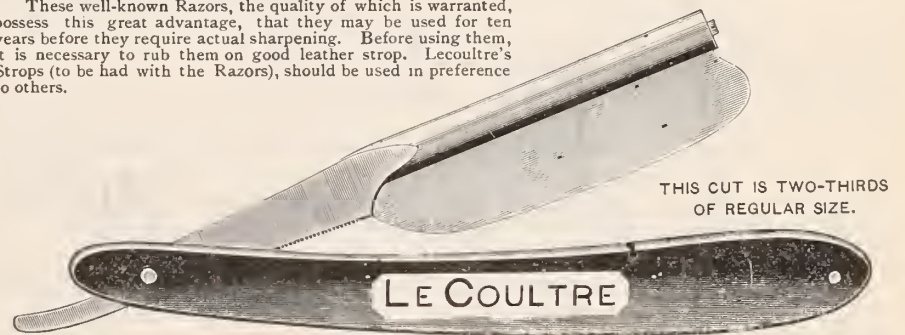
Shape of Jewel Hole.—There has been considerable difference of opinion among watchmakers as to the best shape of a hole; some advocate a long straight hole with a pivot largest at the extreme end to lighten the friction; but no person who has had much experience of the going of watches would think of making a balance-staff pivot unnecessarily weak, and of a very form most liable to injury. A jewel hole should not be straight, but rounded from both ends to the middle, so that the rubbing surface shall be small and equal, whatever the amount of end shake may be.

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The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

DELFT
GLASSWARE.

ARTISTIC Delft decorations are shown in the latest products in the glass and china of the Pairpoint Mfg. Co., 46 Murray St., New York. The Delft glassware is well exemplified in banquet and princess lamps, while the china comprises bonbon boxes, jewel cases, match holders and similar novelties. These goods are up to the standard of their predecessors from the company's New Bedford factory, and are the work of a Dutch artist employed by the Pairpoint Manufacturing Co.

DECORATED
BOHEMIAN GLASSWARE.

SHAPES that are distinctly new and attractive abound in this season's stock of rich decorated Bohemian glassware shown by P. H. Leonard, 78 Reade St., New York. Rose bowls, stem flower holders and vases of many sizes and styles are here displayed in crystal, amber or green engraved glass with rich gold decorations. The assortment of these goods is one of the largest ever carried by this firm.

POPULARITY OF
CUT GLASS SETS.

SETS have held an important place among the holiday pieces of the cut glass of C. Dorffinger & Sons. Prominent among the goods displayed at the firm's salesrooms, 36 Murray St., New York, are two sets which are proving quite popular with the trade. One consists of a richly cut decanter and six similarly cut wine glasses with bowls of blue, amber and red glass, while the other, a cider set, includes a plain crystal pitcher with delicate edge ornamentation, and 12 plain cider glasses.

THE SUCCESSFUL
"OLYMPIA" CUTTING.

THE new "Olympia" pattern recently introduced in the cut glass of L. Straus & Sons, has proved a successful venture. Despite the fact that it is a high grade and therefore expensive pattern, the sale of pieces orna-

mented with the "Olympia" cutting has been remarkably large, even beyond the firm's most sanguine expectations. This is due, without doubt, to the extreme richness of the design, with its great amount of fine detail work, giving the pieces the appearance of a mass of small brilliants.

REAL DRESDEN
NOVELTIES.

A QUANTITY of real Dresden novelties in decorations that will delight the eye of the connoisseur, may now be found in the ware-rooms of Glaenzer Frères & Rheinbold, 80 Chambers St., New York. Vases in all shapes and sizes, tea caddies, cracker jars, tea pots, sugars and creams, cups, chocolate pots and sets, inkstands, trays, desk appointments and boudoir articles are but a few of the many pieces here shown, the decorations, principally Watteau panels, being among the richest in effect that the market has yet contained. Beautiful pieces may be found in the individual tea and other sets ornamented with colored borders outlined in gilt and sprays of Dresden flowers.

DRESDEN AND FRENCH
PLAQUES.

DRESDEN and French plaques are among the latest lines of Lazarus, Rosenfeld & Lehmann, 60 Murray St., New York, that will interest jewelers. They come in rectangular and oval shapes, in large and small sizes for framing, or for use as panels. All are decorated with copies of celebrated paintings, the subjects being almost all of a religious or mythological character. These plaques are also shown in miniature sizes in the same styles and with the same decorations as the larger ones.

BONN PLATES
AND PLAQUES.

LARGE plates and plaques in Delft style and coloring are among the latest novelties in Bonn ware and are proving great sellers. The central parts of the plates are decorated with a large bust of Washington, Napoleon, Beethoven, Rembrandt or other person famous in the history of art, music or statecraft. Upon order, the plates will be made with any portraits desired, whether of historical characters or private individuals.

THE RAMBLER.

Enameled Bronze and Porcelain.

IN the finest establishments devoted to the sale of elegant porcelains, bronzes, bric-à-brac, etc., there is to be seen this season something new in enameled gilt bronze and porcelain in combination, says *The China Decorator*. There is a variety of articles, both ornamental and useful, but the trays are the most attractive and also the most expensive. The flat portion or bottom of the tray is of porcelain, beautifully painted with figures in Watteau style. Garden parties and groups of gayly dressed ladies and gentlemen in costumes of the Louis XV. period are the subjects illustrated. The trays are in all kinds of shapes round, oval, square, diamond shaped and polygons of various angles. They have rims from one to three inches in width of gilt, richly decorated with enamels. Some have handles and others have not. Some of the rims are quite flat, and others slant from the outer edge toward the centre.

The character of the decorations on the bronze varies according to the size and shape of the article and the use for which it is intended, but they are principally Moorish, Persian or arabesque, with all the rich and effective coloring for which the Orient always has, and probably always will, be noted. The reds, blues and yellows are extremely fine, and harmony is never lacking in combining these hues and their many varying tints.

These enameled bronzes have something of the same effect as the Russian enamels on the precious metals, but, of course, are much cheaper in appearance as they are in price. A tray of oblong shape with graceful curves and gilt handles is worth from \$30 to \$50, depending somewhat on the value of the porcelain painting which forms the bottom of the tray. If such a tray were made in Russian enamel work it would be worth about ten times as much.

These enameled bronzes are eminently fitting for gifts. They are extremely rich in appearance, with the glitter as of gold and colorings which cannot but fascinate any one who is at all susceptible to their power. Smaller trays and fancy objects can be had as low as ten dollars, but a gift of this kind would be out of place except

amid equally rich surroundings, and unless the recipient has a suitable place for such, a more useful or an equally ornamental one in porcelain without the enameled bronze would be much more effective.

New Books of Interest.

Ancestry.—Second edition; compiled by Eugene Zieber; published by the Department of Heraldry, of the Bailey, Banks & Biddle Co., Philadelphia, Pa., 1895.

This noteworthy book gives the objects of the hereditary societies and the military and naval orders of the United States, and the requirements for membership therein. The work is complete and will serve as a standard for reference. Supplementary to the main contents are a half dozen pages devoted to the acts of Congress relating to the insignia of war societies.

As might be expected in a publication from this famous jewelry house, the book is an admirable specimen of the printers' and binders' arts. Though bound in paper the workmanship is such as to make the cover strong and durable. The word "Ancestry" in embossed golden letters is the only ornamentation to the cover, which is thus simple and chaste. As a frontispiece is a fine photogravure of a high born woman of the 18th century, which lends tone to the book and serves as an index to its character.

"Ancestry" is an authoritative work and will find a niche in the library of many Americans.

The Philadelphia Record Almanac, 1896.

This annual visitor is more bulky than ever before, and seems to contain all the

records and information that one from time to time desires to seek. It is a good representative of this class of useful publications.

Law Points.

(Compiled from the latest decisions of the highest courts.)

When a contract is complete on its face it cannot be affected by parol evidence.

An action for the price of chattels cannot be maintained until the purchaser accepts them.

The burden of proving the payment of a mortgage debt is on the person alleging such payment.

A tender to an attorney-at-law, to whom the demand has been entrusted for collection, is good.

After a carrier has received property for transportation, it cannot limit its common law liability.

Damages for changing the grade of a street is the difference in value of the premises before and after the change.

False representations in an application for life insurance will avoid a policy based on the truth of such application, though they were not wilfully false.

False representations as to the future earnings of a proposed corporation are fraudulent, if made with intent to deceive, by a person having superior knowledge regarding the matter.

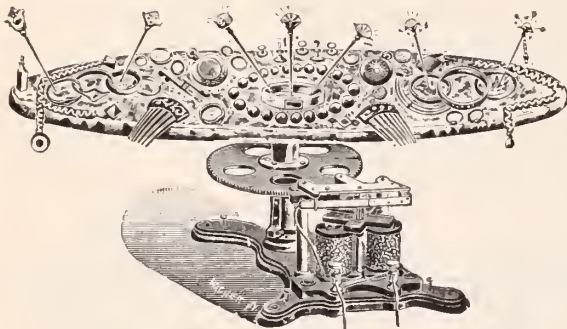
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 ~ No 52 ~

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The Best Attraction in the World—a Moving advertisement in a Window.

OUR ELECTRIC REVOLVING SHOW STANDS

Are of various styles, made especially for jewelers. They are equivalent to a four fold increase of Show Window space. It runs steadily ten hours per day, at an expense of two cents per day. Made to be operated by either battery or electric light current

Send for Circular of Illustrations.

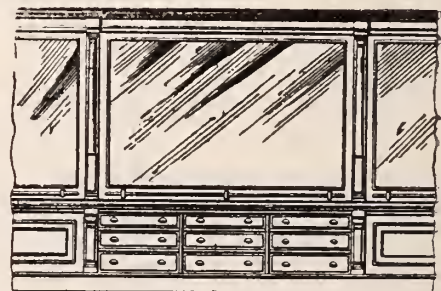
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CALL AND SEE US.

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Having the general agency for the Regina Music Boxes, I am in a position to offer special inducements to dealers.

Remember that there is no Music Box on the market that can compare with the Regina in quality and volume of tone, and durability of construction.

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THE GREATEST ABRASIVE YET DISCOVERED.

Four times the Labor and Expense-saving qualities of Emery, Corundum or other abrasives. Adapted for Lapidary Work, Grinding, Polishing and every operation where a perfect abrasive is necessary. A box of the Crude Carborundum Crystal as taken from the electric furnace, will be sent free to any Jeweler on application.

Hones, Slabs, Files.

Price List of Carborundum Wheels.

ACHESON'S PATENT, February 28th, 1893; February 26th, 1895.

DIAM. IN.	THICKNESS IN INCHES.														MAX. REV.		
	¼	⅜	½	⅝	¾	1	1¼	1½	1¾	2	2¼	2½	2¾	3		3½	4
1	\$.15	\$.15	\$.20	\$.20	\$.20	\$.25	\$.30	\$.30	\$.35	\$.40	\$.40	\$.45	\$.50	\$.50	\$.60	\$.70	18000
1½	.20	.25	.25	.25	.30	.30	.35	.40	.45	.50	.55	.55	.60	.70	.75	.75	14000
2	.20	.30	.30	.30	.35	.40	.45	.50	.55	.60	.60	.65	.70	.75	.85	.90	11000
2½	.25	.35	.40	.45	.50	.55	.65	.70	.80	.90	1.00	1.10	1.20	1.25	1.40	1.50	8000
3	.30	.45	.55	.60	.65	.75	.85	1.00	1.15	1.25	1.40	1.50	1.60	1.75	2.00	2.20	7400
3½	.40	.50	.65	.70	.80	1.00	1.15	1.30	1.45	1.65	1.80	1.95	2.10	2.20	2.55	2.90	6300
4	.50	.60	.75	.85	1.00	1.20	1.40	1.60	1.80	2.00	2.20	2.40	2.60	2.80	3.20	3.60	5500
5	.70	.85	.95	1.15	1.25	1.60	1.95	2.30	2.60	3.00	3.20	3.65	3.95	4.25	4.90	5.55	4400
6	.95	1.10	1.30	1.55	1.75	2.20	2.70	3.15	3.60	4.10	4.55	5.00	5.45	5.90	6.80	7.70	3700
7	1.25	1.45	1.65	1.95	2.30	2.95	3.50	4.15	4.80	5.40	6.00	6.60	7.20	7.80	9.00	10.25	3160
8	1.50	1.70	2.00	2.40	2.80	3.60	4.40	5.20	6.00	6.75	7.55	8.30	9.10	9.90	11.45	13.00	2770
9	1.80	2.10	2.40	2.90	3.35	4.30	5.30	6.25	7.25	8.20	9.15	10.10	11.10	12.05	14.00	15.90	2460
10	2.15	2.50	2.85	3.45	4.00	5.15	6.30	7.45	8.60	9.75	10.90	12.00	13.20	14.35	16.60	18.90	2210
12	2.65	3.10	3.70	4.50	5.25	6.80	8.40	9.95	11.50	13.05	14.60	16.20	17.75	19.30	22.45	25.50	1850
14			5.05	6.05	7.00	9.00	11.00	13.00	15.00	16.95	18.95	20.95	22.95	24.90	28.90	32.80	1580
16					9.10	11.70	14.30	16.85	19.95	22.00	24.55	27.15	29.70	32.30	37.40	42.50	1380
18					11.25	14.45	17.70	21.00	24.25	27.50	30.75	34.00	37.25	40.50	47.00	53.50	1230
20						17.50	21.55	25.55	29.60	33.70	37.80	41.90	45.95	50.00	58.00	66.00	1100

CUT THIS OUT.

The wheels are made with a vitrified bond and pressed under hydraulic pressure. Those over three inches in diameter are turned up after firing. The same numbers are used to designate the degrees of fineness, as are used with Emery, and the wheels are made in seven degrees of hardness, marked SSS, SS, S, M, H, HH, HHH, from extremely soft to extremely hard. In ordering, state diameter, thickness, hole number and hardness.

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BECAUSE they are the only firm in the Empire City who are bona fide manufacturers, importers, exporters, and wholesale dealers in all lines of goods that pertain to the jewelry trade. Their twenty-three departments require seven double floors. With one firm expense (instead of 23), and minimum rental, they are in a position to quote prices and sell goods on a margin ordinarily asked by Legitimate commission houses.

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ESTABLISHED HALF A CENTURY.

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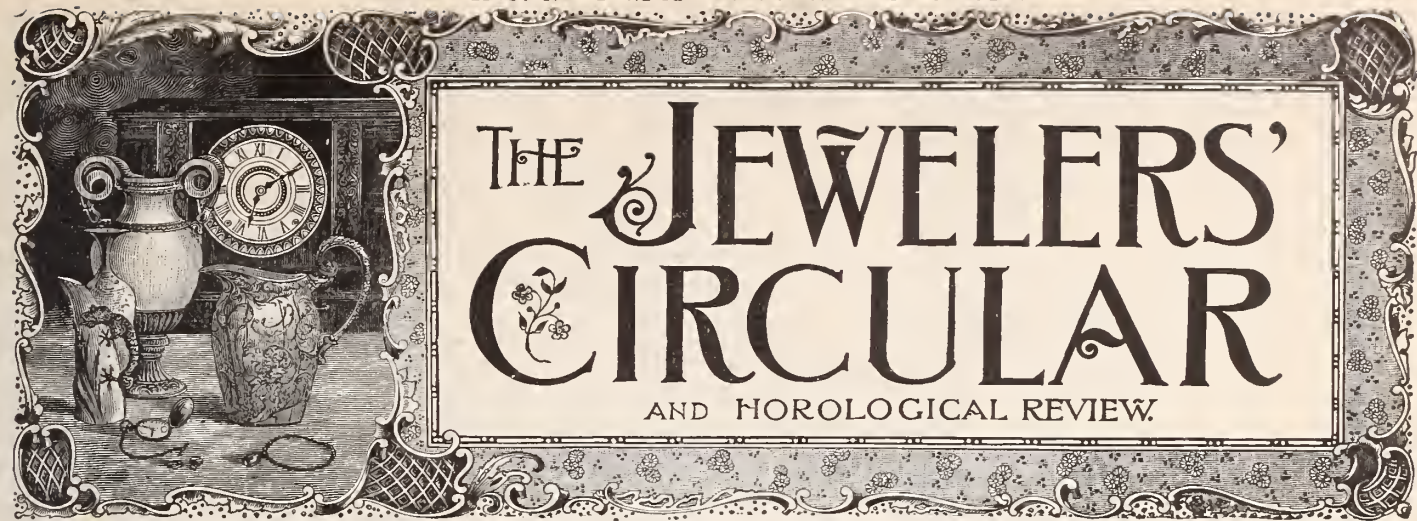


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AND HOROLOGICAL REVIEW.

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VOL. XXXI. NEW YORK, WEDNESDAY, DEC. 25, 1895. NO 21.

GOLD AND SILVER SMITHING OF THE RENAISSANCE. AS ILLUSTRATED BY THE WORKS IN THE SOUTH KENSINGTON MUSEUM.

BEFORE the close of the fifteenth century many causes were combining to bring about a change in the arts of painting, sculpture and architecture. The taking of Constantinople by the Turks, the council of Florence, and the reunion of the Greeks, brought the Greek language and literature to the knowledge of the Italians. Printing was invented and the works of the ancient poets and writers, Greek and Latin, known heretofore only by manuscripts, were put within reach of the learned and welcomed with enthusiasm. This was the "Renaissance" or revival of the ancient learning. We have in our day but a faint conception of the delight and excitement which this revival produced throughout all Europe, more especially in Italy. It must be enough to say that the arts, and that of the goldsmith with others, were engaged wholly in the new range of thought and of aspirations which possessed the rising generation. Vessels for religious use were made according to the prevailing fashions. In the mon-

strance given in the woodcut on the following page decorated with translucent and painted enamel, the reader can see an example of these renaissance changes. Numberless grand old re-

liquaries, chalices, and other vessels were broken up, melted, and remade, all over Europe, in Italy and France especially. The lovers of the new style had no sort of

service. The peninsula of Italy had been cleared of foreign armies mainly through the activity of the popes. They and all the princes of Italy enjoyed a freedom and a

renewed prosperity to which they had long been strangers. The popes became patrons of the poets and artists of their age, and their influence in this respect reached beyond the boundaries of their own states into most of the countries of Europe.

The earliest works of the renaissance, known in Italian as the "quattrocento" period, partook of the character of the age that was drawing to a close and of the new ideas. This union of two styles was more common in the French, Flemish, Burgundian, German, and English art than in that of Italy, but it is to be noticed in the metal work of Italy as well. The seriousness and simplicity of traditions so long followed prevented artists trained in the earlier schools and workshops from throwing themselves into the broader and bolder lines and forms of the art of ancient Rome. Hence there



MEDALLION. GERMAN, 16TH CENTURY.
 IN THE KENSINGTON MUSEUM.

sympathy, such as we feel, with the splendor or skill of earlier generations.

The Church even took a lead in these changes as regards all arts concerned in her

is a singular sweetness and tenderness in much of the work of the early artists of the revival. The goldsmith had been the type of the complete artist during the middle

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Four times the Labor and Expense-saving qualities of Emery, Corundum or other abrasives. Adapted for Lapidary Work, Grinding, Polishing and every operation where a perfect abrasive is necessary. A box of the Crude Carborundum Crystal as taken from the electric furnace, will be sent free to any Jeweler on application.

Hones, Slabs, Files.

CUT THIS OUT.

Price List of Carborundum Wheels.

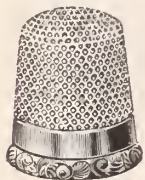
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DIAM. IN.	THICKNESS IN INCHES.															MAX. REV.	
	1/4	3/8	1/2	5/8	3/4	1	1 1/4	1 1/2	1 3/4	2	2 1/4	2 1/2	2 3/4	3	3 1/2		4
1	\$.15	\$.15	\$.20	\$.20	\$.20	\$.25	\$.30	\$.30	\$.35	\$.40	\$.40	\$.45	\$.50	\$.50	\$.60	\$.70	18000
1 1/2	.20	.25	.25	.25	.30	.30	.35	.40	.40	.45	.50	.55	.60	.60	.70	.75	14000
2	.20	.30	.30	.30	.35	.40	.45	.50	.55	.60	.60	.65	.70	.75	.85	.90	11000
2 1/2	.25	.35	.40	.45	.50	.55	.65	.70	.80	.80	1.00	1.10	1.20	1.25	1.40	1.50	8800
3	.30	.45	.55	.60	.65	.75	.85	1.00	1.15	1.25	1.40	1.50	1.60	1.75	2.09	2.20	7400
3 1/2	.40	.50	.65	.70	.80	1.00	1.15	1.30	1.45	1.65	1.80	1.95	2.10	2.20	2.55	2.90	6300
4	.50	.60	.75	.85	1.00	1.20	1.40	1.60	1.80	2.00	2.20	2.40	2.60	2.80	3.20	3.60	5500
5	.70	.85	.95	1.15	1.25	1.60	1.95	2.30	2.60	3.00	3.30	3.65	3.95	4.25	4.90	5.55	4400
6	.95	1.10	1.30	1.55	1.75	2.20	2.70	3.15	3.60	4.10	4.55	5.00	5.45	5.90	6.80	7.70	3700
7	1.25	1.45	1.65	1.95	2.30	2.95	3.50	4.15	4.80	5.40	6.00	6.60	7.20	7.80	9.00	10.25	3160
8	1.50	1.70	2.00	2.40	2.80	3.60	4.40	5.20	6.00	6.75	7.55	8.30	9.10	9.90	11.45	13.00	2770
9	1.80	2.10	2.40	2.90	3.35	4.30	5.30	6.25	7.25	8.20	9.15	10.10	11.10	12.05	14.00	15.90	2460
10	2.15	2.50	2.85	3.45	4.00	5.15	6.30	7.45	8.60	9.75	10.90	12.00	13.20	14.35	16.60	18.90	2210
12	2.65	3.10	3.70	4.50	5.25	6.80	8.40	9.95	11.50	13.05	14.60	16.20	17.75	19.30	22.45	25.50	1850
14			5.05	6.05	7.00	9.00	11.00	13.00	15.00	16.95	18.95	20.95	22.95	24.90	28.90	32.80	1580
16					9.10	11.70	14.30	16.85	19.95	22.00	24.55	27.15	29.70	32.30	37.40	42.50	1380
18					14.45	17.70	21.00	24.25	27.50	30.75	34.00	37.25	40.50	47.00	53.50	60.00	1230
20					17.50	21.55	25.55	29.60	33.70	37.80	41.90	45.95	50.00	58.00	66.00		1100

The wheels are made with a vitrified bond and pressed under hydraulic pressure. Those over three inches in diameter are turned up after firing. The same numbers are used to designate the degrees of fineness, as are used with Emery, and the wheels are made in seven degrees of hardness, marked SSS, SS, S, M, H, HH, HHH, from extremely soft to extremely hard. In ordering, state diameter, thickness, hole, number and hardness.

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Fine Wedding Rings.

Successors to HILDRETH MFG. CO.,

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This Handle is applied to Letter Openers, Nail Files Polishers, Button Hooks, Shoe Horns and a large number of toilet and manicure goods.

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Curb—in all sizes—Chased or Polished Silver and Gold, Light and Heavy Weight, with Padlocks or Snap and Trilby Heart. Very popular.

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In both Gold Plate and Sterling Silver. New patterns constantly being added to our already choice line.

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Scissors, large and small, straight and curved, Button-hole, in Silver and some in Gold plate, beautiful designs, and of Henckel's German Steel.



No. 366 4 1/2 INCHES LONG.
Files, Cuticle Knives, Nail Polishers, Paste and Powder Boxes, Trays for the Dresser, Tweezers, Curlers, and Cases for Pocket Files and Combs.

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Our Sterling Silver Dripless Tea Strainer, Butter Picks, Mustard Spoons, Butter Spreaders, Butter Plates, Fruit Knives, Letter Openers, Candle Sticks, Game Counters, Ink Erasers, Stamp and Match Boxes *suggest* that we can furnish a multitude of the most useful and ornamental articles that can be furnished by any manufacturer. (Over 400 Sterling Silver Novelties.)



No. 275/1256 GOLD PLATE
No. 279/1302 STERLING

262/1328 SIZE OF THIS CUT.
261/1330 SIZE LARGER.
263/1383 SIZE SMALLER.

NEW YORK:
178 BROADWAY.

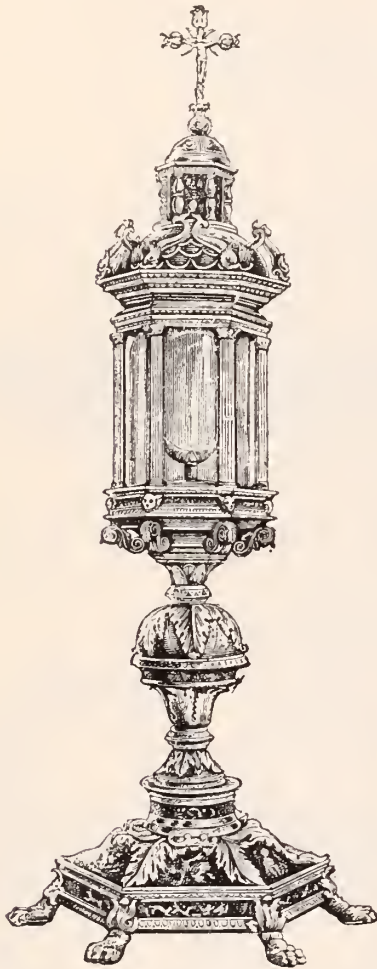
Providence, R. I.
100 Richmond St.

CHICAGO:
167 DEARBORN ST.

Foster & Bailey,

Manufacturing Jewelers AND SILVERSMITHS.

ages. He worked in all materials and produced an infinite variety of designs for all sorts of things, from enameled and gilt reliquaries to brooches, belts, buckles, and jewelry, on every scale of size and mag-



MONSTRANCE. ITALIAN, 15TH CENTURY.

IN THE KENSINGTON MUSEUM.

nificence. Under the revival it will be found that many of the greatest painters, sculptors and architects had been goldsmiths first, or had got their education in art in the workshops of master goldsmiths, still schools of every kind of artistic accomplishment.

Francesco Francia, a goldsmith of Bologna, is spoken of by Vasari for the excellence of his enameling on metal in relief. He was celebrated as a sinker or cutter of dies for coinage and for medals, a kind of work which was much favored by the Italian princes of the late fifteenth century, of whom many beautiful portraits were made in this particular form. He did not learn painting till after he had grown to manhood, though it is as a painter that he has become famous in after ages. His metal work so far as we can judge of it from his painting, like that of Sandro Botticelli (to whom the design of a pax, which is engraved, is attributed) partook of the tender and serious beauty that belonged to the earlier times. Domenico Ghirlandajo, so

called from the garlands he made of jewels for the Florentines, was another trained under a goldsmith, who became a painter in later life and is known to us by his paintings. A still more celebrated name is that of Andrea del Verrocchio, the master of Leonardo da Vinci in painting, and the sculptor of the statue of Bartolommeo Colleoni in front of the church of SS. Giovanni e Paolo in Venice, the earliest and the grandest of modern equestrian statues. He has been named among the goldsmiths employed on the silver altar of St. John. He was sent for by Pope Sixtus IV. to restore the images of the apostles in the pontifical chapel. Another goldsmith of great name was Ambrogia Foppa, called Caradoffo, of Milan. He was skilled in the whole range of goldsmiths' work, principally (says Vasari) in enameling on relief and in medal cutting. Michelagnolo di Giuliano was a goldsmith of Florence much employed by Lorenzo and Giuliano de Medici, for whom he made embossed armor, enamels, niellos, and jewelry of every kind. He was the first teacher of the goldsmith whose name stands above all others of the revival of the sixteenth century, Benvenuto Cellini, who writes of Giuliano with much praise in his autobiography.

THE SIXTEENTH CENTURY.

The goldsmiths' work of the sixteenth century reached its greatest splendor and beauty in the hands of Benvenuto Cellini. He represents the goldsmiths, the silversmiths and the jewelers of the revival, as Michael Angelo and Raphael represent the painters and sculptors. Born in the year 1500 he was apprenticed at thirteen to Michael Angelo. From him he went to the workshops of many goldsmiths in Florence, Pisa, Bologna and Siena. At nineteen he went to Rome. He returned to Florence, but was driven away in consequence of a fray, then went back to Rome, and entered the service of Clement VII. for whom he made coins and medals. He took the military command of the castle of St. Angelo, and while there took to pieces the jewels of the pope by special command to get money to pay the troops while the pontiff was besieged by the Spaniards. According to his own account they produced four hundred pounds of gold. During 14 years he worked at jewelry and goldsmiths' work for the sovereign pontiff, paying visits to Naples, Florence, Venice, and other cities of Italy, making some stay in Padua. From thence he traveled to Geneva, Lyons and Paris. He was introduced to Francis I. but again returned to Rome, and was imprisoned on the charge of having robbed the castle of St. Angelo of some of the treasure he had got together during the siege. He was released and went to Paris in 1540. Cellini spent five years in Paris, then quarrelled with the Duchess d'Estampes, and got permission to return to Italy. There he took service with Cosmo dei Medici in Florence and worked for him till his death in 1570. During these years he undertook the mint of the grand duke, made beautiful jewels

for the duchess, and executed several important pieces of bronze sculpture. Vasari speaks of his many works in gold, enamel, and jewelry set with precious stones, as of the highest merit. He covered the vessels he executed with small figures, such as a chalice of gold ordered by Clement VII., the cup of which was supported by the theological virtues. His jewels were enriched with figures on a minute scale. A necklace containing a history of the Passion, with separate compositions in each of its links, has been exhibited by Lady Mountcharles in the Kensington Museum; it might without improbability be attributed to Cellini. A book of hours is in the museum of the Duke of Saxe Coburg, the cover of which ornamented with little figures and compositions in enameled gold is attributed to him. A salt cellar of his workmanship is in the museum of Vienna. A book cover of exquisite workmanship with compositions relating to the fountain of youth and other poetic subjects, is in the Kensington collection, No. 736. 64; it comes, probably, from the admirable school of jewelers established by Cellini in France, if not by the great artist himself. There are two precious cups attributed to Cellini at Munich and, it need not be said, a vast number of jewels are ascribed to him on no sufficient authority. Considering the number of rich and costly cups, vases and jewels he is known to have made and the value that was set on them in his own day and since, it is not unreasonable to suppose that many of his works must still remain, cautious as we should be in accepting the claim of his authorship.

(To be continued.)

Will of Stanton B. Champlin.

PROVIDENCE, R. I., Dec. 18.—The last will and testament of the late Stanton B. Champlin, of the manufacturing jewelry concern of S. B. Champlin & Son, was probated in the Municipal Court yesterday and his widow, Mrs. Waity A. Champlin, and son, George B. Champlin, were appointed executors without bond.

By the provisions of the will, which is dated Feb. 13, 1890, his son, George B. Champlin, receives all right, title and interest in the land and building at the corner of Ship, Clifford and Chestnut Sts., and all the property, estate and business belonging to the firm of S. B. Champlin & Son, together with the right to collect all sums of money owing said co-partnership for his own use, upon the condition, however, that he shall pay all debts and discharge all the liabilities of the said firm.

To his wife he bequeaths all the rest, residue and remainder of all property and estates, she to pay all of his individual liabilities.

J. B. Price, jeweler, Wilmington, Vt., suddenly left town recently, with his wife taking property with him that was not his own. Word was sent to Readsboro to detain him and some of the property was recovered.



R. Wallace & Sons Mfg. Co.
 Trade Mark.
 R.W. & S.
 Sterling,
 SILVERSMITHS.

BRANCH HOUSES:—NEW YORK, 226 Fifth Ave.; CHICAGO, 109 Wabash Ave.; SAN FRANCISCO, 120 Sutter Street.

F. M. WHITING COMPANY, SILVERSMITHS.

Factory and Main Office,
NORTH ATTLEBORO, MASS.



New York Office,
1128 BROADWAY

—ADDRESS ALL COMMUNICATIONS TO FACTORY.—

Our new NEAPOLITAN pattern is now ready. Dealers will do well to withhold all orders until they have inspected this new and artistic design in flatware.

A. J. HEDGES & CO., MANUFACTURERS OF GOLD, VARIEGATED AND ENAMELED JEWELRY.



VEIL PIN

*Black and White Enameled
Goods a Specialty.*

VEIL PINS, SCARF PINS, HAT PINS, LACE
PINS AND BROOCHES.

GOLD AND SILVER GARTER BUCKLES.
CHATELAINES, SIDE COMBS, LINK BUTTONS.

6 MAIDEN LANE, NEW YORK.

FACTORY:

90 MECHANIC ST., NEWARK, N. J.

Nail Polishers

AND OTHER

QUICK SELLERS

ARE MADE BY

CODDING BROS. & HEILBORN,

North Attleboro, Mass.

CAMPBELL-METCALF SILVER CO.,
SILVERSMITHS,



ALL GOODS 925/1000 FINE.

Factory: Providence, R. I. Offices: New York and San Francisco.

JACOT & SON,

Importers and Manufacturers of

Musical Boxes,

DECKER BUILDING,
Union Square, New York.

WOOD & HUGHES, STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.,
FINE QUADRUPLE PLATED WARE,
No. 16 JOHN STREET, NEW YORK.
206 Kearney St., San Francisco, Cal.
HASKELL & MUEGGE, Agents.

FERD. FUCHS & BROS. SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,
808-810 Greenwich St., - New York.



TOWLE MFG. CO., Silversmiths,

NEWBURYPORT, MASS.

149-151 State St., Chicago, Ill.

ROY SOLID GOLD CASES PHOTO MINIATURES

TRADE MARK REGISTERED. ON ENAMEL. NEW PROCESS.
NEW YORK. BROOKLYN. CHICAGO. SAN FRANCISCO.

"The Benedict."

(TRADE MARK.)

The Perfect Collar Button.



END VIEW.



SIDE VIEW.

MADE IN GOLD, STERLING SILVER
and ROLLED PLATE.

Enos Richardson & Co.,

23 Maiden Lane,

New York,

Sole Manufacturers.

Schedules of Hoffman S. Dorchester.

PROVIDENCE, R. I., Dec. 18.—The schedules of assets and liabilities of Hoffman S. Dorchester, who for several years past conducted the manufacturing jewelry business on Page St. under the style of Brown & Dorchester, have been filed. This firm assigned to George L. Vose, on Aug. 19, 1895. The schedules are as follows:

Assets: Machinery, tools, fixtures, etc., \$7,680; stock, etc., \$10,092.16; gold and silver solders, \$645 00; cash on hand, \$1.09; cash in bank, \$3.06; book accounts, \$4,561.39; actual assets, \$14,099.50. Other assets: Kent & Stanley Co.'s notes of \$975.00, pledged to the Weybosset National Bank; equity in real estate at Riverview, R. I., above first mortgage of \$1,800, estimated at \$1,900; but this equity is included in the mortgage to the Weybosset National Bank securing \$10,500.

The liabilities amount to \$5,287.39; contingent liabilities at Weybosset National Bank, on trade paper, \$1,625. The principal creditors are: Weybosset National Bank \$10,500 00; Emily N. Dorchester, \$2,500 00; A. R. Dorchester, \$1,793.25; Susan B. Harrington, \$500.00; M. S. Brown, \$500.00; E. R. Butler, \$425.00; Horace Remington & Son \$905.00; J. Brigg & Sons' Co. (stock), \$1,035.57; Albert Lorsch & Co. (stones), \$1,290.76; H. C. Luther & Co., \$399.64; Rhode Island Electric Protection Co., \$272.00; L. J. Osler, \$180.14; Charles F. Sanford, \$176.71; George Bunce,

(insurance), \$171.39; Kent & Stanley Co., \$12.468; R. P. Gifford, \$220 00; Estate of Arnold W. Brown, \$33,051.21; preferred liabilities (labor), \$444.33.

Proceedings of the Jewelers' Security Alliance.

At a meeting of the executive committee of the Jewelers' Security Alliance, held at the Alliance office, the 13th inst., the following were admitted to membership:

J. L. Ackerman, Monon, Ind.; Chas. F. Artes, Evansville, Ind.; F. Broemer, 282 Grand St., New York; H. O. Bailey, Emporia, Kan.; Henry J. Bridger, 476 1/2 Fulton St., Brooklyn, N. Y.; H. B. Cubbison, New Castle, Pa.; The Cornwell Jewelry Co., Pueblo, Col.; Davis & Ewing, Kent. O.; R. B. Fisher, Greensburg, Pa.; Oldey Grafton, Huntingdon, Ind.; Wm. Glover, Jr., Hazelton, Pa.; L. Heller & Co., 240 Adams St., Chicago, Ill.; Henry Iversen & Co., Corsicana, Tex.; Jenkins & Mattson, 1307 Broadway, New York; W. C. Korth, 103 Monticello Ave, Jersey City, N. J.; Harry P. Lowell, Augusta, Me.; Henry Maier, Allegheny, Pa.; W. M. Maxhew, Cañon City, Col.; Strauss & Macomber, New London, Conn.; J. D. Rowland, Van Wert, O.; John Schmidt, 159 Myrtle Ave., Brooklyn, N. Y.; Augustus Schwerter, 52 Fulton St., New York; Joseph Stevenson, 26 Wabash St., Pittsburgh, Pa.; J. P. Slattery, Manchester, N. H.; T. T. Tress, 99 N. High St., Columbus, O.; Geo. H. Thoma,

Three Rivers, Mich.; O. H. Wright, Ithaca, N. Y.; W. H. S. Wetherby, Clyde, N. Y.; J. Wiss & Son, 755 Broad St., Newark, N. J.; Wm. H. Welch, Demopolis, Ala.; Wayne Young, Caldwell, O.; Courvoisier-Wilcox Mfg. Co., 403 Washington St., Boston, Mass.; Hamann & Koch, 5 and 7 Maiden Lane, New York.

Litigation Over a Punch Bowl Made by Paul Revere.

BOSTON, Mass., Dec. 12.—A silver punch bowl of Revolutionary fame was the subject of litigation in the Supreme Court before Judge Barker to-day. The punch bowl was given to the Sons of America by Paul Revere and was kept by that organization as a treasured memento for a number of years. Later, one of their number, named Mackay, bought the interest of the others, and since that time the Revolutionary relic has been in the family of the Mackays. A short time ago Richard Mackay, of Boston, died, the possessor of the bowl. He left two sons, William and George H. Mackay.

Both now claim the right to the prize, but William, the elder, claims it as his right exclusively by virtue of seniority. He brings the bill in equity to compel the administrator, Henry M. Williams, and his brother, George H., to turn the bowl over to him, alleging that in addition to his right by seniority, his father, prior to his demise, expressed the wish that the Revolutionary relic be handed down in the family through each succeeding eldest son.

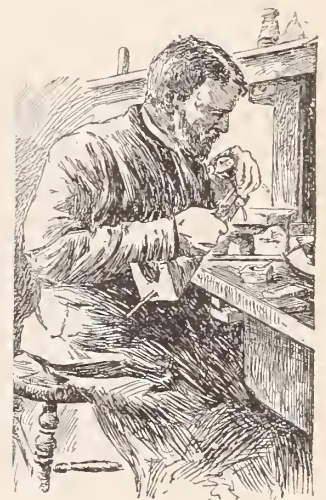


THE DIAMOND DIGGER.

CUTTERS OF DIAMONDS.

OPPENHEIMER BROS. & VEITH.

DEALERS IN WATCHES.



THE DIAMOND CUTTER.

65 NASSAU ST.,

PRESCOTT BUILDING,
JOHN AND NASSAU STS.,

NEW YORK.



THE DIAMOND WEARER.

LONDON:

10 HATTON GARDEN.

AMSTERDAM:

TULP STRAAT NO. 2.

DIAMONDS.
Wm. S. Hedges & Co.,
 IMPORTERS OF
 Diamonds and Precious Stones.
DIAMOND JEWELRY.
 170 Broadway, New York.
 22 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

182 BROADWAY, COR. JOHN STREET,
 NEW YORK.

Venetian Building, 34 & 36 Washington St.
 CHICAGO, ILL.

L. BONET,

ESTABLISHED 1866.

PRECIOUS STONES,
 CAMEO PORTRAITS, WORKS OF ART,
 927 BROADWAY, NEW YORK.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

HENRY FERA,

IMPORTER AND CUTTER OF

DIAMONDS

PRESCOTT BUILDING,

65 Nassau St. cor. John NEW YORK.

FACTORY

60 Fulton St., NEW YORK.

Cutting for the Trade a Specialty,

Purchasers

.. OF ..

RARE GEMS,

PRECIOUS STONES
 AND ALL GOODS FOR
 JEWELRY,

ADDRESS

R. A. KIPLING, Paris,
 19 Rue Drouot, France.

**Jewelry and Silver Fashions of
 the Holiday Season.**

A LADY'S RAMBLES AMONG THE JEWELERS.

The present mania for Louis XV. styles has added to the sumptuousness of the modern woman's jewel cases, for many of the brooches, coronets and watches are copies of the old court jewelry.

Stands for playing cards consist of a pierced work case of silver, mounted on end in an oblong silver tray.

*

A cut glass inkstand with silver mounts, much favored this season, is square in form.

*

The wearers of glasses appreciate the convenience and safety afforded by cases of velvet and leather, with silver trimmings.

*

Zone shaped belt clasps, incrusting with small stones and receiving additional enrichment from colored enamels, lend distinction to the simplest evening gown.

*

Included among articles in silver which our grandmothers never missed but which the modern housewife craves, are bread forks, marrow scoops, pea servers, jelly knives and cracker spoons.

*

Every traveler is alive to the desirability of a large alligator satchel completely fitted with silver and cut glass appurtenances.

*

Rings for men continue to be richly curved and chased, Indian style, with stones imbedded.

*

The silver skirt grip, a practical device for securing the back of the skirt to the belt, recommends itself to tidy women.

*

Unique among rattles for children are rings of pearl or ivory, one-half of which represents the man in the moon, while the other half is furnished with tiny silver bells.

*

Mahogany cabinets in Louis XV. style attract with the artistic marquetry designs with which they are decorated.

*

This season's products in hand carved busts, statuettes and groups, in ivory, delighted the holiday shoppers.

*

In art furniture, nothing exceeds in popularity, perhaps, the small gilt tables mounted with Venetian plaques, which form almost the entire top, there being just sufficient gilt showing to provide a suitable frame for the plaque.

*

Fast selling articles just now are bonbon dishes and nappies of all kinds in cut glass and fine china.

ELSIE BEE.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT
 IN QUALITY AND PERFECT IN FINISH.
 WE MAKE EVERY VARIETY OF FINGER
 RINGS

J. B. BOWDEN & Co.,

3 MAIDEN LANE,

 **NEW YORK.**

BRANCH OFFICE :
 206 KEARNY STREET
 SAN FRANCISCO CAL.

**Wm. Rogers Mfg. Co. Obtain a Decision
Against the R. W. Rogers Co.**

The United States Circuit Court of Appeals Wednesday handed down its opinions on the appeals from the decisions of the Circuit Court, which granted the preliminary injunctions restraining Wm. A. Rogers and the R. W. Rogers Co., of New York, from making or selling silver plated ware stamped "Rogers," pending the suits brought by the Wm. Rogers Mfg. Co., Hartford, Conn.

The Circuit Court of Appeals has reversed the order granting the injunction against Wm. A. Rogers, and sustained the injunction against the R. W. Rogers Co. The opinion in the latter case written by Judge Shipman, enters into the history of the Wm. Rogers Mfg. Co. and predecessors, and then takes up the life of R. W. Rogers in connection with the silver plate trade and the history of the R. W. Rogers Co., together with their connection with the Carter-Crume Co., of Niagara Falls. Then Judge Shipman states as follows:

"Notwithstanding the generalities of the affidavits of Jameson and Moore, it is evident that the scheme was a reproduction of the old scheme in which Rogers was engaged in 1880 and by which he sold his name as a decoy or permitted his name to be used for hire to deceive the public. There cannot be much controversy in regard to the aspect with which the law regards the state of facts disclosed in the affidavits. The fair and honest use of a person's own name in his ordinary and legitimate business, although to the detriment of another, will not be interfered with. A tricky, dishonest, and fraudulent use of a man's own name, for the purpose of deceiving the public and of decoying it to a purchase of goods under a mistake or misapprehension of facts, will be prevented. Every case under this branch of the law of trademarks turns upon the question of false representation or fraud. In this case Rogers helped to establish a corporation which took his name for the purpose of inducing the public to think that they were buying the well known Rogers goods, and for the purpose of surreptitiously obtaining the advantage of a good reputation which another manufacturer had given to the articles stamped with that name. The use by the defendant corporation of this name is not merely an injury to the complainant, but it is an intentional fraud upon the public. The difference in the result with which a court of equity follows an honest and a dishonest use of one's own name, although each use injured the person who had honestly acquired a use of the name as a trade name, is shown in the valuable case of Wm. Rogers Mfg. Co. *vs.* Rogers & Spurn Mfg. Co., 11 Fed. Rep. 498, and Lane *vs.* Simpson, 54 Conn. 527. where, as well as in Rogers & Brother *vs.* Rogers, 53 Conn. 121, a large number of the reported cases upon this portion of the law of trademarks are collected.

ESTABLISHED 50 YEARS.

LANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 Tulp Straat,
AMSTERDAM.

1 St. Andrews St.,
Holborn Circus,
LONDON E. C.



TRADE MARK.

ESTABLISHED 1841

CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE.

NEW YORK.

A. CARTER, JR.
A. K. SLOAN.
C. E. HASTINGS.

GEO. R. HOWE.
WM. T. CARTER.
WM. T. GOUGH.

FACTORY, NEWARK, N. J.

1866: Nassau St. **W. E. MOUTOUX** 1895: 2345 8th Ave.
NEW YORK.

HAIR * JEWELRY.

The only manufacturer remaining in the United States. 1896 CATALOGUE READY SOON.
Please order from any New York Catalogue.

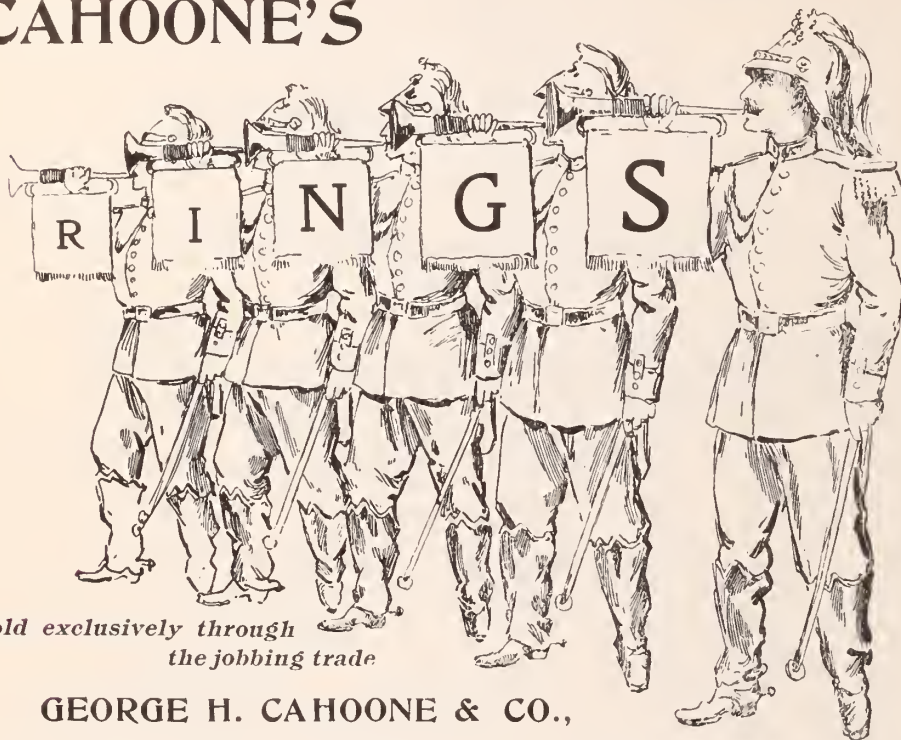
HERMAN KOHLBUSCH, SR.



Established 1859
Manufacturer of
FINE BALANCES
AND WEIGHTS for
every purpose
where accuracy is
required. 59 Nas-
sau Street, cor.
Malden La. N. Y.
Repairs (any make)
promptly made.



A STRONG LINE FOR 1896. CAHOONE'S



Sold exclusively through
the jobbing trade

GEORGE H. CAHOONE & CO.,

Kent and Stanley Bldg., Providence, R. I. 21 Maiden Lane, New York.

SURPASSED ALL RECORDS!

AT THE OBSERVATORY OF GENEVA, OUT OF TEN
MOVEMENTS (CONSECUTIVE NUMBERS,) THE

CHAS. MEYLEN WATCHES



OBTAINED
4 MEDALS
AND
6 DIPLOMAS.



MATHEY BROS., MATHEZ & CO.,

— SOLE AGENTS, —

21 AND 23 MAIDEN LANE, NEW YORK.

PLAIN AND COMPLICATED WATCHES.

JUST RECEIVED FOR THE HOLIDAYS AN EXTENSIVE LINE OF FINE

ENAMELED AND DIAMOND WATCHES.

“The order of the Circuit Court is sustained with costs of this Court.”

Judge Wallace concurs with Judge Shipman, but places his concurrence “on the broad ground that a body of associates who organize a corporation for manufacturing and selling a particular product are not lawfully entitled to employ as their corporate name in that business the name of one of their number when it appears that such name has been intentionally selected in order to compete with an established concern of the same name, engaged in similar business, and divert the latter's trade to themselves by confusing the identity of the products of both and leading purchasers to buy those of one for those of another. No person is permitted to use his own name in such a manner as to inflict injury upon another. The incorporators chose the name unnecessarily, and having done so for the purpose of unfair competition, cannot be permitted to use it to the injury of the complainant.”

In the action against Wm. A. Rogers, who deals in plated forks and spoons stamped with his name, the court says that there are indications in the affidavits that he was trading upon his own name to deceive the public and cites examples in the evidence, but goes on to say: “There are some indications of an unworthy purpose to gain an advantage from a name well known to the purchasers of silver plated ware, but the affidavits do not contain sufficient facts to justify the conclusion that Rogers was using his name unfairly and dishonestly in the business in which he was entitled to use it. The order of the Circuit Court is reversed with costs.”

Trade Conditions Among Iowa Jewelers.

BURLINGTON, Ia., Dec. 20.—The holidays brought the usual revival of business. While heavy purchases have been few the general run of custom has been better than last year.

Iowa farmers are beginning to realize on their immense corn crop, and, as a result, have patronized the jewelers. Trade excursions, which are being run in over the various roads by the Citizens' Association, have been taken advantage of by local firms, and watch, clock and jewelry advertisements are inserted freely in the small country weeklies along the line of the excursion trade, with more than satisfactory results.

Taken all in all the local jewelers expect the year to wind up with better results than last year.

An auction sale is in progress at the store of the Solomon Jewelry Co., Roanoke, Va.



Send
For
New
Price
List.

HENRY C. HASKELL,
11 John St., New York.

Two Years' Dull Business Cause the Failure of O. W. Wallis & Co.

CHICAGO, Ill., Dec. 20.—In the failure of O. W. Wallis & Co., Tuesday, one of the oldest jobbing houses of the west yields to the severe strain of the dull seasons of two years past. Monday night Mr. Wallis gave to the American Trust and Savings bank a chattel mortgage for \$9,755.79, securing six notes previously given to the bank. At 11 o'clock A. M., Tuesday, the bank took possession on the mortgage and posted a notice on the door to that effect.

At 11:45 o'clock Wednesday Mr. Wallis made an assignment in favor of all merchandise creditors, and Homer B. Galpin, room 409, 21 Quincy St., was appointed assignee of the property and effects subject to the prior rights of the American Trust and Savings bank. On taking possession the bank immediately began an inventory of stock, book accounts and fixtures, and while the details of the inventory have not been made known, a creditor was informed that the assets would be practically \$18,000, figured on a cost basis.

The liabilities are stated by Mr. Wallis to THE CIRCULAR correspondent to be between \$35,000 and \$40,000. Of this the amount due the bank must first be deducted before the assignee takes charge, and the history of previous failures would indicate that a forced sale to liquidate the bank's indebtedness would leave nothing for the merchandise creditors. Efforts will be made to have the creditors come together to take some action that will save to them the equity remaining after the bank's claim is discharged. The full list of such creditors is not yet available. Rumor connects many of the leading firms of the country with the accounts for small amounts, but rumor is unreliable.

For two years past Mr. Wallis has made a brave struggle to overcome adverse fate. It was a hard, uphill pull, with many handicaps, and crowning all this came the financial and business depression of recent seasons. The load was heavy, but the firm struggled bravely to the last, and in its fall meets with the kindest sympathy from its business associates.

Mr. Wallis entered the jewelry business here as a clerk in the firm of Coggswell & Co. 21 years ago, the firm then being agents for the Waterbury Clock Co. In 1869 he entered the firm as a partner, having the year previous been traveling salesman. Later the firm name was changed to Coggswell & Wallis, and in 1888 the company was reorganized as O. W. Wallis & Co.

The Store of O. S. Clayton & Son Closed by the Sheriff.

CHICAGO, Ill., Dec. 20.—A special telegram from Aurora, Ill., announces that O. S. Clayton & Son's jewelry house, in that place, was closed by the sheriff Dec. 18th, to satisfy a judgment of \$12,500 entered in favor of Mrs. W. W. Bishop. The firm are

one of the largest in that section and have been in existence for nearly 40 years.

The total liabilities are said to be nearly \$25,000; assets not stated. General dulness and inability to make collections are the causes assigned for the failure.

E. Wertheimer & Co. Make an Offer of Settlement.

E. Wertheimer & Co., jobbers of jewelry, 529 Broadway, New York, whose failure was chronicled in THE CIRCULAR last week, sent to their creditors, under date of Wednesday, an offer of settlement at 30 cents on the dollar. In their letter they state that the banks and confidential creditors to whom securities had been given insist on receiving their claims in full. They further find that a great many of the outstanding accounts still due are uncollectable at law, and can only be made available through a running business. The offer to merchandise creditors is 10 per cent. cash, Jan. 2, 1896, and two notes each for 10 per cent. payable, respectively, in 30 and 60 days from that date.

Peter Zucker, attorney for the insolvents, told a CIRCULAR reporter that the liabilities of the firm were about \$105,000, and that almost all the merchandise indebtedness was in Providence and the Attleboros. The mortgagees, he said, were in possession of the store and stock, and would not let his clients make an examination of the stock and books until some arrangement had been made with the creditors. From information he had obtained, he believed the assets to be worth nominally about \$40,000.

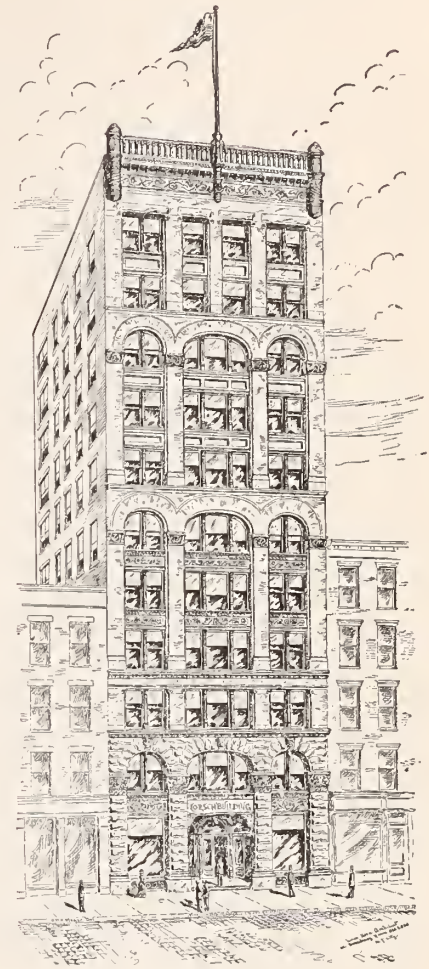
Jno. B. Greene, of Freeman & Greene, New York, attorneys for the Manufacturing Jewelers' Board of Trade, said that his clients would not consider the offer of Wertheimer & Co. until they understood exactly what the assets and liabilities are and what position the debtors are in to make and carry out an offer.

In Part IV., of the City Court, Friday, Parks Bros. & Rogers obtained a judgment against E. Wertheimer & Co. for \$514.75. Judgments against the firm have been entered by H. G. Bacon and others for \$540.72 and A. L. Silverstein and others for \$245.54.

The New York Jewelers' Board of Trade last week commenced two replevin suits against the marshal in possession of Wertheimer & Co.'s store. Writs for goods of S. & B. Lederer, amounting to about \$1,000, and of the Providence Stock Co., for about \$600, were served Wednesday. The other suit brought by J. Muhr & Bro., to recover \$750 worth of goods was commenced Thursday.

Fire was discovered in the basement of F. F. Twitchell & Co.'s dry goods store, St. Albans, Vt., at about 9.40 on the morning of Dec. 13th. The fire communicated to the jewelry store of Wyman & Perkins, whose stock was damaged to the extent of about \$2,000; insured.

LORSCH BUILDING,



37 and 39 MAIDEN LANE,

Has a frontage of 50 feet, of Indiana limestone, rock facing, and white bricks with terra cotta ornamentations, making it especially elegant and attractive; is eleven stories high and is absolutely fireproof, having steel girders, columns and floor beams and terra cotta floor arches and partitions. The large marble entrance leads to two swift running elevators. All offices have windows opening to external air and each office has a window facing North light. Moderate rents, including steam heat, electric light, janitor's service, mail chute; plumbing and toilet accommodations according to the latest and improved methods; toilet rooms on every floor. Floors will be rented entire or be subdivided into offices from \$350 a year upwards according to size and location. Every effort has been put forth to make this a substantial building; it occupies a prominent position upon the curve of the street. Portions have already been let to prominent firms and a number of applications are now on hand.

For particulars apply to

ALBERT LORSCH,

35 Maiden Lane, New York.

Offices ready prior to May 1.

Pretty Alice Jones Accused With Being a Thief and Forger.

A sensational story came to light last week through a warrant issued Wednesday from the Court of General Sessions, New York, for the arrest of Miss Alice I. Jones, who, for the past nine years, has been confidential clerk and bookkeeper for Jno. B. Yates, 46 Maiden Lane. Miss Jones is charged with forgery and with larceny of a quantity of jewelry from the John B. Yates Co. A detective, accompanied by Mr. Yates, took the warrant to West Orange, N. J., where Miss Jones resides, but the warrant was not served, as the accused was said to be ill with typhoid fever.

Mr. Yates claims that two weeks ago he discovered that Miss Jones had forged part of an order from the Washington *National Tribune*, forwarding the jewelry ordered by the paper and keeping the articles obtained on that part of the order which was forged. Mr. Yates said that when he accused her of this proceeding and with obtaining other jewelry on memorandum in his name, Miss Jones confessed that the charge was true and also that she had been robbing him for years. This, he said, it was easy for her to do, as she had entire charge of his books and his personal accounts. Later Miss Jones went to the Hotel Majestic, and in the presence of Mr. Yates, his attorney, Mr. Gleason, and other witnesses, made a confession of her acts in writing.

The Friday following, Mr. Yates said,

Miss Jones went to his office and demanded back the confession, stating that she would pay \$150 for it, threatening if he refused to make sensational disclosures. The next day, while Mr. Yates was at his office trying to straighten out his books, an expressman called about 4 o'clock P. M. and asked for a large package which, he said, he was told would be ready to be expressed. Mr. Yates said that the incident caused him to think there was a plot to rob him, as he has usually been absent Saturday afternoons. He then placed Miss Jones' confession before the Grand Jury who indicted her.

The accused girl's family claim that she is entirely innocent and that she was frightened into signing the confession, not knowing its purport.

The Forthcoming Annual Banquet of the New York Jewelers' Board of Trade.

The seventh annual banquet of the New York Jewelers' Board of Trade will take place Thursday evening, Jan. 23, 1896, at the Hotel Savoy, Fifth Ave. and 59th St., New York. The time and place were decided upon by the banquet committee at their meeting, Thursday afternoon.

The committee now consists of T. K. Benton, of the Courvoisier-Wilcox Mfg. Co., chairman; E. V. Clergue, of the E. Howard Watch & Clock Co.; Appleton Smith, of Robbins & Appleton; Leo Wormser, of the Julius King Optical Co.; Ira Barrows, of H. F. Barrows & Co.; Chas. F. Wood, of

Chas. F. Wood & Co.; David Keller, of Keller, Ettinger & Fink; Samuel H. Levy, of L. & M. Kahn & Co., and Wm. I. Rosenfeld. The committee decided in favor of the Hotel Savoy, as the new banquet hall of that establishment is said to be the largest and finest in New York.

Owing to the recent death of Anton Hodenpyl, A. J. G. Hodenpyl, president of the Board of Trade, will not be present. Vice-president E. V. Clergue will preside.

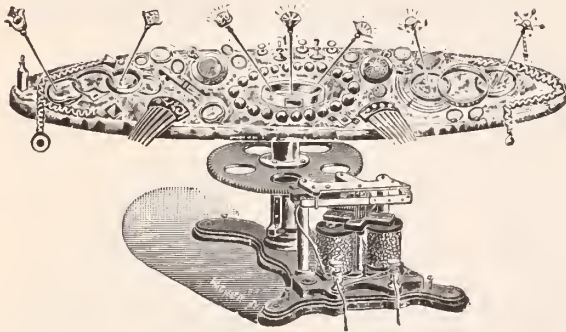
Petition to Declare Louis Braverman Insolvent.

SAN FRANCISCO, Cal., Dec. 17—Five creditors of Louis Braverman have asked that he be declared an involuntary insolvent. Although the claims represented by the petitioners amount only to \$22,000, it is said that Braverman's liabilities exceed \$250,000. Many of the creditors live in New York. His son's firm, Braverman & Bostleman, was embarrassed a year ago, and Braverman became surety for some of the firm's debts. The creditors have now become tired of waiting and have forced him to the wall. Heavy speculation in land is also said to have contributed to the result. Braverman says his assets will more than meet his liabilities.

Neff & Casebeer, Somerset, Pa., have opened a new jewelry store in Rockwood, Pa., with G. F. Neff in charge.

A MOVING DISPLAY

FOR THE HOLIDAYS.



The Best Attraction in the World—a Moving advertisement in a Window.

OUR ELECTRIC REVOLVING SHOW STANDS

Are of various styles, made especially for jewelers. They are equivalent to a four fold increase of Show Window space. It runs steadily ten hours per day, at an expense of two cents per day. Made to be operated by either battery or electric light current.

Send for Circular of Illustrations.

FREDERICK PEARCE,

77 & 79 John St., N. Y.

Regina Music Boxes.



Having the general agency for the Regina Music Boxes, I am in a position to offer special inducements to dealers.

Remember that there is no Music Box on the market that can compare with the Regina in quality and volume of tone, and durability of construction.

SEND FOR ILLUSTRATED CATALOGUE TO

A. WOLFF, General Agt.,

LINCOLN BUILDING,

Cor. 14th Street and Union Square, W., N. Y.

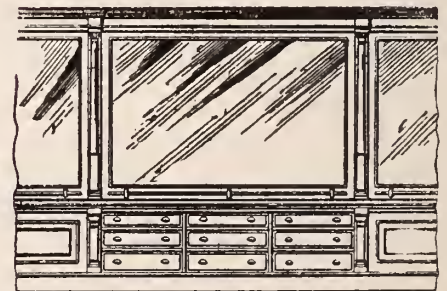
MELISHEK & PETER.

128 Maiden Lane, New York.

MANUFACTURERS OF

WALL AND COUNTER CASES,

FOR JEWELRY, SILVER-WARE, ETC.



WE make to order only, and guarantee our work to be Dust Proof and First-Class in all its details, and to have all the Latest Improvements as regards Shell Arrangements, Electric Lights, Etc. We will cheerfully furnish Estimates and Sketches for any store free of charge.

CALL AND SEE US.

A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS

Details of the Life of Andrew L. Smith.

CHICAGO, Ill., Dec. 21.—The death of Andrew L. Smith, of the Geneva Optical Co., a brief announcement of which appeared in THE CIRCULAR of last week, removes from the optical world a man of wide



THE LATE ANDREW L. SMITH.

reputation in his chosen calling. Mr. Smith died the 14th inst. from what the physicians later announced as appendicitis, having been ill but one week with a complication of that illness and peritonitis. The remains were interred Tuesday.

Deceased was born in Anderson county, Kentucky, April 9, 1847. His father died when the subject of this sketch was but one year old and at the age of 8 years he removed with his mother to Ontario county, New York, and at the close of the Civil War moved to Geneva, N. Y. Shortly after this he began the manufacture of optical goods, under the name of the A. L. Smith Optical Co., which gradually grew into the Geneva Optical Co., and this, in turn, as the manufacture of optical goods increased, became the Standard Optical Co. During this time Mr. Smith was principally at the head of the various companies and took an active interest in the management of their affairs.

Eight years ago, accompanied by J. T. Brayton, he came to Chicago and established the Geneva Optical Co., being associated in the enterprise by H. W. Henshaw, a resident of this city. Some time later, seeing an opportunity for the extension of the business further west, he organized what is now the Geneva Optical Co., of Denver. He was well known among the manufacturing opticians of both this and foreign countries for the leading position he had taken toward a substantial improvement in scientific optics. He was the first in this country to manufacture trial lenses and instruments for measuring errors of refraction, and as a student of the science had written many articles which, while not appearing under his name, have been incorporated in text books now in use by ophthalmologists. Mr. Smith was a member of the Chicago Jewelers' Association and

the Hyde Park Club. Deceased leaves a widow and mother, the latter 78 years of age and who has always made her home with her son. At a meeting of directors of the company the Monday following his death these resolutions were made:

"Resolved, That the directors of the Geneva Optical Co. learn with deep grief of the death of their late associate, Andrew L. Smith:

"That both in our official capacities and as individuals we mourn his loss and regret his absence:

"Therefore, be it resolved, That our sympathy be extended to the widow and members of the family and these resolutions be spread on the minutes of the company."

The annual meeting of the company takes place in January; probably no change in officers or an election to fill the vacant office will occur until then.

Bill Introduced to Revise the Precious Stone Tariff Schedule.

WASHINGTON, D. C., Dec. 18.—Representative L. E. Quigg to-day introduced a bill to amend paragraph 338, schedule N, section 1, and paragraph 467, section 2 of the free list of the present tariff act, so as to read as follows:

"Paragraph 338. Precious stones of all kinds, cut but not set, 10 per centum ad valorem; if set and not specially provided for in this act, 25 per centum ad valorem. Imitations of precious stones composed of paste or glass, not exceeding one inch in dimension, not set, 10 per centum ad valorem.

"Paragraph 467. Diamonds and other precious stones, rough or uncut, including glaziers' and engravers' diamonds, not set, and diamond dust or bort, and jewels to be used in the manufacture of watches."

The bill was introduced in the House of Representatives, read twice, referred to the Committee on Ways and Means and ordered to be printed. The measure is entitled: "A bill to amend an Act entitled: 'An Act to reduce taxation, to provide revenue for the Government, and for other purposes,' which became a law, August 27, 1894."

The Southern Express Co. Held Liable in one of the Coleman Robberies.

MACON, Ga., Dec. 19.—The Southern Express Co. were held to be liable to J. H. & W. W. Williams, in the City Court, in the case of the Coleman robbery. The Messrs. Williams sued for \$185 and interest, and got all they asked. The suit was brought mainly on the ground that the express company received the diamonds to be delivered at Swainsboro, nothing being said about the fact that the express company's nearest office was Midville, several miles distant. The forger receipted the express agent at Midville for the diamonds,

and the Messrs. Williams claim the express company are responsible for the safe delivery of the goods at their destination.

Judge Ross charged the jury that the plaintiffs were right in this contention, and that the express company should have used extraordinary diligence to see that the goods were properly delivered; that as they had undertaken to deliver the goods to J. C. Coleman, at Swainsboro, the man who got the goods at Midville became as an agent of the express company, and if he did not place the goods safely at their destination, the express company were liable.

The express company's counsel requested the court to charge that if plaintiffs were entitled to recover at all, they were bound by the clause on the blanks limiting the value to \$50. But Judge Ross believed the law on this subject applied only to cases where the sender of an express package refused to give valuation after having been asked to do so; if the package was lost under such circumstances, then the sender could not recover more than \$50, and the jury was so charged.

Firms in the jewelry and kindred trades seeking offices in the vicinity of Maiden Lane, New York will do well to inspect the Lorsch building, now being erected at 35 and 37 Maiden Lane. Situated in the heart of the New York's jewelry district, and furnished with all the latest conveniences needed by the trade for which it has been specially built, the Lorsch building affords advantages which jewelers will have difficulty in finding elsewhere. Portions of the building have already been let to prominent firms, and applications for offices from many other houses have been received.

W **GOLD FILLED** **C**
A **Tahys 14K** **A**
T **MONARCH** **S**
C

Jules Jürgensen,

OF COPENHAGEN.
The reputation these watches have maintained for Fifty Years has never been equalled, being made on strictly scientific principles and no expense spared to give the Best results in mechanism and timekeeping qualities.

SOLE AGENTS.

John C. Hyde's Sons.

NO. 22 MAIDEN LANE.

PHOTO-MINIATURE.
PORTRAITS \$1.50
ON
WATCHES

The Goldstein Engraving Co.,
1 MAIDEN LANE, NEW YORK, N. Y.

HERZOG, GOLDSMITH & FRANK, 14 MAIDEN LANE, NEW YORK.

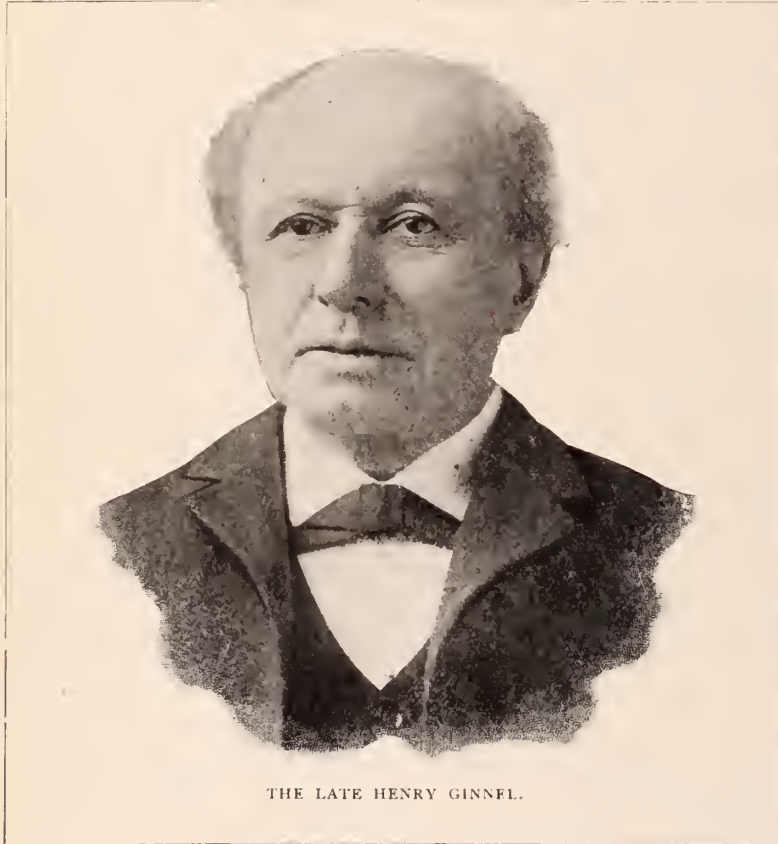
Importers of . . . Manufacturers of . . . Sole Owners . . .
Diamonds and © Diamond Mountings and © The Popular
Precious Stones. Fine Diamond Jewelry. . . Pivot Earring. . .

Death of Henry Ginnel.

On Thursday the trade was shocked to learn that Henry Ginnel, head of the noted house of Henry Ginnel & Co., 31 Maiden Lane, New York, was dead. Inquiry elici-

ferred greatly until near the end, when the pain seemed to leave him and death was quiet and apparently peaceful.

In the demise of Henry Ginnel, the jewelry industry loses one of its most prominent figures, and in many respects its most noted and characteristic personage. Not



THE LATE HENRY GINNEL.

ted the fact that Mr. Ginnel was still alive but that the end was momentarily expected. His life was hanging by the finest thread and he wavered between life and death till 1.05 o'clock Friday, when he peacefully passed away at his home, 262 Union St., Brooklyn, surrounded by his family—his wife, his son, Wm. S. Ginnel, and his daughters, Mrs. Edward Ledeliey and Mrs. F. R. Simmons.

On Monday, Dec. 16, he was met at 7.40 o'clock at Union St., on his way to New York, by his son-in-law, F. R. Simmons. He then seemed to be in perfect health. About 11.40 o'clock he complained of a chill and of pains in his side. It was thought that he had a slight attack of malaria. He had been, as was his custom every two or three weeks, at his country house at Hempstead, L. I., over Sunday, and it was presumed that he had then taken cold. However, he was induced to go home and Dr. Lloyd was summoned. The physician announced that Mr. Ginnel had pleurisy. The next day, the illness was complicated by a slight attack of pneumonia in one of his lungs. His condition was gradually becoming worse, till still additional complications set in, for it was found that the main blood vessels supplying the heart were not fulfilling their functions. The patient suf-

fered greatly until near the end, when the pain seemed to leave him and death was quiet and apparently peaceful. In the demise of Henry Ginnel, the jewelry industry loses one of its most prominent figures, and in many respects its most noted and characteristic personage. Not only was Mr. Ginnel among the oldest men, in point of years of business life, in the wholesale trade, but he was considered the wealthiest individual in the entire industry. His career was the reverse of eventful, the vast fortune and honorable reputation he obtained and maintained being due to his capacity and love for steady and untiring work, a passion that excluded all other desires excepting his love of family and of domestic life.

Mr. Ginnel was descended from a well-to-do Swiss family of watchmakers. He was born Jan. 9, 1827, in Locle. His father, Captain Henry Ginnel, was by trade a watchmaker, but his life was essentially a military one, he having held commissions under three nations, Prussia, France and Switzerland, which successively possessed the Canton of Neuchatel, in which Locle is situated. Henry, the son, after leaving school, followed the avocation of his family, and when he came to America on Feb. 1, 1839, he found almost immediate employment as watchmaker for Frederick Grossclaude, importer of watches, tools and watch materials, 40 Maiden Lane. This firm was one of the prominent jewelry houses in the city, and one of the pioneers that started the movement which identified Maiden Lane with the jewelry trade. After work-

ing steadily at his bench all day, his labors were often continued far into the night. He also added to his earnings by executing small commissions that were intrusted to his personal care. His employer found his services so valuable that he took him into partnership about two years after he had employed him, the firm name becoming Grossclaude & Ginnel.

In 1847 Mr. Ginnel's capital was sufficient to purchase Mr. Grossclaude's interest in the establishment, the latter going subsequently to Savannah, Ga. The firm then assumed the name of Henry Ginnel. Mr. Ginnel extended his business from time to time, and transferred it to 31 Maiden Lane, in 1861 or 1862, occupying the quarters just then vacated by Charles Green. At this address the business has remained till the present day. At this time Mr. Ginnel had in his employ William Shreve, now of Shreve, Crump & Low Co., Boston, Mass., and Alfred F. Cross and Henry E. Beguelin, Mr. Ginnel's nephew, who subsequently founded the well known firm of Cross & Beguelin.

While Mr. Ginnel was in partnership with Mr. Grossclaude, he traveled east and west in the interest of the firm, and it was ever a delight to him to recount that when he went to Chicago, that present day metropolis of the west, then had one jewelry store, one watchmaker's repair shop, and one watchmaker's bench in a grocery store, and that the city of Joliet, which he then passed through on his way to Chicago, possessed the remarkable amount of builded property, three houses. He traveled for the firm five years till 1847, when he bought out his partner. Since that time the house has never had a traveler, not even to solicit city trade.

Mr. Ginnel remained sole proprietor of the business till Feb. 1, 1883, when he admitted his son, William Shreve Ginnel, named after his old employe, and his son-in-law, F. R. Simmons, the firm name becoming Henry Ginnel & Co. The business had always been the importation of watches, watch tools and watch materials, which it has since comprised with the addition of American movements and cases. It is a safe statement to make that Henry Ginnel & Co. handle more American movements than any other house in the trade. The long number of years they have been in existence and the sterling principles that have actuated them in the transaction of their business have caused the house to be known favorably to every watchmaker of this country and to many in Europe. It is to this circumstance that is due the fact, to a large extent, that the firm require no traveling men. In seeking for other reasons why the firm have attained to their present enviable position, we find that a ruling principle of Mr. Ginnel was his exacting fairness, it ever being his desire to give the benefit to the customer of the difference between a fair profit on an article and the maximum amount of profit that could be obtained on it. Again he was always lenient with his customers and

lost them only at rare intervals. Thus the list of names of his customers constantly was augmented and when they were once on the list they were there for life.

Mr. Ginnel never gave a note nor endorsed one, a principle that probably cannot be cited of one business man out of 10,000. However he befriended many people, and his purse was open to young men of merit and ability. It is said that more than one man in the trade to-day owes his position and wealth to Mr. Ginnel. He never engaged in any other than the jewelry business, though he died possessed of considerable real estate. His shareholdings in the Elgin National Watch Co. are said to be the result of his endeavors to help another.

The firm were sole agents for the watch and clock oils of Ezra Kelley, and in this connection a sad coincidence is worthy of recital. Mr. Ginnel may be said to have taken only one vacation in his life, and this was when he was urged to visit the American Waltham Watch factory, last Spring. He also went to Boston, and thence to New Bedford, where he called upon Ezra Kelley, then hale and hearty at the age of 97 years. Two days after Mr. Kelley died, as reported in these columns last week, Mr. Ginnel was overtaken with his fatal illness.

On Oct. 18, 1845, the deceased, then a young man of 24 years, married Miss Clara Langrave. The couple recently celebrated their golden wedding. He was ever a domestic man, his entire interests in life apparently gravitating between his home and his place of business. He was an old-time Democrat in politics, but never sought office. In religion he was an Episcopalian, and worshipped at Christ Church, corner of Harrison and Clinton Sts., Brooklyn. He was a member of L'Union Francaise, Swiss Benevolent Society of New York, and of the Long Island Historical Society.

The deceased leaves his wife, his son, Wm. S. Ginnel, two daughters, Mrs. Edward Ledeliey, and Mrs. Frank R. Simmons, nine grand-children, and one great-grand-child. His fortune at his death is conservatively estimated at \$2,000,000.

The funeral services were held at the residence, 262 Union St., Brooklyn, at 3 o'clock, Sunday. The interment was in Greenwood cemetery.

The business will be continued by Wm. S. Ginnel and Frank R. Simmons, son and son-in-law, respectively, of the deceased, under the old and commercially famous name of Henry Ginnel & Co.

The void left in the trade by the death of Henry Ginnel is keenly felt by the many friends of the deceased who knew him intimately and whose estimate of his character but emphasizes that expressed by the entire industry. "I have known him a great many years, since 1855," said Enos Richardson to THE CIRCULAR reporter; "had no general trading with him, but knew him as a man and esteemed him highly. He was one of the very best men on the street, always honorable, and strictly reliable in

everything he said. Have met him every few days for many years, and it was only last Saturday I met him in the barber shop. He came in without an overcoat, and left without an overcoat. Self-reliance was a strong characteristic in him. Yes, he was one of the nicest men I have known."

"Have known Mr. Ginnel about half a century," said Alfred F. Cross, of Cross & Beguelin. "We were together from 1853 to 1863. Our acquaintance since had been most pleasant, both in business and socially, and I have never known a more straightforward, honest man than he. He was very liberal to the needy, and gave hundreds of dollars without seeking even thanks. He was very modest. In the 33 years Cross & Beguelin have been in business, there has never been a break in the pleasant relations with Mr. Ginnel, though the character of our lines has been exactly the same. He was one of the good men of the trade."

Trouble Over the Guardianship of Thomas W. Lind.

PROVIDENCE, R. I., Dec. 22.—The petition for the discharging of the guardianship over the person and estate of Thomas W. Lind, manufacturer of jewelers' findings, which was before the Municipal Court recently in this city, is causing much trouble between the guardian, who is the brother of the ward, and the ward himself. The guardianship was established over two years ago by the Municipal Court. Mr. Lind was at that time unable to attend to his business on account of ill health, and his brother, Peter Lind, was appointed as guardian, and had charge of the entire property of Thomas, which amounted to about \$75,000.

Thomas Lind, after a rest and treatment at a sanitarium, recovered his health and by order of the court the guardianship was terminated some time ago. The time set for the guardian to render his account in court was Dec. 10, but at that time the matter was continued one week and Dec. 18 the hearing took place and lasted nearly all day. It will be continued again next Tuesday.

In the meantime Peter Lind, the guardian, has appealed from the decision of the Municipal Court removing him from the guardianship, to the Supreme Court of Providence County where there can be a jury trial. The guardian was originally under \$50,000, but pending the hearing on the appeal before the Supreme Court, Thomas W. Lind has procured a citation asking for an additional bond of \$25,000, making a total of \$75,000 and this citation is returnable to the court on Dec. 24th.

Thomas W. Lind, who is a bachelor, is residing with another brother, James Lind, who was formerly an employe of Thomas W. Lind but has been discharged by the guardian, Peter Lind, since Thomas has been agitating the matter for a removal of the guardianship and the controlling of his own business and estates.

Eastern Jewelers Interested in Recent Failures.

PROVIDENCE, R. I., Dec. 22.—The manufacturing jewelers of this city, Attleboro, Attleboro Falls, North Attleboro and Plainville are interested to a large degree in the failure of E. Wertheimer & Co., New York. While the news of this embarrassment was expected sooner or later, in some quarters, the general trade were astonished and nonpulsed, for this house could have obtained goods to an almost unlimited amount from eastern manufacturers. It is estimated that the total indebtedness to eastern firm's will approximate \$60,000 to \$75,000.

According to a report issued by the Manufacturing Jewelers' Board of Trade, Oct. 14, 1895, E. Wertheimer & Co. dealt with 49 out of 104 members. At the date of this statement they owed to members of the Board of Trade \$32,201.59. Their purchases between June 1 and Oct. 14 amounted to \$27,447.05. On July 17, 1895 E. Wertheimer & Co. made the following detailed statement to a representative of the Board of Trade: Assets, merchandise and fixtures, \$41,694.41; cash, \$4,354.35; good book accounts, \$55,959.46; total assets, \$101,118.22—liabilities, merchandise, \$57,349.53; for borrowed money, \$2,500; total liabilities, \$59,849.53. Net capital, \$41,258.69.

The Board will look after the interests of its members. Immediately upon the receipt of the news of the embarrassment President Wilcox appointed a committee of three members to investigate the matter.

The failure of O. W. Wallis & Co., jobbers, Chicago, coming as it did right upon the announcement of the failure of E. Wertheimer & Co., caused considerable excitement in manufacturing circles. All sorts of rumors of failures and suspensions have been made on the street. But there is little in fact to greatly alarm the local trade. The total loss in the east is so divided that it will not embarrass a single firm. It is understood that an offer of 30 cents on the dollar has been made in the Wertheimer failure, but it is almost safe to say that this will not be accorded any serious consideration.

Failure of L. Bronenkant.

BRENHAM, TEX., Dec. 20.—L. Bronenkant, jeweler, has filed a deed of trust for the benefit of creditors, naming S. J. Styles as trustee. The liabilities are \$6,300; assets, about \$5,000.

J. G. Boutelle, Townsend, Mass., has removed to a better location in that town.

Mr. Martin, of Bristol, N. H., has purchased the jewelry business of H. B. Stantlet, Enfield, N. H.

Spahr & Lakin, Lebanon, Ind., made an assignment Dec. 17 for the benefit of creditors. Assets and liabilities unknown.

The Fahys Watch Case Co., Sag Harbor, N. Y., are excavating on the east side of the acid house, and are to put in a stand pipe for a water supply. The pressure from the water works is not heavy enough for some of their work.



DEITSCH BROTHERS

Manufacturers of

LEATHER GOODS, EBONY GOODS, TORTOISE SHELL GOODS,
IVORY TOILET GOODS AND STERLING SILVER NOVELTIES.

7 EAST 17TH STREET, NEW YORK.

TELEPHONE 169, 18TH.

ANNOUNCEMENT.

Insinuations and statements having been made by a certain firm, that they have compelled any customer of ours to withdraw goods of our manufacture from sale, on the alleged grounds that same were an infringement on copyrighted designs are herewith stamped **AS BEING UNQUALIFIEDLY FALSE**, and without foundation in fact.

We take pleasure in stating that we are prepared to prove that all goods of our manufacture are **ORIGINAL** in every way, and we hereby **GUARANTEE PROTECTION** to all our customers against all **ANNOYANCES** of any kind.

In this connection we would add that the prices at which these goods are sold are a recommendation to all.

Respectfully,

Deitsch Brothers.

NEW YORK, Dec. 17, 1895.



The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF
JEWELERS, WATCHMAKERS, SILVERSMITHS,
ELECTRO-PLATE MANUFACTURERS, AND ALL
ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions
only, and we shall present in other columns only what
we consider of interest or value to our readers. Advertis-
ing matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower,
considering the number of tradesmen reached by its
large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements
must be received one week in advance; new matter
can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada, - - -	\$2.00
Foreign Countries in Postal Union, - - -	3.00
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Member of the American Trade Press Association.

Vol. XXXI Dec. 25, 1895. No. 21.

*Every line of reading matter in THE
JEWELERS' CIRCULAR, with the exception of
the few brief extracts from exchanges
always properly credited, is written ex-
clusively for this journal. Each issue
of THE JEWELERS' CIRCULAR is copy-
righted.*

THE initial article in this issue of THE
CIRCULAR is adopted from the work of
E. M. Pollen, entitled "Gold and Silver."
The book reviews the goldsmiths' and sil-
versmiths' arts from the earliest days in his-
tory down to the present time, with special
reference to characteristic specimens of all
periods exhibited in the famous South Ken-
sington Museum, London, England. That
part of the book treating of the gold and
silver work of the most artistic period of
history, the so-called Renaissance, is nat-
urally the most interesting and most instruc-
tive to present day craftsmen, and is, there-
fore, here reproduced with slight changes.

Evils of the Jewelers' Credit System.

THE capture of Harry Leon, the Chicago dia-
mond dealer or swindler—depending upon the standpoint
from which his operations are viewed—
brings up for consideration an old, worrying
and apparently eternal condition of the jew-
elry industry, namely the ease with which
credit can be obtained. In the Leon case,
if his confession proves true, the trade were
met by an unusually clever and original
swindling conspiracy to detect which would
have required greater ability than that pos-
sessed by Vidocq, Leccq, Holmes or Dupin.
However, there was one circumstance
which not alone in the light of subsequent
events but at the very outset, should have
received more attention. We refer to the
report of Leon's character furnished to in-
quirers by his former employers. This
very lack of heedfulness of such reports,
combined with the too eager desire of the
wholesale houses to dispose of their goods, is
the cause of the deplorable condition of the
credit system of the jewelry trade. One of
the few careful credit men in the trade
says: "Failures in our line are frequently
fraudulent, and subsequent to any failure
for a large amount it is quite a custom for
the creditors to figure up how much this
house and how much that house is inter-
ested, and then wonder how such a person
could have obtained that amount of credit.
If this custom were resorted to at the time
the credit was applied for instead of after
failure, there is not a question but that a
considerable number of the losses would
have been avoided." In this quotation is
suggested the remedy for the besetting evil
in the jewelry trade. There should be a
more liberal interchange of opinion and im-
parting of such information as may be in
the possession of the respective houses.
By such proceeding, competing houses
would give to others, the benefit of their
knowledge and experience and though they
thereby might lose some sales, yet the ben-
efits derived would be far in excess to any
losses.

IT may be said with little
expectation of dissent
that in the history of the
jewelry trade in America,
no more interesting figure has appeared
than Henry Ginnel, who joined the
great majority last week. A long career
of undeviating integrity and untiring
energy resulted in the building up of a
commercial establishment honored by the
jewelry industry on both sides of the Atlan-
tic, and the accumulation of a large fortune,
every cent of which was well earned. Mr.
Ginnel had long passed the allotted span of
life of man, and could die with the con-
sciousness that in his earthly life he had
been successful. He for himself never
desired the external evidences of wealth,
and thus to some it would appear that he
got little pleasure out of life. Pleasure, how-
ever, is not a concrete quantity; the pleas-

FEATURES OF THIS NUMBER.

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RENAISSANCE.
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ure he found in his business office was as
real and tangible as a differently consti-
tuted man might find at Monte Carlo.
There are many lessons in the life of Henry
Ginnel that the young men of the trade
should study. His was one of the lives that
should prove the value of biography.

Letters To The Editor.

SILVER STAMPING BILL UNDOUBTEDLY WILL
PASS THE VIRGINIA LEGISLATURE.

NORFOLK, Va., Dec. 19, 1895.

Editor of THE JEWELERS' CIRCULAR:

I have heard from our "Silver Bill" and
am advised that there will be no trouble to
have it passed; we are waiting every day to
learn of its enactment.

Yours truly,

C. F. GREENWOOD & BRO

A. W. NEIHART & CO'S. STANDING UNCHANGED.

ELMWOOD Neb, Dec. 17, 1895.

Editor of THE JEWELERS' CIRCULAR:

A few days ago we note R. G. Dun &
Co. reported a mortgage given by us for
\$1,306. This was given in a western land
deal, but only stood against us for three or
four days. It has been canceled, leaving no
claim against us. We would be pleased to
have you make a note of this in your next
issue of THE CIRCULAR. Our standing is
the same as it has been in the past, and we
feel it our duty to report this for the benefit
of our creditors. By so doing you will
greatly oblige a subscriber.

A. W. NEIHART & Co.

Henry W. Maxwell, chairman of the
finance committee which was appointed in
Brooklyn, N. Y., a few months ago to raise
funds for the purchase of a \$10,000 silver ser-
vice for the new cruiser *Brooklyn*, Saturday
notified Mayor Schieren that the entire
amount required and \$701.57 additional had
been received. The designs for the service
will be submitted to the citizens' committee
on Jan. 15. The presentation will probably
take place in April.

New York Notes.

A judgment for \$278.13 against Herman Dietz has been entered by A. Wallach & Co.

Jules Ascheim, 41 Maiden Lane, has been admitted to membership in the New York Jewelers' Board of Trade.

Owing to increased business, Green Bros. have removed to quarters at 6 Maiden Lane, which have been fitted up with all the latest improvements known to the trade.

S. & B. Oppenheimer, attorneys for Oderheimer, Zimmern & Co., have recovered a judgment for that firm amounting to \$327.40 against K. H. Clarke, St. Joseph, Mo.

The police have been asked to look for James S. Mowatt, a former jeweler of New York, who disappeared Dec. 17 from his home, 629 St. Marks Place, Brooklyn, and has not yet been heard of.

Louisa A. Hinrichs, wife of Chas. F. A. Hinrichs, special partner in Hinrichs & Co., 31 Park Place, died at her home, 367 Henry St., Brooklyn, Dec. 17th. The funeral services were held Friday morning.

Albert Mayer, of Mainz, Germany, called at THE CIRCULAR office last week. He is not now in business, but next year he will have a full line of novelties especially adapted to the demands of the American trade.

The Majestic Mfg. Co., of New York, have been incorporated with a capital of \$1,000. The company will manufacture and sell sterling silver, gold and other metal ware. The directors are Henry L. Fishel, Louis D. Nesler and Theodore F. Fishel, all of New York.

Tiffany & Co. recently placed in their window a fine bronze, "The Drummer Boy of Arcold," which has been presented to the Seventh Reg't, N. G. N. Y., for competition in rifle practice, by Gen'l Emmons Clark, former colonel of the regiment. The bronze is known as the Col. Emmons Clark trophy.

The sale of seized, abandoned and forgotten articles which was concluded at the Barge Office, Dec. 12, after lasting three days, netted \$16,300. A jeweled snuff box addressed to Fred. W. Vanderbilt and appraised at \$33 was bought in by Mr. Tefft, of Tefft, Weller & Co., for \$27.50.

Mrs. Geo. Jacoby, of Newark, N. J., has issued invitations to the wedding of her daughter, Miss Olga Jacoby, and Louis M. Van Moppes, on Wednesday, Jan. 8, at 5.30 o'clock P. M., at 882 Broad St., Newark, N. J. Mr. Van Moppes is a member of Van Moppes & Rose, 81 Nassau St., and Miss Olga Jacoby is a niece of Lambert Bros., jewelers, 3d Ave. and 58th St., New York.

It was rumored in New York last week that four large manufacturing jewelry concerns, one in Newark, N. J., and three in Providence, R. I., are to be consolidated for the purpose of forming one large com-

pany that will manufacture a variety of jewelry lines and deal directly with the retail jewelry trade. Wm. Loeb & Co., Providence, were said to be the prime movers in the enterprise. Mr. Loeb tacitly admitted the truth of the rumor to a CIRCULAR representative, but would give no information.

It would seem that the District Attorney has taken no action as yet to bring up for argument the demurrers interposed by the department store proprietors to the indictments found against them for violating Section 364 A of the Penal Code, relating to the sale of falsely stamped silver articles. Assistant District Attorney Battle told a CIRCULAR reporter last week that he was merely waiting for Hoadley, Lauterbach & Johnson, counsel for Stern Bros., to finish their brief. Mr. Cohn, of that firm, who has had the case in charge, told the reporter that there must be some mistake, as his brief was ready months ago.

The window of Benedict Bros., Cortlandt St. and Broadway, has been almost continually surrounded with people during the past few days since the racoon shot by Read Benedict, on Nov. 20, in Richmond County, Virginia, was put on display. The stuffed animal is decorated with about \$5,000 worth of diamonds; a tiara with three sunbursts surmounts its head, diamond earrings ornament its ears and two diamond necklaces its breast, while in the animals mouth is a large diamond and emerald brooch in the shape of a bird. In the bend of its paw rests a 11½ karat diamond while 15 smaller loose diamonds are scattered around the stand on which it is set.

A new firm to be known as Kleinschmidt & Howland, dealers in diamonds and precious stones, will be formed Jan. 1st. The members will be Wm. Kleinschmidt, of 189 Broadway, and Geo. H. Howland, now with Bruhl Bros. & Co. Both partners are well known in the precious stone business, Mr. Kleinschmidt having been connected with the trade for 20 years and Mr. Howland, for 32 years. The former, before starting in business a year ago, was connected with Jno. F. Saunders, while the latter has been 14 years with Bruhl Bros. & Co. and prior to that time was 13 years with Buckingham, Cole & Hall. Mr. Kleinschmidt starts for Europe directly after the holidays to purchase his firm's new stock of diamonds and fine precious stones.

A decision of the Court of Appeals in the suit of Lewisohn & Co. against Wm. A. Clevenger, handed down Friday, settles a principle of material importance to the jewelry trade. Four years ago a salesman for Lewisohn & Co. stole diamonds valued at \$30,000. Part of these goods, worth about \$1,700, was sold to Clevenger for \$1,200. Lewisohn & Co. then brought suit to recover the value of the diamonds from Clevenger who contested their claim on the ground that he had purchased the goods in good faith. A judgment was rendered to

Lewisohn & Co. which was affirmed by the General Term of the Superior Court. The Court of Appeals has now affirmed the judgment with costs.

The General Term of the Superior Court has affirmed the action of the lower court in reducing the amount of the attachment which was obtained by Margaret Elizabeth Rouge against the property of her father-in-law, Gabriel Mark Rouge, from \$25,000 to \$2,500. Details of this case have appeared in previous issues of THE CIRCULAR.

In September, 1893, the arrest of Eugene Leroux and his wife, Jennie, with over \$40,000 worth of jewels in their possession, caused a sensation in Brooklyn and New York. The attention of the police was directed to them by their attempt to sell some of the jewels at a very low price. Investigation showed that the jewels had been smuggled from Paris by Leroux, and it was suspected that they had also been stolen in that city. Leroux was held for trial for smuggling and his wife was discharged. He was acquitted, but the Government confiscated the jewels, the witnesses who were brought from Paris having failed to identify them satisfactorily to the authorities. Leroux appealed from this decision, but the decision has just been sustained by Justices McCormick, Shipman and Wallace, sitting as the Court of Appeals in the United States Circuit Court.

Harry Leon Says He Was Swindled by His Two Partners.

CHICAGO, Ill., Dec. 21.—Harry Leon walked into Judge Gibbons' court room this morning with his attorney, to testify in the case of Ketcham and Eberman, two accused conspirators, who want Judge Gibbons to quash the capias on which they were arrested several days ago.

Banker Tolman told of establishing \$20,000 credit for Leon, who paid him \$750, and the case was continued until Monday afternoon.

Leon testified that he had been established in business by the defendants on a bogus credit at the banks. Ketcham induced him to give into Ketcham's keeping, without taking a receipt, \$40,000 worth of diamonds which he never saw again, on the pretense that Eberman, who had loaned Leon \$6,000, was nervous about the gems being stolen. Notes and checks, which were seized in Ketcham's office, and others which Leon had, were produced, showing that St. Clair and Eberman got money and jewelry from Leon, giving their checks, which were still uncashed, because Leon had been asked to keep them until the end of the year, when a division of the profits would be made.

Leon further swore that Ketcham and Eberman were partners with him by verbal agreement. At the close of the session Ketcham's lawyers demanded that Leon be sent to jail on his confession, but the Court was powerless.

Providence.

Among the buyers in town the past week were: I. Mitchell, Kingston, Ont., and F. M. Purdan, of F. M. Purdan & Co., Springfield, Mass.

A quarterly dividend of $1\frac{1}{2}$ per cent. upon the preferred and common stock of the Gorham Mfg. Co. has been declared, payable Jan. 1, 1896.

The C. R. Smith Plating Co. have given a chattel mortgage of \$5,000 to William T. Wesselhoft, of Boston, on all stock, machinery, tools, fixtures, etc., in the room on the top floor of Billings Bros. block.

By the renumbering of Orange St. the address of Waite, Mathewson & Co. and Walter S. Hough, Jr., is changed from 102 to 140; J. M. Chandler & Co. and E. S. McLaughlin & Co., from 119 to 157. A portion of Broad St. has been renumbered by which George E. Chase's address is 293 instead of 655 and E. B. Ingraham's is 1082.

The last regular meeting of the directors of the Manufacturing Jewelers' Board of Trade for this year was held at their rooms in the Wilcox building, Saturday afternoon, and several matters were settled. The recent failure of E. Wertheimer & Co., New York, was discussed, but the committee appointed by President Wilcox to investigate this failure had nothing definite to report. The annual meeting and election of directors will occur next Saturday afternoon.

There has been considerable inquiry here during the past few days as to the whereabouts of C. N. Ober, who, as agent for his father, Isaac Ober, Hummelstown, Pa., has been carrying on a retail jewelry business at 1184 Westminster St. He also did watch repairing and a number of citizens are seeking timepieces that they entrusted to his care, but have not been returned. A visit to his place of business discloses the fact that Mr. Ober has been gone for several days, and that the entire stock has also been removed, without leaving any trace as to his whereabouts.

Abner James Doule passed quietly away at his late residence, 51 Summer St., Dec. 20. He was born in New York, but had resided here for the last 30 years. He became an engraver and designer after leaving school, and was for a number of years employed at his trade for the manufacturing jewelers of his native city and Newark, N. J. At length he removed to this city to take employment in the production of jewelry designs. He was for many years engraver and designer for the old firm of Sackett, Davis & Co., and for the last five years that that firm carried on business he was their superintendent. After that he took up crayon and pastel work on his own account, and for the last 15 years had pursued that branch of art with considerable success.

At a meeting of the directors of the Campbell-Metcalf Silver Co., held a few days ago, it was voted to extend the sphere of the concern and to make radical changes in every

department. In order to carry out the plans it was voted to increase the capital stock from \$60,000 to \$100,000, and since the meeting one block of \$10,000 of the increase has been disposed of, and it is expected that the remainder will soon be placed. This firm started in a small way a few years ago, but with new, original and handsome designs in silver novelties they at once took a prominent position among silversmiths. It became necessary to enlarge their plant, and on Oct. 18, 1894, it was voted to increase the capital stock from its original amount of \$30,000 to \$60,000. Since then their business has increased to such an extent that the capital stock has again been increased.

The Attleboros.

Major E. S. Horton is confined to his house by serious illness.

Mr. and Mrs. Frank Cummings have returned from a brief trip to California.

It is rumored that plans are being drawn for a new jewelry factory on East St., North Attleboro.

S. O. Bigney & Co. have adopted as a trademark an inverted horseshoe entwined by the letter B in script type.

Many of the manufacturing jewelry plants were running evenings the past week to fill belated orders for holiday goods.

William Hayes, one of the oldest men in North Attleboro, died at his home, Thursday, at the age of 86 years. He was a jeweler for many years.

A. S. Southwick, who has recently been in the employ of Barden, Blake & Co., and previously for several years in the manufacturing jewelry business in Providence, has returned to that city and entered the employ of Fred I. Marcy & Co.

Boston.

TRADE CONDITIONS.

Without exception the Boston jobbers and wholesalers state that the volume of trade this month in their business has been exceedingly heavy. Some of the dealers state that never before in their experience have they been busier during the Christmas holiday season, although the percentage of profit is somewhat less this year than in some previous years.

F. H. Woodman, of the Woodman-Cook Co., will go this week to Chicago on a brief business trip. In his absence his office will be in charge of H. H. Colpitt.

An assignee's sale is announced of the entire stock of Edward H. Baker, 40 Bedford St., who attempted to commit suicide by shooting himself in the abdomen last Friday evening after making an assignment. He was removed from the store to a hospital, where the physicians succeeded in removing the bullet. He is expected to recover.

New Jewelry and Optical Stores.

T. E. Gardner, Myrtle, S. Dakota.

George W. Miller Jr., Weatherly, Pa.

Peebles & Jones, Main St., Windsor Locks, Conn.

The Robinson Optical Co. is the style of a new optical firm in Erie, Pa. Their place of business is at 817 State St.

Connecticut.

The Ernst Schall Co., Hartford, are having a fire sale, clearing off the goods slightly damaged by the fire on their premises.

Mr. Pierce, traveler for the Winsted Optical Co., West Winsted, left Dec. 16 for a business trip through the New England States.

E. T. Turner & Co., Naugatuck, are advertising a sale of the stock of jewelry purchased by them from Thomas Long & Co., Boston.

New Haven jewelers all had a better Christmas business than that of last year. The demand for the more costly articles was particularly noticeable.

Notices are posted at the factory of the Waterbury Watch Co. of a two weeks' shut down, commencing Monday, Dec. 23d. When work is resumed after Jan. 1 it will be on eight hours a day.

The New Haven Clock Co. are very busy at the present time and have orders enough ahead to keep the factory running for some time. In several of the departments the employes work until 9 o'clock.

The south window in W. L. Smith's jewelry store, Seymour, last week was tastefully filled with various articles in stationery for the holiday trade, and it attracted more than usual attention.

Last week was a busy one with the manufacturers in Wallingford, especially those who manufacture silver plated and sterling silverware. The sterling silver departments of the R. Wallace & Sons Mfg. Co. and Simpson, Hall, Miller & Co. have been rushed to their utmost capacity.

J. A. Stephenson, in kindling a fire in his father's jewelry store, Olathe, Kan. recently, used gasoline, thinking it was coal oil. On striking a match an explosion followed and for a time a serious conflagration was threatened.

The stock of the jewelry store of Benj. Seccombe, Amsterdam, N. Y., was badly damaged a few mornings ago by the bursting of a water pipe. When Mr. Seccombe opened his place of business he found the floor flooded with about two inches of water, while his stock and display cases were coated with ice.

Among the announcements for alderman of Knoxville, Tenn., is C. C. Dodson, of the Fifth Ward. He is a negro, and a Vine St. jeweler, is well spoken of and is said to be popular among the colored voters of his ward.



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

W. L. NASON, traveler for Holmes & Edwards Silver Co., has completely recovered from a two weeks' attack of pneumonia, which at one stage threatened

to result seriously.

A. M. Weinberg, Low, Weinberg & Co.; J. B. Ettinger, Keller, Ettinger & Fink; D. H. Raymond, R. Wallace & Sons Mfg. Co., and J. H. Friedlander, H. Z. & H. Oppenheimer, were in St. Louis last week.

Traveling salesmen who called on Davenport, Ia., dealers the past week were: S. E. Bolles, M. B. Bryant & Co.; T. G. Adler, Swartchild & Co.; G. H. Pixley, F. A. Hardy & Co.; M. Lippett, M. Lippett & Co.; L. Newhouse, Glickauf & Newhouse, and Ed. C. Jamison, for J. W. Forsinger.

Among the searchers after stray holiday orders noticed in Syracuse, N. Y., the past week were: F. C. Allen, for A. Wittnauer; M. Traub, Herzog, Goldsmith & Frank; Frank G. Moyer, Max. Freund & Co.; Arthur Pinover, A. Pinover & Co.; George C. Booth, Hutchison & Huestis; V. W. Henderson, Enos Richardson & Co.; Mr. Robinson, Gorham Mfg. Co.; Sam Cohn, Oppenheimer Bros. & Veith; M. Adler.

The following traveling salesmen passed through Detroit, Mich., last week: H. H. Bradley, E. A. Bliss Co. and the Meriden Sterling Co.; W. J. Lane, Geoffroy & Co.; Fred. M. Wheeler, Dominick & Haff; I. W. Friedman; Mr. Gregory, Strobell & Crane; W. C. Coombs, Edward F. Sanford & Co.; Charles F. Ketcham, Riker Bros.; William Matschke, Kuhn, Doerflinger & Co.; F. H. Carpenter, Alfred H. Smith & Co.; Louis E. Fay, Kirby, Mowry & Co., and H. S. Dinkelspeil, Koch, Dreyfus & Co.

W. W. Myatt, of Columbus, O., the western representative of the Meriden Britannia Co., was in Meriden for several days last week, getting ready for the opening of the new year. Mr. Myatt states that there is very much improvement in business this year over what it was last year at this time. In the iron districts in the west, where nearly every furnace was shut down for 18 months, all are now running both day and night, using two shifts of men, a different force night and day. He says that the prospects for a busy season next year are very encouraging.

Travelers in Pittsburgh, Pa., last week were: Stephen Woods, Battin & Co.; J. A. Granbery, Cutler & Granbery; S. W. Abbey, E. Ira Richards & Co.; J. F. Crane,

Mandeville, Carrow & Crane; S. Pickering, Shoemaker, Pickering & Co.; W. Shute, Day, Clark & Co.; J. Rogers, Hayes Bros.; J. Roehr, Bassett Jewelry Co.; S. W. Granbery, Reeves & Sillocks; J. M. Morrow, American Watch Case Co.; Louis E. Smith, M. B. Bryant & Co.; Robert Steele, J. B. Bowden & Co.; W. J. Lane, Geoffroy & Co.; Herbert W. Van Houten, for C. Sydney Smith; Wm. T. Gough, Carter, Sloan & Co.; H. A. Bliss, Krementz & Co.; A. J. Sherrard, Enos Richardson & Co.; C. B. Gray, Shafer & Douglas; John A. Abel, Lewis, Kaiser & Luthy; F. C. Allen, for A. Wittnauer; Lewis P. Cook, J. F. Fradley & Co.; L. F. Clark, W. F. Cory & Bro.; Louis E. Fay, Kirby, Mowry & Co.

Pittsburgh.

H. U. Seaman, who was recently engaged in the material business in this city, has opened a jewelry store in the "Maiden Lane" of Washington, Pa.

B. E. Arons had a boy arrested last week for defacing plate glass windows with the aid of a cameo ring. Shopkeepers were much annoyed last year by such doings, and Mr. Arons' idea is to make an example and put a stop to the practice.

William T. Gough, for Carter, Sloan & Co., paid a farewell trip to patrons in this city, having decided to accept an office position. Mr. Gough's retirement from the field of action is much regretted by jewelers in the city and by his co-travelers.

A clever dodge was worked last week by a thief who put an Adams Express tag on his hat, went to Hardy & Hayes for packages for "Adams," and secured one of some value. He tried the trick at J. C. Grogan's store but no packages were ready. The thief is still at large.

Visiting jewelers came down on the local trade in great numbers including: A. A. Poole, Washington; Frank Worrell, Washington; C. L. Clark, Blairsville; H. A. Reineman, McKeesport; Paul Rudert, Tarentum; Max Rudert, McKeesport; J. B. Bruce, Burgettstown; Wm. Hunt, Uniontown; S. M. Bailey, Uniontown; A. W. Bishop, Connellsville; G. M. Bailey, Uniontown; B. Neville, Dawson; Frank Hayes, Washington; George Eckert, Jeannette; S. M. Bailey, Uniontown; S. Brauchler, Greensburg; J. W. Caler, Beaver; N. L. Marsh, Bellaire, O.; J. W. McAulis, Beaver Falls; J. N. Linnenbrink, Rochester; W. F. Brehm, Rochester; Mr. Kerr, Mars; Mr. Fulton, New Florence; Harvey Wallace, Smith's Ferry.

One Hundred Years of Commercial Prosperity.

A most notable gathering took place on Thursday night in New York to celebrate Commercial Day, the Centennial of industry in this country. Among those present at the banquet at Delmonico's to commemorate the event, were: Chauncey M. Depew, who presided, Gen. Russell A. Alger, Gen.

Porter, Bishop Potter, Mayor Strong, Secretary of Navy Herbert, Charles H. Cramp, Don M. Dickinson, Charles A. Dana and many others of note and position in both political and financial circles. This event will be marked by a very interesting volume containing an account of the past century's development of industry in this country.

It is a curious circumstance to note, in contrast to the present "jingo" spirit, that 100 years ago the first commercial treaty of any importance to this country, the famous treaty negotiated with Great Britain by one of the greatest statesmen this country has known, John Jay, from which this country has been benefitting ever since, was then signed and approved by President Washington.

The Workbench.

THE writer was in his earlier days compelled to work on a bench which doubtless had originally been made for a tailor or shoemaker, and after having been sold at auction, hewn into a watchmaker's bench with the broad ax. Never mind the description of it at this late date.

A good bench, of sufficient width and length is indispensable to the watchmaker. If it has no other drawers, it should at least have one of shallow depth, exactly in the center of the bench, with no knob in front, but rather a lip running its whole length, underneath, so that wherever you place your hand on it you can pull it out. This drawer should be large and roomy (wide and long, and extending back as far as the depth of the bench will allow, but shallow, not deep down), and then partition it off by narrow slats, diagonally across it, running these slats from the extreme near right hand corner to the further and extreme left hand corner, so that as you reach your right hand in to take out a tool, you can grasp it naturally without twisting or cramping your hand. About eight inches below the top of the bench I would place a skin drawer (the name comes from the practice of watch factories formerly using sheep skins for the bottom) which is made with a square frame (say, like a picture frame), sliding on slats or a groove, so that it can be drawn out toward the operator, and when so drawn, the elbows will rest on this frame with the works resting on the edge of the top of the bench, thus giving a firm support for both arms and hands; and this frame having stretched across its bottom a skin or canvass, will catch and retain anything that drops or rolls from the bench. This latter drawer I consider almost an indispensable article for doing good and successive work. At the right hand of these two drawers named, running down to the floor, if need be, there can be a series of drawers for tools and materials.

Now with these equipments, and some others not herein named, such as vise, file block, bench stake or anvil, and a large variety of such tools as will accumulate, the repairer has the first conditions to do his work well.

Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word each insertion, no discount. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

A GOOD WATCHMAKER and jeweler, desires position with good house; own tools. Can give unquestionable reference. Address E. D. B., care Hotel White, Chicago, Ill.

EXPERIENCED TRAVELING SALESMAN with first-class jobbing trade in the west and south, is open for position after 1st of January. J. Sidney, care JEWELERS' CIRCULAR.

YOUNG MAN 20, with four years' experience in diamond and jewelry business, is open for position; best references; moderate salary. Address Enterprising, care JEWELERS' CIRCULAR.

SALESMAN.—A young man thoroughly acquainted with city, nearby and Eastern trade is open for engagement; best references; moderate salary. Address L. S., care JEWELERS' CIRCULAR.

TRAVELING SALESMAN, open for engagement January 1st; 10 years' experience; watches, jewelry, diamonds, etc.; good address and habits. Address Reliable, care JEWELERS' CIRCULAR.

SITUATION AT ONCE by fine watchmaker and good engraver; 16 years' experience at the bench; sober and reliable; have a fine set of tools; A1 references. Address Watchmaker, Box 412, Winchester, Ill.

WANTED—By young man (24) position with manufacturing jeweler or precious stone house, as bookkeeper or salesman; unquestioned reference; long experience in the business. H., care JEWELERS' CIRCULAR.

YOUNG MAN, 21, with 5 years' experience in diamond business, thoroughly acquainted with the city trade, is open for position; best references; moderate salary. Address K. L., care JEWELERS' CIRCULAR.

COMPETENT TRAVELING SALESMAN IS open for engagement first of the year; can handle any line, precious stones excepted; watches preferred; best of references. Address Excelsior, care JEWELERS' CIRCULAR.

Help Wanted.

OPTICAL SALESMAN WANTED, to handle a line of American Optical Co.'s make and other goods of equally good repute. Address Optical Man, care JEWELERS' CIRCULAR.

WANTED—A salesman traveling in New York State to carry a first class line of jewelry on commission in connection with his present one. Address X., care JEWELERS' CIRCULAR.

WANTED—Two first class salesmen to sell optical goods on the road; must have a substantial trade of their own; state experience and territory, also gross sales per annum. Apply to the Spencer Optical Mfg. Co., 15 Maiden Lane, New York City.

WANTED—Energetic experienced travelers to sell first-class silver plated ware. State experience, references and territory traveled. B., care Jewelers' Circular.

WANTED—A salesman at present traveling in the southern States for a silver or fancy pottery house, whose trade is with the best jewelry and china houses, and who desires to add another line, not conflicting, to represent a cut glass manufacturer whose reputation is unexcelled; goods sold from photographs; with right party a liberal arrangement can be made; references required. Address "H. G.," care JEWELERS' CIRCULAR.

WANTED—For the South and Southwest, first-class salesman, thoroughly acquainted with the large retail trade. Address American Watch Case Co., 11 John St., N. Y.

WANTED—An Experienced traveler, familiar with the wholesale optical trade; only first-class men with best references need apply. Address T. A. Willson & Co., Reading, Pa.

WANTED.

A1 TRAVELER for the Middle States. To call on the retail jewelry trade *only*, with a full line of watches, diamonds and jewelry. Liberal arrangements offered to the right party. Only *single* men, who have traveled **IN THIS LINE EXCLUSIVELY** for a number of years need apply, stating age, references and full particulars. Address

LISSAUER & COMPANY,
12 Maiden Lane,

P. O. Box 2516. **New York.**

Business Opportunities.

FOR SALE—Old established jewelry store in splendid location in the South; stock, fixtures, etc.; stock, \$6,000; will reduce to suit purchaser; cause for selling, old age and failing eyesight. Address for particulars 'New South, care JEWELERS' CIRCULAR.

ONE OF THE BEST paying jewelry, silverware and bric-a-brac stores in Philadelphia is for sale, the whole thing, stock, fixtures and lease; fine store and in the best location; ill health the sole reason for selling; established 1855. Geo. Eakins & Son, 930 Chestnut St., Philadelphia, Pa.

To Let.

FOR RENT—At 39 Union Square, New York, very desirable offices for jewelers. Apply to Jacot & Son, at above address.

TO LET—A good office at moderate price in the Diamond Exchange building, 14 Maiden Lane, New York. Apply to janitor.

NEW BUILDINGS.

Elegant large lofts. Permanent light on all sides. Thoroughly adapted to Jewelry Manufacturers and Silversmiths. Adjacent to Union Square, 14th Street and Broadway. Buildings situated 127 to 133 4th Ave., between 12th and 13th Sts. Owner on premises.

Miscellaneous

WANTED TO BUY watches and jewelry from jewelers that need money; any amount; business confidential. Address B. Gardner, 241 Straight St., Paterson, N. J.

WANTED—You to know that the genuine "Moseley Lathe" equals the best of the very best. When interested write your jobber for new price list, or to the manufacturers, Moseley & Co., Elgin, Ill.

THE SWAN FOUNTAIN PEN.

Made on Distinct Principles, Patented.

3 SIZES OF SWAN "SAFETIES" CAN BE CARRIED ANYHOW OR ANYWHERE.

Three sizes of "Self-Filling" Swans, the wonder of the day, illustrating the improvement between the first fountain pen on record, patented 150 years ago,

"A Quill Covered With Sheepsgut."

An English patent in those days cost a fortune, thus the advance from the past to the present is sharply defined.

W. W. Stewart, Inventor & Patentee

MABIE, TODD & BARD,

MANUFACTURERS.

New York & London.

Workshop Notes.

200 PAGES BOUND IN CLOTH.

The most complete book of the kind ever published.

A perfect encyclopedia of information.

With a copy of Workshop Notes and 52 numbers of The Jewelers' Circular (a year's subscription price,

\$2.00), any jeweler will have all the trade literature he needs.

SEND \$2.50 AND GET BOTH.

**IF YOU WANT A POSITION
IF YOU NEED A SALESMAN
IF YOU NEED A WORKMAN
IF YOU DESIRE TO EXCHANGE
IF YOU WANT A PARTNER
IF YOU WISH TO SELL OUT
IF YOU HAVE TOOLS TO SELL
IF YOU HAVE A PLACE TO LET
IF YOU WANT ANYTHING**

USE THE

SPECIAL NOTICE PAGE

OF THE

JEWELERS' CIRCULAR.

Published Every Wednesday

THE EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT

of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXXI.

CHICAGO, WEDNESDAY, DEC. 25, 1895.

NO. 21.

Chicago Notes.

L. W. Arnold has returned to his old position as floor manager for Spaulding & Co.

Manager Noyes, of Bates & Bacon, left Friday to spend Christmas at his Newburyport, Mass., home.

W. L. Nason, for the Holmes & Edwards Silver Co. and the Manhattan Silver Plate Co., will extend his territory the coming season. At present he looks after Iowa, Colorado, Nebraska, Kansas and southern central Illinois. The new territory includes the above and Missouri, western Tennessee and western Kentucky.

Julius J. Wolf, doing a C. O. D. business in the Hartford building, and who skipped, it is said, to St. Louis, on his return was jailed for making false representations as to his credit, and his office furniture attached by creditors. The liabilities are said to be in the neighborhood of \$3,000; assets, one office desk and some C. O. D. accounts, not yet estimated.

Harry C. Walton, secretary of the Wadsworth Watch Case Co., is in New York, fitting up a new eastern office for the company. Percy H. Savory, with Jos. Fahys & Co. here for the past six years, will sever his connection with the house Jan. 1st, and look after the eastern business of the Wadsworth Watch Case Co. Mr. Savory is a popular salesman and a man of western push.

A committee of machinists from the Elgin National Watch factory, Elgin, Ill., called Dec. 13 on president T. M. Avery, at the Chicago offices, and requested that wages be increased 10 per cent. They called his attention to the several reductions made in the past two years, which have aggregated between 20 and 30 per cent. Mr. Avery said he would correspond with the superintendent of the works.

St. Louis.

J. A. Droz will remove in a couple of months, as the building he is now in will be torn down.

The manufacturing department of the Bauman-Massa Jewelry Co., has been opened at 305 Olive St.

M. Eisenstadt Jewelry Co. remained open

each night until 8.30 up to Christmas Eve in order to accommodate the local trade.

Charles H. Schoen, manager for Holmes & Edwards Silver Co. and Barbour Silver Co., kept open at night until 9 o'clock, until Christmas Eve.

Phil Frech, jeweler, now located at 615 N. Broadway, will change his place of business on Feb. 1st, and move into more commodious quarters.

When the new Jewelers' Exchange opens, there will be a reading room and typewriter in the building for the use of the traveling jewelry representatives.

Almost all the retail jewelers in the North End, will join the North St. Louis Merchants' Association, which advocates the closing of their business at 6 o'clock in the evening.

J. S. Schmidt, jeweler, 2416 S. Broadway, was swindled by two negroes, the other day, who substituted two brass rings for gold ones. The substitution was discovered just after the men left.

The crusade against the numerous snide jewelry concerns, which has been waged by the Retail Jewelers' Association of Missouri, has resulted in nearly all of them going out of business and there are now only two or three of them carrying on business.

Detroit.

A. E. Knight, Middleville, Mich., will shortly put in a stock of jewelry.

D. D. Ford, formerly a well known jeweler in Battle Creek, Mich., is back again and engaged with Burt & Moody, jewelers.

George G. Washington was last week arrested at Owosso, Mich., on the charge of stealing a diamond ring from Hochheisel & Son, jewelers.

John Turck, Northville, Mich., has removed his stock to Wayne, a suburb of Detroit. Ida E. McArthur, Gladwin, Mich., has removed her stock of jewelry to Northville.

D. Horton, receiver of the J. Max Davis stock of jewelry, books and stationary, Fenton, Mich., has ordered a sale of the same to proceed at once, and an auction is being held.

Retail dealers here almost universally report that the Christmas trade exceeded that of last year. The stores have been provided with additional help and have been filled with customers during the day and evening.

The following Michigan country jewelers purchased Christmas goods here last week: W. J. Till, Columbiaville; J. S. McLaughlan, Wyandotte; S. A. Cleveland, Utica; George Chambers, Mt. Clemens; and M. E. Briggs, Howell.

Four weeks ago Wright, Kay & Co. were robbed of a pair of diamond earrings weighing 5¼ carats and valued at \$700. A former customer entered the store with the earrings in her ears. She wanted to have them set in a brooch but decided it would cost too much, and left them with John Kay to have a new setting made. They went into his private office and the diamonds were laid on the desk in full view of any one who might enter. Mr. Kay escorted the woman to the door and returned immediately to his office, but the jewels were gone and a careful search of the room and entire store has failed to reveal their whereabouts. The lady was notified of the loss and afterwards she was given a new pair like the old ones.

Death of an Old Pennsylvania Watch-maker.

WASHINGTON, Pa., Dec. 19.—After an illness extending over two weeks, John Moore one of Canonsburg's best known citizens, passed quietly away last week. Death was caused by neuralgia of the heart.

Mr. Moore was in the 63d year of his age, and was born in Peter township. He was educated in the public schools of his native county and afterward learned the jewelry and watchmaking trade with the late Hiram Caperton, Canonsburg. He worked at his trade there for several years and afterwards removed to St. Joe, Butler county, and was engaged in the oil business there. After leaving St. Joe he located in Pittsburgh, where for several years he was engaged in business. About eight years ago he moved back to Canonsburg, where he has resided ever since, conducting a jewelry and watch repairing establishment.

REPRESENTATIVE CHICAGO HOUSES.

HERE IS THE GREATEST WATCH BARGAIN ON EARTH.

GRASP IT NOW, THERE NEVER WILL BE ANOTHER SALE LIKE IT.



A

18 Size Full Plate, Open Face Only.

Nickel. 15 fine ruby jewels in gold settings; adjusted to temperature, isochronism and three positions; Breguet hair spring; patent micrometer regulator; double sunk dial; handsomely damasckened and finely finished throughout. Regular price.....\$ 18.00
Our price..... **8.00**

C

18 Size Full Plate, Hunting and Open Face,

Gilded, 15 ruby jewels in gold settings; adjusted to temperature, isochronism and three positions; Breguet hair spring; patent micrometer regulator; double sunk dial. Regular price.....\$ 12.00
Our price..... **6.00**

PRICES STRICTLY NET CASH.



18 Size, COLUMBUS.

16 Jewels, adjusted, jewels set in raised gold settings, extra centre jewel, Breguet hair spring, double sunk dial, patent regulator, damasckened in gold on nickel; especially adapted for railroad service.

No. 28. Nickel, Hunting, Regular Price.....\$ 25.00
Cut Price..... **9.60**
No. 98. Nickel, Open-Face, Regular price..... 25.00
Cut price..... **9.00**



SCREW BEZEL AND BACK.

18 size, 14k. filled, guaranteed to wear for 20 years. Assorted Engravings.

No. 9. Price.....\$ 7.05
Fitted Complete with a Paillard Movement 13.50
c Paillard move..... 12.70
No. 98. Columbus..... 14.80

A. C. BECKEN,

Special Agent for Dueber-Hampden Watches.

103 STATE STREET,

CHICAGO, ILL.

SPIES & CO.,
JEWELRY MANUFACTURERS,
DIAMOND MOUNTING,
REPAIRING.

126 STATE ST., - CHICAGO, ILL.

Watch Case Manufacturers

F. H. JACOBSON & CO.

96 STATE ST., CHICAGO.
REPAIRING.

PARSONS & SCHOOL

FOR

WATCHMAKERS,

PEORIA, ILL.

Send for Circular and Terms.

PARSONS & CO.

THE PRACTICAL ELECTRO • PLATER

By MARTIN BRUNOR.

A comprehensive treatise on Electro Plating, covering every branch of the trade, with notes on ancient and modern gilding and formulas for new solutions.

300 PAGES, FULLY ILLUSTRATED.

Securely bound in cloth and half morocco.

PRICE, \$10.00.

FOR SALE BY

THE JEWELERS' CIRCULAR,

89 BROADWAY, NEW YORK.

GENEVA OPTICAL CO.

67 and 69 Washington St.,
CHICAGO, ILL.



Geneva Grip Eyeglasses.

The construction is such as can be seen from the accompanying illustrations, that they can be adjusted to perfectly conform to the anatomy of any nose, no matter what the shape.

SEND FOR SAMPLES AND PRICE LIST.

PREScription Made with Promptness
WORK and Accuracy.

Lapp & Flerhem
Wholesale Jewelers. Chicago.

BULLETIN, DEC., 1895.

"Circular No. 818" of Bargains in Watch Cases, Lots of Silver Novelties, Norfolk Belts, Brush Set and Silver Plated Ware at special prices. Sent to Jewelers on application.

Cincinnati.

Chas. Cook, who assigned recently, has opened a receiver's sale.

Very few selection packages were sent out from Cincinnati this year.

Ed. C. Pfaffle, long identified with the O. E. Bell Co., has transferred his allegiance to L. Gutman & Co., for whom, after January, he will travel.

Jos. Mehmert has just come home from a very satisfactory trip. He says the month's sales equal those of last year, and his clock and regulator lines have very materially increased.

Wm. Goldenberg, with Clemens Oskamp, has received a handsome past master jewel from the Lodge L. & A. M. It was made by Jonas, Dorst & Co., and is one of the finest they ever turned out.

Peter Henry has a 17 jeweled chronometer which is ordered to be mounted in a china clock frame. The case weighed over 300 pwts. 18 k. gold, and was valued at \$1,000. The movement is about 28 size.

Eugene Frohman, of D. Schroder & Co., says there are too many drummers on the road. He cites a town of 5,000 inhabitants with three or four jewelry stores, and he invariably found from 10 to 15 jewelry travelers in the place.

The 5th St. show window of Oskamp, Nolting & Co. last week was one of the most magnificent and attractive ever shown

in Cincinnati. It was gold and white, with a full length figure in gold bronze reclining on a couch, with diamonds blazing from her arms, ears and hands with a large diamond in each eye and diamond teeth.

Jos. Noterman & Co. are closing up the season with a rush. All their fine novelties have been in much demand. They have sold more of this grade this year than in any other year of the firm's history. Wm. Pfeuger has returned with his sample case quite depleted. John Osthoff will come in this week with equally good success.

Pacific Coast Notes.

J. T. Russell, Monrovia, Cal., has sold out.

Dr. Frank, optician, is making a tour in Nevada County, Cal.

L. H. Henrichsen, Portland, Ore., has removed to 284 Washington St.

G. Reber, formerly of Anaheim, Cal., has removed to Angel's Camp, Cal.

G. Reber, Angels Camp, Cal., intends to establish a branch in Mokelumne Hill.

H. Hauschildt has handsomely improved the interior of his store in Haywards, Cal.

J. N. Jacobson has returned to Ferndale, Cal., from a business trip to San Francisco.

W. E. Smith, late of Aberdeen, Wash., has opened a jewelry store in Crescent City, Cal.

W. Friedlander, Portland, Ore., lately removed to handsome quarters at 268 Washington St.

Jos. Schulte, Jr., Monterey, Cal., has gone to San Francisco, whence he will go to Vallejo and rusticate for a short time.

Cady & Olmstead, Kansas City, Mo., are making a bid for Arizona trade by advertising in the territorial papers. Mr. Olmstead, of the firm, owns a big ranch in Graham County, Ariz.

The J. H. Leyson Co., Salt Lake City, on the occasion of their holiday opening, distributed coupons entitling the holder to a street car ticket when presented at the store. It is said 20,000 people inspected the stock on the opening day.

Jeweler Wachhorst, who is a member of the Sacramento board of trustees, has succeeded in getting an ordinance adopted which requires auctioneers to give a bond of \$5,000 each year, and compels them to do business in one place only, to publish in a newspaper the fact of their auction and to keep a record of all sales.

H. Kaufman, optician, in business with his brother, L. Kaufman, Los Angeles, Cal., tours the country in a wagon selling goods. He was in San Bernardino a few days ago and was arrested on suspicion of being a thief. Mr. Kaufman is a consumptive and soon after being jailed was seized with a hemorrhage. He took some salt from his pocket and was about to swallow it for relief when one of the deputies rushed in and took away the salt, saying Kaufman could not commit suicide there. At last

Kaufman succeeded in establishing his identity and was instantly discharged. He will sue for \$10,000 damages.

San Francisco.

W. P. Morgan has recovered from his recent illness.

N. C. Zapf, Grass Valley, Cal., who is suffering from a disease of the eyes, is here consulting an oculist.

Among the visitors in the city during the past fortnight were: E. N. Radke, Santa Cruz; H. H. Wiendieck, Red Bluff; C. C. Shaver, Watsonville; O. Fromer, Livermore; L. Machepest, San Jose; O. H. St. John, Fort Bragg, Cal.

Two robberies occurred last week. The store of M. H. Richardson, dealer in imitation jewelry, 735 Market St., was entered by burglars and about \$200 worth of stock stolen. Entrance was effected by a glass door in the rear basement. The safe was drilled and the burglars helped themselves to its contents, but overlooked a book containing \$300 worth of genuine diamonds. David McKee has been arrested charged with being implicated in the robbery. Hirsch, Kahn & Co., 333 Kearny St., were relieved of about \$2,000 worth of optical goods between midnight and daylight of the 9th inst. The thieves entered a basement of an adjoining bird store and cut through a brick wall, but failing to get into the store above, they went up stairs and cut through the main wall.

Canada and the Provinces.

F. C. Jost, St. Thomas, Ont., died last week.

Joseph Tondreon, L'Islet, Que., died last week.

The estate of Charles A. Connor, Whitby, Ont., is advertised for sale by auction.

J. W. Armstrong, Lucknow, Ont., has compromised with his creditors at 30c. on the dollar and will continue in business.

John E. Sancton and J. Herbert Sancton have registered a co-partnership under the name of John E. Sancton & Son, watchmakers, Bridgetown, N. S.

David Bolkin, who broke a plate glass window in G. Forcennier's jewelry store, Montreal, recently, pleaded guilty and was sentenced to six months in jail.

A number of jewelry fakirs have been operating in Toronto lately, and the police have received many complaints from persons who have been swindled by them, though in most cases they decline to prosecute. On the 7th inst., Thomas McIntee, who conducts an auction room at 61 King St., W., was arrested on a charge of larceny of \$10.50 from Silvanus Jarvis, a countryman, who had been enticed into the auction room and induced by a capper to pay that amount for a worthless watch. McIntee paid back the money and was released on bail. Strenuous efforts are being made by the police to suppress the business.

NEW IMPROVED



PATENTEE.

AD. MUEHLMATT, MAKER.

145-147 WEST 5th ST., CINCINNATI, OHIO.

Manufacturer of Engravers' Specialties.

Illustrated and descriptive circulars of Monarch Engraving Blocks and Engravers' Specialties sent on application.

EST.

1870.



DR. PETER HENRY,
SPECIALIST IN
Watch Case Diseases



Key Winders
changed to
Stem Winders

Hunting Case
changed to O.s

English Case
changed to fit
American
movements

Can be cured at

53

LONGWORTH ST.,
Cincinnati, Ohio.

Workshop Notes.

Staff Punch.—The staff punch is a useful tool for driving pallet and other staffs and colleted wheels to correct position. It may be made from a piece of polished steel. A large hole is first drilled transversely near one end and a smaller one of a size to allow of the passage of ordinary pivots is then drilled from the end to meet it. The mouth of the smaller hole is chamfered and rests on the shoulder of the staff to be driven; the pivot passing into the larger hole is secure from damage during the operation.

Pale Lemon Color.—A dead pale lemon color can be given to 18 karat plain work when the alloy is right, by carrying out the following instructions: The work requires to be well polished in order to present a nice surface, after which process it is washed in hot soda water and dried; it is then annealed by placing over a clear fire upon a copper pan. The annealing oxidizes the surface of the work, and thereby renders it the more attackable by the acid employed in the subsequent process. When the work has cooled from the annealing, it is suspended upon a wire and then dipped into boiling dilute nitric acid, free from hydrochloric acid, when the articles will present a fine rich lemon color.

Duplex Watch.—In affirmation of the opinion some time ago expressed by THE CIRCULAR about the duplex watch, Mr. Glasgow says: "When we consider the delicacy of this escapement, its unsuitability for a full plate watch, and the way many of these watches were made, we may easily understand why the duplex escapement got a bad name in that quarter of the world, and also how it was the Americans took to machinery, and made watches themselves. It must have taken a good deal of ingenuity to devise so thoroughly bad a watch as a full plate duplex, and what was bad in the original construction was soon made worse by the American repairers and the fitters of these movements to the cases. The consequence has been that an escapement which is capable of and has given excellent results,

has gradually gone out of favor, and almost out of use."

Casting Gold.—In badly prepared molds a porosity is given to the gold in the casting, apart from other considerations, and it is clearly discernible before the rolling process takes place. The inexperienced may detect this porosity readily enough, when once having seen a bar of its kind by the unevenness of the surface, which is sunken in places upon the upper side, and exhibiting numerous small cracks and blow-holes, all caused by a current of air meeting the molten metal as it is poured and proceeds down the mold prepared for its reception. When gold and its alloys are imperfectly fused a long point is generally left adhering to the end of the bar, and these porous irregularities show themselves also in the form of a scaly and unsmooth surface, and produce altogether very inferior castings. The remedy for this will be a remelting with a far greater degree of heat.

The Double Roller.—The double roller, as its name indicates, has two rollers on the balance staff, the large one carrying the impulse pin, as in the table roller, while the small one is used for a safety roller only. In an ordinary escapement, with a lifting angle of 30° at the roller, the intersection is only just safe when the escapement is a good one and all the parts well made and jeweled; but if the pallet staff have brass holes and less skilful workmanship generally, pallets of higher angles and a longer escaping arc are necessary. There are no proportions of the lever escapement upon which greater diversity of opinion exists than on the proper lifting angle of the pallets. Lifting angles of 15° may be found in old watches, while some modern watchmakers advocate as low an angle as 6°. Now, as the driving planes increase in length with the lifting angles, and also become more divergent from the course in which the wheel is traveling, the friction increases, and in an increasing ratio as the planes approach more nearly to lines of the wheel radii.

E. A. Williams, Lynchburg, Va., is holding an auction sale.

ESTABLISHED HALF A CENTURY.

MARVIN'S
FIRE & BURGLAR
SAFES

HAVE MANY PATENTED IMPROVEMENTS NOT FOUND IN OTHER MAKES THAT WILL WELL REPAY AN INVESTIGATION BY THOSE WHO DESIRE TO SECURE THE BEST SAFE
MARVIN SAFE CO.

12 PARK PLACE, NEW YORK.

ONE TRIAL
OF OUR WORK ON REFINING OF ALL KINDS WILL CONVINCEN YOU THAT OUR RETURNS ARE THE BEST.

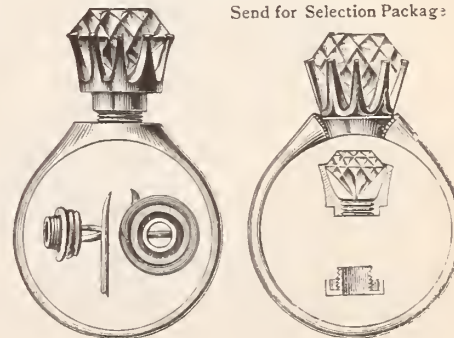


CONVINCE YOURSELF.
GEO. M. BAKER,
Gold and Silver Refiner and Sweet Smelter
PROVIDENCE R. I.

The Bonner Combination

RING, STUD and SCARF PIN.
A Long Screw and a Round Bezel.

Send for Selection Package



BONNER, RICH & CO.,

41 & 43 Maiden Lane, NEW YORK,
604 Champlain Building, CHICAGO.



L. Sauter & Co.,

DEALERS IN DIAMONDS
... AND ...
MAKERS OF FINE JEWELRY,
194 BROADWAY, NEW YORK.

SELECTION PACKAGES SENT ON REQUEST. MOUNTING OF DIAMONDS AND OTHER PRECIOUS STONES IN NEW AND ORIGINAL DESIGNS A SPECIALTY.



WM. SMITH & CO.,
Manufacturers of Gold, Silver and Roll Plate Chains and Jewelry.



Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

Office: 5 and 7 Maiden Lane, New York. Manufactory: 61 Peck Street, Providence, R. I.

The Latest Patents.

ISSUE OF DECEMBER 17, 1895.

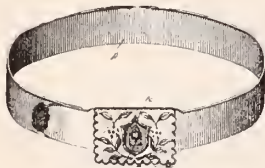
551,359. COMBINED LADY'S PURSE AND CARD-CASE. FRANCIS F. BRAILLARD, Brooklyn, N. Y. Filed Aug. 2, 1895. Serial No. 557,957. (No model.)



The combination of a belt with a folded strap adapted to straddle the same and having arms of unequal length and with a pocket book and purse secured to opposite faces of the strap, so as to project from and open toward the same side of the folded strap.

551,372. ELECTRIC PROGRAM-CLOCK. FREDERICK FRICK, Waynesborough, Pa. Filed April 29, 1895. Serial No. 547,550. (No model.)

551,553. COMBINED BELT AND POCKET-BOOK. ROSA MICHAEL, Chicago, Ill. Filed Sept. 13, 1895. Serial No. 562,450. (No model.)



A combined belt and pocket-book, comprising a belt with an enlarged section which forms the body and the exterior flap of the pocket-book.

551,556. CALENDAR CLOCK. ALFRED E. MCCOLLUM, West Leisenring, Pa.—Filed Feb. 14, 1895. Serial No. 538,388. (No model.)

551,568. LINK BUTTON. EDWARD B. AIGUIER, Newark, N. J., assignor to the Richardson Manufacturing Company, same place—Filed Aug. 23, 1895. Serial No. 560,256. (No model.)

In a link button, two button sections, and a link, the same having diagonal portions respectively hinged to



the button sections whereby the button sections are placed diagonally to each other.

551,717. LENS GRINDER. FERDINAND BUCHHOP, and HUGO SCHNACKENBERG, New York, N. Y., assignors to the Meyowitz Manufacturing Company, Ridgefield, N. J.—Filed May 28, 1894. Serial No. 512,748. (No model.)

DESIGN **24,981.** BACK FOR BRUSHES, &C.



PHILEMON O. DICKINSON, Newark, N. J.—Filed Nov. 14, 1895. Serial No. 568,975. Term of patent 3½ years.

DESIGN **24,982.** BACK FOR BRUSHES, &C. PHILEMON O. DICKINSON, Newark, N. J.—Filed



Nov. 14, 1895. Serial No. 568,976. Term of patent 3½ years.

Carborundum is adopted for use in all cases where an abrasive is demanded, and as it is far harder than emery and corundum, it produces the best results at the smallest outlay. For burnishing purposes a smaller amount of carborundum than any other abrasive on the market is required. The Carborundum Co.'s system of grading consists in putting the material in water, thoroughly stirring the mixture, allowing it

then to stand for one minute, when the water is poured off. The residue is called one minute powder; this in turn is allowed to stand four minutes, and again poured off, when the residue is called four minute powder. This process is pursued up to 15 minutes and even longer. This will explain why the finer grades are designated as minute powders, which thus have reference to the time the material is suspended in water before settling. Manufacturing jewelers and silversmiths requiring an effective and labor and money saving abrasive should communicate with the Carborundum Co., Monongahela, Pa.

Kansas City.

Wm. T. Brown, Sterling, Kan., has removed his jewelry store to Nickerson, Kan., and will occupy a new store in the Nelson block.

C. R. Crawford's store, Neodesha, Kan., was robbed of several hundred dollars, worth of watches and jewelry last week. The thieves secured entrance through a rear transom which was insecurely fastened. Four tramps were later arrested in Independence with some of the jewelry in their possession.

Clem. B. Altman has rented the large corner store in the new building being erected at 11th and Walnut Sts. When the inside finishing is completed this will make one of the finest jewelry stores in the city. The location is one of the choicest in the retail district. Mr. Altman will not occupy his new quarters for about a month.

Among the out-of-town buyers here last week were: Geo. Essig, Plattsburgh, Mo.; A. Glucke, Dodge City, Kan.; J. B. Lowe, Independence, Mo.; W. E. Crellin, Chillicothe, Mo.; T. Kolstad, Pleasant Hill, Mo.; W. H. Watkins, Afton, I. T.; B. N. Stephenson, Olathe, Kan.; W. F. Kirkpatrick, St. Joseph, Mo.; C. S. Frost, Odessa, Mo.; J. G. Morrow, Sweet Springs, Mo.; F. S. Hester, Lawrence, Kan.

THE STATIONERS' ENGRAVING CO.,

98, 100, 102 NASSAU ST., NEW YORK,

MAKERS OF
WEDDING INVITATIONS, RECEPTION AND VISITING CARDS

of the Best Quality, which are offered to Stationers of recognized standing and reputation only
Avoid Dry-goods Store Competition by always ordering those bearing our registered trade mark "SILVER WHITE."

OUR PLAN IS WORKING WELL.



JEWELERS ARE FINDING THAT A LINE OF PAPERS SOLD ONLY TO THE REGULAR STATIONERY TRADE IS WHAT THEY WANT.

ESPECIALLY WHEN THAT LINE IS THE BEST IN THE WORLD.

WRITE TO US FOR SAMPLES, AND JUDGE FOR YOURSELF.

PARSONS & GREENE Co.,
MANUFACTURING STATIONERS,
18 MURRAY ST., NEW YORK.

JEWELERS' ART STATIONERY.

NOTES ON AND FASHIONS IN FINE CORRESPONDENCE AND INVITATION PAPERS, WEDDING AND VISITING CARDS, NOVELTIES, ETC.

Among the Stationery Manufacturers.

The extensive facilities of the Whiting Paper Co. enable them at all times to have the latest ideas and most stylish goods on the market. Among the 500 different styles attention may be called to Whiting's Standard Linen made in rough and smooth finish; Westminster Bellum, velvet finish; Parchment, very desirable for gentlemen's use; Roman Antique, India Proof, Linen cloth, Ancient Repp, Pompeian, Emerald, Porcupine and Tynian. The Whiting Paper Co.'s wedding goods are famous throughout the country and are unequalled for style and finish.

*

"Empress" note paper is the very latest production of W. H. Hasbrouck & Co., 536 Pearl St., New York, who constantly add to their reputation as originators and makers of choice things in fine papers. The paper is excellent in every way, fine of fibre and delicate of tint. It is shown in cream, sapphire, amethyst, topaz and sea shell, and is supplied in quarter reams or papeteries, with envelopes to match, the

quarter ream sizes being juvenile, billet, octavo, St. James and commercial note, and the papeterie sizes being billet, octavo and commercial. The "Empress" is put up in elegant tinted boxes, covered and lined in shades to match the contents, with envelope bands of similar tint, decorated with a steel engraved miniature of the cover design, the paper being tied with broad satin ribbon, also corresponding. Jewelers who wish samples, price lists, etc., have only to make known that want to W. H. Hasbrouck & Co., who will promptly reply to all inquiries.

*

The Spring line of the Hurlbut Stationery Co., Pittsfield, Mass., is replete with attractions. Two new shades have been added to the "Venetian Bond," which has proved very popular. The company's embossed goods have already proved great sellers and duplicate orders for immediate delivery are being received.

*

The Samuel Ward Co., 49-51 Franklin St., Boston, Mass., have had gratifying success this season, not only with their own

lines of fine "Bunkerhill" and "Boston Linen" papeteries, but also with their large lines of German boxes, of which they are the sole importers and proprietors.

*

For the accommodation of dealers handling the "M. & H." writing papers in quarter reams, W. H. Hasbrouck & Co., 536 Pearl St., New York, have added to their business an engraving and embossing department, equipped for doing the very finest work in this line. W. H. Hasbrouck & Co. will be pleased to furnish such information as to this new department as may be desired.

Death of a One Time Jeweler.

BRADFORD, Pa., Dec. 18.—Francis Artemus Newell, one of the early residents of Bradford, died at his home, 96 Congress St., Dec. 12th, of heart disease. Deceased was born in Brookline, Mass., Sept. 1, 1841. He passed his youth in New England, and came to Pennsylvania in 1861, settling in Bradford. For many years he was engaged in the jewelry business, but subsequently became an extensive owner of real estate and was originator of the telephone system in this county. He was also engaged in the production of oil.

The jewelry store of J. C. Meyer, 1237 Decatur St., New Orleans, La., was damaged by fire to the extent of \$250 a few days ago.

Worth Attention?



IF YOU HAVE NEVER CONSIDERED THE ADVANTAGES OF CARRYING FINE STATIONERY IT WILL PAY YOU TO WRITE US FOR SAMPLES AND INFORMATION REGARDING WHITING'S STANDARD PAPERS. THE LEADING JEWELERS FIND OUR CELEBRATED WEDDING AND CORRESPONDENCE STATIONERY A MONEY-MAKING BRANCH OF THEIR BUSINESS.

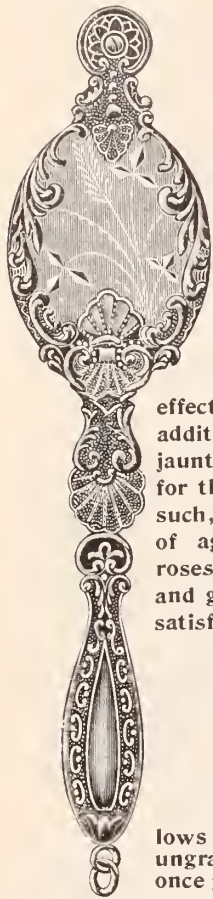
Whiting Paper Company,

Mills,
Holyoke, Mass.

New York Factory and Salesrooms,
148, 150 and 152 Duane St.

FOR SPECIAL HOLIDAY PRESENTS,

LORNETTES, OPERA GLASS HOLDERS,
 OPERA GLASS WITH NEW FOCUSING ADJUSTMENT. NEW STYLE
 OF GOLD SPECTACLES AND EYE GLASSES.

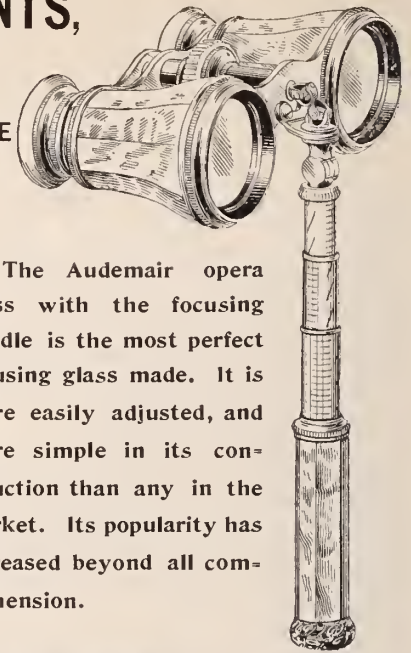


The lorgnette so easily carried, so quickly lifted into its place, in itself so graceful and capable of being as effectual as a fan, is a great addition to one's outfit for a jaunt, or one's preparation for theatre or opera. With such, no creeping invasion of age, since youth and roses, equally with wrinkles and gray hair find it such a satisfactory possession.



The NEW has the right of way.
STRONGEST!
LIGHTEST!
HANDSOMEST!
 and they will give no trouble.

The OLD has been knocked out. The trouble of broken frames ends with the purchase of **SWELL FRAMES.** A word to the wise is sufficient.



The Audemair opera glass with the focusing handle is the most perfect focusing glass made. It is more easily adjusted, and more simple in its construction than any in the market. Its popularity has increased beyond all comprehension.



There is really no comfort without a holder to an opera glass. While at a place of amusement it allows the elbow to rest easily on the arm of the chair, fatigue is reduced to a minimum, and an action often ungraceful, and always causing more or less exertion when tight sleeves or wraps are involved, becomes at once graceful and elegant. These are made in all varieties of metal and pearl.

Special Attention Given to Prescription Work. All Done on the Premises.

Spencer Optical Manufacturing Company, 15 Maiden Lane, NEW YORK, N. Y.

We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.



DR. KNOWLES' PRIVATE COURSE IN OPTICS.

Lectures with Diploma \$25.00
 Those who desire to study with the Doctor will send in their application. Students received at any time.
The Key to the Study of Refraction. 50c. per copy,
 For Sale by
R. H. KNOWLES, M. D.,
 189 Broadway, NEW YORK.
 Care of JEWELERS' CIRCULAR.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

W. H. SCHWARTZ & CO.
 MANUFACTURERS OF FINE
JEWELRY
 AND NOVELTIES,
 IN GOLD AND SILVER.
 355 Mulberry Street.
 Newark, N. J.

P. D. BERTINE,
 MANUFACTURER OF
Spectacle Cases
 AND LEATHER GOODS.
 Estimates on Special Work.
 139 WILLIAM ST., N. Y. CITY.

OPTICAL DEPARTMENT.

Ocular Refraction.

AS RELATES TO THE CORRECTION OF VISUAL DEFECTS*

BY R. H. KNOWLES, M. D.

NOTE—The purpose of this series of articles is to give to the student without his having had any previous technical education, a clear and practical course of instruction in optics with its application to the fitting of glasses. The Correspondence Column is open to all readers of THE JEWELERS' CIRCULAR. All questions asked will be fully answered.

XXIII.

(Commenced Feb. 27, 1895.)

CHAPTER V.

AMETROPIA—(CONTINUED.)

COMPOUND Myopic Astigmatism usually requires for correction a concave sphere combined with a concave cylinder, but a convex sphere combined with a concave cylinder may exceptionally be re-

For the convenience of study, the writer has subdivided the subject under two divisions:

Mixed Astigmatism { (a) Hypero-Myopic Astigmatism.
(b) Myo-Hyperopic Astigmatism.

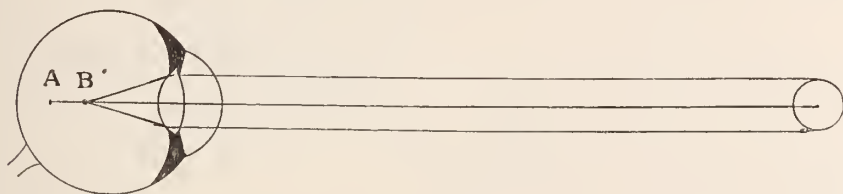
Hypero Myopic Astigmatism is that variety of mixed astigmatism in which the hyperopic astigmatism is greater than the myopic. The following example will explain the idea better perhaps than anything else:

R. E. V. $\left\{ \begin{matrix} \frac{20}{100} : \frac{20}{20} w + 2. Dc \text{ ax } 90^\circ \ominus \\ L. E. V. \left\{ \begin{matrix} 1. Dc \text{ ax } 180^\circ \end{matrix} \right.$

This formula may be further reduced to the following:

R. E. V. $\left\{ \begin{matrix} \frac{20}{100} : \frac{20}{20} w + 2. Ds \ominus 3. Dc \text{ ax } 180^\circ \\ L. E. V. \left\{ \end{matrix} \right.$

In the reduction a convex sphere takes the place of the convex cylinder so that we naturally infer from the foregoing that



COMPOUND MYOPIC ASTIGMATISM.

A.—RAYS OF LIGHT IN THE HORIZONTAL MERIDIAN; B.—RAYS OF LIGHT IN THE VERTICAL MERIDIAN

quired at times, as the following second example demonstrates:

1.

R. E. V. $\left\{ \begin{matrix} \frac{20}{100} : \frac{20}{20} w - 2 Ds \ominus - 1. Dc \text{ ax } 180^\circ \\ L. E. V. \left\{ \end{matrix} \right.$

2.

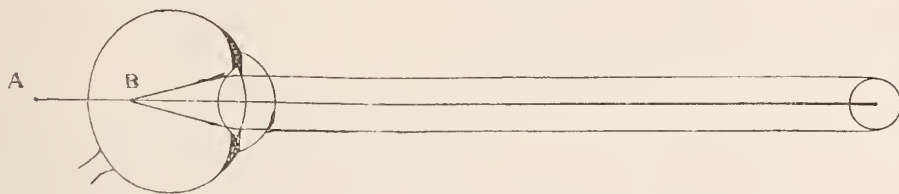
R. E. V. $\left\{ \begin{matrix} \frac{20}{100} : \frac{20}{20} w + 1. Ds \ominus - .50 Dc \text{ ax } 180^\circ \\ L. E. V. \left\{ \end{matrix} \right.$

In the second example, the convex sphere is of greater power than the cylinder, so

Hypero-Myopic Astigmatism is really Myopic Astigmatism, mixed with Hypermetropia.

Myo Hyperopic Astigmatism is that variety of mixed astigmatism in which the myopic astigmatism exceeds the hyperopic. The following formula will aid us to a better understanding of the subject:

R. E. V. $\left\{ \begin{matrix} \frac{20}{100} : \frac{20}{20} w - 2. Dc \text{ ax. } 180^\circ \ominus + \\ L. E. V. \left\{ \begin{matrix} 1. Dc \text{ ax. } 90^\circ \end{matrix} \right.$



MIXED ASTIGMATISM.

A.—RAYS OF LIGHT IN THE HORIZONTAL MERIDIAN; B.—RAYS OF LIGHT IN THE VERTICAL MERIDIAN.

that such a case is classified under the head of compound myopic astigmatism.

Mixed Astigmatism is that kind or variety of astigmatism in which rays of light from a point pass through the transparent portions of the eye and the rays which are in the horizontal meridian meet behind the retina and the rays in the vertical meet in front of the retina.

Reduce the above to the following formula:

R. E. V. $\left\{ \begin{matrix} \frac{20}{100} : \frac{20}{20} w - 2. Ds \ominus + 3. Dc \text{ ax. } 90^\circ \\ L. E. V. \left\{ \end{matrix} \right.$

In this instance the concave sphere takes the place of the concave cylinder, so that, practically speaking, Hyperopic Astigmatism is mixed with Myopia.

(To be continued.)

Optical Correspondence.

Would you willingly answer the following query?

When is a Myopic eye at rest? I do not mean by this when the eye is closed. Trusting you will answer this in THE JEWELERS' CIRCULAR.

I am sincerely, J. S.

ANSWER:—The eye is said to be in a state of rest at the distant point. There are exceptions to this statement, as we sometimes find the muscle in an active state, even at the distance, but other things being equal, the muscle of accommodation cannot be in a state of hyperactivity, Axial Myopia. So that whatever proves to be the distant point or the *punctum remotum* in Myopia, such an eye will be in a state of rest at that point. This point may be three feet or even less. The myopic eye will then be at rest at that point.

EASILY ACCOUNTED FOR.

"No wonder these eggs are too soft."

"Why?"

"The clock is fifteen minutes fast."—Chicago Record.

SAD CASE.

LITERALLY TRUE.

He manufactured silverware,

And owned near half the earth;

He died; his friends declared he was

"A man of sterling worth."

New York Herald.

Lenses
Largest
Stock
Lowest
Prices

Owing to our advantageous location, we are enabled to fill all orders same day received.

GIVE US A TRIAL.

E. KIRSTEIN'S SONS CO.,
ROCHESTER,

4 PAIDEN LANE,
NEW YORK.

N. Y.

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

A Jeweled Acrostic.

HERE is a first class acrostic for jewelers who like that sort of a thing:

Permanent
Patronage
and
Prosperity

Obtained if
opportunities are
observed

In the
interest of
immediate
improvement.

Negotiate
now, for the
new jewelry and
novelties.

Trade
thrives
ransfused and
toned up by the

Styleish,
serviceable
silverware
sold by

UPTODATE & CO.,
13 MAIN ST.

Appropriate Quotations in a Christmas Catalogue.

IN the Christmas booklet issued by jewelers Hardy & Hayes, Pittsburgh, Pa., appear several pertinent quotations, as running headlines of the pages. On the page entitled

Who we are: "Infinite Riches in Our Experience."

Index: "Where Good Things Lie."

Gifts—Infants and Children: "Heaven Lies About Us in Our Infancy."

Gifts for Boys and Girls: "Golden Lads and Girls."

Glittering Gems: "Full Many a Gem of Purest Ray Serene."

Fans: "Captivated by Her Fan."

Gifts for Young Ladies: "Ladies Whose Bright Eyes Rain Influence." "It Ladies be but Young and Fair." "Gift for My Fair One." "Friendship no Medium Knows."

Novelties in Silver: "Fantastic, Fanciful Forms in Silver."

High class Paintings: "His Soul was in his Art."

Gifts for Young Men: "The Young Man's Fancy," etc. "Gifts—the dress of Thoughts." "Various are the Tastes of Men."

Cut Glass: "Clear Prisms of Glass, Glittering like Dew."

Gifts for the Father: "Honor thy Father."

Gifts for the Mother: "So Loving to My Mother."

Gifts for the Office: "Blessings Brighten, Gifts Delight."

Gifts for the House: "There's no Place like Home." "Bless the Hand that Gives." "A Merry Heart giveth Gifts." "Make Merry around the Hearth." "At Home all Hearts are One."

Hall Clocks: "Sentinels Guarding the Passage of Years." "It has Stood for Years and Years."

Rookwood Pottery: "Breathing with Memories of Dark Days."

Sterling Silver: "Merry was the Feast, with Tinkling Silver Drest."

Don't Want to Lose The Circular.

Editor of THE JEWELERS' CIRCULAR:

My CIRCULAR of date—Nov. 27th, No. 17—has not yet arrived. Have waited, thinking it might have been missent. Have received No. 18. Please send another copy No. 17. Cannot afford to lose one.

I enclose some clippings from home papers. Always make it a point to keep my name and business before the people—it's business. Should there be any of my ads. you would use in your "Ready-Made" ad. department, do so. I gain much benefit from other ads. and take pleasure in contributing my mite, regardless of credit for the same.

C. E. ROSE.

How Jewelers Catch the Eye.

"A WINDOW IN THRUMS" is more famous, no doubt, than mine—but, charming as it is, who shall say it is more beautiful in its way than my "F Street Window?"—C. H. Davison, Washington, D. C.

FREE SILVER HAS not come yet, but our new stock of silverware has, and we can show you a line at prices that will make you think that free silver is not far off.—Bartlett & Dow, Lowell, Mass.

SILVERWARE TO WEAR is a sort here—just in—new in design—prices so small you'll scarcely notice them.—Breckbill & Benedict, Bridgeport, Conn.

ANYONE CAN DREAM of success, but it takes hustling to win it.—J. C. Sipe, Indianapolis, Ind.

WONDERFUL JEWELOGICAL FORMATION to be seen at No. 413 Main St.—M. P. Leghorn, New Britain, Conn.

An Effective Way to Advertise Rings.

THE advertisement below is re-printed to bring to the notice of the retail



SPECIAL BARGAIN IN ...DIAMOND RINGS

At the following remarkably low prices:

4.50	6.50	8.50	10.50	12.50	16.50	20.00	23.00
1	2	3	4	5	6	7	8

The cut represents exactly the relative sizes of the Diamonds and the style of the Rings. They are 14k gold mounted by us. Remittance may be made by money order or express. We send at our risk and expense, and if not found satisfactory in every respect upon receipt, the amount paid will be refunded. To those who do not know us by reputation, we refer by permission to

THE FULTON BANK OF BROOKLYN,
THE GORHAM MFG. CO., NEW YORK.

C. C. Adams & Co., ... JEWELERS.

474 Fulton St., cor. Elm Place,
BROOKLYN.

jeweler, an admirable method for advertising-rings. The engraving is not clear, but the jeweler will readily see the point.

What is the Answer?

THE following chain puzzle is purely a matter of every day business. A customer brought seven pieces of chain with five links in each and asked a jeweler



the cost of having them made into an endless necklace of 35 links. He said he would charge four cents for cutting a link open and seven cents for soldering it again. How much should the jeweler charge? Answers are invited.

The principal creditors of D. W. Kolle, Janesville, Wis., whose store was seized by the sheriff recently, as reported in last week's CIRCULAR, are New York wholesale dealers. Claims amounting to \$700 have been filed on the stock, which inventories at \$1,000. Mr. Kolle claims to have given a bill of sale of the stock to Mrs. A. Kolle two months ago, but as he has purchased goods in his own name since, the claim will be contested.

SOME EFFECTIVE SEASONABLE ADS. OF RETAIL JEWELERS.

A NEW AND PRETTY IDEA = =
It Costs But Little
To Keep in Line.

The giving of some dainty piece of silver—a Table Spoon or Fork, a Bon Bon Spoon, Preserve Spoon or something of a like nature as a remembrance of a family gathering on Christmas is becoming more popular every year.

Any odd but useful form in silver is appropriate. The piece should be engraved with the date and initials.

We have many articles to show you in this line of gifts, and will be pleased to have you call.

Julius C. Walk
Son,

Indiana's Leading Jewelers.

MARKING

Our marking of wedding and other gifts is at once artistic and chaste, every letter being executed with clearness and precision, while the strength and originality of the designs are not excelled west of New York City.

LISSNER & CO.,

Gold and Silversmiths,

South

Spring Street,

Los Angeles, Cal.

Taste in Jewelry.

You can be "over-jeweled" as well as over-dressed—taste is necessary in the selection of jewelry. That is eminently what we strive after; we select our stock with as much regard to taste as to prices. The result is we have the most beautiful display of jewelry imaginable.

Our statuettes and articles of vertu form an art gallery in themselves.

Everett,

Jeweler.

1225 F ST. N. W., WASHINGTON.

CHRISTMAS
 NEAR
AT HAND!
WILSON'S
 261 Main St.,
DANBURY, CONN.

WATCH
 for our Holiday display of
WATCHES
 and keep on

WATCHING
 for our Christmas Novel-
 ties. The

WATCHER
 that gets first choice will be
 rewarded for his

WATCHFULNESS
 at **WILSON'S.**

An Interesting Story

that never grows old is that of Santa Claus coming at Christmas time; and while the little ones are writing letters telling their wants, older people are puzzling their heads over gifts for friends and loved ones. I can't list here all the good things to suit childhood, age and the different circumstances in life, but I do extend to everybody an invitation to inspect my stock of

CHRISTMAS GIFTS.

I have spent much time and care in selections of every thing usually sold in a Jewelry store and my show cases are teeming with bright new stock, but to make assurance doubly sure I will spend this week in New York, culling the latest staple and fancy goods from America's leading factories. Trade is good with me and I want no one to go away from my store without being pleased, and shall spare no pains to deserve your trade.

AVERY, THE JEWELER,
 121 Main St., Columbia, S. C.

W. H. OGLE, D. T.
 (Doctor of Time.)

I make it my business to keep Watches in a healthy state.

I have had extensive experience, and am an expert in diseases of timepieces.

If your watch is out of spirits, is run down, or in any way out of order, bring it to me, and I undertake to say that I will soon be able to restore it to its former condition of well being.

Full Line of all Kinds of Jewelry Goods.

HARLEY OGLE,
 Leading Jeweler,
CENTERVILLE, IOWA.

The Turquoise is the Birthstone for December.

"WHO STEALS MY PURSE STEALS TRASH"

—would never have been uttered by the immortal bard of Avon could he have beheld the beautiful gold and silver-mounted **POCKET-BOOKS** displayed in our show cases.

There are others that would not entail a heavy loss to their owners should they be stolen; but purses needn't be stolen nowadays, if they are secured by one of our unique **SAFETY CHAINS.**

Drop in and look them over.

The Sparkle of Cut Glass

sets a table off to excellent advantage. Then add to this fine Silverware in exquisite designs, and you have a sight fit for the eyes of a king.

Come and take a peep at our display and be suited. Our fine line of Watches and sparkling Diamonds were never as low to price as we offer them now.

M. WITTELSHOFER, The Leading Jeweler, **Grand Forks, N. D.**

BRADLEY & HUBBARD MFG. CO.,

INVITE THE ATTENTION OF

Jewelers and Fancy Goods Dealers,

TO THEIR SUPERIOR LINE OF GOODS.

"B & H." Banquet Lamps. Most Artistic Designs and Finishes Ever Shown.

Art Metal Goods. } Onyx Top Tables, Candelabras, Vases, Pitchers, Urns, Five O'Clock Teas, Mirrors, Jewel Cases, Etc.



NEW YORK:
26 PARK PLACE,
21 BARCLAY ST.

BOSTON.
160 CONGRESS ST.

CHICAGO:
204 MASONIC TEMPLE.

PHILADELPHIA:
710 BETZ BUILDING.

FACTORIES AND OFFICES: MERIDEN, CONN.

BUFF AND BLUE

Were the Victorious Colors of the American Revolutionists.

THE A1 WILLIAMSVILLE BUFF

has been equally victorious in revolutionizing the market in Buffs.

ONLY ONE QUALITY.--THE BEST.

Prepaid Samples if you want them.

WILLIAMSVILLE MFG. CO.,

18 South Water St., PROVIDENCE, R. I.

MILLS AT WILLIAMSVILLE, KILLINGLY, CONN.



AMERICAN WATCH TOOL CO.

ESTABLISHED 1872.
INCORPORATED 1894.



THE
Webster-Whitcomb

GROWS IN POPULARITY.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

Ask your Jobber for Price List of 1895, or write to us at
Stoney-Batter Works, Chymistry Dist., Waltham, Mass.

H. M. RICH & CO.,
Jewelry
Auctioneers,
21 SCHOOL ST., BOSTON, MASS.

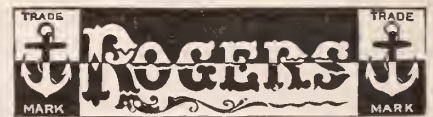
SALES MADE FOR RETAIL JEWELERS ONLY IN THEIR ESTABLISHED PLACES OF BUSINESS.

WE CONDUCT MORE AUCTIONS THAN ANY OTHER FIRM IN OUR LINE AND WITH BETTER RESULTS AND GUARANTEE YOU AGAINST LOSS.

SEND FOR PAMPHLET CONTAINING OUR METHODS AND REFERENCES FROM NEARLY 100 RETAIL JEWELERS FOR WHOM WE HAVE CONDUCTED SALES IN THE LAST 12 MONTHS.

ALL CORRESPONDENCE CONFIDENTIAL.

FLATWARE AND HOLLOW WARE STAMPED



IS THE GENUINE.
Manufactured by
WM. ROGERS M'FG CO.,
HARTFORD, CONN.

AIKIN, LAMBERT & CO.,

MANUFACTURERS AND EXPORTERS OF . . .

Fine Gold Pens, = Holders, = Pencils, = Picks

AND NOVELTIES IN GOLD, SILVER AND PLATE.

Having increased the size of our factory we are prepared to make larger quantities of goods than ever. Every pen carefully tested and fully warranted.

CHICAGO BRANCH: 103 State Street,
S. N. JENKINS, Manager.

GENERAL AGENTS FOR
PAUL E. WIRT FOUNTAIN PENS.

19 Maiden Lane, New York.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

HIGHLY ARTISTIC LAMPS.

THE window of the Phoenix Glass Co.'s store, 42 Murray St., New York, contained a fine display of the large Oriental glass lamps recently introduced. The lamps are almost all in the large banquet sizes, and are beautifully decorated with Turkish, Indian, Arabian and other Eastern styles showing harmonious combinations of bright colors. The glass globes of the same design as the lamp add to the beauty of the line.

*

CARLSBAD AND LIMOGES PORCELAIN.

CARLSBAD and Limoges lines will be the first among the import samples in China opened by Chas. Ahrenfeldt & Son, 52 Murray St., New York. These wares are from the firm's own factories and will comprise a larger and more varied assortment than ever received by this firm. All grades of Carlsbad and French china will be shown, from the cheapest to the most expensive pieces handled by the jewelry trade.

*

CHARLES JACQUES CLOCK CO.'S SPRING LINES.

MONTAGUE F. HARRIS, president of the Charles Jacques Clock Co., recently returned from Europe where he purchased novelties and arranged for the company's Spring lines. A quantity of new porcelain clocks is already on the way and will be put on display at the company's warerooms, 22 Cortlandt St., New York, about Jan. 1.

*

IMPORT SAMPLES OF GUERIN CHINA.

THE import samples in the French china of Wm. Guérin & Co., Limoges, France, will be shown to the trade during the first week in January, 1896. Chas. Streiff, agent in charge of the company's New York branch, 33 Park Place, is now working to get these samples out as soon as possible. A fine line of novelties handled by jewelers is promised.

MOVING TO LARGER QUARTERS.

ENDEMANN & CHURCHILL, importers of fine china and glassware, will remove Jan. 1 from 53 to 50 Murray St. The firm are the successors of F. W. Büning, and are the New York agents for the French china of R. Delinière & Co. Larger salesrooms and increased facilities will be among advantages afforded by the removal.

THE RAMBLER.

A Lost Art Rediscovered.

DOUBTLESS no relics of old industrial art have so bewildered modern times by their beauty as the rare little pieces of Greek and Roman glass which have from time to time been discovered in excavating old ruins or tombs. This glass has been found in every conceivable shape; in long and narrow tear bottles, in the shape of urns, platters, vases, and every conceivable form in which glass might be of use either as an adornment or as an article of use. The peculiarity of most of it, however, has been the possession of a rainbow-like iridescence upon its surface, brilliant of hue, like mother-of-pearl, and lustrous also like burnished gold or silver. It has long been a question whether this remarkable lustre came from the glass itself, or was the deposit of age. Some specimens are rich with it, others do not show it at all. Those also that possess it seem to be encrusted with a very brittle coating, which is easily detached from the glass in thin scales. When these scales are removed the glass resumes what is supposed to have been its original appearance.

Similar lustres are found upon old Hispano-Mauresque pottery, and upon many of the potteries of Italy of the fifteenth and sixteenth centuries, but these do not flake, the lustre being to all appearances a part of the glazed surface. The discovery of the secret of the iridescence upon old glass, made recently by the artist, Louis C. Tiffany, leaves the world still in doubt as to whether the old glass was purposely made iridescent or not. That Mr. Tiffany has discovered a method by which to secure this remarkable iridescence is a fact quite beyond dispute. In appearance his irides-

cence is identical with the old, seeming to form also a thin tegument upon the surface of the glass itself, and shining with a lustre whose beauty is beyond words to describe. Whether a "lost art" has been rediscovered or a new art been born, scientific research has at least broken down one of the barriers which has made ancient art so much of a mystery to moderns.—*Current Literature.*

Sad Case.

A little girl went with her mother to see a lady who was an assiduous collector of china, and in whose parlor were cabinets filled with her trophies, besides odd plates and dishes bearing indisputable marks of age, which hung in conspicuous places on the walls.

The child sat quietly during the long call, and while her mother and the china collector talked of matters of mutual interest, she looked about her with big, wondering eyes.

"Mamma," she said thoughtfully, as she was getting ready for bed that night, "don't you feel sorry for poor Mrs. Haskell, without any kitchen?"

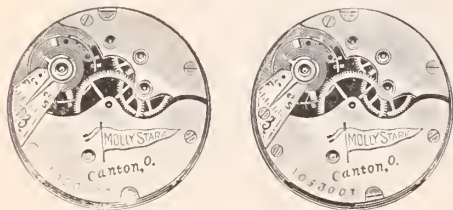
"Without any kitchen, child, what do you mean?" asked her mother.

"Why, didn't you see?" asked the little girl in a tone of great surprise, "she has to keep all her dishes in the parlor!"—*Philadelphia Record.*

A Question of Time.

A MILO farmer prides himself on regularity in feeding his livestock, especially his pig. The other day he found he would be obliged to be away at the usual hour, so he told his wife to be careful and feed the pig just on the stroke of 12. This advice was repeated several times before he started, and as he drove off his parting admonition was: "Remember the pig." His business took him to a neighboring town, and he had been there but a short time when a telegram was handed to him. Fearing the worst, he opened it and read: "Shall I feed the pig on local or standard time?" and the message was "collect."—*Lewiston Journal.*

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"400" GILT.
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WHY WE CALL THIS MOVEMENT
"MOLLY STARK."

About the battle of Bennington we all know. Our fathers have told us; so have more eminent historians. "Those red coats are ours to-day or Molly Stark's a widow" said the stalwart Scotch-Irishman from New Hampshire, Brigadier General John Stark, who was in command of the American forces.

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Queries by Circular Readers.

Note.—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR desires every jeweler to take advantage of this department.

DURANT, Miss., Dec. 11th, 1895.

Editor of THE JEWELERS' CIRCULAR:

Will you please tell me when the first watch was made?

W. C. HEFFNER.

ANSWER:—Octavius Morgan, London, Eng., and formerly vice-president of the Society of Antiquaries, communicated to the Society in 1849, "Observations on the History and Progress of the Art of Watchmaking, from the earliest period to modern times," in which he says:

"The ancient city of Nuremberg, so famous for the ingenuity as well as the ability of its astronomers, has always laid claim to the merit of the invention of watches, or pocket clocks as they are called by the Germans, and the fact of the early watches having been called proverbially Nuremberg eggs seems to favor their claim. It is certainly the earliest place at which we have any authentic information of their having been made, and we have also the name of the artist who first made them there. John Gabriel Dopelmayer, born at Nuremberg in 1677, and professor of mathematics in that city, and in 1733 elected F. R. S., published at Nuremberg in that year his 'Historical Account of the Mathe-

maticians and Artists of Nuremberg,' and in his account of the famous mechanics will be found as follows:

"Peter Hele, a clockmaker, was everywhere held to be a great artist on account of the pocket clocks which, soon after the year 1500, he first made in Nuremberg, with small wheels of steel. The invention, which may with great justice be ascribed to him, being something quite new, was praised by almost everyone, even by the mathematicians of the time, with great admiration; he died 1540." He adds in a note, "On this subject Johannes Cocclæus, in his commentary on the Cosmographia of Pomponius Mela, published in 4to at Nuremberg in the year 1511, makes the following announcement:—'*Inveniuntur in dies subtiliora, etenim Petrus Hele, juvenis adhuc admodum, opera fecit, quæ vel doctissimi admirantur mathematici, nam ex ferro parva fabricat horologia, plurimis digesta rotulis, quæ quocunque vertantur, absque ullo pondere, et monstrant et pulsant XL horas. Etiam si in sinu marsupiove contineantur.*' This already so written by Cocclæus in 1511, shows in the clearest way that pocket watches were made in Nuremberg 219 years ago, and he has fairly attributed the invention of them to this artist, since it was the most deserving of admiration and the newest of his time, and which will be considered as a Nuremberg invention."

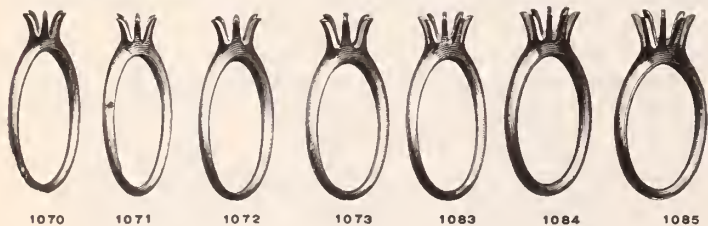
The Parker block, Lisbon Falls, Me., was burned out Dec. 16th. Among the losers was R. S. Whitney, jeweler. He had in his stock a lot of firearms and gunpowder. The firemen were getting the blaze well under control when a series of explosions among the firearms in the store drove them back and the fire obtained a fresh start. Mr. Whitney's stock was valued at \$3,500; insurance, \$1,500.



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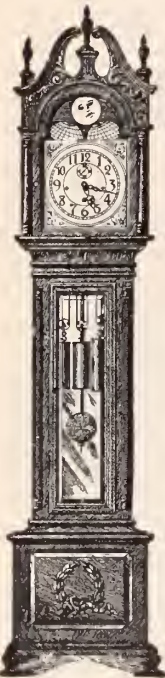
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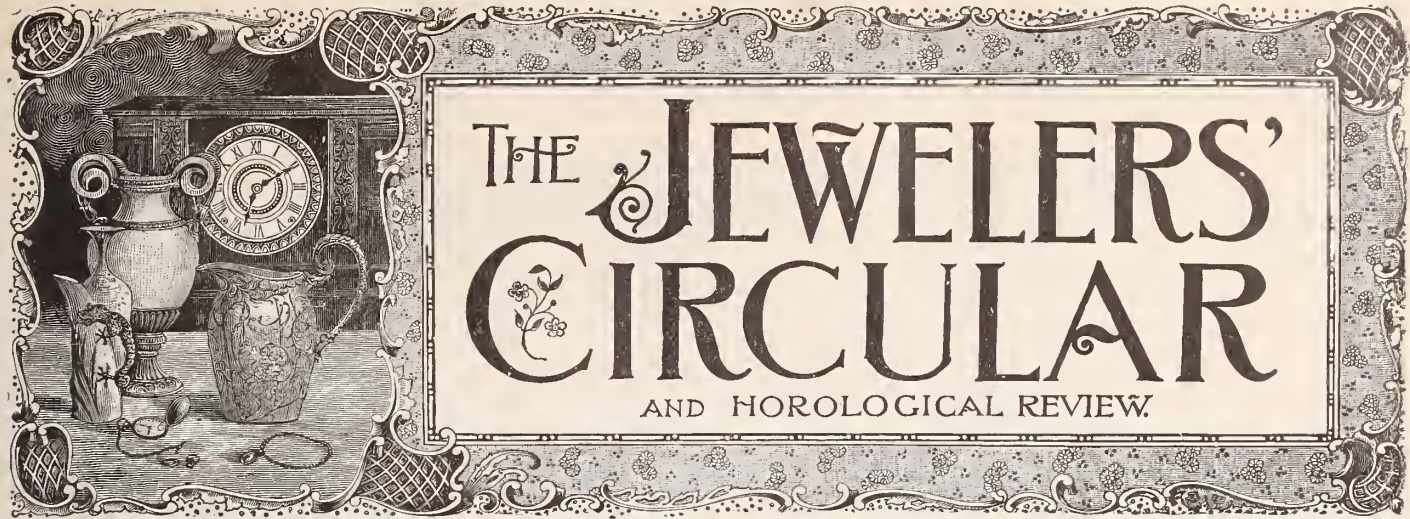
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VOL. XXXI. NEW YORK, WEDNESDAY, JAN. 1, 1896. No 22.

GOLD AND SILVER SMITHING OF THE RENAISSANCE AS ILLUSTRATED BY THE WORKS IN THE SOUTH KENSINGTON MUSEUM.

PART II.

CELLINI wrote two treatises, one on sculpture and another on the goldsmiths' art. He treats, as Theophilus does in the *schedula*, of the setting of precious stones and the making of enamels.

sufficiently to prevent the removal of both the inner and outer false sides: and the enamel can then be polished. The processes described by Cellini in the sixteenth century are on the whole the same as those contained in the treatise of Theophilus. Jewel setting, enamel and niello, hammered and cast work are treated by both in the same way or with little substantial difference. Though certain kinds of enameling had not been discovered in the time of Theophilus, the goldsmiths had practiced for 400 years most of the processes of that craft. Cellini was a contemporary and admirer of the great Italian artists of his day and his art represents the ideas then so popular, the symbolism and imagery of the classical Olympus.

Francis I; François Desjardins to Charles IX; Delahaie to Henri IV. François Briot was a goldsmith of great skill in embossing tankards, cups and various kinds of plate. A pewter cup by this artist is in the Kensington Museum. It was no doubt a model made for a work in silver gilt, and unfortunately nothing is preserved of his work but the models. It seems to have been not an uncommon custom with artists to make and keep them.

The reliquaries, chalices, monstrances and other work made for religious uses during the sixteenth century were not to be compared with the work of the middle ages for serious and appropriate treatment. Still, they were elegant and often of beautiful execution. A variety of smaller utensils or ornaments, such as brooches, bells, and other objects for ecclesiastical use, was profusely decorated with embossing, engraving, enamel and precious stones.

Among the processes in use in the sixteenth century by Italian goldsmiths should be included damascening, or working designs in gold and silver on iron, bronze and other metals. There are different methods of executing damascene work. The ground is tooled over with lines according to the design proposed. Gold or silver wire is hammered or pressed into these cavities and the harder metal takes firm hold of the

It would be difficult to say whether Flanders, Spain or Germany was the first country to follow the example set by the Italians and the French. In Paris, as already noticed, Cellini had been received and had established goldsmiths' workshops. He himself bears witness to the abundance and excellence of their ecclesiastical metal work, imagery and table plate. The artists who succeeded Cellini made numbers of jewels composed of precious stones and misshaped or *baroque* pearls with additions in gold and enamel. Valerio Vicentino, Giovanni da Ferenzuola, Luca Agnolo, Pilote, Piero, Giovanni, and Romolo del Tovalocchio, Piero di Mino, Lautizio of Perugia, Vincenzo Dati, Girolamo del Prato are among the names of Italian goldsmiths of this period. Benedict Ramel was goldsmith to



PENDANT OF THE GUILD OF GOLDSMITHS OF GHENT. 15TH CENTURY.

He describes the translucent enamel laid over reliefs of silver, so common in the fine chalices and vases of the fourteenth and fifteenth centuries; and of enamel made in bands of gold and set transparently as glass in the side or bottom of a vase. French writers give this kind of enamel the name of "plite" or "plique à jour." Cellini discusses the method of its execution, speaking of a cup of this kind shown him by Francis I. The enamel paste is put into compartments prepared for it with false sides, an iron cup inside, and a plate of the same metal outside. The enamel can be fused and attached to the surface of the gold without softening the surface of the iron



SILVER GILT CUP IN THE KENSINGTON MUSEUM.

wire. On softer metal thick leaf is hammered into the cavities, the edges of which are pressed down so as to fasten in the gold

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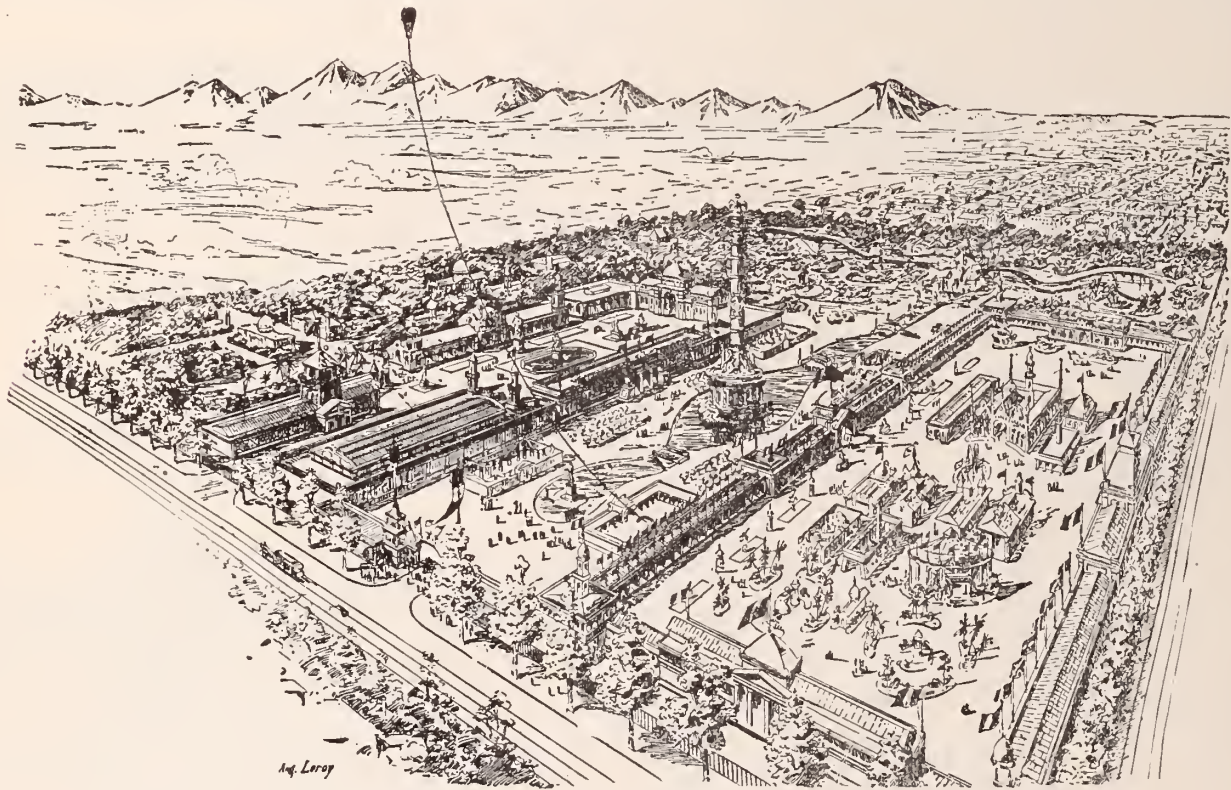
or silver leaf. The best known artists in this material are Paolo, surnamed "Azzimino" from his skill in damascening; Paolo Rizzi, of Venice; Giovanni Pietro Figino, Bartolommeo Piatti, Francesca, Pellizzone, and Martino Ghinello, all of Milan. According to Cellini the Lombards excelled in damascening the foliage of the ivy and the vine, the Tuscans and Romans of the acanthus.

The great wealth of Spain, the gold mines in it, the early discoveries of America and the quantities of the precious metals brought from thence by the navigators to that continent, made the Spanish towns the homes of wealthy guilds of goldsmiths.

"The multitude of columns, statuettes, minute subjects in relief, pinnacles and general ornamentation render the *custodias* of the best time of the silversmiths' work complete works of art." Becerril, Carrion and Merino are among the names of the artists devoted to this kind of work. "Those who legitimately bore the palm were the family of d'Arfe, a race of goldsmiths from Germany. Enrique d'Arfe made a famous *custodia* early in the sixteenth century which was robbed by the French; another for the cathedral of Cordova, 1513; another for that of Toledo, 1515-24, both of which remain, and are in the gothic style." The chalice in the woodcut (page 1,) at South

so forth will be cheerfully answered without delay. In regard to concessions of a special nature the managers will make terms upon application.

It is hoped that since this Exposition is the first of its kind ever held in the Republic it will be, through its novelty and the attractions of the country, a means of drawing to Mexico a large number of buyers from the Southern Republics, and thus ensure to manufacturers a larger market than Mexico would in itself offer. It is also believed that the scenic attractions of Mexico will draw from Europe, from the West Indies and from the United States a large number of persons who have hereto-



GENERAL VIEW OF THE MEXICAN INTERNATIONAL EXPOSITION OF INDUSTRIES AND FINE ARTS.

The quantity of ecclesiastical metal work and of plate for household use in that country must have been enormous towards the beginning of the sixteenth century. Spanish reliquaries and monstrances of the middle ages were made after architectural models, which fashion continued into the early part of the sixteenth century. There remain, however, as M. J. Riaño tells us, "objects of silversmiths' work worthy of notice where there is no architectural model, *e. g.*, images of the Virgin covered with silver plating in imitation of drapery. Curious examples are to be seen at Astorga of the fourteenth century, and of the fifteenth and sixteenth at Toledo, Seville and other Spanish towns. But the most striking specimens of silversmiths' work are the *custodias* (monstrances) which were saved from the French." These monstrances are generally in the form of small architectural domes, lanterns or spires, such as the French, Flemish, and German reliquaries.

Kensington is an example of the Spanish work of the renaissance.*

(To be continued.)

* This article is adapted from "Gold and Silver" by John H. Pollen.

The Forthcoming Mexican International Exposition.

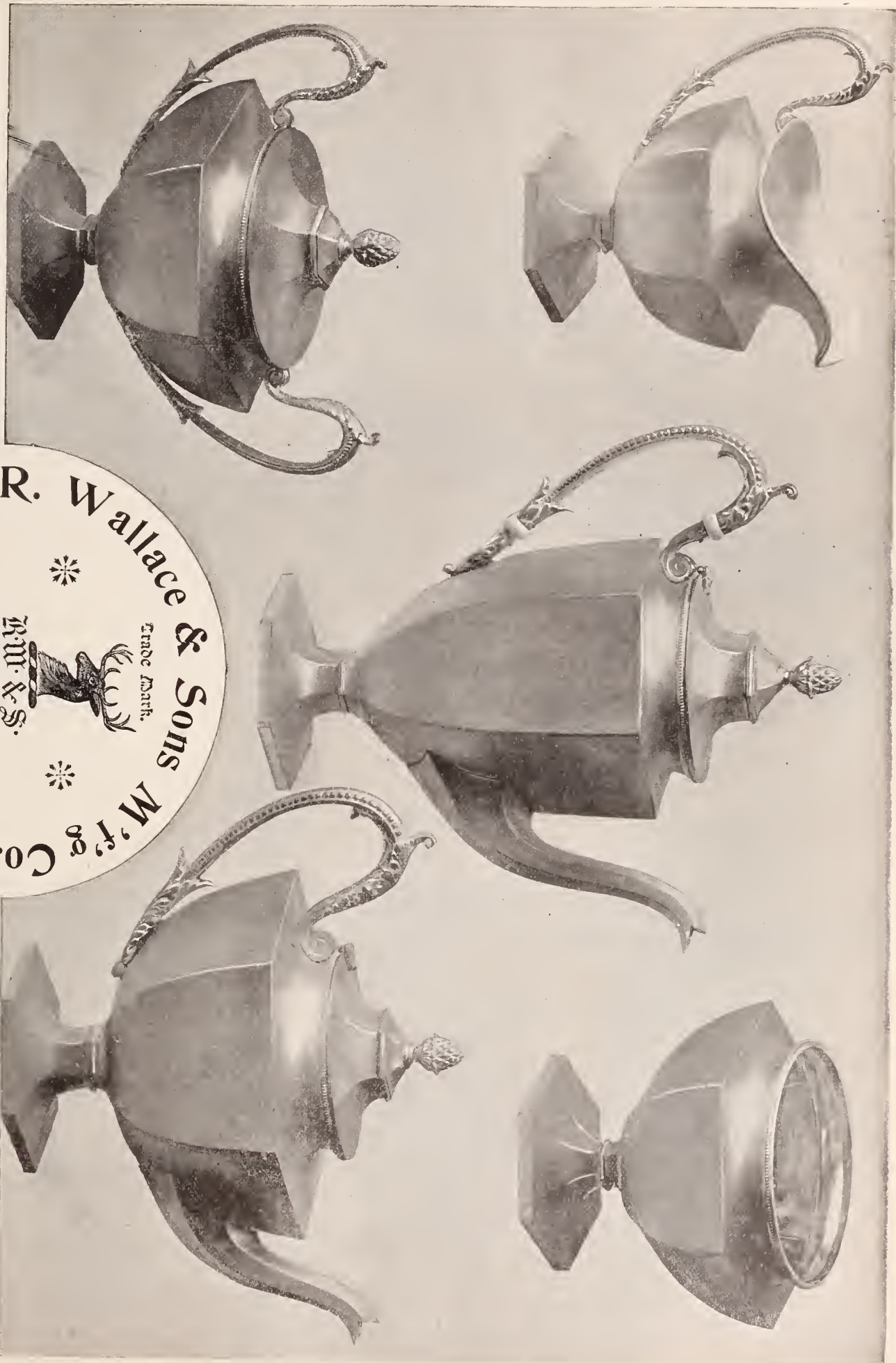
THE Mexican International Exposition of Industries and Fine Arts will be opened in the City of Mexico, Sept. 15, 1896. For the convenience of manufacturers, an office has been opened in New York, at 45 Broadway, the managers of which will be prepared to answer all inquiries which may be sent them as to space, terms and conditions. At the same time information will be sent from week to week to exhibitors in regard to the progress of the Exposition, and any questions as to consignments of goods, customs duties and

fore spent their money in European travel, and who may be induced to alter their trips to our southern and sister Republic.

The directors of the Exposition have made arrangements with competent parties to represent such manufacturers as do not desire to incur the expense of sending their own men to take charge of their exhibits. This representation will be charged for, according to the size and character of the exhibit and the amount of time to be devoted to the display of goods.

These representatives will act for the manufacturers before the Jury of Awards, and will render accurate statements, from time to time, in regard to the condition of exhibits, inquiries which may have been made in regard to same, and will furnish names of such people as have manifested an interest in the display.

It is understood that articles sent into Mexico for display will be exempt from duty, except in case of sale; that further,



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HASKELL & MUEGGE, Agents.

**FERD. FUCHS & BROS.
SILVERSMITHS,**
MAKERS OF STERLING SILVERWARE,
808-810 Greenwich St., - New York.

“The Benedict.”

(TRADE MARK.)

The Perfect Collar Button.



END VIEW.



SIDE VIEW.

MADE IN GOLD, STERLING SILVER
and ROLLED PLATE.

Enos Richardson & Co.,
23 Maiden Lane,
New York,
Sole Manufacturers.

persons who hold special concessions who wish to erect their own buildings may do so without the payment of any duty, and the material composing the buildings may be sold on the close of the Exposition duty free.

Max L. Gutmann at Length Ends His Life.

ROCHESTER, N. Y., Dec. 26.—Max L. Gutmann, a retired jeweler and a well known resident of the city, died yesterday afternoon under circumstances which lead to the belief that he committed suicide. The cause of his death is not known and this morning Coroner Graham will hold an autopsy. Mr. Gutmann was 55 years of age.

Mr. Gutmann for many years conducted a jewelry business in the basement of the house at 52 N. Clinton St. On account of ill health he retired from business a couple of years ago. Last Summer he became mentally unbalanced and while in his room one day tried to commit suicide. He secured a revolver and fired a bullet into his head. The bullet did no serious injury and when the members of the family, attracted by the report of the weapon, rushed to the room Mr. Gutmann held them at bay with the revolver. The police were notified and after disarming the half crazed man they took him to the police station. After the wound in his head had been dressed he was committed to jail where he was examined as to his sanity. He was pronounced sane and was shortly afterward released.

After he returned home he became more quarrelsome and his wife and family were obliged to leave the house. Some time afterward he closed up his residence and went to board at 95 Chestnut St., where he had since been. It was late when Mr. Gutmann came home on Christmas Eve and when he did not come down to breakfast yesterday morning no significance was attached to his absence. At 1 o'clock in the afternoon a member of the family with whom he lived knocked at his bedroom door and told him to get up. He answered incoherently and a short time afterward he was heard walking around in his room. At 2 o'clock he was called again, and as there was no response to the summons, the door was burst open and Mr. Gutmann was found lying dead on the bed. He had been dead but a short time and there was nothing in his appearance to denote that the end had been other than peaceful.

A book in which he had scribbled indiscriminately was found beside him. The book contained English prose, Latin verse, fragments of French and German sentences and shorthand characters. There were untranslatable hieroglyphics and disjointed statements which would lead to the belief that the man was demented. The writing had evidently all been done yesterday. In the course of the writing he spoke of his family trouble and made a request that his ashes be donated to Attorney Garlock, whom, he said, was his friend. At the conclusion of the writing he bade his children good bye.

News From the Diamond Fields.

THE MARKET—THE DEBEERS CO.'S HORSE BREEDING FARM—AT THE RIVER DIGGINGS—THE BIG STONE FOUND AT JAGERSFONTEIN—DIAMOND MINING IN THE FREE STATE—THE ROBINSON MINE A REALITY.

KIMBERLEY, Nov. 27, 1895.

The DeBeers Co. having long ago sold their output of diamonds for the year they keep steadily at work getting them out. But little has been heard lately as to prices and the market at this end may be described as dead. There is not so much activity now in prospecting for new diamond mines, and the reports of wonderful discoveries prevalent a few weeks ago have not been confirmed. Nevertheless the expenditure of capital and effort has certainly greatly added to our knowledge of the diamondiferous resources of the region.

Some persons may be interested in learning that the undertakings of the DeBeers Co. do not begin and end with diamond mine development, the payment of substantial dividends, and the establishment of a model village. Out in the country, three quarters of an hour by rail, there is belonging to the company, by far the largest horse-breeding farm in South Africa, and the most important as well because every effort has been made to secure the best stock.

Work at the different River diggings goes on with the same regular irregularity as of yore. The work is laborious and precarious and digging for gems is a lottery-like chance. These sturdy diggers seem to alternate between starvation fare when their finds are poor or *nil* and luxurious revelry when they have found a few good diamonds.

The big diamond recently found at the

Jagersfontein mine is almost as large as the famous "Jagersfontein Excelsior" but its quality has yet to be determined. The dealers here state that there is no really notable gem of Europe and America at least that they could not at once recognize. No doubt all the abnormally big stones, be they what they may, are well known to experts of the first class. Each celebrated stone has its own peculiarities, both of cutting, of color, and of lustre, and any thief who might get hold of one of these many world-known stones would have to get it recut, or cut up into smaller stones, in order to sell it. Most of the second-rate stones even are perfectly well known to all dealers in gems, as to weight, color, cut, history, everything. However, in regard to each class of gem, the specimens over a certain size, or manifesting any valuable peculiarity, are not very numerous.

There are now several diamond mines being systematically worked in the Free State and all yield a small regular supply of stones of varied quality. Their total output, however, cannot possibly affect the world's supply or current prices.

The Robinson Diamond Mine is an unquestionable fact and is being worked on the most approved modern system. A new pulsating plant has just been laid down and it is certainly the most ingenious scientific appliance of the kind ever seen in South Africa. The mine is yielding stones of fine quality, but the management are very reticent as to the output. This is to be accounted for by the fact that the De Beers Co. have made overtures for the acquisition of the mine and the future of the concern is uncertain. If they acquire it they may, in order to keep up their monopoly the better, shut it down although it is a payable mine.

ST. GEORGE.

THE SWAN FOUNTAIN PEN.

Made on Distinct Principles, Patented.

3 SIZES OF SWAN "SAFETIES" CAN BE CARRIED ANYHOW OR ANYWHERE.

Three sizes of "Self-Filling" Swans, the wonder of the day, illustrating the improvement between the first fountain pen on record, patented 150 years ago,

"A Quill Covered With Sheepsgut."

An English patent in those days cost a fortune, thus the advance from the past to the present is sharply defined.

W. W. Stewart, Inventor & Patentee

MABIE, TODD & BARD,

MANUFACTURERS.

New York & London.

PHOTO-MINIATURE.
PORTRAITS \$1.50
ON
WATCHES

The Goldstein Engraving Co.,

1 MAIDEN LANE, NEW YORK, N. Y.

FROM
47 Cortlandt St.,
to **10 Maiden Lane.**



NEW QUARTERS.

Come and see us.

SECURITY PIN GUARD
PAT'D DEC. 25, 1894
MANFD BY SECURITY MFG CO. **25¢**
7 ASTOR HOUSE (BROADWAY) N.Y.

85c. doz. Net Cash. Discount to Jobbers.

DIAMONDS.
Wm. S. Hedges & Co.,
IMPORTERS OF
Diamonds and Precious Stones.
DIAMOND JEWELRY.
170 Broadway, New York.
22 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

182 BROADWAY, COR. JOHN STREET,
NEW YORK.

Venetian Building. **34 & 36 Washington St.**
CHICAGO, ILL.



L. BONET,
ESTABLISHED 1866.
CAMEO
PORTRAITS
Works of Art,
 Precious Stones.
927 BROADWAY.
NEW YORK.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewels or Kindred Trades.

HENRY FERA,

IMPORTER AND CUTTER OF

DIAMONDS

PRESCOTT BUILDING,

65 Nassau St. cor. John NEW YORK.

FACTORY

60 Fulton St., NEW YORK.

Cutting for the Trade a Specialty,

Purchasers

... OF ...

RARE GEMS,

PRECIOUS STONES
 AND ALL GOODS FOR
 JEWELRY,

ADDRESS

R. A. KIPLING, Paris,
19 Rue Drouot, France.

Seasonable Jewelry and Silver Fashions.

A LADY'S RAMBLES AMONG THE JEWELERS.

Very popular are seven stone rings in which diamonds alternate with rubies, sapphires, emeralds, pearls or turquoise.

A useful combination for the writing desk is the rocking blotter, with a stamp box inserted in either end, at the top.

The Brazilian lizard, Java lizard, cassowary, and monkey, have all contributed skins for the making of this season's silver mounted leather goods.

Tiny watches in enameled balls are variously ornamented with precious stones, and afford a change to the standard chata-laine watch, of small size, open face and decorated back.

A convenient combination in silver that appeals to men is the silver cigarette receiver and match holder. It is a little tray with high and flaring ends, the latter being partitioned off to serve as match receivers, while the cigarettes rest in the body of the tray.

From lamps to candelabra and candlesticks is a natural transition and of these there is a splendid variety in Empire, Sheffield and other designs.

Some of the new silver watches have a flower in colored enamel on the back of the case.

New this season is the silver tobacco jar which presents on its cover both an ash receiver and alcohol lighter.

Seal rings for ladies employ onyx, bloodstone or jasper, and are cut with crest, coat of arms or monogram, as the exigencies of the case require.

Nothing exceeds in beauty the toilet table accessories made of gold and colored enamels.

Jam pots and biscuit boxes of ivory ware please with their rich gold decorations.

Gold and jeweled chains for muffs and lorgnettes are much *en evidence*.

Match boxes of silver have secret locks which conceal a receptacle for a miniature.

This season's paperweights are made with a stamp compartment and calendar pad.

There is a large assortment of intaglio rings for men, including antiques and reproductions in gold with appropriate settings.

ELSIE BEE.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & Co.,

3 MAIDEN LANE,

NEW YORK.

BRANCH OFFICE :
206 KEARNY STREET
SAN FRANCISCO CAL.

Fuller Details of the Petition Filed Against Louis Braverman.

SAN FRANCISCO, Cal., Dec. 23.—The liabilities of Louis Braverman, against whom, as reported in last week's CIRCULAR, a petition has been filed to have him declared insolvent, are scheduled at about \$225,000. Of this about \$18,000 is due to eastern creditors, the remainder to individuals, firms and corporations in California.

The largest creditors are: Isaac Kohn, \$63,000, secured; Daniel Meyer, \$30,000; I. Wormser, \$30,000; Alaska Commercial Co., \$15,000; First National Bank, \$5,000; Bank of Central California, \$5,000; Louis Gundefinger, \$10,000; Louis Einstein & Co., \$4,500; Nevada Bank, \$7,500.

Braverman's failure results partly from endorsing paper to straighten out the affairs of the firm of which his son was the senior partner. Heavy losses were sustained when Levy retired from the firm of Levy & Braverman.

Then the firm of Braverman & Bostleman, composed of S. L. Braverman and R. W. Bostleman, succeeded to the business, and Louis Braverman practically retired. The new firm got into financial straits and Braverman endorsed their paper. He has enough property to pay all creditors if the property can be sold.

Receiver Appointed for the Business of Russell Bros.

CINCINNATI, O., Dec. 26.—A heavy failure took place Tuesday when Russell Bros., jewelers, 5th St. between Vine and Walnut Sts., filed a petition asking Judge Moore, of the Superior Court, for a receiver. The firm are composed of Walter A. and James M. Russell, doing business lately on the north side of 5th St. on Fountain Square, lately removed from the square next west. The plaintiff in the suit is Walter A. Russell, and he makes his brother James defendant. There was some difference of opinion between them as to whether an assignment was necessary, and Walter, realizing that the crisis was a serious one, filed the application.

The petition sets forth their embarrassments, and the impossibility of extricating themselves with the attitude of their creditors toward them. They had an extension from their creditors last Spring, and hoped to tide over the hard times, but business has not come up to their expectations. The appointment of Frank J. Andrews as receiver was practically an amicable one, and his bond was fixed at \$20,000. The sureties are W. A. Goodman, Laura Andrews and John C. Healy.

A number of chattel preferences were filed earlier in the day, as follows: Merchants' National Bank, \$20,810.50; A. G. Schwab & Bro., Cincinnati, \$2,334.54; Margaret Curley, \$15,333.30; Margaret Crowley, \$9,500; A. Wittnauer, New York, \$279.40, aggregating \$48,257.74. The assets are thought to amount to about \$50,000, with liabilities possibly exceeding that figure, but as yet not accurately known.

ESTABLISHED 50 YEARS.

LANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 Tulp Straat,
AMSTERDAM.

1 St. Andrews St.,
Holborn Circus,
LONDON E. C.



TRADE MARK.

ESTABLISHED 1841

CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE,

NEW YORK.

A. CARTER, JR.
A. K. SLOAN.
C. E. HASTINGS.

GEO. R. HOWE.
WM. T. CARTER.
WM. T. GOUGH.

FACTORY, NEWARK, N. J.

A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS.
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS

HERMAN KOHLBUSCH, SR.

Established 1859
Manufacturer of
FINE BALLRINGS
AND WEIGHTS for
every purpose
where accuracy is
required. 59 Nassau
Street, cor.
Malden La. N. Y.
Repairs (any make)
promptly made.



Letters To The Editor.

SUBSCRIPTIONS TO THE TOLLES MEMORIAL FUND.

BOSTON, Mass., Dec. 27, 1895.

Editor of THE JEWELERS' CIRCULAR :

I wish to acknowledge the receipt of subscriptions to date of the following amounts to the credit of the "Tolles Memorial Fund":

John W. Sanborn, Boston.....	\$ 10.00
A. J. Landry, ".....	1.00
W. R. Donovan, ".....	2.00
E. M. Parks, ".....	2.00
Chas. A. French, ".....	5.00
Dr. G. B. Harriman, ".....	10.00
W. G. Cortell, ".....	1.00
F. H. Blackington, ".....	2.00
A. G. McKenzie, ".....	10.00
W. F. Cushman, ".....	1.00
A. G. Barber, ".....	5.00
Geo. H. Lloyd, ".....	10.00
E. G. Worthley, ".....	1.00
A. H. Wight, ".....	1.00
Bausch & Lomb Optical Co., Rochester, N. Y.....	50.00
W. W. Bohne, New Orleans, La.....	5.00
E. Kirstein's Sons, Rochester, N. Y.....	5.00
Sussfeld, Lorsch & Co., New York.....	1.00
W. Guilbault, Biddeford, Me.....	1.00
L. M. Barnes North Adams, Miss.....	1.00
J. E. Whiting, Andover, Miss.....	2.00
Franklin & Co., Washington, D. C.....	1.00
Total.....	\$127.00

B. V. HOWE, Treasurer.

SIDE LIGHTS ON THE SILVER STAMPING AGITATION.

BROOKLYN, N. Y., Dec. 21, 1895.

Editor of THE JEWELERS' CIRCULAR:

Some time ago the writer called at the office of THE CIRCULAR and stated that according to the wording of the new laws regarding the stamping of silver, etc., any

dealer selling a silver pencil case, cane head or boot hook could be indicted, as the pencil case had a brass machine for a *constituted* part, the cane head was filled with lead to prevent indentation from dropping, and the boot hook had a component or constituted part of steel from which it derived its name. He was asked to write a letter to THE CIRCULAR, stating these facts, which he did. It is not necessary to melt the constituted parts together to prove a case. Courts are not fools, and ocular demonstration will tell them that the articles will not assay up to standard.

Jewelers buy gold and silver; they remove the steel springs from a watch case before weighing it for purchase. Why not do the same for an inquisitorial essay? They strip off the silver from a cane head or pencil case; if a little lead adheres, they remove it. Why not do the same for an assay? The steel hook is removed, before the handle is weighed and purchased; why melt the parts together for an assay? This seems simple, yet the reformers tell us that if a bronze medal is incased in a silver surrounding, the law compels them to melt a valuable medal to get the standard legal value of the silver, while the jeweler, with a knowledge of his business would remove the medal or one of the constituted parts.

The laws for the stamping of silver have come to stay and must not have a cloud thrown over them by attempting too much at once. Long experience has taught the

writer that retail jewelers as a class are remarkably honest, but sometimes gullible. Pretended sympathizers can increase their sales by singing "the tale of woe." Fortunately there is a counterfeit ring in some of the frantic appeals, and the jewelers detect it quickly. The trade journals have all been friendly to the jewelers. Some of them have invested large sums of money in their enterprise. Is there not a counterfeit ring about the following, which is clipped from the jewelers' *sole* friend (?):

TO MANUFACTURERS.

It appears we have stirred up some little jealousy upon the part of certain of the trade press that have been to manufacturers whining that, "as long as they advertised with us they ought to advertise with them." W. W. STEWART.

New Bedford, Mass.

Thomas A. Tripp and family spent Christmas with relatives in Wakefield, R. I.

The Pairpoint Mfg. Co.'s works shut down for the annual vacation, Dec. 23d to Jan. 6th. This is in accordance with established custom. During the shut-down, repairs will be carried on in a general way.

The New Bedford jewelers report a fine trade during the past few weeks. Charles E. Woodworth and H. B. Howland report double the business they ever did before and everyone else declares that this year's Christmas trade broke the record. On the whole, the goods were of a higher grade and value than in the past few years.

The E. Howard and Co. Wheel.

Made like A HOWARD WATCH - WE MAKE THEM BOTH

\$100.00 FOR MEN Perfect in construction - Highest grade - Unsurpassed in finish
 New drop frame assuring extra stiffness - Detachable Sprocket
 Double handle bars or regular adjustable bar - Any make of tire.
 All parts made in our own works warranted perfect.

\$100.00 FOR WOMEN.

Our Catalogue tells the story. **The E. Howard Watch and Clock Co**
 383 Washington St. BOSTON
 41 Maiden Lane, NEW YORK
 34 Washington St. CHICAGO

The Revenue Bill as Passed by the House.

The vital portion of the Revenue Bill, passed by the House of Representatives, Thursday, is as follows:

Section 4. That on and after the passage of this act, and until August 1, 1898, there will be levied, collected, and paid on all the imported articles mentioned in schedules A, B, C, D, E, F, G, H, I, J, K, L, M, and N, of an act entitled "An act to reduce taxation, to provide revenue for the government, and for other purposes," which became a law August 27, 1894, a duty equivalent to 15 per centum of the duty imposed on each of said articles by existing law in addition to the duty provided by said act of August 27, 1894. Provided, that the additional duties imposed by this section shall not in any case increase the rate of duty on any article beyond the rate imposed thereon by the said act of October 1, 1890, but in such case the duty shall be the same as was imposed by said act. And provided further, that where the present rate of duty on any article is higher than was fixed by said last-named act, the rate of duty thereon shall not be further increased by this section, but shall remain as provided by existing law.

This bill, therefore, if finally passed would change the tariff on many lines in the jewelry and kindred trades. The changes in the tariff are, in accordance with above, as follows:

SCHEDULE B.

	WILSON BILL.	NEW RATE.
China, porcelain, parian, bisque, earthen, stone and crockery ware, including plaques, ornaments, toys, charms, vases and statuettes, not changed in condition by superadded ornamentation or decoration.....	30 p c	45 p c
Plain white, not ornamented or decorated.....	30 p c	45 p c
China, porcelain, parian, bisque, earthen, stone, and crockery ware, including plaques, ornaments, toys, charms, vases and statuettes, painted, tinted, enamelled, printed, gilded, otherwise decorated in any manner.....	35 p c	50 p c
All glass bottles, decanters or other vessels or articles of glass, when cut, engraved, painted, colored, printed, stained, etched, or otherwise ornamented or decorated, except such as have ground necks and stoppers only, n e s, including porcelain or opal glass-ware.....	40 p c	55 p c

Spectacles and eyeglasses and frames for same.....	40 p c	55 p c
Opera glasses, glass the chief value.....	55 p c	55 p c
Opera glasses, frames the chief value.....	40 p c	45 p c
Optical instruments and frames, under the McKinley law, paid the highest rate for component materials. Under the Wilson law.....	40 p c	55 p c
Glass beads, loose.....	10 p c	10 p c
Strung on wire or thread.....	10 p c	25 p c
Lenses of glass or pebble, wholly or partly manufactured.....	35 p c	45 p c
Fusible enamel.....	25 p c	40 p c
Glass slides for magic lanterns.....	25 p c	40 p c
Manufacturers of marble, n e s.....	45 p c	50 p c
Manufacturers of alabaster and onyx, n e s.....	45 p c	45 p c

SCHEDULE C.

	WILSON RATE.	NEW RATE.
Aluminum, in crude form, alloys of any kind, in which aluminum is the component material of chief value, per lb.....	10c	15c
Argentine, albata, or German silver, unmanufactured.....	15 p c	25 p c
Gold and silver bullions and metal thread of gold, silver or other metals, n e s.....	25 p c	30 p c
Gold leaf, per package of 500 leaves.....	30 p c	45 p c
Other gold leaf.....	30 p c	45 p c
Silver leaf, per package of 500 leaves.....	30 p c	45 p c
Silver leaf, other.....	30 p c	45 p c
Silver powder.....	30 p c	45 p c
Penholder tips, penholders or parts thereof, and gold pens.....	25 p c	30 p c
Chronometers, box or ship's, and parts thereof.....	10 p c	10 p c
Watches or parts thereof, whether separately packed or otherwise.....	25 p c	25 p c
Clocks, wooden movements.....	25 p c	35 p c
Of metal and wood.....	25 p c	40 p c
Of marble, marble the chief value.....	45 p c	50 p c

SCHEDULE N.

	WILSON RATE.	NEW RATE.
Buttons, commercially known as agate buttons.....	25 p c	25 p c
Pearl and shell buttons, wholly or partially manufactured, button measure of 1-40 of 1 inch per gross per line.....	1 c & 15 p c	2 1/2 c & 25 p c
Jewelry: All articles, n e s, commercially known as "jewelry" and cameos in frames.....	35 p c	50 p c
Pearls, including pearls strung, but not set.....	10 p c	10 p c

Precious stones of all kinds, cut, but not set.....	25 p c	25 p c
If set, n e s, including pearls, set.....	30 p c	30 p c
Imitations of precious stones, not exceeding an inch in dimensions, not set.....	10 p c	10 p c
Uncut precious stones of all kinds.....	10 p c	10 p c
Manufactures of amber, asbestos, bladders, coral, cork, catgut or whipgut or wormgut, jet, paste, spar, wax or of which these substances or either of them is the component material of chief value, n e s.....	25 p c	25 p c
Manufactures of ivory, vegetable ivory, mother-of-pearl, gelatine, and shell, or of which these substances or either of them is the component material of chief value, n e s.....	35 p c	40 p c

THE FREE LIST.

Agates manufactured.
 Amber and amberoid, unmanufactured or crude gum.
 Brazilian pebble, unwrought or unmanufactured.
 Old coins and medals, and other antiquities, but the term "antiquities" as used in this act, shall include only such as are suitable for souvenirs or cabinet collections, and which shall have been produced at any period, prior to the year 1700.
 Coral, marine, uncut and unmanufactured.
 Diamonds; miners', glaziers' and engravers' diamonds not set, and diamond dust or bort, and jewels to be used in the manufacture of watches and clocks.
 Iridium.
 Medals of gold, silver or copper and other metallic articles manufactured as trophies or prizes, and actually received or bestowed and accepted as honorary distinctions.
 Polishing stones and burnishing stones.
 Regalia and gems, statues, statuary, and specimens or casts of sculpture where specially imported in good faith for the use of any society incorporated or established solely for educational, philosophical, literary or religious purposes, or for the encouragement of fine arts, or for the use or by order of any college, academy, school, seminary of learning, or public library, in the United States, but the term "regalia," as herein used, shall be held to embrace only such insignia of rank or office or emblems as may be worn upon the person or borne in the hand during public exercises of the society or institution and shall not include articles of furniture or fixtures, or of regular wearing apparel, nor personal property of individuals.

We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.



ALL KINDS OF
SKELETON
 FOR
SILVERSMITH
 MANUFACTURED BY
SCHULDER BROS

FACTORY AT SOLINGEN, GERMANY. FOUNDED 1850
 545 & 547 PEARL ST., NEAR BROADWAY NEW YORK

ENAMELERS ❀ ❀

OF GOLD, SILVER AND PLATED JEWELRY,
 Enameled, Plain and in Colors.

ALSO OF
SOCIETY EMBLEMS,
YACHT AND COLLEGE FLAGS.

All Varieties of Painted Enamel Work.

S. S. WILD & SON,
 179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.
 Telephone Connection.

News Gleanings.

S. C. Bennett has bought out E. R. Forbush, Guilford, Me.

W. Grinnel, of Monroe, Wis., has bought out W. E. Cooley and taken possession of the store.

Burglars entered the jewelry store of John Herber, Breese, Ill., and secured \$20 worth of jewelry.

The works of the Towle Mfg. Co., Newburyport, Mass., were run extra time to supply Christmas trade.

A. B. Parker, Norristown, Pa., announces that he will make radical alterations and improvements in his store.

J. C. Badger, Bangor, Me., announces that he will close out his stock of goods and engage in another business.

Fred. Hamilton, optician, Owego, N. Y., is closing out his stock of clocks, jewelry, etc., and will hereafter devote his time to the optical business.

Roberts & Pettengill's jewelry store, Boulder, Col., was recently robbed of between \$200 and \$300 worth of goods. There is no clue to the thieves.

George Hunt, charged with the burglary of Ballard's jewelry store, Spooner, Wis., Jan. 1, 1895, was caught at Mapleton, N. Dak., and taken to the former place.

Henry McLaulin, manager of H. E. Adams' Lake Land, Fla., branch jewelry establishment, has returned from Macon

and Atlanta, Ga., and brought his bride with him.

Thomas W. Kelly died in Des Moines, Ia., recently, aged 69 years. He was formerly a jeweler and watchmaker, but retired from that business and raised onions. He accumulated a large fortune.

Charles H. Lamson, Portland, Me., has arrived home from California. His wife and daughter and sister-in-law will remain in Pasadena, Cal., through the Winter. His wife has improved in health.

Burglars broke into the jewelry store of Holmberg & Weeks, Peekskill, N. Y., Dec. 25th, and took several valuable clocks, several cases of optical goods, some silverware and many articles left for repairs.

A. B. Shaw, for three years head clerk for Beresford & Co., New Rochelle, N. Y., has purchased the business and good will of that firm and will take possession on Jan. 1. Mr. Shaw is well and favorably known in New Rochelle.

In a fire in Moline, Ill., Dec. 19, the jewelry stock of C. L. Josephson was damaged. Frank Carlson, a discharged janitor, has been arrested charged with arson, having been seen about the building in a drunken condition the night previous.

L. F. Widstein, Green Bay, Wis., has in his possession a goldbeater's balance and set of weights that is about 300 years old and wonderfully well preserved. It was brought to this country from Belgium by

Otto Tank, in whose family it was an heirloom, and there is believed to be but one other like it in existence.

C. M. Poe, Nevada, Mo., has assigned. The liabilities to preferred creditors are: J. A. Norton & Son, Kansas City, \$365; C. F. Schnell, Norton, Kan., \$502; Hoss & Scott, attorneys, Nevada, Mo., \$150. Other liabilities and assets are unknown.

A large lighted lamp which hung in the window of E. H. True's jewelry store, Montrose, N. Y., fell to the floor a few evenings ago, causing much destruction and breaking some costly china in its fall. More was broken in the attempt of the attendants to put out the fire caused by the burning oil.

About 9 o'clock last Saturday evening flames were discovered in the rear of Henry Radder's jewelry store, Columbus block, Seneca Falls, N. Y. Assistance was procured and the flames extinguished. An examination showed that the fire was caused by the electric wire coming in contact with the wooden partition at the rear of the store.

A trade has been closed between Ellery Johnson and J. K. Williamson, Rome, Ga., by which the latter assumes control of the jewelry establishment of the former. The stock is said to be worth between \$5,000 and \$10,000. Both have been in the jewelry business, and Mr. Williamson will run two separate establishments in adjoining blocks for the present.



DEITSCH BROTHERS

Manufacturers of

LEATHER GOODS, EBONY GOODS, TORTOISE SHELL GOODS,
IVORY TOILET GOODS AND STERLING SILVER NOVELTIES.

7 EAST 17TH STREET, NEW YORK.

TELEPHONE 169, 18TH.

ANNOUNCEMENT.

Insinuations and statements having been made by a certain firm, that they have compelled any customer of ours to withdraw goods of our manufacture from sale, on the alleged grounds that same were an infringement on copyrighted designs are herewith stamped **AS BEING UNQUALIFIEDLY FALSE**, and without foundation in fact.

We take pleasure in stating that we are prepared to prove that all goods of our manufacture are **ORIGINAL** in every way, and we hereby **GUARANTEE PROTECTION** to all our customers against all **ANNOYANCES** of any kind.

In this connection we would add that the prices at which these goods are sold are a recommendation to all.

Respectfully,

DEITSCH BROTHERS.



NEW YORK, Dec. 17, 1895.

Judgments and executions aggregating \$6,000 have been issued against Robert Sturges, Birmingham, Ala.

The jewelry stock of A. R. McComber, Hastings, Mich., was destroyed by fire. Dec. 24. Insurance \$2,100.

Thieves entered the Standard jewelry store, Wilmot, O., Sunday night, Dec. 21, and looted the place of its Christmas stock.

The Rockford Silver Plate Co., Rockford, Ill., began taking their annual inventory Dec. 21st and the factory will be closed until it is finished.

A jewelry store, operated by Dolph Klumpt, Newark Ave., Jersey City, N. J., has been attached. Jacob Blum wants a claim of \$60 satisfied.

Pearls have recently been discovered in the Menominee river above Marinette, Wis., and local parties have determined to make a systematic investigation in the Spring.

At Luella, Tex., Dec. 22d, burglars robbed two jewelry stores of several hundred dollars' worth of goods and escaped. Entrance was effected through plate glass doors and windows.

On the afternoon of Dec. 24th two men stopped in front of the jewelry store of Theodore Brauneck, 435 St. Clair St., Cleveland, O., picked up a small sidewalk show case and ran away with it, making good their escape, despite the crowd which gathered. The case contained a valuable quantity of watches and jewelry.

An ordinance permitting Rodgers & Pottinger Jewelry Co., Louisville, Ky., to maintain a clock on Fourth Ave., was passed by the Lower Board last week. The Board of Public Safety had previously ordered the jewelry firm to remove the clock from the sidewalk by Jan. 10. The

courts had sustained the order of the Board of Public Safety.

Fuller Details of the Failure of O. S. Clayton & Sons.

AURORA, Ill., Dec. 26—As was briefly stated in last week's CIRCULAR the jewelry and wall paper store of O. S. Clayton & Sons was closed by the sheriff, shortly after 3 o'clock, Dec. 18, on a judgment note of \$12,000 in favor of Mrs. Julia A. Bishop. The note in question bears the date of April 5, 1895, and was to run six months drawing interest at the rate of 7 per cent. The signers are: Martha E. Clayton, Ella C. Merrill, Adelia C. Robinson, Albert W. Clayton, Gilbert O. Clayton, Harry S. Clayton and Roy C. Clayton. The note with accrued interest and costs represents a total claim of \$12,508.96.

It will take the whole estate, it is estimated, to satisfy this note. A. W. Clayton has filed a claim for \$342.02 against Martha E. Clayton; and Mary C. Clayton has filed a claim for \$661.55 against Martha E. Clayton. Judgment also for a claim for \$1,100 by the Warren Paint Co. has been entered in the Aurora city court. There is also some bank indebtedness which is abundantly secured by collateral.

The Bishop claim is an old one against the late O. S. Clayton. By his will the property was left to his widow, Martha E. Clayton and the store has since been conducted by the sons. The indebtedness they claim has been reduced to one-half its original figure.

The store of O. S. Clayton & Sons was one of the oldest business houses in Aurora and well known throughout the surrounding country.

New Jewelry Stores.

Robert Jaeschke, Paxico, Kan.

John W. Preston, E. Main St., Middletown, N. Y.

Otis W. Snyder, 67 E. Short St., Lexington, Ky.

S. C. Shepherd, Broadway, Hannibal, Mo. He is the father of Carl Shepherd, also a jeweler, of that city.

The De Beers Company's Dividends.

The London *Financial News* says: 'If the Reuter's telegram from the Cape should prove to be a correct forecast of the De Beers dividend, the shareholders will have every reason to be pleased with so satisfactory a result. For some time the great mine has paid dividends of 25 per cent. but such a spring up as 35 per cent. (or 17s. 6d. per share for the half year) is almost more than even the most sanguine looked for. Everyone knows that the trade in diamonds has been very brisk lately, and that the De Beers Company has sold its output at improved rates. Whether the demand will continue, now that the mining boom has come to an end and compelled a good many people to sell their diamonds, is a doubtful point. It will not surprise us to learn that the drought has affected the work and caused some falling off in the production. Still, the shares are always likely to be bought on any material fall, so long as general trade conditions are favorable.'

W. H. Kelley & Co., Altoona, Pa., have removed to the corner 11th Ave. and 11th St.

CAHOONE'S RINGS

.. THE ..
LATEST IN RINGS.
Our Specialty for 1896.
IMITATION
ROSE DIAMOND RINGS,
Set in all the Latest Designs of Genuine Diamond Work at Selling Prices.

Kent & Stanley Bldg.,
PROVIDENCE, R. I.
GEORGE H. CAHOONE & CO
21 MAIDEN LANE,
NEW YORK.

.. JOIN ..
OUR CIRCLE
FOR 1896.
OUR RINGS SOLD
THROUGH THE
JOBGING TRADE
Exclusively.

WATCH

GOLD FILLED

CASES



W. F. Evans & Sons

SOHO CLOCK FACTORY,

Handsworth, Birmingham, ENGLAND.



GRANDFATHER CLOCK.

MANUFACTURERS OF
CHURCH,
CHIME and
QUARTER

CLOCKS,

SCHOOL AND
HOUSE CLOCKS.With arch brass dials to chime upon
Bells, Gongs, and Harrington's
Patent Tubes.

ESTABLISHED 1805.

Lenses
Largest
Stock
Lowest
Prices

Owing to our advantageous
location, we are enabled to
fill all orders same day re-
ceived.

GIVE US A TRIAL.

E. KIRSTEIN'S SONS CO.,
ROCHESTER,4 MAIDEN LANE,
NEW YORK.

N. Y.

Benj. Allen, Edward Holbrook and George
H. Robinson in a Big Real Estate
Deal.

CHICAGO, Ill., Dec. 29.—Benj. Allen, of
Benj Allen & Co., Edward Holbrook, presi-
dent, and George H. Robinson, vice-presi-
dent of the Gorham Mfg. Co., both of New
York, have leased, in their individual ca-
pacity, for a period of 99 years at an annual
rental of \$20,000 per year, the property
81 6-10 x 170 feet on the west side of Wabash
Ave., 78 4-10 feet south of Madison St.
This is an important transaction in down
town realty.

On this property the lessees will construct
a nine story building 81 x 165 feet in size,
to be devoted to mercantile houses, and to
cost \$300,000. It will be of steel, fireproof
construction and is in the hands of D. H.
Burnham, the celebrated World's Fair archi-
tect. It will have all improvements and
be light and airy. Benj. Allen & Co. and
the Gorham Mfg. Co. will occupy the fifth
and sixth floors and applications have been
received for the ground floor and three of
the upper floors by different parties, some
of them in the jewelry and silverware lines.

"Our idea" said Mr. Allen, "is to let it
to people in our lines who require large
space; in other words, to make it exclu-
sively for mercantile business. It is not our
intention to have doctors, dentists and
dressmakers, but to confine it to the larger
trade. A plated ware house and a clock
house talk of taking an entire floor." The
entrance hall to the upper floor will be 18
feet wide, finished in marble with mosaic
floors and the elevators will run by elec-
tricity. The lessees will get possession of
the present building on the property—a
four-story substantial stone building—on
May 1st and in two weeks will have the
old building razed and the material for the
new building on the ground.

The structure will be ready for occupancy
Jan. 1, 1897. It will be a notable addition

JOHN P. CAMPBELL,
MANUFACTURER OF
WATCH CASES.ALL KINDS OF SPECIAL CASE WORK.
REPAIRING A SPECIALTY.

59 Nassau St. Cor. Maiden Lane. New York.

Royal Arcanum and Maltique Ladies' Enamel Cases.

to the jewelry palaces of the city and the
character of the gentlemen interested be-
tokens an assemblage within its walls of a
number of the heaviest firms in this coun-
try.

Two Failures in the Chicago Jewelry
Trade.

CHICAGO, Ill., Dec. 28.—Two small fail-
ures occurred here this week. Thursday
morning the sheriff took possession of the
effects of J. W. Tyler, in the Clifton House
block, Monroe St., on confessions of judg-
ment in favor of Clara C. Tyler for \$6,766;
Jacobson Bros., \$1,804; Wm. McGowen,
\$1,000; and Lottie A. Kinsey, \$1,090, a
total of \$10,660. The assets are said to
be less than the amounts of the judgments.

John W. Tyler was formerly of Dayton,
O., but recently conducted a successful
business on 43d St., this city. A creditor
states: "John Tyler won't make anything
but an honest failure." The trade here
regret his lack of success in his new loca-
tion, which seemed to be one block removed
from the haunts of shoppers.

The second failure was that of Henry B.
Barnes, who assigned to M. D. Wilbur.
Barnes has two stores, one at 170 Adams
St. and the other at 278 Dearborn St., and
both went into possession of the assignee.
A statement was filed showing that the
assets are about \$5,000 and the liabilities
\$12,000.

The assets consist of the stock in the two
stores and accounts due. The attorney for
the assignee said the failure was caused by
a falling off in business during the last two
years and the large discrepancy between
the assets and liabilities was caused by the
heavy rent which Barnes was compelled to
pay for two places of business. Barnes has
been in the jewelry business here for the
past 10 years.

Where a sale from one brother to another
is attacked by creditors, it is error for the
court to refuse to instruct the jury, that
while brothers may deal with each other,
yet where the parties to a transfer are near
relatives, clearer proof of good faith is re-
quired than when they are strangers.

OPPENHEIMER BROS. & VEITH,

CUTTERS OF DIAMONDS.

DEALERS IN WATCHES,

65 NASSAU STREET (PRESCOTT BUILDING), NEW YORK.

Annual Meeting of Manufacturing Jewelers' Board of Trade.

PROVIDENCE, R. I., Dec. 28.—The annual meeting of the members of the Manufacturing Jewelers' Board of Trade was held in their rooms in the Wilcox building this afternoon. The meeting was called to order by the president, Dutee Wilcox, following which the annual report of the treasurer, Hoffman S. Dorchester, was read. The financial condition of the association is very favorable, and there is a surplus of between \$6,000 and \$7,000 without any liabilities. The report was referred to the finance committee.

The annual report of secretary Marcus W. Morton was an interesting and instructive one, and was as follows:

PROVIDENCE, R. I., Dec. 28, 1895.

To the Officers and Members of the Manufacturing Jewelers' Board of Trade:

Gentlemen—I have the honor to herewith submit the twelfth annual report of the proceedings and transactions of the Board for the current year.

Three vacancies occurred in the Board of Directors and were filled by the election of Messrs. Henry Fletcher, Henry G. Thresher and Edwin B. Bullock. Business reverses have, to a greater or less degree, overtaken the following persons, firms and corporations, thereby rendering them unable to meet their obligations in full:

M. Meyers Boston, Mass.; I. Warshauer, Boston, Mass.; H. Weber & Co.; Boston, Mass.; Kent & Stanley Co., Providence, R. I.; Herman Schriber, Providence, R. I.; Frank Bayersdorfer, New York City; Simon Block, New York City; Henry Carter, New York City; B. Eckstein & Co., New York City; Freudenheim & Abramson, New York City; S. A. Gutman & Co., New York City; John Klipper, New York City; J. J. Levy, New York City; J. Lychenstein & Son, New York City; Morris Schiff, New York City; Henry G. Silverstone, New York City; Aaron Stern, New York City; Henry Stern, New York City; Stites Jewelry Co., New York City; Truesdell, Spreter & Co., New York City; E. Wertheimer & Co., New York City; Wm. P. Hamlin, Rochester, N. Y.; Frank A. Smythe, Rochester, N. Y.; S. R. Kamp & Co., Philadelphia, Pa.; J. G. Rosengarten & Co., Philadelphia, Pa.; M. J. Sheridan, Philadelphia, Pa.; C. R. Smith & Son, Philadelphia, Pa.; C. L. Weylman, Philadelphia, Pa.; J. K. Rauch, Bethlehem, Pa.; G. A. Schlechter, Reading, Pa.; C. W. Freeman, Scranton, Pa.; E. Alter, Newark, N. J.; Cincinnati Pure Aluminum Co., Cincinnati, Ohio; A. Weiler & Co., Cincinnati, Ohio; Wm. T. Marcy, Indianapolis, Ind.; Woodruff & Woodruff, Edinburgh, Ind.; J. Adams & Co., Chicago, Ill.; Morris Eppenstein & Bro., Chicago, Ill.; Kasper & Barnes, Chicago, Ill.; Henry Leon, Chicago, Ill.; C. M. Linington, Chicago, Ill.; Samuel J. Loeb, Chicago, Ill.; Metzberg & Co., Chicago, Ill.; National Mfg. & Impt. Co., Chicago, Ill.; Richards & Rutishauser, Chicago, Ill.; E. Rosenheim & Co., Chicago, Ill.; M. Rothschild & Bro., Chicago, Ill.; O. W. Wallis & Co., Chicago, Ill.; Western Jewelry Co., St. Louis, Mo.; J. R. Gleason, Kansas City, Mo.; Jaccard Watch & Jewelry Co., Kansas City, Mo.; H. F. Legg Jewelry Co., Minneapolis, Minn.; National Credit Insurance Co., Minneapolis, Minn.; Spaulding Bros., Minneapolis, Minn.; John Kaumer, Omaha, Neb.; G. Heitkemper, Portland, Oregon; Max J. Franklin & Co., San Francisco, Cal.; A. L. Delkin Co., Atlanta, Ga.; J. Segsworth, Toronto, Ont.

Total of 90, representing \$195,361.01.

Of the foregoing, the firm of Kasper & Barnes settled in full as follows:

An extension of two years on the basis of ten per cent. payable 15th of January, April, July and October, 1896; fifteen per cent., January 15th, 1897; ten per cent., 15th of April, July and October, 1897; fifteen per cent., January 15th, 1898. Claims of \$200 and under to be paid in cash, January 15th, 1896.

Thirteen creditors, \$1,251.47.

Composition settlements and dividends from assignees or receivers have been had in the following:

H. Schriber, 20 per cent., 11 creditors, \$5,038.66; M. Meyers, 25 per cent., 15 creditors, \$3,321.65; I. Warshauer, 40 per cent., 41 creditors, \$3,216.09; H. Weber & Co., 25 per cent., 9 creditors, \$1,328.05; H. Stern, 40 per cent., 25 creditors, \$5,339.63; Truesdell, Spreter & Co., 22½ per cent., 1 creditor, \$119.10; Cin. Pure Aluminum Co., 25 per cent., 1 creditor, \$100.25; A. Weiler & Co., 33½ per cent., 15 creditors, \$1,347.86; W. T. Marcy, 60 per cent., 2 creditors, \$1,677.26; C. M. Sinington, 60 per cent., 28 creditors, \$1,677.86; A. L. Delkin Co., 33½ per cent., 4 creditors, \$718.53; Western Jewelry Co., 5 per cent. (1st div.), 28 creditors, \$4,131.32.

Settlements and dividends were made in the following cases, details of which have heretofore been reported:

W. J. & C. I. Smith, composition settlement, 20 per cent.; C. S. Ball, assignee's dividend, .2356 per cent.;

Queen & Co., 1st div., 40 per cent., 2d div., 20 per cent.; W. L. Ballou & Co., assignee's div., 6 per cent.; J. R. Freely & Co., assignee's div., 24 per cent.; A. Bernhard, claims purchased for 10 per cent.; J. B. Yates, assignee's div., 0.748 per cent.; Phil. Opt. & Watch Co., receiver's div., 02.94 per cent.; J. Rosendale, assignee's div., 19.6-10 per cent.; J. M. Chandler Co., assignee's 1st div., 10 per cent.; McBride & Marcellus, trustee's div., 7½ per cent.; K. Gould, assignee's div., 10 per cent.; A. R. Brooks Jewelry Co., assignee's



DUTEE WILCOX,

Pres.

MANUFACTURING JEWELERS' BOARD OF TRADE.

final div., 1½ per cent.; Baldwin & Co., trustee's div., 17 per cent.; W. L. Pettit & Co., composition settlement, 33½ per cent.; P. E. Kern, assignee's div., 33½ per cent.; J. L. Solomon, composition settlement, 25 per cent.

The remaining cases reported the current year, we may say:

The Kent & Stanley Co. having reorganized, applied for and received a charter as the Kent & Stanley Co. Limited. The new company having obtained the assets of the former, are endeavoring to adjust the liabilities upon a basis of 25 per cent. cash, the remaining 75 per cent. in notes of the new company running two years; said deferred payment being unsecured and without interest. Twelve creditors, \$3,468.92.

Frank Bayersdorfer, assigned with preferences amounting to \$2,800. One creditor \$443.73, who disposed of claim to a third party.

Simon Black assigned. Liabilities, \$12,294.85. Actual assets, \$3,328.41. Four creditors, \$1,154.77. It was thought by the assignor that he could effect a composition settlement with creditors, but failed to do so.

Henry Carter, assigned, giving preferences for \$4,159.74. Liabilities, \$30,893.86. With contingent liabilities of \$4,418.28 additional, being to the Butchers and Drovers Bank on customer's paper. Actual assets, \$6,487.42. Twenty-seven creditors, \$3,452.41.

B. Eckstein & Co., assigned, with preferences aggregating \$7,100. Liabilities, \$67,219.70. Actual assets, \$17,527.07. Mr. Eckstein submitted an offer in composition settlement of 25 per cent., but failed in his attempt on account of non-acceptance by all the creditors. Sixty creditors, \$35,363.15.

S. A. Gutman & Co. gave bill of sale to secure claims amounting to \$22,000. The stock was said to be worth about \$19,000. Their merchandise liabilities are said to amount to \$15,000. An attempt to purchase claims of creditors was stated upon a basis of 25 per cent. but thus far has failed. Thirty-three creditors, \$4,414.94.

John Klipper, closed by sheriff on executions amounting to \$6,340. Twenty-four creditors, \$4,218.20.

J. J. Levy, gave bill of sale; stated his merchandise indebtedness was some \$2,000, which he expected to pay in full about the first of January, 1896; 12 creditors, \$751.83.

Harry Leon, assigned. Assets (estimated) \$30,000. Liabilities about \$100,000. No affair in the trade in Chicago has caused so intense feeling as the transaction of this debtor. He exhibited a deposit book of \$20,000, and upon this showing succeeded in obtaining credit without much difficulty; 1 creditor, \$726.93.

J. Lychenstein & Son gave bill of sale. Liabilities said to be \$450,000; 1 creditor, \$400.54.

Morris Schiff, closed on executions amounting to \$1,931; 1 creditor, \$387.26.

Henry G. Silverstone, closed by sheriff; 5 creditors, \$633.04.

Aaron Stern, gave bill of sale, consideration being \$1,000. It is said debtor did this on advice of an attorney, in preference to making an assignment, as there was not sufficient to more than pay expenses should he assign; 14 creditors, \$3,531.81.

Stites Jewelry Co. Action was begun against this company by Thomas H. Heffron, upon notes aggregating between four and five thousand dollars, upon which he obtained judgment for \$4,427. Prior judg-

ments in behalf of merchandise creditors was entered to the amount of about \$5,800. Injunctions were obtained by attorney for plaintiff in action, only to be dissolved by the court, again renewed and again dissolved. Motion was then made for priority and preference by plaintiff but denied and proceedings against the Sheriff vacated, who sold the property for \$1,062. In consequence of the long stay of proceedings, whereby the Sheriff was enjoined from disposing of the stock, the estate was practically consumed in costs and expenses, and merchandise creditors will realize nothing; 13 creditors, \$2,939.59.

Freudenheim & Abramson, closed by sheriff on executions aggregating \$12,000. Several creditors instituted replevin proceedings, were successful in their levy, but we are informed the goods remained in possession of judgment creditors upon their executing re-delivery bonds. Upon selection of goods under work of replevin, goods of a member were identified, notice at once sent them, and they were thus enabled to secure nearly the entire amount of their claim; two creditors, \$2,053.27.

E. Wertheimer & Co. gave two chattel mortgages as follows: American Exchange National Bank, \$7,134.71; Nancy Wertheimer, \$2,000; Emil Wertheimer individually made to Samuel Zueker chattel mortgage on all his furniture, paintings and other goods and chattels in his living apartments for \$3,500. The mortgages were foreclosed and the property sold, the amount being insufficient to satisfy the same. No statement of the firm's assets and liabilities have been given either by themselves or their attorney, other than the latter states the liabilities are about \$100,000. An offer in composition settlement has been submitted of 30 per cent., 10 per cent. being cash, 10 per cent. in 30 days, 10 per cent. in 60 days, the deferred payments to be satisfactorily secured by indorsement; 53 creditors, \$52,603.53.

W. P. Hamlin confessed judgments amounting to about \$4,000; two creditors, \$568.29. Mr. Hamlin states every creditor will, in time, be paid in full.

F. A. Smythe was formerly of the firm of Smythe & Ashe. It is said a disagreement between the members was the cause of application for a receiver early in the year. This was avoided by a mutual understanding, and a dissolution followed, Mr. Ashe retiring. In June, Mr. Smythe gave a bill of sale to his brother, Thomas A. Smythe, to secure him for endorsements to the amount of about \$12,000, which endorsements we are informed were bona fide. It is recommended that creditors whose claims are of sufficient amount, place the same in judgment; 6 creditors, \$3,270.23.

S. R. Kamp & Co. assigned for the benefit of their creditors. Schedule of assignees has not been filed; 13 creditors, \$1,926.01.

J. G. Rosengarten & Co. early in the year endeavored to compromise their indebtedness upon a basis of 20 per cent. cash, or 25 per cent. in 6 and 12 months' notes, which was declined. An assignment soon followed. The stock and fixtures were appraised for \$1,044, and was sold by the assignee for \$1,300. Liabilities about \$16,000; 39 creditors, \$7,427.51.

C. R. Smith & Son were closed on executions amounting to \$24,400.78. The firm was in difficulty in 1893, when their liabilities were \$63,000, and for this reason it is believed the present liabilities are very much less; 1 creditor, \$600.03.

C. L. Weylman, closed on execution amounting to \$2,400. 1 creditor, \$75.54.

J. K. Rauch confessed judgment in favor of his wife for \$10,000; 1 creditor, \$16.

G. A. Schlechter, closed on executions aggregating \$24,000. Debtor claims his assets exceeds his liabilities, but this was not sustained by facts, as the stock sold for about \$10,000, while the liabilities are said to be about \$35,000; 8 creditors, \$1,749.

C. W. Freeman closed by sheriff on executions amounting to about \$2,600; 1 creditor, \$36.

E. Alter offered in composition settlement of his indebtedness, 15 per cent. cash, or 25 per cent. in notes 4, 6 and 8 months, endorsed, but failed to secure the necessary assistance to carry the same into effect; 1 creditor, \$164.16.

Woodruff & Woodruff closed by sheriff; 2 creditors, \$385.81.

J. Adams & Co. sold out their business for \$300, and left the city; 6 creditors, \$469.03.

Morris Eppenstein & Bro. closed on attachment for \$409.25. Suit was later entered in behalf of the Atlas National Bank for about \$5,000. The firm gave as cause of their trouble, dishonesty of one of their employees, who was under indictment, but afterwards discharged; 13 creditors, \$879.10.

Samuel J. Loeb confessed judgment, aggregating \$4,800, to creditors who made cash advances. Merchandise liabilities about \$7,000. Assets, about \$6,000. Mr. Loeb states he hopes to be in position to offer a composition settlement early in 1896; 28 creditors, \$2,679.41.

Metzberg & Co. confessed judgments aggregating \$3,600. The property was sold and did not bring sufficient to satisfy the judgments. The outlook for general creditors is bad; 18 creditors, \$3,626.00.

National Mfg. & Jewelry Importing Co., assigned. Assets about \$25,000; liabilities, \$90,000. 7 creditors, \$1,023.69.

Richards & Rutishauser, confessed judgment to mother of Mr. Rutishauser for \$5,090.74, and soon after assigned. A restraining order was obtained delaying the sale by the sheriff, but was vacated and the property sold to the judgment creditor. Business is being continued under the name of J. W. Rutishauser & Co.; 11 creditors, \$467.88.

E. Rosenheim & Co. closed by the sheriff, and stock sold for \$1,460. The firm submitted a composition offer of 20 per cent., but thus far it has not been carried out; 4 creditors, \$360.54.

M. Rothschild & Bro. gave bill of sale to one A. Rothschild, who at once took possession. We are

informed the transaction has a very questionable look; 15 creditors, \$9,857.

O. W. Wallis & Co., assigned. Assets, \$15,000. Liabilities \$40,000; 18 creditors, \$4,356.87.
J. K. Gleason gave chattel mortgage and immediately assigned. Assets, \$7,900. Liabilities, \$12,550.79. He offered 25 per cent. in composition settlement, but thus far has failed to make payment; one creditor, \$110.50.

Jaccard Watch & Jewelry Co. gave deed of trust, preferring creditors to the amount of \$75,000. An attack was made on these preferences, which resulted in a composition offer being made to the attacking creditors, which was accepted, and the property sold by the trustee to D. C. Jaccard, of St. Louis, Mo.
H. F. Legg Jewelry Co. Receiver appointed; one creditor, \$113.76.

Spaulding Bros., assigned. Assets, \$4,764.39. Liabilities, \$6,139.72; three creditors, \$493.32.

National Credit Insurance Co. An action was commenced by the State Insurance Commissioner for the appointment of a receiver to take charge of the securities, bonds, etc., in the hands of said commissioner, amounting to the sum of \$100,000; four creditors, \$585.50.

In this instance, the safety sought by creditors of their accounts, resulted as any ordinary business venture, being susceptible to the vicissitudes incident thereto.

John Baumer sold his stock to Hayden Bros., applied the proceeds upon his indebtedness to the Omaha National Bank, then gave his wife a mortgage on the fixtures; three creditors, \$239.34.

G Heitkemper gave chattel mortgages, covering all his property, for \$34,000; one creditor, \$23.75.

M. J. Franklin & Co. closed by sheriff on attachments for \$7,500, which were vacated on account of debtor's petition in insolvency except that of the Anglo-California Bank. Replevin proceedings secured to us about \$3,600 worth of goods; 22 creditors, \$7,586.18.

J. Segsworth gave chattel mortgage; four creditors, \$474.24.

Of continued cases the following is communicated: Horton & Fitzsimmons, New York City. The report of the assigned was referred to a committee on exceptions to be reported, and an order was issued directing distribution to creditors, based upon said report.

A. B. Kapp Mfg. Co. In this matter, the manager, Mr. Kapp, failed to establish, to the satisfaction of the court, his right to enable him to take the poor debtor's oath, and his petition was denied. Subsequently, the claims which had been placed in judgment were settled on a basis very satisfactory to creditors, being 60 per cent. net to creditors.

The affairs of Manheimer & Bibas have not as yet been closed by the receiver.

Prospects of a dividend from the estate of Liebman Bros. are not bright. This will also apply in the cases of S. & D. D. Gutman, R. Freedman, L. E. Freedman, M. Ollenderff, A. I. Grossman, A. Jankau.

In the case of N. B. Shyer & Co. we are informed the sale of assets failed to satisfy claims embraced in the first class of preferences. An offer in composition has been mentioned at intervals, but never has been realized. It is recommended that claims be reduced to judgment, as debtor is still in business, although not in his own name.

In the Providence Jewelry Co., St. Louis, Mo., it is expected this matter will soon be closed. Suits which have been pending against the Ozark Onyx Co. have been tried, and sent to a referee, whose report, we have been informed, is about completed.

A message has just been received from our Attorney, stating the equity cases in L. H. Goldsoll Co. have been decided in favor of creditors. Full particulars are expected by mail.

COLLECTIONS.

Claims received	323
" collected	227
" withdrawn	12
" uncollectible, returned	23
" reduced to judgment	11
" pending	62
	323

Representing	\$41,512.65
227 collected	\$22,454.87
12 withdrawn	1,900.39
24 uncollectible	2,794.55
11 in judgment	6,796.62
59 pending	7,566.22
	\$41,512.65

Of this the amount collected, \$13,686.70. was without expense to members.

REPORTS.

There were 509 regular numbered, and 351 incidental reports issued, and 2159 inquiries answered during the year.

MEMBERSHIP.

Number of members last report	110
Admitted	3
From which deduct resigned	7
Dropped	1
Out of business	1
	9
Total membership	104

Respectfully submitted,
MARCUS W. MORTON,
Secretary.

The report was received, ordered printed and distributed to the members.

The election of directors followed with the

following result: Dutee Wilcox, D. Wilcox & Co.; Everett S. Horton, Horton, Angell & Co.; W. R. Dutemple, William R. Dutemple & Co.; Nathan B. Barton, Ostby & Barton Co.; Robert D. Budlong, S. K. Merrill & Co.; G. E. Luther, G. E. Luther & Co.; W. S. Williams, Barstow & Williams, A. R. Crosby, Smith & Crosby; Charles E. Hancock, Hancock, Becker & Co.; George W. Parks, Parks Bros. & Rogers; George B. Champlin, S. B. Champlin & Son; Henry Fletcher, Fletcher, Burrows & Co.; Henry G. Thresher, Waite, Thresher Co.; S. H. Bugbee, Bugbee & Niles; Samuel E. Fisher, S. E. Fisher & Co.; George K. Webster; W. S. Metcalf, Plainville Stock Co.; James J. Horton, Short, Nerney & Co.; W. L. Mauran, J. T. Mauran Mfg. Co.; E. B. Bullock, W. H. Wilmarth Co., Isaac M. Potter, Potter & Buffinton. Hoffman S. Dorchester, who has been one of the directors since 1887 and treasurer of the Board since May 19, 1887, was nominated for re-election as a director but owing to his withdrawal from the jewelry business, declined the nomination.

The newly elected directors will meet Jan. 4th, and organize and elect the officers for the ensuing year.

Final Settlement of the Affairs of the Kent & Stanley Co.

PROVIDENCE, R. I., Dec. 28.—At 4 o'clock this afternoon Kent & Stanley transferred all their property to the Kent & Stanley Company (limited.) What this action practically marks is the ending of the old copartnership of Kent & Stanley and the beginning of the new corporation. And it means, most important of all, the straightening out of the extensive financial embarrassment under which the old concern has been laboring for nearly a year.

Settlement was made to-day with the principal creditors, J. W. Bishop & Co., the contractors, who built the enormous new building of the Kent & Stanley Co., on the following terms: \$25,000 in cash, \$20,000 worth of stock in the new corporation, and the balance of \$59,000 in a lien payable in two years. Settlement was made with B. W. Peck & Co., for \$2,500 in cash and the balance of about \$3,500 in stock of the new corporation. All the remaining creditors were settled with in like manner, the percentage of cash and stock being approximately the same as in the case of B. W. Peck & Co.

Among other creditors than J. W. Bishop & Co. and B. W. Peck & Co., are: H. J. Astle & Co., J. W. Tower and the Fourth National Bank, of this city. The property transferred to-day from the old copartnership to the new corporation consisted mainly of about \$500,000 worth of real estate, including the Enterprise building, at the corner of Fountain, Eddy and Worcester Sts., for which two offers of \$125,000 have recently been refused, and the new Kent & Stanley office and manufacturing building on Sabin, Aborn, Mason and Beverly Sts.

This latter property cost \$529,000, and is estimated at a value of \$350,000.

The mechanics' lien which was put on the property for J. W. Bishop & Co. by attorney George J. West in January last, for a claim of \$104,600 is the largest lien case which ever occupied the attention of the courts of Rhode Island. Outside of mortgages, which approximated \$222,500, the total claims of creditors against the old company of Kent & Stanley including the claim of J. W. Bishop & Co. (\$104,600) was in the neighborhood of \$250,000.

The original Kent & Stanley Co. were incorporated in February, 1891. It was through their large expenditures in the erection of the big seven story building on Aborn, Mason, Sabin and Beverly Sts., that the company finally became financially embarrassed and suspended payments in January of the present year. Several expedients were attempted to straighten out the affairs of the concern, but all proved unsuccessful owing to the numerous interests that were working at variance with each other. Finding that no headway was being made in straightening out the affairs the incumbent management was set aside and the affairs of the corporation were shortly after this taken in hand by the skilled accountant and financier, Edward C. Huxley, of Boston, and it is largely through his management and manipulation that satisfactory arrangements have now been made possible with the creditors of the old company.

The capital of the new corporation, The Kent & Stanley Co., limited, is \$500,000 of which 60 per cent. is preferred stock, preferable under the law of the charter in case of liquidation. This pays an annual accumulative dividend of 7 per cent. and the remaining 40 per cent. is the common stock, and is held solely by the stockholders of the original corporation. The new corporation's officials are as follows: President, Edward Thayer; treasurer, Edward C. Huxley; secretary, J. D. Warren. The board of directors consists of Edward A. Greene, of Greene & Daniels, Pawtucket; Edward Thayer, of Lebanon Mills, Pawtucket; Edward C. Huxley, of Boston; Arthur M. Stanley, of J. O'Draper & Co., Pawtucket, (a member of the original copartnership), Frank A. Chace, cashier of the Rhode National Bank, Providence; Horace Remington, of Horace Remington & Son, Providence; and Charles E. Perkins, of the American Hair Cloth Co., Pawtucket.

It will be seen by the above list of officials that Edwin F. Kent, who has been so prominent in all previous transactions of this great firm, is now out of the management. This has caused considerable inquiry and discussion but all questions are parried at the office of the corporation with the remark, "Mr. Kent is out of the concern." In the meanwhile Mr. Kent has been instaled in the responsible position of manager of the extensive manufacturing jewelry plant of S. B. Champlin & Son.

D. C. Winans Dies From a Stroke of Apoplexy.

NEW HAVEN, Conn., Dec. 30.—D. C. Winans, the Center St. jeweler and optician, died very suddenly at 2 o'clock yesterday morning, from a stroke of apoplexy. On Saturday he had been attending to business as usual. Late that evening, while returning home and in stepping off from an electric car, he was observed to stagger and fall to the sidewalk. He managed, however, to sit up and then became violently sick in the stomach.

Two police officers hastened to his aid and not understanding the condition of Mr. Winans, were about to call for a patrol wagon to take him to the lockup, when Nicholas Countryman, a leading old citizen, who was acquainted with Mr. Winans, appeared and notified the police of Mr. Winans' high character and that he would see that the prostrated gentleman was taken care of. Mr. Winans was gently removed to his home and medical attendance was summoned, but to no avail.

Mr. Winans was about 50 years of age, and leaves a wife and one son. He had for the last 10 years conducted a jewelry, optical and repairing store on Center St. He was a prominent Odd Fellow and Knight of Pythias and leaves many friends to mourn his death.

No Intention to Infringe on Patent for Gong Bell for Clock Cases.

NEW HAVEN, Conn., Dec. 28.—Judge Townsend, in the United States Court, this morning handed down a decision dismissing the bill in the case of George B. Owen, of Winsted, against W. C. I add, of Bristol, for alleged infringement on a patent on a gong bell for clock cases.

The defendant, it appeared, manufactured a style of gong that was similar in many points of construction to the one made by the plaintiff. Proceedings were not instituted against the defendant, however, until after a long delay. Judge Townsend decided that there was no intention to infringe on plaintiff's patent and he therefore dismissed the complaint.

Executions of Judgments Cause J. R. Elliott to Assign.

MINNEAPOLIS, Minn., Dec. 26. — J. R. Elliott has assigned for the benefit of his creditors to Albert C. Cobb. The assignment was precipitated by the action brought against the insolvent by an eastern creditor, in which a receiver was asked for. An affidavit of valuation, which accompanies the deed of assignment, places the valuation of the assets at \$25,000. Judge Russell has made an order allowing the assignee to continue selling the goods at auction, the same as the sale has been conducted for several weeks.

J. R. Elliott has been conducting an auction sale for the past two months, advertising to sell off all his stock, his fixtures being for sale and his store for sale or rent.

Several suits were brought against him and in each case judgment was rendered. The time having arrived for executions to be issued Mr. Elliott concluded to make an assignment. The assets and liabilities are not given.

Boston.

John W. Sherwood has been in New York over the holidays.

A. Stowell & Co. have been holding a clearance sale since Christmas.

Amos A. Pettengill, of Chelsea, died at his home, 93 Chestnut St., Sunday night, Dec. 22.

Ephraim Jacobson, a few days ago filed a petition in insolvency; liabilities, \$1,100; no assets.

The E. Howard Watch & Clock Co. have placed a specimen of their handsome new bicycle in the Boston, New York and Chicago offices.

John W. Sanborn, who has fully recovered from his recent illness, has returned to business at his optical establishment on Winter St.

A. A. Abbott, manager of Smith, Patterson & Co.'s Montreal establishment, has been in Boston, combining business and pleasure during the holiday week.

Edwin Baker, who shot himself at his store on Bedford St. a few days before Christmas, has been removed from the hospital to his home and is on the road to recovery.

Harry Flinn, formerly with a Boston jobbing house, but now in the New York office of the Crescent Watch Case Co., was in Boston visiting his old friends in the trade the past week.

Smith, Patterson & Co. have taken the New England agency for the bicycles known as the "New Haven" wheels, the product of a new factory in New Haven, Conn. Mr. Patterson, of the firm says: "So many of our customers want to carry bicycles in stock that we have decided to add them as a department of our business. We shall distribute them as far as possible

through the jewelry trade. These bicycles will be what are known as 'high grade,' and we believe they will have a large sale."

The Attleboros.

The factory of Riley, French & Heffron was closed the past week.

Thomas Carpenter, of Horton, Angell & Co., enjoyed a pleasure trip to Baltimore with his family, during the Christmas holidays.

Both members of the firm of Pfaelzer Bros. & Co., Philadelphia, Pa., were in this vicinity the past week and it is understood placed several very substantial orders.

Among the travelers who have started on their trip west are F. D. White, A. Bushee & Co.; Max W. Potter, J. M. Fisher & Co.; and S. O. Bigney, S. O. Bigney & Co.

The Mossberg Mfg. Co. have just shipped to England a seven-ton rolling mill. This is the second one this firm have sent to Sheffield, England. The Englishmen say that the American workmanship is better than their home production.

The jewelry shops in this vicinity are running with reduced help until after the opening of the new year. The manufacturers report a very good Christmas trade, but business at present is not very satisfactory. Many concerns have commenced upon their new lines and several salesmen have stated for the west. There will be a perfect exodus during the next ten days or a fortnight.

The plant of Crandall & Pardee, including book accounts due the firm, has been foreclosed by the mortgagee of the firm. The members were partners of the original firm known as the Co-operative Manufacturing Jewelers. About three years ago they began manufacturing as Crandall & Pardee, with very bright prospects. For some time past they have been suffering from reverses of various kinds which have culminated in the foreclosure and sale by mortgagee on Saturday last.

CO-PARTNERSHIP.

Notice is hereby given that the Co-Partnership Firm of Marx, Veit & Co., 51 Maiden Lane, New York City, will expire by limitation of time on the 31st day of December, 1895. David Marx will sign in liquidation.

DAVID MARX,

MILLARD VEIT,

SOL. H. VEIT.

Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

New England Travelers Dine and Talk.

BOSTON, Dec. 23.—The members of the Jewelry Travelers' Association of New England held their sixth annual meeting

and banquet this evening at the Quincy House, and upward of 35 members were present. At the head of the table sat president William C. Wales and the officers of the association. The annual election preceded the banquet, and the following officers were chosen:

President, E. W. Merrill; vice-president, Robert M. Hamilton; secretary and treasurer, William C. Wales; executive committee, E. H. A. Pingree, E. W. Martin, Harry F. Hayes.



E. W. MERRILL,
PRESIDENT-ELECT.

After the menu had been disposed of, President Wales made a brief speech, welcoming the members to their annual festivity and stated that instead of toasts and the usual postprandials an entertainment of varied character had been

provided. In substance he said:

"Members of the Jewelry Travelers' Association—As we are assembled around this festive board and have enjoyed the menu and also the spirits of the occasion it falls upon me as the presiding officer to open the exercises of the occasion. It has been a year since we last held our regular meeting, although we met during the Summer and enjoyed the day at Nantasket, and also a very pleasant and extended trip upon Com. C. F. Morrill's yacht.

"But to pass from then to the present time. The year which has just closed has been much brighter to the jewelry drummers and for the firms that they represent than the preceding year, and I trust '96 will be a hummer.

"None of our members have dropped by the wayside during the year, and I hope my successor will be able to tell you the same good report a year hence. And as I have spoken of my successor I will say of the officers of 1896, that they're a very worthy and capable assortment, and I am sure your association will receive the very best of guidance and care, and I sincerely trust they will not appear as Uncle Eben's bobtail flush, for, as he said, 'They made a mighty fine appearance, but dey don't

count.' Thanking you for your kind attention I will close my remarks and call upon our worthy and ever welcome honorary member and guest, Commodore Chas. F. Morrill."

Commodore Morrill responded briefly. Letters of regret were then read from Col. John L. Shepherd and Wade C. Williams.

The entertainment which followed included songs and dances and was heartily enjoyed. Among those present were:

Commodore Morrill, Wm. C. Wales, Ed. W. Martin, Gus Felber, Chas. Finley, A. J. Paul, H. W. Smith, Dean Southworth, Wm. S. Tiffany, Fred S. Sweet, George Morrill, Dan D. Burns, Edward W. Merrill, Fred M. Drisko, Herbert H. Hilton, J. S. Browning, E. H. A. Pingree, Harry E. Pitcher, Edw. E. Hall, J. Frank Sumner, D. C. Percival, Jr., Bob Hamilton, Harry F. Hayes, Frank E. Buffum, Hon. T. G. Frothingham, A. A. Wood, Horace P. Howard, Chas. H. Buxton, Hon. John Hurd, Boston; Ed. D. Cole, L. T. Field, Fred H. Carpenter, M. H. Keyes, F. Wendell Shaffer.

Edward W. Merrill, the new president, travels for the Boston house of D. C. Percival & Co., and has been in their employ for a number of years. He resides in Springfield, Mass., and his route is mainly in western New England. He has taken a lively interest in the association ever since its formation, and is one of the most industrious and successful men on the road in New England.

E. D. Cole, formerly covering Maine for Smith, Patterson & Co., Boston, Mass., will represent H. A. Osgood & Son, Lewiston, Me., this year.

Commercial travelers stopping in Pittsburgh the past week were: Chas. Foster, Unger Bros.; L. H. Smith, Bippart & Co.; Chas. Ketcham, Riker Bros.; Mr. Granbery, Reeves & Sillcocks; and W. C. Barry, Larter, Elcox & Co.

Travelers who broke in on the holiday trade in Philadelphia, Pa., included: Chas. Duffy, Enos Richardson & Co.; Geo. W. Reed, Wm. B. Kerr & Co.; Jos. R. Palmer, Palmer & Peckham; Ed. Eckfeldt, Eckfeldt, Ackley & Woodland; Herbert Barker, John W. Reddall & Co.; L. S. Lewis, Randel, Baremore & Billings; Herman Friese, Lewis, Kaiser & Luthy; Edward Dingee, Gorham Mfg. Co.; Emanuel Untermeyer, Chas. Keller & Co.; Harry Larter, Larter, Elcox & Co.

Traveling men in Boston, Mass., the past week included: T. G. Frothingham, T. G. Frothingham & Co.; Eugene H. Cox, Sussfeld, Lorsch & Co.; Fred. H. Carpenter, R. F. Simmons & Co.; Harry Barrows, H. F. Barrows & Co.; Robert M. Hamilton, Hamilton & Hamilton, Jr.; Walter S. Campbell, Day, Clark & Co.; Frank Wood, Carter, Sloan & Co.; E. W. Martin, Martin, Copeland & Co.; C. H. Barney, Middletown Plate Co.; Mr. Clark, Horton, Angell & Co.; Walter Clark, W. G. Clark & Co.; Ed. Gowing, Watson, Newell & Co.; Mr. Bushee, A. Bushee & Co.; George Parks,

Parks Bros. & Rogers; Mr. Weeden, Weeden, Barker & Co.; J. E. Zender for S. Harvey Osborn; Mr. Stanley, T. I. Smith & Co.; John Cummings, J. C. Cummings Co.; & Mr. Knapp, Seymour, Knapp & Co.; George L. Vose, G. L. Vose & Co.; Mr. Bacon, Lincoln, Bacon & Co.; E. A. Potter, E. A. Potter & Co.; Mr. Kettlety, Marden & Kettlety; Daniel Robinson, Robinson & Co.; Adolph Lederer, S. & B. Lederer; Mr. Sadler, Sadler Bros.; Mr. Catlow, Catlow Bros.; E. S. McLaughlin, E. S. McLaughlin & Co.; Mr. Bowes, Bowes & Crandall; Mr. Regnell, Regnell, Bigney & Co.; Mr. Case, Lord & Case; E. W. Holden; Mr. Schofield, Lambert & Schofield; Mr. Cobb, Cobb, Evans & Cobb; Mr. Mowry, Kirby, Mowry & Co.; Louis Blackinton, W. & S. Blackinton; Mr. Lyons, Torrey Jewelry Co.

St. Louis.

Rainy and very disagreeable weather interfered greatly with the Christmas jewelry trade.

Ernest Koch, of the cut glass department of the Pairpoint Mfg. Co., has been the city with his wife, who was visiting friends.

The Niehaus & Son Jewelry Co. had 10 gold rings stolen from a tray, during the Christmas week, by two colored men who were arrested later.

Tictor Petit was arrested last Sunday on a charge of being implicated in the theft of \$30 worth of silverware from Pelton Bros. Silver Plate Co., 717 S. 6th St.

Several traveling men remained over and helped the various jewelers during the Christmas rush. Among them were: Louis Freund, Max Freund & Co.; J. H. Friedlander, H. Z. & H. Oppenheimer; J. B. Ettingner, Keller, Ettinger & Fink; Sig. Goldsmith, A. Goldsmith & Son; Mr. Froelichstein, Henry Froelich & Co.

Indianapolis.

E. M. Wilhite, Danville, Ind., was here last week.

E. C. Miller will shortly leave for a visit to Mexico.

Lafe Irvin, Winchester, Ind., is occupying temporary quarters while his old rooms are being improved.

J. E. Miller, of the Herman Keck Mfg. Co., and F. R. Cross, of the Dueber Watch Case Mfg. Co., were in the city last week.

Indianapolis had a warm, green Christmas. The jewelers did a fairly good trade and are inclined to think that when the year's business is reckoned up, 1895 will be found to have held its own pretty well.

During the holidays F. L. Bryant's large window on Massachusetts Ave. represented a snow scene in the north. At the back of the window were large branches of birch trees full of rich brown leaves. On the floor of the window were logs and tree stumps with rabbits and squirrels peeping out here and there, and all covered with a plentiful fall of snow represented with salt. All this display was a background for a rich exhibit of jewelry and cut glass.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Terms of Subscription, Postage Prepaid.

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Pay money only to authorized collectors having proper credentials.

Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

Vol. XXXI Jan. 1, 1896. No. 22.

Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copyrighted.

REPORTS from Mexico indicate that the Mexican National Exposition, to be held in the City of Mexico in 1896, will be a very elaborate enterprise. A large number of American firms, as well as representatives of prominent European concerns, have applied for space. About 600 acres of ground, excellently located, have been secured as a site for the Exposition, and it is understood that President Diaz intends making every effort possible to bring about a great success. A bird's eye view of the proposed Exposition buildings and grounds is depicted in another portion of this issue of THE CIRCULAR.

Evils of the Present **W**HETHER or not the Rev-

Diamond Tariff. enue Bill passed by the House of Representatives ultimately becomes a law, our legislators at Washington must recognize an important question that confronts them: Shall the precious stone tariff schedule remain as provided for by the law of 1893, hampering the progress and jeopardizing the integrity of an entire, important industry, or shall it be changed to the figures that were considered proper for many years, yielding larger revenue and discouraging smuggling? The jewelry trade are convinced that the figures representing the value of the precious stones imported during the last fiscal year represent only 60 per cent of the value of the true quantity entered into the United States during that period. Thus 40 per cent. of the precious stones found its way into the American markets through illegitimate channels, creating havoc to long established honorable business methods and turning a large industry into something resembling an extensive lottery game. If the wise conceivers of the present schedule hoped to foster the diamond cutting industry in America, they have been disappointed, for the cutters are as clamorous in their demand to have restored the old schedule (cut, 10 per cent.; rough, free), as are the importers, for they also feel the demoralizing competition of the smugglers. It is to be hoped that our National lawmakers will open their eyes to the degrading conditions existing in the jewelry industry. This diamond tariff question is not a matter of local interest, but one that affects the stability of an entire industry represented in every city, town, village and hamlet of the United States.

The Revenue

Bill.

IN responding to the President's request for financial legislation, the Ways and Means Committee of the House of Representatives has acted with almost unprecedented promptness. It has formulated and the House has passed two bills to relieve the situation of the Treasury. One of these measures, that of more immediate interest to manufacturers and merchants in general, is a tariff bill which aims to temporarily increase the revenues of the government and to provide against a deficiency. It is in the third section of the Revenue Bill, that the jewelry and kindred industries are mainly concerned. By this section there is imposed on articles included in the schedules covering chemicals, earthenware and glassware, metals and manufactures of iron and steel, wood and manufactures thereof, tobacco, agricultural products, spirits and wines, cotton manufactures, flax, hemp and jute, silks, pulp, papers and books and sundries a duty equivalent to 15 per centum of the duty imposed on each of said articles by the existing law, in addition to the existing duty; provided that the additional duties

FEATURES OF THIS NUMBER.

- Page 1-4—GOLD AND SILVERSMITHING OF THE RENAISSANCE.
- Page 4—THE MEXICAN INTERNATIONAL EXPOSITION.
- Page 7—NEWS FROM THE DIAMOND MINES.
- Page 8—FASHIONS IN JEWELRY AND SILVERWARE.
- Page 10—LETTERS TO THE EDITOR.
- Page 11—THE REVENUE BILL.
- Page 18—OUR TRAVELING REPRESENTATIVES.
- Page 21—THE LATEST PATENTS.
- Page 26—QUERIES BY CIRCULAR READERS.
- Page 27—ART STATIONERY FOR JEWELERS
- Page 28—MATTERS IN JEWELRY STOREKEEPING.
- Page 30—WORKSHOP NOTES.
- Page 33—THE CONNOISSEUR — RAMBLER'S NOTES.
- Page 34—SOME BOOKS OF INTEREST.

imposed by that law shall not in any case increase the rate of duty on any article beyond the rate imposed thereon by the act of Oct. 1, 1890, but that in such case the duty shall be the same as was imposed by that act; and provided further, that where the present rate of duty on any article is higher than was fixed by the last named act, the rate of duty thereon shall not be further increased, but shall remain as provided by existing law.

While by this measure the duty on many of the lines related to the jewelry industry is increased, including optical goods, ceramics, art goods, glassware, etc., by reason of the provisions of the section, the rate of duty on the true jewelry lines are unchanged, watches remaining as set by the Wilson bill, at 25 per cent.; diamonds and precious stones, cut and polished, 25 per cent.; same uncut, 10 per cent. An exposition of the revisions which would be effected in the jewelry and kindred lines should the bill finally be passed, is given on page 11 of this issue of THE CIRCULAR.

As to the prospects of this measure, it should be noted that it passed the House by a party vote. In the Senate, also, it is within the power of the majority to pass the bill without delay. The President has given no hint as to his action upon the measure, but it is suggested in some quarters that, in view of the condition of the Treasury and other circumstances confronting the government, as well as of the fact that it is only a temporary measure, he might allow the bill to become a law, even if he could not approve it as a whole.

WHAT appears to be a simple problem that might come up at any time in a jewelry store was published in last week's issue and repeated in this issue, under the department, Matters in Jewelry Store Keeping. But the simple problem proves to be a veritable Chinese puzzle, if we are to judge by the several widely differing solutions that have been received.

New York Notes.

Lewisohn & Co. have filed a judgment for \$106.30 against Wm. A. Clevenger.

Marcus & Co. have entered a judgment for \$73.35 against Jas. W. Clarke.

Reed & Barton have entered a judgment for \$84.91 against Richard J. Tennant.

Goodfriend Bros. have entered a judgment for \$980.17 against Ernest Adler.

The Gorham Mfg. Co. have filed a judgment for \$232.75 against Clarence McKim.

S. & A. Borgzinner have entered a judgment for \$401.81 against Frederick Hoehn.

A judgment against E. Wertheimer & Co. for \$718.16 has been entered in favor of M. W. Carr.

Abraham Siegel has started in business at 51 Maiden Lane, as a dealer in watches, diamonds and jewelry.

Chas. Hauschildt, 432 W. 42d St., has renewed a chattel mortgage on jewelry fixtures to A. Goldsmith, for \$304.

Frank G. Moyer will call on his old friends in the interest of the American Watch Case Co. the coming year.

The New York Jewelers' Board of Trade have attached Jno. W. Knox, Denver, Col., on a claim of Unger Bros. for \$547.

A change in the firm of Heilbronn & Blank, importers of diamonds, 26 John St., will be announced the latter part of this week.

Marcus & Co., manufacturers of plated jewelry, have opened an office at 26 John St. The firm consists of Benj. Marcus and L. Feistel.

The factory of the Roy Watch Case Co., 83 and 85 Washington St., Brooklyn, closed Dec. 28th for repairs and renovation. It will re-open Jan. 3d.

Emma Cohn, wife of J. J. Cohn, 65 Nassau St., died suddenly, Dec. 24th. The funeral took place from her late residence, 164 E. 63d St., Friday morning.

The suit of Lippman Tannenbaum, in the Supreme Court, against Gyulo Armeny, having been compromised and settled, Judge Patterson, Thursday, discontinued the action without costs.

The suit of Joseph Fahys & Co. against Freudenheim & Abramson has been set down for trial in the City Court, Monday, Jan. 6th. The action is to recover about \$1,200 on a promissory note.

The firm of Marx, Veit & Co., dealers in diamonds and watches, 51 Maiden Lane, dissolved to-day, Jan. 1st, by limitation. Millard and Sol. H. Veit retire and David Marx will continue in business at the old address.

The annual meeting of the stockholders of The F. Kroeber Clock Co., for the election of trustees for the coming year and other business, will take place on Jan. 15, 1896, at one o'clock p. m., at the office of the company, 360 Broadway, New York.

Leroy W. Fairchild & Co., to manufacture gold pens and gold and metal pencil cases,

have been incorporated under the laws of New York State. Capital, \$5,000. Directors—Leroy C. Fairchild, of Orange, N. J., Harry P. Fairchild and James C. Fairchild, of New York city.

The Railroad Watch Co., to manufacture watches and to deal in jewelry in New York, have been incorporated. Capital, \$15,000. Directors—John J. McGrane and M. E. McGrane, of Long Island City; John A Hill, of East Orange, and S. D. Hutchins, of Columbus, O.

The report of the referee passing the accounts of Herman E. Kleber, receiver of the F. Grote Co., has been confirmed by Judge Gildersleeve, of the Superior Court. The company were manufacturers of fine ivory goods, and under the receiver's management their creditors have been paid in full.

Twenty-four shares of the capital stock of the Browne Diamond Cutting Co. are advertised to be sold at public auction on Jan. 8th at 12.30 o'clock in the New York Real Estate Exchange salesrooms, 111 Broadway. The sale is ordered by David Kaiser, assignee of the Browne Diamond Cutting Co.

B. H. Davis, of B. H. Davis & Co., accompanied by his wife, will leave for Genoa, Jan. 8th, on the *Normannia*. Mr. and Mrs. Davis will visit Nice, Monte Carlo, Marseilles, Paris. Antwerp, Amsterdam and London. While in the last three cities, Mr. Davis will buy the firm's Spring lines of diamonds.

Henry Froehlich & Co., manufacturing jewelers, 68 Nassau St., have admitted into the partnership, H. W. Frolichstein and Martin Sachs. Mr. Frolichstein is a brother of S. W. Frolichstein, another member of the firm, and has been employed in the business since its formation. Mr. Sachs is new to the jewelry trade.

As announced in THE CIRCULAR, Dec. 11th, the firm of Odenheimer, Zimmern & Co., importers of diamonds and manufacturers of jewelry, 53 Maiden Lane, dissolved Dec. 31st, Joseph Rees and David Zimmern retiring. The business will be continued by the original partners, Jos. Odenheimer and Henry B. Zimmern, under the same firm name.

Jno. B. Yates has given up the New York agency of the United States Watch Co., in order to devote his entire time to the interests of the Jno. B. Yates Co. O. E. Davies, whom Mr. Yates succeeded as agent of the watch company, has again become New York representative for the United States Watch Co. The office of the company continues as before, at 46 Maiden Lane.

The firm of Lassner & Nordlinger have been formed to deal in precious, semi-precious and imitation precious stones, and now occupy offices in the Sheldon building, 68 Nassau St. The members are Louis Lassner and E. H. Nordlinger, both well known to the trade; Mr. Lassner was a member of the firm of Goodfriend Bros. &

Lassner, and Mr. Nordlinger was formerly with Albert Lorsch & Co.

Rees, Zimmern & Rees is the name of a firm dealing in diamonds and jewelry, who have just opened offices in the Prescott building, 69 Nassau St. Though a new firm, the partners are by no means strangers to the "Lane," or to the diamond business. They are Joseph Rees and David Zimmern, until to day partners in Odenheimer, Zimmern & Co., and Benjamin Rees, who, for many years, has been connected with Morris Prager.

The New York Jewelers' Board of Trade have made arrangements with a prominent and reliable corporation to furnish bonds for their members in replevin, attachment and similar actions, at a reasonable cost. As this company have branches in almost all the States of the Union, the advantages to firms wishing to bring suits in cases where bonds must be filed, will readily be seen. Owing to this new arrangement, the Board of Trade in two recent actions were enabled to file bonds within an hour's time.

Providence.

After Jan. 1 the firm of B. A. Ballou & Co., manufacturing jewelers, will be composed of Barton A. Ballou and Frederick A. Ballou, the former admitting his son to partnership in the business.

All the tools and machinery of Hoffman S. Dorchester, doing business as Brown & Dorchester, 77 Page St., will be sold at public auction at 10 o'clock Jan. 4, at assignee's sale.

S. B. Champlin & Co. are removing from the first to fourth floor of their building, Chestnut and Clifford Sts. After Jan. 1st. Edwin F. Kent, formerly treasurer of the Kent & Stanley Co., will enter the employ of this firm as manager.

Lawton, Spencer & Sherman is the name of a new concern that will start in the manufacturing jewelry business on the third floor of the Remington building, Page and Friendship Sts., about the middle of February. The firm are composed of Frank B. Lawton, Charles E. Spencer and Frank J. Sherman, all of whom have had a wide experience in connection with the jewelry industry. Mr. Lawton has been a traveling salesman for jewelry concerns for the past 13 years, nine of which have been as salesman for S. B. Champlin & Son, which position he will leave on Jan. 15. Mr. Spencer is the well known buyer for B. F. Norris, Alister & Co., Chicago, with whom he has been connected for 11 of his 18 years experience as a jewelry buyer. He will cease his connection with that concern on Feb. 1st. Mr. Sherman entered the employ of Potter & Buffinton as an apprentice, 24 years ago, and rose to the position of foreman about 18 years ago and has since held that position. Mr. Lawton will represent the new concern upon the road; Mr. Spencer will have charge of the office and finances, and Mr. Sherman will take charge of the shop.

Connecticut.

The New Haven jewelers all report the best Christmas trade for several years.

Jeweler Frederick J. Breckbill, of Bridgeport, has been sadly bereaved in the death of his wife, Annie.

The Westfield Plate Co., Thompsonville, have been sued by George M. Griswold, New Haven, for \$500 worth of dies made by the plaintiff.

The clock shop of Manross & Porter, of Forestville, has been altered in the interior by enlarging the hair spring department and making several small rooms of the large room on the second floor.

The New Haven Clock Co.'s business is excellent, and the company's porcelain clocks with marine or spring movements are making a great hit, while they are also marketing many thousands of their little watches in the new designs.

The E. Ingraham Co., Bristol, have shut down for a week during the Christmas holidays. Superintendent William H. Wright will sail for Bermuda early in January where he will be the guest of Mr. and Mrs. Walter Ingraham, who are there for the Winter.

At midnight Thursday during a fierce gale a sign from a neighboring store was blown against one of the large show windows of the S. Goodman Co., jewelers, New Haven, smashing the big plate glass window. The police ran to the spot and kept guard over the goods in the store until Mr. Goodman arrived.

While jeweler J. H. G. Durant, New Haven, and his corps of assistants were very busy selling Christmas goods, and all happened to be in the rear part of the store, a handsomely dressed stranger who had asked permission to wait in the store for a lady and had already waited an hour, seized the opportunity for which he had been in reality waiting, rushed behind a counter where was one of the money drawers, emptied the drawer of bills it contained and darted out of the store. One of the women clerks saw the act and hurried and notified Mr. Durrant, but the thief had disappeared among the throng of Christmas buyers on the street, and was seen no more, although the police made diligent search for him.

Canada and the Provinces.

The holiday retail trade in Toronto was very good during the two or three days before Christmas. The weather was extremely unseasonable, continuous thaw having prevailed for some time, with heavy rain on Christmas Eve and the previous day. The effect upon general trade was depressing, but jewelers' sales were fully up to those of last year, if not greater. The great demand has been for cheap goods and silver novelties, but the better class has sold well also. Retailers say that the general tendency of the holiday trade was towards small presents, the volume of business being maintained by the greater num-

ber of purchases than formerly. Watches have not been much in requisition and formed but a small factor in the business of the last few days. With the wealthier class of purchasers the demand for diamond goods was a noticeable feature. Porcelain clocks and expensive toilet articles were also in favor. Reports received by Toronto wholesale firms from their correspondents throughout the Province indicate that the holiday season has been generally good, and that there is every prospect of a fair Winter trade.

The firm of Hendery & Leslie, silversmiths, Montreal, composed of Robert Hendery and John Leslie, have dissolved.

The police crusade in Toronto against mock jewelry fakirs continues. Last week Lonsdale Nelles, a Manitoba farmer, was induced by two mock auction cappers named William Blackwell and Henry Blackwell to buy two worthless watches in an auction room on York St., paying therefor \$26. He complained to the police and the swindlers were arrested and held on remand.

The Marlborough wedding and the lengthy descriptions of the presents published by the press have had a decided effect on the fashions in expensive jewelry, more especially in stimulating the demand for colored stones. Ruby and emerald goods have in consequence been extensively called for and the "Marlborough belt" recently put on the market finds a ready sale. Opals, in defiance of the old superstition, are coming into vogue.

Pittsburgh.

Alex. Heyle has been compelled to suspend all business owing to a relapse after a serious illness.

William Irwin, South Side, has been confined to his bed during the holidays with an attack of typhoid fever.

The jewelers of Pittsburgh and Allegheny report the largest and best holiday business, both in quantity and quality, for many years.

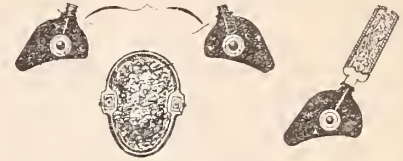
The following were the out-of-town visitors here the past week: L. D. Price, Bowerstown, O.; Wm. Hunt, Uniontown, Pa.; H. B. Cubbison, New Castle, Pa.; Wm. F. Brehm and J. Linrenbrink, Rochester, Pa.; and Geo. V. Brady, Washington, Pa.

Sprung Under.—Some watches have the balance spring attached to the staff underneath the balance, which state is called "sprung under." This arrangement is adopted in full plate watches for the convenience of getting the index on the top plate. The steel is usually screwed into the plate, a most inconvenient arrangement, for the balance spring has then to be pinned every time the balance staff is removed. A certain inventor avoids this by fixing the steel to the plate by means of a screw and a steady pin, a much better plan.

The Latest Patents.

ISSUE OF DECEMBER 24, 1895.

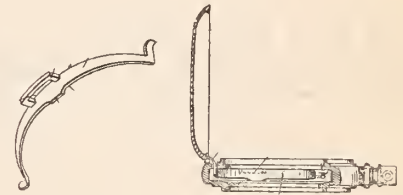
551,880. ELECTRICAL EYE CUP. THEODORE B. WILCOX, Newark, N. J., assignor to Eli Baldwin, New York, N. Y. Filed Jan. 10, 1895. Serial No. 534,434. (No model.)



An eye-cup for application to the eye, the same being shaped to rest against the skin of the user at the edge of the cup, in combination with a pair of different metals mounted upon the same edge, whereby a current of electricity will be generated about the eye, when the eye-cup is properly adjusted.

551,895. FOUNTAIN-PEN. HENRY HORTON, New Haven, and EDWARD G. PECK, Seymour, assignors to the Horton Pen Company, New Haven, Conn. Filed April 4, 1895. Serial No. 543,928. (No model.)

552,069. WATCHCASE SPRING. BRUCE MURPHY, Orillia, Canada, assignor to Ezra F. Bowman, Lancaster, Pa. Filed Jan. 10, 1895. Serial No. 534,502. (No model.)



A watchcase spring having its outer end bent so as to engage with the lid of the case, and its inner end turred at an angle to bear against the case and keep the body of the spring out of contact therewith, and provided on its top edge with a slotted extension which is turned at a right angle to the body of the spring on the outside, and an extension on its lower edge.

DESIGN 24,997. GLOVE-BUTTONER. GEORGE



P. FARMER, Montclair, N. J. Filed Dec. 10, 1894. Serial No 531,419. Term of patent 14 years.

TRADEMARK 27,495. CERAMIC WARES. GEO. BORGFELDT & COMPANY, New York, N. Y. Filed Dec. 3, 1895.



Essential feature.—A representation of a four-leafed clover. Used since November 1, 1895.

The coroner's physician in the case of Max L. Gutmann, Rochester, N. Y., whose death is reported in another part of this issue, granted a certificate of death from a blood clot on the brain, though a slight trace of poison was found in the stomach. In accordance with wishes expressed by deceased before his death, his remains were taken to Buffalo and cremated.

Philadelphia.

John H. Parker has reopened as diamond setter and jeweler at 715 Sansom St.

L. Z. Lazarus has removed from 1502 Susquehanna Ave. to 1416 Susquehanna Ave.

J. Walter Hazelton, of L. A. Scherr & Co., is suffering from an acute attack of pneumonia.

Westcott Bailey was one of the secretaries at the great reform meeting in the Academy of Music on Saturday evening last.

Henry Struntz will have charge of the store of the late John C. Kelley on Chestnut St. where J. S. Mitchell assumes control in February.

Edward J. Taylor has removed from 1020 Chestnut St. to the store formerly occupied by John Mines & Son, 3 S. 13th St., which has been generally remodeled for the new occupant.

The store of Borhek & Co., 628 Chestnut St., was broken into on the night of the 23d inst., and \$30 worth of opera glasses stolen. There have been numerous robberies in this locality of late, and several jewelry stores have suffered.

Buyers here the past week included: Robert Steel, Hammonton, N. J.; B. C. Foster, Bristol, Pa.; C. Strouse, Shenandoah, Pa.; Jacob Hopper, Tuckerton, N. J.; J. W. Parrish, Newark, Del.; W. W. Francis, Ardmore, Pa.; E. H. Krouse, North Wales, Pa.; C. M. Norcross, Pemberton, N. J.; L. H. Bewley, Atlantic City, N. J. and H. E. Thomas, Wilmington, Del.

An audacious robbery was committed at M. Zineman & Bro.'s store, 150 S. 9th St., some time late on Friday night or early on Saturday morning. Although the street is brilliantly lighted at all times, the large bulk window was smashed, presumably with a hammer, and about \$100 worth of field glasses, gold chains, eye glasses, lorgnettes, etc., stolen from the window. The police did not make the discovery until toward morning, and there is no clue whatever to the thieves.

The Christmas trade in Philadelphia was, generally speaking, up to the expectations of a month ago, but as the holiday approached the clear, calm weather gave indications of a still heavier volume of trade. A little over a week before Christmas, however, a gigantic and general strike of rail-

way employes resulted in a complete tie-up of the cars, and for a week, or up until Christmas Eve, the houses in the central part of the city suffered severely. Jewelers agree that but for this, their holiday business would have been phenomenal. As it was, it was good, but far from great. Jewelers, however, in the uptown, downtown, and suburban districts benefitted by the unusual and unexpected conditions.

Two failures in the Philadelphia jewelry trade marred its holiday brightness. Judgment was entered against H. Murray & Son, 163 S. 11th St., for \$8,600, and the establishment is now closed. The business was started in 1894 at 115 S. 11th St., and was moved to the present location about a year ago. Bad debts are the cause assigned for the trouble. Mr. Murray, Jr., who was formerly with Bailey, Banks & Biddle, the only practical member of the firm, H. Murray being in other business. Forsythe & Hoffman, 18th and Market Sts., are also affected owing to the entering of a judgment for \$2,800. The members of the firm were formerly engaged in separate businesses on Columbia Ave., but joined forces about two years ago.

REMOVAL.

Our business having increased to such an extent we have found it necessary to remove to No. 6 MAIDEN LANE, which has been fitted up with all the latest improvements known to the trade.

Our INCREASED FACILITIES now enable us to attend to the wants of our numerous customers with the greatest promptness. Our extensive show room will contain samples of every article required by WATCHMAKERS, JEWELERS AND ENGRAVERS, and as soon as anything new appears on the market it will be immediately added.

Each department is COMPLETE IN EVERY DETAIL and is looked after by experienced men in that particular branch.

Particular attention is devoted to our WATCH MATERIAL DEPARTMENT, which is so thoroughly systematized that an error is hardly possible.

Our MAIL SYSTEM, as near perfection as possible, has been arranged by us for quick delivery, SO THAT ALL MAIL ORDERS ARE DELIVERED TO THE GENERAL POST-OFFICE TWO HOURS AFTER THEIR ARRIVAL IN NEW YORK; customers, therefore, can always rely on receiving their orders by return mail. Those who have not yet favored us will find that a TRIAL ORDER is all that is necessary to convince them of the accuracy of our statement. Customers who find it convenient to send their messenger to New York will find our services satisfactory in every detail. Our PROMPTNESS AND ACCURACY in filling all orders has secured for us the large patronage which we enjoy, and hoping for the continuance of the same, we beg to remain

Respectfully yours,

Green Bros.,

6 MAIDEN LANE, NEW YORK.

Importers and Jobbers of Fine Grade Watch Materials, Tools and Jewelers' General Supplies.

"For Good and Quick Service and Genuine American Watch Material, send us a trial order."

Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word** each insertion, no discount. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

WANTED—Salesman thoroughly acquainted with the jobbing trade, desires position. S. W., care JEWELERS' CIRCULAR.

WANTED, POSITION by a jeweler and optician; have also had experience in drugs. O. L. Cramton, Stryker, Ohio.

SITUATION wanted by young man 24 years old, as improver with first class man; six years' experience. Address Anxious, Box 30, Windsor, Ont.

WANTED—By an experienced salesman, a position to sell watches or jewelry in this city; reference given. Address Experience, care JEWELERS' CIRCULAR.

WANTED - POSITION at once by first class watchmaker, jeweler and salesman, long experience and references. Address "G," care JEWELERS' CIRCULAR.

WATCHMAKER, long experience, skilled, reliable, seeks position with A 1 house; full set of tools; gilt-edged references. Address Ingenious, care JEWELERS' CIRCULAR.

YOUNG MAN, 20 years old, desires position with wholesale jewelry house or retail store; can do clock and jewelry repairing; best of references. Address B. E. W., care JEWELERS' CIRCULAR.

SITUATION AT ONCE by fine watchmaker and good engraver; 16 years' experience at the bench; sober and reliable; have a fine set of tools; A 1 references. Address Watchmaker, Box 412, Winchester, Ill.

WANTED - POSITION by watchmaker and optician; can engrave and do repair work; have trial case, lathe, tools, etc.; A 1 references; Texas preferred. Address L. 32, care JEWELERS' CIRCULAR.

CITY SALESMAN, experienced, with large city and nearby trade, at present with one of the leading watch and jewelry houses, will be open for engagement. Jan. 1st. Address L. R., care JEWELERS' CIRCULAR.

WANTED—By young man 20, with four years' experience in diamond and jewelry business, a position in the office of manufacturer or jobber; best references furnished. Address M, care JEWELERS' CIRCULAR.

SALESMAN—A young man thoroughly acquainted with city, nearby eastern and Philadelphia trade, is open for position with a manufacturing jeweler or precious stone business. Address L. S., care JEWELERS' CIRCULAR.

SITUATION WANTED on the road in general jewelry lines; have had 22 years' experience and have wide acquaintance in the west; best of references. Address George J. Richards, 5454 Monroe Ave., Chicago, Ill.

WANTED—A line of gold goods or solid silver to carry in the west and southwest; extensive acquaintance and good trade; have represented several of the best lines for the past eight years. Address F. E. Hewitt, P. O. Box 753, Omaha, Neb.

SALESMAN, well acquainted in the jewelry business and having good trade in loose and mounted diamonds, wants to make connection, Jan. 1st, with first class importing firm carrying an extensive line; on commission basis or salary. Address "Diamonds," care JEWELERS' CIRCULAR.

Help Wanted.

WANTED—A first class watchmaker, engraver and optician at once; must be sober, moral and good workman. Address Menees & Patton, Springfield, Tenn.

OPTICAL SALESMAN WANTED, to handle a line of American Optical Co.'s make and other goods of equally good repute. Address Optical Man, care JEWELERS' CIRCULAR.

WANTED—Two first class salesmen to sell optical goods on the road; must have a substantial trade of their own; state experience and territory, also gross sales per annum. Apply to the Spencer Optical Mfg. Co., 15 Maiden Lane, New York City.

WANTED—Energetic experienced travelers to sell first-class silver plated ware. State experience, references and territory traveled. B., care Jewelers' Circular.

WANTED—A salesman at present traveling in the southern States for a silver or fancy pottery house, whose trade is with the best jewelry and china houses, and who desires to add another line, not conflicting, to represent a cut glass manufacturer whose reputation is unexcelled; goods sold from photographs; with right party a liberal arrangement can be made; references required. Address "H. G.," care JEWELERS' CIRCULAR.

WANTED—An Experienced traveler, familiar with the wholesale optical trade; only first-class men with best references need apply. Address T. A. Willson & Co., Reading, Pa.

WANTED.

AT TRAVELER for the Middle States. To call on the retail jewelry trade only, with a full line of watches, diamonds and jewelry. Liberal arrangements offered to the right party. Only single men, who have traveled IN THIS LINE EXCLUSIVELY for a number of years need apply, stating age, references and full particulars. Address

LISSAUER & COMPANY,

12 Maiden Lane,

P. O. Box 2516. New York.

Business Opportunities.

FOR SALE—Old established jewelry store in splendid location in the South; stock, fixtures, etc.; stock, \$6,000; will reduce to suit purchaser; cause for selling, old age and failing eyesight. Address for particulars New South, care JEWELERS' CIRCULAR.

ONE OF THE BEST paying jewelry, silverware and bric-a-brac stores in Philadelphia is for sale, the whole thing, stock, fixtures and lease; fine store and in the best location; ill health the sole reason for selling; established 1855. Geo. Eakins & Son, 930 Chestnut St., Philadelphia, Pa.

To Let.

FOR RENT—At 39 Union Square, New York, very desirable office for jewelers. Apply to Jacot & Son, at above address.

TO LET—A good office at moderate price in the Diamond Exchange building, 14 Maiden Lane, New York. Apply to janitor.

NEW BUILDINGS.

Elegant large lofts. Permanent light on all sides. Thoroughly adapted to Jewelry Manufacturers and Silversmiths. Adjacent to Union Square, 14th Street and Broadway. Buildings situated 127 to 133 4th Ave., between 12th and 13th Sts. Owner on premises.

Miscellaneous

WANTED TO BUY watches and jewelry from jewelers that need money; any amount; business confidential. Address B. Gardner, 241 Straight St., Paterson, N. J.

WANTED—You to know that the genuine "Moseley Lathe" equals the best of the very best. When interested write your jobber for new price list, or to the manufacturers, Moseley & Co., Elgin, Ill.

Hon. L. E. Quigg Writes on the Diamond Tariff.

On Dec. 26th Ludwig Nissen, president of the New York Jewelers' Association, sent the following telegram to Congressman Quigg:

HON. LEMUEL E. QUIGG,
House of Representatives,
Washington, D. C.

Can you possibly exempt diamonds from horizontal increase? Increase would greatly interfere with honest business methods, besides the fact that records will prove the higher the duty the less the revenue.

LUDWIG NISSEN,
Pres. New York Jewelers' Ass'n.

Congressman Quigg replied:

HOUSE OF REPRESENTATIVES U. S.,
WASHINGTON, D. C.,
December 27, 1895.

LUDWIG NISSEN, ESQ.,

My Dear Sir: I received your telegram yesterday afternoon. The matter concerning which you wired me had already been carefully considered, but it was impossible for the committee to touch one matter in any of the schedules without being compelled by the force of precisely similar reasons to touch five or six hundred, and that would have meant precisely what we were compelled to avoid—a general revision of the tariff with all the details incident to such a measure and with the foreordination of its defeat in the Democratic and Populistic Senate. The committee were perfectly aware that the action taken was in its relation to diamonds undesirable. The same is true of cotton ties and a score of other things that are now on the free list as well as with things which like diamonds now on the dutiable list, should have a low rate or a place on the free list. But they could not make preferences and exceptions. They were in a position where they had to choose between doing nothing at all or doing precisely what they did do. They adopted the latter course well knowing that it was open to the objection of being inadequate but assured that it would hurt no one more than he was now being hurt, that it would help hundreds of thousands, that it would immediately rescue the Treasury from the embarrassments that have befallen it, and that it would open the way to a genuine revival of the business and to such a perfect measure as can be enacted when the Republican party is commissioned with full authority.

I regret that it was impossible to accomplish the good end in which you were interested, but I think you will agree with me that this was a case where we had to overlook a few incidents in order to secure the chief end of our present duty.

Faithfully yours,

LEMUEL E. QUIGG.

Failure of Ermold & Tyack.

READING, Pa., Dec. 30.—Ermold & Tyack, retail jewelers, 440 Penn St., failed Saturday, and the sheriff has levied on their stock. The executions were issued on confessed judgments for \$2,600.

THE GREAT EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT

of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXXI.

CHICAGO, WEDNESDAY, JAN. 1, 1896.

NO. 22.

Chicago Notes.

Mr. Noyes, Bates & Bacon, is on an eastern visit, including a stop at the factory.

A. Metzenberg, of the Masonic Temple, moves Jan. 1 to the southeast corner of Jackson and Market Sts.

Jacob Flersheim, on Jan. 1, takes a new location on Market St., opposite his present place. The change is brought about by the necessity of increased space for the business.

George J. Richards, formerly senior partner of Richards & Rutishauser, will go on the road for an eastern jewelry manufacturer, in January. Of several prospects Mr. Richards is yet undecided which to accept.

Judge Grosscup, Dec. 21, decided against a reappraisal of Frederick J. Essig's consignment of opals and he was allowed to take them by the payment of the duties at a valuation of \$600. The gems had been assessed a penalty of \$15,000 for alleged undervaluation.

August Jacobs, Quincy, Ill., asks for an extension, stating that numerous auction sales there had paralyzed the jewelry business. His proposition was to pay 10 per cent. in January and the balance scattered over 18 months. Assets about \$40,000; liabilities, approximately \$18,000.

The true bills voted against Alvah W. Ketcham, Daniel P. Eberman, O. C. St. Clair and D. H. Tolman, accusing them of conspiracy, have been returned. The conspiracy is in connection with the Harry Leon diamond swindle. John E. Bud and Robert Castleburg were not indicted. It was said that the indictment voted against banker D. H. Tolman, who loaned Leon money, might be reconsidered and a "no bill" returned.

Invitations are out for the 19th Annual Banquet of the Chicago Jewelers' Association, to be held Thursday evening, Jan. 9, at the Richelieu. The banquet committee in charge of arrangements consists of A. L. Sercomb, Meriden Britannia Co., chairman; L. W. Flersheim, of Lapp & Flersheim; J. F. Talbot, Dennison Mfg. Co.; F. A. Hardy, F. A. Hardy & Co.; F. M. Sproeuhle, F. M. Sproeuhle & Co., and Grove Sackett, Wm. L. Gilbert Clock Co., ex-officio.

President Avery, of the Elgin National Watch Co., told a reporter last week that neither the force nor the days of work would be decreased after December; on the contrary the force would be steadily increased until the old figure, 3,000, is reached. The company are now making 1,000 watches a day with a force of little over 2,000, and are getting rid of them all. The new 16 size is a seller. Trade has held up well and he thinks the outlook is good.

One of the features of the exhibit of the Elgin Cycle Co., at the Chicago Cycle Show will be an ornamented bicycle. Solid gold flowers, wreaths, bands and other appropriate ornamentations will be used on handle bars and all connecting parts of the frame. This work is designed and executed in the Elgin Watch Case Co.'s factory, which is a branch of the same concern, and will be precisely the same as used on the best grades of watch cases. The value of the wheel complete will be \$1,000.

The Boston store, a department concern, bought the assets of O. W. Wallis & Co. from the foreclosers, the American Trust and Savings Bank, paying some \$10,500 therefore, the amount of the bank's claim. This would seem to be fair valuation for an \$18,000 to \$20,000 stock at forced sale, consisting as it did of several thousand dollars' worth of goods that were out of date. Mr. Wallis is unable to state the aggregate amount of memorandums, notes and book accounts in the hands of the assignee, as many memorandum packages are likely to be returned and naturally some of the book accounts will prove valueless.

George H. Tucker, proprietor of a jewelry store at 47th St. and Emerald Ave., was alone in the store recently and was engaged in putting his stock of jewelry away in the safe. He had turned away from the safe to get a tray of goods from a showcase, when a slight noise caused him to turn round. A man wearing a mask stood near the safe, in which in plain sight was several hundred dollars in currency put there a few minutes before by Mr. Tucker. Mr. Tucker was unarmed, but picked up a hammer and advanced on the intruder. Before he had a chance to think twice, however, the stranger struck him on the head with a billy, knocking him senseless. Mr. Tucker's dog then attacked the man and

made such a racket that the robber was glad to get away. Mr. Tucker recovered in a few minutes and upon investigation found that nothing had been taken by the thief. The blow he received inflicted a bad gash in his head, but outside of this he is all right. The police are looking for the robber.

Cincinnati.

Isa Schroder says he will open a branch house on the Suspension Bridge.

Bloom & Phillips, selling agents for eastern houses, left for the east last week to make their Spring selections.

The appraisers appointed in the Russell Bros. receivership case are Robt. W. Barbour, Herman Lange, and J. C. Wilms.

Gustave Fox & Co. have discontinued their auction sale. They sold a great deal of goods and received a large amount of cash, but they do not think the sale paid.

The Cincinnati jewelers had a very good holiday trade. The jobbers were very busy till the last moment filling country orders. Most of them report an increase over last year.

Major Ed. Lovell, with C. Hellebush, who has been a member of the First Regiment of Ohio for 15 years, is mentioned for superintendent of the State arsenals. He is a very popular man.

Clemens Hellebush has until May to make his selection of a location for his new store. He says he intends to open up with entirely new fixtures and will continue his jobbing department, increasing the same.

C. Hellebush vacates the old stand where the firm has been the past 40 years, on Jan. 1. The auction sale was continued last week and the stock that is not sold will be removed to some other place, Clem. Hellebush, Jr., continuing the business.

Frank Herschede swore out a warrant last week for Mrs. Heileman, on the charge of grand larceny. She looked at diamond rings, but left without purchasing. It was afterwards discovered that she had substituted a cheaper article for a \$200 diamond ring. The ring she left was valued at \$50. After her arrest her place was searched and about a wagonload of stolen articles from different stores was found. The ring was not recovered.

Pacific Coast Notes.

Fairfield, Wash., now has 10 jewelers.
 F. C. Kirby has just established his business in Pasadena, Cal.
 L. L. Berens, New Whatcom, Wash., has graduated as an optician.
 M. Hansen, Toledo, Ore., has recently put \$200 worth of new machinery into his shop.
 D. H. Dorland, North Yamhill, Ore., has gone to Fargo, N. Y., called there by the serious illness of his father.

Jeweler Hard, South Tacoma, Wash., was found in his store in an unconscious condition recently, but is able to be around again.

Detroit.

The store of T. R. McComber, Hastings, Mich., was last week burned out. Loss \$1,000; insured.

H. Doehle, Northville, and Mr. Hennings, Layton, were the only Michigan country jewelers here last week.

W. Blashill, Imlay City, has opened up a branch jewelry store in Capiac, Mich. His son George will have charge of it.

The silver plating works of J. S. Timberlake, Jackson, Mich., were recently damaged by fire to the extent of \$2,500; fully insured.

It was recently reported that jeweler Selkirk, Charlotte, Mich., would shortly go out of business. He announces that this is untrue.

During the holiday rush at Traub Brothers & Co.'s store, 205 Woodward Ave., the

day before Christmas, two diamonds disappeared from the stock and were not missed until evening. Whether they were stolen or not is a matter of conjecture. The proprietors say that the stones were not of great value. The firm will immediately adopt a system of checks that will prevent another loss of the kind.

Business with Detroit retail jewelers for two weeks preceding Christmas broke the record for three years. The weather was peculiarly seasonable and the number of articles sold was surprising. The demand ran principally to novelties of the better class and to diamonds. Jobbers also report having had a satisfactory trade, and say that the city and Michigan dealers are in much better condition now than they have been at any time during the last two years. They will begin taking stock about Jan. 1st.

San Francisco.

Among the visitors in the city recently were: J. Graf, St. Helena; C. E. Owen, Stockton; Frank Golden, Nevada City; Geo. W. Rider and F. E. Smith, San Jose, Cal.

It is said that shrewd swindlers have been operating among jewelers in small towns in Oregon and Washington. A man visited Andrews' Diamond Palace, this city, a few days ago with a stone which anybody but an expert would have pronounced an emerald worth at least \$250. Upon analysis it was found to be a "reconstructed" stone worth about \$40.

Kansas City.

The stock of J. R. Gleason, 919 Walnut St., who recently assigned, is being sold at public auction for the benefit of the creditors.

The stock formerly belonging to E. Hart, which was levied on by the sheriff recently, was closed out at auction on Dec. 21. M. Stern was auctioneer.

Among the out-of-town buyers last week were: W. W. Whitesides, Liberty, Mo.; J. Eller, Richmond, Mo.; J. H. Gingrich, Moberly, Mo.; G. E. McCoy, Paola, Kan.; L. A. Shuller, Pleasanton, Kan.; B. Hallenbeck, Spring Hill, Mo.; O. Kolstad, Pleasant Hill, Mo.; J. B. Lowe, Independence, Mo.; C. E. Wardin, Topeka, Kan.; J. R. Hughes, Strong City, Kan.; C. W. Nelson, Cameron, Mo.; L. Hoffman, Leavenworth, Kan.

The sheriff has taken possession of the stock of jewelry and fixtures of H. Cohen, 623 4th St., Sioux City, Ia., under chattel mortgages held by Wise Bros. for \$800, and Aaron Bear, Cumberland, Md., for \$715. The store is now in charge of deputy sheriff W. J. Taylor and business is being continued. Mr. Cohen said the cause of the failure was dull times and lack of business. He also said he did not expect to be foreclosed and had hoped to make enough out of the holiday trade to pay his creditors. A. L. Fribourg, acting for the creditors, says he did not know the extent of the liabilities and assets.

REPRESENTATIVE CHICAGO HOUSES.

Watch Case Manufacturers
F. H. JACOBSON & CO.
 96 STATE ST., CHICAGO.
 REPAIRING.

PARSONS & SCHOOL
 —FOR—
WATCHMAKERS,
 PEORIA, ILL.
 Send for Circular and Terms.
PARSONS & CO.

No jeweler or watch repairer should be without a copy of "WORKSHOP NOTES," a new and very useful book for the workshop. Send for circular containing a complete index of the book, and judge of its merits for yourself.

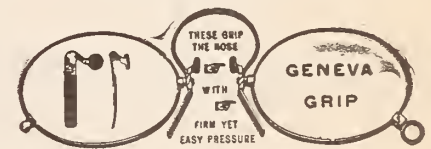
The Largest in the West.

The Jewelers' Circular has a larger Western circulation than any other jewelry paper published in the United States.

\$2.00 A YEAR.

Jewelers' Circular Publishing Co.,
 189 BROADWAY, NEW YORK.

GENEVA OPTICAL CO.
 67 and 69 Washington St.,
 CHICAGO, ILL.



Geneva Grip Eyeglasses.

The construction is such as can be seen from the accompanying illustrations, that they can be adjusted to perfectly conform to the anatomy of any nose, no matter what the shape.

SEND FOR SAMPLES AND PRICE LIST.

PRESCRIPTION Made with Promptness
WORK and Accuracy.

Lapp & Flerhem
 Wholesale Jewelers. Chicago.

BULLETIN, JAN., 1896.

"Circular No. 818" of Bargains in Watch Cases, Lots of Silver Novelties, Norfolk Belts, Brush Set and Silver Plated Ware at special prices. Sent to Jewelers on application.

Famous Single Pearls.

It is not generally appreciated that there are enormous fortunes in single pearls, and that a few individuals and great potentates have jewels of this sort which are literally worth a king's ransom, says a writer in the *Pittsburgh Bulletin*. In all the world there is no more famous pearl than the Tavernier, now in the possession of the Shah of Persia. This remarkable gem came to this Eastern king by descent, and is a genuinely remarkable curiosity. It derives its name from having been sold by the traveler, Tavernier, 200 years ago, to the then ruler of Persia. The price then was \$500,000. It is now worth more than \$650,000. Another Eastern king, the Iman of Muscat, has in his collection a pearl worth \$165,000, weighing twelve and one-half karats. Through it the daylight can be seen. Princess Yousouppoff's finest gem is wonderfully beautiful. Valued at \$180,000, it was first heard of in 1620, when Georgibus of Calais sold it to Philip IV. of Spain. Eighty thousand dollars is the figure that it is approximated the Pope's pearl would bring. One of Leo's predecessors became possessed of it in a manner which has not been told, and it has descended in regular course to the present incumbent of St. Peter's throne.

This, so far as is known, exhausts the list of truly celebrated pearls. There are many remarkable pearl necklaces whose value is extraordinary. These necklaces are made up gradually, pearl after pearl being added to the set, and leading jewelers are constantly on the lookout to procure gems of like rarity to extend the chain. On the

whole, pink pearls are not especially valuable, black ones bringing far higher prices, and pearls that are white being sought next after them. Queen Victoria, of England, has a necklace of pink pearls that is worth \$80,000, and the dowager Empress of Germany one made of 32 pearls that would bring easily \$125,000. The Rothschild women have, however, gems of this sort that far exceed in value those of royalty. Baroness Gustave de Rothschild possesses one made up of five rows of pearls, the whole chain being valued at \$200,000.

Even more brilliant, because it has seven rows, is the necklace of the dowager Empress of Russia. The gems, however, are not quite as fine as those in the Rothschild collection. The casket of this royal lady is the most famous in the world from a gem point of view. Hardly second to it is that of the Empress of Austria, whose black pearls are noted throughout Europe for their extreme beauty and rarity. What has become of the white pearls of the Empress Eugenie, sold at the close of the Franco-Prussian war, has never been made known. The value of these was some \$60,000, and they were gathered together in a beautiful necklace that frequently graced the neck of that unfortunate queen.

EXACTLY.

HE.—What do you call that embroidery on the side of your stocking?

SHE.—The clock.

HE.—Ah, that's why you jump on the table when you see a mouse—for fear he will try the "Hickory, dickory dock" act—

SHE.—Brute!—*Pick-me-up*.

Queries by Circular Readers.

Note.—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR desires every jeweler to take advantage of this department.

OTISEGO, Mich., Dec. 7, 1895.

Editor of THE JEWELERS' CIRCULAR:

I have an 18 size filled watch case. The trademark is a spread eagle and above it (18). Can you tell me who made the case, what grade it is, and also about how old? The number of the case is 2862.

C. R. RATHBUN.

ANSWER:—We do not know who made the case you refer to. We thought the mark was that of the Brooklyn Watch Case Co., but they say it is not, that it is an imitation of their Eagle case trademark, and that such imitations are stamped on poor cases by unscrupulous makers whose identity is hidden.

BUTTE, Mont., Dec. 16, 1895.

Editor of THE JEWELERS' CIRCULAR:

Mr. L. E. Hubbard, a jeweler at Park City, Utah, has an interesting relic in the shape of a French silver watch No. 406, made by Romilly, of Paris. The movement is flat; has a verge escapement, and the dial has painted on it { $\begin{matrix} K \\ K \\ K \end{matrix} \}$ three pictures of king's heads. Under one is the lettering "Francois 2," and the other "Alexandre V." Will you kindly furnish Mr. Hubbard the probable age of his watch, and oblige

FLINT BOWEN.

ANSWER:—Historical horological records contain only one watchmaker by the name of Romilly, whose christian name was Peter. He did business in Frith St., Soho Square, London, England, from 1769 to 1775. Soho has for several generations been the center of French population in London, and as Peter Romilly did business there for but few years, we would infer he had previously been located in Paris. Undoubtedly the date of Mr. Hubbard's watch is somewhere in the 60's of the 18th century.

In a fire in Lewiston, Me., the jewelry store of A. W. Anthoine was burned out.

THE STATIONERS' ENGRAVING CO.,

98, 100, 102 NASSAU ST., NEW YORK,

MAKERS OF

WEDDING INVITATIONS, RECEPTION AND VISITING CARDS

of the Best Quality, which are offered to Stationers of recognized standing and reputation only
Avoid Dry-goods Store Competition by always ordering those bearing our registered trade mark "SILVER WHITE."

Exclusive Papers for Jewelers.



We are manufacturers of **HIGH GRADE STATIONERY** for the most critical trade.

The most extensive and complete assortment of Sizes, Styles, Qualities, etc., including numerous Specialties.

Product universally conceded to be the Highest Standard known for excellence in quality, workmanship and style.

When in search of the Best Goods at reasonable prices, address,

PARSONS & GREENE Co.,
MANUFACTURING STATIONERS,
18 MURRAY ST., NEW YORK.

JEWELERS' ART STATIONERY.

NOTES ON AND FASHIONS IN FINE CORRESPONDENCE AND INVITATION PAPERS, WEDDING AND VISITING CARDS, NOVELTIES, ETC.

Tiffany & Co.'s Stationery Department.

ONE of the oldest departments in the establishment of Tiffany & Co., New York, is that devoted to stationery. In fact with this firm it may be said that stationery came first and jewelry later, as Mr. Tiffany's original business was the dealing of fancy goods and high class stationery. To-day Tiffany & Co. manufacture all their own papers, and their stationery department, which is situated on the south side of the ground floor of their building at Union Square and 15th St., is one of the busiest portions of the immense establishment.

Among the Stationery Manufacturers.

Onion Skin is the name aptly applied to a dainty paper especially adapted to foreign correspondence. The finest paper of this kind to be obtained is the Cromwell Onion Skin, which is imported by the Parsons & Greene Co., 18 Murray St., New York. It is of a soft, silky texture, has a highly finished surface and is so thin that it weighs only eight pounds to the ream. When com-

pared with ordinary writing papers weighing 25 or 30 pounds, it is easy to see why this paper is preferred by its many users. The Cromwell Onion Skin is to be had in White Wave, Blue Wave and White Laid and in all popular sizes of note sheets and envelopes.

Lovers of fine stationery will find in Westminster vellum a paper that is very de-



sirable for general correspondence. It is made by the Whiting Paper Co., 150 Duane

St., New York, and comes in two tints, cream and azure. The surface is a beautiful velvet finish which is much admired. The boxes in which these goods are packed are very rich, being finished in cream enameled paper, embellished with an artistic design in green and green bronze which surrounds an engraving of Westminster Abbey.

Analysis of Emerald.

P. LEBEAU has found the following results in analyzing emerald:

	I.	II.
Loss at a red heat.....	1.46	1.41
Silica.....	66.06	65.80
Alumina.....	16.1	16.40
Glucose (? should be glucina).....	14.33	14.21
Ferric oxide.....	1.2	0.9
Mn ₂ O ₄	—	—
Magnesia.....	0.55	0.61
Lime.....	0.17	0.14
Phosphoric acid.....	0.11	0.09
Alkalies.....	—	—
Titanic acid.....	traces	traces
	100.11	99.67

SHE—Did you hang up your stocking for a present?

HE (thoughtlessly) — No, watch. —Baltimore *American*.

Fine Stationery and Wedding Invitations.

The Holiday season being over, the time is ripe to consider the advisability of adding stationery to your jewelry business. The leading jewelers of the country carry Fine Stationery, and cater for Engraved Cards and Wedding Invitation work. In fact, some think this is the most profitable branch of the business. **Do you carry stationery?** Is it not worth while looking this matter up? The Fine Stationery business is a very profitable adjunct to the jewelry trade; at least the leading jewelers are finding this to be the fact. The Whiting line is the largest manufactured and the best. Why not write for samples and information?



Whiting Paper Company,

Mills,
Holyoke, Mass,

New York Factory and Salesrooms,
148, 150 and 152 Duane St.

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

That Chain Puzzle.

UNDER this department last week appeared the article herewith:

WHAT IS THE ANSWER?

The following chain puzzle is purely a matter of every day business. A customer brought seven pieces of chain with five links in each and asked a jeweler the cost



the cost of having them made into an endless necklace of 35 links. He said he would charge four cents for cutting a link open and seven cents for soldering it again. How much should the jeweler charge? Answers are invited.

We were not altogether sure the question was a puzzle, but the widely differing replies received have convinced us that it is. The subjoined letters have been received in response:

SYRACUSE, N. Y., Dec. 26, 1895.

Editor of THE JEWELERS' CIRCULAR:

Answer to chain puzzle. If the charge is for cutting a link open and soldering it again, the jeweler should charge eleven cuts, but if he should or is to charge at the rate given for each link that would be necessary to do the job, he should charge 77 cents.

C. EDGAR EAGER.

ALBANY, N. Y., Dec. 26, 1895.

Editor of THE JEWELERS' CIRCULAR:

Your chain puzzle in issue of 25th attracted my attention. My notion is that the job could be done for 55 cents.

E. D. MIX.

FALLS VILLAGE, Conn., Dec. 26, 1895.

Editor of THE JEWELERS' CIRCULAR:

Noticing the chain puzzle in THE CIRCULAR of 25th, and as you invite answers to it, I herewith inclose my answer to same:

5 Solders at 7 cents, 35 cents;

5 Cuts at 4 cents, 20 cents.

Total amount he should charge, 55 cents. Am I right?

C. D. PULVER.

(With G. V. Capron.)

NEW YORK, Dec. 26, 1895.

Editor of THE JEWELERS' CIRCULAR:

While reading THE CIRCULAR this evening, I noticed the chain puzzle and amused myself in drawing roughly, as you see it,

and send you the result:

7 links to be cut at 4 = 28
7 " " soldered at 7 = 49

Total cost 77 cents.

A. CHALUMEAU.

THE UNION LEAGUE.

PHILADELPHIA, Dec. 26, 1895.

Editor of THE JEWELERS' CIRCULAR:

The answer to your chain proposition is 77 cents.

F. S. FERAILLY.

[What is your solution of the problem, reader?—ED.]

An Eager Ad.

THE following ad. of C. E. Eager, Syracuse, N. Y., is neat, attractive and forcible:

EAGER, JEWELER.

We sell those....

FRENCH
CHINA
PLATES

In our Genesee Street window in sets of three, six, twelve, or a single one, if you want.



Dressing Combs aren't just the things to speak of in the same breath with plates, but handsome silver-mounted ones, \$1.60 to \$3.00 are pardonable.

EAGER, JEWELER.

Advertising Ideas and Schemes.

Lyman's Herald is the title of a neat little publication issued by F. Lyman, optician, Bridgeport, Conn. Its pages are devoted to matters of interest in connection with the business, and to valuable information for those who desire to preserve their sight.

F. W. Prescott, jeweler, New Haven, Conn., has presented to the Calumet Club, a large and flourishing Republican club, a handsome silver badge to be competed for in the pool contests at the club rooms.

An electric sign over the entrance of Jenkins & Co.'s store, Richmond, Ind., attracts much attention. It is a World's Fair idea.

Reproduced on this page are two neat, effective and suggestive opticians' ads.

Pratt & Judd, jewelers, 611 N. High St., Columbus, O., gave away alarm clocks, so

Why Should You Buy Opera Glasses of Me?

Because I know all about them. I have made a life study of optics. I can make a pair of opera glasses from lenses up and when I buy opera glasses I know what I am getting and

You Know What You Are Getting When You Buy of Me.

Perhaps you did not know that half the opera glasses sold in this country have a power from 1.1-2 to 2 diameters; that is, the strongest of these does twice the work of the eye.

You Have From 8 to 12 Eyes

with my glasses, for they have powers of from four to six diameters.

L. BECKMANN, The Optician,
319 ADAMS STREET,
TOLEDO, O.

a local paper read, during the week preceding Christmas.

Arthur E. Rogers, jeweler, Fitchburg, Mass., has put into his show window an electrically illuminated sign which works various combinations of the letters of his name, and is an original device and sure to attract attention. Mr. Rogers got up the mechanism himself.

A very efficient advertising booklet has been issued by George McL. Presson, optician, Farmington, Me. Chapters are devoted to his facilities, experience, and instruments, to his stock of spectacles, etc., and to a very convincing argument as to the necessity of taking the best of care

\$1 IS LITTLE ENOUGH TO PAY

—for ordinary glasses. We don't make ordinary or "cheap" glasses. For \$1 WE sell eyeglasses or spectacles, fitted with our finest lenses.

No extra charge for examining your eyes and adjusting the proper glasses.

Mc ALLISTER & Co.,
EXAMINING OPTICIANS.

1311 F ST. "SUN" BLDG.
WASHINGTON, D. C. NEXT TO

of the eyes. Testimonials from prominent physicians are also given.

The Holmes & Edwards Silver Co., Bridgeport, Conn., have just issued a very attractive little book illustrated by views of the interior of the factory and showing some of the designs made by the company, and referring particularly to the history of spoon making. For the accommodation of the Bridgeport people the company have a quantity of these books at Parker & Davis where they may be had by asking for them,

The Optical Works of Carl Zeiss, Jena.

A WELL-KNOWN continental optical firm is that of Carl Zeiss, at Jena, writes J. H. Agar Baugh in *The Photogram*, and I will preface the description of my visit by a few historical and statistical notes, which I have obtained from the Catalogue of Ger-



GRINDING SMALL LENSES.

man Instruments exhibited at the Chicago Exhibition, but which are brought up to date.

The firm of Carl Zeiss was founded in 1846 by Dr. Carl Zeiss, who died in 1838. At present upwards of 500 persons are employed in the optical and mechanical workshops, including foundry, joiner's shop, smithy, etc., in the exclusive manufacture of optical instruments for scientific purposes. About half the goods manufactured remain in Germany, the rest are exported. There are four departments, viz:—

1. Microscopic and Photo-micrographic.
2. Photographic lens.
3. Optical measuring instruments.
4. New hand binocular telescope.

These departments are under one commercial management, but are each under the supervision of scientific specialists. The scientific, technical and commercial staff consists in all of thirty persons. There are three general directors:—Professor Abbe, Dr. Schott and Dr. Czapski.

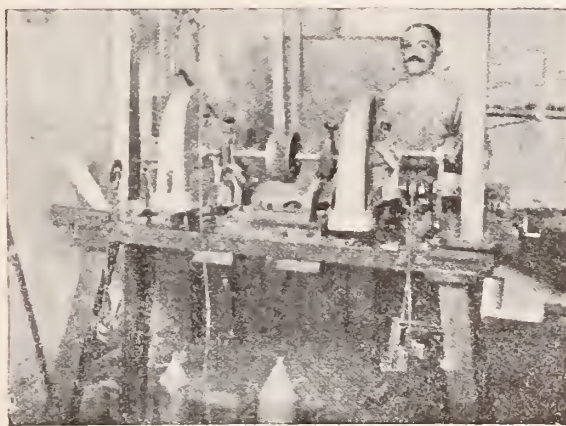
Until 1875 Dr. Carl Zeiss was the sole proprietor of the works. In that year Professor Abbe, who has been associated with the establishment since 1866, became a partner, and in 1881 Dr. Roderick Zeiss, the eldest son of the founder, entered as third partner. After the death of Dr. Carl Zeiss his son retired from business in 1889, and the optical works were handed over in 1891 to the "Carl Zeiss Stiftung," in Jena, which had been founded by Professor Abbe in 1889, for the promotion of scientific

and social aims and in memory of Dr. Carl Zeiss. Since July 1, 1891, the works have ceased to be private property. Business is transacted on account of the "Carl Zeiss Stiftung," the Government being trustee.

The Jena Glass Works of Messrs. Schott & Genossen which are affiliated with the optical works, having been founded in 1884 by Dr. Otto Schott in conjunction with the then proprietors of the firm of Zeiss, are since 1891 joint property of Dr. Schott and the "Carl Zeiss Stiftung."

I was at first disappointed on seeing the outside appearance of the celebrated workshops; they consist of a large number of buildings, additions having been made to the original ones from time to time. While I was there building operations were going on, and a new testing studio had just been added to the photographic department. On applying at the office I first saw Herr Fischer, the commercial head of the firm. This gentleman introduced me to Professor Zimmerman (then assistant scientific specialist in the microscope department), who most kindly took me through every part of the numerous workshops, and their great extent may be estimated by the fact that though we went through quickly, my visit occupied a whole morning.

The firm make many of their own tools, and so have everything necessary for the purpose. The turning shops are very extensive. Almost each lathe is different, most of them being fitted with special tools. I was much interested to see screws completely finished from a rod of white metal in a very short space of time. There were also many automatic machine tools for finishing various parts—planing, milling, etc. A certain amount of finishing is, of course, done by hand, which I also saw in another large workshop. In an-



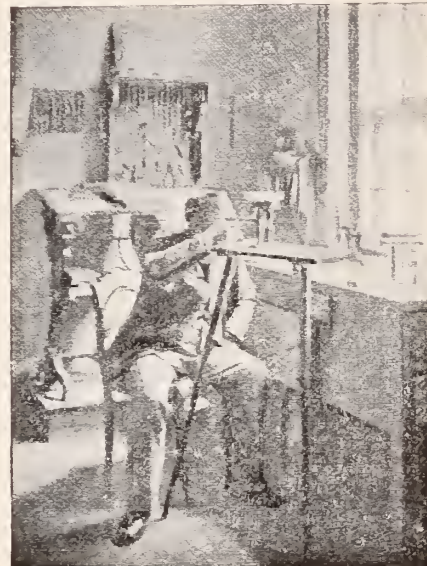
GLASS CUTTING WITH DIAMOND SAW.

other room the lens mounts, etc., were being engraved by means of a kind of pantograph; the long lever moved round large pattern letters, while a graver engraves same correspondingly small on whatever is placed underneath it.

The first room in the optical department is the store of glass. In bins round the wall were many kinds of glass in slabs, as

received from Messrs. Schott. Very near is a workshop in which these slabs are cut up into thinner sheets by means of a diamond wheel. The apparatus used is very well shown in the illustration. From here it goes to the grinding department, about which I have nothing special to say.

The most interesting sight I saw was the chief polishing workshop. Here are a



MEASURING CURVATURES.

number of polishing machines, all worked by power. I saw them all in motion. I was more interested in this department than in any other, and by it alone felt compensated for my visit. Here only the larger prisms and photographic lenses are finished, the smaller ones are polished in a number of smaller workrooms by hand, *i. e.*, the lens is revolved by foot power and the polishing tool is held in the hand. The illustration clearly shows the kind of machine used.

The centering of photo lenses is done by so certain a method that I could not imagine a Zeiss lens other than perfectly centered. Two levers are adjusted to press against each side of the lens while it is being revolved in the lathe. If it is not exactly centered the levers will move, and by means of a rectangular centering adjustment worked by two screws on the lathe-head, the lens is adjusted till the levers keep stationary, while the lens is revolving. I understand this method is quicker and far more certain than the older one of observing a point of light. The latter is, however, the only way of centering microscopic lenses.

In the production of a photographic, and, in fact, of every form of lens, there are four important divisions:—

- (1) Testing the raw glass.
- (2) Calculation of curves.
- (3) Polishing lens to curves calculated.
- (4) Final test when mounted.

In order to ascertain whether a lens is pol

**R. L. & M.
FRIEDLANDER.**
WHOLESALE JEWELERS
30 MAIDEN LANE,
NEW YORK.



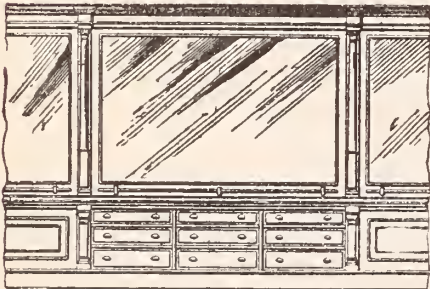
SEND FOR THEIR NEW JEWELRY CATALOGUE
~ No 52 ~

MELISHEK & PETTER.

128 Maiden Lane, New York.

MANUFACTURERS OF

**WALL AND COUNTER CASES,
FOR JEWELRY, SILVER-
WARE, ETC.**



WE make to order only, and guarantee our work to be Dust Proof and First-Class in all its details, and to have all the Latest Improvements as regards Shelf Arrangements, Electric Lights, Etc. We will cheerfully furnish Estimates and Sketches for any store free of charge.

CALL AND SEE US.

DR. KNOWLES' PRIVATE COURSE IN OPTICS.

Lectures with Diploma \$25.00

Those who desire to study with the Doctor will send in their application.

Students received at any time.

The Key to the Study of Refraction.


50c. per copy,

For Sale by

R. H. KNOWLES, M. D.,

189 Broadway, NEW YORK.

Care of JEWELERS' CIRCULAR.

ished to exactly the right curves, a probeglas or test glass is made with the greatest care and accuracy. If the lens to be made has a convex surface, to test that surface a plano-concave test glass is used similar in section to  The illustrations represents one of them being tested by means of the spherometer. With this instrument, which Messrs. Zeiss make themselves, the curves can be very accurately measured, even to the $\frac{1}{100000}$ th of a millimetre, a microscope being used to read the divisions on a silver scale. When the lens appear to be polished enough, the probeglas is carefully placed over it, and the extent of the accuracy or otherwise of the lens surface can be readily estimated by observing the Newton's rings which may be formed. If the lens is not perfect the probeglas is removed, rouge is placed on the lens in such a manner as to enable the polishing tool to take away the least inaccuracy in the curves. The probeglas is applied again and again until the lens is perfect. The secret of Messrs. Zeiss's great reputation seems to me to be the very careful manner in which the calculation, measuring, and testing are carried out.

The Club-tooth Lever.

BESIDE the table and double roller lever escapements, is what is called the "club-tooth" lever. In this escapement, the lever and roller action is the same as in the two former, but it differs in the pallet action, the impulse planes being partly on the teeth and partly on the pallet. It is almost universally used in French and Swiss-made lever watches. This form of wheel permits of very little drop being allowed for between the escaping tooth and the next one coming into action on the opposite pallet face (the tooth being cut away at the back from beneath the impulse plane, to free the pallet corner when it is driven into intersection with the wheel); whereas, with the taper pointed teeth of the ratchet wheel, a small amount of space must be lost. It is also, from its shape, better calculated to retain the oil. But these advantages are more than counter-balanced by the disadvantages attending the action of the two planes in contact, the surfaces of which, at one part of the action, are nearly touching one another the whole length of the plane of the tooth; so that, apart from the question of capillarity, any thickening of the oil—the necessity for which to the wheel teeth constitutes the great drawback to the lever escapement—will entirely upset the performance of the watch.

EXPLAINED.

"What's a green Christmas?"

"It's one of these Christmases where a man gives a \$30 gold locket to a girl who knits him 15 cent yarn wristlets."—Chicago Record.

Workshop Notes.

Soldering Fluxes.—With hard solder use borax; with soft solder chloride of zinc prepared by dissolving small pieces of zinc in hydrochloric acid, until no more can be dissolved. A little spirits of ammonia added to the chloride of zinc will prevent it from rusting iron or steel.

Straight Line Escapement.—The Swiss attach great importance to what is called a straight line escapement, which is never made in England, as with their fusee movements, it would be difficult to find room for it. It is supposed that there is less friction and shake on the pivots from this arrangement, from the direction of the pressures neutralizing one or the other to some extent; but there is really no advantage to be derived from planting the pallet at any one angle more than another (the parts being detached from one another after the action has taken place), unless, perhaps, it be in the appearance, with its visible jewels and fancifully shaped lever, an advantage to which the Swiss are not insensible.

Dissolving Soft Solder.—Nitric acid is the quickest solvent and may be used safely for gold not lower than 12 karats. The safest solvent suitable for all grades of gold and silver goods, which is recommended by the English goldsmith, Geo. E. Gee, is prepared as follows: Reduce to a fine powder 2 oz. of green copperas and 1 oz. of saltpeter, add 10 oz. of water, and boil for some time in a cast iron sauce-pan. On cooling it will become crystallized either wholly or partially. Pour off any remaining uncrystallized and boil again, when it also will crystallize in cooling. Dissolve the crystals by placing them in a pipkin and adding to 1 part of crystals 8 parts of hydrochloric acid. Pour on 4 parts of boiling water, keep the mixture hot, and immerse the work to be operated upon. In a short time the whole of the solder will be removed without changing the color of the work.

Damaskeening.—Damaskeening which is also spotting, especially in England, is the process of finishing chronometer and occasionally watch plates by polishing thereon equidistance circular patches. The plate that is to be spotted is fixed to the top of a slide rest and the marks are made with a small bone or ivory tube, which screws into the bottom of the upright spindle. The material used to produce the pattern is a mixture of oilstone dust and sharp redstuff. The plate, when fixed in position on the platform of the tool is dabbed all over with the end of the finger dipped in this composition, which must not be at all dry or thick. This upright spindle carrying the spotter, is constantly kept rotating by a hand from a foot wheel. A spiral spring round the arbor of the spotter keeps it off the work, and a little pressure on a knob at the top brings the spotter into action. The pattern is made by turning the handle of the slide rest equal amounts after each spot till a row is finished, and then moving the transverse slide an amount equal to the pitch of the pattern.

The Conical Depthing in Mantel Clocks.

IN the manufacture of the French pendules it has always been a sore point that the calculation of the train could not be uniform. To obtain as exact a timing as possible, the pendulum was naturally made as long as consistent. With a low case, of course, a correspondingly short

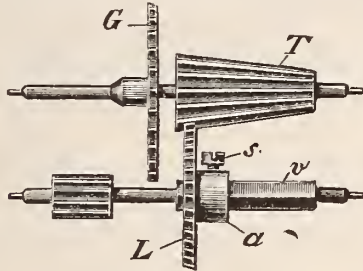


FIG. 1.

teeth, in accordance with the greater or smaller number of oscillations of the pendulum per hour. The arbor of the wheel is furnished with a square *v*, upon which is slipped the wheel *L*, which naturally is also made of a conical shape, and it is then secured by a screw *s*.

It is evident that in this very simple manner very different kinds of wheels can be used. In both figures, for instance, are

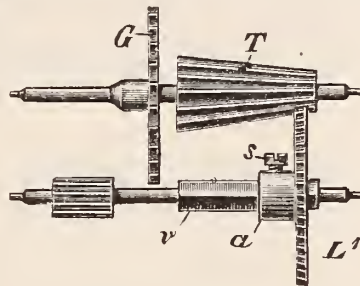


FIG. 2.

pendulum only could be used, and in consequence of the varying heights of the cases, the calculations of the trains vary largely, in accordance with the different lengths of the pendulums. To introduce a remedy, the French clockmaker Chardon proposes the employment of the conical depthing in the French clocks, in the following original manner:

The scape-wheel *G*, figs. 1 and 2, is to be furnished in all clocks, without regard to the length of the pendulum to be used, with invariably the same number of teeth, and is to be furnished with a conical pinion, *T*, as shown in accompanying illustrations somewhat enlarged for the sake of greater plainness. This conical pinion, also, has a definite fixed number of leaves.

On the other hand the last wheel *L* of the train is of a variable size and number of

represented two very extreme cases. In fig. 1 the wheel gears at the largest diameter of the conical pinion *T*; a comparison of the diameter of the wheel *L* and of the pinion will result in a proportion of 2:1. When we suppose the pinion *T* to have 12 leaves, the wheel *L* must have 24 teeth, and then the depthing at the place will be in its correct proportion.

In fig. 2 the wheel *L'* depths at the smallest diameter of the pinion; the diameter of the wheel and pinion—consequently also the number of teeth—are proportioned here as 4½ to 1. If the pinion has 12 leaves, then the wheel *L'* must be furnished with 54 teeth, to have with the uniform depthing distance as in fig. 1, the depthing correct at this place.

These widely differing proportions are barely ever found in practice, and were

used in illustration simply to explain the idea of the inventor of this construction. It is obvious, that between these two extremes any number of proportions can be found. The larger the number of oscillations of the movement—that is, the shorter the pendulum—the larger would have to be the diameter and number of teeth of wheel *L*.

There is no doubt but what the carrying into effect of this idea would be a simplification, but whether the displacement of the wheel *L* upon the square *v* might or might not cause discrepancies (errors of depthing), THE CIRCULAR will not at present decide. At any rate, the idea is sufficiently original to engage the attention of our clock makers.

George IV.'s Queer Clock.

THE timepiece ordered of Bouchier by the Due d'Aumale's grandfather, Egalité, for George, Prince of Wales, afterward fourth King of England of his name, was recently sold in Paris along with other curios of the late M. Leopold Double. Bauchaumont, in his memoirs, devotes a paragraph to this timepiece.

"Every one," he says, "goes to see an odd clock at Furet's, of the Palais Royal. It is a negress's head modeled admirably; jewels are incrusting in the bronze round the neck to form a necklace, in the woolly hair, and in the bust as a clasp for the handkerchief. A pair of openwork gold earrings, long, and delicately carved, hang from the ears. On pulling one of them, the hour is shown on the right eye and the minute on the left. If the other earring is drawn, a set of musical bells, lodged where the brains should be, chimes out the time of day."—London *Pall Mall Gazette*.

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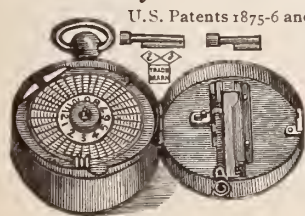


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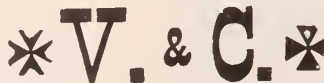
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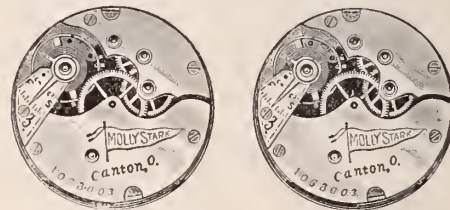
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The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

RARE OPPORTUNITY
FOR JEWELERS.

THE advance import samples in clocks and bronzes received by Ferd.

Bing & Co. are about to be opened at their present warerooms, 106 Grand St., New York. Their complete line for this year will, however, be displayed in their new quarters, 10 Washington Place, New York, into which they will remove prior to Feb. 1st. As it is the intention of Ferd. Bing & Co. to fill their new quarters with only the latest productions in art pottery, bronzes, clocks, art furniture, etc., jewelers will find a rare opportunity to purchase cheaply the lines which this firm will sacrifice rather than carry over.

NEW DECORATED
BOHEMIAN GLASSWARE.

A LARGE consignment of richly decorated Bohemian glassware has just been received by Oscar Moser and is being put on display at his warerooms, 23 Union Square, New York. The goods are the product of Ludwig Moser & Son, Carlsbad, for whom Oscar Moser is the American agent, and the line includes all articles made in finely decorated glassware, from the smallest novelties to the largest vases and ornamental pieces.

NEW STOCK OF CLARK
CUT GLASS.

WITHIN a few weeks' time the New York sales-rooms of T. B. Clark & Co., 860 Broadway, will be replete with an entirely new stock of cut glass. The first of the company's productions for this year, which will then be shown, will include five different patterns, each of which will be in a full line of articles common to this ware. Between 30 and 40 new and attractive shapes will also be introduced.

NEW PRODUCTIONS
IN TEPLITZ.

SOME of the 1896 shapes and colorings in Teplitz pottery may be seen in the samples of this

ware now being opened by Bawo & Dotter, 26-32 Barclay St., New York. The many new shapes are graceful, and the decorations are distinctly new and handsome. Very pretty are the floral designs in black, grey and gold, and particularly so when the backgrounds are of shrimp pink or shaded grey ivory tints. Another pretty combination is shown in the vases, in grey-green and cobalt.

THE RAMBLER.

Geo. Borgfeldt & Co.'s Immense New Building.

DURING the year 1897, Geo. Borgfeldt & Co., importers and commission merchants, who occupy an extensive building at 18-22 Washington Place, New York, will remove to still larger quarters, occupying the entire Borgfeldt building which when erected will extend from 3d to 4th Sts. on Wooster St., New York. The building will have a frontage of 209 feet and will be 11 stories high. Six elevators will facilitate communication between the floors. The building will resemble somewhat the new University building, and is the design of the same architect who conceived the latter, Alfred Zucker. In their new home Geo. Borgfeldt & Co. will have 50 per cent. more floor space and greater facilities than ever before, circumstances which will permit them to open several new departments adapted to the jewelry trade.

The Japanese and Rock Crystal.

IN Japanese legends a ball of rock crystal is an emblem of the perfected soul of a man. The Buddhists believe that after the cremation of saints or extra holy men, tiny gem-like pellets, apparently of pure crystal, are found in their ashes. These are their cast-off souls—a proof that they have attained a perfect state; being absorbed in Buddha (the great soul of the universe) they no longer need their former soul. In many Buddhist temples, and in the homes of saintly Buddhists, these tiny

soul-jewels are treasured up in a casket cut from ice-clear crystal, and are greatly venerated. Japanese folk of the modern sort, however, have been known to sell their precious jewels to raise cash and a crystal casket with several cast-off souls in it was for sale in a Japanese store in New York in 1880.

The imperial regalia of Japan consists of a sword, a mirror, and a ball of flawless crystal. As a matter of scientific fact, the largest and purest specimens of rock crystal are found in Japan. In Japanese pictures, the dragon is the jealous guardian of the crystal jewels which lie enshrined in his throne room at the bottom of the sea. According to some legends, the dragon's sanctuary which holds these flashing jewels was in the Loo Choo Islands, which name means Hanging Globes. In nearly all representations of Japanese art the golden dragon that swims in azure waves comes holding a ball of crystal in his claw.

A Mechanical Horror.

IN the October number of *Machinery* published in Johannesburg, South Africa, is an account of a most remarkable clock belonging to a Hindoo prince, which the editor thinks the strangest piece of machinery in India. Near the dial of an ordinary looking clock is a large gong hung on poles, while underneath, scattered on the ground, is a pile of artificial human skulls, ribs, legs and arms, the whole number of bones in the pile being equal to the number of bones in twelve human skeletons.

When the hands of the clock indicate the hour of 1, the number of bones needed to form a complete human skeleton come together with a snap; by some mechanical contrivance the skeleton springs up, seizes a mallet, and walking up to the gong, strikes one blow. This finished, it returns to the pile and again falls to pieces. When 2 o'clock, two skeletons get up and strike, while at the hours of noon and midnight the entire heap springs up in the shape of twelve skeletons, and strikes, each one after the other, a blow on the gong, and then fall to pieces, as before.

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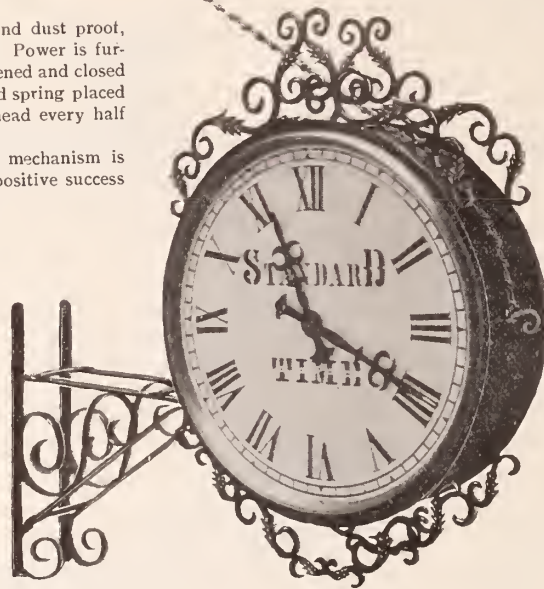
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Some Books of Interest.

Deutscher Uhrmacher Kalender für das Jahr 1896.—[German Watchmakers' Almanac for the year 1896.] A practical business and workshop pocket almanac for watchmakers. 12 mo., pp. 200 text and blank pages for jottings; bound in linen. Price M. 2.

Ever since the first appearance of the German Watchmakers' Almanac, in 1878 (at that time and up to the death of its founder called Grossmann's Notiz-Kalender) it has met with universal favor and become a most welcome annual visitor. This year's issue is replete with excellent articles. The first is "Practical Directions for Correcting Defective Lever Escapements for Watches; together with remarks on the construction and planting of the detached lever escapement," by A. Yok, with five illustrations. The next article, by Hermann Sievert, is on "Placing, Treatment and Repairing Tower Clocks," with nine illustrations. Then follows a number of smaller articles of intrinsic worth to the watchmakers at the bench. The little volume closes with a directory of material houses for the special use of watchmakers and kindred trades containing the names and addresses of both manufacturers of and wholesale dealers in steeple, wall and mantel clocks, chronometers and precision pendulum clocks, in Germany, Austria and Switzerland.

The Plated City.—By Bliss Perry. A novel, 400 pp. Charles Scribner's Sons, New York. Cloth, \$1.25.

The Plated City, by Bliss Perry, author of the Broughton House, etc., is an interesting novel. The work gets its name from the fact that the action of the story takes place in Connecticut's city of silver plate factories, christened by the author, Bartonville. The seven people with whom the story deals are so well drawn, and each in turn so strongly holds the interest of the reader that it would be hard to determine who is the principal character. The plot contains several dramatic situations. The struggle of the ignorant negro ball player and his educated half-sister to overcome race prejudices is a striking sermon against the narrow-mindedness and bigotry too often found throughout New England.

"Oh, dear; see the beautiful earrings in that showcase!"

"Yes; I am all ears."—New York Times.

A little boy was taken by his father into a café for dinner. As they were eating their dessert, the father handed the waiter a bill, which that worthy carried to the cashier's desk, returning presently with a little pile of change on a silver plate. Robby's eyes grew bright. "O papa," he said, "I'd like a plate of that too!"—New York Herald.

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3 1/2	.40	.50	.65	.70	.80	1.00	1.15	1.30	1.45	1.65	1.80	1.95	2.10	2.20	2.55	2.90	6300	
4	.50	.60	.75	.85	1.00	1.20	1.40	1.60	1.80	2.00	2.20	2.40	2.60	2.80	3.20	3.60	5500	
5	.70	.85	.95	1.15	1.25	1.60	1.95	2.30	2.60	3.00	3.30	3.65	3.95	4.25	4.90	5.55	4400	
6	.95	1.10	1.30	1.55	1.75	2.20	2.70	3.15	3.60	4.10	4.55	5.00	5.45	5.90	6.80	7.70	3700	
7	1.25	1.45	1.65	1.95	2.30	2.95	3.50	4.15	4.80	5.40	6.00	6.60	7.20	7.80	9.00	10.25	3160	
8	1.50	1.70	2.00	2.40	2.80	3.60	4.40	5.20	6.00	6.75	7.55	8.30	9.10	9.90	11.45	13.00	2770	
9	1.80	2.10	2.40	2.90	3.35	4.30	5.30	6.25	7.25	8.20	9.15	10.10	11.10	12.05	14.00	15.90	2460	
10	2.15	2.50	2.85	3.45	4.00	5.15	6.30	7.45	8.60	9.75	10.90	12.00	13.20	14.35	16.60	18.90	2210	
12	2.65	3.10	3.70	4.50	5.25	6.80	8.40	9.95	11.50	13.05	14.60	16.20	17.75	19.30	22.45	25.50	1850	
14			5.05	6.05	7.00	9.00	11.00	13.00	15.00	16.95	18.95	20.95	22.95	24.90	28.90	32.80	1580	
16					9.10	11.70	14.30	16.85	19.95	22.60	24.55	27.15	29.70	32.30	37.40	42.50	1380	
18					14.45	17.70	21.00	24.25	27.50	30.75	34.00	37.25	40.50	47.00	53.50	60.00	1230	
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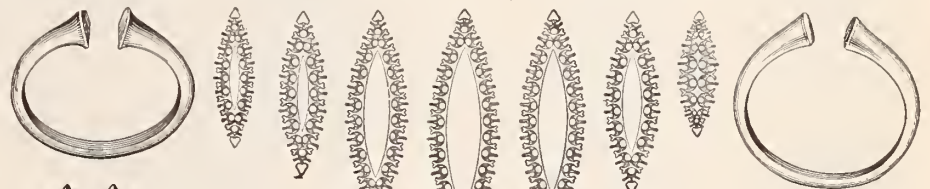
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THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW.

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189 Broadway, New York.

Entered at the Post Office in N. Y. as second-class matter.

VOL. XXXI.

NEW YORK, WEDNESDAY, JAN. 8, 1896.

No. 23.

A CURIOUS HOROLOGICAL SPECIMEN.

THE illustration on this page shows a remarkable clock in the Jones Collection in the South Kensington Museum, London, England. As may be seen, the base is square, and on this stands an elephant of green bronze which supports the dial. Surmounting the dial is a monkey holding an open umbrella. The design is a little *banale*, but the notable feature resides in the fine chasing of which there is a great amount.

Pero Juan Poch, silversmith of the Empress Isabella, a vase, 1551; Antonio Conill, dagger, 1553; Francisco Perez, necklace, 1559;

vase, 1567 and 1597; Joan Font, a vase, 1572; Narciso Valla, pendant jewel, 1575; Juan Pau, medal of Santiago, 1586.

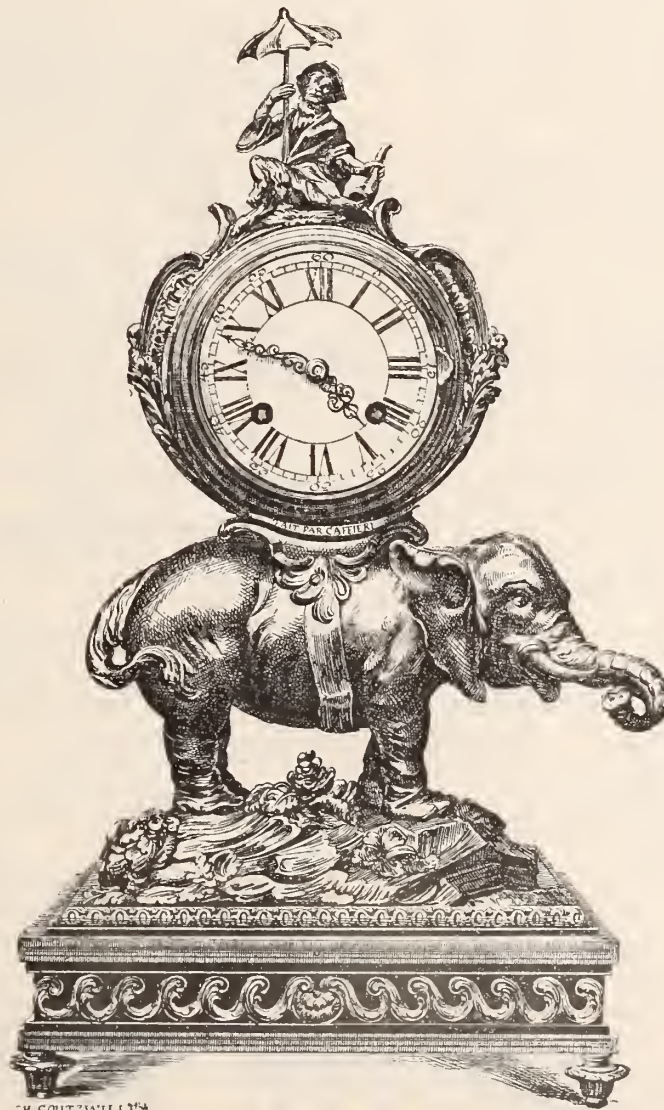
Gold and Silver of the Renaissance.

PART III.

SPANISH jewels of this period are rare. All that need be said of such productions here is that, perhaps, no collection has more important and interesting examples than that brought from the sanctuary of the Vergen del Pilar at Saragossa, now in the Kensington Museum. Mr. Riaño gives some names of silversmiths and goldsmiths from manuscripts containing designs presented as specimens for admission into the corporation of silversmiths of Catalonia. "These volumes have never been mentioned by any writers who have treated of this subject, and may be considered unknown. I have been fortunate enough," adds Mr. Riaño, "to be able to look through them and copy the following names of artists who worked in gold and enamel," with the dates and subjects of their designs: Joan Masanell jewels and pendants, 1534; Rafael Ximenis, a dagger, 1537; Antonio deValder, a dagger, 1537; Benedicte Sabat, enameled jug, 1545; Gabriel Comes, a hand screen with a delicate handle, 1546;


Juan Ximenez, a large pendant jewel, 1561; Francisco Vida, figure of Phaeton, 1561; Felipe Ros, an enameled medallion and a

tine of the Rhine, placed the dishes on the table. The great chamberlain, the margrave of Brandenburg, presented



CH. GOUTZWILLER

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Scent Bottles for Chatelaines	Mucilages
Scent Bottles for the Glove	Seals
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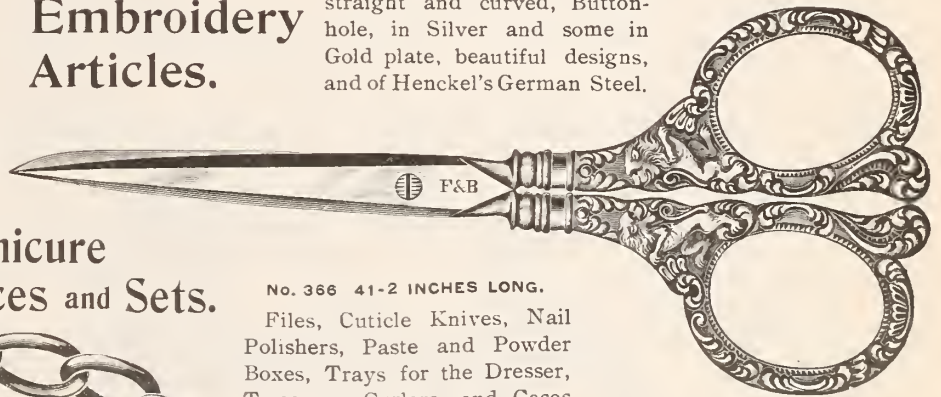
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Manufacturing Jewelers AND SILVERSMITHS.

after the repast the golden ewer and basin, etc."

In several chief cities of Germany guilds of goldsmiths flourished during the sixteenth century. Silver cups and plate of all kinds for household use were made by them after the designs or in the spirit of the Italian artists. Augsburg was probably the richest seat of this manufacture and the earliest to adopt the new style. Nuremberg, a walled and wealthy city, proud of its privileges, its old families and its art, remained longer attached to the old traditions. One of the most remarkable pieces of table plate at South Kensington is a covered gilt cup, made after the shape of one of the towers of Nuremberg, representing even the rustication of the stonework. The supports are little fortified outworks; round the base and the waist of the cup run galleries fortified by sentry turrets and larger towers. The cover is a representation, actual or conventional, of the citadel. There are two sloping ascents or roads with houses, towers and bridges over portions of the moat; in short, a complete model of a nest of buildings such as are seen in the distant towns of the landscape backgrounds of Dürer.

Gradually the genius of Peter Vischer and the stay he made in Rome introduced the more modern ideas in metal work and in gold and silver plate into his native city. Hans Krug or Kruger and his son Ludwig were artists of Nuremberg of the beginning of the century. The father of Albert Dürer was a goldsmith at Cula in Hungary and migrated to Nuremberg in 1502; Jacob Hofmann worked there in 1564; Hans Maslizer and Jonas Silber in the second half of the century. Wenzel Jamnitz or Jamitzer 1508-1585, author of a work on perspective with cuts by Jost Amman, was one of a family

of gold and silversmiths of the Nuremberg guild. The silver cup at South Kensington, No. 150, is attributed to the hand of Wenzel. A cup of similar shape attributed to Cellini, kept in the print room of the British Museum, is more probably also by the hand of Wenzel. In both cases the lips of the cups are made in six lobes or cusped projections, and corresponding bosses are beaten out under them. The surfaces are embossed with figures and strap or band work, foliage and animals of admirable design. Several bossed cups are in the collection at South Kensington. Many are double, one fitting over the lip of the other so as to make a piece of ornamental plate on the sideboard. An examination of these German cups, as well as of the hanaps (covered cups without stems) will show a peculiar ornament made of narrow leaves, scrolls or stalks, gracefully beaten about like streamers of silver or silver-gilt and set round the knob or top of a cover. It seems to carry out the traditional leaf-work of beaten metal seen in early mediæval German work.

The Augsburg goldsmiths were more thoroughly Italian and at an earlier date than those of Nuremberg. Their cups, salvers and jewels followed the style of decoration of the great Italian masters so completely that it would be difficult to assign a vast quantity of decorative gold and silversmiths' work, and specially jewelry, to either nation where hall marks are not to be distinguished. A German cup, in the collection in the Kensington Museum, is thoroughly Italian in design. The number of excellent goldsmiths working at Augsburg from the sixteenth to the eighteenth century was very great. Johann Kornemann is the name of an artist who made himself a name in Rome and Venice

before settling at Augsburg; George Prunl, Anton and Franz Schweinberger, and many others might be added. As the great center of commerce between northern Europe and Italy and the Levant, and a free city enjoying imperial privileges, Augsburg was also the richest manufacturing city of Germany in the fifteenth and sixteenth centuries. Merchant families, such as the house of Fugger, were often wealthy, and showed as much splendid luxury in the service of the table and the furniture of their houses as some of the princely courts of Europe.

With the goldsmiths should be noticed those engravers of ornaments, sometimes called the small masters, who designed specially all kind of ornaments for gold and silversmiths. The German artists of the late fifteenth and sixteenth centuries were exceptionally bold, quaint, abundant, and often humorous. Many engravings on wood and copper remain to attest their excellence in this respect.*

(To be continued.)

* This article is adapted from "Gold and Silver" by John H. Pollen.

Death of an Old-Time Philadelphia Jeweler.

PHILADELPHIA, Pa., Jan. 2.—Isaiah Martin, an old-time jeweler, died at his residence, 2031 Germantown Ave., on Friday last, after a brief illness. He was born in Bucks County, Pa., in 1805, and came to this city when 28 years old. He learned the trade of jeweler and watchmaker, and in a few years opened a successful business which he continued until 1860, when he turned it over to his son, Albert S. Martin, who still conducts it on Germantown Ave

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PRINCESS BUTTER SPREADER.

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REVISE THE DIAMOND TARIFF SCHEDULE!

AN ENTIRE IMPORTANT INDUSTRY CALLS UPON THE GOVERNMENT TO REDUCE THE
DIAMOND SCHEDULE—LETTERS FROM PROMINENT IMPORTERS.

The subjoined letter, which is self-explanatory, was sent by THE JEWELERS' CIRCULAR to the diamond trade throughout the country recently with the object of publishing the replies received thereto at the most propitious time.

Gentlemen—A decided effort, it is expected, will be made during the next session of the National Legislature, to have the old diamond and precious stone tariff schedule (rough, free; cut, 10 per cent) restored in place of that in the current Act (rough, 10 per cent.; cut, 25 per cent).

We submit to you a list of questions which we desire you to answer as fully as possible, either seriatim or collectively in one communication on the subject of the precious stone schedule.

The many replies to this letter which we expect to receive will serve as valuable data for the advocates of the repeal of the present diamond and precious stone schedule.

We would be pleased to receive your reply at an early moment.

Yours truly,

JEWELERS' CIRCULAR PUB. CO.

The list of questions referred to in the above is as follows:

1. Do you think that the present Tariff duties imposed upon diamonds and precious stones are benefiting the jewelry trade?

2. If you do not, what are the reasons for your belief?

3. Do you think they are benefiting the general public?

4. If you do or do not, what are the grounds upon which you base your belief?

5. Do you think they have caused more smuggling than previously existed?

6. If you do, what incidents have come under your notice to confirm you in your belief? Or upon what do you found your opinion?

7. Do you think that a greater volume of business in diamonds and precious stones was done in the United States, in the fiscal year ending June 30, 1895, than is indicated by the Government statistics, published on page 19, of THE JEWELERS' CIRCULAR of September 11th.

8. Can you give any approximate figures which will show, in your opinion, a true volume of business?

9. Do you think there is a future for a diamond cutting industry in the United States? What are your reasons for or

against this belief?

It is especially desired that questions 5, 6, 7 and 8 be answered as completely as possible.

Many interesting replies have been received from the trade, some of which we here append, to be followed by others, in succeeding issues of THE CIRCULAR.

Tiffany & Co.

Editor of THE JEWELERS' CIRCULAR:

We send the following replies in response to your circular letter and inquiries of Sept. 16th.

1. No; detrimental.
2. Too high duty encourages smuggling and induces individuals to make their purchases abroad, or in the event of not going to put off buying indefinitely.
3. No.
4. See reply to No. 2.
5. Yes.
6. The fact that there is a greater premium on dishonesty in articles of so portable a nature.
7. Judging from our experience, yes.
8. No.
9. Yes, but to give proper encouragement, the rough should enter duty free. Reasons, because it has steadily, though slowly been gaining ground, and if the rough were placed on the free list, it would undoubtedly increase.

Respectfully,

TIFFANY & Co.
New York.

A Prominent Importer.

Editor of THE JEWELERS' CIRCULAR:

1. Decidedly no.
2. The diamond trade has never been so demoralized as at present. The jewelry manufacturers only buy what they actually need, while before they used to lay in a stock. They have no confidence; they fear a change of tariff and on account of the smuggling they watch for bar gains. There is also a great scarcity of gems, such as blue, white, rubies, emeralds, sapphires. The importers dare not import them. The importers also buy very light in Europe on account of the high tariff, while in the past large lots were bought on speculation. The large Morgan diamond valued at \$60,000, was imported at 10 per cent. and returned to Europe and the duty was lost. No one to-day would dare to risk \$15,000 duty.

3. The public is not benefitted.
4. The medium class buy a good many diamonds. To day they buy inferior goods. The storekeeper buys to-day imperfect goods or decidedly off color goods. The Paris and London stores have done a very large business this Summer with Americans.
5. Smuggling is carried on very extensively. The smugglers make no secret of it in Amsterdam and London.

The smugglers do not carry the goods on their person. The Custom House detec-

tives say they cannot do anything. They have not help enough; neither money to engage extra help. At present there is no one in the Appraiser's Department who can detect undervaluation and rough can be mixed and no one but an experienced cleaver could assort the different qualities and put the value on them.

7. The volume of business in diamond and precious stones is much smaller now than two years ago.

8. Would think about 40 per cent. less. On a very small scale and unsatisfactory to the cutters. Every country in Europe has tried it under much more favorable circumstances than here. Diamonds are free over the whole world except the United States. Amsterdam cutters furnish goods all over the world. All clippings are cut in Amsterdam in some shape or other and are used for the ornamentation of swords, spurs, stirrups, church ornaments and many fancy articles. Cutters use their apprentices on this work, and employ their time when regular work is slack. Here the cutters have no market for these goods; both on account of the high wages and because they cannot cut small méele. The firms are therefore obliged to return their clippings to Amsterdam, upon which they have paid 10 per cent duty.

The cutters are in constant hot water with their workmen. They want as high wages as the American masons, carpenters or painters. They have been brought here under contract, they find out that they cannot live here as well as they did in Amsterdam for the same wages. Many are separated from their families, the customs of this country do not suit them at all, they want constant work which no cutter can give them here unless the cutter is a millionaire. In Amsterdam there is an immediate sale for all diamonds, without traveler's expenses. Buyers come to them and parcels are sent by registered mail to every part of Europe. These parcels are insured at a very trifling premium and in Amsterdam they claim that no parcel was ever lost. The principal markets are reached within 24 hours. The cutters here to make the diamond industry permanent, must stop the smuggling, keep their workmen satisfied with low wages, and give them constant work.

IMPORTER.
New York.

Louis Strasburger's Son & Co.

Editor of THE JEWELERS' CIRCULAR:

In answer to your favor of 16th inst. we beg to say, to

No. 1. No—because the trade derives no benefit by prices being forced higher, which induces many private people purchasing in Europe and the retailer must also contend against smuggled goods.

No. 3. No—the consumer must pay more for the same quality that he could buy under the 10 per cent. duty.

No. 5. Undoubtedly smuggling has gained very much.

No. 6. We have been informed that

European manufacturers will smuggle at their own risk—and it has been done.

No. 7. No.

No. 9. No—Firstly the best workmen will not come to this country. Secondly, after having a duty on your raw material it is impossible to export them, whereas the European cutter has the world before him to dispose of his stock. The production will always be in excess of the demand, and it will keep the business in an unsettled condition. No one but the smuggler will gain by the present tariff, and the element that is imported from Holland is not the best acquisition.

Yours, etc.,

LOUIS STRASBURGER'S SON & Co.

New York.

Wallach & Schiele.

Editor of THE JEWELERS' CIRCULAR:

In reply to your inquiry in regard to the present tariff duties upon diamonds and precious stones, we beg to say, that in our opinion it has certainly injured the jewelry trade in this country.

Our opinion is based upon the belief that the high rate of duty has given an incentive to smuggling, which in the last few months has assumed proportions which in the course of a year or two must result in throwing the whole diamond and precious stone business into the hands of people who either smuggle the goods themselves, or have them smuggled for them.

The facilities with which diamonds can be brought into this country are so many, that if the government would spend ten times the amount they can derive from duties on diamonds, they could not prevent wholesale smuggling.

In regard to the future of the diamond cutting industry in this country, we are of the opinion, that unless the old tariff schedule is restored (rough, free; cut, 10 per cent.) in the very near future, the different cutters here, one by one, will find that it is impossible trying to compete against smuggled goods.

It is a fact that for years the cutters in Amsterdam and Antwerp have not been as busy on larger goods, cut especially for the American market, as this year, and it is also a fact, that very few if any larger goods have come here through the Custom House this year.

Yours truly,

WALLACH & SCHIELE.

New York.

C. H. Knights & Co.

Editor of THE JEWELERS' CIRCULAR:

Your favor of the 16th at hand asking our opinion upon the present tariff on diamonds. As diamond importers and dealers would say that we believe the present higher tariff on diamonds detrimental to the best interests of the American dealer. In the first place there is considerable smuggling going on both by dealers and citizens, all of this the government gets no benefit from. Under a 10 per cent. basis there was but little smuggling as the risk was too great for benefits received. With a 25 per cent. tariff many would risk bringing goods over without reporting same; not only this but thousands of persons traveling in Europe think they can buy goods abroad and save duty on them thus depriving the American dealer of even a chance to make a profit. In most cases the same parties can buy what they want at home more satisfactorily and often at less price.

In the year ending June 30, 1895, we believe not more than 60 per cent. of all diamonds that came to America paid duty. We believe the cutting industry will be a success in this country in time but we must first educate our own people to do the

work. Our mechanics will produce more goods with the same hours of work than foreign labor, besides the advantage of machinery, and added to this the amount of nerve of the American manufacturer who is willing to put his capital and time into an industry he knows cannot bring him any return on his capital for some years. We have the main elements of success in the future but it may be some distance in the future. We believe the Government should assist home industries where they can do it to help the greatest number. A high tariff does not in this case help the greater number but the dealer who does not know what honest principles in business mean or the traveler who wishes to speculate a little if it is against the best interest of himself and his government. In both cases the government and the honest dealer who pays duty on his goods get left. We believe with rough free and the duty on finished goods 10 per cent. would bring in to the government more money and be for the good of the largest number of American dealers and in this way reduce the temptation to smuggle goods into this country.

Very truly yours,

C. H. KNIGHTS.

Chicago.

L. Bauman Jewelry Co.

Editor of THE JEWELERS' CIRCULAR:

In reply to yours of the 16th inst., regarding the questions which you put about the tariff on diamonds, in answer to these questions you will find most of them covered by a copy of letter which we enclose, and which was written to Hon. G. G. Vest, U. S. Senate, Feb. 16, 1894. This letter probably covers the first 4 or 5 questions.

In regard to the 7th question as shown by the statistics published in your CIRCULAR of Sept. 11, I am satisfied from my own observation that people traveling abroad, being informed of the 25 per cent. duty, it certainly gives them an incentive to buy on the other side, and a number of excursionists buy their goods in Mexico, for the shop-keepers constantly inform the excursionists of the inducement held out by them and the saving of the 25 per cent. duty, which no doubt is detrimental to the importer, jobber and retailer.

As regards the 9th question, there is certainly a future for the diamond cutting industry in this country, and it will no doubt be more satisfactory to the cutters if the rough is free, for it would then be easier to overcome smuggling, and the people who are buying abroad would find they could do just as well, if not better, at home.

My different answers, including the copy of letter which I enclose, cover, I suppose, nearly all the questions asked by you.

I certainly hope that Congress will act wisely and put the duty where it was, which I do believe will increase the revenue to the Government and give greater satisfaction all around, particularly to the cutters, importers and tradesmen.

Yours respectfully,

L. BAUMAN JEWELRY CO.,

Per M. BAUMAN, Pres't and Treas.

St. Louis.

ST. LOUIS, Feb. 16th, 1894.

Hon. G. G. Vest, U. S. Senate, Washington, D. C.:

DEAR SIR—By request of the importers and dealers in diamonds and precious stones in New York (we being large importers ourselves), asking us to express an impartial and candid opinion regarding the effect of an increased duty upon diamonds and precious stones to our senators and representatives at Washington, we are only

too glad to give the same, hoping that you will see the justice, and assist us in that which we feel satisfied is to the best interest of our Government and citizens representing this industry. Diamond and precious stones are not wholly articles of luxury, but only partly so, being considered by many as an investment—not for the interest one may realize, but for the value and easy conveyance and transportation in case of necessity to realize. This fact has been proven for ages, and probably at no time more than during the siege of Paris, where hundreds of refugees from France had to leave, only being able to carry along a few necessary articles of clothing, hiding their jewels, upon which they had an opportunity to realize until the embargo was raised. These are facts indisputable. There is nothing of such value which takes up so little space and can so easily be concealed as the diamond or ruby.

What would be the natural consequence when there is such great inducement for smuggling in such a country as ours with its thousands of miles of border and sea-coasts? It would simply be ruinous to the honest dealers, and would certainly drive them out of business; also decrease the present revenue to the government from that source, increase dishonesty and wipe out an honorable industry.

Yours respectfully,

(Signed) L. BAUMAN J. Co.,

per M. Bauman, Pres.

Peter Gruet.

Editor of THE JEWELERS' CIRCULAR:

In answer to yours of 16th inst. I would say:

1. No.
2. Because I believe that quantity of goods are smuggled, 25 per cent. duty being a big inducement to encourage fraud and as those doing it pass generally the finest and highest kind of goods, it creates a competition that honest importers are unable to meet, it creates also a difference of price which bewilders the buyer and causes a fear in the stability of price and prevents him to buy more than he needs on the moment; it also in many cases prevents the buying of rich jewels here, as people going to Europe wait to buy there, thereby lessening the expenses of the trip, in paying no duty when they return to United States, what they would hardly do if the duty was only 10 per cent.

3. No.
4. Mostly on my answer to paragraph 1.
5. Undoubtedly I believe it.
6. The inducement being a great deal larger.

7. Yes, I believe it. If goods have been smuggled the volume of business must have been larger than given by the government statistics.

8. No.
9. Yes, I believe it, as the duty paid on cut stones largely balancing the 10 per cent. on rough, difference of salary and cutting or other overcharges here compared to people in the same trade in Europe; but of course the smuggling must be taken in consideration.

Yours truly,

PETER GRUET.

New York.

Justin Wertheimer.

Editor of THE JEWELERS' CIRCULAR:

In answer to yours of 16th:

1. No.
2. I consider any duty on precious stones detrimental to the development of the jewelry trade. Besides, the demagogic duty of

DIAMONDS.
Wm. S. Hedges & Co.,
 IMPORTERS OF
 Diamonds and Precious Stones.
 DIAMOND JEWELRY.
 170 Broadway, New York.
 22 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

182 BROADWAY, COR. JOHN STREET,

NEW YORK.

Venetian Building. 34 & 36 Washington St.

CHICAGO, ILL.

L. BONET,

ESTABLISHED 1866.

PRECIOUS STONES,

CAMEO PORTRAITS, WORKS OF ART,

927 BROADWAY, NEW YORK.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewell or Kindred Trades.

THE SWAN FOUNTAIN PEN.

Made on Distinct Principles, Patented.

3 SIZES OF SWAN "SAFETIES" CAN BE CARRIED ANYHOW OR ANYWHERE.

Three sizes of "Self-Filling" Swans, the wonder of the day, illustrating the improvement between the first fountain pen on record, patented 150 years ago,

"A Quill Covered With Sheepsgut."

An English patent in those days cost a fortune, thus the advance from the past to the present is sharply defined.

W. W. Stewart, Inventor & Patentee

MABIE, TODD & BARD,

MANUFACTURERS.

New York & London.

Purchasers

.. OF ..

RARE GEMS,

PRECIOUS STONES
 AND ALL GOODS FOR
 JEWELRY,

ADDRESS

R. A. KIPLING, Paris.

19 Rue Drouot, France.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT
 IN QUALITY AND PERFECT IN FINISH.
 WE MAKE EVERY VARIETY OF FINGER
 RINGS.

J. B. BOWDEN & Co.,

3 MAIDEN LANE,

 **NEW YORK.**

BRANCH OFFICE :

206 KEARNY STREET
 SAN FRANCISCO CAL.

25 per cent. stimulates the purchase of diamonds, etc., in Europe by American private parties.

3. Certainly not.

4. On the ground that the cost to the consumer will be increased, either for the benefit of the Treasury or of the smuggler.

5. Yes.

6. Parcels of diamonds, cut in Europe, appear in the market at prices which, in my opinion, do not cover the foreign cost, duty paid.

7. I think the importation of diamonds and precious stones was considerably larger than shown by the government statistics.

8. No.

9. If diamond cutters here cannot make it pay, of which I know nothing, they should do something else; but it is not right that their business should be made profitable at the expense of the other citizens.

Yours respectfully,

JUSTIN WERTHEIMBER,
 New York.

M. D. Rothschild.

Editor of THE JEWELERS' CIRCULAR :

1. No.

2. Ten per cent. on cut gems and free rough would answer all revenue purposes and fully protect the American diamond cutter.

3. No.

4. The consumer pays the tax.

5. Yes.

6. The general proposition that dishonest men will take more risks at 25 per cent. than at 10 per cent., and the hearsay knowledge that European dealers openly offer to deliver goods in New York at a small percentage over the European cost price.

7. Yes.

8. No.

9. Yes. The American shops have new improved machinery, and as the diamonds cut are mostly large goods, the increased wage paid in American shops does not materially enhance the percentage of cost of cut goods.

M. D. ROTHSCHILD,
 New York.

H. Muhr's Sons.

Editor of THE JEWELERS' CIRCULAR :

In answer to your circular of September 16th, will answer the following questions regarding the tariff duties on diamonds and precious stones; we consider it a detriment to the larger houses, giving the smaller houses or people without any house at all too much opportunity for smuggling.

In answer to your Article No. 3, cannot see where the general public is benefitted by this tariff duty, as it is simply an article of luxury, and the consumer must pay the tariff.

In answer to Article No. 5, we are at a loss to say whether it has caused more smuggling than otherwise, but would say that the opportunity is so great that it is liable to this result.

Regarding your Article No. 7, will say that the general stagnation of business for the year ending June the 30th, 1895, was such that naturally the diamond business suffered the most, as all other articles of luxury did.

It is, in my opinion, that the quantity of diamonds consumed in the United States is about ten millions, with a natural course of business, but certainly during the panic it is hard to give you an approximate figure.

According to Article No. 9 I would suggest that if rough was admitted free, and cut goods 10 per cent. it is ample protection

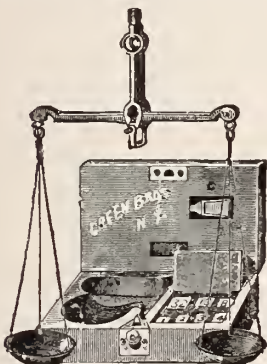
GREEN BROS., 6 MAIDEN LANE, NEW YORK.—DIAMOND TRADE SUPPLIES.—ACCURACY GUARANTEED.



1010—DIAMOND SCALES, in French polished mahogany and glass case 12 in. long, 11 in. high, with drawer, and weights from 1/4 to 64 karats. \$22 50
1011—DIAMOND SCALES, as above, one size larger. 15x12, with weights 1/4 to 100 karats. 27 00



1012—DIAMOND SCALES, upright, for pocket use. The case is made of polished mahogany, lined with velvet; when closed it is 6 in. long, 2 3/4 in. wide, 1 1/2 in. high. The scale itself is beautifully finished, with a complete set of weights, 1/4 to 64 karats. \$9.00



1013—DIAMOND SCALES, for pocket use. The case is made of polished mahogany, with full set weights 1/4 to 32 karats. \$6.00
1014—DIAMOND SCALES, same as above, polished mahogany case, 1/4 to 64 karats. 7.00

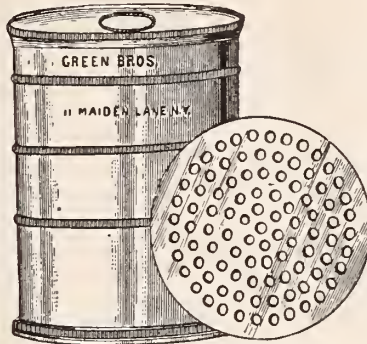
1015—DIAMOND WEIGHTS, in aluminum, 1/4 to 1 karat, in separate sizes. Each \$0.15 Per dozen, \$1.50
1016—DIAMOND WEIGHTS, fractional, in aluminum, 10 in set, in mahogany box. Per set, \$2.50



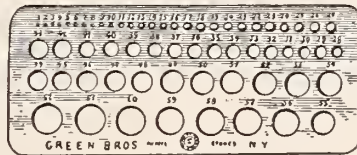
1017—DIAMOND LOUPES, powerful double lens \$0.40



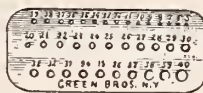
1018—DIAMOND LOUPES, powerful single lens, pointed. \$0.40



1019—DIAMOND SIEVES, large, with 12 plates. \$12.00
1020—DIAMOND SIEVES, medium, with 20 plates. 12.00
1021—DIAMOND SIEVES, small, with 20 plates. 9.00
1022—EXTRA PLATES, 1 to 30. Each. 76



1023—STONE GAUGE PLATES, with 62 holes. \$1.26



1024—PEARL GAUGE PLATES, with 40 holes. \$1.00



1025—DESIGN PLATES, with tray. \$6.00



1028 —DIAMOND SORTING PLATES, with holes, 6x3. \$1.50
1028 1/2—DIAMOND SORTING PLATES, with tray. 2.50
1027 —WHITE SORTING PLATES, with holes, for colored stones. 3.00
1028 —DIAMOND SORTING PLATES for melee, 21 rows of holes, 6 1/4 in., from 1/2 karat to 1/16 of a karat. 2.50



1029—DIAMOND SORTING BOARDS, with grooves, 5x3. \$1.25
1030—WHITE SORTING BOARDS, with grooves, 5x3, for colored stones. 3.00



1031 —DIAMOND WALLETS, 4 1/2 x 7 real morocco. \$1.75
1031 1/2—DIAMOND WALLETS, 4 1/2 x 9 real morocco. 2.25
1032 —DIAMOND WALLETS, 4 1/2 x 7 square grain leather. 2.25
1032 1/2—DIAMOND WALLETS, 4 1/2 x 9 square grain leather. 2.75
1033 —DIAMOND WALLETS, 4 1/2 x 7 real seal. 2.75
1033 1/2—DIAMOND WALLETS, 4 1/2 x 9 real seal. 3.50

These Diamond Wallets are all hand sewed with patent clasps and silk elastic bands. Nothing better can be made.



1034—DIAMOND TWEEZERS, all styles and sizes, highly polished and tempered, nickel-plated. The best Tweezers in the market. Each. \$0.75
In 1/2 dozen lots. Per dozen, 7.50



1035—DIAMOND TWEEZERS, with shovel, nickel-plated. Each. \$1.00



1036—HEMSLEY'S ADJUSTABLE DIAMOND TWEEZERS, highly finished and nickel plated. Each \$1.20
In 1/2 dozen lots. Per dozen, 12.00
For displaying and matching diamonds and other precious stones



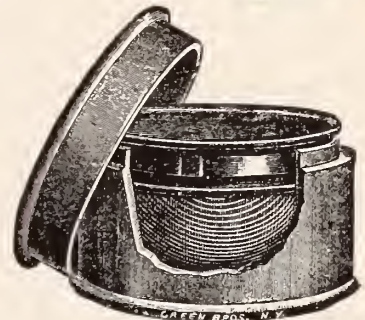
1037—DIAMOND TWEezer CASES. Per dozen, \$0.75. Fine quality, \$1.26



1038—PARCHMENT LINEN TAGS, with silk strings, for diamond jewelry. Same, in lots of 5,000. \$0.90 per thousand.
Same, in lots of 10,000. .80



1039—DIAMOND SHOVELS, nickel-plated, 2 1/2 x 2. Each, \$0.50



1040—OUR PATENT DIAMOND WASHING CUPS, for cleaning diamonds and draining jewelry. Each \$1.00



1041—DIAMOND HOLDERS, extra quality, with ball, in gold-plated or German silver, silver-plated. Per dozen, \$3.00



1042—DIAMOND HOLDERS, single, with spring, silver-plated. Per dozen, \$2.00



1043—DIAMOND HOLDERS, double, with spring, silver plated. Per dozen, \$2.50

1044—DIAMOND RECORD, for recording the purchase and sale of loose and mounted diamonds and other precious stones. Bound in cloth. Price \$1.25
1045—HAND-BOOK ON PRECIOUS STONES. Bound in cloth. Price, 1.00

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Importers and Jobbers of

WATCHMAKERS', JEWELERS' AND ENGRAVERS' FINE TOOLS, MATERIALS and GENERAL SUPPLIES.

→ DIAMOND TRADE SUPPLIES A SPECIALTY ←

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GREEN BROS., Maiden Lane, New York.

ESTABLISHED 50 YEARS.

RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.1 Tulp Straat,
AMSTERDAM.1 St. Andrews St.,
Holborn Circus,
LONDON E. C.

for anybody desiring to establish a diamond cutting works in America, as this will more than protect it, in the difference of labor; therefore it is my opinion that the honest dealer can better afford to establish business with rough free, and cut goods at 10 per cent. than he can, under existing circumstances, as the opportunity for smuggling is so great that the honest dealer refrains buying such goods, as he would otherwise do.

Yours respectfully,

H. MUHR'S SONS,
Philadelphia, Pa.

Stern Bros. & Co.

Editor of THE JEWELERS' CIRCULAR:

It is our opinion that the public and the entire jewelry trade would be materially benefited by the re-establishment of the former duty on diamonds. The present rate offers great temptations to smugglers and it is our opinion that quite a proportion of small melee is never entered through the Custom House.

We believe the diamond cutting industry to be firmly established in this country, but with rough free and a 10 per cent. duty on polished, this important industry could be largely extended and assume a brighter future. With free rough the American cutters would be enabled to supply the demands from Canada, Mexico and all South American States, which countries, under existing conditions, purchase their diamonds in European markets.

The revenue to the government would certainly be augmented under a lower tariff on diamonds and it is to be hoped in the interest of all concerned, that this question will receive serious consideration during the present session of Congress.

Yours,

STERN BROS. & Co.,
New York.

(More letters next week.)

Assignment of the Rockford Watch Case Co.

ROCKFORD, Ill., Jan. 3.—The Rockford Watch Case Co. made a voluntary assignment, Tuesday, for the benefit of their creditors. J. B. Whitehead was named as assignee. The assignment was quite a surprise in business circles as the company only recently moved into new and commodious quarters. The quiet condition of the watch trade throughout the country seriously affected their business.

The company were capitalized at \$75,000 and W. C. Taft was secretary and manager. The company were originally located at Kenosha, Wis., coming to Rockford several years ago. They have been handicapped by debts contracted prior to coming here. The officers decline to discuss their affairs. The inventory has not yet been filed.

The following jewelers of York, Pa., have agreed to close their respective places of business every evening at 6 o'clock except Saturday, beginning Jan. 1st, 1896, and continuing until Nov. 15th, 1896: Wm. Koch, R. F. Polack, P. S. Bates, Wm. Fluhser, Lewis J. Henise, Sievers & Deveres, Jno. A. Hirt Will K. Rebert, W. Edw. Koch, H. M. Rebert, F. H. Smith.



ESTABLISHED 1841



TRADE MARK.

CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE

NEW YORK.

A. CARTER, JR.
A. K. SLOAN.
C. E. HASTINGS.GEO. R. HOWE.
WM. T. CARTER.
WM. T. GOUGH.

FACTORY, NEWARK, N. J.

TRADE MARK REGISTERED.

SOLID GOLD CASES

ARE ALL STAMPED WITH THIS
TRADE MARK AND WARRANTED BY

THE ROY WATCH CASE CO.

Death of Henry C. Graffe.

FT. WAYNE, Ind., Jan. 3.—Word was received yesterday of the death of Henry C. Graffe, which occurred at Hot Springs, Ark., at 6.45 o'clock A. M. The announcement, while not altogether unexpected, caused sincere regret among all the business men and acquaintances. Some time ago Mr. and Mrs. Graffe went to Hot Springs, in hope that he might receive benefit, but while there he was attacked with pneumonia, and in his enfeebled condition and through complication with other troubles, he could not rally.

Mr. Graffe was one of the old citizens of Fort Wayne, and has been closely identified with her business interests. He was a native of Germany, being born March 1, 1838. He came here with his brother in the 40's. He obtained a common school education, and in 1851 entered the jewelry house of Andrew Mayer in this city, as an apprentice for three years, and then, as a clerk, went to New York and was employed there for three years in the same business. He returned to Fort Wayne and after three years' further service with Mr. Mayer he went into business on his own account with much success.

In 1865 he became a partner with his former employer, the firm being known as Mayer & Graffe. The partnership continued until the death of Mr. Mayer, in December, 1875. The business has ever since been conducted in the same block on the corner of Calhoun and Columbia Sts., by Mr. Graffe, and is one of the most successful business houses in Fort Wayne. November 17, 1879, Mr. Graffe was married to Eliza A. Myers. Three children survive, May E., Cecilia and Henry C., jr.

The name of Henry C. Graffe has been an honored one in municipal politics. From 1874 to 1876, he was a member of the common council. Since that time he has served three terms as water works trustee. He was president of the Jenney Electric Light & Power Co.

The Creditors of J. M. Faehrmann.

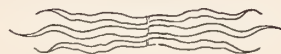
HOUSTON, Tex., Jan. 1.—The creditors of J. M. Faehrmann, who a few days ago filed a chattel mortgage and deed of trust transferring his entire stock, also all accounts due the firm, naming W. W. Wilson as trustee, are as follows:

W. C. Drew, \$75; Ira P. Jones, \$200; H. Riessenberg, \$70; R. L. Williamson, \$75; R. L. Williamson, four notes amounting to \$1,085; Isadore Gluck, two notes \$300; J. F. Boesse, New York, \$46.90; Koch, Dreyfus & Co., New York, notes aggregating \$1,350; Fink, Bodenheimer & Co., notes \$1,145; M. Friedenburg \$450; White & Major, \$94; A. Rosenthal, \$88; Wendell Mfg. Co., \$139.90; Wilcox Silver Plate Co., \$148; E. S. Johnson, \$69.75; Ehrlich & Sinnock, \$133.83; Wm. Link, \$171; Lake Bros., New Orleans, \$71; S. S. Druiff & Co., \$40.82; St. Louis Optical Co., \$65.95.

Stern Bros. & Co.

on the

Diamond Tariff.



The present agitation as to the Diamond Tariff induced a reporter of THE CIRCULAR to call upon and interview Mr. Leopold Stern, of the well known diamond cutting house of Stern Bros. & Co., 68 Nassau Street, New York.

REPORTER:—"You have given much thought to the subject of the diamond tariff schedule?"

MR. STERN:—"Yes. I was at first in favor of a slightly increased tariff on cut diamonds, for as cutters we desired all possible fostering influences. But now, I am convinced that smuggling has so greatly increased, that in the interests of the entire trade, I sincerely hope the old schedule will be restored

"We were the pioneers of diamond cutting in America under progressive principles. Our cutting works were placed on a sound firm, basis long before the passage of the Wilson Bill, and have continued to grow until we claim them to be the most extensive and best equipped works of their kind in the United States, and comparing favorably with the largest establishments in Europe. We have always found a duty of 10 per cent. on cut and rough on the free list a sufficient stimulus to the diamond cutting industry. We believe, however, one of the main reasons of our leading position, is that we employ only the most skilled polishers and cutters, and hence the superior finish of our product has been universally recognized."

Letters to The Editor.

SOME CHARACTERISTIC REMINISCENCES OF HENRY GINNEL.

PEORIA, Ill., Dec. 28, 1895.

Editor of THE JEWELERS' CIRCULAR:

It was with deep sorrow that I read in your last issue of the sudden death of Henry Ginnel, and undoubtedly thousands like myself, not now in the jewelry trade, are likewise deep mourners.

It was in the Spring of '65, with prod in hand, that I mounted a cattle train and worked my passage back to my old home among the Berkshire Hills in Massachusetts, and a few weeks later, with \$200 (borrowed) greenbacks in "my inside pocket," (then worth about 33 per cent. in gold) I started for the great Metropolis to procure tools, material, etc., etc., to carry on the watch repairing trade in the little town of Elmwood, Ill. I had also in my inside pocket that which was worth more than gold, even in those times. This was a letter of introduction to M. B. Bryant, No. 12 Maiden Lane, and long before business hours the colored boy at the Astor House had pointed out to me Maiden Lane.

Upon Mr. Bryant's arrival at the office the bearer and that letter of introduction were the first things he saw. To say that he made me at home does not express it. *I was put in possession.* He dug up the whole family history, remembered my father, the old "Abolitionist Deacon." He neglected his own business entire for my interest, and knew my every want. He said "In buying material and tools you go to Henry Ginnel. He's a man you can tie to." As noted as Mr. Bryant was and is for veracity, he never uttered a more sacred truth.

Mr. Bryant not only made me possessor of his own office and took me into his family, but unbeknown to me established a credit for me all down the "Lane" that would have made a Rothschild envious.

I found Henry Ginnel all he had described, and if possible more. In eleven succeeding years of continuous trading, during which time I entered the wholesale field and purchased quite largely, I never had to ask for a special discount or a corrected bill, or was asked to "Please Remit." He always saw that my prices were such that I could compete with the largest houses in the trade and make money. At that time many of the western houses had a fashion of settling up on 25 per cent. and 30 per cent. on the dollar. One large concern had just compromised and returning to the Metropolis of the west purchased the finest turnout in the city.

I entered a mild complaint, asking Mr. Ginnel if he did not think it a little tough for me to pay 100 cents and have to compete with those who could settle with 30. He said: "It's all wrong, Brown, and I promise you this will be the last." And I believe it was. It has now been 20 years since the writer went out of the jewelry business, but in that time I have called upon Mr. Ginnel

four or five times, always finding him in the same spot with the same genial smile and the same tray of watches before him, and with an open watch case in one hand he extends the other across the counter. It was just a year ago when I last climbed the stairway at 31 Maiden Lane to shake his hand. He looked as young to me as he did in 1865, and seemed good for another 30 years, but now he's gone. Such men as Bryant and Ginnel are the Sumners and Lincolns of trade and when they slip down the cogs are missed in the wheel of trade for generations, generations who mourn their losses deeply.

"Thanks, thanks to thee my worthy friend,
For the lessons thou hast taught."

D. S. BROWN.

Officers for 1896 of the Manufacturing Jewelers' Board of Trade.

PROVIDENCE, R. I., Jan. 1.—A special meeting of the newly elected directors of the Manufacturing Jewelers' Board of Trade, a full report of whose annual meeting was published in THE CIRCULAR of last week, was held Monday afternoon and the following officers chosen: President, Dutee Wilcox; vice-presidents, Everett S. Horton and William R. Duteple; secretary, Marcus W. Morton; treasurer, George E. Luther; finance committee, Robert E. Budlong, W. S. Williams and Henry G. Thresher.

A Bold Game of Grab Fails to Work.

INDIANAPOLIS, Ind., Jan. 2.—New Year's Eve, shortly before 6 o'clock, a well dressed young man accompanied by a woman, went into the jewelry store of C. J. Hollis, 81 Massachusetts Ave., and asked to be shown some diamonds. Mr. Hollis, who was alone, put a tray of diamonds on the case. The man examined them very closely and finally selecting one that seemed to please him, turned to the woman who had remained near the door and who appeared to take very little interest in the diamonds although the purchase was being made for her, and said to her: "I wish you would go over and get your father, and see if this will suit him." He had told Mr. Hollis that the father was to pay half of the price.

Ten minutes passed but the father did not come. The stranger made some remark that caused Mr. Hollis to look away and in an instant the man snatched up the tray of diamonds and dashed out of the door. Mr. Hollis ran after him shouting "police"—"thief." In a few minutes a crowd assembled and gave chase to the fleeing man. Three times he ran around the block followed by the crowd. The thief tried several times to throw red pepper into the eyes of his followers. He finally dodged up a stairway. When he came down he had changed his hat for a cap and he jumped on a passing street car. He was finally caught and handed over to the police, protesting all the time that he was not the man wanted.

To the police the man denied all knowledge of the attempted robbery, but did not

try to explain the presence of red pepper in his pocket. At length he said he had taken the diamonds, but it was because he could get no work and could not see his wife starve. He gave his name as Dick Wilson, and his home as New York. The woman, when arrested, denied knowing Wilson. In her room was found a sealskin cloak identified as one recently stolen from one of the local dry goods stores.

The tray contained \$400 worth of diamonds, some of which were dropped in the snow. In Wilson's cap were found six diamonds.

Condition of the Affairs of Ermold & Tyack.

READING, Pa., Jan. 4.—The failure of Ermold & Tyack, briefly mentioned in THE CIRCULAR last week, was announced to the firm's creditors by a circular letter under date of Dec. 29th. Briefly summed up, the letter stated that the firm's failure was due to bad business, and as they owed \$2,600 for borrowed money they had confessed judgments to the Second National Bank for \$1,200, to the Progressive Building & Loan Association for \$400, and to J. G. Leimbach for \$1,000.

Neither partner had any resources outside the stock. The assets are placed between \$5,000 and \$7,000, while the preferred liabilities, including rent and costs, amount to \$3,100 and the merchandise liabilities to about \$10,000. It is proposed to sell the insolvent's stock and accounts at auction and after satisfying the preferences, to distribute the remainder *pro rata* among the merchandise creditors, provided the latter will sign a release of their claims.

Secretary Condit, of the New York Jeweler's Board of Trade, arrived here Dec. 31st, with claims amounting to \$4,700, and after making an investigation returned the next day. The principal merchandise creditors are: H. Gattle & Co.; Falkenau, Oppenheimer & Co.; Fink, Bodenheimer & Co.; D. F. Conover & Co.; Henry Carter, Towle Mfg. Co.; Marx, Veit & Co.; Rogers & Bro.; Adelphi Silver Plate Co.; Ehrlich & Sinnock, Tenner & Baum, Reeves & Sillcocks, Levy, Dreyfus & Co.; H. E. Oppenheimer & Co.; E. A. Haldimann, and Odenheimer, Zimmermann & Co.

Wm. J. Eisele Chattel Mortgages His Stock.

INDIANAPOLIS, Ind., Jan. 2.—On Dec. 30th, Wm. J. Eisele, 42 W. Washington St., filed two chattel mortgages on his stock and fixtures, one in favor of his father-in-law, F. Schmidt, for \$6,785 and the other in favor of his brother, H. Eisele, for \$2,000.

Next day Baldwin, Miller & Co., this city, filed a suit in attachment against W. J. Eisele, alleging that the defendant is indebted to them on a note which he executed to them on Oct. 11th, and due Dec. 25th, for \$425.25, and for merchandise to the amount of \$204.49, and further alleging that Eisele had fraudulently disposed of his

stock for the purpose of defrauding his creditors. They ask for a judgment of \$670.

JAN. 3d.—Wm. J. Eisele made a deed of assignment to W. H. Craft yesterday for the benefit of his creditors.

Proceedings of the Jewelers' League.

The regular monthly meeting of the executive committee of the Jewelers' League was held Jan. 3d. There were present President Hayes, Vice-Presidents Greason, Bardel and Snow, Chairman Van Deventer, Messrs. Beacham and Untermeyer and L. Stevens, Jr., secretary. The minutes of the previous meeting were read and approved. Three requests for change of beneficiary were received and granted and the following 20 applicants were admitted to membership:

Sec. A. F. W. Bromberg, Mobile, Ala., recommended by Wm. Bardel and E. O. Zadek; John F. Fink, Fort Smith, Ark., by A. Kurtzborn and S. L. Bauman; Harry S. Hyman, Chicago, Ill., by H. M. Lane and S. Kaiser; Chas. F. Livermore, Chicago, Ill., by W. G. Rattray and W. M. Alister; Max Lowy, Philadelphia, Pa., by L. Weil and C. H. Higbee; Jeorgen Neilson, San Francisco, Cal., by A. Eisenberg; Archibald Rutherford, New York, by W. H. Tarlton and D. F. Pickering; Adien E. Sumner, Yonkers, N. Y., by L. Wormser and H. L. Warren; W. A. Russell, Cincinnati, O., by A. G. Schwab and Wm. Preuer; J. M. Russell, Cincinnati, O., by J. Dorst and A. Plaut.

Sec. B. A. L. Brown, New York, by S. Avery and L. Stevens, Jr.; John A. Carney, New York, by L. Stevens, Jr., and Henry Hayes; Samuel Crook, New York, by L. Stevens, Jr., and Henry Hayes; Henry D. Mix, New York, by W. H. Tarlton and R. B. Steele; Harry E. Peckham, Lincoln, Neb., by J. B. Trickey and E. L. Trickey; R. Stanley Sanderson, Boston, Mass., by C. H. Crump and E. H. Poor; A. D. Trebilcock, New York, by J. G. Proudman and C. H. Higbee; O. F. Willemin, New York, by P. J. Girard and C. H. Higbee; V. W. Wolff, Chicago, Ill., by C. H. Higbee and F. M. Welch; E. F. Kamman, Cincinnati, O., by A. Plaut and J. Dorst.

The next regular monthly meeting of the executive committee will be held on Feb. 7th.

Charles Sorg Conveys His Business to a Trustee.

DALLAS, Tex., Jan. 2.—Charles Sorg, 300 Elm St., has filed a deed of trust conveying his entire stock, together with his fixtures and furniture to E. Weichsel, trustee, for the purpose of securing the following creditors in the order named: Mrs. F. Weichsel, \$396.35; McCormick & Spence, \$125; Edward Brickley, \$537.50; Carey Safe Co., Buffalo, N. Y., \$40; City National Bank, \$371.24; Koch, Dreyfus & Co., New York, \$1,580.06; S. Guggenheim & Co., Buffalo, N. Y., \$741.56.

The following named creditors have ac-

cepted the proposition under the provisions of the instrument: Mrs. F. Weichsel, McCormick & Spence, City National Bank, Koch, Dreyfus & Co., and Edward Brickley.

New Optical Company Organized in Buffalo, N. Y.

BUFFALO, N. Y., Jan. 4.—A company has formed to manufacture De Zeng's refractometer and other optical instruments and have definitely decided to locate their plant at Buffalo. Messrs. De Zeng and Leonard, of Geneva, the owners of the patent on the refractometer will establish themselves here. The company are officered as follows: Dr. Roswell Park, president; Dr. H. R. Hopkins, vice-president; B. L. Jones, secretary and treasurer; W. H. Glenny, F. H. Goodyear, and H. L. De Zeng, Jr., directors, in addition to the preceding.

The new company, it is said, will be one of the largest and most complete wholesale and retail optical businesses in western New York. They will manufacture, in addition to the refractometer, microscopes, telescopes, and optical accessories, under the direction of Herbert Spencer. Messrs. De Zeng and Leonard will be the managers of the optical business. B. L. Jones will have charge of the factory. The establishment will be located on Main St.

H. L. De Zeng, Jr., the inventor of the refractometer, gained his first practical experience in the manufacture of optical goods at the optical works in Geneva during the years 1882 to 1885. He went from here to fill a position with James Prentice & Son, opticians, New York, and after a year's experience there, the position of manager in a large optical establishment in

Detroit, Mich., was secured, where he remained four years, when he was offered the management of the prescription and retail department in the Chicago house of the Geneva Optical Co. This place he filled a number of years, during which time he arranged his duties so as to attend medical lectures at the Chicago College of Physicians and Surgeons as well as special lectures on the eye at the Chicago Ophthalmic College, from which institute he was graduated in the Spring of 1891. In the Fall of the same year the faculty of the Chicago College of Ophthalmology and Otology offered him the chair of refraction, accommodation and optics in that institution, where he lectured until he left Chicago to go into business for himself.

Death of the Oldest Jeweler in Cincinnati.

CINCINNATI, O., Jan. 2.—Maier Rothschild, one of the pioneer citizens of Cincinnati and the eldest jeweler in this locality, died at his residence, 309 Park Ave., Dec. 28th in the 72d year of his age. Mr. Rothschild was born in Pforzheim, Baden. He came here 42 years ago with a few small pieces of silver in his pocket. He began working in a jewelry store, and soon became a proprietor. For 32 years he conducted a jewelry store on S. 5th St. When he retired, 10 years ago, he had amassed a fortune of over \$500,000. He bore the reputation of being an upright business man, and extremely charitable.

Mexican Opal Mines Reported Closed.

QUERETARO, Mex., Dec. 23.—All of the opal mines here, from which the principal supply of those stones in Mexico has been obtained, have closed down, and they will

A Word to Retailers....

When you get tired of selling poor SAFETY PINS in baby sets or singly, ask your jobber for the PATENT ONE PIECE SAETY PIN. It is the only good pin made. Stamped on the inside of each pin is the patent date, April 3rd, 1888. We guarantee every pin.

B. A. BALLOU & CO.

61 Peck St., Providence, R. I.

remain inactive for an indefinite length of time. The owners of the mines claim that the market is flooded with opals and that it does not pay them to work the properties here.

Christmas Trade Does not save C. C. Hunter from Failure.

BOWLING GREEN, O., Dec. 31.—C. C. Hunter, who for several years has been one of the leading jewelers here, has made an assignment of his stock to J. F. Reed, chief of police. H. M. Smith & Co., New York, and E. & J. Swigert, Cincinnati, both hold mortgages on the stock and are in charge, refusing to recognize the letters granted the assignee by the Probate Court. The mortgage held by the former firm is for \$1,218, and by the latter firm for \$425, both being for goods.

The assets amount to about \$3,000, and at forced sale will bring only half the amount. The liabilities are \$7,850.

Elgin and American Watch Companies Reduce Prices on Some Movements.

CHICAGO, Ill., Jan. 3.—The Elgin National Watch Co., Jan. 2, revised the list prices on their hunting and open face 7 jeweled 18 size gilded movements, Nos. 96 and 73, being the lowest priced grade made by the company, the present being a marked reduction on former prices. The American Waltham Watch Co.'s No. 1 movement has been similarly reduced. This will be in-

teresting news for a couple of American factories as well as for Swiss makers of low priced movements.

Creditors Win Their Case Against L. H. Goldsoll & Brother.

CLEVELAND, O., Jan. 3.—Judge Logue administered a stinging rebuke to the members of the firm of L. H. Goldsoll & Brother, jewelers, doing business on Superior St. Judge Logue said that the firm had planned a wicked scheme to defraud and cheat creditors. The rebuke was given in rendering a decision in the case of R. L. Griffith and others to test the transfer of about \$17,500 worth of property to the Cleveland Banking and Storage Co. The plaintiffs in the case represented a number of creditors of the firm.

At the time the firm borrowed money of the storage company, Judge Logue said, Goldsoll & Brother were conducting an unlawful business. The claim of the storage company amounted to about \$9,000, which was secured by pledges on jewelry. At the same time Charles Ettinger, brother-in-law of the Goldsolls, was loaning money to the firm, but by right of prior claim the storage company retained possession of the jewelry, which, for two years, has been stored in the company's warehouses.

Referring to the testimony detailing the circumstances of a letter received by L. H. Goldsoll from his minor brother, in which the latter, who was then traveling salesman,

said that he had gambled and lost about \$8,000, Judge Logue said that the letter was in furtherance of the scheme to cheat and defraud creditors. He announced that he was satisfied that when L. H. Goldsoll left the city, ostensibly to find his minor brother, it was only another move to cheat creditors out of what belonged to them. This fact had been shown, he said, in the additional fact that, while on a railroad train, L. H. Goldsoll had dropped into the river a satchel containing books and accounts of the firm. Here the Judge paused to pronounce the whole transaction as a corrupt scheme. In the opinion of the Judge, Ettinger had signed notes of the firm for no good purpose, for the reason that he had sold property turned over by the Goldsolls to his mother-in-law and their mother, of the value of \$750, at the same time ignoring a bid of the same amount made by an eastern creditor. The Judge termed the transactions "badges of fraud." If business is to result in robbery, contended the Judge, it is time to strip it of fraud. He declared the transfer of Ettinger null and void, held the claim of the storage company good, ordered Ettinger to refund \$1,100 in his hands, and appointed C. C. Young, trustee, to give bond in \$12,000.

Ettinger was very angry over the decision of the court, and vowed that he would contest it before a higher tribunal. He said that he had already suffered a loss of \$5,900, which he had paid as surety of the firm.

OUR RINGS LEAD

IN DESIGN,
IN VARIETY,
IN QUALITY,
IN FINISH,
AS SELLERS.





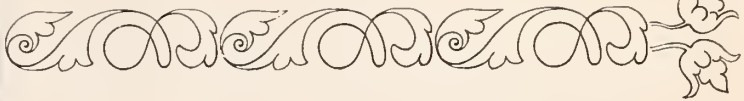
MEN'S STONE RINGS,
FANCY STONE RINGS,
DIAMOND RINGS,
SERPENT RINGS,
DIAMOND RING MOUNTINGS,
SERPENT RING MOUNTINGS,

FOR JOBBING TRADE
ONLY.


HUTCHISON & HUESTIS, RING MAKERS,

185 EDDY STREET, PROVIDENCE, R. I.

NEW YORK OFFICE, 3 MAIDEN LANE.



★ ROGERS & BRO. A. 1. 

Important Notice to the Trade.




HEREAFTER we shall bill our goods at NET PRICES. On some goods we have made material reductions, and on all have endeavored to make a fair and equitable adjustment, which will be duly appreciated by the trade.

We have practically done away with the additional charges for boxes and reduced the prices on some fancy articles in order to correct inconsistencies in former list. And in order to encourage a constantly growing demand for our high grade TRIPLE PLATE GOODS, we have made material reductions in the prices of this grade, thus giving our customers the best goods on the market at reasonable prices.

Thanking our friends for their past liberal patronage and soliciting a continuance of their favors, we remain,

Yours truly,

ROGERS & BROTHER,
Waterbury, Conn.



16 CORTLANDT ST., NEW YORK.


Boston.

John Driscoll, long in the employ of John P. Rogers & Co., exporters, has been admitted to the firm.

Joseph S. Osgood, formerly of Chicago, will represent Smith, Patterson & Co., Boston, on the road this year from Chicago westward.

Charles F. Morrill will fly the commodore's flag again this year on his steam yacht *Navarch*, having just been re-elected by the South Boston Yacht Club.

Two men played a successful game of grab last Friday at the jewelry store of Pincus Blum, 1072 Washington St., securing two Elgin watches with gold filled cases, which they had asked the proprietor to show them.

George W. Vanderbilt's palace, in Biltmore, N. C., was fitted throughout with clocks by the E. Howard Watch & Clock Co., the contract requiring two tower clocks and about 25 electrics for various rooms in the establishment.

Charles W. Davidson, who has been identified for some time with Thomas Long & Co. and is well known to the trade as the buyer for the firm, is announced as an active partner in the concern from Jan. 1. The estate of the late Thomas Long retains its interest in the firm.

Smith, Patterson & Co. have received their sample bicycles from New Haven, and they are now on exhibition in the store of the concern. More jewelers will add bicycles to their business this year than have done so in any previous year since the cycling fad became a factor in the business.

The E. Howard Watch & Clock Co. have made arrangements with H. Kohn & Sons,

Hartford, Conn., Ryder, Bryant & Co., Danbury, Conn., and L. A. Piaget & Co., Paterson, N. J., to handle the new Howard wheel. The machines are now on exhibition at the Chicago bicycle exposition and will be shown also at the New York exhibit.

One of the events of note in the Boston trade in the year 1895 was the triumph of a Boston watchmaker, Roscoe Marriner Floyd, superintendent of the watch department at the establishment of N. G. Wood & Sons, who received the highest award, a gold medal, given by the judges at the Mechanics' Charitable Association's recent fair. He exhibited 10 watches of the finest workmanship, also his patent adjusting cabinet and a set of rubies for jewelers which he considers unequalled. His exhibit attracted a great deal of attention from experts.

Philadelphia.

Executions upon confessed judgments were issued a week against Philip Trau, 12 N. 11th St. The amount of the judgments is said to be \$3,870.64.

The amount of the judgment secured by the Non Retailing Co., Lancaster, Pa., against Forsythe & Hoffman on Dec. 28th, was \$3,000, this being the second judgment against the firm in a week. On Friday last the establishment was placed under the hammer, but as reported, was bought in by Mrs. Forsythe.

Commercial travelers gave Philadelphia a wide berth last week. Buyers rather than sellers here included: C. F. Rudolph, Wilmington, Del.; Joseph Ladomus, Chester, Pa.; G. G. Porter, Woodbury, N. J.; J. Tyson Ogden, Woodstown, N. J.; B. C. Foster, Bristol, Pa.; Howard Fitzsimmons, West Chester, Pa.

Providence.

Charles W. Geer has started as a retailer at 112 Mathewson St.

Lord & Case have moved from 100 Stewart St. to 62 Page St.

Charles Fraser has severed his connection as salesman with John G. Fuller & Co.

J. M. Chandler & Co. are adding a large and extensive line of fancy metal dress buttons to their novelties.

Silas Tanner, father of Herbert S. Tanner, died at East Blackstone, Mass., on Friday, in the 88th year of his age.

J. W. Knox, Denver, Col., who made an assignment last week had creditors in the east to the amount of about \$5,000.

Eastern manufacturers are interested in the recent failure of J. R. Elliott, Minneapolis, Minn., for between \$3,000 and \$5,000.

James Bergman, salesman for several seasons for T. E. Carpenter, has started in the manufacture of gold rings at 100 Stewart St.

Frank B. Lawton, who has been salesman for S. B. Champlin & Son for the past nine years, will sever his connection with that firm about Jan. 15.

By the recent failure of H. B. Barnes, Chicago, manufacturing jewelers of this city and the Attleboros are interested for about \$6,000 to \$7,000.

After Jan. 1st, Richard Robinson, for the past year salesman for Frank T. Pearce & Co., will be in the employ of William H. Manchester & Co. in a similar capacity.

The Rhode Island Electric Protective Co. in which several of the manufacturing jewelers of this city are interested, have declared a quarterly dividend of two per cent. payable Jan. 1st.

Samuel N. Nicholson, president of the Nicholson File Co., has returned from an extended European trip during which he visited the various leading markets in the interest of his company.

The following were in town the past week: Julius Stern, Philadelphia; A. L. Stone, Chicago; S. Kind, Philadelphia; Mr. Kunststadt, J. Floersheim & Co., Chicago; Mr. Weber, New York; D. Oppenheimer, Philadelphia; M. A. Eiseman, Chicago; J. A. Schwarz, Philadelphia; Mr. Ballard, Hayden W. Wheeler & Co., New York.

All the tools, machinery, stock, fixtures, etc., in the shop of Brown & Dorchester, 77 Page St., were sold out at auction at assignee's sale, Jan. 4th. The sale attracted only a small number and the bidding was slow. The property had been divided into small lots and brought small prices, the total amount received being less than \$300. Mr. Dorchester will probably retire from the jewelry business.

In the Appellate Division of the Supreme Court recently the case of John Nelson, the N. Main St. jeweler, convicted some months ago of receiving a quantity of gold scraps stolen from Waite, Thresher

STANDARD CUT GLASS CO.,

MANUFACTURERS OF

RICH CUT GLASS,

ARE NOW PREPARED TO MANUFACTURE A FULL LINE OF

Rich Cut Glass FOR
Sterling Silver Mounting

IN ADDITION TO THEIR REGULAR LINE OF CUT GLASS.

545, 547 & 549 West 22d Street, N. Y.

Co., was set down for Feb. 10th, for a hearing on the petition for a new trial. This case is of unusual interest to the manufacturing jewelers of this city as it is thought that it furnishes some information as to the existence of a fence for the purchase of stolen scrap metal.

The McWilliams Mfg. Co. have just finished a model polishing bench for a well known company in New Jersey, manufacturers of watch cases. This bench is 47 feet in length, 3 feet in width, and is lined with sheet zinc. Upon this bench are placed 18 polishing heads manufactured by this company. These have all the latest improvements. No belts are visible, as they run from the spindles downward to the main shaft beneath the bench, and the shipper for stopping the machine is placed conveniently at the left of each head. A suction fan carries away all the dust through connecting pipes terminating behind each head.

In the case of John W. Bishop & Co. against the Kent & Stanley Co. a decree was entered in the Supreme Court Dec. 30th, all the parties assenting to the same, deciding that the petitioners were entitled to a lien subject to the two mortgages to Harold Brown, upon the premises mentioned and described in the petition—the new building of the Kent & Stanley Co., on Sabin, Aborn, Beverly and Mason Sts.—for \$58,203.47; that if said sum with interest from Dec. 10, 1890, at the rate of 5 per cent. per annum, shall not be paid within two years from Dec. 10, 1895, the matter shall be referred to a motion in chancery to make sale subject to said two mortgages.

The Attleboros.

It is rumored that one of the large manufacturing jewelry firms in this section is to be dissolved soon and the business removed to Providence.

Thomas G. Sandland who has been confined to his house for several weeks on account of a fractured ankle is more comfortable but still unable to be up.

Among those who are absent on their western trip are: J. T. Inman; H. R. Kennington, H. D. Merritt & Co.; S. O. Bigney, S. O. Bigney & Co.; and H. C. Bliss, Bliss Bros.

The machinery, tools, fixtures, etc., of the late firm of Crandall & Pardee were sold last week partly at auction and partly at private sale. The most was purchased by J. L. Crandall, brother of B. C. Crandall of the defunct concern. Mr. Crandall will continue the business under the style of J. L. Crandall & Co., manufacturing a line of hat pins, belt pins, garters, etc. B. C. Crandall will represent the concern on the road. C. F. Pardee, of the old firm, has accepted a good position with A. H. Bliss & Co.

★—≡ To **S**ilversmiths and = = = =
Manufacturing Jewelers.

We beg to direct your attention to an important feature of our business in which we are **SPLENDIDLY EQUIPPED** by our wide European connection and exceptional facilities for the execution of import orders.

In view of the popularity of **CUT GLASS** and **STERLING SILVER**, we have prepared an enormous assortment of

Cut Glass Novelties ADAPTED FOR **Mounting Purposes,**
Both American and Imported.

COLD CREAM and PUFF BOXES,
VINAIGRETTES, VASELINES,
LAVENDER SALTS,
COLOGNE and ATOMIZER BOTTLES,
PEPPER, SALT and SUGAR SHAKERS,
INKSTANDS, MUCILAGE BOTTLES,
FLASKS, DECANTERS, BAG FITTINGS,



JUGS, Etc., Etc.
POCKET and MANICURE CUTLERY,
RAZORS and SCISSORS, for Silver
Mounting.
Also TOOTH BRUSHES,
CELLULOID and SHELL COMBS and
TOILET ARTICLES.

TINSEL BELTING in Gold, Silver and Steel Colors, new and pretty designs.

OUR NEW SAMPLES are arriving, and if you will **KINDLY COMMUNICATE WITH US** we shall be glad to give you full particulars.

PARIS.
BERLIN.
VIENNA.
SONNEBERG.

Geo. Borgfeldt & Co.,

18 to 24 WASHINGTON PLACE, cor. Greene St., NEW YORK.

FUERTH.
BODENBACH.
SOLINGEN.
LIMOGES.



CAUTION!

Announcement to the Trade.

We learn that a pattern of flatware in imitation of our **LUXEMBOURG** pattern, which was patented by us in 1893, has been placed upon the market and sold to the Trade generally during the past six months.

We have commenced suit against the manufacturer of this pattern, and we **CAUTION** the Trade against purchasing or selling this alleged infringing pattern, as we propose to take steps for the protection in full of our legal rights.

GORHAM MFG. Co.,

PROVIDENCE and NEW YORK.



The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS. WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada,	\$2.00
Foreign Countries in Postal Union,	3.00
Single Copies,10

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Pay money only to authorized collectors having proper credentials.

Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

Vol. XXXI Jan. 8, 1896. No. 23.

Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copyrighted.

Silver Mounted
Cut Glass a Fad.

THE mounting of objects of porcelain or earthenware, jasper, onyx, machelite or other valuable minerals, with bronze, silver or gold, is an old practice, many ancient pieces of this character being extant. The fashion of mounting of cut glass with the precious metals, however, is of quite recent evolution, perhaps being scarcely more than three years old. The electro-deposit process was among the first used for the decoration of glass, but the products thus treated cannot be truly classified with the silver mounted cut glass ware in which

the rims, bands, handles, feet and other mounts are of stamped silver.

With each succeeding season during the past three years, the demand for this class of goods has been in more than arithmetical progression, until the season just closed demanded as extensive a quantity of these goods as the large silversmithing firms could supply. The ones to feel the force of this demand most strongly, undoubtedly, were the glass cutters and these extensive establishments, with a foreknowledge that silver-mounted cut glassware is to be the fad in the jewelry trade in 1896, have produced an apparently endless variety of articles adapted to mounting purposes, and offer them not only to silversmiths but to manufacturing jewelers as well, for the fad will be so far spreading that many of these latter firms in New York, Newark, Providence, the Attleboros and other centers of jewelry manufacture have entered the field and their number is becoming daily augmented. The advertisements of the different cut glass manufacturers printed throughout this issue of THE CIRCULAR will, therefore, be of prime interest to the manufacturing branch of the jewelry industry. Those silversmiths and manufacturing jewelers not yet in the field, would find it to their advantage to study the subject at the earliest possible moment.

The Proposed Revised Tariff.

THE CIRCULAR last week fell into the same error as did many other newspapers in computing the changes that would be effected in the tariff on the various lines germane to the jewelry trade, if the Revenue Bill passed by the House of Representatives finally became a law. That portion of the bill bearing upon these lines is as follows:

Section 4. That on and after the passage of this act, and until August 1, 1898, there will be levied, collected, and paid on all the imported articles mentioned in schedules A, B, C, D, E, F, G, H, I, J, K, L, M, and N, of an act entitled "An act to reduce taxation, to provide revenue for the government, and for other purposes," which became a law August 27, 1894, a duty equivalent to 15 per centum of the duty imposed on each of said articles by existing law in addition to the duty provided by said act of August 27, 1894. Provided, that the additional duties imposed by this section shall not in any case increase the rate of duty on any article beyond the rate imposed thereon by the said act of October 1, 1890, but in such case the duty shall be the same as was imposed by said act. And provided further, that where the present rate of duty on any article is higher than was fixed by said last-named act, the rate of duty thereon shall not be further increased by this section, but shall remain as provided by existing law.

In the table published on page 11 of the last issue of THE CIRCULAR the clause "A duty equivalent to 15 per centum of the duty imposed on each of said articles by existing law in addition to the duty provided by said act of August 27, 1894," was misinterpreted; there was added to each duty provided by

the Wilson act, a full 15 per centum (re membering, however, the two provisions specified in the concluding portion of the above section) instead of 15 per centum of the existing duty. Thus, taking for example, china, etc., decorated, we computed as follows: Wilson bill, 35 p. c., new rate, 50 p. c.; whereas the computation should have been: Wilson bill, 35 p. c., new rate, 35 p. c. + .15 x .35 or 5 1/4 p. c.—40 1/4 p. c. The same system of calculation should be applied to every item, keeping in mind the fact that in no case must the total of the existing duty and the additional duty proposed exceed that imposed by the McKinley bill.

However, in respect to precious stones of all kinds, cut, but not set; if set, n. e. s., including pearls, set; imitations of precious stones, not exceeding an inch in dimensions, not set; and uncut precious stones of all kinds, the duties would remain unchanged, as pointed out in the table referred to.

Anticipated Business Troubles Lead William A. Smith to Shoot Himself.

BOSTON, Mass., Jan. 2.—William A. Smith, diamond merchant, 383 Washington St., shot himself in the right temple, at his home, in Chelsea, Monday morning. He left a note saying that he feared business troubles would drive him insane. Mr. Smith had been in business in Boston upward of 35 years. He is 66 years of age.

The self-inflicted wound proved fatal shortly after midnight. The funeral, which was private, took place to-day from his late residence in Chelsea; and interment was made in Mt. Auburn at Cambridge, the lot wherein his remains have their last resting place being only a few hundred feet distant from the site of the old homestead in which he was born.

Mr. Smith's business affairs are presumably somewhat involved, but it will require authority from the Probate Court to untangle them. Administrators will probably be appointed within a few days. Meanwhile there is a representative of the diamond house of Henry Fera, New York, in the store as keeper, pending the opening of the safes and disposition of their contents.

Henry Fera, 65 Nassau St., New York, on whose claim a keeper was put in Smith's store, said that Smith had paid his notes up to three days before his death. Mr. Smith's financial condition could not be known, said Mr. Fera, until his safe is opened, which will be as soon as the administrators are appointed, either Thursday or Friday. It is believed, however, that financial and family troubles were the cause of Smith's rash act. "Mr. Smith," said Mr. Fera, "was in the jewelry business about 40 years and I have dealt with him for twelve or fourteen years. I believe him to have been as honest and upright a man as ever lived."

Philip Geritz, Freeland, Pa., is conducting an auction sale.

New York Notes.

T. B. Starr has entered a judgment for \$602.64 against Adolph L. Roeder.

Tiffany & Co. have filed a judgment for \$495.03 against John Bloodgood, Jr.

D. H. Lowman withdrew by consent Dec. 31, 1895, from the firm of Lissauer & Co.

Jos. Fahys & Co. have entered a judgment for \$1,212.48 against Freudenheim & Abramson.

A judgment for \$520.81 has been entered against the American Watchman's Time Detector Co. in favor of R. R. Johnson and others.

Fred. A. England has taken the place on the road of D. H. Lowman, of Lissauer & Co., who has withdrawn from that concern to go into another line.

W. J. King, of the Julius King Optical Co., 14 Maiden Lane, New York, was called to Cleveland, O., last week by the death of his only child, a girl of two years.

The annual meeting of the stockholders of the Gustave Walter Optical Co., Ltd., will be held at the company's office, 33 Maiden Lane, Jan. 14, at 2 o'clock P. M.

Gattle Bros., diamond dealers, have engaged an office on the ninth floor of the Sheldon building, 68 Nassau St. The firm is composed of Hyman and Moses Gattle.

Charles V. Peyn, manufacturing jeweler and dealer in precious stones, 10 John St., made an assignment Tuesday to Richard Dudensing, Jr., with a preference for \$1,900 to Christian Carneholen.

The American Silver Co., of New York, have been incorporated, to deal in sterling and silver plated ware. The capital is \$100,000, and the directors are: R. M. Wilcox, of New York; H. H. Evertsen, of Jersey City; and L. Harry Wilcox, of Brooklyn.

Patek, Philippe & Co., Geneva, Switzerland, have issued a circular stating that on Feb. 1st L. H. Keller & Co. will cease to be their general agents, and that they will establish their own office at 68 Nassau St., New York, in charge of Alfred G. Stein.

Among the students studying refraction in the class conducted by R. H. Knowles, 4 Maiden Lane, are: Andrew Graham, D.D.S., 133 West 125th St.; Louis Rundbach, 2165 Third Ave.; Jacob Gillesheimer, Newark, N. J.; and Cortez Nelson, 2213 Fifth Ave.

Formal notice of the dissolution of L. & J. Adler & Co., manufacturing jewelers, 51 Maiden Lane, was advertised last week. The dissolution took place Jan. 1st, Jacob Adler retiring. Leopold and Louis Adler, the remaining partners, will liquidate the old firm's business, and continue it under the firm name of L. Adler & Son.

H. M. Condit, assignee of E. R. Stockwell, has notified the creditors of the insolvent that he has been unable to effect a settlement owing to a suit brought by Mrs. Newman, the largest creditor, to set aside the assignment. Mrs. Newman holds a judgment for about \$4,000 and the assignee states that no dividend can be declared until her suit is decided.

Ludwig, Redlich & Co., silversmiths, 860 Broadway, have dissolved. Alexander Redlich having purchased the stock, trade-marks, factory, etc., of the old firm, continues in business at the old address under the style of Redlich & Co. C. A. Cuppia and W. L. Washbourne, who represented the old firm on the road, will act in the same capacity for Redlich & Co.

The Fahys Watch Case Co. have withdrawn their appeal to the General Term from a recent order of Judge McAdam, of the Superior Court, sending the action brought against that company by Allan C. Dalzell to a referee to hear and determine.

The suit is to recover \$75,000 claimed to be due as Dalzell's share of the profits on watch crowns made under his patents and is now being tried by the referee.

Judge Allison, in the Court of General Sessions, Dec. 30th, dismissed the indictments for extortion against lawyers Hugh O. Pentecost and Richard Gattling. The lawyers were charged by Nicolaus Weis, watchmaker, with having induced him to sign away his jeweler's tools in the belief that he was signing a chattel mortgage. Weis and Chas. O. Schultz, a private detective, were recently indicted on the charge of blackmailing the lawyers whom Weis accused.

Leys, Trout & Co. have started a jobbing house in room 82, Prescott building, 65 Nassau St. They will handle rolled plated goods and silver and other novelties. The firm are composed of J. D. Leys, who has conducted a retail business for six years in Butte, Mont.; C. L. Trout, who has been traveler with Benj. Allen & Co., Chicago, for two years and six years for S. H. Clausin & Co., Minneapolis, Minn. Mr. Leys takes charge of the New York office and Mr. Trout will travel in the west. The members of the firm are well known throughout the trade.

The cut glass for mounting shown by Geo. Borgfeldt & Co., 18-22 Washington Place, New York, includes both domestic and imported products—table pieces, jugs, decanters, jars and vases, as well as small toilet and desk articles of all descriptions. Claret jugs, biscuit jars and flower holders are among the more prominent of the large pieces, while complete lines of small novelties are shown in scent bottles, sponge cups, inkstands, cologne atomizers and lavender salts jars. A large number of original and exclusive novelties have been introduced by Geo. Borgfeldt & Co. for mounting.

DISSOLUTION.

NOTICE is hereby given that the firm of Ludwig, Redlich & Co. has been dissolved, and that the stock, books and papers, trade-marks, machinery, tools, dies, factory and other property of the late firm,

HAVE BEEN PURCHASED, ^{AND} _{NOW} BELONG TO

the undersigned, who will continue the business at the old location, under the name and style of **REDLICH & CO.**, to whom any claim against the late firm may be presented, and who alone is authorized to collect all its outstanding accounts.

ALEX. REDLICH.

Radical Change in the System of Prices of Plated Ware.

An important change in the quotation of prices of silver plated ware has been announced to the trade by circulars from the members of the Silver Plated Ware Manufacturers' Association, under date of Jan. 1st. The circulars state in effect that after that date all prices quoted will be net prices and that all previous list prices are withdrawn. The manufacturers of the association are: Meriden Britannia Co., Rogers & Bro., Simpson, Hall, Miller & Co., Meriden Silver Plate Co., Rogers, Smith & Co., Wilcox Silver Plate Co. and Middletown Plate Co. The circulars announce a similar change in the prices of flatware, and in this move the members of the association have been followed by the other prominent flatware manufacturers.

The circular of the Meriden Britannia Co. reads:

In calling attention to the fact that we have abolished list prices with discounts (on hollow and flat ware), and hereafter propose to sell our goods at net prices, we feel sure that we will please all classes of trade, as we are influenced to a great extent in doing so by the requests of our numerous customers. * * *

Dealers cannot afford to jeopardize their reputation by handling any but responsible brands when the consequences may be serious. * * *

Enclosed you will find a revised price list for "1847 Rogers Bros." Flatware, and we invite a careful perusal of same. Our agent will call on you very soon, and we think it will assuredly be to your interest to allow him to make you a full and complete explanation.

The body of Rogers & Bro.'s circular is as follows:

For the convenience of our customers, we shall on and after this date bill our goods at Net prices, instead of the somewhat cumbersome and fictitious List prices formerly used.

In accordance with the same, we take pleasure in sending to you under separate cover a Revised Price List of our Flat Ware, to which we invite your careful consideration. While we have made no general reduction in prices, we have endeavored to make a fair and equitable adjustment, which we believe will be duly appreciated by all dealers in the celebrated Star Brand Spoons and Forks.

We have practically done away with the additional charge for boxes, and reduced the prices on a few fancy articles in order to correct inconsistencies in former lists. We have also, owing to the growing demand for our high grade Triple Plate goods, and a desire to further increase their sales, made a material reduction in the prices on this grade, thus giving our customers the best goods on the market at a very reasonable price.

Our representatives will visit you at an early date and gladly furnish any further information you may desire.

Some of the other manufacturers merely make a brief announcement of the change as will be seen in the following circulars of the Wilcox Silver Plate Co. Middletown Plate Co., and Simpson, Hall, Miller & Co.;

DEAR SIR:—On and after this date our prices for Hollow Ware will be net prices; all list prices are hereby withdrawn.

The new net prices will, we believe, meet your approval, and it will be to your advantage to await our salesman before placing your order.

WILCOX SILVER PLATE CO.

DEAR SIR:—On and after this date all prices and list prices on Silver Plated Hollow Ware of our manufacture are withdrawn. In place thereof we shall sell and invoice at Net Prices.

This is a reduction.

Terms:—Four months or 5 per cent off for cash. Respectfully yours,

THE MIDDLETOWN PLATE CO.

TO THE TRADE.

From and after this date our Hollow Ware will be sold at Net Prices; and all catalogues and price lists of the same are hereby withdrawn.

Any orders which you may send us before our representative calls upon you will be promptly executed at reasonable prices. Yours very truly,

SIMPSON, HALL, MILLER & CO.

Manager Wilcox, of the New York branch of the Meriden Britannia Co., who was seen Saturday by a CIRCULAR reporter, said: "All list prices are abolished and we have come back to the basis of 40 years ago. All prices are now net, 5 per cent. 30 days." When asked about the catalogues he said that some would hereafter contain net prices while in others no prices would appear. The system of list prices

and discounts, Mr. Wilcox explained, has grown up during the past 40 years and resulted from the gradual reduction in prices due to the decreasing cost of manufacture. As the cost of making an article grew less year by year, the discounts were changed, while the list price remained the same. The effect of the change to net prices, said Mr. Wilcox, merely simplified purchasing by the retailer.

Said a member of another prominent plated ware firm: "The change which has taken place puts all retailers, both large and small, on a more equal basis and strikes at the advantage which the large department stores have heretofore possessed over the small jeweler."

The death occurred a few days ago of Mrs. Hayden, wife of C. T. Hayden, jeweler, Cumberland, Md.

C. DORFLINGER & SONS,

36 MURRAY ST., N. Y.,

CUT GLASS MANUFACTURERS,

....HAVE....

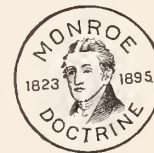
5 BEAUTIFUL FLOORS

TO LET

IN THEIR NEW BUILDING 915 BROADWAY, NEAR.... 21st STREET.

GOOD LIGHT, STEAM HEAT, 2 ELEVATORS. THESE LOFTS ARE SUITABLE FOR WHOLESALE JEWELER OR SILVERSMITH OR KINDRED BUSINESS.

DID YOU GET ONE?



IF NOT, BY SENDING YOUR BUSINESS CARD YOU WILL RECEIVE A SAMPLE LAPEL BUTTON BY RETURN MAIL.

SPIER & FORSHEIM,

MAKERS OF

Silver, Leather and Diamond Novelties,

31 MAIDEN LANE, NEW YORK.



Our Traveling Representatives



Traveling representatives may consider these columns open to the publication of any news or items of interest regarding themselves or their conferees.

SINCE the new year the following traveling men have called upon the trade in Indianapolis, Ind.: W. Melcher, Bennett, Melcher & Co.; Fred Heffron,

Riley, French & Heffron; C. A. Marsh, C. A. Marsh & Co.; E. B. Eaton, Young & Stern; G. Rodenberg, S. & B. Lederer; Mr. Sheridan, Horton, Angell & Co.; representatives of J. M. Fisher & Co., C. R. Harris, and R. L. Griffith & Son.

Mr. Mansfield, representative of Smith, Patterson & Co., Boston, Mass., in Canada, is at home from one of his long trips and will take a brief respite before starting out with his 1896 samples.

Travelers in Pittsburgh, Pa., last week were: H. B. Richardson, G. A. Dean & Co.; Harry B. Kennion, H. D. Merritt & Co.; Herbert C. Bliss, Bliss Bros.; E. B. Eaton, Young & Stern; H. A. Scofield, Lincoln, Bacon & Co.; Ed. Rogers, Parks Bros. & Rogers; A. Rosenthal, for William Link; Wm. Matschke, Jr., Kuhn, Doerflinger & Co.; A. J. Sherrard, Enos Richardson & Co.; J. L. Cobb, Cobb, Evans & Cobb; Mr. Oakley, Thornton Bros.; Mr. Kennon, John T. Maura Mfg. Co.; Edwin L. Mumford, Waite, Thresher Co.

Traveling men visiting the Hub the past week included: W. S. Metcalf, Plainville Stock Co.; C. E. Hancock, Hancock, Becker & Co.; Mr. Kurtz, G. W. Cheever & Co.; Mr. Lincoln, Read & Lincoln; Mr. Grover, Grover & Gleason; Mr. Griffith, R. L. Griffith & Son; E. B. Thornton; J. L. Crandall; W. S. Luther; Mr. Whiting, S. E. Fisher & Co.; Mr. Davis, Wade, Davis & Co.; Mr. Somes, Bugbee & Niles; E. L. Spencer; F. H. Sadler; Mr. Bennett, Bennett, Melcher & Co.; Mr. Fay, Kirby, Mowry & Co.; Mr. Goff, H. N. Pervear & Co.; E. J. Etlinger; Henry G. Thresher, Waite, Thresher Co.; Louis Blackinton, W. & S. Blackinton; Mr. Bliss, Sr., Bliss Bros.; Mr. Barry, Esser & Barry; W. H. Tarlton, Wightman & Hough Co.; Mr. Thornton, Thornton Bros.; Mr. Cummings, D. F. Briggs Co.; Mr. Steere, Ellis, Livesey & Brown; Harry Barrows, H. F. Barrows & Co.; R. J. Marsh, E. J. Marsh & Co.; Nat Barton, Ostby & Barton Co.; W. E. Webster; Mr. Knights, S. B. Champlin & Co.; Mr. Hildebrande, for H. C. Lindol; D. F. Adams; E. B. Kingman; W. D. Earle; Mr. Tilton, Tilton & Cook; Mr. Blodgett, B. F. Blodgett & Co.; Eugene H. Cox, Sussfeld, Lorsch & Co.

News Gleanings.

William Manasse, Laramie, Wyo., will close out his business.

J. F. Hartwell & Co., St. Joseph, Mo., announce that they will go out of the jewelry business.

In a fire in Asheboro, N. C., last week, the jewelry store of W. F. Marague was burned out.

Joseph Gerz, jeweler, Minersville, Pa., has removed into his new building erected on the site of the old one.

Guy Z. Wright, Charleston, W. Va., has assigned to Geo. H. Shrewsbury. Liabilities about \$150; assets about \$500.

C. H. Harris, jeweler, Vanceburg, Ky., has had arrested Clarence Oldham, charged with robbing his store over a year ago.

Francis J. Shoop, 872 W. Baltimore St., Baltimore, Md. assigned Dec. 31st to James E. Tippet, as trustee, who is bonded for \$1,000.

N Sherrington, Columbus, Tex., has filed a deed of trust, naming S. K. Gardner, his stepfather, as trustee. Liabilities about \$1,000.

On Jan. 1st R. W. Woodley, Norfolk, Va., removed from the south side of Main St., to a store in the Academy of Music building.

The jewelry store of W. B. Fry, Huntington, Tenn., was destroyed by fire recently. It is thought the fire originated by the explosion of a lamp.

A. L. Benedict, having resigned as manager of the Keystone jewelry store, Lock Haven, Pa., J. B. Rosser has succeeded him in that position.

Brown Bros., Centralia, Ill., have made an assignment in favor of Henry R. Brown, of Bellaire, O., for \$1,017. The assets, it is said, will cover the liabilities.

G. W. Chittenden, 406 E. 6th St., Des Moines, Ia., has assigned, but it is expected that his matters will be so readjusted that he will continue the business.

Charles L. Frink, assignee of Laura W. Patton, North Adams, Mass., will sell on Jan. 8th at public auction, the entire stock of goods and the fixtures of the insolvent.

During the early hours of Sunday morning, Dec. 29th, the jewelry store of Hermann Weisman, Milbury, Mass., was entered by thieves, and about \$75 worth of silverware and other goods taken.

John Happersberger, Middletown, O., was arrested last week on a warrant sworn out by his wife who charged him with beating and abusing her. He pleaded guilty and was fined \$15 and costs.

August Bosser, a jeweler employed by Joseph Goodman, Memphis, Tenn., committed suicide at noon Dec. 27 by shooting himself through the heart. No cause is assigned. He was 43 years of age.

Riley Whitney, jeweler and confectioner, Sullivan, Ind., was closed out Dec. 31st by local and Chicago creditors. Failure to

make collections and poor holiday trade are given as the causes. Liabilities and assets unknown.

A few nights ago the lamp in Louis Churui's jewelry store, Cocoa, Fla., dropped from its fastening in the ceiling onto a case, smashing the case and doing much damage to goods. The store took fire, but was subdued very speedily.

After his failure to the amount of \$4,000, Sigamond Hecht, Texarkana, Tex., was arrested on a charge of embezzlement, preferred by a local creditor. Hecht is a successor of Sam Falk, who failed for \$10,000 not long ago. Hecht was released on bail. His creditors are mostly local.

A patrolman reported to the police department that at 7:30 last Tuesday night he found a show window broken in G. T. Sadtler & Son's jewelry store, 16 Baltimore St., Baltimore, Md. Investigation showed that nine pairs of opera-glasses and a kodak, valued in all at \$100, had been stolen.

The old jewelry firm of Trenkley & Scherzinger, Fort Wayne, Ind., was, on Jan. 1, dissolved, Mrs. Trenkley, the widow of the late Mr. Trenkley, of the firm, retiring. The business will be continued by the surviving partner, P. Scherzinger. C. J. W. Gaide and Eugene and Theodore Trenkley will be retained in their respective positions, as heretofore.

The jewelry store of Jacob Schlenker, 126 William St., Buffalo, N. Y., was looted Dec. 30, during the half hour while he was at supper. The thieves took everything in sight. Mr. Schlenker estimated that over \$800 worth of jewelry had been taken. The examination of the premises showed that entrance had not been forced and that the thieves must have had a duplicate key, also that they must have been familiar with Schlenker's movements.

Henry Drukker, Exchange bank building, Atchison, Kan., has given a chattel mortgage to W. A. Kirkham and M. Cohn, of Leavenworth, for \$758. Of this amount \$400 is given as indebtedness to Kirkham, and the remainder to Cohn. A second mortgage for \$500 was given in favor of the L. Burnett Jewelry Co., St. Joseph, Mo. The stock is worth about \$1,000. Another mortgage for \$300, in favor of J. B. Meador, who is protected by property outside of the stock was later filed.

Frank H. Gale, jeweler, Norfolk, Va., and J. T. Whitehurst, local freight agent of the Norfolk and Southern railroad, met with what came near being a disastrous accident while duck hunting, Jan. 1, in Little Bay, near Ocean View. The gentlemen were returning from the hunt, and had arrived within a quarter of a mile of shore, when their sail-boat was capsized by a sudden rush of wind, and they were thrown into the icy waters of the bay. It was only by a desperate struggle that they were able to climb upon the side of the capsized boat, where, thoroughly benumbed and nearly insensible, they clung for an hour, and until an oysterman came to their rescue and took them to shore.

Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word** each insertion, no discount. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

Situations Wanted.

Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

SALESMAN, well acquainted with the jewelry trade in the west, is open for a position with first-class house. F. E. B., care JEWELERS' CIRCULAR.

FIRST-CLASS jewelry salesman would like to handle one or two good lines on commission; best references. Address K. H., care JEWELERS' CIRCULAR.

SALESMAN, 12 years' experience in best retail stores wants position in wholesale or retail house. At references. Address P. Q., care JEWELERS' CIRCULAR.

WATCHMAKER, long experience, skilled, reliable, seeks position with A 1 house; full set of tools; gilt-edged references. Address Ingenious, care JEWELERS' CIRCULAR.

COMPETENT WATCH REPAIRER and engraver, by young man aged 27; 12 years experience; sober and industrious. Address W. E., care JEWELERS' CIRCULAR.

CITY SALESMAN, experienced, with large city and nearby trade, at present with one of the leading watch and jewelry houses, will be open for engagement Jan. 1st. Address L. K., care JEWELERS' CIRCULAR.

A NO. 1 WATCHMAKER and jeweler, with complete set of tools and gilt edge references, wants a situation; 20 years' experience; will take but a steady job; married; 40 years old. Address E. Louvard, Marshal Texas.

A SALESMAN of the highest standing, with long years' experience and well established trade south and west desires to represent a manufacturing firm of novelties, either on salary or commission. H. A., care JEWELERS' CIRCULAR.

WANTED, POSITION with reliable house by first-class watch and clockmaker, used to fine American and complicated Swiss watches; sober and reliable; first class references; 17 years' experience; full set of modern tools. Address C., care JEWELERS' CIRCULAR.

WANTED, SITUATION by a first-class watch and clockmaker, 18 years' experience, can repair any kind of difficult watch and clock, such as chronometer, chronograph and minute repeater; has full set of tools, American lathe; speaks French, German and English; first-class references. Address L., care JEWELERS' CIRCULAR.

A GENTLEMAN having 16 years' experience in the watch and jewelry business desires situation as a traveling salesman for manufacturer or jobber; first-class references; integrity, sobriety, capability; would accept management of a good retail store; capable of filling all the requirements of such a position. D. D. Ford, Battle Creek, Michigan.

WANTED, MANUFACTURER'S LINE for New York City and vicinity for the jobbing or large retail trade. M. Lang, care Zimmern, 47 Maiden Lane, New York.

Help Wanted.

WANTED, WATCHMAKER AND OPTICIAN; also watchmaker and engraver; must be able to do jewelry repairing; permanent position; salary weekly. Address, stating salary, B. E. Arons, Pittsburgh, Pa.

WANTED—Two first class salesmen to sell optical goods on the road; must have a substantial trade of their own; state experience and territory, also gross sales per annum. Apply to the Spencer Optical Mfg. Co., 15 Maiden Lane, New York City.

WANTED—A salesman at present traveling in the southern States for a silver or fancy pottery house, whose trade is with the best jewelry and china houses, and who desires to add another line, not conflicting, to represent a cut glass manufacturer whose reputation is unexcelled; goods sold from photographs; with right party a liberal arrangement can be made; references required. Address "H. G.," care JEWELERS' CIRCULAR.

OPTICAL SALESMAN WANTED, to handle a line of American Optical Co.'s make and other goods of equally good repute. Address Optical Man, care JEWELERS' CIRCULAR.

WANTED—An Experienced traveler, familiar with the wholesale optical trade; only first-class men with best references need apply. Address T. A. Willson & Co., Reading, Pa.

To Let.

FOR RENT—At 39 Union Square, New York, very desirable offices for jewelers. Apply to Jacot & Son, at above address.

TO LET—A good office at moderate price in the Diamond Exchange building, 14 Maiden Lane, New York. Apply to janitor.

TO RENT, front office, one flight up, No. 4 Maiden Lane, New York. Immediate possession; lease expires May 1st. Call at office for particulars.

NEW BUILDINGS.

Elegant large lofts. Permanent light on all sides. Thoroughly adapted to Jewelry Manufacturers and Silversmiths. Adjacent to Union Square, 14th Street and Broadway. Buildings situated 127 to 133 4th Ave., between 12th and 13th Sts. Owner on premises.

Miscellaneous

WANTED TO BUY watches and jewelry from jewelers that need money; any amount; business confidential. Address B. Gardner, 241 Straight St., Paterson, N. J.

Lenses
Largest
Stock
Lowest
Prices

Owing to our advantageous location, we are enabled to fill all orders same day received.

GIVE US A TRIAL.

E. KIRSTEIN'S SONS CO.,

ROCHESTER,

4 MAIDEN LANE, NEW YORK, N. Y.

WANTED—You to know that the genuine "Moseley Lathe" equals the best of the very best. When interested write your jobber for new price list, or to the manufacturers, Moselev & Co., Elgin, Ill.

Business Opportunities.

FOR SALE—Old established jewelry store in splendid location in the South; stock, fixtures, etc.; stock, \$6,000; will reduce to suit purchaser; cause for selling, old age and failing eyesight. Address for particulars New South, care JEWELERS' CIRCULAR.

ONE OF THE BEST paying jewelry, silverware and bric-a-brac stores in Philadelphia is for sale, the whole thing, stock, fixtures and lease; fine store and in the best location; ill health the sole reason for selling; established 1855. Geo. Eakins & Son, 930 Chestnut St., Philadelphia, Pa.

The death occurred recently of A. L. Lohren, jeweler, Taylorville, Ill. He was 31 years of age and was born in Cincinnati, O. He located in Taylorville in 1893.

Olaf G. N. Turnquest, jeweler, Washington Ave., Scranton, Pa., failed Jan. 2d. His effects were levied on by the sheriff on executions issued on judgments held by J. W. Gurnsey and W. R. Shurts. The judgment held by the former amounted to \$1,850, and by the latter to \$800.

The police of Sacramento, Cal., have recovered six diamonds, worth several hundred dollars, which were stolen from a dealer in San Francisco. The diamonds were sold in the former place by a drummer named Von Silvey, who, it is said, stole them from J. Newman, a San Francisco jeweler.

The Sol. Bergman Jewelry Co., Omaha, Neb., have filed a petition for a writ of replevin for \$286 worth of jewelry alleged to have been sold to H. Cohen, Sioux City, Ia., and now in his possession. The plaintiffs further ask \$100 damages. The sheriff recovered part of the property under the writ of replevin. James Hutchins, agent for Wise Bros., mortgagees, has filed a bill of sale of the entire stock of jewelry and fixtures of the store to Jacob M. Cohen for a consideration of \$1,000.

Herman Nager Disappears With Other People's Money.

NEWARK, N. J., Jan. 4.—Herman Nager, who conducted a ticket exchange in connection with his jewelry business at 197 Springfield Ave., has disappeared. A week ago the stock in his store was sold under foreclosure of a chattel mortgage. Since then many persons have been before Judge Eggers, at the Fourth Precinct Police Court, and Justices of the Peace in the neighborhood with stories about money intrusted to Nager to send relatives abroad which never reached the destinations. Nager's relatives are settling with some of the complaining parties. His wife and three children are at 197 Springfield Ave.

Executions Entered Against E. E. Hanf.

WILMINGTON, Del., Jan. 1.—Execution on the following judgments entered against E. E. Hanf, jeweler, 717 Market St., was issued yesterday afternoon: Theodore Hanf's estate, \$2,020; Anna Hanf, \$300. Eleazer Ainsworth also obtained execution on four judgments held by him, one of which amounts to \$500.

THE FUTURE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT

of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXXI.

CHICAGO, WEDNESDAY, JAN. 8, 1896.

No. 23.

Chicago Notes.

Manager Sercomb, Meriden Britannia Co., spent the middle of the week in Milwaukee.

Louis Bergener, watchmaker, Aurora, Ill., suffered a loss of \$700 by fire on the 27th ult; uninsured.

George M. Wallace, R. Wallace & Sons Mfg. Co., has returned from a visit east, extending since Dec. 23d.

Mr. Todd, manager of the Towle Mfg. Co., returned from the east in time to enjoy the coming pleasure of the banquet.

Mr. Noyes, in charge of Bates & Bacon's western office, returned early in the week after spending the holidays in the east.

M. B. Messler, Canton, Ill., on the 28th ult. confessed judgment in favor of Eliza J. Messler. Liabilities, \$680, assets, \$800.

Manager Barnes, Holmes & Edwards Silver Co. and Manhattan Silver Plate Co., is expected back on the 10th from his visit at the factory.

E. L. Copp, Madison, Wis., is well known here. Thursday his store was closed by the sheriff on execution of a judgment note held by his sons for \$1,085.11 and, later Mr. Copp made a voluntary assignment. The assets are stated as \$2,500; liabilities unknown.

A bill in equity was filed Jan. 4th on behalf of the Elgin National Watch Co. to restrain the Illinois Watch Case Co. from using the word "Elgin" in any manner in connection with their goods, such a word having been for years a trademark of the watch company.

C. W. Edwards closed a contract last week to open a Chicago office for W. J. Braitsch & Co., silversmiths, Providence, R. I., and New York. Mr. Edwards will cover the larger western cities and also have a full line of samples at this office, besides a complete road line. Headquarters have been established on the 7th floor, Columbus building.

In the item published under this department last week referring to the bicycle made by the Elgin Cycle Co., we erroneously said that the wheel was made in "the Elgin Watch Case Company's factory." There is no Elgin Watch Case Co. and the sentence should have read "The Illinois Watch Case Co.'s factory." This was an oversight on the part of THE CIRCULAR, and the error was not due to any statement from the Illinois Watch Case Co.

Cincinnati.

The Homan Silver Plate Co. are closed down, making repairs and taking stock.

E. & J. Swigart are through stock taking and are preparing for the new campaign.

Ed. C. Pfaeffle goes out this week for L. Gutman & Co. He will resume his old territory.

Judge Moore has ordered the assignee of Russell Brothers to return to A. G. Schwab & Bro. and C. Cottier & Son jewelry sent on consignment.

Adolph Muehlmann is making a specialty of engravers' specialties, and will bring out something new in a few weeks that will command every engraver's attention.

The annual meeting and banquet of the Cincinnati Wholesale Jewelers' Association was held last evening, at the Gibson House. The banquet committee consisted of Jacob Dorst, Joseph Becker and W. H. Goldenberg.

Eastern men are around with their new samples. Among those in town the past week, registered at the Gibson House, were: C. H. Cook and W. H. Shofield, Providence; Geo. W. Coggsell, New York; H. H. Bliss, Geo. B. Caldwell, Merrill Lewis, Attleboro; A. B. Chase, H. E. Cobb, F. B. Brigham, Chicago; Geo. L. Payne, Boston; F. W. Collum, J. W. Mager, Brooklyn; R. Sheridan, Chicago.

Detroit.

Mr. Snow, C. C. Darling & Co., was the only traveling representative in this city last week.

Detroit jobbers are busy taking inventory of stock. Retailers will commence the latter part of the month.

W. S. Carpenter & Co., the new jewelry firm in Ypsilanti, Mich., have engaged R. E. Fenner to take charge of their optical department.

Edward Newbauer has leased a store in Iron Mountain, Mich., and will shortly start a jewelry business. He will purchase his stock in Chicago.

Thieves last week attempted to burglarize August Marwede's jewelry store, Alpena, Mich., but were discovered by the proprietor and frightened away.

F. G. Smith & Sons have sent a petition to the common council asking that a per-

sonal assessment of \$1,081.88 be taken from the tax rolls as they have sold out to Smith, Sturgeon & Co.

Nels Johnson, tower clock manufacturer, Manistee, Mich., has placed a large clock on the top of the Comstock Block, Big Rapids, Mich. It is an eight day clock, runs with weights, has a black dial, gold hands and white figures. Mr. Johnson states that he will shortly equip the building and adjacent structures with clocks to be run from this one.

St. Louis.

The Missouri Retail Jewelers' Association will hold their regular meeting Jan. 10th.

F. H. Niehaus, jeweler, 14th St. and Franklin Ave., identified two negroes arrested in the store of F. H. Ingalls, as the ones who stole a gold ring from him several days before, and Fred. Baer, jeweler, 1403 Market St., also identified them as having stolen a ring from him. Two pawn tickets for gold rings were found on the thieves.

A bold attempt was made to rob the jewelry store of Derleth & Mengel, 320 Missouri Ave., East St. Louis, last Tuesday night about 6.30 o'clock, while the proprietors were at supper and the store in charge of a young boy. Three men entered the place and two of them attracted the clerk's attention to the far end of the room. The other man tried to rob the diamond show case by reaching over the counter and springing back the door. The noise drew the clerk's attention to him and he seized the first article he could which happened to be a silver match box. The three men then walked out and went down the street pursued by the boy who ran to the station and notified the police. The men were not captured.

Failure of Leroy Decker.

MARYSVILLE, O., Jan. 2.—Leroy Decker, jeweler, who conducted a large establishment here assigned to-day to attorney R. L. Woodburn. The liabilities are estimated at \$10,000. The assets cannot as yet be ascertained, but it is thought that his stock will more than cover his indebtedness. It is alleged that he owed considerable money to private individuals and that he did considerable business on credit.

Kansas City.

William H. Serviss, Kansas City, Kan., was married last week to Miss Anna New, of Armstrong, Kan.

David Levin's jewelry store, 1106 Union Ave., recently was broken into and several watches and considerable jewelry stolen.

Taking the past year as a whole it was successful, exceeding in sales the year 1894, both in amount and number. The manufacturers had a good year, and some have orders enough ahead to warrant keeping extra help for a month to come.

Among the out-of-town buyers in town last week were: E. L. Sloan, Wamego, Kan.; S. L. Potts, Marceline, Mo.; F. W. Benedict, Rich Hill, Mo.; B. Hoffman, Leavenworth, Kan.; O. Kolstad, Pleasant Hill, Mo.; J. B. Lowe, Independence, Mo.

O. A. Palmer, doing business at 16th and Penn Sts., left Kansas City on Dec. 27th, carrying with him the greater part of his jewelry stock and a quantity of goods he held on consignment from local houses. The next day the store was taken possession of by J. A. Norton & Sons on an attachment. Several Kansas City wholesale dealers are now looking for Palmer.

Christina Harsch and Albert M. Harsch have sued the Metropolitan National Bank to recover several thousand dollars, which they claim they lent Chas. H. Harsch, on his stock of jewelry. It is alleged that Chas. H. Harsch's jewelry store, 18 E. 11th St., was closed under a chattel mortgage held by the bank, and that the bank at once

took charge of the stock, which was of sufficient value to cover all liabilities. It is further alleged that the bank placed the stock in the hands of an irresponsible person, resulting in the theft of a large amount of diamonds and jewelry. Herman N. Konrad, who had been in the employ of Harsch, secured access to the safe and fled to Texas with the contents. He was later brought here and a portion of the jewelry recovered.

Indianapolis.

Medearis Bros. are improving their store room.

Baldwin, Miller & Co. are preparing to have their men on the road by Jan. 8th.

The wholesale houses are all busy invoicing and buying goods for the Spring season.

Spahr & Lakin, Lebanon, Ind., have dissolved partnership, Geo. L. Spahr continuing in the business.

A. B. Wahl, Lafayette, Ind., has sold out and will represent an eastern jewelry firm in Indiana and Illinois.

Jan. 1st Chas. Stoner gave up traveling for S. T. Nichols and took a position in the house. L. L. Norton will represent the firm on the road.

D. J. Reagan was in off the road to attend the annual meeting in this city, Dec. 30th, of the Indiana Traveling Men's Association. Mr. Reagan is one of its most active members.

A. Meissen, Cicero, Ind.; B. Maier, Edinburgh, Ind.; J. M. Hudson, Fortville, Ind.; E. O. Collins, Franklin, Ind.; and Heller & Benton, Alexandria, Ind., were in the city between Christmas and the new year.

Minneapolis and St. Paul.

A. H. Simon, St. Paul, has closed his auction sale.

F. V. Kent, Grand Forks, N. Dak., last week assigned to Burke Corbet. No schedule was filed.

In the assignment of the H. F. Legg Jewelry Co. the court has made an order confirming the sale of assets to the creditors.

The report circulated last week that \$2,000 worth of diamonds was stolen from Moses Weinstein, Minneapolis, was exaggerated. The goods stolen amounted to only \$150.

The I. B. Miller Jewelry Co., Minneapolis, now located at 28 Washington Ave. S., have leased a building at 406 Nicollet Ave., and as soon as the building is remodeled will remove into it.

Harry Aicher will go into partnership with his brother, Joseph Aicher. The firm will be known as Aicher Bros., and their headquarters will be in Minneapolis. The firm will handle on commission eight to ten lines of different manufacturers.

H. M. Carpenter, president of the Minneapolis Jewelry Mfg. Co., Minneapolis, met with a severe accident Dec. 31st. While going downstairs Mr. Carpenter fell, break-

REPRESENTATIVE CHICAGO HOUSES.

Watch Case Manufacturers
F. H. JACOBSON & CO.
96 STATE ST., CHICAGO.
REPAIRING.

PARSONS & SCHOOL
FOR
WATCHMAKERS,
PEORIA, ILL.
Send for Circular and Terms.
PARSONS & CO.

No jeweler or watch repairer should be without a copy of "WORKSHOP NOTES," a new and very useful book for the workshop. Send for circular containing a complete index of the book, and judge of its merits for yourself.

The Largest in the West.

The Jewelers' Circular has a larger Western circulation than any other jewelry paper published in the United States.

\$2.00 A YEAR.

Jewelers' Circular Publishing Co.,
189 BROADWAY, NEW YORK.

GENEVA OPTICAL CO.
67 and 69 Washington St.,
CHICAGO, ILL.



Geneva Grip Eyeglasses.

The construction is such as can be seen from the accompanying illustrations, that they can be adjusted to perfectly conform to the anatomy of any nose, no matter what the shape.

SEND FOR SAMPLES AND PRICE LIST.

PRESCRIPTION Made with Promptness and Accuracy.

Lapp & Flershem
Wholesale Jewelers. Chicago.

BULLETIN, JAN., 1896.

"Circular No. 818" of Bargains in Watch Cases, Lots of Silver Novelties, Norfolk Belts, Brush Set and Silver Plated Ware at special prices. Sent to Jewelers on application.

ing his knee cap. It will be several months before he will be able again to attend to his business.

Pacific Coast Notes.

H. H. Day, Tacoma, Wash., has given a mortgage and made a general assignment.

O. M. Campbell, Petaluma, Cal., has assigned. He says he can pay 25 cents on the dollar.

L. C. Henrichsen, Portland, Ore., has given a chattel mortgage for \$19,000 to L. Therkelson.

M. Maher will soon open a jewelry and stationery store in the Kettlewell block, St. Helena, Cal.

C. H. Clark, Quincy, Cal., will close up shop for the Winter and prospect in the mineral districts.

T. C. Lundquist, formerly of San Francisco, has accepted a position with A. J. Thomas, Missoula, Mont.

L. W. Herrick, Aberdeen, Wash., has resigned his position with Max Sanford and embarked in business for himself.

Rockford, Ill.

J. T. Buker sold a portion of his stock at auction during the holidays.

F. Lund, the jeweler, who has been ill with pleurisy, is improving.

Thomas Hannah has purchased the new store he recently moved into, in Belvidere. The price was \$6,500.

The Newark Watch Case Material Co. have docketed an assumpsit suit against the Rockford Watch Case Co. for \$600.

The Rockford jewelers enjoyed a splendid holiday trade. The weather was very unfavorable but the city trade exceeded all expectations.

The jewelry store of Charles G. E. Seiberg, La Crosse, Wis., was last week closed by the sheriff on a judgment note of \$600, held by Adolph C. Westerbaum.

NEW IMPROVED



PATENTEE.

AD. MUEHLMATT, MAKER,

145-147 WEST 5th ST., CINCINNATI, OHIO.

Manufacturer of Engravers' Specialties.

Illustrated and descriptive circulars of Monarch Engraving Blocks and Engravers' Specialties sent on application.

Eastern Manufacturers' Notes.

An article of great merit, which has met with large sale is the "Jagersfontein" gem. This perfect imitation diamond is imported and mounted exclusively by E. L. Spencer & Co., Providence, R. I., who report that during the coming year, if present indications are trustworthy, there will be a greater demand for their goods than ever before. Dealers should be careful to avoid imitations of "Jagersfontein" gem.

For their Spring line G. A. Dean & Co., Attleboro, Mass., have prepared a variety of new designs in fobs, both in ribbon and metal; bracelets, including the popular "Trilby" styles; men's chains in many new styles; men's lockets; and gold filled and gold soldered chains, in new and pleasing patterns. Leading jobbers throughout the country handle these goods, and can supply them to dealers at very attractive prices.

A most attractive line of rings is that made by the well known firm of Hutchison & Huestis, Providence, R. I. For the season of 1896, their stock will include many beautiful patterns in men's stone rings, fancy stone rings, diamond rings, serpent ring, diamond ring mountings and serpent ring mountings. Jobbers who do not already handle these goods will find them to be ready sellers and deserving of a prominent place in their stock of rings.

Enterprising dealers should not fail to include in their stock for 1896 a line of Cahoon's rings. The goods of Geo. H. Cahoon & Co., Providence, R. I., are handled by all the leading jobbers. For the coming year these rings will be supplied in a greater variety of styles than ever. One of the special features of the line is the marquise ring set with imitation rose diamonds, which so closely resemble genuine gems as to often deceive good judges of precious stones.

The Patent One Piece Safety Pin has met with well deserved success since its introduction several years ago by B. A. Ballou & Co., Providence, R. I. This well known firm look forward to a greater demand than ever during the coming year for this meritorious article. They are its sole owners and manufacturers and guarantee every pin. The genuine pins can be

EST. 1870. DR. PETER HENRY, SPECIALIST IN Watch Case Diseases



Key Winders changed to Stem Winders

Hunting Case changed to O.s

English Case changed to fit American movements

Can be cured at

53 LONGWORTH ST., CINCINNATI, OHIO.

had of all jobbers and each article will be found to bear the date of patent, April, 3 1888, stamped in the inside.

The importation of 859 gross of Golconda Gems last Fall by R. L. Griffith & Son, Providence, R. I., was the largest shipment of high grade imitation diamonds ever received in this country by any one firm. That record has now been surpassed by the addition this enterprising firm have just made to their stock. This last importation reaches the astonishing figures of 1124 gross or 161,856 single stones. No stronger argument is needed to prove the popularity of the Golconda Gem.

The demand for fancy belts promises this year to be greater than ever in the past. A rich and artistic assortment of these goods is being shown to the trade by J. T. Inman & Co., Attleboro, Mass. Especially noteworthy are the beautiful patterns of one inch belts made in a variety of styles of gold and silver galloon braid as well as in silk. The mountings of silver and gilt are in keeping with the general excellence of these goods and are unsurpassed for beauty of design and elegance of finish.

Pittsburgh.

The sheriff is in possession of the store of Danziger & Co. on executions aggregating \$49,000.

G. B. Barrett recently invested \$136,000 in the purchase of the building now occupied by R. G. Campbell & Co., Fifth Ave.

W. Warren Wattles, formerly of Wattles & Sheaffer, is a candidate for common council, 20th ward, on the Citizens' Municipal ticket.

Bernard E. Arons left last week for a trip which includes Buffalo, Albany, New York, whence he will go to Florida, remaining until Feb. 1.

Visiting jewelers in the city last week were: J. W. Caler, Beaver; B. Neville, Dawson; P. J. Mauson, Jeannette; George V. Brady, Washington; F. H. Marshall, Derry; George Eckert, Jeannette.

Albert S. Weber, a popular young man of the South Side, died on New Year's day. He was the son of Mary E. and the late Charles G. Weber, who was well-known on the South Side as a jeweler, founding the present jewelry firm of Charles G. Weber's Sons, of which Albert was a member.

Arthur R. Patten, watchmaker employed by B. E. Arons, was arrested Saturday last, charged with committing a forgery at Rockville, Conn., 10 months ago. Supt. Roger O'Mara received a telegram to look out for a man of Patten's appearance, and he was found in the store, working under the name of A. H. Miner. Patten says he is innocent, but was taken to Tolland County, Conn.

H. M. Rich & Co., jewelers' auctioneers, Boston, Mass., opened the new year with sales for A. H. Wright, Southbridge, Mass., E. White, Rutland, Vt., and J. K. Williamson, Rome, Ga.

Suit of Gorham Manufacturing Co. Against Watson, Newell Co.

ATTLEBORO, Mass., Jan. 4.—It is now expected that the preliminary hearing in the suit recently brought by the Gorham Mfg. Co., Providence, against Watson, Newell Co., Attleboro, will occur in the near future. The case will be prosecuted in the United States Circuit Court of the district of Massachusetts. This suit is for an alleged infringement of the Gorham Mfg. Co.'s design patent obtained in the year 1893, covering the well known pattern called the "Luxembourg," of which, it is said, some 50,000 dozen have been sold.

The infringement is claimed by the plaintiffs to be particularly harmful because of the fact that the product of the defendants has been largely sold to department stores throughout the country. The Gorham Mfg. Co. do not sell to department stores, and do not care to have these stores handle goods resembling those designed and manufactured by them. It is alleged that Watson, Newell Co.'s design is an infringement bearing a close resemblance to the "Luxembourg" both in general appearance and detail.

Additional Confessions of Judgment by Robert Sturges.

BIRMINGHAM, Ala., Jan. 3.—The following additional judgments have been confessed by Robert Sturges, whose place was taken in charge by the sheriff last week: Meriden Silver Plate Co., \$205; Haviland & Abbot, \$50; Meriden Cutlery Co., \$73; A. Wolff, \$250; Abram French & Co., \$565; Joseph Mehmert, \$394; F. M. Sproehne & Co., \$81; James Allan & Co., \$255; George Boehm, \$428; John Holland Gold Pen Co., \$95; George W. Quarles & Co., \$313; Hirshburg Bros. & Co., \$164.

Syracuse.

Wm. Farren, Savannah, was in town last week replenishing stock.

Arthur Lape, Simpson, Hall, Miller & Co.; James A. Cheney, Ludwig Nissen & Co.; Henry Jacobson, Jacobson Bros., and C. B. Lawton, Dennison Mfg. Co.; were noticed in Syracuse the past week.

E. S. Orton, who has for a number of years conducted a jewelry store in Canastota and has been closing out his stock for several weeks past, closed up his business entirely Saturday, Dec. 28. The goods on hand were turned over to his creditors in Canastota. The business has been conducted in the name of his wife, J. F. Orton.

William Huger, formerly of Huger Mfg. Co., and J. George Schwarzkopf, formerly with Bippart & Co., have formed a partnership under the firm name of Huger & Schwarzkopf, and have started a factory at 211 and 213 Mulberry St., Newark, N. J. Mr. Schwarzkopf, who for six years represented Bippart & Co., will visit the trade in general with a new and extended line of staples and novelties.

Trade Gossip.

This year more than ever before are Bawo & Dotter making a specialty of those novelties in imported cut glass used by silver-smiths for mounting with sterling silver. The articles shown at their warerooms, 26-32 Barclay St., New York, are from Gablonz, Bohemia and consist principally of small scent bottles, vinaigrettes, salve and puff boxes, flasks and pieces of like character. The most noticeable feature of this line is its extent of variety; for instance among the scent and smelling salts bottles will be found every size from the petite vial to carry in the gloves, a new piece to this market, to the large bottles for the toilet table; and most of these sizes appear in many different shapes and styles. The flasks also have an extensive range from the dainty ladies' size to the largest Kentuckian variety, and the same may be said of the powder, pomade, salve and puff boxes, the mucilage bottles, ink wells and the remainder of the articles of the line. Not only does each article mentioned come in all sizes and styles, but almost all of them appear in about 25 different cuttings. The predominating new shape is the heart, which is cleverly applied to the entire line.

That well known firm, Green Bros., importers and jobbers of watch materials, tools and jewelers' supplies, formerly located at 11 Maiden Lane, New York, have been forced by their needs for more room to remove to No. 6, in the same street. In their new quarters they will be able to improve on their already almost perfect system for the prompt filling of mail orders. They have always made this a special feature of their business and well deserve the great success which has crowned their efforts to attain the highest degree of accuracy and promptness in this department. Jewelers and watchmakers visiting New York should not fail to call upon Green Bros. and inspect the stock of supplies, tools, etc., which they are now in position to show to advantage in their extensive show room. This stock is complete and new goods are being constantly added.

One of the busiest of New York's many factories is that of the Standard Cut Glass Co., 545 to 549 W. 22d St. The demand for their product has been so great that they expect soon to move to new and larger quarters, so that they may more easily keep up with their orders. The excellent quality of the product of the Standard Cut Glass Co. places this concern in the front rank of American cut glass manufacturers. They use only the finest quality of glass and employ the most skilled workmen. Their designs are artistic, as may be seen by referring to the illustrations of two of their latest patents in THE CIRCULAR, issue of Dec. 18th. The new catalogue soon to be issued by this company will be one of the finest and most complete of its kind ever published.

GUARANTEE OF QUALITY.

**SPRING
LINES**

**NOW
READY.**

**LEATHER
GOODS.**

**EBONY
GOODS.**

**IVORY
TOILET
GOODS.**

**TORTOISE
SHELL
GOODS.**

**WE HAVE PRODUCED FOR
THE SEASON AN EX-
TENSIVE LINE OF FINE**



**STERLING
SILVER
NOVELTIES**

**IN ORIGINAL, ARTISTIC DE-
SIGNS AND OF THE HIGHEST
CLASS OF WORKMANSHIP.**

**DEITSCH
BROS.,**

7 E. 17TH ST.

N. Y.

JEWELERS' ART STATIONERY.

NOTES ON AND FASHIONS IN FINE CORRESPONDENCE AND INVITATION PAPERS, WEDDING AND VISITING CARDS, NOVELTIES, ETC.

Among the Art Stationery Manufacturers.

"Wedding Etiquette" is the title borne by a 16-page booklet recently issued by the Whiting Paper Co., 150 Duane St., New York. It is one of the daintiest specimens of the printers' art that we have ever seen. Printed on fine cream laid paper with a liberal allowance of marginal space, the body of the book is held in a delicate blue cover by a bow of crimson silk. The cover design is a most artistic specimen of the popular poster style of decoration and is printed in two colors, a rich red and a deep blue. The design is by W. H. Bradley. Two inside title pages are also ornamented with illustrations in the poster style, showing graceful girls in the act of addressing and posting invitations. "Wedding Etiquette" contains detailed information as to the latest correct styles and methods pertaining to the printing and issuing of wedding invitations, and is sure to prove of use to all people interested in such matters. The Whiting Paper Co. will gladly supply these booklets to jewelers for distribution to their customers.

For fashionable correspondence there is no paper more suitable than a good bond. It is artistic in appearance, is strong and light, and its surface is an agreeable one upon which to write. In Old Hampden Bond, the Parsons & Greene Co., 18 Murray St., New York, have a paper of distinctly good quality and fine finish, which they are in position to market at very reasonable prices. It is made in white, cream, azure, buff, rose, green and lavender, all very pretty tints. The Parsons & Greene Co. furnish these goods in a large variety of sizes with envelopes to match, and supply them neatly boxed, 100 in a box. Those who desire a paper of this kind, but of a still better quality, will find Parson's Treasury Folio and Parson's Bond desirable. They are made in about 50 styles, comprising all the latest tints and a number of different weights and finishes. No more elegant papers than these have ever been shown to the trade.

The Parsons' Horological School, in the old Peoria watch factory, Peoria, Ill., is building a new wing, 50x120 feet.

New Jewelry Stores.

A. Watt, Hixton, Minn.
E. D. Carter, Laramie, Wyo.
G. L. Marsh, Plattsburg, Mo.
Duane G. Berry, Carthage, Ill.
C. M. Shively, Berlin Center, O.
W. H. M. Freeman, Jr., Coatesville, Pa.

Mr. Feil, employed for the last 15 years by David P. Smyth, Wilmington, Del., has opened a work bench next door in Davis' stationery store for the present.

Will T. Brown has formed a partnership with C. A. Stevens, under the firm name of Stevens & Brown, and they will conduct a jewelry and book store in Nickerson, Kan.

Louis L. Gregory, for several years with R. S. Gardner, Derby, Conn., in company with Wm. G. Taylor, designer and engraver with the Derby Silver Co., will open a jewelry store in the new Alling building, Elizabeth St., Derby.

Robert Kopp, constable, has seized and taken into execution all the right, title, claim, interest and estate at law and equity of the Voight Mfg. Jewelry Co., Washington, D. C., and will on Jan. 13th, 1896, sell at public auction all the stock and fixtures of said firm located at 713 7th St., N. W.

Fine Stationery and Wedding Invitations.

The Holiday season being over, the time is ripe to consider the advisability of adding stationery to your jewelry business. The leading jewelers of the country carry Fine Stationery, and cater for Engraved Cards and Wedding Invitation work. In fact, some think this is the most profitable branch of the business. **Do you carry stationery?** Is it not worth while looking this matter up? The Fine Stationery business is a very profitable adjunct to the jewelry trade; at least the leading jewelers are finding this to be the fact. The Whiting line is the largest manufactured and the best. Why not write for samples and information?



Whiting Paper Company,

Mills,
Holyoke, Mass.

New York Factory and Salesrooms,
148, 150 and 152 Duane St.

The Latest Patents.

ISSUE OF DECEMBER 31, 1895.

552,154. CUFF-BUTTON. WILLIAM G. SUTTON, Winston, N. C. Filed April 30, 1895.



Serial No. 547,677. (No model.)

553,232. WORKMAN'S TIME-RECORDER. WILLARD LE GRAND BUNDY, Binghamton, N. Y., assignor to the Bundy Manufacturing Company, same place. Filed Dec. 8, 1893. Serial No. 493,120. (No model.)

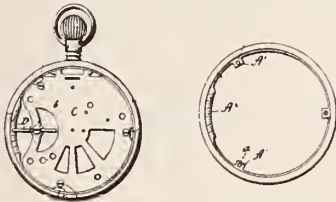
552,298. HAT-FASTENER. CARL N. MOLLER



Chicago, Ill. Filed Sept. 23, 1895. Serial No. 563,453. (No model.)

552,327. LAMP-BURNER. WILLIAM A. PENFIELD, Meriden, Conn., assignor to the Bradley & Hubbard Mfg Co., same place. Filed Feb. 4, 1895. Serial No. 537,208. (No model.)

552,329. WATCHCASE. WILSON E. PORTER,



New Haven, Conn., assignor to the New Haven

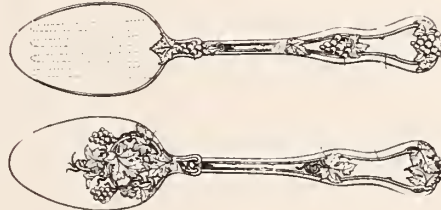
Clock Company, same place. Filed July 9, 1894. Serial No 516,971. (No model.)

DESIGN 25,018. SPOON, &C. ERNEST W. CAMPBELL, Providence, R. I., assignor to the Holmes & Edwards Silver Company, Bridgeport,



Conn.—Filed Nov. 21, 1895. Serial No. 569,741. Term of patent 7 years.

DESIGN 25,019. HANDLE FOR SPOONS, &C. GILBERT L. CROWELL, JR., Arlington, N. J.,



assignor to Dominick & Haff, New York, N. Y.—Filed Oct. 5, 1895. Serial No. 564,812. Term of patent 14 years.

DESIGN 25,020. SPOON OR FORK HANDLE.



DANIEL A. LOESER, Sag Harbor, N. Y.—Filed

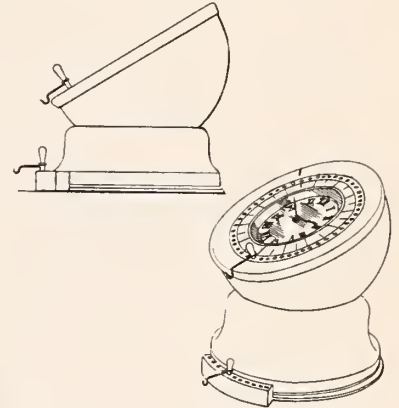
Nov. 30, 1895. Serial No. 570,703. Term of patent 7 years.

DESIGN 25,021. SILVERSMITH'S STOCK. DANIEL A. LOESER, Sag Harbor, N. Y.—Filed



Nov. 30, 1895. Serial No. 570,704. Term of patent 7 years.

DESIGN 25,022. CLOCK-CASE &C. JOHN P.



LUXMORE, Chicago, Ill.—Filed Sept. 7, 1895. Serial No. 561,865. Term of patent 7 years.

TRADEMARK 27,578. CUT-GLASS. THATCHER BROS., Fairhaven, Mass.—Filed Nov. 13, 1895.



Essential feature.—An oval-shaped figure having

It Pays to read a live Trade Paper.
The Jewelers' Circular
IS ONE. \$2.00 a year.

THE STATIONERS' ENGRAVING CO.,
98, 100, 102 NASSAU ST., NEW YORK,

MAKERS OF
WEDDING INVITATIONS, RECEPTION AND VISITING CARDS
of the Best Quality, which are offered to Stationers of recognized standing and reputation only
Avoid Dry-goods Store Competition by always ordering those bearing our registered trade mark "SILVER WHITE."

Exclusive Papers for Jewelers.



We are manufacturers of **HIGH GRADE STATIONERY** for the most critical trade.

The most extensive and complete assortment of Sizes, Styles, Qualities, etc, including numerous Specialties.

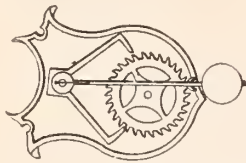
Product universally conceded to be the Highest Standard known for excellence in quality, workmanship and style.

When in search of the Best Goods at reasonable prices, address,

PARSONS & GREENE Co.,
MANUFACTURING STATIONERS,
18 MURRAY ST., NEW YORK.

rectangular projections extending from its ends, with a border-line around the edge thereof in color. Used since August, 1894.

TRADEMARK 27,579. CLOCKS AND PARTS THEREOF. BAWO & DOTTER, New York, N. Y. Filed July 19, 1895.



Essential feature.—A representation of an escapement delineated upon the surface of a shield. Used since June 19, 1895.

TRADEMARK 27,580. MAGIC LANTERNS, STEREOPTICONS, AND SIMILAR GOODS. J. B. COLT & Co., New York, N. Y. Filed Dec. 9, 1895.

CRITERION

Essential feature.—The word "CRITERION." Used since April, 1893.

Government Medals to Veterans of the Civil War.

WASHINGTON, D. C., Jan. 2.—A bill has been introduced in the House of Representatives by Mr. Erdman, for the purpose of authorizing the Secretary of War to pro-

cure medals for Pennsylvania soldiers who were first to arrive on April 18, 1861, for the defense of the city of Washington. The appropriation asked for is \$500.

A bill has been introduced by Representative Bingham, of New York, asking that \$5,000 be appropriated for the purpose of presenting medals of honor to the militia and volunteer troops of the several States who volunteered their services for the defense of the States of Maryland and Pennsylvania in the year 1863, prior to and after the battle of Gettysburgh, Penn.

Awards at the Mechanics' Fair, Boston, Mass.

BOSTON, Mass., Jan. 1.—Two classes of gold medals were awarded at the Mechanics' Fair, one for artistic and structural merit of exhibits, and the other for the intrinsic merits of the things shown. Of the first class six gold medals were awarded which are numbered according to merit. A. J. Lloyd & Co., optical goods, were 3, and Dennison Mfg. Co., were 6.

Gold medal for exhibit, Andrew J. Lloyd & Co.; silver medal, Dennison Mfg. Co.; special diplomas, affirming former award of gold medal, Automatic Time Stamp & Register Co., Faneuil Watch Tool Co.

Seasonable Jewelry and Silver Fashions.

A LADY'S RAMBLES AMONG THE JEWELERS.

Designed especially for woman's convenience are the silver tea boxes, with compartments for two kinds of tea.

*

The opal is to be the gem *par excellence* during 1896, but it will be in collaboration with the diamond.

*

Numbered with articles conspicuous during the holiday season and likely to please for all time to come, are handsome cabinet pieces in Dutch silver.

*

Amber is a pleasing feature of some of the new match boxes and cigarette holders; the gold mounting throws into prominence the beauty of the substance.

*

Long neck chains simulating historic models are in green and blue enamel and united by pearls.

*

High church girls have an unusually wide field for selection in rosaries, which are represented, not only in the precious metals, but all the fancy woods.

*

Great popularity may be prophesied for the beautiful examples of tortoise shell and silver work, which occupied a conspicuous place among the holiday goods.

*

Among novelties are scent bottles of crystal, with enrichment *à-la-cameo* style in white opaque figures.

*

Long neck chains simulating historic models are in green and blue enamel, united by pearls.

*

Molasses jugs of cut glass are distinctly improved as regards form; these show flaring mouths with ornamental rims and tops of silver.

*

The revival of that mediæval relic, the chatelaine with its numerous chains and pendants, is an established fact. Perhaps as it combines ornament with utility it will meet with widespread favor.

*

Wreath brooches, harvest moons and other jewelry of a semi-poetical nature afford artistic results in the color treatment of gold.

*

Fancy trifles for the toilet are decorated china pin trays, ebony manicure trays and shell salve boxes.

*

Very beautiful are the comports and vases of Russian enameled glass.

*

The tailor-made girl delights in a chatelaine bag of tan pigskin with enameled silver mounts.

ELSIE BEE.

OPPENHEIMER BROS. & VEITH,

CUTTERS OF DIAMONDS.

DEALERS IN WATCHES,

65 NASSAU STREET (PRESCOTT BUILDING), NEW YORK.

MORRIS PRAGER,
14 MAIDEN LANE,
NEW YORK.

Notice is hereby given that Mr. B. F. Rees has this day withdrawn from our firm. The undersigned continue under same firm name.

MORRIS PRAGER,
A. J. PRAGER.

Jan. 1st, 1896.

MERZOG, GOLDSMITH & FRANK, 14 MAIDEN LANE NEW YORK.

Importers of . . . Manufacturers of . . . Sole Owners . . .
Diamonds and Diamond Mountings and The Popular
Precious Stones. Fine Diamond Jewelry. . . Pivot Earring. . .

Connecticut.

The Meriden Britannia Co. take their regular five years' inventory this month.

The Gilbert Clock Co. reduced their running time from 10 hours to 8, beginning Jan. 2d.

The Bradley & Hubbard Mfg. Co. factory, Meriden, which closed for the holidays, reopened Jan. 6th.

The clock and watch factories of Waterbury resumed operations Jan. 2d, after a vacation of nine days.

The Westfield Silver Plate Co., Thompsonville, resumed work Jan. 6th, after about a week's shut-down.

C. D. Warner, who has been connected with the Standard Electric Time Co., Ansonia, since 1887, has severed his connection with the company.

Dr. S. S. Fuller, who has practiced dentistry in Winsted for the past 30 years, died Jan. 3d. Early in life he was a "Yankee clock peddler" in the south.

General George H. Ford, of New Haven, has just presented every member of the Second company, Governor's Foot Guard, of that city, with a handsome souvenir of the company's late visit to Atlanta. The gift consists of a sterling silver badge in the shape of a Continental hat, from which is suspended a nutmeg.

The funeral services of D. C. Winans, New Haven, were held New Year's Day,

and were attended by a large assemblage of sorrowing friends. There were many beautiful floral designs, one of which was from the New Haven Young Men's Republican Club of which deceased was a member.

Canada and the Provinces.

J. B. Tasker, representing the Canada Smelting & Refining Works, London, Ont., was in Toronto, having just returned from an extended business trip through the Western States, where the company do a large business in buying up jewelers' waste.

Joseph Hasley, Brockville, Ont., died on the 24th ult. Mr. Hasley, who was about 45 years of age, was born in Montreal, but at an early age went, with his parents, to Brockville, where he learned the watch-making and jewelry business. He remained for 30 years in the employ of Thomas B. Steacy, jeweler, of that town, and was an excellent salesman, and thoroughly versed in the trade.

A thoroughly timely article which will have a large sale among patriotic Americans throughout the country is the Monroe Doctrine button just put on the market by Spier & Forsheim, 31 Maiden Lane, New York. The button is of white enamel, and contains a portrait of President James Monroe, with the words "Monroe Doctrine, 1823-1895."

Souvenirs of the Season.

L. H. Keller & Co., importers and manufacturers of jewelers' supplies, 64 Nassau St., New York, have presented their patrons with a monthly calendar for 1896, on a large finely engraved card.

The daily memorandum calendar published annually to the trade by Carter, Sloan & Co., manufacturing jewelers, 15 Maiden Lane, New York, has again made its appearance. This most acceptable 1896 souvenir is similar to its predecessors.

One of the neatest souvenirs of the season was a very pretty Xmas and New Year card containing a calendar, a list of legal holidays and postage information. It was presented by Curran Bros., jewelers, New Lexington, O., to their patrons.

Herman F. Onnen, New Orleans, La., is asking for an extension of six, twelve and eighteen months.

Alexander J. Comrie, jewelers' auctioneer, 122 John St., New York, has just completed a sale for Carl Petersen, 7th St., Washington, D. C. Mr. Petersen desired to raise money to liquidate his indebtedness and he fully succeeded both in obtaining the amount needed and in selling off nearly his entire stock. On Jan. 9th Mr. Comrie will begin a sale for J. Karr, 945 Pa. Ave., Washington, who will retire from the jewelry business.

R. & M. FRIEDLANDER
WHOLESALE JEWELER
 30 Maiden Lane
 NEW YORK

SEND BUSINESS CARD FOR MONARCH NEW CATALOGUE NO. 52 NOW READY.

AIKIN, LAMBERT & CO.,

MANUFACTURERS AND EXPORTERS OF . . . **Fine Gold Pens, = Holders, = Pencils, = Picks**
 AND NOVELTIES IN GOLD, SILVER AND PLATE.

Having increased the size of our factory we are prepared to make larger quantities of goods than ever. Every pen carefully tested and fully warranted.

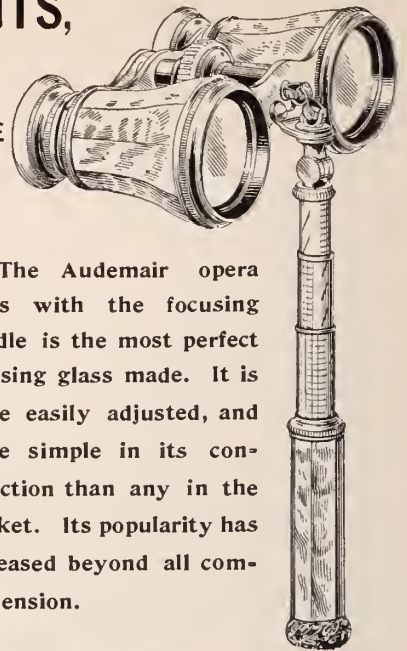
CHICAGO BRANCH: 103 State Street,
 S. N. JENKINS, Manager.

GENERAL AGENTS FOR
 PAUL E. WIRT FOUNTAIN PENS.

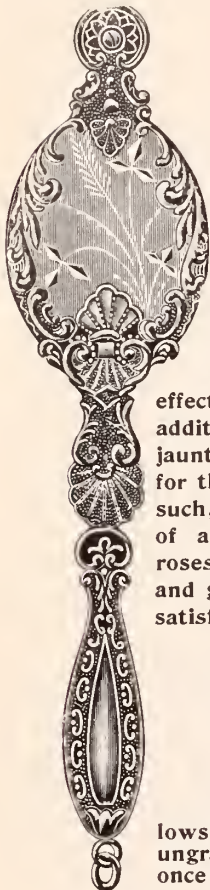
19 Maiden Lane, New York.

FOR SPECIAL HOLIDAY PRESENTS,

LORGNETTES, OPERA GLASS HOLDERS,
OPERA GLASS WITH NEW FOCUSING ADJUSTMENT. NEW STYLE
OF GOLD SPECTACLES AND EYE GLASSES.



The Audemair opera glass with the focusing handle is the most perfect focusing glass made. It is more easily adjusted, and more simple in its construction than any in the market. Its popularity has increased beyond all comprehension.



The lorgnette so easily carried, so quickly lifted into its place, in itself so graceful and capable of being as effectual as a fan, is a great addition to one's outfit for a jaunt, or one's preparation for theatre or opera. With such, no creeping invasion of age, since youth and roses, equally with wrinkles and gray hair find it such a satisfactory possession.



The NEW has the right of way.
STRONGEST!
LIGHTEST!
HANDSOMEST!
and they will give no trouble.

The OLD has been knocked out. The trouble of broken frame ends with the purchase of **SWELL FRAMES.** A word to the wise is sufficient.



There is really no comfort without a holder to an opera glass. While at a place of amusement it allows the elbow to rest easily on the arm of the chair, fatigue is reduced to a minimum, and an action often ungraceful, and always causing more or less exertion when tight sleeves or wraps are involved, becomes at once graceful and elegant. These are made in all varieties of metal and pearl.

Special Attention Given to Prescription Work. All Done on the Premises.

Spencer Optical Manufacturing Company, 15 Maiden Lane, NEW YORK, N. Y.

We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.



16 JOHN ST NEW YORK



HERMAN KOHLBUSCH, SR.
Established 1859
Manufacturer of
FINE BALANCES
AND WEIGHTS for
every purpose
where accuracy is
required. 69 Nassau
Street, cor.
Malden La. N. Y.
Repairs (any make)
promptly made.

PIZZLE RINGS
MADE BY HASKELL
HENRY C. HASKELL,
John St., New York.

Send For New Price List.



A 1 MUSLIN BUFFS.

Sample sent prepaid on request.
BE SURE to give size of buff and center hole.

WILLIAMSVILLE MFG. CO.,
18 South Water St., PROVIDENCE, R. I.
MILLS: WILLIAMSVILLE, KILLINGLY, CONN.

H. M. RICH & CO.,
Jewelry - Auctioneers,
21 School Street,
BOSTON, MASS.

No jeweler or watch repairer should be without a copy of "WORKSHOP NOTES," a new and very useful book for the workshop. Send for circular containing a complete index of the book, and judge of its merits for yourself.

OPTICAL DEPARTMENT.

Ocular Refraction.

AS RELATES TO THE CORRECTION OF VISUAL DEFECTS*

BY R. H. KNOWLES, M. D.

NOTE—The purpose of this series of articles is to give to the student without his having had any previous technical education, a clear and practical course of instruction in optics with its application to the fitting of glasses. The Correspondence Column is open to all readers of THE JEWELERS' CIRCULAR. All questions asked will be fully answered.

XXIII.

(Commenced Feb. 27, 1895.)

CHAPTER V.

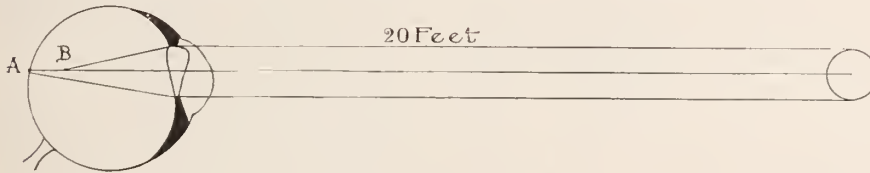
AMETROPIA—(CONTINUED.)

IRRREGULAR or Lenticular Astigmatism is that form or variety of astigmatism in which rays of light from a point will not meet at a point after passing through the dioptric media, because the crystalline

demonstrated at the distance or at the time when the lens is supposed to be in the state of rest. The word *Static* is derived from a Latin verb meaning to stand, or to rest, and is the opposite in meaning to *Dynamic*.

Dynamic Astigmatism is a term which applies to Irregular Astigmatism at the term when the muscle of accommodation is in a state of activity for the near point, as a misshapen lens will become more irregular in shape when the ciliary body is brought into-play, while the patient is reading or occupied at work for the near point.

The word *Dynamic* is derived from the Greek and means force or power and is the opposite in meaning to the term *Static*. The term is applicable to this state or condition as it applies to the crystalline lens when the muscle of accommodation is brought into its greatest exercise for the



STATIC ASTIGMATISM.

A.—THE LOWER RAY OF LIGHT IN THE VERTICAL MERIDIAN; B.—THE UPPER RAY OF LIGHT IN THE VERTICAL MERIDIAN.

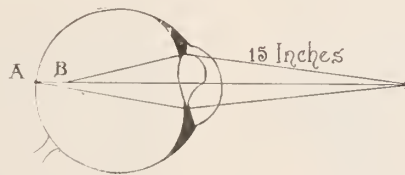
lens is misshapen. The term, as generally employed, may also apply to the other transparent portions of the eye as well; that is, if the cornea or the lens is of an irregular shape, or even if the vitreous humors become fluid, thereby precipitating the heavier portions.

Whenever Irregular Astigmatism occurs

near point; it therefore renders the lens more misshapen than it would be at the distant point.

These two varieties differ only in degree and hold the same relation to each other as the distance and near point do in irregular astigmatism only.

(To be continued.)



DYNAMIC ASTIGMATISM.

A.—THE LOWER RAY OF LIGHT IN THE VERTICAL MERIDIAN; B.—THE UPPER RAY OF LIGHT IN THE VERTICAL MERIDIAN.

in relation to the cornea, it will be caused by an old pit or scar due to a previous ulcer; but, generally speaking, Irregular or Lenticular Astigmatism applies to a misshapen crystalline lens; and for the purposes of teaching, we will confine our statements to this variety. For the convenience of study we have subdivided the subject under two divisions.

Irregular or Lenticular Astigmatism. { (a) Static.
(b) Dynamic.

Static Astigmatism is that form of Irregular Astigmatism in which the crystalline lens is misshapen and this fact is

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tively, that it is not considered necessary to more than mention their use. A thorough understanding of the subjects which require the employment of these instruments is the proper method for obtaining an understanding of the instruments, instrumentation being always considered of secondary importance.

Among the Optical Goods Manufacturers.

The works of the Winsted Optical Co., West Winsted, Conn., closed down Dec. 27th, for four weeks.

Articles of incorporation of the American Optical Co., of St. Louis, Mo., were filed recently. The capital stock is \$50,000. William H. Ruby has 300 shares and Samuel Werner 199 shares.

The January class of the Spencer Optical Institute will commence on the 14th inst. instead of the first Tuesday of the month, as is usual. About a dozen scholars have already joined.

The trade are having good sales of the Geneva Grip Eyelasses, made by the Geneva Optical Co., 67-69 Washington St., Chicago, Ill. The construction of these eyeglasses is such that they can be adjusted to perfectly conform to the anatomy of any nose, no matter what may be its shape. The company furnish samples and price list upon application.

The E. Kirstein's Sons Co., Rochester, N. Y., say that, having tried at much expense the experiment of giving their customers service through a New York office, they find their old patrons still preferring to do business direct with the home department. With their well equipped workshop employing only skilled labor, they are placed in a position to execute orders for special frames, lenses, etc., without delay, and as Rochester is centrally located and has excellent postal facilities, the company hope to give better service on direct orders than is possible if such orders are received through a branch office. Under these circumstances their New York office has been closed and all future business will be transacted through the Rochester house.

The Julius King Optical Co.'s force of travelers has been increased by three well known veterans in the optical trade. S. Lee Weaver, who has arranged to represent this company, will cover his old territory in New York and Pennsylvania; A. Marshuetz, who has been visiting the west for the past 14 years, will now continue to see his customers in the interests of the Julius King Optical Co.; Geo. A. Griffen, late manager of the New York office of a Rochester house, will take charge of the Julius King Optical Co.'s customers in the vicinity of the Metropolis. Of their old force, who are about to start out, Ed. J. Mayer will visit the south, Jno. P. Ryan will cover Indiana, Michigan and Illinois, and Rodney Pierce, Ohio, Kentucky and West Virginia, while F. A. Braddock will go through New England.

Optical Correspondence.

I write for information concerning works relating to the instruments used in refraction work. Are there books concerning the use of the trial-case, ophthalmoscope, ophthalmometer and the phorometer?

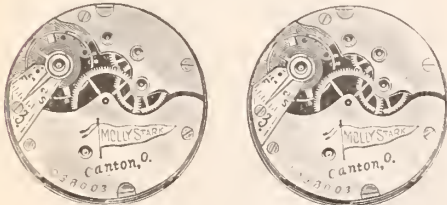
J. B. G.

ANSWER:—There are no works which separately treat upon the subjects enumerated above, although nearly all of the textbooks which consider the errors of refraction have something to say about the several instruments which are used. Harttridge, in his "Ophthalmoscope," throws the best light upon that instrument. The other instruments are so simple, compara-

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...THE...
"MOLLY STARK"

"400" GILT.

NOW READY FOR DELIVERY.



WHY WE CALL THIS MOVEMENT
"MOLLY STARK."

About the battle of Bennington we all know Our fathers have told us: so have more eminent historians. "Those red coats are ours to-day or Molly Stark's a widow," said the stalwart Scotch-Irishman from New Hampshire, Brigadier General John Stark, who was in command of the American forces.

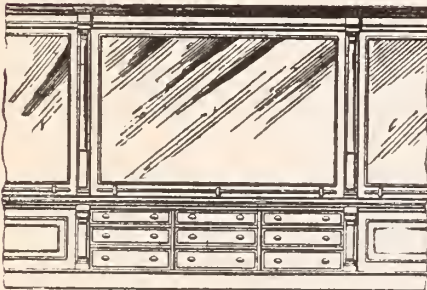
Hampden Watch Co.,
CANTON, OHIO.

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The Key to the Study of Refraction.
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189 Broadway, NEW YORK.

Care of JEWELERS' CIRCULAR.

Workshop Notes.

Whitening Ivory.—Throw a small piece first with moist, pulverized pumice stone, and strain the water. Then boil the ivory article in it until it becomes white.

Polishing Ivory.—To polish ivory, rub it then polish it with a soft rag or chamois, with a mixture of olive oil and Spanish white.

Rusty Screw.—To loosen a rusty screw, it is sufficient to heat its head. Red-heat a rod of iron flat at one end and apply it two or three minutes to the head of the rusted screw. This can then be withdrawn as easily as when just put in.

Bronzing Brass.—The articles are first carefully cleaned and then steeped overnight into a moderately diluted solution of two parts crystalized verdigris and one part sal ammoniac in six parts vinegar. They are washed with water next day and varnished.

Cleaning and Burnishing Powder.—Mix one or two ounces of white chalk, two ounces pipeclay, two ounces white lead, one to two ounces carbonate of magnesium, and color with one or two ounces finest rouge. This mixture is excellent especially for silver articles.

Cleaning Gilt Bronze.—Take to pieces the article to be cleaned; enter all the pieces into a lye of wood ashes or potash; boil for 15 minutes; take out and dry the pieces, then enter them into the following bath: Water, 300 grams, nitric acid, 220 grams, sulphate of aluminum, 14 grams.

Restoring Nickel Movements.—Mix 50 parts rectified spirits of wine, one part sulphuric acid, and one part nitric acid. Immerse the pieces to be restored in this mixture for 10 to 15 seconds, then plunge them into clear water and next into rectified spirits of wine. Dry with a fine linen rag or in sawdust.

Coloring Marble.—A solution of nitrate of silver colors marble black; of verdigris, applied hot, green; of carmine, applied hot, red; pimento, dissolved in ammonia, yellow; sulphate of copper, blue; a solution of fuchsine, purple. The marble must first be heated before the solution is applied, so as to prepare its pores and to render them proper to absorb the coloring matter.

Shellac Varnish.—Coarsely powdered shellac is poured into a glass bottle which can be closed tightly, with four to five fold the quantity of alcohol, and set for one week in a moderately warm place, shaking it frequently. It is then left to clarify for a few days and strained through a fine cloth. The filtered portion is left to settle for a few days and then again filtered through filtering paper in a cool room.

Silver Wire.—In the drawing of very fine wire, the silver, after passing a few times through the draw plate, requires annealing, as its fibers become so condensed and

hardened that it is impossible to repeat the operation without some risk of the wire breaking. For fine wire the annealing is repeated five or six times during its passage through the draw plate; for stouter kinds the annealing need not be so frequent.

Oiling Balance Pivots.—When the drop of oil is introduced into the oil-cup of the balance pivot-hole, insert a very fine peg-wood point, so as to cause the descent of the oil; a small additional quantity may then be applied. When this precaution is not taken, it frequently happens that in inserting the balance pivot its conical shoulder draws away some of the acid, and there is a deficiency both in the hole and on the end-stone.

Using Cutters.—When cutters are used with steel they must be driven at a less velocity than when cutting brass, and it is better to make the cutters for steel of small diameter (about half an inch). They are more easily made and are less distorted in the hardening. The velocity should diminish as the diameter increases; for too great a velocity, especially when the diameter is great, will dull the cutter and soften it, owing to the heat produced.

Oiling Barrel.—It is not enough to apply oil to the coils of the springs; some must also be placed on the bottom of the barrel. Before putting on the cover, moisten the shoulder of the arbor nut that comes in contact with it with oil; by doing so, when oil is applied to the pivot, after the cover is in its place, this oil will be retained at the center of the boss in the cover. Moreover it will not then be drawn away by the finger pieces passing from this to the star wheel.

Paper for Silver.—Silver and other bright metals turn black when exposed to the air of our cities, which is generally charged with sulphurous gases. A scientist recommends to wrap silver in paper prepared as follows: Dissolve 6 parts of caustic soda in a quantity of water sufficient to mark 20° B.; then boil this solution for one hour with 4 parts oxide of zinc, and dilute the fluid to 10° B. Into this steep the paper or fabric for wrapping silver-ware.

Cement for Dial.—The *Journ. d. Gold-sehm.* recommends a cement for repairing an enamel dial to be prepared as follows: 2½ parts by weight of damar resin and 2½ parts copal, in pieces of as little color as possible, are rubbed into a fine powder; two parts Venetian turpentine and sufficient alcohol are added that the whole forms a thick paste. Into this are next incorporated three parts finest zinc white. The mass now has the consistency of oil paint, white with a tinge into yellow; this is dyed with an addition of a trace of Prussian blue. The whole is then carefully heated, whereby the alcohol evaporates, and finally a melted mass remains, which is left to get cold and stored for use. When employing this cement the cracked places of the dial must be heated.

Annealing Steel.—Parts of steel used as matrices and draw plates, are generally very hard, and difficult to be worked with drill, file, or graver. To anneal them, they are red-heated, but the error of this process is that they become cold too quickly. A very soft material is obtained by the following process. The pieces are laid into an iron box or useless crucible together with pulverized charcoal, and covered with a thick layer of charcoal. After the steel has been heated properly, the receptacle is placed in a warm place, and left to cool slowly; best is a period of 12 hours and even longer. After this treatment the steel is readily worked, and the outside layer has become soft. Should there be no charcoal on hand, the operator may readily help himself by heating sawdust in a covered crucible.

The Test for Diamond.—A Geneva scientist recently discovered that he could with a small aluminium stick write and sketch upon glass moistened with water. The strokes produced thereby are of a handsome silvery color and resist the influence of chemical agents and temperature. The same method can also be used with other material containing combinations of silicic acid—porcelain, enamel, emerald, topaz, and, it is obvious, also strass or paste diamonds, as these invariably contain silicic acid. No such influence is exerted upon a genuine diamond, as this simply consists of carbon. This discovery, therefore, is a sure test for recognizing the real diamond. It is simply necessary to moisten the stone under examination, and to then make strokes on it with an aluminum point. If the stroke becomes glossy, the stone is paste.

Springing.

THERE is probably no one thing neglected about watches in country jewelry stores as much as replacing mainsprings.

The mainspring is what supplies the motive power, and the very best that can be got is poor enough. First, a mainspring requires to be hardened enough so it will not set or kink in places, and it must not be too hard or it is liable to break. It must also be perfectly finished on both sides and edges to obtain good results. It is a well known fact that a wide, thin spring will run a watch at a more uniform rate than a narrow thick one. From 3 to 2 thick, Dennison gauge, is thick enough to run an 18 size watch, providing it is in order; otherwise, 5 to 3 for 16-size, 6 to 4 for 6 and 8-size. Too strong springs are to be avoided in all cases. They not only fill the barrel too full, which prevents a free action, but are more liable to break. The catch on a spring is of more importance. The T brace is the most common in use and by far the worst, in my opinion. The barrel head is liable to turn when the spring is wound up and break off the lower end of the T brace. The old style Waltham or Elgin is the true principle. Have a good barrel catch, undercut on the inside so the spring will not slip off, and be sure to countersink the hole in the spring from the inside, so it will draw firmly down on the barrel catch. These things are sadly neglected to-day, which causes no end of trouble, even in perfectly new watches.

The projection on the spring that sticks through the barrel head on an Elgin watch not only prevents it from unhooking, but keeps the coils spread more uniform while winding or running down. A main-

spring with a T brace will throw out to one side when in action, at least twice as much as one with the old style catch, which makes just so much more friction and loss of power. A mainspring should be just as wide as the barrel will take and not bind on the edges, and in no case should it be strong enough to cause the balance to vibrate more than two-thirds of a circle when fully wound. A graduated spring is conceded to be the proper thing.

Putting Jewels in Setting.—Chuck the setting in the lathe, cut away for a neck to pass through the plates, leaving a shoulder that fits tightly in the sinks, cut back the shoulder enough to obtain the right end shake, then with the point of a sewing-needle dot the setting even with the plate; cut off setting with swing or slide rest to the dot; replace the jewel into the plate and put in one screw to keep the setting from turning around. Now countersink the other hole for the screw-head with a cutter in the lathe, made with a point to pass inside of the thread for the screw, and leave two cutting edges the size of the screw-head. Run the cutter and bring the plate up very gently with a screw tail-stock, if you have one, until the countersink is deep enough to take the screw-head. Countersink for the other screw spot with a countersink or sharp point which way the setting fits in the plates. Chuck the setting into the lathe again, strip from the inside of the setting with a graver polished very fine with Vienna lime and alcohol on a box-wood block, cut away nearly to the sinks for the jewel screws; polish with peg wood and lime. Polish the tops of the settings on an agate or jasper polishing stone, and screw in plate.

ESTABLISHED HALF A CENTURY.

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FIRE & BURGLAR
SAFES

HAVE MANY PATENTED IMPROVEMENTS NOT FOUND IN OTHER MAKES THAT WILL WELL REPAY AN INVESTIGATION BY THOSE WHO DESIRE TO SECURE THE BEST SAFE
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Regina Music Boxes.



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Remember that there is no Music Box on the market that can compare with the Regina in quality and volume of tone, and durability of construction.

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Manufacturers of Gold, Silver and Roll Plate Chains and Jewelry.



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AT THE OBSERVATORY OF GENEVA, OUT OF TEN MOVEMENTS (*CONSECUTIVE NUMBERS*;) THE

CHAS. MEYLEN WATCHES



OBTAINED
4 MEDALS
AND
6 DIPLOMAS.



MATHEY BROS., MATHEZ & CO.,

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PLAIN AND COMPLICATED WATCHES.

JUST RECEIVED FOR THE **HOLIDAYS** AN EXTENSIVE LINE OF FINE

ENAMELED AND DIAMOND WATCHES.

AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case ;
THEY Protect from all Ordinary Magnetic Influences.

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Educate
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MADE IN ALL SIZES, OPEN FACE AND HUNTING.
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MANUFACTURED BY

The Newark Watch Case Material Co.

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NEW QUARTERS.
Come and see us.

ONE TRIAL
OF OUR WORK ON REFINING OF ALL
KINDS WILL CONVINCING YOU THAT
OUR RETURNS ARE THE BEST.



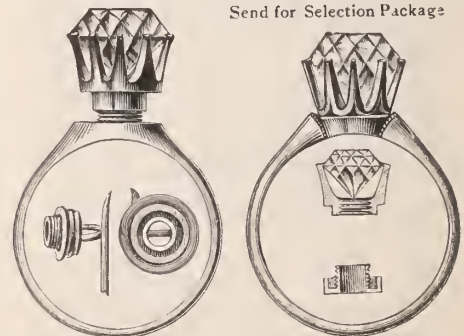
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The Bonner Combination

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Send for Selection Package



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Rogers' Statuette Groups.

THE statuettes of John Rogers, of New York, have had great effect in educating the public in general to a fuller appreciation of genuine art. These delicate and beautiful genre pictures in clay are in harmony with the environment of the rich man's drawing room as well as the poor man's cottage. There is about them something that appeals to the most gracious and benignant human interest. They are poetical, but not mystic. They are not above the average intellect of mankind. To delicacy of detail and subtlety of finish they add the material charm of every-day traditions and events. Their every homeliness is their virtue.

Mr. Rogers is always felicitous in the selection of his subjects. The list of the statuettes includes such homely groups as "A Frolic at the Old Homestead," "Weighing the Baby," "Checkers up at the Farm," "Fetching the Doctor;" love and sentimental scenes as "Priscilla and John Alden," "The Elder's Daughter," "Romeo and Juliet," "Faust and Marguerite," "Coming to the Parson;" war topics, as "The Council of War," "One More Shot," "Union Refugees," "The Returned Volunteer;" theatrical persons and scenes, "Rip Van Winkle at Home," "Rip Van Winkle on the Mountain," "Rip Van Winkle Returned," "Fighting Bob," "The Shaughran and Tatters;" humorous groups as "Politics," "A Matter of Opinions," "Playing Doctor," "School Days;" Shakespearian scenes, "Is it so nom-

inated in the bond?" from the Merchant of Venice, "Ha! I like not that!" from Othello; and other characters, scenes and groups in which may be read the eloquent lines of human nature revealed in an intelligent and sweet aspect.



"WHY DON'T YOU SPEAK FOR YOURSELF, JOHN?"

COPYRIGHT BY JOHN ROGERS.

These statuettes are admirably adapted to form a part of the stock of the jeweler who handles art pottery and bric-à-brac. They are sold by the Rogers Statuette Co., 440 Pearl St., New York.

The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

AMONG the most delicately beautiful productions in the pottery market are the Crown Pairpoint and Crown Milano pieces in Delft style, of the Pairpoint Mfg. Co. At the company's salesrooms, 46 Murray St., New York, are to be found many new vases and pitchers which have all the charms of the Delft style and colorings, but whose beauty is augmented by the more delicate workmanship of the American artists employed by this company, and by the graceful shapes of the pieces themselves.

GLAENZER FRÈRES & RHEINBOLDT'S SPRING LINES.

HENRY A. MEYER has returned from Europe after completing arrangements for the Spring lines of bronzes, clocks, fine art pottery, etc., which Glaenger Frères & Rheinboldt, 80 Chambers St., New York, will show to the trade by Feb. 1st. A line which this firm will carry for the first time is marble statuary, the assortment of which will include all the latest and most prominent subjects, figures, groups and busts sculptured in Carrara and Castellina marbles.

L. STRAUS & SONS
IMPORT SAMPLES.

L. STRAUS & SONS have increased their facilities for showing import samples, by the addition of four new floors to those already

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WM. ROGERS M'F'G CO.
HARTFORD, CONN.

The Connoisseur.

(Continued from page 37.)

devoted to this purpose. When it is remembered that this means over 2,000 extra running feet of wall shelving, the extent of the accommodations afforded by the additional room will readily be seen. The increased space was made necessary by unusually large assortments of art pottery and fine china of all descriptions which the firm are now receiving and which will soon be ready for the importing trade. Easy access to all floors of their buildings, 42-48 Warren St., New York, is afforded by the new elevators which have been put in for the accommodation of the firm's patrons.

ATTRACTIVE POTTERY
AND BRIC-A-BRAC.

PROMINENT in the import samples which Levy, Dreyfus & Co., 11 Maiden Lane, New York, are now receiving are the lines of popular priced and medium grade pottery and fancy pieces in china and bric-à-brac. The decorations and workmanship embodied in these goods will, be found to far surpass all former lines of the same grade. These new goods are especially suited for the jewelry trade. Many new styles in Limoges china will also be introduced by this firm.

EMPIRE
CUT GLASS CO.'S
NEW GOODS.

"ORLEANS" is the name of a cutting just introduced by the Empire Cut Glass Co., which

the makers expect will be one of their best selling patterns this Spring. It is a high grade cutting in almost every feature except cost, and has a brilliant and attractive effect. Several new popular priced cuttings have also been brought out by this company which, with the "Orleans" will soon be displayed at the company's warerooms, Para building, 35 Warren St., New York. Many pieces in entirely new shapes, including half a dozen new bowls, will be found in these new lines.

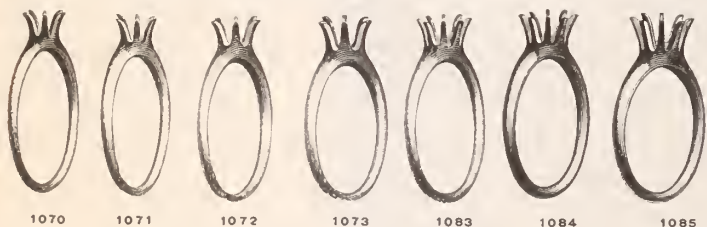
IMPORT SAMPLES
CHAS. FIELD HAVILAND
CHINA.

THE import samples of the Chas.

Field Haviland Limoges china will, within the next two weeks, be shown by Haviland & Abbot, 29 Barclay St., New York, the American agents for this ware. Radical changes in both shapes and decorations are among the noticeable features of the line. The decorations, in many instances, approach the quaint and attractive Empire and old Sèvres styles.

THE RAMBLER.

Preparatory to Easter are prayer books with opal crosses on their kid covers.



We are sending the Retail Trade some cuts of our new "TIFFANY" DIAMOND MOUNTINGS that they will do well to notice.

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Price List of Carborundum Wheels.

ACHESON'S PATENT, February 28th, 1893; February 26th, 1895.

DIAM. "N.	THICKNESS IN INCHES.																MAX. REV.
	1/4	3/8	1/2	5/8	3/4	1	1 1/4	1 1/2	1 3/4	2	2 1/4	2 1/2	2 3/4	3	3 1/2	4	
1	\$.15	\$.15	\$.20	\$.20	\$.20	\$.25	\$.30	\$.30	\$.35	\$.40	\$.40	\$.45	\$.50	\$.50	\$.60	\$.70	1800
1 1/2	.20	.25	.25	.25	.30	.30	.35	.40	.40	.45	.50	.55	.60	.60	.70	.75	1400
2	.20	.30	.30	.30	.35	.40	.45	.50	.55	.60	.60	.65	.70	.75	.85	.90	11000
2 1/2	.25	.35	.40	.45	.50	.55	.65	.70	.80	.90	1.00	1.10	1.20	1.25	1.40	1.50	8800
3	.30	.45	.55	.60	.65	.75	.85	1.00	1.15	1.25	1.40	1.50	1.60	1.75	2.00	2.20	7400
3 1/2	.40	.50	.65	.70	.80	1.00	1.15	1.30	1.45	1.65	1.80	1.95	2.10	2.20	2.55	2.90	6300
4	.50	.60	.75	.85	1.00	1.20	1.40	1.60	1.80	2.00	2.20	2.40	2.60	2.80	3.20	3.60	5500
5	.70	.85	.95	1.15	1.25	1.60	1.95	2.30	2.60	3.00	3.30	3.65	3.95	4.25	4.90	5.55	4400
6	.95	1.10	1.30	1.55	1.75	2.20	2.70	3.15	3.60	4.10	4.55	5.00	5.45	5.90	6.80	7.70	3700
7	1.25	1.45	1.65	1.95	2.30	2.95	3.50	4.15	4.80	5.40	6.00	6.60	7.20	7.80	9.00	10.25	3160
8	1.50	1.70	2.00	2.40	2.80	3.60	4.40	5.20	6.00	6.75	7.55	8.30	9.10	9.90	11.45	13.00	2770
9	1.80	2.10	2.40	2.90	3.35	4.30	5.30	6.25	7.25	8.20	9.15	10.10	11.10	12.05	14.00	15.90	2460
10	2.15	2.50	2.85	3.45	4.00	5.15	6.30	7.45	8.60	9.75	10.90	12.00	13.20	14.35	16.60	18.90	2210
12	2.65	3.10	3.70	4.50	5.25	6.80	8.40	9.95	11.50	13.05	14.60	16.20	17.75	19.30	22.45	25.50	1850
14			5.05	6.05	7.00	9.00	11.00	13.00	15.00	16.95	18.95	20.95	22.95	24.90	28.90	32.80	1580
16					9.10	11.70	14.30	16.85	19.95	22.00	24.55	27.15	29.70	32.30	37.40	42.50	1380
18						14.45	17.70	21.00	24.25	27.50	30.75	34.00	37.25	40.50	47.00	53.50	1230
20							17.50	21.55	25.55	29.60	33.70	37.80	41.90	45.95	50.00	66.00	1100

The wheels are made with a vitrified bond and pressed under hydraulic pressure. Those over three inches in diameter are turned up after firing. The same numbers are used to designate the degrees of fineness, as are used with Emery, and the wheels are made in seven degrees of hardness, marked SSS, SS, S, M, H, HH, HHH, from extremely soft to extremely hard. In ordering, state diameter, thickness, hole, number and hardness.

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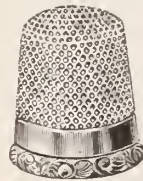
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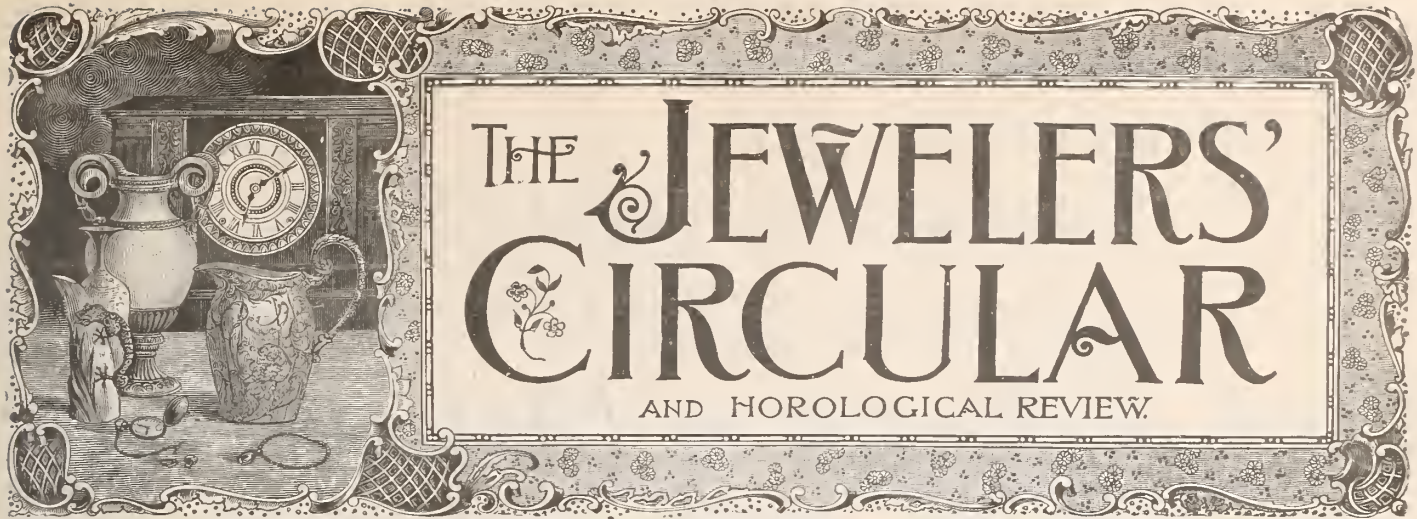
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189 Broadway, New York.

Entered at the Post Office in N. Y. as second-class matter.

VOL. XXXI.

NEW YORK, WEDNESDAY, JAN. 15, 1896.

NO. 24.



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Scissors, large and small, straight and curved, Button-hole, in Silver and some in Gold plate, beautiful designs, and of Henckel's German Steel.



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261/1330 SIZE LARGER.
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HAMILTON WATCH CO., LANCASTER, PA.

Members of A. B. Hall & Caron at Legal War.

WORCESTER, Mass., Jan. 8.—In the Superior Court, last Wednesday, before Judge Braley, there was a hearing upon a bill in equity of Amos B. Hall vs. C. A. Caron and another, William H. Gates, of Worcester, on which the plaintiff ask for the appointment of a receiver for the purpose of winding up the affairs of the firm. The parties agreed upon Robert M. Washburn as receiver and he is made temporary manager of the store, pending the case in court.

The proceedings are the result of a disagreement of the partners. Thursday Judge Braley handed down a decree that the partnership be dissolved, and that the partnership be wound up and that Robert M. Washburn be appointed receiver, and Caron was ordered to deliver forthwith to the receiver the jewelry and books which he took away from the firm's place of business on Front St. on the 25th or 26th of December last. The receiver is directed to wind up the partnership business as quickly as can be done for the best interests of the parties.

The plaintiff alleges in his bill that on Aug. 10th last, the plaintiff and defendant entered into partnership under the firm name of A. B. Hall & Caron, for the purpose of carrying on the sale of jewelry and articles of a like nature at 191 Front St., without limitation of time. Since then the plaintiff says he has contributed \$1,200, and

the defendant \$11, and the assets of the firm now amount to about \$2,500, and the liabilities to about \$1,600.

On the 25th or 26th of December last, the plaintiff alleges, the defendant Caron, without the knowledge or consent of the plaintiff, took into his possession and removed from the store some \$1,800 worth of the best part of the stock in trade, and some \$56 in money, and all the forms and books, and has since kept the same concealed.

Details of the Failure of C. L. Rodig.

CLEVELAND, O., Jan. 8.—C. L. Rodig, 372 Ontario St., has assigned in favor of his creditors. Mr. Rodig gave a mortgage for \$1,900, to his brother, A. W. Rodig, in order to obtain stock to open up with. Among the houses with whom he dealt heavily were Schauweker Bros., this city. They began to feel uneasy about their position and thinking that the mortgage which was given was not legal, they at once began suit for the amount of Rodig's indebtedness to them. Rodig then made an assignment to J. J. McCormick.

Among the creditors are: Keller, Ettlinger & Fink; R., L. & M. Friedlander; H. Z. & H. Oppenheimer, Odenheimer, Zimmermann & Co.; Edward Todd & Co.; Phillip Thoma; L. H. Keller & Co.; Martin Metzger & Co.; Koch, Dreyfus & Co.; Dattelbaum & Friedman; A. F. Towle & Son Co.; Ezra F. Bowman & Co.; Non-Retailing Co.;

Bowler & Burdick Co.; Kent & Stanley Co., and Schauweker Bros.

The case is to be tried on Jan. 11th. The liabilities are \$5,100 and the appraised assets are \$2,800.

Proceedings of the Philadelphia Horological Society.

PHILADELPHIA, Pa., Jan. 8.—The regular monthly meeting of the Philadelphia Horological Society was held in Bank Hall, Broad St. and Columbia Ave., on the evening of Jan. 2d, President Lewis presiding.

After the reading and approval of the minutes of the December meeting, the secretary donated to the society his bill of expenses incurred for books, postage, printing, etc. The thanks of the society were tendered the secretary.

A letter was read from G. Kerth stating that on account of important matters he had been unable to complete his lecture announced for the evening, and regretting the necessity of its postponement to a later date. President Lewis then addressed the meeting at length on the subject of a prize essay contest conducted under the auspices of the society, stating that already a very valuable prize had been proffered for such a purpose and that manufacturers and dealers in tools would probably contribute other handsome prizes.

The subject was discussed by Messrs. Brunner, Hietel, Haschka, Kerth, the secretary and others. It was resolved that a

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"Committee on prize essay contest" be appointed by the president, this committee to consist of five members to take the matter under consideration, and if approved, to make all the required arrangements and rules governing the same, and that they submit a report of their action at the regular meeting in February. The president appointed Messrs. Brunner, chairman, Haschka, Kerth, Moeller and Mursch to constitute this committee.

It was also decided that a committee be named for the securing and selecting of designs for a seal of the society and for other purposes. Messrs. Hamer, chairman, Moeller and Hietel were named to act as such committee.

At the regular meeting in February nominations for officers for the ensuing year will be made, the election taking place in March. At the meeting on Feb. 6th, President Lewis will address the society on "Oils and Oiling in Horology," illustrating his subject with several interesting experiments. The society's first "smoker" will be held on the evening of Feb. 20th, at their rooms.

Watch Oil Manufacturers Raise Their Prices.

NEW BEDFORD, MASS., Jan. 9.—The manufacturers of watch, clock and chronometer oil in this city have united in a compact to control the price of their product. William F. Nye is authority for the statement that nine-tenths of all the horological oil in the world is manufactured in New Bedford by Mr. Nye and the establishment of the late Ezra Kelley. Some years ago the competition led them to reduce the price to damaging figures, and now they desire to raise it again. Another reason for the rise is the scarcity of material during recent years. Therefore Mr. Nye and John Wing, the active manager of the Ezra Kelley business, have agreed on an advance of about 60 per cent., which went into effect Jan. 1st.

Death of a Popular Young Jeweler.

WASHINGTON, D. C., Jan. 9. — Gustav Barthel died on Jan. 5th. He was born in Washington, D. C., on June 4, 1869, and learned the trade of watchmaker in Geneva, Switzerland. Returning to the United States he entered the employ of Harris & Shafer, continuing with them until 1894, when he went into business for himself at 481 Pennsylvania Ave. N. W.

He leaves a wife. He was a member of Arminius Lodge, F. A. M., under whose auspices the funeral was held. The interment was at Prospect Hill Cemetery. Among the floral tributes was a magnificent wreath of roses and violets presented by the former associates of the deceased at Harris & Shafer. The business of the late Mr. Barthel will be carried on by his wife.

R. B. Auger, jeweler, Oshkosh, Wis., and Miss Augusta Thews were united in marriage last week.

The Liabilities of the Rockford Watch Case Co.

ROCKFORD, Ill., Jan. 10.—J. B. Whitehead has filed his bond in the sum of \$22,665, in the county court, as assignee of the Rockford Watch Case Co. The schedule of creditors is as follows:

People's bank, Rockford note past due, \$5,400.00; People's bank, note past due, \$900.00; People's bank, note past due, \$6,000.00; People's bank, note past due, \$1,800.00; Winnebago bank, Rockford note, \$3,600.00; People's bank, note, \$1,500.00; People's bank, interest, \$412.28; John Barnes, note, \$2,474.00; T. H. Hathaway, Goshen, Ind., note, \$91.04; F. W. Gesswein, New York city, \$20.46; H. J. Lefort, Newark, N. J., \$86.80; W. C. Taft, note, \$5,236.67; Mrs. W. C. Taft, note, \$120.37; Accounts \$5,738.63; Balance accounts, on ledger, \$644.44; Taxes due, \$247.40; Total, \$36,451.29.

The Rockford banks named among the creditors are amply secured. John Barnes is president of the company. In the inventory filed by the assignee the assets are something over \$11,000. The Company own no real estate.

The Will of the Late Ezra Kelley.

NEW BEDFORD, Mass., Jan. 10.—The will of the late Ezra Kelley, the noted oil manufacturer, was admitted to probate this week, at the office of Judge Fuller, of Bristol County, Mass. In many ways it is a characteristic document. The instrument bears the date Jan. 27, 1881, and the bequests are all within the range of his family circle.

His son, George S. Kelley, the well known jeweler, is given one-half of Tallman's block, a valuable business structure in the heart of the city, and the residence and shop occupied by him at the present time, on Acushnet Ave., together with an adjoining lot and buildings on 2d St. His daughter, Joanna R. Wing, is given the Kelley mansion and grounds on Mount Pleasant, one half of Tallman's block and a house and lot on Acushnet Ave.

The watch and clock oil business, with laboratories, "recipes, formulas, trade marks, machinery, apparatus, labels, tools and fixtures used in the manufacture of said oils and in the manufacture of its boxes etc., * * * * * also the stock of oils, etc.," is given in undivided equal shares to his son George S. Kelley and his daughter Johanna R. Wing, or as he expressed it "share and share alike."

Testator provides that his son and daughter shall pay his sister Lucy H. Sherman \$1 per week. He specifies that he makes no provision for his widow (a second marriage) as they made an agreement before marriage, by which he settled upon her an amount which she accepted in lieu of any claim against his estate. The rest and residue of his estate he gives equally to his son and daughter.

Judge Alanson Borden is named as executor.

ESTABLISHED 50 YEARS.

RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 Tulp Straat,
AMSTERDAM.

1 St. Andrews St.,
Holborn Circus,
LONDON E. C.



TRADE MARK.

ESTABLISHED 1841

CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE

NEW YORK.

A. CARTER, JR.
A. K. SLOAN.
C. E. HASTINGS.

GEO. R. HOWE.
WM. T. CARTER.
WM. T. GOUGH.

FACTORY, NEWARK, N. J.

A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS.
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.

HERMAN KOHLBUSCH, SR.

Established 1859
Manufacturer of
FINE BALLANTRAE
AND WEIGHTS for
every purpose
where accuracy is
required. 59 Nassau
Street, cor.
Maiden Ln. N. Y.
Repairs (any make)
promptly made.

Jewelers Who Contributed to a Worthy Charity.

The following firms in the trade were the larger contributors in cash to the recent fair in New York in aid of the Educational Alliance and the Hebrew Technical Institute, through the jewelry committee, of which S. F. Myers, of S. F. Myers & Co., 48-50 Maiden Lane, was chairman:

Oppenheimer Bros. & Veith, New York.....	\$100.00
Hammel, Riglander & Co., ".....	50.00
Courvoisier-Wilcox Mfg. Co., ".....	25.00
Roy Watch Case Co., ".....	25.00
Jos. Fahys & Co., ".....	25.00
Sussfeld, Lorsch & Co., ".....	25.00
M. J. Lasar, ".....	25.00
Keller, Ettinger & Fink, ".....	25.00
Jos. Frankel's Scns. ".....	25.00
Albert Lorsch & Co., ".....	25.00
Max Freund & Co., ".....	25.00
L. & M. Kahn & Co., ".....	25.00
Bruhl Bros. & Co., ".....	25.00
Wallach & Schiele, ".....	25.00
J. J. Cohn, ".....	25.00
J. Hamerschlag Sons, ".....	25.00

The following firms and individuals also contributed in cash:

B. L. Strasburger & Co., L. Adler, C. H. Cooke & Co., Bates & Bacon, L. K. & L. Roseman & Levy, Zilver Bros., Zach Oppenheimer, Low, Weinberg & Co., Jacobson Bros., H. Ginnel, Louis Herzog, Goodfriend Bros., Wm. Seckels, Bonner, Rich & Co., H. Herzog, L. Rothschild, J. Bulova, Spier & Forsheim, S. Rosenberger, H. Z. & H. Oppenheimer, Odenheimer, Zimmern & Co., Kossuth Marx Jewelry Co., J. Bernstein, Nordt & Heppding, Louis Dejonge & Co., A. Ludwig, Louis Ettlinger & Sons, M. Hammerschlag, I. H. Solomon, Ed. J. Simon, L. Combremont, Freudenheim & Abramson, A. Lowenthal, Feigenbaum & Schweizer, Julius Wodeska, Australian Opal Co., Danziger & Ciner, Heyman & Kramer, Rees & Yankauer, R. R. Fogel, H. Schenkein, I. Ollendoiff, "Cash" \$300, Rubenstein Bros., J. Rosen, L. Weinberg & Co., A. M. Bachrach, S. Aufhauser, Laubheim Bros., J. Madin, Hy Wettstein, Benedict & Highet, The Salts Textile Mfg. Co., Theophile Herzog, Frank R. Kraus, Birchopheime, Bernard Meyer, Schenck & Schlichte, H. Uhl & Co., Pacific Novelty Co., C. A. Gilchrist &

Co., Munter Bros., O. C. Devereux & Co., W. H. Willmarth & Co., Geo F. Greene & Co., Cory & Reynolds, W. Rosenthal, Newwitt & Rosenheim.

The following were the larger contributors of merchandise:

S. F. Myers & Co.....	\$100.00
Louis Strasburger's Son & Co.....	100.00
Dueber Watch Case Mfg. Co.....	100.00
Robbins & Appleton.....	75.00
M. J. Lissauer.....	75.00
Barsch Bros. & Co.....	50.00
New York Standard Watch Co.....	35.00
W. & S. Blackinton.....	32.00
Crecent Watch Case Co.....	25.00

Other contributors of merchandise in New York were:

Fidelity Watch Case Co., Keystone Watch Case Co., Dennison Mfg. Co., H. F. Barrows & Co., Fletcher, S. Bachrach's Sons, Lebesz Sponge Co., J. A. Cohen & Bro., Travers Bros. Co., Matthews & Willett, Meriden Britannia Co., Meriden Cutlery Co., S. Davidson, C. Bruno & Co., Wm. Smith & Co., Kipper, Vogel & Co., Lincoln, Bacon & Co., Chas. Keller & Co., E. S. Johnson.

Out-of-town contributors of merchandise were:

Fessenden & Co., Providence, R. I.; E. I. Franklin & Co., North Attleboro, Mass.; E. A. Potter & Co., Providence, R. I.; Ellis, Livesey & Brown, Attleboro, Mass.; G. A. Dean & Co., Attleboro, Mass.; S. O. Bigney & Co., Attleboro, Mass.; Riley, French & Heffron, North Attleboro, Mass.; W. C. Greene & Co., Providence, R. I.; W. O. Hutchins, Providence, R. I.; Wade, Davis & Co., Plainville, Mass.; Potter & Buffinton, Providence, R. I.; T. G. Frothingham & Co., North Attleboro, Mass.; F. H. Noble & Co., Chicago, Ill.; Gladding & Coombs Bros., Providence, R. I.; Wightman & Hough Co., Providence, R. I.; Ingraham Clock Co., Bristol, Conn.; W. H. Schwartz & Co., Newark, N. J.; Engley, Wetherell & Co., Chartley, Mass.; Rogers & Hamilton Co., Waterbury, Conn.

S. H. Collins Fails with Liabilities of \$67,000.

SAN FRANCISCO, Cal., Jan 2.—S. H. Collins, the Kearny St. jeweler, has made an assignment of his goods and outstand-

ings to Arthur L. Judis, for the benefit of creditors. Collins has been in the jewelry business in San Francisco for the last 15 years. Prior to that time he conducted a general store in Visalia. He was always considered a man of means and was implicitly trusted by the trade.

The insolvent was disappointed in his expectations. The Fall trade was not what he anticipated, and the holiday sales fell far short of his calculations. He found himself embarrassed and unable to meet his liabilities. Dec. 27 he informed Alphonse Judis, wholesale jeweler, and one of his principal creditors, of his embarrassment and expressed the desire to make an assignment of the stock for the benefit of his creditors. A bill of sale was drawn up transferring the stock to Arthur L. Judis. The creditors held a meeting and appointed Alphonse Judis, Henry Myers, George Greenzweig and S. H. Greenberg a committee to arrange and settle the affairs between Collins and the creditors.

The liabilities aggregate \$67,000, and the assets, according to Collins' statement, amount to \$88,000, though these may be somewhat changed when the inventory has been completed. The principal creditors are: Henry Myers, brother-in-law of Collins, whose claim is \$23,000; the London and San Francisco Bank, limited, \$15,500, secured by real estate; Alphonse Judis, George Greenzweig and S. H. Greenberg have accounts against Collins of from \$3,000 to \$4,000 each. The rest of the indebtedness is distributed among a number of wholesale dealers. Collins stated to the creditors that he would pay every dollar he owed if time were given him to realize on his stock. Arthur L. Judis and S. H. Greenberg are busy taking an inventory of the assets.

CAHOONE'S RINGS

.. THE ..
LATEST IN RINGS.
Our Specialty for 1896.
IMITATION ROSE DIAMOND RINGS,
Set in all the Latest Designs of Genuine Diamond Work at Selling Prices.

Kent & Stanley Bldg.,
PROVIDENCE, R. I.
GEORGE H. CAHOONE & CO
21 MAIDEN LANE,
NEW YORK.

.. JOIN ..
OUR CIRCLE FOR 1896.
OUR RINGS SOLD THROUGH THE JOBBING TRADE Exclusively.

The Assets and Liabilities of the J. R. Elliott Estate.

MINNEAPOLIS, Minn., Jan. 9.—The schedules of assets and liabilities of J. R. Elliott, were filed Jan. 21 by A. E. Cobb, assignee. They show the assets to be \$64,666.12, and liabilities \$29,762.17. The assets consist of stock on hand, merchandise \$4,009.44; accounts receivable \$3,122.02; 1 share in stock of Minneapolis Office and School Furniture Co., \$100; 29 shares of stock of the Elliott Co., held by Wyman Elliott as secretary for money loaned by him and endorsements, also five shares of the Elliott Co. stock pledged as security for obligations, value estimated, \$5,800; indebtedness of the Elliott Co., \$191.37; interest in real estate (subject to lien) \$1,595.75; and all other real estate amounting to \$56,050, which includes the homestead valued at \$15,000, and store fixtures \$828. The largest part of the amount of real estate is in equities.

The liabilities are as follows: Accounts payable \$13,288.02; minor bills payable (personal) \$1623.96; notes payable \$14,850.19.

The following is a list of the principal creditors: Juergens & Andersen Co., \$280.24; C. G. Alford & Co., \$460.10; Geneva Optical Co., \$26.51; E. G. Webster & Son, \$16.50; Wilcox Silver Plate Co., \$689.29; Dennison Mfg. Co., \$62.72; Harrison Bros. & Howson, \$34; Barbour Silver Co., \$60.22; Lyon & Healy, \$40; Rogers, Smith & Co., \$34.25; Louis Kaufman & Co., \$5.32; Harvey & Otis, \$7.50; Fink, Bodenheimer & Co., \$69.81; Reed & Barton, \$426.54; Derby Silver Co., \$74.22; R. Wallace & Sons Mfg. Co., \$376.10; Keller, Ettinger & Fink, \$27.25; Frank Smith, \$750; Eichberg & Co., \$386.38; Farwell, Ozern & Kirk, \$1.75; Bippart & Co., \$156.27; Krause & Co., \$112.55; Falkenau, Oppenheimer & Co., \$150.63; The Hall Co., \$33.50; Whittke & Hermans, \$190.70; H. H.

Smith, \$15; DeRaismes & Co., \$7; A. J. Hedges & Co., \$38.75; F. S. Gilbert, \$119.98; F. M. Whiting Co., \$15.85; John Scheidig Co., \$10.68; A. Pinover & Co., \$15.12; Newark Tortoise Shell Co., \$1.50; C. L. Barrows, \$23.38; Belknap, Johnson & Powell, \$21.46; L. E. Meyer, \$307.26; Eagle Sterling Co., \$17.58; Skillman, Vandever & Williams, \$40.25; Morgan Cane Co., \$24; Detroit Umbrella Co., \$14.67; Meriden Britannia Co., \$8.83; Gallagher & Paul, \$69.25; Hamilton Watch Co., \$4.87; Henry Froehlich & Co., \$85.50; Waterbury Clock Co., \$18.75; Welch & Miller, \$21.55; W. H. Sweeney Mfg. Co., \$88.20; Osborne & Co., \$228.07; Union Glass Co., \$37.20; S. Sternau & Co., \$24.50; Holbrook, Daggett & Co., \$22.25; Thos. G. Brown & Sons, \$6.50; Reeves & Sillocks, \$111.25; Rice & Son, \$17.50; Codding Bros. & Heilborn, \$25.60; Ehrlich & Sinnock, \$27.45; Theo. Schrader, \$15.90; S. Cottle Co., \$2.25; Adolph Goldsmith & Son, \$295.68; J. L. Granbery, \$53; E. P. DeArcy \$1.00; E. S. Johnson, \$150.75; R. L. Moorhead, \$70.68; Elgin National Watch Co., \$2.25; estate of T. D. Sykes, \$5,200; Wyman Elliott, \$1,000; Elliott Co., \$582.33; and 41 minor bills, aggregating \$1,623.96. Diamonds deposited as collateral to secure certain notes are valued at \$10,163.60; loans on same amount to \$6,875.

Willis A. White and W. W. Eastman are the sureties on the \$50,000 bond required of Albert E. Cobb, assignee of the J. R. Elliott estate.

Assignment of the Reed & De Mars Jewelry Mfg. Co.

MINNEAPOLIS, Minn., Jan. 10.—Reed & De Mars Jewelry Mfg. Co., wholesale jewelers, made a voluntary assignment yesterday to Leslie C. Lane. The firm have been in business in Minneapolis since 1877, and the failure is due to an unexpectedly light holiday trade. The assets amount to \$90,361, of which \$27,828 are in bills receivable. The liabilities foot up \$64,280, of which \$43,653 is in accounts payable and the rest in outstanding notes.

The following announcement has been sent out to the trade of the northwest by the assignee:

MINNEAPOLIS, Minn., Jan. 10th, 1896.

DEAR SIR:—The Reed & de Mars Jewelry Manufacturing Company have this day made an assignment of their entire stock to me, for the benefit of their creditors. As a valued friend of that firm I know you will regret to learn that it became necessary for them to do this. However, I write now to say that for the present cash must accompany each order, less fifteen per cent. discount below the wholesale price. As an officer of the court, in no case can I allow goods to be sent out otherwise. While the former company especially valued your patronage, I can only show you my appreciation by offering you the extra discount as above.

Hoping I may hear from you often with a good order on these terms, I am,

Yours truly,

LESLIE C. LANE,
Assignee.

EASTERN FIRMS INTERESTED.

PROVIDENCE, R. I., Jan. 11.—The manufacturing jewelers of this city and the Attleboro are creditors to the amount of between \$5,000 and \$8,000 in the recent assignment of Reed & De Mars Jewelry Mfg. Co., Minneapolis, Minn. The concern have been considered slow for a long time and many who had previously sold them have during the past year ceased transactions with them.

The statements that they have given out from time to time have showed that the firm were apparently prospering. The assets, including merchandise taken at nearly \$40,000, is estimated between \$65,000 and \$70,000, while the liabilities are about \$40,000 to \$50,000.

ESTABLISHED 1870.



TRADE MARK.

Manufacturer of

FINE CASES FOR

Jewelry, Silverware, Etc.

HARDWOOD CHESTS, TRAYS,
and SAMPLE CASES.

Mr. E. Thos. Jackson

begs to inform his friends
and the trade in general that

HE HAS PURCHASED THE BUSINESS OF

Samuel C. Jackson,

AND WILL CONTINUE UNDER THE NAME OF

SAMUEL C. JACKSON'S SON,

MR. JACKSON has been manager of the late firm for the past two years, and the same HIGH STANDARD OF WORKMANSHIP AND QUALITY will be given his patrons in the future as in the past.

180 BROADWAY,

NEW YORK.

ANNUAL MEETING AND BANQUET OF THE WHOLESALE JEWELERS' ASSOCIATION OF CINCINNATI.

CINCINNATI, O., Jan. 8.—The eleventh anniversary of the Wholesale Jewelers' Association of Cincinnati was celebrated last evening at the Gibson House, in a style of elegance which reflected great credit on the committee of arrangements. Joseph Becker, Jacob Dorst and W. H. Goldenberg. It was the largest and most representative gathering of the jewelry trade ever held in the Queen City.

THE BUSINESS SESSION.

Preceding the banquet was a business session at which the following new officers were elected: President, L. Gutman; vice president, Jacob Dorst; secretary and treasurer, Joseph Becker; board of directors, Louis Homan and Jacob Frohman. The committee on the formation of a board of trade were discharged, owing to the preference expressed to combine, in this regard, with the Chicago Jewelers' Association. Other matters of minor importance were disposed of.

It was suggested by the retiring president, A. G. Schwab, that the meetings be of more frequent occurrence. He asserted that the jewelers lost interest when they met only once in three months, and he claimed there was a necessity for frequent gatherings to promote a harmonious feeling. The suggestion was acted upon, and it was voted to have a meeting on the first Monday of each month at 4 o'clock, P. M.

The auditing committee reported the treasurer's books to be in correct condition, and the treasurer was complimented on the admirable manner in which he performed his duties, and the fidelity he manifested in his trust. The retiring president received a vote of thanks for his efficient services and for his earnest efforts in behalf of the Association. He refused a second term, but assured the new incumbent of his support in every measure for the welfare of the association.

THE BANQUET.

At the conclusion of the business session the party adjourned to the banquet hall where about 35 of the fraternity sat down to one of the best dinners this famous hostelry can serve. The menu was as follows:

Oysters on Half Shell.	
Puree of Celery.	
Celery.	Olives. Salted Almonds.
	Broiled Shad.
Cucumbers.	Potatoes Hollandaise.
	Fried Chicken, Cream Sauce.
Filet of Beef, with Mushrooms.	Pontet Canet
Potatoes.	Cauliflower au Gratin.
	Golden Pheasant,
	Mumm's Extra Dry.
	Lettuce.
Frozen Cake Pudding.	Fruit.
Roquefort and Fromage de Brie.	Bent Crackers.
Coffee.	Cigars.

The gentleman who partook of the foregoing epicurean repast were:

A. G. Schwab	Jacob Dorst
Louis Gutman	W. H. Goldenberg
Edward Albert	E. C. Voss
Louis Homan	Henry Hahn
L. F. E. Hummel	Ed. H. Croninger
H. T. Kent	J. B. Osthoff
John Holland	J. Noterman, Jr.
H. B. Beckett	Wm. Pflueger
Fred. C. Strang	Peter Henry
Arthur B. Jonas	S. M. Peck
C. A. Gebhardt	Cornelius Peck
Chas. J. Becker	Jacob Frohman
Ed. H. Lovell	I. Newton Fox
Jos. A. Meyer	W. Eisenschmidt
S. Lindenberg	Chas. A. Nolting
C. G. Bracher	Aaron Herman
Joseph Becker	H. C. Walton.

A. G. Schwab was toastmaster and opened the feast with well chosen remarks. He thanked the members for their faithful and prompt support during his régime, and as he turned the chair over to his successor he paid him a happy compliment and hoped the association as a body would stand by him in every measure. He was pleased to see such a large representation from the fraternity and hoped it augured a successful era for the association. He urged them all to keep in touch with each other for mutual good and harmony.

The incoming president, L. Gutman, responded to the call.

Among other things he said: "Mr. Toastmaster and fellow members: I thank you for the honored conferred upon me this evening in making me the chief executive of this distinguished body, and I assure you I shall endeavor to serve in this capacity with the utmost fidelity to the trust, and to have the welfare of the association at heart and further its interest to the best of my ability with the able assistance of you all. I appreciate this honor and hope your trust will not be a failure in my hands. Excuse my shortcomings and lend a hand, and we shall all sail on level seas. I look forward to a successful year; with the union of hands we can accomplish much."

The vice president, Jacob Dorst, was next called upon. He responded as follows: "Mr. Toastmaster and my dear fraters: I am before you this year in a new capacity. While I am on the second seat you need have no fears of any uprising on my part. My chief, Mr. Gutman, will always be on hand to preside for he is one of the most conscientious men I ever knew, and will not fail you. As I see no opportunity for a chance at the gavel I will use this precious moment to unload. I have been one

of the most anxious among you to secure a full representation at these meetings and my desires have been fully realized this evening.

"There is nothing like harmonious relations to promote mutual interests and I am deeply gratified for the prompt response and readiness which your presence here this evening signifies. I believe in congeniality and only the close touch, such as frequent meetings give, can bring us into such harmonious relations. I pledge the health first to our retiring president, who has served us well and faithfully, and then to our new president who is full of hopes—may they not disappoint him; and lastly to our association—may it live long and prosper."

Joseph Becker, the secretary and treasurer next responded:

"Mr. Toastmaster and fellow members: I thank you for your repeated honor in keeping me at the door of the strong-box; it looks as though I had a cinch upon it, but I have not and would rather the office would alternate"—cries of "no," "no"—"but as I have the interests of the association very close to my heart, I have not declined any service I can give for the promotion of its good. I am as anxious as any one to secure a better attendance at our meetings and think with our toastmaster, that quarterly meetings are too far apart; we forget and neglect to do our part. If we have a gathering every month, it will unite us more thoroughly, and I hope every house will see to it that a representative is sent, if the head cannot be present. We can make this body a power in the reform of many evils and only united efforts can secure strength and influence. I trust we shall see as strong a representation at our monthly meetings hereafter."

John Holland said: "Gentlemen, I am glad I came." (cheers) "It is the first time I ever attended one of your dinners, but I can assure you I will not willingly miss another. I am enthused by the spirit present here this evening, and feel like the gentleman preceding me, that there can be a great deal of mutual good accomplished by union of hands, and I believe this organization can be made strong and influential by all pulling together."

Ike Fox, of Fox Bros. & Co., said: "Mr. Toastmaster and gentlemen: This is my first dinner with you. We have belonged to your organization just six months. I am pleased to find so much congeniality among the fraternity. I had been told there was a great deal of animosity among you. It does not show itself here. I think it a mistake. The present assembly strongly augurs a union of hands. We should stand

Some Members
of the
Wholesale

Jewelers'
Association of
Cincinnati. ◉

JACOB DORST,
VICE PRESIDENT.



JOSEPH BECKER,
SECRETARY.



L. GUTMAN,
PRESIDENT-ELECT.



W. H. GOLDENBERG,
MEMBER BANQUET COM.



A. HERMAN,
PROMINENT MEMBER.



A. G. SCHWAB,
RETIRING PRESIDENT.



JEPHCOTT

together. If there is a single class of people who need be united, it is the jewelers. We need the protection our fellow members can give us. Let us be unanimous for a solid representation at all times."

W. H. Goldberg, a member of the committee on arrangements spoke next, he said: "Mr. Toastmaster and gentlemen: "I think our committee have cause to be gratified by the large assembly here this evening. We were determined to make it a success, if such a thing were possible. It needs only a little touch of humanity to bring any body together. We are men in a business relation and we are friends in a fraternal way. We want to be a tower of strength in a commercial way. We have begun the new year well; let us keep up our social relations and we will build up our commercial relations."

Louis Homan, of the Homan Silver Plate Co., was modest but he stood the call well and said it afforded him great pleasure to be present and he enjoyed the feast of reason and the flow of soul.

If there was any one who enjoyed the feast more than A. Herman, he did not so express it. He glowed. He said: "There are times to be serious and times to be funny. I always carry around with me a funny friend, Mr. Peck, here by my side. I am the serious one. Mr. Peck has a speech written out, and so I will not consume your time."

Mr. Peck and Peter Henry were both

contestants for the floor and while they were trying to decide the matter Major Lovell, the military man, responded to a call. He said:

"Mr. Toastmaster and gentlemen: I have just passed through a siege of auction, as you know; now if you want any pointers just call on me. There is another capacity I may serve you in, should we have war with England; I can command a regiment and we can muster to the front."

Chas. Nolting was called upon, but his retiring modesty forbade him entering the arena and he courteously thanked the chairman for the honor and enlisted his support for the upbuilding of the association.

Harry Walton was a staunch supporter of the association and believed in united efforts. Joseph Myers, of the Homan Co., believed in silver linings, especially when they reflected the quadruple plate of the Homan goods.

Herbert Kent, of the Duhme Co., and J. Frohman also lent a hand in the debate and the affair altogether proved a most harmonious one. The invited guests were much impressed with the occasion.

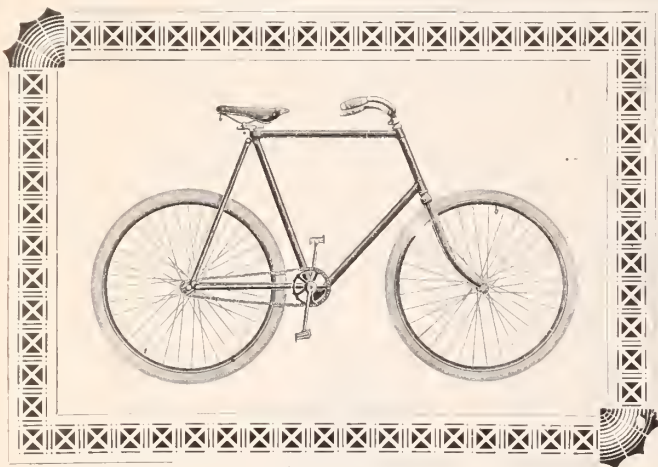
The banquet hall was beautifully decorated; the head table extended across the end of the room, while the other tables at which were seated the invited guests ran lengthwise. The table decorations were elegant. The affair was altogether the most sumptuous ever given by the jewelers in this city.

The Wave of Failure Strikes Charles H. Fry & Son.

FT. WORTH, Tex., Jan. 9.—Late Friday evening Charles H. Fry & Son, 704 Main St., filed a deed of trust transferring the entire stock and personal property in their place of business to W. C. Pfaeffle, as trustee, for the benefit of creditors, reserving only all tools and apparatus pertaining to their trade of watchmakers and jewelers, one watch and clock regulator, one iron safe and other personal property belonging to their trade, and which is exempt by law.

This firm have been doing business in Fort Worth for a number of years. The creditors are divided into two classes, the first to be paid in full in the order named, the second to be paid in full should the assets realize a sufficient amount, and if not the balance, after paying class A, is to be divided among class B *pro rata*. The following creditors comprise class A: Glen Walker, \$383.30; Fort Worth National bank, \$385.45; Hyde Jennings, \$250; Mrs. C. L. Fry, \$585; Clara J. Fry, \$585; Koch, Dreyfus & Co., \$948.23; Pairpoint Mfg. Co., \$235.09; total, \$3,372.07.

Class B comprises the following: J. A. Norton & Son, \$123.03; Meriden Silver Plate Co., \$248.12; Levy, Dreyfus & Co., \$147.25; Erhlich & Sinnock, \$163.45; T. B. Clark & Co., \$244.08; Waterbury Watch Co., \$139.25; E. Ira Richards & Co., \$122.81; Holmes & Edwards Silver Co., \$132; Lis-sauer & Co., \$254.07; H. H. Smith & Co.,



THE price will be strictly maintained at \$100. Wheels of special weight or with any special feature desired, made to order. We have a line of silver and gold mounted wheels, ranging in price from \$150 to \$300. Don't fail to see our exhibit at the Bicycle Show in the Madison Square Garden, beginning January 18th. Space Number 194.

First Class Jewelers Should Secure the Agency for our Wheels.

— THE —
E. Howard Watch & Clock Co.,

ESTABLISHED 1842.

BOSTON.

NEW YORK.

CHICAGO.

THE E. HOWARD & CO. BICYCLES

ARE MADE WITH ALL THE CARE AND ATTENTION TO DETAILS THAT ARE GIVEN TO HOWARD WATCHES AND CLOCKS.

FOUR MODELS.

- NO. 20 ROADSTER.
- NO. 21 LIGHT ROADSTER.
- NO. 22 LADIES' DROP FRAME.
- NO. 23 LADIES' DIAMOND FRAME.



\$25.20; L. Kaufman & Co., \$37.80; M. Myers, \$19.64; Green Bros., \$48.57; Swartchild & Co., \$31.88; Campbell-Metcalf Silver Co., \$15.63; Shepard Mfg. Co., \$37.00; H. L. Judd & Co., \$66; William Rogers Mfg. Co., \$93.88; Spencer Optical Mfg. Co., \$126.51; total, \$2,126.17; total in both classes, \$5,498.24.

Burglar Conners at Length Gets His Pardon.

TRENTON, N. J., Jan. 10.—The Board of Pardons have paroled Andrew Conners, who had served 10 years of a 30 years' sentence for participation in the robbery of Traphagen's jewelry store, Newark, when officers were fired on. He did not do the entering and safe breaking, but was on the outside and shot off his revolver to frighten the police. He was captured with a man named Williams, who turned State's evidence, received 10 years and died in prison.

Conners was to receive the same sentence, but he was adjudged guilty of contempt of court and given 10 years more, and for expressing his further contempt received 10 more, making 30 in all, which sentence had the effect of creating considerable sympathy for him. Ex-Sheriff Brown, of Essex county, interested himself in the case and asked for his pardon.

The Constitutionality of the Auctioneering License in Dayton, O.

DAYTON, O., Jan. 9.—James C. Morrow, of Cleveland, has been awarded a verdict for \$1,603.20 in the Common Pleas Court against the city of Dayton. The plaintiff, a jewelry merchant, opened a store in this city four years ago for the sale of jewelry by auction. He was charged a license fee of about \$25 per day under a city ordinance as an itinerant merchant. He paid to the Mayor under protest \$1,360, and then brought suit to test the constitutionality of

the law and won on that point. He then sued to recover the amount so collected from him, and now has secured a verdict for the full amount with interest. The city has filed a motion for a new trial.

J. A. Kemmis Skips Away With His Auctioneer.

RAWLINS, WYOM., Jan. 10.—J. A. Kemmis, who purchased H. Hansen's jewelry store last Summer, suddenly disappeared last week, accompanied by Mr. Hoslinger, who has been assisting as auctioneer in selling a portion of the stock. They took with them about \$3,000 worth of jewelry and other goods. Kemmis is indebted to Hansen in quite a large amount as balance due on the stock. His indebtedness to other firms is not known.

Proceedings of the Jewelers' Security Alliance.

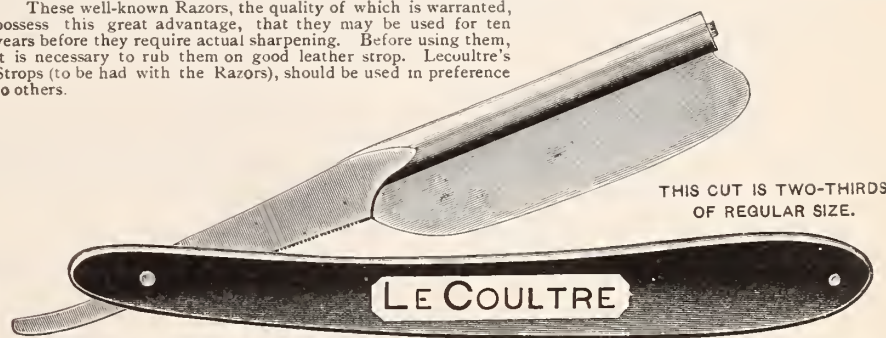
The regular monthly meeting of the executive committee of the Jewelers' Security Alliance was held at the Alliance office Friday. There were present: David Untermeyer, vice-president; H. H. Butts,

chairman; Messrs. Abbott, Kroeber and Sloan, and Geo. H. Hodenpyl, secretary.

The following were admitted to membership: The Non-Retailing Co., Lancaster, Pa.; D. P. Richards, Columbia, Mo.; Sands Bros., Thornburg, Ia.; Cæsar Spiegler, Bethlehem, Pa.; A. Saitor, San Antonio, Tex.; Chas. A. Stevenson, Holland, Mich.; Taylor & Gregory, Derby, Conn.; Henry B. Zoller, Cumberland, O.; Ignace Gruber, 200 Bowery, New York; A. Vernon Hart, Freeport, Ill.; R. B. Henneman, Charlottesville, Va.; John Linnenbrink, Rochester, Pa.; Frank P. Plummer, Dover, N. H.; Rees, Zimmern & Rees, 65 Nassau St., New York.

The general store of H. G. Greiger, Hanna, Ind., was burglarized Jan. 3d and the safe blown open. About \$350 was taken and about 25 gold and silver watches that had been placed there for safekeeping by the local jeweler, J. T. Sheperd. The robbery is supposed to have been the work of a stranger, who had been about the town for several days and disappeared during the night. He is described as being about 60 years old, with a heavy gray beard.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them, it is necessary to rub them on good leather strop. Lecoultré's Strops (to be had with the Razors), should be used in preference to others.



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

MATHEY BROS., MATHEZ & CO.,

SEND FOR PRICE LIST.

SOLE AGENTS. 21 & 23 Maiden Lane, N. Y.

DISSOLUTION.

NOTICE is hereby given that the firm of Ludwig, Redlich & Co. has been dissolved, and that the stock, books and papers, trade-marks, machinery, tools, dies, factory and other property of the late firm,

HAVE BEEN PURCHASED, AND NOW BELONG TO

the undersigned, who will continue the business at the old location, under the name and style of **REDLICH & CO.**, to whom any claim against the late firm may be presented, and who alone is authorized to collect all its outstanding accounts.

ALEX. REDLICH,
860 Broadway, New York.

REVISE THE DIAMOND TARIFF SCHEDULE!

AN ENTIRE IMPORTANT INDUSTRY CALLS UPON THE GOVERNMENT TO REDUCE THE DIAMOND SCHEDULE—LETTERS FROM PROMINENT IMPORTERS.

SECOND SERIES OF LETTERS.

The subjoined letter, which is self-explanatory, was sent by THE JEWELERS' CIRCULAR to the diamond trade throughout the country recently with the object of publishing the replies received thereto at the most propitious time:

Gentlemen—A decided effort, it is expected, will be made during the next session of the National Legislature, to have the old diamond and precious stone tariff schedule (rough, free; cut, 10 per cent) restored in place of that in the current Act (rough, 10 per cent.; cut, 25 per cent).

We submit to you a list of questions which we desire you to answer as fully as possible, either seriatim or collectively in one communication on the subject of the precious stone schedule.

The many replies to this letter which we expect to receive will serve as valuable data for the advocates of the repeal of the present diamond and precious stone schedule.

We would be pleased to receive your reply at an early moment.

Yours truly,

JEWELERS' CIRCULAR PUB. CO.

The list of questions referred to in the above is as follows:

1. Do you think that the present Tariff duties imposed upon diamonds and precious stones are benefiting the jewelry trade?

2. If you do not, what are the reasons for your belief?

3. Do you think they are benefiting the general public?

4. If you do or do not, what are the grounds upon which you base your belief?

5. Do you think they have caused more smuggling than previously existed?

6. If you do, what incidents have come under your notice to confirm you in your belief? Or upon what do you found your opinion?

7. Do you think that a greater volume of business in diamonds and precious stones was done in the United States, in the fiscal year ending June 30, 1895, than is indicated by the Government statistics, published on page 19, of THE JEWELERS' CIRCULAR of September 11th?

8. Can you give any approximate figures which will show, in your opinion, a true volume of business?

9. Do you think there is a future for a diamond cutting industry in the United

States? What are your reasons for or against this belief?

It is especially desired that questions 5, 6, 7 and 8 be answered as completely as possible.

The first series of replies to the foregoing list of questions, published last week, aroused much interest in the jewelry trade, many expressions of praise for THE CIRCULAR'S enterprise being received from prominent importers. Subjoined are a number of additional letters received:

Wm. S. Hedges & Co.

NEW YORK, January 8, 1896.

Editor of THE JEWELERS' CIRCULAR:

In reply to your questions regarding the diamond tariff, we would say:

1. No.
3. No.
4. We do not see how an increased tariff can possibly benefit the general public since purchasers would have to pay more for the same article than when imported under the old tariff.
5. Yes.
6. The inducement offered to smugglers by the high rate of duty, and the inability of the Government to give us protection against smugglers.
7. Yes.
8. We have no statistics at hand.

Yours truly,

WM. S. HEDGES & CO.

Louis Weil & Co.

NEW YORK, Jan. 8, 1896.

Editor of THE JEWELERS' CIRCULAR:

The many replies which you have received by the jewelry trade at large, giving their reasons, why the Government should restore the tariff on diamonds and precious stones to the old duty, are very encouraging and also do you credit in aiding and fastening their efforts in the right direction!

We firmly believe, that during the past six months, 80 per cent. of the diamonds, bought in Europe and brought over here, never came in the appraiser's office and the temptation and chances to undervalue the goods imported, in view of this great smuggling and the heavy duty imposed upon diamonds and precious stones, reduces the revenue to a lesser amount than the government would have received otherwise. It is also inducing the traveling public to purchase abroad in the belief they thereby save 25 per cent. The increased business in Canada among the diamond merchants is convincing of the fact.

It would be advisable in view of this present agitation to republish the article, written by Mr. Engelsman, last June 12, 1895, when residing in Amsterdam. The article mentioned answers all your desired inquiries, and at the same time will give the

merchants in jewelry business, who have not read the article or have not given this question their consideration, an opportunity to know and understand more clearly the reasons why we should all work harmoniously in bringing about the much desired change of duty.

Yours respectfully,

LOUIS WEIL & CO.

Mermod & Jaccard Jewelry Co.

Editor of THE JEWELERS' CIRCULAR:

Replying to your circular in reference to the tariff upon diamonds would say that we firmly believe that the increased duty will have the effect of increasing smuggling not only by unscrupulous parties in the trade, but also by private individuals supplying their wants upon the other side for themselves and their friends.

We believe that not only will the Government not derive an increase of revenue from the importation of diamonds, but it will suffer a decrease in the total amount of revenue derived, and it will have a similar effect upon the business of the legitimate houses in the trade.

It is very difficult to cite positive instances in proof of this belief outside of the occurrences at the Custom Houses, because the act of smuggling, being criminal in its nature, is guarded with all possible secrecy, and therefore its extent cannot well be arrived at but can only be estimated from the general tendency of human nature to avoid the payment of duties, if possible to do so without detection.

We believe it will be more advantageous for both the Government and the legitimate houses in the trade, were the duty restored to its original amount of 10 per cent. At the same time admitting the rough free, which will give all of the necessary advantages that may be desired to promote the growth of the diamond cutting industries in the United States.

We trust that you will earnestly engage in the effort to have the duties reduced to what they were previous to the late advance as we believe that to be for the best interests, both for the revenues of the Government and the moral tone of the people of the United States, in order to remove as far as possible the temptation to smuggle.

Yours truly,

MERMOD & JACCARD JEWELRY CO.,
St. Louis, Mo.

Bowler & Burdick Co.

Editor of THE JEWELERS' CIRCULAR:

In reply to your circular letter of Sept. 15th, we would say in answer to the questions relative to the tariff on diamonds, and precious stones, that we do not think the present tariff rate is beneficial to the jewelry trade because, in our opinion, it has already and will continue to introduce an undesirable competition, we mean by that, those who are willing to smuggle goods to this country and sell them in competition to the honest importers. We do not believe that such competition will be of any benefit to the

general public. It is our belief that since the tariff rate has been advanced from 10 to 25 per cent. a very large amount of smuggling has been done. We do not believe there is a flattering future for diamond cutting in this country, for at least two good reasons: First, the cost of labor is nearly three times that of similar labor in Holland or Belgium; secondly, the imperfect goods produced are unmarketable in this country and the lapidaries here would after awhile find themselves overburdened with a lot of unsalable "rub-bish."

Very respectfully,
BOWLER & BURDICK Co.,
Per R. E. BURDICK,
Cleveland, O.

E. Aug. Neresheimer & Co.

NEW YORK, Jan. 8, 1896.

Editor of THE JEWELERS' CIRCULAR:

Our views regarding the present rate of duty imposed upon diamonds and precious stones are, that the same is entirely too high, mainly for the following reasons:

(1.) It encourages smuggling by unscrupulous dealers.

(2.) On account of the higher prices necessarily to be charged here, it diminishes purchases and induces the traveling public to purchase their wants abroad.

Yours truly,
E. AUG. NERESHEIMER & Co.

R. A. Breidenbach.

Editor of THE JEWELERS' CIRCULAR:

In answer to your questions as to the advanced duty on diamonds, will submit the following answers, viz.:

1. No.
2. Because the percentage of profits is smaller than it used to be.

3-4. The general public does not benefit, because it has to pay more for goods than before the advance.

5. Yes.
6. I have seen goods offered at prices which leave no doubts in my mind that they have never paid the duty; besides I have been approached by a person making an indirect offer to smuggle goods for me at the old rate of duty of 10 per cent.

7. I can't tell.
8. No.
9. I think that if rough comes in free and cut at 10 per cent., there is a handsome profit in diamond cutting in this country.

Yours respectfully,
R. A. BREIDENBACH,
New York.

Henry Fera.

NEW YORK, Jan. 9, 1896.

Editor of THE JEWELERS' CIRCULAR:

Please find below my answers to questions asked in your circular letter of Sept. 16.

1. No.

2. The present high tariff of 25 per cent. encourages smuggling, which undoubtedly has been carried on lately on a larger scale than ever before. It also induces tourists to buy their diamonds abroad and prevents manufacturers and dealers laying in full stocks, because they believe the rate of duty may be lowered again.

3. No.
4. It certainly is no benefit to the public if it has to pay 15 per cent. more for its diamonds than it would have had to pay if the old tariff had not been raised.

5. Very much more.
6. I have been informed by my correspondent in Amsterdam, that a number of persons from there are known to make regu-

lar trips every six weeks or two months, smuggling large quantities of goods, and making no secret about it.

7. No.
8. No.

9. Yes, if rough is allowed to be entered free of duty, otherwise it will be impossible to compete against smuggled goods. If this drawback is removed by going back to the old rate of duty, 10 per cent. is a sufficient protection for an expert diamond cutter.

Yours truly,
H. FERA.

Adolph J. Grinberg & Co.

NEW YORK, Jan. 9, 1896.

Editor of THE JEWELERS' CIRCULAR:

We do not think that the new tariff has benefited the jewelry trade or the public.

Smuggling has undoubtedly increased, for there was smuggling done under the 10 per cent. tariff and the temptation is sufficiently greater to induce the old offenders to take larger risks and to tempt others to whom the gain did not seem large enough before.

We think that these is a future for diamond cutting in the United States, but its success will be very much impeded unless

the rough is admitted free of duty. A tariff of 10 per cent. or 15 per cent. on cut goods should be sufficient to protect the American workmen against foreign goods.

Yours respectfully,
ADOLPH J. GRINBERG & Co.

Schultz & Rudolph.

NEW YORK, Jan. 11, 1896.

Editor of THE JEWELERS' CIRCULAR:

Our answers to your questions are as follows, viz.:

1. No. But they are exceedingly detrimental and demoralizing.

2. Because it puts a premium on dishonesty, as it is a great inducement to smuggle—the nature of the article making it easy.

3. No.

4. See No. 2.

5. Yes; undoubtedly.

6. Naturally dishonest men will be bolder when their chance of gain is 25 per cent. than they would be if that chance were only 10 per cent. (It is a well known fact that considerable smuggling was done when the duty was only 10 per cent.) It is also generally reported that European dealers open-

OPPENHEIMER BROS. & VEITH,

CUTTERS OF DIAMONDS.

DEALERS IN WATCHES,

65 NASSAU STREET (PRESCOTT BUILDING), NEW YORK.

We carry the largest,
finest and most complete
line of Mounted Diamond
Jewelry of any house in
America.



18 JOHN ST NEW YORK

THE SPENCER OPTICAL INSTITUTE
THE RECOGNIZED OPTICAL SCHOOL FOR BUSINESS MEN

OUR COURSE PRACTICAL COMPREHENSIVE NONCLASSICAL IN THEORETICAL AND APPLIED OPTICS

SEND FOR APPLICATION BLANK & PROSPECTUS. CLASSES CONVEINE 1ST TUES. EACH MONTH.
SPENCER OPTICAL MANUFACTURING CO. 15 MAIDEN LANE . N. Y.

OUR STUDENTS ARE THE SUCCESSFUL OPTICANS

ly offer to deliver goods, duty free, to any address in the United States for a comparatively small percentage.

7. Yes.
8. No.

Very respectfully yours,
SCHULTZ & RUDOLPH,
28 John Street.

L. & M. Kahn & Co.

NEW YORK, Jan. 10, 1896.

Editor of THE JEWELERS' CIRCULAR:

We herewith send you our answers to your various questions in about as compact form as the space allowed. We should have attended to this sooner, but have been rather busy.

1. Decidedly not.
2. It encourages the public to make expensive purchases abroad.
3. No.
4. Same reasons as above.
5. Much more.
6. By seeing goods sold below the market values when duties have been paid.
7. Yes.
8. No.
9. The chances would be much better under the old tariff. The workmen could be employed and continually supplied with work, the cutters would have a larger and better field to sell their goods, smuggling would have to stop, and the entire business would become healthier.

Yours respectfully,

L. & M. KAHN & Co.

(More letters next week.)

Canada and the Provinces.

Joseph Barr, Woodstock, Ont., has assigned to J. H. Brown.

J. G. Bleecker, jeweler, has removed from Marmora to Gananoque, Ont.

John Armstrong, Lucknow, Ont., has effected a composition at 30 cents on the dollar cash.

J. E. Day has been appointed curator to the estate of Charles E. Wood, jeweler, Knowlton, Que.

Richard Y. Ellis, of P. W. Ellis & Co., Toronto, has lost his daughter Maud, who died on the 8th inst., aged six years.

Charles Balkam, Weymouth, N. S., has assigned, and has registered a consent for his wife, Grace A. K. Balkam, to do business in her own name.

Thomas Porte, who has been with the Goldsmiths' Stock Co., Toronto, for the last five years as salesman, will represent T. H. Lee & Sons, on the road.

George W. Baker, Prince Albert, North West Territory, was in Toronto last week on a purchasing trip and placed some large orders. He reports a good Winter trade.

Among the retailers of the Province of Quebec who have visited Montreal recently are: F. X. Massé, Louisville; J. Letelier, St. Hyacinth; A. E. Piette, and J. H. Wright, Sorel.

C. H. A. Grant, of the Montreal Watch Case Co., A. R. Harmon representing Rob-

bins & Appleton, and M. Schwob, of Schwob Bros., all of Montreal, are registered at the Rossin, Toronto.

Henry Benham, of H. Benham & Co., Toronto, who has been in poor health for some time, was suddenly attacked with hemorrhage of the lungs on Wednesday last. His condition is somewhat improved but he is still very weak.

The Goldsmith's Stock Co., Toronto, are putting on the market a large line of enameled silver jewelry, toilet and souvenir articles which are decidedly in favor. A strong feature of the trade is the demand for heraldic souvenir goods displaying provincial and city emblems, such as have been popular for some years in Europe. The Dominion coat of arms is freely employed, and the Canadian emblem, the maple leaf, is displayed on a variety of articles enameled in colors or stamped.

No large failures have been reported in the jewelry trade in the Province of Ontario since the opening of the year. Business is regarded as being upon a sound basis, as payments are being met satisfactorily. This condition is mainly due to the conservative policy pursued by the wholesale trade in restricting credits, which while it has tended to reduce the volume of business has for some time kept the trade remarkably free from the extensive bankruptcies resulting from financial stringency and speculative dealing in other lines.

Syracuse.

Geo. E. Wilkins spent three days of last week in New York.

The stock of E. S. Orton's jewelry store, Canastota, was sold at auction last Tuesday.

A mortgage of \$200 from Cornelius H. Damms to Levi Levy, was recorded on Jan. 6th.

Several Syracuse firms are interested in the failure of Olof G. N. Turnquest, Scranton, Pa., whose stock was disposed of at sheriff's sale on Friday.

The January meeting of the New York State Association of Opticians will be held in Syracuse on the 15th inst., at two o'clock p. m. The subject for general discussion, "Hyperopia," will be presented by Dr. F. L. Swart, of Auburn. Perplexing cases reported to the association will be discussed, and reports rendered to parties seeking advice.

Traveling representatives in the jewelry lines have been few and far between in Syracuse, the past week. Among those to put in an appearance were: Chas. E. Barber, Gorham Mfg. Co.; Alva J. Lasher, Whiting Mfg. Co.; Chas. Armsheimer; Geo. B. Kenrick, Reed & Barton; Mr. Miller, Seth Thomas Clock Co.; W. H. Browne, Wilcox Silver Plate Co.

Purses of woven gold have heavy gold clasps circled with jewels, and a small watch in the center.

ARNSTEIN BROS. & Co.,

Importers and Cutters of

DIAMONDS

65 NASSAU STREET,

CUTTING WORKS,

45 JOHN STREET.

NEW YORK.

Quarterly Meeting of the Berkshire Co. Retail Jewelers' Association.

PITTSFIELD, Mass., Jan. 11.—At the quarterly meeting of the Retail Jewelers Association of Berkshire County held in this city Jan. 6, the following officers were elected:

President, F. A. Robbins, Pittsfield; vice-president, E. M. Dickinson, No. Adams; secretary, E. J. Spall, Pittsfield; treasurer, L. E. Higley, No. Adams; board of directors, above officers and L. M. Barnes, No. Adams, W. L. La Rue, Pittsfield, J. O. Jacot, Stockbridge.

The following resolutions were presented and unanimously adopted:

Resolved, That the Berkshire Co. Jewelers, as an association, wish to express their appreciation of the efforts made by some of our leading manufacturers to confine the sale of the goods manufactured by them to the legitimate jewelry trade and that we pledge ourselves that so far as is in our power we will support and encourage a continuance of this policy.

BERKSHIRE CO. RETAIL JEWELERS' ASSOCIATION.

A. Hafner & Co., Owners of Several Stores, Assign.

TEMPLE, Tex., Jan. 9.—A. Hafner & Co., doing a large retail diamond and jewelry business in Temple, with branch houses in

Hillsboro, Taylor and Smithville, made an assignment yesterday evening for the benefit of creditors, naming William Rayford, of this place, assignee.

At the time of filing papers it was impossible to get an accurate statement of liabilities and assets, but they are estimated to be between \$75,000 and \$100,000.

Robert Sturges Charged With Fraud by Several Creditors.

BIRMINGHAM, Ala., Jan. 10.—Some new developments have transpired in the case of Robert Sturges who was closed out by levy upon confessed judgments some days ago. In the city court H. K. White and Chisolm Wnaley have filed a bill in equity against Mr. Sturges. The complainants and the amounts due them are the following: Hirshberg Bros. & Co., \$169; Jos. Mehmert, \$394; A. Wolff, \$250; H. P. Chandler Sons & Co., \$102; George Bonner Co., \$90; Ansonia Clock Co., \$99; Shepard Mfg. Co., \$61; James Allan & Co., \$225; F. M. Sproehle & Co., \$81. The defendants, as stated, are Robert Sturges and Houghton & Collier, L. M. Adler and other creditors

of Sturges in favor of whom judgments were confessed on the day Sturges was closed out.

In the bill a receiver is asked for to take charge of the stock, and the sale of the stock to begin to day is asked to be enjoined. The application came up in the second division of the city court this morning and a temporary injunction was granted as to the judgments and levies in favor of Adler and Houghton & Collier. By agreement of counsel only one article was sold to day, the sale being then discontinued. The article was sold to keep the notice of sale in effect.

The bill filed alleges that last September Mr. Sturges visited northern and eastern markets and purchased goods principally on 60 and 90 days' credit, buying goods to the amount of \$28,000. The bill says that he then advertised extensively that he was going to open up a fine jewelry store and that he did open the finest store in Birmingham. The bill further alleges that Mr. Sturges made a rent contract with the clause that the contract should terminate in case he failed, assigned or went out of business.

WAITE THRESHERS GOODS SELL!

A ROMANCE of TWO WORLDS

AN OLD ASTRONOMICAL DISCOVERY

OUR SPRING LINE

will comprise many novelties that are sure to prove SELLERS and should be in the stock of every up-to-date dealer in the land. Don't fail to see them.

WAITE, THRESHER COMPANY,
Manufacturing Jewelers,
Providence, R. I.



NINETEENTH ANNUAL BANQUET, AT THE RICHELIEU HOTEL.

THURSDAY EVENING, JANUARY 9

CHICAGO, Ill., Jan. 11.—In the exquisite elegance of its surroundings and service the banquet of the Chicago Jewelers' Association last evening was never surpassed by any function of the jewelers. It was the 19th annual banquet of the association. The beautiful banquet hall of the Richelieu Hotel, than which none in the west is more elegant, was ablaze with good cheer and the fellowship that is engendered by the brotherhood of a single calling. For 12 months the jobbing and manufacturing jewelers of the city had given their undivided attention to individual business affairs; last night those who were foremost in commercial responsibilities left the cares of office and salesroom and factory outside the portals of the Richelieu and bonhomie transformed sedate and conservative business men into active youth.

At 7 o'clock P. M. the guests assembled in the cozy reception parlors on the fifth floor, where they were greeted by the reception committee, consisting of M. N. Burchard, Simpson, Hall, Miller & Co.; J. P. Byrne, Lyon & Healy; H. F. Hahn, H. F. Hahn & Co.; H. M. Lane, Reed & Barton; Wm. G. Prall, Elgin National Watch Co.; Benj. C. Allen, Benj. Allen & Co.; C. J. Dodgshun, Waterbury Clock Co.; Max Ellbogen, Stein & Ellbogen Co.; G. A. Jewett, New Haven Clock Co.; J. Schnering, Otto Young & Co. The duties of the committee were light, for the jewelers of Chicago are not strangers to each other.

After a half hour of greetings and admiration of the costly paintings, word was given that the banquet committee awaited the guests in the hall above and thither the procession wended its way. At the threshold of the hall a vision of loveliness met the eye. Three long tables ran at right angles to the table of honor. Rare old paintings hung upon the walls, electric lights flashed from nooks and crannies everywhere and were reflected in the silver and cut glass — for the Richelieu had displayed its choicest table pieces at the

service of its critical guests. The table decoration, aside from the course service, was exquisite, smilax, ferns, lilies, roses and carnations vieing each with the other for praise from the votaries of beauty.

A blow from the gavel of president Grove Sackett and conversation was hushed and in the quick tones of his peculiar delivery



A. L. SERCOMB.

CHAIRMAN OF THE BANQUET COMMITTEE.

Rev. Dr. Hillis, the worthy successor to Prof. David Swing, of Central Church, asked the blessing of Almighty God.

Then for an hour and a half the menu was partaken of with all the informality of these occasions.

Large house parties were numerous. Of these the Elgin National Watch Co. easily led with 12 guests. F. M. Sproehle & Co. and Robbins & Appleton coming next with seven each. And it may be here remarked that in the friendly badinage between the Elgin, and Waltham guests the latter had a habit of breaking into song that made the "we are seven" guests conspicuous in the festivities of the night.

The following house parties participated:

BENJ. ALLEN & Co.—Jno. A. Cox, Samuel W. Dripps, Benj. C. Allen, F. D. Heffron.

DENNISON MFG. CO.—J. F. Talbot, W. A. Walton, Chas. E. Benson, George Ramskil.

A. C. BECKEN.—A. C. Becken.

ELGIN NATIONAL WATCH CO.—Geo. Hunter, Wm. H. Cloudman, Geo. E. Hunter, C. H. Smith, G. V. Dickenson, Wm. G. Prall, Jno. M. Cutter, W. A. Purcell, J. W. Forsinger, S. L. Joseph, J. G. Orchard, Geo. E. Knight

GENEVA OPTICAL CO.—Fred H. Smith, R. L. Hogarth.

WM. L. GILBERT CLOCK CO.—Grove Sackett, Edwin D. Hurlbut.

GORHAM MFG. CO.—Walter Ghislin.

H. F. HAHN & Co.—H. F. Hahn, A. Hart, J. M. Joseph, R. J. Street.

F. C. HAPPEL CO.—Adolph Wedeking, Ed. B. Hoffman.

F. A. HARDY & Co.—F. A. Hardy, Wm. A. Hammond, Almer Coe, J. E. Harper, James K. Lemon, Jno. Wimmer.

JUERGENS & ANDERSEN CO.—Paul Juergens, Wm. F. Juergens, Wm. G. Andersen, H. W. Allen. C. H. KNIGHTS & Co.—C. H. Knights, F. G. Thearle, Jr.

LAPP & FLERSHEM.—Peter Lapp, Lem. W. Flershem, C. H. Conover, Henry G. Foreman, A. B. Towers, Henry W. Hill.

LYON & HEALY.—J. P. Byrne, R. B. Gregory.

MERIDEN BRITANNIA CO.—A. L. Sercomb, J. H. Hiland, Chas. H. Ferguson, Geo. F. Greenleaf, Gen. H. A. Wheeler.

F. E. MORSE CO.—F. E. Morse, Noah Clark, Eugene McDonald, James W. Clark.

NEW HAVEN CLOCK CO.—Geo. A. Jewett.

PAIRPOINT MFG. CO.—G. J. Corey, Robert Ansley, O. H. Hull

REED & BARTON.—H. M. Lane, H. D. Stevens, W. O. Coleman.

ROBBINS & APPLETON.—Geo. S. Prindle, M. Loeb, I. L. Lake, R. A. Kettle, C. Fred Kimball, Fred K. Pulsifer, A. W. Goodrich.

ROCKFORD SILVER PLATE CO.—Joseph C. Peers. ROGERS & HAMILTON CO.—J. K. Caldwell, E. P. Marum.

SETH THOMAS CLOCK CO.—Geo. W. Church.

SIMPSON, HALL, MILLER & Co.—M. N. Burchard, Clarence M. Stone.

ALFRED H. SMITH & Co.—W. H. Vogell, Edward Forman.

F. M. SPROEHNLE & Co.—H. J. Furber, H. Williams, Geo. E. Marshall, L. E. Crandall, A. W. Sproehle, F. M. Sproehle, J. M. Davis.

STEIN & ELLBOGEN CO.—Max Ellbogen, S. A. Winkler, J. S. Townsend, Frank LeBron.

TOWLE MFG. CO.—Eugene Capelle, W. Oscar Holly, J. H. Mertz.



LEM. W. FLERSHEM.

R. WALLACE & SONS MFG. CO.—J. C. Carroll.
WATERBURY CLOCK CO.—C. J. Dodgshun, E. W. Halden

WATERBURY WATCH CO.—E. F. Strickland.
O. W. WALLIS & CO.—O. W. Wallis, Alonzo Wygant.

OTTO YOUNG & Co.—Otto Young, Julius Schnering, E. V. Roddin, A. Miller.

GUESTS.—George A. Dupuy, representing Mayor Swift; I. K. Boyesen, Prof. Emil G. Hirsch, N. D. Hillis, D. D. Washington Hesing, Abner Hurd, Frank O. Lowden.

PRESS.—W. W. Wilcox, *Jewelers' Journal*; Stephen Parlin, *THE JEWELERS' CIRCULAR*; Loren L. Boyle, *Keystone*.

At the conclusion of the physical feast President Sackett tendered the gavel to George J. Corey, toastmaster of the evening, with the following remarks:

PRESIDENT SACKETT'S ADDRESS.

Gentlemen:—I have a short letter here from the President of the New York Board, which I would like to read to you. It says:

"DEAR SIR—I thank you for your kind invitation just received for your nineteenth annual banquet of the Chicago Jewelers' Association. I regret exceedingly my inability to attend and having the opportunity to become better acquainted with the members of your association. I hope the banquet will be, as usual, a great success, and that you will have an enjoyable evening together. I remain, dear sir, truly yours,
A. J. G. HODENPYLE.

Fellow Members and Guests:—It affords me great pleasure to see so many distinguished men here together and to welcome you here. It would be a serious mistake to take much of your time now but I feel it would be a serious neglect of duty if I should fail to mention the four members of our association who have died since our last meeting: Simon Muhr, Edward W. Prentiss, Carl Happel and Andrew L. Smith, the secretary of the Geneva Optical Company. Mr. Muhr was a non-resident; the other three were resident members. All were well known as men of a high order, who maintained a reputation for business probity and integrity.

One year ago our business record showed that the business done during the year 1894 exceeded the amount done in any previous year since the formation of our organization; and I am glad now to state that the year 1895 shows an increase of business done over 1894. (Applause.) This means that a vast amount of information is constantly being added to our stock. We are about to adopt a new system of furnishing information to members, which will greatly increase the benefits of the association. I might mention many other reasons why this association is of great advantage to its members.

I am pleased to inform you that I have obtained the consent of one of our fellow members, one whom you all know, to act as toastmaster this evening: Mr. G. J. Corey. (Applause.) I thank you for your kind attention, and it now gives me great pleasure to introduce to you as the toastmaster of the evening, Mr. Corey. (Applause.)

TOASTMASTER COREY'S APROPOS REMARKS.

Mr. President, distinguished guests and members of the Chicago Jewelers' Association:—When Mr. Sackett, our president, asked me if I would accept this

honor, I told him I would. I accepted it gladly, willingly, for three reasons. The first was, that I might assist him in carrying out his time honored custom of having an ornament in the name of the toastmaster. (Laughter and applause.) The second was, that I might see the members of the Chicago Jewelers' Association once, from a higher elevation. *Full* and in repose. (Laughter and applause. I do not mean "full" with wine, but full with the material furnished by this Richelieu Hotel; in repose, because it was not very long ago that some of these gentlemen were in the throes of a holiday business. The honorable speakers who will address you to-night would not have recognized you had they seen you then and seen you to-night sitting around these tables. Well, gentlemen, as I said a moment ago, I am delighted to stand where I can see you full and in repose, and always remember that I do not mean full of wine. (Laughter.)

The Chicago Jewelers' Association has a reputation throughout the country for being a temperance organization. (Laughter.) The first of January will come to-morrow. That will be the day for swearing off, and after that it will be known as a temperance organization. To night you are at liberty to do about as you please. That is, I believe, what a banquet is for. The young men and the old men come together. Did I say the old men? They are not here to night. I cannot see one here, not one, for here about the table they are all young men for this evening. Childhood, youth, manhood, age, and rest—even, you seem to be at rest just now for a few moments. Will you excuse me if I call the attention of those that are to follow me this evening to the history of this association? May 16, 1876, a few gentlemen gathered together—and by the way, there are only two of them here; I expected to see three. The only two here to-night are Mr. Otto Young and Mr. Flershem. Well, they met to form an association, and on June 16 the child was born, and I am very happy to say has prospered ever since. Why they put in "old age" and "at rest" I am at a loss to know, but I suppose the speakers will have something to say on those points.

The Chicago Jewelers' Association has not passed into old age, it is in its childhood and youth, or, as I see you here to-night, it has just reached its sturdy manhood. The Chicago Jewelers' Association has been a power for good in bringing men together once a year and once a month, even if we have only a smoke, nothing to drink. Once a year we come together, to drink, eat and smoke, and make speeches. The association has been a power for good—I cannot repeat that too often. I see before me to-night many young men starting out in life with every prospect of success, and these meetings, these banquets are an education to these young men, and if they are continued will always be so. As members of this association, we feel very certain that it has a great future. Your president has informed you that a few members have passed away this last year, gone to that bourne from which no traveler ever returns. A few have deserted the camp, they are lost sheep on the hillside; but we should not desert them; the Chicago Jewelers' Association should extend a welcome to them to return to the fold.

Child, youth, manhood, age and rest! I hoped to have the pleasure of saying something to-night to Mayor Swift. This is the third time I have prepared something to say to Mayor Swift, but I have never

had the opportunity of catching him; he is the swiftest man I ever struck in my life; he always sends a substitute.

Well, gentlemen, the first toast of the evening is:

"CHILDHOOD.

"Behold the child, by Nature's kindly law
"Pleased with a rattle, tickled with a straw."

Mr. Swift's substitute is a representative of one of the earliest settlers of this State, Mr. Geo. A. Dupuy. Gentlemen, I have great pleasure in introducing to you the first speaker of the evening, Mr. Dupuy. (Applause.)

ADDRESS BY GEO. A. DUPUY.

Mr. Chairman and Gentlemen:—I can but be conscious of the embarrassment that we all feel that the Mayor's official duties have prevented him being here to-night. We all have a feeling of disappointment that he found it impossible to be present with you on this occasion, and I solemnly declare to you that at this moment, in view of the responsibility he has placed on me by sending me here in his stead, I regret his absence much more than you do. (Laughter.) I regret that I have not the consolation which Daniel is said to have taken when thrown into the Lion's Den. It is stated that as he viewed the participants in the approaching feast he consoled himself with the comforting reflection, "Well, there is one good thing about it, there will be no after-dinner speaking on this occasion." (Laughter.) Really, my situation reminds me of an ancient anecdote which I will venture to relate.

An old lady down in New York had always been very anxious to hear Horace Greeley speak, and on one occasion, when it was advertised that he was to speak in the town, the old lady went very early, prepared to hear everything that Horace Greeley had to say. The audience waited and waited, the old lady got fidgety, and Greeley didn't put in an appearance, and finally a measly-looking old gentleman came in, shook hands with the Chairman, and the old lady waited, wishing to hear Horace Greeley speak, and finally the Chairman got up and apologized for the delay and said, "I will introduce to you the *facile princeps of journalism*." The old lady got up in anger and went home. (Laughter.) She told her friends that she went there to hear Horace Greeley speak, and they brought on some old fellow named Fassily Prince, and she didn't want to hear him.

"Childhood! Behold the child, by Nature's kindly law, pleased with a rattle, tickled with a straw."

As I studied this beautiful series of subjects and the list of eminent speakers, I wondered why Mayor Swift was given this particular portion of the programme, which from the jewelers' standpoint, might, I suppose be considered the safety pin part of the programme (great laughter) in view of the scarf-pins, garter-buckles, etc., that follow. I wondered if this topic "Childhood" was thought appropriate for a little fellow without much hair on his head, or if it was meant for a little fellow who is a great kicker and is the head of the household. Then I wondered if he were given the first place on the list because it was thought he would be in a better condition to speak coherently at this stage of the programme than he would be at the point, for instance, where Mr. Lowden's name appears. And so, on the whole, after thinking the matter over, I concluded I was very ill adapted to take the Mayor's place. In one particular I think I am better prepared



J. F. TALBOT.

than his honor could have been in this particular. I can be counted a larger success than Mayor Swift could have been, for I am several inches larger than he is around that particular part which on the charts and maps is described as the North Temperate Zone. (Laughter and applause.)

Childhood begins very early in life. (Laughter.) It might be said that at this stage we are tremendously small and powerfully weak. (Laughter.) At first each child is a tiny creature, too helpless to live a day without the loving ministrations of those to whom the child owes its existence; too ignorant to do anything but follow the blind instincts that loving Mother Nature has given it for self-protection. What true, strong man, what loving, tender-hearted woman can take a babe in his or her arms and not feel emotions of the utmost love and tenderness toward the tiny, unconscious creature—a creature so full of varying possibilities, that may never have sufficient strength to carry its life beyond the blossoms of the first summer or the snows of the first winter—on the other hand, that may live to lead armies or govern empires! (Applause.) And speaking about governing, this is one of the strong points about the new arrival. (Laughter.) Many a strong man who could face a mob, or even stand up in opposition to the iron will of the "New Woman," (Laughter) surrenders at once to the baby.

But where does my subject end? It is not easy to define the boundaries of childhood. It is not difficult to tell where childhood begins, but it is impossible to say where it ends. With some of those who are burdened with responsibility or driven to toil to support existence, it may end very early in life. With others, more fortunately situated or more happily constituted, a vein of childhood runs through all their years; and sometimes a childish heart beats within a very manly bosom. And when old age appears, Man and Woman drift back again to childhood. The latter end of life seems to touch the former. As the circle is a perfect geometrical figure, would it not be a pleasing conception to think that the well-rounded life which extends to three-score years and ten or more, is in the form of a circle; and that, as in the far northland, the last ray of sunset and the first ray of dawn are seen at the same moment, so the last moments of the second childhood end just where first hour of infancy begins—that such a life is a complete thing, a perfect circle? (Applause.)

THE TOASTMASTER:—"Gentlemen, as I told you, Mayor Swift's substitutes are all right. I had the pleasure, not many months ago, of preparing an introduction for Dr. Hillis, who was at that time living at Evanston, and I had to introduce a substitute for him that night. I am very happy that I shall not have to introduce a substitute to night."

"YOUTH:

"Some livelier plaything gives his Youth delight,
A little louder, but as empty quite."

It is very fortunate that Dr. Hillis is to speak on this subject, for I know no man who has a greater influence over the young men of the city of Chicago than he has, and that means an influence of good for the future. I introduce to you, gentlemen, Dr. Hillis." (Applause.)

ADDRESS BY N. D. HILLIS, D. D.

Mr. President and gentlemen of the Jewelers' Association.—I am happy that I have this opportunity of meeting with you, for I have made some very pleasant acquaintances, and I have heard some of the most

charming and interesting stories from these gentlemen on my right and left that I have ever heard in my life. (Laughter.) If I were to speak of articles of personal adornment, at once would occur a most striking sentence from John Ruskin with which you must be familiar, as to all persons who work in gold and silver, in marble, that he collected in Greece, and he called the attention of England to the time when the beautiful in a single statue or a single picture had been worthy of the admiration of the world; when personal adornment, with relation to carpets and rugs and hangings, and all that sort of thing had become a matter of importance to the people, and paid one of the noblest compliments in all literature to the workers in gold and silver in connection with the Jewish temple. And I think you, gentlemen, in your occupation, would have some special interest in Mr. Ruskin's tribute to you and to those who are specially interested in the beautiful among the handicrafts in our Saxon life.

All that we call beautiful is simply the test of perfectness; beauty really stands for maturity and perfect finish. We say the child is beautiful; we admire the maiden because of the outer flush of perfect health, representing soundness and integrity to the core. It is God's way of saying things have touched the utmost limit; they are right, they are sound, they are healthy, they are mature, and therefore they are beautiful. Out of that, I take it, it is that we get the understanding of adornment, and I take it, that some of the noblest influences of civilization come at a very early period in man's career. Men have adorned their persons with gold and silver and made rare their homes, from the day of Phidias down to your own times. I think it was Cicero who said that you cannot take a June day and put a frame around it and no one can put a frame around these that we call young years. Just when we cease to be young, when the heart is full of hope and covered with all the laurel leaves of imagination and ambition in those years when man has the thoughts that he works out into his greatest enterprises, into his greatest books, his greatest pictures, his greatest statues—then the heart is young, and I take it from your conversation and from your general responsibility to these younger gentlemen, that you are going to remain young, because it is the sentiment in the heart.

Mr. Gladstone gave us a beautiful thought the other day, that to take very often a new sentiment, a new book, would keep one flush in the cheek and buoyant in the heart, and destroy pessimism, and pessimism is the grave of progress, as optimism is the cradle of civilization. (Applause.) May our years have these hopes and ambitions until we are four-score years; may our commercial enterprises, in connection with our city, move on in such large development that any comparison of the future with the present shall seem simply as nothing; that the youth shall think that the best wine of life is kept until the last; that the youth of this city, with a million and a half of people, may become ten millions; that the youth may be like the sun, coming forth, like a bridegroom, to run its race.

THE TOASTMASTER: "We are gradually creeping up the ladder of success. Having passed childhood and youth, we have arrived at Manhood; Scarfs, garters, gold amuse his riper stage. That doesn't seem much like manhood, but I suppose we shall find out all about it from our friend, Mr. Boyesen. It gives me

great pleasure to introduce to you, gentlemen, Mr. Ingolf K. Boyesen, who will speak to you upon the subject of Manhood." (Applause.)

ADDRESS BY INGOLF K. BOYESSEN.

Mr. Chairman and Gentlemen of the Jewelers' Association: My subject embraces all that precedes, and there is nothing after (Laughter.) Because a manhood includes everything that precedes and to the close. Everything that the mother and the parson have done for him is embraced and included in manhood. We do not admit that we have passed the period of complete manhood; old age and death are the same thing; we do not any of us admit that Manhood has passed. The child is a tender bud of possibilities, of promise, so frail and helpless and dependent upon us; but that little baby, that spark of genius, may revolutionize the progress of civilization. Friends, the time may come, and with the roar and thunder of cannon, this child may stand forth as the embodiment of our countrymen in chieftainship and generalship. We come to absolute manhood through these stages of Mr. Dupuy's "Babyhood" and Mr. Hillis' "Youth."

There was a great deal of truth in the words of the poet, that Manhood is taken with scarfs and garters and gold; they are too frequently toys with Manhood's years. We have the infantile faith, and seek the things, that when we get are like last year's Christmas toys, forgotten and broken. When we have obtained them we seek something else. Our scarfs and garters are perhaps not royal decorations and orders, but we all want those little things which designate us as something else than what we are, make us peculiar and distinctive. They make us candidates for office—our scarfs and garters. We always have the presidential possibility in this country, unless so unfortunately situated, like myself, as to have been born in a foreign country—and that has been a great blight on my young life! (Laughter.) We all seek success; some of us get it and some of us don't, but we are all agreed upon one point, that if things don't go to suit us, the world is wrong and not ourselves. A great many gentlemen may have obtained that much sought for thing called gold, only to find that it did not yield the expected enjoyment. An acquaintance of mine who had been pretty successful in seeking and finding wealth, but was nearly used up when he secured it said to me once, "Mr. Boyesen, you will have to excuse me, I am not feeling very well, that awful dyspepsia!" I said, "I thought you were cured of that at Carlsbad." "Carlsbad has nothing to do with it. If I just walk and drink water and sleep, I can do just as well at home." (Laughter.) I said, "Maybe, my friend, if you walked a little more at home for the pleasure of it, it would do you good." He said, "If you walk for forty years for the pleasure of riding and then have to walk on account of your belly, it ain't any fun." (Laughter.) So the toys, scarfs and garters and gold are not all we paint them to be, they haven't much charm.

But seriously, gentlemen, if it be a fact that Manhood can be toyed with by poets and philosophers, treated as a joke, as we often do, the ends we seek are not worth the seeking. Can it be that the whole philosophy of earth can be so wrong that no end that Man seeks is worth the seeking? It seems to me that the fault must be in the aims we set for ourselves, and the men who seek happiness in the having and getting and not in the being, are sure to be disappointed. Perhaps

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F. A. HARDY.

if we realized the full stature of manhood, as a Norwegian poet has put it, to be the owner of man's full estate, the heritage of all the ages of wisdom, is to wear the crown more glorious than any king e'er wore. There has certainly been something developed more than food and raiment and comfort. The humblest creature in the whole economy of the universe can obtain its food, can protect itself and die, but the philosopher and scientist tell us that just in proportion with the development of the creature is the extent of its power to give out something from itself. The most insignificant creatures do not even nourish their young; the higher they go in the scale the longer the period of nourishment and coming to maturity.

So, it seems to me that in proportion as we grow in civilization and our civilization becomes fully matured it must be along the line of giving out something, to enlarge our interests, and then we shall not weary because the sensuous tastes of youth and the gratifications of manhood's appetites are gone, because these interests live longer than we do, and remain young and keep us young. (Applause.) It seems to me that in this great State and this great city we are continually complaining that those affairs which appertain to the whole—not the individual, but the whole—are neglected, are not done, are mismanaged, are not managed at all—that this fact is an evidence that there is a want of that power to get out of self, to feel the larger responsibilities, to give out something, to realize that we have a debt greater than the mere creature that gets its nourishment, propagates and departs.

Man, the individual, is a factor, a potency, a force, that makes his influence felt while he lives, by his actions, his life, and his force. We do not legislate for the citizens, the people, we legislate for classes. You have to organize into a guild, a union, a particular class, in order to be a force, and laws are made as such, political influence is felt only as such. (Applause.)

THE TOASTMASTER: "The only disappointment that we experienced at our banquet last year was the fact that we missed from our list one who had spoken to us so often—in fact nearly every year since the organization of our association. He was kept from us last year by sickness in his family. He has refused another engagement to be with us to-night, which fact we fully appreciate. He is to speak to this topic: 'Age':"

'And beads and pray'r books are the toys of age
Pleased with his bauble still, as that before.'

"Prof. Hirsch, I am sure, needs no introduction." (Applause.)

ADDRESS BY PROF. EMIL G. HIRSCH.

When my friend here on my left brought me last Monday the invitation to be with you, there could be in my mind no doubt as to what course I had to pursue, for at once came to my mind your kindly message of last year, when my home was curtained by the danger of losing one near and dear to my heart. In that night of doubt, among the many rays of sympathetic sunshine that pierced the darkness, I assure you your message of sympathy was the most radiant with gold. My wife has even commissioned me to tell you to-night how much strength and courage she gained from the words that you sent to us last year. (Applause.) Of course I ought to be at every jewelers' banquet, but I have puzzled my head to discover the reason why I was assigned the duty to speak to "Old Age"

(Laughter.) I certainly have not a superabundance of gray hairs. (Laughter.) But probably the reason is this, because I am an old chestnut ("O, no; O, no"), and that is the connection between Old Age and myself.

Old age! I believe what our country needs more than anything else, and our civilization stands in need of, is a little spicing of old age. We dwell always on the merit of new things—youth things; we are carried away by the wings of enthusiasm when singing the glories of our young city, its young and pulsating life, its ambitions, energies, push, and its "go." Certainly youth has privileges; youth is a period of enthusiasm, youth is the season of love, youth is the age of idealism, looking into the future; but as we have learned to-night, much of the enthusiasm is attended by selfishness, the young man certainly believes himself to be the center of the universe, he certainly imagines that all the stars, the sun and the moon, center around him. It was a young dreamer who beheld in Biblical time the sheaves gathered bowing down to him. Many a young dreamer in the present time dreams the dreams of Joseph, and if those dreams lead him through districts of famine, of distress, those dreams have the approval of the divinest element of man. Old age, it seems to me, has less of selfishness about it. In the books it is said that it is the time of regrets, but Old Age is constantly working one keynote, that in the days of their youth things were better. Now and then an old man will display this distemper, but History is full of the names of old men who welcomed the new-coming things with that ardent youth as they would come to youth or manhood.

An old Arabic proverb has it that Life may be divided into two parts: A dream, the past, and a wish, the future. The past is a dream; whatever we may have had is no more for us; the future is a wish; and old age alone is in a position to wish for a future without the least taint or sprinkling of selfishness. That old man who planted a tree; and when asked why he did such useless toil, as he could not reap the harvest, replied that he was planting that others could enjoy the fruit, the third generation after him! That old man seems to me to have spoken the words of true old age, and to have voiced the sentiments that actuate those grand old men of whom we love to speak even to-day. (Applause.) There is beauty in youth. It requires the genius of a gifted painter to reproduce the glory of the springtime; but even winter is not without its charms. Those little snowflakes that come from the clouds present a wonderful architecture. Each one of them, be it in the shape of star or wheel or flower, represents a type of regularity, and therefore, strength, that is simply marvellous. So, with the snowflakes that whiten the crown of glory on the head of the old man. The good book hath said it, the crown of glory is old age, if in the path of righteousness it be found; and that same book shows that we should show honor to old age. It marks the barbarian not to respect old age.

In civilization the old man should be crowned with glory and with honor, and that civilization is the soundest which knows how to stimulate the young and how to revere the old. (Applause.) For, in all classes, the old man seems also to be the wise man. In the old Hebrew tongue one word is used for the wise one and the old man, one who carries wisdom. The old man

among the Arabs was designated "Ruler" and so it was in Rome and in Greece, that a council of old men administered the affairs of Athens and Sparta. Even our word "Aldermen," the old men, should have the control of the city. (Laughter.) I do not know how far we have gone from realizing this original idea. People are wise in their generation but whether they are "old" in that sense of the word, I have my serious doubts. It seems to me time that in America, in this sense of the word, the old men and not the young men, should be called to the helm. Old age should be characterized by wisdom; old age is not selfish; old age is the opportunity for doing good. Have you ever thought of the part old men have played in the dramas of nations? Gladstone, the "Grand Old Man," is a younger man than most of us to-day. (Applause.) Bismarck, an old man when he hammered out the unity of Germany. (Applause.) And the white-haired Emperor leading the enthusiastic hosts of Germany to the battlefield and victory, that at last Germany should enjoy that privilege for which we just now are ready to take up arms, to have a right to manage its affairs as it chose, without listening to the advice from St. Peter's or trembling at the frown that comes from Paris! (Applause.) * * *

THE TOASTMASTER: "Gentlemen: Because this last topic is 'Rest,' I don't want you all to leave. 'Till tird he sleeps, and life's poor play is o'er.' The youngest man on the list will respond to this toast and when he finishes there will be more. There are two or three others that I shall take the liberty of calling upon. I have now great pleasure in introducing to you Mr. Frank O. Lowden."

ADDRESS BY FRANK O. LOWDEN.

Mr. Chairman and Gentlemen:—If any of you want to anticipate my subject, "Rest," I will rest if you pass out. I remember reading in one of the New York papers of a man who said he was tired of making \$50 speeches for \$5. I want to announce to you now, that for a \$25 dinner, I expect to give you a 50 cent speech, and it's mighty seldom that a lawyer has a chance to get even with a jeweler. (Laughter.) This is the only body which has remained compact, which has worked along harmoniously. Not long ago I asked one of your members about his business, and I said "Don't you have any competition at all?" and he said, and he is a member of the committee, too—he said to me, "Only with the footpads." (Laughter.) Now, gentlemen, you have been taken along the path of youth by the deputy of the Mayor of Chicago, and I want to say that the liberty which your chairman took with the Mayor of Chicago he would not have taken if the mayor had been present; a gentleman, I think, at one of the clubs, tried that, and he hasn't been seen since. (Laughter.) You have been taken along the beautiful days of childhood and the primrose path of youth; you have been taken through manhood by my brother Boyesen most beautifully, and Dr. Hirsch has been the mentor of your later years, and now for some unknown reason I have been asked to induct you into this—well, what shall I call it? I am simply asked to put you to sleep. (Laughter and applause.)

I have no doubt, gentlemen, that it has occurred to all of you that the two distinguished divines that you have here to-night, Dr. Hillis and Dr. Hirsch, did not take their own texts—perhaps they didn't stick to them—but I can only account for it by supposing that

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there was a confusion between the spiritual and the spirituous. (Laughter.) But, gentlemen, since I must perform this sad thing, I am going to do it the best I can. I hope you are still numbered with the "boys;" but let me see, I think the president announced that he didn't know why these last two toasts were on the programme. It was also suggested by Brother Boyesen that everything was merged in his theme, and therefore I suppose I am not expected to say much. I suppose that I could recall some of their wonderfully beautiful sentiments, but I will read them in the paper in the morning and then give them to you. I want to make my humble acknowledgment to you, the jewelers of Chicago, for furnishing the world with its toys. The best thing that can come to the baby is to be born with a "silver spoon in his mouth," and who furnishes it but you, gentlemen? Even the little plate into which he looks and sees the little dimpled face looking back into his own, you supply. If any of us wishes to make a present, the first thing he does is to go to a jeweler; that is the first thing we do. When we wish to make a present to a certain young lady, what do we do? Why, we go right to a jeweler and get something brilliant and have it set in gold. And the prayer books and the beads, why, all these things are fashioned by your cunning hands. As an old hermit wanders out into the desert, the only thing he takes is a crucifix which is curiously inwrought with silver. You not only stay with the young man and the manhood but you are the solace of old age, and I make my compliments to you right now.

Now, gentlemen, I am about to make an original observation: You not only stay with a man and keep step with him in his prosperity, but in his adversity his gems are the first source of revenue—the three balls! (Laughter.) Did you ever hear anyone boasting or even confessing that he had pledged as collateral an overcoat or a stock of goods? He keeps that a secret, but if he has given up a beautiful ring or watch he speaks of that to all of his friends. He seems to think that there is some glory about it resting upon him still, although he is to sleep in a garret. There is another toy which has not been mentioned, the toy with which the old man and young loves to play, the American flag. (Applause.) And I think, if it shall unhappily become necessary to depend in our affairs not upon the jewels which sparkle on woman's breast, but upon your own swords, that those swords will be clasped in some of your good hands in battle if need arise. (Applause.) It has been agreed upon all hands that we are all boys; there seems to be no distinction of age, and it matters not whether we are crowned with silver or whether we have still the vigor and exuberance of twenty in our veins—we're all young. (Applause.)

THE TOASTMASTER:—"Gentlemen, just one moment. I am very glad to see that we have with us a representation of the national administration in the capacity of the Postmaster. The Postmaster has

about as much to do with the wholesale jewelry trade of Chicago as any other department. We have the freight department here; we have the press represented, but the most important of all is the post office. It affords me very great pleasure to call upon our worthy postmaster, Mr. Washington Hesing."

ADDRESS BY WASHINGTON HESING.

Mr. Chairman and Gentlemen:—Charles Lamb divided the world into two classes—those who borrow and those who lend. I came here this evening just from another banquet, in order to borrow some information and instruction about the jewelers' business or jewelers' trade. I belong this evening here to the borrowing class and not to the lending class. I have nothing whatever to offer. I came late and do not know what was said early in the evening.

Now, I simply want to return to you all, members of this association, my thanks for extending to me the invitation to be here. I can assure you I regret very much that I was not here earlier; it is my loss, but another duty compelled me to be at another banquet first. (Applause.)

THE TOASTMASTER:—"Gentlemen, I know of but one honorary member of the Chicago Jewelers' Association. I have been informed many times that this gentleman was an honorary member of this Association. He is entitled to all the honor we can bestow upon him. He furnishes us our home in the Columbus Memorial Building. I refer to Mr. Henry J. Furber."

ADDRESS BY HENRY J. FURBER.

Mr. Chairman and Gentlemen:—It seems to me almost a pity, after you have been put so beautifully to "rest" that you should be awakened from your repose, and I regret exceedingly that it has not met more with the approval of your Chairman to allow us all to depart in peace.

One thought which has occurred to me I am going to suggest to you and ask a question of you as business men. You are all closing your books for the year, and fortunate is he who finds the balance on the right side of the page—not because you have not labored hard and incessantly to increase your business and make the profit to which you are entitled, but owing to the peculiar state of financial affairs, you found your business curtailed and your profits lessened. How many of you have given the necessary attention and thought to the reason why this has been so? Very many years ago we were informed that there was a great conflagration in the city of Rome; in fact, it destroyed the city, and while destruction was sweeping all through that city, a certain prominent individual who occupied a very responsible position in public affairs, one Nero by name (laughter), amused himself by fiddling. During the last three years whenever I have thought of this subject of the burning of Rome and Nero, my mind has gone to the Congress of the United States, and I have sometimes thought that if Nero could have profited a little from the Congress of the United States, he would have done some fiddling which would have made Rome howl! (Laughter.)

Less than three months ago the citizens of the United States went to the ballot box and gave their instructions to the representatives of the United States in Congress. They told those representatives in unqualified terms that we were an honest people, that we desired to pay our debts in honest money (applause.) And we instructed them to go to Congress and upon the statute books of the United States to record such laws as would insure the payment of our honest obligations in honest money. (Applause.)

While the conflagration is sweeping through our land, destroying our business, within thirty days after those instructions had been given in most emphatic terms, they assembled at Washington, and what have they been doing since?—Fiddling! (Laughter and applause.) During the darkest period of our civil war, there was assembled on the battle-field of Gettysburg, a large concourse of people, and to the assembled multitudes the lamented Lincoln spoke these words, asked this question: "Shall this government of the people and by the people and for the people perish from this land?" To-night, as good citizens, as men who are deeply interested in the affairs of state, let me ask you this question: "Shall this government of the politicians, by the politicians and for the politicians, forever dominate this land?" (Applause.)

THE TOASTMASTER: "As the representative of the President of this Association, and on behalf of the Banquet Committee and the members of the Association, I wish to thank the honored gentlemen who have so kindly spoken words of cheer and comfort to us this evening, and the singer as well. I hope that the words we have heard of true manhood will be words of inspiration in the years that are to come to you in the jewelry business." (Applause.)

And then with the singing of "America" by the assemblage the banqueters dispersed, and the 20th year of the Chicago Jewelers' Association was begun.

After-Thoughts.

At the table of honor beside the president, toastmaster and guests of the association sat Otto Young, H. F. Hahn, M. N. Burchar and F. E. Morse.

Special credit is due A. L. Sercomb, Lem W. Flershem, F. M. Sproehle, F. A. Hardy, J. F. Talbot, and Grove Sackett, for their faultless conduction of the affair.

Benj. Allen was kept from the banquet by illness, not, however, of a serious nature, but sufficient to mar for him the pleasure of the evening.

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J. A. Todd was absent in the east.

It was Benj. C. Allen's debut at these annual affairs and he was immediately deputized to fill the place on the reception committee made vacant by his father's absence.

Cox and Dripps did well, considering they had no chaperon but the press.

"Are you lost in the shuffle, Loeb?" called a friend in the crush at the cloak room.

Loeb—"No; only a 'Prisoner of Zenda.'"

"Never had so good a time at a banquet" remarked W. A. Purcell, the venerable legal adviser of the Elgin Watch Co., "but then," he added, "I had royally good neighbors."

The menu was a work of art, beautifully printed on four pages of heavy board: First page the menu, second the reception and banquet committees, third the toasts, fourth the members of the association. The whole was inclosed in a lavender-blue linen paper cover with engraved ornamental frontispiece.

The souvenir of the evening made its appearance when the cigars were passed. To a bunch of three tied with scarlet ribbon was an individual cigar cutter of sterling silver, not only ornamental but useful to a large majority of those present. It was unique in the souvenir line. Engraved on one edge was the inscription, C. J. A., 1896.

President Sackett's gavel fell into able hands when Mr. Corey assumed the duties of toastmaster. Mr. Corey is president of the Review Dining Club, a commercial dining club of large membership, and took to the chair a flow of well expressed words and thorough familiarity with the position. As a governor of banquet machinery Mr. Corey is a success.

The Chicago *Tribune* of Friday, on the dial of a four inch cut of an open faced watch reproduced portraits of seven members of the association as follows: Center, President Sackett; in circle about dial, A. L. Sercomb, Benj. Allen, H. F. Hahn, J. A.

Todd, M. N. Burchard, F. M. Sproehele. It was a unique bit of newspaper line engraving after the style of photo-enameling on dials.

Henry G. Foreman, the banker, and James E. Stuart, postoffice inspector in charge, were conspicuous figures in the Lapp & Flershem party.

THE MEMBERS OF THE ASSOCIATION.

The membership of the association at the commencement of its 20th year follows: Benj. Allen & Co.; Dennison Mfg. Co.; Elgin National Watch Co.; Geneva Optical Co.; Wm. L. Gilbert Clock Co.; Gorham Mfg. Co.; H. F. Hahn & Co.; F. C. Happel Co.; F. A. Hardy & Co.; Holmes & Edwards Silver Co.; Juergens & Andersen Co.; C. H. Knights & Co.; Lapp & Flershem; Lyon & Healy; G. W. Marquardt & Sons; Meriden Britannia Co.; F. E. Morse Co.; New Haven Clock Co.; Pairpoint Mfg. Co.; Reed & Barton; Robbins & Apple-

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Consolidation of the Fahys Watch Case Co. and Brooklyn Watch Case Co.

The Fahys Watch Case Co. have absorbed the Brooklyn Watch Case Co. and will hereafter manufacture their own and the Brooklyn Co.'s products. The Fahys Co. last week filed a certificate of increase of capital stock from \$100,000 to \$1,000,000. The amount of liabilities is given as \$617,422.

Geo. E. Fahys, president of the Brooklyn Watch Case Co., who was seen at his office, Fahys building, 54 Maiden Lane, New York, Monday afternoon made the following statement: "The Fahys Watch Case Co. increased its capital stock from \$100,000 to \$1,000,000 for the purpose of absorbing the Brooklyn Watch Case Co., which has transferred all property to the first named company retaining only its corporate name. The management of the Fahys Watch Case Co. will be the same as heretofore and the entire product which will include the goods formerly made by both companies will be sold through the selling agents, Jos. Fahys & Co."

The two companies have always been closely connected. Jos. Fahys is president of the Fahys Watch Case Co., while his son, Geo. E. Fahys, was president of the Brooklyn Watch Case Co.

Suit for Infringement on a Patent Cyclometer.

HARTFORD, Conn., Jan. 13.—Walter Hastings, of Jersey City, N. J., has filed in the United States Circuit Court for the district of Connecticut a suit against the Seth Thomas Clock Co., of Thomaston. The plaintiff alleges an infringement by the defendants of his patent issued April 23, 1895, for a bicycle cyclometer. An injunction and accounting are prayed for.

An unusual opportunity for a wholesale jeweler, silversmith or dealer in any kindred high art trade to obtain quarters in the heart of New York's shopping district is now offered by C. Dorflinger & Sons. Five beautiful floors in their new building at 915 Broadway near 21st St., over their cut glass salesrooms, are now for rent. The lofts are well arranged, have excellent light, steam heat, etc., and are fitted with two elevators. The location is also one of the finest in the uptown district.

Stocking supporters are brought out with all the ordinary buckles, slides and loops of gold.

Annual Meeting of the Jewelers' Safety Fund Society.

The 12th annual meeting of the Jewelers' Safety Fund Society was held Wednesday afternoon in the rooms of the New York Jewelers' Association, 146 Broadway, New York. About 30 members were present. The reports showed the work of the Society to have been very successful, their being comparatively few losses sustained; the report also showed an increase in membership.

The following gentlemen were elected directors: Enos Richardson, Enos Richardson & Co.; Henry Randel, Randel, Baremore & Billings; Henry Hayes, the Brooklyn Watch Case Co.; Wm. R. Alling, Alling & Co.; Ira Goddard; Jas. C. Aikin, Aikin, Lambert & Co.; S. C. Scott, J. T. Scott & Co.; Chas. G. Alford, C. G. Alford & Co.; F. S. Douglas, Shafer & Douglas; Louis Kahn, L. & M. Kahn & Co.; and Jas. P. Snow, Snow & Westcott.

After the meeting the directors met and elected the following officers for the ensuing year: President, Henry Hayes; vice president, J. C. Aikin; secretary and treasurer, Ira Goddard; and executive committee, Enos Richardson, Henry Randel, Wm. R. Alling, Samuel C. Scott and F. S. Douglas.

Changes in the United States Watch Co.

WALTHAM, Mass., Jan. 13.—At the election of officers of the United States Watch Co. James E. Cox was elected to succeed T. B. Eaton as superintendent, and Chas. E. Berry to succeed W. M. Matheson as master mechanic. T. B. Eaton retains the presidency of the company.

Mr. Cox has been with the company for nine years, being in charge of the factory office for several years virtually as manager. Mr. Berry is also an old and tried employe of the company and has had a wide experience though he is young in years.

The New York office at 46 Maiden Lane and the Chicago office at 34 Washington St. are still under the management of O. E. Davies and A. E. Bentley, respectively.

Probably no line of American manufacture has shown such marked increase in recent years as cut glass. This is owing in great part to the highly artistic designs of the goods, and to the care and skill with which the cutting is done. A firm who have made for themselves a high position in this line are the Empire Cut Glass Co., 35 Warren St., New York. They report that their business last year was in excess of their expectations and at times they experienced considerable difficulty in keeping up with orders. To the constantly increasing number of jewelers who handle cut glass the excellence of this firm's wares will especially appeal.

Ed. King, a young piano tuner, has been arrested on a charge of burglarizing E. M. Barringer's jewelry store, Akron, O.

Gorham Mfg. Co. Gain Another Victory Over an Unscrupulous Dry Goods House.

ST. LOUIS, Mo., Jan. 8.—Judge Adams, of the United States Circuit Court, has granted an order to the Gorham Mfg. Co. against the Emery-Bird-Thayer Dry Goods Co. restraining them from advertising or selling silverware which are not goods manufactured by the Gorham Co.

President Holbrook, of the Gorham Mfg. Co., in speaking of the suit Monday to a CIRCULAR reporter said: "There have been several houses to whom we had refused to sell goods who have sold other goods as 'Gorham' make, and we have taken this means to stop the practice."

Latest News as to the Failure of E. Wertheimer & Co.

PROVIDENCE, R. I., Jan. 11.—No failure in the jewelry business has occasioned as much interest and conversation for a long time as that of E. Wertheimer & Co., New York.

Several concerns that held claims against the firm have instituted replevin proceedings in New York, but a few days ago S. & B. Lederer, of this city, transferred the legal proceedings to this city by placing an attachment upon goods belonging to E. Wertheimer & Co. that were in the possession of D. C. & H. S. Fink, the Westminster St. retailers. The amount of the writ is \$135.

During the past week the manufacturers in this city and the Attleboros, who are creditors in this failure, have been visited by a strange gentleman who has been endeavoring to buy up old accounts. Those against Wertheimer & Co. were especially desired, and for these he was willing to pay 15 per cent. cash. He would give no account of himself or in whose interests he was working. It is stated that an agency exists in New York which makes a business of buying up claims against embarrassed concerns for the purpose of speculation.

The Chattel Mortgage Given by L. C. Henrichsen.

PORTLAND, Ore., Jan. 5.—The chattel mortgage given by L. C. Henrichsen to L. Therkelsen, as reported in last week's CIRCULAR, covers his entire stock of goods, and is to protect local creditors, who had advanced him \$20,000 to bridge over the hard times. The house, however, remains open, and business continues without interruption.

The crisis was brought about by the very dull times since the panic of 1893, during which period the jewelry trade was one of the heaviest sufferers; and also the difficulty experienced in the collection of old accounts. To these circumstances alone is ascribed Mr. Henrichsen's necessity to give this mortgage. Dec. 31st was Mr. Henrichsen's 29th anniversary of doing business in this city. Mr. Henrichsen has always been regarded as one of the most honorable business men here.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS. WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

Vol. XXXI Jan. 15, 1896. No. 24

THE change in the system of prices employed by the large silver plated ware manufacturers, announced exclusively in THE CIRCULAR last week, is in line with the general tendency of all business of the present time, and we feel confident that it will be appreciated by the trade at large, when they fully understand it. The manufacturers have been meditating this change for some time, but the best opportunity to effect it has presented itself but now. This change strikes a blow at the makers of inferior plated ware with which the country the past few years has been flooded, and which has in many cases been advertised by even supposed reputable merchants as quadruple plate. Any intelligent person should know, from the prices charged for these goods, that he is being deceived. But we think the flow of these worthless goods has reached high water mark, and that the tide is about to change. From now on we expect that dealers will throw out of their

stocks such goods and restore to its rightful position the fine silver plated ware of reliable makers.

Can Works of
Jewelry and Sil-
verware be
Copyrighted?

THE recent institution of suits based upon alleged infringements of copyrights, mentioned in THE CIRCULAR, has called forth considerable inquiry as to the amount of protection the copyright law affords on works germane to the jewelry trade, and the distinction, in this connection, between a copyright and a design patent. Positively avoiding all reference to the merits in the suits that have elicited the inquiry, we here, in a spirit of neutrality and simply as purveyors of information that may prove valuable or, at least, interesting to the readers of THE CIRCULAR, offer the opinions on this subject of one of the oldest and ablest firms of attorneys in touch with all the departments at Washington, relating to copyrights, patents, designs, etc., namely Brown & Seward, 261 Broadway, New York.

"A decision lately handed down," said Mr. Seward, of this firm, "has cleared up the matter. It says that a valid copyright cannot be obtained on a design or a configuration applicable to trade and articles of sale. The point is here: The copyright law provides for protection to the producers of works of literature and of art such as sculpture and painting, in which there is reflected the merit of the sculptor, painter, or other artist. Thus the copyright law applies to the fine arts, and not to the industrial arts. When we come to articles comprehended in the industrial arts, such as jewelry, the articles become subjects for design patents. They are subjects for the Patent Office, not for the Librarian of Congress.

"The difference between a copyright and design patent has been clear to us and in our career we have never gone astray; yet we had considerable trouble in a recent experience. We tried to copyright an artistic and fine engraving sent over from Europe to be used for advertising purposes. We thought it was a subject for copyright on account of its merit. The Librarian of Congress refused the copyright because it was evident that it was to be used for advertising purposes. We then went to the Department of Prints and Labels, but here it was said that the engraving was a subject for the Librarian of Congress who finally granted a copyright on it as a work of fine art. Thus it will be seen that a copyright will be granted on a cut, drawing, or engraving as a work of art *per se* and not for the purpose of being introduced in products of industrial art.

"The distinction between a copyright and a design patent is that the copyright is for works of literature and the fine arts, and the design patent for works of the industrial arts. Paragraph 11 of the Revised Copyright Law makes this clear. It reads: 'The fine arts, for copyright purposes,

include only painting and sculpture, and articles of merely ornamental and decorative art should be sent to the Patent Office, as subjects for design patents.'

"It will thus be seen that a drawing or picture from which an article of silverware or of jewelry is to be made, or which is to be introduced as an element of the design of such article of silverware or of jewelry, cannot be copyrighted, but must be design patented if protection is sought."

Silver Stamping
Legislation in Ohio.

TO the friends of silver stamping legislation the following communication from one of the representative jewelers of Ohio is interesting:

COLUMBUS, O., Jan. 7, 1896

Editor of THE JEWELERS' CIRCULAR:

Please give me what information you can in regard to the "Silver Bill" passed in New York Legislature. Let me know how many and which States have passed the bill; also the dates of passage. When the time comes, I wish to go before the committee who will have the bill before them here. Thanking you in advance, I am,

Yours respectfully,
F. F. BONNET.

In reply to the above, the following information was vouchsafed:

The Silver Stamping Bill, as passed by the New York Legislature, has been passed by the following States: Massachusetts, April, 1894; New York, May 4, 1894; South Carolina, January 6, 1895; New Hampshire, February 13, 1895; Missouri, March 5, 1895; Arkansas, March 14, 1895; Maine, March 22, 1895; Michigan, end of April, 1895; Connecticut, bill signed early in July. The above dates may be erroneous to the extent of one or two days, but they are approximately correct. The Connecticut law bears upon gold wares as well, and became operative Jan., 1st this year. The Silver Stamping Bill has been introduced in the Virginia and Maryland Legislatures, and a movement is on foot to have it passed by the New Jersey Legislature. There seems to be very little opposition in any State outside of Rhode Island where such a law is inclined to conflict with the interest of some of the manufacturers.

The jewelers of Ohio should co-operate with Mr. Bonnet to their fullest ability to have the measure passed by the Legislature. The existence of a silver stamping law in any State is bound to reduce the production and sale of spurious goods in that State.

LAST Fall this journal published a large number of letters from jewelry manufacturers in Newark, N. J., advocating the passage by the State Legislature of a law regulating the stamping of wares of gold or of silver or of metals purporting to be gold or silver. We are gratified to learn that a concerted movement has been started by the manufacturers of Newark and retailers throughout the State with the accomplishment of this object in view.

New York Notes.

Max Freund & Co. have entered a judgment for \$414.69 against Wm. Folkart.

A judgment for \$8,614.64 has been entered against Frederick J. Kaldenberg by the Central National Bank.

Wm. C. Soloman has started as a manufacturer of silver novelties with an office in the Prescott building, 65 Nassau St.

The American Association of Wholesale Opticians will hold their second annual meeting Jan. 28th, at the Astor House, New York.

M. E. Hemmendinger, a diamond setter, formerly of 20 Maiden Lane, removed Saturday to the Diamond Exchange building, 14 Maiden Lane.

Marcellus & Pitt, dealers of diamonds, 11 John St., have been elected members of the New York Jewelers' Association.

The judgment for \$10,852.07 entered in this city Feb. 14, 1895, by Lewisohn & Co. against the Kent & Stanley Co., Providence, R. I., was satisfied last week.

James Berkeley, for eight years with Leon J. Glaenzer & Co., and their successors, Glaenzer Frères & Rheinboldt, has formed a connection with Ferdinand Bing & Co.

The E. Howard Watch & Clock Co. will exhibit at the coming bicycle show, in the Madison Square Garden, some beautiful silver and gold mounted bicycles of their own manufacture. The silver and gold decorations of these bicycles are the work of J. F. Fradley & Co., silversmiths.

Freudenheim & Abramson, who recently failed, are offering to settle with their creditors at 25 per cent, payment to be made in three notes dated Oct. 1st and due in two, four and six months.

Rud C. Hahn, importer of precious stones, 65 Nassau St., has admitted as a partner, Andrew Patterson, who has been in his employ for the past 11 years. The firm continues under the old name.

James F. Barclay, who had been for years with the Middletown Plate Co., has taken the selling agency in the United States for the Stevens Silver Co., Portland, Me. His office is at 225 Greene St., New York.

Wm. Barthman, 174 Broadway, reported to the Police Headquarters last week that Paul Brigham, the aged crook now in custody, had attempted to swindle him out of \$1,600 by means of a bogus check.

Abel King, of Isidore Emrich & Co., 52 Maiden Lane, has sailed for Europe on the *Ems*. He will visit the firm's European factory and superintend the making up of samples of new novelties for the coming year.

Strauss Bros., jobbers of novelties in jewelry, recently started in business with an office in the Fahys building, 54 Maiden Lane. The firm is composed of M. S. Strauss, formerly manager for the Chelsea Silver Co., and Norman L. Strauss, for five years with L. Black & Co.

On an inquest before Judge Sedgwick, of the Supreme Court, last week, Lyonce Langer recovered a judgment for \$347.80 against Maxheimer & Beresford, which with costs amounted to \$492.75. Judgment for that amount was entered. A motion to reopen the judgment has been made by the defendants.

Wm A. Clevenger has satisfied the following judgments entered against him by Lewisohn & Co.: \$2,150.03 filed June 15, 1893; \$100.05 filed Nov. 27, 1893, and \$106.30 filed Dec. 23, 1895. The judgments were the result of a suit brought by Lewisohn & Co. to recover from Clevenger the value of diamonds stolen from them and purchased in good faith by the defendant.

Mr. Ganz, of Ferd. Bing & Co., 106 Grand St., New York, recently returned from abroad after an extended tour in Europe and Asia. The European and Oriental products which he purchased for the Spring trade are now commencing to arrive. James Berkeley who was for eight years with Leon J. Glaenzer & Co. and their successors, Glaenzer Frères & Rheinboldt, is now connected with Ferd. Bing & Co.

At a meeting of the directors of the New York Jewelers' Board of Trade, Thursday, the following firms were elected to membership: D. F. Briggs Co., Attleboro, Mass.; Jules Ascheim, 41 Maiden Lane, New York; and Gattle Bros., 68 Nassau St., New York. Applications for membership were received from Hayden W. Wheeler & Co., 2 Maiden Lane, New York; Osborne & Co., Lancaster, Pa., and J. Friedlander & Bro., 9 Maiden Lane, New York.

The United Board of General Appraisers last week decided the appeal of J. S. Rosenthal from the ruling of the collector at San Francisco on silver and tableware contained in a silk lined oak chest. Duty was assessed upon the knives and forks under paragraph 140, and upon the spoons and other articles not specially provided for at 3 per cent. under paragraph 177 and upon the chest as an unusual covering. Appellant claimed that the goods should have been assessed in block at 35 per cent. under paragraph 177. The protest was overruled.

The nineteenth annual meeting of the full membership of the Jewelers' League will be held in Masonic Hall, Sixth Ave. and 23d St., on the evening of Jan. 21st at 7.30 o'clock. The annual reports of the officers and the executive committee will be presented, and an election held for president for one year, two vice-presidents, known as third and fourth, for two years, three members of the executive committee for two years one member of the executive committee for one year and three members of the advisory board for two years.

At a meeting of the nominating committee of the New York Jewelers' Board of Trade held Jan. 6th, the following were selected as nominees for directors to be voted for at the annual meeting, Jan. 30th: Ira Barrows, H. F. Barrows & Co.; E. V.

Clergue, E. Howard Watch & Clock Co.; Wm. A. Copeland, Martin, Copeland & Co.; Geo. E. Fahys, Jos. Fahys & Co.; A. J. G. Hodenpyl, Hodenpyl & Sons; David Keller, Keller, Ettinger & Fink; A. Lounsbury, A. Lounsbury & Son; Samuel H. Levy, L. & M. Kahn & Co.; August Oppenheimer, Oppenheimer Bros. & Veith; Frank H. Richardson, Enos Richardson & Co.; W. I. Rosenfeld; C. F. Wood, C. F. Wood & Co.; and Leo Wormser, Julius King Optical Co.

The taking of testimony in the two suits brought by the United States against the Coetermans-Henrichs-Keck Diamond Cutting Co., Herman Keck and Jas. Von Rieth, all of Cincinnati, O., to recover \$1,000 each for diamond cutters alleged to have been imported under contract, was commenced Monday, before U. S. Commissioner Moile, in Brooklyn. One of the defenses set up is that diamond cutting is a new industry and as such workmen in it are exempted from the provisions of the Contract Labor Law. The testimony on this subject is expected to continue to be taken for several weeks to come.

Daniel H. Stites, formerly a jeweler of 51 Maiden Lane, who resides at 383 Jefferson Ave., Brooklyn, was before Justice Walsh in the Adams St. Police Court, Brooklyn, Friday, to answer a charge of perjury. The complainant was his daughter-in-law, Mrs. Alice Stites, a widow, who claimed that certain statements made by Mr. Stites in supplementary proceedings were untrue. The supplementary proceedings were brought by Thomas H. Heffron on a judgment recovered on notes given by Daniel H. Stites to his son, W. B. Stites, now dead, the husband of the complainant. This judgment caused the failure of the Stites Jewelry Co. last June.

The old established business of the late Samuel C. Jackson, manufacturer of fine jewelry and silverware cases, 180 Broadway, has been purchased and will hereafter be conducted by his son, E. Thomas Jackson, under the name of Samuel C. Jackson's Son. This business is one of the oldest in its line, its founder, S. C. Jackson, having received his knowledge of the business in the establishment of I. Sturn. This establishment was founded about a half century ago and was later known as Sturn & Co., and finally about 1861 was charged again to I. Sturn with whom S. C. Jackson was connected. In 1868 Mr. Jackson was admitted as a partner and the firm was again known as I. Sturn & Co. Two years later, in 1870, Mr. Jackson started in the business on his account, which he conducted under his name for 20 years. Since Mr. Jackson's death, five years ago, the business has been continued by his estate and for the past two years has been under the management of his son, E. Thomas Jackson, by whom it has now been purchased. It is the intention of the present proprietor to maintain the high standard of workmanship and quality of the firm's products.

(New York Notes continued on page 31.)

Providence.

All communications for this column, addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention

J. A. Gardiner, Hill's Grove, is out of business.

Englehart C. Ostby, of Ostby & Barton Co., is able to attend to business again after a siege of illness.

Several firms in this vicinity are starting in extensively on new lines of silver novelties.

Eastern manufacturers are involved only to a small amount in the recent assignment of A. Hafner & Co., Temple, Tex.

Wanton T. Sherman has attached all the tools, stock, machinery and fixtures in the jewelry manufactory of Dewey F. Adams, 100 Stewart St., for \$300.

John Austin has been elected president, and Edwin Lowe, Charles F. Irons, Arthur E. Austin, and Englehart C. Ostby, directors of the Citizen's Savings Bank.

George A. Wall has been elected a director, and William H. Thurber and Beriah Wall members of the Arbitration Committee of the Providence Board of Trade.

The numerous friends of William Mount, with T. Quayle & Co., who has been dangerously ill during the past two months, will be pleased to hear that he is so far recovered as to be able to be out again.

Some time ago George H. Fuller & Son, Pawtucket, removed their office from one end of their building to the other and recently a number was assigned to it, where by their address is now 151 Exchange St., Pawtucket.

Dover & Pritchard have been making extensive alterations and improvements in their manufactory the past few weeks. About 3,000 square feet of floor space have been added to the work shop and the entire factory has been equipped with new machinery.

Evidences of an attempt to break into the manufacturing jewelry establishment of George L. Vose & Co., 59 Clifford St., were found Wednesday morning. From the condition of the scuttle on the top of the building it is evident that would-be jewelry thieves tried to pry open the scuttle, but without success. Nothing was missed from the factory.

The Attleboros.

James J. Horton is contemplating a trip to Florida.

J. F. Foley & Co are adding a large and extensive line of white metal novelties to their samples.

It is claimed that fully 80 per cent. of the population of Attleboro depends upon the manufacturing jewelry industry for subsistence.

T. G. Sandland, who has been confined to the house for the past three or four weeks by a broken ankle, is now suffering from an attack of grip.

At the Probate Court in Taunton Saturday, Charles E. Hancock, of Hancock, Becker & Co., of Providence, was appointed administrator of the estate of Timothy E. Hancock, of North Attleboro.

No jewelry manufacturer in either of the Attleboros lost anything by the failure of Charles Peyn, wholesale jeweler, New York. One or two of them had sold him small bills of goods but not recently.

The jewelry shop at the Center belonging to Hiram Cowell has been leased to out-of-town parties for the manufacture of jewelry. It has not been used since the closing of Cowell & Hall Co.'s business.

The Mossberg Mfg. Co. will soon issue a new catalogue that will be of unusual value and interest to manufacturing jewelers. It will contain all their latest designs of machinery and tools adapted for manufacturing jewelry, silversmithing and kindred trades.

Mr. Freeman, traveling representative of Engley, Wetherell & Co., was one of the passengers on the outward bound Louisville, Ky., train on the B. & O. S. W. road that collided recently with an incoming train on the same track with fatal results. Mr. Freeman fortunately escaped with the loss of his sample trunk.

Boston.

Mrs. Nelson H. Brown is in New York on a buying trip.

George H. Whittemore, of the Nelson H. Brown clock establishment, was married Jan. 6 at Bear River, N. S., to a fair resident of that place.

Smith, Patterson & Co. and Nelson H. Brown, whose stores formerly closed at 6 o'clock P. M. daily, will this year adopt the

closing time of the rest of the jobbing houses, namely 5.30 o'clock P. M.

Business in Waltham is said to be better than it has been during the past year or two. At the American watch factory there are more hands on the pay roll now than at any time during the past two years.

Buyers in town the past week included: W. A. England, C. W. Flagg and J. P. Weixler, Worcester; C. A. Thomas, Athol; George H. Wood, Lowell; F. J. Goodridge, Waterville, Me.; George H. Clark, Manchester, N. H.

Henry Fera, New York, has been in Boston several days in connection with the settlement of the affairs of the late William A. Smith. As the combination of Mr. Smith's safe was known to him alone, it took the greater portion of two days to drill into it and get at the contents. Mr. Fera stated that neither assets nor liabilities are very heavy. The amounts could not be given definitely until further investigations had been made.

Springfield, Mass.

F. A. Hubbard has equipped his store with a cash carrier system and engaged a cashier.

C. W. Skiff, Westfield, has decided to retire from business after 24 years' experience, and has begun to sell out his stock.

The man who burglarized Leary's jewelry store at Christmas time has been caught and Mr. Leary has recovered his property. The thief proved to be Morris D. Chase and he was captured in Augusta, Me. He will be brought here for trial.

The jewelry stock of Ermold & Tyack, Reading, Pa., was sold at sheriff's sale last week to Philip Ermentrout for \$2,100 50.

C. DORFLINGER & SONS,
36 MURRAY ST., N. Y.,

CUT GLASS MANUFACTURERS,

....HAVE....

5 BEAUTIFUL FLOORS

TO LET

IN THEIR NEW BUILDING **915 BROADWAY,** NEAR 21st STREET.

GOOD LIGHT, STEAM HEAT, 2 ELEVATORS. THESE LOFTS ARE SUITABLE FOR WHOLESALE JEWELER OR SILVERSMITH OR KINDRED BUSINESS.

Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

Brotherhood of Traveling Jewelers.

The Brotherhood of Traveling Jewelers held their sixth annual meeting in room 74 of the Astor House, New York, Saturday

afternoon. The Brotherhood is a benevolent organization consisting of 100 jewelry travelers, organized to give assistance to the sick and needy among fellow travelers representing the jewelry and kindred trades.

When president E. V. Clergue called the meeting to order about 40 members confronted him. After the secretary had read the minutes of the last annual meeting, President Clergue delivered the following address which was received with many interruptions of applause:

PRESIDENT'S ADDRESS.

Brother Traveling Jewelers:—It is with feelings of happiness and pride that, as your president, I welcome you to this, our sixth annual meeting.

The completion of five years of organized work by our Brotherhood, the good that has been done during the period of time, the strength we have to day, the numerous applications we have for admission to our body, the universal esteem in which the organization as a whole is held by our business community and the recognition of character that goes with a membership in our body as applied to individuals by our employers, all go to show the wisdom of creating our Brotherhood as we did, and proves that we are here to stay.

During the past year, as in the years before, we have given a helping hand to fellow travelers, who would otherwise have been obliged to beg assistance in a more or less public manner, and in so doing, we have saved them not only from that sense of shame which all men feel under such circumstances, but what is of much greater material importance, have relieved them of the burden that always accompanies money given to a possible employe by an employer.

That traveler who, through misfortune, is obliged to ask assistance, immediately mortgages his chances of obtaining employment from the men to whom he applies for such assistance and the very act of asking help, reduces, by a certain percentage, his value as a traveler and salesman.

How earnestly, therefore, should we strive by all means within our power to help on every unfortunate fellow, to save him not only his market value as a salesman, but his own self respect, his proper pride, which is really the rock upon which each man must build his foundation.

A number of men prominent in our trade have remarked to me of the high moral standard noticeable among the men who make up our membership. Now, I want you to mark this well—we are a power for good that was not thought of at our organization, right on this line—the best of men sometimes ruin their lives by dissipation, and many men have fallen when, if a kind word could have been spoken at the right time, they might have been saved to themselves and to us.

There is no man among you who will not put his hand into his pocket to help with money him who needs. I earnestly ask you all to be brave enough to spare a thought and express it to him to whom a word in time may mean his business life. Not that I ask or

wish that this shall be a blue ribbon or a white ribbon society—for I believe that men may be intemperate in their ideas of temperance—I plead for the kindly feeling that should inspire us all with the wish to save an erring fellow whenever and wherever opportunity offers.

There are sometimes ways of helping a man that are worth much more than money. It matters not whether a man we help either financially or otherwise be a member of our brotherhood or not—A man's a man for a' that."

The regular work of the Brotherhood has been carried on the past year by the Executive Committee under the direction of Chairman Brother Cadmus. The Committee has done an amount of good that is really remarkable, considering the limited sum of money at command.

The Committee has been better constituted and done its work with better system and more thoroughly than



E. V. CLERGUE, PRESIDENT,
BROTHERHOOD OF TRAVELING JEWELERS.

in any previous year and Brother Cadmus is entitled to your warmest thanks for the careful personal attention he has given to our affairs. It is not proper that I should enter into the details of our work. Such of these details as should be presented to you will, I am sure, be better explained by our worthy Chairman.

In closing I wish to thank you for the honor of having made me president of such a body of men as you are and for your kind attention here. As several of our brothers have suggested that they wish to renominate me, I trust it will not be out of place for me to ask that you do not consider me a candidate for reelection—I am sure it is desirable to change the officers of this body frequently and besides, I shall be so occupied during the coming year that I shall not be able to give the position the time it must have.

The report of the secretary and treasurer was then read and approved and was followed by the report of the executive committee which was read by D. V. P. Cadmus, chairman of the committee. After speaking generally of the work of the committee the report cited without names many cases where the relief given by the executive committee had been most effective, and also instances where positions had been obtained for travelers out of work. The membership reported was 100, eight new members having been elected during the year, three dropped from the roll and one lost by death. The committee held 10 regular meetings and one special meeting during the year. The report closed asking for the consideration of a proposed amendment to the constitution increasing the

membership from 100 to 150.

The report was greeted with much applause. The nominating committee, J. N. Taylor, C. E. Settle and C. L. White, submitted the names of the following gentlemen: For president, E. V. Clergue; vice-president, C. C. Offerman; secretary and treasurer, C. A. Boynton; chairman executive committee, D. V. P. Cadmus, and members of the executive committee, E. L. Brown, S. B. Kent, W. W. Hayden and W. S. Cary. All of these gentlemen were elected by acclamation. This is a reelection for all but W. W. Hayden and W. S. Cary. The proposed amendment to increase the limit of membership was lost. The meeting then adjourned subject to the president's call.

The following travelers visited Philadelphia, during the past week: L. S. Lewis, Randel, Baremore & Billings; James Wilson, Plainville Stock Co.; M. Lampert, Henry Zimmern & Co.; Geo. W. Reed, Wm. B. Kerr & Co.

The following traveling salesmen passed through Detroit last week: Mr. Bigney, S. O. Bigney & Co.; J. F. Wells, A. F. Towle & Son Co.; H. B. Richardson, G. A. Dean & Co.; A. O. Waterman, the Pairpoint Mfg. Co.; and B. Grieshaber.

The travelers in Kansas City last week were: G. G. Berry, S. O. Bigney & Co.; C. A. Marsh, C. A. Marsh & Co.; Mr. Rodenberg, S. & B. Lederer; M. L. Jacoby, Providence Stock Co.; M. Sheridan, Horton, Angell & Co.; L. Stern, Young & Stern; Richard Robinson, Frothingham & Co.; E. O. Baumgarten, Pairpoint Mfg. Co.; E. A. Reed, Reed & Barton; W. P. Hoinhoff, Whiting Mfg. Co.; Maurice Adler, Glickauf & Newhouse.

Among travelers in Pittsburgh, Pa., last week were: Harry Osborne, Howard Sterling Co.; H. A. Mix, Wightman & Hough Co.; C. M. Dillon, Meriden Cutlery Co.; Wm. W. Middlebrook, B. A. Ballou & Co.; Wm. A. Wightman, R. F. Simmons & Co.; N. B. Bliss, Gorham Mfg. Co.; E. A. Reed, Reed & Barton; J. F. Dean, Reed & Barton; Charles E. Dorr, Gorham Mfg. Co.; Lewis P. Cook, J. F. Fradley & Co.; D. Skutch, Warburton Clock Co.; E. M. Knapp, Seymour, Knapp & Warren Co.; I. C. Nicholson, Flint, Blood & Co.; C. E. Hancock, Hancock, Becker & Co.; A. L. Crook, S. E. Fisher & Co.; George Goldberg, W. & S. Blackinton; C. F. Willemin, T. G. Frothingham & Co.; L. H. Bosworth, Potter & Buffinton; B. A. Noble, Payton & Kelley; Mr. Inman, J. T. Inman & Co.; Thos. H. B. Davis and Col. Hopkins.

Commercial travelers stopping in Indianapolis, Ind., the past week were E. Rogers, Parks Bros. & Rogers; H. E. Cobb, Daggett & Clap; H. B. Kennion, H. D. Merritt & Co.; C. W. Battey, Waite, Mathewson & Co.; G. C. Hudson, H. F. Barrows & Co.; H. C. Bliss, Bliss Bros.; Geo. L. Paine, E. I. Franklin & Co.; A. B. Chase, G. W. (Travelers' Notes Continued on page 32)

Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word each insertion, no discount. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

DIE SINKER.—Situation wanted by experienced die sinker on spoons; good reference; can harden dies. Address Die, care JEWELERS' CIRCULAR.

SALESMAN, well acquainted with the jewelry trade in the west, is open for a position with first-class house. F. E. B., care JEWELERS' CIRCULAR.

DROP HAND.—First-class man on raised work, experienced making steel and metal forces; AI references. Address Jewelry, care JEWELERS' CIRCULAR.

FIRST-CLASS TRAVELING SALESMAN. with good jobbing trade, would like to hear from a manufacturing jeweler. S. D., care JEWELERS' CIRCULAR.

WANTED, by a young man with 5 years' experience, a position as watchmaker and salesman; reference if required. J. L. K., care JEWELERS' CIRCULAR.

WANTED.—Situation by first-class watchmaker, jobber, salesman and plain engraver; capable of taking charge of a business. Address G. W. C., Lock Box 26, Poplar Bluff, Mo.

SALESMAN.—Old and well known salesman having trade in the middle, western and southern states; have represented leading houses; references best in the Lane. L., 642 8th Ave., city.

SITUATION WANTED, by a middle-aged man, as foreman or manager of jewelry factory, who understands the manufacturing of jewelry thoroughly. Address H., care JEWELERS' CIRCULAR.

TO WATCH CASE MAKERS.—Wanted, position by a first-class melter and plater; all kinds of rolled plate; 10 years' experience; AI references. Address Melter, care JEWELERS' CIRCULAR.

ENGRAVER.—First-class in all grades of jewelry and copper plate engraving, die sinking and designing, wishes to make a change; steady and reliable. Address "Engraver," care JEWELERS' CIRCULAR.

SITUATION WANTED.—Young man wants good line for New England, Pennsylvania and New York States on commission; traveling expenses must be advanced. Address V., care JEWELERS' CIRCULAR.

CITY SALESMAN.—Experienced with large city and nearby trade, at present with one of the leading watch and jewelry houses, will be open for engagement. Address L. R., care JEWELERS' CIRCULAR.

SITUATION, by a fine watchmaker, good engraver; competent on all fine Swiss and American watches; sober and reliable; fine references; full set of tools. Address Engraver, care E. & J. Swigart Co., Cincinnati, Ohio.

WATCHMAKER and salesman, over 25 years with Benedict Bros., Hanmond & Co., Strasburger & Co., Tiffany & Co., and Casperfeld & Cleveland; thoroughly posted in the jewelry business, desires a position; best references. Address O. D., care JEWELERS' CIRCULAR.

WANTED, POSITION with reliable house by first-class watch and clockmaker, used to fine American and complicated Swiss watches; sober and reliable; first class references; 17 years' experience; full set of modern tools. Address C., care JEWELERS' CIRCULAR.

WANTED, SITUATION by a first-class watch and clockmaker, 18 years' experience, can repair any kind of difficult watch and clock, such as chronometer, chronograph and minute repeater; has full set of tools, American lathe; speaks French, German and English; first-class references. Address L., care JEWELERS' CIRCULAR.

WANTED.—Position by first-class watchmaker, jeweler and engraver who has had 9 years' practical experience at watch and jewelry repairing; also fine engraving, would like to hear from some reliable jeweler wishing a hustler; am 29 years old and single; have own tools; none but those having a permanent position to offer need answer; sample of engraving and photograph in first letter; references exchanged. Address W., 29 Whitehall St., Atlanta, Ga.

Help Wanted.

WANTED.—First-class watchmaker; steady work; one who has had experience with test case to fit spectacles preferred. Address L. A., care JEWELERS' CIRCULAR.

WANTED.—Watchmaker with set of tools; must have good references as to ability and honesty; name wages, etc. Address Permanent, care JEWELERS' CIRCULAR.

WANTED.—A salesman traveling in New York State to carry a first class line of jewelry on commission in connection with his present one. Address X., care JEWELERS' CIRCULAR.

WANTED.—Two first class salesmen to sell optical goods on the road; must have a substantial trade of their own; state experience and territory, also gross sales per annum. Apply to the Spencer Optical Mfg. Co., 15 Maiden Lane, New York City.

WANTED.—A first-class manufacturing jeweler to go south; one who can make marquise and other diamond work, also set stones; permanent position for a good man; also a good position for a first class jobbing jeweler, one who can do all kinds of jewelry repairing in first-class manner. Address B. & M., care JEWELERS' CIRCULAR.

WANTED.—A salesman at present traveling in the southern States for a silver or fancy pottery house, whose trade is with the best jewelry and china houses, and who desires to add another line, not conflicting, to represent a cut glass manufacturer whose reputation is unexcelled; goods sold from photographs; with right party a liberal arrangement can be made; references required. Address "H. G.," care JEWELERS' CIRCULAR.

WANTED.—An Experienced Traveler, familiar with the wholesale optical trade; only first-class men with best references need apply. Address T. A. Willson & Co., Reading, Pa.

To Let.

FOR RENT.—At 39 Union Square, New York, very desirable offices for jewelers. Apply to Jacot & Son, at above address.

TO LET.—A good office at moderate price in the Diamond Exchange building, 14 Maiden Lane, New York. Apply to janitor.

TO RENT, front office, one flight up, No. 4 Maiden Lane, New York. Immediate possession; lease expires May 1st. Call at office for particulars.

Miscellaneous

WANTED.—You to know that the genuine "Moseley Lathe" equals the best of the very best. When interested write your jobber for new price list, or to the manufacturers, Moseley & Co., Elgin, Ill.

Business Opportunities.

FOR SALE.—Old established jewelry store in splendid location in the South; stock, fixtures, etc.; stock, \$6,000; will reduce to suit purchaser; cause for selling, old age and failing eyesight. Address for particulars New South, care JEWELERS' CIRCULAR.

ONE OF THE BEST paying jewelry, silverware and bric-a-brac stores in Philadelphia is for sale, the whole thing, stock, fixtures and lease; fine store and in the best location; ill health the sole reason for selling; established 1855. Geo. Eakins & Son, 930 Chestnut St., Philadelphia, Pa.

TO LET CORNER STORE.

No. 20 Maiden Lane.

Very Desirable Basement and Sub-cellar.

Terms moderate.

Inquire Room 9, No. 20 Maiden Lane.

THE STATIONERS' ENGRAVING CO.,

98, 100, 102 NASSAU ST., NEW YORK,

MAKERS OF
WEDDING INVITATIONS, RECEPTION AND VISITING CARDS

of the Best Quality, which are offered to Stationers of recognized standing and reputation only
Avoid Dry-goods Store Competition by always ordering those bearing our registered trade mark "SILVER WHITE."

New York Notes.

(Continued from page 28.)

Judge Gildersleeve, in the Supreme Court, Wednesday, granted a judgment for \$3,481.27 to Alfred H. Smith against the American Turquoise Co. The suit was to recover on a promissory note given to one Thomas, by whom it was transferred to Alfred H. Smith. The judgment with costs, aggregating \$3,845.67, was entered Thursday.

Among the largest New York creditors of the Reed & de Mars Jewelry Manufacturing Co., Minneapolis, Minn., who assigned last week are: A. Berger & Co., S. & A. Borgzinner, R. A. Breidenbach, J. F. Fradley & Co., R., L. & M. Friedlander, E. S. Johnson, Spencer Optical Manufacturing Co., J. Strauss & Sons, Stern Bros. & Co., Stevens Silver Co., Sussfeld, Lorsch & Co.

Among the preferred creditors in the old failure of D. H. Wickham & Co., whose assignment was set aside a year or two ago, were Munroe & Co. Alfred H. Smith & Co., judgment creditors of D. H. Wickham & Co., who brought an action to set aside the Wickham assignment, included Munroe & Co. in the suit as defendants on the ground that their preference was fraudulent and collusive and should be paid back. The latter demurred and their demurrer was sustained. The appeal from the decision sustaining this demurrer was argued Wednesday before the appellate division of the Supreme Court.

At a meeting of the creditors of Chas. V. Peyn, held Monday at the office of his assignee, 145 Broadway, an offer of settlement at 20 per cent. was made. As published in THE CIRCULAR last week, Peyn assigned Jan. 7, to R. Dudensing, Jr., with a preference for \$1,900 to Christian Cornehlens. The six creditors who attended the meeting represented about 50 per cent of the liabilities which were given as \$6,629. The assets are about \$2,200. Hayden W. Wheeler & Co., the largest merchandise creditors for \$2,448, and other smaller creditors are said to have already agreed to accept the settlement offered.

To All Whom it May Concern—

Take notice that the copartnership existing during the year 1895 between Leopold Hafner, Frank C. Kohart and George Lunham under the firm name of Hafner & Kohart, doing business at 21 John street, in the city of New York, having been formed for the term of one year only was dissolved January 1st, 1896, by limitation. The business will be continued by the undersigned, who will assume all the liabilities of the firm.

LEOPOLD HAFNER,
FRANK C. KOHART.

Dated January 4th, 1896.

Continued from page 30.

Cheever & Co.; F. W. Collom, W. O. Hutchins & Co.; Richard Robinson, W. H. Manchester & Co.; W. A. Wightman, R. F. Simmons & Co.; Ernest Bloch, W. & S. Blackinton; Jack Fuller, Fuller & Mayer; Gus Greene, A. A. Greene & Co.; G. B. Caldwell, Plainville Stock Co.; Geo. A. Shaefer, Regnell, Bigney & Co.; Mr. Williams, Arnold & Steere; J. M. Phillips, Hamilton & Hamilton, Jr.; F. V. Kennon, John T. Mauran Mfg. Co.; J. F. Ripley, Watson, Newell Co.; Chas. F. Irons; Robt. Moorhead, R. L. Moorhead & Co.; George Whiting, S. E. Fisher & Co.; Frank Snow; representatives of F. S. Gilbert, J. T. Fuller & Co., Simms & Co., H. N. Pervear Co.; J. S. Platt, Foster & Bailey.

M. D. Fieling, formerly with A. Wittnauer, New York, will hereafter represent the American Watch Case Co., 11 John St., New York.

Harry M. Manning, formerly with Fehring & Van Ness, is now with Smith, Patterson & Co., of Boston, Mass., his route being the Maine circuit formerly covered by E. D. Cole.

Among the traveling men in Boston, Mass., the past week were: John L. Shepherd, Keystone Watch Case Co.; S. O. Bigney; Frank S. Sherry, Jos. Fahys & Co.; W. H. Atwater, Brooklyn Watch Case Co.; E. R. Crippen, Bates & Bacon; David S. Townsend, E. Aug. Neresheimer & Co.; C. L. Power, Ludeke & Power; Chas. S. Isabel, L. Strasburger's Son & Co.; Chris. Morgan, Rogers & Brother.

F. L. Carpenter has just left for the northwest in the interests of the F. M. Whiting Co., silversmiths, North Attleboro, Mass. Mr. Carpenter covers the territory which for several years past has been cared for by G. H. Linton who recently severed his connection with this firm. The other travelers who have just started on their trips, carrying F. M. Whiting Co.'s new Spring line, include C. B. Burgess, A. E. Alexander and C. E. Medbury.

A majority of the traveling representatives of the Attleboros are calling upon the western trade. Among these are: Frank Payne, E. I. Franklin & Co.; E. Bloch, W. & S. Blackinton; C. A. Whiting, Wade, Davis & Co.; Harry Scofield Lincoln, Bacon & Co.; George B. Caldwell, Plainville Stock Co.; John Lamb, T. I. Smith & Co.; G. C.

Hudson, H. F. Barrows & Co.; H. R. Richards, G. A. Dean & Co.; Harry B. Kennior, H. D. Merritt & Co.; J. L. Cobb, Cobb, Evans & Co.; Herbert Bliss, Bliss Bros.; Ray Randall, Riley, French & Heffron; C. A. Marsh, C. A. Marsh & Co.; W. A. Wightman, R. F. Simmons & Co.; Mr. Brown, Ellis, Livesey & Brown; F. B. Brigham, F. S. Gilbert; Mr. Eaton, Young & Stern; J. M. Fisher, J. M. Fisher & Co.

A majority of the Providence traveling representatives are calling upon the western trade. Among those who are out are: G. D. Collom, W. O. Hutchins & Co.; Richard Robinson, W. H. Manchester & Co.; Geo. H. Holmes, G. H. Holmes & Co.; Charles W. Battey, Waite, Mathewson & Co.; Harry Osborne Howard Sterling Co.; E. L. Mumford, Waite, Threster Co.; George Coggswell, George L. Vose & Co.; Augustus A. Greene, A. A. Greene & Co.; Fayette Vassle, Fletcher, Burrows & Co.; W. A. Griffith, R. L. Griffith & Son; Albert Oakley, Thornton Bros.; J. G. Fuller, Fuller & Mayer; J. V. Kenyon, John T. Mauran Mfg. Co.; R. L. Moorhead, R. L. Moorhead & Co.; William Schofield, Lambert, Schofield & Co.; Harry Mix, Wightman & Hough Co.; W. L. Jacoby, Providence Stock Co.; W. Melcher, Bennett, Melcher & Co.; E. I. Rogers, Parks Bros. & Rogers.

Indianapolis.

The wholesale houses have completed their annual inventory and have their traveling men on the road.

Ellis Royer has sold out at Idaville, Ind., and will form a partnership with his brother J. S. Royer, in Dunlap, Ia.

The Howard stock of jewelry, Clinton, Ind., was recently purchased by J. C. Brothers, Pincastle, Ind.

Jan. 2d burglars robbed Robert Hansen's store, Evansville, Ind., of several hundred dollars worth of jewelry and watches.

Out-of-town buyers in the city last week included: Louis F. Ott, Veedersburgh, Ind.; Geo. B. Clinton, Paris, Ills; Chas. Ham, Frankford, Ind; J. M. Hudson, Fortville, Ind.

The Wm. J. Eisele stock has not yet been appraised, but it is believed that the stock and fixtures will invoice near \$16,000, while the indebtedness is over \$20,000.

News from Far and Near.

Edward Pontant, Manchester, N. H., offers his creditors 30 cents on the dollar.

J. M. Murphy, Sedalia, Mo., has assigned to John Dalby, trustee. The assets exceed \$4,000 and the liabilities are \$2,000.

In a disastrous fire in Hammonton, N. J., Jan. 10th, the jewelry store of E. J. Wooley was destroyed. Mr. Wooley's loss is placed at \$10,000; insurance \$5,000.

William Banks, jeweler, Bridgeton, N. J. was arrested Jan. 9th and bound over to court charged with larceny as bailee. It is charged that Banks repaired a watch for a customer and put in an inferior set of works, keeping the original.

The jewelry store of C. E. Hunter, Bowling Green, O., which was closed recently upon the order of mortgagees, was opened last week, Mrs. Hunter having bought the stock of the mortgagee at two-thirds of the appraisement, which was \$1,600.

Cal. Norton is in possession of the W. G. Lytle stock of jewelry, Atchison, Kan., under a chattel mortgage for \$2,189. Four other mortgages have been filed as follows: Exchange National bank, \$341; Atchison Railway & Electric Light Co., \$15; Champion Pub. Co., \$23. The entire indebtedness is about \$3,000 and the stock of goods will probably invoice \$6,000.

The partnership which has existed for some years between Edward S. Stehman, James M. Jenks and Andrew S. Stehman, trading as Stehman, Jenks & Stehman, manufacturers of watchmakers' and jewelers' supplies, Lancaster, Pa., has been dissolved by mutual consent, Mr. Jenks retiring. The business will be continued by Edward S. Stehman and Andrew S. Stehman under the firm name of Stehman & Stehman.

In the Adams County Circuit Court in Quincy, Ill., Jan. 6, August Jacobs, jeweler, confessed judgments in favor of Ricker National Bank, \$2,756; Maggie Kloeckner, \$695.19; Mary Kloeckner, \$837.44; Emma Jacobs, \$1,588.91. The store has passed into the hands of the sheriff. Mr. Jacobs owed the Ricker National Bank \$10,000, but paid most of it from the proceeds of a recent auction sale of the stock. It is thought there is sufficient stock left to pay off the remainder of the indebtedness.

American Morocco Case Co. 38 East 19th St., N. Y.

Makers of

High grade novelties in Jewelry, Watch and Silverware Cases.
A full line of medium and low-priced Ring, Brooch, Link, Scarf-pin and Watch Boxes.
Trunks, holding from 22 to 300 pieces.
The finest as well as the least expensive Trays for Show Cases.
Original Show Window Fittings and Forms.

Originators of New Methods of Displaying Diamond Jewelry in Show Cases.

Pittsburgh

M. Bonn is on a business trip in the east. Sol. Cerf went to New York last week on business.

S. Davis, formerly at 102 Fifth Ave., has started a wholesale store on Penn Ave. near 7th St.

The wedding cards for the marriage of Miss Caroline Ritchey to Thomas Lane Sheaffer, son of Col. Sheaffer, of Sheaffer & Lloyd, have been issued.

The employes of G. B. Barrett & Co. were given a banquet by the firm last week at Newell's Hotel which far eclipsed the banquets of former years. The table decorations were elaborate and the menu delightful.

Mrs. Sarah De Roy, mother of Joseph, Israel, Emanuel, and Levy De Roy, jewelers of this city, died on the 7th at the advanced age of 82 years. Mrs. De Roy was the widow of Abram De Roy, prominent here in his day, and she had been a resident of the city for 40 years.

Among out-of-town jewelers here last week were: W. E. Blocher, Chambersburg, Pa.; Wm. Hunt, Uniontown, Pa.; H. C. Morrison, Mt. Pleasant, Pa.; John Linnenbrink, Rochester, Pa.; R. B. Fisher, Greensburg, Pa.; L. Furtwangler, Greensburg, Pa.; F. H. Hayes, Washington, Pa.; J. R. Weaver, Cannonsburg, Pa.

West, White & Hartman, 30 Fifth Ave., have decided to remove in February to the Hussey building, 42 Fifth Ave. The change is commendable, the new quarters being spacious, well lighted, with an imposing entrance, and "lift" accommodation. The rooms are now being prepared by painters and frescoers for the new occupants.

Philadelphia.

George Mayer & Co., 103 S. 8th St., have admitted Walter Mayer to an interest in the firm.

Moskoff & Rice, jewelers, 24 and 72 N. 8th St., have dissolved partnership, and the business will be continued by Mr. Moskoff.

Silas L. Schumo has gone on an extended tour to California, and will spend a couple of months there, combining business with pleasure.

J. Walter Hazleton, of L. A. Scherr & Co., who has been confined to his home for three weeks past, is slowly recovering from a severe attack of pneumonia.

William E. McCall, who for a number of years manufactured gold and silver rings at 104 S. 8th St., has disposed of his stock and machinery, and has permanently retired from business.

The following purchasers stopped in this city the past week: Howard Fitzsimmons, West Chester, Pa.; R. G. Porter, Woodbury, N. J.; J. Tyson Ogden, Woodstown, N. J.; A. Doran, Mt. Holly, N. J.; B. C. Foster, Bristol, Pa.; Joseph Ladomus, Chester, Pa.; C. F. Rudolph, Wilmington, Del.; J. W. Parrish, Newark, Del.; E. H. Krouse, North Wales, Pa.; Robert Steel, Hammonton, N. J.; and L. H. Bewley, Atlantic City, N. J.

A well dressed man who visited the jewelry store of Joseph George, 1606 Passyunk Ave., recently, on the pretence of purchasing several watches as presents, selected one gold watch and two gold filled and two gold plated timepieces, remarking: "I will take these." As Mr. George was returning the tray in the window, the customer, suiting the action to the word, thrust the watches into his own pocket, and dashed out of the store before the jeweler could recover from his astonishment. The watches were valued at \$125.

LAWYER.—You say the prisoner stole your watch. What distinguishing feature was there about the watch?

WITNESS.—It had my sweetheart's picture in it.

LAWYER.—Ah! I see. A woman in the case.—*Scottish American.*

New Jewelry Stores.

R. S. Tozer, Patton, Pa.

E. B. Buck, Foxcraft, Me.

Charles Gutshall, Blain, Pa.

C. M. Smith, Fitchburg, Mass. He has been with F. N. Nathan.

S. Blau & Co. will open in Wilkesbarre, Pa., about Jan. 20th. J. Hurwitz, late of Hurwitz & Co., is one of the firm, he giving up his interest in the E. Market St. store.

Trepagnier & Hollins, St. Charles, La., have purchased the jewelry stock of A. B. Pickett, Crowley, La., and opened a branch at that place. Mr. Hollins has the place in charge, while Messrs. Trepagnier and Wm. Hollins will take charge of the St. Charles store.

Minneapolis and St. Paul.

The Reed & de Mars Jewelry Mfg. Co., Minneapolis, made a voluntary assignment to L. C. Lane, at noon Jan. 9. The assets and liabilities are not given.

Out of town jewelers visiting the Twin Cities the past week were: A. L. Mealey, Delano, Minn.; A. H. Boresson, Ellsworth, Wis.; S. B. Millard, Litchfield, Minn.; O. Larson, Bowdle, S. Dak.; Lucien Diacon, Chaska, Minn.

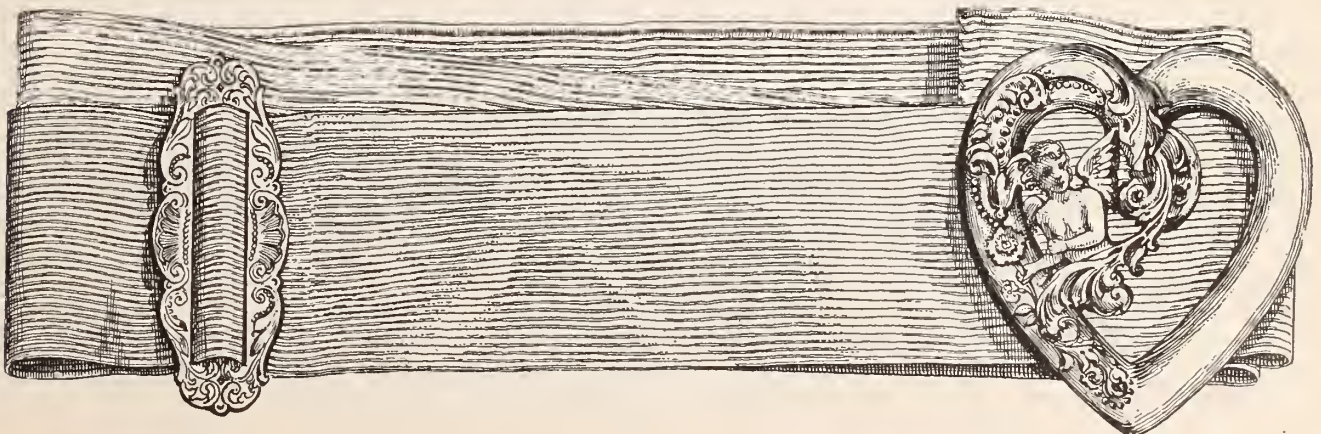
A fire on the night of Jan. 6th in the block occupied by E. D. Best, optician, and Sahlfinger & Co., jewelers, who occupied the ground floor, did considerable damage to the upper story of the building. The two firms suffered a small loss by water and smoke.

Fox & Stendicke, opticians, are enlarging and improving their quarters, 947 Broadway and 177 Fifth Ave., New York. Their new Javal ophthalmometer which may be quickly taken down and packed in a dress suit case is a success. This firm recently secured the contract for a stereopticon installation in one of the large medical institutions of New York.

ONE INCH BELTS

In Gold and Silver Galloon
Braid and in Silk.

MOUNTED WITH SILVER AND GILT BUCKLES.



J. T. INMAN & CO.,

= = =

ATTLEBORO, MASS.

EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT

of THE JEWELERS CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXXI.

CHICAGO, WEDNESDAY, JAN. 15, 1896.

NO. 24.

Chicago Notes.

Manager Caldwell, Rogers & Hamilton Co., left Saturday for a visit to the factory.

Elmer A. Rich, of Rich & Allen Co., and Mrs. Rich will spend the rest of the month at Magnolia Springs, Ala.

Stein & Ellbogen Co. secured a judgment on finding for \$2,300 against the failed firm of Richards & Rutishauser.

Walter Buckley, Seth Thomas Clock Co., is in Ishpeming, Mich., placing a tower clock in the new high school building there.

A meeting of the stockholders of the Geneva Optical Co. will be held Jan. 24. Among other business action will be an election of officers.

Chicago Silverware Co. have incorporated with a capital stock of \$1,000 to deal in general merchandise. Incorporators, Sarah A. Robbins, Frank E. Chapin and Folkert Posthuma.

The many friends of the family of A. E. Bentley, manager of the United States Watch Co., Waltham, will be pleased to learn of the entire recovery of Mrs. Bentley from a recent severe attack of grip.

Theodore Neuhaus, buyer for the Duhme Co., Cincinnati; George Hay, Attica, Ind.; O. H. Arosin, St. Paul; R. H. Trask, Ottawa, Ill., and Mr. Hutchison, Minneapolis, Minn., were noted among the buyers here last week.

M. N. Burchard has been appointed as a delegate on behalf of Simpson, Hall, Miller & Co., to attend the convention of the National Association of Manufacturers of the United States of America, to be held at Central Music Hall, Jan. 21.

Simpson, Hall, Miller & Co. send out their travelers about the 18th. W. F. Adams takes the northwest; H. E. Vincent, cities of the central west; H. L. Sherman, Iowa, Michigan, Ohio and Wisconsin; B. H. Westervelt, the west and Rocky Mountain region with headquarters in Denver, Col.

F. F. Weigle has opened an office on the 13th floor of the Champlain building, representing Nesler & Co., Newark, N. J.; Allsopp Bros., Newark, N. J., and Freeman, Saart & Dennis, Attleboro Falls, Mass. Mr. Weigle brings to these firms an association of 16 years with western trade.

G. W. Marquardt, Sr., who returned to his Des Moines home, the past week, is a

familiar figure to many of the jewelers of the older generation. He was for 45 years prominent in the Iowa trade before removing the firm to this city, and came east to assist his sons for a few weeks in their rush of Fall business. Mr. Marquardt bears his years lightly.

A demand for a settlement of an open account by a Chicago house and the return of certain memorandum goods is thought to be responsible for the transfer of assets Dec. 31 by Conn Bros., Victor, Col. An attachment suit was ordered entered and steps taken to set aside the transfer. The account was for \$197.74. The goods on memorandum are said to be on their way here.

John F. Thim, practical chronometer and watchmaker, is now established with Schmidt Bros., 100 State St. Mr. Thim was formerly with Jurgensen Sons, Copenhagen, and, coming to this country 16 years ago, was with N. Matson & Co. three years and for 12 years manager of Swartchild & Co.'s watch material department. A patent now pending, the invention of Mr. Thim, will shortly interest the watchmaking fraternity.

The first of the week F. M. Sproehnle will devote his time to the Fowler Cycle Mfg. Co., which he and other parties purchased Jan. 4, and will thereafter leave the general management of the jewelry business to A. W. Sproehnle, simply looking after the financial end himself. The Fowler is a joint stock company and the half interest recently purchased cost \$200,000. With the business goes the name "Fowler," the stock on hand, the plant, and the good will of the old concern. It is the intention of the new company to increase the capital and extend the plant until it becomes the largest in the world. Associated with Mr. Sproehnle in the enterprise are George E. Marshall and several in other lines of business. Mr. Sproehnle will assume the general management of the company.

Cincinnati.

Chas. Ellinger, Cleveland, is in Cincinnati this week.

E. & J. Swigart are busy on their Spring catalogue which they hope to have ready by March.

A. Steinau is advertising his home for sale on Walnut Hill. He desires to go to Chicago.

The Queen City Watch Case Co. have issued a neat little catalogue and price list of interest to every jeweler.

Herman Keck, of the Coettermans-Henrichs-Keck Co., has gone to Europe to visit the diamond markets.

J. L. Mulheron will represent Oskamp, Nolting & Co. in the south this Spring. He is well known through that territory.

Godfrey Braham is entertaining a visitor at his home. She arrived Thursday morning and weighs 10 pounds. Louis Rauch, of Stern & Co., has a similar visitor at his home.

Orlando J. Woodward, a well known commercial salesman in the stationery lines, has been engaged by the John Holland Gold Pen Co., to represent them on the road.

The Homan Silver Plate Co. were among the first to quote net prices on hollow ware. They abolished the list prices six years ago and have since then used only net prices.

St. Louis.

There were no traveling men in town last week.

The next regular quarterly meeting of the Missouri Retail Jewelers' Association will be held on Jan. 30th.

Mr. Nason connected with the Chicago office of the Holmes & Edwards Silver Co., and the Barbour Silver Co., has been transferred to this territory.

The Holmes & Edwards Silver Co. and the Barbour Co., will occupy the third floor of the building on the corner of 7th and Olive Sts., when it is completed.

Miss Gizella Lowenstein, a popular saleslady of the Bauman-Massa Jewelry Co., who was to have been married the middle of this month, has been lying at the point of death, but is much better now.

W. B. Woodland, Jan. 6th, retired from the firm of Eckfeldt, Ackley & Woodland, Newark, N. J., and the business will hereafter be continued by E. H. Eckfeldt and E. H. Ackley under the firm name of Eckfeldt Ackley.

Kansas City.

V. G. Cuthbert has returned to Chicago after having spent a few weeks' vacation in the city.

M. S. Darling, Trenton, Mo., spent last week in town, his store having been burned out recently.

The out-of-town buyers here last week were: W. H. Myer, Lawson, Mo.; H. W. W. Starcke, Junction City, Mo.; F. D. Chastain, Tahlequah, I. T.; J. A. Mosher, Burlington, Mo.; M. Willitt, Olathe, Kan.; C. L. Frost, Odessa, Mo.; Gus. Millman, Lawrence, Kan.; B. Hoffman, Leavenworth, Kan.

Jno. H. Barr was agreeably surprised last week when at the annual installation of officers of royal Arch Masons he was presented with a past high priest jewel of brilliant design. What made the surprise more complete was that the jewel had been made in Mr. Barr's own shop under his supervision, he not suspecting it was for himself.

Columbus, O.

Harry Heinberger, formerly with F. F. Bonnet, is now in business for himself.

E. S. Alsough, formerly repairer and watchmaker with E. E. Blauvelt, is now with A. Gerlach.

W. T. Oberer, for many years a salesman with F. F. Bonnet, will soon open up a jewelry establishment for himself.

The holiday trade was most satisfactory to the majority of the jewelers, many of

whom had several extra clerks employed. The consensus of opinion is that the Christmas trade was better than expected.

Detroit.

George Chambers, Mt. Clemens, Mich., and Arthur Christian, Toledo, O., were in the city last week.

A. E. Knight, Middleville, Mich., has removed his stock of jewelry into more commodious quarters.

R. G. Fuller has closed out his stock of jewelry in Belding, Mich., but says that he has not yet decided where he will locate.

H. H. Shellito, Sault Ste. Marie, Mich., was in the city last week en route for Chattanooga, Tenn., where he will spend the rest of the winter.

Charles Seabury, formerly traveler for Rogers & Brother, New York, announces that he will shortly visit the trade here for Rogers, Smith & Co.

Several weeks ago H. A. Fisher purchased a watch and clock and several rings, of J. J. Thompson, jeweler, Grand Rapids, Mich., paying part down. He was afterwards arrested in Lowell, Mich., the charge being that he induced a contract under false pretenses. He also failed to make payments.

Burglars last week attempted to rob Fenimore's jewelry store, Parma, Mich. They had placed several dynamite shells in the safe preparatory to blowing it when discovered and scared away. Officers in Jackson, Mich., arrested James Leonard and William Traynor for the offense. They

are ex-convicts and were seen about the store shortly before the attempt was made.

Cleveland.

The jewelers of Cleveland are beginning to see daylight again after the largest Christmas season ever experienced by them. The CIRCULAR correspondent has not visited all of the jewelry houses as yet, but those that have been seen speak very happily of their business for December.

Among the traveling salesmen who called on the Cleveland houses recently were: Robert Wilcox, Wilcox & Evertsen, and Rogers, Smith & Co.; "Josh" Mayer, Powers & Mayer; Mr. Goddard, Geo W. Shiebler & Co.; C. A. Boynton, Wm. B. Kerr & Co.; Mr. Bliss, Enos Richardson & Co.; Mr. Osborne, Howard Sterling Co.; Jno. Curran, Cox, Cooper, Ward & Young; Lou Fay, Kirby, Mowry & Co.; C. L. Joralemon, Joralemon & Ingraham; Walter Shute, Day, Clark & Co.; Mr. Coombs Edward F. Sanford & Co.; Mr. Morrow, American Watch Case Co.; Mr. Smith, Bippart & Co.; Mr. Carpenter, Alfred H. Smith & Co.; W. F. Clark, W. F. Cory & Bro.; "Cy" Pickering, Shoemaker, Pickering & Co.; Mr. Ketcham, Riker Bros.; Mr. Carter, Jno. A. Riley & Sloan Co.; Mr. Dorr, Gorham Mfg. Co. Mr. Stratton made his last call for Jno. W. Reddall & Co., he having accepted a position in another line of business.

John Erb, Columbus, Wis., has assigned. The liabilities are \$4,500; nominal assets, \$4,000.

REPRESENTATIVE CHICAGO HOUSES.

Watch Case Manufacturers
F. H. JACOBSON & CO.
 96 STATE ST., CHICAGO.
 REPAIRING.

PARSONS & SCHOOL
 —FOR—
WATCHMAKERS,
 PEORIA, ILL.
 Send for Circular and Terms.
PARSONS & CO.

No jeweler or watch repairer should be without a copy of "WORKSHOP NOTES," a new and very useful book for the workshop. Send for circular containing a complete index of the book, and judge of its merits for yourself.

The Largest in the West.

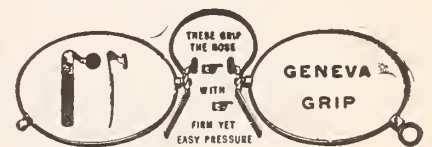
The Jewelers' Circular has a larger Western circulation than any other jewelry paper published in the United States.

\$2.00 A YEAR.

Jewelers' Circular Publishing Co.,
 189 BROADWAY, NEW YORK.

GENEVA OPTICAL CO.

67 and 69 Washington St.,
 CHICAGO, ILL.



Geneva Grip Eyeglasses.

The construction is such as can be seen from the accompanying illustrations, that they can be adjusted to perfectly conform to the anatomy of any nose, no matter what the shape.

SEND FOR SAMPLES AND PRICE LIST.

PRESCRIPTION Made with Promptness
WORK and Accuracy.

Lapp & Flershem
 Wholesale Jewelers. Chicago.

BULLETIN, JAN., 1896.

"Circular No. 818" of Bargains in Watch Cases, Lots of Silver Novelties, Norfolk Belts, Brush Set and Silver Plated Ware at special prices. Sent to Jewelers on application.

Pacific Coast Notes.

Chas. W. Palmer has opened a store in Gilroy, Cal.

J. W. Hatfield, Spokane, Wash., recently sold his shop to his son and left for pastures new.

Carolina Manter has applied for a decree of divorce from her husband, J. A. Manter, jeweler, Redding, Cal.

J. Belcove, who has been located at the Briggs House, Carson City, Nev., has opened a store in that city.

A. Kaiser, Stockton, Cal., has been announcing that he would retire from business Jan. 10, and has been holding a closing out sale.

The Salmon (Idaho) *Recorder* announces the arrival of Bob Bell from a trip to the Middle Fork country. He brought 200 karats of opals, found on a tributary of Camas Creek.

O. M. Campbell, Petaluma, Cal., who made an assignment for the benefit of his creditors, on Dec. 30, has liabilities figured at \$7,400, and assets, consisting wholly of his stock of jewelry, at \$4,600. The creditors are principally eastern firms, the largest San Francisco account being less than \$500.

H. J. Kuechler's jewelry store, 24 N. El Dorado St., Stockton, Cal., was robbed between 3 and 4 o'clock, Dec. 27, and about \$200 worth of gold chains and bracelets was taken from the window. The thief used a stone about twice the size of a turkey's egg, and broke a round hole in the plate glass window just large enough to thrust his hand and arm in.

I. J. Malby will remove from Waterville, Kan., to Creston, Ia.

News Gleanings.

A. T. Maupin has removed from Hinton, W. Va., to Bluefield, W. Va.

Asa Collier, Plainfield, N. J., will remove to another location in that town.

Jos. Okoniewski, Jr., has removed from Milwaukee, Wis., to Chicago, Ill.

Louis Beilenson, 56 Vernon Ave., Long Island City, N. Y., has sold out to J. Feinberg.

C. C. Borger, Jerseyville, Ill., has assigned to Cosmos Keller. His father is his largest creditor.

Lyon & Scott, Ottumwa, Ia., have assigned for the benefit of their creditors. Liabilities, \$16,000.

C. A. Blocher, Gettysburg, Pa., is going to Hawthorne, Fla., for the Winter, on account of bad health.

Ed. Baumgart, a clerk for E. T. Wilton, Houston, Tex., was arrested a few days ago, charged with robbing his employer of goods valued at \$150.

Deal Bros., stationers, druggists and jewelers, Carthage, Mo., have assigned to C. B. Stickney in favor of creditors. Liabilities, \$2,000; assets will cover.

The stock in A. S. Weaver's jewelry store, Newburgh, N. Y., which was seized under an execution by the sheriff, was sold at auction Jan. 7 for \$875 to John Heron, a creditor.

J. P. Hedenstad, Blooming Prairie, Minn., committed suicide Jan. 1st, by taking strychnine. Mr. Hedenstad was 50 years of age and had lived in Blooming Prairie for two years. He had been despondent of late.

Jack L. Straub, 50 N. Queen St., Lancaster, Pa., Jan. 7, took into partnership William C. Grube, who for a number of years has been secretary at the county almshouse. The new firm is to be known as Straub & Grube.

The removal of the Waltham Clock Co., from Waltham, Mass., to Worcester, Mass., is still under advisement. Nothing new has developed, and it is a matter of a little time when the necessary arrangements will be made by those who have the matter in charge.

A. D. Miller, of the New York and Pennsylvania circuit, and George Chillas of the Canadian department of the Pairpoint Mfg. Co., have just returned to the home office in New Bedford, Mass., for a few days. They report trade flourishing, considerably in advance of that of past seasons.

At the inauguration of the new city government, Arthur L. Blackmer, general manager of the A. L. Blackmer Co., glass cutters, New Bedford, Mass., was elected president of the Common Council by an almost unanimous vote, 19 out of 24. Mr. Blackmer is only 30 years of age but has served three years in the City Council.

The police of Buffalo, N. Y., have caught two men who are charged with the burglary of Jacob Schlenker's store, 126 William St., that city. The men are Harvey Burch and Dick Klein. The police say they have sufficient evidence to prove that these men did the job. A part of the stolen jewelry has been recovered.

The jewelry store of E. M. Baringer, on Howard St., Akron, O., was entered by burglars at an early hour on the morning of Jan. 6th, and goods amounting in value to over \$600 were stolen. The property consisted of watches, rings and pins. Entrance was gained by raising a rear window. The store is next to that of the Frank, Laubach & Nutt Co., jewelers, who suffered a similar loss a short time ago. There is no clue.

A few days ago, while a son of Elias Powell, Findlay, O., was playing in the woods near his home he noticed his dog digging in the end of a decayed log, and going to the spot found two gold watches which had been buried in the log. The watches and a large number of small articles of jewelry which were also found in the log, are supposed to be the same that were stolen from a jewelry store in Vanlue several weeks ago.

P. Blair, Belton, Tex., has filed a deed of trust naming C. W. Hall as trustee. He preferred the following parties: Class A—T. B. Rugby, \$560.50; W. B. Blair, \$200; Harris & Sandas, \$50. Class B—Drake Lapidary Co., \$30.50; Aikin, Lambert & Co., \$9.40; Ballman, Walker & Co., \$125; Geo. H. Barber, \$74.60; Galiski Optical Co., \$36.69; John H. Jnelkas \$16.13; Leonard Krower & Co., \$191.29; G. H. Kettmann & Co., \$40.56; Hopenheim & Co., \$160; F. L. Shepardson & Co., \$82.72; John R. Ward & Son, \$41.35; American Waltham Watch Co. \$24; Shepard Mfg. Co., \$29.25.

A Word to Retailers....

When you get tired of selling poor SAFETY PINS in baby sets or singly, ask your jobber for the PATENT ONE PIECE SAFETY PIN. It is the only good pin made. Stamped on the inside of each pin is the patent date, April 3rd, 1888. We guarantee every pin.

B. A. BALLOU & CO.

61 Peck St., Providence, R. I.

Van Cott Jewelry Co., Omaha, Neb., have assigned.

T. P. Seay, Hubbard City, Tex., has been closed by attachment. Liabilities unknown.

Frank Koeckeritz, Muscatine, Ia., has transferred his business to D. Powell Johnson, Jr.

E. A. Williams, Lynchburg, Va., having discontinued his jewelry business, will continue his optical business at 1005 Main St.

R. Conery, jeweler, Leeds, Ia., is being kept at the county jail on the charge of insanity. Conery is an old soldier and his malady is said to be hereditary.

H. Schwerdtfeger, Galveston, Tex., has filed a chattel mortgage transferring his stock to D. S. Killough for the benefit of his creditors to the amount of \$882.

W. T. Morehead, Sulphur Springs, Tex., has given a chattel mortgage conveying his stock to P. W. Templeton, trustee, and preferring creditors to the amount of \$8 025.

The jewelry business of the late C. C. Bliss, Norwich, Conn., has passed into the hands of John and George H. Bliss, who will in the future conduct the business at the old stand, 126 Main St.

By mutual consent, the copartnership heretofore existing under the firm name of Welch & Butler, Potsdam, N. Y., was dissolved Jan. 8. J. F. Butler retains the business and assumes the debts of the old firm.

L. Niveth, Sulphur Springs, Tex., has made an assignment naming John T. Hargrove trustee, and preferring the following creditors: Templeton & Crosby, \$300, City National bank, \$1,000, Leon Niveth, \$650, Mrs. S. A. Niveth, \$1,800; creditors to be paid in order named in full.

Geo. W. Hill, formerly secretary in the Manhattan Silver Plate Co., Lyons, N. Y., from which position he was asked to resign by the board of directors, has commenced an action in the Supreme Court against the New Haven Silver Plate Co. in which he is a stockholder, director and secretary. The suit is to recover \$83 33, which he alleges is due him for salary as secretary from July 1, 1895, to Nov. 1, 1895.

Merry & Thorne, opticians, in the Phillips House block, Dayton, O., have assigned to O. B. Brown for the benefit of creditors. Liabilities \$4,200, assets \$3,000. Prior to the assignment chattel mortgages were given as follows: Rookwood Pottery Co., \$173; City National bank, \$75; M. Ohmers & Co., \$50; W. A. Warrell (workman) \$103.50; Mrs. Elizabeth B. Thorne, \$600; Gottschall, Brown & Crawford, \$13.20; Mrs. A. L. Reiman, \$183.34.

A document has been filed in the Superior Court, San Francisco in the Louis Braverman proceedings, that gives a hint of sensational developments. At the time of Braverman's insolvency Isaac Kohn, a capitalist, was supposed to be behind the creditors. But the document above referred to is a petition from Kohn to have the insolvency proceedings dismissed alleging that they were simply intended to prevent him

from collecting \$50,000 owing to him on notes executed by Braverman.

The Illinois Watch factory resumed work last week. The machine shop is the busiest department, being busy on the machinery for the new 16 size movement, which is said to be the neatest and most desirable watch of that size ever manufactured. It will be on the market about March 1st. It will range from a seven jewel to a 21 jewel. President Bunn stated that there was no question but that the new movement would be an acceptable one to the public, and as soon as the machinery was completed for it the factory would don its old brilliancy and would afford employment to a far greater force than it has for years.

A 24 page catalogue giving illustrations and descriptions of various Elgin wheels, has been issued the manufacturers, the Elgin Cycle Co., Elgin, Ill. The detailed information which the book gives regarding the Elgin Special, King, Queen, Prince, Princess and Tandem wheels manufactured by this company will no doubt be useful to the buyers and dealers into whose hands it may fall.

Illustrations of the War Spoons, manufactured by E. A. Whitney, 403 Washington St., Boston, Mass., appear in half size, on a circular recently issued. These souvenir spoons come in a heavy weight tea size, in sterling silver and are ornamented with designs and etchings of events of the period of the Civil War appropriate to the name they bear. Among the principal spoons are those known as the Jno. Brown, R. E. Lee, Stonewall Jackson, Fort Sumter,

Grand Army, Sheridan's Ride and Emancipation.



"APOLLO"

THIS IS ONLY ONE

of the many and beautiful designs we are prepared to furnish in complete lines. The APOLLO has established its own reputation in use.



ALL WARES

$\frac{925}{1000}$ FINE.



TRADE MARK

Send for Catalog.

"Seen on Silver Shows Sterling."

J. B. & S. M. KNOWLES CO.,

Silversmiths,

Providence,

R. I.

Wisdom

Is shown by every dealer who includes in his stock a line of

The Sagersfontein, BLUE WHITE IMITATION DIAMOND

REG'D.

Mounted in Rings, Drops, Studs and Scarf Pins,
BY

E. L. SPENCER & CO., PROVIDENCE, R. I.

RICH AMERICAN CUT GLASS

SPRING PATTERNS IN TABLE WARE NOW READY.



Quality Design Workmanship Finish } Unequaled.

Made by the **STANDARD CUT GLASS CO.,**
545-549 W. 22d St., New York.

JEWELERS' ART STATIONERY.

NOTES ON AND FASHIONS IN FINE CORRESPONDENCE AND INVITATION PAPERS, WEDDING AND VISITING CARDS, NOVELTIES, ETC.

Art Stationery Notes.

An elaborate piece of desk furniture forms a part of the display in a Maiden Lane window this week. It is a portfolio made of burnt leather. The base which is of wood, five-eighths of an inch thick, is about two feet long by one and a quarter feet wide. This is covered with undressed tan colored leather and upon its surface are fastened other leather pieces by means of round headed metal tacks. These attachments form respectively: pockets for paper and envelopes, loops for pencils, ruler, etc., and corner pieces for holding sheets of blotters. An ink bottle is held in a mortised space near one end. The whole is protected by two laps which may be buttoned together at the center and upon which are burnt ornamentations in the form of Napoleonic wreaths.

*

Among the pretty articles shown in burnt leather goods this year are a number of unique pen wipers. They are formed of pieces of soft chamois leather, held in a cover of the prevailing rough tan finish

upon which are burnt quaint designs or apt quotations. One bears the legend "Extracts from a pen."

Connecticut.

The Meriden Cutlery Co. resumed work Jan. 6 and will run eight hours a day.

A part of the Meriden Britannia Co.'s manufactory started up Jan. 6, and the remaining part Jan. 13th.

William Richards Eliot, of Meriden, has gone on a business trip for the J. D. Bergen Co., which will last about six weeks.

Washington Irving Adams, 65, a director of the Scovill Mfg. Co., Waterbury, died at his home in Montclair, N. J., Jan. 3, of apoplexy.

The Phelps & Bartholomew Co., Ansonia, are giving their hands a short vacation, the first in many months, business with the company having been exceedingly good.

Arthur J. Cope, who has been employed at Rogers, Smith & Co.'s factory, Meriden, for a number of years, started out Jan. 4th as a traveling salesman for the concern.

Hon. Charles Parker, the first Mayor of Meriden, one of the oldest and most successful manufacturers in Connecticut, has just celebrated his 87th birthday anniversary.

There was a \$20,000 to \$30,000 fire, Jan. 9, at the brass goods factory of Holmes, Booth & Haydens, Waterbury. The fire started at 11.45 o'clock in a small wooden building on the south side of the plant, used as a dipping and plating room.

The suit of the Gorham Mfg. Co., Providence, R. I., against the R. Wallace & Sons Mfg. Co., Wallingford, has been settled and discontinued upon consent of the defendants, who allowed themselves to be enjoined and agreed not to use a certain copyrighted design for a spoon.

Meriden is actively discussing the formation of a board of trade, and the project receives the hearty approbation of Charles Parker, George H. Wilcox, Wilbur F. Rogers, C. F. Monroe, Robert H. Curtis, Wm. R. Mackay, Walter Hubbard, H. S. Wilcox, jeweler F. H. Brown and many others of that city's manufacturers and jewelers.

Burglars raided Bicknell, Ind. on the night of Jan. 7th, among other places visiting the store of Self & Wells, cracking their safe and carrying away a large quantity of jewelry. Bloodhounds were procured to run down the robbers.

Fine Stationery and Wedding Invitations.

The Holiday season being over, the time is ripe to consider the advisability of adding stationery to your jewelry business. The leading jewelers of the country carry Fine Stationery, and cater for Engraved Cards and Wedding Invitation work. In fact, some think this is the most profitable branch of the business. **Do you carry stationery?** Is it not worth while looking this matter up? The Fine Stationery business is a very profitable adjunct to the jewelry trade; at least the leading jewelers are finding this to be the fact. The Whiting line is the largest manufactured and the best. Why not write for samples and information?



Whiting Paper Company,

Mills,
Holyoke, Mass.

New York Factory and Salesrooms,
148, 150 and 152 Duane St.

Souvenirs of the Season.

As a New Year's greeting, E. Kirstein's Sons Co., Rochester, N. Y., sent out to their customers a useful optical device in the shape of a protractor. This article possesses advantages over those formerly sent out, as it is neatly covered with transparent celluloid, thus keeping it clean and neat. It has two sets of numbers by which the lens may be matched or marked from either the back or front. This point will be admitted by opticians and oculists to be a great advantage. The company will send one of these protractors to anyone in the trade for 15 cents.

The monthly pad calendar presented with the compliments of the season by Geo. A. Boehm, wholesale jeweler, New Orleans, La., is a very handsome affair. The small calendar part is affixed to a large, beautifully tinted oleograph of the bust of a sweet faced girl in evening dress. The tiara, necklace, breastpin and other diamond ornaments which she wears are finely and truthfully illustrated.

A monthly pad calendar for 1896 on an artistically colored card containing a Fahrenheit thermometer has been presented to the trade by Simpson, Hall, Miller & Co., Wallingford, Conn. The advertisement of the donors is so arranged as to in no way detract from the beauty of the calendar.

The richest and most elegant souvenir of the New Year received at this office is the "Happy Days" calendar of Wm. Loeb & Co., manufacturers of rings, Providence, R. I. The calendar consists of 12 beautiful sheets 8x11 inches, each of which in addition to the calendar of the month contains one or two artistic figure panels in colors, embossed floral sprays and a poetic quotation appropriate to the month. The ad. of the firm appears only in a small portrait of Mr. Loeb on each sheet and a brief remark relating to the W. L. ring.

Twelve colored sheets containing the

dates of one month, strung together on a cord, constitute the handy reference calendar presented to the patrons of Emil Z, the engraver and jeweler, 19 S. 9th St., Philadelphia, Pa.

Isaac H. Blanchard, printer, publisher and embosser, 241 West Broadway, New York, has issued a small handy pad calendar, on each sheet of which appears the dates of one week.

The almanac of the Philadelphia Times for 1896 just received, is a handy reference book of 56 pages. The tables, records, statistics and general information to be found between its covers make it a desirable work for professional and business men.

The beautiful specimen of engraving issued annually in the form of a calendar by Parks Bros. & Rogers, manufacturing jewelers, Providence, R. I., has again made its appearance. Though similar, it is even finer than the calendar of last year, being printed in a more pleasant tint and upon a much larger card. Upon the back appear over 130 illustrations of the various styles of the Krementz one piece button and studs for which this firm are sole agents to the jobbing trade.

The annual souvenir presented to the trade by Jno. W. Sherwood, jobber of watches and diamonds, 3 Maiden Lane, New York, has been received. It consists of a neat, small pocket calendar for the year 1896, printed in gold on sheet celluloid.

One of the most welcome souvenirs of the season is the calendar pad issued to his friends by S. C. Jackson's Son, manufacturer of cases for jewelry, silverware, etc., 180 Broadway, New York. This useful article has been an annual visitor to THE CIRCULAR for about 15 years, and is in many ways the best thing of its kind we have seen.

A full description with illustrations of the various bicycles manufactured by the E. Howard Watch & Clock Co. is to be found in the 28 page booklet, just issued by that

company. It is the intention of the makers of these wheels that the E. Howard & Co. bicycle shall occupy the same position that their watches and clocks now hold, as the wheels are second to none in the country in design, material, construction and finish. In addition to their large equipment of machinery for doing the most accurate work the company have added all the best special machinery used in bicycle construction. The Howard machines are put together and adjusted with the same care as the watches, and this is one of their special claims of superiority which will be recognized particularly by the agents in the jewelry trade.

No. 37465



Send to E. Kirstein's Sons Co.

Rx To the trade;
Send all your
prescription work to the
above firm for low prices,
prompt and satisfactory work

I Was Satisfied, M.D.

Exclusive Papers for Jewelers.



We are manufacturers of **HIGH GRADE STATIONERY** for the most critical trade.

The most extensive and complete assortment of Sizes, Styles, Qualities, etc., including numerous Specialties.

Product universally conceded to be the Highest Standard known for excellence in quality, workmanship and style.

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PARSONS & GREENE Co.,
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47 Cortlandt St.,
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BADGES

RINGS PINS & CHARMS

CHARLES G. BRAXMAR
MANUFACTURING JEWELER
NO 10 MAIDEN LANE
NEW YORK
DIAMOND & OTHER FINE JEWELRY,
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~ No 52 ~

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

BAND RING MOUNTING

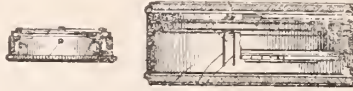


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MANUFACTURING JEWELER,
41 & 43 Maiden Lane, New York.
SPECIALTY: SUPERIOR LADIES' and CHILDREN'S RINGS

The Latest Patents.

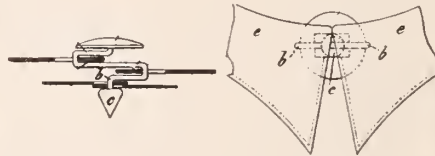
ISSUE OF JANUARY 7, 1895.

552,534. WATCH MOVEMENT BOX. JACOB LEUKART and WALTER W. OWEN, Columbus, O., assignors to the New Columbus Watch Co., same place.—Filed May 18, 1895. Serial No. 549-732. (No model.)



In a watch movement displaying box the combination with the box section *a*, the latter having upwardly extending and inwardly turned spring tongues projecting at intervals therefrom, of a cap or cover section adapted to inclose said section *a* and impart an inward pressure on the clamping portions of said tongues.

552,626. COLLAR BUTTON. JENS ANDREAS TRENDEL, Kulmbach, Germany.—Filed May 1, 1894. Serial No. 509,714. (No model.) Patented in Germany March 17, 1894. No. 78,914; in Austria, March 19, 1894; in Belgium, March 20, 1894; in France, March 21, 1894, and in England, May 1, 1894.

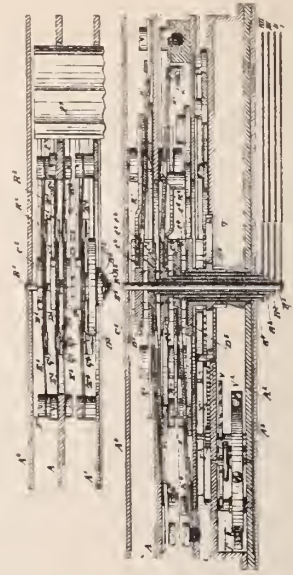


A collar button comprising a back plate *a*, a head *c* and a shaft *b* uniting said back plate *a* and head *c*, a loop *b'* formed in said shaft and extending in one direction from a median line of the button, another loop *b''* formed in the same shaft and extending in an opposite direction from the said median line.

552,715. STOP WATCH. HENRY A. LUGRIN, Brooklyn, assignor of one-half to Maurice D. Fielding, New York, N. Y.—Filed Feb. 19, 1895. Serial No. 538,961. (No model.)

A timing instrument constructed with three or more concentric seconds hands, a separate arbor for each

hand, a driving mechanism, means for operating one of the arbors from the driving mechanism, means for operating the remaining arbors one from the other, a heart cam on each arbor, a heart cam lever for each arbor a lever for each arbor for throwing the same in



or out of gear and a single cam barrel for actuating all the several heart cam levers and all the several levers for throwing the arbors in and out of gear.

DESIGN 25,037. BADGE. CORNELIUS G. BRAD-



SHAW, Butte, Mont. — Filed Dec. 3, 1895. Serial No. 570,960. Term of patent 3½ years.

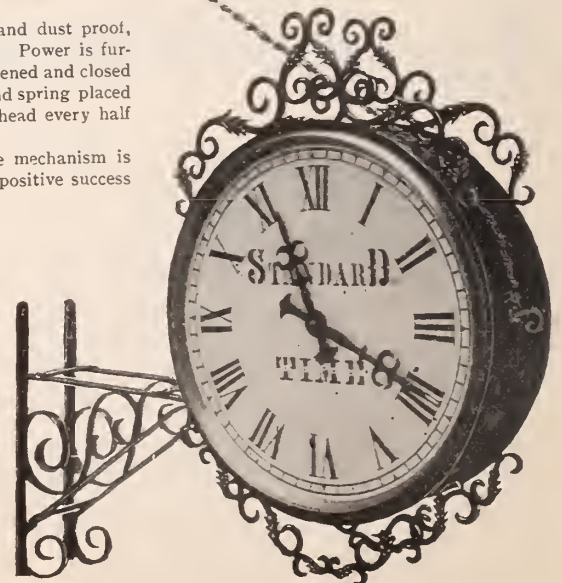
After all, love does not appeal to a woman's heart like cut glass.—Atchison *Globe*.

To successfully advertise your place of business you must cater to the convenience as well as the aesthetic eye of the public. Examine the accompanying fac-simile of our Bracket Clocks.

Did you ever see any dummy so perfectly proportioned? We make this Clock for either Bracket or Post. It measures four feet from top of ring to bottom of ornament; is 30 inches in diameter and 10 inches thick. It is water and dust proof, and the dials are protected by Glass Bezels. Power is furnished by a small Battery. The circuit is opened and closed every 30 seconds by a small contact-wheel and spring placed on your regulator, thus moving the hands ahead every half minute.

The case is made of cast iron and the mechanism is simple. This clock is no experiment but a positive success and will last you a life time.

TIME KEEPING
ELECTRIC SIGN CLOCK.



PRICE, from \$40.00 up.

Correspondence Solicited.

Joliet Electric
Mfg. Co.,

JOLIET, ILL.

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

Two Attractive Jewelers' Windows.

BYGATE & CO., Scottdale, Pa., send THE CIRCULAR a photograph of their Christmas window exhibit, and it is here reproduced. The deer were born twins and lived but one day. The trimmings of the window were holly and smilax, while the

conspicuous in these days of expert window advertising.

Advertising Ideas and Schemes.

J. M. Walker, jeweler, New Bethlehem, Pa., distributed as a Christmas souvenir pretty cards, which held blank spaces for



CHRISTMAS WINDOW DISPLAY.—BYGATE & CO., SCOTTDALE, PA.

display of goods was neat and tastefully arranged in front. The firm say that this display was the best they ever had. Parents brought their children to see Santa Claus and his deer. The sign above St. Nicholas' head read:

HE WILL LEAVE
ON CHRISTMAS EVE.

Race Rock lighthouse in miniature was recently displayed in the window of Strauss & Macomber's jewelry store, New London, Conn. It was chiefly the work of Ernest R. Haase, watch and jewelry repairer employed by the firm. Surrounded by diamonds, jewelry, watches and silver novelties, it attracted and held the attention of all who passed by the store. The alternating revolving red and white light supplied with an electric bulb flashed out distinctly as it was thrown into view by revolving clock mechanism. It was a novel exhibit,

the name of the holder and the name of some friend. The cards were to be returned by Christmas morning, and every person fortunate enough to have his name sent in, received a pretty Christmas present.

At the store of William Palmer, in Noank, Conn., a watch was disposed of by guessing the length of time it would take to be run down after being wound up. Latham Rathbun, Jr., guessed within 10 seconds, the time being 36 hours, 10 minutes, 30 seconds, and now owns the time-piece.

Some weeks ago Gardner Bros., Indianapolis, Ind., offered a gold watch to the lady and a diamond stud to the gentleman guessing nearest to the number of persons entering their store on Dec. 23d and 24th. 1459 persons entered the store and the nearest guesses were 1451 and 1457. The guesses ran from 76 to 63,000.

That Chain Puzzle.

UNDER this department three weeks ago appeared the article herewith:

WHAT IS THE ANSWER?

The following chain puzzle is purely a matter of every day business. A customer brought seven pieces of chain with five links in each and asked a jeweler the cost



the cost of having them made into an endless necklace of 35 links. He said he would charge four cents for cutting a link open and seven cents for soldering it again. How much should the jeweler charge? Answers are invited.

In addition to the answers already published the following have been received:

NEW YORK, Dec. 30, 1895.

Editor of THE JEWELERS' CIRCULAR:

The answer to your chain puzzle is 77c., provided none of the links was open. Whether the jeweler should charge that or not I do not know, but according to his prices that is what the bill would be.

FRANCIS B. HAYS.

C. M. Summers, Elgin, Ill., says 66 cents is the amount the jeweler should charge.

RAHWAY, N. J., Jan. 2, 1896.

Editor of THE JEWELERS' CIRCULAR:

I noticed your puzzle in Dec. 25th issue, and thought I would send my answer:

6 Solders @ 7 cents 42c
6 Cuts @ 4 " 24c

66c

EUGENE BISBEE, JR.

With R. H. ROLPH.

VICKSBURG, Miss., Jan. 3, 1896.

Editor of THE JEWELERS' CIRCULAR:

My answer to chain puzzle is, to cut one end of each of six pieces of chain or in other words cut the lower link of chain and attach to and solder in the top links, making in all six cuts at 4 cents each and six solders at 7 cents; total 66 cents for job.

ROBT. C. JUST.

NEWPORT, R. I., Jan. 7, 1896.

Editor of THE JEWELERS' CIRCULAR:

My answer to the chain puzzle is:

6 cuts @ 24 cents.
6 solders @ 42 cents.

total 66 cents.

OTTO L. RUECKER.

NORFOLK, Neb., Jan. 4, 1896.

Editor of THE JEWELERS' CIRCULAR:

As you asked the readers of THE CIRCULAR in your January issue the solution in regard to the chain puzzle, I will give you my way about it.

Those seven pieces of chain with five links in each can be made into an endless chain by cutting 6 links and soldering the 6 links; at 4 cents a cut and 7 cents for soldering each, would make the total cost 66 cents. That would be the shortest way, and cheapest for the customer; but a jeweler could make the job cost 77 cents by cutting 7 links and soldering the 7 links. There are two ways to do the job in making it an endless chain of 35 links.

C. F. W. MARQUARDT.

CHICAGO, Jan. 4, 1896.

Editor of THE JEWELERS' CIRCULAR:

In answer to your chain puzzle:

6 links at 11 cents = 66 cents.

S. N. JENKINS.

NEW YORK, Jan. 4, 1896.

Editor of THE JEWELERS' CIRCULAR:

The answer of the chain puzzle I sent last week would be the correct cost according to the general wording of it, but in business parlance it is more likely to be seven cents for both cutting and soldering, viz.: $7 \times 7 = 49$ cents, and that is where the Chinese part comes in.

So much for thinking it over.

A. CHALUMEAU.

DERBY, Conn., Jan. 6, 1896.

Editor of THE JEWELERS' CIRCULAR:

Referring to the chain puzzle as a matter of business, I think the jeweler should charge the man for cutting 7 links @ 4 cents = 28 cents, and for soldering the 7 links @ 7 cents = 49 cents, total, 28 cents + 49 cents = 77 cents. But if I was going to have the job done myself, I would have him cut all the links in one of the chains @ 4 cents per cut, or 5×4 cents = 20 cents,

and cut one link from one of the remaining chains @ 4 cents, making a total of 6 links cut @ 24 cents. As one of the chains has been cut up there remains but 6 chains to join, which can be done with the six (6) links. Soldering 6 links @ 7 cents = 6×7 cents = 42 cents, and 42 cents for soldering + 24 cents for cutting = 66 cents for the job. I would thus save 11 cents, which wouldn't pay for the time spent in explaining the job to "his blowpipes."

Yours, etc.,

CHAS. I. FREEMAN.

ATTICA, N. Y., Jan. 4, 1896.

Editor of THE JEWELERS' CIRCULAR:

The chain can be made endless at an expense of 66 cents.

H. T. BRAMER.

Charles J. Kinzer, a jeweler who lives in Eastern Kentucky, has a copper cent of the date of 1783. On one side is the bust of Washington, the head encircled with a laurel wreath, while around it is the motto, "Washington and Independence." On the reverse side are the words, "United States of America," surrounding a wreath, in which are the words, "One Cent." Below the wreath is a diminutive figure 1 over a horizontal dash. Mr. Kinzer values the coin highly, as he claims it is one of the five submitted to Washington for his approval directly after the forming of the Union. The designs were not satisfactory, and coinage went no farther. Four of the coins have been accounted for, but the other one, supposedly this, has never turned up.

Out of the ordinary are princess lamps in cobalt blue, with figure panels.

Workshop Notes.

Watch in Beat.—To put a watch in beat is a very important item, which is done by placing a sharp pointed tweezer first on one side of the arm of the balance and then on the other, and so pin the hairspring in the stud that it will lead off as readily on one side as on the other.

Hard Steel.—Sometimes you meet with steel so hard that you cannot touch it with a drill; in such a case draw the temper of the staff or arbor you are drilling, and if it projects so little that you cannot draw the temper without injury to the wheel, then unstack or separate the wheel, and by drilling a hole into a piece of brass wire, about the size of the staff you are drilling, insert the staff in this hole, and then heat the wire near the stuff and thus gradually and yet effectively draw the temper.

Centering From Circumference.—Two cases may occur: either the entire rim of the object is exposed, as when the teeth are to be cut in a wheel blank; or the rim can only be used as a means of determining the center, as when the barrel has been bushed with an undrilled bouchon. When it is required to drill or merely to center the hole in a wheel, barrel, etc., that does not run true, clamp a piece of sheet brass in the dogs, and turn out a sink that will exactly receive the wheel, etc., but allowing it to project slightly. Now unscrew one dog and advance it a little, so as to grip the edge of the object as well as the plate; move the other dogs inward in succession, and it will only remain to drill or true the hole with a suitable drill.

ESTABLISHED HALF A CENTURY.

MARVIN'S
FIRE & BURGLAR
SAFES

HAVE MANY
PATENTED IMPROVEMENTS
NOT FOUND IN
OTHER MAKES'
THAT WILL WELL REPAY AN
INVESTIGATION
BY THOSE WHO
DESIRE TO SECURE
THE BEST SAFE
MARVIN SAFE CO.

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Regina Music Boxes.



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Remember that there is no Music Box on the market that can compare with the Regina in quality and volume of tone, and durability of construction.

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LINCOLN BUILDING,

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S. A. BOYLE & CO.,
AUCTIONEERS FOR THE LEGITIMATE
JEWELRY TRADE ONLY

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WE PAY ALL OUR OWN EXPENSES.

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14 MAIDEN LANE, N. Y.
611 PENN AVE., WASHINGTON, D. C.

Aluminum Solders.*

It would be a serious task to catalogue all the different metallic mixtures which have been proposed for soldering aluminum since M. Christofle's experiments in 1855. Alloys of aluminum and zinc were tried by the Tissier Brothers, but were found to be too brittle. M. Hullot proposed to first plate the aluminum at the joint with copper, and to solder the coppered surfaces with ordinary solder. At length, the Société d'Encouragement offered a prize for the solution of this problem, which was awarded to Mourey, a Parisian goldsmith. His best solders were alloys of aluminum and zinc, to which small proportions of copper were added, to give them toughness. The chief difficulty with these solders is their high melting point; the zinc, which melts only at incipient red heat, being the most easily fusible ingredient.

For brazing and blow-pipe work, such high melting alloys can be used, and the addition of a little silver improves them still more; but none of them can be regarded as convenient for use with the soldering iron. It has been claimed that by using silver chloride as a flux, aluminum can be soldered in the ordinary way with ordinary tin solder; but this method has not proved satisfactory in practice, and, even if it were, the flux is too expensive.

Starting with a full understanding of the difficulties of the problem, and a knowledge of what had been previously tried and found wanting, I proceeded with the object of finding, if possible, a solder which should have the following qualifications. 1. It must wet the aluminum and adhere firmly. 2. It must not disintegrate after exposure to the air. 3. It must be as malleable and strong as aluminum. 4. It must have a low melting point, so as to be easily worked with a soldering iron. 5. It must have the same color as aluminum, and not change color; and, 6. It must be cheap enough for general use.

After experimenting about two years, it was finally found that an alloy of zinc and tin in certain proportions, containing a little aluminum and some phosphorus, realized almost every qualification. The alloy used for some time was made by fusing together: Aluminum, 1 part; phosphor-tin, 10%, 1 part; zinc, 8 parts; tin, 32 parts.

It was found, however, that, on remelting this solder, a more fusible alloy liquated away from it. It appeared reasonable to assume that this more fusible part was a true alloy of zinc and tin, and therefore, a more stable compound. This fusible portion was also found to solder better than the original mixture. This liquated solder was, therefore, analyzed,

* Abstract of remarks made before the Franklin Institute, Philadelphia. From *The Engineering and Mining Journal*.

with the result that its composition was found to be very close to that expressed by the formula $\text{Sn}_4 \text{Zn}_3$. The solder which I now use is made to correspond closely to this formula. It is obtained by using the ingredients in the proportions 1, 1, 11, 29, instead of 1, 1, 8, 32, as previously described. The percentage composition of the several alloys described may be thus compared. The original solder contained 2.38 per cent. aluminum; 19.04 per cent. zinc; 78.34 per cent. tin; 0.24 per cent. phosphorus. The solder as now made contains 2.38 per cent. aluminum, 26.19 per cent. zinc; 71.19 per cent. tin; 0.24 per cent. phosphorus.

The percentage of zinc in the new solder is lower than called for by the formula $\text{Sn}_4 \text{Zn}_3$; but since aluminum and zinc are metals having many physical analogies, it was thought advisable to bring the combined percentage of these up to that required for the zinc alone. Further, as the tin is most liable to lose by oxidation during the mixing of the solder, it was thought best to have it slightly in excess. I may be permitted to mention that this solder has come largely into use in Germany, Switzerland, England and our own country.

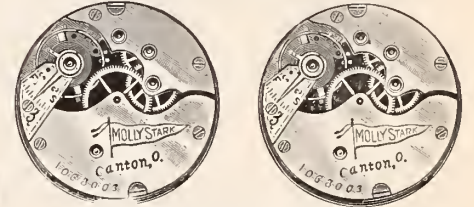
It must be remembered that at present the demand for an aluminum solder is limited. About four tons of aluminum are now produced daily in the world, but fully 75 per cent. of this is used up in the steel industry and in making alloys; while of the remaining 25 per cent. which is rolled, spun, cast or stamped into pure aluminum articles, probably not 10 per cent. is in such shape as to require soldering. Assuming, then, an average of 200 lbs. a day of aluminum articles to be soldered, a daily supply of a very few pounds of solder would meet the entire demand. It is not unlikely, however, that the 1,000 tons of aluminum produced during 1893 will reach 10,000 tons a year within the next ten years, and that with increased production the demand for a good solder must correspondingly increase.

Punching Out Joint Pin.—When the case is held in the hand with the pendant turned toward the body, the pin is inserted from right to left into its joints, and must in this position therefore be driven out from left to right. Take a hardened pin punch of exactly the same thickness as the joint pin; see that it is perfectly straight and completely flat at the end. Hold it well and firm, and perhaps every joint pin can be driven out with a few short steady taps of the hammer. The difficulties experienced by many repairers in the driving out of a joint pin is most generally caused by using a bad, unsuitable punch. There is no better way of firmly riveting in a joint pin than by using a punch, either round at the end, or, what is worse yet, a pointed one. In fact, every punch that is not thoroughly flat at the end is unsuitable, and is apt to rivet in the pin.

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About the battle of Bennington we all know Our fathers have told us; so have more eminent historians. "Those red coats are ours to-day or Molly Stark's a widow," said the stalwart Scotch-Irishman from New Hampshire, Brigadier General John Stark, who was in command of the American forces.

Hampden Watch Co.,
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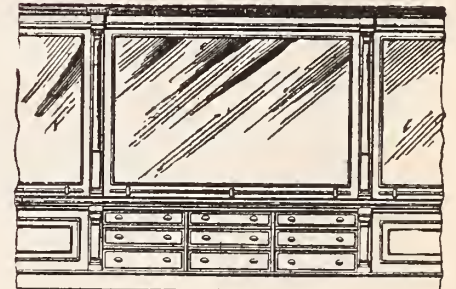
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ARE MADE BY
CODDING BROS. & HEILBORN,
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7 ASTOR HOUSE (BROADWAY) N.Y.

85c. doz. Net Cash Discount to Jobbers

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PAUL E. WIRT FOUNTAIN PENS.

19 Maiden Lane, New York.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

HINRICHS & CO.'S
IMPORT SAMPLES.

THE buildings occupied by Hinrichs & Co., 29-31 Barclay St., New York, are about to be greatly improved and altered. One of the first conveniences to be put in will be a new electric elevator which will soon be running. Haste is being made in order to have the elevator finished in time to be of use to the visitors to the import sample department on the third floor of the building, where samples of German and French lines of china and novelties are now being opened.

ATTRACTIVE
LIMOGES GOODS.

MANY pleasing decorations are to be found among the samples of French china which Chas. Ahrenfeldt & Son have received from their Limoges factory and are now showing at 52 Murray St., New York. One new style has an ivory ground on which appear large light green wreaths outlined in gold, while another line with shaded ground has the wreath of gold outline surrounding highly colored flower sprays. Many gold decorations on the order of the quaint old styles are here shown, together with many designs reflecting the Empire period.

A HANDSOME
LINE OF CLOCKS.

LAZARUS, ROSENFELD & LEHMANN have extended the quarters they occupy at 58 and 60 Murray St., New York, by the addition of three floors including the store, at 58 Murray St. The increased room will afford them better facilities than ever before for the display of goods, and particularly of those lines which they carry especially for the jewelry trade. A new line of clocks in Saxonia ware, just opened by this firm, shows pieces entirely novel in shape and decoration. The clocks are set in cases in the form of castles, chateaux, villas boats and other shapes decorated either in bright colors with raised flowers à la Dresden or in blue with Delft treatment.

LOUIS HAAS' BUSINESS. LOUIS HAAS has succeeded the Craighead & Haas Co., manufacturers and dealers in metal and bronze lamps and art metal goods, 50 W. Broadway, New York.
THE RAMBLER.

New Enamels on Copper.

SOME of the richest effects ever shown in enamel work as a decoration are to be seen in a prominent Fifth Avenue establishment, says *The China Decorator*. The work is comparatively new for the purpose. The vases are copies of the most classic forms of the Greek vases, and are from a few inches to 10 or 12 in height. The portion of the metal not covered with enamel is richly gilded. The vase is first beautifully engraved with a design that covers the entire surface, and the enamels are laid over it in various colors and with regard to the pattern it covers, and being transparent the design seems to be in the enamel instead of on the metal. A tall, slender vase, perhaps 12 inches in height, was engraved on the metal body with vertical panels an inch and a half wide at the top and narrowing toward the base, between which were arabesque designs filling in the spaces. The panels were covered with old-gold colored enamel, through which the pattern showed scintillated like richly burnished gold. The intervening patterns were covered with brilliant deep ruby and crimson tints blending into equally rich, deep blues. A broad band at the mouth and a lining of gold gave the vase the appearance of being all of solid gold and enameled. The base was also gilded.

A pretty vase about five inches high was in exquisite marine blues and greens. Nowhere but in the waters of the great seas are such tints to be found in nature; from yellowish green into blue-green, from blue-green to deep rich blue, and from that to a purplish tone with no suspicion of a dividing line. The effect was indescribably fascinating. There are also some beautiful paintings done with these enamels, which are marvels of color effects. When one bears in mind that each color must have a separate fire, an idea of the delicacy of handling and skill required for the work is

gained. With no other colors—no, not with colors for china painting—can such effects be obtained, and one must see and examine a piece of this work closely to appreciate its merits.

This Bluff Worked.

A GOOD story on the late S. S. Merrill cropped out in a certain law office yesterday afternoon, while a knot of attorneys were commenting upon the portraits of prominent Milwaukeeans in a recent work on Milwaukee. Mr. Merrill's likeness was reached when one of the gentlemen, in relating anecdotes concerning the railroad builder, told of the trouble he had with a certain conductor on the St. Paul road.

Mr. Merrill had discharged the conductor half a dozen times and quite regularly reinstated him. On this particular occasion the conductor had been summoned and entered the room in fear and trepidation. He found the general manager glowering with rage, and was speedily informed that his services were not needed longer, and that this time his dismissal was for good.

"What's the matter this time?" ventured the culprit.

"It's this," blurted the general manager; "I'm tired of listening to stories of my conductors buying \$1,500 diamonds on \$1,000 salary."

"I suppose this is the diamond you refer to, Mr. Merrill," returned the quick-witted conductor, pointing to a small headlight in his shirt front.

"I suppose so," assented the irate manager.

"Well," continued the conductor calmly, as he proceeded to unfasten the gem, "you may have it for \$2."

That settled the conductor with Mr. Merrill, and he never received another reprimand. Mr. Merrill used to relate the incident at times, never for a moment suspecting the bluff and that the stone had really cost \$1,500 as he had heard.—*Milwaukee Wisconsin*.

Feminine smokers can hardly fail to be pleased with cigarette holders having a mouthpiece of amber and tiny bowl of gold.

Queries by Circular Readers.

Note.—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given, hence such answers are often seemingly delayed. The CIRCULAR desires every jeweler to take advantage of this department.

NEW YORK, Dec. 28, 1895.

Editor of THE JEWELERS' CIRCULAR:

Will you kindly inform me who are the manufacturers of rubber eye glass frames?

H. B. LEVY.

ANSWER:—Bausch & Lomb Optical Co., Rochester, N. Y., Spencer Optical Mfg. Co., New York, and Lord Bros. Mfg. Co., Tilton, N. H., are manufacturers of rubber eye glass frames.

RACINE, Wis., Dec. 28, 1895.

Editor of THE JEWELERS' CIRCULAR:

We want the address of the firm who make cast dies. Have seen their advertisement accompanied by a cut representing a lot of dies in your paper but fail to find it; if you can do so please state name and location of the establishment and oblige

J. W. SPENCE.

ANSWER:—The firm we presume you refer to are T. Shriver & Co., 333 E. 56th St., New York. They make cast dies and have advertised in the manner you describe.

BROOKLYN, N. Y., Dec. 31, 1895.

Editor of THE JEWELERS' CIRCULAR:

Please let me know in your valuable paper how to remove tin solder from silver.

A. Z.

ANSWER:—To remove tin solder from silver, the solder is scraped off as closely as possible; the article, after having slightly moistened the soldered seam with a little

soldering fluid, is held over the alcohol flame, and the tin is heated to fusion, when it is brushed off. After this, the article is for some time immersed into hydrochloric acid, until the tin is completely eaten out.

AN EYE-WITNESS.

The desire to tell a good story has been known to tempt an ordinarily truthful narrator to enlarge upon the facts. Mrs. Benson enjoyed startling her hearers, and had acquired the reputation of "clinging" her point effectively. When she returned from the infirmary, where she had undergone a difficult optical operation, she had many things of interest to relate, and in the course of her description she said:



PATTERN DESIGNED 40 YEARS AGO BY HENRY HEBBARD, OF NEW YORK.

"Why, it was wonderful! They took both my eyeballs out!"

"O Mrs. Benson! They couldn't have done that!" came in a chorus of remonstrance.

"But they did," she averred. "They took them out and put them on the table. I saw them!"—*The Youth's Companion.*

A New (?) Spoon in Germany.

WE note that the following spoon pattern is advertised in a German




NEW GERMAN SPOON PATTERN.

exchange as a new production. We would like to know wherein it materially differs from the Prince Albert pattern designed by Henry Hebbard, about 40 years ago and owned by the Whiting Mfg. Co., New

York. Notwithstanding its age, it is the most attractive pattern in the dozen or more advertised by the German vandals.

The show cases still disclose side combs in many varieties, with pearl and diamond heading, or with a waved edge of gold.





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AND MAKER.

HENRY C. HASKELL,

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IN FINE RINGS
FOR HOLIDAY
... TRADE.

Send for Copyright
... DESIGN PLATES.

THE SWAN FOUNTAIN PEN.

Made on Distinct Principles, Patented.
3 SIZES OF SWAN "SAFETIES" CAN BE CARRIED ANYHOW OR ANYWHERE.

Three sizes of "Self-Filling" Swans, the wonder of the day, illustrating the improvement between the first fountain pen on record, patented 150 years ago,

"A Quill Covered With Sheepgut."

An English patent in those days cost a fortune, thus the advance from the past to the present is sharply defined.

W. W. Stewart, Inventor & Patentee

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MANUFACTURERS.

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OF GOLD, SILVER AND PLATED JEWELRY,

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ALL KINDS OF SPECIAL CASE WORK.
REPAIRING A SPECIALTY.
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Royal Arcanum and Maltique Ladies' Enamel Cases.



**A 1
MUSLIN BUFFS.**

Sample sent prepaid on request.

BE SURE to give size of buff and center hole.

WILLIAMSVILLE MFG. CO.,

18 South Water St., PROVIDENCE, R. I.

MILLS: WILLIAMSVILLE, KILLINGLY, CONN.

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THE GREATEST ABRASIVE YET DISCOVERED.

Four times the Labor and Expense-saving qualities of Emery, Corundum or other abrasives. Adapted for Lapidary Work, Grinding, Polishing and every operation where a perfect abrasive is necessary. A box of the Crude Carborundum Crystal as taken from the electric furnace, will be sent free to any Jeweler on application.

Hones, Slabs, Files.

CUT THIS OUT.

Price List of Carborundum Wheels.

ACHESON'S PATENT, February 28th, 1893; February 26th, 1895.

DIAM. IN.	THICKNESS IN INCHES.																MAX. REV.
	1/4	3/8	1/2	5/8	3/4	1	1 1/4	1 1/2	1 3/4	2	2 1/4	2 1/2	2 3/4	3	3 1/2	4	
1	\$.15	\$.15	\$.20	\$.20	\$.20	\$.25	\$.30	\$.30	\$.35	\$.40	\$.40	\$.45	\$.50	\$.50	\$.60	\$.70	18000
1 1/4	.20	.25	.25	.25	.30	.30	.35	.40	.40	.45	.50	.55	.60	.60	.70	.75	14000
2	.20	.30	.30	.30	.35	.40	.45	.50	.55	.60	.60	.65	.70	.75	.85	.90	11000
2 1/4	.25	.35	.40	.45	.50	.55	.65	.70	.80	.90	1.00	1.10	1.20	1.25	1.40	1.50	8800
3	.30	.45	.55	.60	.65	.75	.85	1.00	1.15	1.25	1.40	1.50	1.60	1.75	2.00	2.20	7400
3 1/4	.40	.50	.65	.70	.80	1.00	1.15	1.30	1.45	1.65	1.80	1.95	2.10	2.20	2.55	2.90	6300
4	.50	.60	.75	.85	1.00	1.20	1.40	1.60	1.80	2.00	2.20	2.40	2.60	2.80	3.20	3.60	5500
5	.70	.85	.95	1.15	1.25	1.60	1.95	2.30	2.60	3.00	3.30	3.65	3.95	4.25	4.90	5.55	4400
6	.95	1.10	1.30	1.55	1.75	2.20	2.70	3.15	3.60	4.10	4.55	5.00	5.45	5.90	6.80	7.70	3700
7	1.25	1.45	1.65	1.95	2.30	2.95	3.50	4.15	4.80	5.40	6.00	6.60	7.20	7.80	9.00	10.25	3160
8	1.50	1.70	2.00	2.40	2.80	3.60	4.40	5.20	6.00	6.75	7.55	8.30	9.10	9.90	11.45	13.00	2770
9	1.80	2.10	2.40	2.90	3.35	4.30	5.30	6.25	7.25	8.20	9.15	10.10	11.10	12.05	14.00	15.90	2460
10	2.15	2.50	2.85	3.45	4.00	5.15	6.30	7.45	8.60	9.75	11.00	12.00	13.20	14.35	16.60	18.90	2210
12	2.65	3.10	3.70	4.50	5.25	6.80	8.40	9.95	11.50	13.05	14.60	16.20	17.75	19.30	22.45	25.50	1850
14			5.05	6.05	7.00	9.00	11.00	13.00	15.00	16.95	18.95	20.95	22.95	24.90	28.90	32.80	1580
16					9.10	11.70	14.30	16.85	19.95	22.60	24.55	27.15	29.70	32.30	37.40	42.50	1380
18					11.25	14.45	17.70	21.00	24.25	27.50	30.75	34.00	37.25	40.50	47.00	53.50	1230
20						17.50	21.55	25.55	29.60	33.70	37.80	41.90	45.95	50.00	58.00	66.00	1100

The wheels are made with a vitrified bond and pressed under hydraulic pressure. Those over three inches in diameter are turned up after firing. The same numbers are used to designate the degrees of fineness, as are used with Emery, and the wheels are made in seven degrees of hardness, marked SSS, SS, S, M, H, HH, HHH, from extremely soft to extremely hard. In ordering, state diameter, thickness, hole, number and hardness.

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WORKS: MONONGAHELA, PA., AND NIAGARA FALLS, N. Y.

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Jewelry Trunks and Cases,
161 Broadway,
Bet. Cortlandt and Liberty Sts.,
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OF COPENHAGEN.

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NO SOLDER. NO SEAM.

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Manufacturer of
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NOVELTIES, ETC.

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WATCH CO.

Lowest Prices.

S. F. MYERS & CO.,

Manufacturers and Wholesale Jewelers.

Everything Appertaining to the Trade.

23 COMPLETE DEPARTMENTS, 23
UNDER FOUR UNITED ROOFS.

Watches, Diamonds, Jewelry, Optical Goods, Materials,
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SEEK NO FURTHER;
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Juveniles: \$40 to \$55.
16 MODELS READY.



Send for "Olympic" Book
and "Hints to Wheelmen."
Olympic Cycle Mfg. Co.,
New York Office,
35 Liberty Street.

CHAS. JACQUES

CLOCK CO.,

22 Cortlandt St.
NEW YORK.



Hall Clocks,
Traveling Clocks,
Gilt Clocks,
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Mantel Chime
Clocks,
Bronzes,
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BAWO & DOTTER,

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P. O. Box 1872.

English Hall Clocks,
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Clocks,
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PARIS NOVELTIES,
BRONZES.
Largest Variety of
Art Pottery and
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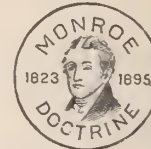
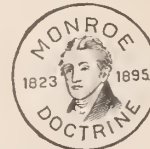


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PORTLAND, SEATTLE, TACOMA,
Oregon. Wash. Wash.

Foreign Business a Specialty.

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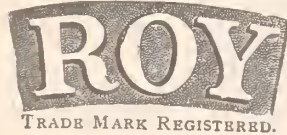
IF NOT, BY SENDING YOUR BUSINESS CARD YOU WILL RECEIVE
A SAMPLE LAPEL BUTTON BY RETURN MAIL.

SPIER & FORSHEIM,

MAKERS OF

Silver, Leather and Diamond Novelties,

31 MAIDEN LANE, NEW YORK.



SOLID GOLD CASES

ARE ALL STAMPED WITH THIS
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THE ROY WATCH CASE CO.

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Importers of . . . Manufacturers of . . . Sole Owners . . .
Diamonds and Diamond Mountings and The Popular
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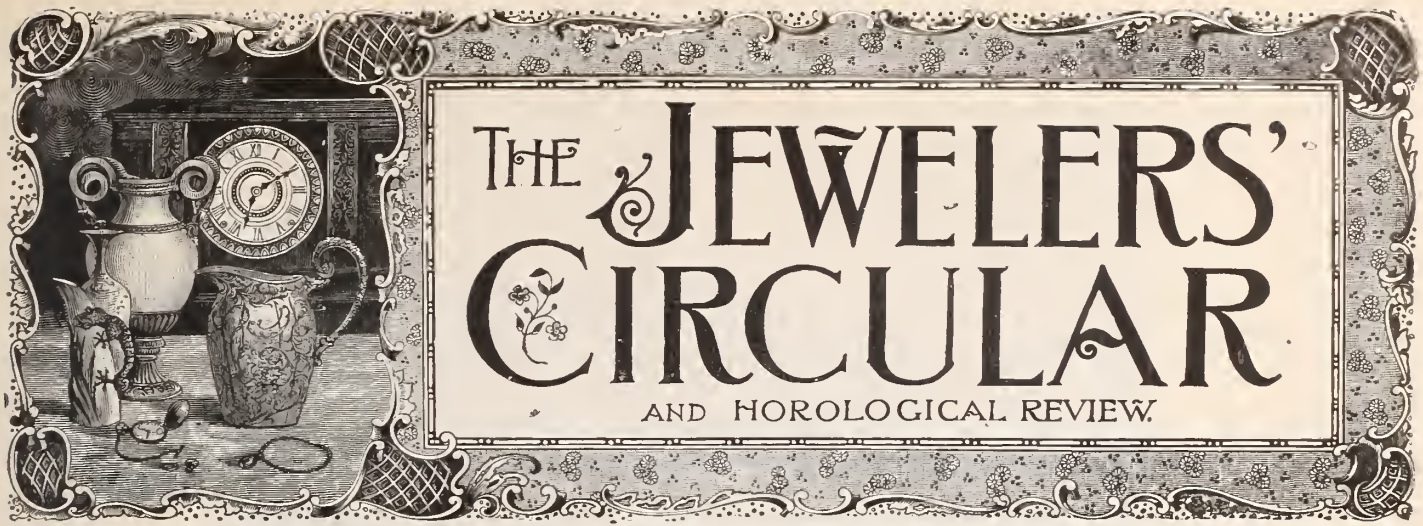


IS THE GENUINE.
Manufactured by
WM. ROGERS M'FG CO.,
HARTFORD, CONN.

WHAT IS THE H. E. O. ROYAL CLUSTER?

FOR THE ANSWER
WRITE TO
H. E. OPPENHEIMER & CO.,
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DIAMONDS and Cutters. L. & M. KAHN & CO., 172 Broadway, Cor. Maiden Lane, N. Y. DIAMONDS



THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW

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VOL. XXXI. NEW YORK, WEDNESDAY, JAN. 22, 1896. No. 25.

CHARACTERISTICS OF ENGLISH SILVER TROPHIES.

FOR a few days last week Tiffany & Co. placed on exhibition the silver trophies won by Howard Gould's 20-rater yacht *Niagara* in English waters during the season of 1895. The trophies, though they filled the entire window and were an extraordinary collection for one yacht to capture in a single season, did not represent the *Niagara's* entire winnings abroad, but

bowl with tongs; the set is quite plain and the tray oval, 18 inches in length. A border representing entwined ship ropes, with Mr. Gould's private flag and the Yacht Club's insignia encloses the inscription.

The Royal Clyde Yacht Club prize is a handsome silver loving cup with a cover; on the latter are two upright enameled silver flags, showing the colors of Mr.

the entire collection is the silver tea set and waiter presented by the Royal Western Yacht Club. The tray is oblong and measures fully 22 inches. There is a railing of openwork around it, and the handles at the ends are inlaid with ivory. There are four pieces in the tea set and they are engraved and chased. Another piece is the prize offered by *The Yachtsman*, of London. It



THE SILVER PRIZES WON BY "NIAGARA" IN ENGLISH WATERS.

merely those races in which the prize was a cup or other silver trophy. Altogether the yacht participated in 50 races last season, winning 29 first prizes, nine second and one third prize, a total of 39 prizes out of a possible 50. Following is a list of them:

Royal Southern Yacht Club prize consisting of a silver tête-à-tête set and tray, including a tray, hot milk pitcher and sugar

Gould's winning yacht and the club presenting the prize. Upon the body of the cup a yacht with full sails is pictured in repoussé work, and upon the opposite is the inscription.

The cup offered by Lord Dunraven is a plain but substantial looking silver loving cup with a cover.

Perhaps the most conspicuous prize of

is an ornamental silver gilt shell, with a mermaid rising up in the center holding a banner bearing in richly enameled colors the insignia of the Royal Ulster Yacht Club and the private flag of Howard Gould. The shell rests upon a base richly chased in nautical designs introducing tridents, dolphins, etc., and upon a shield are engraved the names of the participants in the race.

R. L. & M. FRIEDLANDER
WHOLESALE JEWELERS
 30 Maiden Lane
NEW YORK.

SEND BUSINESS CARD FOR MONARCH NEW CATALOGUE NO. 52 NOW READY.

AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case;
THEY Protect from all Ordinary Magnetic Influences.

Perfect in
Action.
Convenient
in Use.



Educate
Your Customers
by Talking
up
Ajax Watch
Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.
FOR SALE BY JOBBERS.

MANUFACTURED BY

The Newark Watch Case Material Co.

19 WARD STREET, NEWARK, N. J.

OUR LATEST
...THE...

"MOLLY STARK"

"400" GILT.

NOW READY FOR DELIVERY.



WHY WE CALL THIS MOVEMENT
"MOLLY STARK."

About the battle of Bennington we all know Our fathers have to'd us; so have more eminent historians. "Those red coats are ours to-day or Molly Stark's a widow." said the stalwart Scotch-Irishman from New Hampshire, Brigadier General John Stark, who was in command of the American forces.

Hampden Watch Co.,
CANTON, OHIO.

JACOT & SON,
Importers and Manufacturers of
Musical Boxes,
DECKER BUILDING,
Union Square. New York.

AIKIN, LAMBERT & CO.,

MANUFACTURERS AND EXPORTERS OF . . .

Fine Gold Pens, = Holders, = Pencils, = Picks

AND NOVELTIES IN GOLD, SILVER AND PLATE.

Having increased the size of our factory we are prepared to make larger quantities of goods than ever. Every pen carefully tested and fully warranted.

CHICAGO BRANCH: 103 State Street,
S. N. JENKINS, Manager.

GENERAL AGENTS FOR
PAUL E. WIRT FOUNTAIN PENS.

19 Maiden Lane, New York.



Sterling Silver

Is beautiful and serviceable. When made into articles for personal adornment and uses it grows choicer the longer we use it. Match Boxes, Knives, Key Rings and Chains, Scissors, Nail Files, Nail and Tooth Brushes, Nail Polishers, Manicure Goods, Razors, Shaving Brushes, Razor Strops, Letter Openers, Ink Erasers, Whisk Brooms, Hat and Bonnet Brushes are better and handsomer made in or mounted with Sterling Silver. Hence they are popular.

Our Silver is Guaranteed $\frac{925}{1000}$ Fine.

Our Trade Mark Guarantees Every Thing We Make.

Fine Rolled
Plate Jewelry

Locketts,
Chains,
Charms,

Bracelets,
Link Sleeve Buttons,
Mount Hope Buttons,

Pins,
Brooches,
Padlocks,

Fob Chains
and
Charms.

Foster & Bailey,

100 Richmond St., Providence, R. I.

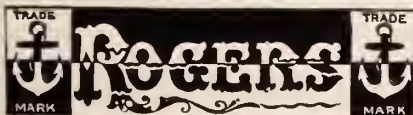
Manufacturing Jewelers and Silversmiths.

ONE TRIAL
OF OUR WORK ON REFINING OF ALL
KINDS WILL CONVINCING YOU THAT
OUR RETURNS ARE THE BEST.



CONVINCE YOURSELF.
GEO. M. BAKER,
Gold and Silver Refiner and Sweep Smelter
PROVIDENCE R. I.

**FLATWARE AND
HOLLOW WARE**
STAMPED



IS THE GENUINE.
Manufactured by
WM. ROGERS M'F'G CO.,
HARTFORD, CONN.

AMERICAN WATCH TOOL CO.

ESTABLISHED 1872.
INCORPORATED 1894.



THE
**Webster-
Whitcomb**

GROWS IN POPULARITY.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

Ask your Jobber for Price List of 1895, or write to us at

Stoney-Batter Works, Chymistry Dist., Waltham, Mass.



A 1 MUSLIN BUFFS.

Sample sent prepaid on request.

BE SURE to give size of buff and center hole.

WILLIAMSVILLE MFG. CO.,

18 South Water St., PROVIDENCE, R. I.

MILLS: WILLIAMSVILLE, KILLINGLY, CONN.

The Mudhook Yacht Club prize is a silver loving cup with handsome ivory walrus tusk handles.

The Clyde Corinthian Yacht Club prize is a silver punch bowl of generous proportions. The bowl, which is fluted and richly gilt inside, rests upon an ebony base bearing a silver shield with a very brief inscription. Another large bowl was offered by the Royal Albert Yacht Club. This prize is a typical piece of English silver repoussé work; on the sides are two lion's heads, with handles dangling from their mouths; the bowl is gilt inside, and has a wire net work covering for flowers.

H. Maitland Kersey offered a plain silver loving cup of American make for a special prize. There is also a drinking cup on a tripod of oars. The thistles introduced in the decoration bespeak the nationality of the club offering the cup.

Altogether this collection of trophies serves as an admirable exposition of the style of art embodied in contemporaneous silversmithing in England. While the majority of the pieces are not of an expensive order they do not equal in respect to

design, treatment or finish, the works of American silversmiths representing the same cost.

Official Report as to Diamond Mining in Bahia, Brazil.

WASHINGTON, D. C., Jan. 16 —Interesting information has come to Washington regarding the diamond fields of Bahia, Brazil. There is great difference in the opinions of men who have had experience in "diamond digging" in that State, some contending that the industry is in its infancy, that there has been only surface mining in the most primitive way, and that when mining is done scientifically diamonds will be found in large paying quantities, while others argue that the cream has been taken and only the skim remains. The most important fields that have been worked are on the Sierra das Lavras Diamontianas and Sierra da Sincora. Near the mines are the towns Lencoes and Andarahy, at which places are lapidists who cut many of the stones. In the above named mountains are the headwaters of the River Paraguassu; in the deep pools of this river the miners dive to

the bottom and bring up the gems. Recently an American imported diving suits for his men; he states that when the water is low, he anchors a boat, sends down his divers who raise earth from the bottom. This earth is washed to get the diamonds and carbon.

On the Sierra Itaraca, near Salobre, in the southern part of the State, are found the finest diamonds. These are among the oldest and most important fields, and they are still being worked. Diamonds and carbon have been found at several other places in the State, but the fields have not been developed.

It has been stated that an English company, recently organized with a large capital, for the purpose of mining for carbon on an extensive scale with modern machinery, but decided to postpone the enterprise indefinitely on account of the unsettled and demoralized state of the Government, the company being afraid that the Government would not or could not protect them.

C. A. Pabst, Abingdon, Va., has assigned. Liabilities, \$2,300; assets, \$1,500.

A ROMANCE of TWO WORLDS

**WAITE
THRESHERS
GOODS
SELL!**

AN OLD
ASTRONOMICAL DISCOVERY

OUR SPRING LINE

will comprise many novelties that are sure to prove **SELLERS** and should be in the stock of every up-to-date dealer in the land. Don't fail to see them.

WAITE, THRESHER COMPANY,
Manufacturing Jewelers,
Providence, R. I.

Hardly a JEWELER IN THE LAND BUT KNOWS

Something about "PAIRPOINT" SILVERWARE, either by having

successfully handled the goods
"THE BEST SELLING"
so others say, and

or seen them widely advertised.
"GOODS IN THE MARKET,"
we believe it.



Four Oz. Cologne
Priscilla.



No. 515.
Priscilla Sauce Bottle.



Erminie
Bon-Bon.



No. 4807.
Cigar Lighter.



Arlington
Sardine Fork.



Priscilla Tea Caddy.

HOW ABOUT CUT GLASS?

IT PAYS WELL IF YOU BUY RIGHT.

Take our PRIMROSE and PRISCILLA cuttings; If you can sell a good watch in your town at a profit, you can make money on either our \$50, \$75 or \$100 selections.

— FOLLOW THE MATTER UP. WRITE US. —

46 Murray St., New York.
220 Sutter St., San Francisco.

PAIRPOINT MFG. CO.,
NEW BEDFORD, MASS.

224 Wabash Ave., Chicago.
Temple Building, Montreal.

CAMPBELL-METOALF SILVER CO.,
SILVERSMITHS.

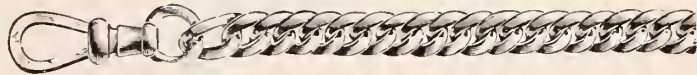


ALL GOODS 925/1000 FINE.
Factory, Providence, R. I. Offices, New York and San Francisco.

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WM. SMITH & CO., 5 and 7 MAIDEN LANE, NEW YORK.
61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED
1854.



MANUFACTURERS
OF

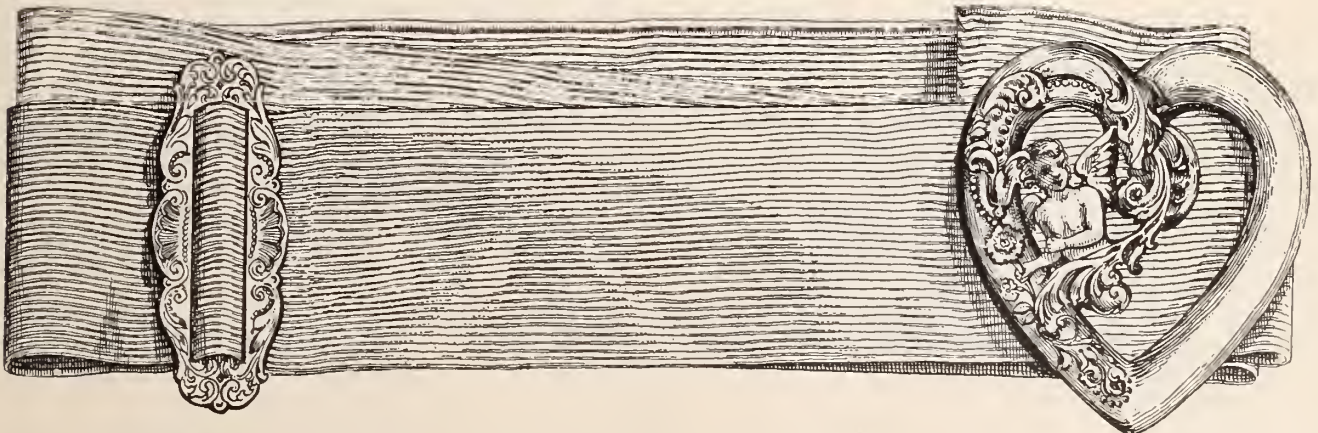
Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

ONE INCH BELTS

In Gold and Silver Galloon
Braid and in Silk.

MOUNTED WITH SILVER AND GILT BUCKLES.



J. T. INMAN & CO.,

= . = . =

ATTLEBORO, MASS

DIAMONDS.
Wm. S. Hedges & Co.,
IMPORTERS OF
Diamonds and Precious Stones.
DIAMOND JEWELRY.
170 Broadway, New York.
22 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

182 BROADWAY, COR. JOHN STREET,

NEW YORK.

Venetian Building. **34 & 36 Washington St.**

CHICAGO, ILL.

L. BONET,

ESTABLISHED 1866.

PRECIOUS STONES,

CAMEO PORTRAITS, WORKS OF ART,

927 BROADWAY, NEW YORK.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

THE SWAN FOUNTAIN PEN.

Made on Distinct Principles. Patented.

3 SIZES OF SWAN "SAFETIES" CAN BE CARRIED ANYHOW OR ANYWHERE.

Three sizes of "Self-Filling" Swans, the wonder of the day, illustrating the improvement between the first fountain pen on record, patented 150 years ago,

"A Quill Covered With Sheepsgut."

An English patent in those days cost a fortune, thus the advance from the past to the present is sharply defined.

W. W. Stewart, Inventor & Patentee

MABIE, TODD & BARD,

MANUFACTURERS.

New York & London.

Purchasers

.. OF ..

RARE GEMS,

PRECIOUS STONES
AND ALL GOODS FOR
JEWELRY,

ADDRESS

**R. A. KIPLING, Paris,
19 Rue Drouot, France.**

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT
IN QUALITY AND PERFECT IN FINISH.
WE MAKE EVERY VARIETY OF FINGER
RINGS.

J. B. BOWDEN & Co.,

3 MAIDEN LANE,

NEW YORK.

BRANCH OFFICE :

206 KEARNY STREET
SAN FRANCISCO CAL.

Seasonable Jewelry and Silver Fashions.

A LADY'S RAMBLES AMONG THE JEWELERS.

The present fad for birthday souvenirs is responsible for the natal-stone charm. This consists of a birthday stone of the month, mounted in gold and suitable for a watch chain, bangle or pendant to a necklace.

*

There is a remarkable demand just now for small articles in "Russian silver" and in "Dutch silver."

*

For the young girl, brooches appear to be popular, and are set with turquoises, pearls or small diamonds.

*

The Delft clock and its picturesque wind-mill continues to please.

*

Unique among brooches is the wreath of swallows.

*

Choice lamps, this season, are in bronze and reflect Japanese designs.

*

Chains are fashionable, and jewelers are showing them in great variety, but the long fine gold chain with a single pearl at intervals of four or five inches has, perhaps, the preference.

*

Especially pretty photograph frames are silver gilt ones, in Louis Quinze style.

*

Quite narrow bracelets are being shown this season.

*

In silverware anything that is old or has a semblance of being old has great value at present.

*

A very effective combination is afforded in the writing case set in silver and decorated porcelain.

*

American sculptors have furnished models for some of the new bronzes.

*

"Reading candlesticks" are in silver plate, and their special feature is a reflector.

*

Liquor cabinets of choice wood have their value as well as beauty enhanced with richly cut glass bottles.

*

That old fashioned industry of knitting is now practiced with modern needles of gold.

*

No longer a novelty but a most useful article, is the emery in tinted chamois cover and gold or silver enrichments.

*

For those who mourn are provided umbrellas with ebonized wood sticks and onyx handles.

ELSIE BEE.

Cases Against the old Columbus Watch Co.

COLUMBUS, O., Jan. 15.—The entry has been made consolidating the two cases which seek to enforce the statutory liability against the stockholders of the old Columbus Watch Co., which went into the hands of a receiver a couple of years ago. Whether an appeal to the Circuit Court is to be taken cannot be stated. A. W. Krumm, who represents one side of the case, says the time for the complete settlement of the company's affairs will depend on whether there is an appeal taken on the matter of the consolidation. If the appeal is taken the settlement will be delayed that much. If there is no appeal, the statutory assessment cannot be made till the final decision is made on the matter.

The two cases for the collection of the statutory assessment came about in this way: Receiver P. H. Bruck had begun proceedings; Joseph Schultz, a Switzerland watch manufacturer, who was a creditor of the watch company, claimed that the proceedings were irregular and brought a suit of his own. Judge Badger consolidated the two cases.

Fuller Details of the Assignment of August Jacobs.

QUINCY, Ill., Jan. 13.—The formal assignment of August Jacobs, jeweler, was made last week. All property is turned over to John Fuelbier, who files a bond of \$20,000 as assignee. There is a schedule of assets and liabilities. The indebtedness is now chiefly to about 50 different eastern jobbing firms. The amounts over \$200 are as follows:

Ansonia Clock Co., \$562; Dennison Mfg. Co., \$206; Enos Richardson & Co., \$500; Lissauer & Co., \$1,050; Lapp & Flershem, \$1,166; Middletown Plate Co., \$1,052; Marx, Veit & Co., \$290; Roseman & Levy, \$351; J. J. Sommers, \$300.

The liabilities for stock bought foot up to \$9,275. There are four secured creditors—the Ricker Bank of \$2,576; Maggie Kloeckner, \$695; Mary Kloeckner, \$837, and Mrs. Jacobs, \$1,590. These foot up about \$4,700. The present stock is roughly estimated at \$10,000 and the good book accounts are about \$2,200 more. The unsecured creditors, therefore, have about \$7,500 in prospect to pay about \$9,500 of indebtedness.

The homestead is valued at \$3,500, but there is an incumbrance to the bank on it of \$2,800, so that there is nothing left of that beyond homestead and dower. Most of the creditors and the assignee are represented by Emmons & Wells, while C. A. Babcock represents Jacobs. Careless buying seems to be the cause of the failure.

Fire destroyed a large quantity of jewelry in the show case of E. A. Blosser's store, Kensington, Pa., recently. All the drapery and decorations were destroyed. The fire caught from a match which was used to light the gas jets in the window.

ESTABLISHED 50 YEARS.

LANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY:

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,
29 Maiden Lane,
NEW YORK.

1 Tulp Straat,
AMSTERDAM.

1 St. Andrews St.,
Holborn Circus,
LONDON E. C.

OPPENHEIMER BROS. & VEITH,

CUTTERS OF DIAMONDS,

DEALERS IN WATCHES,

65 NASSAU STREET (PRESCOTT BUILDING), NEW YORK.

We carry the largest,
finest and most complete
line of Mounted Diamond
Jewelry of any house in
America.



18. JOHN ST. NEW YORK

PRIOR TO OUR

REMOVAL

FROM

WE OFFER TO

80 & 82 Chambers Street,

THE TRADE

TO

FOR

26 & 28 Washington Place,

SALE

AT GREATLY REDUCED PRICES

OUR WELL ASSORTED STOCK, CONSISTING OF 

Clocks and Regulators,
 Fine Austrian Glassware,
 Lamps and Globes,
 Fine Teplitz Vases,
 Delft Pottery,

Bronzes,
 Bric-a-Brac,
 Sevres Goods,
 Onyx Pedestals,
 Fine Porcelains,

Cabinets, Etc., Etc.

Glaenzer Freres & Rheinboldt,

Until April 1st, at 80 & 82 CHAMBERS ST.,
 NEW YORK.

Imports and Exports for November, 1895, and the Preceding 11 Months.

WASHINGTON, D. C., Dec. 14.—The summary statement of imports and exports for

Jewelry Thief Captured by Means of a Circular.

LOGANSPORT, Ind., Jan. 16.—On the night of Jan. 6th, G. W. Dolph's jewelry store,

carried, asked what they were worth.

Mr. Taylor had been furnished with a list of the goods stolen from Winamac, and cursory examination satisfied him that the young man had the stolen articles in his possession. Mr. Taylor gave him the information desired, however, without alarming him in the least, and after his departure notified the police. The man was arrested. He offered no resistance, but confessed everything. He gave his name as B. E. Crump, of Kewanna.

IMPORTS OF MERCHANDISE.

ARTICLES.	NOVEMBER.		TEN MONTHS ENDING OCTOBER —	
	1894	1895	1894	1895
	Values.	Values.	Values.	Values.
CLOCKS AND WATCHES, AND PARTS OF :	<i>Dollars.</i>	<i>Dollars.</i>	<i>Dollars.</i>	<i>Dollars.</i>
Clocks and parts of.....dut...	33,430	57,244	145,141	462,699
Watches, watch materials, and movements.dut...	96,164	119,517	889,390	1,024,416
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES :				
Diamonds and other precious stones, rough or uncut, etc.....free...	11,431	11,784	829,464	107,009
Jewelry, and manuf'r's of gold and silver...dut...	83,691	124,835	402,776	988,547
Precious stones, and imitations of, not set...dut...	659,753	240,140	6,370,542	6,370,362
Imported from—				
United Kingdom.....	5,647	6,262	595,103	52,646
France.....		692	82,989	2,832
Netherlands.....			104,394	2,073
Other Europe.....	1,742	4,830	25,601	46,161
Brazil.....	4,042		20,681	1,426
Other countries.....			696	1,821
Total diamonds, etc.....free..	11,431	11,784	829,464	107,009
United Kingdom.....	407,001	51,393	2,386,991	2,262,811
France.....	29,994	135,913	1,432,557	1,595,780
Germany.....	1,823	36,445	303,798	387,475
Netherlands.....	602	40,214	2,046,580	1,825,125
Other Europe.....	302,877	82,691	492,470	1,229,468
British North America.....		1,276	104,789	7,307
Mexico.....		16,725	5,806	38,132
East Indies.....	77	90	3,109	6,568
Other countries.....	1,070	241	6,278	6,153
Total jewelry, precious stones, etc.....dut..	743,444	364,991	6,782,318	7,358,909

EXPORTS OF DOMESTIC MERCHANDISE.

CLOCKS AND WATCHES :				
Clocks, and parts of.....	81,371	71,381	813,999	772,993
Watches, and parts of.....	35,740	53,131	290,886	410,259
Total.....	117,111	124,512	1,104,885	1,183,252
Jewelry, and manufactures of gold and silver..	61,600	75,392	651,654	762,533
Plated ware.....	59,869	43,147	259,099	349,353

EXPORTS OF FOREIGN MERCHANDISE.

CLOCKS AND WATCHES, AND PARTS OF :				
Clocks, and parts of.....dut..	25		343	106
Watches, and watch materials, etc.....dut..			48,434	1,590
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES :				
Diamonds and other precious stones, rough or uncut, etc.....free.....			2,220	2,141
Jewelry, and manuf'r's of gold and silver..dut..	195	57	51,684	37,295
Precious stones, and imitations of, not set..dut..	61	1,150	4,323	20,273

the month ending Nov., 30, 1895, and the eleven months ending the same date, compared with the corresponding periods of 1894, has been issued, and contains the accompanying figures relative to the jewelry trade.

The merchandise remaining in warehouse on Nov. 30, 1894 and 1895 respectively, was as follows:

Clocks, etc.....	\$36,820	\$44,801
Watches, etc.....	22,096	38,285
Jewelry, etc.....	40,338	45,787
Precious stones etc.....	22,342	17,645

Winamac, was burglarized of seven gold watches, three silver watches, 18 gold rings and a Smith & Wesson revolver. Mr. Dolph sent lists of the goods to all surrounding towns Tuesday. This morning a young man entered J. D. Taylor's jewelry store, 4th St., and engaged in conversation with one of the clerks. He stated that he was bound for Elwood where he hoped to obtain work and perhaps dispose of some jewelry. He also said that he was not posted regarding value of jewelry, and taking a number of watches and rings from a grip which he

Death of Ira C. Canfield.

BALTIMORE, Md., Jan. 15.—Ira C. Canfield died Sunday midnight, at his home 909 Cathedral St., of heart failure. While his illness dates back five years, he had been confined to his bed only two days.

Mr. Canfield was 47 years old. He was formerly with the firm of Canfield Bros. & Co., well known jewelers. After the dissolution of this house Mr. Canfield went with Hennege, Bates & Co., and has been with that firm ever since, a period of more than 10 years. He was also at one time a member of the Fifth Regiment. Mr. Canfield was a widower. Two daughters survive him.

Charles F. Wolters Assigns to Protect His Creditors.

ROCHESTER, N. Y., Jan. 16.—The general assignment of Charles F. Wolters, jeweler, 14 E. Main St., to Charles A. Mathews, of 96 Sophia St., was filed this morning. There are no preferences.

The stand in the Arcade has been occupied by members of the Wolters family as a jewelry store for more than 20 years. For many years the family did a good retail jewelry business. The brothers succeeded their father and had a good trade, dealing exclusively in watches and jewelry. In 1890 Charles F. Wolters bought out his brother, with whom he had up to that time conducted the business. Charles gave his note for \$4,000 to his brother for the latter's share. Young Mr. Wolters discounted this note and has since gone in business in the west. The holders of this note recently became pressing for payment, but, owing to the dulness of the season, C. F. Wolters was unable to satisfy them, and rather than allow the note to go to judgment and other creditors to be frozen out, he concluded to make a general assignment without preferences.

The liabilities are estimated at about \$17,000, and it is thought that if the stock and accounts are made to bring what they are worth the assignee can pay dollar for dollar.

A policeman noticed three men acting suspiciously in front of Snyder's jewelry store at Hickory and Genesee Sts., Buffalo, N. Y., last Sunday morning. They moved away at the officer's approach, and he discovered that they had cut out a pane of glass with a diamond. The policeman overtook one of the men.



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"Seen on Silver Shows Sterling."

J. B. & S. M. KNOWLES CO.,

Silversmiths,

Providence,

R. I.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

Fashion Notes From Paris.

ELABORATE AIGRETTES FASHIONABLE—JEWEL ORNAMENTED SHOES—GEMS COMBINED WITH DRESS—FASHIONS IN GIRDLES.

PARIS, France, Jan. 10.—Aigrettes are now made in very elaborate styles; they resemble somewhat those worn at the time of the Empire. Many are very free imitations of Oriental designs. A handsome specimen in this line is the aigrette *sultane*. It consists of a bunch of curling feathers, gracefully drooping about. At the base of the aigrette is a circular gold plaque covered with pale blue enamel bordered with pearls, from which shoot fan-like, seven godroned gold plaques coated with the same soft colored enamel. Rows of pearls, increasing in size from the base upward, run between the elongated plaques. At the top of the latter is a cross shaped gathering of four pearls; each row of pearls is surmounted with a diamond star. The ensemble produces a most artistic effect.

Louis XV. shoes, worn at aristocratic soirées, are bordered at the top with jeweled bands. If colored stones are used, they must be chosen so as to either match the color of the shoe and stocking or be in contrast with them. Another jeweled band over the instep holds the shoe. A rosette formed of tiny brilliants, with a colored stone in the center, ornaments the top end of each shoe.

Ball or soirée dresses are elegantly embroidered to admit here and there, among the floral designs, introduction of precious stones. Women who possess a stock of gems have them mounted so as to be able to

fasten them separately onto their dress whenever the design seems to call for it. Very elegant, in this line, is a turquoise blue velvet dress embroidered with gold *rincaux* (scroll pattern) dotted with sapphires, while between the *rincaux* are silver hawthorn sprays, among which diamonds glitter.

Sprigs of diamond flowers in relief on a ground in niello work give a striking effect. I have noticed several studs, bracelets, brooches, mantle clasps, and umbrella tops decorated in this style. A curious comb head has the outlines of a lyre or rather of an amphora; it consists of white and yellow diamonds. The stones forming the border are of medium size, while larger ones, held on wires of different lengths, shoot symmetrically from the base upward.

Girdles are soberly adorned with jewelry. Through the buckle, which has the shape of a wreath, is caught slantingly a pretty bouquet holder, the lower part of which looks like the hilt of a dagger, whereas the top part is a kind of cornucopia.

Jeweled bow-knots are still worn, but they exhibit chiefly multifolded ribbons arranged so as to form butterflies, or *papillonactes*. JASEUR.

The jewelry store of C. F. Stevenson, Caddo Mills, Tex., was entered recently by thieves who cut through the rear door panel with a pocket knife and removed the bar. They pried open a jewelry show case and took six gold watches, six gold watch charms, 19 gold finger rings. The safe was not tampered with.

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SILVERSMITHS.**

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Our new NEAPOLITAN pattern is now ready. Dealers will do well to withhold all orders until they have inspected this new and artistic design in flatware.



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Following uses:

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In Ordering Specify the use for Which the Oil is Intended.

READ THIS

CALGARY, ALBERTA, N. W. T.

January 12, 1896.

MR. WILLIAM F. NYE:

DEAR SIR—I have been in the watch repairing business for the past four years, and have used your oil on every watch I have cleaned, which has been about 3,000 and have never had a customer to say his watch stopped from freezing weather.

I enclose you weather report of this place, so you can see for yourself, 50 degrees below Zero, which is very cold, and it has been still lower. If this will be of any use to you please use it with my name.

A. L. H. BROWN, Watchmaker,
Calgary, Alberta, N. W. Ter., Canada.

The following are the readings of the thermometer for the week ending Feb. 6 1895.

Tuesday, Jan. 31, 48° below Zero.	Saturday, Feb. 4, 50° below Zero.
Wednesday, Feb. 1, 44° " "	Sunday, " 5, 38° " "
Thursday, " 2, 42° " "	Monday, " 6, 37° " "
Friday, " 3, 46° " "	

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Superior to all Others.

WM. F. NYE,

MANUFACTURER,
NEW BEDFORD, MASS.



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LATEST IN RINGS.
Our Specialty for 1896.
IMITATION
ROSE DIAMOND RINGS,
Set in all the Latest Designs of Genuine Diamond Work at Selling Prices.

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PROVIDENCE, R.I.
GEORGE H. CAHOONE & CO
21 MAIDEN LANE,
NEW YORK.

.. JOIN ..
OUR CIRCLE
FOR 1896.
OUR RINGS SOLD
THROUGH THE
JOBGING TRADE
Exclusively.

REVISE THE DIAMOND TARIFF SCHEDULE!

AN ENTIRE IMPORTANT INDUSTRY CALLS UPON THE GOVERNMENT TO REDUCE THE DIAMOND SCHEDULE—LETTERS FROM PROMINENT IMPORTERS.

THIRD SERIES OF LETTERS.

The subjoined letter, which is self-explanatory, was sent by THE JEWELERS' CIRCULAR to the diamond trade throughout the country recently with the object of publishing the replies received thereto at the most propitious time:

Gentlemen—A decided effort, it is expected, will be made during the next session of the National Legislature, to have the old diamond and precious stone tariff schedule (rough, free; cut, 10 per cent) restored in place of that in the current Act (rough, 10 per cent.; cut, 25 per cent).

We submit to you a list of questions which we desire you to answer as fully as possible, either seriatim or collectively in one communication on the subject of the precious stone schedule.

The many replies to this letter which we expect to receive will serve as valuable data for the advocates of the repeal of the present diamond and precious stone schedule.

We would be pleased to receive your reply at an early moment.

Yours truly,

JEWELERS' CIRCULAR PUB. CO.

The list of questions referred to in the above is as follows:

1. *Do you think that the present Tariff duties imposed upon diamonds and precious stones are benefiting the jewelry trade?*
2. *If you do not, what are the reasons for your belief?*
3. *Do you think they are benefiting the general public?*
4. *If you do or do not, what are the grounds upon which you base your belief?*
5. *Do you think they have caused more smuggling than previously existed?*
6. *If you do, what incidents have come under your notice to confirm you in your belief? Or upon what do you found your opinion?*
7. *Do you think that a greater volume of business in diamonds and precious stones was done in the United States, in the fiscal year ending June 30, 1895, than is indicated by the Government statistics, published on page 19, of THE JEWELERS' CIRCULAR of September 11th?*
8. *Can you give any approximate figures which will show, in your opinion, a true volume of business?*
9. *Do you think there is a future for a diamond cutting industry in the United*

States? What are your reasons for or against this belief?

It is especially desired that questions 5, 6, 7 and 8 be answered as completely as possible.

The flow of answers to the foregoing questions still continues, the following letters being received in addition to those published in the last two issues of THE CIRCULAR:

Alfred H. Smith & Co.

NEW YORK, JAN. 17, 1895.

Editor of THE JEWELERS' CIRCULAR:

Referring to your inquiry as to the effect of the present high tariff on precious stones, upon the interests of the Government, the dealers and the people, we believe that it is disastrous to all except smugglers. The Government, from a pecuniary standpoint, will suffer most of all, for the continuance of this duty will act as a constantly increasing corrupter of morals. Familiarity with the ease with which such goods can be smuggled will extend the act to other lines of condensed values, such as watches, laces, etc.

There is no question of an important percentage of precious stones being smuggled, and the detective department of the Government confesses its inability (owing to our great coast lines, and the extended frontier of Canada) to protect legitimate importers.

Dealers will find a portion of their trade leaving them to buy abroad, and another portion deferring purchases. Private buyers will suffer from purchasing poorer goods and paying the larger profits ruling abroad, and those deferring purchasing here will, instead, buy luxuries of no lasting value.

In our opinion the only future for a cutting industry of any magnitude in this country is on a basis of free rough and a duty on cut so moderate as to protect the cutters through its collection. This rate is ten per cent. We believe no other country attempts to collect any duty.

Yours very truly,

ALFRED H. SMITH & CO.

Herzog, Goldsmith & Frank.

NEW YORK, JAN. 13, 1896.

Editor of THE JEWELERS' CIRCULAR:

1 and 2. Absolutely not, as we consider that it is the means of working the honest importer out of the business. It has the effect of reducing the volume of business in the reduction of stocks.

3 and 4. The general public derives no benefit in our opinion as it only serves the purpose of giving those who are fortunate enough to be able to make trips abroad to purchase their diamonds there for themselves and their friends, the illusion being that the 25 per cent. is saved.

5 and 6. Undoubtedly. Goods are off-

ered our customers in and out of town at prices which we cannot meet.

7 and 8. We think your statements contained in your worthy issue of Sept. 11, 1895, page 19, speak for themselves.

9. Our opinion is that the industry has a better opportunity under the old rate of duty than the new, inasmuch as the trade and business itself will soon resume its former volume together with the natural increase when mercantile business in general improves.

HERZOG, GOLDSMITH & FRANK.

Jacobson Bros.

NEW YORK, JANUARY 11, 1896.

Editor of THE JEWELERS' CIRCULAR:

Replying to your circular, we would state we consider the present duty on diamonds an injury to the trade, and of no benefit to the public. The excessive duty of 25 per cent. on polished goods is a great incentive for smuggling, and that a great many goods are brought into the country on which there is no duty paid, there is little doubt of.

With rough free and polished goods taxed at 10 per cent., the cutters would have all protection needed; while reducing duty on polished to 10 per cent. would do away with all smuggling and place business on a much firmer basis. We firmly believe the cutting industry is a permanent one, and has a great future here, and we consider 10 per cent. is sufficient protection to foster the industry of cutting diamonds, and will give employment to a class who otherwise would have no employment here.

Respectfully yours,

JACOBSON BROS.

Fox Bros. & Co.

CINCINNATI, O., JAN. 10, 1896.

Editor of THE JEWELERS' CIRCULAR:

In answer to your list of questions:

1. No.

2. We believe there is too much smuggling done, making it impossible to compete with such goods.

5. Yes; considerably!

6. Too many goods are sold for less than actual cost, which makes it apparently so.

7. It is our opinion that more business has been done.

9. Rough free of duty would benefit the cutting industry in this country greatly, affording those having an over-production to dispose of same in other countries; 10 per cent. on cut diamonds would be ample protection for the cutters.

Very respectfully,

FOX BROS. & CO.

Averbeck & Averbeck.

Editor of THE JEWELERS' CIRCULAR:

We are heartily in favor of the old schedule (Rough free, cut 10 per cent.) The present high tariff on diamonds encourages smuggling. It discourages the honest tradesman.

Respectfully,

AVERBECK & AVERBECK.

Lewis, Kaiser & Luty.

Editor of THE JEWELERS' CIRCULAR :

In reply to yours of Sept. 16th, we decline to give our opinion numerically on the questions asked:

On the matter of the duty on cut diamonds, 25 per cent. has compelled many of the importers to become cutters, and, as that is the case, we do not think it just and fair to force the establishment of an industry and then take its dependence from it almost immediately.

We think that rough diamonds should be free ("Free raw material") and cut diamonds should pay 15 per cent. duty, this maintains the present ratio and protection, and with a little experience we shall be able to cut successfully in this country, and we can then sell our goods "Anywhere on Earth." We certainly, as a people, are as "up and doing" as any, and the return to 10 per cent. on cut diamonds, would take largely from the American cutters their market here, and would leave them the very small chance "by forcing down the price of labor here to the European basis" to manufacture at all. Hence if there is to be any talk of a change in the tariff on diamonds, we think this only fair and just to the new industry, which some are endeavoring to establish.

If however, the old tariff on rough, free, and on cut goods 10 per cent., is restored, it will certainly be far better than the present rates of duty and will take away the great profit on the goods which may get in without duty.

Very respectfully yours,
LEWIS, KAISER & LUTY,
New York.

(More letters to come.)

The Peculiar Aspects of O. M. Campbell's Failure.

SANTA BARBARA, Cal., Jan. 15.—The filing of a petition of involuntary insolvency against O. M. Campbell, brings to light a peculiar case of interest to the trade. The petition, signed by five San Francisco firms, was in confirmation of the telegram to the Sheriff received previously to attach the stock pending letters from the wholesale jewelry firm of Phelps & Miller.

About the middle of October last Campbell arrived here and announced his intention of starting a jewelry establishment. He said that until he could close up his business in Petaluma, where he owned a similar store, after the holidays he would intrust his interests here to an agent. A large store on State St. was leased, and stock immediately began to arrive from Petaluma, until it was estimated that \$6,000 worth of jewelry, watches, clocks, etc., was on exhibition. His prices were moderate, and trade was good during November and December. On Dec. 23d he gave his sister, Mrs. Preston, of Chicago, a bill of sale of the entire stock in consideration of \$4,500. This bill of sale was recorded in the office of the county clerk on Christmas day.

While this was going on here, Campbell himself, at Petaluma, was composing the following interesting document, individually addressed to his creditors and printed with certain portions as, for instance,

"financially embarrassed," in large and startling type :

PETALUMA, Cal., Dec. 24, 1895.

GENTLEMEN: I hoped to be able to-day to send you a draft in full settlement of my account to date, but instead I am sorry to inform you that I am financially embarrassed. Owing to the poor holiday trade and disappointment in money matters, I have exhausted every resource to meet my obligations, but have failed. I make a voluntary assignment for the benefit of my creditors, of which you are one. Inclosed find a list of my creditors and the amount due each.

My assets consist of watches, clocks, jewelry, silverware, optical goods and store fixtures and invoice (including book accounts), \$4,620. My liabilities are \$7,150, due for merchandise. My only hope of resuming again depends on a compromise settlement with my creditors. I believe I can raise enough on the stock to pay 25 cents on the dollar in full settlement, and hope that my creditors will give me an opportunity to resume. Awaiting your reply. I am, yours very truly,
O. M. CAMPBELL, *the Jeweler.*

Campbell had succeeded in purchasing from fifty firms in San Francisco and the east \$11,000 worth of stock in amounts ranging from \$25 to \$570. He had taken advantage of the selling of the wholesale houses for the Christmas trade, and had bought his full "line of credit" from each. When Phelps & Miller got possession of the Petaluma store, then in the hands of a receiver, it is said that of their bill of nearly \$600 they found one article only from their stock. They immediately turned their attention to the Santa Barbara store, and found facing them the transfer of interest. The Sheriff is unable to find over \$2,000 worth of goods. The petition for involun-

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MANUFACTURERS OF

GOLD JEWELRY,**15 MAIDEN LANE, NEW YORK.**

A. CARTER,

C. E. HASTINGS,

W. T. CARTER,

G. R. HOWE,

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FACTORY, NEWARK, N. J.

For Sale

The Stock, Fixtures, Good Will and four years' lease of the finest appointed jewelry store in New York City. Retiring on account of ill health and loss of eyesight.

EDWIN A. THRALL,

3 Maiden Lane, N. Y.

Regina Music Boxes.



Having the general agency for the Regina Music Boxes, I am in a position to offer special inducements to dealers.

Remember that there is no Music Box on the market that can compare with the Regina in quality and volume of tone, and durability of construction.

SEND FOR ILLUSTRATED CATALOGUE TO

A. WOLFF, General Agt.,

LINCOLN BUILDING,

Cor. 14th Street and Union Square, W., N. Y.

tary insolvency is being contested by Campbell and his sister, who have employed the best of counsel.

Among the San Francisco creditors are Armer & Weinschenk, Hoffman, Dahl & Co., Nordman Brothers, A. Eisenberg & Co., George Greenzweig & Co., Henry Wolff and C. G. Green. Chicago is represented by three houses and New York by thirteen. Mrs. Preston, the sister, is reported as being willing to compromise at 30 cents on the dollar.

Extreme Measures Adopted to Get at Robert Sturges' Assets.

BIRMINGHAM, Ala., Jan. 17.—On Tuesday there was filed a bill of discovery in the Chancery Court against Robert Sturges. The filers of the bill were F. M. Whiting and others, creditors of Mr. Sturges, and the bill alleges that the defendant has money and goods out of the reach of his creditors, and the objects of the bill are to discover where these alleged assets can be found. In this case an extraordinary proceeding in equity was entered into, only two instances of the kind being found in the history of the courts of the State.

The paper referred to is a writ "Ne exeat regno," which literally means, "he shall not leave the realm." The writ requires Mr. Sturges to make bond in the sum of \$2,500, conditioned that he will not leave the State or take out anything in his control without the consent of the court or until after his case had been disposed of. The writ was issued on the allegation that Mr. Sturges is concealing effects or money fraudulently and that he was about to take the property or money out of the State and avoid answering the bill of discovery mentioned above.

The petitioners to the bill number about 20 firms of jewelry manufacturers and jobbers in Massachusetts, Connecticut, New York, Indiana, Missouri, Ohio and Pennsylvania, with one firm in New Orleans, and the amounts said to be due are from \$50 to \$200, in all something like \$3,000.

An Organization Movement Among the Jewelers of Wilmington, Del.

WILMINGTON, Del., Jan. 16.—A meeting of jewelers was held at the store of S. H. Baynard, Monday evening, when the matter of organizing was considered. No definite action was taken, but it is likely organization will be effected. In regard to early closing, all present would not agree, but is probable that at the next meeting the majority will decide to close at 6 o'clock every evening except Saturday.

The Arnken jewelry store, Frankfort, Ind., has passed into the possession of Conrad Sanders, of Shelbyville, by virtue of a chattel mortgage. This act was necessary by Mr. Arnken's inability to settle certain claims held by Cincinnati, Indianapolis and New York firms, who had issued executions against the stock.

Geo. Greenzweig & Co. in Financial Straits.

SAN FRANCISCO, Cal., Jan. 17.—Two attachments for \$33,600 were brought today against the wholesale jewelry firm of George Greenzweig & Co. by H. W. Newbauer & Co., of this city, and H. B. Fogel & Co., New York. George Greenzweig is now in New York, and no one connected with the firm is willing to make a statement as to its affairs. The principal creditors are in the east, and the total indebtedness is said to be large.

MEETING OF GREENZWEIG'S CREDITORS.

The meeting of the creditors of George Greenzweig & Co., San Francisco, Cal., called for Saturday afternoon, ended with no practical result as Mr. Greenzweig was not present. The meeting was held in the office of Chas. Putzel, 253 Broadway, New York, and was attended by about 20 creditors, while a large number of other creditors were represented. Lawyer Putzel said that he regretted to state that Mr. Greenzweig had not the manliness to be present, although he had come from San Francisco for that purpose; his courage, however, failed him and he left for the west, Thursday evening, leaving a statement to be read to the creditors.

The offer, said Mr. Putzel, which Greenzweig had made was 25 cents on the dollar, payable in notes of three, six and nine

months. The causes of the failure were said to be losses sustained by the debtor through his wife's relatives, the failure of his catalogue business, the recent dropping off in trade and losses in accounts due.

Mr. Greenzweig's total liabilities were given as \$86,881.68, of which accounts payable, were \$47,692.94; bills payable \$38,638.76; and interest due, \$550. The assets were \$18,789.08 less than the liabilities. The value of the merchandise was given as \$43,485.76; the bills receivable, as \$4,259.13; outstanding \$17,402.45; and cash on hand and in bank, \$1,064. The remainder of the assets included fixtures, insurance, railroad tickets, etc.

Daniel Appleton said that inasmuch as the figures showed assets of \$68,000 to pay liabilities of \$86,000 he believed Mr. Greenzweig could make a better offer. He and other creditors expressed themselves as not content to accept the debtor's proposition unless he would add to this offer another dividend, even though payable after nine months and unendorsed. At the request of attorney Putzel an attempt was made to find out what offer the creditors would accept. David Untermeyer then took the chair and a resolution was offered that it was the sense of the meeting that Greenzweig pay 40 per cent as follows: Three endorsed notes of 10 per cent, each payable in three, six and nine months and two unendorsed notes of five per cent., each payable in 12 and 15 months.

Many creditors left before the vote on the resolution was taken, but it was carried by those who remained. A committee consisting of D. Untermeyer, of Keller & Untermeyer Mfg. Co., D. F. Appleton, of Robbins & Appleton, and J. Bonner, of Bonner, Rich & Co., were appointed to receive any communications which Greenzweig should authorize lawyer Putzel to make.

The Liabilities and Assets of Lyon & Scott.

OTTUMWA, Ia., Jan. 17.—The list of creditors of Lyon & Scott, who were closed by the sheriff last week on attachment is:

Woodstock, Hoefler & Co., \$2,566.16; Jewelers' Guild, \$4.13; Bawo & Dotter, \$164.77; Charles Allen, .50; Pairpoint Mfg. Co., \$536.84; Dennison Mfg. Co., \$214.77; Swartzchild & Co., \$60.76; J. Jacobson, \$85; Chicago Chain Co., \$74; Leopold Weil & Co., \$412.11; L. E. Meyer, \$114.75; M. F. Bauer, \$13.35; M. A. Eisman & Bro., \$150.88; Kent & Stanley Co., \$252.95; Rice & Hochster, \$137.60; King & Eisele, \$512.35; J. J. Sommers & Co., \$99.02; Jacob Hahn, \$4.30; New Haven Clock Co., \$187.41; Rich & Allen Co., \$239.44; Wm. Finck, \$1.60; J. C. Jewett Mfg. Co., \$47.75; J. McKenzie, \$35.30; Mrs. McNair, \$5.60; Geo. Silvers, \$20.00; American Lamp & Brass Co., \$85.44; Peckham Seamless Ring Co., \$187.79; Coddling Bros., & Heilborn, \$34.90; Geneva Optical Co., \$151.94; Follmer, Clogg Co., \$88.50; Meriden Britannia Co., \$200.51; M. S. Benedict & Co., \$111.50; Illinois Watch Co., \$108.60; Manhattan Silver Plate Co., \$45; Burly & Tyrell Co., \$205.46; Chambers, Inskip & Co., \$3.15; the Elmore Co., \$1.50; A. Feigl, \$38.67; Lapp & Flershem, \$48.91; Nordt & Heppding, \$34.58; Gorham Mfg. Co., \$67.63; Alfred H. Smith & Co., \$254.19;

New Varieties in Clocks

NOW
ARRIVING.

Our Mr. Chas. Jacques has just arrived from an extended buying tour of three months duration through England, France and Germany.

HE HAS SECURED MANY DESIGNS IN CLOCKS WHICH WE ALONE CONTROL.

This line is very extensive, comprising patterns of all sizes and styles; made of every kind of material suitable to produce handsome ornaments as well as good timepieces. Special attention has been paid to new Dials.

WE ARE NOW PREPARED TO PLACE YOUR IMPORT ORDERS.

BAWO & DOTTER, Manufacturers, Importers and
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26, 28, 30 and 32 BARCLAY ST., NEW YORK.

Katlinsky & Gatzert Co., \$40.68; Merker Pocket Book Co., \$75.83; Wm. Gilbert Clock Co., \$111.55; Abram French, \$198.85; Wolf Co., \$45; F. A. Hardy Co., \$281.30; Middletown Plate Co., \$161.25; Heintz Bros., \$74⁸.87; Attleboro Chain Co., \$109.00; Hamilton Mfg. Co., \$77.16; J. A. Purdy & Co., \$5.72; J. T. Joyce & Co., \$137.10; National Brass & Iron Works, \$23.60; Holmes & Edwards Silver Co., \$147.36; Arnstine Bro. & Mier, \$299.91; Seth Thomas Clock Co., \$98.07; Hamilton Watch Co., \$121.95; J. A. Judd & Co., \$999.50; Juergens & Andersen Co., \$507.64; Rand & McNally Co., \$50; R. A. Breidenbach, \$688.72; R. Wallace & Sons Mfg. Co., \$205.40; J. T. Scott & Co., \$100; Bennett & Co., \$27.50; Owen Mfg. Co., \$148.04; M. S. Fleischman, \$269.50; Edwards & Sloan Jewelry Co., \$36.00; Marx, Veit & Co., \$1,528.76; Wendell Mfg. Co., \$410.76; The Goldsoll Co., \$30.00; Wendell & Co., \$15.69; Geo. O. Harlan Mfg. Co., \$55.67; Alfred Koehn, \$57.60; A. F. Towle & Son Co., \$442.03; Wm. Rogers Mfg. Co., \$189.69; Armfeld & Co., \$15.50; Hayden Mfg. Co., \$90.25.

First mortgages or attachments against Lyon & Scott: 1st National Bank, \$900; Charles Mathers, \$707; Mrs. Lyons (mother of Gus Lyons), \$650; F. Barger & Co., \$1,938; Woodstock, Hoefler & Co., \$2,566.16.

The liabilities foot up over \$20,000; assets less than \$12,000.

The Failure of Elmer D. Cole.

WASHINGTON, D. C., Jan. 18.—Elmer D. Cole, jeweler, 737 8th St., S. E., assigned to John A. Clarke Thursday, for the benefit of his creditors. The liabilities are estimated at \$4,247.40 and the assets, consisting of stock in trade at \$2,261.

The creditors are: S. F. Myers & Co., New York, \$3,000; Laubheim Bros. & Co., New York, \$163.65; Morris Vogel & Bro.,

Philadelphia, Pa., \$60.17; R., L. & M. Friedlander, New York, \$6.37; Waterbury Watch Co., Waterbury, Conn., \$9; Mr. Michaelson, Baltimore, Md., \$1; M. Klugerz, New York, \$1,007.21.

The Old Firm of Gustave Fox & Co. Succumb.

CINCINNATI, O., Jan. 18.—Gustave Fox & Co., diamond dealers and jewelers, 6 E. 4th St., filed a deed of assignment this morning to Gus. May. The only cause they give for the assignment is dull trade. Their assets are given at \$25,000 and their liabilities at \$35,000. The firm consists of Gustave Fox and Lee Kaufman.

The following preferences were given: Second National bank, \$1,000; Isaac Strauss, \$1,500; Julius Kaufman, \$2,500; William C. Kramer, \$633.59; Jennie Fox, \$5,593.78. The business depression for the past year caused a falling off in sales in the store and also in the mounting of precious stones at the factory. The firm had to resort to the sale of goods by auction during the holidays, and after that business was dull. The banks were kind, but expenses were heavy.

The firm have been in existence for 30 or 35 years. The principal creditors are in New York, and they have always been very liberal because of the square dealing and ability of the firm heretofore to meet their obligations. The assignee gave a \$40,000

bond and appraisers will be appointed at once.

Another Change in the Firm of Smith, Sturgeon & Co.

DETROIT, Mich., Jan. 17.—The trade here last week was surprised to learn of another change in the firm of Smith, Sturgeon & Co. F. G. Smith and Mark Smith, 2d, withdrew their financial interests from the firm and resigned. The reason for the move is not given out and none of the parties interested will say anything concerning it. It is known, however, that of the four members of the firm, Charles Hammond and W. Q. Sturgeon held \$50,000 of the \$75,000 stock. This ends the career of the Smiths in the jewelry business here. F. G. Smith will engage in the insurance business.

It will be remembered that the new firm has been in existence but a few months, having been reorganized from the firm of F. G. Smith & Sons, which was a continuation of the firm of F. G. Smith, Sons & Co. When the Smiths moved to the present location, the store was fitted up on a grand scale, and, it is said, more capital was needed; so Charles Hammond, of the Hammond estate, and Mr. Sturgeon were taken in. The firm was reorganized. Now it is said that the creditors of F. G. Smith & Sons will shortly begin proceedings to recover. The Smiths have appointed William B. Moore as their legal representative.

ROY

TRADE MARK REGISTERED.

MODEL 1896.

ROY

TRADE MARK REGISTERED.

THE NEW 12 SIZE.

ORDERS now received for delivery as soon as the movements are on the market.



ATTENTION is called to the extreme thinness of this case. Produced to fill demand for cases to fit the new model movement.

THE SOLID **ROY** GOLD CASES

TRADE MARK REGISTERED.

ARE STAMPED WITH THIS TRADE MARK, AND ARE GUARANTEED BY THE

21 Maiden Lane,
NEW YORK.

ROY WATCH CASE Co.,

149 State Street,
CHICAGO.

The name of Smith has been identified with the jewelry business here since 1862 when M. S. Smith Sr., started a business with L. P. Durkee at 75 Woodward Ave. A year later the business was moved across the street, and in 1870 it was removed away from the river to the corner of Woodward Ave. and State St. Six or eight years ago, M. S. Smith Sr., turned the business over to F. G. Smith Sr., his brother, and from that time it began to go the wrong way. A good business had been established but extravagance in the matter of high salaries and exclusive attention to silk stocking trade caused the firm, it is alleged, to file a blanket mortgage for \$74,500 in November, 1893, in favor of Robert Howard, as trustee for a large number of creditors. The stock was sold at a big sacrifice and bid in by F. G. Smith Sr. There are a large number of eastern creditors of this old firm who did not get their money and several suits are at present pending against them.

Smith, Sturgeon & Co. will be managed for the present by W. A. Sturgeon. The name will not be changed immediately.

A yearly calendar presented by Ludwig Nissen & Co., importers of diamonds, 18 John St., New York, takes the useful form of a book of blotters to which is attached a transparent sheet on which appears the calendar, the monthly gems and the ad. of Nissen & Co.

Jewelers and diamond dealers have shown their appreciation of the advantages of the Lorsch building now near completion at 37 and 39 Maiden Lane, New York, in the strongest possible manner, namely, by taking offices in it. The rapidity with which the floors are being let is an indication that quarters in this building may soon be at a premium. To those firms seeking offices in the vicinity of Maiden Lane, there may be a suggestion in the proverb about the "early bird" which it would be well to heed.

At the immense stand of the Pope Mfg. Co., at the bicycle show, a place is given to a Model 40 Columbia, decorated by Tiffany & Co., with sterling silver mountings on frame and saddle.

Annual Meeting of the Jewelers' League.

At the last annual meeting of the Jewelers' League, Jan. 15th, 1895, the following motion was adopted:

Moved that the executive committee be directed to bring in an amendment to the members in time for the next annual meeting, containing all the provisions of the motion just lost, excepting, however, that where the number twelve occurs seven shall be inserted, and that where the number seven occurs four shall be inserted, and that at least one of these members shall be nominated and elected by the members in session.

The motion as adopted was mandatory and gave the executive committee no discretion whatever. They, therefore, presented last night the amendments as they were originally drawn, except that they have inserted the number seven where twelve occurred and the number four where seven occurred as directed as follows:

Add to ARTICLE III, Section 1.

There shall also be an Advisory Board, consisting of seven (7) members who shall be elected by ballot as hereinafter provided for from members of Sections A and B.

Such Advisory Board shall hold office for one (1) year and until their successors shall be elected.

Add to Amendment on Nominating Committee.

The Nominating Committee shall make nominations for but three (3) members of the Advisory Board. The other four (4) and all additional nominations for the Advisory Board shall be made at the annual meeting.

Strike out Section 4, Article III, and insert.

The first Advisory Board of the seven members shall be elected at the 1896 annual meeting.

Strike out Section 2, ARTICLE IV.

Make Section 3 Section 2.

Make Section 4 Section 3.

Make Section 5 Section 4.

Insert Section 5, ARTICLE IV.

It shall be the duty of the Advisory Board to co-operate with the Executive Committee in all matters concerning the good and welfare of the League. The Advisory Board shall, from time to time, examine the books, accounts, moneys and property of the League, and at least once a year shall cause a thorough examination to

be made of the affairs of the League. This examination shall be made by an expert accountant under the direction of the Advisory Board. The Executive Committee shall make suitable provision for the payment of such accountant's services. It shall be the duty of the Advisory Board to report upon the books, accounts, vouchers of the treasurer, and on all securities, investments and property of the League in the keeping of the Executive Committee.

These reports shall be made at the first Annual Meeting succeeding the election of each Board or at any special meeting called for the purpose.

ARTICLE IX., insert.

SEC. 2—The Executive Committee shall call a special meeting of the League at any time upon the application in writing of four members of the Advisory Board for the purpose of receiving and acting upon any report and recommendations of the Advisory Board.

Make Section 2 Section 3.

The proceedings of the annual meeting of the League held last night in Masonic Hall, 23d St. and Broadway, New York, will be reported in full in these columns next week.

The co-partnership heretofore existing under the firm name of Smith & Knapp is this day dissolved by mutual consent. The undersigned have purchased the interest of Mr. Bradford H. Knapp, and will continue the business under the firm name of **SMITH & NORTH.**

**Edward S. Smith,
Edwin C. North.**

14 Maiden Lane.

New York, Jan. 16, 1896.

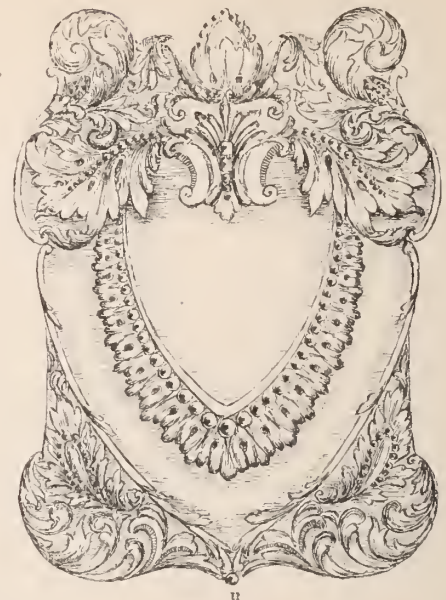
Don't Fail to Attend the Bicycle Show

THIS WEEK AT THE MADISON SQUARE GARDEN AND INSPECT
THE GOLD AND SILVER MOUNTED WHEELS EXHIBITED BY

THE E. HOWARD WATCH AND CLOCK CO.

The Gold and Silver Decorations are furnished by J. F. FRADLEY & CO.

PLATE OF ORIGINAL DESIGNS, NO. 6—BELT BUCKLES.



Designed and drawn especially for The Jewelers' Circular

BY A. BONNIOL & SON, DIE SINKERS, 119 ORANGE ST., PROVIDENCE, R. I.

Providence.

All communications for this column, addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.

C. W. Clough is now established in his store, 13 High St., Pawtucket.

Benedict B. Lederer, of S. & B. Lederer, has been elected president of the Providence Lodge of the Free Sons of Israel.

The Bixby Silver Co. have offered to the Brown University Athletic Association a silver wreath to be contested for by the four classes at the annual winter exhibition in Infantry Hall.

A. N. Dorchester, for the past 10 years one of the most successful salesmen in the employ of the Kent & Stanley Co. will hereafter represent G. E. Luther & Co., in New York, Pennsylvania and Ohio.

A member of Kingsbacher Bros., of Pittsburgh, Pa., Heinman Silverman, of the Silverman Jewelry Co., Pittsburgh, Pa., and M. Sickles, of M. Sickles & Sons, Philadelphia, Pa., were in town the past week.

During the past week the manufacturing jewelers of this city and the Attleboros have been informed that A. H. Simon, St. Paul, Minn., is asking for an extension. Eastern manufacturers are interested for about \$3,500 to \$5,000.

Noel G. Roberts, who has charge of a corps of six or more salesmen in Texas, in the interest of the W. F. Main Co., this city, has been in this city visiting the company's factory. Mr Roberts returned to his home in Houston, Tex., a few days ago.

Creditors in this vicinity of George Greenzweig & Co., San Francisco, were notified last week that a meeting would be held on the 18th inst., to consider that concern's business affairs. Local manufacturers are interested for between \$10,000 and \$15,000.

J. S. Beatty has entered the employ of S. B. Champlin & Son as salesman to fill the vacancy caused by the resignation of Frank B. Lawton. This concern are making preparations, under the management of Edwin F. Kent, to add chain making to their ring business.

The stock, tools, machinery, fixtures, etc., of the What Cheer Jewelry Co., 143 Summer St., were sold at auction sale last Thursday by order of the mortgagee. The effects were sold in small lots and brought small prices. The attendance was not very large. This concern made an assignment some weeks ago but effected a settlement with the merchandise creditors on a basis of 50 cents on the dollar.

The new manufacturing concern of Lawton, Spencer & Sherman are installing new and improved machinery into their shop at 62 Page St., and otherwise preparing for business. Frank B. Lawton severed his connection as salesman for S. B. Champlin & Son the past week, and was presented with an International Directory by the employes of the firm. F. J. Sherman finished

his labors as foreman with Potter & Buffinton on the 11th inst., after a service of nearly a quarter of a century. He was the recipient of an elegant easy chair and a Webster's unabridged Dictionary, with a standard from the firm and employes.

In the case of the Kent & Stanley Co. against Richard Robinson, trustee to Henry W. Harvey, assignee, and Richard Robinson & Co., trustees to Carrie S. Gardiner, a decree was entered in the Appellate Division of the Supreme Court Saturday. Decree that Richard Robinson & Co. and Carrie S. Gardiner interplead as to their respective claims to certain funds; that the complainant be allowed to retain from funds now in his hands the amount of its actual disbursements in full, with a reasonable compensation to its attorney; that the balance of the funds remain on deposit in the registry of the court; that Carrie S. Gardiner be enjoined from further prosecuting her suit-at-law in the Common Pleas Division; and that Henry W. Harvey, assignee, be enjoined from further prosecuting his suit now pending to the amount of \$375.

The Attleboros.

S. O. Bigney is one of the first to return from the west and reports a very good trade.

A. Schilling & Co. is the style of a new concern for the manufacture of fine gold chains. The firm is composed of Augustus Schilling, North Attleboro, and J. R. MacDonald, Providence. The former has had several years' experience in the business while Mr. MacDonald has for eight years been a traveling representative of W. J. Braitsch & Co., Providence.

Christy, Parker & Co. have started in the manufacturing jewelry business in the shop formerly occupied by Cowell & Hall Mfg. Co. The new firm is composed of John J. Christy, well known in this vicinity as a member for years of the old firm of Dodge & Christy, and Henry Parker, who has been in the employ of Salomon Davidson, Attleboro Falls, as foreman.

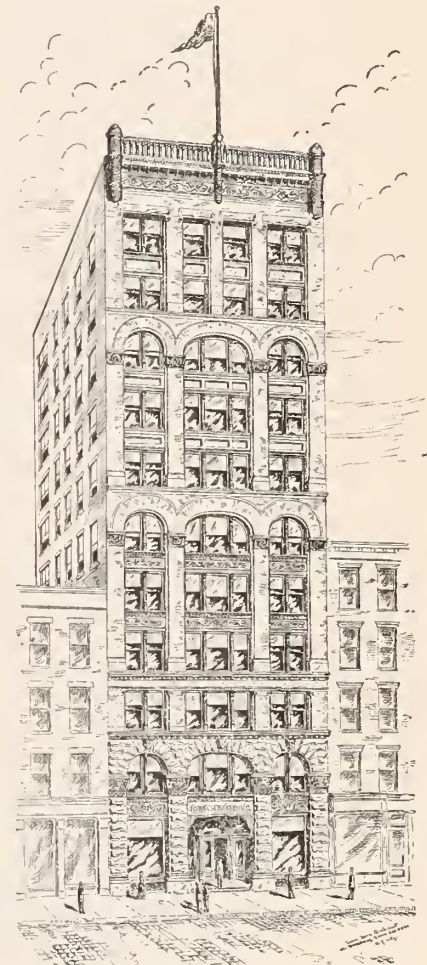
Jewelry manufacturers both in the Attleboros and in Providence are still much concerned over the embarrassed condition of E. Wertheimer & Co., New York, who were recently forced to close by the foreclosure of a mortgage. The firm owed at the time \$70,000 to manufacturing jewelers in this vicinity, to whom an offer of 30 cents on the dollar was made in composition, but was rejected. A committee sent from here to investigate matters have returned without any information except the report that the members of the embarrassed concern are spending their time in New Jersey to avoid arrest. A representative of a detective agency is in the east, with the intention of buying up claims to the amount of \$30,000. It is supposed that he has important information in his possession, but the representative will make no statement for publication as to what course will be pursued after the claims have been bought up.

Beware of Willis L. Fowler.

The trade is warned against Willis L. Fowler who has been recently ordering goods from New York jobbers and manufacturers. The orders come from Greenville, Miss., on letterheads stating that Fowler is a dealer in silver ware in that place. Inquiry in Greenville resulted in the information that no jeweler of that name is there in business.

Fowler it may be remembered, operated some years ago from Mac n, Ga., and later from San Antonio, Tex.

LORSCH BUILDING,



37 and 39 MAIDEN LANE.
OFFICES, \$350 UP. ALL IMPROVEMENTS.

For particulars apply to
ALBERT LORSCH,
35 Maiden Lane, New York.
Offices ready prior to May 1.

HERMAN KOHLBUSCH, SR.



Established 1859
Manufacturer of
FINE BALANCES
AND WEIGHTS for
every purpose
where accuracy is
required. 59 Nassau
Street, corner
Maiden Ln. N. Y.



Repairs (any make)
promptly made.

News Gleanings.

Ogle Bros., Seymour, Ia., have closed their jewelry store.

J. C. Gaskings, Clinton, O., will quit the jewelry business.

A. J. Thomas, Missoula, Mon., has been attached for \$9,500.

R. J. Kewin has removed from Franklin Grove, Ill., to Dixon, Ill.

Charles Strouse, Shenandoah, Pa., will move to another location in that town.

William Timblin, jeweler, Olean, N. Y., and Miss Carrie Morse, were married Jan. 8.

In a fire in Asheboro, N. C., the jewelry store of W. F. Moragne was burned out recently.

The auction sale of the Will H. Booth stock, Sioux Falls, S. Dak., began Jan. 11.

J. A. Kemmis, who skipped from Rock Springs, Wyo., was found in Denver, Col.

John W. Chadsey, formerly a jeweler, died in Warren, Mass., recently, aged 65 years.

F. A. Day, Jamestown, N. Y., has moved from 120 E. 3d St. to the corner of 3d and Pine Sts.

Isa Schroeder is cultivating the Kentucky grip before he starts out on his trip through that State next week.

Edwin G. Lloyd will take possession of his new store at 127 Wyoming Ave., Scranton, Pa., on Feb. 1st.

L. E. Donnelly, Victoria, Tex., has filed a deed of trust to B. W. Fly. Preferences (principally eastern), for \$3,000.

In a disastrous fire in Shamokin, Pa., last Tuesday, the store of A. O. Sparr, jeweler, was burned out; loss placed at \$5,000.

The sheriff has closed out the jewelry stock of Brown Bros., Centralia, Ill., to satisfy a judgment held by their father.

Wm. Egermann & Son, Aurora, Ill., will occupy the building owned by Mr. Eger-

mann at the corner of Fox and Water Sts.

J. W. Scott's Sons, Cadiz, O., have purchased the jewelry store of W. J. Francis, Uhrichsville, O., and will run a branch store at that place. E. Woodburn will be in charge.

The full force were put on again at the Aurora Silver Plate Co.'s factory, Aurora, Ill., last Monday, after the usual holiday lay off.

The jewelers of Wilmington, Del., have resolved to close their stores at 6 o'clock each evening, except Saturday, until further notice.

The sheriff has taken possession of the store of Jno. A. Hirt, York, Pa., on execution for \$3,800 in favor of Theodore R. Helb and Mrs. Henry Boll.

A. F. Pickert, Atlanta, Ga., has given three mortgages covering the full value of the stock. The amount of the mortgages is principally to his wife.

Herman Printz, optician, Youngstown, O., has brought suit against two wealthy farmers at New Middletown, claiming \$10,000 damages for defamation of character.

Glenn & Co., Morristown, Tenn., have sold out to G. A. Rowe & Son, who will continue business at the old stand. Mr. Glenn will make a short visit to Texas soon, which will result in the moving of his family from Morristown.

The will of the late Henry C. Graffe, Ft. Wayne, Ind., has been admitted to probate. The document was executed in 1878, and by its terms Mrs. Cecilia H. Graffe was named as executrix. The value of the estate is placed at about \$75,000.

Jacob C. Luden, jeweler, Reading, Pa., has bought of Francis Rambo the property at 742 Penn St. for \$14,500. The dimensions are 15 by 270 feet, with a two story building on Penn St. and a two-story dwelling on Cherry St.

E. M. Dougherty's jewelry store, New Haven, Pa., was closed and sold out by the sheriff last week. Mr. Dougherty has been in business about 18 months. The store was closed on an execution issued by his father, E. S. Dougherty, of Altoona.

Joseph W. Miller, Lockport, N. Y., filed a general assignment Jan. 13. He also extensively handled bicycles, many of which he had to take back at the close of the season, and this is supposed to have forced him to the wall. Nothing can be learned as to the amount of his liabilities, except that \$150 are preferred; assets perhaps \$4,000.

Dense smoke issuing from the cellar of Julius H. Albers, jeweler, 1403 14 St., Washington, D. C., caused considerable commotion on that thoroughfare about 5.30 o'clock last Monday afternoon. An alarm was turned in, but it was not necessary to use water, for the blaze, which originated in a pile of rubbish in the basement, was easily extinguished with chemicals.

The Van Cott Jewelry Co., Omaha, Neb., who assigned some days ago, as reported in last week's CIRCULAR, have no preferred creditors, A. O. Cattin for \$50, and John M. Congleton for \$30. The following judgments were made first liens on the effects of the company: Elmer A. Rich, \$71.71; Derby Silver Co., \$31.87; Peckham & Co., \$136.51; Ed. Todd & Co., \$45.55; M. A. Key, \$200.

The Springfield Silver Plate Co., of Springfield, O., have incorporated with a capital stock of \$30,000. The following are the incorporators: Ed. N. Lupfer, Charles H. Hiser, W. H. Reania, Paul A. Staley and W. W. Diehl. The object is the manufacture of casket hardware, novelties, and to do electroplating. The first three of the above named gentlemen have successfully conducted a similar business for about three years.

DISSOLUTION.

NOTICE is hereby given that the firm of Ludwig, Redlich & Co. has been dissolved, and that the stock, books and papers, trade-marks, machinery, tools, dies, factory and other property of the late firm,

HAVE BEEN PURCHASED, ^{AND} _{NOW} BELONG TO

the undersigned, who will continue the business at the old location, under the name and style of **REDLICH & CO.**, to whom any claim against the late firm may be presented, and who alone is authorized to collect all its outstanding accounts.

ALEX. REDLICH,

860 Broadway, New York.

E. Douglas has bought out H. C. Dickson, Oregon, Ill.

J. C. Gaskings, Clinton, Mo., will quit the jewelry business.

A. H. Wright, Southbridge, Mass., is offering 20 cents on the dollar.

In a fire in Hillsboro, Wis., the jewelry store of Zummerman Bros. was destroyed.

In a fire in Columbus, O., Harrington & Co., suffered a loss of about \$200 by water.

Edward Ponto, Manchester, N. H., is offering his creditors 30 cents on the dollar.

The jewelry store of Caroline Krause, 58 Newark Ave., Jersey City, N. J., was destroyed by fire on Jan. 19.

J. L. George, assignee of C. M. Poe, Nevada, Mo., sold the remainder of that stock to C. M. Shimeal last week.

George H. W. Smith, Ware, Mass., will settle through the insolvency court. His case comes before the court Feb. 4.

L. B. Coe, Springfield, Mass., offers his creditors 25 cents cash in 30 days. His liabilities are said to be about \$4,000.

John A. Flindt & Co., Chatfield, Minn., have assigned to Frank Shumway. Liabilities estimated at \$5,000; assets small.

E. F. Doering, Waterloo, Wis., has sold half of his stock of jewelry and hereafter will be known as the Doering Jewelry Co.

A. Kamser, jeweler and optician, Rock Island, Ill., has changed his location to better quarters in the McKinnie block, that city.

J. H. Binney, 83 Main St., Fredonia, N. Y., has assigned to Joseph W. Rood. Inability to collect from his debtors caused Mr. Binney's failure.

E. H. Baker, Bedford St., Boston, Mass., who recently attempted suicide, is recovering rapidly. His creditors will realize about 10 cents on the dollar.

The stock of jewelry assigned by J. M. Faehrmann, Houston, Tex., to W. W. Wilson for the benefit of creditors was sold by the trustee Jan. 13 to R. L. Williamson for \$1,800.

F. L. Daniels, Malden, Mass., who recently disposed of his stock to C. Sumner, is offering his creditors 50 cents on the dollar. Ill health was the occasion of his retirement from business.

Frank N. Nathan, Manchester, N. H., seeks to effect a settlement of his debts at 25 cents on the dollar. His liabilities are about \$11,000 and assets about \$14,000, including instalment leases.

E. Crump, 21 years old, was arrested in Logansport, Ind., last week when he offered 10 watches and 18 rings for sale to a jeweler. He confessed that he robbed G. W. Dolph's jewelry store, Winamac, on the night of Jan. 6th.

Joseph Ott, of the Ott & Brewer Co., Trenton, N. J., died suddenly last week of rheumatism of the heart. Mr. Ott was born in Hunterdon county, N. J., 69 years ago. He was a descendant of John Hart, of revolutionary fame.

The stock of Lucas & Sons, dealers in precious stones, Los Angeles, Cal., has been attached by J. P. Trafton, a local wholesale dealer, for \$800. It is claimed by the firm that the stock belongs to the wife of the older Lucas, having been transferred to her.

Samuel A. McKeown, optician and jeweler, Lawrence, Mass., has assets in stock worth about \$3,000, to meet liabilities reckoned at \$10,000. His assignee offers a settlement on the basis of 20 cents cash in 30 days or 15 cents cash in 10 days and 10 cents additional in 90 days.

A meeting of the Sternberg Jewelry Co., Savannah, Ga., was held Jan. 13, to consider the question of winding up their affairs. A committee, consisting of Emile Newman, Savannah, and J. J. Cohn and S. Lindenborn, of New York, was appointed to take charge of the business and dispose of the stock of the company.

Felix R. Jones was convicted in Baltimore, Md., of stealing a watch and chain valued at \$100. The testimony showed that Jones went to the store of Welsh & Bros., jewelers, and looked at several watches. He finally selected a watch and chain and told the clerk to send them to his home. His request was complied with and a boy from the store was given the goods to deliver, along with a bill for the amount of the purchase. Jones offered a check in payment, which the boy would not accept, and then, it was said, that Jones took the watch from the boy and left the house by the back door.

The Latest Patents.

ISSUE OF JANUARY 14, 1896

553,033. WORKMAN'S TIME RECORDER. JOHN W. LAMBERT, Anderson, Ind., assignor to the Buckeye Mfg. Co., same place.—Filed April 17, 1895. Serial No. 546,089. (No model.)

553,093. MUSTACHE-SPOON. WM. F. ZAPP, Cleveland, Ohio, assignor of one-half to Charles B. Mann, same place.—Filed April 27, 1895. Serial No. 547,345 (No model.)

In a mustache-spoon, the combination with the bowl and its handle that, at or near its inner end, is provided with two upwardly projecting ears arranged a suitable distance apart, of a handle bearing cover for the bowl, said cover being shaped to form a discharge-opening for the spoon bowl, and the handle of the cover being provided with trunnions journaled in the aforesaid ears, the trunnion engaging hole in one of said ears being elongated to the edge of the ear.

553,146. APPARATUS FOR ATTACHING OPTICAL INSTRUMENTS TO HEADS. JAMES ATCHISON, London, England.—Filed Dec. 28, 1894. Serial No. 533,180. (No model.) Patented in England June 23, 1894, No. 12,213.

A device for attaching opera glasses to the head comprising a frame provided with means for detachably connecting the opera glasses thereto, a nose pad for supporting said frame over the bridge of the nose, and straps connected to said frame and adapted to be secured about the head for attaching the frame thereto.

TRADEMARK 27,630. WATCHES AND PORTABLE CLOCKS. WEBSTER C. BALL, Cleveland, Ohio.—Filed Nov. 8, 1895.

999

Essential feature.—The figures "999" Used since Oct. 1, 1895.

Attachments Follow the Assignment of S. H. Collins.

SAN FRANCISCO, Cal., Jan. 12.—The jewelry store of S. H. Collins, 227 Kearny St., was attached Thursday on claims aggregating \$27,000. Collins made an assignment on the 2d inst. to Arthur Judis for the benefit of his creditors, and was permitted to carry on his business, but since then some of those to whom he is indebted for large amounts have become dissatisfied at the state of affairs. The creditors who have begun suit are: S. T. Bernhard, who holds, as executor of his father's estate, a note for \$3,000, and Henry Meyer, who has Collins' note for \$24,000. The latter transferred his claims to a clerk in the office of the attorneys who have charge of the case.

American Morocco Case Co.

38 East 19th Street, NEW YORK.

Makers of

High grade novelties in Jewelry, Watch and Silverware Cases.
A full line of medium and low-priced Ring, Brooch, Link, Scarf-pin and Watch Boxes.
Trunks, holding from 22 to 300 pieces.
The finest as well as the least expensive Trays for Show Cases.
Original Show Window Fittings and Forms.

Originators of New Methods of Displaying Diamond Jewelry in Show Cases.

Philadelphia.

Harry C. Barry has resigned his position as traveler for the Quaker City Watch Case Co.

Weinmann Bros. & Co. will in a few weeks occupy their new store at 823 Arch St., which is rapidly being placed in a condition for occupancy.

Articles to the value of \$50 were stolen from the optical store of J. C. McAllister, 1715 Chestnut St., about 6 o'clock last Tuesday morning. Entrance was gained through a side window, several panes of glass in which were broken with a brick.

The watchman in the store 1229 Chestnut St. was startled by the crash of glass about 4 o'clock last Monday morning, and peering out through a window saw a man in the act of putting an arm into an aperture which he had made by hurling a brick through the window of W. L. Clark's jewelry store, 1227 Chestnut St. As soon as the thief saw the watchman he ran away without getting any booty.

The Hayes Gold Medal File Co., Limited, Jan. 16 assigned for the benefit of creditors to T. James Fernley. The firm is composed of George Eble and William Rang, and is

the owner of a plant at Tacoma. The company manufactured small Swiss files used by jewelers, watchmakers, etc. The failure was caused, Mr. Fernley said, by reason of the low tariff making it possible to import the files for a cheaper price than the manufacturers in this country can produce them.

Argument was heard in Common Pleas No. 2, Saturday last, in the equity proceedings brought by Edmund A. Landell, Jr., Ella W. Higgins and the Philadelphia Trust, Safe Deposit & Insurance Co., trustee for Leah L. Willard, against Hamilton & Diesinger, silversmiths. This is the suit that has so long delayed the erection of the firm's new building at 1208 Chestnut St. The plaintiffs ask for an injunction to restrain defendants from erecting their five-story building, on the ground that it would interfere with the light in the plaintiffs' building at 1206 Chestnut St. Decision was reserved.

Detroit.

Charles Fiddler, of the Toronto Silver Plate Co., visited friends here last week.

The Seth Thomas Clock Co. put in a

new tower clock in the Ishpeming, Mich., high school building last week.

Hugh Connolly, the Opera House jeweler, began business just 10 months ago. He finished taking stock last week, and says the returns show the banner trade of his business career.

B. S. Pratt & Son, jewelers and stationers, Grand Ledge, Mich., last week voluntarily placed a chattel mortgage on their stock for \$2,467, in favor of George Berry, private banker. They say that all indebtedness will be paid dollar for dollar.

Scoville Hitchcock, Southington Conn., bought a stock of goods from the Clark Optical Co., West Winsted, to the amount of \$1,300, on the commission plan and gave the company a bill of sale of his entire stock and fixtures outside of his tools as security. All has not been satisfactory on the part of Hitchcock and Jan. 17, John A. Perkins, agent for the company, and Burton A. Moore, a real estate agent, went to his store to take everything that was not nailed down. Hitchcock called in the sheriff who prevented them from taking anything but their own goods. Hitchcock later assigned.

THREE NOTEWORTHY FACTS.

1. The extraordinary extent to which GORHAM DESIGNS have been copied by other manufacturers demonstrates more forcibly than endless argument the superiority and excellence of their merit.
2. The extraordinary efforts recently made by Dry Goods Stores to obtain GORHAM GOODS—and failing this, having sold to the public goods of inferior manufacture under the name of GORHAM GOODS must convince every Jeweler that the Sterling Silver Wares most readily sold are those bearing the Trade Mark of Gorham.



3. The GORHAM COMPANY protect the Jewelers by refusing to sell their products through the Dry Goods Trade, and the best class of Jewelers, in recognition of this, refuse to purchase Silverware from houses that supply the Dry Goods and Department Stores.

We do not sell to Dry Goods Stores.
We originate our designs.
We shall enforce our rights against
all infringers.

GORHAM MFG. CO.,

... SILVERSMITHS ...

NEW YORK.

CHICAGO.

PROVIDENCE.

SAN FRANCISCO.

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF
JEWELERS WATCHMAKERS, SILVERSMITHS,
ELECTRO-PLATE MANUFACTURERS, AND ALL
ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada,	\$2.00
Foreign Countries in Postal Union,	3.00
Single Copies,10

New subscribers can commence at any time. Payments for THE CIRCULAR when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

Vol. XXXI Jan. 22, 1896. No. 25.

Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copyrighted.

**Jewelers Hand-
ling Bicycles.** **T**HERE have appeared from time to time in the press of the country articles bearing upon the baleful effects on various industries of the extension of the bicycle fad. These articles have been founded on more or less fact, one of the industries that have thus been affected being the jewelry trade. The fad has given a blow to the watch trade particularly. To bear out this assertion, we are only to instance the fact that the custom of giving by parents of a watch to their son upon his reaching his majority, has been greatly changed in the last two years, a bicycle in many cases being the gift. The watch trade has been

depressed, but we are greatly pleased to know that it is now on the upward grade.

By a felicitous combination of circumstance, the retail jewelry dealers have found compensation for the evil the bicycle has wrought to them, in the bicycle itself. "If the sale of the bicycle is hurting my business, why should I not sell bicycles myself?" muses the dealer. And he forthwith accepts the agency for a make of bicycle. Thus the wheel has become, for the time being at least, an established adjunct of a jewelry business. Among the first to recognize this fact were some of the manufacturers of articles perfectly germane to the jewelry business: The E. Howard Watch & Clock Co., the Dueber Watch Case Mfg. Co., and the Illinois Watch Case Co., while several large jobbers in New York, Chicago, Boston and other distributing centers have control of certain brands of bicycles which they sell exclusively to the jewelry trade.

The jeweler would prefer to retain his old one class business, but hard experience has taught him that conservatism in retail trading is a spirit of the past. His business has been invaded by so many outside merchant, that he has become convinced that if he is to survive, he must employ weapons similar to those of his adversaries. The bicycle is one of these weapons, but it is an outside line that harmonizes well with the character of his business, it being a work of a high mechanical order suggesting horology in its structural details and its fineness of finish. As an agent, the jeweler can afford space in his store no matter howsoever small it may be, for sample wheels.

We ourselves have a sentimental, conservative affection for the old style jewelry store, but we would advise our retailers, if they are desirous to keep pace with the times, to arrange for the agency for a fine grade of bicycle.

THE law drafted by THE CIRCULAR regulating the stamping of wares of silver and of metal purporting to be silver has been introduced in the Legislature of Ohio by Hon. James Russell Kilbourne, of Franklin County, through the efforts of F. F. Bonnet, of Columbus. An identical law is on the statute books of eight other States, while in a ninth State it exists in combination with a law regulating the stamping of wares of gold and of metals purporting to be gold. Gradually, but surely, the law is spreading to every State, and much credit is due those jewelers who have co-operated with this journal in achieving this desirable end.

BELTS will be worn by the female portion of the human race in the United States, the coming Spring and Summer, more universally than ever before. Manufacturers should therefore be on the *qui vive* for ideas and suggestions for buckles. Several original designs of these articles are illustrated in another part of THE CIRCULAR.

A. K. Sloan Retires from Carter, Sloan & Co.

A change in the old house of Carter, Sloan & Co., 15 Maiden Lane, New York, is a notable event in the trade. On Jan. 1, 1896, the co-partnership heretofore existing under the firm name of Carter, Sloan & Co. expired by limitation and the interest of Augustus K. Sloan was purchased by Aaron Carter, Courtland E. Hastings, George R. Howe, William T. Carter and William T. Gough, who will continue the business under the firm name of Carter, Hastings & Howe. Frank R. Horton, Frank L. Wood, James S. Franklin and Ferdinand Meerbott will continue to have an interest in the business.

The house is 55 years old, have been founded in 1841 by Aaron Carter, Jr., James A. Pennington and Michael Doremus, under the name of Pennington, Carter & Doremus. About two years later the firm became Carter & Doremus, which continued till 1844, when the partnership was dissolved, Mr. Doremus retiring. Without going into the causes and details of the various changes in the firm style which followed until the present style was adopted, the following changes may be briefly specified: In 1845 the firm was Aaron Carter, Jr. & Co.; 1847, Carter, Beam & Pierson; 1848, Carter & Pierson; 1853, Carter, Pierson & Hale; 1866, Carter, Hale & Co.; 1867, Carter, Howkins & Dodd; 1875, Carter, Howkins & Sloan; 1881, Carter, Sloan & Co., and 1896, Carter, Hastings & Howe, the present name.

The members of the present firm will doubtless continue the long uninterrupted career of success of the old house.

In connection with the above, the following changes in the working element of the house are noted: W. T. Gough, who has represented the house for the past 16 years, and who prior to that period had charge of the firm's books for seven years, will assist Mr. Hastings in the office management of the business. F. R. Horton, F. L. Wood, F. W. Stanbrough and J. R. Goodwin will visit the towns formerly visited by Mr. Gough.

The Death of Morton Scooler.

NEW ORLEANS, La., Jan. 16.—The death of Morton Scooler, the younger son of Maurice Scooler, the well known retail jeweler of this city, was a sad blow to his many friends here and throughout the jewelry trade. Mr. Scooler was employed in his father's store at 615 and 617 Canal St., and was rapidly rising into prominence in the business.

The funeral services which were held Monday evening were attended by a vast concourse of mourners.

A receiver has been appointed for the J. Rosselx Mfg. Co., San Antonio, Tex., on a claim for rent amounting to \$655. The company have also been sued.

New York Notes.

J. A. Browne has entered a judgment for \$627.34 against S. Prager.

H. W. Wheeler & Co. have filed a judgment for \$146.97 against Wm. H. Eggert.

Durand & Co. are removing their office from 44 E. 14th St. to their factory, Newark, N. J.

A judgment for \$256.95 has been entered against Freudenheim & Abramson by L. Hirsch.

Kipper, Vogel & Co., 17 Maiden Lane, have been elected to membership in the New York Jewelers' Board of Trade.

Isidor Elbe, a former well known member of the jewelry trade, will hereafter represent L. Adler & Son, 51 Maiden Lane, in the west.

Emile Philippe arrived in New York Sunday on *La Bretagne*. Mr. Philippe is a member of Patek, Philippe & Co., watch manufacturers, Geneva, Switzerland.

Charles Jacques, manager of the clock department of Bawo & Dotter, arrived last week from Europe, where he had spent considerable time buying the latest productions in clocks.

Alfred Smith, 19 years old, was arrested Friday on the charge of stealing a clock from an importing house in Maiden Lane. He confessed and was held remanded for examination.

The motion made in the Supreme Court to vacate the judgment for \$492.75, entered by L. Langer against Maxheimer & Beresford, was granted Monday. The judgment was obtained by default.

Jno. Palmer announces that he is continuing under the old firm name the jewelry and fancy goods business heretofore conducted by himself and Adolf Zadig, 2240 Third Ave., under the style of J. Palmer & Co.

Alfred Shellhase, dealer in musical boxes, 329 Fourth Ave., assigned Thursday to A. C. Frasioli, a lawyer, giving preferences for \$1,437.61. The preferred creditors are: M. J. Paillard & Co., \$1,187.61 and Jno. B. Moeringer, \$250.

The annual meeting of the Keystone Watch Case Co. of New York for the election of three directors for the ensuing year, etc., is advertised to take place at the company's office, 23 Maiden Lane, Feb 4th, at 12 o'clock, M.

By a mistake the name of Jacob Strauss & Sons, 51 Maiden Lane, appeared last week among the creditors of the Reed & de Mars Jewelry Co., Minneapolis, Minn. J. Strauss & Sons state that the insolvent company are not indebted to them.

In part IV, of the City Court, Thursday the Meriden Britannia Co. recovered a judgment for \$1,107.48 against R. W. Elliot and W. R. Cogle. The judgment for this amount and costs, aggregating \$2,110.72, was entered the same day.

A. H. Simon, St. Paul, Minn., was in New York last week, trying to arrange a settlement with his creditors. He offered 50 cents on the dollar, payable in notes of three, six, nine and twelve months, the last two notes to be satisfactorily indorsed.

Creditors of Hagan, White & Co., formerly manufacturers of novelties at 248 W. 23d St., are cited to appear before referee Donald McLean, 170 Broadway, Jan. 28th at 2 o'clock P. M. and show cause why the accounts of B. Gerson Oppenheim, the receiver of the corporation, should not be settled.

At a meeting of the directors of the New York Jewelers' Board of Trade, held Monday afternoon, the following firms were elected to membership: Hayden W. Wheeler & Co.; Kipper, Vogel & Co.; Albert Berger & Co., and Jos. Friedlander & Co., New York, and Osborne & Co., Lancaster, Pa.

The George L. English & Co., of New York, have been incorporated to deal in minerals and gems and mineralogical supplies. The capital is \$15,000, and the directors are Albert C. Bates, Lazard Cohn, George L. English, Charles L. Hatch, Albert H. Peterit, and Ernest Scherikow, of New York city, and William G. Rothe, of Brooklyn.

Requisition papers for Alice I. Jones, of West Orange, N. J., who was recently indicted in this city for forgery in the second degree, are now before Governor Morton. Jno. B. Yates, Miss Jones' former employer, whom she is accused of having robbed, stated Monday that Miss Jones was arrested Saturday night, at her home, and was released in \$500 bail.

The firm of Smith & Knapp, jobbers of watches and importers of diamonds, 14 Maiden Lane, dissolved Thursday by mutual consent. The firm consisted of Edward S. Smith and Bradford H. Knapp. Mr. Knapp's interest has been purchased by E. S. Smith and Edwin C. North, who will continue the business under the firm name of Smith & North.

The suit of Walter J. Hastings against the Seth Thomas Clock Co., involving an alleged infringement of a patent cyclometer mechanism, came up before Judge Shipman, of the United States Circuit Court, in Hartford, Conn., Jan. 18th, on a motion for a preliminary injunction. After hearing the argument Judge Shipman denied the motion for the injunction against the defendants pending this suit.

Chas. Snyder was arrested last week in Newark, N. J., on the charge of stealing a bar of gold entrusted to him by Jos. Cohen & Bro., 35 Maiden Lane, New York. Snyder was a member of Snyder & Till Co., 160 Ferry St., Newark, and obtained the gold a month ago to make up into a chain. Later at the Newark firm's address nothing could be learned of either Snyder or Till and warrants for their arrest were issued. Snyder is said to have pawned the gold.

A suit has been commenced in the Supreme Court against the officers and directors of the Columbus Clock Co., by Chas. G. Wallace, of Tarrytown, to recover \$4,500 which he alleged he was induced to invest in the company by false representations. An order to show cause why the plaintiff's counsel should not make an inspection of the company's books, was issued, returnable Monday last. The defendants claim there is no foundation for the suit.

Augustus K. Sloan who recently retired from firm of Carter, Sloan & Co., will hereafter devote himself to looking after his interests in the John A. Riley & Sloan Co., manufacturing jewelers, 860 Broadway, New York, and in the firm of Sloan, Chace & Co., manufacturers of special machinery, Newark, N. J., in which his brother, Chas. Sloan, is a partner. The change he has made, says Mr. Sloan, will afford him much more time for his favorite pastimes, hunting and fishing.

Raino Abramson, a 13 year old boy employed by Udall & Ballou, dealers of silverware, 543 Fifth Ave., was a prisoner in the Yorkville Police Court, Sunday, charged with stealing a quantity of silver articles from his employers. Abramson had been in the firm's employ for over a year and was believed to be thoroughly honest. Detective Mallon who was detailed last week to find out who was committing the thefts from which Udall & Ballou found they were suffering, trapped Abramson and forced him to confess. In the boy's room was found several hundred dollars worth of stolen silver. Magistrate Mott turned the youthful prisoner over to the care of Gerry Society. Silverware to the value of \$1,800 is said to have been stolen.

Edwin A. Thrall, 3 Maiden Lane, is retiring from the jewelry business, and has announced his stock, fixtures, lease of his store and good will of the business for sale. Mr. Thrall has been in the jewelry business since his early boyhood and has conducted a retail jewelry store in Maiden Lane since 1875. Prior to starting in business for himself he was employed by E. Howard & Co., Boston, Giles, Wales & Co., New York, and Geo. B. Brown, New Haven. His first store was at 23 Maiden Lane from which he removed to 3 Maiden Lane 10 years ago. He has occupied the latter location ever since, with the exception of the year he spent at 176 Broadway, while the Stevens building, 3 Maiden Lane, was being erected. Mr. Thrall attributes his retirement to ill health and failing eyesight.

Death of Frederick I. Hartenstein.

ROCKVILLE, Conn., Jan. 20.—Frederick I. Hartenstein, aged 44 years, a jeweler and for 25 years a merchant of this city, died this morning of consumption. He was a 32d Degree Mason and a member of many other secret societies. He was also a director of the Rockville Public Library Association.

Boston.

E. H. Saxton has gone to Washington on a brief outing trip.

Among the visitors to the trade last week was C. L. Merry, Kansas City, Mo., wholesale and manufacturing optician.

A. A. Abbott, manager of Smith, Patterson & Co.'s wholesale establishment in Montreal, was in Boston the past week on business.

William Kahle, manufacturer of jewelers' fittings, salesmen's outfits, and cases and boxes for jewelry and silverware, has removed from 28 West St. to 28 Summer St.

Reginald C. Robbins, of the Boston office of the American Waltham Watch Co., will spend a few weeks on the east coast of Florida, taking a southern trip for the benefit of his health.

The continued case of Jordan, Marsh. & Co., arraigned in the Boston municipal court, charged with violating the Massachusetts silver stamping law, was continued again last Friday, and Jan. 30th was the time set for the hearing.

Buyers here during the past week included: J. H. Hutchinson, Portsmouth; J. E. Webster, Milford; C. A. Trefethen, Manchester, N. H.; H. B. Locke, Amesbury, E. D. Tisdale, Taunton, Mass.; E. A. Tracy, South Coventry, Conn.; Thomas A. Brady, Montreal.

The New England Association of Opticians held their January meeting Monday evening. A discussion of recently published articles concerning the relations of oculists and opticians was a feature of the meeting, and the De Zeng refractometer was on exhibition.

John B. Humphrey, dealer in gems and mountings, has removed his office from his manufactory to the quarters formerly occupied by the late William A. Smith, which are in the same building, 383 Washington St. By this change he not only gains additional space in his workrooms, but his office is much more accessible and convenient for customers.

Frank Bryant, salesman for A. T. Sylvester & Co., died last Wednesday night after a brief sickness from Bright's disease. He was well known in the trade, and had been associated with Mr. Sylvester since the Boston fire, having entered the employ of the late firm of H. T. Spear & Son in the year when that event occurred. His age was 41 years.

Owing to the unfavorable effect of the Boston climate on the health of president Clarence C. Bogle, of the Bogle Bros. Co., the concern contemplate returning to White River Junction, where they were located previous to coming to this city about a year ago. A Boston jobber and a manufacturer in another city are said to be considering the project of consolidating and purchasing the establishment, the former virtually becoming the Boston selling agent for the manufacturer's products and carrying a general line of wholesale stock also.

Henry E. Wiederrecht, jeweler, Denver, Col., has been arrested on a charge of being implicated in extensive robberies of the Grant smelter. Bar bullion was found in his shop, which is alleged to have been stolen. It is claimed that Wiederrecht has confessed and given the names of 15 others who are implicated. The robberies are said to amount to thousands of dollars.

C. DORFLINGER & SONS,
36 MURRAY ST., N. Y.,

CUT GLASS MANUFACTURERS,

...HAVE...

5 BEAUTIFUL FLOORS

TO LET

IN THEIR NEW BUILDING **915 BROADWAY,** NEAR **21st STREET.**

GOOD LIGHT, STEAM HEAT, 2 ELEVATORS. THESE LOFTS ARE SUITABLE FOR WHOLESALE JEWELER OR SILVERSMITH OR KINDRED BUSINESS.

GUARANTEE OF QUALITY.

**SPRING
LINES**

**NOW
READY.**

**LEATHER
GOODS.**

**EBONY
GOODS.**

**IVORY
TOILET
GOODS.**

**TORTOISE
SHELL
GOODS.**

WE HAVE PRODUCED FOR THE SEASON AN EXTENSIVE LINE OF FINE



**STERLING
SILVER
BUCKLES**

IN ORIGINAL, ARTISTIC DESIGNS AND OF THE HIGHEST CLASS OF WORKMANSHIP.

**DEITSCH
BROS.,**

**7 E. 17TH ST.
N.Y.**

Letters to the Editor.

IS THE NATIONAL RETAIL JEWELERS' ASSOCIATION A FARCE?

ST. LOUIS, January 17 1896.

Editor of THE JEWELERS' CIRCULAR:

A salesman of a large watch company recently called upon a retail jeweler to offer his goods. Observing the certificate of membership hanging in the jeweler's store, the salesman remarked: "I see you are a member of the National Retail Jewelers' Association; the Association is a farce." The jeweler resented the remark and wrote to the watch company in question asking whether it was customary to instruct the salesmen to make such utterances, and whether it expressed the sentiment of the company. The answer returned, was as follows:

ILLINOIS WATCH COMPANY,

SPRINGFIELD, Ill., November 21, 1895.

DEAR SIR: We are very much surprised at the contents of your letter! We cannot understand how one of our traveling men could have so expressed himself, and we are very glad it was before one who would advise us of it. We are, and always have been, very much in sympathy with the National Retail Jewelers' Association, and all of our salesmen must be a care of it. Among its members are some of our best customers, and our relation with the Association has always been most friendly.

We are glad to have our attention called to the matter.

Yours very truly,

ILLINOIS WATCH COMPANY.

The expression then did not, it seems, reflect the sentiments of the company. It was an unguarded sentence, thoughtlessly made use of by the salesman in question. The expression is simply an instance of

many idle remarks, which if made use of frequently, would do much injury to an association which is trying to bring about much needed reform in the trade. A lie will travel 10 miles to the truth's one. An invidious remark will gather strength as it travels, while a fair and truthful statement will dwindle away and die out in its progress.

I address the letter to you to ask you to kindly put the facts about the association before the readers of your esteemed journal. We believe that your paper is friendly to the cause of the retailer.

The objects for which this association has been established are for the purpose of affording retail jewelers the opportunity of entering into advantageous and friendly intercourse with each other, uniting for the mutual protection of the craft against the many trade abuses that exist; to quicken the interest and enlarge the views of the jeweler to the end that he will aid and encourage those who are honest in trade protection; to keep watchful eyes on the illegal enterprises that are conducted to the detriment of legitimate trade and to take firm stand against them; to carefully scrutinize the qualities and make of goods offered by manufacturers to retailers, and by assays and other means, to commend honest makers and condemn dishonest ones; to take part in any public movement of business men for the purpose of elevating the craft and materially assisting the general prosperity of the country.

These are the objects for which the association was organized, and the retail jewelers of the country are exerting every means within their power to bring them about.

It seems to me that if the trade at large will be benefitted by the measure adopted to do away with existing wrongs, it is a very ungracious act on the part of any person engaged in the trade to attempt to undermine the endeavor of the association.

Your respectfully,

HERMAN MAUCH,

Prest. Nat'l. Retail Jewelers' Assn.

THE SUCCESSORS TO THE BUSINESS OF EZRA KELLY.

NEW BEDFORD, Mass., Jan. 11, 1896.

Editor of THE JEWELERS' CIRCULAR:

I notice in your CIRCULAR of Dec. 18th, a communication of the death of Ezra Kelley, the watch and clock oil manufacturer, and that the business would be continued at Mount Pleasant laboratories, by his son-in-law, John Wing. I would state, Mr. Editor, for the benefit of the public, that his son, George S. Kelley, and his daughter, Joanna R. Wing, are sole owners of the oil business left to us by our father, Ezra Kelley, and that John Wing is only agent for my sister, Joanna R. Wing.

Yours respectfully,

GEO. S. KELLEY.

E. M. Barringer, Akron, O., whose store was burglarized two weeks ago and 20 watches stolen, has assigned. Assets are worth \$2,000, covering liabilities.

Three weeks ago a pair of Tennessee bloodhounds were purchased by persons in Williamsport, Ind., and they arrived in due time. Jan. 16 the jewelry store of H. C. Budd, of Ambia, was robbed, and the hounds were taken to the scene. The dogs immediately took up the trail, which they followed into the country, and to the very door of a farm-house, repeating, with the same results, on several trials. The person under suspicion, when told what they were doing, denied nothing, neither did he volunteer permission to search the premises.

THE STATIONERS' ENGRAVING CO.,

98, 100, 102 NASSAU ST., NEW YORK,

MAKERS OF

WEDDING INVITATIONS, RECEPTION AND VISITING CARDS

of the Best Quality, which are offered to Stationers of recognized standing and reputation only

Avoid Dry-goods Store Competition by always ordering those bearing our registered trade mark "SILVER WHITE."

Exclusive Papers for Jewelers.



We are manufacturers of **HIGH GRADE STATIONERY** for the most critical trade.

The most extensive and complete assortment of Sizes, Styles, Qualities, etc., including numerous Specialties.

Product universally conceded to be the Highest Standard known for excellence in quality, workmanship and style.

When in search of the Best Goods at reasonable prices, address,

PARSONS & GREENE Co.,

MANUFACTURING STATIONERS,

18 MURRAY ST., NEW YORK.

JEWELERS' ART STATIONERY.

NOTES ON AND FASHIONS IN FINE CORRESPONDENCE AND INVITATION PAPERS, WEDDING AND VISITING CARDS, NOVELTIES, ETC.

Silver Novelties for the Writing Desk.

For holding twine have been provided glass globes with silver mountings.

*

Postage stamp cases are in lizard skin, with silver edges, and have leaves of oiled paper.

*

Among novelties for the writing desk is a letter weight and inkstand in one.

*

Three silver cranes holding a crystal ball is a Japanese idea for a paper weight.

*

A pierced silver box in crescent form two inches high and 18 inches long, holds a ruby velvet pin cushion.

Among the Fine Stationery Manufacturers.

A new paper designed particularly for sending acceptances and regrets is of a size between the billet and octavo. The Lucas-Brown Co., 68 Beekman St., New York, supply this size in fashionable smooth finish papers. The company also make up a

line of tinted bonds which they say are very popular for ladies' correspondence. Some of these tinted papers are delicately perfumed by means of a dainty sachet envelope in each box. The perfumes, such as white rose, heliotrope, violet, etc., correspond in name with the color of the paper. Keith's Puritan Flax is a handsome laid paper in both smooth and rough finishes, which the Lucas-Brown Co. are supplying to the trade in pretty boxes, bearing on the covers a picture printed in brown ink, showing the central figure of the charming painting, "Gossip," a Puritan maiden at her spinning wheel.

An exquisitely beautiful line of belt buckles is that numbering 100 all told, now being made up by Deitsch Bros., 7 E. 17th St., New York. It includes a variety of new designs in silver, rose gold, French finish and enamel. No dealer's stock is so complete as not to have room for some of these handsome goods. The products of Deitsch Bros.' factory are noted for their artistic design, excellent workmanship and superior finish.

Pittsburgh.

M. Bonn has returned after a ten days' business trip east.

Charles T. Ahlborn will remove April 1, to new quarters in the Verner building.

F. F. Aul, with G. B. Barrett & Co., will be married on the 23d to Miss Racie Kunz man.

Charles Vogel, Fifth Ave., will remove April 1, locality as yet not determined upon.

Henry & Holt, McKeesport, Pa., have voluntarily assigned to E. E. Hill, for the benefit of creditors.

M. Schweizer is the name of the new traveler who will shortly take the road for M. Bonn & Co., whose representatives will start out next week.

Heeren Bros. & Co. are busily engaged stocktaking. An order received by them last week was for three bronze wreaths, oak and laurel, for the decoration of the grave of Kossuth, the Hungarian patriot, at the coming 100th national anniversary.

Visiting jewelers in the city last week were: Frank Furbee, Mannington, W. Va.; H. H. Weylman, Kittanning, Pa.; Wm. Hunt, Uniontown, Pa.; Charles Sloan, Wilmerding, Pa.; F. H. Hayes, Washington, Pa.; R. L. Kirkpatrick, Butler, Pa.; D. L. Cleland, Butler, Pa.; B. Neville, Dawson, Pa.; F. L. Randel, Salem, O.; George V. Brady, Washington, Pa.

Fine Stationery and Wedding Invitations.

The Holiday season being over, the time is ripe to consider the advisability of adding stationery to your jewelry business. The leading jewelers of the country carry Fine Stationery, and cater for Engraved Cards and Wedding Invitation work. In fact, some think this is the most profitable branch of the business. **Do you carry stationery?** Is it not worth while looking this matter up? The Fine Stationery business is a very profitable adjunct to the jewelry trade; at least the leading jewelers are finding this to be the fact. The Whiting line is the largest manufactured and the best. Why not write for samples and information?



Whiting Paper Company,

Mills,
Holyoke, Mass.

New York Factory and Salesrooms,
148, 150 and 152 Duane St.

Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

WILLIAM F. JOEL, traveling salesman for the E. Ingraham Co., Bristol, Conn., married Miss Ellen Buell Gladwin, at the home of

the bride's parents in Meriden, Jan. 14th.

H. B. Howard, traveler for the Towle Mfg. Co., Newburyport, Mass., is out once more. He has been on the sick list for upward of a week.

Herbert H. Hilton, who has covered Maine and New Hampshire the past year for D. C. Percival & Co., Boston, Mass., will hereafter have a position as salesman in the store.

Joseph W. McClannin, formerly with E. A. Robinson, and late with John W. Sherwood, will represent the Kent & Stanley Company, Limited, through New York State and western Massachusetts.

Orders were booked in Philadelphia, Pa., last week, by Jesse Stanley, Stanley Bros.; A. M. Leibman, E. P. Reichhelm & Co.; Leo Henle, Sussfeld, Lorsch & Co.; and Michael Lambert, Henry Zimmern & Co.

E. W. Byram, traveler from the Boston office of the E. Howard Watch & Clock Co., will attend the bicycle show in New York, but he believes all the wheels there displayed will be unable to convince him that the E. Howard Co.'s new wheel isn't the best made.

The following representatives of eastern houses state that they will visit the trade of Detroit, Mich., the first part of next month: C. M. Dillion, Meriden Cutlery Co.; W. L. Dudley, Rogers, Smith & Co.; Alfred Varian, Dennison Mfg. Co.; O. C. Lane, Reed & Barton, and Edward Crawley, Philadelphia Watch Case Co.

Among the travelers in Kansas City last week were: H. C. Rathbonhaus, J. Marks & Bros.; Ernest Block, W. & S. Blackinton; H. B. Richardson, G. A. Dean & Co.; G. H. Coggsill, Geo. L. Vose & Co.; M. Oakley, Thornton Bros.; C. F. Livermore, Middletown Plate Co.; O. C. Lane, Reed & Barton; Ferguson Mead, Barbour Silver Co.; W. S. Dudley, Rogers, Smith & Co.; A. S. Reed, Ames Mfg. Co.

The following traveling salesmen passed through Detroit last week: A. O. Waterman, Pairpoint Mfg. Co.; C. E. Bates, W. F. Briggs & Co.; H. R. Richardson, G. A. Dean & Co.; P. A. Wilkinson, for D. R. Coilds; Ed. A. Manheimer, Illinois Watch Case Co.; Charles Seabury, Rogers, Smith

& Co.; Mr. Goff, H. N. Pervear Co.; J. W. Armbruster, Illinois Watch Co.; Mr. Hopkins, Meriden Silver Plate Co.; D. Goldberg, Goldberg & Meyer; Charles B. Bartlett, Whiting Mfg. Co.; and J. F. Wells, A. F. Towle & Son Co.

Traveling men visiting the Boston dealers the past week included: L. Combremont; Eugene H. Cox, Sussfeld, Lorsch & Co.; Harry Beach, Wilcox Silver Plate Co.; E. F. Skinner, J. Muhr & Bro.; W. H. Wade, Wade Davis & Co.; S. O. Bigney; Charles T. Gallagher, Sinnock & Sherrill; Louis Jones, R. F. Simmons & Co.; Edmond E. Robert; Mr. Simons, Stern Bros. & Co.; L. G. Call, Simpson, Hall, Miller & Co.; Leverett S. Lewis, Randel, Baremore & Billings; Charles Snedeker, E. Aug. Neresheimer & Co.; Mr. Morrow, American Watch Case Co.

Travelers in Pittsburgh, Pa., last week were: C. Morgan, Rogers & Brother; J. G. Fuller, J. G. Fuller & Co.; G. C. Booth, Hutchison & Huestis; Arthur Totten, Rogers & Brother; F. H. Carpenter, Alfred H. Smith & Co.; Mr. Gregory, Strobell & Crane; Wm. A. Wightman, R. F. Simmons Co.; Mr. Tiffany, F. H. Sadler & Co.; George H. Coggsill, Geo. L. Vose & Co.; H. C. Bliss, Bliss Bros.; Charles B. Bartlett, Whiting Mfg. Co.; H. R. Dorchester, Fessenden & Co.; Louis Lassner, Lassner & Nordlinger; Leon Schwab, New Haven Clock Co.; J. Franklin, L. Tannenbaum & Co.; J. W. Granbery, Reeves & Sillocks; W. R. Bristol, C. Rogers & Bros.; Charles J. Jacobs, Homan Silver Plate Co.; Stephen Woods, Battin & Co.; J. C. Nicholson, Flint, Blood & Co.; Joseph Brown Beach, Wilcox Silver Plate Co.; W. C. Barry, Larter, Elcox & Co.

Jewelry representatives in Indianapolis, Ind., last week included: Wm. W. Middlebrook, B. A. Ballou & Co.; Jos. Becker, Jos. Fahys & Co.; C. F. Willemin, T. G. Frothingham & Co.; E. R. Bennett, Foster & Bennett; M. E. O'Donald, Courvoisier-Wilcox Mfg. Co.; F. N. Vaslett, Fletcher, Burrows & Co.; C. Vaslett, E. B. Thornton & Co.; F. A. Fanluther Jr., B. K. Smith & Co.; Chas. J. Cook, Newark Jewelry Co.; L. W. Bosworth, Potter & Buffinton; W. A. Bigelow, W. H. Bell & Co.; J. G. Grafton, Wheaton, Richards & Co.; H. D. Mix, Wightman & Hough Co.; E. L. Mumford, Waite, Thresher Co.; A. R. Varian, Dennison Mfg. Co.; Mr. Ford, Baldwin, Ford & Co.; E. H. Smith, Holmes & Edwards; J. T. Metcalf, R. Blackinton & Co.; E. A. Tyler, Ansonia Clock Co.

DEVOTION.

HE wrought his soul into a gem,
To shine upon her breast;
She wore a thousand jewels there,
It shone among the rest.
He coined his heart's blood into gold,
And gave it her to wear.
While he lay dying on his bed,
She tried it in her hair.
As she followed him to his deep, cold grave
She had never looked so fair.

—EVAN KEANE, in *The Spectator*.

New Jewelry Stores.

C. D. Morrow, Monmouth, Ill.

Walter R. Howard, Hendersonville, N. C.

Geo. Sheffy, corner New and Main Sts. Spring City, Pa.

Taylor & Gregory, the new firm of jewelers, in Derby, Conn. opened their store to the public Jan. 18. It presents a very attractive appearance with an excellent stock of goods. The store is handsomely fitted in quartered oak.

Canada and the Provinces.

W. S. Abbott & Co., jewelry and crockery dealers, Gananoque, have assigned to J. T. Green.

Manager Walter J. Barr, of the Goldsmiths Stock Co., Toronto, left last week for New York on a purchasing trip.

R. A. Gledhill has removed from 145 Yonge St. to 21 Yonge St. arcade, Toronto. His new premises have been tastefully fitted up.

W. H. Sproule, jeweler, Ottawa, has assigned to Henry Barber & Co., Toronto. The liabilities are estimated at about \$10,000 and the assets at \$12,000.

The large brick building on Barrington St., Halifax, N. S., occupied by C. G. Schulze, jeweler, was destroyed by fire on 3d inst. Stock insured. Mr. Schulze has taken up his quarters temporarily at 15 Granville St. Mr. Schulze has just recovered from a brief illness.

On the 13th inst. Joseph Silvey, *alias* Frank Silby *alias* Joseph Burns, a notorious Toronto thief, was arrested in Hamilton, Ont., on suspicion of having been concerned in a robbery in Buffalo, ten days previous, in which a tray of gold ornaments was stolen from a jewelry store. He arrived in Hamilton on the 11th, and it is supposed that some of his accomplices have also been in that city recently. A quantity of jewelry was found in the house where Silvey was arrested. He was sent to Buffalo for trial.

Partial Shut Down of E. Howard & Co.'s Watch Department.

BOSTON, Mass., Jan. 20.—The E. Howard Watch & Clock Co., Friday night, will begin a temporary and partial cessation of work in their watch department. The company confidently expect that business conditions will be such as to make the curtailment only a matter of one or two months.

Meantime a part of the operatives will kept at work and the watch department will not be wholly shut down. This does not affect the clock and bicycle departments of the company which are running to their full capacity.

The Muncie Silver Plating Works, Muncie, Ind., owned by Arduser Bros., were destroyed by fire last week causing a loss of \$600, fully insured.

Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word each insertion, no discount. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

Situations Wanted.

Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

DIE SINKER.—Situation wanted by experienced die sinker on spoons; good reference; can harden dies. Address Die, care JEWELERS' CIRCULAR.

SALESMAN, well acquainted with the jewelry trade in the w-st, is open for a position with first-class house. F. E. B., care JEWELERS' CIRCULAR

DROP HAND.—First-class man on raised work, experienced making steel and metal forces; A1 references. Address Jewelry, care JEWELERS' CIRCULAR.

WANTED.—Situation by first-class watchmaker, jobber, salesman and plain engraver; capable of taking charge of a business. Address G. W. C., Lock Box 26, Poplar Bluff, Mo.

SALESMAN.—Old and well known salesman having trade in the middle, western and southern states; have represented leading houses; references best in the Lane. L., 642 8th Ave., city.

TO WATCH CASE MAKERS.—Wanted, position by a first-class melter and plater; all kinds of rolled plate; 10 years' experience; A1 references. Address Melter, care JEWELERS' CIRCULAR.

ENGRAVER.—First-class in all grades of jewelry and copper plate engraving, die sinking and designing, wishes to make a change; steady and reliable. Address "Engraver," care JEWELERS' CIRCULAR.

SITUATION WANTED.—Young man wants good line for New England, Pennsylvania and New York States on commission; traveling expenses must be advanced. Address V., care JEWELERS' CIRCULAR.

SITUATION, by a fine watchmaker, good engraver; competent on all fine Swiss and American watches; sober and reliable; fine references; full set of tools. Address Engraver, care E. & J. Swigart Co., Cincinnati, Ohio.

WANTED.—Situation in the jewelry business as salesman in store or on road; lost last position on account of J. R. Elliott, of Minneapolis, going out of business; best references. H. H. Watts, 33 East Liberty St., Ann Arbor, Mich.

WATCHMAKER wants position; have been for six years with Bartens & Rice, 20 John St., New York, repairing fine watches, French clocks, etc., from whom references will be given. B. M. Marine, 64 Fourth Ave., Brooklyn, N. Y.

BOOKKEEPER AND CASHIER.—Good book-keeper desires position with a good house; is accurate, careful and understands his business; position desired where integrity and push is recognized and appreciated; salary moderate; highest references. H. A. H., care JEWELERS' CIRCULAR.

Help Wanted.

WANTED.—A salesman traveling in New York State to carry a first class line of jewelry on commission in connection with his present one. Address X, care JEWELERS' CIRCULAR.

WANTED.—Experienced salesmen to carry one of the best lines of gold and silverplated novelties and quadruple silverplated hollowware on the market. Good commission to good men. Address A. B., care JEWELERS' CIRCULAR.

WANTED.—Two first class salesmen to sell optical goods on the road; must have a substantial trade of their own; state experience and territory, also gross sales per annum. Apply to the Spencer Optical Mfg. Co., 15 Maiden Lane, New York City.

WANTED.—An experienced tool and material salesman to represent a reliable house in Ohio and surrounding territory. Must be able to show good results in the past. State age, experience and give reference. Address '96, care of THE JEWELERS' CIRCULAR.

WANTED.—A salesman at present traveling in the southern States for a silver or fancy pottery house, whose trade is with the best jewelry and china houses, and who desires to add another line, not conflicting, to represent a cut glass manufacturer whose reputation is unexcelled; goods sold from photographs; with right party a liberal arrangement can be made; references required. Address "H. G.," care JEWELERS' CIRCULAR.

Business Opportunities.

FOR SALE.—Jewelry factory, entire fixtures, tools and machinery; also safes and office furniture. Address Fixtures, care JEWELERS' CIRCULAR.

JEWELRY BUSINESS paying now and will double this year; spot cash only \$35,000 required; manufacturing town, 12,000. Address Proht, care JEWELERS' CIRCULAR.

FOR SALE.—Old established jewelry store in splendid location in the South; stock, fixtures, etc.; stock, \$6,000; will reduce to suit purchaser; cause for selling, old age and failing eyesight. Address for particulars New South, care JEWELERS' CIRCULAR.

ONE OF THE BEST paying jewelry, silverware and bric-a-brac stores in Philadelphia is for sale, the whole thing, stock, fixtures and lease; fine store and in the best location; ill health the sole reason for selling; established 1855. Geo. Eakins & Son, 930 Chestnut St., Philadelphia, Pa.

FOR SALE.—Complete jewelry store of C. F. & L. Uhl, or will sell stock and fixtures separate to suit purchaser; the fixtures are first-class and are as follows: 2 rosewood, plate glass, 10 foot show cases and 2 rosewood, plate glass, 8-foot showcases made by B. & W. B. Smith; 1 cherry beveled plate glass 12-foot wall case, 1 cherry beveled plate glass 10-foot wall case, 37-foot paneled cherry counter, 2 large first quality safes; the stock and fixtures are in good condition, and will be sold cheap, as they must be sold by March 1st. C. F. & L. Uhl, 108 Euclid Ave., Cleveland, O.

To Let.

FOR RENT.—At 39 Union Square, New York, very desirable offices for jewelers. Apply to Jacot & Son, at above address.

TO LET.—A good office at moderate price in the Diamond Exchange building, 14 Maiden Lane, New York. Apply to janitor.

TO RENT, front office, one flight up, No. 4 Maiden Lane, New York. Immediate possession; lease expires May 1st. Call at office for particulars.

Miscellaneous

FOR SALE CHEAP.—Three trunks with telescope cases to fit Frank H. LaPierre, 26 University Place, New York.

WANTED TO BUY, an opticians' trial case; must be in good condition; in answering state lowest price, style, name and make. Address F. Proctor, 22 Livingston St., Brooklyn, N. Y.

WANTED.—You to know that the genuine "Moseley Lathe" equals the best of the very best. When interested write your jobber for new price list, or to the manufacturers, Moseley & Co., Elgin, Ill.

TO LET CORNER STORE.

No. 20 Maiden Lane.

Very Desirable Basement and Sub-cellar
Terms moderate.

Inquire Room 9, No. 20 Maiden Lane.

SPOT CASH

paid for Manufacturers' and Jewelers' stocks. Address, X. Y. Z.,

Care of "Jewelers' Circular."

TO LET.

15 MAIDEN LANE, N. Y.

Whole or part of a floor, apply to Louis Strasburger, 18 Maiden Lane, N. Y.

Notes from the New York Bicycle Show.

The great bicycle show which opened Saturday, Jan. 18th, in Madison Square Garden, New York, is the largest and finest exhibition of the kind ever held. The booths not only fill the entire main floor but extend into the three lower galleries. There are a number of exhibits of special interest to the jewelry trade. The E. Howard Watch & Clock Co., space No. 194, in the first gallery, near the entrance, show five wheels, embodying the special Howard features, viz: the new form of frame construction at the bottom bracket; new double handle-bar and a clever device in the way of a clamp for the saddle.

A Ladies' "Howard" which has been handsomely decorated is shown. It is a regular stock wheel finished in black enamel, but the handle bars, brake lever and front forks are deeply etched with an elaborate scroll design and silver plated. The handles are of old ivory with sterling silver ferrules. The price of this machine is \$200. The company also finish them in gold plate with gold ferrules on the handles at \$300.

The stand of the "Ide High Art" bicycles made by the F. F. Ide Mfg. Co., Peoria, Ill., occupies spaces 324 325 in the third gallery, north side. The hangings at the rear of the stand are of pink and white cloth, tastefully draped in huge rosettes. There are 5 Ide wheels shown here, all made with the celebrated elliptical spring cranks.

The Waterbury Watch Co., in space No. 330, have a nicely furnished stand where they are showing a handsome triangular case filled with samples of watches and watch-brooches and also their "Trump" watch with patent holder for attaching it to a bicycle.

At space 285 the Seth Thomas Clock Co. have an exhibit of their cyclometer, which registers 1,000 miles and repeats.

The American Clock Co., of Boston, Mass., have space 282, and show the new American Cyclometer, made in two styles, for miles and kilometres.

The exhibit of the New York Standard Watch Co. is a very fine one, filling two spaces in the first gallery, north side. Their stand is hung with draperies of dark green felt, upon which is an electric sign, "Standard Cyclometers." The company's line of cyclometers for 1896 is very complete and includes a new "Midget" instrument, registering 10,000 miles and weighing less than two ounces.

The Trenton Watch Co. have a neatly arranged exhibit, showing to good advantage their line of cyclometers made with aluminum dials.

A ladies' Rambler is shown at the luxuriously fitted stand of the Gormully & Jeffery Mfg. Co., which is beautifully decorated with sterling silver, solid gold, blue and red enamel work, ivory handles, and set with five large amethysts, the one in the top of the handle-bar being encircled with pearls. The wheels have gold plated spokes and the chain is silver plated. Spaulding & Co., Chicago, did this work.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT

of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXXI.

CHICAGO, WEDNESDAY, JAN. 22, 1896.

No. 25.

Chicago Notes.

C. H. Knights and family have gone to Palm Beach, Fla., to spend a month.

Manager Barnes, of the Holmes & Edwards Silver Co. and Manhattan Silver Plate Co., has returned from the factory.

Manager Todd, of the Towle Mfg. Co., returned early last week from a visit of three weeks at the factory and New York.

M. V. Cole, Michigan City, Ind.; J. M. Dekalb, Charleston, Ill.; and C. J. Josephson, Moline, Ill., were numbered among the recent buyers.

W. C. Ernst, Danville, Ill., has given either a bill of sale or chattel mortgage to Mr. Blackenburg, of that city, who was in business there 10 or 15 years ago, and the latter gentleman is in possession.

C. Christenson, Stoughton, Wis., has bought the store of D. D. Camp. He has fitted up the place formerly occupied by Mr. Camp and now has one of the leading jewelry stores in that district.

Lapp & Flershem have signed the lease for their new quarters, the three upper floors at 195-197-199 State St., and will commence March 1st to place the premises in shape for occupancy by the firm May 1st.

Justis Harding, South Bend, Ind., on the 13th gave a chattel mortgage on his stock and fixtures for \$700, to his wife. Mr. Harding remains in charge and relies on proceeds of sales to satisfy the mortgage.

In full view of hundreds of men and women hurrying to their homes from work, two daring burglars ransacked the jewelry house of H. S. Berger, 621 W. Madison St., between 5.30 o'clock and a quarter to 6 last Tuesday evening.

Thomas F. Kennedy for a number of years past associated with leading houses here has taken the position of city salesman with the Elmore Co., 69-71 Dearborn St., specialists in enameled photographs on watch crystals, etc., and miniature work on ivory.

President Thomas, of the Manhattan Silver Plate Co., spent a couple of days at the Chicago house and left for St. Louis, on his return east. The Manhattan Silver Plate Co. are at work on some 50 patterns of ware entirely new to the trade. Part of the new line will be in Colonial styles. The factory is reported very busy.

Manager Loeb, of the Wadsworth Watch Case Co., returned Friday from a week's trip west and found at the Chicago office a fine line of hand engraved cases had just arrived from the factory. The company have discontinued their cheaper lines and are devoting their entire energies to fine goods for the best trade.

A receiver has been appointed for the firm of Joseph & Hofheimer, dealers in silverware on a bill filed by Joseph. The partnership was formed April 15 last as "The Meriden Manufacturing Company." Joseph says he has paid \$4,375 to the firm and the defendant only \$425. He says the firm has bills receivable amounting to \$2,700 and a like amount in the bank.

"I have two statements from attorneys," said a creditor of Chas. E. Sieburg, La-crosse, Wis. "One gives assets \$12,000 and liabilities \$6,000; the second gives assets \$17,000 and liabilities \$12,000. The former is the more likely as the stock carried could hardly equal the larger amount." Mr. Sieburg claims he has no money, but will give his time to straightening out matters for the creditors if the latter will advance money for the litigation. This is not approved of by the Chicago creditors so far as seen.

Thos. Y. Midlen, the new manager of the Gorham Mfg. Co.'s Chicago office, accompanied by vice-president Robinson, of the company, arrived here from New York Thursday to take the place vacated by the late E. W. Prentiss. Mr. Midlen is one of the bright, younger generation now active in New York commercial circles and will find in the wide field of western business life no "pent up Utica" for his abilities. He had for the past 20 years been associated with the wall paper interests. The firm of which he was a member, Leissner, Midlen & Hughes Co., having been incorporated with the National Wall Paper Co., Mr. Midlen became a stockholder of the latter company and since 1892 had been manager of their W. 58th St., New York, factory. He had had the managership of the Chicago office of the Gorham Mfg. Co. under consideration for some time but the wall paper company desired to retain his services and it was only by an appeal to the board of directors that his release from his duties there enabled him to accept the new position.

Cincinnati.

Edward Hirsch, of Hirsch Bros., was recently married and is on a wedding trip.

The Cincinnati creditors of Robert Sturges, Birmingham, who failed recently are: Jos. Mehmert, \$494; Oskamp, Nolting & Co., \$90; John Holland Gold Pen Co., \$85; Henry Hahn, \$60.

Jos. Noterman & Co. report unusual activity in their factory. Wm. Pfeuger, of Jos. Noterman & Co., says he will carry out some of the prettiest new mountings this Spring that the trade ever saw.

Walter Wise has been added to the traveling force of Bloom & Phillips, for the southern territory. The force all go out this week: Mr. Bloom, in the central States; Mr. West and M. D. Geigerman, east. This firm have been made sole selling agents of the J. Hoare & Co. cut glass.

St. Louis.

W. S. Willis, representing the Gorham Mfg. Co., Chicago, was here Jan. 14.

Reduction sales are advertised extensively by all the jewelers in the city, and big inducements are offered in the jewelry line.

The suit that the E. Jaccard Jewelry Co. brought against Mermod & Jaccard Jewelry Co., to restrain J. S. O'Brien from working for them has been overruled by Judge Russell.

A. Marshuetz, Julius King Optical Co., New York, is expected Jan. 24.; J. M. Morrow, American Watch Case Co., Chicago, is expected Jan. 23d, and J. D. Underwood, Champenois & Co., New York, is expected Feb. 8.

H. C. Grawe, jeweler, on the first floor of 411 Washington Ave., had some damage amounting to \$250, done to his stock by water and smoke during a fire that destroyed the large department store of Siegal, Hillman & Co., last Saturday night.

The window of the jewelry store of Julius Frilton, 502 Market St., was burglarized last Sunday morning between 6 and 8 o'clock. A tray of Sumatra gemis, several Dresden plates and opera glasses were taken. A hole was cut in the window screen and the glass was smashed.

Results of 1895 Trade in the West.

CHICAGO, Ill., Jan. 11.—A consensus of opinion of the jobbers indicates that there was a slight improvement in 1895 over the conditions that ruled in 1894. In the output of goods for the year there was a wide difference as to the quantities distributed in the various lines. Watch manufacturers have reason for congratulation in the fact that the money value of sales exceeded those of 1894, in round figures by 33 1-3 per cent. The first three months showed a 15 per cent. increase; the last five months were very good, increasing the general average for the year a full one-third over 1893. There was a larger proportion of better grades sold with the necessary concomitant of higher average values for the general output.

The sales by jobbers of watches show 20 per cent. increase in 1895 and would have been much larger but for a marked and unexpected decline in November. There was a nice Spring trade with a very satisfactory Summer business, each month of the year showing an increase up till November, which in proportion to the trade for the year was the dullest month ever experienced by the trade. The difference between the increase among the jobbers and among manufacturers of watches about equals the increase of stock on hand in jobbing houses at the commencement of 1896.

In general, the promise of the Spring was not carried out in the Fall, and while trade was fair, the general expectations were not equalled. As it was, there was just a noticeable increase, on the average not more than 5 per cent. in general lines, while financially there was no gain, orders being small and the expense of filling proportionately heavier. But for the unfortunate Fall conditions a nice increase would have been noted, the Spring months showing increases.

In sterling wares most of the Spring months were ahead of 1894, and July showed a noticeable increase. August was slow, as jewelers were waiting for new goods. While the amount in dollars was not equal to the banner year of 1892, the amount of goods sold is reported to have been equal to that year and is very far ahead of more recent seasons.

More clocks were sold the last year, running to cheaper grades in wall and mantel wood cases. Onyx goods, slow; porcelains, good sellers.

Trade opened dull in optical goods but gradually improved till October, when there was a slight falling off until the holi-

day trade, which came rather later than usual. Mail order business for the year ran uniform and was excellent throughout the year, running 25 to 50 per cent. better than the previous year, and since the first of this January has shown no falling off.

The tool and material houses did fairly well in January and February, which showed increases, and during the Summer and Fall the business was about even with a year ago. The profits on merchandise handled were less than the previous year by reason of cutting, but this loss was about made up in the curtailment of expenses, leaving the year without apparent change. The present January has opened quiet.

Plated ware in 1895 was more in demand than in 1894, more especially the latter part of the year, and at the opening of '96 was stronger than at any time since 1892. For the coming year the hollow ware makers expect to be greatly benefited by planting themselves on a net price basis.

Findings were even or showed slight increases for every month except September, and are thought to have increased 10 per cent. with indications of buyers taking goods only as they required them. Silver findings are slow, especially silver pendant bows.

On the whole, affairs have been conducted on a healthy basis, with light losses, few failures of any consequence and little indication of a desire on the part of the buyer to "spread" his purchases. For some time purchases have been limited to requirements. Stocks in jobbers' hands are only moderate, and are believed to be low in retail stores throughout the country. For these reasons the prospects for the coming season are reassuring.

Pacific Coast Notes.

F. J. Boyle has opened a new store in Shelton, Wash.

R. C. Raymond, formerly located in Blue Lake, Cal., has removed to Arcola, and taken the place of A. Lazarus in the jewelry business.

A bold but unsuccessful attempt was made one night recently to rob the big store of A. Steffanoni, 13th St. and Broadway, Oakland, Cal.

H. H. Day, 906 Pacific Ave., Tacoma, Wash., who recently assigned to Dr. J. W. Cloes, has assets amounting to \$11,855.50, and liabilities amounting to \$13,898.22.

Emanuel Levin, a pioneer of Shasta, Cal., who, for a long time, conducted a jewelry store in that place, died recently aged 73 years. The body was taken to San Francisco where it was cremated.

M. E. Campbell, Santa Barbara, Cal., was attached some days ago by Phelps & Miller, San Francisco, for \$500. Campbell transferred his interest some time ago to a sister in Chicago, but persons claiming to know, say that the sale was not bona fide.

San Francisco.

Emile Joseph, Ukiah, Cal., was in the city a few days ago.

Hammersmith & Field have concluded their auction. The sale was fairly successful.

Col. Andrews, of the Diamond Palace, started his auction Jan. 9, thereby beginning the final act of his business career.

The creditors of Louis Braverman have moved to have the complaint in intervention recently filed in the Braverman insolvency proceedings by Isaac M. Kohn, stricken out. They base their motion on the fact that there is no law which allows a complaint in intervention to be filed in insolvency proceedings.

Indianapolis.

John Wimmer is having his rooms painted and redecorated.

Chris. Steinhauser, Shelbyville, Ind., has given a mortgage for \$700.

E. M. Wilhite, Danville, Ind.; A. Meissen, Cicero, Ind.; J. M. Hudson, Fortville, Ind.; E. O. Collins, Franklin, Ind.; Herman B. Lodde, Lafayette, Ind., were seen at the wholesale houses last week.

Jan. 15, the probate commissioners appointed F. M. Herron and H. A. Comstock to reappraise the Wm. J. Eisele jewelry stock at 42 W. Washington St. The original appraisal did not satisfy Eisele's creditors. Wm. H. Craft, trustee, was instructed to sell the stock by private bids.

Rockford, Ill.

The Aurora Silver Plate Co. "Aurora" have resumed work with a full force.

The directors of the Rockford Silver Plate Co. held a meeting Jan. 11. The annual

Watch Case Manufacturers

F. H. JACOBSON & CO.

96 STATE ST., CHICAGO.
REPAIRING.

PARSONS & SCHOOL

FOR WATCHMAKERS,

PEORIA, ILL.

Send for Circular and Terms.

PARSONS & CO.

Lapp & Flerhem
Wholesale Jewelers. Chicago.

BULLETIN, JAN., 1896.

"Circular No. 818" of Bargains in Watch Cases, Lots of Silver Novelties, Norfolk Belts, Brush Set and Silver Plated Ware at special prices. Sent to Jewelers on application.

report was presented and proved satisfactory. A dividend of seven per cent. was declared, payable Jan. 20. In addition the company lay aside on the undivided profits the sum of \$10,000, making the showing for the year about \$20,000. The total amount of the undivided profits is now \$90,000. The Rockford Silver Plate Co. have always been fortunate in having a capable man at the helm. Secretary George B. Kelley is an able business man and to his sagacity is due a great share of the company's success.

A judgment for \$593.74 has been entered in the Circuit Court against the Rockford Watch Case Co. in favor of the Newark Watch Case Material Co.

The annual meeting of the Rockford Silver Plate Co. was held Thursday. The following directors were elected: J. H. Sherratt, Geo. E. King and James S. Ticknor for three years and Geo. W. Maguire and H. H. Tinker for one year to fill vacancies.

The annual meeting of the stockholders of the National Cutlery Co. was held last week. Willis M. Kimball, Geo. E. King and John H. Sherratt were chosen directors. The matter of a permanent location did not come up for discussion and will be considered later.

H. R. Bell, of Cook & Bell, Phoenix, Ariz., has left for Prescott, Ariz., to take charge of the firm's jewelry establishment in that city.

NEW IMPROVED



PATENTEE.

AD. MUEHLMATT, MAKER.

145-147 WEST 5th ST., CINCINNATI, OHIO.

Manufacturer of Engravers' Specialties.

Illustrated and descriptive circulars of Monarch Engraving Blocks and Engravers' Specialties sent on application.

EST. 1870. DR. PETER HENRY, SPECIALIST IN Watch Case Diseases



Key Winders changed to Stem Winders

Hunting Case changed to O.s

English Case changed to fit American movements

Can be cured at

53

LONGWORTH ST., Cincinnati, Ohio.

Kansas City.

C. E. Russell has remodeled part of the inside of his store, giving much more room for display cases.

C. L. Merry has gone east on a short business trip, stopping in New York, Rochester and Philadelphia before his return.

Conn Bros., Victor, Col., have left for parts unknown and many creditors are looking for them. They left without reporting on goods on memorandum from Kansas City houses. The goods have also disappeared.

Among the out-of-town visitors last week were: L. Hoffman, Leavenworth, Kan.; Chas. H. Bard, Sedalia, Mo.; W. E. Toner, Coffeyville, Kan.; J. B. Lowe, Independence, Mo.; Chas. B. Sheldon, Oklahoma City, O. T.; W. J. Lyth, Atchison, Kan.; W. S. Noble, Drexel, Mo.; E. L. Sloan, Wamego, Kan.; L. D. Willet, Olathe, Kan.; W. F. Kilpatrick, St. Joseph, Mo.

The Jaccard Watch & Jewelry Co. have recently secured the contract for the Karnival Krewe badges for this city against very great competition. The design is of their origination and is copyrighted by them; it consists of an enameled center of red, green and orange with the letters K.K.K. thereon. On one side is the clown's fool and the other the donkey while the top is surmounted with an owl. The whole badge is made of enamel and gold and makes a very tasty design.

Minneapolis and St. Paul.

G. Hallaner, Minneapolis, left last week on a visit to his home in Switzerland. He expects to return by March 18th.

The City Bank, Minneapolis, has suspended. This greatly affects the assets of Reed & deMars Jewelry Mfg. Co., who had a large sum of money deposited there.

L. C. Lane, the assignee of the Reed & deMars Jewelry Mfg. Co., Minneapolis, is hard at work taking an inventory of the insolvent firm's assets. It is expected the schedules will be filed this week.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Meriden Britannia Co., by W. C. Wood; S. & B. Lederer, by Gus. Rodenburg; J. M. Fisher & Co., by J. M. Fisher; R. Wallace & Sons Mfg. Co., by G. M. Wallace.

It is desirable to correct an error in the list of creditors of J. R. Elliott, Minneapolis, published last week. It was stated that the R. Wallace & Sons Mfg. Co. were creditors to the extent of \$376.10. This was an error as J. R. Elliott owes the company about \$85.

Traveling men calling on Davenport, Ia., jewelers the past week were: C. E. Patterson, Towle Mfg. Co.; F. C. Livermore, Middletown Plate Co.; E. B. Frank, Pairpoint Mfg. Co.; and representative of Herman & Co.

Trade Gossip.

The Circular has received from the American Optical Co., Southbridge, Mass., a lithograph framed in oak, illustrating the extensive works of the company. The picture is a fine piece of work and admirably shows the magnitude of the company. In one corner is a picture of the old, original spectacle factory which is in notable contrast with the present day works.

It will be noticed from the advertisement of the Roy Watch Case Co., 21 Maiden Lane, New York, which appears on another page, that this company are now taking orders for a case to fit the new Waltham 12 size movements which are expected to be ready within the next two months. The features of the new case to which special attention is called are its beautiful proportions and extreme thinness, qualities which make it especially suitable for young men, and convenient for wearing with evening dress. Among the beautiful patterns shown in which this case will be made, none is neater or more quietly elegant than the perfectly plain case, unornamented back and front.

It seems as though 1896 will witness a more nearly universal use than ever of sterling silver mounted articles for the toilet table, desk, etc. A firm doing an enormous business in silver novelties is Foster & Bailey, Providence, R. I., who manufacture a very complete line of high grade goods, all guaranteed 925-1000 fine. For Spring trade they have made up a beautiful assortment of match boxes, knives, key rings and chains, scissors, nail files, manicure goods, tooth brushes, razors, shaving brushes, ink erasers, whisk brooms, etc., etc. Every dealer should handle some of these goods this year.

The New Year's number of *The Electrical World*, of New York, "the pioneer journal of its class in America," is a publication of extraordinary size for a technical journal, consisting of no less than 136 pages, and, as we learn from the publishers' announcement, requiring over 10 tons of paper for the edition printed, 18,000 copies. The contents, as usual, are varied in character, and appeal to all classes of intelligent Americans. An article of interest to non-technical readers is one on the many striking electrical processes that have been developed at Niagara through the cheap electrical current furnished by the great electric generating plant at that place. Another is on the electric lighting of the Capitol at Washington, and the conclusion, with a summing up, is given of a controversy carried on in the columns of *The Electrical World* for some months on the "Invention of the Electromagnetic Telegraph," part in which has been taken by authorities from all over the world.

Josephson's jewelry store, Moline, Ill., is being enlarged and improved. Mr. Josephson left for Chicago last week to purchase new stock.

TARIFF DECISIONS AND CUSTOMS RULINGS.

Reported from Washington expressly to The Jewelers' Circular.

Duty on Polishing Powder. Some time since C. L. Tiffany entered a protest against a decision of the Collector of Customs at New York, as to the rate and amount of duty chargeable on an impalpable powder, which is shown by analysis to contain 93.24 per cent. carbonate of lime, 2.10 per cent. carbonate of potash, and 0.24 per cent. hygroscopic water. This powder is put up in small packages and is used by jewelers to polish the surface of metals. It is alternatively claimed by the appellants to be dutiable at ¼ cent per pound under the provisions of paragraph 46, Act of Aug. 28, 1894, which reads as follows: "Whiting and Paris white, dry, one fourth of one cent per pound." The Collector classified the merchandise as an article composed of earthen or mineral substances.

It was the opinion of the Board of General Appraisers that the claim of the appellants was well founded. Whiting is chalk which has been dried and afterwards ground, levigated, and again dried, and chalk as we all know, is a soft mineral substance consisting almost entirely of lime. Analysis having shown that the merchandise in question is composed almost entirely of carbonate of lime, that fact would seem to confirm the testimony for the importers to

the effect that the powder in dispute is whiting and the claim in the protest that it is dutiable at one fourth of one cent per pound under paragraph 46 is sustained. The Collector's decision is reversed.

Duty on Bronzes. A decision relating to the classification for duty of bronze statuary was handed down last week by the United States Circuit Court of Appeals, in New York. The case was the appeal of Tiffany & Co. from the decision of the Circuit Court which affirmed the Board of General Appraisers in sustaining the ruling of the collector in his classification of certain bronze statues imported by the appellants. The collector assessed them for duty at 45 per centum as manufactures of metal, while Tiffany & Co. claimed that they came under the paragraph relating to statuary of marble or metal, wrought by hand, dutiable at 15 per cent.

Judge Lacombe, who writes the opinion of the Circuit Court of Appeals, goes carefully into the details of the manufacture of bronze statues, and concludes that the paragraph relating to statuary does not apply.

All metal statuary, not wrought by hand from the metal, says Judge Lacombe, is manifestly excluded from paragraph 465,

and statuary which is substantially made by casting is not so wrought, although it may be afterwards surface-finished by workmen or artists. The decision is affirmed.

Fee for Manifests and Certificates. Assistant Secretary Hamlin has made the following ruling in reply to an inquiry from the Collector of Customs at Baltimore, Md.: "Referring to your letter of the 6th ult., in regard to the decision of the Board of General Appraisers at New York, of Oct. 29th, 1895, to the effect that the fee of 20 cents for copy of outward manifest and the fee of 20 cents for export certificate of domestic merchandise are abolished by section 22 of the Act of June 10, 1890, I have to state that as no appeal has been taken from said decision under the provisions of section 15 of the Act of June 10, 1890, the decision of the Board will stand as a rule for the future guidance of officers of the customs."

As announced in a recent issue of THE CIRCULAR the New York office of E. Kirstein's Sons Co., wholesale opticians, Rochester, N. Y., has been closed and the company are now settled in their enlarged factory and are prepared to fill all orders very promptly, especially those for odd frames and special lenses. Extensive additions have been made not only to their factory but also to their stock rooms and stock.

ESTABLISHED 1849.

INCORPORATED 1890.

J. BRIGGS & SONS CO.,

MANUFACTURERS OF

Gold and Silver Plate and Seamless Wire,

65 CLIFFORD STREET, PROVIDENCE, R. I.

WE MAKE



STOCK FOR

CANE HEADS,
UMBRELLA MOUNTINGS
PENCIL-CASES,
WATCH-CASES,
WATCH-CROWNS,
THIMBLES,
SPECTACLE AND
EYE-CLASS BOWS,
DIAMOND MOUNTINGS,
&c., &c., &c.

QUICK SELLERS.....

IN STERLING SILVER
ARE MADE BY

CODDING BROS. & HEILBORN,

North Attleboro, Mass.

H. M. RICH & CO.,

Jewelry - Auctioneers,

21 School Street,

BOSTON, MASS.

CROUCH & FITZGERALD.

**Jewelry Trunks
and Cases,**

161

Broadway,

Bet. Cortlandt and
Liberty Sts.,

688 B'way,

701 6th Ave
NEW YORK.



A Word to Retailers....

When you get tired of selling poor SAFETY PINS in baby sets or singly, ask your jobber for the PATENT ONE PIECE SAFETY PIN. It is the only good pin made. Stamped on the inside of each pin is the patent date, April 3rd, 1888. We guarantee every pin.

B. A. BALLOU & CO.

61 Peck St., Providence, R. I.

W
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GOLD FILLED.

C
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ESTABLISHED HALF A CENTURY.

MARVIN'S
 FIRE & BURGLAR
SAFES

HAVE MANY
 PATENTED IMPROVEMENTS
 NOT FOUND IN
 OTHER MAKES'
 THAT WILL WELL REPAY AN
 INVESTIGATION
 BY THOSE WHO
 DESIRE TO SECURE
THE BEST SAFE
MARVIN SAFE CO.

12 PARK PLACE, NEW YORK.

ESTABLISHED 1870.



TRADE MARK

FINE CASES,

For Jewelry, Silverware, Etc.

HARDWOOD CHESTS,
TRAYS AND SAMPLE CASES.

Samuel C. Jackson's Son,

180 Broadway,
New York.DR. KNOWLES'
PRIVATE COURSE
IN OPTICS.

Lectures with Diploma \$25.00

Those who desire to study with the Doc-
tor will send in their application.
Students received at any time.*The Key to the Study of Refraction.*
50c. per copy,

For Sale by

R. H. KNOWLES, M. D.,

189 Broadway, NEW YORK.

Care of JEWELERS' CIRCULAR.

Workshop Notes.

Saving Scraps, Etc.—Economy is one of the principal things in a jewelry repair shop. Save your scraps and filings: pick out all the scraps large enough to be picked up with the tweezers and put into your general stock of scrap to be melted.

Hard Staff.—Few staffs are so hard that a properly made and tempered drill will not cut them; if it will not, draw the temper in the staff slightly, with a wheel protector covering the wheel, being careful not to blue the balance arms.

Stripping Gold by Scraping.—If the article to be stripped is of a shape to be scraped gold may be stripped in this mechanical way. The copper of the scrapings can be eaten out with nitric acid, after which the gold may be smelted.

Trying Adjusted Watch.—If a new watch movement is adjusted to position it should be tried in different positions, each time setting it exactly with the regulator and using the same strength of mainspring for different positions, and if in a 6-hour trial in each position it should not vary more than three seconds from standard or vertical adjustment I should retain it.

To Treat Filings.—Treat filings as follows: They should be smelted by themselves with a flux composed of two parts carbonate of potash (sal tartar) and one part nitrate of potash (saltpeter). This flux will remove the iron and the steel particles which escaped the magnet. The button of gold should be re-melted with sal ammoniac and charcoal powder, and cast in the ingot mold.

Stripping Gold With Chemicals.—Gold may be stripped from a gold plated article with a mixture of 200 parts sulphuric acid, 40 parts hydrochloric acid, and 20 parts nitric acid, in which it will gradually dissolve. The article must always be entered into this mixture in a perfectly dry state. To recover the gold, dilute this mixture of acids with from 10 to 12 times its quantity of water, and add a solution of sulphate of iron. The gold will be precipitated in the form of a powder, and may then be smelted in the well known manner.

Stripping Gold With Battery.—The gold may be stripped from a gold plated article, no matter whether it was fire or electrically gilt, according to the following process. When using the battery, do as follows: Suspend the article in place of the anode in an almost exhausted bath, previously warmed. In place of the gold a piece of sheet copper, insulated in some manner, is best. After the current has been active for a short time the gold will be found to be entirely stripped from the article. The gold is recovered by diluting the stripping fluid with double the quantity of water and adding a solution of sulphate of iron. The gold will be precipitated in powder form, and may then be melted.

Extracting Iron Filings.—When melting your scraps add your filings in a condition free from iron. To do this, you should

have a good sized steel magnet to pass through them to remove all iron and steel filings and chips. The manner of using the magnet is to simply run the two poles of the magnet back and forth through the pan of the bench at which you work, brushing off the particles of iron as fast as they accumulate, letting the iron filing go into the sweep, as they will mechanically carry away some gold. The sweeping of even a small place is far more valuable than most persons would imagine and should be carefully saved.

Hard Gold.—Composition is a mixture of copper and zinc, and is used by jewelers in all-ying. Its color may be regulated by altering the proportions. When it is necessary to form hard gold, this alloy may be safely employed, although it will not be wise to use too much, about four penny-weights to the ounce of fine gold being ample; if too much is added, it will make the gold brittle and unworkable. With less silver and more composition an alloy is formed equal in appearance to one, two, or three karats higher, but it is very difficult to work, and after being some time in wear, it changes color. This alloy cannot be attempted in very inferior qualities, as it will not stand the acid.

Size of Pivots.—The diameters of the pivots in the watch movement, says Mr. Grossmann, could not be well made according to the generally established rules in the construction of machines, for if we should attempt to make the dimensions of our pivots in a theoretical proportion to the strain which they have to resist, we would obtain pivots of such extreme thinness that they would be very difficult to make and handle, and it would be doubtful whether the cross-section of such a pivot would not come into an unfavorable proportion with the molecular disposition of the steel. Besides, it should always be kept in mind that the pivots of the train must not be calculated to bear with safety simply the mere pressure of the mainspring, but also the sudden strains resulting from rupture of the spring or from rough winding.

Scape Wheel.—If the inside edge of the entrance pallet catches against the back of a scape tooth, the wheel is too large, as it sticks on the inside, and would have consequently too much drop on the outside. If the outer edge of the disengaging pallet jewel catches against the back of a scape tooth the wheel is too small, and there would be too much drop on the inside. If correct, the tooth should drop just nicely safe on the locking faces of the pallet jewels, and the drop should be about equal—that is, when the scape tooth leaves the impulse face of the entrance or engaging pallet jewel, the distance the wheel has to travel before coming in contact with the locking face of the disengaging pallet jewel should be the same practically as it is when the tooth leaves the edge of the impulse face of the disengaging pallet, and the wheel again comes in contact with the locking face of the engaging pallet.

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

A Pretty Display of Popular Lines.

A VERY pretty window display was made by Fred. H. Brown, Meriden, Conn., during the holiday season. The engravings here show the double window of Mr. Brown's store, the photographs being taken from a point which gave as full view as possible of the sides of the windows. The store is in the new Byxbee block, Colony St., opposite the post office, and faces toward the west. The store is 16 feet wide and 87 feet deep. The north window was covered with silk crepon and had mirrors at the back. This window was



ATTRACTIVE WINDOWS OF FRED. H. BROWN, MERIDEN, CONN.

used for the display of watches and diamonds, shell goods, canes, etc. The south window was covered with white silk crepon and was backed with white silk curtains. In this window Mr. Brown displayed cut glass, Royal Worcester, Delft and hand painted china. Both windows were backed with lace curtains extending two-thirds of the distance from the floor to the ceiling. As may be inferred from the pictures the effect was very pretty.

The whole display was pronounced by several traveling men as the daintiest and prettiest in the State. As an arrangement of popular lines, this window dressing of Mr. Brown may serve as a striking lesson.

That Chain Puzzle Solved.

ANSWERS to the following puzzle still flow into THE CIRCULAR office:

The following chain puzzle is purely a matter of every day business. A customer brought seven pieces of chain with five links in each and asked a jeweler the cost



of having them made into an endless necklace of 35 links. He said he would charge four cents for cutting a link open and seven cents for soldering it again. How much should the jeweler charge?

PROVIDENCE, R. I., Jan. 17, 1896.

Editor of THE JEWELERS' CIRCULAR:

We submit the following answer to chain puzzle: Cut the first five links and attach the remaining six strings, making five cuttings at 4 cents, and five solderings at 7 cents, or a total of 55 cents. (Send us all you can at this rate).

E. L. SPENCER.

We think that we have kept our readers in suspense long enough as to the solution of the puzzle, and therefore will say that any jeweler who is looking out for the interests of his customers would open the five links in one of the pieces, which would serve to connect them into one long piece. Then open one of the end links and it will be found that six mends at eleven cents each, 66 cents, have completed the job.

The following persons furnished the correct solution: C. M. Summers, Elgin, Ill.; Eugene Bisbee, Jr., with R. H. Rolph, Rahway, N. J.; Robert C. Just, Vicksburg, Miss.; Otto L. Ruecker, Newport, R. I.;

In addition to the answers already published the following have been received:

BELLVILLE, Tex., Jan. 8, 1896.

Editor of THE JEWELERS' CIRCULAR:

Answer to chain puzzle: The jeweler should have charged at least again as much as he did.

Very respectfully,

JULIAN DODT.

GOLDFIELD, Ia., Jan. 7, 1896.

Editor of THE JEWELERS' CIRCULAR:

It is my opinion that 77 cents is the proper solution to your chain problem.

Yours truly,

W. D. NOYELLES,

C. F. W. Marquardt, Norfolk, Neb.; Chas. I. Freeman, Derby, Conn.; H. T. Bramer Attica, N. Y.

Among recent advertising pamphlets issued by jewelers, one of the most attractive is the booklet presented by Maier & Berkele, retail jewelers, Atlanta, Ga. It has illustrated on its cover the official souvenir spoon of the Cotton States and International Exposition. The pamphlet contains, in addition to a history of the official spoon, a list and description of the famous diamonds of the world, information on precious stones, points as to card etiquette, the birthday gem poem and other features.

A Striking Curling Trophy.

THE accompanying cut represents an elegant trophy statuette or cup, which the Pairpoint Mfg. Co., New Bedford, Mass., have just completed for the Duluth Jobbers' Union, Duluth, Minn. It



CURLING TROPHY.

MADE BY PAIRPOINT MFG. CO.

is intended as a presentation piece to the Northwestern Curling Association.

Curling is a heritage from the northern European countries, and is in great popularity in the northwest, where Scotch, Norwegian and Swedish blood is liberally represented among the leading citizens. Curling is an ice game, played on a court or rink, at one end of which is a small goal or "tee," as it is called. The quoits are flat

stones weighing about 30 or 40 pounds. Each is fitted on top with a peculiar shaped handle. The object of the game is to "curl" as many quoits into or near the "tee" as possible.

The cup is about 30 inches high and is valued at about \$100. The figure and base are of noticeably graceful proportions, and are finished in bronze. The quoit is of silver, with ebony handle; the middle band appropriately engraved, is of satin finish with the rest of the surface burnished bright. The order for the trophy was placed through Frank Day, a Duluth jeweler.

Connecticut.

The Morgan Silver Plate Co., of Winsted, at their annual meeting re-elected all of their old officers.

Simpson, Hall, Miller & Co.'s factory, Wallingford, started up Jan. 13th on an eight hour schedule.

A meeting of silver plated ware manufacturers was held at the Winthrop, Meriden, Tuesday afternoon, Jan. 14, to discuss matters regarding the trade.

The factories of the Meriden Britannia Co., Meriden Silver Plate Co., Wilcox Silver Plate Co., and C. Rogers & Bros., all of Meriden, are running again, the holiday shut-down being over.

The Seth Thomas Clock Co., Thomaston, have posted notices in their shops for eight hours a day, five days a week, and in the watch shop eight hours a day, six days a week until further notice.

Geo. H. Ford has been re-elected a di-

rector of the Merchants' National Bank, New Haven, and president S. A. Galpin, of the New Haven Clock Co., has been re-elected a director of the New Haven First National Bank.

Geo. M. Curtis and Henry J. Lewis are among the board of directors of the Chapman Mfg. Co., Meriden, elected Jan. 14th. Geo. Rockwell was elected president of the company and he and Mr. Curtis were chosen auditors.

The following case is assigned for argument before the Connecticut Supreme Court of Errors, January term, which opens in New Haven next Tuesday: Rogers Silver Plate Co. vs. Edwin M. Jennings et al., appeal by defendants.

The Holmes & Edwards Silver Co., Bridgeport, and the Bridgeport Silver Plate Co. both enlarged their factories during the past year, the same being the subject of complimentary notice in the annual report of Bridgeport's Board of Trade.

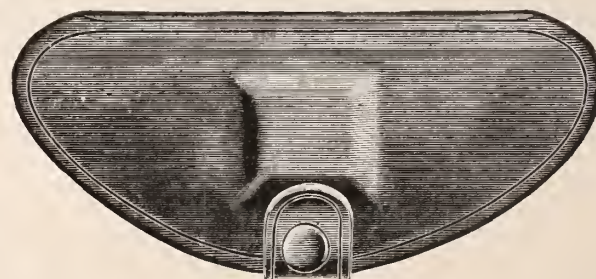
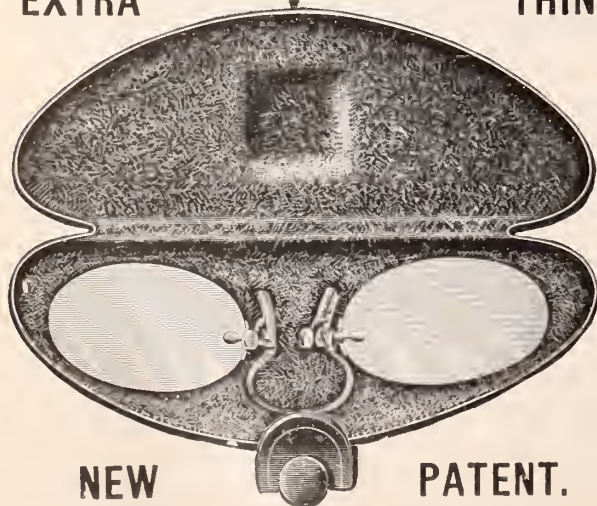
The suit of the Rogers & Hamilton Co., Waterbury, against the Williams Brothers Mfg. Co., Glastonbury, has been withdrawn. It was brought for the alleged infringement of certain patents for designs for handles for spoons, forks, etc., claimed to be owned by the Waterbury concern.

S. Goodman & Co., New Haven, have brought suit against the City of New Haven to recover \$135 for damages done their goods by the blowing down of a swinging sign which smashed one of the firm's large show windows. The sign projected over the sidewalk, which, it is claimed, the city by-laws prohibit. The mayor has ordered an investigation.

THE SPENCER OPTICAL INSTITUTE
THE RECOGNIZED OPTICAL SCHOOL FOR BUSINESSMEN
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EXTRA

THIN.



KOENEN'S NEW SHELL CASE

FOR OFFSET EYEGLASSES.

THE LATEST AND BEST.

It is THIN and STRONG. In quality and finish it has no equal. Manufactured and patented by

A. KOENEN & BRO.,

81 NASSAU ST., N. Y.

Sold by Jobbing Trade.

OPTICAL DEPARTMENT.

Ocular Refraction.

AS RELATES TO THE CORRECTION OF VISUAL DEFECTS

BY R. H. KNOWLES, M. D.

NOTE—The purpose of this series of articles is to give to the student without his having had any previous technical education, a clear and practical course of instruction in optics with its application to the fitting of glasses. The Correspondence Column is open to all readers of THE JEWELERS' CIRCULAR. All questions asked will be fully answered.

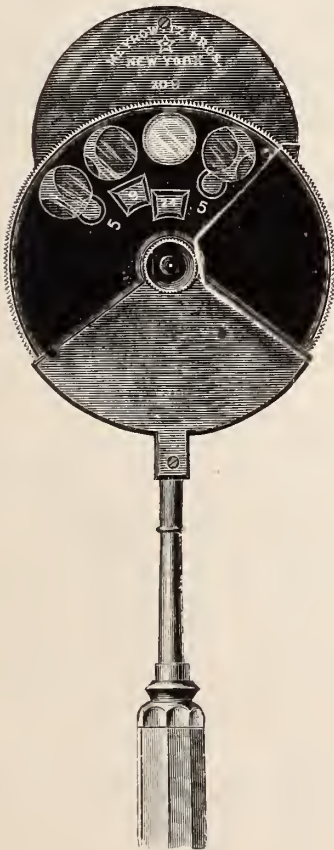
XXIV.

(Commenced Feb. 27, 1895.)

CHAPTER VI.

OPHTHALMOSCOPY.

HAVING considered the eye relative to vision and having a clear idea fixed in our mind as to the normal standard we have thus far subjectively, at least, been enabled to determine any departure from the normal condition. It will be our purpose in the following chapter to consider these same principles from the objective standpoint, and thus we come to study the eye by means of the several instruments employed in the examination of the eye, the first of which is the Ophthalmoscope.



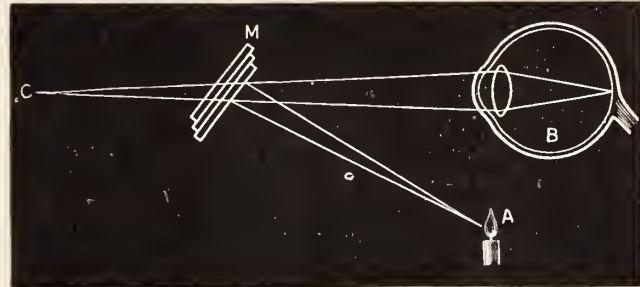
LORING OPHTHALMOSCOPE.

THE OPHTHALMOSCOPE.

This instrument was invented by Professor Helmholtz in 1851, and consisted at

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that time of three plates of plano-lenses placed in such a manner that each plate lapped over the other so that rays of light could be reflected into the eyes. Landolf improved upon this principle by making an aperture through the center of a mirror and



THE HELMHOLTZ OPHTHALMOSCOPE, 1851.

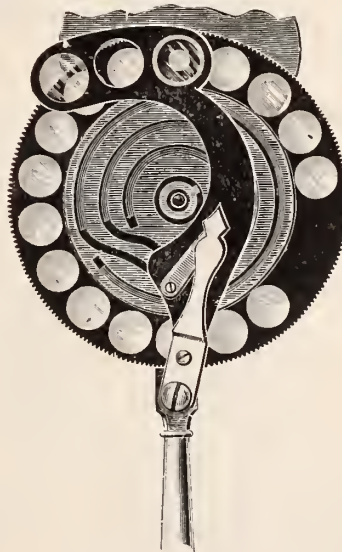
thus by adding convex or concave lenses he could readily diagnose a disease or measure the errors of refraction by means of this instrument.

At the present time there are several instruments before the medical world and a word touching the various kinds may be of interest to those who may desire to enter upon the subject. The three leading instruments in favor at the present time are:

- Improved Ophthalmoscopes.
 1. Loring,
 2. Roth,
 3. Morton.

The Loring Improved Ophthalmoscope consists of a disc of one inch and one half in diameter which carries seven convex and eight concave spheres in addition to which the quadrant with one half diopter and 16

Patented Oct. 31, 1893.



ROTH OPHTHALMOSCOPE.

diopters convex and the same number concave so that by combining the two we can obtain convex spheres to 23 diopters and concave spheres to 24.

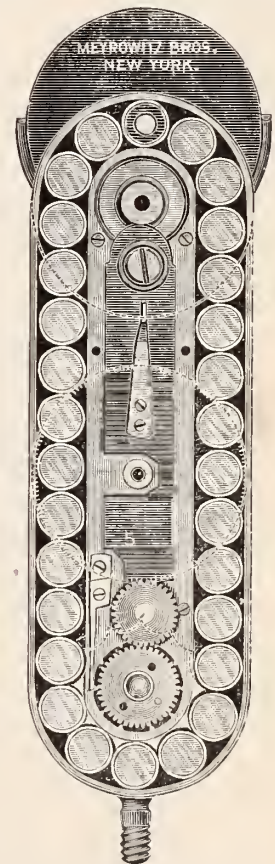
There are Loring Improved Ophthalmoscopes having only two rows of figures and

this instrument should not be mistaken for the kind containing the three rows. The three rows are of assistance in adding so that the correct number may be seen, while in the instrument containing the two rows this advantage cannot be obtained.

The Roth Improved Ophthalmoscope is practically the Loring Improved Ophthalmoscope with an automatic quadrant which enables the operator to introduce each successive lens from one half diopter to twenty-three diopters convex spheres and

one-half diopter to twenty-four diopters concave without the necessity of removing the instrument in order to introduce the quadrant.

The Morton Improved Ophthalmoscope is an entirely different instrument as the lenses are arranged in a groove so that by



MORTON OPHTHALMOSCOPE.

propelling them by a driving wheel each lens is brought before the aperture. This instrument is the most expensive one of the three, although the advantages obtained by it are practically the same.

GENEVA OPTICAL CO.

67 and 69 Washington St.,
CHICAGO, ILL.

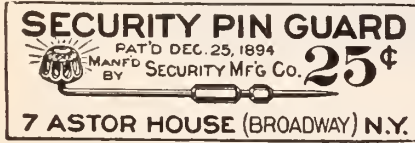


Geneva Grip Eyeglasses.

The construction is such as can be seen from the accompanying illustrations, that they can be adjusted to perfectly conform to the anatomy of any nose, no matter what the shape.

SEND FOR SAMPLES AND PRICE LIST.

PREScription Made with Promptness
WORK and Accuracy.



85c. doz. Net Cash. Discount to Jobbers

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

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Send to *E. Kirstein & Sons Co.*

Rx To the trade;
Send all your
prescription work to the
above firm for low prices,
prompt and satisfactory work

I Was Satisfied, M.D.

Optical Department.

(Continued from page 37.)

Other things being equal the writer prefers the Roth improved Ophthalmoscope as it contains all the practical advantages of the other two and a few features peculiar to itself in the way of the automatic quadrant which makes it a very desirable Ophthalmoscope.

For the benefit of examining the eye either in Emmetropia or in Ametropia we will describe the two methods necessary for such an examination.

- Methods for Ophthalmoscopic examination. { 1. Indirect
2. Direct.

(To be continued.)

Koenen's Case for Offset Eyeglasses.

THE many improved forms of offset guards for eyeglasses, particularly of the frameless kind, have made the pince-nez so convenient and comfortable, that the constantly increasing demand for this article is not surprising. But these offset guards render the glasses somewhat inconvenient to carry in the pocket and therefore many attempts have been made to devise a suitable case for them. It would seem as though the new case now being made by A. Koenen & Bro., 81 Nassau St., New York, and patented by them Oct. 8, 1895, had reached the point of perfection. This firm have made a study of fine work in this line for many years.

The Koenen case, as seen in the firm's advertisement, is made of thin sheet steel, very light, and extremely stiff and strong, giving perfect protection to the frailest glasses. The shape of the case follows closely the outline of a pair of frameless glasses. It is made of two pieces hinged along the straight edge and when closed is fastened by a small clasp button on an overlapping strap. The edges of the two parts are slightly raised so that when folded they form a very thin box. The notable feature of this case is the provision made for the offset guards, which consists of a square depression stamped out from the interior of one of the sides. This accommodates the highest guards and at the same time leaves the rest of the case as thin as possible. When closed the clasp is flush with the top of the exteriorly projecting offset compartment, thus making the whole as compact a case as could be devised.

The lining of the case is of plush and the outside covering of leather. The leather and lining are each cut in one piece and they extend over both parts of the case, thus forming a pliable, strong hinge. It will be seen that this case is the acme of simplicity and is extremely strong, durable and compact.

Wisdom

Is shown by every dealer who includes in his stock a line of

The *Sagersfontein*, BLUE WHITE
REG'D. IMITATION
DIAMOND

Mounted in Rings, Drops, Studs and Scarf Pins,
BY

E. L. SPENCER & CO., PROVIDENCE, R. I.

DID YOU GET ONE?



IF NOT, BY SENDING YOUR BUSINESS CARD YOU WILL RECEIVE
A SAMPLE LAPEL BUTTON BY RETURN MAIL.

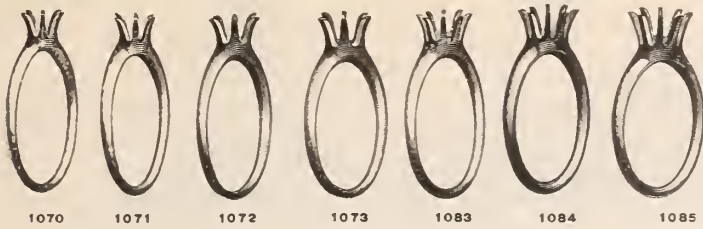
SPIER & FORSHEIM,

MAKERS OF

Silver, Leather and Diamond Novelties,

31 MAIDEN LANE, NEW YORK





We are sending the Retail Trade some cuts of our new "TIFFANY" DIAMOND MOUNTINGS that they will do well to notice.

M. B. BRYANT & CO.,

10 MAIDEN LANE, NEW YORK.

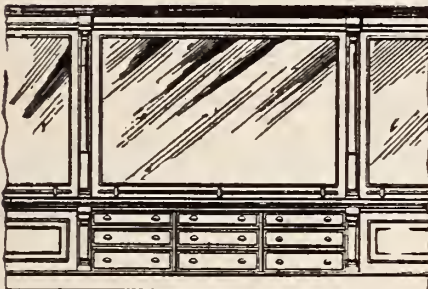
We think our line of Fancy Stone Rings the Best in the Market.

MELISHEK & PETTER.

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MANUFACTURERS OF

WALL AND COUNTER CASES,
FOR JEWELRY, SILVER-
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WE make to order only, and guarantee our work to be Dust Proof and First-Class in all its details, and to have all the Latest Improvements as regards Shelf Arrangements, Electric Lights, Etc. We will cheerfully furnish Estimates and Sketches for any store free of charge.

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AND
6 DIPLOMAS.



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JUST RECEIVED FOR THE HOLIDAYS AN EXTENSIVE LINE OF FINE

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NOVELTIES, ETC.

Latest Designs.

AGENTS FOR

ROCKFORD WATCH CO.

Lowest Prices.

...1896...

Our Announcement to the Trade.

Owing to the unusual demand made for goods on all European manufacturers from all parts of the country during the past season, and on account of the willingness of the Trade to accept goods later than heretofore, the manufacturers were unable to devote their attention to novelties until very late last year, and in consequence our import samples for 1896 will not be entirely complete before the latter part of January.

We, therefore, advise our friends in the trade, who usually favor us with an early visit, to defer same until about the latter part of January. Some of our buyers are still amongst the manufacturers and report that they will bring with them some of the choicest and latest novelties. To judge by the samples unpacked up to date, we can assure you that our **1896 collection will be of interest to all in style as well as price.**

China and Glass.

These lines will be especially attractive and new models, new designs and new colorings will meet you everywhere. It has been our aim to get up popular goods at popular prices. **White China, German and French as well as Carlsbad Dinner and Tea ware** have been our specialties for years past. The **1896 shapes** are **exquisite in designs and decorations** and cannot fail to command attention.

Cut Glass Department.

In American rich cut glass the control of some beautiful designs has been secured by us, and in **IMPORTED Cut Glass** contracts with the leading cutters have been made, so as to assure you of prompt delivery and best of quality. **Our motto for cut glass is a Deep Cut in Design as well as in Price.**

Art Department.

It is our established rule to display here only the latest novelties, so every year, on and after June 1, we sell out our entire sample collection of Bric-à-Brac, Marbles, Clocks, etc., and then devote our earnest attention to the creating of new goods. Nearly all of the lines shown in this department are specially modelled and designed for us and cannot be obtained elsewhere. **Italian Marbles, Carrara Busts and Figures and Pedestals** are also an important feature in this most interesting department.

Dresden and Fayence Lamps with Glass Globes to match

Will be found in great variety, all arranged to fit the popular American central draft burners. **China and Fayence Clocks** with best of French and American movements, and many original designs, will at once attract attention. The demand for our popular small Boudoir Clocks with twenty-four hour movements has been beyond our expectations. The 1896 assortment is so extensive that we know we will please everybody.

Japanese Department.

Extensive preparations have been made by our representatives in Yokohama and Kobe, and you will notice the result of our close study in all its branches, such as **China, Earthenware, Laquerware, Metal Goods, Baskets, Toys, etc.**

The collection of Japanese import samples for 1896 is now almost complete, consisting of all the latest novelties. We have greatly increased our facilities in this department and feel sure our new selections and prices will please you.

Cutlery Department.

We have secured the accounts of some of the leading **Solingen** and **Sheffield** manufacturers, and will have for 1896 an excellent assortment of **Pocket Cutlery, Scissors and Razors**, and also a limited stock of these goods, in order to be able to fill orders for immediate delivery.

Stationery and Fancy Goods.

Our beautiful collection of **Imitation Leather effects** in Writing Maps, Pads, etc., ornamented in rococo medallions will surely be in great demand.

In conclusion, we wish to say that we carry the largest and best selected assortment of all the above mentioned lines that can be found. Being cash buyers and the largest purchasers in our lines, we are enabled to offer you advantages unobtainable elsewhere.

Yours very truly,





Venetian Mosaics.

ATTENTION is called by a writer in Venice to the revival in that city of the mosaic art, chiefly for internal and external artistic decoration of public and private dwellings. It is well known that a mosaic is a work, formed by the use of "tesserae," or small cubes of enamel, marble or other material, and of gold or silver leaf between two films of the purest glass of various colors, which are skilfully fixed on cement, so as to produce the effect of a picture. The composition of human figures in different attitudes, animals, draperies or other objects requiring a skilful delineation, are entrusted to the best workmen. The family of the Zuccati worked in the sixteenth and the beginning of the seventeenth century from cartoons by Titian, Tintoretto, and other famous painters in that epoch. The best specimens of the mosaics produced by them can be seen in the Cathedral of St. Mark and on the vault of the sacristy.

Working in mosaic is now carried on in Venice on a large scale and with great success. The splendid mosaics which are made there continue to be in great demand in the artistic markets of the world, for the skilful manner in which the tesserae are arranged, for their extreme beauty and delicacy of colour, the rich harmony of effect, and from their being nearly indestructible. The manner in which mosaics are now made for decorative purposes is quite different from the elaborate system used by the ancients, which consisted in fixing the tesserae, one by one, on the cement previously applied on the wall. The modern method of the Venetian school consists in executing the mosaic in the workshop, by having the tesserae fixed with common paste on the section of the cartoon assigned to each workman. When all the parts of the mosaic are complete, they are put together on the floor, or on a special wooden frame. The mosaic, which is then a perfect representation of the original cartoon, is again divided into sections on the reverse side, marked with a progressive number, and carefully packed to be sent off to the place for which it is intended. The

surface of the wall where the mosaic is to be fixed is then covered with cement, into which the sections of the mosaics are uniformly pressed, according to their numbers and the key plan supplied to the fixers. When the cement has hardened, the paper on which the tesserae have been pasted is gently taken off, and the faithful copy of the original cartoon is again exhibited on the right side.

The writer says that he has previously called attention to two magnificent mosaics executed in Venice by artists in the employ of the Venice and Murano Co., representing the landing of Columbus in America and his return to Spain, and an immense portrait of the great discoverer presented by Venice to Genoa. These most important works have been executed and fixed by the same company for the American church in Rome, for the Royal Opera House in Munich, and for the Cathedral of Bremen. The two arches of the American Church in the lowest recess of the apsis were covered with two splendid mosaics made from the cartoons of Sir Edward Burne-Jones, representing the "Tree of Life" and the "Annunciation of the Virgin." These two panels, measuring some 300 square feet each, besides other ornamentations introduced between the arches and in the pendentives and lower parts of the semi-dome, form the completion of the mosaic that covers the curve of the apsis, and for which the famous artist above mentioned designed, four years ago, the majestic figure of the enthroned Saviour surrounded in his glory by a halo of cherubs and angels, and having at his sides five archangels holding their emblems and coming out of the five gates of the Holy City, the sixth gate remaining empty to record the fallen angel.

The mosaics for the Royal Opera House at Munich were ordered to substitute, on the two great tympanums of the facade, the famous frescoes by Schwanthaler, that were perishing through the effects of the atmosphere, and were executed from the cartoons of an eminent painter, who, in reproducing the original frescoes, introduced in his sketch some important modifications. They are in modern pictorial style, and represent the mythological figures of Parnassus.

The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES ETC.

EXTENSIVE LINE OF MARBLES.

DISPLAYED on the third floor of Geo. Borgfeldt & Co.'s building, 18, 20 and 22 Washington Place, New York, will be found the most extensive assortment of marble busts and statuary that this firm have ever carried. Their former art rooms on this floor have been done away with, in order that the entire space heretofore devoted to them should be given over to the lines of marbles. The arrangement of these marbles, the draping of the curtains behind and around them and the disposition of the light bring out strongly the beauty of these pieces. All the goods are new and number subjects of all sizes in both Cararra and Castellina marble. The great majority are busts, though there are many fine figures, such as the large female statue Odalisca, while also several groups are here to be found.

NEW GOODS IN TEPLITZ.

BUSTS, groups and figures are among the pieces new in Teplitz pottery shown by Bano & Dotter, 26-32 Barclay St., New York. The stock contains also a great variety of small figures for cabinet ornaments and petite figures of children forming match boxes, ink wells, bonbon boxes and articles of like character. The attractive finish of Teplitz seems to be emphasized in these figures, which appear to combine the beauties of bisque and terra cotta.

FINE STOCK OF FANS.

DAINTY French styles form the most interesting lines of the new stock of fine fans opened by A. A. Vantine & Co., in their wholesale stores, 18-22 E. 18th St., New York. Silk and cloth fans with decorated bone staves are in a large variety of styles, colors and decorations new to Oriental articles of this kind. The Empire treatment of Japanese figures is one of the most interesting of these innovations, while another is seen in the fans which are artistically decorated with lily-of-the-valley

The Connoisseur.

(Continued from page 41.)

and other floral designs, the decoration being continued down the fan sticks. Still another line, which is expected to prove very popular is made in imitation of antique parchment with antique ornamentation. The range in sizes, prices and styles of this line is very extensive.

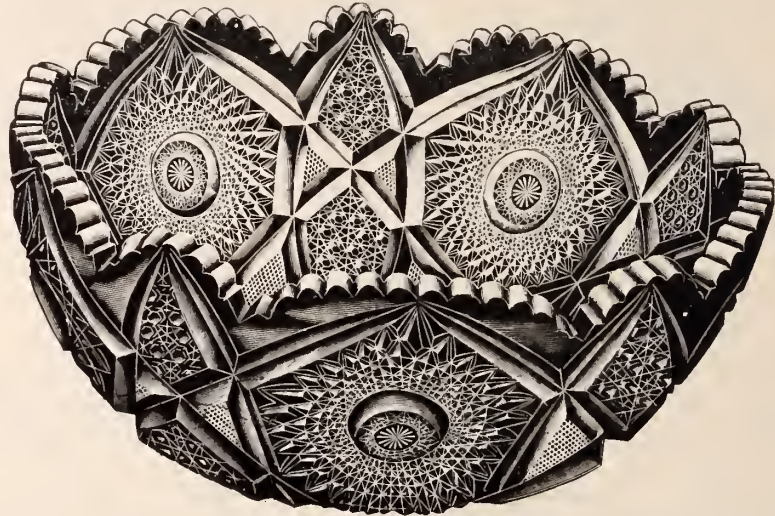
EXTRA SIZE FLOWER VASES AND JUGS. **S**OME extra size cut glass flower vases and jugs are shown in the warerooms of the T. B. Clark Co., 860 Broadway, New York. The flower vases in the "Adonis" and new "Palmetto" cuttings are 18 inches high, being thus three inches higher than the usual large size. The jugs are of the champagne variety and are also in the "Palmetto" as well as other popular cuttings.

IMPORT SAMPLES OF REDON CHINA. **T**HE import samples of the new china of M. Redon, Limoges, France, have been received by the New York agent, H. Seedorf, 43 Murray St., and will be opened next week at the latter's warerooms. New shapes and decorations as well as several radical innovations will appear in this line.

CONSTELLATION CUTTING. **"C**ONSTELLATION" is the name of a very brilliant cutting produced by the Standard Cut Glass Co., 545 W. 22d St., New York. It

may be seen in the large bowl here illustrated. The name is very appropriate, inasmuch as the pattern contains a great number of richly cut stars. The bowls, for

tions of celebrated paintings are also among the lines which here attract the visitor's attention.



THE "CONSTELLATION" CUTTING.

which the "Constellation" is particularly adapted, range in size from 7 to 15 inches.

LATEST INVOICES OF BOHEMIAN GLASS. **P**RETTY sets of dozen glasses, nicely cased and decorated à la Watteau with enameled figure panels, are to be found among the many lines of decorated Bohemian glassware displayed by Oscar Moser, 26 Union Square, New York. An assortment of jugs in polygonal shapes bearing enameled reproduc-

KOSCHERAK BROS. **K**OSCHERAK BROS., importers of fine china, Bohemian glassware, bisque and fancy goods, 43 Murray St., New York, dissolved recently by the withdrawal of Ignatz Koscherak. The business is continued as before by Emanuel Koscherak, under the old firm name.

THE RAMBLER.

Among things coveted are card cases in carved ivory, mother-of-pearl and tortoise shell.

RICH AMERICAN CUT GLASS

QUALITY DESIGN WORKMANSHIP FINISH

UNEQUALLED.

Made by the

STANDARD CUT GLASS CO.,

545-549 W. 22d St., New York.

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New York Agents for the Derby Silver Co.,
FINE QUADRUPLE PLATED WARE,
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206 Kearney St., San Francisco, Cal
HASKELL & MUEGGE, Agents.



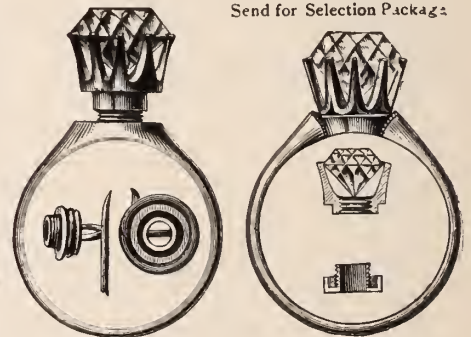
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OF COPENHAGEN.
The reputation these watches have maintained for Fifty Years has never been equalled, being made on strictly scientific principles and no expense spared to give the Best results in mechanism and timekeeping qualities.
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A Long Screw and a Round Bezel.

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SILVERSMITHS,
MAKERS OF STERLING SILVERWARE,
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THE GREATEST ABRASIVE YET DISCOVERED.

Four times the Labor and Expense-saving qualities of Emery, Corundum or other abrasives. Adapted for Lapidary Work, Grinding, Polishing and every operation where a perfect abrasive is necessary. A box of the Crude Carborundum Crystal as taken from the electric furnace, will be sent free to any Jeweler on application.

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Price List of Carborundum Wheels.

ACHESON'S PATENT, February 28th, 1893; February 26th, 1895.

Diam. IN.	THICKNESS IN INCHES.																MAX. REV.
	1/8	3/16	1/4	5/16	3/4	1	1 1/4	1 1/2	1 3/4	2	2 1/4	2 1/2	2 3/4	3	3 1/2	4	
1	\$.15	\$.15	\$.20	\$.20	\$.20	\$.25	\$.30	\$.30	\$.35	\$.40	\$.40	\$.45	\$.50	\$.50	\$.60	\$.70	18000
1 1/8	.20	.25	.25	.25	.30	.30	.35	.40	.40	.45	.50	.55	.60	.60	.70	.75	14000
2	.20	.30	.30	.30	.35	.40	.45	.50	.55	.60	.60	.65	.70	.75	.85	.90	11000
2 1/8	.25	.35	.40	.45	.50	.55	.65	.70	.80	.90	1.00	1.10	1.20	1.25	1.40	1.50	8800
3	.30	.45	.55	.60	.65	.75	.85	1.00	1.15	1.25	1.40	1.50	1.60	1.75	2.00	2.20	7400
3 1/8	.40	.50	.65	.70	.80	1.00	1.15	1.30	1.45	1.65	1.80	1.95	2.10	2.20	2.55	2.90	6300
4	.50	.60	.75	.85	1.00	1.20	1.40	1.60	1.80	2.00	2.20	2.40	2.60	2.80	3.20	3.60	5500
5	.70	.85	.95	1.15	1.25	1.60	1.95	2.30	2.60	3.00	3.30	3.65	3.95	4.25	4.90	5.55	4400
6	.95	1.10	1.30	1.55	1.75	2.20	2.70	3.15	3.60	4.10	4.55	5.00	5.45	5.90	6.80	7.70	3700
7	1.25	1.45	1.65	1.95	2.30	2.95	3.50	4.15	4.80	5.40	6.00	6.60	7.20	7.80	9.00	10.25	3160
8	1.50	1.70	2.00	2.40	2.80	3.60	4.40	5.20	6.00	6.75	7.55	8.30	9.10	9.90	11.45	13.00	2770
9	1.80	2.10	2.40	2.90	3.35	4.30	5.30	6.25	7.25	8.20	9.15	10.10	11.10	12.05	14.00	15.90	2460
10	2.15	2.50	2.85	3.45	4.00	5.15	6.30	7.45	8.60	9.75	10.90	12.00	13.20	14.35	16.60	18.90	2210
12	2.65	3.10	3.70	4.50	5.25	6.80	8.40	9.95	11.50	13.05	14.60	16.20	17.75	19.30	22.45	25.50	1850
14			5.05	6.05	7.00	9.00	11.00	13.00	15.00	16.95	18.95	20.95	22.95	24.90	28.90	32.80	1680
16					9.10	11.70	14.30	16.85	19.95	22.00	24.55	27.15	29.70	32.30	37.40	42.50	1380
18					11.25	14.45	17.70	21.00	24.25	27.50	30.75	34.00	37.25	40.50	47.00	53.50	1230
20						17.50	21.55	25.55	29.60	33.70	37.80	41.90	45.95	50.00	58.00	66.00	1100

CUT THIS OUT.

The wheels are made with a vitrified bond and pressed under hydraulic pressure. Those over three inches in diameter are turned up after firing. The same numbers are used to designate the degrees of fineness, as are used with Emery, and the wheels are made in seven degrees of hardness, marked SSS, SS, S, M, H, HH, HHH, from extremely soft to extremely hard. In ordering, state diameter, thickness, hole, number and hardness.

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189 Broadway, New York.

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VOL. XXXI.

NEW YORK, WEDNESDAY, JAN. 29, 1896.

No. 26.



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DAVID KELLER.
TREASURER.



AUGUST OPPENHEIMER.
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is due to the fact that they excel all others in accuracy, mechanical excellence, and beautiful finish. They are especially adapted to Railroad service, and are in general use on all the principal Railroads of the country. They are sold to **Legitimate Retail Jewelers** only. No **Catalogues** or **Printed Price Lists** are issued. No movements are **Named**. Prices are **Guaranteed**. Full **Rebates** will be made on all movements that are reduced in price or discontinued.

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ROY

TRADE MARK REGISTERED.

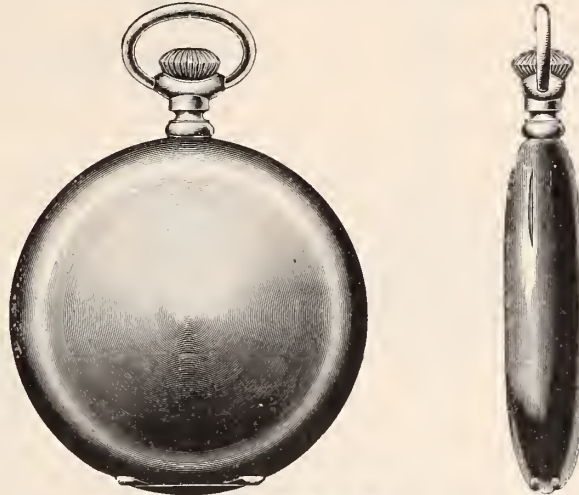
MODEL 1896.

ROY

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THE NEW 12 SIZE.

ORDERS now received for delivery as soon as the movements are on the market.



ATTENTION is called to the extreme thinness of this case. Produced to fill demand for cases to fit the new model movement.

THE SOLID ROY GOLD CASES

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ARE STAMPED WITH THIS TRADE MARK, AND ARE GUARANTEED BY THE

21 Maiden Lane, NEW YORK

ROY WATCH CASE CO.,

149 State Street, CHICAGO.

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THE GREATEST ABRASIVE YET DISCOVERED.

Four times the Labor and Expense-saving qualities of Emery, Corundum or other abrasives. Adapted for Lapidary Work, Grinding, Polishing and every operation where a perfect abrasive is necessary. A box of the Crude Carborundum Crystal as taken from the electric furnace, will be sent free to any Jeweler on application.

Hones, Slabs, Files.

Price List of Carborundum Wheels.

ACHESON'S PATENT, February 28th, 1893; February 26th, 1895.

DIAM. IN.	THICKNESS IN INCHES.																MAX. REV.	
	1/4	3/8	1/2	5/8	3/4	1	1 1/4	1 1/2	1 3/4	2	2 1/4	2 1/2	2 3/4	3	3 1/2	4		
1	\$.15	\$.15	\$.20	\$.20	\$.20	\$.25	\$.30	\$.30	\$.35	\$.40	\$.40	\$.45	\$.50	\$.50	\$.60	\$.70	\$.70	18000
1 1/4	.20	.25	.25	.25	.30	.30	.35	.40	.40	.45	.50	.55	.55	.60	.70	.75	.75	14000
2	.20	.30	.30	.30	.35	.40	.45	.50	.55	.60	.60	.65	.70	.75	.85	.90	.90	11000
2 1/4	.25	.35	.40	.45	.50	.55	.65	.70	.80	.90	1.00	1.10	1.20	1.25	1.40	1.50	8800	
3	.30	.45	.55	.60	.65	.75	.85	1.00	1.15	1.25	1.40	1.50	1.60	1.75	2.00	2.20	7400	
3 1/4	.40	.50	.65	.70	.80	1.00	1.15	1.30	1.45	1.65	1.80	1.95	2.10	2.20	2.55	2.90	6300	
4	.50	.60	.75	.85	1.00	1.20	1.40	1.60	1.80	2.00	2.20	2.40	2.60	2.80	3.20	3.60	5500	
5	.70	.85	.95	1.15	1.25	1.60	1.95	2.30	2.60	3.00	3.30	3.65	3.95	4.25	4.90	5.55	4400	
6	.95	1.10	1.30	1.55	1.75	2.20	2.70	3.15	3.60	4.10	4.55	5.00	5.45	5.90	6.80	7.70	3700	
7	1.25	1.45	1.65	1.95	2.30	2.95	3.56	4.15	4.80	5.40	6.00	6.60	7.20	7.80	9.00	10.25	3160	
8	1.50	1.70	2.00	2.40	2.80	3.60	4.40	5.20	6.00	6.75	7.55	8.30	9.10	9.90	11.45	13.00	2770	
9	1.80	2.10	2.40	2.90	3.35	4.30	5.30	6.25	7.25	8.20	9.15	10.10	11.10	12.05	14.00	15.90	2460	
10	2.15	2.50	2.85	3.45	4.00	5.15	6.30	7.45	8.60	9.75	10.90	12.00	13.20	14.35	16.60	18.90	2210	
12	2.65	3.10	3.70	4.50	5.25	6.80	8.40	9.95	11.50	13.05	14.60	16.20	17.75	19.30	22.45	25.50	1850	
14			5.05	6.05	7.00	9.00	11.00	13.00	15.00	16.95	18.95	20.95	22.95	24.90	28.90	32.80	1580	
16					9.10	11.70	14.30	16.85	19.95	22.00	24.55	27.15	29.70	32.30	37.40	42.50	1380	
18					11.25	14.45	17.70	21.00	24.25	27.50	30.75	34.00	37.25	40.50	47.00	53.50	1230	
20						17.50	21.55	25.55	29.60	33.70	37.80	41.90	45.95	50.00	58.00	66.00	1100	

The wheels are made with a vitrified bond and pressed under hydraulic pressure. Those over three inches in diameter are turned up after firing. The same numbers are used to designate the degrees of fineness, as are used with Emery, and the wheels are made in seven degrees of hardness, marked SSS, SS, S, M, H, HH, HHH, from extremely soft to extremely hard. In ordering, state diameter, thickness, hole, number and hardness.

CUT THIS OUT.

THE CARBORUNDUM CO.

WORKS: MONONGAHELA, PA., AND NIAGARA FALLS, N. Y.



RIGHT TO THE POINT!

NEVER TOO COLD FOR

NYE'S OILS

Special grades of
Oil made for the
Following uses:

Chronometers, Watches, Clocks, Jewelers' Lathes, Etc.

In Ordering Specify the use for Which the Oil is Intended.

READ THIS

CALGARY, ALBERTA, N. W. T.
January 12, 1896.

MR. WILLIAM F. NYE:

DEAR SIR—I have been in the watch repairing business for the past four years, and have used your oil on every watch I have cleaned, which has been about 3,000 and have never had a customer to say his watch stopped from freezng weather.

I enclose you weather report of this place, so you can see for yourself, 50 degrees below Zero, which is very cold, and it has been still lower. If this will be of any use to you please use it with my name.

A. L. H. BROWN, Watchmaker,
Calgary, Alberta, N. W. Ter., Canada.



The following are the readings of the thermometer for the week ending Feb. 6. 1895.

Tuesday, Jan. 31, 48° below Zero.	Saturday, Feb. 4, 50° below Zero.
Wed'day, Feb. 1, 44° " "	Sunday, " 5, 38° " "
Thursday, " 2, 42° " "	Monday, " 6, 37° " "
Friday, " 3, 46° " "	

Nye's Oils Acknowledged

Superior to all Others.

WM. F. NYE,

MANUFACTURER,
NEW BEDFORD, MASS.



DESIGNER
AND MAKER.



HENRY C. HASKELL,
11 JOHN STREET,
NEW YORK.

NOVELTIES
IN FINE RINGS
FOR HOLIDAY
... TRADE.



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Newark, N. J.

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FRIEDLANDER.
WHOLESALE JEWELERS
30 MAIDEN LANE,
NEW YORK.



SEND FOR THEIR NEW JEWELRY CATALOGUE
~ No 52 ~

Hardly a JEWELER IN THE LAND BUT KNOWS

Something about "PAIRPOINT" SILVERWARE, either by having

successfully handled the goods
"THE BEST SELLING
so others say, and

or seen them widely advertised.
GOODS IN THE MARKET,"
we believe it.



Priscilla Tea Caddy.



Four Oz. Cologne
Priscilla.



No. 515.
Priscilla Sauce Bottle.



Erminie
Bon-Bon.



No. 4807.
Cigar Lighter.



Arlington
Sardine Fork.

**HOW ABOUT CUT GLASS?
IT PAYS WELL IF YOU BUY RIGHT.**

Take our PRIMROSE and PRISCILLA cuttings; If you can sell a good watch in your town at a profit, you can make money on either our \$50, \$75 or \$100 selections.

— FOLLOW THE MATTER UP. WRITE US. —

46 Murray St., New York.
220 Sutter St., San Francisco.

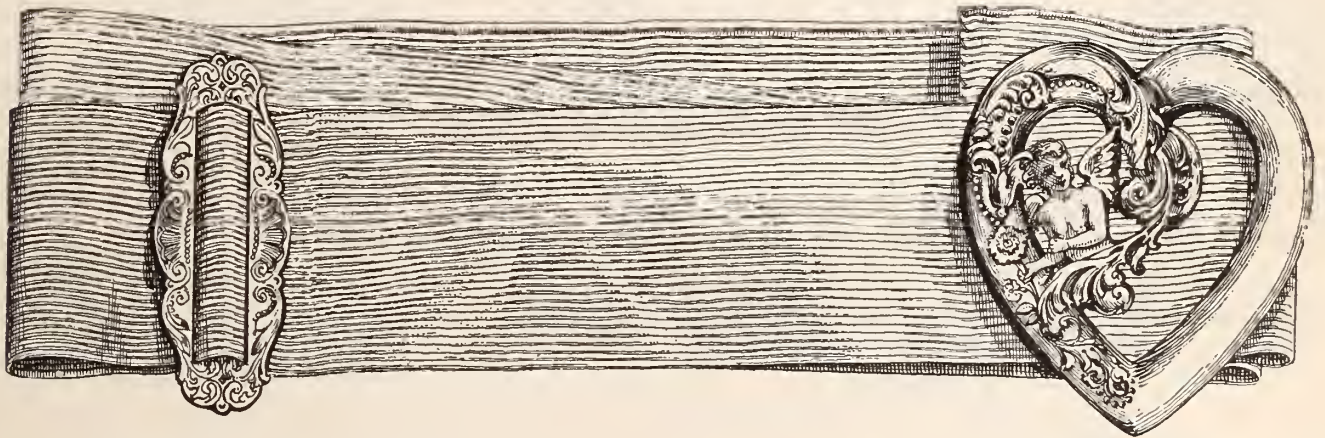
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NEW BEDFORD, MASS.

224 Wabash Ave., Chicago.
Temple Building, Montreal.

ONE INCH BELTS

In Gold and Silver Galloon
Braid and in Silk.

MOUNTED WITH SILVER AND GILT BUCKLES.



J. T. INMAN & CO.,

= = =

ATTLEBORO, MASS.

AIKIN, LAMBERT & CO.,

MANUFACTURERS AND
EXPORTERS OF . . .

Fine Gold Pens, = Holders, = Pencils, = Picks

AND NOVELTIES IN GOLD, SILVER AND PLATE.

Having increased the size of our factory we are prepared to make larger quantities of goods than ever. Every pen carefully tested and fully warranted.

CHICAGO BRANCH: 103 State Street,
S. N. JENKINS, Manager.

GENERAL AGENTS FOR
PAUL E. WIRT FOUNTAIN PENS.

19 Maiden Lane, New York.

DIAMONDS.
Wm. S. Hedges & Co.,
IMPORTERS OF
Diamonds and Precious Stones.
DIAMOND JEWELRY.
170 Broadway, New York.
22 Holborn Viaduct, London.

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IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

182 BROADWAY, COR. JOHN STREET,

NEW YORK.

Venetian Building. **34 & 36 Washington St.**

CHICAGO, ILL.



L. BONET,
ESTABLISHED 1866.
CAMEO
PORTRAITS
Works of Art,
 Precious Stones.
927 BROADWAY
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DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

HENRY FERA,

IMPORTER AND CUTTER OF

DIAMONDS

PRESCOTT BUILDING,

65 Nassau St. cor. John NEW YORK.

FACTORY

60 Fulton St., NEW YORK.

Cutting for the Trade a Specialty,

Purchasers

.. OF ..

RARE GEMS,

PRECIOUS STONES
 AND ALL GOODS FOR
 JEWELRY,

ADDRESS

R. A. KIPLING, Paris,

19 Rue Drouot, France.

Seasonable Jewelry and Silver Fashions.

A LADY'S RAMBLES AMONG THE JEWELERS.

Tortoise shell combs show applied decorations in gold and silver.

*

New shapes are to be seen in lamps, pitchers and champagne jugs of cut glass.

*

The popularity of aigrettes as a decoration of the hair, this season, has suggested the production of ornaments that will serve as a foundation for such light sprays of plumage. Many of these have brilliants attached to invisible wires that mingle with the aigrette.

*

Chatelaine watches, for dress occasions, have the backs paved with brilliants, sapphires or pearls. Less valuable productions are enameled in bright burnished tints, blue being especially favored. In all cases, the pin to which they are attached is invariably set with stones or enameled to match.

*

The gallery tray of highly polished wood and surrounded by a silver lattice rail, will remain in fashion as long as the Colonial craze prevails.

*

A pretty neckchain of fanciful description is composed of pearls set alternately with beads of dull chased gold.

*

The blue and white porcelain sets, for toilet table, writing desk and boudoir, promise to please for a long time to come.

*

Much of the art receives its enrichment in gold finished bronze.

*

Antique shapes, reproduced in glassware, please with their old style decorations.

*

Numbered with the popular tête-à-tête sets are the Minton, Copeland, Cauldon and other richly decorated china, from seven to fourteen pieces.

*

Necklaces composed of several rows of small pearls, kept in their places by three or five diamond slides, are, if anything, more in vogue than ever.

*

An inexpensive line of porcelain clocks is winning deserved patronage with artistic decorations in blue and yellow colorings.

*

The modern chatelaine pin measures several inches in length and from it hang seven chains of various lengths to which the chatelaine belongings are attached.

ELSIE BEE.

Dr. Hiram Collins, of Amesbury, Mass., died recently. For half a century Dr. Collins followed the profession of dentist and jeweler and for a long time was the only one in Amesbury.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & Co.,

3 MAIDEN LANE,

NEW YORK.

BRANCH OFFICE :

**206 KEARNY STREET
 SAN FRANCISCO CAL.**

Providence Jewelers as Financiers.

PROVIDENCE, R. I., Jan. 23. —Several of the manufacturing jewelers of the city, in addition to their business requirements find time to devote attention to other matters. Among those just elected to positions of trust in local banking institutions, are: Commercial National Bank, Isaac M. Potter, director; Rhode Island National Bank, Samuel M. Nicholson, director; National Bank of Commerce, Dutee Wilcox, director; Old National Bank, William T. Barton, director; City National Bank, Amos C. Barstow, director; Phoenix National Bank, Charles Briggs, director; The Second National Bank of Providence, John Shepard, Jr., director; The Third National Bank, George E. Luther, director; Merchants' National Bank, Frank Mauran, Frank E. Richmond, directors; The Roger Williams National Bank, Charles H. George, president, John M. Buffinton, Charles Sidney Smith, directors; National Eagle Bank, Beriah Wall, John S. Palmer, Sylvester G. Martin, directors; The Fifth National Bank of Providence, Silvanus M. Lewis, president, Stephen M. Knowles, Jesse B. Sweet, directors; Citizens' Savings Bank, John Austin, president, Edwin Lowe, Charles F. Irons, Arthur E. Austin, Englehart C. Ostby, directors.

Jerry Brown Arrested for Debt but Released on a Technicality.

CENTRALIA, Ill., Jan. 16. — Jerry Brown, one of the firm of Brown Bros., jewelers, who failed recently, was arrested on a warrant sworn out by the M. Eisenstadt Jewelry Co., St. Louis, Mo., with the intention of putting him in jail for debt, and he was taken to Salem Friday morning for that purpose. His attorneys followed the sheriff to the jail door and at the last moment demanded of the sheriff to know whether or not the M. Eisenstadt Jewelry Co. or their attorneys had advanced the necessary money for the prisoner's board while in confinement. The sheriff answered that they had not.

Brown's attorneys then convinced the sheriff that before a man can be imprisoned for debt his creditors must advance the necessary money for his expenses while in custody. The sheriff publicly proclaimed that unless the fees, as required by law, were forthcoming he would release the prisoner. No one being present to answer for the jewelry company, Brown was released and he took the first train out of town.

On the back of their business card, Heller & Benton, Alexandria, Ind., print the list of birthday gems with their attributes and sentiments.

WOOD & HUGHES,
STERLING SILVERWARE MANUFACTURERS
New York Agents for the Derby Silver Co.,
FINE QUADRUPLE PLATED WARE,
No. 16 JOHN STREET, NEW YORK.
206 Kearney St., San Francisco, Cal.
HASKELL & MUEGGE, Agents.

ESTABLISHED 50 YEARS.

RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

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IN THE LATEST DESIGNS

Diamonds Recut in Modern Styles or Repaired on Premises.

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29 Maiden Lane,
NEW YORK.

1 Tulp Straat,
AMSTERDAM.

1 St. Andrews St.,
Holborn Circus,
LONDON E. C.

ESTABLISHED 1841.



CARTER, HASTINGS & HOWE,

MANUFACTURERS OF

GOLD JEWELRY,

15 MAIDEN LANE, NEW YORK.

A. CARTER

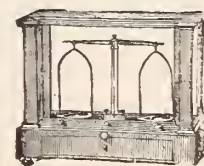
C. E. HASTINGS,
W. T. CARTER

C. R. HOWE,
W. T. COUGH.

FACTORY, NEWARK, N. J.

A. J. COMRIE,
AUCTIONEER,
22 John St., N. Y.
SPECIAL SALESMAN OF WATCHES, DIAMONDS.
BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.
WRITE FOR PARTICULARS.

HERMAN KOHLBUSCH, SR.



Established 1859
Manufacturer of
FINE BALANCES
AND WEIGHTS for
every purpose
where accuracy is
required. 59 Nas-
sau Street, cor.
Maiden La. N. Y.



Repairs (any make)
promptly made.

19TH ANNUAL MEETING OF THE JEWELERS' LEAGUE OF NEW YORK.

Masonic Hall, 23d St. and Sixth Ave., New York, was the scene Tuesday evening, Jan. 21st, of the nineteenth annual meeting of the Jewelers' League of New York. When the meeting was called to order, the usual motion to dispense with the reading of the minutes of the last meeting was carried, and president Henry Hayes read his annual address which was received with applause.

PRESIDENT'S ADDRESS.

Gentlemen, Fellow Members of the League:

We meet on this our nineteenth anniversary with feelings of great pleasure and satisfaction, for we can congratulate ourselves on the gratifying substantial condition of the League. We have a solid basis, increasing in strength each year, by the increased gain in our Reserve Fund. Amid the trying financial stress with which we are surrounded, it is pleasurable and almost surprising how universal is the loyalty of every member. There must be many a sacrifice unknown to us, made to meet the calls for mortuary assessments, judging from the fact that every call has been promptly responded to, most gratifying to the officers as well as to the great comfort of the beneficiaries of our long time friends and associates. Surely I am within bounds of greatest conservatism when I say that our prosperity has been unexampled in the history of all similar beneficial associations. Our roll of membership has decreased but 31, while the full maximum amount of death loss has been received and paid to the heirs of all our deceased members. These facts should not only assure us of our stability, but they should as well be an inducement for each of us to work in procuring additional names to our list of members. It is an oft repeated tale to say that merely one new member procured each year by each of our entire membership would place us on the highest pinnacle of success. This would require but slight effort if we would only determine to do it, and surely it could be done if we would remember that it is or should be a part of our daily business. What portion of your business yields as ample returns as this one effort would procure?

For a few years the League has employed agents with more or less success, but it has been found an expensive method of increasing our membership, and therefore has not been as satisfactory as anticipated. The Executive Committee, with my hearty approval, adopted the plan which has been recently submitted to all our members, to allow any member a sum equal to about 10 assessments. This calls the attention of members to the importance of obtaining other men to join our ranks, and thus enlarging the sphere of our usefulness, for I am fain to think that anyone would be induced solely by the selfish motive of financial gain. The experiment is new, but has procured large and satisfactory results in the nomination and acceptance of men with whom we are pleased to be enlisted. We have an institution which every man of us can most heartily and unhesitatingly commend, whose beneficence has cast many a halo of comfort over and around homes sorrow-stricken, yet not desolate or destitute as they would have been had not the protector of the family prudently foreshadowed the advantage and comfort ensuing from the comparatively small contribution made by him during life. I say small contributions, which indeed they are, compared to the expense attached to life insurance in any other association. Look at the figures giving the cost in the League and then at the cost in any other insurance society, and notice how favorably ours compares with those others. This is easily explained, for we are doing business at absolute cost and even less, owing to the voluntary service given by our officers and all the members of the Executive Committee

No fees are given them, but they give us valuable time without reward, save that of conscientious discharge of duty; duty performed well, discreetly and successfully. I refer annually to this subject, because I fully appreciate our obligations to these gentlemen knowing the patience and care they bestow upon our interests, which can not be so well known and appreciated by our membership at large.

During the past year the charter has been organized reorganizing our association and placing us among the fraternal societies of New York State, but really putting us back to the original plan upon which the League was organized, viz., to pay to beneficiaries such an amount, not exceeding a certain limit, as shall be produced from the assessments made upon each member. Depending upon the number of members it may not be as large as it has been, or is at present, being paid by the League, but it will in every instance be larger than will be paid by the ordinary life insurance company for the same amount of premium. We now have an institution in admirable working order, strong, economical and attractive, well equipped with its provisions of the two sections to meet the needs of every worthy man in the trade. Why shall we not enroll these men? It is proud of its past history, pointing to it as evidence of its promising advantages to all will avail themselves of these advantages.

Permit me to renew my assurance of satisfaction and confidence in our Secretary, in his unwearied attention devoted to our welfare, to which he gives his whole heart and mind and time. Your Executive Committee will doubtless present the doings and results of the past year in more admirable form and detail than can I; therefore I will close with congratulations for our successful past, and a sincere wish for our more successful future.

On motion the reading of the treasurer's report was dispensed with, it being already in the hands of each member. The report is printed on page 10.

The reading of the report of the examining finance committee was also dispensed with, and Geo. W. Van Deventer, chairman of the executive committee, then read the report of that committee.

REPORT OF EXECUTIVE COMMITTEE.

Mr. President and Gentlemen:

To-night your executive committee make to you their nineteenth annual report. The year 1895 has marked our career with some new methods, which have worked most decidedly to our advantage. In January last we commenced making monthly assessments, including in each one of them every member whose decease we had been advised of. The result has been assessments regular in their time of issuance, and never large enough to be a burden to the member. In fact any member can prepare for the cost of his insurance almost to a certainty, if he will but do a little calculating based on the experience of the past. Another great advantage is in the fact that our assessments being made up to date, there can be no accumulation of deaths, rendering a heavy assessment necessary, and reducing to a minimum the danger of encroaching on our reserve fund. The above is well illustrated when we say that the December, 1895, assessment covered all deaths we knew of at that time.

The assessment for January, 1896 (now in process of collection), included all whose decease we had been advised of. To-day we only know of the death of one member. These methods enable us to pay death losses promptly.

Yesterday we paid (\$14,000) fourteen thousand dollars for death losses for the three members whose

deaths were assessed for in December. This leaves only our January assessment open. Our experience in 1895 was healthy, there having been but 26 deaths in our ranks. It must be that we are learning how to live and how to take care of ourselves.

Our reserve fund is now \$153,382.52 after providing for our liabilities, as per treasurer's report which you have before you.

What our insurance is costing us has been made very plain to us all by the detailed information sent out during the year to the members. There is no reason why any one should misunderstand and misrepresent these facts and figures.

The circular sent you recently showing what the deceased members (assessed for in 1895) had paid in for their insurance, and the comparison with three of the large life insurance companies, is worthy of the study of yourselves and your friends.

The letter sent you Dec. 26, soliciting your help in procuring new members is of very great importance, and we urge you, in your own behalf, to make an earnest effort in this direction. New members is the one only point that needs your attention at the present time. An increase of a few hundred members will give us an impetus that will place us far ahead in the line of the beneficent work we are seeking to do.

Get your friends to come and join us, whether they are in our line of trade or not.

We have got a good thing, let us make it still better and more attractive, and this can be done by an enlarged membership.

We trust that the result of our united efforts to increase the membership will more than meet our expectations. Respectfully submitted,

GEO. M. VAN DEVENTER.

Jan. 21, 1896.

The report was warmly received and on motion accepted and placed on file.

The election of officers being then in order President Hayes requested Mr. Bardel to take the chair and the nominating committee reported the following nominations:

For president, Henry Hayes; third vice-president for two years, John R. Greason; fourth vice-president for two years, D. Untermeyer; executive committee for two years, O. G. Fessenden, Bernard Karsch, and David N. Smith; executive committee for one year, George W. Street; advisory committee for two years, C. C. Offerman, S. H. Levy and W. A. Wightman.

Mr. Hayes was re-elected unanimously amid prolonged applause and he accepted the honor in a short and effective speech in which he praised the organization and spoke of its successful condition and loyal membership. All the other officers were also elected unanimously.

There being no communications under the head of new business, the proposed amendments to the constitution were then taken up and read by the secretary. They were as follows:

At the last annual meeting of the Jewelers' League, Jan. 15th, 1895, the following motion was adopted:

Moved that the executive committee be directed to bring in an amendment to the

Officers,
Jewelers'

League of
New York.



WM. BARDEL,
2d VICE PRESIDENT.

DAVID UNTERMAYER,
4th VICE PRESIDENT.

HENRY HAYES,
PRESIDENT.

J. R. GREASON,
3rd VICE PRESIDENT.

G. M. VAN DEVENTER,
CHAIRMAN EX. COM.

J. B. BOWDEN,
1st VICE PRESIDENT.

JEPHCOTT

members in time for the next annual meeting, containing all the provisions of the motion just lost, excepting, however, that where the number twelve occurs seven shall be inserted, and that where the number seven occurs four shall be inserted, and that at least one of these members shall be nominated and elected by the members in session.

The motion as adopted was mandatory and gave the executive committee no discretion whatever. They, therefore, presented last night the amendments as they were originally drawn, except that they have inserted the number seven where twelve occurred and the number four where seven occurred as directed as follows:

Add to ARTICLE III, Section 1.

There shall also be an Advisory Board, consisting of seven (7) members who shall be elected by ballot as hereinafter provided for from members of Sections A and B.

Such Advisory Board shall hold office for one (1) year and until their successors shall be elected.

Add to Amendment on Nominating Committee.

The Nominating Committee shall make nominations for but three (3) members of the Advisory Board. The other four (4) and all additional nominations for the Advisory Board shall be made at the annual meeting.

Strike out Section 4, Article III, and insert.

The first Advisory Board of the seven members shall be elected at the 1896 annual meeting.

Strike out Section 2, ARTICLE IV.

Make Section 3 Section 2.

Make Section 4 Section 3.

Make Section 5 Section 4.

Insert Section 5, ARTICLE IV.

It shall be the duty of the Advisory Board to co-operate with the Executive Committee in all matters concerning the good and welfare of the League. The Advisory Board shall, from time to time, examine the books, accounts, moneys and property of the League, and at least once a year shall cause a thorough examination to be made of the affairs of the League. This examination shall be made by an expert accountant under the direction of the Advisory Board. The Executive Committee shall make suitable provision for the payment of such accountant's services. It shall be the duty of the Advisory Board to report upon the books, accounts, vouchers of the treasurer, and on all securities, investments and property of the League in the keeping of the Executive Committee.

These reports shall be made at the first Annual Meeting succeeding the election of each Board or at any special meeting called for the purpose.

ARTICLE IX, insert.

SEC. 2—The Executive Committee shall call a special meeting of the League at any time upon the application in writing of four members of the Advisory Board for the purpose of receiving and acting upon any report and recommendations of the Advisory Board.

Make Section 2 Section 3.

The first amendment being taken up it was opposed by Mr. Carney and unanimously voted down. The other amendments which all related to the first were also lost.

A motion was carried that all reports be recorded on the minutes and distributed, and a vote of thanks was tendered the officers.

TREASURER AND SECRETARY'S REPORTS.

January 10th, 1895, Balance.....		\$5,205 94
RECEIPTS.		
Interest from Investments.....		8,257 82
First Assessments.....		144 00
Quarterly Dues.....		9,826 00
Assessments Numbers 286 to 291.....	\$12.00	
" " 292 to 298.....	332 50	
" " 299 to 301.....	13,412 50	
" " 302 and 303.....	10,087 00	
" " 304.....	5,036 25	
" " 305 and 306.....	10,013 50	
" " 307 to 310.....	19,989 75	
" " 311.....	5,024 50	
" " 312 and 313.....	10,044 00	
" " 314.....	5,039 00	
" " 315 to 318.....	20,011 00	
" " 319 and 320.....	9,999 50	
" " 321.....	4,979 25	
" " 322 to 324.....	14,117 75	
" " 325 and 326.....	1,582 00	
Reinstatements.....	146 00	
Previous Deaths.....	124 00	
Initiation Fees.....	216 00	130,000 50
Quarterly Expenses.....	9,534 00	
Jewelers' Security Alliance.....	170 00	
		9,920 00

DISBURSEMENTS.		
Beneficiary of A. C. Warner.....	\$2,000 00	
" Z. W. Davidson.....	5,700 00	
" D. B. Holst.....	5,000 00	
" H. C. Fravel.....	5,000 00	
" W. T. Gale.....	4,400 00	
" Chas. Hein.....	5,000 00	
" C. Trenkley.....	5,000 00	
" I. Mills.....	5,000 00	
" J. F. Lord.....	5,000 00	
" I. C. Brendel.....	5,000 00	
" J. L. Bliss.....	5,000 00	
" C. L. Heiser.....	5,000 00	
" C. L. Abry.....	5,000 00	
" Wm. Billing.....	5,000 00	
" C. R. Nichols.....	5,000 00	
" T. A. Cobb.....	5,000 00	
" J. M. Bennett.....	5,000 00	
" E. H. Kelly.....	5,000 00	
" G. F. Stremmel.....	5,000 00	
" S. H. Hale.....	5,000 00	
" E. A. Lauten.....	5,000 00	
" A. J. Lewis.....	5,000 00	
" G. M. Steese.....	5,000 00	
" D. F. Conover.....	5,000 00	
" J. C. Schott on account.....	1,000 00	
		\$117,400 00
Mortgage on Real Estate.....	7,000 00	
Mortgage on Real Estate.....	6,000 00	
		13,000 00

MISCELLANEOUS DISBURSEMENTS.		
Books, Stationery and Printing.....	\$701 17	
Expenses, Sundries.....	561 10	
Commission to New Members.....	458 50	
Salary of General Agent.....	1,800 00	
Medical Fees.....	81 00	
Postage.....	898 83	
Rent of Office.....	375 00	
Traveling Expenses of General Agent.....	1,150 00	
Salary of Secretary and Treasurer.....	2,625 00	
Salary of Office Hire.....	1,696 00	
Legal Expenses.....	650 39	
		10,996 99
		141,396 99
Cash in Bank.....		\$21,952 27

ASSETS.		
	Par Value.	Actual Value
New York City and County 5 per cent. Bonds.....	\$4,500 00	\$4,977 50
" " " 6 " ".....	60,500 00	65,600 00
" " " 7 " ".....	25,500 00	28,060 00
" " " 3 " ".....	8,000 00	8,000 00
" " " 3½ " ".....	5,000 00	5,100 00
Mortgages on Real Estate.....	34,970 00	34,970 00
Cash in Chatham Natl. Bank.....	\$18,584 58	
Cash in Union Trust Co.....	3,340 03	
Cash in Office.....	27 66	
	21,952 27	21,952 27
	\$160,422 27	
Total Reserve Funds.....		\$168,679 77

LIABILITIES.		
*Death Losses in Process of Adjustment.....		\$15,297 25
Actual Net Assets.....		\$153,382 52

L. STEVENS, JR.,
Secretary and Treasurer.

The undersigned have examined the books and accounts of the Jewelers' League, and find them correctly set forth in the Treasurer's Report. They also find that the Bonds as specified are deposited in the vaults of the National Safe Deposit Co.

FRED'K H. LARTER, } Examining
MAX FREUND, } Finance
LEONARD W. SWEET, } Committee.

NEW YORK, January 20, 1896.
*January 20, \$14,000.00 was paid for the three death losses assessed for in December, \$1,000.00 having been previously paid.

Membership 2440.....		
Reserve Fund.....		\$153,382 50
Paid for Deaths 1895.....		117 400 00
Amount paid to Beneficiaries Since Date of Organization.....		1,594,758 10

The nominating committee then unanimously elected consist of C. C. Champenois, chairman; Geo. R. Howe, S. P. Mann and Max Freund.

President Hayes said that he would announce later the appointees on the examining finance committee. Mr. Bardel suggested that the business of the League be closed on the first of the year instead of the day before the meeting. Jos. W. Beacham spoke in favor of the suggestion, giving reasons for the change, as did President Hayes on the same subject. On Mr. Beacham's motion it was decided that the fiscal year of the League end Dec. 31st.

The meeting then adjourned.

Directly after the meeting the following telegram was received:

" L. STEVENS, JR.,
care Jewelers' League Meeting,
Masonic Hall,
6th Ave. and 23d St., New York.

The Nashville contingent of the League sends greetings and wishes it renewed prosperity for the coming year and cast our vote for David N. Smith, executive committee and C. C. Offerman for advisory committee.

JAS. B. CARR.

The following reply was directed to be sent:

"Greetings reciprocated. Your nominees are unanimously elected.

JEWELERS' LEAGUE.

A Bold Robber Foiled in His Operations.

LANCASTER, Pa., Jan. 22.—A daring attempt at robbery was committed at Oberlin Bros.' jewelry store, Columbia, Monday evening, about 9.40 o'clock. Will Oberlin, a member of the firm, and a friend were chatting in the store when they were started by the crashing of plate glass and immediately the upper part of a man's body appeared in the window. Before the gentlemen in the store realized what was the matter, the thief had grabbed a tray containing 11 gold watches and started to run away. Several pedes-

trians in the vicinity gave chase and after the robber had gone several hundred yards he slipped and fell, being pounced upon by his pursuers.

The man was taken to the station house, where he gave the name of Thomas Morgan, of Pittsburgh. He was committed for trial. The man is believed to have been implicated in several other robberies in this vicinity. All the stolen watches were recovered.

Maiden Lane Jewelers Enjoy a Fine Dinner.

A party of 27 jewelers last Tuesday evening at 5.30 o'clock, sat down to a fine dinner at the restaurant of E. B. Orcutt, 200 Broadway, New York, the following being the menu:

- HUITRES
-
- CONSOMME, ROYALE
-
- SAUMON AUX ANCHOIS
- POMMES, HOLLANDAISE
-
- FILET DE BOEUF A LA ST. JAMES
- PETITS POIS
- CELERI
- POMMES NOUVELLES
-
- PIGEON A LA DUCHESSE
-
- GLACE A LA NAPOLITAINE
-
- TOASTED CRACKERS AND ROQUEFORT
- CHEESE
- CAFE NOIR
- CLARET

Those jewelers who were invited to the dinner and who, for one reason or another, did not attend, should be sorry, for the menu was of a high order, fit for the disciples of Epicurus.

BRADFORD H. KNAPP,

Late of SMITH & KNAPP,

Has established himself in business as an Importer of

Diamonds and Precious Stones,

and Manufacturer of

Diamond Jewelry and Mountings.

— IN THE —

PRESCOTT BUILDING,

Cor. John & Nassau Streets,

NEW YORK.



Pine Cases

Sold Direct to the Retail Trade.

Always something new.

CASING SWISS MOVEMENTS A SPECIALTY.



DESIGNS: CHOICEST. HANDSOMEST.

Always ahead.

SELECTION PACKAGES SENT ON REQUEST.



AMERICAN WATCH CASE CO., 11 John St., New York.

DISSOLUTION.

NOTICE is hereby given that the firm of Ludwig, Redlich & Co. has been dissolved, and that the stock, books and papers, trade-marks, machinery, tools, dies, factory and other property of the late firm,

HAVE BEEN PURCHASED, AND NOW BELONG TO

the undersigned, who will continue the business at the old location, under the name and style of **REDLICH & CO.,** to whom any claim against the late firm may be presented, and who alone is authorized to collect all its outstanding accounts.

ALEX. REDLICH,

860 Broadway, New York.

REVISE THE DIAMOND TARIFF SCHEDULE!

AN ENTIRE IMPORTANT INDUSTRY CALLS UPON THE GOVERNMENT TO REDUCE THE DIAMOND SCHEDULE—LETTERS FROM PROMINENT IMPORTERS AND RETAILERS.

FOURTH SERIES OF LETTERS.

The agitation in THE CIRCULAR upon the subject of the tariff duties on diamonds and precious stones has elicited prompt response from the entire trade, who are still raising their voices in protest against the existing unwise diamond and precious stone schedule. Herewith are printed the fourth series of letters received in response to the subjoined list of questions issued to the diamond trade:

1. Do you think that the present Tariff duties imposed upon diamonds and precious stones are benefiting the jewelry trade?

2. If you do not, what are the reasons for your belief?

3. Do you think they are benefiting the general public?

4. If you do or do not, what are the grounds upon which you base your belief?

5. Do you think they have caused more smuggling than previously existed?

6. If you do, what incidents have come under your notice to confirm you in your belief? Or upon what do you found your opinion?

7. Do you think that a greater volume of business in diamonds and precious stones was done in the United States, in the fiscal year ending June 30, 1895, than is indicated by the Government statistics, published on page 19, of THE JEWELERS' CIRCULAR of September 11th?

8. Can you give any approximate figures which will show, in your opinion, a true volume of business?

9. Do you think there is a future for a diamond cutting industry in the United States? What are your reasons for or against this belief?

It is especially desired that questions 5, 6, 7 and 8 be answered as completely as possible.

Hayden W. Wheeler & Co.

NEW YORK, January 21, 1896.

Editor of THE JEWELERS' CIRCULAR:
Responding to your questions of Sept. 16th:

1. No.
2. The higher duty has compelled many, who would be able under the lower tariff to buy good stones, to buy inferior quality or go without them altogether; and caused others who visit Europe to make purchases there, thus depriving the American dealer of every possible chance as far as they are concerned.
3. No.
4. The first half of No. 2 applies to this.

5. Yes.

6. None positively in the trade.

Upon the ground that successfully evading the higher duty offers compensation to cupidity, which pays for the risk, a condition which does not exist under the lower tariff.

7. Yes.

8. No.

Yours very truly,

HAYDEN W. WHEELER & Co.

Among the firms who are taking marked interest in this agitation are Alfred H. Smith & Co., 182 Broadway, New York, who have addressed the following letter to a number of prominent retail jewelry firms throughout the country:

New York, Jan. 16, 1896.

Dear Sir—We enclose herewith a list of questions asked of Importers and others by THE JEWELERS' CIRCULAR, and we write to request that you reply to same in a letter direct to that journal.

THE JEWELERS' CIRCULAR will mail you a copy of their issue of January 8th, containing the replies received up to that time.

In the near future, all these printed replies will probably be laid before Congress, and without doubt a letter from your house will be looked for by the Representatives and Senators of your State, and go far in influencing them in the direction of deciding that 10 per cent. on cut (rough free) is all the duty that can be collected by the Government.

Asking that your letter to THE JEWELERS' CIRCULAR be forwarded at your earliest convenience, we remain,

Yours very truly,

(Signed) ALFRED H. SMITH & Co.

Among the responses to this letter so far received are the following:

Spaulding & Co.

CHICAGO, Jan. 20, 1896.

Editor of THE JEWELERS' CIRCULAR:

Replying to your questions relating to tariff on diamonds we would say:

1. No.
2. Because a duty of 25 per cent. on diamonds and other precious stones is a strong temptation to unscrupulous persons to smuggle, thus rendering it impossible for legitimate importers to compete in prices. In order to meet competition retail dealers would be forced to handle contraband goods or cease dealing in precious stones.
3. No.
4. Tariffs are supposed to be framed to produce revenue and as contraband goods

produce no revenue it is not difficult to see that there can be very little benefit accruing to the general public under a rate of tariff which promotes smuggling to any great extent.

Even if in all cases the excess of 15 per cent. over the old rate were paid it could hardly appear that the general public could benefit by paying the extra 15 per cent.

5. Yes.

6. Even a limited knowledge of human nature would teach one that the opportunity offered by a duty of 25 per cent. on merchandise so easily concealed as precious stones, and an extensive unguarded border to our country would be certain to be taken advantage of.

7. We are not prepared to answer, in the absence of statistics, definitely but we believe for the foregoing reasons it must have been the case.

8. We cannot.

9. Diamond cutting as an industry in the United States could be better promoted by admitting the rough material free than by imposing any duty whatever.

Very truly yours,

SPAULDING & Co.

Hyman, Berg & Co.

CHICAGO, Jan. 20, 1896.

Editor of THE JEWELERS' CIRCULAR:

Replying to your questions attached herewith we have the following to say:

1. No.
2. Persons wishing to buy diamonds of a considerable amount get traveling expenses gratis by buying abroad. The fear that so large a duty may at any time be revoked makes purchasers procrastinate.
3. No.
4. So large a duty on so portable an article becomes in smuggling a large gain at a small risk, besides answers to No. 2.
5. Unquestionably, yes.
6. Temptation too great for dishonest persons to resist.
7. Feel incompetent to reply.
8. No.
9. Yes, we have increasing wealth, increasing want of luxury, and diamond cutting will increase with the others if not handicapped by duty on raw material.

HYMAN, BERG & Co.

Merrick, Walsh & Phelps Jewelry Co.

ST. LOUIS, January 21, 1896.

Editor of THE JEWELERS' CIRCULAR:

Answering your questions in reference to the imposition of 25 per cent. on cut diamonds, we would state.

No. 1. No, the 25 per cent. duty is truly named an "imposition," of no benefit to the trade, but an injury.

No. 2. Many Americans visit foreign countries, and purchase their diamonds and other precious stones there, thus depriving the home dealer of a portion of his trade—depriving our government of the 25

per cent. duty which the Wilson bill decides it should have, and in many cases, they pay more to unscrupulous dealers abroad than they would pay for same goods at home.

Nos. 3 and 4. The general public are not benefitted because they have to pay a higher price for goods.

No. 5. Yes, diamonds are easily smuggled and smugglers are not easily detected. The 25 per cent. duty is a temptation to dishonest dealers to run risks, that a 10 per cent. duty would not justify.

No. 7. Our business was larger under the 10 per cent. tariff, than under the 25 per cent.

Nos. 8 and 9. We are not in position to answer.

Yours respectfully,
MERRICK, WALSH & PHELPS JEWELRY CO

Cady & Olmstead.

KANSAS CITY, Mo., Jan. 20, 1896.

Editor of THE JEWELERS' CIRCULAR:

We have been requested by Alfred Smith & Co. to answer questions submitted to us by that firm.

1. No.

2. Tourists and others will buy diamonds in Europe and take chances to defraud the government when the tariff is an object—and more will on a high tariff than on a low one.

3 and 4. No. We believe more revenue would come with a tariff of 10 per cent. than one of 25 per cent.

5. Yes.

6. Many people otherwise honest do not hesitate to take advantage of the government when they can. No man boasts of his possessions in the presence of the assessor.

7 and 8. No means at hand on which to base an opinion.

9. Yes, most assuredly, unless prevented by unwise legislation. Rough diamonds should be admitted free, and the gain to the general public in wages earned and distributed by the workmen would be much greater than the tariff would produce. *In this case the raw material would not be a competition as we produce no diamonds.*

The greater value of the cut diamond over the rough is mostly represented by the wages of the cutter.

Yours truly,

CADY & OLMSTEAD.

(More letters to come.)

Part of a pane of glass in the bow window of the jewelry store at 1636 Canton Ave., Baltimore, Md., kept by Edward Hammann, was neatly cut out last Friday night by some persons unknown, who took out of the window \$400 worth of jewelry, including five plated fob chains, 25 plated locketts, six double case silver watches, 11 plain gold rings and 73 set rings. Some of the last were initial rings and others were set with various stones. The fact that the glass was cut by a diamond and that the burglars evidently took their time in doing the work leads the police to believe that the job was the work of professionals.

OPPENHEIMER BROS. & VEITH,

CUTTERS OF DIAMONDS,

DEALERS IN WATCHES,

65 NASSAU STREET (PRESCOTT BUILDING), NEW YORK.

STERN BROS. & CO.,

CUTTERS OF DIAMONDS,

68 NASSAU ST., NEW YORK.

149 STATE ST., CHICAGO.

29 ELY PLACE, LONDON

12 TULP STRAAT, AMSTERDAM.

CUTTING WORKS: 29-31 GOLD STREET, NEW YORK.

We carry the largest,
finest and most complete
line of Mounted Diamond
Jewelry of any house in
America.



18 JOHN ST NEW YORK

FERD. FUCHS & BROS.
SILVERSMITHS.
MAKERS OF STERLING SILVERWARE,
808-810 Greenwich St., - New York.

JACOT & SON,
Importers and Manufacturers of
Musical Boxes,
DECKER BUILDING,
Union Square. New York.

AIKIN-LAMBERT JEWELRY CO., 19 MAIDEN LANE, NEW YORK.

IMPORTERS OF
DIAMONDS.

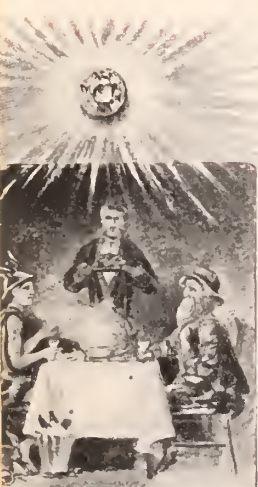
JOBBERS IN
Watches, Jewelry, Chains,
NOVELTIES, ETC.
Latest Designs. Lowest Prices.

AGENTS FOR
ROCKFORD
WATCH CO.



SEVENTH ANNUAL BANQUET,
SAVOY HOTEL, NEW YORK, JAN. 23, 1896.

The Seventh Annual Banquet of the New York Jewelers' Board of Trade was held at the Hotel Savoy, Thursday evening, Jan. 23d. The splendid banquet room was well filled. A departure from the usual arrangement was the way



in which the tables were set, they being circular and arranged in three parallel lines, with the guests table at the head. In the centre of each table was a vase of Marshal Neil roses, interspersed with green creeping plants, and on the mantel opposite the entrance a large jardiniere of roses elicited great admiration.

At 7 o'clock the guests filed into the dining salon, and the Rev. Madison C. Peters said grace.

A noticeable feature of the dinner was the sorbet, which was gotten up in the shape of a watch, with the hours and hands marked with black confections. The menu was as follows:

MENU.

- Huitres Pointe Bleue
- Tortue verte au fine champagne
- Hors d'œuvres, variés
- Petits pâtés à l'Amiral
- Turban de sole à la Massena
- Hommes Parisienne
- Noisette de filet de boeuf aux champignons frais
- Haricots verts au beurre
- Artichauts frais à la Barigoule
- Térapène à la Maryland
- Sobert au kirsch
- Caille bardée au cresson
- Salade de laitue et tomate
- Bonbons
- Glace Harlequin
- Petits fours
- Café
- Fruits

The chairman, E. V. Clergue, arose at 9 o'clock and said:

Members of the New York Jewelers' Board of Trade, Gentlemen: Representing our president, I welcome you to this, our seventh annual dinner. I know that all of you are aware of the unfortunate circumstance that prevents his occupying my place here to-night. We all of us, who have been very closely associated with Mr. Hodenpyl during the past two years as fellow directors of this board, have felt by reflection a personal loss in the loss of his son. I have Mr. Hodenpyl's letter to you, which I will read:



E. V. CLERGUE,

2D VICE-PRESIDENT AND CHAIRMAN.

PRESIDENT HODENPYL'S LETTER.

Members of the New York Jewelers' Board of Trade.

Gentlemen:—I regret exceedingly that I cannot be with you to-night and enjoy the pleasure of meeting the members and friends of our association, but you are all no doubt aware of the sad circumstances which unfit me for a gathering where all should be joy and festivity. Not only do I think of my sorrow, but I also remember the bereavement which has fallen upon our vice-president by the loss of his brother, Mr. Seligman Oppenheimer, a man endeared to us by his many virtues, one of our charter members and one of our first officers. He always took a deep interest in the affairs of our association. His death was sudden but his life was a well rounded and honorable one. We will ever remember him.

You know the interest I have always taken in our work and it would have been such a pleasure to me to look upon the prosperous gathering of jewelers which you will have to-night. May they always continue to prosper and maintain that prominent position which they deserve by reason of their exertions, their intelli-

gence and their zeal. I would have been glad to be in that happy, prosperous, distinguished company to-night—the millionaire princes of the jewelry, watch and diamond trade. I am glad that the New York Jewelers' Board of Trade is composed of such men, for, with such men of influence, a Board of Trade must be useful and beneficial to its fellow members, for who can give better information from experience than those who rule the American, London and Amsterdam markets?

If I feel proud of being connected with such an association, so much more do they, and for good reasons, for we are only ten years old and have already the largest membership of any jewelers' association in the country. Debts we have none, nor have we a surplus fund laid up in banks or bonds, for we see no virtue in money laying idle—we spend our income liberally to give reliable information to our members—nor do we have a barbed fence around our association—the gate is always open for new members. We neither inquire about their politics and their religion nor say they must be good looking or clothed in fine wearing apparel, but we do insist that they must be men of good character and standing in the trade throughout the United States. We want them to come in and enjoy the privileges and benefits of our association to its fullest extent and give us in return the advantage of their experience. This is the aim and object of our organization, and you are to be congratulated upon closing so successfully another year, and it is fitting that we should entertain our friends on such an auspicious event.

I know you are going to have a delightful evening together for I know the Banquet Committee, and they will take care that none suffer from starvation or thirst, for they would not do it themselves, and no doubt many of our guests, under the wings of their protection, will see the sun rise in New York for the first time since our dinner a year ago.

Accept, my fellow members and friends, my hearty wishes, not only for an enjoyable evening, but also that the reunion to-night may bind us more closely in our good work and good fellowship

A. J. G. HODENPYL.

After reading the letter the chairman said:

I am going to say right here, I think Mr. Hodenpyl is putting it a little hard on the banquet committee. I propose three cheers for Mr. Hodenpyl, president of the New York Jewelers' Board of Trade. (Cheers.) Our first toast, as usual and proper, and I say it is particularly right and proper to-day—I hope you will all stand and drink to it with feeling—is

"The President of the United States." (Cheers.)

(A voice—"Three cheers more for Grover.")

It now gives me great pleasure to introduce to you Mr. A. B. Hepburn, president of the Third National Bank, of this city, who will address us on

"Finance."

ADDRESS OF A. B. HEPBURN.

Mr. President and Gentlemen of the Jewelers' Board of Trade:—I have very much enjoyed your hospitality here to-night and have felt very much



IRA BARROWS,

MEMBER, BANQUET COMMITTEE.

flattered with the invitation to speak to you on this occasion, even though briefly. I remember for several years past, as a member of the American Bankers' Association, we have had the question under consideration of protecting ourselves against check raisers and check kitters and other people who would draw upon the funds of banks, and we have had held up before us on all those occasions the fact that the jewelers of the United States were the pioneers in that busi-

ness when he might be a jeweler has no claim to sympathy. But, gentlemen, the bankers of this country, notwithstanding their enormous indebtedness to the people, are in favor of paying that indebtedness in the best currency known to the sisterhood of nations, in that medium that has a world-wide recognition, and is

mind," said the Yankee. "whoever gets enough can shout." The Yankee got the Irishman's head finally in chancery and pummeled him most unmercifully. But the Irishman turned the tables on the Yankee very soon, and they continued to struggle with varying fortune until the Yankee cried out, "Sufficient." The Irishman straightened up and said, "By jabers, I have been trying to think of that word for the last fifteen minutes." (Laughter.)

United Press Association Jewelers' Review
Jewelers' Weekly THE JEWELERS' CIRCULAR

O. O. Stillman Joseph Forsheim
L. M. Barnes Ira Barrows
Leo Wormser J. T. Scott
A. Lounsbury O. F. Thomas

J. R. Gleason J. M. Cutter
Wm. H. Hennegan D. Marx
A. V. Huyler W. T. Thompson
Appleton Smith A. Sickles
H. H. Butts E. Sickles

L. Schiele M. S. Van Wezel
A. Weinberg J. S. Van Wezel
D. Kaiser Paul Bruhl
S. Fink S. Bass
H. Jacobson L. Lilienthal

E. E. Wood John M. Peck
D. V. P. Cadmus J. B. Bowden
E. T. James D. H. Valentine
W. E. Edwards M. L. Bowden
John Lamont C. L. Sherwood

S. Frankel R. Harris
D. J. Frankel Sol Lindenborn
M. Warley Platzek John Wilson
O. M. Farrand J. Odenheimer

Hon. J. S. Wise
Joseph Fahys
A. B. Hepburn
H. A. Wise

Wm. I. Rosenfeld
Aug. Veith
Z. A. Oppenheimer
Frank M. Welch
J. A. Weinberg

R. B. Carr
A. M. Little
J. R. Clarke
C. F. Nettleship
John Chapman

T. K. Benton
Geo. N. Wilcox
H. W. Patterson
A. K. Sloan

D. Untermeyer
E. Untermeyer
Leopold Stern
Aug. Goldsmith

A. Roseman
M. G. Levy
M. Eliassof
J. Bonner
M. Abraham

E. V. Clergue,

Chas. Bulkley Hubbell
Rev. Madison C. Peters
Samuel Greenbaum
David Keller

J. T. Wise
F. W. Barthman, Jr.
W. J. McQuillan
Geo. H. England

W. H. Dougherty
F. B. Jones
H. M. Condit
James Davidson

J. O. Bates
W. W. Hayden
Stephen Avery

Leo. Schlesinger
J. Muhr
E. F. Skinner
Theodore W. Dreyfus

Louis Clark, Jr.
M. Foster
S. F. Myers
M. A. Myers

John L. Shepherd
B. T. Thorpe
J. A. Pitt
E. Eisele
F. H. Elliott

Sam'l H. Levy
S. Sondheim
A. T. Hubbard
A. H. Pray

Henry Hayes
A. M. Young
R. E. Burdick
W. M. Smith
Col. T. H. Wheeler

D. N. Smith
G. B. Osborne
C. W. Smith
G. M. Hard
H. P. Doremus

J. E. Spencer
J. S. Spencer
S. M. Hyneman
Adolphe Schwob
H. E. Pitcher

M. Wendel
E. Deitsch
B. F. Schmauk
D. C. Townsend
T. Kirkpatrick

F. S. Sherry
V. S. Mulford
D. C. Percival
Irving Smith
M. B. Johnson

W. H. Strawn
Geo. M. Vandeventer
I. H. Chase
R. H. Ingersoll

THE BANQUETERS SAT AT ROUND TABLES, 8 TO 10 TO EACH TABLE.

ness, and had effected the most complete organization for the protection of themselves and their credit of any industry existing, and the fact of your being frequently copied and quoted is the best evidence that this has come to be recognized in the minds of the public generally.

I appear before you as a representative of the debtor class—the true debtor class of the community. In October last the National banks of the country owed to their stockholders one billion and one million of dollars; they owed in notes 213 millions upon demand; and they owe to their depositors two billions 211 millions payable upon demand. Worse than that, they were subject to check. You, gentlemen, if you have debts, and if it is not convenient to meet them, can go around and arrange for a renewal, but we poor bankers know that our debts are always due and we have to take notes as they come. I make no claim to sympathy, however, for a man who still remains a banker

worth one hundred cents on the dollar.

There is one subject of mutual interest to all people engaged in business, and that is the currency, necessarily the foundation of all business transactions, and upon its stability and integrity must depend the success of all business transactions. In 1893 we had a panic, with all the depreciation of property, bankruptcy, personal loss and suffering, stagnation of business incident thereto, all of which was traceable to distrust in our monetary system. Since that time business interest has been subject to a constant tension and this too is largely traceable to the unsatisfactory condition of our currency, although the tariff may have had much to do with it. The condition reminds me of the experience of a Yankee and an Irishman, who had had a wordy warfare, and retired up a back alley to scrap it out. When they had gone a little distance, the Irishman said, "Hold on, we must have a referee, or we won't know who is victor." "Never

We have had Populist arrayed against Capitalist, Silverite pummeling Gold-Bug, the Agricultural interest against the Manufacturing interest, the West against the East, until all are pretty thoroughly tired and it does seem to me that this country ought to be in a condition to come together and patriotically devise a currency system that should conserve the interests of commerce and of the whole country.

Mr. Hepburn then gave an elaborate and interesting epitome of the currency of the United States, and commented upon the different systems. He then continued:

It reminds me of the querulous patient who, when he had received a prescription from his doctor, asked: "Do you think it will do me any good?" "Well," replied the doctor, "there are nine different

kinds of medicine in the prescription and some of them ought to hit your case." (Laughter.) I think it is our duty and everyone's duty to contribute our mite and our labors towards the correction of these evils, and the principal obstacle to overcome rests in the fact that the people most strongly opposed to our views are just as sincere in their convictions as we are. A great deal of work has got to be done before the accomplishment of these results. Three things are necessary to the restoration of American credit: we must have absolute honesty and integrity in our legislation looking to the payment of our debts; we need honesty in the management of our municipal affairs; and we need honesty in the administration of our corporate trusts, which have been so flagrantly mismanaged. In this, as in all things, we have sought to get back to the cardinal principle of honor that in childhood we learned at our mother's knee, and perhaps sometimes across it. But I must apologize for the time I have taken—"Keep it up"—and I will tell you a story to close with.

A young lady from Boston visited her friend in Chicago. Now with a Boston young lady lecture-going is first nature, and so, as she rolled into Chicago and saw a notice that our distinguished fellow townsman, Col. Ingersoll, was to lecture on some mistakes in the Old Testament, she determined to be present. At the close of the lecture she was very much downcast, but next morning she braced up and announced her intention of attending a lecture by Ignatius Donnelly to prove that Shakespeare was not written by Shakespeare but by Bacon. At the close of this lecture she was also very much distressed, but next day she went to hear Mrs. Jenness Miller on dress reform and bifurcated garments. When she returned from this, she announced her intention of going back to Boston at once. "Why," said her friend, "you have been only here three days." "Oh, I don't propose to remain any longer in a place where I have lost my God, my Shakespeare and my underclothes." (Great laughter.)

THE CHAIRMAN—I take great pleasure in introducing Mr. Chas. Buckley Hubbell.

"Commercial Art."

ADDRESS OF CHAS. BUCKLEY HUBBELL.

Mr. Chairman and Gentlemen of the Jewelers' Board of Trade:—I have been slowly recovering from the embarrassment I experienced in coming into this distinguished presence, on discovering that I was the only man in this company who did not wear on his



WM. I. ROSENFELD.
MEMBER, BANQUET COMMITTEE.

shirt front diamonds of the first water, and I find no great encouragement in looking to the future, for I find that I am not eligible to membership in your association, and I am compelled to the conclusion that as long as Mr. Samuel Greenbaum lives I never can look forward to being your counsel. In this great and wicked city I feel that I have been long enough to resist everything but temptation, and so when it happened that I received your courteous invitation to attend this feast I recalled your reputation for generous hospitality and good fellowship, and while my presence here carried with it the penalty of speech, I surrendered to the seductive temptation and am here, your happy guest.

The after-dinner toast is variously considered by different men. To one it is the strand upon which are strung the pearls of wisdom which delight and enter-



APPLETON SMITH.
MEMBER, BANQUET COMMITTEE.

tain—an instance of which you have had in the address of the accomplished gentleman who has preceded me. (Applause.) To another it is the jeweled casket from which he plucks the gems of sparkling wit and the pure gold of noble sentiment, an instance of which will doubtless be found in the gentleman who follows me. To me it is but the clothes-line upon which I hang the tattered garments of my disordered thoughts. (Laughter.) This is an age of concentration, of earnestness, of specialization, of intensity. You all have felt that, and every day experience it in your counting rooms and workshops, and we all feel it in our homes as it is reflected there. The function of the family physician at the present time seems to be merely to direct you to some good doctor when there is a case of sickness in your family that requires his attention. (Laughter.) Even the poor husbandman has to resort to intense farming to make his living.

It so happens that I am the owner of a small farm up in the Berkshire hills, and I am now myself trying to till these acres through the instrumentality of type-written instructions sent from No. 2 Wall St. twice

Anticipation!

Conceive in your mind's eye a panoramic picture of the choicest new productions of the Old World factories in **Art Pottery, Bric-a-Brac, Choice Odd Pieces**—the kind you jewelers are always looking for—**Rich Cut Glass, Unique Clocks, and Fine China Oddities.**

HAVE YOU THE PICTURE FIXED?

Realization!

Now the above is simply a description of what we have prepared for the trade, for the **Import and Spring Season of '96** just opening. We have outdone all our previous efforts and are **Ready for Business** on import or from stock.

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SAMUEL H. LEVY,
MEMBER, BANQUET COMMITTEE.

per week, and at the same time trying to invent some system of bookkeeping which will enable me to prove that the losses of the farm are not more than the profits of the law. (Laughter.) Not long ago I had occasion to go up and inspect this little Sabine farm and I met one of my agricultural neighbors, of whom I asked: "What do you mean by intense farming?" "Lawyer," he replied—I am so called up there by all the farmers in order that I may not think that they think that I am a farmer (laughter), and when I come down to New York my lawyer friends, in order that I may not think that they think that I am a lawyer, call me "farmer." (Laughter.)—"Lawyer," said he, "what we mean is this: you don't want to spend any time looking up the pedigrees of your cows; if you've got any hens walking around your barnyard that look as if they wanted to wear bloomers and wish they were roosters, cut their heads off (laughter); the kind of hen you want is the hen that lays an egg every day and two on Sunday; and lawyer, do you see them beehives over there—waal, I've found that there ain't hours enough in the day for them bees to put in their honey business and what do you think I done? I crossed them bees with lightnin' bugs so they could work nights." (Great laughter.) That is a good deal the condition of trade at the present day. For success it depends upon the eternal hustler, and there is no hope of ever hitting the bull's eye unless you shoot with that kind of a gun.

Your honorable association goes back very far into the past for its beginnings. The Jewelers' Guild was known in the days of the Cæsars, and with the Merovingian kings before the Empire had been established either in Germany or France, it was one of the most potent influences in the development of civilization, of commerce and of art. That organization became so powerful that it vied with the power of the nobles; it was the beginning of the institution which we now know as the corporation, it was the institution, eligibility for which was based, first, upon honest worth; second, upon pure character, and then, I believe, as now, upon the possession of a good digestion and a very stalwart appetite. For years predecessors were accustomed to have their annual or more frequent feasts; it was your guild that has ever been in advance of the march of civilization; it was your guild that stimulated the skill of the artisan and the artist, that encouraged explorations in unknown countries; it was your guild that first wooed the gentle arts until you became the patrons of the arts, and art became the handmaiden of commerce, and then, as often follows, the master and the maid were married, and commercial art was the result, and labor skilled and finished workmanship were present at the marriage feast. It is almost astounding to contemplate the value of your products as they are now found in the civilized world. In the city of New York alone it has been estimated that there are fifty millions of dollars in jewels and in the cunning workmanship of silver and gold. You will recall that but a few weeks ago there was a single family, among whom the ownership of jewels was a burden, the loss of which was a calamity and the recovery of which by telephone was demonstrated to be an abject failure.

From the earliest times a therapeutic value has been attached to the jeweled ring. Once I told a friend of mind how my little daughter, who was sick, had been

so stirred up by the present of a ring which I made her that she recovered quickly from her illness. Next time I met my friend he said to me: "Well, I told that story about your daughter to my wife." "Did it touch her?" I asked. "Yes," he replied, "it did, and she touched me (laughter.) Three days after I told her the story she complained of nervous prostration, and doubtless aided in the conspiracy by the Doctor, she said that the only thing that would make her well was a high priced ring, which I had to try" (laughter.) I will venture to say in this august company that there is one article of gold that you all believe should be in universal circulation, the gold dollar, the coin that can be started upon the journey round the world, that will be saluted with respect by every nation, welcomed with hospitality in every market, exchanged for every choice commodity, and return to us in value one hundred cents, as it left the port of New York. (Applause.) Until that day comes I can see no permanent prosperity for commercial art, for any art or for any commerce, until our legislators are in accord with us upon that theory. I believe that there is in this association much to encourage those who are students of commerce and students of sociology.

I believe that there is much of value to you following these meetings when you can leave behind you the cares and annoyances incident to your work and forget them all in the good comradeship and genial fellowship of this festal board. I suppose that no public utterance can now be considered complete without something is said of the burning question of the hour. While yielding to no one in patriotic feeling, I do believe that the time has come for the legislators at Washington to call demagogic jingoism down from its pedestal and give us an opportunity to attend to our daily affairs. (Applause.) What is the excitement about? Why, about a boundary line that runs through a jungle so thick that a South African gorilla or a New York burglar could not break through it in a month. (Applause.) I will close these very desultory remarks with the story of the dog who had been taught by his master to talk, and who was bought by a stranger. As soon as the dog learned from his master that he had been disposed of, he said: "Well, I'll be damned if I ever speak another word," and he didn't, and I don't propose to go further upon this occasion. (Applause.)

THE CHAIRMAN:—

"Our Country."

I introduce the Rev. Dr. Madison C. Peters.

ADDRESS OF DR. MADISON C. PETERS.

America is the best country in the world and those who don't believe it can get right out. When you say "America for the Americans" you behold the individual citizen appropriating this mighty Republic; when you say "Americans for America" you at once assume the character of a patriot who esteems his country as greater than himself. The genuine American can in no sense be a "Know Nothing," that old party which died so many years ago, leaving behind it nothing as a monument of warning save this: that we are to avoid racial and religious prejudice in the form and conduct of political parties. I believe that this American land of ours not for those who have

to leave their country for their country's good; it is not the dumping ground for Europe. America is for man in his intelligence, for man in his morality, for man in his love of liberty, for man, whatsoever he is and from wheresoever he cometh, and it ought to be our highest patriotism to determine by all that is honorable in law, energetic in religion, true to our altars and firesides, that America shall be ever an American country. He is an American, no matter where born, who lives in obedience to the voice of citizenship (applause.)

Single hearted Americanism acknowledges but one country, owns but one allegiance, floats but one flag. This country owes a great debt of gratitude to the immigrants of all nations who have contributed to our industrial and commercial prosperity, without whose work our nation's welfare would have been retarded in its progress. But we have now reached a period when immigration without limit is dangerous to our country, and we ought to demand of our Congress protection against this mighty army that is coming every year. I have studied the questions and have come to the conclusion that the Democrats are in favor of Free Trade and Protection, and the Republicans are in favor of Protection and Free Trade, but I believe we have come to a period when we ought to protect the American workman by placing a heavy per capita tax on the European laborer.

I do not think we appreciate all that our American land has done for us. I believe he is the best, the most religious man, who serves his country best. I never cared for those goody-good people who are so good they are good for nothing, and are too good to have a share of patriotism. It has occurred to me that there is a doctrine more important than the Monroe Doctrine, and that is the prevention of European principles in the United States. To be an American citizen ought to be considered by us all to be the peer of any monarch. (Applause.)

THE CHAIRMAN:— I don't believe I can hit it just right, but there is a saying about the first last and the last first. We have here a toast which was at the head of the list, "Patriotism,"—the Hon. John S. Wise. (Applause.)

ADDRESS OF HON. JOHN S. WISE.

I owe you an apology for being here so late, but when I tell you it was due to the Reform Administration, you will be inclined, I think, to pardon me. I had received an invitation to the sheriff's dinner, and Mr. Davison got to speaking, and after listening to him for an hour and a half I left. There seems to me to be something satirical in the assignment of this toast of "Patriotism" to me, because when I was nineteen years old I had a different sort of patriotism. I carry upon my body now a wound which was received in the very humble and unpretentious effort to "bust" the Government, but at the same time I think I may say, without the implication from you of disloyalty that I received this wound honestly in the discharge of what I then thought was my patriotic duty. There is in human nature the unconscious admiration of the quality of patriotism. Neither we nor anybody else take time to analyze the influences which have brought a man to his conviction if we see in him the honest evidences of a willingness to lay down his life for the country to which he believes his allegiance is due. (applause.)

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4th	"	"	7	"	"	250
5th	"	"	6	"	"	286
6th	"	"	5	"	"	333
7th	"	"	4	"	"	400
8th	"	"	3	"	"	500
9th	"	"	2	"	"	667
10th	"	"	2,000	paid to his wife or heirs	"	1,000
				2,000	"	5,858

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Patriotism is the honest acknowledgement in human nature of the unselfish devotion of mankind in a world which is ordinarily selfish. We live to-day in a country that no longer is occupied with the problem of where a man's patriotism is due. Behind us in the dim distance and vanishing away with the shadows of the past are all the controverted questions as to what means patriotism to an American citizen. We live in a land reunited under one flag, with an allegiance sworn for all time to come as due to an undivided country and to a supreme government. (Applause.) In piping times of peace we are so occupied with duties and pleasures that patriotism is somewhat in the background, but ever and anon occasions arise when the heart of man is touched by its noblest impulses and the voice of the people responds to the cry of patriotism in a way that makes men's blood tingle and people rejoice that mankind, after all its selfishness and weakness, is true to one supreme test—the call of patriotic duty. We have had occasion of late to see that I called upon—as God grant it may not be—the heart of the American people beats as true and devoted and more united than ever before in the annals of our history. (Applause.)

Patriotism does not mean fighting necessarily; it sometimes means sense enough that there is no occasion to fight. (Applause.) It is a different quality from any other in the world; every man has his opportunity when the supreme test of patriotism is applied. It is the only time when a man who has been obscure and unknown may, by a single act of disinterested devotion, by the glorious way in which he tosses his little insignificant life into the scale for the benefit of the nation, snatch immortality and live for all time to come as the type and embodiment of patriotic duty. (Applause.)

There are patriotisms and patriotisms; there are times when a man may talk, there are times when a man may act. Talking does not make patriotism, and yet there are times, apparently insignificant, when the vindication of a nation's honor requires it to take its position and say: "This is where we stand." We need not look ugly and brag about it and whoop that the other side won't fight; all we have to do is to be sure of our position and take the result, whatever it may be. (Applause.) We have got to be like the man on the street car, when the big fat man sat down—England represents him—and took a seat and a half. After a while a Jew sat down beside and the big man kept sliding over. Finally the Jew asked: "Don't you think you are getting over a little too far?" The fat man looked up from his newspaper. "I may be," he growled, "but you needn't look as if you were going to eat me up." "Oh, I wouldn't eat you up," replied the other, "I'm an Israelite." (Laughter.) The question is, is the conduct of another nation an infringement of a doctrine which Americans have declared to be a principle which they will not yield? A New England poet has embodied the sentiment—

They are slaves who would not choose
Hatred, scoffing and abuse,
Rather than in silence shrink,
From the truths they need must drink.
They are men who dare to be
In the right with two or three.

If the occasion arises we will show how brothers have been able to fight to a finish, settle their differences, and renew an undivided patriotic allegiance to a common country. (Applause.) In the history of nations there is no such evidence of the obliteration of past doctrines as we can show. If the time shall come to call for the patriotic support of our people you and I will see an evidence of patriotism that will astonish the world, north and south united in one close bond. To-night pray God that for centuries to come the unmistakable duty we all owe to that supreme allegiance shall bind the people of this land until under the influence of such patriotism America shall continue to be what she is and will be for many a century: the greatest, the happiest, the most united, the most prosperous upon which God's sun shines in his course. (Great applause.)

THE CHAIRMAN—I call for three cheers for John S. Wise. (Cheers.)

THE CHAIRMAN—I am very happy to say that we have here, as you have all seen, our first president, Mr Joseph Fahys. (Applause.)

TO THE TRADE:



THE re-organization of the Kent & Stanley Company into the Kent & Stanley Company, Limited, having been completed, we beg to inform the trade that, with increased facilities, we are prepared to execute orders with promptness, and to furnish a larger and more desirable line of chains and sterling silver novelties than ever before.

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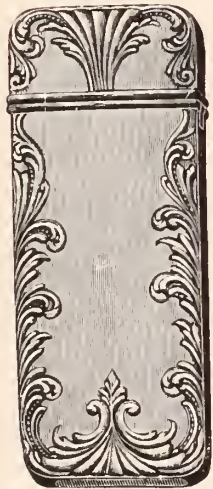
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ADDRESS OF JOSEPH FAHYS.

I think this is very kind of you, Mr. Chairman and gentlemen. I was just trying to slip out when our worthy chairman grabbed me by the hand and said: "All I want you to do is to get up and show yourself." You never saw me before perhaps. I am very much pleased and gratified to have the privilege of being with you to-night. It recalls a great many pleasant



LEO WORMSER.
MEMBER, BANQUET COMMITTEE.

remembrances as well as a great many struggles, a you never can prosper individually or collectively without struggles. We have had, I think, a delightful banquet, not only the wherewith to satisfy the inner man but also the intellectual part. I had hoped Mr. Hepburn would have gone far enough to give us a remedy for our financial difficulty which we are laboring under, and that the remedy would come soon, but he failed to do that. I am, of course, not going to criticise his speech. What we want is plenty of money at a low rate of interest. Instead of that, money is scarce and whatever we want we have to pay for at a high rate of interest.

Dr. Peters said a good deal about the country, and the citizenship of the country, and referred to an old political party, the "Know-Nothings," a name which I think was well applied. I can-



CHAS. F. WOOD
MEMBER, BANQUET COMMITTEE.

not but think sometimes that the man who comes to this country by choice makes a better citizen than the one born in it by accident. There is one thing that we never can forget, because it is a fact, that we all came from the other side at one time or other—the only difference is that some of us came later and some of us earlier.

I never made any speeches in my life except for this association, so thanking you for your greeting I will take my seat, hoping that this Board of Trade and all the members belonging to it will prosper. Gentlemen and fellow-members, I thank you very much for your kind greetings.

("What's the matter with Joe Fahys?" He's all right." The band, "He's a jolly good fellow" and three cheers.")

THE CHAIRMAN:—I find that Mr. Fitch will not be able to be with us to-night. I am very sorry, because, to speak a little after the manner of the boys, we have

had a good deal of "hot stuff" here to-night, and I am sure you are just as sorry as I am. I think we will consider the Seventh Annual Banquet of the New York Jewelers' Board of Trade as closed, and I hope that next year we will hear as many bright speakers and see as many happy faces as we see here to-night.

Three cheers for Mr. Clergue were given, and then the banquet closed.

The Assets and Liabilities of the Reed & De Mars Jewelry Mfg. Co.

MINNEAPOLIS, Minn., Jan. 22.—The schedules of assets and liabilities together with a list of creditors of the insolvent Reed & deMars Jewelry Mfg. Co., were filed Jan. 18th, by L. C. Lane, assignee. They show the assets to be \$86,037.57, which consist of stock of merchandise on hand \$50,541.47; store fixtures, \$3,787.75; accounts receivable \$28,187.72; notes receivable \$1,040.25; cash on hand \$349.25; cash in bank (City Bank recently suspended) \$1,394.03; railroad mileage tickets \$147.10; real estate trust deed \$600; a total of \$86,037.57. The liabilities amount to \$65,441.04, the largest claim being held by J. P. Rea, assignee for New England Bank of Minneapolis, which assigned during the panic of 1893.

The creditors who have claims for over \$100 are:

S. E. Fisher & Co., \$251.25; F. S. Gilbert, \$178.76; H. D. Merritt & Co., \$265.99; Foster & Bennett, \$178.33; Nesler & Co., \$205.55; Ames Mfg. Co., \$331.76; Geo. L. Vose & Co., \$132.67; Henry Zimmern & Co., \$209.72; A. Bushee & Co., \$128.03; Illinois Watch Co., \$293.86; Elgin National Watch Co., \$139.62; Illinois Watch Case Co., \$255.73; Seth Thomas Clock Co., \$234.11; S. O. Bigney & Co., \$1,414.53; Sussfeld, Lorsch & Co., \$381.26; Albert Berger & Co., 1,195.39; Wadsworth Watch Case Co., \$975.62; Sinnock & Sherrill, \$593.90; Meriden Britannia Co., \$3,423.39; New York Standard Watch Co., \$377.35; Simpson, Hall, Miller & Co., \$1,732.70; Waterbury Clock Co., \$1,445.18; Robbins & Appleton, \$2,935.12; Short, Nerney & Co., \$875.59; Bay State Optical Co., \$146.62; R. A. Breidenbach, \$703.38;

Crescent Watch Case Co., \$928.48; Wade, Davis & Co., \$161.70; G. H. Cahoon & Co., \$147; H. B. Sommers & Co., \$216.25; C. W. Bullock & Co., \$208.53; S. & B. Lederer, \$960.52; G. W. Cheever & Co., \$586.71; Foster & Bailey, \$862.22; Palmer & Capron, \$333.40; C. C. Darling & Co., \$1,151.63; J. M. Fisher & Co., \$517.97; Potter & Buffinton, \$649.92; Waite, Mathewson & Co., \$576.10; W. O. Hutchins & Co., \$114.75; Spencer Optical Mfg. Co., \$1,155.00; E. P. Ledos, \$204.99; Trenton Watch Co., \$111.27; F. H. Noble & Co., \$340.23; Keystone Watch Case Co., \$1,361.02; Waite, Thresher Co., \$334.69; B. Grieshaber, \$111.20; A. H. Bliss & Co., \$181.88; Providence Stock Co., \$617.73; Ostby & Barton Co. \$1,145.18; E. G. Webster & Son, \$2,616.25; J. F. Fradley & Co., \$890.23; Eichberg & Co., \$1,083.25; Ehrlich & Sinnock, \$655.79; Winsted Optical Co., \$320.21; C. A. Marsh & Co., \$584.46; Martin, Cope-land & Co., \$544.43; New Columbus Watch Co., \$345.00; Holmes & Edwards Silver Co., \$602.07; R. L. Moorhead & Co., \$175.76; L. Combremont, \$437.54; Derby Silver Co., \$158.51; Dennison Mfg. Co., \$228.65; Parks Brothers & Rogers, \$148.63; E. S. Johnson & Co., \$869.50; Daggett & Clap, \$475.25; Forbes Silver Co., \$246.66; Oneida Silverware Co., \$260; W. C. Greene & Co., \$714.77; Osborne & Co., \$253.17; Hancock, Becker & Co., \$379.04; C. Rogers & Bros., \$303.92; R. L. & M. Friedlander, 500.50; Goodfriend Bros., \$313.71; I. M. Berinstein, \$169.35; Stern Bros & Co., \$409.45; R. F. Simmons & Co., \$380.64; Rogers Silver Plate Co., \$125.19; S. & A. Borgzinner, \$302.83; Wightman & Hough Co., \$137.50; Adolphe Schwob, \$115.75; Dueber Watch Case Mfg. Co., \$350.09; Hampden Watch Co., \$95.77; R. Wallace & Sons Mfg. Co., \$700.44; Judge J. P. Rea, assignee for New England Bank, assigned, \$13,954.53; S. Valfer Co., \$143.50.

Judge Jamison, of the District Court of Hennepin County, approved the bond of L. C. Lane, assignee of the Reed & De Mars Jewelry Mfg. Co., the amount being \$173,000. The bond was signed by the American Surety Co.

Wooden Pendulums.—It is essential that the grain of a wood pendulum should be perfectly straight, for if the grain is not straight the rod is likely to bend, causing the clock to go irregularly.

POST-GRADUATE COURSE IN REFRACTION.

BEGINNING FEB. 1, we have arranged to give advanced individual private instruction to those who have been making a speciality of Refraction and the mechanical adjustment of frames.

This course will embrace instructions in the use of the Ophthalmometer, Retinoscope, Ophthalmoscope, Refractometer, Prisms and other kindred branches of advanced optics.

Students may select, at their option, any or all of the foregoing subjects.

Those desiring to avail themselves of this opportunity, may make application at any time as no classes will be organized. We have found individual attention to students more satisfactory to them and to ourselves.

THOROUGH AND COMPLETE DIRECTIONS AND ACTUAL PRACTICE IN THE USE OF THE TEST LENSES WILL BE GIVEN TO STUDENTS WHO HAVE HAD LITTLE OR NO EXPERIENCE IN THE FITTING OF EYES

Further particulars given on application.

JULIUS KING OPTICAL CO.,
14 MAIDEN LANE, NEW YORK.

Competitive Designs for the Silver Service for the Cruiser "Brooklyn."

Along the four walls of one of the extensive lofts of the store of William Berri, 526 Fulton St., Brooklyn, N. Y., are arranged the competitive designs from 14 manufacturing silversmiths, for the silver service to be presented by the city to the cruiser *Brooklyn*. The designs form a fine exhibit of elaborate drawings, and all possess so many points of artistic merit, that the committee will have a difficult task in making a just selection. Some of the sets of designs prepared, we understand, cost as much as \$250.

None of the members of the committee, save Mr. Berri, will know who the successful competitor is until the selection has been made. They won't even know which design comes from any particular firm, for none of the designs are allowed to show any marks for identification and the letters that accompanied them have been seen only by Mr. Berri. He will retain these and will not disclose the name of the successful competitor till the committee have decided upon which work merits a choice. Mr. Berri told a CIRCULAR reporter that a public announcement as to the successful competitor will be made about Feb. 1st. Ex-Mayor Schieren, one of the committee was called away to Chicago unexpectedly, and hence a delay in the committee's making of a choice was caused.

Each competitor for the furnishing of the

silver service has had to submit designs of the 17 large pieces and one knife, fork and spoon. The complete service will consist of the following pieces: Two candelabra, seven lights; four dozen tea spoons, two dozen dessert spoons, two dozen soup spoons, two dozen dessert forks, two dozen table forks, two dozen table spoons, two dozen coffee spoons, two dozen table knives, two dozen dessert knives, two dozen oyster forks, two dozen butter plates, two dozen small knives, one carving set of five pieces, one fish set, knife and fork, one soup ladle, two gravy ladles, one salad fork and spoon, one soup tureen, two gravy boats, two entree dishes, two vegetable dishes, one salad bowl, one meat dish, one fish dish, one fruit dish and four small fruit dishes. The committee are authorized to spend \$8,000 on the entire service.

Almost all the sets of designs bear a representation of the seal of the city and an extremely clever representation of the cruiser, while one displays a drawing of the old frigate after which the cruiser was named. One design is in the Louis XIV. style and another is in Renaissance style.

The Assets and Liabilities of Charles F. Wolters.

ROCHESTER, N. Y., Jan. 23.—The schedule of Charles A. Matthews, as assignee of Charles F. Wolters, was filed yesterday morning. The total liabilities are \$15,121.-

66, nominal assets, \$18,936.13; actual assets, \$12,911.03.

The assets include a stock, the nominal value of which is \$15,755.71, and actual value \$10,698.60. The fixtures, according to the actual valuation, are worth \$622 50; there are \$1,532.80 in good accounts, and \$57.13 in cash on hand. Then there is \$548 60 of doubtful accounts and \$1,330 59 labeled bad. A balance in the bank of \$242.23 is claimed by the bank as an offset of notes.

The debts include \$5,041.45 due for stock, mostly to New York, Newark and other eastern concerns, all in small amounts, few of these debts exceeding \$100. The other liabilities are notes. There are \$5,500 in notes due C. B. Wolters, of Los Angeles, with \$359 79 credited as paid, leaving a balance due of \$2,130.21. There are \$7,950 in notes due the Traders' Bank, two of these being for \$3,000 each, with the small offset of the balance in the bank as noted above.

Philadelphia.

Mr. Forsythe has withdrawn from the firm of Forsythe & Hoffman. Mr. Hoffman will hereafter conduct the business alone.

Joseph G. Gigon, who had been absent from the city for some time, has returned and has resumed business in the Franklin building, 12th and Walnut Sts., as manufacturers' and jobbers' agent. Mr. Gigon is endeavoring to settle up a number of claims that individual club members have against him.

A False Report

has been published in some of the daily papers during the past week to the effect that The E. Howard Watch & Clock Co. has discontinued temporarily the manufacture of watches.

This report has undoubtedly arisen from the fact that we have gone into the manufacture of bicycles. Our Bicycle Department is entirely separate and distinct from our Watch and Clock Departments and will not affect in any way our regular lines of manufacture.

We **have** made, **ARE** making and **WILL** make the **Best Watches and Clocks in the World**, and the Howard Bicycle that we are now offering is fully up to the standard of our Watch and Clock work.

A great many thousand bicycles will be sold this year; we strongly advise Retail Jewelers to add the Howard Bicycle to their stocks. Every man who carries a Howard watch will want a Howard Bicycle.

The E. Howard Watch & Clock Co.,

... ESTABLISHED 1842 ...

BOSTON,

NEW YORK,

CHICAGO,

383 Washington Street.

41 Maiden Lane.

34 Washington Street.

Stress of Dull Business Causes Ezra F. Bowman & Co. to Assign.

LANCASTER, Pa., Jan. 22.—Ezra F. Bowman, the well known jobber of jewelers' and watchmakers' supplies, of this city, who for the past few years has been doing business at 20 and 22 E. Chestnut St., as Ezra F. Bowman & Co., was to-day compelled, by the stress of business circumstances, to ask for an extension from his creditors. This morning a general deed of assignment, executed by Mr. Bowman and covering all his individual property and all of his business assets, was recorded. The assignee is L. C. Reisner, who for the past four years has been the manager of Mr. Bowman's manufacturing department.

The Court this morning appointed Willis B. Musser, of this city and E. L. Rinkenbach, of Harrisburgh, appraisers of the assigned estate and they will immediately make an inventory of the stock, which is large and valuable.

There are no judgments whatever, or other liens of record, against Mr. Bowman and though his creditors very largely consist of his immediate family and personal friends, no preferences of any kind have been given.

It is stated by those in a position to form an estimate that the assets will, if properly handled, realize in due time more than sufficient to pay all the debts. The liabilities in round numbers are estimated at \$30,000 in borrowed money, some \$10,000 in notes and about \$10,000 in general merchandise accounts. Mr. Bowman owns a valuable city residence, clear of encumbrance, a very extensive stock of goods and book accounts, the total value of which is believed to represent \$75,000, and which at forced sale would probably realize sufficient to pay all the debts.

The estate will be promptly administered and Mr. Bowman's friends are sanguine that with a reasonable extension the business can be carried on with renewed prosperity.

Thomas W. Lind Wins His Case Against His Brother.

PROVIDENCE, R. I., Jan. 24.—Peter Lind has been worsted in his contest with his brother, Thomas W. Lind, over the latter's effort to secure the appointment of a receiver for the manufacturing jewelry establishment now in Peter's charge and for the dissolution of a contract held by Peter.

Judge Tillinghast, in the Appellate Division of the Supreme Court, handed down a rescript Tuesday afternoon, in which it was declared that the complainant, Thomas, had made out a case which entitled him to a temporary injunction and receiver, as prayed, and that the proof showed, among other things, that all the property in question belonged to Thomas, and that Peter, as guardian of the estate of Thomas, was managing the same in a manner contrary to law. Further, it was held, Peter was

also endeavoring to prevent Thomas, who had been decreed by the Municipal Court of Providence to be no longer in need of a guardian, from obtaining possession of his said property. The evidence showed, thought the Judge, that Peter was seeking to retain the possession and control of said property for the purpose of promoting his own interests, and that he was acting in a manner hostile to the interest of his brother.

An interlocutory decree was ordered entered.

Annual Meeting of the Jewelers' and Tradesmen's Co.

On Monday, Jan. 20th, the annual meeting of the Jewelers' & Tradesmen's Life Insurance Co., 253 Broadway, New York, was held, a number of members being present.

The annual statement of this enterprising institution shows that the company are steadily marching to success. The new club tontine policy is now receiving great attention and being accepted by many new members, its special feature, which does away with the old "dying to win" saying, causing the insurance to sell rapidly.

Negotiations are now pending with two insurance companies and it is expected that they will join the ranks of the Jewelers' & Tradesmen's Co. at an early date.

The present officers are: S. W. Saxton, president; F. Delano and Chas. Mortimer, vice-presidents; E. S. Johnson, Jr., secretary; G. W. Godward, treasurer; and J. C. Bryan, medical examiner.

Eastern Jewelers Interested in Recent Failures.

PROVIDENCE, R. I., Jan. 25.—The manufacturing jewelers are interested to a more or less degree in a number of failures that have occurred during the past week.

Ezra F. Bowman & Co., jobbers of jewelers' and watchmakers' supplies, Lancaster, Pa., made an assignment Tuesday, without preferences. Liabilities are stated at about \$50,000, of which about \$5,000 are held in the east.

By the failure of Gustave Fox & Co., Cincinnati, O., local jewelers are creditors for between \$5,000 and \$8,000.

A. J. Thomas, Missoula, Mon., owes local manufacturers about \$1,500.

A. H. Simon, St. Paul, Minn., has been in town the past week endeavoring to effect a settlement with local creditors. He has been successful in making terms with several upon a basis of 50 cents on the dollar in notes of three, six, nine and twelve months. Some feel that those who have signed the agreement are foolish, inasmuch when he first became embarrassed all as that he asked for was an extension until March, 1897. Upon arriving in New York, he was imbued with new ideas and made a somewhat limited offer.

GUARANTEE OF QUALITY.

**SPRING
LINES**

**NOW
READY.**

**LEATHER
GOODS.**

**EBONY
GOODS.**

**IVORY
TOILET
GOODS.**

**TORTOISE
SHELL
GOODS.**

**WE HAVE PRODUCED FOR
THE SEASON AN EX-
TENSIVE LINE OF FINE**



**STERLING
SILVER
BUCKLES**

**IN ORIGINAL, ARTISTIC DE-
SIGNS AND OF THE HIGHEST
CLASS OF WORKMANSHIP.**

**DEITSCH
BROS.,**

**7 E. 17TH ST.
N.Y.**

Quarterly Meeting of the Massachusetts Retail Jewelers' Association.

BOSTON, Mass., Jan. 24.—The Massachusetts Retail Jewelers' Association held their quarterly meeting Tuesday, at Young's Hotel.

Albert R. Kerr and Charles E. Kattelle were appointed as a committee to have charge of arrangements for the annual meeting and banquet in April.

Nominations of candidates for the 1896-7 board of officers were made, vice-president F. E. Ladd, of Springfield, being named for president. Few changes will occur in the rest of the list, but president Eldridge will be on the board of directors and one of the directors will be advanced to the vice-presidency.

The relation of the manufacturer and jobber to the retailer was discussed and a vote was passed expressing the appreciation of the members for the attitude of those concerns that decline to sell to department stores, including the Gorham

Mfg. Co., F. Kroeber Clock Co. and other prominent manufacturing houses.

Death of William Young McAllister.

PHILADELPHIA, Pa., Jan. 25 — William Young McAllister, for many years a well-known optician in this city, died at his residence, 2545 Chestnut St., yesterday, after an illness of only a week's duration.

Mr. McAllister was born in Philadelphia on May 27, 1812, and was educated at a private school at Mount Airy. In 1836 he entered the optical business at 2d and Market Sts., the house originally having been established by the deceased's grandfather as far back as 1783. The business was subsequently moved to 246 Chestnut St., and later on to 728 Chestnut St., when father and son retired, leaving the business to the latter's four sons. At present the firm consists of James C. McAllister, who has charge of the Philadelphia house and F. W. McAllister, who directs the Baltimore branch.

The deceased was for many years an

active member of the Historical Society. He married Miss Anne Jane Mitchell, of this city, who died in 1891. Five sons and two daughters survive him. He had been ill only a short time and his condition was not regarded as dangerous until the day before his death.

Annual Meeting of the American Association of Wholesale Opticians.

The second annual meeting of the American Association of Wholesale Opticians, commenced yesterday morning in Parlor L, of the Astor House, New York. Among the firms represented at the morning session were: The Julius King Optical Co., Geneva Optical Co., E. Kirstein's Sons Co., Globe Optical Co., Johnston Optical Co., McIntire, Magee & Brown, D. V. Brown and Levy, Dreyfus & Co.

The minutes of the last annual meeting were read and the secretary then presented his report. The election of officers then took place and resulted as follows: President F. A. Hardy, F. A. Hardy & Co.; vice-president, A. G. Barber, Globe Optical Co.; and secretary and treasurer, Geo. Johnston, Johnston Optical Co. The new directors are: Dr. Julius King, Julius King Optical Co.; D. V. Brown; H. E. Kirstein, E. Kirstein's Sons & Co. and F. H. Smith, Geneva Optical Co.

The meeting then adjourned until the afternoon.

The Forthcoming Annual Meeting of the Philadelphia Jewelers' Club.

PHILADELPHIA, Pa., Jan. 27 —The members of the Jewelers' Club of Philadelphia, are taking more than ordinary interest in the annual meeting and election of officers which will take place on Feb. 11. The Club has now reached a permanently prosperous condition, having 125 members with a long waiting list. The coming contest will be over the election of a vice-president and board of governors. Wm. P. Sackett has been unanimously renominated for president, James W. Barry, Jr., has been named for secretary and Wm. H. Long for treasurer.

For vice-president, L. S. Lewis, Chas. F. Duffy and Frank L. Wood have been nominated. Five members of the board of governors have to be elected, and the following are candidates: T. G. Mooney, Geo. W. Read, L. P. White, H. B. Chambers, Frank Kursh, Chas. F. Duffy, Theo. M. Woodland, E. H. Eckfeldt, H. R. Friese, Wm. G. Earle, A. G. Lee, Wm. Linker, E. J. Dingee, Jr., V. P. Tommins and W. W. Eakins.

After a gratifyingly successful year's business, the Standard Electric Time Co., Waterbury, Conn., held their annual meeting Jan. 23d, and re-elected the following officers of 1895: President, H. L. Wade; treasurer, George E. Judd; secretary and manager, LeRoy Upson. The electric time system furnished by this company is well and favorably known.

A. WITTAUER,
SUCCESSOR TO
J. EUGENE ROBERT & CO.,
IMPORTER AND MANUFACTURER OF
PLAIN AND COMPLICATED
WATCHES AND
WATCH MOVEMENTS,
19 Maiden Lane, New York.

Mounted Goods

Special order work is
a leading and successful
feature of our business.

KELLER, ETTINGER, & FINK,

AMERICAN WATCHES

AND

DIAMONDS,

24 JOHN ST., NEW YORK.

Diamonds

The Jewelers' Circular

AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada,	\$2.00
Foreign Countries in Postal Union,	3.00
Single Copies,10

New subscribers can commence at any time. Payments for THE CIRCULAR when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to Journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

Vol. XXXI Jan. 29, 1896. No. 20.

Every line of reading matter in THE JEWELERS' CIRCULAR, with the exception of the few brief extracts from exchanges always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR is copyrighted.

CLAUDIUS Saunier is the foremost writer and expounder on horology, to whom the watchmakers of America are deeply indebted for the teachings they have received through the translation of his works and the republication of portions of them in the columns of THE JEWELERS' CIRCULAR and other journals of the trade. Every watchmaker should contribute his mite toward alleviating the cares of this master mind in his declining years. The watchmakers of France, Germany, Russia, Italy and other European countries have not forgotten Mr. Saunier, and their confrères in the United States, who have been equally benefited by his writings should as heartily respond to the call for help. The petition published on page 33 should appeal to the heart of the American watchmaker.

The Copyright Law on Jewelry and Silverware.

IN the article published on this page in the issue of Jan. 15th, entitled "Can Works of Jewelry and Silverware be Copyrighted?" the concluding paragraph, it has been pointed out to us, would have been more correct had it read as follows: It will thus be seen that while a drawing or picture may *per se* be protected by copyright, the article of jewelry or silverware in which the drawing or picture is incorporated as a feature of the design, is not the subject of a valid copyright but of a valid design.

The article has aroused marked interest in the trade and THE CIRCULAR has received expressions of dissent as to its tenor from lawyers who represent the interests of firms who have suits based upon the copyright law now in the courts; however, lawyers generally as well as the trade coincide with the views expressed in the initial article, though the outcome of the *ex parte* suit referred to in the article, which was stated to have been decided but which is still in litigation, is looked forward to with considerable interest.

An Interesting Mercantile Decision.

A MERCANTILE decision of interest not only to business men in England but to their brethren on this side of the Atlantic is recorded by the *Economist* (London.) It appears that a member of a firm whose partnership was about to expire, and who had previously stipulated that the good will should be the property of the remaining partners, undertook to make a list of the firm's customers while still a member, for the avowed purpose of entering into competition with the firm in the near future. The lower courts sustained his right to this information, but the House of Lords, to whom the case was appealed, denied this right, Lord Herschell saying: "If a person who has previously been a partner in a business sets up for himself and appeals generally for custom, he has a perfect right to do so; but when he specifically and directly appeals to those who were customers of the old firm, he seeks to take that which constitutes the good will away from the persons to whom it has been sold." We consider the decision to be sound, as a retiring partner ought not to make use of the information to which he has access for the purpose of damaging the good will which he has already surrendered, and of which this information obviously forms a part.

We have received the annual statement of the Chatham National Bank, which makes a very commendable showing. We note that in the last 10 years the surplus has been almost tripled, while the deposits have greatly increased. The Chatham National Bank is of particular interest to the trade, several of its directors being prominent jewelers.

Silver Stamping Legislation to be Again Pushed in Rhode Island.

PROVIDENCE, R. I., Jan. 25.—A number of the local silversmiths, including the Gorham Mfg. Co., are making another effort to have the General Assembly of this State pass a standard silver bill similar to that in vogue in several other States. It is the purpose of the proposed bill to regulate the sale of goods marked "sterling" or "sterling silver," "coin" or "coin silver." It is generally supposed that a large amount of silverware bearing one or another of these marks, of inferior quality, is sold in this State. The bill provides that goods so marked shall be of a certain standard.

Two years ago a similar bill was introduced in the General Assembly by J. F. P. Lawton, secretary of the Gorham Mfg. Co. It passed the upper branch without opposition and was passed by the lower house. Before the act was engrossed, one member by privilege moved its reconsideration, and it was referred for a public hearing before the committee on the judiciary. There was considerable opposition and it was finally decided that such matters of legislation should properly come within the scope of the National Congress, and the resolution, when it finally came before the legislature, was defeated.

Since then the same act has been passed by several States, after Congress had decided that it lay within the province of each State to legislate upon such subjects. Finding that the bill was meeting with favor in other States the bill has gained additional supporters and it has now been introduced for passage. A hearing will be held publicly on the 30th inst., upon the rising of the house.

The Jewelers' Security Alliance Run Another Burglar Into Jail.

The Jewelers' Security Alliance received word last week that William Connors, alias "Diamond Bill," who was captured Dec. 28 in Louisville, Ky., had been sentenced to five years imprisonment. Connors is the second robber whom the Alliance has run to earth for robbing the jewelry store of Alfred Bourgeois, Jackson, Miss., Feb. 28, 1895, and carrying off over \$4,000 worth of jewelry. His pal, McGown, was captured March 16th, 1895, and sentenced to three years' imprisonment. He died in prison Jan. 3d.

Connors led the detectives of the Alliance a long chase, and would have been captured in Chicago, Aug. 25th last, but for the blunder of a policeman, who arrested the detective on whom Connors had opened fire. Connors was caught in Louisville, Ky., two months ago, and extradited to Jackson, Miss., where he was sentenced Jan. 17th to serve five years' imprisonment. Since the sentence, the Jewelers' Security Alliance has recovered a quantity of the stolen jewelry.

Charles O. Gerrish, a veteran watchmaker of Biddeford, Me., died Jan. 24, age 66 years.

New York Notes.

J. W. Block & Bro. have entered a judgment for \$929.92 against Wm. H. Eggert.

Justice Heilbronn, of Heilbronn & Blank, arrived Sunday on *La Bourgogne*.

The Rockford Watch Co. have filed a judgment for \$208.95 against Ephraim Grinspan.

Jno. L. Disselkoe, importer of diamonds and fine art works, has removed from 7 Maiden Lane to 55 Broadway.

I. Henry, designer of jewelry, late with John R. Keim, has taken a studio at 46 E. 10th St. and is now working for the trade.

B. H. Knapp, formerly of Smith & Knapp, has opened an office in the Prescott building, 65 Nassau St., as a dealer of diamonds.

New York creditors of J. W. Field, Galveston, Tex., recently received an offer to settle their claims at 33 cents on the dollar.

The engagement is announced of Levi W. Rubenstein, of Rubenstein Bros., 14 Maiden Lane, to Miss Clara Rice, of Niagara Falls, N. Y.

F. G. Gruen, of D. Gruen & Son, Columbus, O., last week arrived on the *Fuerst Bismarck* from Europe, where he has been in the interest of his firm.

The sheriff last week received an attachment for \$4,425 against the Baird Clock Co., Plattsburgh, N. Y., in favor of the Market & Fulton National Bank.

Powers & Mayer, manufacturers of diamond jewelry, 49 Maiden Lane, will remove about Feb. 15th to the Meriden Britannia Co. building, 1128-1130 Broadway.

Wm. T. Coombs, of the firm of Edward F. Sanford & Co., will start in business on his own account on Feb. 1st as a manufacturer of medium grade diamond jewelry.

M. Schussler, of M. Schussler & Co., San Francisco, is in New York, and during his stay will make his headquarters at the offices of L. & M. Kahn & Co., 172 Broadway.

A. S. Gardner & Co., dealers of watches, diamonds and jewelry, 17 Maiden Lane, have leased an office in the Hays building, 21 Maiden Lane, into which they will remove about May 1st.

The Empire Jewelry Co., of Brooklyn, have been incorporated with a capital of \$4,000. The directors are David Rosenbush and Jacob Samek, of Brooklyn, and Samuel Aronson, of New York.

Adolph J. Grinberg recently withdrew as special partner in the firm of A. Wallach & Co., 30 Maiden Lane. Leopold and Max Rosenberger, the remaining partners, continue as before under the old name.

Thos. F. Brogan & Co. have succeeded Williamson & Co., manufacturing jewelers, 26 Union Square, and will continue the business at the old address. Col. H. S. Kearney assumes all the liabilities and accounts of the late firm.

The United States Nickel Mfg. Co., of New York, have been incorporated to make

anodes and castings, and do electroplating. The capital stock is \$2,000, and the directors are: Henry Landsberg, Wm. A. Carman and Jacob H. Belvin, of New York.

An order of Judge Pryor, in the Supreme Court, Thursday, discharged Isaac Hirsch, assignee of Bertha Ehrlich, who failed Dec. 26 h. 1894. The report of the referee stating the assignee's accounts is confirmed and the assignee's sureties are released from liability.

Erdman, Levy & Mayer, attorneys for Chas. F. Wood & Co., have been examining Juliette B. Kipling, special partner of E. E. Kipling, in supplementary proceedings on a judgment for about \$2,000 obtained on a note given to Chas. F. Wood & Co. The examination is still in progress.

Meyer D. Rothschild, who recently retired from the precious stone business, was married Tuesday evening, Jan. 21st, to Miss Edith Sophie Lichtenauer, daughter of Jos. M. Lichtenauer. The ceremony took place in Delmonico's banquet hall, and was performed by Prof. Felix Adler.

Wm. B. Kerr & Co., manufacturing jewelers, 860 Broadway, have bought out Braillard & Rosenberg, manufacturers of fine leather goods, 23d St., and will continue the production of this line under the supervision of Mr. Braillard. The leather goods hereafter manufactured by Wm. B. Kerr & Co. will be of the same high standard for which their other productions are noted.

The corporation, heretofore known as the John A. Riley & Sloan Co., manufacturing jewelers, 860 Broadway, has been changed to Sloan & Co. A. K. Sloan, late of Carter, Sloan & Co., will hereafter take active part in the management of this concern. The company's officers are now as follows: A. K. Sloan, president; Frank T. Sloan, vice president; Bennet Osborn, Jr., treasurer, and Allan A. MacDonald, secretary.

The 12th annual dinner given by N. H. White & Co. to their employes was held on the evening of Jan. 18th at the Red Dragon Inn. The participants, who numbered 26, passed a very pleasant night. Among the guests, who by their recitations, speeches and stories contributed toward the evening's enjoyment were: Jno. L. Shepherd, of the Keystone Watch Case Co., Fred. Steck, Robt. Hamilton, of Hamilton & Hamilton, Jr., and others.

The Roy Mfg. Co. have been incorporated in New York to manufacture watch cases, jewelry and bicycles, with a capital of \$17,500. The directors are: A. X. Roy and Maxime Boquet, Brooklyn, and R. P. Lyonard and U. S. Muller, New York. The company, whose office is at 21 Maiden Lane and factory in Brooklyn, were formerly a New Jersey corporation, but have changed to a New York concern on account of the discriminating tax laws of this State against foreign corporations.

The schedules of Chas. V. Peyn, 10 John St., who assigned Jan. 7th, to Richard Dudensing, Jr., were filed Monday. They

show total liabilities of \$6,329.23, with nominal assets of \$2,930.32 actually worth \$1,738 14. The liabilities include a preference of \$1,900 to Christian Cornehlson. The assets consist mainly of stock, the outstandings amounting to but \$296. There are 24 creditors, 17 of whom hold claims for less than \$100. The largest creditors are Hayden W. Wheeler & Co., \$2,448; Henry Ginnel & Co., \$204; F. E. Leimbach, \$478; Ludwig Nissen & Co., \$215; Wm. Smith & Co., \$112; C. Sidney Smith, \$182, and Christian Cornehlson \$1,900.

The New York Jewelers' Board of Trade, Jan. 17th, through their attorneys in Atlanta, Ga., filed a bill, asking for a receiver for the business of A. F. Pickert, who recently transferred his stock to Harry Cassin. Among the creditors represented by the Board, on whose claims the action was taken are: W. L. Pollack & Co., \$1,316; Keller, Ettinger & Fink, \$1,000; Koch, Dreyfus & Co., \$594; and A. Peabody, \$898. It is alleged that a large part of these claims are not as yet due. The creditors contend that certain mortgages given by Pickert were made to defraud creditors. They ask that the bill of sale to Mr. Cassin be set aside, and that a receiver be appointed to wind up the business. Judge Lumpkin, before whom the application was made, granted an order restraining Mr. Cassin from disposing of the assets, except in the regular course of trade, and to render a strict account of his dealings to the court. The final hearing of the case was set for Saturday.

The following out-of-town jewelers were registered in New York during the past week: A. Kingsbacher, Pittsburgh, Pa., Astor H.; B. E. Arons, Pittsburgh, Pa., Gilsey H.; J. L. Straub, Lancaster, Pa., St. Denis H.; A. E. Newhall, Lynn, Mass., Broadway Central H.; G. E. Shaw, Putman, Conn., St. James H.; A. B. Ryan, Middletown, Conn., St. Denis H.; D. R. Brown, Stroudsburg, Pa., Broadway Central H.; C. S. Scott, Cadiz, O., Coleman H.; W. A. Moore, Canton, O., Murray Hill H.; R. A. Kettle, Chicago, Ill., Holland H.; M. C. Ellis, Toronto, Can., Astor H.; M. L. Carter, Danbury, Conn., St. Denis H.; E. L. Gifford, Fall River, Mass., Morton, H.; L. M. Barnes, North Adams, Mass.; W. H. Hennegan, Baltimore, Md.; J. T. Wise, Elmira, N. Y., Imperial H.; H. W. Patterson, Boston, Mass., M. Eliassof, Albany, N. Y.; J. A. Pitt, Montreal, Que., Amsterdam H.; E. Eisele, Buffalo, N. Y.; H. E. Pitcher, Boston, Mass.; R. E. Burdick, Cleveland, O.; D. C. Percival, Boston, Mass.

The attention of the trade is called to the announcement in another column of the liquidation sale of Bruhl Bros. & Co., 21 Maiden Lane, New York. This well known firm, desiring to close out that branch of their business, offer for sale, at very low prices, their entire stock of diamonds, pearls and colored stones. Dealers should immediately take advantage of this sale.

Providence.

All communications for this column, addressed to P. O. Box 1093, Providence, R. I., will receive prompt attention.

R. L. Griffith left on Friday last for Orlando, Fla.

G. C. Darling, for several years with A. W. Sawyer, has started in business at 86 Weybosset St.

Dexter C. Cheever has been appointed by the Municipal Court as administrator of the will of Annie C. Cheever.

Engelhart C. Ostby, of Ostby & Barton Co., was in Washington, D. C., recently on pleasure bent.

Charles F. Irons is making an extensive trip through the west in the interests of Irons & Russell.

Henry A. Boland has accepted the position of superintendent of the factory of Hamilton & Hamilton, Jr.

Ralph Hamilton has been busy the past few days in receiving congratulations and distributing cigars. It's a 10 pound boy.

H. B. De Wolf, formerly with A. W. Sawyer, this city, has started in business for himself at 166 Purchase St., New Bedford, Mass.

Arthur Heiness started last week on a European trip to obtain novelties for the coming season in the interest of Bruhl Bros. & Co.

The copartnership heretofore existing between F. S. McCambridge and J. Fred. Thompson under the firm name of F. S. McCambridge & Co. has been dissolved and all parties have been notified by Mr. Thompson that no credit is to be given to any persons claiming to act for or in the name of the late firm.

The case of Henry E. Huddy against Fulford & Reynolds, manufacturing jewelers, occupied the attention of the Appellate Division of the Supreme Court on motion of the latter for a new trial. On Oct. 1, 1895, the plaintiff brought an action of trespass in the case for negligence against the defendants. On Nov. 16, 1895, damages were assessed in the sum of \$1,000 and judgment given for that sum. Two days later execution was stayed at the instance of the defendants, this being their first action in the case. The court granted defendants' petition for a new trial upon payment of costs and \$25 counsel fees.

At the annual meeting of the Kent & Stanley Company (Limited) held recently, the following officers were elected for the ensuing year: President Edward Thayer; treasurer, Edward C. Huxley; secretary, J. D. Warren; board of directors, Edward A. Greene, of Greene & Daniels, Pawtucket; Edward Thayer, of Lebanon Mills, Pawtucket; Edward C. Huxley, Boston; Arthur W. Stanley, of J. O. Draper & Co., Pawtucket; Frank A. Chase, cashier of the Rhode Island National Bank of Providence; Horace Remington, of Horace Remington

& Son, Providence and John W. Bishop, of J. W. Bishop & Co.

The following were visitors among the manufacturers in Providence the past week: J. A. Flomerfelt, New York; L. Strasburger, New York; B. Schwartz, Philadelphia; R. Pollack, New York; William S. Fowler, New York; David Stern, New York; S. A. White, Rochester, N. Y.; E. B. Wilkins, New York; M. H. Whitney, New York; Sig. Bach, New York; H. Weil, New York; B. Rubinstein, New York, all of whom were registered at the Narragansett. At the Dorrance Hotel were: C. H. Lombard, M. Marks, and C. W. Lippitt, New York. Other visitors were Nathan Hercules, Boston; P. W. Ellis, Toronto.

The Attleboros.

The rumor that the Watson, Newell Co. would get into their new building by April 1st is unfounded. A portion of the present structure is to be torn down and rebuilt, so that it will be impossible to have the new building finished and ready for occupancy before early in 1897.

At the annual election of the First National Bank in Attleboro, recently, the following were elected directors: J. M. Bates, J. E. Blake, A. A. Bushee, G. A. Dean, B. S. Freeman, J. J. Horton, J. H. Sturdy and C. L. Watson. At a subsequent meeting of the directors Mr. Bates was re-elected president.

The Wertheimer failure still interests the numerous manufacturers in this section who are among the creditors. The actions of the mysterious person who was here endeavoring to purchase Wertheimer claims are still the subject of discussion. It trans

pires that the man represented a southern detective association and was offering about 15 cents on the dollar. The agent was desirous of obtaining about \$30,000 of claims, but was not successful in obtaining any amount. A majority of the creditors were afraid that it was merely a scheme on the part of the Wertheimers to settle on a basis much smaller than they could hope to do in any other way. Others, however, were of the opinion that the agency had got some property that had been hidden away and were desirous of having claims against the concern.

Springfield, Mass.

G. Henry Clark, Northampton, will move into one of the stores in Lambie's new block.

F. A. Hubbard has moved his Columbia bicycle agency to the new quarters in Mayo's block, Worthington St., and contemplates holding a bicycle show in a few weeks.

Among the jewelry salesmen here within the past few days were: S. W. Glover, for Henry Cowan; W. S. Campbell, Day, Clark & Co.; Mr. Cattelle, H. E. Oppenheimer & Co.; Mr. Barker, John W. Reddall & Co.

The police evidently made a mistake in arresting Maurice D. Chase, Augusta, Me., as the man who broke into D. F. Leary's jewelry store. They had previously arrested Herbert E. Heath, and was convinced that he was the culprit. Then came a dispatch from the police of Augusta saying that they had arrested Chase with the stolen property in his possession. Inspector Boyle went to Augusta and found that Chase was a reputable citizen and came by the goods honestly.

C. DORFLINGER & SONS,
36 MURRAY ST., N. Y.,

CUT GLASS MANUFACTURERS,

...HAVE...

5 BEAUTIFUL FLOORS

TO LET

IN THEIR NEW BUILDING **915 BROADWAY,** NEAR 21st STREET.

GOOD LIGHT, STEAM HEAT, 2 ELEVATORS. THESE LOFTS ARE SUITABLE FOR WHOLESALE JEWELER OR SILVERSMITH OR KINDRED BUSINESS.

Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

J. H. THOMPSON has severed his connection with Bioren Bros., Newark, N. J., and has engaged to travel for Wm. Link, Newark, N. J.

The following traveling salesman passed through Detroit, Mich., last week: Mr. Bartlett, Whiting Mfg. Co.; Robt. Welch, Welch & Miller; Fred. Foster, Unger Brothers; Mr. Howard, E. Howard Watch & Clock Co.; Mr. Lord, Lord & Case; F. A. Fairbrother, B. K. Smith & Co.; Mr. Levy, S. Levy & Co.; W. R. Bristol, C. Rogers & Bros.; Mr. Rogers, Parks Brothers & Rogers; W. A. Peck, O. W. Bullock & Co.; S. K. Huston, New Columbus Watch Co.; L. B. Stevens, F. H. Noble & Co.; Joseph Becker, Brooklyn Watch Case Co.; Mr. Goff, H. N. Pervear Co.; W. C. Barry, Larter, Elcox & Co.; H. H. Bradley, E. A. Bliss Co. and the Meriden Sterling Co.; A. J. Sherrard, Enos Richardson & Co.; C. M.

Dillion, Meriden Cutlery Co.; Alfred Varian, Dennison Mfg. Co.; D. Goldberg, Goldberg & Meyer; E. A. Reed, Reed & Barton; A. L. Henderson, Osborne & Co. Clarence Pettit, Hayden Mfg. Co.; Harry Osborne, Howard Sterling Co.

Travelers in Syracuse, N. Y., the last two weeks included: H. B. Richardson, G. A. Dean & Co.; Mr. Noble, Payton & Kelley; Geo. B. Caldwell, Plainville Stock Co.; W. A. Peck, O. W. Bullock & Co.; T. C. Nicholson, Flint, Blood & Co.; M. Kohn, Woodside Sterling Co.; H. S. Mirrielees, S. Sternau & Co.; F. E. Cocks, Treibs Bros.; Frank E. Blake, Towle Mfg. Co.; C. F. Goodwin; John Pinover, A. Pinover & Co.; Mr. Van Ness, Unger Bros.; Maurice H. Harrison, Harrison & Groeschel; George F. Smith, John W. Sherwood; Robert Welch, Welch & Miller; H. C. Bliss, Bliss Bros.; James Hoare, J. Hoare & Co.; A. E. Alexander, F. M. Whiting Co.; Dayton F. Reed, Belknap, Johnson & Powell; N. F. Swift, for G. K. Webster; L. B. Stevens, F. H. Noble & Co.; C. H. Paine, Dominick & Haff; N. T. Durlach, Durlach Bros.; A. L. Halstead, Barbour Silver Co.; J. M. Morrow, American Watch Case Co.; H. H. Bradley; Mr. Greene, A. A. Greene Co.; Mr. Marsh, C. A. Marsh & Co.; Mr. Inman, J. T. Inman & Co.

The following travelers "stayed over" in Philadelphia, Pa., the past week: G. B. Osborne, Wm. Smith & Co.; E. W. Eckfeldt, Eckfeldt & Ackley; J. E. Simonson,

A. J. Hedges & Co.; T. Frothingham, Frothingham & Co.; L. S. Lewis, Randel, Baremore & Billings; Wm. Wightman, R. F. Simmons & Co.; James A. Cheney, Ludwig Nissen & Co.; Ben Schloss, A. Wallach & Co.; Geo. H. Coggsill, Geo. L. Vose & Co., and L. Combremont.

Travelers in Pittsburgh, Pa., last week were: Max Loebnitz, Dueber Watch Case Mfg. Co.; Mr. Foster, Unger Bros.; A. B. Chace, G. W. Cheever & Co.; B. Posner, Wallach & Schiele; G. Hofman, Ansonia Clock Co.; Ed. A. Manheimer, Illinois Watch Case Co.; C. A. Marsh, C. A. Marsh Co.; H. B. Richardson, G. A. Dean & Co.; C. O. E. Hartung, Sussfeld, Lorsch & Co.; Arthur Bradshaw, Meiden Britannia Co.; H. A. Scofield, Linc In, Bacon & Co.; Mr. Otis, Harvey & Otis; Mr. Sheridan, Horton, Angell & Co.; E. A. Bliss, E. A. Bliss Co.; Mr. Walton, Wadsworth Watch Case Co.; Mr. Smith, Holmes & Edwards Silver Co.; S. L. Barbour, Barbour Silver Co.; Albert Berger, Albert Berger & Co.; Fred. M. Wheeler, Dominick & Haff; S. E. Vansant, Simons, Bro. & Co.; A. D. Engelman, Goodfriend Bros.; John Sisson, R. Wallace & Sons Mfg. Co.; Charles F. Ketcham Riker Bros.

E. C. North, Smith & North, New York, is on an extended trip through New England and New York State.

Traveling men calling on Davenport, Ia., jewelers the past week were: A. H. Clinger, Wm. Rogers Mfg. Co.; F. G. Adler, Swartzchild & Co.; J. T. Willis, A. F. Towle & Son Co., and W. S. Willis, Gorham Mfg. Co.

E. A. Cowan, Boston, starts this week on an extended southern and western trip.

George B. Evans, formerly with the Trenton Watch Co. will hereafter cover the route through Maine and New Hampshire for D. C. Percival & Co., Boston, Mass., as successor to Herbert H. Hilton, who becomes inside salesman again.

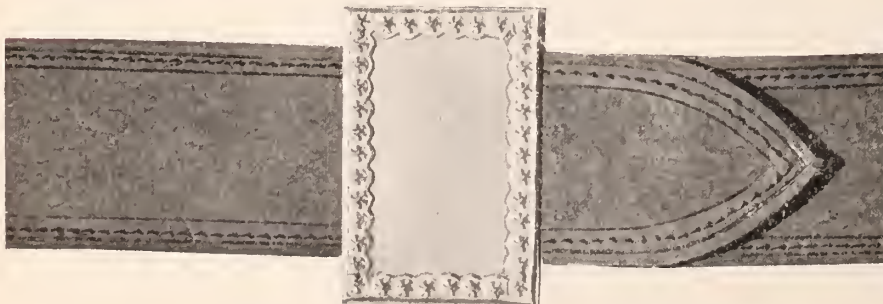
Traveling men in Boston, Mass., during the week included: Arthur Simons, Stern Bros. & Co.; L. Combremont; Oscar Stern, Hammel, Riglander & Co.; E. A. Potter, Charles S. Isabel; J. M. Fisher; A. Kahn, James Kahn's Sons & Co.; F. B. Kendrick, Kendrick & Davis; W. D. Elcox; W. S. Campbell, Day, Clark & Co.; Mr. Connett, Unger Bros.; Frank Wood; Herbert Barker, John W. Reddall & Co.; H. W. Dunham, Meriden Silver Plate Co.; T. B. Wilcox, Pairpoint Mfg. Co.; C. H. Barney, Middletown Plate Co.; J. B. Richardson, William C. Greene & Co.

The travelers in Kansas City, Mo., last week were: E. Baumgartner, Pairpoint Mfg. Co.; S. F. Bennett, Foster & Bennett; Harry B. Kennion, H. D. Merritt & Co.; H. D. Mix, Wightman & Hough Co.; L. Stern, Young & Stern; Mr. Lamb, T. I. Smith & Co.; M. Wilmes, Bauman-Massa Jewelry Co.; David Feris, Herman Keck Mfg. Co.; M. Adler, Seth Thomas Clock Co.; M. Gregory, Strobell & Crane; G. W. Whiting, Belknap, Johnson & Powell; Delancy Stone, Shafer & Douglas.

Ladies who wear

LEATHER BELTS WITH EYELETS

will **BE** sure to tell you that their good nature is **DAM**aged every time they try to wear them, for they don't fit snugly.



PATENT APPLIED FOR.

Our "ECCENTRIC" BUCKLE, automatically fits any size waist, can be changed at will and has no **Tongue**, no **Eyelets** and no **Slide**. **Fitted** with all kinds of plain and fancy leather belts in all colors.

Inventors and Manufacturers of
the ECCENTRIC BUCKLE
and other Novelties.



SPIER & FORSHEIM,
31 Maiden Lane, N. Y.

Boston.

George F. Garland was married last Wednesday to a Medford lady.

Buyers in town the past week included: E. G. Worthley, Amesbury, George Henry, Bridgewater.

Charles A. French, formerly with John W. Sanborn & Co., opticians, has started for himself at 47 Winter St.

The annual bowling match of the married men and single men in the establishment of D. C. Percival & Co. takes place this evening.

Walter D. Nye, Brockton, is held in \$800 for the February term of court, charged with embezzlement from A. D. Cairns & Co., his employers.

John A. Finnerty, with E. A. Cowan & Co., has been on the sick list since Christmas, but has improved so as to be able to resume business this week.

Dr. A. J. Lloyd, optician, and Mrs. Lloyd have sailed for Europe, where they will remain for several months. Dr. Lloyd goes for much needed rest from business and professional cares.

The Boston contingent at the New York Jewelers' Board of Trade dinner included Arthur Little, Rufus B. Carr, Arthur H. Pray, David C. Percival, M. N. Smith, Henry W. Patterson.

The news article which appeared in THE CIRCULAR last week, in reference to the E. Howard Watch & Clock Co. needs slight revision. After Christmas the company found that in some of their departments they had as large a stock as they would require, and not wishing to increase the same, they laid off temporarily a number of hands in these departments. This in no way affects their general production or their sale of watches. In all their other departments the company are running full time.

At the last meeting of the New England Association of Opticians, it was voted to change the time of meeting from the third Monday to the third Tuesday of each month. President Charles A. French resigned, in accordance with a provision in the constitution which makes anyone ineligible who uses the title of "doctor." Mr. French has recently graduated in medicine, and proposes to combine the profession of oculist with the business of optician. Frank E. Weltch, first vice-president, will be the acting president until the annual meeting, which comes in May.

The syndicate that contemplates putting up a building at the corner of Washington and Bromfield Sts., of which Charles F. Morrill, of Morrill Bros. Co., is the moving spirit and chief owner, has purchased the adjoining estate at 375 and 377 Washington St., wherein A. Paul & Co. are located. This gives Mr. Morrill and his associates a broader site for the projected jewelers' exchange and revised plans are now being drawn by the architects therefor. It is not decided as yet whether the leases of the present occupants will be bought up or al-

lowed to run the balance of their time. Most of them expire this year.

Canada and the Provinces.

Alex G. Low, Eganville, Ont., has sold out to P. Dongall.

The estate of A. V. Galbraith, Shelburne, is to be sold out Jan. 29.

Simpson, Hall, Miller & Co., Montreal, have appointed the Goldsmiths' Stock Co., Toronto, their agents in the northwest.

J. A. Pitts, wholesaler, Montreal, left for New York last Wednesday. He will take a trip through the Southern States before returning to Montreal.

Geo. Chillas, agent in Canada for the Pairpoint Mfg. Co., has returned to Montreal from a week's trip to New York, Meriden, and New Bedford.

James Robertson, who has represented T. H. Lees & Son, Toronto, for the past three years, has severed his connection with that firm and entered into partnership with Mr. Bramley, ring manufacturer, Montreal.

A. J. Whimby, manager for Simpson,

Hall, Miller & Co., Montreal, was elected Mayor of the town of St. Lambert, a suburb of Montreal, last week. This is the third time Mr. Whimby has been elected to the position.

Great excitement has been caused in the watch trade by the issuing of a circular by the Goldsmiths' Stock Co., Toronto, offering staple grades of watches at lower rates than the price list of the Canadian Association of Jobbers in American Watches. There is a very strong feeling on the subject and in some quarters this action is regarded as practically breaking up the association. There has for some time been a good deal of friction among watch jobbers, owing to alleged cutting of prices, and a period of keen competition is likely to result, if it has not already set in.

The first of the Swiss watch manufacturers to place on the market movements to fit the new flat 16 size Elgin model cases are Vacheron & Constantin, Geneva. These new movements may now be obtained from Edmond E. Robert, the firm's sole agent in the United States. Mr. Robert's address is 3 Maiden Lane, N. Y.

LIQUIDATION

We offer for

SALE

at greatly reduced prices, our entire stock of

DIAMONDS,

PEARLS ^{AND}

COLORED

STONES.

Call and inspect early.

BRUHL BROS & CO.,

21 MAIDEN LANE,

NEW YORK.



"APOLLO"

THIS IS
ONLY ONE

of the many and beautiful designs we are prepared to furnish in complete lines. The APOLLO has established its own reputation in use.

ALL WARES

$\frac{925}{1000}$ FINE.



TRADE MARK

Send
for
Catalog.

"Seen on Silver Shows Sterling."

J. B. & S. M. KNOWLES CO.,
Silversmiths,
Providence,
R. I.

SMITH & NORTH,

Successors to SMITH & KNAPP,

IMPORTERS OF

DIAMONDS,

AND WHOLESALE DEALERS IN

WATCHES

AND

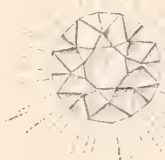
FINE JEWELRY,

14 MAIDEN LANE, NEW YORK.

BENJ. S. SUGARMAN,

DIAMOND
CUTTER
AND
POLISHER.

IMPORTER
of
ROUGH.



Repairing and Matching Stones a Specialty

41 JOHN ST., NEW YORK.

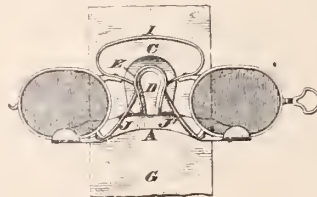
The Latest Patents.

ISSUE OF JANUARY 21, 1896.

553,265. CHUCK FOR WATCH-CROWNS. GUSTAVE A. SCHOLER, Spokane, Wash., assignor of one-half to J. C. Stutz, same place.—Filed June 30, 1894. Serial No. 516,234. (No model.)



553,325. EYEGLASS - HOLDER. ADOLPH ZESTERMANN, Cincinnati, Ohio, assignor to the Practical Novelty Manufacturing Company, same place. Filed Oct. 14, 1895. Serial No. 565,620. (No model.)

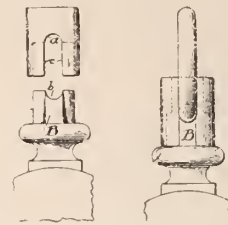


As a new article of manufacture, an eyeglass holder consisting of the plate A, having upturned sockets B B, at its ends; an upper central portion C, inclining forward; a hole D in said inclined portion and an outwardly flaring flange E, extending a sufficient distance around said slot to be grasped by the fame of an eyeglass.

553,341. WATCH-BOW FASTENER. ERNEST H. HUNTER, Philadelphia, Pa., assignor to the Keystone Watch Case Company, same place. Filed Dec. 29, 1892. Serial No. 456,624 (No model.)

In a watch bow fastener, the combination of a pendant having a body of reduced diameter provided at the

base with lugs B of the full diameter of the pendant, the outer sleeve C fitting over the body of the pendant and having the notches ϵ , into which the lugs B



extend, partially filling them, and the bow D having its ends journaled in the bearings formed between the lugs B and the notches ϵ , and provided on the extremities with heads.

DESIGN 25,055. BADGE. CHARLES B. WILKIN-



SON, New York, N. Y. Filed Nov. 16, 1895. Serial No. 568,645. Term of patent 14 years.

DESIGN 25,077. CLOCK-FRAME. CHARLES



HOFFMANN, Chicago, Ill. Filed Dec. 20, 1895. Serial No. 572,796. Term of patent 3 1/2 years

Syracuse.

Henry Moore has opened a repair shop at 232 Genesee St., Utica.

Cornelius N. Damms has made a general assignment to his father, Cornelius H. Damms.

The Oswego Silver Metal Co.'s plant was destroyed by fire on Saturday morning. Loss on stock \$5,000, insured for \$3,500, besides furniture and fixtures insured for \$350.

Joseph Honig, a traveler for A. Lewis, wholesale jeweler, Kirk building, is in Avoka, Pa. On Dec. 3d, at Wyoming, Pa., Honig's sample trunk, which was left on a railroad station platform, was stolen. Some time afterward, a tramp stealing a ride on a train, was so badly injured that he died at Avoka. Diamonds and jewels were found on him and it is believed they are those stolen from Honig.

No. 37465

Send to *E. Kirstein & Sons Co.*

Rx To the trade;
Send all your
prescription work to the
above firm for low prices,
prompt and satisfactory work.

I Was Satisfied. M. D.

Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word** each insertion, no discount. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

Situations Wanted.

Notices under this heading **ONLY** are charged at **one cent a word, payable strictly in advance**. If answer are to be forwarded, postage must be enclosed.

POSITION wanted by traveling salesman by March 1st; A 1 references furnished. Address J., care JEWELERS' CIRCULAR.

SALESMAN, well acquainted with the jewelry trade in the west, is open for a position with first-class house. F. E. B., care JEWELERS' CIRCULAR.

OPTICIAN with 7 years' experience wants position with first class house; A 1 references; can furnish trial case. Address Optical, care JEWELERS' CIRCULAR.

WANTED.—Situation by first-class watchmaker, jobber, salesman and plain engraver; capable of taking charge of a business. Address G. W. C., Lock Box 26, Poplar Bluff, Mo.

SITUATION wanted by first class jeweler, salesman and optician; can mount diamonds and repair French clocks; good references. Address H. K., care JEWELERS' CIRCULAR.

SITUATION WANTED by a first class watchmaker, fine workman, also diamond setter and plain engraver; 10 years' experience. Address K., care JEWELERS' CIRCULAR.

CITY SALESMAN having a good trade, at present with one of the leading watch and jewelry houses, is open for engagement; best references. Address J. S., care JEWELERS' CIRCULAR.

SALESMAN.—Old and well known salesman having trade in the middle, western and southern states; have represented leading houses; references best in the Lane. L., 642 8th Ave., city.

WANTED.—Manufacturer's line of jewelry or novelties in gold or silver, for Philadelphia and vicinity; good references and trade. Address S. Traveler, care JEWELERS' CIRCULAR.

WANTED.—By a young man (24) position with manufacturing jeweler or precious stone house as bookkeeper or salesman; unquestioned reference. C. H., care JEWELERS' CIRCULAR.

POSITION wanted by first class man, thoroughly experienced in the manufacture of fine, complicated watches; references A 1. Address Complicated Watches, care JEWELERS' CIRCULAR.

WANTED.—With first class house, position as adjuster of chronometers; large experience here and in Switzerland; references first class. Address Chronometer, care JEWELERS' CIRCULAR.

TO WATCH CASE MAKERS.—Wanted, position by a first-class melter and plater; all kinds of rolled plate; 10 years' experience; A1 references. Address Melter, care JEWELERS' CIRCULAR.

SITUATION WANTED by an engraver, chaser and designer on silver or gold; has had charge of engraving department in large factory; first class references. Address J. W. A., care JEWELERS' CIRCULAR.

SALESMAN.—A young man, a resident of Boston, is looking for a good line for New England, either in gold, plate, flatware, silver novelties or cut glass; A1 reference. Address C. E. A., care JEWELERS' CIRCULAR.

BOOKKEEPER AND CASHIER.—Good book-keeper desires position with a good house; is accurate, careful and understands his business; position desired where integrity and push is recognized and appreciated; salary moderate; highest references. H. A. H., care JEWELERS' CIRCULAR.

Help Wanted.

WANTED.—A salesman traveling in New York State to carry a first class line of jewelry on commission in connection with his present one. Address X, care JEWELERS' CIRCULAR.

WANTED.—Watch maker, engraver and good salesman; must have the best of references; permanent position; send photo and state salary per month; also age, experience, etc. Address P. O. Box 120, Wheeling, W. Va.

WANTED.—Experienced salesmen to carry one of the best lines of gold and silver plated novelties and quadruple silver plated hollowware on the market. Good commission to good men. Address A. B., care JEWELERS' CIRCULAR.

WANTED.—Two first class salesmen to sell optical goods on the road; must have a substantial trade of their own; state experience and territory, also gross sales per annum. Apply to the Spencer Optical Mfg. Co., 15 Maiden Lane, New York City.

WANTED.—A salesman at present traveling in the southern States for a silver or fancy pottery house whose trade is with the best jewelry and china houses, and who desires to add another line, not conflicting, to represent a cut glass manufacturer whose reputation is unexcelled; goods sold from photographs; with right party a liberal arrangement can be made; references required. Address "H. G.," care JEWELERS' CIRCULAR.

Business Opportunities.

FOR SALE.—Jewelry factory, entire fixtures, tools and machinery; also safes and office furniture. Address Fixtures, care JEWELERS' CIRCULAR.

FOR SALE.—Tools, material, fixtures with or without lease of store; easy terms; must be sold at once; splendid chance for beginner. M. J. Mann, Johnstown, N. Y.

JEWELRY BUSINESS paying now and will double this year; spot cash only \$3,500 required; manufacturing town, 12,000. Address Profit, care JEWELERS' CIRCULAR.

FOR SALE.—Owing to the death of Henry C. Graffe, jewelry store in this city established in 1844; splendid location; stock \$30,000; will reduce to suit purchaser; will rent store for a term of years. Cecilia H. Graffe, Administratrix, Fort Wayne, Ind.

FOR SALE.—Old established jewelry store in splendid location in the South; stock, fixtures, etc.; stock, \$6,000; will reduce to suit purchaser; cause for selling, old age and failing eyesight. Address for particulars New South, care JEWELERS' CIRCULAR.

ONE OF THE BEST paying jewelry, silverware and bric-a-brac stores in Philadelphia is for sale, the whole thing, stock, fixtures and lease; fine store and in the best location; ill health the sole reason for selling; established 1855. Geo. Eakins & Son, 930 Chestnut St., Philadelphia, Pa.

JEWELRY and art store in one of the best and liveliest cities in Pennsylvania; population over 20,000; mining coal, machine shops and three railroads coming into it; silk mill employs 400 people; business pays well, the right man can make lots of money; store located in the best business part; rent cheap; electric lights; everything fitted up first class; good reasons for selling. Address "L 58," care Jewelers' Circular.

To Let.

8 MAIDEN LANE.—Store and basement to rent from May 1; rent \$4,500. Apply 79 Maiden Lane, upstairs.

FOR RENT.—At 39 Union Square, New York, very desirable offices for jewelers. Apply to Jacot & Son, at above address.

FOR RENT, front office, one flight up, No. 4 Maiden Lane, New York. Immediate possession; lease expires May 1st. Call at office for particulars.

TO LET.—A good office on the third floor in the Diamond Exchange Building, 14 Maiden Lane, N. Y., now occupied by the Fletcher Watch and Jewelry Co. This office will be rented very low to May 1, 1897. Apply to Janitor, or Smith & North, 14 Maiden Lane, N. Y.

Miscellaneous

WANTED.—You to know that the genuine "Moseley Lathe" equals the best of the very best. When interested write your jobber for new price list, or to the manufacturers, Moseley & Co., Elgin, Ill.

WANTED.—A large line of aluminum goods to sell as exclusive agent for Georgia; have one of the leading stores in Atlanta, Ga.; will quit the sale of all silver and plated ware and handle aluminum only if the right kind of a trade can be made; refer by permission to this paper. Address Whitehall, care JEWELERS' CIRCULAR.

BEAUTIFUL EASTER BOOKMARKS.

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ALL SILK.

8½ Inches Long.

COLORS:

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PINK
WHITE
LILAC

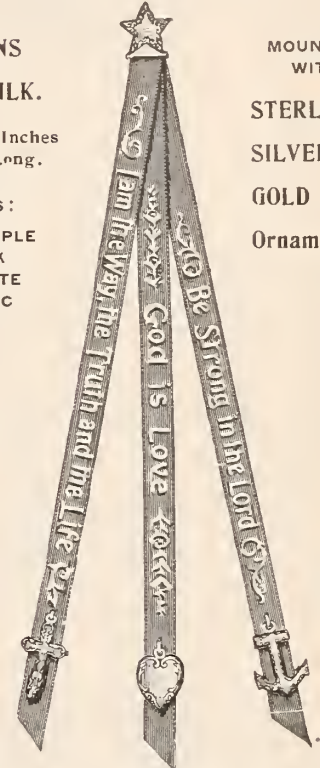
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STERLING

SILVER or

GOLD

Ornaments.



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We hold Letters Patent covering Woven Mottoes in Ribbon for Bookmarks, and will prosecute all infringements.

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Manufacturers of All Kinds of

... SILVER NOVELTIES ...

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TO LET CORNER STORE.
No. 20 Maiden Lane.

Very Desirable Basement and Sub-cellar
Terms moderate.

Inquire Room 9, No. 20 Maiden Lane.

SPOT CASH

paid for Manufacturers' and Jewelers' stocks. Address, X, Y. Z.,

Care of "Jewelers' Circular."

PHOTO-MINIATURE.
PORTRAITS \$1.50
ON
WATCHES \$1

The Goldstein Engraving Co.,
1 MAIDEN LANE, NEW YORK, N. Y.

EMPIRE WESTWARD TAKES ITS WAY

WESTERN SUPPLEMENT

of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXXI.

CHICAGO, WEDNESDAY, JAN. 29, 1896.

NO. 26.

Chicago Notes.

O. W. Wallis & Co., with a capital stock of \$25,000, have incorporated as dealers in jewelry. Incorporators, Obed W. Wallis, Traiton W. Wallis, Oscar N. Norine.

The Elgin National Watch Co. assert in a bill filed in the Federal Court Jan. 18, that the Illinois Watch Case Co. are behind the Engel National Watch Co., and the title of the latter was taken because of the similarity of the name to that of the Elgin, and the court is asked to decree the name an infringement on the trademark of the Elgin company.

Cincinnati.

Bernard Plaut is in Florida for his health.

Jos. T. Homan, of the Homan Silver Plate Co., has returned from a visit to the company's New York office.

S. Laebush starts out this week for the O. E. Bell & Co. John S. Francis will call on his friends in Indiana and Illinois.

Ad. Muehlmatt, manufacturer of jewelers' tools and engravers' specialties, has been busier this month than during any other month of the past season.

The whole force of D. Schroder & Co. starts out this week; Gus Frank to Texas, Isa Schroder, south, Eugene Fromyer, north, A. Herman, east, and D. Schroder, west.

Wm. Pflueger, Mose Schwab and Ben Greenwald are the appraisers of the assigned stock of Gustave Fox & Co. The assignee has petitioned for permission to continue the factory.

Clemens Hellebush will move into his new quarters, 45 E. 4th St., several doors east of their old place, on March 1. He will equip his new place with entirely new fixtures. His new goods will then be in. The firm will continue in the jobbing business. Rube Hawkins is now in the northwest. Fred Hellebush will go on the road Feb. 1st.

Amberg & Goldberg have dissolved partnership, Mr. Amberg retiring. Sam Goldberg, who has been in the business for the past 14 years, and who has been the active partner for several years past, will associate with him his brothers, Sol and Jesse, under the firm name of the Goldberg Bros. They will continue at the old stand and will

call on their old friends the same as before. Miss Eva Goldberg is still at the head of the counting room force.

The annual reunion of the employes of the firm of Clemens Oskamp, which took place on the evening of Jan. 16th, was one of the most successful of these affairs, which have come to be a well established feature with this house. On this occasion nearly all the employes were present, as were the genial head of the firm, John C. Daller, and a few invited guests. A bountiful repast, addresses by Mr. Daller and others, followed by song, music, and unrestrained social intercourse made up a delightful evening, which will be long remembered by all who were fortunate enough to be present.

St. Louis.

By the will of F. V. Hugunin's mother, all her interest in the jewelry store on Olive St. was left to him. The will was probated Thursday.

A brick was thrown through the show window of the H. Hirschberg Optical Co., 1001 Olive St., last Sunday night about 12 o'clock and 10 opera glasses carried off.

H. M. Weise, who has been doing business at 812 Franklin Ave., recently sold out his stock by auction and retired from business temporarily. He contemplates starting up again before long.

Word has been received from the following traveling representatives that they will pay St. Louis a visit on the following dates: J. K. Jones, Imperial Optical Co., Feb. 4th; Fred. L. Pettee, Waterbury Clock Co., Feb. 1st to 10th; S. A. Goldsmith, A. Goldsmith & Son, Feb. 8th; A. S. Wormood, Illinois Watch Co.; and J. D. Underwood, Champenois & Co., Feb. 8th.

The Establishment of the A. S. Aloe Co. Burned Out.

ST. LOUIS, Mo., Jan. 24.—The A. S. Aloe Co.'s optical and surgical establishment was destroyed by fire Tuesday night. The fire broke out about 10 o'clock, and before it was extinguished the floors and some of the walls fell, killing three salvage corps men who were trying to save some of the stock, and injuring several others.

The stock carried was valued at \$200,000, and if it is totally destroyed the loss will be fully that much, as the estimate does not include fixtures. The building is a total wreck and the salvage will be very small. The insurance on actual stock, exclusive of fixtures, will be about \$125,000. The loss to the company will be irreparable in many respects, and cannot be estimated in dollars and cents. There were many things that took the firm 25 years to accumulate, and their loss can never be replaced. This is true of the discs for grinding fine lenses and tools and instruments that it has taken years to test and perfect.

The company occupied four floors, and the business was conducted in departments, with a manager for each. Thirty seven people were employed, a number of whom were paid from \$1,200 to \$3,500 a year. W. H. Hernstein was manager of the surgical instrument department.

Dave Aloe, the only member of the firm in the city, opened an office in the Mermod-Jaccard building, a few doors south of the fire and will at once find a temporary building in which to carry on the business.

President Sidney Aloe at the time of the fire was in Philadelphia, where he was married at 5.30 o'clock the same evening to Miss Amanda Kerschbaum, daughter of Mr. Kerschbaum, a millionaire clothing manufacturer. The bride and groom were to have left on their wedding trip the same night, but a telegram announcing the company's loss was sent Mr. Aloe, which made him change his plans, and he came home directly, arriving here Thursday afternoon. Louis Aloe was with his brother in Philadelphia attending the wedding.

The Providence Jewelry Co., who occupied the fourth floor adjoining the fire at 417 N. Broadway, had their stock somewhat damaged by water.

The A. S. Aloe Co. contributed \$1,000 to the fund that is being raised for the widows and orphans of the firemen who lost their lives at the fire.

The stock of S. H. Collins, San Francisco, Cal., was sold by the sheriff to Henry Myers, Collins' brother-in-law, for \$8,000. The stock inventoried at between \$30,000 and \$37,000 and was sold for the benefit of the attachment creditors.

Minneapolis and St. Paul.

Max Olenick, Minneapolis, has gone to New York on business.

J. M. Neese, optician, has engaged with the I. B. Miller Jewelry Co., Minneapolis, and will have charge of the optical department in this company's new store, on Nicollet Ave.

The I. B. Miller Jewelry Co., Minneapolis, will this week remove from their present location, 26 Washington Ave., to 405 Nicollet Ave. The new store is in the very center of the retail district.

F. O. Fiske & Co., Minneapolis, who have a branch store in Waterville, Minn., are conducting an auction sale there. The firm have not yet decided whether or not they will discontinue their branch store.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Parks Brothers & Rogers, by Mr. Rogers; Daggett & Clap, by H. E. Cobb; Irons & Russell, by Mr. Irons; Waite, Thresher Co. by Mr. Mumford; Wightman & Hough Co., by H. D. Mix; Geneva Optical Co., by T. R. Wall.

Detroit.

The Detroit Umbrella Co. have increased their capital stock from \$25,000 to \$50,000.

Two burglars last week tried to break into the jewelry store of H. T. Schneider, 1433 Michigan Ave., but were frightened away by the proprietor.

Charles Dreiss, Ontonagon, Mich., announces that he will close out his stock and go to some other climate more suitable to his health, which is poor.

Among the Michigan country jewelers who were in the city last week were: W. J. Bottomley, Bottomley Brothers, Brown City; J. S. McLaughlin, Wyandotte.

The stock of B. S. Berry & Son, jewelers and stationers, Grand Ledge, Mich., which was recently taken by George N. Berry on a chattel mortgage, is being sold at auction.

The physical laboratory at the University of Michigan recently received a clock which was built to order by Reifler, of Munich, Bavaria. It is on the lines of the one exhibited by him at the World's Fair.

B. H. Gavitt, who recently purchased the jewelry business of H. Bisbee, Alpena, Mich., has sold it to T. Van Antwerp, Sparland, Ill. Mr. Gavitt has gone to Houston, Tex., and Mr. Van Antwerp's son is in charge of the store.

Kansas City.

Fred. Nyman, with C. A. Kiger & Co., started on his regular trip last week.

Mr. Stelle, who has opened a jewelry store in Horton, Kan., was in this city last week visiting the jobbers.

A. E. Smith, an instalment jeweler doing business in the Shiedley building, has assigned; assets \$1,500, liabilities \$2,000.

E. R. Moses, Great Bend, Kan., was in town last week attending the Implement Dealers' Association, of which he is president.

M. J. Darling, formerly of Trenton, Mo., has removed to Springfield, Mo., having purchased the stock and fixtures of C. H. Sievert.

The out-of-town buyers here last week were: J. B. Hayden, Topeka, Kan.; Amos Plank, Hutchinson, Kan.; P. Morrison, Olathe, Kan.; Isador Eller, Richmond, Mo.; L. Hoffman, Leavenworth, Kan.; L. D. Everhart, Warrensburg, Mo.; J. B. Lowe, Independence, Mo.

Pittsburgh.

Sol. Cerf has returned from a two weeks' eastern trip.

West, White & Hartman will remove to their new quarters on Feb. 15.

G. B. Barrett recently disposed of the \$136,000 piece of Fifth Ave. property with considerable profit.

Biggard & Wolfe, Smithfield St., have dissolved partnership. Mr. Biggard will continue. Mr. Wolfe will shortly go into business for himself.

Teplitz & Nieman, McKeesport, have dissolved partnership, Mr. Nieman continuing. Mr. Teplitz has made an offer for the assigned Henry & Holt stock and fixtures.

Visiting jewelers during the past week were: Frank Marshall, Derry, Pa.; George Eckert, Jeannette, Pa.; I. G. Dillon, Wheeling, W. Va.; J. B. Bruce, Burgettstown, Pa.

The jewelry store of J. W. Wirt, 82 6th St., was damaged slightly by a fire on Saturday last. A policeman discovered the blaze, and entering the building through a window, prevented what might have been a disastrous fire.

On Jan. 21st Thomas Lane Sheafer, son of Col. Sheafer, and Miss Caroline Ritchie were united in marriage. The wedding was a beautiful one. Horace Bikle and Charles W. Wattles, two prominent young jewelers, were attendants.

Thomas Scott, representing J. W. Scott Sons, Cadiz, O., was in the city Monday last and bought a large bill of goods for the firm's new store in Uhrichsville, O. The store was lately occupied by jeweler W. J. Francis, and the Scotts will run both the Cadiz and the Uhrichsville stores.

New Jewelry Stores.

A. Kaiser, Sonora, Cal.

Harry Knodle, Oregon, Ill.

Guy Avery, Concordia, Kan.

Fred Harmon, East Grand Rapids, Mich.

Louis Kades, 11 Water St., Newburgh, N. Y.

The Palace Jewelry Store, La Grange, Mo.; Wade Short and W. C. Manifold are the managers.

Arthur R. Wrisley and Joseph A. Smith have entered into partnership in the jewelry business at 56 Main St., Ansonia, Conn. They were formerly with R. N. Johnquest, of that city.

THE CIRCULAR improves every year and success to you. F. D. JOHNSON & SONS. Lynchburgh, Va.

THE CIRCULAR is getting finer, each number trying to outdo its former number.

M. B. EINING, Cleveland, O.

GENEVA OPTICAL CO.

67 and 69 Washington St.,

CHICAGO, ILL.



Geneva Grip Eyeglasses.

The construction is such as can be seen from the accompanying illustrations, that they can be adjusted to perfectly conform to the anatomy of any nose, no matter what the shape.

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PRESCRIPTION WORK Made with Promptness and Accuracy.

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96 STATE ST., CHICAGO. REPAIRING.

PARSONS & SCHOOL

—FOR—

WATCHMAKERS,

PEORIA, ILL.

Send for Circular and Terms.

PARSONS & CO.

BULLETIN, JAN., 1896.

Lapp & Flerhem
Wholesale Jewelers. Chicago.

"Circular No. 818" of Bargains in Watch Cases, Lots of Silver Novelties, Norfolk Belts, Brush Set and Silver Plated Ware at special prices. Sent to Jewelers on application.

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LATEST IN RINGS.
 Our Specialty for 1896.
**IMITATION
 ROSE DIAMOND RINGS,**
 Set in all the Latest De-
 signs of Genuine Dia-
 mond Work at Sell-
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Kent & Stanley Bldg.,
PROVIDENCE, R. I.

GEORGE H. CAHOONE & CO

**21 MAIDEN LANE,
 NEW YORK.**

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**OUR CIRCLE
 FOR 1896.**
OUR RINGS SOLD
 THROUGH THE
JOBGING TRADE
 Exclusively.

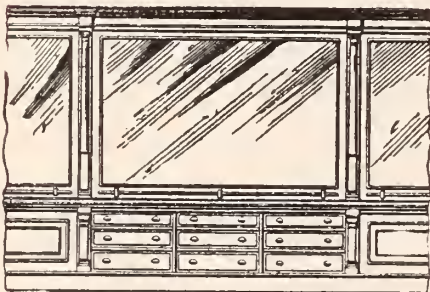
MELISHEK & PETTER.

128 Maiden Lane, New York.

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WALL AND COUNTER CASES,

**FOR JEWELRY, SILVER-
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WE make to order only, and guarantee our work to be
 Dust Proof and First-Class in all its details, and to
 have all the Latest Improvements as regards Shelf
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 furnish Estimates and Sketches for any store free of charge

CALL AND SEE US.

ENAMELERS

OF GOLD, SILVER AND PLATED JEWELRY,

Enameled, Plain and in Colors

ALSO OF

SOCIETY EMBLEMS,

YACHT AND COLLEGE FLAGS.

All Varieties of Painted Enamel Work.

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Correspondence Solicited.
 Telephone Connection.

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Makes your show windows a source of direct profit.
 Makes your store a regular commercial enterprise.
 Causes your business to be better known to your public.
 Keeps your business bright and up-to-date.

Optical Department

Perfects you in your knowledge of optics.
 Keeps you posted in new optical appliances.
 Tells you how to make your optical dept. profitable.

The Connoisseur

Looks after your art goods department.
 Informs you as to the latest products in china, pottery,
 cut glass and metal goods, etc.
 Makes your experiment a success.

**Workshop Notes
 and Technical Articles**

Posts you as to methods for doing all repairing jobs.
 Perfects you in your knowledge of Horology.
 Perfects you in your knowledge of jewelry making and
 repairing.
 Perfects you in your knowledge of watch repairing.

**Elsie Bee's
 Fashions**

Tells you the leading fashions in Jewelry, etc.
 Tells you what to buy and what to avoid.
 Tells you what is salable and what is not.
 Tells you what will be fashionable.

**News
 Gossip
 Editorials**

Saves you from thieves by disclosing their tricks.
 Saves you from burglars by showing the vulnerable points
 of a jewelry store.
 Captures Malefactors for you by spreading accurate
 descriptions of them.
 Saves you from failure by showing you why others fail.
 Saves you from legal troubles by defining new laws.
 Saves you from injudicious purchasing by telling you the
 fashions, state of trade, etc.

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Makes your newspaper advertising pay.
 Teaches you in Pamphleteering.
 Saves you money in your advertising account.
 Eases the burden of advertisement writing.

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 BUREAU.**

**QUERIES BY CIRCULAR
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**WORLD
 OF INVENTION.**

All for **\$2.00** a Year.

The Jewelers' Circular Pub. Co.,
 189 Broadway, New York.

News Gleanings.

Will K. Rebert, York, Pa., has been ill.

Fred. Rave, Plymouth, Pa., is out after a siege of illness.

Obed Lyon, Brockton, Mass., has removed to another location in that city.

Julius Cronan, Kewanee, Ill., was recently closed out by his creditors.

S. E. Updegraff, Columbus, Ind., will shortly remove his stock to Newton, Ill.

The auction sale of the Lytle stock, Atchison, Kan., has been discontinued.

The stock in the store of Olaf Turnquest, Scranton, Pa., is being sold at assignee's sale.

R. C. Wallace, jeweler, Newport, Ark., was recently united in marriage to Mrs. E. Stockton.

Edwin G. Lloyd, Hyde, Pa., will, on Feb 1, move to the new Hotel Jermyn building, in that town.

John A. Hirt, York, Pa., it is reported has arranged his affairs, and will reopen his jewelry store in a few days.

E. P. Chapman has purchased the balance of the stock of W. H. Ives, Oneonta, N. Y., and is closing it out at auction.

S. Martin, of Milwaukee, Wis., and R. A. Boyer, of Chicago, have opened an auction jewelry store at 116 Main St., Little Rock, Ark.

Charles W. Elbow, of Friedmann & Elbow, Paterson, N. J., started Jan. 19, on a three weeks' trip to Illinois, where his parents reside.

F. L. Cornwell, of the Cornwell Jewelry Co., Pueblo, Col., has been appointed official watch inspector of the Denver & Rio Grande R. R.

R. T. Crawford has purchased the stock of the firm of A. Hafner & Co., jewelers, Temple, Tex., who made an assignment two weeks ago.

Grimes & Venable, one of the oldest jewelry houses in Lexington, Mo., have assigned to J. C. McGrew under the foreclosure of a mortgage.

There is a good opening for a watchmaker in Kingfisher, O. T. It is the county seat, has a college and land office and the United States Court convenes there.

William Walcott, jeweler, Toledo, O., has leased the store, 312 Summit St., and is having it refitted in an artistic manner. He expects to occupy it about Feb. 15.

A thief last Friday night broke a side window of H. M. Shreiner's jewelry store, N. Queen St., Lancaster, Pa., and stole a dozen rings. The rings were cheap ones.

F. M. Cochran, jeweler, South Enid, O. T., has gone to Denver, Col., to accept a position as watchmaker. He sold his stock and fixtures to S. M. Allen, druggist, South Enid.

Capt. James Butler, formerly for several years a partner with J. Kinney in a jewelry

business in Buffalo, N. Y., died in Brocton, N. Y., a few days ago, aged 78 years. He born in Thenford, England.

On Jan. 22d, the court ordered Mrs. Graffe, administratrix of the late H. C. Graffe, Ft. Wayne, Ind., to at once open the store and dispose of the stock. This stock inventoried about \$35,000.

The jewelry establishment of E. E. Tood, who has been carrying on business in Bedford, Ind., for several years, closed Jan. 20th on account of financial embarrassments. A receiver or an assignee will probably take charge of the stock.

The inventory of the D. W. Van Cott Jewelry Co., Omaha, Neb., who assigned to Sheriff McDonald recently, has been filed and shows that the stock inventories at \$5,898, book accounts at about \$500, and the liabilities aggregate about \$18,000.

Secretary L. H. Thomas, of the Wilmington, Del., Jewelers' Association, is in communication with similar organizations in other cities for the purpose of obtaining data for a constitution for the local body. President J. T. Montgomery is confined to his home by illness. As soon as he recovers a meeting will be called.

A. J. Edwards, formerly with Peter Miller, Hennessy, O. T., has opened a repair shop in North Enid, O. T. Peter Miller's branch store in Hennessy has been sold out and Mr. Miller will confine his attention to the optical business. His main office is in

Kansas City, Mo., and he has a branch office in Kingman, Kan.

Cases were entered against S. H. Joseph, jeweler, Atlanta, Ga., last week for doing a pawnbrokerage business without license, and for failing to report the receipt of pawned articles to the police. He formerly did a regular pawnbrokerage business, but his license expired several weeks ago and it is said that he announced his intention of quitting the business.

Indianapolis.

Wm. T. Marcy and wife will shortly leave for a prolonged trip through California.

Chas. Stoner is again on the road, representing S. T. Nichols, material dealer.

Jas. De Lorenzi, South Bend, Ind., has improved and remodeled his store room.

Jan. 14th Thos. B. Bell, Hartford City, Ind., gave a chattel mortgage for \$133.62.

H. E. Barker, Westfield, Ind., and A. Hawkins, Noblesville, Ind., were here last week.

By order of the court the sale of the Wm. J. Eisele stock was postponed until the 28th inst.

Baldwin, Miller & Co. have contracted for the State agency for The Elgin Cycle Co., Elgin, Ill.

F. X. Vollmer, formerly of Vollmer Bros., Princeton, Ind., has come to this city and located at 452 S. Meridian St.

CLEARANCE SALE

OF

OUR ENTIRE STOCK OF CHINA

AT

SWEEPING REDUCTIONS,

TO MAKE ROOM FOR A SPLENDID SAMPLE LINE OF

American Cut Glass.

LE BOUTILLIER & CO.,

860 BROADWAY

Northeast Cor. of Seventeenth Street.

NEW YORK!

LORSCH BUILDING,



37 and 39 MAIDEN LANE,

OFFICES, \$350 UP. ALL IMPROVEMENTS.

For particulars apply to

ALBERT LORSCH,

35 Maiden Lane, New York.

Offices ready prior to May 1.

P. D. BERTINE,

MANUFACTURER OF

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Letters to the Editor.

MANUFACTURERS WHO PROTECT THE RETAIL JEWELRY TRADE.

NEW YORK, JAN. 23, 1896.

Editor of THE JEWELERS' CIRCULAR:

I am sure that every jeweler ought to be exceedingly gratified to read the ringing words in the advertisement of the Gorham Mfg. Co., in your last issue, headed, "Three Noteworthy Facts," the point of which is their decided action to protect the jeweler by preventing the dry goods stores from obtaining goods of their manufacture.

It has seemed to me for some years back that it has been the avowed object and aim of very many manufacturers to lend their powerful aid to the dry goods stores to crush the jewelers out of existence. These manufacturers have been made rich by the patronage of the jewelers in the years that have gone by and then when this recent enemy of the jewelers appeared, these very manufacturers joined hands with the enemy aforesaid, to smite down those who had always been their friends and constituents. Very many of them have endeavored to palaver and court the patronage of the jeweler, while they were selling the same goods to the big dry goods store right next door at from 15 per cent. to 20 per cent. less than they did their old friend, the jeweler, the result of which has been that the dry goods man can retail the goods at what they cost the jeweler and make money, while the jeweler has been undersold and practically driven out of the business.

Dorflinger has taken the same position as Gorham on his cut glass and Kroeber on clocks, but it needs a great many more manufacturers to come out boldly and show their hands. The jewelers owe it to themselves in recognition of such action, to purchase their goods from the manufacturers who protect them, and to refuse to purchase

any goods from those manufacturers who are putting a knife into their backs by supplying the dry goods stores.

The jewelers await with some hope and expectation to hear who will next join the ranks of the "protectionists" and stand by the legitimate trade that has made many of them rich.

Truly yours,
A JEWELER.

A Legislative Measure of Interest to Repairers.

The Retail Jewelers' Association of Western New York have formulated a bill in relation to repairers' and artisans' property. Its text is as follows:

AN ACT IN RELATION TO THE LIEN OF REPAIRERS, MECHANICS AND ARTISANS UPON PERSONAL PROPERTY.

SECTION 1. Whenever any person shall entrust to any repairer, mechanic or artisan any material or article to be constructed, altered or repaired, such repairer, mechanic or artisan has a lien thereon for his reasonable charges for work done and materials furnished, and may sell such material or article so constructed, altered or repaired, if his reasonable charges therefor shall remain unpaid after the expiration of a period of six months after completion, retaining so much of the selling price as will pay him a fair and reasonable charge for his services, material furnished and expense of sale, paying over the surplus, if any, to the owner upon demand.

SEC. 2. Such sale shall be at public auction and for cash.

SEC. 3. Before such sale, such repairer mechanic or artisan shall give public notice of the time and place thereof, by posting written or printed notice for ten days in three conspicuous public places in the city or town where he resides, one of which shall be in some conspicuous place in his shop or place of business, and by mailing a copy thereof enclosed in a sealed postpaid wrapper, directed to the owner at his last known place of residence.

SEC. 4. This act shall take effect immediately.

NO SOLDER. NO SEAM.

SAVE TIME AND MONEY.

Superior to Anything Ever Shown.
Apply for Catalogue to

CHAS. BACHEM, 355 MULBERRY ST.,
NEWARK, N. J.
Manufacturer of
Marquise Heads, Clusters, Ring Shanks, Gypsy Rings, Etc.

Here is Work for the National Retail Jewelers' Association.

A subscriber in Defiance, O., raises an interesting question in the following letter, recently received by THE JEWELERS' CIRCULAR:

Editor of THE JEWELERS' CIRCULAR:

Find enclosed several ads showing how a firm is conducting business under the style of (correspondent specifies a prominent western jewelry jobbing house.) Read the ads, carefully and inform me through your journal what legal steps could be taken in law to make such a firm pay a license for doing business under these principles.

Respectfully, A. L. SCHLIENTZ.

The ads. Mr. Schlientz enclosed in the letter are here reproduced in reduced form, the wording of each remaining the same. They are:

For Sale:--Box of Sour Grapes

To Jewelers only. Hurry up; they are getting sourer every day. We are doing the right thing by the people, consequently our stock of an Eastern Manufacturer's Sample Line is rapidly being thinned out. The way we are selling Jewelry, Watches, Diamonds and Silver Novelties is a caution. Come and see Howard Mollencup and Toby Jacobs of the factory, AT MOLLENCUP'S!

Arrest Howard Mollencup and Toby Jacobs'

Attention Tuesday, and they will show you some of the 1,500 Gentlemen's Rolled Plate and Gold Filled Watch Chains. They are going to make a run on Tuesday. A nice chain, girls, is better than a string for tying a watch to the vest. Buy him one, and remember we have everything else in the Jewelry line by the thousands. Visit Howard Mollencup and Toby Jacobs who are at MOLLENCUP'S.

We Don't Play Cards!

But we have a lovely Tray of Diamonds, and tomorrow we are going to see how many people size up a bargain, and will make a special sale of DIAMOND Rings, Pins and Studs. Our prices do not give that tired feeling to your pocket book. Remember the wholesale quantities of Jewelry, Watches, and Silver Novelties Howard Mollencup and Toby Jacobs will show you. AT MOLLENCUP'S!

A LADY LOST HER VOICE

Saying, "How Pretty, Exquisite, Just Too Cute, Perfectly Lovely," etc., at Mollencup's Sale of an Eastern Manufacturer's sample line.
MONDAY We are going to make a run on 2000 pairs of Link and Lever Cuff Buttons!
"He wears cuffs, don't he, girls?" Act accordingly. Remember, Howard and Toby Jacobs can show you lots of other pretty things. Come early in the week.

MOLLENCUP'S.

We have read the ads. very carefully but fail to see anything in them which would hold the advertisers amenable to any but moral law. We would infer that the "Mollencup" store was opened solely for the purpose of reaping a harvest during the busy days preceding Christmas, but if the city has no ordinance requesting a license from such dealers, we see no way of prosecuting H. H. Mollencup and his friend Toby Jacobs. These two worthies are doubtless itinerant venders, but it would be a difficult matter to prove this. If this could be proved and there is a law in the city demanding a license from itinerant dealers they could be prosecuted. If they ran an auction they should have paid for such license as the city demands. As to the ads., as ads., they are of the so-called "smart" variety and are aimed at gulling that class of persons referred to in P. T. Barnum's aphorism: "Some people are fools all of the time." They are conscienceless and soulless; still they assert nothing that makes

the advertisers amenable to other than moral law upon which such men as Howard Mollencup and Toby Jacobs possess queer and erratic views.

We omit in the foregoing the name of the western firm of jobbers, as it is manifestly unfair to take one man's assertions, though we will say we do not ourselves doubt their truth. The National Retail Jewelers' Association should investigate the whole matter; there is clearly some real trade abuse rampant.

Death of a Former Prominent Louisville Jeweler.

LOUISVILLE, Ky., Jan. 22.—Dr. M. C. Ramsey, formerly of this city, died at his home in Lexington, Ky., last week. He

A Good Dollar Has a Good Ring!

We have a good Ring for a Dollar. Who are we? Why, H. H. Mollencup, and Toby Jacobs of the factory. To morrow we are going to make a run on 4000 Band, Set and Diamond Rings at prices that will arouse.

Remember the ship loads of Jewelry, Novelties, Diamonds, Watches, at **MOLLENCUP'S** Sale of an Eastern Manufacturer's Line of Jewelry

DON'T BE IN A HURRY TO BUY Diamonds, Watches, Clocks and Novelties in Jew'ry H. H. MOLLENCUP

WILL HAVE The Finest Stock of Diamonds and Sterling Silver Novelties Ever Exhibited in Defiance. Remember the place, 308 Clinton Street.

There are RINGS Around the MOON.
And there are Rings at Mollencup's Sale of an Eastern Manufacturer's Sample Jewelry. Never before did you see such an amazing array of these Charming Circlets as you will see here to morrow. We will have a Special Sale on some 4000 Rings. "Ring" up Mollencup, or Toby Jacobs, or they will bring Rings down to you. Remember the tons of other Jewelry, Silver Novelties, Diamonds, etc., etc., at **MOLLENCUP'S.**

was born near Madison, Ind., 72 years ago. In early life he was a practicing physician, but deciding to adopt a commercial career, he came to Louisville in 1853, and was for 26 years one of the leading jewelers on Fourth Ave.

The Oneida Silverware Mfg. Co., Oneida, N. Y., have decided to enlarge their works as the present quarters are not large enough to accommodate their increasing business. A lot adjoining the works has been purchased. The capital stock of the company has also been increased from \$20,000 to \$50,000.

QUICK SELLERS.....
IN STERLING SILVER ARE MADE BY CODDING BROS. & HELLBORN,
North Attleboro, Mass.

H. M. RICH & CO.,
Jewelry - Auctioneers,
21 School Street,
BOSTON, MASS.

Queries by Circular Readers.

Note.—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR desires every jeweler to take advantage of this department.

MONTCLAIR, N. J., Jan. 20, 1896.

Editor of THE JEWELERS' CIRCULAR:

As I have a desire to take a course in medicine, would you please let me know where I could obtain such in your city, as reasonable as possible.

W. ERKELENS

ANSWER:—You can take a course in medicine at the Bellevue Medical College, foot of E. 26th St.; University Medical College, 410 E. 26th St.; College of Physicians and Surgeons, W. 59th St. near Tenth Ave., New York; and Long Island Hospital Medical College, Brooklyn, N. Y. Send for catalogue for general information.

LYNN, Mass., Dec. 28, 1895.

Editor of THE JEWELERS' CIRCULAR:

Will you please be so kind and answer as soon as you can the following questions: 1. Which is the best way of softening lead? 2. What mixture of metal will expand the most in cooling?

J. NEWMAN.

ANSWER:—Correspondent's questions may be of great importance to him, but the way in which they are asked is so vague that it is impossible to give anything like an intelligent answer. "Which is the best way of softening lead?" would readily be answered by anybody with "Fire." The second is of a similar character: "What mixture of metal will expand the most in cooling?" No metal "expands" upon cooling; metals contract, some more, others less. Platinum is, perhaps, least expansive, when heated. THE CIRCULAR does not doubt but what correspondent has discovered something, and is disinclined to "give anything of it away." Any metal worker will readily answer these questions, provided he is furnished with a few much more concise points than the above.

ESTABLISHED HALF A CENTURY.

MARVIN'S
FIRE & BURGLAR
SAFES

HAVE MANY PATENTED IMPROVEMENTS NOT FOUND IN OTHER MAKES' THAT WILL WELL REPAY AN INVESTIGATION BY THOSE WHO DESIRE TO SECURE THE BEST SAFE

MARVIN SAFE CO.
12¹/₂ PARK PLACE, NEW YORK.

WATCH **GOLD FILLED.** **CASES**

Fahys 4K
MONARCH

ALL KINDS OF
KELETON
FOR
SILVERSMITH
MANUFACTURED BY
S CHULDER BRO S

FACTORY AT SOLINGEN, GERMANY. FOUNDED 1850
545 & 547 PEARL ST., NEAR BROADWAY NEW YORK

**DR. KNOWLES'
PRIVATE COURSE
IN OPTICS.**

Lectures with Diploma \$25.00

Those who desire to study with the Doctor will send in their application. Students received at any time.

The Key to the Study of Refraction.
50c. per copy,

For Sale by

R. H. KNOWLES, M. D.,
189 Broadway, NEW YORK.
Care of JEWELERS' CIRCULAR.

Jules Jürgensen
OF COPENHAGEN.

The reputation these watches have maintained for **Fifty Years** has never been equalled, being made on strictly scientific principles and no expense spared to give the **Best** results in mechanism and timekeeping qualities.

SOLE AGENTS,
John C. Hyde's Sons,
NO. 22 MAIDEN LANE.

Connecticut.

The Silver Plate Cutlery Co.'s works in Shelton have started up, after the usual holiday vacation.

Business at the Meriden Britannia Co.'s manufactory has started up fully as good as it did last January. Every indication seems to point to a large trade this year.

Henry Kohn and Mrs. Kohn, of Hartford, left Jan. 21 on a trip to Washington, D. C., Old Point Comfort, Va., and other points in the south. They will be absent a month.

S. S. Newton, the venerable Winsted jeweler, who was badly hurt in a runaway accident last Summer, is again confined to his home from the effects of the injuries he sustained.

Cephas B. Rogers, of C. Rogers & Bros., Meriden, and N. B. Rogers, of Danbury, have gone to attend the convention of the National Manufacturers' Association which is being held in Chicago.

Col. W. J. Leavenworth has been re-elected president and treasurer of the Wallingford Gas Co., also president of the Wallingford First National bank. C. W. Leavenworth, Wallingford, has been chosen secretary and treasurer of the Connecticut Bowling League, just organized.

New Haven's jewelers are aiding a movement for the passage of a city ordinance compelling itinerant vendors of goods who locate there and sell goods at fabulously low prices and then pack up and depart, to pay a license fee or in some other way contribute to the city's treasury and the payment of city expenses, as home merchants have to do.

The Scovill Mfg. Co., Waterbury, have just completed a contract to furnish 23,000 Columbian medals to the United States government for distribution among successful World's Fair exhibitors. The medals are bronze and are packed in aluminum cases. Each medal is three inches in diameter, weighing about half a pound. The design on the obverse side is by St. Gaudens and on reverse side by Barber. The medals have all been shipped.

The annual meeting of the stockholders of the Derby Silver Co., was held Jan. 20th. The reports of last year were very satisfactory, an excellent showing having been made considering the condition of business. The usual dividend was declared. The election of directors resulted as follows: William E. Downes, Watson J. Miller, Henry J. Smith, Charles E. Clark, Charles H. Nettleton, Thomas H. Newcomb and A. R. Smith. After the stockholders' meeting the directors met and elected the following officers: President, Watson J. Miller; secretary and treasurer, Wesley L. Clark.

"Of the making of books there is no end" said Solomon, and had the wise king lived to-day he would doubtless have said the same of calendars. Unlike books, however, as the quantity of calendars increases so does the quality, until many of the yearly souvenirs are kept as works of ornament rather than for use as date tellers. A most striking calendar is that presented by Larter, Elcox & Co., manufacturing jewelers, 21 Maiden Lane, New York, which is almost without a peer among advertising gifts, in beauty and artistic conception. Six large sheets each containing a study of roses, are bound by a ribbon. So perfect is the lithograph work that a careful inspection is necessary to tell that these flowers are not water color sketches. The calendar for two months and a small advertisement of the donors appear on each sheet.

THE STATIONERS' ENGRAVING CO.,

98, 100, 102 NASSAU ST., NEW YORK,

MAKERS OF
WEDDING INVITATIONS, RECEPTION AND VISITING CARDS

of the Best Quality, which are offered to Stationers of recognized standing and reputation only
Avoid Dry-goods Store Competition by always ordering those bearing our registered trade mark "SILVER WHITE."

Exclusive Papers for Jewelers.



We are manufacturers of **HIGH GRADE STATIONERY** for the most critical trade.

The most extensive and complete assortment of Sizes, Styles, Qualities, etc., including numerous Specialties.

Product universally conceded to be the Highest Standard known for excellence in quality, workmanship and style.

When in search of the Best Goods at reasonable prices, address,

PARSONS & GREENE CO.,

MANUFACTURING STATIONERS,

18 MURRAY ST., NEW YORK.

JEWELERS' ART STATIONERY.

NOTES ON AND FASHIONS IN FINE CORRESPONDENCE AND INVITATION PAPERS, WEDDING AND VISITING CARDS, NOVELTIES, ETC.

Art Stationery Notes.

A very beautiful paper is Whiting's Woven Linen which has just been brought out by the Whiting Paper Co., 150 Duane St., New York. This paper is made of the best and strongest stock, is of medium weight and its surface is finished to that degree of smoothness best adapted for writing. It is obtainable in white and in azure, a very pretty tint. The notable feature of woven linen is its great strength. In boxing this paper very unique and handsome designs are used on the bands and box covers. These designs are lithographed in almost a solid black relieved by touches of carmine, lemon yellow and buff. They are drawn in the prevailing poster style of art, the originals being drawn by Will H. Bradley expressly for the Whiting Paper Co., who have copyrighted them. In the cover design is a panel upon which is illustrated a half length figure of a girl wearing a bunch of red flowers on her breast and holding in her hands a distaff of flax. Whiting's Woven Linen is supplied

in quarter ream boxes and in all the various fashionable sizes and styles.

*

Particularly attractive are the articles for desk use now being shown to the trade by the Royal China Decorating Co., 35 Warren St., New York. These goods are made of the very best china and are hand painted with exquisite designs by trained artists. The line comprises many novelties and will doubtless prove very popular. There are blotter pads with china corner pieces, pen trays, pen holders, pen racks, ink wells, stamp boxes, princess lamps, candlesticks, calendar stands, rocking blotters and call bells. The molded forms are graceful, the decorations are well drawn, and the coloring is true to nature. The lilac, double violet and wild violet are chiefly embodied in these designs.

*

Among novelties to be seen at Dempsey & Carroll's large retail store, 56 E. 14th St., New York, are children's note papers in delicate tints and daintily boxed, and

"Salem Witches," a paper of gray hue having quaint Puritan designs lithographed in faint tints at the top of each sheet. Also to be seen are the Mother Goose papers with illustrations and quotations from nursery rhymes. Dempsey & Carroll also handle a new style of paper for regrets and acceptances. It is of a brilliant yellow color and the folded note sheet is long and narrow, so that when folded for the envelope it is still considerably greater in height than in width. The envelopes, of course, are of correspondingly novel shape. An inkstand that will please those of a nautical turn of mind is in the form of a miniature coil of rope, of metal, silver plated and oxidized, the top of the coil being hinged to form the cover.

*

Parsons' Royal Antique is a rich laid paper with a rough finish. It is made in cream only, and comes in two weights and all sizes and styles from petite up to letter size.

Parsons' Velvet Finish is a woven paper with a very pleasing slightly rough surface. It is obtainable in white, cream, pure white and the following dainty tints: rose, fawn, azure, opaline, silver grey, sea shell and heliotrope. These high grade papers are made by the Parsons & Greene Co., 18 Murray St., New York, and are sold, neatly boxed, to the jewelry and stationery trades exclusively.



TRADE MARK
1865

WHITING
Paper
Company
New York
Mills, Holyoke Mass

Whiting's
Woven
Linen

The Latest Production

in Fine Stationery is

Whiting's Woven Linen.

It is a paper of the greatest excellence—made of the very finest stock—of medium weight—superbly finished. It can be had in White and Azure, in every size and style suitable for polite usage. Put up in boxes of striking and artistic design.

EVERY JEWELER catering
to fashionable trade
SHOULD CARRY THIS PAPER.

Samples on application.

WHITING PAPER COMPANY,

148-150-152 Duane Street,

Mills: Holyoke, Mass.

NEW YORK.

FROM
47 Cortlandt St.,
 to **10 Maiden Lane.**



NEW QUARTERS.
Come and see us.

THE SWAN FOUNTAIN PEN.

Made on Distinct Principles. Patented.
3 SIZES OF SWAN "SAFETIES" CAN BE CARRIED ANYHOW OR ANYWHERE.

Three sizes of "Self-Filling" Swans, the wonder of the day, illustrating the improvement between the first fountain pen on record, patented 150 years ago,

"A Quill Covered With Sheepsgut."

An English patent in those days cost a fortune, thus the advance from the past to the present is sharply defined.

W. W. Stewart, Inventor & Patentee

MABIE, TODD & BARD,
 MANUFACTURERS.

New York & London.

Pacific Coast Notes.

Fred Carlyon, Olympia, Wash., has been sued for \$155.

Frank Prindle has located in new quarters in Fossil, Ore.

A. Kirmse has closed out his business in Everett, Wash., and will go to Colorado.

The jewelers of Santa Rosa, Cal., have agreed to close their stores every evening at 6 o'clock.

M. R. Counter, Nanaimo, B. C., has disposed of his stock and personal effects preparatory to leaving the country.

James Patriquin, formerly a jeweler of Attleboro, Mass., died recently of consumption in the Seattle, Wash., general hospital.

At an early hour recently a robber broke one of the windows of Warner's store, Fresno, Cal., and was in the act of abstracting several articles of value when surprised by officers, who landed him safely in jail.

During the evening of Jan. 14, while C. Truelson, Petaluma, Cal., was at supper, his place of business was broken into

and four trays of gold rings, nine gold watches and a pair of diamond studs were stolen. Truelson estimates his loss at \$1,000. He has been robbed four times and burned out once in Petaluma during the last 20 years.

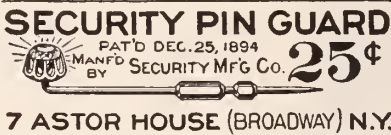
The Olympic Cycle Manufacturing Co., 35 Liberty St., New York, showed five of their handsome 1896 wheels at Stand No. 268, of the Cycle Show, New York, last week. Their exhibit was very handsome, being decorated with the flag of the Union, and having the word "Olympic" above, illuminated with brilliant electric lights. W. R. Hollingshead, who was for seven years connected with the Monarch Cycle Co., was in charge of the exhibit, assisted by Henry Johnson and George Jones. The Olympic Co. have been doing considerable advertising in the New York daily papers, and also on the walls of the city, including the elevated railroad stations of New York and Brooklyn; and we understand they have just contracted for over 2,000 square feet of bill-board space in solid boards and handsome signs for the period of a year. These boards and signs will be conspicuous in some of the most prominent places of the two cities, such as near General Grant's Tomb, Riverside Park, the different Boulevards, various entrances of Central Park, Coney Island Cycle Path, Brooklyn Bridge, etc. S. F. Myers & Co. handle the "Olympic" wheels.

JAPAN AND CHINA.

Do you wish to extend your trade to above mentioned countries? If so, write or call upon

BURNS, OVERTON & CO.,

Representing H. E. REYNELL & Co., of Kobe, Japan.
 Constable Bldg., 5th Ave. and 18th St., N. Y. City.



85c. doz. Net Cash. Discount to Jobbers

Enclosed find N. Y. Exchange for \$4.00, subscription to Sept. 1st, 1896, as per bill enclosed. I consider this one of my best investments; the returns are absolutely certain.

CHAS E ROSE,

El Reno, Okla.



A 1 MUSLIN BUFFS.

Sample sent prepaid on request.

BE SURE to give size of buff and center hole.

WILLIAMSVILLE MFG. CO.,

18 South Water St., PROVIDENCE, R. I.

MILLS: WILLIAMSVILLE, KILLINGLY, CONN.

JOHN P. CAMPBELL, MANUFACTURER OF WATCH CASES.

ALL KINDS OF SPECIAL CASE WORK.

REPAIRING A SPECIALTY.

59 Nassau St. Cor. Maiden Lane. New York.

Royal Arcanum and Maltique Ladies' Enamel Cases

CAMPBELL-METCALF SILVER CO., SILVERSMITHS,



ALL GOODS 925/1000 FINE.
 Factory, Providence, R. I. Offices, New York and San Francisco.

American Morocco Case Co.

38 East 19th Street, NEW YORK.

Makers of

High grade novelties in Jewelry, Watch and Silverware Cases.
 A full line of medium and low-priced Ring, Brooch, Link, Scarf-pin and Watch Boxes.
 Trunks, holding from 22 to 300 pieces.
 The finest as well as the least expensive Trays for Show Cases.
 Original Show Window Fittings and Forms.

Originators of New Methods of Displaying Diamond Jewelry in Show Cases.

Subscriptions for Claudius Saunier.

THE friends in France of Claudius Saunier have issued a circular letter to the horological industry of the world, of which the following is a translation:

SUBSCRIPTION C. SAUNIER.

Sir and dear fellow laborer:—Great unmerited misfortunes have overtaken our venerated master, Claudius Saunier

Devoting, like him, our lives to the dissemination of professional, theoretical, and practical instruction, to incipient watchmakers, and being in the performance of this honorable but arduous task aided by the numerous scientific and highly instructive works, which this eminent master (whose devotion and friendship never leave us in the lurch), it is incumbent on us, or better said it is our moral duty, to open a subscription list to protect him against the wants of the coming to-morrow, so that he may be enabled to finish his valuable words.

It does not become us to make known the causes which he could not foresee and the successive losses which they entailed on him, after having devoted more than fifty years to the progress of horology.

Let us say simply that all just thinking men will be with us in doing this act of justice and that they will come to the aid of the sufferer who, in the last half century, has rendered numerous and valuable services to our industry, and is still willing to render more.

You will please, sir and fellow-laborer, accept the assurances of my highest esteem.

ALFRED BEILLARD,

Chevalier of the Legion of Honor, Officer of Public Instruction, Founder and Director of the Horological School of Aret (Eure and Loir.)

Some Books of Interest.

L'Art de Mesurer le Temps aux époques anciennes, etc. [The art of measuring the time in ancient and modern epochs]. By CLAUDIUS SAUNIER, Author's edition. Paris, Rue Saint-Honoré 152, 1895. Paper cover, large stitched, 8vo., pp. 120, ill.

It is not necessary for THE CIRCULAR to state to our readers who Claudius Saunier is, nor to use any of the common adjectives or qualifications generally employed, in connection with the writings of Mr. Saunier, who if he had published nothing else than his large *Treatise on Modern Horology*, would stand to-day head and shoulders above any writer on the art of horology.

Before THE CIRCULAR enters into a review of the volume mentioned above, it is well that we should preface our remarks with a short explanation. We remember well the time, years ago, when the author first published the initial chapters of this work in the *Revue Chronométrique*, the editor of which he is. Since then, heavy and unmerited reverses have visited him, and he was compelled to suspend further publication of the work indefinitely together with several other works on which he was and is still engaged. However, no sooner did it become known that Claudius Saunier was in abject circumstances, than every horological institute and society in the whole civilized world. (America excepted because no appeal was made here) contributed to ease in his declining years the venerated master

great fiat, "Let there be light," when "He called the light Day, and the darkness He called Night." Primitive man, at his creation, encountered many phenomena; the increase and decrease of the moon; the interval between the old moon and the new; the constant change and recurrence of the seasons. All these required a certain degree of observing faculties and intelligence to understand. Step by step, man began to measure time by moons. The epochs of rejuvenated animal and vegetable life; the gradual ripening of the seeds; the time of the falling leaves, and the severity of Winter, doubtless, prompted themselves into four larger divisions, and their periodical recurrence throughout a long time instigated their being grouped into one and called "year;" and another still longer period of years, measured, perhaps at first, by men's lives, suggested "century."

The artificial divisions of time are devised by man, and he calls them by different names. The great astronomical phenomena furnish him with sidereal time, but with the aid of ingenious machinery and scientific combination, he reduced it into "mean" time.

The pundit author explains to the reader the different kinds of day, solar, sidereal, lunar, mean, etc., their differences and manner of computing them, etc., and the student's attention is kept enwrapped from the beginning to the end of the first part. The second part treats of true time, mean time, and equation of time, and is as interesting as the first. The third part is devoted to the calendar, its formation, chronology, ephemerides, and eras, with subdivisions, on the origin of calendars, almanacs, annuals; the religious calendar, movable feasts, Easter, perpetual calendar, ecclesiastical as well as civil, solar, cycle, etc. The fourth part treats of the instruments used in the measurement of time; and their history: gnomons, sun dials, clepsydras, and hour glass.

We repeat our introductory remarks that we are far from using any of the fulsome praises of laudatory sentences either of Claudius Saunier or his writings. His many literary works on horology are well known to and deeply appreciated by the world of watchmakers. The author has a singularly happy style of popularizing dry scientific matter, and of clothing it in language to be understood by the most obtuse professional or layman.

Removing Blue From Balance Arms.—

When it becomes necessary, in pivoting an unduly hard staff, to partly draw its temper, there is danger of bluing the balance arms. Nothing makes a more unsightly job than having the balance arms blued or almost blackened, half way to the rim as may sometimes be seen. If they should become slightly colored by heat, the blue may be removed by dilute hydrochloric acid, cleaning thoroughly with alcohol after to prevent their rusting.

[CHECK TO BE DETACHED.]

SUBSCRIPTION C. SAUNIER.

I desire to subscribe in the sum of

*You will please to have the receipt presented to me.

Signature.....

Name.....

Street.....

Town or City.....

State.....

Date.....

[*If a money order is sent, cross out the line and write underneath "which I herewith inclose as money order"]

Every subscriber for five francs and more will receive the memoir, "Sixty Years of the Life of a Workman," which Mr. Saunier reserves to himself to have printed at the opening of the subscription.

And for a subscription of 20 francs and more, the work, "The Origin of the Measurement of Time" will be sent in the course of the second month after the opening of the subscription.

The amount of the subscriptions, money orders, or checks filled and signed will be received by the following:

CH. SAYOYE*, Besançon (Doubs).
C. A. GONDY*, ex-president of the Syndical Chamber of Horology, Rue des Vieilles-Perrières, Besançon.

ROUSSILLE, president of the Syndical Chamber of Watchmakers of Lyons, Cours de la Liberté, 19.

J. BEAU, watchmaker, 2 Place des Celestins, Lyons (Rhône).

PÉTETIN (HONORÉ), watchmaker, Gisors (Rhône).

Or directly to MR. C. SAUNIER, 152 Rue St. Honoré, Paris.

who can well repeat the answer which Professor Agassiz returned to the proper question: "I have no time to devote to making money." The returns, although not ample, at least enable him to continue his literary pursuits.

If THE CIRCULAR remembers correctly, Mr. Saunier has also in hand: First, "The History of Horology," of which eight issues have appeared, and the last issue of which will contain a description of the large watch factories of the different countries; and second, "A Memoir on the Organization of Normal Schools of Horology on a new Plan Adapted to Modern Wants."

The volume under review, the first of the series offered, is divided into four principal parts, each with proper subdivisions. The first part is devoted to the explanation of the natural and artificial divisions of time—the former being the consequence of the



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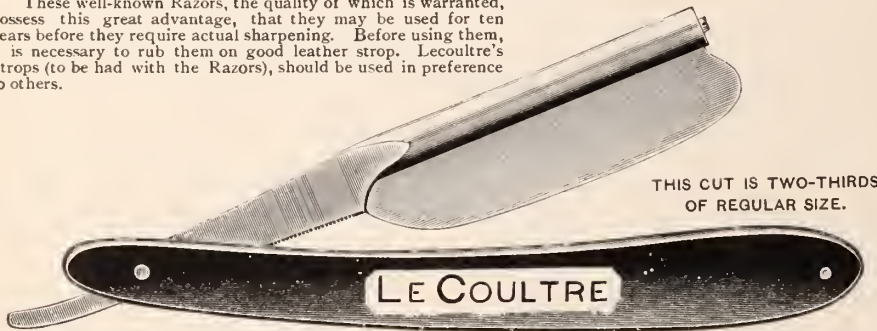
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DIAMOND

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QUALITY DESIGN WORKMANSHIP FINISH

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Workshop Notes.

Draw-Plates.—Draw-plates for wire drawing purposes are mostly cylindrical in form, but they are employed in various degrees of fineness and in different shapes, such as oval, oblong, half-round, square, fluted, star, etc., for the production of corresponding wires.

Transmission of Power.—One of the principal conditions of a good and regular transmission of power is a good and suitable shape of the wheel teeth, and it is astonishing to see in what an indifferent way this important matter is treated. It is a well known fact that the wheel teeth in order to act properly, ought to have an epicycloidal rounding, and no engineer would suffer any other form for the teeth of the wheels. Berthoud treated this subject in a most elaborate way about a century ago. Reid and others have also explained the principles of the construction of toothed wheels most explicitly, but in vain. It seems that the greater part of the horological community have resolved to view the shape of their wheel teeth as a matter of taste.

Mainspring.—In order that the mainspring may comply with its functions passably, it must be capable of exerting a uniform traction force for at least twenty-four hours; and it would thereby favor the regularity of the amplitude of the balance vibrations, which circumstance is very important for the adjustment. But experience has taught us that it is not always an easy thing to attain this result, because it is well known that the manufacturers of steel have not yet been able to produce it with a regular force, and, consequently, a uniform action in the same conditions is not the result. Nothing indeed is more interesting than experiments on their action, to prove the irregularity produced by them, as far as this traction is concerned, even with springs of the same height and thickness of blade; this irregularity is a great defect.

Adjusted Watch.—The balance spring of a fine watch should never be disturbed when repairing the watch, unless in some very exceptionable circumstances. Its length and curvature have probably been carefully adjusted to secure isochronal vibrations of the balance, and taking it up or letting it out will at once damage the isochronism. Even taking up a balance spring and afterward putting it back where it was originally will often spoil it for fine running, because the shape of the spring and the condition of the metal have been so altered by the pressure of the pin in the hole, the bending or straightening of the coil, etc., as to unfit it for isochronal action. It is difficult, in fact, for a workman who is not fully posted in fine watch work, to handle a fine movement without injuring it in some way, although he may not know how he did it, or discover the fact till the owner complains of its inferior performance.

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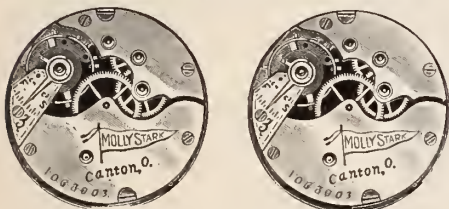
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Our new NEAPOLITAN pattern is now ready. Dealers will do well to withhold all orders until they have inspected this new and artistic design in flatware.

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...THE...
"MOLLY STARK"
"400" GILT.
NOW READY FOR DELIVERY.



WHY WE CALL THIS MOVEMENT
"MOLLY STARK."

About the battle of Bennington we all know Our fathers have told us; so have more eminent historians. "Those red coats are ours to-day or Molly Stark's a widow," said the stalwart Scotch-Irishman from New Hampshire, Brigadier General John Stark, who was in command of the American forces.

Hampden Watch Co.,
CANTON, OHIO.

CROUCH & FITZGERALD.



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and Cases,**
161
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701 6th Ave.,
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SPECIALTY: SUPERIOR LADIES' and CHILDREN'S RINGS

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GROWS IN POPULARITY.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

Ask your Jobber for Price List of 1895, or write to us at

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Having the general agency for the Regina Music Boxes, I am in a position to offer special inducements to dealers. Remember that there is no Music Box on the market that can compare with the Regina in quality and volume of tone, and durability of construction.

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IF YOU WANT TO BE POSTED ABOUT

Novelties in Bric-a-Brac

AND RICH FANCY GOODS FOR 1896,

CALL AND SEE THE WONDERFUL EXHIBIT ON OUR_____.

::: THIRD FLOOR :::

IT RIVALS THE SHOWS OF WORLD'S FAIRS. EVERY PIECE IS BRAND NEW.
RECEIVED FROM THE ART CENTRES OF EUROPE
SINCE JANUARY 1st.

New Colorings and Mountings of **Sevres Vases**.

Bronze Statuary,

Terra Cotta Statuary,

Marble Statuary.

Dazzling Novelties in Clocks.

Antique Ceramics.

Metallic Effects in Plaques.

Rich Columns and Pedestals.





Colored Terra Cotta Figures.

THE water carrier here illustrated is one of the principal pieces in the line of colored Vienna terra cotta figures shown in the art pottery and bric-à-brac department of Geo. Borgfeldt & Co., 18-20-22 Washington Place, New York. More beautiful work in modeling than is shown in this line has not heretofore been carried by this firm. The modeling in its accuracy shows the work of a master-hand. A new bronze finish will be found among these pieces which makes the figures on which it appears remarkably like bronze. Among the figures are female subjects in all stages of nudity, Arabs, Moors and other men and women of the Orient, gladiators, Roman soldiers and jolly monks. They range in height from about 18 to 38 inches.

The bronze finish before mentioned appears also in the line of terra cotta busts on subjects similar to those enumerated. Several large busts in colors are well worthy an inspection, notably those of Napoleon and Cleopatra.

The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES ETC.

SPRING SAMPLES OF CHAS. AHRENFELDT & SON.

THE announcement of Chas. Ahrenfeldt & Son, 52 Murray St., New York, that their Spring samples of pottery are now ready will be of interest to all dealers familiar with the extensive assortment of art pottery, china and similar lines handed by the jewelry

trade, which this house import. Among the wares to which attention is particularly called, as containing exclusive novelties fitted for the jewelers are Teplitz, Royal Bonn and richly decorated glassware.

lamps just opened by Levy, Dreyfus & Co., 11 Maiden Lane, New York. Among the lines controlled by this firm, such as Royal Windsor and Royal Stuart, are vases, jugs, ewers and jars with prettier decorations than ever before. One variety which is sure to prove popular has a matt ivory ground with sprays of flowers outlined with gold. Unlike previous decorations of this kind, the flowers are of brilliant hues in strong combinations of color, and the bright effect which they produce is accentuated by the dull background.

IMPORT SAMPLES POUYAT CHINA.

ALFRED LINDSAY, the American agent for the white and decorated china of the *Société la Céramique*, J. Pouyat, Limoges, France, has received the import samples of this ware, and has just put them on display in his showrooms, 56 Murray St., New York. New decorations and shapes are as abundant as ever before, while many novelties, entirely new in this china, will also here be found.

NEW PATTERNS IN DORFLINGER CUT GLASS.

THE chrysanthemum in various combinations form the six new cuttings not yet named which appear on the bowls, nappies and ice cream sets just put on display in the uptown store of C. Dorflinger & Sons, 915 Broadway, New York. The latest cutting to appear in a full line of their cut glass is called "Gloria" and will be popular by reason of its simplicity and brilliancy.

It consists of a band of rosettes surrounding a central design of deep pillar cuttings filled in with hob diamonds. The usual fan effect and star center are in this pattern conspicuously absent.



COLORED VIENNA TERRA COTTA FIGURE. GEO. BORGFELDT & CO.

LEVY, DREYFUS & CO.'S STRIKING NOVELTIES. samples of various

MANY striking novelties will be found among the pottery, clocks and

design of deep pillar cuttings filled in with hob diamonds. The usual fan effect and star center are in this pattern conspicuously absent.

THE RAMBLER

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, who control certain trade-marks, where certain kinds of work is done, and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

ONEIDA, N. Y., Jan. 15, 1896.

Editor of THE JEWELERS' CIRCULAR:

Can you advise us of any firm that reduces photographs from cabinet or tin type to the small size which goes in lockets, etc? Your prompt attention will greatly oblige.

ONEIDA SPECIALTY CO.

ANSWER:—Wm. Barthman, 174 Broadway, New York, does such work for the jewelry trade.

MUNCIE, Ind., Jan. 9, 1896.

Editor of THE JEWELERS' CIRCULAR:

Will you please give me the address of the manufacturers at Trenton, N. J., who make Delft ware? Have mislaid the copy that gave it.

ERNEST F. TYLER.

ANSWER:—The firm in Trenton, N. J., you refer to who make "Delft" ware is the Ceramic Art Co.

LITTLE ROCK, Ark., Jan. 16, 1896.

Editor of THE JEWELERS' CIRCULAR:

Some time ago there was advertised in your paper silver flasks, match boxes, etc., with decorations as "Satyr and the Nymphs," "Psyche at Nature's Mirror," etc. Will you please tell me who makes these goods and oblige.

J. V. ZIMMERMAN, Agent.

ANSWER:—The firm who advertised the goods referred to was Wm. B. Kerr & Co., 860 Broadway, New York.

ADRIAN, Mich., Jan. 21, 1896.

Editor of THE JEWELERS' CIRCULAR:

Can you inform me who manufactures a toilet set in silver like inclosed slip. It is stamped



TRADE MARK

I shall be under many obligations if you can assist me in finding the manufacturers, as I have a customer for the set.

WM. M. SHELDON.

ANSWER:—The concern who make the silver goods stamped as above is the Howard Sterling Co., 7 Eddy St., Providence, R. I.

WATERTOWN, N. Y., Jan. 18, 1896.

Editor of THE JEWELERS' CIRCULAR:

Kindly inform us who besides Geo. W. Shiebler & Co. and Towle Mfg. Co. makes a New York City souvenir spoon.

J. S. BAIRD.

ANSWER:—Gorham Mfg. Co., 19th St. and Broadway; Whiting Mfg. Co., 18th St. and Broadway; J. H. Johnston & Co., 15th St. and Union Square; and Alvin Mfg. Co., 4 Maiden Lane, New York.

BRISTOL, Tenn., Jan. 17, 1896

Editor of THE JEWELERS' CIRCULAR:

Can you tell us of some house who do plating and gilding?

REYNOLDS & BEALS.

ANSWER:—O. Newman, 75 Nassau St.; F. Jeandheur, Jr., 4 Liberty Place; and Empire Gold and Silver Plating Works, 75 Nassau St., New York, do the work you require.

Small Prices for Rare Rings.

AT the sale of the collection of works of art and bric-à-brac belonging to William M. Chase, the famous artist, at the American Art Galleries, New York, recently, about 300 rings were disposed of. The prices realized were small, the bidding starting at \$2 in all cases and seldom going above \$5. The last three rings on the list brought the largest prices. One of gold, with a large opal set in diamonds, sold for \$110; another with a carved emerald surrounded with diamonds brought \$102.50, and a state occasion ring of an East Indian prince was bought for \$85.

JINKS—I am always embarrassed when I want to say the word v-a-s-e. I don't know whether to say vaze, vace, vahz or vawse.

BINKS—You might take a hint from our hired girl. She simply speaks of all ornaments as "them there."—*Truth.*

Why Not

PLACE YOUR IMPORT ORDERS WITH
A HOUSE WHOSE SPECIALTY IS

Clocks?

OUR REPRESENTATIVES ARE NOW OUT WITH
A FULL LINE OF THE FINEST SAMPLES
THEY EVER CARRIED. THE LINE INCLUDES

CLOCKS, Decorated Porcelain, French, Traveling, Mantel, etc.

VASES, Royal Stuart, Royal Windsor, Vienna, etc.

BRIC-A-BRAC in endless variety.

ALL EXCLUSIVE STYLES.

LEVY, DREYFUS & CO.,

9 & 11 Maiden Lane, N. Y.

Our Optical Department is now more completely stocked than ever. Some very novel effects in
OPERA GLASSES.



SPECIAL TO THE JEWELRY TRADE.



ANNOUNCEMENT.

Our exquisite **IMPORT LINES** are now ready for inspection, and we herewith extend a cordial invitation to come and examine the same.

Special attention has been given to the selection of Samples adapted for the Jewelry Trade, and in the assortment are many **Novelties** not to be found elsewhere, and especially those from **our own works** at **Limoges** and **Carlsbad**.

Beautiful Lines are also displayed in **Rich Gilt Glassware, Teplitz, Royal Bonn, and other Fancy Vases, choice varieties of China Groups, Figures and Busts, etc.,** and many other desirable lines which must be seen to be appreciated.



CHARLES AHRENFELDT & SON

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**New Varieties
in Clocks**

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ARRIVING.**

Our Mr. Chas. Jacques has just arrived from an extended buying tour of three months duration through **England, France and Germany.**

**HE HAS SECURED MANY DESIGNS IN CLOCKS WHICH
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This line is very extensive, comprising patterns of all sizes and styles; made of every kind of material suitable to produce handsome ornaments as well as good timepieces. Special attention has been paid to new Dials.

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SEEK NO FURTHER;
BETTER CAN'T BE FOUND.

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BICYCLES

Adults: \$65, \$80, \$100
Juveniles: \$40 to \$55.
'95 MODELS READY.



Send for "Olympic" Book and "Hints to Wheelmen."
Olympic Cycle Mfg. Co.,
New York Office,
35 Liberty Street.

CHAS. JACQUES

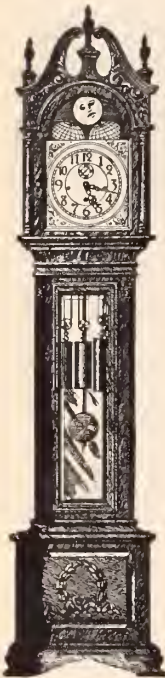
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CO.,

22 Cortlandt St.
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Hall Clocks,
Traveling Clocks,
Gilt Clocks,
Porcelain Clocks,
Delft Clocks,
Mantel Chime
Clocks,
Bronzes,
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English Hall Clocks,
French Traveling
Clocks,
Chiming Mantel
Clocks,
PARIS NOVELTIES,
BRONZES.
Largest Variety of
Art Pottery and
Bric-a-Brac.

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Sheet and Wire Supplied. All Sizes.

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DID YOU GET ONE?



IF NOT, BY SENDING YOUR BUSINESS CARD YOU WILL RECEIVE
A SAMPLE LAPEL BUTTON BY RETURN MAIL.

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HOLLOW WARE**
STAMPED



IS THE GENUINE.
Manufactured by
WM. ROGERS M'F'G CO.,
HARTFORD, CONN.

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ROYAL CLUSTER?**

FOR THE ANSWER
WRITE TO
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